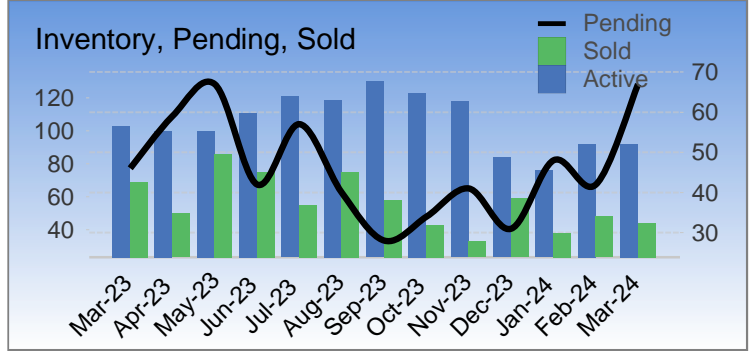


Market Activity Summary:

- Inventory: 92 units were listed for sale as of the last day of March - approximately 2.2 months of inventory.
- Sales Activity: 44 units were sold during March,
- Median Sales Price: \$805,000 during March
- Average price per sq.ft. in March was \$380
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	92	67	44	2.2	\$878,876	\$805,000	\$870,917	36	\$465	\$380	100%
Feb-24	92	42	48	1.9	\$867,674	\$860,000	\$871,486	37	\$465	\$389	100%
Jan-24	76	48	38	1.8	\$776,110	\$741,500	\$766,065	42	\$476	\$381	99%
Dec-23	84	31	59	1.9	\$899,117	\$780,000	\$881,322	45	\$465	\$390	99%
Nov-23	118	41	33	2.7	\$845,930	\$825,000	\$850,161	37	\$443	\$402	101%
Oct-23	123	34	43	2.1	\$827,833	\$750,000	\$829,942	33	\$438	\$400	100%
Sep-23	130	28	58	2.1	\$827,972	\$770,325	\$833,553	24	\$426	\$375	101%
Aug-23	119	40	75	1.8	\$804,647	\$770,000	\$804,066	25	\$428	\$395	100%
Jul-23	121	57	55	1.7	\$893,265	\$870,000	\$892,123	28	\$439	\$368	100%
Jun-23	111	42	75	1.6	\$831,786	\$805,000	\$841,514	34	\$434	\$378	101%
May-23	100	67	86	1.5	\$886,510	\$818,500	\$872,799	33	\$432	\$383	99%
Apr-23	100	59	50	1.9	\$980,130	\$890,000	\$951,771	48	\$436	\$369	98%
Mar-23	103	46	69	2.3	\$820,473	\$746,000	\$804,598	34	\$463	\$362	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	44	-36.2%	\$965,867	6.19%	\$805,000	7.91%	\$870,917	8.24%	36	5.88%	100%
Mar-23	69	-39.5%	\$909,523	-1.22%	\$746,000	-19.5%	\$804,598	-14.8%	34	183%	99%
Mar-22	114	3.64%	\$920,743	18.7%	\$927,000	14.8%	\$944,628	9.84%	12	9.09%	106%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	5	3	11	38
\$500-599K	12	11	15	29	59
\$600-699K	24	31	19	39	43
\$700-799K	30	36	43	47	32
\$800-899K	21	23	36	37	17
\$900-999K	15	13	42	31	3
\$1-1.299M	23	12	53	22	5
\$1.3-1.699M	3	9	19	8	0
\$1.7-1.999M	1	0	3	0	0
\$2-2.999M	0	0	1	0	1
>3M	0	0	2	1	0
Total	130	140	236	225	198

Presented by:

Includes Brentwood, Bethel Island, Byron, and Knightsen

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