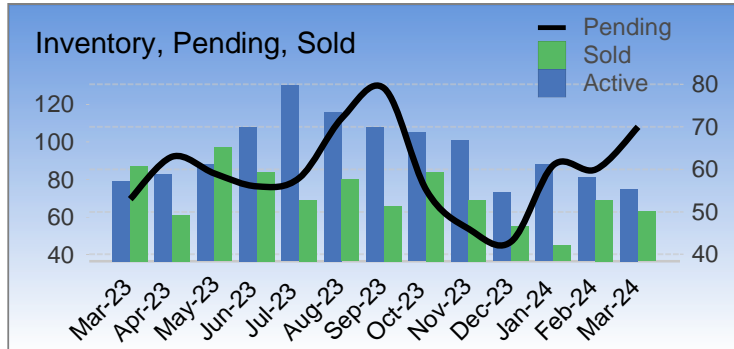


### Market Activity Summary:



- Inventory: 75 units were listed for sale as of the last day of March - approximately 1.4 months of inventory.
- Sales Activity: 63 units were sold during March,
- Median Sales Price: \$640,000 during March
- Average price per sq.ft. in March was \$358
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 102% of list price in March



### Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	75	70	63	1.4	\$638,845	\$640,000	\$652,310	18	\$355	\$358	102%
Feb-24	81	60	69	1.5	\$616,794	\$632,000	\$630,189	21	\$349	\$336	103%
Jan-24	88	61	45	1.6	\$616,316	\$625,000	\$621,384	32	\$353	\$344	101%
Dec-23	73	43	55	1.1	\$628,814	\$630,000	\$630,117	27	\$335	\$336	101%
Nov-23	101	46	69	1.4	\$635,338	\$642,000	\$646,397	32	\$330	\$333	102%
Oct-23	105	55	84	1.4	\$619,645	\$635,000	\$630,111	27	\$331	\$351	102%
Sep-23	108	79	66	1.5	\$568,661	\$586,500	\$583,053	20	\$331	\$359	103%
Aug-23	116	72	80	1.5	\$635,675	\$650,000	\$647,562	27	\$333	\$329	102%
Jul-23	130	58	69	1.6	\$634,289	\$637,000	\$647,547	16	\$330	\$338	103%
Jun-23	108	56	84	1.4	\$624,810	\$650,000	\$639,961	21	\$320	\$336	103%
May-23	88	59	97	1.1	\$623,518	\$645,000	\$632,737	27	\$323	\$348	102%
Apr-23	83	63	61	1.3	\$616,765	\$660,000	\$624,851	33	\$315	\$323	102%
Mar-23	79	53	87	1.2	\$601,468	\$605,000	\$603,717	41	\$322	\$340	101%

### Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	63	-27.6%	\$623,762	1.79%	\$640,000	5.79%	\$652,310	8.05%	18	-56.1%	102%
Mar-23	87	-39.2%	\$612,796	-9%	\$605,000	-16%	\$603,717	-16.2%	41	156%	101%
Mar-22	143	40.2%	\$673,412	23.2%	\$720,000	25.5%	\$720,833	25.3%	16	23.1%	105%

### Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	15	40	23	59	154
\$500-599K	53	48	43	74	65
\$600-699K	57	74	97	53	13
\$700-799K	40	31	83	26	4
\$800-899K	10	6	52	8	0
\$900-999K	2	3	17	1	0
\$1-1.299M	0	1	6	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	177	203	321	221	236

**Presented by:**