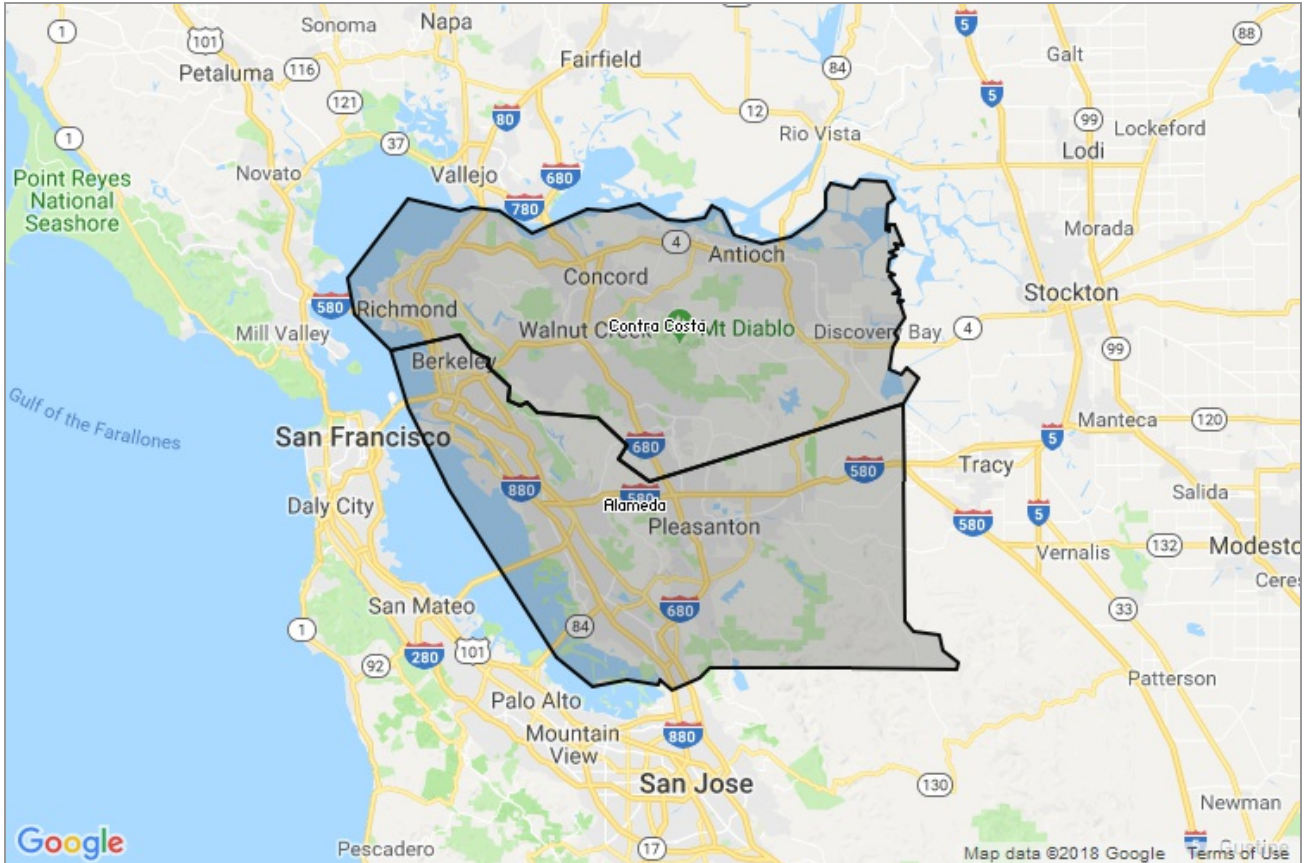


MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
5/2017 – 5/2018

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 06/10/2018

Scheduled: Yes

Presented by

**Contra Costa Association of
REALTORS®, Bay East Association of
REALTORS®, and bridgeMLS**

(925) 730-4071

www.ccartoday.com, www.bayeast.org, www.bridgемls.com

7021 Koll Center Parkway
Pleasanton, CA 94566

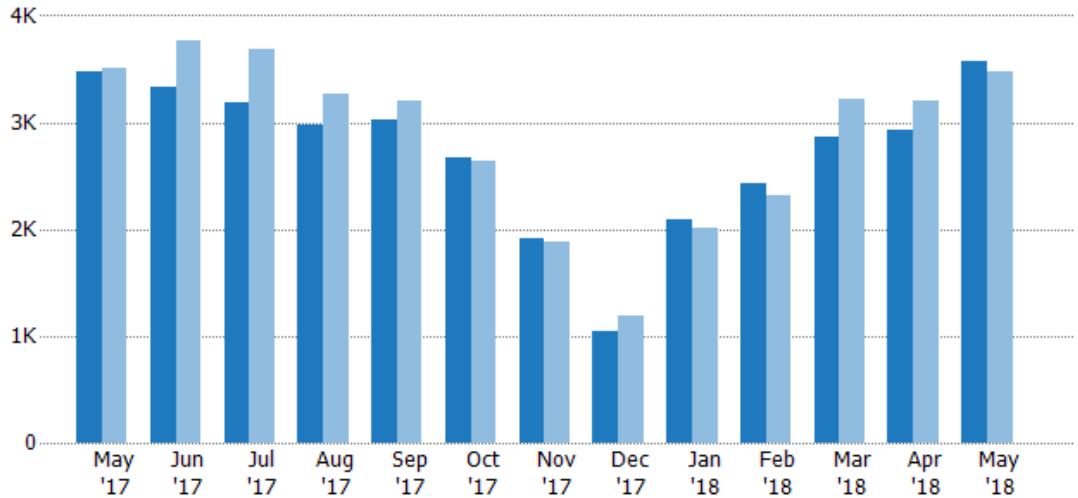
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Count	% Chg.
May '18	3.57K	2.5%
May '17	3.48K	-0.7%
May '16	3.5K	4.1%



Current Year	3.48K	3.33K	3.18K	2.98K	3.02K	2.67K	1.91K	1.05K	2.09K	2.43K	2.87K	2.92K	3.57K
Prior Year	3.5K	3.77K	3.68K	3.26K	3.2K	2.64K	1.88K	1.19K	2.01K	2.32K	3.22K	3.2K	3.48K
Percent Change from Prior Year	-1%	-12%	-14%	-8%	-6%	1%	1%	-12%	4%	5%	-11%	-9%	3%

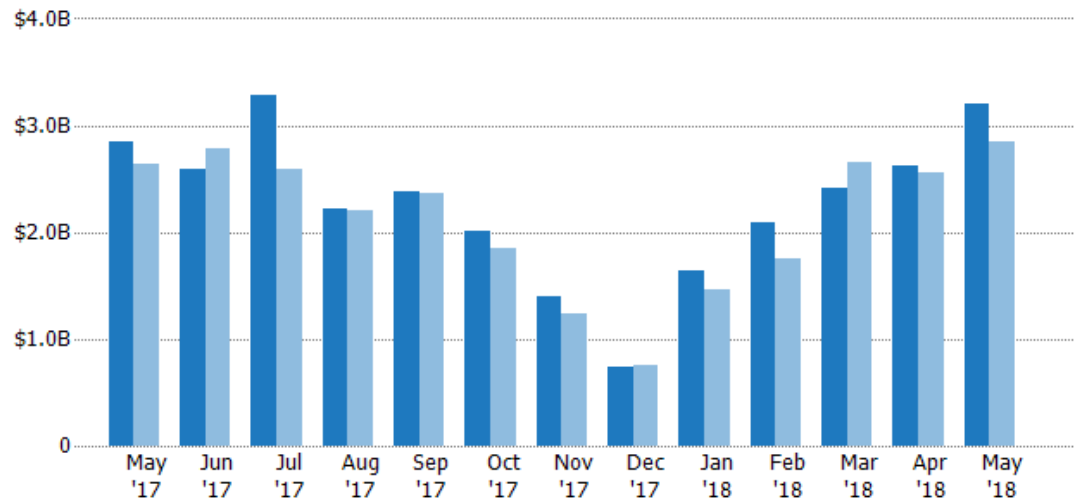
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Volume	% Chg.
May '18	\$3.2B	12.4%
May '17	\$2.84B	7.7%
May '16	\$2.64B	-1.8%



Current Year	\$2.84B	\$2.59B	\$3.28B	\$2.21B	\$2.38B	\$2B	\$1.39B	\$738M	\$1.64B	\$2.09B	\$2.41B	\$2.63B	\$3.2B
Prior Year	\$2.64B	\$2.78B	\$2.58B	\$2.2B	\$2.36B	\$1.84B	\$1.24B	\$759M	\$1.46B	\$1.76B	\$2.65B	\$2.56B	\$2.84B
Percent Change from Prior Year	8%	-7%	27%	1%	1%	9%	12%	-3%	12%	19%	-9%	2%	12%

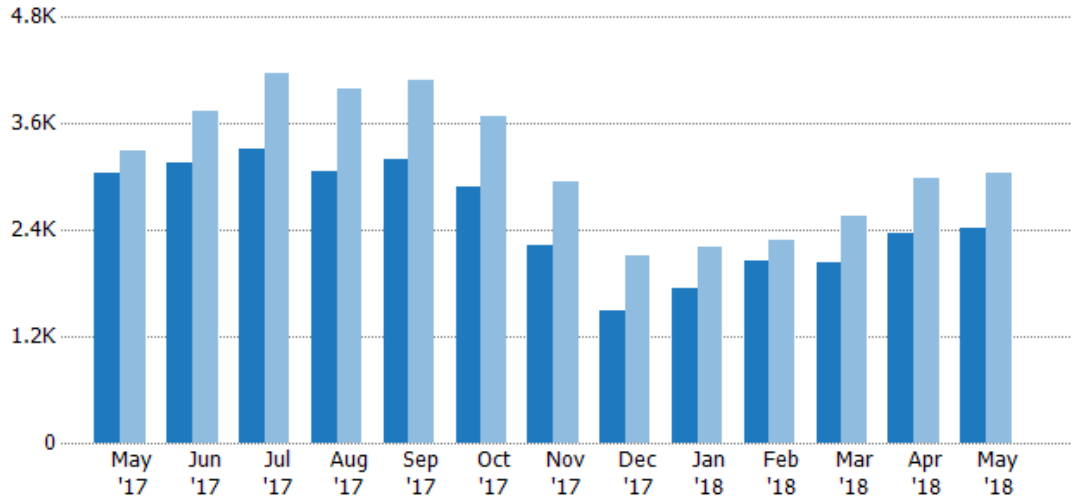
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Count	% Chg.
May '18	2.41K	-20.6%
May '17	3.04K	-7.7%
May '16	3.29K	-0.9%



Current Year	3.04K	3.16K	3.31K	3.06K	3.2K	2.9K	2.23K	1.5K	1.74K	2.04K	2.04K	2.37K	2.41K
Prior Year	3.29K	3.74K	4.18K	4K	4.1K	3.68K	2.95K	2.12K	2.22K	2.29K	2.56K	2.98K	3.04K
Percent Change from Prior Year	-8%	-16%	-21%	-23%	-22%	-21%	-25%	-29%	-21%	-11%	-21%	-21%	-21%

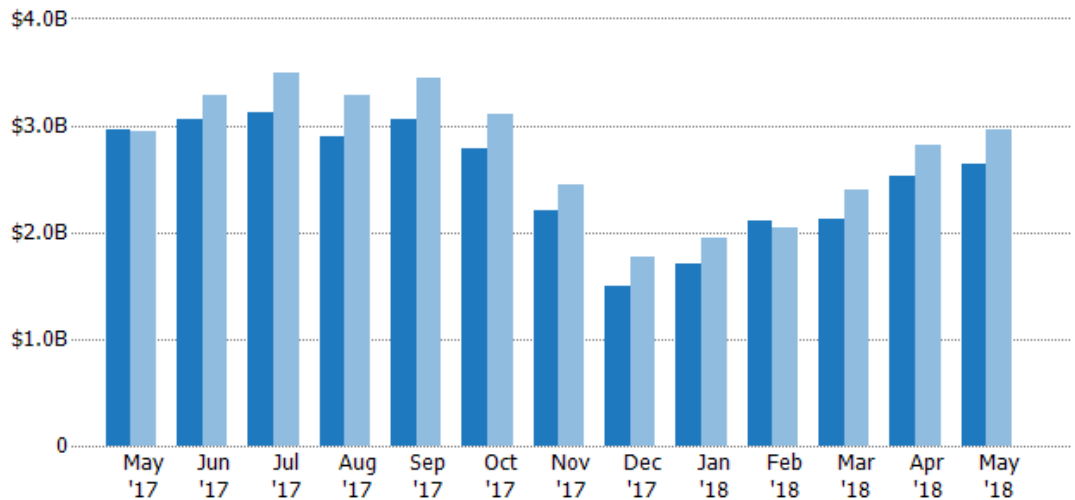
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Volume	% Chg.
May '18	\$2.63B	-11.1%
May '17	\$2.96B	0.6%
May '16	\$2.94B	-8.7%



Current Year	\$2.96B	\$3.06B	\$3.12B	\$2.89B	\$3.06B	\$2.79B	\$2.2B	\$1.49B	\$1.71B	\$2.1B	\$2.12B	\$2.52B	\$2.63B
Prior Year	\$2.94B	\$3.29B	\$3.5B	\$3.28B	\$3.45B	\$3.11B	\$2.44B	\$1.76B	\$1.94B	\$2.04B	\$2.39B	\$2.81B	\$2.96B
Percent Change from Prior Year	1%	-7%	-11%	-12%	-11%	-10%	-10%	-15%	-12%	3%	-11%	-11%	-11%

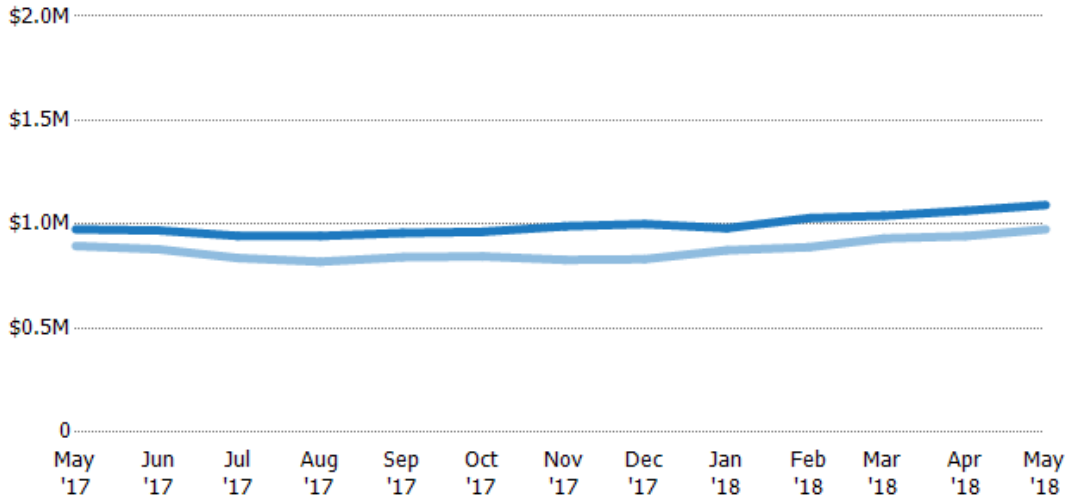
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Price	% Chg.
May '18	\$1.09M	12%
May '17	\$975K	8.9%
May '16	\$896K	-7.8%



Current Year	\$975K	\$970K	\$944K	\$944K	\$958K	\$964K	\$990K	\$1M	\$981K	\$1.03M	\$1.04M	\$1.07M	\$1.09M
Prior Year	\$896K	\$880K	\$838K	\$820K	\$842K	\$846K	\$829K	\$832K	\$875K	\$890K	\$932K	\$943K	\$975K
Percent Change from Prior Year	9%	10%	13%	15%	14%	14%	19%	20%	12%	16%	12%	13%	12%

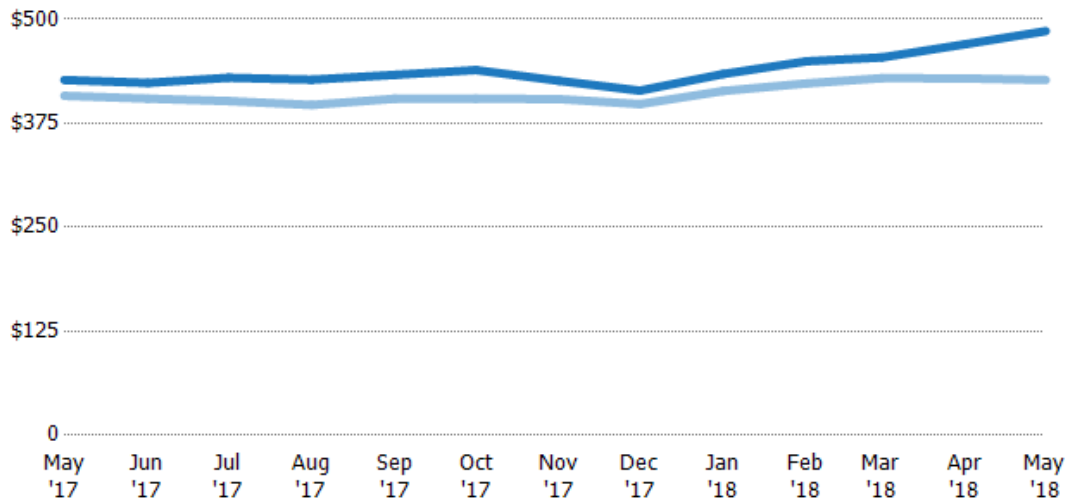
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Price/sq ft	% Chg.
May '18	\$486	13.8%
May '17	\$427	4.6%
May '16	\$408	-9.6%



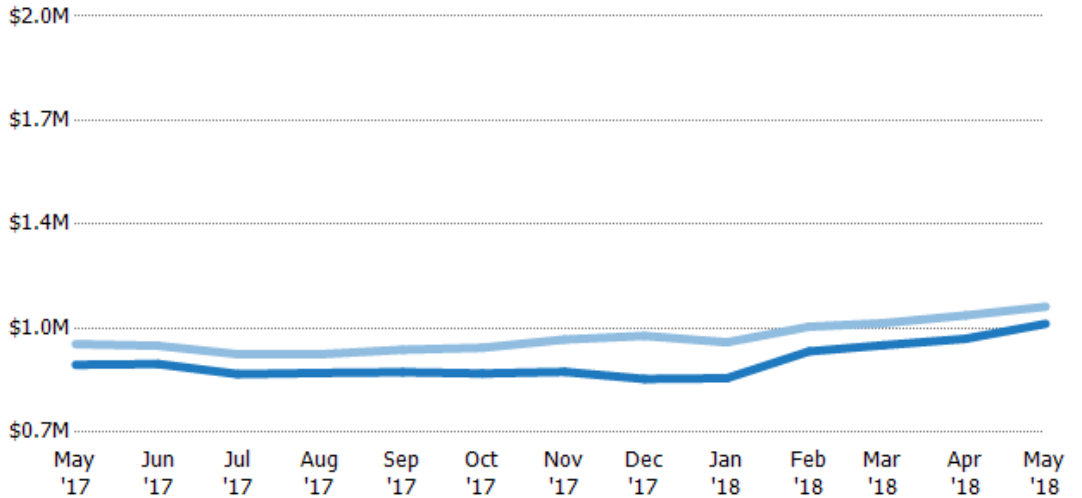
Current Year	\$427	\$423	\$430	\$427	\$433	\$439	\$426	\$414	\$434	\$449	\$454	\$470	\$486
Prior Year	\$408	\$405	\$402	\$397	\$405	\$405	\$404	\$398	\$414	\$423	\$429	\$429	\$427
Percent Change from Prior Year	5%	5%	7%	8%	7%	8%	5%	4%	5%	6%	6%	10%	14%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California



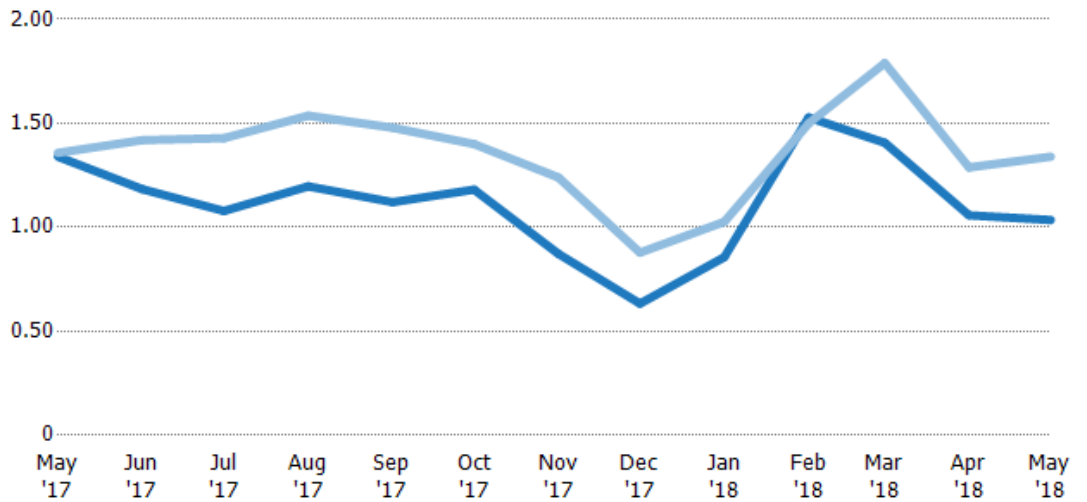
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Avg Est Value	\$911K	\$913K	\$882K	\$885K	\$888K	\$884K	\$889K	\$867K	\$869K	\$953K	\$972K	\$992K	\$1.04M
Avg Listing Price	\$975K	\$970K	\$944K	\$944K	\$958K	\$964K	\$990K	\$1M	\$981K	\$1.03M	\$1.04M	\$1.07M	\$1.09M
Avg Listing Price as a % of Avg Est Value	107%	106%	107%	107%	108%	109%	111%	116%	113%	108%	107%	107%	105%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California



Month/Year	Months	% Chg.
May '18	1.04	-22.7%
May '17	1.34	-1.4%
May '16	1.36	-7.5%

	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	1.34	1.18	1.08	1.2	1.12	1.18	0.87	0.63	0.86	1.53	1.41	1.06	1.04
Prior Year	1.36	1.42	1.43	1.54	1.48	1.4	1.24	0.88	1.03	1.5	1.79	1.29	1.34
Percent Change from Prior Year	-1%	-17%	-25%	-22%	-24%	-16%	-30%	-28%	-17%	2%	-21%	-18%	-23%

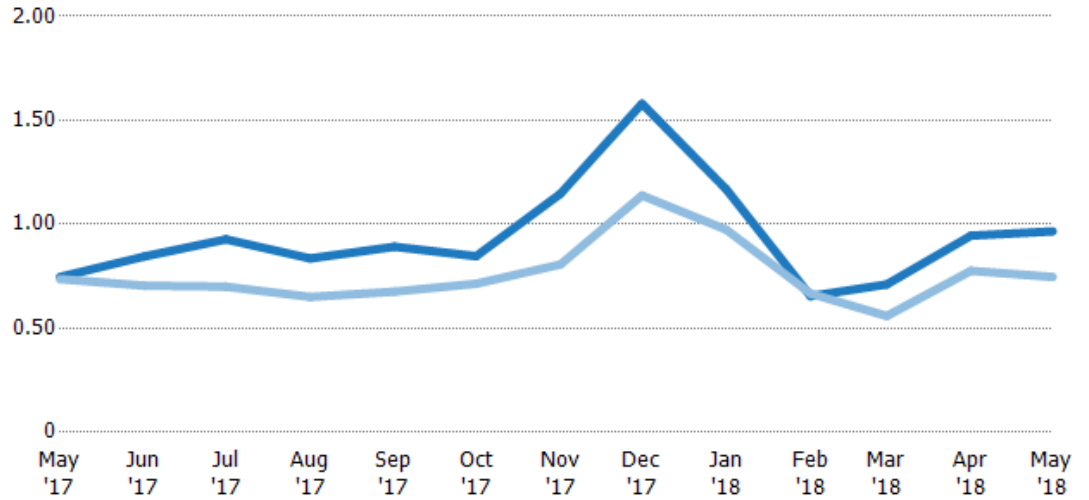
Absorption Rate

The percentage of inventory sold per month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
County: Alameda County, California, Contra Costa County, California

Month/Year	Rate	Chg.
May '18	97%	-21.9%
May '17	75%	-1%
May '16	74%	8%

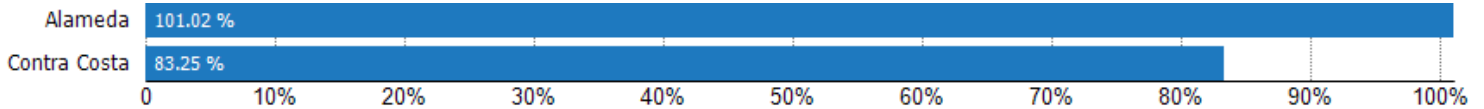


	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	75%	85%	93%	84%	89%	85%	115%	158%	117%	65%	71%	95%	97%
Prior Year	74%	70%	70%	65%	68%	71%	81%	114%	97%	67%	56%	78%	75%
Change from Prior Year	-1%	-14%	-23%	-18%	-22%	-13%	-34%	-44%	-19%	1%	-15%	-17%	-22%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS; County: Alameda County, California, Contra Costa County, California



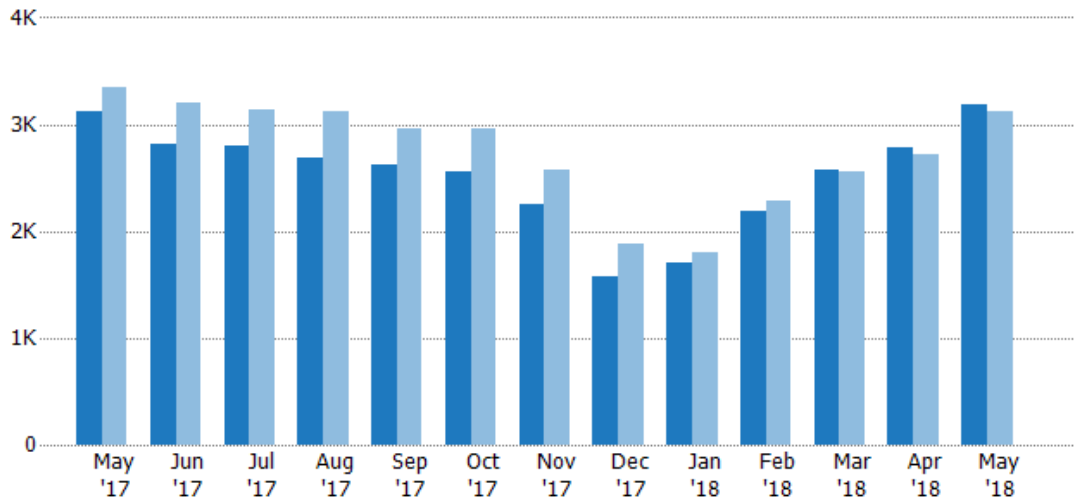
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Count	% Chg.
May '18	3.19K	2.4%
May '17	3.12K	-7.1%
May '16	3.35K	9.5%



Current Year	3.12K	2.81K	2.79K	2.68K	2.63K	2.56K	2.25K	1.58K	1.71K	2.18K	2.57K	2.78K	3.19K
Prior Year	3.35K	3.21K	3.13K	3.11K	2.97K	2.96K	2.57K	1.89K	1.8K	2.29K	2.56K	2.72K	3.12K
Percent Change from Prior Year	-7%	-12%	-11%	-14%	-12%	-13%	-12%	-16%	-5%	-5%	0%	2%	2%

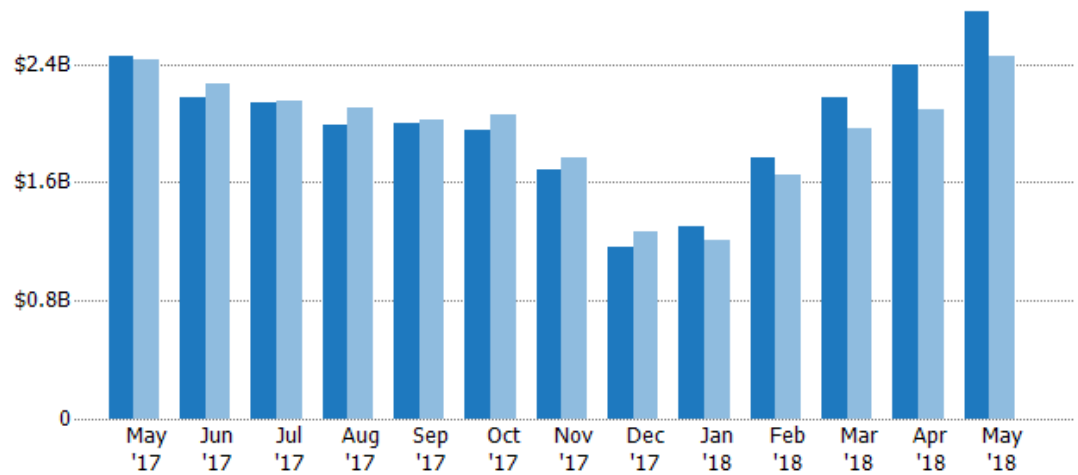
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Volume	% Chg.
May '18	\$2.76B	12.2%
May '17	\$2.46B	1%
May '16	\$2.43B	-1%



Current Year	\$2.46B	\$2.17B	\$2.14B	\$1.98B	\$2B	\$1.96B	\$1.68B	\$1.16B	\$1.31B	\$1.77B	\$2.17B	\$2.39B	\$2.76B
Prior Year	\$2.43B	\$2.27B	\$2.16B	\$2.11B	\$2.03B	\$2.06B	\$1.77B	\$1.27B	\$1.21B	\$1.65B	\$1.96B	\$2.1B	\$2.46B
Percent Change from Prior Year	1%	-4%	-1%	-6%	-1%	-5%	-5%	-8%	8%	8%	11%	14%	12%

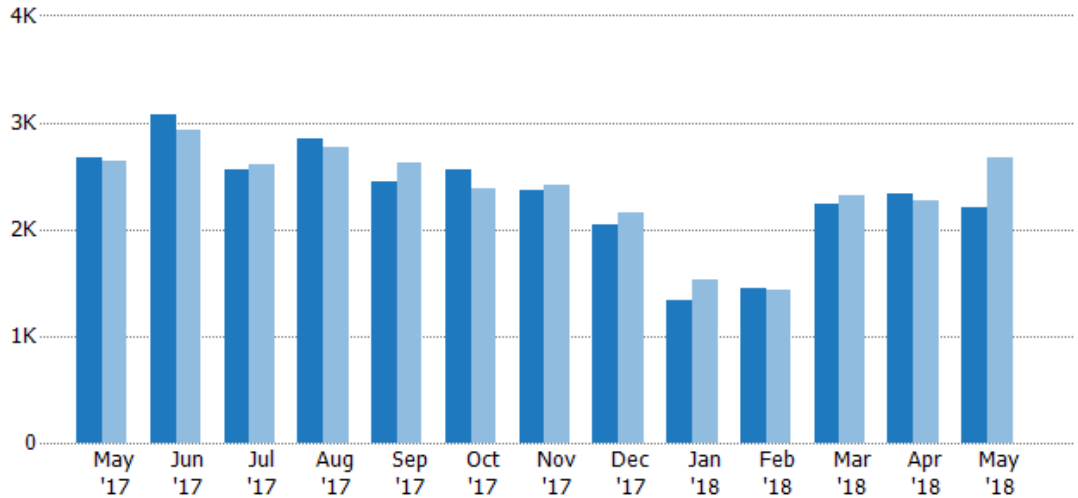
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Count	% Chg.
May '18	2.2K	-17.6%
May '17	2.67K	1.3%
May '16	2.64K	6.8%



Current Year	2.67K	3.07K	2.56K	2.85K	2.45K	2.55K	2.36K	2.04K	1.34K	1.45K	2.24K	2.33K	2.2K
Prior Year	2.64K	2.92K	2.6K	2.77K	2.63K	2.38K	2.41K	2.16K	1.53K	1.43K	2.32K	2.27K	2.67K
Percent Change from Prior Year	1%	5%	-2%	3%	-7%	7%	-2%	-6%	-12%	1%	-3%	3%	-18%

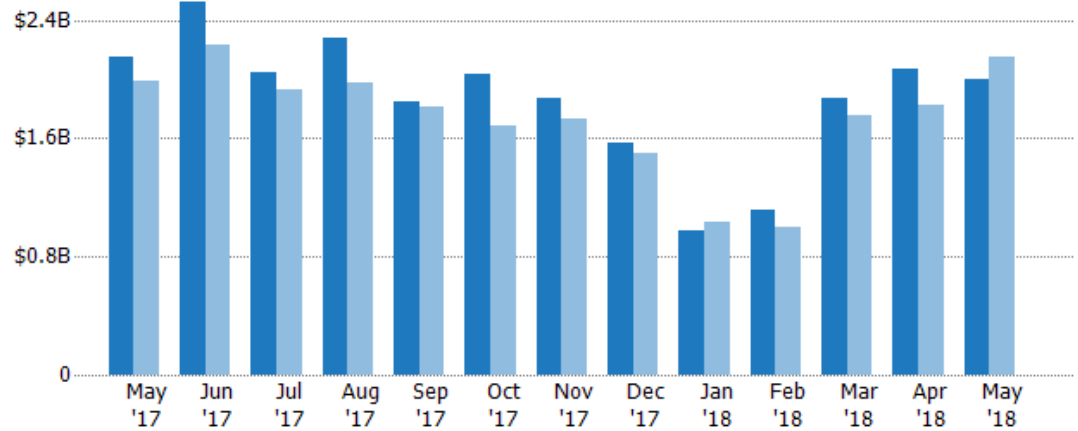
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

Month/Year	Volume	% Chg.
May '18	\$2B	-7.4%
May '17	\$2.15B	8.3%
May '16	\$1.99B	0.4%



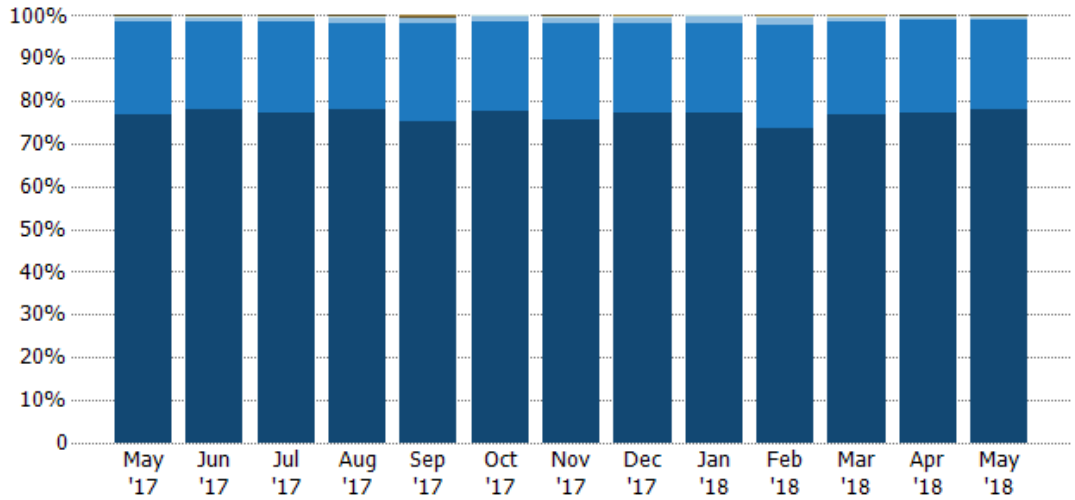
Current Year	\$2.15B	\$2.53B	\$2.04B	\$2.27B	\$1.85B	\$2.03B	\$1.87B	\$1.57B	\$971M	\$1.12B	\$1.87B	\$2.07B	\$2B
Prior Year	\$1.99B	\$2.23B	\$1.93B	\$1.98B	\$1.82B	\$1.68B	\$1.73B	\$1.5B	\$1.03B	\$1B	\$1.75B	\$1.82B	\$2.15B
Percent Change from Prior Year	8%	13%	6%	15%	2%	21%	8%	4%	-6%	11%	7%	14%	-7%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
 County: Alameda County, California, Contra Costa County, California

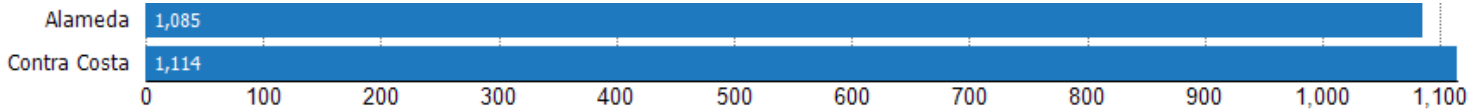


Property Type	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Other	-	-	-	-	0%	-	-	0%	-	0%	0%	-	-
Lot/Land	0%	0%	0%	0%	0%	-	0%	-	-	-	-	0%	0%
Multifamily/Multiplex	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Mobile/Manufactured	1%	1%	1%	1%	2%	1%	2%	1%	1%	2%	1%	1%	1%
Condo/Townhouse	22%	21%	21%	20%	23%	21%	22%	21%	21%	24%	22%	22%	21%
Single Family Residence	77%	78%	77%	78%	75%	78%	76%	77%	77%	74%	77%	77%	78%

Closed Sales (By County)

The total number of single-family, condominium and townhome properties sold during the last month by county.

Filters Used: MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS; County: Alameda County, California, Contra Costa County, California

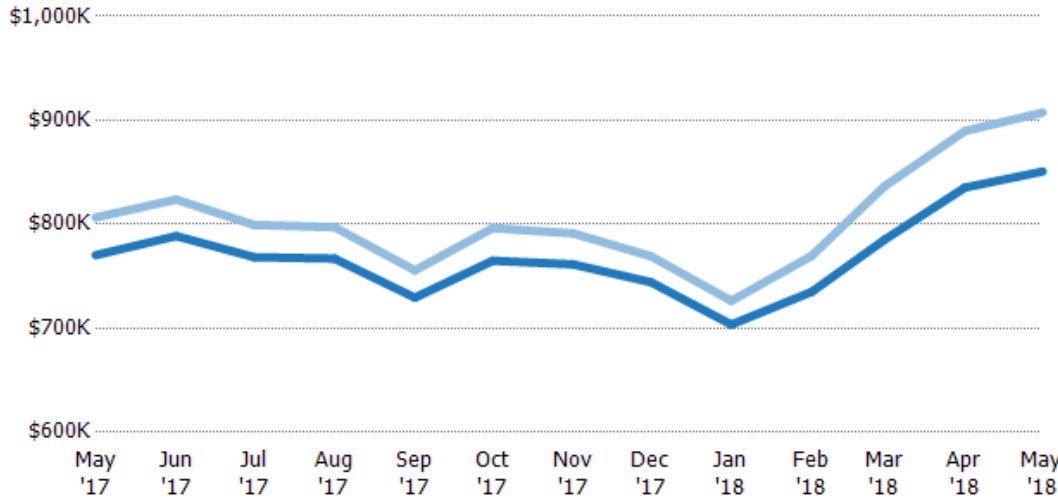


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
County: Alameda County, California, Contra Costa County, California



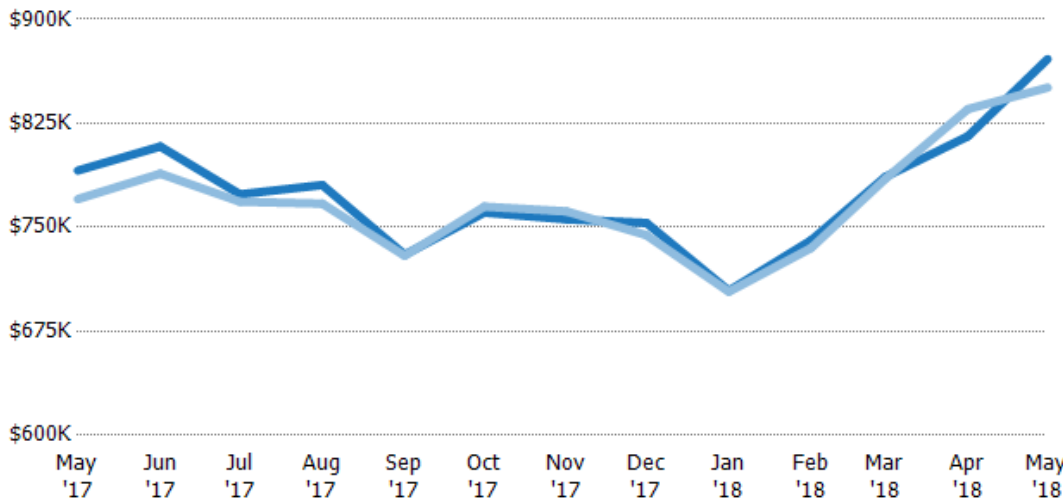
Avg List Price	\$770K	\$789K	\$768K	\$767K	\$729K	\$765K	\$761K	\$744K	\$704K	\$735K	\$785K	\$835K	\$851K
Avg Sales Price	\$807K	\$824K	\$799K	\$797K	\$756K	\$796K	\$791K	\$769K	\$726K	\$770K	\$837K	\$890K	\$907K
Avg Sales Price as a % of Avg List Price	105%	104%	104%	104%	104%	104%	104%	103%	103%	105%	107%	107%	107%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
County: Alameda County, California, Contra Costa County, California



Avg Est Value	\$791K	\$808K	\$774K	\$780K	\$730K	\$761K	\$756K	\$753K	\$704K	\$741K	\$786K	\$816K	\$871K
Avg Sales Price	\$770K	\$789K	\$768K	\$767K	\$729K	\$765K	\$761K	\$744K	\$704K	\$735K	\$785K	\$835K	\$851K
Avg Sales Price as a % of Avg Est Value	97%	98%	99%	98%	100%	101%	101%	99%	100%	99%	100%	102%	98%

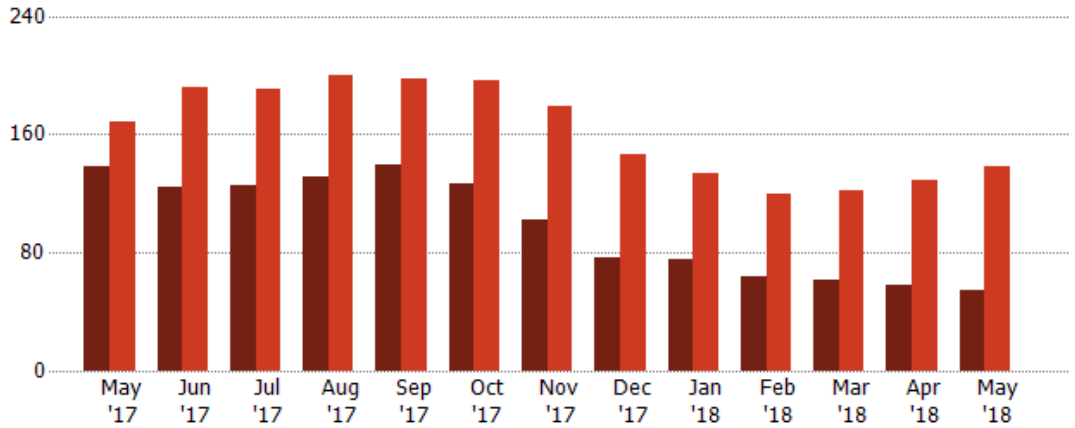
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS
County: Alameda County, California, Contra Costa County, California

Month/Year	Count	% Chg.
May '18	54	-60.9%
May '17	138	-18.3%
May '16	169	74%

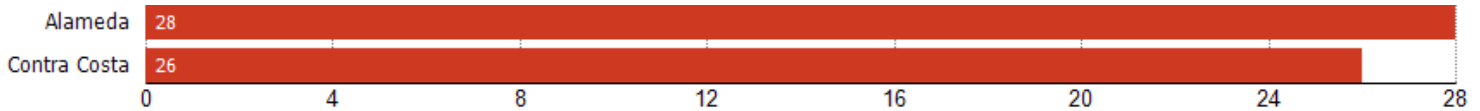


Current Year	138	124	125	131	140	127	102	77	75	64	61	58	54
Prior Year	169	192	191	200	198	196	179	146	134	120	122	129	138
Percent Change from Prior Year	-18%	-35%	-35%	-35%	-29%	-35%	-43%	-47%	-44%	-47%	-50%	-55%	-61%

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS; County: Alameda County, California, Contra Costa County, California



Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 06/10/2018

Scheduled: Yes

Report Date Range: From 5/2017 To: 5/2018

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input type="checkbox"/> Include Key Metric Summary | <input checked="" type="checkbox"/> Include Appendix |
| <input checked="" type="checkbox"/> Include Metrics By: County | <input type="checkbox"/> Medians |

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County: Alameda County, California Contra Costa County, California

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 5/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area