



Detailed COVID-19 Guidelines for Real Estate Transactions

With the recent modification of restrictions on real estate transactions, California's Department of Public Health and CALOSHA have provided detailed guidance and checklists for businesses operating in the real estate industry. This includes sales and rentals of single-family, multi-family, apartment, commercial, and industrial properties. You can find these resources at:

- [COVID-19 INDUSTRY GUIDANCE: Real Estate Transactions](#)
- [COVID-19 General Checklist for Real Estate Transactions](#)

The guidelines contain:

- Workplace Specific Plan
- Property Showing Plan
- Cleaning & Disinfectant Protocols for Shown Properties & Workplaces
- Physical Distancing Protocols for Shown Properties & Workplaces

Of special note:

- Establish a written COVID-19 prevention plan to be followed by agents who show properties.
 - Display a set of rules for agents and home viewers at the entrance of the property that are to be a condition of entry.
 - The rules must include instructions to use face coverings and hand sanitizer.

- It must include instructions to maintain physical distancing and avoid touching surfaces of the shown property.
- The rules or a link to the rules should be part of online public and MLS listings.
- Posted rules should be clearly visible and include pictograms.
- Real estate and rental agents must confirm understanding of the rules with visitors before showing the property and provide a digital copy of the COVID-19 prevention plan to clients, appraisers, inspectors, stagers, purchasing agents and contractors and obtain their agreement to follow the plan prior to entering the property.
- Regularly evaluate compliance with the plan, and document and correct deficiencies identified.



David Stark Hosts

On Monday, David will host the Bay East Tech Support Team. See their faces, ask questions, and get great tech tips! Please share with your agents. [Register →](#)

Town Hall Meeting

This week's Town Hall features Sanjay Wagle, C.A.R. Senior VP of Government Affairs, with breaking news about the tax portability initiative. David Stark will have the East Bay Real Estate Weather Report and information on local rental housing rules.

Thursday, May 14, 11am-12:30pm

[Register →](#)

Please take a moment to complete our [Town Hall Survey](#). Thank you.

Help Stop a New County-Wide Rent Rule that Hurts Rental Housing

Tell the County Board of Supervisors to OPPOSE the new eviction moratorium ordinance that received no input from housing providers. Take action [here](#).

Interesting Info

[C.A.R. Eviction Moratorium Report](#) (updated May 3)

[C.A.R. Quick Guide: Sellers Refusing or Limiting Entry](#) (May 1)

And finally...quicklinks

[Bay East SIP Q&As](#) (May 7) →

[C.A.R. Financial Resources for Brokers](#) →

[All California Counties: SIP Orders Summary](#) →

[Clear Cooperation Policy effective May 1](#) →

Find us here...



*This special edition is replacing the Sunday, May 10 edition of the brokerCENTRIC. Unless we have other urgent news to communicate, look for the next email on Sunday, May 17.

Can we be of service? We would love to hear from you. Please [email](#) or call 510.871.4202.

Bay East Association of REALTORS®

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