

March, 2004 Housing Statistics Single Family
Bay East Association of REALTORS®

Median Sales Price

Month	San Lndr.	San Lnzo	Castro Vly	Hayward	Union City	Newark	Fremont	Pleasanton	Livermore	Dublin
Jan-04	\$425,000	\$395,000	\$525,000	\$420,000	\$505,000	\$450,000	\$514,000	\$665,000	\$469,950	\$644,000
Feb-04	\$413,975	\$412,500	\$544,950	\$421,500	\$522,000	\$575,000	\$545,000	658500	493000	544950
Mar-04	427000	405500	577000	435000	500000	480500	597500	700000	510000	575000
Mar-03	\$385,000	\$360,000	\$488,000	\$390,000	\$465,000	\$420,000	\$485,000	\$547,000	\$438,000	\$518,000
Mar-02	\$345,000	\$337,000	\$426,500	\$345,000	\$435,000	\$400,000	\$465,000	\$529,000	\$395,000	\$516,000
YTD-04	\$425,000	\$409,975	\$555,000	\$425,000	\$516,500	\$466,500	\$550,000	675000	500000	615000
YTD-03	\$381,000	\$362,000	\$460,000	\$386,000	\$458,950	\$420,000	\$469,900	\$545,000	\$437,950	\$500,000
YTD-02	\$342,000	\$320,000	\$422,500	\$340,000	\$430,000	\$390,000	\$437,000	\$515,000	\$387,000	\$495,000

Average Sales Price

Month	San Lndr.	San Lnzo	Castro Vly	Hayward	Union City	Newark	Fremont	Pleasanton	Livermore	Dublin
Jan-04	\$441,272	\$406,856	\$539,995	\$446,182	\$531,275	\$474,768	\$568,065	\$858,036	\$549,897	\$610,607
Feb-04	\$450,632	\$423,395	\$564,750	\$451,996	\$532,700	\$525,300	\$645,208	\$827,555	\$571,618	\$564,750
Mar-04	\$448,948	\$407,496	\$640,060	\$481,778	\$530,507	\$490,757	\$670,239	\$829,447	\$616,622	\$636,384
Mar-03	\$406,075	\$364,813	\$526,116	\$429,013	\$498,300	\$438,422	\$549,124	\$630,538	\$515,670	\$527,703
Mar-02	\$359,803	\$334,100	\$465,682	\$367,542	\$461,554	\$413,606	\$525,764	\$576,448	\$440,493	\$522,669
YTD-04	\$448,859	\$410,126	\$585,107	\$641,494	\$539,066	\$492,393	\$635,122	\$829,446	\$589,323	\$648,014
YTD-03	\$396,474	\$365,660	\$516,162	\$413,126	\$491,038	\$434,670	\$512,133	\$637,070	\$500,955	\$526,252
YTD-02	\$349,494	\$327,312	\$452,771	\$368,412	\$453,033	\$401,096	\$500,862	\$606,108	\$434,514	\$492,261

Units Sold

Month	San Lndr.	San Lnzo	Castro Vly	Hayward	Union City	Newark	Fremont	Pleasanton	Livermore	Dublin
Jan-04	46	16	35	82	36	22	98	40	55	14
Feb-04	50	10	32	52	21	15	101	54	70	28
Mar-04	56	24	41	88	44	35	146	77	89	33
Mar-03	51	19	53	84	38	25	144	72	94	37
Mar-02	72	20	54	85	43	38	184	81	133	42
YTD-04	163	52	110	242	104	76	357	179	219	79
YTD-03	154	58	116	223	88	76	369	163	240	98
YTD-02	185	61	153	238	111	93	454	217	296	97