



Bay East offers professional development, hands-on training and recorded webinars designed to help you succeed.

Education Corner

In addition to the virtual classes and webinars you have access to through Bay East, stay updated with all of the new resources C.A.R. is providing members, including [3 free online education courses](#) and [20% off additional online classes](#).

Do you have question for the DRE? Utilize their new ["Ask DRE Licensing" By Email](#) program to get your licensed related questions answered.

If you have any questions or class requests, please feel free to email Pamela Thompson, Bay East Education Manager, at pamelat@bayeast.org or simply reply to this email.

How To Navigate Social Media for Real Estate in Uncertain Times

WEDNESDAY, APRIL 22 | 10-11AM
INSTRUCTOR: KATIE LANCE



VIRTUAL CLASS

COVID-19 and Your Estate Planning

TUESDAY, APRIL 21

11AM-12:30PM

INSTRUCTOR: DANIELA LUNGU



[6 Surprising LinkedIn Tips for REALTORS®](#)

April 20 | 10-11am | Virtual Class

With over 500 million users, LinkedIn is a powerful social media network for developing your business. In this course, learn how to use LinkedIn for brand awareness, reputation enhancement, and content marketing.

[5 Tips on How to Leverage Your Live Video on Social Media for Real Estate Business](#)

April 23 | 10-11 | Virtual Class

Live streaming is a great tool for businesses who want to provide live presentations while reaching customers from any location. Learn how you can present valuable content and personalized communications.



[Staying out of Court: Risk Management](#)

May 4 | 10-11am | Virtual Class

Join instructor Robert Brand as he shows you the easiest ways to avoid litigation, including the best disclosure strategies, updates on new litigation trends, a review of common TDS/AVID errors, and more.

Episode 055

Tips And Tools For Working Virtually



Virtual Class Schedule

Monday

April 20

10-11am - [6 Surprising LinkedIn Tips for REALTORS®](#)

1:30-2:30pm - [Agent Toolkit](#)

Tuesday

April 21

9:30-10:30am - [zipLogix Digital Ink](#)

11am-12:30pm - [COVID-19 and Your Estate Planning](#)

Wednesday

April 22

9:30-10:30am - [CMA Tools and Workshop](#)

10-11am - [How To Navigate Social Media for Real Estate in Uncertain Times](#)

Thursday

April 23

10-11am - [5 Tips on How to Leverage Your Live Video on Social Media for Real Estate Business](#)

1:30-2:30pm - [CloudCMA - Buyer Tour](#)

Friday

April 24

[View upcoming April webinars and class statuses on our website.](#)



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