



ASSOCIATION OF REALTORS®

7021 Koll Center Pkwy

Pleasanton, CA 94566

(925) 730-4060

<http://www.bayeast.org>



AGENDA

Board of Directors

Monday, July 20, 2020

9:30 am – 12:30 pm

Virtual Meeting

The mission of the Bay East Association of REALTORS® is to help our members succeed as real estate professionals.

Quote for the Month:

Our loyalties must transcend our race, our tribe, our class, and our nation; and this means we must develop a world perspective.

Human beings have lived in groups since they first walked the earth. We identify with those closest to us, starting at home and spreading out to our neighborhood, school, city, state and nation.

The pride we take, and the loyalty we feel, as a member of a group helps us feel protected and connected. But we must always remember that we are also members of a much larger group: humanity.

Martin Luther King, Jr

9:30	Call to Order	Tina Hand
	District Director / At-Large Director / Affiliate Director Reports	
	Approve Minutes of June 22, 2020..... [Attachment #1-1 thru #1-3]	Tina Hand
10:00	Consent Agenda..... - Honorary Membership: Gerarda Stocking and Pam Winterbauer [Attachment #2-1 thru #2-2]	Tina Hand
	LEADERSHIP REPORTS/MOTIONS AND ACTION ITEMS	
	Treasurer.....	Steve Medeiros
	a) 2019 Financial Review - Armanino	
	b) June Financials [Provided Separately]	
	NOTES:	
	President.....	Tina Hand
	a) 2020 Election Results [Attachment #3-1 thru #3-2]	
	b) 2020 Revised Action Plan Review [Attachment #4-1 thru #4-47]	
	NOTES:	
	President-Elect.....	Sheila Cunha
	a) Executive Committee Meeting Summary [Attachment #5-1]	
	NOTES:	

*A complete minutes package (motions, attachments) will be provided by request.

Executive Committee..... Sheila Cunha

- a) New Members – June 2020 (**Action Required**)
[Attachment #6-1 thru #6-2]
- b) Motion #1 – July 7, 2020 – Terminate Real Safe Agent Product Contract [Attachment #7-1 thru #7-9]
- c) Motion #2 – July 7, 2020 –Corporate Policy and Procedures Sections 27, 28 and 29 revisions to include committee resignation policy.
[Attachment #8-1 through #8-2]

NOTES:

Chief Executive Officer..... Tricia Thomas

- a) Association Reopening Update.
- b) For Your Information (click links):
 - [Membership Stats–History](#)
 - [June Communications Report.](#)

NOTES:

Past President..... Nancie Allen

- a) Social Media Task Force Update.
- b) Robert’s Rules Motion Management.

NOTES:

MMG..... Joe Annunziato

- a) Report. [Attachment #9-1 thru #9-2]

NOTES:

General Information (Info Only – See Website)

- [2020 Strategic Goals](#)
- [Membership Statistics – June 2020 vs. June 2019](#)
- [Robert Rules of Order Parliamentary Motions Guide](#)
- [2020 Meeting Calendar](#)
- [2020 Board of Directors Roster](#)

12:30 Adjourn..... Tina Hand

**NEXT SCHEDULED BOD MEETING
Monday, August 24, 2020 / 9:30 a.m. – 12:30 p.m.**

*A complete minutes package (motions, attachments) will be provided by request.