

# brokerCENTRIC



## Predictions from a Real Estate Tech Analyst

To help members stay up to date on the latest real estate tech trends and to hear one industry expert's tech predictions for the year, C.A.R. invited Chris Linsell, senior real estate writer, coach, and real estate technology analyst for theclose.com, to present at its recent Tech Xperience: A Virtual Summit.

After providing information about blockchain, NFTs and the metaverse, and how it all relates to real estate, Linsell then provided his tech predictions for the real estate industry this year.

Read more about his predictions, "the why", "the worry" and the "what to do" [here](#)→

Source C.A.R

## Noteworthy

### Steps to Homeownership

First-time buyers are facing an unprecedented real estate market. Learn about the all the tools and resources to make the best decision for their situation. April 6 at 10 am join C.A.R.'s two-hour, free [STEPS Toward Homeownership program](#) as they present information from experts for every step in the transaction. [Register here](#)→

### Legal Matters Podcast

The Legal Matters Podcast is the official podcast of the California Association of REALTORS® Member Legal Services Department. C.A.R.'s Member Legal Services Department provides C.A.R. members with the latest in legal information to give our members a competitive edge and minimize legal exposure.

In this weeks episode C.A.R. attorneys Jana and Dana run down the most frequently asked questions about the new RPA. Topics include: modifying the appraisal contingency, selling tenant-occupied properties, items included with the sale, and the new option for a designated electronic delivery address.

[For information on Bay East Podcasts](#)→

## NAR Broker Resources

NAR has curated a selection of articles and resources especially for Brokers:

- [Legal Resources for Brokers](#)→
- [Safety Resources](#) →
- [Broker Involvement Program](#)→

## And finally...quicklinks

[Bay East Broker Resources](#) →

## Find us here...



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