

# THE INSIDER

**BAYEAST**  
ASSOCIATION OF REALTORS®

Members have contacted us with questions about the current County Shelter in Place (SIP) restrictions on open houses and showing occupied and vacant properties.

- **In-person open houses are not allowed.**
- **Appointments and real estate viewing are to occur virtually.** If a virtual viewing is not feasible, there are guidelines to follow

View Bay East Q&A document [here](#).

Our [COVID-19 webpage](#) is an excellent resource for you to find up-to-date information, including, NAR and C.A.R. recommendations for unemployment assistance.

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## Virtual Town Hall

This week's Town Hall features Sanjay Wagle, C.A.R. Senior VP of Government Affairs, with breaking news about the tax portability initiative. David Stark will have the East Bay Real Estate Weather Report and information on local rental housing rules.

[Register now](#) to be a part of the conversation on Thursday, May 14 at 11am.

## Bay East Inside LIVE – Making Sense of Real Estate Messes

Nationally-recognized Professional Standards Expert Doreen Roberts, and other special guests, help you make sense of real estate messes. Buckle-up and bring your questions because this Insider LIVE will be fast and furious. Register for this May 18 event [here](#)!

## BUZZ Video



In the midst of a global pandemic, the demand for shelter, and home ownership in particular, remains high.

[Watch the BUZZ to learn more.](#)

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# MLS News

## Introducing Cloud CMA Live

A brand new interactive listing presentation experience that you and your clients will love.

With [Cloud CMA Live](#), you can:

- Give a virtual listing presentation using built-in Zoom, Skype, or Google Hangout integrations.
- Add your own custom content - like a video introduction.
- Share market data on interactive maps.

Watch this [short video](#) or join a [webinar](#) to learn about this new tool!



Featured MLS Class:

[Virtual Class – Cloud CMA](#)

Wednesday, May 13

1:30-2:30pm

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## Marketing Meetings

Bay East Marketing Meetings will be held virtually during this time. To get more information on these new virtual meetings, check out their Bay East webpage.

[AIMM](#) - Tues. May 12, 9am

[CCMG](#) - Wed. May 13, 9am

[REAL](#) - Thurs. May 14, 9am

[TCMC](#) - Thurs. May 14, 8:30am

[VREN](#) - Fri. May 15, 8:30am

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## Bay East Bulletin



### **Market Statistics for May Available**

Even under a Shelter in Place order, David Stark, Bay East Public Affairs Director, is available to tell the story behind the numbers. To schedule a virtual market analysis presentation at your next office meeting, contact [David Stark](#) at 925.730.4068. View the monthly market data for a specific city [here](#).



### **Two-part Foundational Strength Training**

YPN is offering beginner friendly workout classes! Coach Queene Resngit, aka Coach Q, will be putting together a two-part beginners foundation and correction exercise class. The first class will focus on lowery body and the second class will focus on upper body. Join us on May 19 & 26 at 8:30am. Sign up [here](#)!



### **Bay East Elections**

We are proud to present the candidates for the 2021/2022 Bay East Officers and Directors. View the slate of candidates [here](#). Online voting begins Friday, June 12. Vote within the first five days to enter your name into a drawing to win free Local Dues in 2021/2022 (\$305 Value).



Bay East Association of REALTORS®

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