

Bay East Consumer Guide

10 Questions to Ask a Buyer's Agent

Find the right REALTOR® for your homebuying journey

Start With the Basics

When meeting a prospective buyer's agent, ask:

- ✓ Are you a REALTOR®?
- ✓ How well do you know the neighborhoods I'm considering?
- ✓ Have you helped buyers with needs similar to mine?

Understand Their Approach

Every agent works a little differently.

Ask questions like:

- How will you help me find homes?
 - What technology or tools do you use?
 - How will we communicate through the process?
-  **Look for an approach that matches your expectations and communication style.**

Ask About More Than Homes

A great buyer's agent can also help connect you with trusted pros.

- Mortgage lenders
 - Contractors
 - Home inspectors
 - Other closing service providers
- ✓ **Be sure to ask for client references, too. Hearing from past buyers can provide valuable insight into an agent's communication and service.**



"The best partnerships begin with the right questions."



Know What You're Agreeing To

Before touring homes, you'll typically sign a **written buyer agreement.**

This agreement outlines:

- Services your agent will provide
- Length of the relationship
- How your agent will be compensated

 **Buyer agreements are negotiable!**



We're Here to Help

A Bay East REALTOR® can help you:

- ✓ Navigate your home search
- ✓ Explain buyer agreements
- ✓ Connect you with trusted local professionals