

The Road Ahead – Service, Success, and Leadership

On September 24, join the Leadership Development Committee for an interactive panel discussion and hear personal stories from REALTORS® just like you. Three dynamic real estate professionals, Nobu Hata, JoAnne Poole and Nina Dosanjh, will share insights and tips they wish a mentor had shared with them sooner. Register [here](#) to be a part of the conversation.

Bikes, Beer and Bingo!

Don't miss the Foundation Third Thursday event on September 17 featuring [Superfly Wheels](#) and [Henhouse Brewing!](#) Register [here](#).

2020 REALTOR®, Rookie, Affiliate & Good Neighbor of the Year Nominations

[Nomination forms](#) are available now! The deadline to submit a recommendation for you or your colleague is October 9.

BUZZ Video



August Real Estate Weather Report

[Watch this week's BUZZ video](#)

MLS News

Expand Your Referral Network

Your Bay East membership now includes read-only access to the [Idaho Intermountain MLS](#) (IMLS).

Access to IMLS is available to you via the Paragon Resources tab and will allow you to provide information to clients interested in Idaho properties. View the complete IMLS coverage map of counties [here](#).



Featured MLS Virtual Class:

[Use RPR® to Create CMA's That Amaze](#)
Friday, Sep., 18
11am-12pm

Marketing Meetings

Bay East Marketing Meetings are being held virtually. To get more information check out their Bay East webpages:

[AIMM](#) - Tues. Sep. 15, 9am - Eugene Demmler – Financial Planning

[CCMG](#) - Wed. Sep. 16, 9am - Anthony Young – How to Maximize Your Appraised Value

[TCMC](#) - Thurs. Sep. 17, 8:30am - David Stark – Market Update

[REAL](#) - Thurs. Sep. 17, 9am - To be Announced

[VREN](#) - Fri. Sep. 18, 8:30am - To be Announced

Bay East Bulletin



Market Statistics for August Available

The monthly market data for a specific city can be viewed [here](#). The Bay East webpage now displays [every city](#) that currently has a listing in Paragon. To schedule a virtual market analysis presentation at your next office meeting, contact [David Stark](#) at 925.730.4068.



Commercial Brokers Association Education Series

The CBA Education Series is officially restarting this October. This is your opportunity to immerse yourself in the CBA Education Program, designed to help you succeed in today's commercial real estate industry. To learn more or to register go to [cbassn.org](#) or call 650.598.0621.



Insider LIVE – Safety In Place Part 2 – Keeping Your Tech Safe

Real estate professionals rely on their tech to survive and thrive in a 24-7 business. On September 21 join an action-packed conversation with two Bay East experts about keeping your real estate tech safe from threats in the real and virtual worlds. Register [here](#).



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