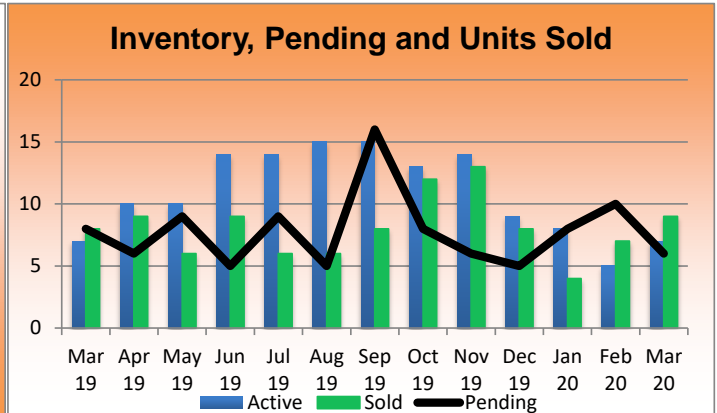
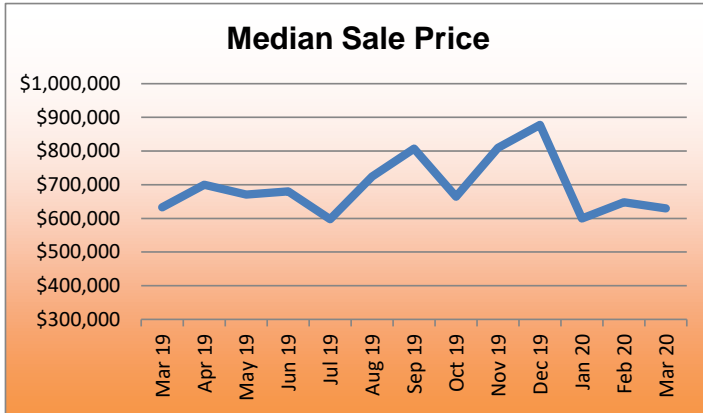


## Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 9 single-family attached units were sold during March.
- Median Sales Price: \$630,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 44 days.
- Average sales price was 101.28% of the average list price during March.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	7	8	8	0.9	\$656,250	\$632,500	\$682,000	7	\$499	\$520	103.92%
Apr 19	10	6	9	1.3	\$719,989	\$700,000	\$724,778	15	\$450	\$456	100.67%
May 19	10	9	6	1.1	\$704,881	\$671,000	\$717,167	17	\$454	\$464	101.74%
Jun 19	14	5	9	2.0	\$622,639	\$680,000	\$633,333	15	\$447	\$455	101.72%
Jul 19	14	9	6	1.9	\$582,000	\$597,500	\$612,333	10	\$489	\$514	105.21%
Aug 19	15	5	6	2.1	\$674,481	\$724,500	\$677,500	17	\$500	\$505	100.45%
Sep 19	15	16	8	1.7	\$761,141	\$807,180	\$762,763	65	\$491	\$492	100.21%
Oct 19	13	8	12	1.4	\$634,611	\$664,500	\$638,888	40	\$463	\$467	100.67%
Nov 19	14	6	13	1.6	\$765,098	\$809,470	\$766,087	49	\$494	\$495	100.13%
Dec 19	9	5	8	1.0	\$787,896	\$877,625	\$795,403	20	\$487	\$495	100.95%
Jan 20	8	8	4	1.2	\$576,366	\$600,000	\$596,616	45	\$426	\$447	103.51%
Feb 20	5	10	7	0.7	\$699,161	\$648,000	\$712,061	35	\$488	\$497	101.85%
Mar 20	7	6	9	1.0	\$631,644	\$630,000	\$639,722	44	\$457	\$462	101.28%

## Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	9	12.50%	\$631,644	-3.75%	\$630,000	-0.40%	\$639,722	-6.20%	44	519.10%	101.28%
Mar 19	8	14.29%	\$656,250	44.74%	\$632,500	34.57%	\$682,000	38.74%	7	-63.59%	103.92%
Mar 18	7	40.00%	\$453,413	-10.50%	\$470,000	-3.29%	\$491,571	-8.83%	20	23.87%	108.42%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k	1	1	3	1	
\$400k-499k	1	2	5	5	
\$500k-599k	4	8	2	4	
\$600k-699k	8	2	1	2	
\$700k-799k	1	2	1	1	
\$800k-899k	4	1			
\$900k-999k		4	2		
\$1m - 1.49m	1				
\$1.5m +					
<b>Totals:</b>	<b>20</b>	<b>20</b>	<b>14</b>	<b>13</b>	<b>0</b>

Presented by: