



Bay East Town Hall: All Member Meeting

Thursday, April 24, 11am-12:30pm.

Join us this week as we host the following panelists:

- Leslie Appleton-Young, C.A.R. Senior VP and Chief Economist, will report on state and national economic issues impacting home ownership and real estate transactions.
- Jennifer Branchini, C.A.R. 2020-2021 Treasurer, will present the latest information on C.A.R. programs including COVID Relief.
- Tom Jacobson, Board Legal Counsel, will review the latest legal changes and local orders affecting real estate.

If you have questions you would like to submit in advance for any of the speakers, please email them by Tuesday at 5pm to [Dee Ostrofsky](#).

Q&A will be available throughout the meeting via the chat function. Please register to receive your confirmation and meeting link. A reminder email will automatically be sent one hour prior to the meeting.

[Register →](#)

Video isn't required to attend; you may call in via phone.

Face Covering Guidelines

Both [Alameda](#) and [Contra Costa](#) counties have enacted a face covering order. The following guidelines have been provided by Tom Jacobson, Bay East Association attorney:

GUIDELINES TO IMPLEMENT ORDER OF APRIL 17, 2020 CONCERNING FACE COVERINGS

The Order requires people to wear face coverings when participating in essential services. Because residential real estate services have been defined and included in the definition of essential services, agents, clients and other service providers will be required to wear face coverings when engaged in any aspect of providing residential real estate services. The only exceptions are for children, when alone or with other members of their household or engaging in recreation activities. The following are guidelines for our members and MLS Users:

1. Always carry a face covering with you, even when alone or driving to perform a real estate service.
2. If meeting clients or other service providers at a property, bring, if available, clean and unused face coverings in the event the people you are meeting fail to bring a covering.
3. Insist that other service providers and your clients follow your example and wear a face covering at all times when viewing a property or meeting to address a matter relating to your transaction.
4. Drive to properties or other locations in separate vehicles.
5. Carry disinfectant or other similar product when you need to enter a property.
6. Download a copy of the Order ([Alameda](#) and [Contra Costa](#)) for more details and to clarify any questions you may have as to what constitutes a compliant face covering.

Small Business Administration (SBA) Loans

SBA announced it is currently unable to accept new applications for the Paycheck Protection Program (PPP) or the Economic Injury Disaster Loan (EIDL) COVID-19 related assistance program (including EIDL Advances) based on available appropriations funding. C.A.R. [wrote to Congress](#) requesting funding be increased for the PPP program as soon as possible. [Read more about SBA loans](#) →

E&O Insurance

It has been suggested brokerages contact their E&O Insurance Company and discuss COVID-19. Even as real estate is now considered essential and some

aspects of business maybe conducted, there is concern regarding insurance coverage and any possible liability.

Interesting Articles

REALTOR® Magazine: [Brokerages Adapt to New Realities](#)

REALTOR® Magazine: [NAR Calls for Servicing Relief as Banks Tighten Mortgages](#)

Inman.com: [10 Steps for Cutting your Brokerage's Budget Now](#)

NAR Flash Survey: [Economic Pulse](#)

And finally...quicklinks

[Bay East COVID-19 Guide](#) →

[C.A.R. COVID-19](#) →

[NAR COVID-19](#) →

[New C.A.R. COVID-19 Forms \(login required\)](#) →

[Alameda County Public Health Department](#) →

[Contra Costa Health Services](#) →

Find us here...



Can we be of service? We would love to hear from you. Please [email](#) or call 510.871.4202.

Bay East Association of REALTORS®

Pleasanton Member Center 925.730.4060 | Alameda Member Center 510.523.7229

Tech Support 925.730.7100 | [bayeast.org](#)

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