



Government affairs update for the week of Sept 27, 2026

DRE Has News for REALTORS®

The California Department of Real Estate (DRE) is warning consumers and real estate professionals about the return of [advance-fee scams](#) involving real estate loans.

According to DRE, scammers may pose as legitimate lenders or loan originators and advertise attractive financing, including no-down-payment loans or loan products they claim aren't available elsewhere. Consumers are then asked to pay an upfront fee to begin the loan process and may be told the money is refundable or that approval is guaranteed. After the payment is made, the fee may become nonrefundable and the promised loan may never materialize.

DRE says consumers should verify the license of anyone offering real estate services, ask questions and be suspicious of anyone pressuring them to make a quick decision. DRE also encourages consumers who are asked to pay advance fees to discuss the situation with their real estate agent.

How this impacts your business: REALTORS® can help clients recognize questionable loan offers before they become victims of fraud. Reminding buyers to verify credentials and contact you when something doesn't look right is another way to protect your clients and demonstrate your value throughout the transaction.

What's Up in Fremont and Union City?

Union City Mayor Gary Singh will deliver his State of the City Address on Friday, Oct. 16, at the Ruggieri Senior Center, 33997 Alvarado-Niles Road. Doors open at 6 p.m. and the program begins at 6:30 p.m.

Mayor Singh will discuss economic development and business growth, public safety, infrastructure improvements, fiscal stability, parks and recreation, and other priorities shaping Union City's future.

How this impacts your business: Local government decisions about planning, development, infrastructure, public safety and economic growth can directly affect housing and the communities where your clients are buying and selling homes. The State of the City is an opportunity to hear directly from Union City's mayor about issues that may affect your clients and the local real estate market.

If you have any questions about Bay East advocacy activities or any government-related real estate issues you want Bay East to research, contact [David Stark](#), Bay East Chief Public Affairs and Communications Officer.
