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<http://www.bayeast.org>



# MINUTES

## Board of Directors

Monday, September 23, 2019

9:30 am

Board Room

**PRESIDENT:** Nancie Allen (0/8)  
**PRESIDENT-ELECT:** Tina Hand (0/8)  
**TREASURER:** Sheila Cunha (087)  
**PAST PRESIDENT:** Tim Ambrose (0/8)

### GUESTS:

### PRESENT:

June Burckhardt (0/7)  
Viviana Cherman (0/7)  
Bill Espinola (0/7)  
Tracey Esling (1/7)  
Leslie Faught (1/7)  
Bob Henry (1/7)  
Alison Hull (1/7)  
Angela McIntyre (0/7)  
Steve Medeiros (0/7)  
Sinath Thi (2/7)

### ABSENT:

Joe Annunziato (0/7)  
Barbara Clemons (1/7)  
Ed Gomes (0/7)  
Sandi Gomes (0/7)  
Anne McKereghan (0/7)  
Jackie Pena (0/7)

### STAFF

Tricia Thomas  
Pam Barnes  
Francoise Jordan  
Kelsey Murphree  
Roya Chaudhry  
Jessica Arnold  
Dorothy McFann  
Megan McDonald  
Dee Ostrofsky-Williams  
David Stark  
Marie Cruz  
Sona Rawat

(0/YTD = number of missed meetings)

### 1. Call to Order

President Nancie Allen called the meeting to order at 9:30 am.

### 2. Presentations:

- David Stark announced Bay East achieved the highest per Contributor, 2% above 2018 RAF participation for the 2019 Battle of the Association Contributors and Participation Contest.

### 3. District and Affiliate Director Reports

### 4. Approve Minutes

President requested acceptance of the Board of Directors' minutes of August 19, 2019. Approved as submitted. MSCU [Attached as BoD #1]

### 4. Consent Agenda - Approved as submitted. MSCU.

- Gerald Halligan, 2019 LGR Committee Appointment

## **5. LEADERSHIP REPORTS/MOTIONS/ACTION ITEMS**

### **Treasurer – Sheila Cunha**

- August Financials - Approved as submitted. MSCU
- CBA August Financials.
- Executive Committee Motion #1 – September 8, 2019 – Allocate \$260K toward additional payment of property loan with Bank of the West. Approved as submitted. MSCU [Attached as Bod#2]

### **President – Nancie Allen**

- Executive Committee Motion #2 – September 9, 2019 – Adjust Director District apportionment effective for 2020 elections, beginning term 2021, to move out one (1) Central County Director and one (1) Tri-Cities Director and add both to At-Large Director, increasing At-Large from four (4) to six (6). Approved as submitted. MSCU [Attached as BoD#3]
- Candidate Forums – no longer at Marketing Meetings, instead will be held at Member Education Event in May and live streamed to full membership. Forum to be recorded and uploaded to website.
- Contributions of \$250 each to Organization for Autism Research in memory of Miguel Padilla and to California Breast Cancer Research Program in memory of Cowboy Bob Weinreich.

### **Recessed Board of Directors**

#### **Called to Order IMPAC Trustees**

#### **IMPAC Trustees**

- Motion #1 – September 23, 2019 – Allocate IMPAC/ALF Funds of \$640.52 to pay expenses related to Dave Stark participating in 2019 Government Affairs Director Institute. Approved as submitted. MSCU [Attached as BoD#4]
- Motion #2 – September 23, 2019 – Allocate \$175 in IMPAC/ALF funds for 2019 Alameda Chamber of Commerce membership dues. Approved as submitted. MSCU [Attached as BoD#5]
- Motion #3 – September 23, 2019 – Allocate \$5,074.18 of IMPAC/ALF funds to pay for expenses related to Nancie Allen, Tina Hand, Francoise Jordan and Dave Stark's participation in the 2019 NAR Legislative Meetings in Washington, DC. Approved as submitted. MSCU [Attached as BoD#6]
- Motion #4 – September 23, 2019 – Allocate \$338.26 of IMPAC/ALF funds to pay expenses related to various advocacy activities in 2019. Approved as submitted. MSCU [Attached as BoD#7]
- Motion #5 – September 23, 2019 – Allocate \$948 of IMPAC/ALF funds for the 2019-2020 subscription to the CapitolTrack commercial real estate legislation tracking system. Approved as submitted. MSCU [Attached as BoD#8]

#### **President Allen adjourned IMPAC Trustees**

#### **Reconvened Board of Directors**

### **MMG**

- Roya Chaudhry reported in Joe Annunziato's absence.

### **President-Elect Report – Tina Hand**

- Board of Directors Motion #1 – Approve appointment of Sumii Jhington to fill Tri-Cities Director seat vacated by Steve Medeiros, 2020 Treasurer, for 2<sup>nd</sup> year (2020) of the 2-year term. Approved as submitted. MSCU [Attached as BoD#9]

### **Executive Committee**

- August New Members. Approved as submitted. MSCU [Attached as BoD#10]
- Motion #3 – September 8, 2019 – Change the name of Strategic Planning to Strategic Thinking Work Group and amend Corporate Policy and Procedures Section 23. Approved as submitted. MSCU [Attached as BoD#11]
- Motion #4 – Amend Volunteer Leadership Agreement and Section 30.06 of Corporate Policy and Procedures, to include permission for recording, live streaming, and still photography at events /meetings. Approved as submitted. MSCU [Attached as BoD#12]

### **Past President – Tim Ambrose**

- Foundation Trustee 2020 Appointments: Don Dunbar, Mary Anne Rozsa, Trevor Frey, and 2 Non-BE Deepti Trivedi and Ashley Strasburg.

### **Chief Executive Officer –Tricia Thomas**

- Glide Product Agreement.
- Member Survey.
- Business Continuity – met with one group, continuing research.

### **6. Board of Directors adjourned** – 10:50 a.m.