

Bay East staff continues to work remotely due to the Shelter in Place order. Staff will not be working on Monday, May 25 in observance of Memorial Day.

### **Confused by the COVID guidelines for real estate?**

Help is on the way! C.A.R. is working with California officials to make changes to the State guidance for brokers and agents. Look for changes to the C.A.R. Best Practices, updates to the PEAD Form and a detailed Q&A from Member Legal Services that will help you be in compliance. C.A.R. anticipates sending an email to all members this week and there will be additional resources to follow. You can learn more at our [Virtual Town Hall](#) meeting this week. We'll be discussing the Government orders, policies and procedures surrounding the "New Normal" for brokers and agents.

### **Virtual Town Hall Registration**

Space is limited to the first 500 members, so [register now](#). Join C.A.R. Treasurer Jennifer Branchini and Bay East attorney, Tom Jacobson, on Thursday, May 21 at 11am.

### **Stagers Now Deemed Essential in Berkeley**

Service providers include real estate agents, escrow agents, notaries, title companies, inspectors, appraisers, photographers and videographers and stagers in Alameda, the City of Berkeley and Contra Costa Counties can do business as long as social distancing is maintained, and people comply with the [Face Covering Order](#). View Bay East Q&A document [here](#).

### **2020/2021 Bay East Dues**

Bay East invoices for the 2020/2021 billing cycle, July 2020-June 2021, will be available on the Bay East website starting June 8, 2020.

Although the 2020 budget included a CPI increase, the Board of Directors unanimously approved a freeze on any Dues and Fees increases for the coming year. Additionally, they approved a new 8-payment installment plan due monthly to give members more flexibility. Learn more [here](#).

If you have any questions, please contact the billing department at 925.730.1070.

## **BUZZ Video**



Bay East offers many online resources to help your business wherever you are.

[Watch this week's BUZZ video.](#)

### Local Disclosures Now available in zipForm®

The Alameda County Disclosure and Disclaimer and the Castro Valley Addendum, updated in February 2020, are now available in the Bay East forms library in zipForm®. Additionally, recent updates to the Contra Costa DDA and addendums for the cities of Richmond and San Pablo are also available in zipForm®.

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## MLS News

### New Exclusive Listing Waiver Form

It is required that listing agents submit a SELM/MLS Waiver to the MLS within three days of the executed listing agreement.

Bay East has created an easier way to submit your waivers. Visit the [MLS Rules and Regulations](#) page of our website and click [Submit SELM/MLS Waiver](#).

This new system provides members with reminders of expiring waivers, notifications of incomplete information, and quick accesses if any issues arise.

If you have any questions about the new SELM/Waiver Tracker contact, [Jackie Diaz](#) at 925.730.4077.



Featured MLS Class:  
[Virtual Class – Agent Toolkit](#)  
Wednesday, May 27  
1:30-2:30pm

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## Marketing Meetings

Bay East Marketing Meetings will be held virtually during this time. To get more information on these new virtual meetings, check out their Bay East webpage.

[AIMM](#) - Tues. May 19, 9am

[CCMG](#) - Wed. May 20, 9am

[REAL](#) - Thurs. May 21, 9am

[TCMC](#) - Thurs. May 21, 8:30am

## Bay East Bulletin



### **2019 Year in Review**

Our [2019 Annual Report](#) is now available. Look back at the many services, benefits, and networking opportunities Bay East offered last year. Explore the accomplishments of our members, Board of Directors, committees and Bay East departments they worked together to set real estate industry standards in leadership, innovation, and professionalism.



### **TeleHealth Covered by NAR**

The National Association of REALTORS® understands that access to health care options may be top of mind for members. NAR is supporting members by funding two months of Members TeleHealth as a benefit for those who do not currently have access to telemedicine. [Sign up](#) by May 31.



### **Housing Statistics by City**

The Bay East webpage now displays every city that currently has a listing in Paragon. If a number of listings in a city is too small to provide a report, the listing information will be included in a neighboring city. Not only is this a faster way of gathering data, saving you valuable time, you can also easily share [this link](#) with your clients!



Bay East Association of REALTORS®

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