

Bay East Consumer Guide

Open Houses & Written Buyer Agreements

Visiting an Open House?

Good news: You do not need to sign a written buyer agreement just to:

- Attend an open house
- Ask an agent questions
- Learn about a property
- Explore your options

When Will You Sign an Agreement?

A written buyer agreement is typically required before you begin touring homes with an agent.

This may include:

- Private in-person showings
- Live virtual home tours
- Home tours arranged by your buyer's agent



What Does "Working With" an Agent Mean?

You're considered to be working with an agent when they begin providing services such as:

- Finding homes that match your needs
- Scheduling private tours
- Advising you throughout your search

Simply attending an open house or asking questions does not establish that relationship.

Why Are Buyer Agreements Used?

Written buyer agreements help create:

- Clear expectations
- Defined services
- Transparent communication
- Agreed-upon compensation

 The agreement is designed to help both you and your REALTOR® start your partnership with confidence.



We're Here to Help

A Bay East REALTOR® can help you:

- ✓ Explain written buyer agreements
- ✓ Answer your questions about touring homes
- ✓ Guide you through the buying process