

7021 Koll Center Parkway
Pleasanton, CA 94566
(925) 730-4060 Fax (925) 730-0237
1-800-773-3103
<http://www.bayeast.org>

Young Professionals Committee
March 12, 2019
1:30 p.m. – 3:00 p.m.
Boardroom



The Bay East Young Professionals Network, YPN, is a dynamic group of real estate professionals who want to stay abreast of the latest tools, resources and networking opportunities; provide a voice in the direction of our association and contribute to our communities. We encourage everyone who attends our events to mentor, share and learn from each other.

1.	1:30pm	Call to order and welcome	Elisa Chao, Chair
2.		Approve Minutes Feb 12 Meeting	Elisa
3.		Recap Feb. 28 Networking Event	Elisa
4.		Recap March 5 Education Event	Elisa
5.		Discuss April 26 (Friday) Networking Event	Elisa
6.		May 22 Event – Yelp & Google - Tech workshop – second in the series - Schedule for the day is still in planning stages - Commitment to attend the event	Elisa
7.		Sponsorship - Continued discussion on sponsorship	Elisa
8.		Scholarship donation - Rules we would need to follow	All
9.		Other Business – Transactions, market update, help needed	All
10.	3:00pm	Adjourn – Next Meeting April 9 @ 1:30 p.m.	All

2019 Meeting/Event Schedule

Date	Meeting/Event	Time	Location
Tuesday, April 9, 2019	YPN Meeting	1:30-3pm	Ridgeland B
Thursday, April 25, 2019	Networking	5-7 p.m.	TBD
Tuesday, May 14, 2019	YPN Meeting	1:30-3pm	Boardroom
Wednesday, May 22, 2019	Member event – Yelp & Google	TBD	Bay East TBD
Tuesday, June 12, 2019	YPN Meeting	1:30-3pm	Ridgeland B
Tuesday, July 9, 2019	YPN Meeting	1:30-3pm	Boardroom
Thursday, July 25, 2019	Networking	5-7 p.m.	TBD
Thursday, August 1, 2019	Education – Tech Workshop	10 a.m.-12 p.m.	Conference Center
Tuesday, August 13, 2019	YPN Meeting	1:30-3pm	Boardroom
Tuesday, September 10, 2019	YPN Meeting	1:30-3pm	Boardroom
Friday, October 4, 2019	Networking	5-7 p.m.	TBD

Tuesday, October 8, 2019	YPN Meeting	1:30-3pm	Ridgeland B
Tuesday, November 12, 2019	YPN Meeting	1:30-3pm	Boardroom
Tuesday, December 10, 2019	YPN Meeting	1:30-3pm	Boardroom



7901 Stoneridge Drive, Suite 150
Pleasanton, CA 94588
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MINUTES

YPN Committee

February 12, 2019
1:30–3:00 p.m.
Ridgeland B

CHAIR: Elisa Chao (0/2)
VICE-CHAIR: Alex Kim (0/2)

PRESENT:
Sean Tannenbaum (0/2)
Trevor Frey (1/2)

NON-VOTING:

(#/YTD = number of missed meetings)

STAFF:
Dorothy McFann
Samantha Schmidig

ABSENT:
Preety Kaur (2/2)
Kevin Phiengsai (2/2)

GUESTS:
Gabe Balanag
Liz McKinney
Zulien Morales
Wallace Wong

Call to Order

The meeting was called to order at 1:40 p.m.

Approve Minutes

Minutes from December and January accepted as submitted.

Networking with Nancie

We have event sponsors so provide complimentary drinks. Create bingo game and offer \$10 Starbucks card for winner.

Education Series

Discussed creating a Technology Workshop Series

First class to be Facebook Advertising

- First 15 minutes intro to program
- Then move into hands-on
- Early bird \$5
- Friday Feb. 22 admission goes to \$10

Sponsorship

Discussed creating event business cards to share with members about upcoming events.

Other Business

Committee shared current state of business

Meeting Adjourned at 3 p.m., next meeting Tuesday, March 12

Antitrust Policy

The Association assigns the highest priority to full compliance with both the letter and the spirit of the antitrust laws, and it is vital that this meeting be conducted in a manner consistent with that policy.

If at any time during the course of the meeting leadership believes that a sensitive topic under the antitrust laws is being discussed, or is about to be discussed, they will so advise the meeting and halt further discussion.

As attendees at this meeting, you likewise should not hesitate to voice any concerns you may have in this regard.

The following topics are prohibited in conversation between attendees:

- Comparison of commissions, rates or fees for services charged or being contemplated by any broker, agent or vendor. (= Price fixing)
- The suggestion or practice of making the sale of one good or service conditional to the purchase of a second distinctive good or service. (= Tying)
- Agreement to divide customers or allocate territories.
(= Market division)
- Any suggestion or agreement to collectively abstain from using, buying, or dealing with someone or some other firm or vendor. (= Boycotting)
- Any agreement or understanding between competitors to restrict the volume of goods they will produce or make available for sale is illegal. (= Agreement to limit supply)

We thank you in advance for your cooperation in observing these guidelines.