








Bay East Bulletin

-  **2025 Inaugural Gala:** Join us for the 2025 Bay East Inaugural Gala on February 1. This in-person event will feature an evening of networking, a delicious dinner, lively dancing, and the installation of 2025 President, Tracey Esling, along with the Board of Directors. Tickets available now. [Learn more→](#)
-  **Best Cybersecurity Practices for Real Estate Professionals:** NAR recommends using this checklist of best practices and working with a licensed attorney in your state to develop cybersecurity programs, policies, and materials for your office or brokerage that align with local laws. [Learn more→](#)
-  **Bay East Voter Guide:** The 2024 Bay East General Election Voter Guide is now available. This member benefit includes the Bay East and C.A.R. positions on candidates and ballot measures. After logging into your Bay East Portal, the Voter Guide is in the "Resources Library" on the right. [Learn more→](#)
-  **September Market Statistics Available Now:** Stay up-to-date with the latest sales and trends in your local real estate market by visiting the community page on our website. [Learn more→](#)
-  **Open Enrollment:** Bay East REALTOR® and Affiliate members can now choose to enroll in a variety of medical, dental, and vision insurance plans to fit their specific needs. You can learn about available plans and rates [here](#) or contact USI directly at 916.883.0708.
-  **Bingo Night Photos:** Thank you to everyone who came out for Bay East Foundation Bingo Night. Your participation helps the Bay East Foundation Scholarship Program and we're grateful for your generosity. View the event photos [here](#).




MLS News

The Form Suggestion tool inside zipForm®'s Forms Editor uses machine learning to suggest forms to add to your transaction based on the city, state, form libraries you have access to and what forms are already in the transaction. [Learn more→](#)

Education News

Don't miss the December 31, 2024, deadline to complete the 3-hour NAR Code of Ethics training, which is required every three years to maintain your REALTOR® status. Attend the next virtual class on October 10. [Learn more→](#)



Marketing Meetings

- [CCMG](#) - Wed. Oct. 9 | Annette Khaliq and Liz Saucedo, Home Warranty Updates
- [REAL](#) - Thurs. Oct. 10 | Pamela Ott, City Manager
- [TCMC](#) - Thurs. Oct. 10 | Eric Sachs, Converting Listing Leads
- [VREN](#) - Fri. Oct. 11 | Jim Vierra, Safety Steps to Live By
- [AIMM](#) - Tue. Oct. 8 | C.A.R. Updates

In-person locations can be found [here](#). Weekly toursheets available [here](#) (login required).

BUZZ Video



Discover the resources available through the Holman Group, including Tickets at Work. Learn more in this week's [BUZZ](#).

