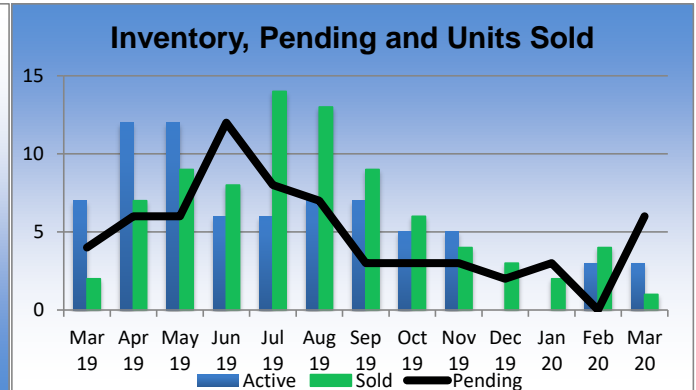
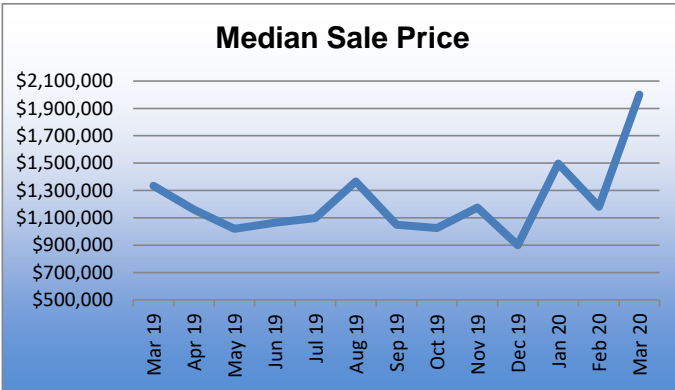


Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 1 single-family detached units were sold during March.
- Median Sales Price: \$2,001,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 7 days.
- Average sales price was 118.05% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	7	4	2	3.1	\$1,297,500	\$1,335,000	\$1,335,000	14	\$688	\$709	102.89%
Apr 19	12	6	7	4.0	\$946,000	\$1,160,000	\$1,211,857	31	\$764	\$956	128.10%
May 19	12	6	9	2.8	\$980,444	\$1,020,000	\$1,124,556	14	\$753	\$864	114.70%
Jun 19	6	12	8	0.9	\$957,000	\$1,065,000	\$1,069,513	23	\$769	\$859	111.76%
Jul 19	6	8	14	0.8	\$1,015,714	\$1,097,500	\$1,162,082	31	\$680	\$794	114.41%
Aug 19	7	7	13	0.8	\$1,140,769	\$1,365,000	\$1,357,154	49	\$726	\$864	118.97%
Sep 19	7	3	9	0.9	\$1,019,000	\$1,050,000	\$1,267,621	14	\$755	\$932	124.40%
Oct 19	5	3	6	1.0	\$915,500	\$1,025,000	\$1,070,000	13	\$707	\$842	116.88%
Nov 19	5	3	4	1.3	\$1,016,000	\$1,175,000	\$1,156,250	26	\$851	\$973	113.80%
Dec 19	0	2	3	0.0	\$953,000	\$900,000	\$1,083,333	70	\$695	\$786	113.68%
Jan 20	0	3	2	0.0	\$1,424,500	\$1,497,500	\$1,497,500	60	\$804	\$854	105.12%
Feb 20	3	0	4	1.5	\$918,000	\$1,180,000	\$1,183,750	35	\$705	\$923	128.95%
Mar 20	3	6	1	1.1	\$1,695,000	\$2,001,000	\$2,001,000	7	\$815	\$962	118.05%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	1	-50.00%	\$1,695,000	30.64%	\$2,001,000	49.89%	\$2,001,000	49.89%	7	-48.15%	118.05%
Mar 19	2	-80.00%	\$1,297,500	44.41%	\$1,335,000	22.20%	\$1,335,000	25.98%	14	-28.19%	102.89%
Mar 18	10	66.67%	\$898,500	-14.41%	\$1,092,500	-10.27%	\$1,059,650	-21.51%	19	58.87%	117.94%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K					1
\$600-\$699K			1		2
\$700-\$799K			1	1	3
\$800-\$899K		1	1	2	5
\$900-\$999K	2	2	3	6	
\$1-\$1.299m		4	8	2	3
\$1.3-\$1.699m	4	3	3	2	2
\$1.7-\$1.999m					1
\$2-\$2.999m	1			1	
>\$3m					
Totals:	7	10	17	14	17

Presented by:

