

brokerCENTRIC



Annual Award Nominations

Now is the time to submit nominations for REALTOR® of the Year, Rookie of the Year, Platinum Affiliate of the Year, and Good Neighbor of the Year. Be sure to submit recommendations for the talented and qualified agents in your office, including new agents for Rookie of the Year. Nominations are open now through October 9, 2020. More info and online [forms here](#) →



NAR Upcoming Events

The Virtual Broker's Edge starts this month with two sessions designed specifically for brokers - both independent and franchised. [Read more](#) →

Series One: Modern Leadership

Learn to be an influential leader in modern times with topics on professionalism, diversity, marketing, and lead curation and more.
[September 30, 9-11:30am \(PST\)](#)

Series Two: Today's Broker in a Virtual World

Hear how to best utilize upcoming technology and virtual trends, and gain tips for cyber and data security, the future of brokerages amid crisis, and financial security. [October 27, 9-11:30am \(PDT\)](#)

Expand your Referral Network

You and your agents now have read-only access to the [Idaho Intermountain MLS \(IMLS\)](#) to provide information to clients interested in Idaho properties. Access to IMLS is available via the Paragon Resources tab. View the complete IMLS coverage map of counties [here](#) →

BAVEAST
ASSOCIATION OF REALTORS®

TECH WEEK 2020

SEPTEMBER 28-OCTOBER 2 | 10AM-12:30PM

JOIN US FOR 5 DAYS OF VIRTUAL PROGRAMMING TO LEARN ABOUT THE LATEST TOOLS, TIPS AND TRICKS TO FIND NEW CLIENTS, CAPTURE MORE LEADS AND INCREASE YOUR BOTTOM LINE.



Commercial Class Series

The [CBA Education Certificate Class Series](#) is beginning in October. CBA offers 12 core courses and various electives. [Intro to Commercial](#), the first class in the series, will be held Thursday, October 8. [View the class list](#) →

Open Enrollment - Insurance

Austin & Austin Insurance will be taking applications for open enrollment in their group rate medical plans from November 1- 30, 2020. Group rate Medical Benefits are available to all Bay East members. [Read more](#) →

And finally...quicklinks

[Tenant, Homeowner, and Small Landlord Relief Stabilization Act of 2020](#) →
[DRE Housing Is Key](#) →
[RPA Virtual Class with Gov Hutchinson, Sep. 24](#) →

Find us here...



Can we be of service? We would love to hear from you. Please [email](#) or call 510.871.4202.

Bay East Association of REALTORS®

Pleasanton Member Center 925.730.4060 | Alameda Member Center 510.523.7229

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