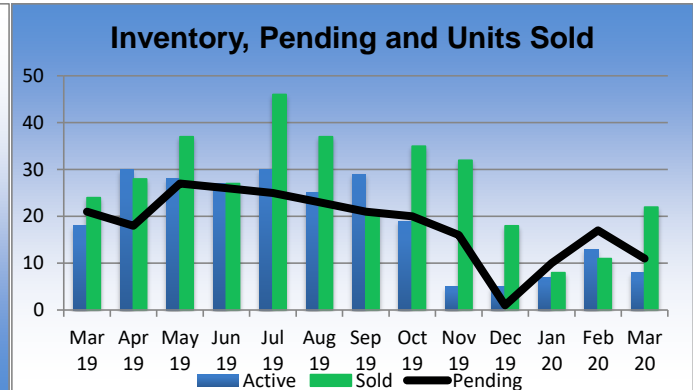
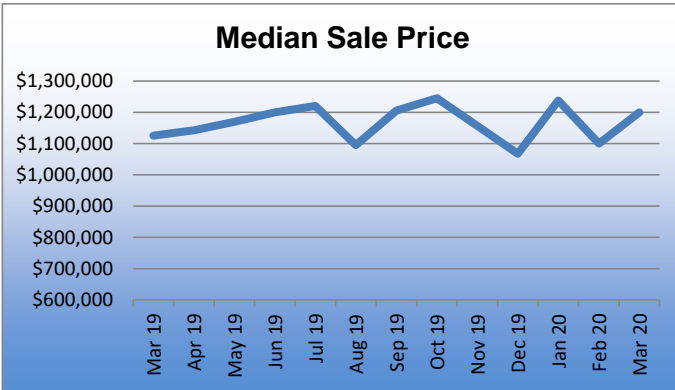


### Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 22 single-family detached units were sold during March.
- Median Sales Price: \$1,200,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 12 days.
- Average sales price was 109.71% of the average list price during March.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Mar 19	18	21	24	1.0	\$1,009,496	\$1,125,000	\$1,138,813	41	\$651	\$732	112.81%
Apr 19	30	18	28	1.8	\$1,137,029	\$1,142,500	\$1,243,164	11	\$643	\$703	109.33%
May 19	28	27	37	1.4	\$1,065,377	\$1,170,000	\$1,205,331	16	\$625	\$708	113.14%
Jun 19	27	26	27	1.2	\$1,073,183	\$1,200,000	\$1,188,737	15	\$597	\$658	110.77%
Jul 19	30	25	46	1.3	\$1,123,172	\$1,220,000	\$1,231,246	17	\$626	\$692	109.62%
Aug 19	25	23	37	1.0	\$961,470	\$1,095,000	\$1,055,597	20	\$667	\$726	109.79%
Sep 19	29	21	21	1.2	\$1,251,667	\$1,206,000	\$1,325,905	31	\$597	\$645	105.93%
Oct 19	19	20	35	0.9	\$1,158,711	\$1,245,000	\$1,273,274	20	\$643	\$706	109.89%
Nov 19	5	16	32	0.3	\$1,050,031	\$1,156,500	\$1,150,217	22	\$608	\$671	109.54%
Dec 19	5	1	18	0.3	\$1,100,833	\$1,067,500	\$1,176,944	19	\$631	\$678	106.91%
Jan 20	7	10	8	0.6	\$1,183,625	\$1,237,500	\$1,196,875	32	\$532	\$540	101.12%
Feb 20	13	17	11	1.2	\$1,068,091	\$1,100,000	\$1,115,773	27	\$703	\$740	104.46%
Mar 20	8	11	22	0.8	\$1,125,091	\$1,200,000	\$1,234,318	12	\$646	\$703	109.71%

## Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Mar 20	22	-8.33%	\$1,125,091	11.45%	\$1,200,000	6.67%	\$1,234,318	8.39%	12	-72.15%	109.71%
Mar 19	24	-27.27%	\$1,009,496	4.38%	\$1,125,000	12.50%	\$1,138,813	7.54%	41	195.47%	112.81%
Mar 18	33	37.50%	\$967,175	4.74%	\$1,000,000	4.60%	\$1,058,989	8.03%	14	-44.61%	109.49%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					1
\$500-\$599K		1		1	4
\$600-\$699K	2	2	4	1	4
\$700-\$799K	2	2	11	12	6
\$800-\$899K	5	7	9	8	10
\$900-\$999K	1	10	10	7	10
\$1-\$1.299m	21	19	20	19	20
\$1.3-\$1.699m	7	14	9	7	6
\$1.7-\$1.999m	1	2	3		2
\$2-\$2.999m	2	1		1	1
>\$3m					
<b>Totals:</b>	<b>41</b>	<b>58</b>	<b>66</b>	<b>56</b>	<b>64</b>

## Presented by:

