### **Alameda: Detached Single-Family Homes**

### February 2024

#### Market Activity Summary:

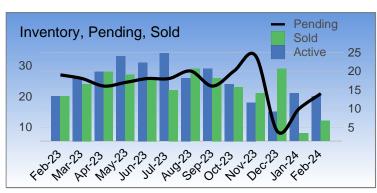
• Inventory: 20 units were listed for sale as of the last day of

- February approximately 1.2 months of inventory. • Sales Activity: 12 units were sold during February,
  - Median Sales Price: \$1,571,500 during February
  - Average price per sq.ft. in February was \$703

  - Average Days-on-Market (DOM) is approximately 20 days

 Sold over Asking: On average, buyers paid 110% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	20	14	12	1.2	\$1,540,916	\$1,571,500	\$1,618,916	20	\$659	\$703	110%	
Jan-24	21	10	8	1.1	\$1,029,624	\$1,102,500	\$1,098,125	64	\$657	\$835	104%	
Dec-23	15	4	29	0.7	\$1,227,203	\$1,305,000	\$1,336,456	24	\$677	\$741	110%	
Nov-23	18	24	21	0.8	\$1,236,005	\$1,300,000	\$1,377,434	15	\$642	\$857	114%	
Oct-23	24	20	23	0.9	\$1,227,078	\$1,400,000	\$1,397,130	20	\$618	\$815	115%	
Sep-23	29	16	26	1.1	\$1,207,423	\$1,281,750	\$1,331,758	21	\$684	\$822	112%	
Aug-23	26	20	29	1.1	\$1,194,965	\$1,355,000	\$1,340,260	18	\$670	\$842	114%	
Jul-23	34	18	22	1.4	\$1,259,999	\$1,387,500	\$1,460,763	12	\$704	\$821	117%	
Jun-23	31	18	26	1.1	\$1,304,803	\$1,505,500	\$1,500,211	16	\$700	\$833	116%	
May-23	33	17	27	1.3	\$1,248,703	\$1,300,000	\$1,388,037	22	\$768	\$826	113%	
Apr-23	28	16	28	1.2	\$1,213,071	\$1,350,000	\$1,312,535	18	\$743	\$804	110%	
Mar-23	26	18	24	1.5	\$1,162,539	\$1,300,000	\$1,332,112	14	\$709	\$850	116%	
Feb-23	20	19	20	1.3	\$1,057,219	\$1,163,500	\$1,177,650	25	\$682	\$845	112%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	12	-40%	\$1,332,083	13.3%	\$1,571,500	35.1%	\$1,618,916	37.5%	20	-20%	110%
Feb-23	20	100%	\$1,175,520	-7.83%	\$1,163,500	-21.1%	\$1,177,650	-28.7%	25	178%	112%
Feb-22	10	-61.5%	\$1,275,409	6.21%	\$1,475,000	12.2%	\$1,652,000	23.8%	9	-75%	122%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	1	0	0	0	0								
\$500-599K	0	0	0	0	1								
\$600-699K	0	0	0	1	1								
\$700-799K	0	2	0	4	1								
\$800-899K	1	2	2	2	4								
\$900-999K	1	4	1	4	0								
\$1-1.299M	4	13	4	15	10								
\$1.3-1.699M	10	6	13	17	3								
\$1.7-1.999M	2	1	1	2	0								
\$2-2.999M	0	0	7	5	1								
>3M	1	0	0	0	0								
Total	20	28	28	50	21								

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### **Alamo: Detached Single-Family Homes**

# February 2024

### Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of
- February approximately 3.6 months of inventory.
  - Sales Activity: 7 units were sold during February,
  - Median Sales Price: \$2,000,000 during February
  - Average price per sq.ft. in February was \$875
  - Average Days-on-Market (DOM) is approximately 30 days

• Sold over Asking: On average, buyers paid 103% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	25	9	7	3.6	\$2,241,000	\$2,000,000	\$2,292,571	30	\$902	\$875	103%	
Jan-24	17	6	5	1.7	\$2,199,800	\$2,225,000	\$2,155,000	55	\$930	\$744	98%	
Dec-23	12	3	9	1.1	\$2,661,811	\$2,650,000	\$2,584,333	25	\$898	\$795	97%	
Nov-23	20	9	16	1.5	\$2,662,375	\$2,025,000	\$2,623,750	28	\$904	\$745	100%	
Oct-23	32	8	12	2.7	\$2,377,899	\$2,325,000	\$2,456,611	13	\$877	\$810	107%	
Sep-23	25	9	11	1.8	\$2,217,722	\$2,170,000	\$2,225,727	13	\$896	\$839	101%	
Aug-23	23	7	13	1.3	\$2,470,615	\$2,610,000	\$2,484,615	20	\$851	\$849	101%	
Jul-23	21	9	17	1.0	\$2,690,994	\$2,575,000	\$2,739,000	21	\$917	\$856	103%	
Jun-23	21	15	23	1.0	\$3,131,000	\$3,025,000	\$3,100,347	15	\$924	\$860	101%	
May-23	33	15	22	1.9	\$2,871,813	\$2,464,000	\$2,895,775	28	\$917	\$823	104%	
Apr-23	20	19	17	1.8	\$3,092,452	\$3,069,000	\$3,052,699	29	\$989	\$789	99%	
Mar-23	21	13	14	2.6	\$2,643,485	\$2,329,400	\$2,612,878	11	\$886	\$803	99%	
Feb-23	13	13	4	2.1	\$2,548,250	\$2,470,500	\$2,597,750	18	\$831	\$867	102%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	7	75%	\$3,180,847	-0.83%	\$2,000,000	-19%	\$2,292,571	-11.7%	30	66.7%	103%
Feb-23	4	-69.2%	\$3,207,453	6.68%	\$2,470,500	-17.7%	\$2,597,750	-12.8%	18	-30.8%	102%
Feb-22	13	-7.14%	\$3,006,562	10.9%	\$3,000,000	28.4%	\$2,979,218	11.5%	26	85.7%	109%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	0	0	0	0	0								
\$500-599K	0	0	0	0	0								
\$600-699K	0	0	0	0	0								
\$700-799K	0	0	0	0	0								
\$800-899K	0	0	0	0	0								
\$900-999K	0	0	0	0	0								
\$1-1.299M	0	0	0	1	2								
\$1.3-1.699M	0	1	0	1	4								
\$1.7-1.999M	5	1	2	3	4								
\$2-2.999M	6	4	8	15	4								
>3M	1	4	12	5	4								
Total	12	10	22	25	18								

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### **Albany: Detached Single-Family Homes**

### February 2024

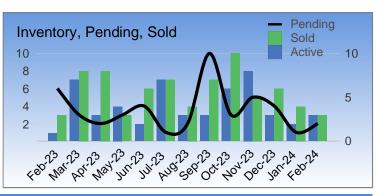
#### Market Activity Summary:

• Inventory: 4 units were listed for sale as of the last day of

- February approximately 0.9 months of inventory.
  - Sales Activity: 3 units were sold during February,
  - Median Sales Price: \$1,400,000 during February
  - Average price per sq.ft. in February was \$958
  - Average Days-on-Market (DOM) is approximately 29 days

• Sold over Asking: On average, buyers paid 119% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	3	2	3	0.9	\$1,381,666	\$1,400,000	\$1,633,333	29	\$915	\$958	119%	
Jan-24	2	1	4	0.4	\$1,067,972	\$1,242,500	\$1,235,000	19	\$636	\$981	118%	
Dec-23	3	4	6	0.4	\$1,090,000	\$1,074,500	\$1,103,833	23	\$824	\$905	102%	
Nov-23	8	5	5	1.1	\$1,243,200	\$1,490,000	\$1,525,800	12	\$865	\$1,091	121%	
Oct-23	6	3	10	0.9	\$1,279,100	\$1,435,000	\$1,665,500	11	\$825	\$1,075	129%	
Sep-23	3	10	7	0.5	\$1,220,285	\$1,450,000	\$1,476,142	10	\$784	\$1,076	121%	
Aug-23	3	2	4	0.7	\$1,320,000	\$1,676,500	\$1,700,750	12	\$767	\$1,126	129%	
Jul-23	7	1	7	1.3	\$1,010,285	\$1,200,000	\$1,285,714	10	\$856	\$1,082	126%	
Jun-23	2	4	6	0.4	\$1,146,000	\$1,300,500	\$1,483,500	10	\$870	\$1,179	130%	
May-23	4	3	3	0.6	\$783,000	\$1,110,000	\$1,080,000	13	\$904	\$1,061	138%	
Apr-23	3	2	8	0.5	\$1,191,375	\$1,325,000	\$1,478,875	21	\$857	\$1,047	123%	
Mar-23	7	3	8	1.9	\$1,061,875	\$1,450,000	\$1,451,250	9	\$733	\$1,040	138%	
Feb-23	1	6	3	0.4	\$1,420,000	\$1,270,000	\$1,460,000	7	\$881	\$842	102%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	3	0%	\$1,448,000	42.6%	\$1,400,000	10.2%	\$1,633,333	11.9%	29	314%	119%
Feb-23	3	-25%	\$1,015,500	-6.93%	\$1,270,000	-9.29%	\$1,460,000	-9.25%	7	-36.4%	102%
Feb-22	4	-33.3%	\$1,091,148	1.96%	\$1,400,000	2.75%	\$1,608,750	18.8%	11	-60.7%	133%

	Sales Activity and Price Trends													
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold									
<500K	0	0	0	0	0									
\$500-599K	0	0	0	0	0									
\$600-699K	0	0	0	0	0									
\$700-799K	0	0	0	0	0									
\$800-899K	0	0	0	1	0									
\$900-999K	1	0	0	2	2									
\$1-1.299M	1	2	4	2	0									
\$1.3-1.699M	4	0	4	5	4									
\$1.7-1.999M	0	0	1	1	0									
\$2-2.999M	1	1	1	0	0									
>3M	0	0	0	0	0									
Total	7	3	10	11	6									

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### **Antioch: Detached Single-Family Homes**

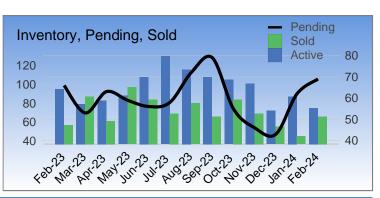
# February 2024

Market Activity Summary:

- Inventory: 79 units were listed for sale as of the last day of
- February approximately 1.4 months of inventory.
  - Sales Activity: 66 units were sold during February,
  - Median Sales Price: \$636,000 during February
  - Average price per sq.ft. in February was \$332
  - Average Days-on-Market (DOM) is approximately 22 days

• Sold over Asking: On average, buyers paid 103% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	75	69	66	1.4	\$619,785	\$636,000	\$633,607	22	\$353	\$332	103%		
Jan-24	87	62	45	1.6	\$616,316	\$625,000	\$621,384	32	\$353	\$344	101%		
Dec-23	72	43	55	1.1	\$628,814	\$630,000	\$630,117	27	\$334	\$336	101%		
Nov-23	101	46	69	1.4	\$635,338	\$642,000	\$646,397	32	\$330	\$333	102%		
Oct-23	105	55	84	1.4	\$619,645	\$635,000	\$630,111	27	\$331	\$351	102%		
Sep-23	108	79	66	1.5	\$568,661	\$586,500	\$583,053	20	\$331	\$359	103%		
Aug-23	116	72	80	1.5	\$635,675	\$650,000	\$647,562	27	\$333	\$329	102%		
Jul-23	130	58	69	1.6	\$634,289	\$637,000	\$647,547	16	\$330	\$338	103%		
Jun-23	108	56	84	1.4	\$624,810	\$650,000	\$639,961	21	\$320	\$336	103%		
May-23	88	59	97	1.1	\$623,518	\$645,000	\$632,737	27	\$323	\$348	102%		
Apr-23	83	63	61	1.3	\$616,765	\$660,000	\$624,851	33	\$315	\$323	102%		
Mar-23	79	53	87	1.2	\$601,468	\$605,000	\$603,717	41	\$322	\$340	101%		
Feb-23	95	66	57	1.3	\$627,486	\$610,000	\$622,804	51	\$321	\$311	99%		

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	66	15.8%	\$644,059	3.43%	\$636,000	4.26%	\$633,607	1.73%	22	-56.9%	103%
Feb-23	57	-34.5%	\$622,689	-9.05%	\$610,000	-14.7%	\$622,804	-12.4%	51	183%	99%
Feb-22	87	33.8%	\$684,676	29.6%	\$715,000	32.4%	\$710,878	24.2%	18	0%	105%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	11	20	17	34	107								
\$500-599K	32	28	23	48	44								
\$600-699K	38	46	59	35	8								
\$700-799K	24	16	50	13	2								
\$800-899K	5	5	19	7	0								
\$900-999K	1	0	7	0	0								
\$1-1.299M	0	1	3	0	0								
\$1.3-1.699M	0	0	0	0	0								
\$1.7-1.999M	0	0	0	0	0								
\$2-2.999M	0	0	0	0	0								
>3M	0	0	0	0	0								
Total	111	116	178	137	161								

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### **Berkeley: Detached Single-Family Homes**

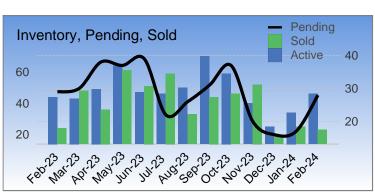
### February 2024

#### Market Activity Summary:

- Inventory: 46 units were listed for sale as of the last day of
- February approximately 2.1 months of inventory.
  - Sales Activity: 23 units were sold during February,
  - Median Sales Price: \$1,300,000 during February
  - Average price per sq.ft. in February was \$909
  - Average Days-on-Market (DOM) is approximately 20 days

• Sold over Asking: On average, buyers paid 120% of list price in February





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	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	46	28	23	2.1	\$1,256,347	\$1,300,000	\$1,461,843	20	\$820	\$909	120%		
Jan-24	34	17	25	1.1	\$1,451,559	\$1,250,001	\$1,529,980	32	\$783	\$785	109%		
Dec-23	25	16	19	0.6	\$1,289,842	\$1,350,000	\$1,451,842	24	\$850	\$753	114%		
Nov-23	40	20	52	0.8	\$1,375,134	\$1,472,500	\$1,620,055	19	\$802	\$906	118%		
Oct-23	59	37	46	1.5	\$1,298,975	\$1,448,500	\$1,517,391	20	\$808	\$917	120%		
Sep-23	70	31	44	1.6	\$1,404,068	\$1,555,000	\$1,682,148	19	\$837	\$954	122%		
Aug-23	50	26	33	1.0	\$1,367,475	\$1,430,000	\$1,584,963	21	\$810	\$960	117%		
Jul-23	46	22	59	0.8	\$1,313,423	\$1,490,000	\$1,496,126	29	\$841	\$884	115%		
Jun-23	47	39	51	1.0	\$1,393,534	\$1,600,000	\$1,698,301	17	\$838	\$963	123%		
May-23	64	37	61	1.3	\$1,410,686	\$1,640,000	\$1,688,973	17	\$829	\$951	120%		
Apr-23	49	38	36	1.4	\$1,478,638	\$1,605,500	\$1,739,194	17	\$839	\$948	118%		
Mar-23	43	30	48	1.4	\$1,396,600	\$1,505,000	\$1,610,697	25	\$839	\$933	116%		
Feb-23	44	29	24	1.8	\$1,507,041	\$1,545,000	\$1,729,625	29	\$857	\$895	115%		

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	23	-4.17%	\$1,651,495	11.6%	\$1,300,000	-15.9%	\$1,461,843	-15.5%	20	-31%	120%
Feb-23	24	-35.1%	\$1,479,509	-6.53%	\$1,545,000	-9.12%	\$1,729,625	-18.7%	29	3.57%	115%
Feb-22	37	-17.8%	\$1,582,901	6.48%	\$1,700,000	7.47%	\$2,128,139	34%	28	7.69%	130%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	0	0	0	0	0								
\$500-599K	0	1	0	0	1								
\$600-699K	0	0	0	0	0								
\$700-799K	1	2	1	0	2								
\$800-899K	5	4	1	6	5								
\$900-999K	4	3	4	8	5								
\$1-1.299M	13	6	10	7	13								
\$1.3-1.699M	10	15	17	36	15								
\$1.7-1.999M	5	7	9	15	3								
\$2-2.999M	9	5	15	8	3								
>3M	1	3	8	1	1								
Total	48	46	65	81	48								

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Includes Berkeley and Kensington

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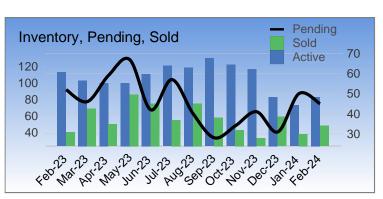
### **Brentwood: Detached Single-Family Homes**

# February 2024

Market Activity Summary:

- Inventory: 85 units were listed for sale as of the last day of
- February approximately 1.8 months of inventory. • Sales Activity: 48 units were sold during February,
  - Median Sales Price: \$860,000 during February
  - Average price per sq.ft. in February was \$389
  - Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 100% of list price in February





**ASSOCIATION OF REALTORS®** 

					Monthl	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	83	45	48	1.8	\$867,674	\$860,000	\$871,486	37	\$482	\$389	100%
Jan-24	73	50	38	1.8	\$776,110	\$741,500	\$766,065	42	\$482	\$381	99%
Dec-23	83	31	59	1.9	\$899,117	\$780,000	\$881,322	45	\$468	\$390	99%
Nov-23	117	41	33	2.6	\$845,930	\$825,000	\$850,161	37	\$445	\$402	101%
Oct-23	122	34	43	2.1	\$827,833	\$750,000	\$829,942	33	\$439	\$400	100%
Sep-23	130	28	58	2.1	\$827,972	\$770,325	\$833,553	24	\$427	\$375	101%
Aug-23	119	40	75	1.8	\$804,647	\$770,000	\$804,066	25	\$428	\$395	100%
Jul-23	121	57	55	1.7	\$893,265	\$870,000	\$892,123	28	\$439	\$368	100%
Jun-23	111	42	75	1.6	\$831,786	\$805,000	\$841,514	34	\$434	\$378	101%
May-23	100	67	86	1.5	\$886,510	\$818,500	\$872,799	33	\$432	\$383	99%
Apr-23	100	59	50	1.9	\$980,130	\$890,000	\$951,771	48	\$436	\$369	98%
Mar-23	103	46	69	2.3	\$820,473	\$746,000	\$804,598	34	\$463	\$362	99%
Feb-23	113	52	40	2.7	\$823,487	\$760,000	\$817,825	43	\$478	\$356	100%

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	48	20%	\$885,414	7.22%	\$860,000	13.2%	\$871,486	6.56%	37	-14%	100%
Feb-23	40	-37.5%	\$825,797	-9.34%	\$760,000	-15.8%	\$817,825	-20.1%	43	207%	100%
Feb-22	64	-16.9%	\$910,831	9.6%	\$902,400	26.2%	\$1,023,329	33.5%	14	-36.4%	104%

	Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold							
<500K	1	5	2	11	21							
\$500-599K	10	5	9	23	32							
\$600-699K	16	14	8	35	30							
\$700-799K	19	18	24	25	19							
\$800-899K	14	11	20	20	10							
\$900-999K	11	4	23	12	2							
\$1-1.299M	13	10	23	14	4							
\$1.3-1.699M	1	4	8	7	0							
\$1.7-1.999M	1	0	2	0	0							
\$2-2.999M	0	0	1	0	1							
>3M	0	0	2	0	0							
Total	86	71	122	147	119							

Presented by:		

Includes Brentwood, Bethel Island, Byron, and Knightsen

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### **Castro Valley: Detached Single-Family Homes**

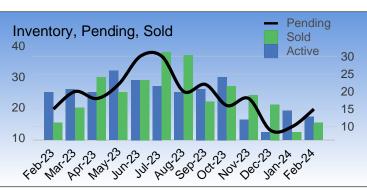
# February 2024

### Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of
- February approximately 1.1 months of inventory.Sales Activity: 15 units were sold during February,
  - Sales Activity. 15 units were sold during February,
     Median Sales Price: \$1,240,000 during February
  - Average price per sq.ft. in February was \$719
  - Average Days-on-Market (DOM) is approximately 11 days
  - Sold over Asking: On average, buyers paid 104% of list price in

February





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					Monthl	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	17	15	15	1.1	\$1,260,524	\$1,240,000	\$1,307,512	11	\$721	\$719	104%
Jan-24	19	10	12	1.1	\$1,099,790	\$1,026,800	\$1,114,632	25	\$661	\$704	101%
Dec-23	12	9	21	0.5	\$1,145,357	\$1,200,000	\$1,172,435	25	\$630	\$698	103%
Nov-23	16	18	24	0.7	\$1,133,907	\$1,100,000	\$1,147,282	13	\$662	\$710	102%
Oct-23	30	16	27	1.1	\$1,247,327	\$1,230,000	\$1,304,844	21	\$775	\$682	106%
Sep-23	26	22	22	0.8	\$1,130,619	\$1,180,000	\$1,191,409	16	\$738	\$719	106%
Aug-23	25	20	37	0.7	\$1,218,637	\$1,230,000	\$1,254,339	32	\$758	\$691	105%
Jul-23	27	30	38	0.9	\$1,186,079	\$1,227,000	\$1,266,623	11	\$739	\$679	107%
Jun-23	29	30	29	1.0	\$1,274,745	\$1,290,000	\$1,331,741	28	\$742	\$691	105%
May-23	32	22	25	1.3	\$1,266,880	\$1,220,000	\$1,303,720	24	\$696	\$632	104%
Apr-23	25	18	30	1.2	\$1,248,010	\$1,295,000	\$1,294,653	24	\$743	\$655	105%
Mar-23	26	20	20	1.3	\$1,228,333	\$1,191,000	\$1,276,900	20	\$687	\$623	105%
Feb-23	25	15	15	1.0	\$1,116,733	\$1,075,000	\$1,121,366	36	\$746	\$690	101%

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	Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Γ	Feb-24	15	0%	\$1,270,270	5.12%	\$1,240,000	15.3%	\$1,307,512	16.6%	11	-69.4%	104%
Γ	Feb-23	15	-48.3%	\$1,208,343	-16.8%	\$1,075,000	-22.7%	\$1,121,366	-17%	36	350%	101%
	Feb-22	29	61.1%	\$1,452,728	42.8%	\$1,390,000	44%	\$1,350,585	13%	8	-68%	118%

	Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold							
<500K	0	0	0	0	0							
\$500-599K	0	0	0	0	0							
\$600-699K	0	1	0	2	6							
\$700-799K	0	2	2	7	6							
\$800-899K	1	6	4	9	16							
\$900-999K	4	11	3	6	12							
\$1-1.299M	12	9	15	19	15							
\$1.3-1.699M	8	10	25	12	5							
\$1.7-1.999M	2	4	2	0	0							
\$2-2.999M	0	0	1	1	0							
>3M	0	0	0	1	0							
Total	27	43	52	57	60							

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### **Clayton: Detached Single-Family Homes**

### February 2024

#### Market Activity Summary:

• Inventory: 6 units were listed for sale as of the last day of

- February approximately 1.3 months of inventory.
  - Sales Activity: 6 units were sold during February,
  - Median Sales Price: \$1,180,000 during February
  - Average price per sq.ft. in February was \$498
  - Average Days-on-Market (DOM) is approximately 7 days

• Sold over Asking: On average, buyers paid 100% of list price in February





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	Monthly Market Activity														
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price				
Feb-24	6	7	6	1.3	\$1,311,500	\$1,180,000	\$1,309,333	7	\$516	\$498	100%				
Jan-24	6	3	1	1.4	\$999,950	\$975,000	\$975,000	17	\$552	\$536	98%				
Dec-23	2	2	7	0.3	\$1,207,142	\$1,118,000	\$1,187,571	24	\$541	\$474	99%				
Nov-23	6	4	5	0.6	\$1,041,500	\$934,000	\$1,071,800	13	\$508	\$511	103%				
Oct-23	11	4	11	0.8	\$1,145,909	\$1,050,000	\$1,118,090	30	\$494	\$462	98%				
Sep-23	8	8	19	0.6	\$1,084,283	\$1,040,000	\$1,094,704	17	\$528	\$502	101%				
Aug-23	11	13	11	0.8	\$1,090,090	\$1,120,000	\$1,139,363	17	\$451	\$533	104%				
Jul-23	20	11	16	1.4	\$1,352,850	\$1,337,793	\$1,332,955	37	\$505	\$513	99%				
Jun-23	14	12	12	1.2	\$1,280,574	\$1,270,000	\$1,300,241	20	\$515	\$548	102%				
May-23	14	10	14	1.7	\$1,044,050	\$1,062,500	\$1,101,135	20	\$518	\$580	106%				
Apr-23	17	13	9	2.3	\$1,069,200	\$1,215,000	\$1,177,021	16	\$540	\$569	111%				
Mar-23	15	8	9	2.4	\$1,149,211	\$1,221,000	\$1,175,444	19	\$513	\$528	103%				
Feb-23	9	7	4	1.8	\$1,082,000	\$1,200,050	\$1,147,525	79	\$528	\$573	106%				

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	6	50%	\$1,165,679	-3.14%	\$1,180,000	-1.67%	\$1,309,333	14.1%	7	-91.1%	100%
Feb-23	4	-60%	\$1,203,414	3.23%	\$1,200,050	-4.76%	\$1,147,525	-5.13%	79	1.88e+03%	106%
Feb-22	10	-9.09%	\$1,165,723	29.1%	\$1,260,000	52.7%	\$1,209,600	28.5%	4	-66.7%	106%

	Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold							
<500K	0	0	0	0	0							
\$500-599K	0	0	0	0	0							
\$600-699K	0	0	0	1	2							
\$700-799K	0	0	1	7	3							
\$800-899K	1	2	2	3	3							
\$900-999K	1	0	2	3	3							
\$1-1.299M	3	5	7	5	2							
\$1.3-1.699M	1	3	5	3	2							
\$1.7-1.999M	0	0	2	0	0							
\$2-2.999M	1	0	0	0	0							
>3M	0	0	0	0	0							
Total	7	10	19	22	15							

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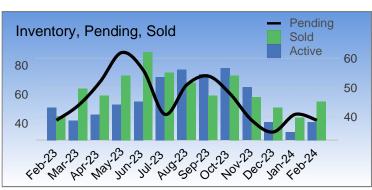
### **Concord: Detached Single-Family Homes**

### February 2024

#### Market Activity Summary:

- Inventory: 45 units were listed for sale as of the last day of February approximately 0.9 months of inventory.
  - Sales Activity: 55 units were sold during February,
  - Median Sales Price: \$853,000 during February
  - Average price per sq.ft. in February was \$537
  - Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 103% of list price in February





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	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	41	39	55	0.9	\$875,147	\$853,000	\$900,396	25	\$561	\$537	103%	
Jan-24	34	41	44	0.7	\$789,920	\$794,000	\$806,884	29	\$534	\$544	103%	
Dec-23	41	35	51	0.7	\$853,882	\$810,000	\$857,615	29	\$529	\$527	101%	
Nov-23	65	39	58	1.0	\$792,668	\$772,500	\$814,444	17	\$520	\$530	103%	
Oct-23	78	48	73	1.2	\$855,840	\$801,000	\$869,857	23	\$513	\$516	103%	
Sep-23	74	54	59	1.1	\$870,482	\$815,000	\$891,059	14	\$522	\$562	102%	
Aug-23	77	51	68	1.0	\$817,626	\$814,500	\$839,660	15	\$531	\$534	103%	
Jul-23	72	41	75	0.9	\$830,625	\$835,000	\$845,147	15	\$518	\$532	102%	
Jun-23	55	56	89	0.8	\$836,108	\$840,000	\$865,809	14	\$500	\$541	104%	
May-23	53	62	73	0.8	\$839,208	\$840,000	\$873,339	13	\$517	\$527	104%	
Apr-23	46	52	59	0.9	\$812,836	\$775,000	\$840,317	14	\$504	\$551	104%	
Mar-23	42	44	64	1.0	\$804,007	\$792,500	\$822,976	22	\$508	\$554	102%	
Feb-23	51	39	45	1.2	\$819,629	\$810,000	\$820,856	42	\$548	\$515	100%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	55	22.2%	\$847,258	3.95%	\$853,000	5.31%	\$900,396	9.69%	25	-40.5%	103%
Feb-23	45	-25%	\$815,075	-8.63%	\$810,000	-2.7%	\$820,856	-8.67%	42	250%	100%
Feb-22	60	-29.4%	\$892,057	17.1%	\$832,500	9.54%	\$898,822	16.7%	12	-36.8%	110%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	2	2	6	13
\$500-599K	5	5	3	12	38
\$600-699K	14	9	12	41	28
\$700-799K	24	22	29	34	20
\$800-899K	21	17	23	34	13
\$900-999K	13	17	17	12	3
\$1-1.299M	14	4	17	9	4
\$1.3-1.699M	5	2	8	3	1
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	99	78	111	151	120

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### **Danville: Detached Single-Family Homes**

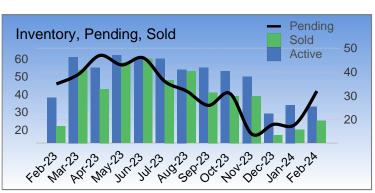
### February 2024

#### Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of
- February approximately 1.6 months of inventory.
  - Sales Activity: 25 units were sold during February,
  - Median Sales Price: \$2,100,000 during February
  - Average price per sq.ft. in February was \$815
  - Average Days-on-Market (DOM) is approximately 25 days

• Sold over Asking: On average, buyers paid 103% of list price in February





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	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	33	32	25	1.6	\$2,108,895	\$2,100,000	\$2,161,318	25	\$852	\$815	103%	
Jan-24	34	18	20	1.3	\$2,105,669	\$1,913,000	\$2,112,650	30	\$885	\$779	102%	
Dec-23	29	18	17	0.9	\$2,595,708	\$2,200,000	\$2,580,182	36	\$954	\$755	100%	
Nov-23	50	14	39	1.3	\$2,015,053	\$2,000,000	\$2,000,515	22	\$822	\$782	100%	
Oct-23	53	31	39	1.2	\$2,270,220	\$2,025,000	\$2,270,760	24	\$811	\$796	100%	
Sep-23	55	26	41	1.2	\$2,087,833	\$2,075,000	\$2,128,000	15	\$819	\$804	102%	
Aug-23	54	32	53	1.0	\$2,191,870	\$1,995,000	\$2,189,937	19	\$809	\$788	100%	
Jul-23	60	36	48	1.1	\$2,125,654	\$2,120,000	\$2,155,854	12	\$817	\$789	102%	
Jun-23	60	46	60	1.1	\$2,365,374	\$2,080,000	\$2,348,896	16	\$797	\$796	100%	
May-23	62	43	58	1.2	\$2,132,796	\$2,003,750	\$2,141,256	17	\$784	\$768	101%	
Apr-23	55	47	43	1.4	\$2,072,441	\$1,900,000	\$2,078,381	16	\$800	\$767	101%	
Mar-23	61	39	54	2.0	\$2,121,594	\$2,015,000	\$2,093,356	30	\$797	\$754	99%	
Feb-23	38	35	22	1.7	\$1,905,397	\$1,894,000	\$1,876,547	30	\$819	\$738	99%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	25	13.6%	\$2,548,632	3.82%	\$2,100,000	10.9%	\$2,161,318	15.2%	25	-16.7%	103%
Feb-23	22	-43.6%	\$2,454,783	10.2%	\$1,894,000	-20.4%	\$1,876,547	-24.9%	30	329%	99%
Feb-22	39	-37.1%	\$2,227,583	22.5%	\$2,380,000	40.6%	\$2,497,260	28.2%	7	-68.2%	116%

	Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold					
<500K	0	0	0	0	0					
\$500-599K	0	0	0	0	0					
\$600-699K	0	0	0	0	0					
\$700-799K	0	0	0	0	2					
\$800-899K	0	0	0	3	2					
\$900-999K	0	1	0	5	7					
\$1-1.299M	3	5	3	13	20					
\$1.3-1.699M	9	11	11	39	21					
\$1.7-1.999M	8	8	13	19	5					
\$2-2.999M	20	10	31	21	5					
>3M	5	3	19	14	3					
Total	45	38	77	114	65					

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### **Discovery Bay: Detached Single-Family Homes**

### February 2024

#### Market Activity Summary:

• Inventory: 28 units were listed for sale as of the last day of February - approximately 2.6 months of inventory.

- Sales Activity: 11 units were sold during February,
- Median Sales Price: \$820,000 during February
- Average price per sq.ft. in February was \$392
- Average Days-on-Market (DOM) is approximately 69 days
- Sold over Asking: On average, buyers paid 99% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	27	15	11	2.6	\$1,024,172	\$820,000	\$1,009,318	69	\$409	\$392	99%
Jan-24	23	14	8	2.2	\$790,118	\$778,500	\$783,125	50	\$407	\$289	99%
Dec-23	25	5	13	1.8	\$879,068	\$835,000	\$869,461	30	\$394	\$360	99%
Nov-23	31	10	12	2.1	\$835,139	\$781,250	\$828,958	49	\$375	\$360	99%
Oct-23	39	9	16	2.4	\$1,021,468	\$867,500	\$980,170	71	\$362	\$363	97%
Sep-23	35	12	17	2.1	\$992,917	\$827,000	\$961,323	41	\$373	\$372	98%
Aug-23	41	12	15	2.2	\$918,933	\$815,000	\$909,466	24	\$389	\$377	100%
Jul-23	46	11	19	2.3	\$1,063,204	\$900,000	\$1,064,578	25	\$400	\$376	100%
Jun-23	43	15	25	1.9	\$870,839	\$785,000	\$869,220	21	\$413	\$366	100%
May-23	36	17	20	1.9	\$1,004,181	\$876,750	\$979,463	26	\$428	\$380	99%
Apr-23	41	14	22	2.5	\$907,879	\$844,000	\$892,242	39	\$433	\$364	99%
Mar-23	31	19	16	2.4	\$1,055,314	\$800,000	\$962,625	54	\$460	\$341	96%
Feb-23	37	11	12	2.6	\$1,004,165	\$730,000	\$949,916	68	\$446	\$286	98%

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	11	-8.33%	\$1,110,549	0.406%	\$820,000	12.3%	\$1,009,318	6.25%	69	1.47%	99%
Feb-23	12	-42.9%	\$1,106,056	-5.46%	\$730,000	-7.83%	\$949,916	18.9%	68	25.9%	98%
Feb-22	21	-30%	\$1,169,993	48.4%	\$792,000	6.38%	\$798,619	-4.15%	54	108%	100%

	Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold					
<500K	0	0	1	2	7					
\$500-599K	0	0	1	8	15					
\$600-699K	0	7	10	17	9					
\$700-799K	11	11	12	17	4					
\$800-899K	2	2	10	7	2					
\$900-999K	1	0	7	6	1					
\$1-1.299M	3	2	2	5	1					
\$1.3-1.699M	2	0	2	3	0					
\$1.7-1.999M	0	0	0	1	0					
\$2-2.999M	0	0	1	0	0					
>3M	0	2	0	0	0					
Total	19	24	46	66	39					

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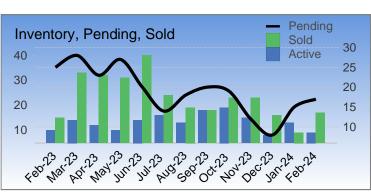
### **Dublin: Detached Single-Family Homes**

### February 2024

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of
- February approximately 0.6 months of inventory.
  - Sales Activity: 17 units were sold during February,
  - Median Sales Price: \$1,630,000 during February
  - Average price per sq.ft. in February was \$762
  - Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 105% of list price in February





**ASSOCIATION OF REALTORS®** 

					Monthly	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	9	17	17	0.6	\$1,608,451	\$1,630,000	\$1,680,683	11	\$786	\$762	105%
Jan-24	13	15	9	0.8	\$1,351,765	\$1,428,628	\$1,372,347	25	\$785	\$790	102%
Dec-23	8	8	16	0.4	\$1,719,742	\$1,650,000	\$1,738,493	16	\$736	\$769	101%
Nov-23	15	12	23	0.7	\$1,791,321	\$1,730,000	\$1,808,918	19	\$743	\$698	101%
Oct-23	19	19	23	1.0	\$1,728,405	\$1,600,000	\$1,756,573	14	\$752	\$757	102%
Sep-23	18	20	18	0.9	\$1,843,604	\$1,752,500	\$1,867,583	13	\$708	\$778	103%
Aug-23	13	18	19	0.5	\$2,032,281	\$2,100,000	\$2,093,888	10	\$693	\$802	104%
Jul-23	16	14	24	0.5	\$1,612,539	\$1,517,500	\$1,728,666	10	\$737	\$822	108%
Jun-23	14	20	40	0.4	\$1,659,738	\$1,690,003	\$1,756,750	8	\$727	\$756	107%
May-23	10	27	31	0.3	\$1,609,478	\$1,540,000	\$1,677,828	8	\$756	\$764	105%
Apr-23	12	23	32	0.5	\$1,613,371	\$1,535,000	\$1,636,809	14	\$740	\$741	103%
Mar-23	14	28	33	0.8	\$1,654,982	\$1,457,000	\$1,653,130	29	\$728	\$720	102%
Feb-23	10	25	15	0.7	\$1,513,501	\$1,420,000	\$1,552,042	18	\$703	\$727	104%

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	17	13.3%	\$1,746,866	12.1%	\$1,630,000	14.8%	\$1,680,683	8.29%	11	-38.9%	105%
Feb-23	15	-46.4%	\$1,558,304	0.716%	\$1,420,000	-16.9%	\$1,552,042	-10.9%	18	125%	104%
Feb-22	28	-15.2%	\$1,547,227	19.4%	\$1,709,125	23.4%	\$1,741,951	18.3%	8	14.3%	116%

	Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold					
<500K	0	0	0	0	0					
\$500-599K	0	0	0	0	0					
\$600-699K	0	0	0	0	0					
\$700-799K	0	0	0	0	2					
\$800-899K	0	0	0	2	4					
\$900-999K	0	1	1	6	9					
\$1-1.299M	6	6	5	25	8					
\$1.3-1.699M	13	13	18	21	10					
\$1.7-1.999M	3	1	16	10	0					
\$2-2.999M	4	5	9	4	2					
>3M	0	0	1	0	0					
Total	26	26	50	68	35					

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### **El Cerrito: Detached Single-Family Homes**

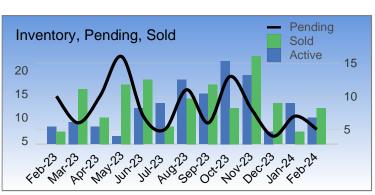
### February 2024

#### Market Activity Summary:

• Inventory: 10 units were listed for sale as of the last day of February - approximately 0.9 months of inventory.

- Sales Activity: 12 units were sold during February,
- Median Sales Price: \$1,364,000 during February
- Average price per sq.ft. in February was \$798
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 122% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	10	5	12	0.9	\$1,195,574	\$1,364,000	\$1,479,750	18	\$672	\$798	122%	
Jan-24	13	7	7	1.0	\$1,043,857	\$1,078,000	\$1,078,285	47	\$683	\$602	105%	
Dec-23	7	4	13	0.4	\$1,101,299	\$1,184,000	\$1,208,769	25	\$664	\$736	111%	
Nov-23	19	8	23	1.1	\$1,079,386	\$1,105,000	\$1,207,977	17	\$643	\$773	115%	
Oct-23	22	13	12	1.5	\$962,333	\$1,087,500	\$1,131,666	22	\$633	\$880	119%	
Sep-23	15	6	17	1.2	\$937,526	\$941,500	\$1,119,529	21	\$604	\$835	121%	
Aug-23	18	11	14	1.4	\$999,667	\$910,000	\$1,101,829	26	\$665	\$818	109%	
Jul-23	13	5	8	0.9	\$1,075,375	\$1,392,500	\$1,324,250	11	\$731	\$782	125%	
Jun-23	12	7	18	0.8	\$1,066,497	\$1,237,500	\$1,243,555	13	\$767	\$815	118%	
May-23	6	16	17	0.5	\$1,096,529	\$1,210,000	\$1,269,382	19	\$566	\$786	117%	
Apr-23	8	10	10	0.7	\$996,789	\$1,100,000	\$1,113,500	22	\$599	\$843	113%	
Mar-23	9	6	16	0.9	\$1,098,212	\$1,155,000	\$1,198,750	29	\$596	\$739	110%	
Feb-23	8	10	7	0.8	\$1,240,714	\$1,400,000	\$1,387,857	11	\$643	\$762	112%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	12	71.4%	\$1,219,700	5.93%	\$1,364,000	-2.57%	\$1,479,750	6.62%	18	63.6%	122%
Feb-23	7	-53.3%	\$1,151,431	6.91%	\$1,400,000	12%	\$1,387,857	3.71%	11	-35.3%	112%
Feb-22	15	114%	\$1,077,000	15.6%	\$1,250,000	0%	\$1,338,192	8.37%	17	113%	127%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	2	0	0	1
\$700-799K	0	1	1	1	3
\$800-899K	3	3	1	2	4
\$900-999K	4	3	1	1	6
\$1-1.299M	4	3	9	7	2
\$1.3-1.699M	5	6	5	5	2
\$1.7-1.999M	0	2	4	0	0
\$2-2.999M	2	0	3	0	0
>3M	1	0	0	0	0
Total	19	20	24	16	18

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### **El Sobrante: Detached Single-Family Homes**

# February 2024

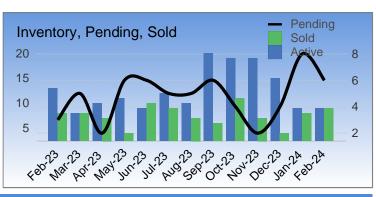
Market Activity Summary:

• Inventory: 10 units were listed for sale as of the last day of

- February approximately 1.4 months of inventory.
  - Sales Activity: 9 units were sold during February,
    Median Sales Price: \$755,000 during February
  - Average price per sq.ft. in February was \$444
  - Average price per Sq.it. III replicitly Was \$444
     Average Dave-on-Market (DOM) is approximately 2
  - Average Days-on-Market (DOM) is approximately 29 days
    Sold over Asking: On average, buyers paid 101% of list price in

• Sold over Asking: On average, buyers paid 101% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	9	6	9	1.4	\$721,988	\$755,000	\$732,890	29	\$581	\$444	101%	
Jan-24	9	8	8	1.4	\$693,274	\$707,500	\$711,375	27	\$525	\$394	102%	
Dec-23	15	4	4	2.3	\$857,250	\$712,500	\$870,000	54	\$543	\$559	104%	
Nov-23	19	2	7	2.4	\$745,142	\$716,000	\$806,428	28	\$553	\$504	108%	
Oct-23	19	4	11	2.5	\$759,090	\$749,000	\$800,454	24	\$533	\$521	105%	
Sep-23	20	6	6	2.9	\$723,973	\$735,000	\$745,083	36	\$508	\$555	103%	
Aug-23	10	5	7	1.2	\$750,128	\$740,000	\$775,714	24	\$501	\$578	103%	
Jul-23	12	5	9	1.6	\$719,315	\$750,000	\$718,111	43	\$544	\$478	100%	
Jun-23	9	6	10	1.3	\$840,684	\$894,000	\$883,488	27	\$468	\$470	105%	
May-23	11	6	4	2.1	\$740,747	\$840,000	\$765,750	18	\$465	\$429	103%	
Apr-23	10	2	7	1.3	\$655,000	\$610,000	\$682,285	37	\$439	\$462	106%	
Mar-23	8	5	8	1.5	\$825,611	\$837,500	\$811,875	45	\$422	\$416	99%	
Feb-23	13	3	8	2.8	\$733,227	\$707,109	\$729,422	40	\$439	\$499	100%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	9	12.5%	\$841,500	27%	\$755,000	6.77%	\$732,890	0.475%	29	-27.5%	101%
Feb-23	8	33.3%	\$662,690	-10.1%	\$707,109	-22.3%	\$729,422	-23.9%	40	300%	100%
Feb-22	6	0%	\$736,991	-6.02%	\$910,000	32.4%	\$958,333	31.2%	10	-9.09%	116%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	0	1	0	5
\$500-599K	3	2	0	1	4
\$600-699K	4	3	6	6	5
\$700-799K	5	2	0	3	3
\$800-899K	2	2	5	1	0
\$900-999K	0	1	2	2	0
\$1-1.299M	2	0	1	1	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	1	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	17	10	17	14	17

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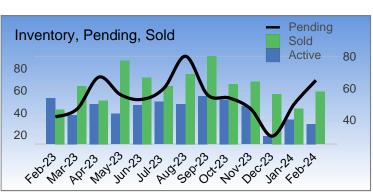
### Fremont: Detached Single-Family Homes

# February 2024

### Market Activity Summary:

- Inventory: 31 units were listed for sale as of the last day of February approximately 0.6 months of inventory.
  - Sales Activity: 59 units were sold during February,
  - Median Sales Price: \$1,725,000 during February
  - Average price per sq.ft. in February was \$1,069
  - Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 109% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	30	65	59	0.6	\$1,704,415	\$1,725,000	\$1,840,093	10	\$929	\$1,069	109%	
Jan-24	34	50	44	0.6	\$1,714,332	\$1,560,000	\$1,804,452	22	\$1,018	\$993	106%	
Dec-23	19	30	57	0.3	\$1,541,234	\$1,511,562	\$1,608,546	15	\$946	\$999	105%	
Nov-23	46	47	68	0.6	\$1,645,158	\$1,520,000	\$1,697,108	15	\$947	\$997	104%	
Oct-23	52	54	66	0.7	\$1,770,692	\$1,710,000	\$1,868,206	14	\$941	\$1,002	106%	
Sep-23	55	56	91	0.8	\$1,750,465	\$1,675,000	\$1,856,582	12	\$1,007	\$977	107%	
Aug-23	48	80	75	0.7	\$1,603,435	\$1,611,700	\$1,713,447	15	\$996	\$992	108%	
Jul-23	50	60	64	0.7	\$1,653,920	\$1,623,000	\$1,755,139	12	\$979	\$997	106%	
Jun-23	47	53	72	0.7	\$1,803,696	\$1,640,500	\$1,901,673	13	\$1,055	\$998	107%	
May-23	39	56	87	0.6	\$1,625,425	\$1,601,000	\$1,735,716	13	\$1,091	\$996	108%	
Apr-23	48	67	51	0.9	\$1,499,249	\$1,480,000	\$1,571,180	13	\$969	\$950	106%	
Mar-23	38	47	64	0.8	\$1,618,379	\$1,510,000	\$1,661,382	19	\$914	\$944	104%	
Feb-23	53	42	43	1.2	\$1,479,241	\$1,460,000	\$1,488,967	31	\$914	\$903	101%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	59	37.2%	\$1,780,992	10.8%	\$1,725,000	18.2%	\$1,840,093	23.6%	10	-67.7%	109%
Feb-23	43	-33.8%	\$1,607,679	-10.7%	\$1,460,000	-16.8%	\$1,488,967	-25.7%	31	182%	101%
Feb-22	65	-8.45%	\$1,800,046	30.9%	\$1,755,000	32%	\$2,003,357	30.6%	11	-31.3%	118%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	0	0	0	0	0								
\$500-599K	0	0	0	0	0								
\$600-699K	0	0	0	1	0								
\$700-799K	0	1	0	0	7								
\$800-899K	0	5	1	4	5								
\$900-999K	0	7	2	8	11								
\$1-1.299M	8	17	9	63	50								
\$1.3-1.699M	44	35	46	45	23								
\$1.7-1.999M	26	8	36	15	6								
\$2-2.999M	18	8	24	21	9								
>3M	7	3	11	7	2								
Total	103	84	129	164	113								

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### Hayward: Detached Single-Family Homes

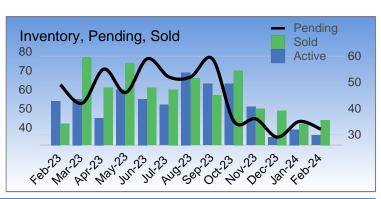
### February 2024

#### Market Activity Summary:

- Inventory: 38 units were listed for sale as of the last day of
- February approximately 0.8 months of inventory.
  - Sales Activity: 44 units were sold during February,
  - Median Sales Price: \$1,037,500 during February
  - Average price per sq.ft. in February was \$662
  - Average Days-on-Market (DOM) is approximately 21 days

• Sold over Asking: On average, buyers paid 105% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	36	32	44	0.8	\$1,066,693	\$1,037,500	\$1,110,125	21	\$695	\$662	105%	
Jan-24	39	35	42	0.9	\$1,007,243	\$895,500	\$1,030,846	36	\$634	\$644	103%	
Dec-23	35	29	49	0.6	\$1,070,692	\$960,000	\$1,081,883	18	\$662	\$630	101%	
Nov-23	51	36	50	0.9	\$1,016,454	\$897,500	\$1,035,537	18	\$672	\$623	103%	
Oct-23	63	35	70	1.0	\$966,195	\$922,500	\$996,181	19	\$650	\$636	103%	
Sep-23	63	59	57	1.1	\$1,015,075	\$970,000	\$1,069,673	13	\$633	\$642	107%	
Aug-23	69	52	66	1.1	\$988,745	\$917,500	\$1,030,689	16	\$635	\$654	105%	
Jul-23	52	52	60	0.8	\$996,103	\$910,000	\$1,041,481	20	\$652	\$640	106%	
Jun-23	55	59	61	0.9	\$960,155	\$920,000	\$1,014,491	16	\$636	\$656	107%	
May-23	60	46	74	0.9	\$998,291	\$905,000	\$1,046,190	18	\$636	\$628	105%	
Apr-23	45	55	61	0.8	\$909,897	\$835,000	\$948,325	22	\$626	\$649	104%	
Mar-23	55	42	77	1.2	\$976,940	\$875,000	\$998,734	30	\$674	\$605	103%	
Feb-23	54	49	42	1.4	\$943,435	\$872,500	\$955,893	27	\$667	\$611	101%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	44	4.76%	\$984,635	2.31%	\$1,037,500	18.9%	\$1,110,125	16.1%	21	-22.2%	105%
Feb-23	42	-35.4%	\$962,419	-3.08%	\$872,500	-14.5%	\$955,893	-12.7%	27	68.8%	101%
Feb-22	65	16.1%	\$993,024	13.6%	\$1,020,000	17.9%	\$1,095,455	16.4%	16	45.5%	115%

Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold						
<500K	0	0	1	0	4						
\$500-599K	0	1	1	1	11						
\$600-699K	4	7	7	17	37						
\$700-799K	9	13	11	30	19						
\$800-899K	19	27	22	28	9						
\$900-999K	16	9	19	16	7						
\$1-1.299M	21	14	32	12	12						
\$1.3-1.699M	10	4	19	10	1						
\$1.7-1.999M	5	1	3	7	0						
\$2-2.999M	2	0	3	1	0						
>3M	0	0	0	0	0						
Total	86	76	118	122	100						

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### **Hercules: Detached Single-Family Homes**

### February 2024

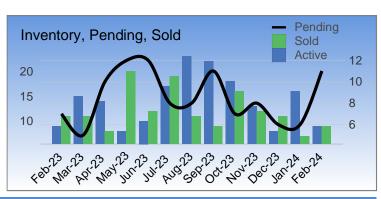
#### Market Activity Summary:

• Inventory: 9 units were listed for sale as of the last day of

- February approximately 1.0 months of inventory.
  - Sales Activity: 9 units were sold during February,
  - Median Sales Price: \$885,000 during February
  - Average price per sq.ft. in February was \$440
  - Average Days-on-Market (DOM) is approximately 17 days

• Sold over Asking: On average, buyers paid 102% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	9	11	9	1.0	\$842,494	\$885,000	\$856,111	17	\$496	\$440	102%	
Jan-24	16	6	7	1.6	\$831,669	\$775,000	\$823,914	46	\$462	\$427	99%	
Dec-23	8	6	11	0.6	\$811,671	\$800,000	\$855,004	21	\$476	\$437	106%	
Nov-23	13	8	12	1.1	\$851,729	\$869,033	\$844,838	37	\$457	\$438	100%	
Oct-23	18	7	16	1.7	\$739,687	\$787,500	\$764,312	33	\$464	\$437	105%	
Sep-23	22	11	9	1.9	\$753,411	\$753,000	\$768,977	23	\$422	\$467	102%	
Aug-23	23	8	11	1.6	\$926,717	\$875,000	\$953,545	28	\$437	\$456	103%	
Jul-23	17	8	19	1.1	\$753,736	\$825,000	\$793,894	15	\$454	\$460	106%	
Jun-23	10	12	12	1.1	\$793,329	\$801,000	\$805,141	16	\$429	\$462	102%	
May-23	8	12	20	0.8	\$817,444	\$910,000	\$838,100	25	\$418	\$425	102%	
Apr-23	14	10	8	1.8	\$926,875	\$950,000	\$937,492	44	\$430	\$416	102%	
Mar-23	15	5	11	1.4	\$831,615	\$830,000	\$853,409	25	\$439	\$463	102%	
Feb-23	9	7	11	1.0	\$742,626	\$755,000	\$751,454	46	\$447	\$412	101%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	9	-18.2%	\$846,805	5.72%	\$885,000	17.2%	\$856,111	13.9%	17	-63%	102%
Feb-23	11	10%	\$800,983	-13.2%	\$755,000	-20.5%	\$751,454	-22.9%	46	156%	101%
Feb-22	10	-28.6%	\$922,542	4.73%	\$950,000	29.3%	\$975,000	23.8%	18	0%	108%

	Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold							
<500K	1	2	1	3	7							
\$500-599K	0	2	1	2	5							
\$600-699K	1	4	2	4	10							
\$700-799K	5	7	6	9	6							
\$800-899K	4	2	2	7	4							
\$900-999K	4	4	7	4	0							
\$1-1.299M	0	1	5	4	0							
\$1.3-1.699M	1	0	1	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	16	22	25	33	32							

Presented by:			

Includes Hercules and Rodeo

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### Lafayette: Detached Single-Family Homes

### February 2024

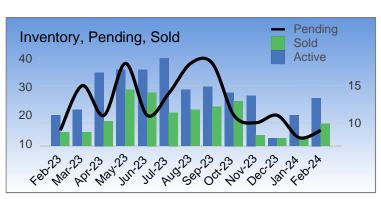
#### Market Activity Summary:

• Inventory: 26 units were listed for sale as of the last day of

- February approximately 1.9 months of inventory.Sales Activity: 17 units were sold during February,
  - Sales Activity. 17 units were sold during February,
     Median Sales Price: \$2,480,000 during February
  - Average price per sq.ft. in February was \$846
  - Average price per sq.it. In February was \$646
  - Average Days-on-Market (DOM) is approximately 12 days

• Sold over Asking: On average, buyers paid 103% of list price in February





**ASSOCIATION OF REALTORS®** 

					Monthl	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	26	9	17	1.9	\$2,624,464	\$2,480,000	\$2,667,718	12	\$886	\$846	103%
Jan-24	20	8	12	1.6	\$1,498,500	\$1,325,000	\$1,497,136	38	\$843	\$730	101%
Dec-23	12	11	12	0.7	\$2,019,250	\$1,607,500	\$2,004,285	32	\$863	\$725	102%
Nov-23	27	10	13	1.4	\$2,063,076	\$1,820,000	\$2,037,538	28	\$865	\$787	100%
Oct-23	28	11	25	1.2	\$2,014,440	\$1,750,000	\$2,006,900	27	\$847	\$809	101%
Sep-23	30	18	23	1.4	\$1,922,217	\$1,785,000	\$1,952,304	33	\$850	\$785	103%
Aug-23	29	18	22	1.2	\$2,522,318	\$1,735,500	\$2,569,845	22	\$804	\$874	103%
Jul-23	40	14	21	1.5	\$2,023,995	\$1,745,000	\$2,077,884	25	\$809	\$850	103%
Jun-23	36	11	28	1.4	\$2,558,357	\$1,967,500	\$2,547,107	26	\$845	\$834	100%
May-23	36	18	29	1.8	\$2,343,793	\$2,300,000	\$2,314,317	21	\$863	\$881	100%
Apr-23	35	11	18	2.3	\$2,557,261	\$2,475,000	\$2,653,500	7	\$839	\$907	106%
Mar-23	22	15	14	1.9	\$1,977,785	\$1,780,758	\$1,983,512	22	\$799	\$869	102%
Feb-23	20	9	14	1.5	\$2,325,920	\$1,880,000	\$2,335,000	16	\$821	\$818	100%

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	Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Γ	Feb-24	17	21.4%	\$2,702,185	0.0856%	\$2,480,000	31.9%	\$2,667,718	14.2%	12	-25%	103%
Γ	Feb-23	14	-44%	\$2,699,875	-1.58%	\$1,880,000	-34%	\$2,335,000	-20.5%	16	0%	100%
[	Feb-22	25	-7.41%	\$2,743,097	48.4%	\$2,850,000	59.7%	\$2,938,616	43.8%	16	-48.4%	109%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	0	0	0	0	0								
\$500-599K	0	0	0	0	0								
\$600-699K	0	0	0	0	0								
\$700-799K	0	0	0	0	0								
\$800-899K	0	0	0	0	0								
\$900-999K	1	1	1	0	2								
\$1-1.299M	6	4	0	7	1								
\$1.3-1.699M	4	5	6	16	8								
\$1.7-1.999M	5	3	8	6	4								
\$2-2.999M	7	4	11	12	6								
>3M	6	4	12	7	2								
Total	29	21	38	48	23								

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### **Livermore: Detached Single-Family Homes**

### February 2024

#### Market Activity Summary:

• Inventory: 28 units were listed for sale as of the last day of

- February approximately 0.8 months of inventory.
  - Sales Activity: 43 units were sold during February,
  - Median Sales Price: \$1,310,000 during February
  - Average price per sq.ft. in February was \$752
  - Average Days-on-Market (DOM) is approximately 22 days

• Sold over Asking: On average, buyers paid 105% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity													
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price			
Feb-24	27	45	43	0.8	\$1,408,281	\$1,310,000	\$1,465,534	22	\$836	\$752	105%			
Jan-24	33	31	25	0.9	\$1,226,864	\$1,250,000	\$1,236,079	23	\$781	\$695	101%			
Dec-23	21	19	36	0.5	\$1,165,503	\$1,148,750	\$1,190,937	15	\$821	\$697	103%			
Nov-23	40	28	44	0.8	\$1,263,508	\$1,125,000	\$1,269,235	21	\$745	\$670	101%			
Oct-23	40	41	55	0.7	\$1,216,837	\$1,200,000	\$1,273,772	13	\$761	\$701	105%			
Sep-23	52	37	53	0.9	\$1,283,917	\$1,241,000	\$1,330,868	13	\$747	\$708	104%			
Aug-23	50	44	59	0.8	\$1,390,497	\$1,335,000	\$1,460,703	13	\$728	\$712	106%			
Jul-23	50	33	53	0.8	\$1,209,204	\$1,126,000	\$1,272,937	11	\$741	\$735	106%			
Jun-23	40	44	73	0.6	\$1,289,640	\$1,200,000	\$1,346,999	10	\$835	\$715	105%			
May-23	39	50	70	0.7	\$1,267,218	\$1,152,500	\$1,313,971	14	\$811	\$689	105%			
Apr-23	47	43	60	0.9	\$1,226,456	\$1,229,500	\$1,269,671	16	\$673	\$647	104%			
Mar-23	38	51	49	0.8	\$1,198,200	\$1,110,101	\$1,227,920	17	\$653	\$697	103%			
Feb-23	39	34	48	0.8	\$1,159,238	\$1,037,500	\$1,166,360	21	\$702	\$657	101%			

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	43	-10.4%	\$1,356,622	6.74%	\$1,310,000	26.3%	\$1,465,534	25.7%	22	4.76%	105%
Feb-23	48	-31.4%	\$1,270,957	6.23%	\$1,037,500	-13.5%	\$1,166,360	-9.11%	21	163%	101%
Feb-22	70	14.8%	\$1,196,399	11.6%	\$1,200,000	23.1%	\$1,283,328	15.1%	8	14.3%	116%

	Sales A	ctivity an	d Price 1	Frends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	0
\$500-599K	0	0	0	1	3
\$600-699K	0	2	1	7	15
\$700-799K	2	6	4	6	21
\$800-899K	3	11	8	26	21
\$900-999K	8	19	11	22	16
\$1-1.299M	24	29	48	26	16
\$1.3-1.699M	14	14	30	24	6
\$1.7-1.999M	9	2	12	4	2
\$2-2.999M	8	4	5	4	2
>3M	0	1	1	0	0
Total	68	89	120	120	102

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### **Martinez: Detached Single-Family Homes**

### February 2024

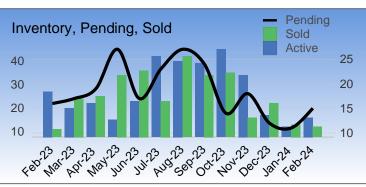
Market Activity Summary:

• Inventory: units were listed for sale as of the last day of February.

• Sales Activity: there were no units sold during this period.







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	16	15	12	1.0	\$890,115	\$853,000	\$898,115	21	\$509	\$504	101%
Jan-24	12	11	13	0.7	\$843,307	\$835,000	\$851,676	32	\$553	\$470	102%
Dec-23	17	12	22	0.8	\$819,709	\$810,000	\$824,201	31	\$499	\$496	101%
Nov-23	34	18	16	1.2	\$850,796	\$821,500	\$857,937	23	\$465	\$498	101%
Oct-23	45	14	35	1.2	\$903,180	\$802,500	\$903,144	28	\$473	\$529	100%
Sep-23	39	24	34	1.2	\$789,717	\$790,000	\$812,824	14	\$464	\$525	104%
Aug-23	40	27	42	1.2	\$826,987	\$872,500	\$845,756	13	\$485	\$523	101%
Jul-23	42	23	23	1.4	\$913,334	\$779,000	\$906,840	33	\$489	\$496	101%
Jun-23	23	17	36	0.8	\$868,431	\$815,500	\$899,907	19	\$492	\$547	104%
May-23	15	27	34	0.6	\$830,874	\$850,000	\$863,833	20	\$473	\$530	104%
Apr-23	22	19	25	1.2	\$849,560	\$765,250	\$848,357	21	\$544	\$510	100%
Mar-23	20	17	24	1.2	\$720,775	\$760,000	\$751,537	17	\$521	\$508	104%
Feb-23	27	16	11	1.9	\$825,697	\$807,000	\$839,058	27	\$539	\$437	103%

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	12	9.09%	\$872,455	23.7%	\$853,000	5.7%	\$898,115	7.04%	21	-22.2%	101%
Feb-23	11	-35.3%	\$705,061	-22.1%	\$807,000	-5.5%	\$839,058	-7.94%	27	58.8%	103%
Feb-22	17	-37%	\$904,927	4.16%	\$853,990	8.44%	\$911,470	12%	17	13.3%	108%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	3	1	6	5
\$500-599K	1	4	5	7	13
\$600-699K	2	7	7	9	10
\$700-799K	7	3	8	15	8
\$800-899K	4	9	11	11	7
\$900-999K	5	1	9	5	1
\$1-1.299M	5	2	8	7	0
\$1.3-1.699M	1	2	3	1	1
\$1.7-1.999M	0	0	1	1	1
\$2-2.999M	0	1	0	1	0
>3M	0	0	0	0	0
Total	26	32	53	63	46

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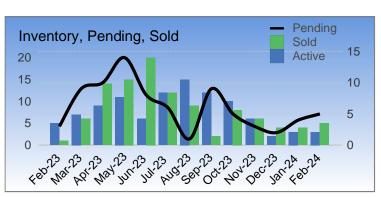
### **Moraga: Detached Single-Family Homes**

### February 2024

#### Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of
- February approximately 0.7 months of inventory.
  - Sales Activity: 5 units were sold during February,
  - Median Sales Price: \$1,728,000 during February
  - Average price per sq.ft. in February was \$773
  - Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 102% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	3	5	5	0.7	\$1,953,000	\$1,728,000	\$1,983,600	9	\$741	\$773	102%	
Jan-24	3	4	4	0.6	\$1,709,700	\$1,675,000	\$1,749,950	15	\$676	\$792	104%	
Dec-23	2	2	4	0.3	\$2,005,222	\$1,917,500	\$1,927,475	51	\$706	\$721	96%	
Nov-23	6	3	6	1.1	\$1,675,980	\$1,648,000	\$1,717,666	36	\$763	\$847	103%	
Oct-23	10	5	8	1.6	\$1,852,875	\$1,685,000	\$1,863,125	20	\$796	\$764	100%	
Sep-23	12	9	2	1.6	\$2,922,500	\$2,925,000	\$2,925,000	20	\$803	\$848	101%	
Aug-23	15	1	9	1.1	\$2,067,333	\$2,105,000	\$2,096,111	21	\$771	\$843	101%	
Jul-23	12	6	12	0.8	\$1,828,666	\$1,760,000	\$1,878,083	12	\$825	\$780	103%	
Jun-23	6	8	20	0.4	\$2,046,644	\$2,103,000	\$2,149,336	10	\$775	\$868	106%	
May-23	11	14	15	0.9	\$1,781,600	\$1,735,000	\$1,854,366	17	\$763	\$879	104%	
Apr-23	9	10	14	1.3	\$2,082,440	\$1,952,500	\$2,153,761	9	\$792	\$854	105%	
Mar-23	7	9	6	1.8	\$2,014,166	\$2,062,500	\$2,165,000	25	\$788	\$897	107%	
Feb-23	5	3	1	1.1	\$2,525,000	\$2,625,000	\$2,625,000	4	\$808	\$845	104%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	5	400%	\$1,976,166	-18.3%	\$1,728,000	-34.2%	\$1,983,600	-24.4%	9	125%	102%
Feb-23	1	-88.9%	\$2,419,000	26.2%	\$2,625,000	23.5%	\$2,625,000	29.4%	4	-20%	104%
Feb-22	9	-30.8%	\$1,917,245	4.85%	\$2,125,000	31.2%	\$2,029,111	16.4%	5	-16.7%	113%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	1	0	0	2	4
\$1.3-1.699M	4	2	4	13	9
\$1.7-1.999M	1	4	3	6	2
\$2-2.999M	3	1	6	6	3
>3M	0	0	1	0	0
Total	9	7	14	27	18

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### **Newark: Detached Single-Family Homes**

# February 2024

### Market Activity Summary:

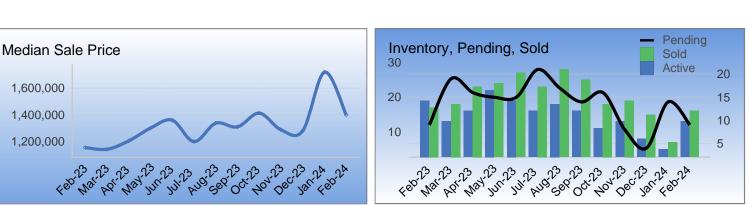
1,600,000

1,400,000

1,200,000

- Inventory: 13 units were listed for sale as of the last day of
- February approximately 1.0 months of inventory.
  - Sales Activity: 16 units were sold during February,
  - Median Sales Price: \$1,400,404 during February
  - Average price per sq.ft. in February was \$917
  - Average Days-on-Market (DOM) is approximately 15 days

• Sold over Asking: On average, buyers paid 109% of list price in February



**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	13	9	16	1.0	\$1,250,423	\$1,400,404	\$1,371,059	15	\$784	\$917	109%		
Jan-24	5	14	7	0.4	\$1,639,119	\$1,720,000	\$1,665,857	23	\$717	\$768	102%		
Dec-23	8	4	15	0.5	\$1,274,399	\$1,280,000	\$1,271,459	13	\$817	\$808	101%		
Nov-23	13	8	19	0.7	\$1,226,245	\$1,288,000	\$1,244,116	19	\$747	\$848	101%		
Oct-23	11	16	18	0.6	\$1,380,229	\$1,412,775	\$1,411,308	8	\$824	\$775	102%		
Sep-23	16	14	25	0.7	\$1,287,657	\$1,310,004	\$1,343,084	16	\$785	\$843	105%		
Aug-23	18	17	28	0.7	\$1,243,238	\$1,337,500	\$1,326,964	11	\$757	\$822	107%		
Jul-23	16	21	23	0.6	\$1,210,979	\$1,200,000	\$1,275,304	13	\$778	\$810	106%		
Jun-23	19	15	27	0.8	\$1,257,832	\$1,360,000	\$1,347,370	19	\$786	\$849	108%		
May-23	22	15	24	1.1	\$1,264,768	\$1,300,500	\$1,342,070	11	\$772	\$826	107%		
Apr-23	16	16	23	0.9	\$1,173,203	\$1,205,000	\$1,227,821	12	\$791	\$785	105%		
Mar-23	13	19	18	0.9	\$1,208,318	\$1,142,500	\$1,207,277	19	\$814	\$780	100%		
Feb-23	19	9	17	1.2	\$1,158,836	\$1,155,000	\$1,186,058	19	\$795	\$789	102%		

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	16	-5.88%	\$1,333,651	9.44%	\$1,400,404	21.2%	\$1,371,059	15.6%	15	-21.1%	109%
Feb-23	17	30.8%	\$1,218,601	-13.8%	\$1,155,000	-16.6%	\$1,186,058	-15.4%	19	111%	102%
Feb-22	13	-43.5%	\$1,414,105	29.5%	\$1,385,000	20.4%	\$1,401,384	24.6%	9	-10%	118%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	1	0	1	7
\$800-899K	0	4	0	5	5
\$900-999K	2	9	1	7	7
\$1-1.299M	6	8	8	24	7
\$1.3-1.699M	10	7	23	10	2
\$1.7-1.999M	4	0	1	1	0
\$2-2.999M	1	1	1	0	0
>3M	0	0	0	0	1
Total	23	30	34	48	29

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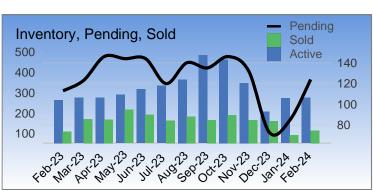
### **Oakland: Detached Single-Family Homes**

### February 2024

#### Market Activity Summary:

- Inventory: 280 units were listed for sale as of the last day of February - approximately 2.3 months of inventory.
  - Sales Activity: 116 units were sold during February,
  - Median Sales Price: \$927,500 during February
  - Average price per sq.ft. in February was \$636
  - Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 110% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	276	124	116	2.3	\$1,053,386	\$927,500	\$1,169,712	32	\$590	\$636	110%
Jan-24	274	85	93	2.0	\$808,435	\$725,000	\$845,610	47	\$574	\$550	103%
Dec-23	209	73	161	1.2	\$1,097,708	\$955,000	\$1,144,322	31	\$567	\$631	106%
Nov-23	349	132	167	2.0	\$1,059,489	\$1,050,000	\$1,168,034	28	\$557	\$634	110%
Oct-23	464	146	192	2.6	\$1,085,350	\$1,129,000	\$1,221,594	23	\$583	\$712	112%
Sep-23	485	135	167	2.9	\$1,097,026	\$1,125,000	\$1,242,376	28	\$583	\$709	112%
Aug-23	366	140	185	2.1	\$1,031,237	\$975,000	\$1,133,867	28	\$575	\$654	110%
Jul-23	336	120	165	1.8	\$1,073,888	\$1,020,000	\$1,193,431	22	\$577	\$682	112%
Jun-23	318	144	193	1.7	\$1,146,646	\$1,075,000	\$1,294,574	21	\$605	\$706	113%
May-23	292	144	217	1.6	\$1,109,388	\$1,050,000	\$1,240,767	29	\$610	\$704	112%
Apr-23	278	146	169	1.9	\$1,044,711	\$950,000	\$1,181,505	29	\$602	\$658	112%
Mar-23	276	123	172	2.3	\$1,114,569	\$1,050,000	\$1,235,865	31	\$602	\$692	111%
Feb-23	265	113	110	2.4	\$1,003,737	\$845,000	\$1,095,526	38	\$586	\$680	108%

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	116	5.45%	\$1,249,065	10.6%	\$927,500	9.76%	\$1,169,712	6.77%	32	-15.8%	110%
Feb-23	110	-29.9%	\$1,128,853	8.8%	\$845,000	-15.9%	\$1,095,526	-11.8%	38	72.7%	108%
Feb-22	157	-21.9%	\$1,037,563	3.08%	\$1,005,000	10.7%	\$1,241,501	18%	22	4.76%	121%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	34	27	14	44	46
\$500-599K	30	30	34	45	43
\$600-699K	20	24	31	36	24
\$700-799K	21	18	25	42	22
\$800-899K	13	17	22	40	24
\$900-999K	10	7	26	33	15
\$1-1.299M	29	28	43	62	29
\$1.3-1.699M	22	20	47	59	22
\$1.7-1.999M	12	13	20	19	5
\$2-2.999M	15	12	19	21	7
>3M	3	4	11	7	3
Total	209	200	292	408	240

Presented by:		

Custom geography for Oakland RES includes Oakland, Emeryville, Piedmont

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### **Oakley: Detached Single-Family Homes**

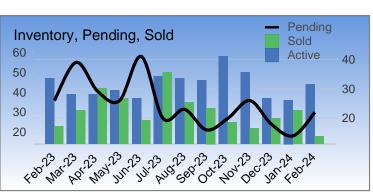
### February 2024

Market Activity Summary:

- Inventory: 45 units were listed for sale as of the last day of February approximately 1.8 months of inventory.
  - Sales Activity: 18 units were sold during February,
  - Sales Activity. To units were sold during February
     Median Sales Price: \$657,000 during February
  - Average price per sq.ft. in February was \$356
  - Average Days-on-Market (DOM) is approximately 23 days
  - Sold over Asking: On average, buyers paid 100% of list price in

February





**ASSOCIATION OF REALTORS®** 

					Monthly	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	44	22	18	1.8	\$697,996	\$657,000	\$694,333	23	\$411	\$356	100%
Jan-24	36	14	31	1.4	\$740,790	\$740,000	\$739,895	50	\$417	\$338	100%
Dec-23	37	18	27	1.6	\$669,084	\$660,000	\$672,094	56	\$387	\$361	100%
Nov-23	50	26	22	1.9	\$664,593	\$640,500	\$664,010	25	\$358	\$373	100%
Oct-23	58	20	25	1.9	\$700,492	\$689,000	\$700,997	26	\$358	\$339	100%
Sep-23	46	16	32	1.2	\$681,015	\$672,500	\$685,310	24	\$352	\$349	101%
Aug-23	47	23	35	1.3	\$715,227	\$695,000	\$717,985	20	\$362	\$340	101%
Jul-23	48	20	50	1.3	\$708,811	\$683,000	\$716,132	23	\$366	\$337	101%
Jun-23	37	41	26	1.1	\$746,611	\$722,500	\$766,534	15	\$380	\$377	103%
May-23	41	26	37	1.1	\$691,522	\$700,000	\$706,553	23	\$334	\$344	103%
Apr-23	39	29	42	1.3	\$676,770	\$686,147	\$680,563	36	\$327	\$331	101%
Mar-23	39	39	31	1.4	\$667,856	\$674,990	\$663,161	40	\$369	\$328	99%
Feb-23	47	26	23	1.7	\$652,772	\$640,000	\$646,194	30	\$311	\$341	99%

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	18	-21.7%	\$742,125	5.6%	\$657,000	2.66%	\$694,333	7.45%	23	-23.3%	100%
Feb-23	23	-25.8%	\$702,798	-9.97%	\$640,000	-8.57%	\$646,194	-13.7%	30	57.9%	99%
Feb-22	31	-18.4%	\$780,628	14.3%	\$700,000	12%	\$748,972	13.3%	19	58.3%	102%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	6	3	9	24
\$500-599K	6	15	11	32	30
\$600-699K	15	19	23	30	10
\$700-799K	12	11	22	15	2
\$800-899K	7	3	12	2	1
\$900-999K	4	0	8	0	2
\$1-1.299M	3	1	3	2	0
\$1.3-1.699M	0	0	1	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	49	55	83	91	69

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### **Orinda: Detached Single-Family Homes**

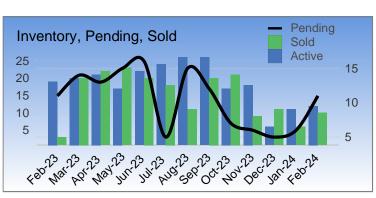
### February 2024

#### Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of
- February approximately 1.3 months of inventory.
  - Sales Activity: 10 units were sold during February,
  - Median Sales Price: \$2,237,500 during February
  - Average price per sq.ft. in February was \$904
  - Average Days-on-Market (DOM) is approximately 41 days

• Sold over Asking: On average, buyers paid 103% of list price in February





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	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	12	11	10	1.3	\$2,566,200	\$2,237,500	\$2,621,500	41	\$965	\$904	103%		
Jan-24	11	6	6	1.3	\$1,960,000	\$2,000,000	\$2,012,500	33	\$862	\$750	108%		
Dec-23	6	5	11	0.4	\$1,854,727	\$1,600,000	\$1,805,454	20	\$856	\$774	98%		
Nov-23	18	6	9	1.1	\$1,733,000	\$2,011,000	\$1,787,250	24	\$822	\$742	105%		
Oct-23	17	7	21	1.0	\$2,110,809	\$2,000,000	\$2,092,904	26	\$799	\$773	101%		
Sep-23	26	12	20	1.6	\$2,115,800	\$2,002,500	\$2,142,000	19	\$817	\$812	103%		
Aug-23	26	15	11	1.6	\$2,161,817	\$2,200,000	\$2,201,363	19	\$802	\$790	103%		
Jul-23	24	5	18	1.2	\$2,394,777	\$2,550,000	\$2,442,333	24	\$739	\$849	103%		
Jun-23	22	16	20	1.0	\$1,909,300	\$1,925,000	\$2,046,150	14	\$793	\$880	107%		
May-23	17	15	23	0.8	\$2,177,347	\$2,030,000	\$2,265,510	20	\$794	\$836	104%		
Apr-23	21	13	22	1.4	\$2,004,681	\$1,990,000	\$2,052,954	24	\$755	\$803	103%		
Mar-23	20	14	20	2.1	\$2,086,600	\$1,887,500	\$2,076,525	39	\$809	\$812	99%		
Feb-23	19	11	3	2.5	\$1,216,000	\$1,210,000	\$1,300,000	30	\$796	\$657	107%		

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	10	233%	\$2,577,731	5.99%	\$2,237,500	84.9%	\$2,621,500	102%	41	36.7%	103%
Feb-23	3	-50%	\$2,432,076	-6.18%	\$1,210,000	-49.2%	\$1,300,000	-48.5%	30	500%	107%
Feb-22	6	-45.5%	\$2,592,312	43.2%	\$2,382,500	28%	\$2,523,626	23.7%	5	-83.9%	107%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	0	0	0	0	0								
\$500-599K	0	0	0	0	0								
\$600-699K	0	0	0	0	0								
\$700-799K	0	0	0	0	0								
\$800-899K	0	0	0	0	0								
\$900-999K	0	0	0	0	2								
\$1-1.299M	2	3	0	0	4								
\$1.3-1.699M	1	4	2	8	10								
\$1.7-1.999M	1	0	6	7	6								
\$2-2.999M	8	1	3	7	3								
>3M	4	0	3	2	1								
Total	16	8	14	24	26								

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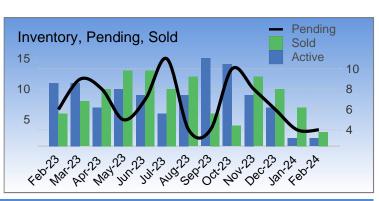
### **Pinole: Detached Single-Family Homes**

### February 2024

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of
- February approximately 0.3 months of inventory.
  - Sales Activity: 3 units were sold during February,
  - Median Sales Price: \$700,000 during February
  - Average price per sq.ft. in February was \$461
  - Average Days-on-Market (DOM) is approximately 7 days
- Sold over Asking: On average, buyers paid 101% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	2	4	3	0.3	\$701,333	\$700,000	\$711,666	7	\$421	\$461	101%	
Jan-24	2	4	7	0.2	\$787,414	\$800,000	\$777,142	41	\$439	\$451	99%	
Dec-23	7	6	10	0.8	\$755,494	\$763,500	\$763,100	36	\$443	\$424	101%	
Nov-23	9	8	12	1.2	\$755,666	\$797,500	\$783,190	21	\$433	\$537	104%	
Oct-23	14	10	4	1.9	\$803,474	\$790,000	\$843,972	16	\$456	\$501	105%	
Sep-23	15	4	6	1.6	\$894,563	\$873,000	\$935,500	15	\$496	\$512	104%	
Aug-23	9	4	12	0.8	\$726,570	\$765,500	\$747,729	17	\$474	\$504	103%	
Jul-23	6	11	10	0.5	\$694,877	\$730,000	\$735,630	21	\$493	\$483	106%	
Jun-23	9	7	13	0.8	\$800,299	\$760,000	\$791,615	33	\$477	\$477	99%	
May-23	10	5	13	1.1	\$773,518	\$795,000	\$808,307	31	\$480	\$476	105%	
Apr-23	7	8	10	1.1	\$745,290	\$745,000	\$751,340	36	\$531	\$526	101%	
Mar-23	11	9	8	1.8	\$749,867	\$743,000	\$763,500	21	\$465	\$451	102%	
Feb-23	11	6	6	1.7	\$690,483	\$678,943	\$682,147	28	\$467	\$498	99%	

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Feb-24	3	-50%	\$898,200	23.3%	\$700,000	3.1%	\$711,666	4.33%	7	-75%	101%	
Feb-23	6	-25%	\$728,648	-2.67%	\$678,943	-15.2%	\$682,147	-15.9%	28	-15.2%	99%	
Feb-22	8	-33.3%	\$748,658	7.97%	\$801,000	9.65%	\$811,000	17.8%	33	175%	108%	

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	0	1	0	2	2								
\$500-599K	0	1	0	3	10								
\$600-699K	2	3	1	7	4								
\$700-799K	3	5	9	11	0								
\$800-899K	5	0	4	3	0								
\$900-999K	0	0	2	0	0								
\$1-1.299M	0	0	0	1	0								
\$1.3-1.699M	0	0	0	0	0								
\$1.7-1.999M	0	0	0	0	0								
\$2-2.999M	0	0	0	0	0								
>3M	0	0	0	0	0								
Total	10	10	16	27	16								

Presented I	ov:		

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### **Pittsburg: Detached Single-Family Homes**

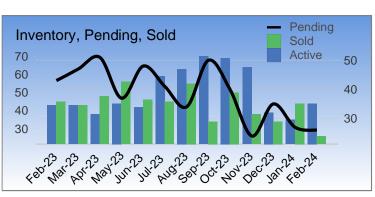
### February 2024

#### Market Activity Summary:

• Inventory: 45 units were listed for sale as of the last day of February - approximately 1.3 months of inventory.

- Sales Activity: 26 units were sold during February,
- Median Sales Price: \$626,000 during February
- Average price per sq.ft. in February was \$387
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 102% of list price in February





	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	44	26	26	1.3	\$618,599	\$626,000	\$630,947	26	\$369	\$387	102%		
Jan-24	35	27	44	0.9	\$649,105	\$629,863	\$649,048	50	\$384	\$362	100%		
Dec-23	39	35	34	1.1	\$589,840	\$575,000	\$596,682	18	\$369	\$376	102%		
Nov-23	64	24	38	1.6	\$655,588	\$704,495	\$663,201	30	\$356	\$356	101%		
Oct-23	69	40	50	1.5	\$577,951	\$604,000	\$587,012	20	\$354	\$389	102%		
Sep-23	70	50	34	1.6	\$602,839	\$592,500	\$609,088	19	\$358	\$378	101%		
Aug-23	63	34	55	1.3	\$611,002	\$629,000	\$623,207	19	\$354	\$380	102%		
Jul-23	59	41	45	1.3	\$626,738	\$625,000	\$642,811	17	\$367	\$380	103%		
Jun-23	42	48	46	0.9	\$606,592	\$613,500	\$620,449	11	\$353	\$373	103%		
May-23	44	37	56	1.0	\$590,077	\$615,000	\$607,219	18	\$358	\$385	103%		
Apr-23	38	51	48	0.9	\$611,246	\$612,500	\$624,324	30	\$368	\$383	102%		
Mar-23	43	47	43	1.1	\$610,892	\$580,000	\$614,907	41	\$369	\$372	101%		
Feb-23	43	43	45	1.1	\$596,435	\$540,000	\$596,978	42	\$367	\$353	100%		

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	26	-42.2%	\$591,861	-2.43%	\$626,000	15.9%	\$630,947	5.69%	26	-38.1%	102%
Feb-23	45	-10%	\$606,582	-5.88%	\$540,000	-19.1%	\$596,978	-8.58%	42	82.6%	100%
Feb-22	50	22%	\$644,495	12.7%	\$667,500	23.6%	\$652,982	13.9%	23	64.3%	104%

	Sales A	ctivity an	d Price 7	Frends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	9	27	11	25	58
\$500-599K	21	23	26	30	15
\$600-699K	21	17	36	16	11
\$700-799K	9	5	18	7	2
\$800-899K	8	4	10	4	0
\$900-999K	0	6	6	0	0
\$1-1.299M	2	0	3	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	70	82	110	82	86

Presented by:		

Includes Pittsburg and Bay Point

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### **Pleasant Hill: Detached Single-Family Homes**

# February 2024

### Market Activity Summary:

• Inventory: 15 units were listed for sale as of the last day of February - approximately 1.0 months of inventory.

- Sales Activity: 11 units were sold during February,
- Median Sales Price: \$1,003,500 during February
- Average price per sq.ft. in February was \$633
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 102% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	15	15	11	1.0	\$1,052,763	\$1,003,500	\$1,078,227	40	\$623	\$633	102%		
Jan-24	11	11	14	0.7	\$1,203,957	\$1,187,500	\$1,186,144	38	\$619	\$604	99%		
Dec-23	15	7	20	0.8	\$1,084,295	\$958,500	\$1,076,600	26	\$571	\$614	100%		
Nov-23	18	18	15	0.9	\$958,550	\$940,000	\$980,933	18	\$579	\$609	103%		
Oct-23	24	10	23	1.2	\$1,164,430	\$1,145,000	\$1,172,426	22	\$617	\$622	101%		
Sep-23	21	15	21	1.2	\$1,176,310	\$1,125,000	\$1,197,366	14	\$562	\$644	102%		
Aug-23	19	14	17	1.0	\$1,232,823	\$1,325,000	\$1,272,411	17	\$570	\$597	103%		
Jul-23	15	16	19	0.7	\$1,144,657	\$1,200,000	\$1,177,599	15	\$611	\$665	103%		
Jun-23	18	17	25	0.9	\$1,102,694	\$1,105,000	\$1,154,860	10	\$581	\$695	105%		
May-23	20	16	25	0.9	\$1,017,568	\$1,084,000	\$1,082,024	18	\$584	\$702	106%		
Apr-23	26	12	19	1.2	\$1,187,684	\$1,220,200	\$1,236,905	13	\$627	\$693	105%		
Mar-23	23	16	24	1.2	\$979,283	\$935,000	\$993,566	13	\$623	\$626	101%		
Feb-23	13	18	22	0.8	\$1,029,939	\$1,057,000	\$1,028,631	34	\$622	\$615	100%		

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	11	-50%	\$1,169,549	13.6%	\$1,003,500	-5.06%	\$1,078,227	4.82%	40	17.6%	102%
Feb-23	22	175%	\$1,029,704	-0.854%	\$1,057,000	4.4%	\$1,028,631	-2.17%	34	467%	100%
Feb-22	8	-61.9%	\$1,038,571	11.3%	\$1,012,500	14%	\$1,051,500	10.4%	6	-80%	111%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	0	0	0	1	1								
\$500-599K	0	0	0	1	2								
\$600-699K	2	4	0	3	8								
\$700-799K	4	2	3	13	4								
\$800-899K	3	6	4	8	1								
\$900-999K	1	3	3	6	5								
\$1-1.299M	7	14	7	17	1								
\$1.3-1.699M	6	3	5	5	1								
\$1.7-1.999M	1	0	1	0	0								
\$2-2.999M	1	1	0	0	0								
>3M	0	0	0	0	0								
Total	25	33	23	54	23								

Presented by:			

Includes Pleasant Hill and Pacheco

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### **Pleasanton: Detached Single-Family Homes**

# February 2024

#### Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of
- February approximately 1.5 months of inventory.
  - Sales Activity: 19 units were sold during February,
    Median Sales Price: \$1,825,000 during February
  - Median Sales Price: \$1,825,000 during Februar
  - Average price per sq.ft. in February was \$893
  - Average Days-on-Market (DOM) is approximately 20 days

• Sold over Asking: On average, buyers paid 103% of list price in February





					Monthl	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	32	33	19	1.5	\$1,876,923	\$1,825,000	\$1,920,973	20	\$859	\$893	103%
Jan-24	24	19	20	0.9	\$2,489,241	\$1,725,000	\$2,458,081	31	\$827	\$856	100%
Dec-23	24	14	23	0.9	\$1,701,516	\$1,501,000	\$1,739,647	14	\$841	\$847	104%
Nov-23	38	20	36	1.1	\$1,842,494	\$1,706,000	\$1,872,159	12	\$841	\$811	102%
Oct-23	40	27	27	1.2	\$2,040,654	\$1,735,000	\$2,064,753	14	\$851	\$816	102%
Sep-23	39	25	43	0.9	\$1,971,236	\$1,725,000	\$1,993,600	11	\$836	\$848	102%
Aug-23	30	38	42	0.7	\$2,090,983	\$1,855,000	\$2,085,044	16	\$844	\$856	100%
Jul-23	33	38	47	0.7	\$1,953,506	\$1,825,000	\$2,020,170	12	\$827	\$877	105%
Jun-23	35	46	42	0.8	\$1,859,515	\$1,690,000	\$1,930,478	13	\$864	\$858	105%
May-23	39	41	56	1.0	\$1,815,542	\$1,797,500	\$1,870,794	13	\$886	\$859	104%
Apr-23	40	51	33	1.4	\$1,840,535	\$1,750,000	\$1,897,272	9	\$869	\$853	104%
Mar-23	41	34	32	1.7	\$2,072,874	\$1,848,500	\$2,048,625	18	\$868	\$793	100%
Feb-23	38	27	20	2.0	\$1,743,289	\$1,491,000	\$1,701,425	36	\$850	\$768	99%

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	Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Γ	Feb-24	19	-5%	\$2,339,972	-5.21%	\$1,825,000	22.4%	\$1,920,973	12.9%	20	-44.4%	103%
Γ	Feb-23	20	-39.4%	\$2,468,715	21.3%	\$1,491,000	-15.5%	\$1,701,425	-19.5%	36	200%	99%
[	Feb-22	33	-31.3%	\$2,035,923	23.3%	\$1,765,000	24%	\$2,113,845	37.4%	12	-7.69%	113%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	0	0	0	0	0								
\$500-599K	0	0	0	0	2								
\$600-699K	0	0	0	1	0								
\$700-799K	0	0	0	3	1								
\$800-899K	0	0	0	0	2								
\$900-999K	0	0	0	6	8								
\$1-1.299M	5	8	2	26	19								
\$1.3-1.699M	13	21	19	36	6								
\$1.7-1.999M	5	5	16	6	5								
\$2-2.999M	9	2	14	17	5								
>3M	7	3	6	3	1								
Total	39	39	57	98	49								

Presented by:			

Includes Pleasanton and Sunol

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# **BAYEAST** ASSOCIATION OF REALTORS®

### **Richmond: Detached Single-Family Homes**

# February 2024

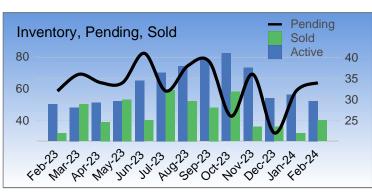
Market Activity Summary:

- Inventory: 53 units were listed for sale as of the last day of
- February approximately 1.5 months of inventory.
  - Sales Activity: 40 units were sold during February,
  - Median Sales Price: \$725,500 during February • Average price per sq.ft. in February was \$530

  - Average Days-on-Market (DOM) is approximately 26 days

• Sold over Asking: On average, buyers paid 105% of list price in February





**ASSOCIATION OF REALTORS®** 

					Monthl	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	52	34	40	1.5	\$738,088	\$725,500	\$767,438	26	\$547	\$530	105%
Jan-24	56	32	32	1.7	\$562,904	\$585,000	\$581,148	32	\$528	\$538	103%
Dec-23	54	22	36	1.3	\$625,700	\$558,000	\$632,650	27	\$541	\$495	102%
Nov-23	73	36	36	1.6	\$691,933	\$680,000	\$730,775	18	\$544	\$483	106%
Oct-23	82	26	58	1.6	\$636,370	\$625,000	\$659,452	19	\$525	\$503	104%
Sep-23	78	39	48	1.5	\$745,809	\$692,800	\$789,714	19	\$518	\$557	106%
Aug-23	74	38	52	1.5	\$736,872	\$712,500	\$776,307	22	\$500	\$567	106%
Jul-23	70	32	59	1.5	\$670,579	\$705,000	\$718,408	21	\$498	\$552	107%
Jun-23	65	41	40	1.6	\$726,850	\$735,000	\$778,004	22	\$498	\$526	108%
May-23	52	34	53	1.1	\$624,966	\$618,888	\$668,878	32	\$512	\$532	107%
Apr-23	51	34	39	1.3	\$722,126	\$680,000	\$758,868	31	\$485	\$491	105%
Mar-23	48	36	50	1.6	\$661,397	\$637,500	\$674,370	35	\$490	\$479	102%
Feb-23	50	32	32	1.8	\$692,354	\$660,000	\$699,968	45	\$463	\$482	101%

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	Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
	Feb-24	40	25%	\$776,038	7.55%	\$725,500	9.92%	\$767,438	9.64%	26	-42.2%	105%
[	Feb-23	32	-17.9%	\$721,572	-1.66%	\$660,000	-13.7%	\$699,968	-7.76%	45	105%	101%
[	Feb-22	39	-15.2%	\$733,728	16.7%	\$765,000	29.7%	\$758,894	22.7%	22	4.76%	112%

	Sales A	ctivity an	d Price 7	rends							
Price Range         2024 YTD units sold         2023 YTD units sold         2022 YTD units sold         2021 YTD units sold         2020 units sold											
<500K	12	6	4	23	35						
\$500-599K	17	10	17	29	30						
\$600-699K	14	13	15	19	11						
\$700-799K	10	7	18	9	7						
\$800-899K	10	5	12	8	8						
\$900-999K	3	2	7	7	5						
\$1-1.299M	5	5	7	0	0						
\$1.3-1.699M	1	1	0	1	3						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	1	0						
>3M	0	0	0	0	0						
Total	72	49	80	97	99						

Presented by:			

Includes Richmond, North Richmond and Point Richmond

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### San Leandro: Detached Single-Family Homes

# February 2024

### Market Activity Summary:

• Inventory: 27 units were listed for sale as of the last day of February - approximately 1.1 months of inventory.

- Sales Activity: 30 units were sold during February,
- Median Sales Price: \$872,500 during February
- Average price per sq.ft. in February was \$663
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 104% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity														
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price				
Feb-24	26	16	30	1.1	\$862,853	\$872,500	\$896,342	23	\$654	\$663	104%				
Jan-24	22	20	19	0.9	\$820,205	\$805,000	\$859,726	23	\$662	\$602	105%				
Dec-23	23	12	25	0.8	\$860,957	\$800,000	\$866,045	25	\$645	\$643	101%				
Nov-23	32	21	30	0.9	\$847,689	\$844,000	\$871,216	16	\$673	\$604	103%				
Oct-23	45	22	37	1.1	\$886,290	\$850,000	\$938,351	18	\$646	\$642	105%				
Sep-23	45	23	42	1.1	\$795,704	\$840,000	\$857,533	12	\$667	\$683	108%				
Aug-23	36	32	45	0.9	\$887,027	\$900,000	\$952,151	15	\$650	\$610	107%				
Jul-23	34	31	36	0.9	\$879,627	\$837,500	\$936,131	18	\$663	\$627	108%				
Jun-23	33	22	41	1.0	\$857,557	\$865,000	\$919,914	10	\$651	\$666	108%				
May-23	27	30	36	0.8	\$929,850	\$937,500	\$999,475	22	\$679	\$582	107%				
Apr-23	38	20	29	1.3	\$845,922	\$838,000	\$887,340	18	\$637	\$613	105%				
Mar-23	28	15	33	1.2	\$832,284	\$840,000	\$861,272	19	\$645	\$638	104%				
Feb-23	29	24	25	1.1	\$785,950	\$778,000	\$812,120	38	\$643	\$641	103%				

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	30	20%	\$863,210	1.96%	\$872,500	12.1%	\$896,342	10.4%	23	-39.5%	104%
Feb-23	25	-21.9%	\$846,638	-3.81%	\$778,000	-22.1%	\$812,120	-25.2%	38	322%	103%
Feb-22	32	10.3%	\$880,167	10.2%	\$999,000	16.2%	\$1,085,906	18.7%	9	-40%	120%

	Sales A	ctivity an	d Price 7	Frends							
Price Range         2024 YTD units sold         2023 YTD units sold         2022 YTD units sold         2021 YTD units sold         2020 Y units sold											
<500K	0	2	0	0	1						
\$500-599K	0	2	0	1	4						
\$600-699K	5	2	1	5	17						
\$700-799K	11	22	10	23	10						
\$800-899K	15	15	11	20	4						
\$900-999K	8	4	21	9	6						
\$1-1.299M	8	4	16	10	1						
\$1.3-1.699M	2	1	9	1	1						
\$1.7-1.999M	0	0	2	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	49	52	70	69	44						

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### San Lorenzo: Detached Single-Family Homes

# February 2024

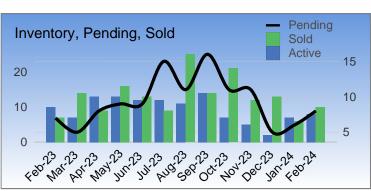
### Market Activity Summary:

• Inventory: 8 units were listed for sale as of the last day of

- February approximately 0.8 months of inventory.
  - Sales Activity: 10 units were sold during February,
  - Median Sales Price: \$874,000 during February
  - Average price per sq.ft. in February was \$729
  - Average Days-on-Market (DOM) is approximately 11 days

• Sold over Asking: On average, buyers paid 111% of list price in February





**ASSOCIATION OF REALTORS®** 

					Monthl	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	8	8	10	0.8	\$801,878	\$874,000	\$884,195	11	\$738	\$729	111%
Jan-24	7	6	6	0.7	\$740,166	\$779,444	\$762,148	19	\$712	\$673	103%
Dec-23	2	5	13	0.2	\$808,692	\$856,000	\$860,769	15	\$539	\$694	107%
Nov-23	5	11	12	0.3	\$778,240	\$795,000	\$800,437	17	\$608	\$638	104%
Oct-23	7	11	21	0.4	\$770,408	\$810,000	\$822,852	12	\$651	\$652	107%
Sep-23	14	16	14	0.9	\$788,134	\$844,250	\$818,964	13	\$607	\$692	104%
Aug-23	11	11	25	0.7	\$839,260	\$870,000	\$877,868	17	\$599	\$642	105%
Jul-23	12	15	9	1.0	\$768,222	\$818,000	\$791,444	17	\$644	\$764	103%
Jun-23	12	9	13	1.0	\$780,598	\$850,000	\$829,138	10	\$629	\$646	106%
May-23	13	9	16	1.0	\$803,162	\$829,400	\$837,425	14	\$624	\$574	104%
Apr-23	13	8	9	1.3	\$832,320	\$840,000	\$884,444	13	\$644	\$578	106%
Mar-23	7	5	14	0.7	\$797,559	\$820,000	\$817,642	17	\$539	\$635	103%
Feb-23	10	7	7	1.2	\$779,414	\$770,000	\$804,285	13	\$616	\$611	104%

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	10	42.9%	\$804,808	2.11%	\$874,000	13.5%	\$884,195	9.94%	11	-15.4%	111%
Feb-23	7	-56.3%	\$788,149	-6.2%	\$770,000	-14.4%	\$804,285	-12.4%	13	30%	104%
Feb-22	16	-5.88%	\$840,200	8.04%	\$900,000	12.5%	\$918,187	18.5%	10	-16.7%	109%

Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold							
<500K	0	0	0	0	1							
\$500-599K	0	1	1	0	0							
\$600-699K	1	3	1	8	12							
\$700-799K	6	7	2	14	11							
\$800-899K	5	2	10	17	0							
\$900-999K	2	2	9	1	0							
\$1-1.299M	2	1	5	0	0							
\$1.3-1.699M	0	0	0	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	16	16	28	40	24							

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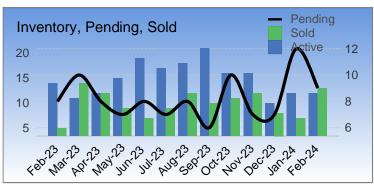
### San Pablo: Detached Single-Family Homes

### February 2024

#### Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of February approximately 1.4 months of inventory.
  - Sales Activity: 13 units were sold during February.
  - Median Sales Price: \$620,000 during February
  - Average price per sq.ft. in February was \$513
  - Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 105% of list price in February





**ASSOCIATION OF REALTORS®** 

	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	12	9	13	1.4	\$598,275	\$620,000	\$624,992	37	\$531	\$513	105%		
Jan-24	12	12	7	1.4	\$524,828	\$550,000	\$555,428	22	\$530	\$478	108%		
Dec-23	10	7	8	1.0	\$547,647	\$540,000	\$555,085	21	\$476	\$524	102%		
Nov-23	16	7	12	1.5	\$545,316	\$575,000	\$559,500	18	\$467	\$475	105%		
Oct-23	16	10	11	1.5	\$614,272	\$650,000	\$642,000	30	\$503	\$508	104%		
Sep-23	21	6	10	2.1	\$578,599	\$611,000	\$594,900	18	\$486	\$530	102%		
Aug-23	18	8	12	2.0	\$598,241	\$590,000	\$605,083	31	\$514	\$506	101%		
Jul-23	17	7	9	2.0	\$653,419	\$685,000	\$682,829	32	\$527	\$554	104%		
Jun-23	19	8	7	2.0	\$572,500	\$640,000	\$604,285	16	\$529	\$519	105%		
May-23	15	7	9	1.3	\$627,416	\$700,000	\$665,666	34	\$554	\$584	107%		
Apr-23	12	8	12	1.2	\$628,074	\$697,500	\$660,500	20	\$509	\$512	106%		
Mar-23	11	10	14	1.1	\$586,267	\$564,950	\$588,850	39	\$507	\$518	100%		
Feb-23	14	8	5	1.8	\$509,280	\$525,000	\$513,275	39	\$531	\$412	102%		

Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	13	160%	\$652,866	1.15%	\$620,000	18.1%	\$624,992	21.8%	37	-5.13%	105%
Feb-23	5	-50%	\$645,435	-1.39%	\$525,000	-28.6%	\$513,275	-26.5%	39	-26.4%	102%
Feb-22	10	-28.6%	\$654,534	9.86%	\$735,000	19.7%	\$698,800	18.5%	53	82.8%	105%

	Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold								
<500K	5	4	2	6	13								
\$500-599K	4	6	6	9	11								
\$600-699K	6	3	3	5	3								
\$700-799K	4	2	6	3	0								
\$800-899K	1	0	1	0	0								
\$900-999K	0	0	0	0	0								
\$1-1.299M	0	0	1	0	0								
\$1.3-1.699M	0	0	0	0	0								
\$1.7-1.999M	0	0	0	0	0								
\$2-2.999M	0	0	0	0	0								
>3M	0	0	0	0	0								
Total	20	15	19	23	27								

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### San Ramon: Detached Single-Family Homes

### February 2024

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of February approximately 0.9 months of inventory.
  - Sales Activity: 19 units were sold during February,
  - Sales Activity: 19 units were sold during February,
     Median Sales Price: \$1,850,000 during February
  - Median Sales Price: \$1,850,000 during Februar
  - Average price per sq.ft. in February was \$869
  - Average Days-on-Market (DOM) is approximately 18 days

• Sold over Asking: On average, buyers paid 106% of list price in February





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	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	17	23	19	0.9	\$1,706,620	\$1,850,000	\$1,800,000	18	\$765	\$869	106%		
Jan-24	16	15	15	0.8	\$1,749,103	\$1,680,000	\$1,779,600	31	\$808	\$793	102%		
Dec-23	10	11	23	0.4	\$1,647,616	\$1,550,000	\$1,650,519	17	\$789	\$816	100%		
Nov-23	16	16	24	0.6	\$1,887,270	\$1,699,000	\$1,899,229	19	\$776	\$744	101%		
Oct-23	27	19	29	0.8	\$1,914,749	\$1,839,001	\$1,929,739	13	\$764	\$758	101%		
Sep-23	20	28	33	0.5	\$1,800,338	\$1,770,000	\$1,833,322	14	\$737	\$754	102%		
Aug-23	19	34	43	0.5	\$1,739,802	\$1,680,000	\$1,791,255	12	\$689	\$819	104%		
Jul-23	27	34	38	0.6	\$1,930,453	\$1,862,500	\$1,962,009	14	\$729	\$764	103%		
Jun-23	20	31	39	0.4	\$1,832,038	\$1,850,000	\$1,898,074	11	\$704	\$783	104%		
May-23	24	36	50	0.6	\$1,775,885	\$1,760,000	\$1,848,258	10	\$704	\$774	104%		
Apr-23	23	32	47	0.8	\$1,775,521	\$1,715,000	\$1,832,489	22	\$724	\$774	105%		
Mar-23	26	46	24	1.6	\$1,826,306	\$1,793,500	\$1,866,970	15	\$750	\$771	103%		
Feb-23	18	19	14	1.2	\$1,645,928	\$1,607,500	\$1,613,196	51	\$727	\$728	98%		

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	19	35.7%	\$1,931,393	7.36%	\$1,850,000	15.1%	\$1,800,000	11.6%	18	-64.7%	106%
Feb-23	14	-58.8%	\$1,799,062	-7.25%	\$1,607,500	-15.8%	\$1,613,196	-19.9%	51	410%	98%
Feb-22	34	-5.56%	\$1,939,768	23.8%	\$1,910,000	34.7%	\$2,015,161	36.2%	10	66.7%	116%

Sales Activity and Price Trends												
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold							
<500K	0	0	0	0	0							
\$500-599K	0	0	0	0	0							
\$600-699K	0	0	0	1	1							
\$700-799K	1	0	0	1	3							
\$800-899K	0	0	0	1	7							
\$900-999K	0	0	0	0	6							
\$1-1.299M	1	4	3	22	19							
\$1.3-1.699M	14	12	10	34	14							
\$1.7-1.999M	10	6	21	7	1							
\$2-2.999M	8	3	25	5	3							
>3M	0	1	4	1	0							
Total	34	26	63	72	54							

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### **Tracy: Detached Single-Family Homes**

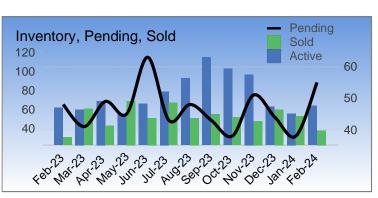
### February 2024

#### Market Activity Summary:

- Inventory: 67 units were listed for sale as of the last day of
- February approximately 1.3 months of inventory.
  - Sales Activity: 38 units were sold during February,
    Median Sales Price: \$742,500 during February
  - Average price per sq.ft. in February was \$397
  - Average price per sq.it. In rebruary was \$597
     Average Days-on-Market (DOM) is approximately 31 days
  - Average Days-on-Market (DOM) is approximately 31 days

• Sold over Asking: On average, buyers paid 100% of list price in February





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					Monthl	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	64	55	38	1.3	\$784,956	\$742,500	\$783,182	31	\$513	\$397	100%
Jan-24	56	38	53	1.1	\$707,221	\$686,500	\$702,114	49	\$518	\$371	99%
Dec-23	63	44	60	1.2	\$752,206	\$703,500	\$739,738	25	\$514	\$367	99%
Nov-23	97	51	48	1.9	\$753,931	\$700,000	\$752,138	26	\$452	\$384	100%
Oct-23	103	38	52	2.1	\$732,928	\$680,000	\$730,461	20	\$406	\$383	100%
Sep-23	115	43	55	2.0	\$799,522	\$749,000	\$798,298	22	\$435	\$364	100%
Aug-23	93	48	51	1.7	\$755,608	\$714,020	\$749,759	24	\$444	\$363	100%
Jul-23	79	43	67	1.3	\$748,973	\$710,000	\$756,777	15	\$417	\$376	102%
Jun-23	66	63	51	1.3	\$715,244	\$699,950	\$718,491	21	\$426	\$366	101%
May-23	55	45	69	1.0	\$710,135	\$700,000	\$704,398	22	\$427	\$349	100%
Apr-23	69	49	43	1.7	\$727,334	\$725,000	\$716,058	32	\$402	\$361	99%
Mar-23	60	41	61	1.5	\$725,286	\$705,000	\$720,445	44	\$406	\$346	100%
Feb-23	62	48	31	1.6	\$718,409	\$650,000	\$700,101	49	\$403	\$339	98%

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	38	22.6%	\$847,624	4.4%	\$742,500	14.2%	\$783,182	11.9%	31	-36.7%	100%
Feb-23	31	-50.8%	\$811,866	3.67%	\$650,000	-11.6%	\$700,101	-9.72%	49	308%	98%
Feb-22	63	26%	\$783,121	31.5%	\$735,000	17.1%	\$775,506	19.2%	12	0%	105%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	6	8	22	66
\$500-599K	17	15	14	29	62
\$600-699K	20	17	29	19	13
\$700-799K	19	9	30	15	3
\$800-899K	16	8	26	8	1
\$900-999K	6	3	10	5	1
\$1-1.299M	5	5	14	3	4
\$1.3-1.699M	0	0	1	3	1
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	1	0	1	0	0
>3M	0	0	0	0	0
Total	91	63	133	104	151

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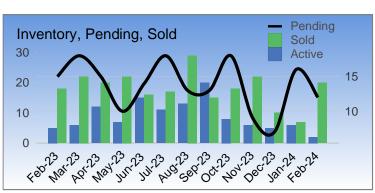
### **Union City: Detached Single-Family Homes**

# February 2024

### Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of
- February approximately 0.2 months of inventory.
  - Sales Activity: 20 units were sold during February,
  - Median Sales Price: \$1,465,000 during February
  - Average price per sq.ft. in February was \$855
  - Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 108% of list price in February





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	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	2	12	20	0.2	\$1,327,527	\$1,465,000	\$1,426,850	11	\$842	\$855	108%		
Jan-24	6	16	7	0.5	\$1,130,992	\$1,250,000	\$1,119,285	21	\$772	\$765	99%		
Dec-23	5	7	10	0.3	\$1,147,172	\$1,142,500	\$1,215,900	10	\$745	\$767	106%		
Nov-23	6	9	22	0.3	\$1,312,618	\$1,290,000	\$1,335,631	20	\$763	\$767	102%		
Oct-23	8	18	18	0.4	\$1,262,148	\$1,229,000	\$1,333,916	15	\$757	\$813	106%		
Sep-23	20	13	15	1.0	\$1,386,845	\$1,450,000	\$1,460,555	14	\$786	\$844	106%		
Aug-23	13	13	29	0.6	\$1,337,603	\$1,325,000	\$1,390,344	15	\$797	\$790	104%		
Jul-23	11	18	17	0.6	\$1,341,210	\$1,425,000	\$1,433,058	9	\$758	\$825	108%		
Jun-23	15	14	16	0.8	\$1,222,104	\$1,352,500	\$1,291,437	9	\$770	\$795	105%		
May-23	7	10	22	0.4	\$1,345,662	\$1,375,000	\$1,415,156	8	\$748	\$790	106%		
Apr-23	12	15	20	0.7	\$1,239,886	\$1,288,000	\$1,298,949	8	\$755	\$792	105%		
Mar-23	6	18	22	0.4	\$1,229,225	\$1,290,000	\$1,293,818	24	\$663	\$785	106%		
Feb-23	5	15	18	0.3	\$1,318,476	\$1,340,000	\$1,328,272	14	\$657	\$758	101%		

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	20	11.1%	\$1,397,602	10.9%	\$1,465,000	9.33%	\$1,426,850	7.42%	11	-21.4%	108%
Feb-23	18	-18.2%	\$1,260,563	-5.45%	\$1,340,000	-19.5%	\$1,328,272	-18.1%	14	133%	101%
Feb-22	22	69.2%	\$1,333,206	34.8%	\$1,663,650	58.4%	\$1,622,195	45.3%	6	-40%	118%

	Sales A	ctivity an	d Price 7	Frends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	1	3
\$700-799K	1	0	1	2	6
\$800-899K	1	4	0	3	8
\$900-999K	2	2	4	8	6
\$1-1.299M	5	6	7	13	5
\$1.3-1.699M	17	13	17	6	2
\$1.7-1.999M	0	0	10	1	0
\$2-2.999M	1	2	6	0	0
>3M	0	0	0	0	0
Total	27	27	45	34	30

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### Walnut Creek: Detached Single-Family Homes

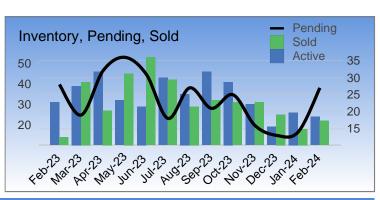
### February 2024

Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of
- February approximately 1.2 months of inventory.
  - Sales Activity: 22 units were sold during February,
  - Median Sales Price: \$1,450,000 during February
  - Average price per sq.ft. in February was \$802
  - Average Days-on-Market (DOM) is approximately 16 days

• Sold over Asking: On average, buyers paid 106% of list price in February





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	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	24	27	22	1.2	\$1,475,850	\$1,450,000	\$1,551,363	16	\$787	\$802	106%		
Jan-24	26	14	18	1.1	\$1,471,550	\$1,462,500	\$1,476,330	31	\$771	\$683	101%		
Dec-23	19	13	25	0.7	\$1,406,631	\$1,400,000	\$1,424,908	21	\$803	\$715	102%		
Nov-23	30	16	31	1.0	\$1,597,193	\$1,420,000	\$1,600,580	17	\$737	\$718	101%		
Oct-23	41	25	31	1.4	\$1,510,864	\$1,511,250	\$1,526,294	17	\$780	\$756	102%		
Sep-23	46	21	32	1.4	\$1,652,668	\$1,465,000	\$1,689,765	22	\$754	\$768	104%		
Aug-23	35	27	29	0.8	\$1,448,618	\$1,400,000	\$1,484,896	18	\$775	\$760	103%		
Jul-23	43	18	42	0.9	\$1,666,356	\$1,505,000	\$1,729,309	16	\$792	\$753	105%		
Jun-23	29	31	53	0.7	\$1,590,820	\$1,527,000	\$1,649,294	24	\$769	\$746	104%		
May-23	32	36	45	0.9	\$1,720,608	\$1,615,000	\$1,793,666	19	\$744	\$731	106%		
Apr-23	46	32	27	1.7	\$1,509,621	\$1,425,000	\$1,532,888	18	\$723	\$793	101%		
Mar-23	39	19	41	1.9	\$1,553,619	\$1,515,000	\$1,576,325	20	\$757	\$729	102%		
Feb-23	31	28	14	2.2	\$1,642,777	\$1,480,000	\$1,644,744	23	\$735	\$687	104%		

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Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	22	57.1%	\$1,603,377	-11.9%	\$1,450,000	-2.03%	\$1,551,363	-5.68%	16	-30.4%	106%
Feb-23	14	-48.1%	\$1,819,711	15.6%	\$1,480,000	-12.4%	\$1,644,744	-8.96%	23	188%	104%
Feb-22	27	-30.8%	\$1,574,255	14.7%	\$1,690,000	30.5%	\$1,806,574	29.7%	8	-27.3%	116%

	Sales A	ctivity an	d Price 7	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	1	1	0	2	0
\$700-799K	0	0	0	2	3
\$800-899K	1	0	1	2	3
\$900-999K	0	1	2	10	14
\$1-1.299M	9	6	6	27	19
\$1.3-1.699M	19	5	24	24	17
\$1.7-1.999M	5	3	17	8	4
\$2-2.999M	5	1	9	5	0
>3M	0	3	2	1	0
Total	40	20	61	81	60

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