



Bay East offers professional development, hands-on training and recorded webinars designed to help you succeed.

Education Corner

In addition to the virtual classes and webinars you have access to through Bay East, be sure to check out [Revei's Real Estate Video Educational Institute, Inc](#) which offers free RPR® and Disclosure classes.

Looking for the latest economic update? Sign up for [Cabin Fever & Coffee: Leslie Appleton Young and John Marchand](#), presented by WCR.

Want to work on your designations or certifications during the shelter in place? NAR's [Right Tools, Right Now](#) program is providing free or discounted professional development opportunities so you can expand your skill set.

If you have any questions or class requests, please feel free to email Pamela Thompson, Bay East Education Manager, at pamelat@bayeast.org or simply reply to this email.



How to Navigate Through This New Real Estate Reality

MONDAY, APRIL 13 | 10-11AM
VIRTUAL CLASS
INSTRUCTOR: DARRYL DAVIS

What Agents Can Be Doing to Grow Their Business During COVID-19

WEDNESDAY, APRIL 15

10-11AM

INSTRUCTOR: BILL PIPES



Is Your Real Estate Business Cyber Secure?

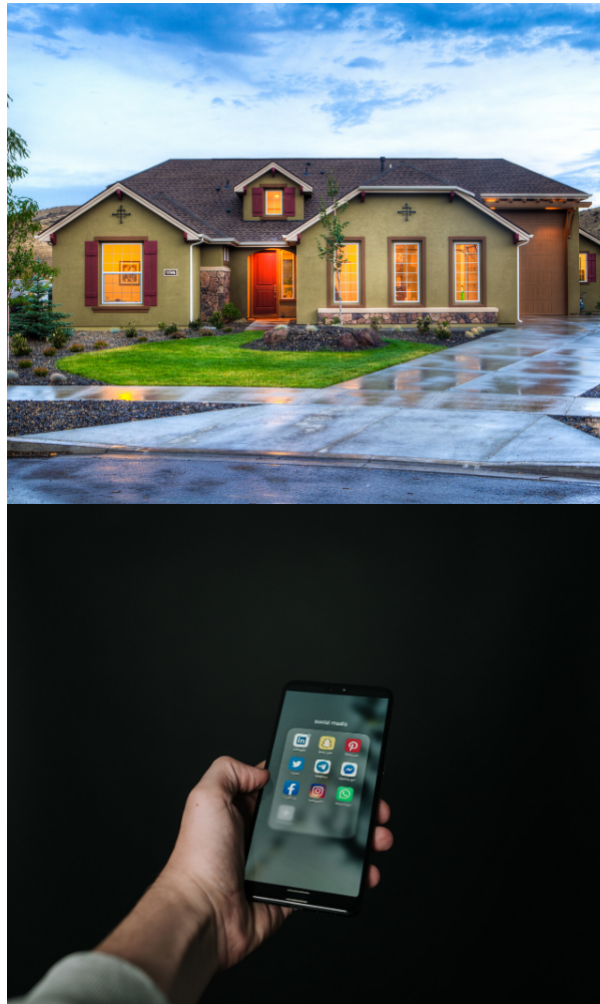
April 16 | 10-11am | Virtual Class

Join instructor Burton Kelso and learn the seven steps you need to take to stay safe from data breaches and hackers. When there is no way to predict a cyber attack, it's crucial to take preventive actions to keep your business safe and secure.

COVID-19 and Your Estate Planning

April 21 | 11am-12:30pm | Virtual Class

Learn the basics of estate planning, as well as how the COVID-19 pandemic may affect it. Daniela Lungu, Estate Planning Attorney, will provide you information on the process and arrangement of Estate Planning.



[6 Surprising LinkedIn Tips for REALTORS®](#)

April 20 | 10-11am | Virtual Class

With well over 500 million users, LinkedIn is a powerful social media network for developing your business. In this course, learn how to use LinkedIn for brand awareness, reputation enhancement, content marketing, and more.

VIRTUAL CLASS

Tax Reduction Strategies for Real Estate Professionals

FRIDAY, APRIL 17
10AM-12:30PM
INSTRUCTOR: MAINE SCHAFFER



Virtual Class Schedule

Monday

April 13

10-11am - [How to Navigate Through This New Real Estate Reality](#)

Tuesday

April 14

1:30-2:30pm - [RPR® Series: Maps](#)

Wednesday

April 15

10-11am - [What Agents Can Be Doing to Grow Their Business During COVID-19](#)

1:30-2:30pm - [Supra Keys and SupraWEB](#)

Thursday

April 16

9:30-10:30am - [RPR® Series: Seller Report](#)

10-11am - [Is Your Real Estate Business Cyber Secure? Seven Steps You Need to Take to Stay Safe From Data Breaches and Hackers](#)

Friday

April 17

10am-12:30pm - [Tax Reduction Strategies for Real Estate Professionals](#)

1:30-2:30pm - [Mobile Apps](#)

[View upcoming April webinars and class statuses on our website.](#)



Bay East Association of REALTORS®

Pleasanton Office | 7021 Koll Center Parkway, Pleasanton, 94566 | 925.730.4060
Alameda Office | 2490 Mariner Square Loop Suite 200, Alameda, 94501 | 510.523.7229

Located at, 7021 Koll Center Parkway, Pleasanton, California 94566, United States, 925.730.4060

[Unsubscribe](#) [Manage preferences](#)