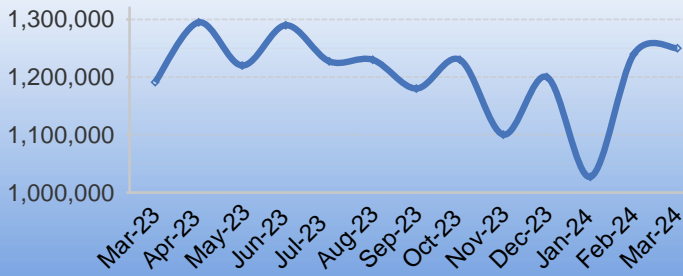


Market Activity Summary:

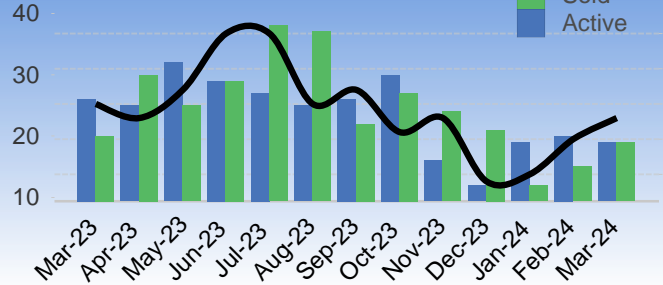
- Inventory: 19 units were listed for sale as of the last day of March - approximately 1.2 months of inventory.
- Sales Activity: 19 units were sold during March,
- Median Sales Price: \$1,250,000 during March
- Average price per sq.ft. in March was \$734
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 104% of list price in March



Median Sale Price



Inventory, Pending, Sold



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	19	18	19	1.2	\$1,233,075	\$1,250,000	\$1,274,628	16	\$699	\$734	104%
Feb-24	20	15	15	1.3	\$1,260,524	\$1,240,000	\$1,307,512	11	\$699	\$719	104%
Jan-24	19	10	12	1.1	\$1,099,790	\$1,026,800	\$1,114,632	25	\$655	\$704	101%
Dec-23	12	9	21	0.5	\$1,145,357	\$1,200,000	\$1,172,435	25	\$620	\$698	103%
Nov-23	16	18	24	0.7	\$1,133,907	\$1,100,000	\$1,147,282	13	\$658	\$710	102%
Oct-23	30	16	27	1.1	\$1,247,327	\$1,230,000	\$1,304,844	21	\$772	\$682	106%
Sep-23	26	22	22	0.8	\$1,130,619	\$1,180,000	\$1,191,409	16	\$735	\$719	106%
Aug-23	25	20	37	0.7	\$1,218,637	\$1,230,000	\$1,254,339	32	\$755	\$691	105%
Jul-23	27	30	38	0.9	\$1,186,079	\$1,227,000	\$1,266,623	11	\$736	\$679	107%
Jun-23	29	30	29	1.0	\$1,274,745	\$1,290,000	\$1,331,741	28	\$739	\$691	105%
May-23	32	22	25	1.3	\$1,266,880	\$1,220,000	\$1,303,720	24	\$696	\$632	104%
Apr-23	25	18	30	1.2	\$1,248,010	\$1,295,000	\$1,294,653	24	\$743	\$655	105%
Mar-23	26	20	20	1.3	\$1,228,333	\$1,191,000	\$1,276,900	20	\$687	\$623	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	19	-5%	\$1,209,615	-8.05%	\$1,250,000	4.95%	\$1,274,628	-0.178%	16	-20%	104%
Mar-23	20	-50%	\$1,315,526	-2.68%	\$1,191,000	-16.9%	\$1,276,900	-11.7%	20	150%	105%
Mar-22	40	-6.98%	\$1,351,719	21.3%	\$1,432,500	36.4%	\$1,445,525	34.2%	8	-50%	121%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	1	0	2	8
\$700-799K	1	3	2	10	16
\$800-899K	2	9	6	15	21
\$900-999K	6	15	4	11	17
\$1-1.299M	18	13	26	26	28
\$1.3-1.699M	14	15	42	17	6
\$1.7-1.999M	5	5	9	0	1
\$2-2.999M	0	1	3	0	0
>3M	0	1	0	0	0
Total	46	63	92	81	98

Presented by: