

Bay East offers professional development, hands-on training and recorded webinars designed to help you succeed.



## HOW TO GET YOUR VA LOAN ACCEPTED

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Monday, October 7 | 10 a.m. - 12 p.m.  
Bay East | Pleasanton  
Instructor: Laura Cunha



## The 7 Secrets of Real Estate Photography to Sell Homes Fast

Instructor: Tim Denbo

MONDAY, OCTOBER 14 | 1 - 3 P.M.  
BAY EAST | PLEASANTON

[Duane Gomer Education](#)  
[License Renewal Seminar](#)



**October 15 | 10 a.m. - 1 p.m.**

This popular program will cover the mandatory courses of agency, ethics, trust funds, fair housing, risk management, management & supervision, and includes two consumer protection courses (textbook or PDF).

### **The Basics of Estate Planning (Alameda)**

**October 16 | 10 - 11:30 a.m.**

Daniela Lungu, Estate Planning Attorney, will provide information about the process and arrangement of estate planning. Learn how to avert conservatorships, avoid estate taxes and probate, and protect your family and estate.

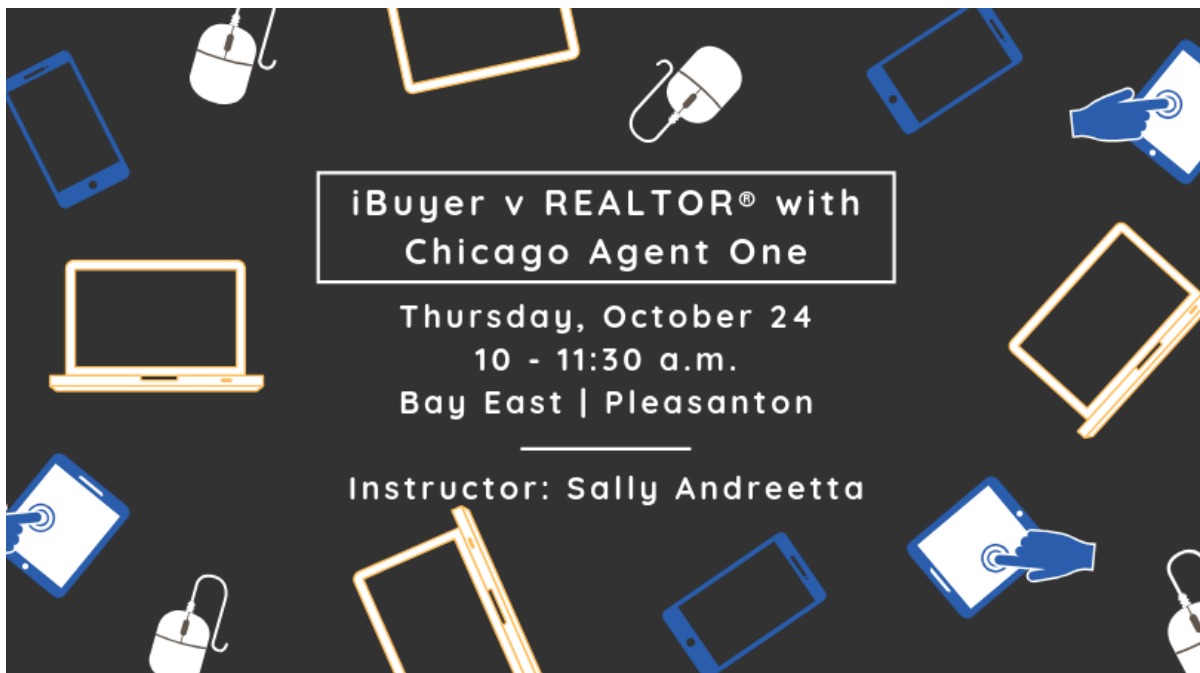


### **Renew Your NMLS License**

**October 21 | 8:30 a.m. - 4:30 p.m.**

Join Randi DeHollander to renew your Non-traditional Mortgage License (NMLS). This course will cover the SAFE Continuing Education Requirements for the California DBO and any state that does not require a state specific course or more than eight hours.





**Monday  
October 7**

**Tuesday  
October 8**

**Wednesday  
October 9**

**Thursday  
October 10**

**Friday  
October 11**

**9:30 - 11 a.m.**  
[Cloud CMA](#)

**1:30 - 3 p.m.**  
[How to Get Your VA  
Loan Accepted](#)

**1:30 - 3 p.m.**  
[The Basics of  
Paragon](#)

**9 a.m. - 12 p.m.**  
[Biennial Ethics  
Training](#)

**9:30 - 11 a.m.**  
[The Basics of  
Paragon \(Alameda\)](#)

**1:30 - 3 p.m.**  
[RPR® Overview  
\(Alameda\)](#)

**12 - 1:30 p.m.**  
[The Basics of  
Paragon](#)

**9 - 11 a.m.**  
[The NEXT Level](#)

**9:30 - 11 a.m.**  
[Agent Toolkit](#)

**Monday  
October 14**

**Tuesday  
October 15**

**Wednesday  
October 16**

**Thursday  
October 17**

**Friday  
October 18**

**9:30 - 11:30 a.m.**  
[CBA - Introduction  
To Commercial  
Real Estate  
\(Alameda\)](#)

**12 - 2 p.m.**  
[CBA - Commercial  
Real Estate Basics  
\(Alameda\)](#)

**1 - 3 p.m.**  
[The 7 Secrets of  
Real Estate  
Photography to Sell  
Homes Fast](#)

**9:30 - 11 a.m.**  
[Paragon Auto  
Email - Ins & Outs](#)

**10 a.m. - 1 p.m.**  
[Duane Gomer  
Education License  
Renewal Seminar](#)

**9:30 - 11 a.m.**  
[Cloud CMA](#)

**10 - 11:30 a.m.**  
[The Basics of  
Estate Planning](#)

**10 a.m. - 12 p.m.**  
[CBA - Income  
Property Analysis](#)

**12:30 - 2:30 p.m.**  
[CBA - Income  
Property Analysis  
& Comparison](#)

**1:30 - 3 p.m.**  
[Paragon Listing  
Input](#)

**9:30 - 11 a.m.**  
[Intro to zipForm®  
Plus](#)

**1:30 - 3 p.m.**  
[The Basics of  
Paragon](#)

**9 - 11 a.m.**  
[The NEXT Level](#)

## [View Events Calendar](#)

### [Upcoming Webinars](#)

October 7: [Introduction to Glide](#)

October 7: [RPR® - Getting the Most Out of the zipForm® Partnership](#)

October 8: [Introduction to Glide](#)

October 9: [RPR® - Residential Investment Analyses](#)

October 9: [Introduction to Glide](#)

October 10: [zipLogix Digital Ink® - Don't Have Haunted Dreams, Sign Documents with Digital Signatures](#)

October 10: [Introduction to Glide](#)

October 10: [RPR® - Top 10 Features for Building Your Business](#)

October 15: [Introduction to Glide](#)

October 15: [zipForm® Plus - Keep Your Transactions Safe and Secure with zipCommunity™](#)

October 15: [RPR® - The Best in the Business: Make the Most of Your RPR® Reports](#)

October 16: [RPR® - Open House Tips & Tricks](#)

October 17: [NHS - Earn Free Seller and Buyer Leads](#)

October 17: [RPR® - Don't Blend in! Promote Your Business Using RPR®'s Tools'](#)

October 17: [Introduction to Glide](#)



Bay East Association of REALTORS®

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