

7021 Koll Center Parkway  
Pleasanton, CA 94566  
(925) 730-4060 Fax (925) 730-0237  
1-800-773-3103  
<http://www.bayeast.org>

Young Professionals Committee  
July 9, 2019  
1:30 p.m. – 3:00 p.m.  
Boardroom



The Bay East Young Professionals Network, YPN, is a dynamic group of real estate professionals who want to stay abreast of the latest tools, resources and networking opportunities; provide a voice in the direction of our association and contribute to our communities. We encourage everyone who attends our events to mentor, share and learn from each other.

1.	<b>1:30pm</b>	<b>Call to order and welcome</b>	<b>Elisa Chao, Chair</b>
2.		<b>Approve June 11 Meeting Minutes</b>	<b>Elisa</b>
3.		<b>Poker Tournament Update</b> <ul style="list-style-type: none"> <li>- Venue</li> <li>- Sponsors</li> <li>- Online Forms</li> <li>- Flyers coming soon</li> </ul>	<b>Elisa</b>
4.		<b>Event Reminders</b> <ul style="list-style-type: none"> <li>- Networking: Thursday, July 25 @ McKays</li> <li>- Education: Thursday, August 1 @ Alameda Office</li> </ul>	<b>Elisa</b>
5.		<b>Plan for Sept. 9 YPN Video</b> <ul style="list-style-type: none"> <li>- Poker Tournament promo?</li> <li>- Film after August 13 meeting?</li> </ul>	<b>Elisa</b>
6.		<b>Requests for Collaboration</b> <ul style="list-style-type: none"> <li>- Affiliate Committee is planning Fall event with Facebook &amp; Google</li> <li>- Education Advisory Group, meets every 6-8 weeks and looking for YPN perspective</li> <li>- Sept. 13 Safety Event ... YPN willing to present Social Media Safety?</li> </ul>	<b>Jessica</b>
7.		<b>Action Planning for 2020</b> <ul style="list-style-type: none"> <li>- Schedule for September 10 Committee meeting</li> </ul>	<b>Jessica</b>
8.		<b>Other Business</b>	<b>All</b>
9.	<b>3:00pm</b>	<b>Adjourn – Next Meeting: August 13 @ 1:30 p.m.</b>	<b>All</b>

## 2019 Meeting/Event Schedule

Date	Meeting/Event	Time	Location
Tuesday, July 9, 2019	YPN Meeting	1:30-3 p.m.	Boardroom
Thursday, July 25, 2019	Networking	5-7 p.m.	McKay's, Pleasanton

Thursday, August 1, 2019	Education – Instagram Workshop	10 a.m.-12 p.m.	Alameda Conference Center
Tuesday, August 13, 2019	YPN Meeting	1:30-3 p.m.	Boardroom
Tuesday, September 10, 2019	YPN Meeting	1:30-3 p.m.	Boardroom
Saturday, October 5, 2019	Networking – Poker Tournament	5-7 p.m.	Pleasanton Veteran's Hall
Tuesday, October 8, 2019	YPN Meeting	1:30-3 p.m.	Ridgeland B
Tuesday, November 12, 2019	YPN Meeting	1:30-3 p.m.	Boardroom
Tuesday, December 10, 2019	YPN Meeting	1:30-3 p.m.	Boardroom



7901 Stoneridge Drive, Suite 150  
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## MINUTES

### YPN Committee

June 11d, 2019  
1:30–3:00 p.m.  
Boardroom

<b>CHAIR:</b> Elisa Chao (0/5) <b>VICE-CHAIR:</b> Alex Kim (0/5)	<b>STAFF:</b> Jessica Arnold Dorothy McFann
<b>PRESENT:</b> Trevor Frey (1/5)	<b>ABSENT:</b> Preety Kaur (4/5) Sean Tannenbaum (1/5)
	<b>GUESTS:</b> Raymond Rosales Kathy Zhao Spring Keosoupha
<b>NON-VOTING:</b>	
<b>(#/YTD = number of missed meetings)</b>	

### Call to Order

The meeting was called to order at 1:35 p.m.

### Approve Minutes

Minutes from May meeting accepted as submitted.

### May 22 Event Recap

Successful event with great attendance for Instagram workshop. Continue to keep workshop format and tag team with Bay East member events.

### July 25 Event Discussion

Barone's is closing, look into Beer Baron's or McKay's.

## **Poker Tournament**

Discussed dates and locations. Typically 130-150 attendees. 100% of proceeds to be donated to the Foundation. Consider exclusive sponsorship options, like card sponsor.

## **Other Business**

Record "What is YPN" video and plan the promotion video for another date.

**Meeting Adjourned at 2:40 p.m.,** next meeting Tuesday, July 9

## **Antitrust Policy**

The Association assigns the highest priority to full compliance with both the letter and the spirit of the antitrust laws, and it is vital that this meeting be conducted in a manner consistent with that policy.

If at any time during the course of the meeting leadership believes that a sensitive topic under the antitrust laws is being discussed, or is about to be discussed, they will so advise the meeting and halt further discussion.

As attendees at this meeting, you likewise should not hesitate to voice any concerns you may have in this regard.

The following topics are prohibited in conversation between attendees:

- Comparison of commissions, rates or fees for services charged or being contemplated by any broker, agent or vendor. (= Price fixing)
- The suggestion or practice of making the sale of one good or service conditional to the purchase of a second distinctive good or service. (= Tying)
- Agreement to divide customers or allocate territories. (= Market division)
- Any suggestion or agreement to collectively abstain from using, buying, or dealing with someone or some other firm or vendor. (= Boycotting)
- Any agreement or understanding between competitors to restrict the volume of goods they will produce or make available for sale is illegal. (= Agreement to limit supply)

We thank you in advance for your cooperation in observing these guidelines.