

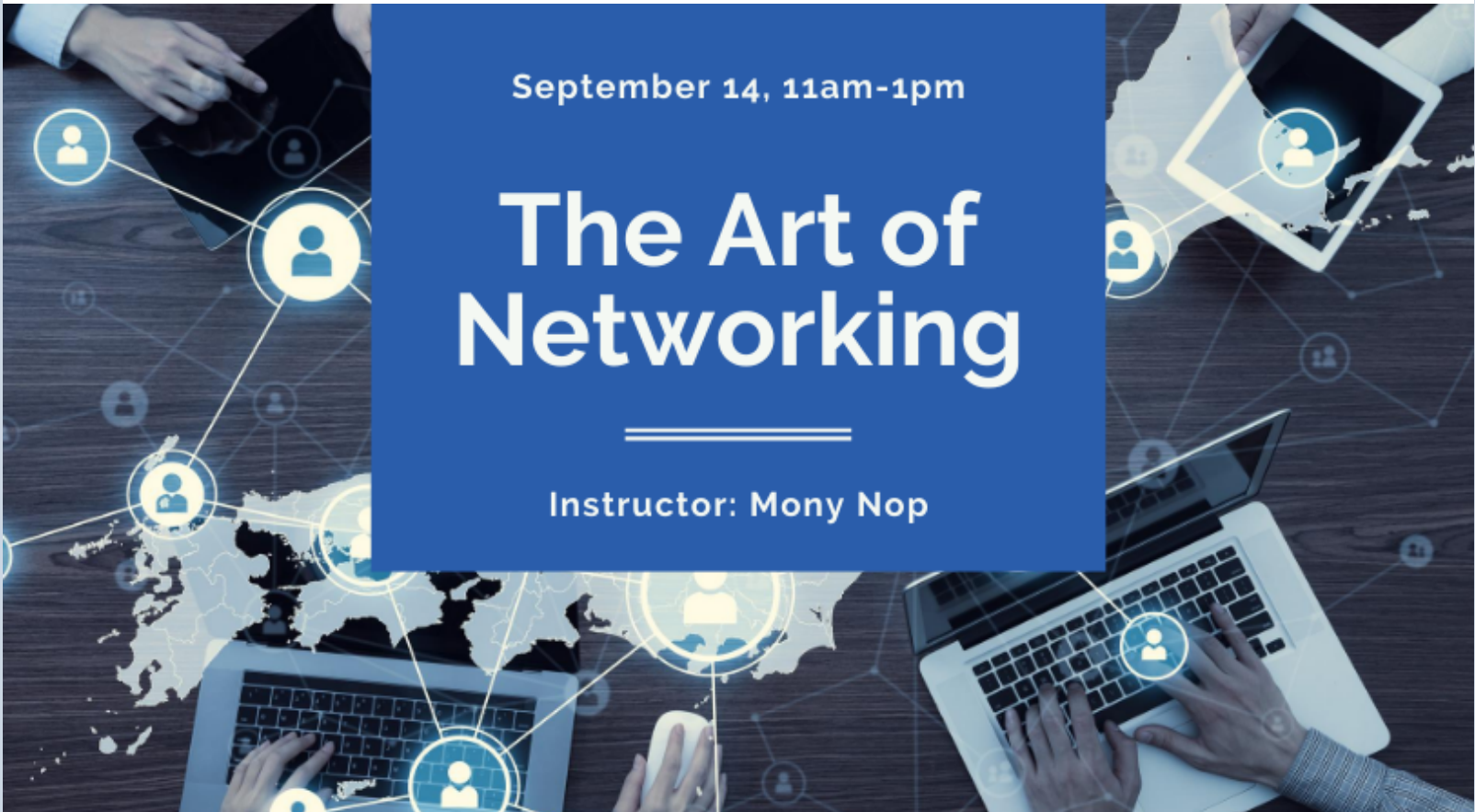


Bay East offers professional development, hands-on training, and recorded webinars designed to help you succeed.

Education Corner

[Tech Week](#) is coming! Join us for five days of amazing content! Learn valuable tips about Glide, Homesnap, RPR®, Remine, and much more!

Your safety is important to us! Take the next class in the [REALTOR® Safety Series: Habits to Keep You Safe on the Job Year-Round](#). For a complete list of classes, visit the [REALTOR® Safety Program page](#).



September 14, 11am-1pm

The Art of Networking

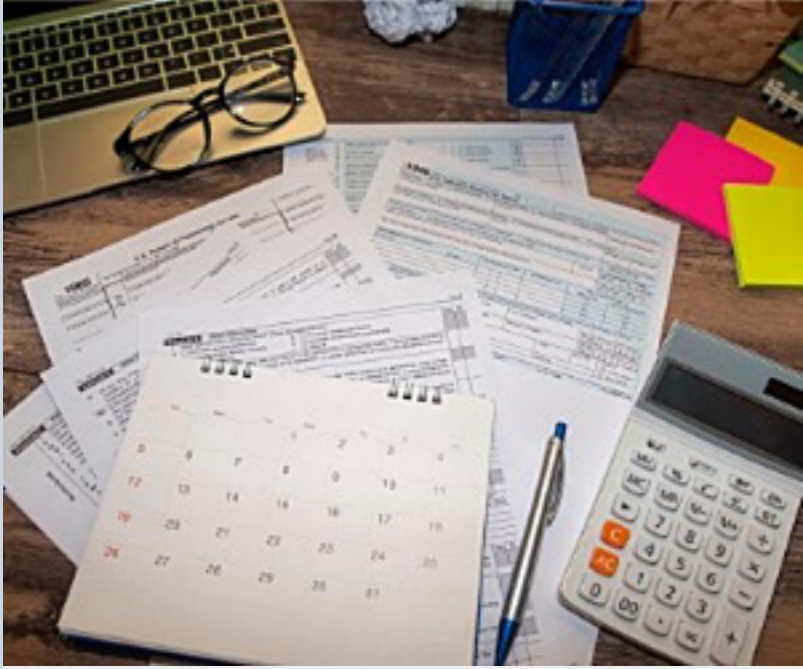
Instructor: Mony Nop



September 15
10am-12pm

Multiple Offer Madness

Instructor: Mony Nop



[Guide to the RPA and Associated Documents](#)


September 24 | 1-5pm | Virtual Class

The California Residential Purchase Agreement (RPA) is a crucial tool to use in every successful real estate transaction. Gov Hutchinson will go over each form to help you create, modify, cancel, or close a transaction.

[NMLS](#)

September 16 | 8:45am-5pm | Virtual Class

This course satisfies the requirement of CA DBO, CA DRE and any state that does not have specific education requirements. In this course, Randi DeHollander will cover Federal Law, Ethics, Non-Traditional Lending, and more.





[Use RPR® to Create CMA's That Amaze](#)

September 18 | 11am-12pm | Virtual Class

Join us for this fast-paced 60-minute demo that will help you create a detailed Seller Report. Educate your clients about their property values using RPR®'s Refined Value Tool. The in-depth knowledge you provide with this report will help you stand out.



September 17
10:30am-12pm

Instructor: Sally Andreetta

September 22, 11am-12:30pm

Platinum Affiliates Present: Wildfire Season is HERE! Learn What You Should be Doing Now

Speakers: Stacie Logan, Gene Morgan Insurance and Ed Correa, Farmers Insurance



Virtual Class Schedule

Monday September 14	11am-1pm - The Art of Networking
Tuesday September 15	9:30-10:30am - The Basics of Paragon 10am-12pm - Multiple Offer Madness
Wednesday September 16	8:45am-5pm - NMLS 10am-12pm - CBA – Hospitality Sales 12:30-2:30pm - CBA – Retail Sales/Leases
Thursday September 17	9:30-10:30am - Cloud CMA: The Customizable Program for You 10:30am-12pm - ChicagoAgent – How to prepare and understand accurate Seller/Buyer Net Sheets 11am-12pm - CRS Tax Data System
Friday September 18	11am-12pm - Use RPR® to Create CMA's That Amaze

[View upcoming webinars and class statuses on our website.](#)

