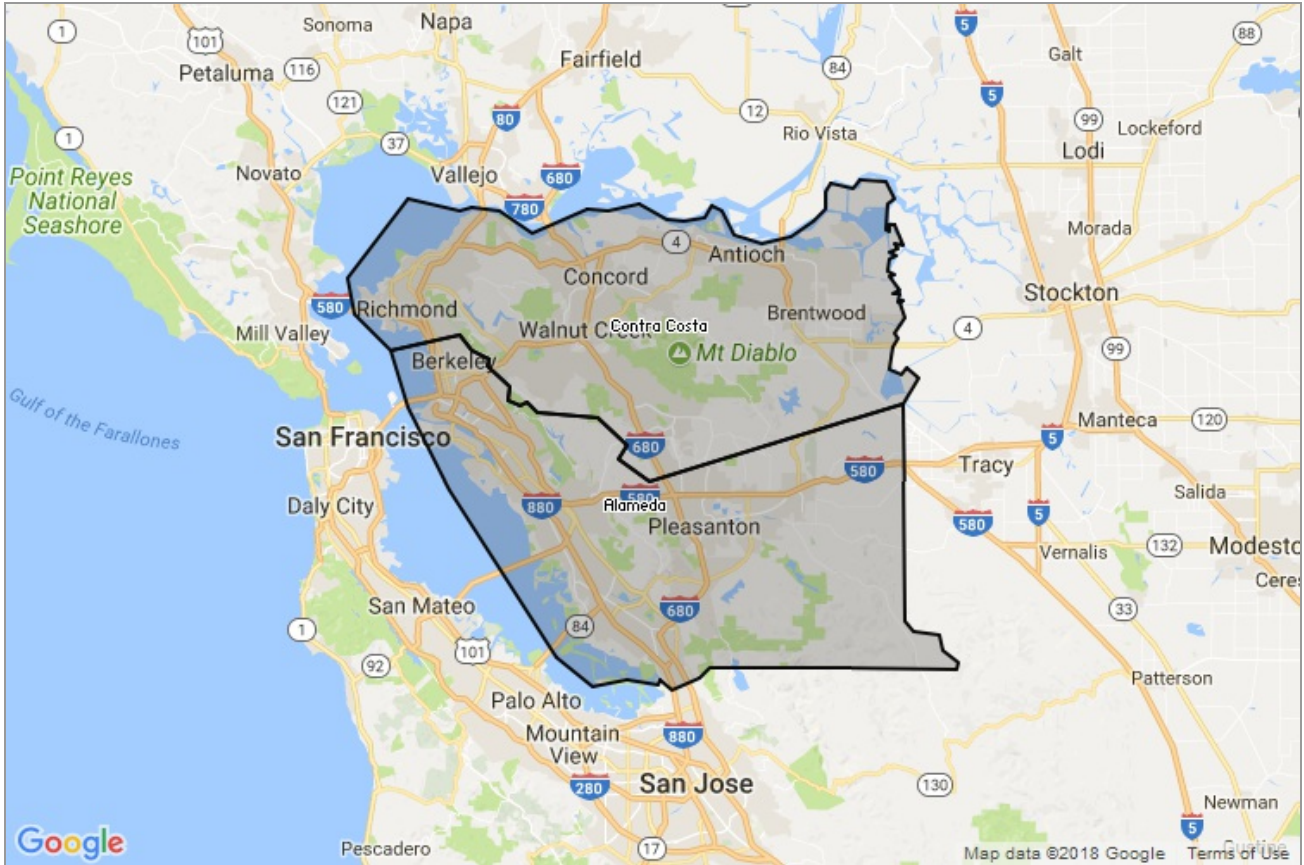


MARKET DATA REPORT

# Monthly Market Data Report



## Report Characteristics

**Report Name:**  
Monthly Market Data Report

**Report Date Range:**  
4/2017 – 4/2018

**Filters Used:**  
Location

**Avg/Med:** Avg Only

**Include Metrics By:** County

**Run Date:** 05/09/2018

**Scheduled:** Yes

Presented by

**Contra Costa Association of  
REALTORS®, Bay East Association of  
REALTORS®, and bridgeMLS**

(925) 730-4071

[www.ccartoday.com](http://www.ccartoday.com), [www.bayeast.org](http://www.bayeast.org), [www.bridgемls.com](http://www.bridgемls.com)

7021 Koll Center Parkway  
Pleasanton, CA 94566

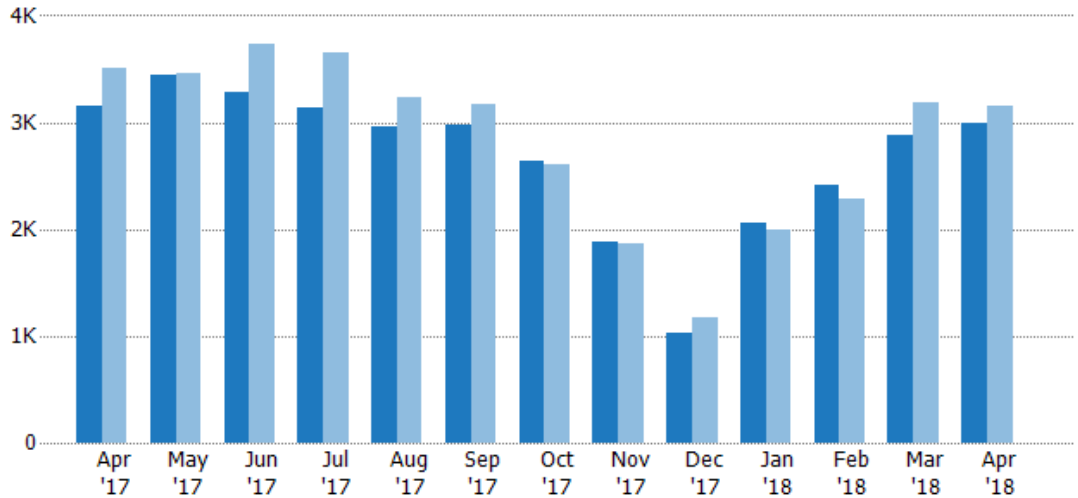
## New Listings

The number of new single-family, condominium and townhome listings that were added each month.

### Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS  
 County: Alameda County, California, Contra Costa County, California

Month/Year	Count	% Chg.
Apr '18	3K	-4.9%
Apr '17	3.15K	-10.1%
Apr '16	3.51K	2.1%



Current Year	3.15K	3.45K	3.28K	3.14K	2.96K	2.98K	2.64K	1.88K	1.03K	2.06K	2.41K	2.88K	3K
Prior Year	3.51K	3.47K	3.74K	3.65K	3.23K	3.16K	2.61K	1.86K	1.18K	1.99K	2.29K	3.18K	3.15K
Percent Change from Prior Year	-10%	-1%	-12%	-14%	-9%	-6%	1%	1%	-12%	4%	5%	-9%	-5%

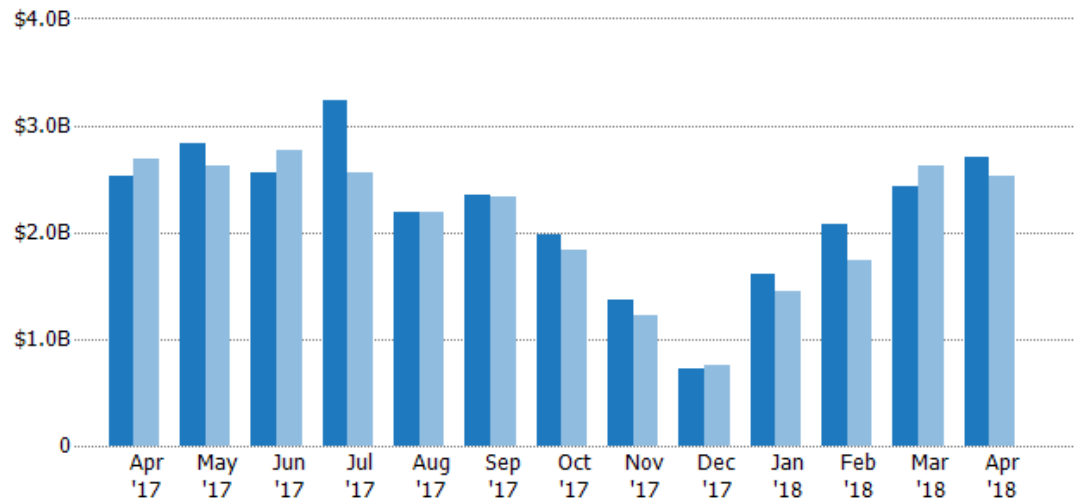
## New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

### Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS  
 County: Alameda County, California, Contra Costa County, California

Month/Year	Volume	% Chg.
Apr '18	\$2.71B	7.5%
Apr '17	\$2.52B	-6.5%
Apr '16	\$2.69B	-7.1%



Current Year	\$2.52B	\$2.83B	\$2.56B	\$3.24B	\$2.19B	\$2.35B	\$1.97B	\$1.37B	\$730M	\$1.62B	\$2.08B	\$2.43B	\$2.71B
Prior Year	\$2.69B	\$2.62B	\$2.76B	\$2.56B	\$2.18B	\$2.33B	\$1.83B	\$1.23B	\$753M	\$1.45B	\$1.74B	\$2.62B	\$2.52B
Percent Change from Prior Year	-6%	8%	-7%	27%	1%	1%	8%	12%	-3%	11%	19%	-7%	7%

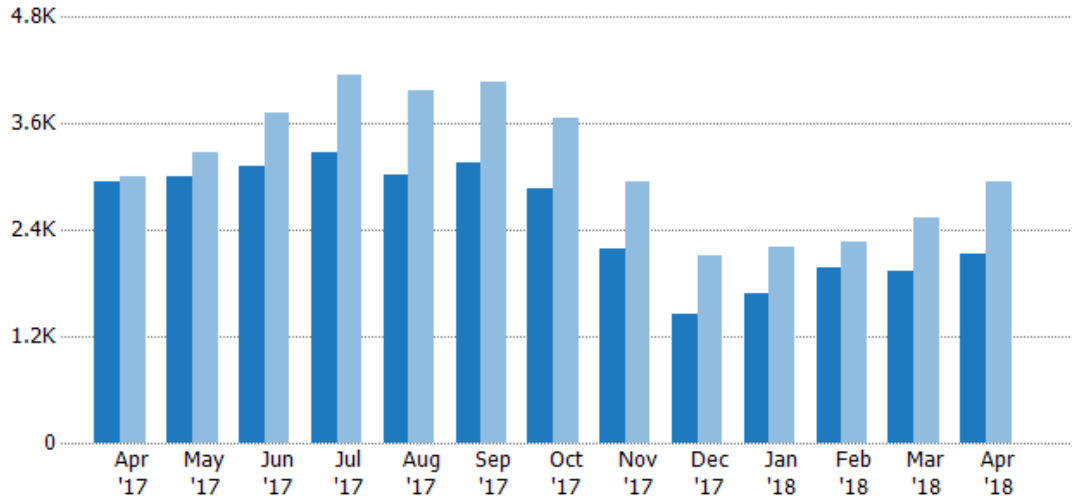
## Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS  
 County: Alameda County, California, Contra Costa County, California

Month/Year	Count	% Chg.
Apr '18	2.12K	-28%
Apr '17	2.94K	-2.3%
Apr '16	3.01K	3.6%



Current Year	2.94K	3.01K	3.12K	3.27K	3.03K	3.16K	2.86K	2.19K	1.45K	1.69K	1.98K	1.94K	2.12K
Prior Year	3.01K	3.27K	3.72K	4.15K	3.98K	4.07K	3.66K	2.94K	2.11K	2.21K	2.27K	2.54K	2.94K
Percent Change from Prior Year	-2%	-8%	-16%	-21%	-24%	-22%	-22%	-26%	-31%	-23%	-13%	-24%	-28%

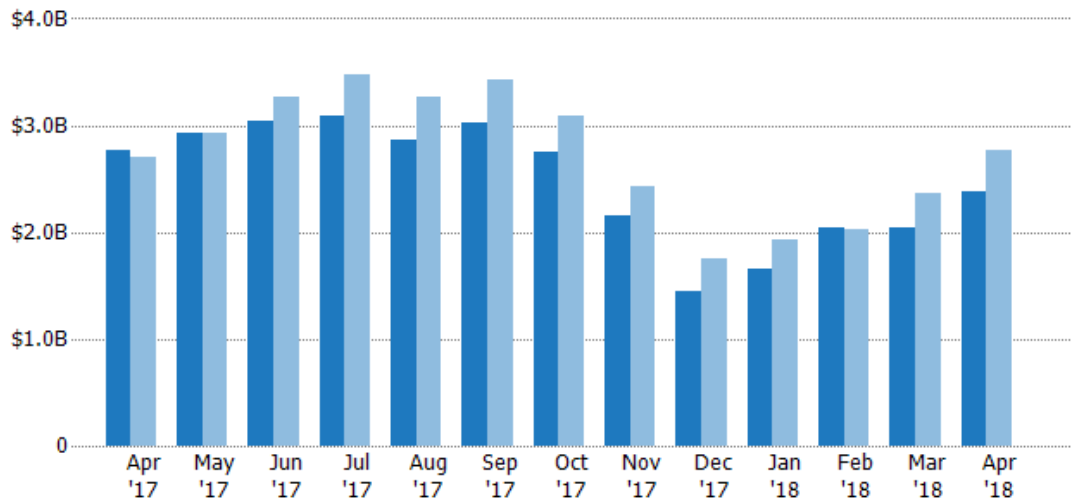
## Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS  
 County: Alameda County, California, Contra Costa County, California

Month/Year	Volume	% Chg.
Apr '18	\$2.38B	-14%
Apr '17	\$2.77B	2.4%
Apr '16	\$2.71B	-7.6%



Current Year	\$2.77B	\$2.93B	\$3.04B	\$3.09B	\$2.86B	\$3.02B	\$2.75B	\$2.16B	\$1.45B	\$1.66B	\$2.04B	\$2.05B	\$2.38B
Prior Year	\$2.71B	\$2.93B	\$3.27B	\$3.48B	\$3.26B	\$3.43B	\$3.1B	\$2.43B	\$1.76B	\$1.93B	\$2.02B	\$2.36B	\$2.77B
Percent Change from Prior Year	2%	0	-7%	-11%	-13%	-12%	-11%	-11%	-17%	-14%	1%	-13%	-14%

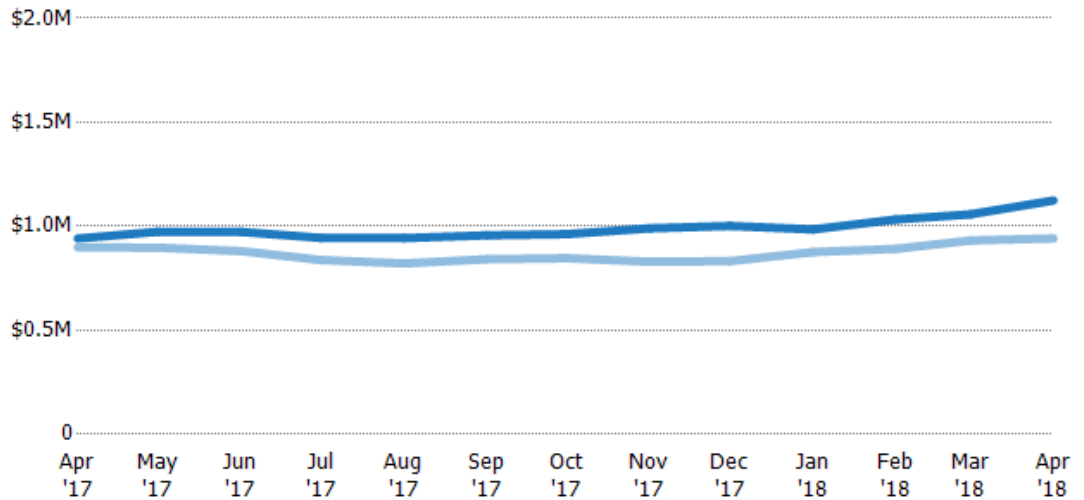
## Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS  
 County: Alameda County, California, Contra Costa County, California

Month/Year	Price	% Chg.
Apr '18	\$1.12M	19.4%
Apr '17	\$941K	4.7%
Apr '16	\$899K	-10.8%



Current Year	\$941K	\$974K	\$973K	\$944K	\$943K	\$957K	\$962K	\$990K	\$1M	\$985K	\$1.03M	\$1.06M	\$1.12M
Prior Year	\$899K	\$897K	\$881K	\$838K	\$821K	\$842K	\$847K	\$829K	\$833K	\$876K	\$892K	\$932K	\$941K
Percent Change from Prior Year	5%	9%	10%	13%	15%	14%	14%	19%	20%	12%	16%	14%	19%

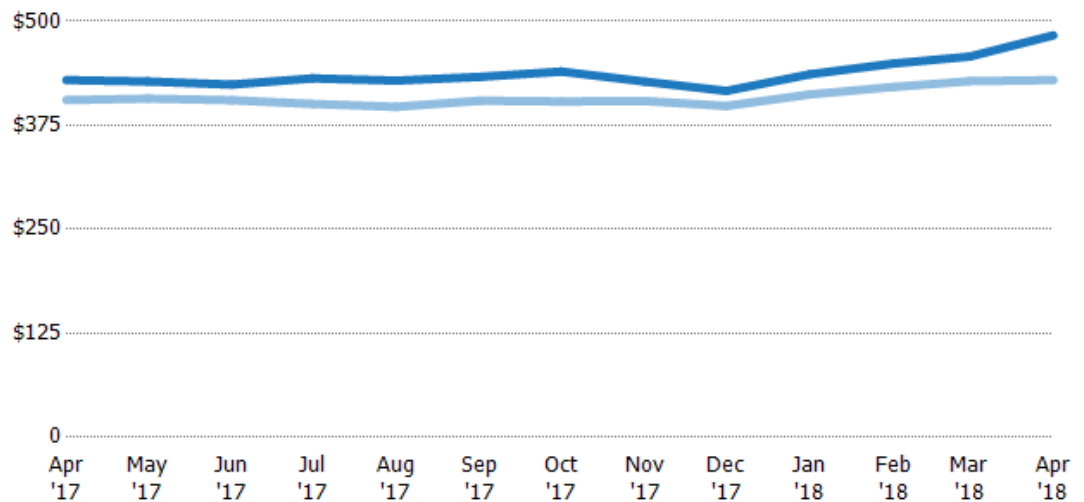
## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS  
 County: Alameda County, California, Contra Costa County, California

Month/Year	Price/sq ft	% Chg.
Apr '18	\$483	12.5%
Apr '17	\$429	5.9%
Apr '16	\$405	-11.1%



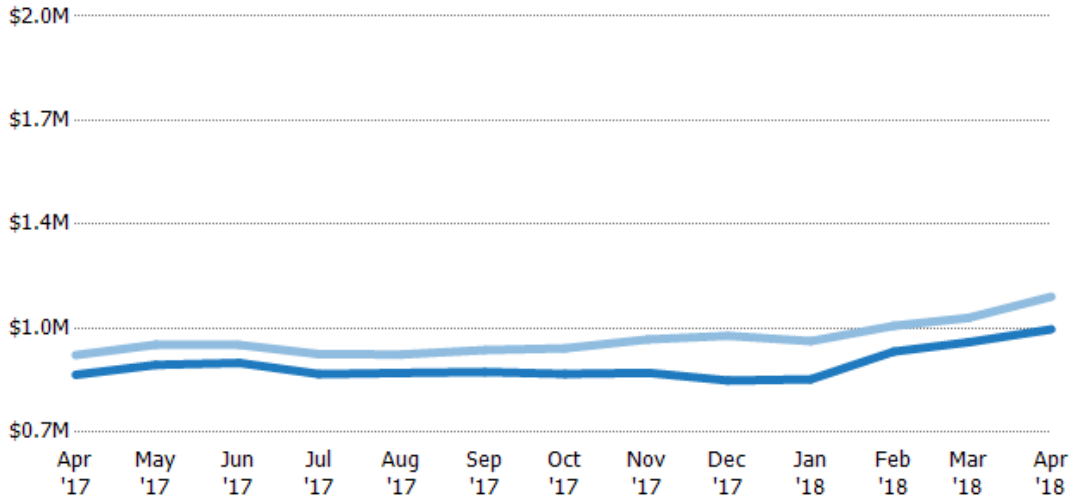
Current Year	\$429	\$428	\$424	\$431	\$429	\$433	\$440	\$427	\$416	\$436	\$449	\$458	\$483
Prior Year	\$405	\$407	\$405	\$401	\$397	\$405	\$404	\$404	\$398	\$412	\$421	\$428	\$429
Percent Change from Prior Year	6%	5%	5%	8%	8%	7%	9%	6%	5%	6%	7%	7%	13%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

MLS: Contra Costa Association of REALTORS®, Bay East Association of REALTORS®, and bridgeMLS  
County: Alameda County, California, Contra Costa County, California



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	\$880K	\$911K	\$917K	\$882K	\$885K	\$888K	\$882K	\$886K	\$862K	\$866K	\$952K	\$981K	\$1.02M
Avg Listing Price	\$941K	\$974K	\$973K	\$944K	\$943K	\$957K	\$962K	\$990K	\$1M	\$985K	\$1.03M	\$1.06M	\$1.12M
Avg Listing Price as a % of Avg Est Value	107%	107%	106%	107%	107%	108%	109%	112%	116%	114%	108%	108%	110%

## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** Monthly Market Data Report

**Run Date:** 05/09/2018

**Scheduled:** Yes

**Report Date Range:** From 4/2017 To: 4/2018

### Information Included

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet        | <input checked="" type="checkbox"/> Averages         |
| <input type="checkbox"/> Include Key Metric Summary            | <input checked="" type="checkbox"/> Include Appendix |
| <input checked="" type="checkbox"/> Include Metrics By: County | <input type="checkbox"/> Medians                     |

### Listing Filters

**Property Types:** All

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** All

**County:** Alameda County, California      Contra Costa County, California

**ZIP Code:** All

### Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

### Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

### Distressed Charts

- Distressed Listings
- Distressed Sales

### Data Tables Using 4/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area