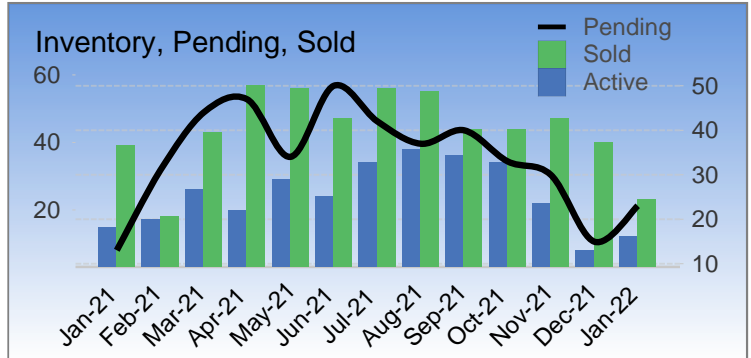


Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 0.3 months of inventory.
- Sales Activity: 23 single-family detached units were sold during January
- Median Sales Price: \$1,200,000 during January
- Average price per sq.ft. in January was \$732
- Days-on-Market (DOM) year-to-date is approximately 8 days
- Sold over Asking: On average, buyers paid 110% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-22	12	23	23	0.3	\$1,149,976	\$1,200,000	\$1,241,347	20	\$714	\$732	110%
Dec-21	8	15	40	0.2	\$1,139,922	\$1,195,000	\$1,236,694	15	\$701	\$731	111%
Nov-21	22	30	47	0.5	\$1,138,083	\$1,306,000	\$1,293,781	13	\$716	\$714	112%
Oct-21	34	33	44	0.7	\$1,234,985	\$1,277,500	\$1,372,611	14	\$673	\$692	109%
Sep-21	36	40	44	0.7	\$1,131,701	\$1,234,500	\$1,292,628	13	\$667	\$668	108%
Aug-21	38	37	55	0.7	\$1,179,629	\$1,250,000	\$1,253,497	11	\$666	\$699	112%
Jul-21	34	42	56	0.6	\$1,227,526	\$1,304,444	\$1,328,963	9	\$638	\$689	112%
Jun-21	24	50	47	0.5	\$1,216,134	\$1,280,000	\$1,321,253	10	\$665	\$663	113%
May-21	29	34	56	0.6	\$1,142,600	\$1,194,000	\$1,263,998	13	\$583	\$672	113%
Apr-21	20	47	57	0.5	\$1,205,031	\$1,275,000	\$1,244,719	12	\$629	\$683	118%
Mar-21	26	44	43	0.8	\$1,114,775	\$1,050,000	\$1,076,834	16	\$616	\$693	115%
Feb-21	17	31	18	0.6	\$1,017,012	\$965,500	\$1,195,552	25	\$653	\$705	106%
Jan-21	15	13	39	0.3	\$963,721	\$1,050,000	\$1,110,384	11	\$650	\$575	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	23	-41%	\$1,149,976	19.3%	\$1,200,000	14.3%	\$1,241,347	11.8%	20	81.8%	110%
Jan-21	39	34.5%	\$963,721	-11.6%	\$1,050,000	16.7%	\$1,110,384	18.6%	11	-65.6%	108%
Jan-20	29	11.5%	\$1,090,735	17.6%	\$900,000	11.1%	\$936,258	13.7%	32	28%	104%

Sales Activity and Price Trends

Price Range	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold
<500K	0	0	0	2	2
\$500-599K	0	0	4	9	9
\$600-699K	0	4	31	61	53
\$700-799K	1	28	71	75	84
\$800-899K	1	51	86	95	92
\$900-999K	2	55	71	57	74
\$1-1.299M	8	164	167	111	90
\$1.3-1.699M	8	163	52	24	21
\$1.7-1.999M	1	29	5	3	3
\$2-2.999M	0	17	3	2	1
>3M	0	2	0	0	1
Total	11	513	419	437	429

Presented by: