

brokerCENTRIC



Virtual Townhall: Legal Update with Gov Hutchinson

Join Gov Hutchinson tomorrow, October 18 from 11am to 12:30pm, for a legal update to learn about new local & state laws and changes that can affect your real estate business

Register [here](#) →

Strong Home Equity Gains in 2021 Lower Foreclosure Risk

Rising home prices have meant most homeowners have seen significant gains in equity over the past year. That may prove to be a critical buffer to help owners hit hard by economic uncertainty during the pandemic avoid foreclosure.

In the second quarter, the average annual equity gain for borrowers was \$51,550, five times that of a year ago, according to CoreLogic's latest Equity Report.

Source: CoreLogic

More information [here](#) →

Noteworthy

AC Boost Down Payment Assistance Workshop for REALTORS®

6000 buyer's applied in August for AC Boost down payment assistance and workshops start this month. Are you familiar with this program enough to assist this population as they hit the market?

Learn about program guidelines which increased individual funding to \$210,000! Help your sellers understand the program which gives priority lottery positions to Educators and First Responders so they can feel good about supporting their community.

This program is brought to you in collaboration with the Bay East Platinum Affiliates and AC Boost.

More information [here](#) →

NAR Triennial Ethics

Want to know who on your team still needs to complete the NAR required Triennial Ethics training before December 31? Email amperc@bayeast.org to find out.

New Disclosure Documents for Alameda and Contra Costa Counties

New versions of the Disclosures and Disclaimers Advisories for Alameda County and for some communities in Contra Costa County are now available to Bay East REALTOR® members on the [Bay East website](#). (Login required) These documents will be available via ZipForms soon.

And finally...quicklinks

[Bay East Covid-19 Resource Guide](#) →

[Bay East Broker Resources](#) →

Find us here...



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