BAYEAST ASSOCIATION OF REALTORS®
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http://www.bayeast.org

MINUTES

Board of Directors

Monday, April 22, 2019
9:30 am
Board Room

PRESIDENT: Nancie Allen (0/4)
PRESIDENT-ELECT: Tina Hand (0/4)
TREASURER: Sheila Cunha (0/4)
PAST PRESIDENT: Tim Ambrose (0/4)

GUESTS:

PRESENT:
Joe Annunziato (0/4)
June Burckhardt (0/4)
Viviana Cherman (0/4)
Barbara Clemons (1/4)
Bill Espinola (0/4)
Leslie Faught (1/4)
Ed Gomes(0/4)
Sandi Gomes (0/4)
Alison Hull (0/4)
Angela McIntyre (0/4)
Anne McKereghan (0/4)
Steve Medeiros (0/4)
Jackie Pena (0/4)
Sinath Thi (2/4)

ABSENT:
Tracey Esling (1/4)
Bob Henry (1/4)

STAFF
Tricia Thomas
Pam Barnes
Francoise Jordan
Sona Rawat
Jessica Arnold
Michael McFann
Dorothy McFann
Kelsey Murphree

(0/YTD = number of missed meetings)

1. **Call to Order**
   President Nancie Allen called the meeting to order at 9:30 am.

2. **Approve Minutes**
   President requested acceptance of the Board of Directors' minutes of March 25, 2019. Approved as submitted. MSCU [Attached as BoD #1]

3. **Consent Agenda** - Approved as submitted. MSCU.
   - 2019 Housing Opportunities Committee Appointments: Beryl Anne Keys, Sammy Shrimali, Corrine Elgin and Delores Johnson.

4. **LEADERSHIP REPORTS/MOTIONS/ACTION ITEMS**

Treasurer – Sheila Cunha
- March Financials - Approved as submitted. MSCU
- CBA March Financials.

President – Nancie Allen
- Report

President Allen recessed Board of Directors
Called to Order IMPAC Trustees

IMPAC Trustees

- Motion #1 – April 22, 2019 – Allocate IMPAC/ALF Funds of $255 for Union City Chamber of Commerce 2019 Dues. Approved as submitted. MSCU [Attached as BoD#2]
- Motion #2 – April 22, 2019 – Allocate $2,170.28 in IMPAC/ALF funds to pay for lodging and catering expenses for the 2019 Real Estate Summit held on March 7, 2019. Approved as Submitted. MSCU [Attached as BoD#3]

President Allen adjourned IMPAC Trustees
Reconvened Board of Directors

MMG

- Approved 5 Motions:
  - Listing Input Maintenance open up in new tab;
  - Turn on "Start Offer" option in Client Connect;
  - Enable Zestimate wtihin CRS;
  - disclosures.io link active in listing input; and
  - SSO link for InterMountatin MLS.

President-Elect Report – Tina Hand

- Committee Volunteer Appointment Process Task Force: Still in process of finalizing webpages.
- Attended first meeting of Educational Advisory Group – will meet every other month.

Executive Committee

- March New Members. Approved as submitted. MSCU [Attached as BoD#4]
- Executive Committee Motion #1 – April 8, 2019 – Approve amendment to Corporate Policy and Procedures Section 17, Marketing Committee to convert four (4) Marketing Groups to individual Committees. Approved as submitted. MSCU [Attached as BoD#5]
- Executive Committee Motion #2 – April 8, 2019 – Approve amendment to Corporate Policy and Procedures Sections 25-29 restructuring some Committees to Work Groups that report to Executive Committee: Bylaws, Investment Advisory, Past Presidents, Property Management, Strategic Planning and Global Network; add Work Group Disclosures and Disclaimers reporting to LGR. Housing Opportunities to merge into Foundation. Approved as submitted. MSCU [Attached as BoD#6]

Leadership Evaluation and Selection Committee

- Motion #1 – March 14, 2019 – Approve 2020 Officers and 2020/2021 Director Candidates. Approved as submitted. MSCU [Attached as BoD#7]

Past President – Tim Ambrose

- Foundation Down Payment Assistance Program presentation to City of Hayward.
- Judge at Mt. Eden Business Entrepreneur contest.

Chief Executive Officer –Tricia Thomas

- May Member Appreciation Month - Bags with Swag handed out at Education Event, Legislative Day, and Orientations.

5. **Board of Directors adjourned** – 11:00 a.m.