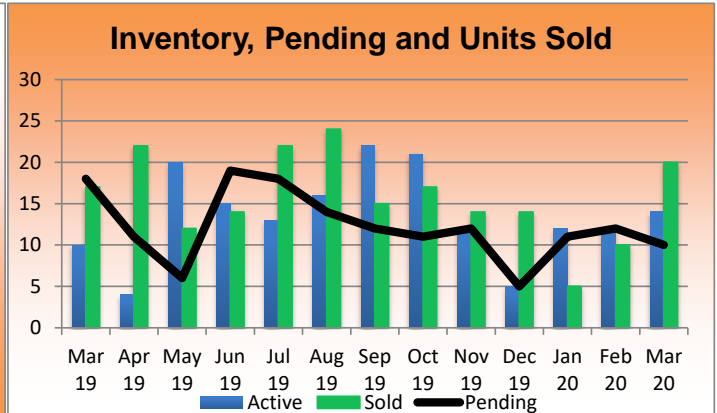
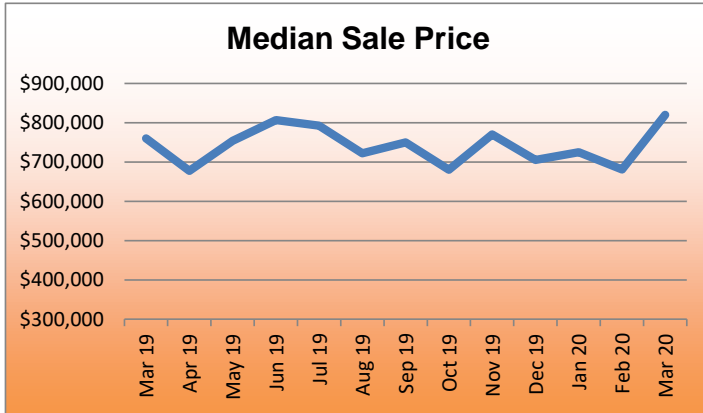


Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of March - approximately 1 month of inventory.
- Sales Activity: 20 single-family attached units were sold during March.
- Median Sales Price: \$820,000 during March.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 105.89% of the average list price during March.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/ List Price
Mar 19	10	18	17	0.8	\$756,882	\$760,000	\$774,147	43	\$524	\$537	102.28%
Apr 19	4	11	22	0.3	\$673,159	\$677,500	\$711,040	19	\$536	\$564	105.63%
May 19	20	6	12	1.7	\$684,750	\$753,750	\$734,417	13	\$522	\$558	107.25%
Jun 19	15	19	14	1.1	\$775,857	\$806,500	\$815,929	28	\$547	\$573	105.16%
Jul 19	13	18	22	1.0	\$713,303	\$792,500	\$758,614	17	\$506	\$538	106.35%
Aug 19	16	14	24	1.1	\$654,279	\$722,500	\$693,112	19	\$540	\$571	105.94%
Sep 19	22	12	15	1.4	\$728,400	\$750,000	\$762,369	19	\$536	\$563	104.66%
Oct 19	21	11	17	1.5	\$681,500	\$680,000	\$708,500	25	\$578	\$606	103.96%
Nov 19	12	12	14	1.0	\$714,643	\$770,000	\$750,429	24	\$554	\$576	105.01%
Dec 19	5	5	14	0.5	\$683,643	\$705,000	\$695,889	34	\$531	\$544	101.79%
Jan 20	12	11	5	1.2	\$693,800	\$725,000	\$719,400	44	\$520	\$532	103.69%
Feb 20	12	12	10	1.2	\$692,950	\$681,000	\$767,600	20	\$556	\$605	110.77%
Mar 20	14	10	20	1.5	\$789,350	\$820,000	\$835,850	17	\$513	\$540	105.89%

Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/ List Price
Mar 20	20	17.65%	\$789,350	4.29%	\$820,000	7.89%	\$835,850	7.97%	17	-60.66%	105.89%
Mar 19	17	-15.00%	\$756,882	3.54%	\$760,000	-1.30%	\$774,147	-5.03%	43	254.48%	102.28%
Mar 18	20	25.00%	\$730,990	20.78%	\$770,000	20.78%	\$815,145	25.37%	12	-16.51%	111.51%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
< 100k					
\$100k-299k					
\$300k-399k			1	2	
\$400k-499k	3	3	5	3	
\$500k-599k	7	5	4	5	
\$600k-699k	3	10	9	6	
\$700k-799k	7	9	7	10	
\$800k-899k	6	6	7	3	
\$900k-999k	2	3	5	4	
\$1m - 1.49m	8	3	4		
\$1.5m +	1	1	1		
Totals:	37	40	43	33	0

Presented by: