

Bay East Consumer Guide

How Solar Impacts a Real Estate Transaction

Understand what to consider when buying or selling a home with solar panels.

Who Owns the Solar System?

They may be:

- ✓ Owned outright by the homeowner
- ✓ Financed through a loan
- ✓ Leased from a solar company
- ✓ Covered by a Power Purchase Agreement (PPA)

The type of ownership can affect financing, closing, and future costs.

Questions to Ask Before You Buy

Before purchasing a home with solar, ask about:

- The age and condition of the system
- Monthly energy savings
- Whether warranties transfer to the new owner
- Existing leases or financing agreements
- Roof condition and remaining lifespan

Can Solar Affect Home Value?

A solar system may increase a home's appeal, but value depends on several factors, including:

- Whether the system is owned or leased
- System age and efficiency/Energy savings
- Local buyer demand
- Overall market conditions



"Solar can add value—but understanding the system is just as important."

Don't Forget These Details

Solar performance can also depend on:

- ✓ Local utility policies
- ✓ Net metering programs
- ✓ HOA rules or restrictions
- ✓ Proper permits and inspections
- ✓ Insurance coverage for the system

Every property is different, so it's important to review the specifics.

We're Here to Help

A Bay East REALTOR® can help you:

- ✓ Explain how solar systems affect a home sale
- ✓ Review ownership, leases, and financing
- ✓ Connect you with industry pros.