

ANY ZIP, ANY PRICE POINT: THE AI SYSTEM THAT BUILDS \$1,000,000 GCI BUSINESSES

with **MARKI LEMONS RYHAL**

8/25/2026
10:00 AM – 1:00 PM
BAY EAST

BROUGHT TO YOU BY



VIRTUAL TOWN HALL: LEGAL UPDATE WITH JANA GARDNER

Join C.A.R. Senior Counsel Jana Gardner, to learn about new local & state laws and trending legal issues that can impact your real estate business - including the latest updates on NAR's lawsuits, compensation, competition and more.

DATE & TIME:
9/3/2026 1:00 - 2:00pm

LOCATION:
Online Webinar



SAVE YOUR SPOT
FOR THIS VIRTUAL UPDATE

Stay informed.
Stay prepared.
We've got you covered.

Build Your MLS Confidence

Whether you're new to the MLS or just need a refresher, the Bay East Training Team is here to help you **build your skills** and **boost your confidence**.



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*Your Success Is
Our Mission*

Search Paragon MLS...



SEARCH

ANALYZE

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Basics of Paragon Sept. 2 9:30-10:30am

RESIDENTIAL

City, Neighborhood, Zip, or MLS #

Price

No Min No Max

Beds

Any

Baths

Any

Search

MARKET OVERVIEW

New Listings

128

Median Price

\$425,000

Sold Listings

96

LEARN
Essential tools
and features

PRACTICE
Real-world
searches

SUCCEED
Work smarter
every day

You asked for BIG speakers. We listened.

This is not another class where you learn about a tool and forget about it the next day. Marki Lemons Ryhl, a Certified Speaking Professional who's trained 500,000+ REALTORS® nationwide, is showing you how to turn RPR® + AI into a repeatable weekly system for creating content, starting client conversations, generating opportunities, and growing your business in any ZIP code and at any price point. Lunch included. Seats are limited, [register today](#).

Get in the room. Join the conversation. Help shape what comes next.

On September 10, the 2026 Bay Area DEI Symposium brings REALTORS®, housing professionals, and community leaders together to tackle today's housing challenges and explore ways to expand homeownership opportunities. Hear insights from industry leaders

including C.A.R. President Tamara Suminski, C.A.R. Senior Vice President & Chief Economist Jordan Levine, and NAR Vice President of Policy Advocacy Bryan Greene. Register [here](#).

Good wine. Great food. Even better company.

Make plans for Cheers to the Future, one of the Bay East Foundation's signature nights of the year! Bring your clients, colleagues, friends, or team to 3 Steves Winery on September 18 for an evening of local wine, a delicious Coastal Paella dinner, exciting auctions and raffles, and plenty of opportunities to connect outside of the office. Get your tickets [here](#).

Learn to create free and easy floor plans in minutes.

Make your listings stand out with professional floor plans created right from your phone. Join CubiCasa on September 9 for a webinar to learn how to quickly scan a property and turn it into high-quality floor plans that help capture buyer attention and enhance your listing marketing. Register [here](#).

BUZZ Video



Marketing Meetings

Toursheets are available [here](#) (login required).

Marketing Group Meetings

Weekly & Monthly Networking | 9-10am | \$5-10

- AIMM** Every 2nd Tuesday — Jim's on the Course, 1 Clubhouse Memorial Rd, Alameda
- CCMG** Every Wednesday — Moose Lodge, 20835 Rutledge Rd, Castro Valley
- REAL** Every Thursday — First Street Ale House, 2106 First St, Livermore
- TCMC** Every Thursday — Realty Experts, 41051 Mission Blvd, Fremont
- VREN** Every Friday — Sidetrack Bar & Grill, 30 W Angela St, Pleasanton



Located at 7021 Koll Center Pkwy, Pleasanton, CA, 94566 - 925.730.4060

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