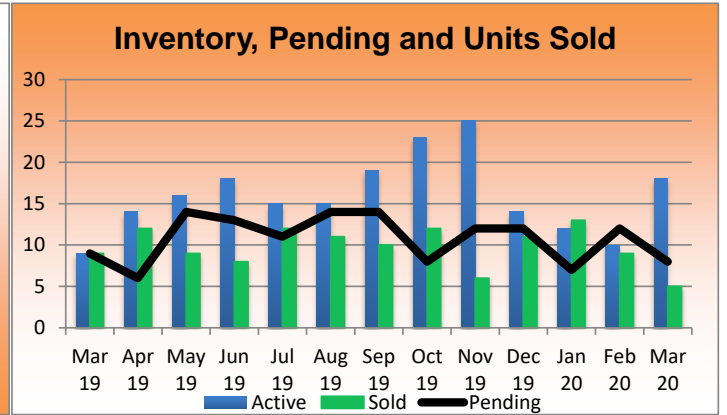
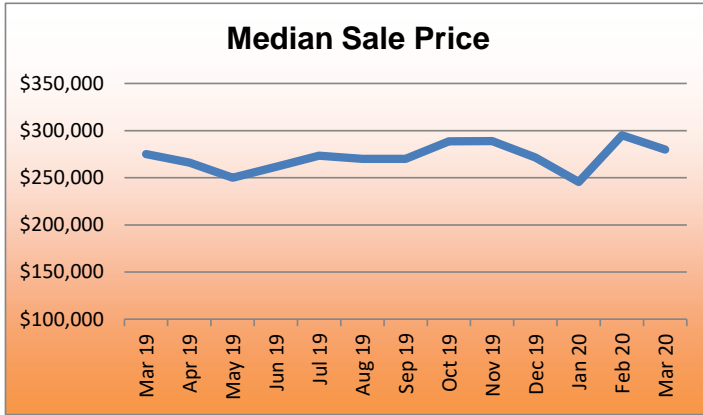


## Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of March - approximately 2 months of inventory .
- Sales Activity: 5 single-family attached units were sold during March.
- Median Sales Price: \$280,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 21 days.
- Average sales price was 99.98% of the average list price during March.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	9	9	9	0.7	\$273,094	\$275,000	\$272,722	34	\$259	\$259	99.86%
Apr 19	14	6	12	1.4	\$256,032	\$265,950	\$262,975	16	\$272	\$280	102.71%
May 19	16	14	9	1.7	\$237,328	\$249,900	\$242,706	10	\$243	\$247	102.27%
Jun 19	18	13	8	1.7	\$256,156	\$261,500	\$256,191	9	\$268	\$268	100.01%
Jul 19	15	11	12	1.4	\$266,117	\$273,500	\$263,208	34	\$283	\$280	98.91%
Aug 19	15	14	11	1.2	\$280,586	\$270,000	\$280,864	18	\$273	\$273	100.10%
Sep 19	19	14	10	1.5	\$311,779	\$270,000	\$306,362	30	\$273	\$272	98.26%
Oct 19	23	8	12	2.0	\$290,225	\$288,500	\$291,825	28	\$272	\$273	100.55%
Nov 19	25	12	6	2.1	\$282,250	\$289,000	\$290,983	16	\$244	\$251	103.09%
Dec 19	14	12	11	1.2	\$267,823	\$271,500	\$266,432	24	\$282	\$280	99.48%
Jan 20	12	7	13	1.2	\$274,258	\$245,500	\$264,058	46	\$263	\$254	96.28%
Feb 20	10	12	9	0.9	\$291,672	\$295,000	\$288,267	53	\$272	\$269	98.83%
Mar 20	18	8	5	1.8	\$277,660	\$280,000	\$277,600	21	\$286	\$287	99.98%

## Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	5	-44.44%	\$277,660	1.67%	\$280,000	1.82%	\$277,600	1.79%	21	-37.24%	99.98%
Mar 19	9	-10.00%	\$273,094	7.74%	\$275,000	4.86%	\$272,722	5.04%	34	126.70%	99.86%
Mar 18	10	66.67%	\$253,465	24.68%	\$262,250	49.86%	\$259,640	31.02%	15	49.00%	102.44%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k	18	31	17	22	
\$300k-399k	8	5	9	3	
\$400k-499k	1	1			
\$500k-599k					
\$600k-699k					
\$700k-799k					
\$800k-899k					
\$900k-999k					
\$1m - 1.49m					
\$1.5m +					
<b>Totals:</b>	<b>27</b>	<b>37</b>	<b>26</b>	<b>25</b>	<b>0</b>

Presented by: