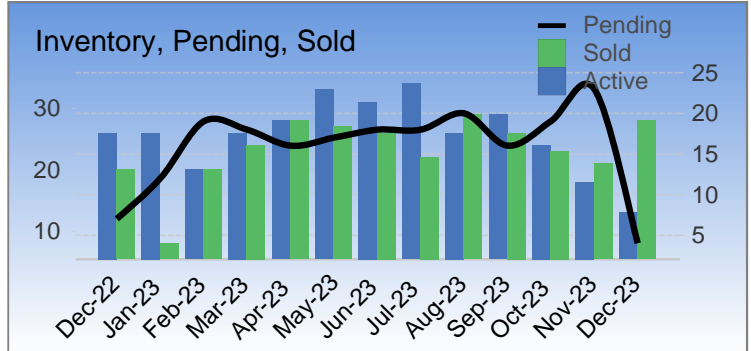


Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 28 units were sold during December,
- Median Sales Price: \$1,309,066 during December
- Average price per sq.ft. in December was \$742
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 110% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	13	4	28	0.6	\$1,273,833	\$1,309,066	\$1,349,365	24	\$655	\$742	110%
Nov-23	18	23	21	0.8	\$1,439,927	\$1,300,000	\$1,377,434	15	\$649	\$857	114%
Oct-23	24	19	23	0.9	\$1,265,666	\$1,400,000	\$1,397,130	20	\$619	\$815	115%
Sep-23	29	16	26	1.1	\$1,212,247	\$1,281,750	\$1,331,758	21	\$684	\$822	112%
Aug-23	26	20	29	1.1	\$1,257,249	\$1,355,000	\$1,340,260	18	\$670	\$842	114%
Jul-23	34	18	22	1.4	\$1,251,666	\$1,387,500	\$1,460,763	12	\$704	\$821	117%
Jun-23	31	18	26	1.1	\$1,331,387	\$1,505,500	\$1,500,211	16	\$700	\$833	116%
May-23	33	17	27	1.3	\$1,519,104	\$1,300,000	\$1,388,037	22	\$768	\$826	113%
Apr-23	28	16	28	1.2	\$1,343,432	\$1,350,000	\$1,312,535	18	\$743	\$804	110%
Mar-23	26	18	24	1.5	\$1,259,305	\$1,300,000	\$1,332,112	14	\$709	\$850	116%
Feb-23	20	19	20	1.3	\$1,175,520	\$1,163,500	\$1,177,650	25	\$682	\$845	112%
Jan-23	26	12	8	1.4	\$999,344	\$1,237,500	\$1,242,384	34	\$754	\$679	104%
Dec-22	26	7	20	0.9	\$1,109,716	\$1,337,500	\$1,434,699	29	\$718	\$764	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Dec-23	28	40%	\$1,273,833	14.8%	\$1,309,066	-2.13%	\$1,349,365	-5.95%	24	-17.2%	110%
Dec-22	20	-50%	\$1,109,716	-6%	\$1,337,500	3.68%	\$1,434,699	7.79%	29	45%	104%
Dec-21	40	-23.1%	\$1,180,555	1.74%	\$1,290,000	2.06%	\$1,330,975	6.45%	20	42.9%	123%

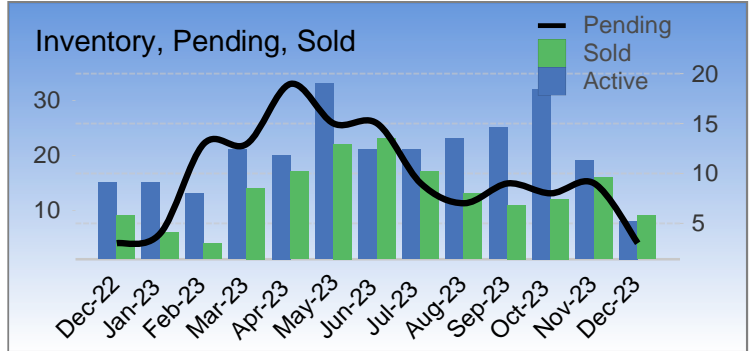
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	1	1	1	0
\$500-599K	0	0	1	2	1
\$600-699K	0	3	6	5	9
\$700-799K	0	9	7	9	11
\$800-899K	0	9	14	14	25
\$900-999K	0	27	12	24	30
\$1-1.299M	0	82	85	136	138
\$1.3-1.699M	0	106	146	208	95
\$1.7-1.999M	0	28	50	61	25
\$2-2.999M	0	17	54	37	14
>3M	0	0	4	3	2
Total	1	282	380	500	350

Presented by:

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 9 units were sold during December,
- Median Sales Price: \$2,650,000 during December
- Average price per sq.ft. in December was \$795
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 97% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	8	3	9	0.7	\$3,499,975	\$2,650,000	\$2,584,333	25	\$950	\$795	97%
Nov-23	19	9	16	1.5	\$5,466,100	\$2,025,000	\$2,623,750	28	\$909	\$745	100%
Oct-23	32	8	12	2.7	\$2,570,591	\$2,325,000	\$2,456,611	13	\$879	\$810	107%
Sep-23	25	9	11	1.8	\$2,515,147	\$2,170,000	\$2,225,727	13	\$899	\$839	101%
Aug-23	23	7	13	1.3	\$2,603,814	\$2,610,000	\$2,484,615	20	\$853	\$849	101%
Jul-23	21	9	17	1.0	\$2,667,074	\$2,575,000	\$2,739,000	21	\$919	\$856	103%
Jun-23	21	15	23	1.0	\$2,940,678	\$3,025,000	\$3,100,347	15	\$926	\$860	101%
May-23	33	15	22	1.9	\$3,417,197	\$2,464,000	\$2,895,775	28	\$917	\$823	104%
Apr-23	20	19	17	1.8	\$2,921,460	\$3,069,000	\$3,052,699	29	\$989	\$789	99%
Mar-23	21	13	14	2.6	\$3,243,339	\$2,329,400	\$2,612,878	11	\$886	\$803	99%
Feb-23	13	13	4	2.1	\$3,207,453	\$2,470,500	\$2,597,750	18	\$831	\$867	102%
Jan-23	15	4	6	1.7	\$3,738,879	\$2,850,000	\$2,786,166	27	\$845	\$679	97%
Dec-22	15	3	9	1.5	\$3,799,500	\$2,090,000	\$2,711,666	29	\$880	\$722	96%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	9	0%	\$3,499,975	-7.88%	\$2,650,000	26.8%	\$2,584,333	-4.7%	25	-13.8%	97%
Dec-22	9	-35.7%	\$3,799,500	21.3%	\$2,090,000	-24.9%	\$2,711,666	-8.89%	29	11.5%	96%
Dec-21	14	-53.3%	\$3,132,985	21.7%	\$2,782,500	39.1%	\$2,976,142	41.2%	26	8.33%	103%

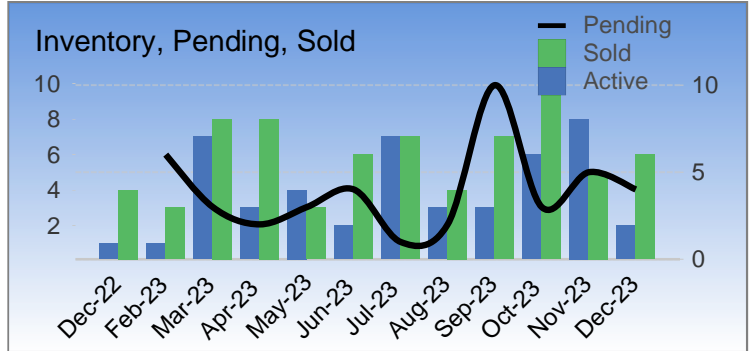
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	1	0	0
\$900-999K	0	1	0	0	1
\$1-1.299M	0	2	0	2	9
\$1.3-1.699M	0	18	8	16	58
\$1.7-1.999M	0	21	14	34	61
\$2-2.999M	0	66	70	161	73
>3M	0	56	69	86	22
Total	0	164	162	299	224

Presented by:

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of December - approximately 0.3 months of inventory.
- Sales Activity: 6 units were sold during December,
- Median Sales Price: \$1,074,500 during December
- Average price per sq.ft. in December was \$905
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	2	4	6	0.3	-	\$1,074,500	\$1,103,833	23	\$827	\$905	102%
Nov-23	8	5	5	1.1	\$1,029,209	\$1,490,000	\$1,525,800	12	\$865	\$1,091	121%
Oct-23	6	3	10	0.9	\$1,287,285	\$1,435,000	\$1,665,500	11	\$825	\$1,075	129%
Sep-23	3	10	7	0.5	\$1,245,285	\$1,450,000	\$1,476,142	10	\$784	\$1,076	121%
Aug-23	3	2	4	0.7	\$1,331,500	\$1,676,500	\$1,700,750	12	\$767	\$1,126	129%
Jul-23	7	1	7	1.3	\$1,148,444	\$1,200,000	\$1,285,714	10	\$856	\$1,082	126%
Jun-23	2	4	6	0.4	\$1,034,400	\$1,300,500	\$1,483,500	10	\$870	\$1,179	130%
May-23	4	3	3	0.6	\$1,132,666	\$1,110,000	\$1,080,000	13	\$904	\$1,061	138%
Apr-23	3	2	8	0.5	\$792,666	\$1,325,000	\$1,478,875	21	\$857	\$1,047	123%
Mar-23	7	3	8	1.9	\$1,089,177	\$1,450,000	\$1,451,250	9	\$733	\$1,040	138%
Feb-23	1	6	3	0.4	\$1,015,500	\$1,270,000	\$1,460,000	7	\$881	\$842	102%
Dec-22	1	0	4	0.3	\$1,399,000	\$1,300,000	\$1,292,900	18	\$1,387	\$1,024	126%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	6	50%	-	-	\$1,074,500	-17.3%	\$1,103,833	-14.6%	23	27.8%	102%
Dec-22	4	-33.3%	\$1,399,000	20.5%	\$1,300,000	-15.3%	\$1,292,900	-17.5%	18	28.6%	126%
Dec-21	6	100%	\$1,161,333	12.3%	\$1,535,000	11.6%	\$1,566,666	16.5%	14	250%	135%

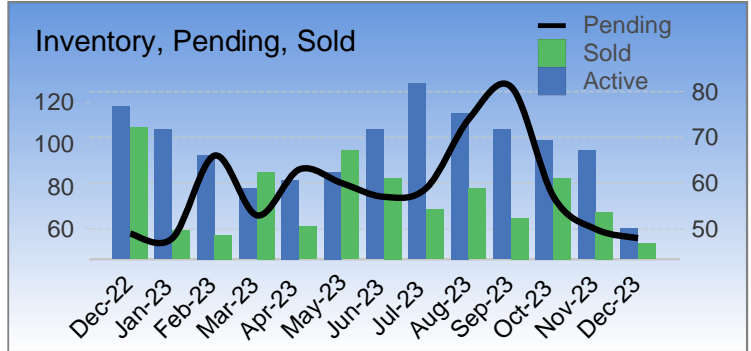
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	1	0	1	2
\$700-799K	0	0	1	0	2
\$800-899K	0	3	2	4	8
\$900-999K	0	4	5	9	7
\$1-1.299M	0	21	22	27	21
\$1.3-1.699M	0	22	34	37	21
\$1.7-1.999M	0	4	11	22	8
\$2-2.999M	0	11	7	14	1
>3M	0	1	0	0	0
Total	0	67	82	114	70

Presented by:

Market Activity Summary:

- Inventory: 63 units were listed for sale as of the last day of December - approximately 0.9 months of inventory.
- Sales Activity: 53 units were sold during December,
- Median Sales Price: \$621,850 during December
- Average price per sq.ft. in December was \$338
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 101% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	60	48	53	0.9	\$601,238	\$621,850	\$626,726	27	\$339	\$338	101%
Nov-23	97	50	68	1.4	\$619,714	\$641,000	\$644,726	31	\$333	\$334	102%
Oct-23	102	57	84	1.4	\$635,093	\$635,000	\$630,111	27	\$332	\$351	102%
Sep-23	107	81	65	1.5	\$632,295	\$578,000	\$582,023	20	\$331	\$359	103%
Aug-23	115	74	79	1.5	\$608,334	\$650,000	\$645,316	27	\$333	\$330	102%
Jul-23	129	59	69	1.6	\$634,054	\$637,000	\$647,547	16	\$330	\$338	103%
Jun-23	107	57	84	1.4	\$645,195	\$650,000	\$639,961	21	\$320	\$336	103%
May-23	87	60	97	1.1	\$648,123	\$645,000	\$632,737	27	\$322	\$348	102%
Apr-23	83	63	61	1.3	\$652,469	\$660,000	\$624,851	33	\$315	\$323	102%
Mar-23	79	53	87	1.2	\$612,796	\$605,000	\$603,717	41	\$322	\$340	101%
Feb-23	95	66	57	1.3	\$622,689	\$610,000	\$622,804	51	\$321	\$311	99%
Jan-23	107	48	59	1.4	\$680,973	\$605,000	\$599,693	43	\$321	\$321	100%
Dec-22	118	49	108	1.4	\$618,730	\$597,000	\$619,614	44	\$324	\$320	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	53	-50.9%	\$601,238	-2.83%	\$621,850	4.16%	\$626,726	1.15%	27	-38.6%	101%
Dec-22	108	-14.3%	\$618,730	-6.04%	\$597,000	-13.1%	\$619,614	-8.55%	44	132%	99%
Dec-21	126	-12.5%	\$658,486	22.9%	\$687,000	24.9%	\$677,516	20.4%	19	35.7%	103%

Sales Activity and Price Trends

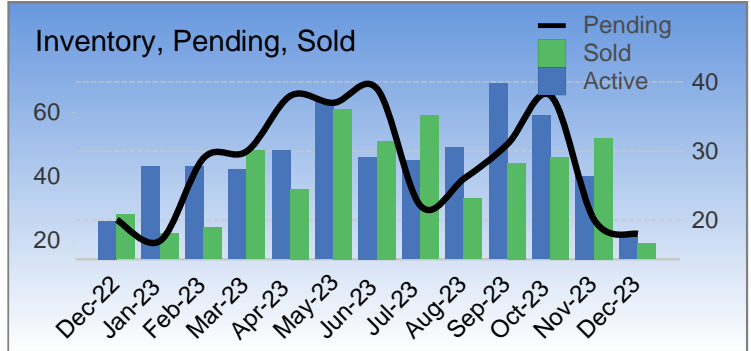
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	130	114	228	549
\$500-599K	0	203	252	387	413
\$600-699K	2	301	353	351	161
\$700-799K	0	159	250	221	44
\$800-899K	0	53	162	114	14
\$900-999K	0	12	50	25	1
\$1-1.299M	0	5	21	9	1
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	863	1203	1335	1183

Presented by:



Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 19 units were sold during December,
- Median Sales Price: \$1,350,000 during December
- Average price per sq.ft. in December was \$753
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 114% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	22	18	19	0.6	\$1,423,312	\$1,350,000	\$1,451,842	24	\$791	\$753	114%
Nov-23	40	20	52	0.8	\$1,309,366	\$1,472,500	\$1,620,055	19	\$785	\$906	118%
Oct-23	59	38	46	1.5	\$1,424,855	\$1,448,500	\$1,517,391	20	\$795	\$917	120%
Sep-23	69	31	44	1.5	\$1,435,603	\$1,555,000	\$1,682,148	19	\$828	\$954	122%
Aug-23	49	26	33	1.0	\$1,386,240	\$1,430,000	\$1,584,963	21	\$795	\$960	117%
Jul-23	45	22	59	0.8	\$1,569,978	\$1,490,000	\$1,496,126	29	\$825	\$884	115%
Jun-23	46	39	51	0.9	\$1,510,326	\$1,600,000	\$1,698,301	17	\$823	\$963	123%
May-23	63	37	61	1.3	\$1,480,564	\$1,640,000	\$1,688,973	17	\$817	\$951	120%
Apr-23	48	38	36	1.4	\$1,540,048	\$1,605,500	\$1,739,194	17	\$824	\$948	118%
Mar-23	42	30	48	1.3	\$1,530,480	\$1,505,000	\$1,610,697	25	\$822	\$933	116%
Feb-23	43	29	24	1.8	\$1,479,509	\$1,545,000	\$1,729,625	29	\$841	\$895	115%
Jan-23	43	17	22	1.3	\$1,575,264	\$1,357,500	\$1,562,886	38	\$867	\$784	107%
Dec-22	26	20	28	0.6	\$1,602,357	\$1,387,000	\$1,524,910	33	\$865	\$892	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	19	-32.1%	\$1,423,312	-11.2%	\$1,350,000	-2.67%	\$1,451,842	-4.79%	24	-27.3%	114%
Dec-22	28	-57.6%	\$1,602,357	14.2%	\$1,387,000	-13.6%	\$1,524,910	-11.4%	33	37.5%	109%
Dec-21	66	-5.71%	\$1,402,839	10.6%	\$1,605,000	13.2%	\$1,720,405	8.16%	24	20%	123%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	2	0
\$500-599K	0	2	0	3	2
\$600-699K	0	4	1	0	1
\$700-799K	0	10	4	5	9
\$800-899K	0	21	14	20	25
\$900-999K	0	30	20	30	38
\$1-1.299M	1	101	89	143	148
\$1.3-1.699M	1	141	209	275	198
\$1.7-1.999M	1	82	120	156	58
\$2-2.999M	0	85	153	153	72
>3M	0	19	53	51	15
Total	3	495	663	838	566

Presented by:



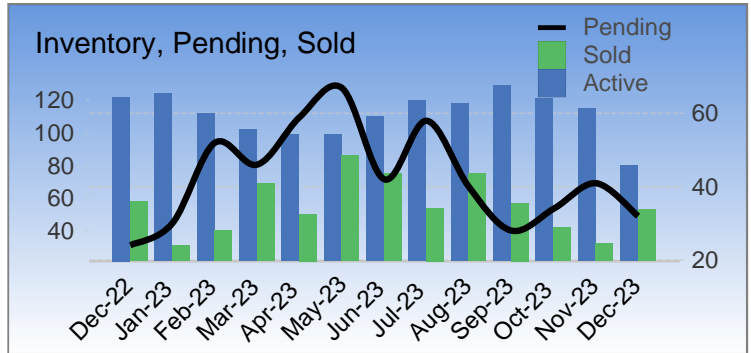
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 80 units were listed for sale as of the last day of December - approximately 1.9 months of inventory.
- Sales Activity: 53 units were sold during December,
- Median Sales Price: \$780,000 during December
- Average price per sq.ft. in December was \$387
- Average Days-on-Market (DOM) is approximately 44 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	80	32	53	1.9	\$832,108	\$780,000	\$893,846	44	\$489	\$387	99%
Nov-23	115	41	32	2.7	\$859,678	\$812,500	\$836,104	35	\$460	\$399	101%
Oct-23	121	34	42	2.1	\$1,036,953	\$752,500	\$832,342	32	\$452	\$400	100%
Sep-23	129	28	57	2.1	\$913,225	\$767,000	\$834,317	23	\$438	\$375	101%
Aug-23	118	40	75	1.8	\$830,652	\$770,000	\$804,066	25	\$440	\$395	100%
Jul-23	120	58	54	1.7	\$869,893	\$874,950	\$896,607	28	\$450	\$367	100%
Jun-23	110	42	75	1.6	\$915,464	\$805,000	\$841,514	34	\$445	\$378	101%
May-23	99	67	86	1.5	\$889,002	\$818,500	\$872,799	33	\$445	\$383	99%
Apr-23	99	59	50	1.9	\$885,550	\$890,000	\$951,771	48	\$449	\$369	98%
Mar-23	102	46	69	2.2	\$909,523	\$746,000	\$804,598	34	\$475	\$362	99%
Feb-23	112	52	40	2.7	\$826,512	\$760,000	\$817,825	43	\$489	\$356	100%
Jan-23	124	30	31	2.7	\$979,342	\$758,000	\$788,572	58	\$472	\$354	96%
Dec-22	122	24	58	2.2	\$1,130,643	\$775,500	\$835,735	51	\$450	\$352	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	53	-8.62%	\$832,108	-26.4%	\$780,000	0.58%	\$893,846	6.95%	44	-13.7%	99%
Dec-22	58	-42%	\$1,130,643	23.2%	\$775,500	-4.55%	\$835,735	-2.93%	51	168%	98%
Dec-21	100	-16%	\$917,770	23.9%	\$812,500	16.1%	\$860,998	10.9%	19	-5%	103%

Sales Activity and Price Trends

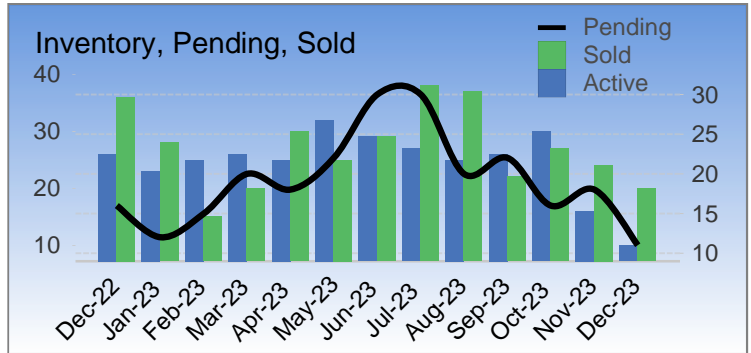
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	22	17	45	135
\$500-599K	0	47	68	126	291
\$600-699K	1	127	102	207	276
\$700-799K	0	137	184	267	201
\$800-899K	2	119	161	239	122
\$900-999K	0	72	139	196	48
\$1-1.299M	0	92	185	175	44
\$1.3-1.699M	0	41	61	45	13
\$1.7-1.999M	0	4	8	7	1
\$2-2.999M	0	3	5	6	2
>3M	0	0	2	1	0
Total	3	664	932	1314	1133

Presented by:

Includes Brentwood, Bethel Island, Byron, and Knightsen
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Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of December - approximately 0.4 months of inventory.
- Sales Activity: 20 units were sold during December,
- Median Sales Price: \$1,200,000 during December
- Average price per sq.ft. in December was \$696
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 103% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	10	11	20	0.4	\$1,121,051	\$1,200,000	\$1,186,557	26	\$653	\$696	103%
Nov-23	16	18	24	0.7	\$1,171,825	\$1,100,000	\$1,147,282	13	\$668	\$710	102%
Oct-23	30	16	27	1.1	\$1,224,816	\$1,230,000	\$1,304,844	21	\$775	\$682	106%
Sep-23	26	22	22	0.8	\$1,140,672	\$1,180,000	\$1,191,409	16	\$738	\$719	106%
Aug-23	25	20	37	0.7	\$1,292,246	\$1,230,000	\$1,254,339	32	\$758	\$691	105%
Jul-23	27	30	38	0.9	\$1,277,646	\$1,227,000	\$1,266,623	11	\$739	\$679	107%
Jun-23	29	30	29	1.0	\$1,232,275	\$1,290,000	\$1,331,741	28	\$742	\$691	105%
May-23	32	22	25	1.3	\$1,353,771	\$1,220,000	\$1,303,720	24	\$696	\$632	104%
Apr-23	25	18	30	1.2	\$1,414,357	\$1,295,000	\$1,294,653	24	\$743	\$655	105%
Mar-23	26	20	20	1.3	\$1,315,526	\$1,191,000	\$1,276,900	20	\$687	\$623	105%
Feb-23	25	15	15	1.0	\$1,208,343	\$1,075,000	\$1,121,366	36	\$746	\$690	101%
Jan-23	23	12	28	0.8	\$1,429,541	\$1,050,000	\$1,165,696	32	\$698	\$650	98%
Dec-22	26	16	36	0.9	\$1,126,050	\$1,018,000	\$1,110,749	32	\$769	\$679	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	20	-44.4%	\$1,121,051	-0.444%	\$1,200,000	17.9%	\$1,186,557	6.82%	26	-18.8%	103%
Dec-22	36	-10%	\$1,126,050	-1.22%	\$1,018,000	-14.8%	\$1,110,749	-10.2%	32	113%	102%
Dec-21	40	-14.9%	\$1,139,922	10.5%	\$1,195,000	9.63%	\$1,236,694	9.75%	15	15.4%	111%

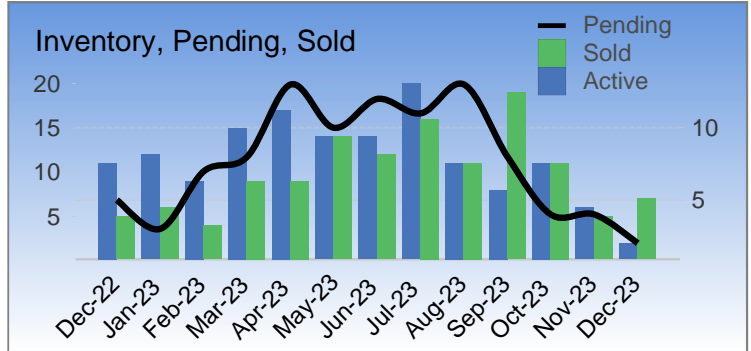
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	0
\$500-599K	0	0	0	0	5
\$600-699K	0	4	6	4	31
\$700-799K	0	8	20	29	76
\$800-899K	0	31	44	52	90
\$900-999K	0	53	43	58	80
\$1-1.299M	0	91	125	172	160
\$1.3-1.699M	0	94	149	176	52
\$1.7-1.999M	0	24	36	35	6
\$2-2.999M	0	7	22	18	3
>3M	0	2	0	2	0
Total	0	315	445	546	503

Presented by:

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of December - approximately 0.3 months of inventory.
- Sales Activity: 7 units were sold during December,
- Median Sales Price: \$1,118,000 during December
- Average price per sq.ft. in December was \$474
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	2	2	7	0.3	\$1,549,975	\$1,118,000	\$1,187,571	24	\$541	\$474	99%
Nov-23	6	4	5	0.6	\$1,247,285	\$934,000	\$1,071,800	13	\$508	\$511	103%
Oct-23	11	4	11	0.8	\$1,311,041	\$1,050,000	\$1,118,090	30	\$494	\$462	98%
Sep-23	8	8	19	0.6	\$1,066,575	\$1,040,000	\$1,094,704	17	\$528	\$502	101%
Aug-23	11	13	11	0.8	\$1,040,627	\$1,120,000	\$1,139,363	17	\$451	\$533	104%
Jul-23	20	11	16	1.4	\$1,134,077	\$1,337,793	\$1,332,955	37	\$505	\$513	99%
Jun-23	14	12	12	1.2	\$1,195,678	\$1,270,000	\$1,300,241	20	\$515	\$548	102%
May-23	14	10	14	1.7	\$1,308,928	\$1,062,500	\$1,101,135	20	\$518	\$580	106%
Apr-23	17	13	9	2.3	\$1,234,847	\$1,215,000	\$1,177,021	16	\$540	\$569	111%
Mar-23	15	8	9	2.4	\$1,146,857	\$1,221,000	\$1,175,444	19	\$513	\$528	103%
Feb-23	9	7	4	1.8	\$1,203,414	\$1,200,050	\$1,147,525	79	\$528	\$573	106%
Jan-23	12	3	6	1.9	\$1,319,557	\$1,055,000	\$1,121,666	32	\$546	\$496	99%
Dec-22	11	5	5	1.4	\$1,087,933	\$1,090,000	\$1,140,200	38	\$562	\$491	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	7	40%	\$1,549,975	42.5%	\$1,118,000	2.57%	\$1,187,571	4.15%	24	-36.8%	99%
Dec-22	5	-61.5%	\$1,087,933	-17.9%	\$1,090,000	3.81%	\$1,140,200	9.53%	38	192%	102%
Dec-21	13	-45.8%	\$1,325,500	45.2%	\$1,050,000	14.2%	\$1,041,000	10.8%	13	62.5%	109%

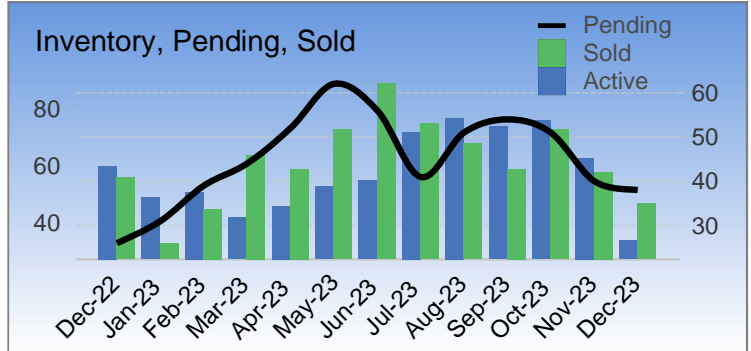
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	3	8
\$700-799K	0	5	6	10	30
\$800-899K	0	9	14	17	34
\$900-999K	0	19	20	30	50
\$1-1.299M	0	50	50	74	26
\$1.3-1.699M	0	37	51	39	9
\$1.7-1.999M	0	3	6	0	0
\$2-2.999M	0	0	1	1	0
>3M	0	0	0	0	0
Total	0	123	148	174	158

Presented by:

Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 47 units were sold during December,
- Median Sales Price: \$810,000 during December
- Average price per sq.ft. in December was \$540
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 101% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	34	38	47	0.6	\$1,009,567	\$810,000	\$850,583	29	\$516	\$540	101%
Nov-23	63	40	58	1.0	\$824,130	\$772,500	\$814,444	17	\$520	\$530	103%
Oct-23	76	51	73	1.2	\$840,310	\$801,000	\$869,857	23	\$513	\$516	103%
Sep-23	74	54	59	1.1	\$830,876	\$815,000	\$891,059	14	\$522	\$562	102%
Aug-23	77	51	68	1.0	\$853,273	\$814,500	\$839,660	15	\$531	\$534	103%
Jul-23	72	41	75	0.9	\$840,472	\$835,000	\$845,147	15	\$518	\$532	102%
Jun-23	55	56	89	0.8	\$829,109	\$840,000	\$865,809	14	\$500	\$541	104%
May-23	53	62	73	0.8	\$870,855	\$840,000	\$873,339	13	\$517	\$527	104%
Apr-23	46	52	59	0.9	\$857,556	\$775,000	\$840,317	14	\$504	\$551	104%
Mar-23	42	44	64	1.0	\$848,600	\$792,500	\$822,976	22	\$508	\$554	102%
Feb-23	51	39	45	1.2	\$815,075	\$810,000	\$820,856	42	\$548	\$515	100%
Jan-23	49	31	33	1.2	\$841,819	\$800,000	\$816,060	47	\$510	\$494	99%
Dec-22	60	26	56	1.1	\$830,296	\$797,000	\$794,634	33	\$511	\$492	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	47	-16.1%	\$1,009,567	21.6%	\$810,000	1.63%	\$850,583	7.04%	29	-12.1%	101%
Dec-22	56	-47.2%	\$830,296	-2.14%	\$797,000	-3.39%	\$794,634	-10.3%	33	120%	99%
Dec-21	106	-4.5%	\$848,412	22%	\$825,000	14.6%	\$885,602	18.9%	15	15.4%	105%

Sales Activity and Price Trends

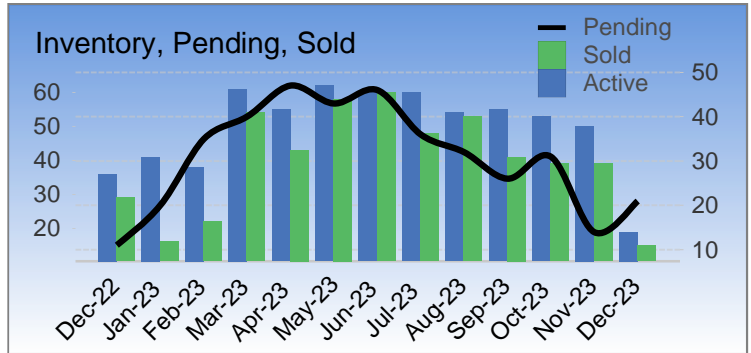
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	14	10	11	46
\$500-599K	0	45	46	55	192
\$600-699K	0	103	139	234	323
\$700-799K	2	181	187	305	267
\$800-899K	0	159	222	306	154
\$900-999K	0	104	142	182	66
\$1-1.299M	0	100	166	180	56
\$1.3-1.699M	1	34	82	69	7
\$1.7-1.999M	0	1	12	0	0
\$2-2.999M	0	2	0	0	0
>3M	0	0	1	1	0
Total	3	743	1007	1343	1111

Presented by:



Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 15 units were sold during December,
- Median Sales Price: \$2,232,500 during December
- Average price per sq.ft. in December was \$768
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	19	21	15	0.6	\$2,018,033	\$2,232,500	\$2,659,207	39	\$881	\$768	100%
Nov-23	50	14	39	1.3	\$2,283,315	\$2,000,000	\$2,000,515	22	\$831	\$782	100%
Oct-23	53	31	39	1.2	\$2,685,937	\$2,025,000	\$2,270,760	24	\$818	\$796	100%
Sep-23	55	26	41	1.2	\$2,316,523	\$2,075,000	\$2,128,000	15	\$826	\$804	102%
Aug-23	54	32	53	1.0	\$2,867,758	\$1,995,000	\$2,189,937	19	\$809	\$788	100%
Jul-23	60	36	48	1.1	\$2,445,371	\$2,120,000	\$2,155,854	12	\$817	\$789	102%
Jun-23	60	46	60	1.1	\$2,447,373	\$2,080,000	\$2,348,896	16	\$797	\$796	100%
May-23	62	43	58	1.2	\$2,361,385	\$2,003,750	\$2,141,256	17	\$784	\$768	101%
Apr-23	55	47	43	1.4	\$2,271,912	\$1,900,000	\$2,078,381	16	\$800	\$767	101%
Mar-23	61	40	54	2.0	\$2,240,569	\$2,015,000	\$2,093,356	30	\$797	\$754	99%
Feb-23	38	35	22	1.7	\$2,454,783	\$1,894,000	\$1,876,547	30	\$819	\$738	99%
Jan-23	41	20	16	1.5	\$2,125,006	\$1,692,500	\$2,357,000	27	\$777	\$726	97%
Dec-22	36	11	29	0.9	\$2,217,082	\$1,710,000	\$1,905,409	35	\$791	\$685	96%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	15	-48.3%	\$2,018,033	-8.98%	\$2,232,500	30.6%	\$2,659,207	39.6%	39	11.4%	100%
Dec-22	29	-31%	\$2,217,082	9.52%	\$1,710,000	-16.4%	\$1,905,409	-8.78%	35	289%	96%
Dec-21	42	-50%	\$2,024,288	14.1%	\$2,045,000	34.9%	\$2,088,857	26.6%	9	-40%	113%

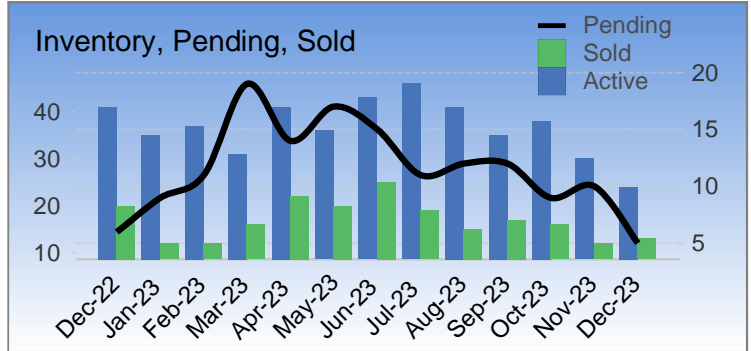
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	6
\$800-899K	0	0	1	3	12
\$900-999K	0	2	2	7	32
\$1-1.299M	0	20	16	72	192
\$1.3-1.699M	2	86	102	253	376
\$1.7-1.999M	0	126	96	242	118
\$2-2.999M	2	205	287	357	120
>3M	0	49	101	89	27
Total	4	488	605	1023	883

Presented by:

Market Activity Summary:

- Inventory: 24 units were listed for sale as of the last day of December - approximately 1.8 months of inventory.
- Sales Activity: 13 units were sold during December,
- Median Sales Price: \$835,000 during December
- Average price per sq.ft. in December was \$360
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	24	5	13	1.8	\$1,154,000	\$835,000	\$869,461	30	\$411	\$360	99%
Nov-23	30	10	12	2.0	\$955,329	\$781,250	\$828,958	49	\$388	\$360	99%
Oct-23	38	9	16	2.4	\$902,936	\$867,500	\$980,170	71	\$372	\$363	97%
Sep-23	35	12	17	2.1	\$909,280	\$827,000	\$961,323	41	\$376	\$372	98%
Aug-23	41	12	15	2.2	\$982,975	\$815,000	\$909,466	24	\$391	\$377	100%
Jul-23	46	11	19	2.3	\$1,000,173	\$900,000	\$1,064,578	25	\$401	\$376	100%
Jun-23	43	15	25	1.9	\$988,767	\$785,000	\$869,220	21	\$414	\$366	100%
May-23	36	17	20	1.9	\$1,016,314	\$876,750	\$979,463	26	\$430	\$380	99%
Apr-23	41	14	22	2.5	\$979,289	\$844,000	\$892,242	39	\$433	\$364	99%
Mar-23	31	19	16	2.4	\$1,074,619	\$800,000	\$962,625	54	\$460	\$341	96%
Feb-23	37	11	12	2.6	\$1,106,056	\$730,000	\$949,916	68	\$446	\$286	98%
Jan-23	35	9	12	2.1	\$1,146,606	\$750,000	\$974,000	51	\$415	\$330	98%
Dec-22	41	6	20	2.1	\$1,281,589	\$725,000	\$850,300	46	\$394	\$355	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	13	-35%	\$1,154,000	-9.96%	\$835,000	15.2%	\$869,461	2.25%	30	-34.8%	99%
Dec-22	20	-37.5%	\$1,281,589	52.7%	\$725,000	-9.09%	\$850,300	-0.0416%	46	76.9%	98%
Dec-21	32	-23.8%	\$839,259	10.5%	\$797,500	10.4%	\$850,654	11.2%	26	23.8%	99%

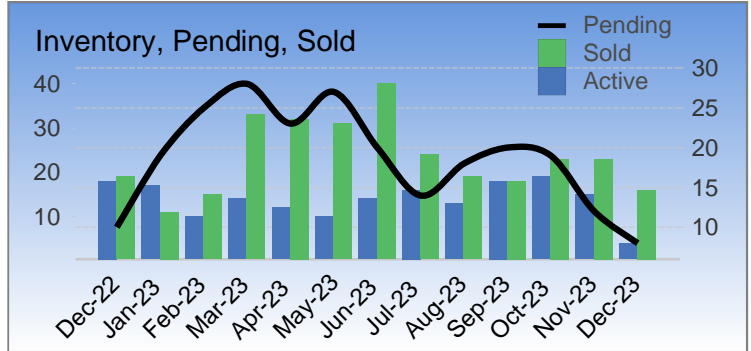
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	1	5	26
\$500-599K	0	3	7	27	106
\$600-699K	0	33	36	76	136
\$700-799K	0	52	83	109	57
\$800-899K	0	42	59	90	42
\$900-999K	0	20	32	41	19
\$1-1.299M	0	29	36	57	24
\$1.3-1.699M	0	8	28	29	11
\$1.7-1.999M	0	6	5	4	1
\$2-2.999M	0	4	3	3	3
>3M	0	2	1	1	1
Total	0	199	291	442	426

Presented by:

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 0.2 months of inventory.
- Sales Activity: 16 units were sold during December,
- Median Sales Price: \$1,650,000 during December
- Average price per sq.ft. in December was \$769
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 101% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	4	8	16	0.2	\$1,651,085	\$1,650,000	\$1,738,493	16	\$709	\$769	101%
Nov-23	15	12	23	0.7	\$1,711,551	\$1,730,000	\$1,808,918	19	\$743	\$698	101%
Oct-23	19	19	23	1.0	\$1,752,231	\$1,600,000	\$1,756,573	14	\$752	\$757	102%
Sep-23	18	20	18	0.9	\$1,741,730	\$1,752,500	\$1,867,583	13	\$708	\$778	103%
Aug-23	13	18	19	0.5	\$1,932,225	\$2,100,000	\$2,093,888	10	\$693	\$802	104%
Jul-23	16	14	24	0.5	\$2,048,621	\$1,517,500	\$1,728,666	10	\$737	\$822	108%
Jun-23	14	20	40	0.4	\$1,687,972	\$1,690,003	\$1,756,750	8	\$727	\$756	107%
May-23	10	27	31	0.3	\$1,687,744	\$1,540,000	\$1,677,828	8	\$756	\$764	105%
Apr-23	12	23	32	0.5	\$1,708,473	\$1,535,000	\$1,636,809	14	\$740	\$741	103%
Mar-23	14	28	33	0.8	\$1,650,356	\$1,457,000	\$1,653,130	29	\$728	\$720	102%
Feb-23	10	25	15	0.7	\$1,558,304	\$1,420,000	\$1,552,042	18	\$703	\$727	104%
Jan-23	17	19	11	0.9	\$1,792,059	\$1,350,000	\$1,491,808	69	\$699	\$734	96%
Dec-22	18	10	19	0.7	\$1,960,910	\$1,360,000	\$1,412,105	36	\$675	\$655	97%

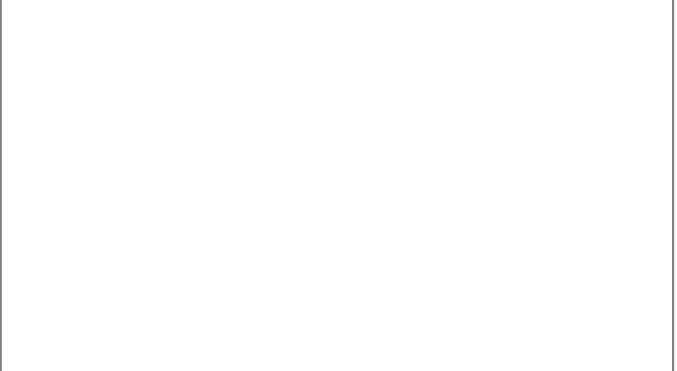
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	16	-15.8%	\$1,651,085	-15.8%	\$1,650,000	21.3%	\$1,738,493	23.1%	16	-55.6%	101%
Dec-22	19	-32.1%	\$1,960,910	23.1%	\$1,360,000	-14%	\$1,412,105	-11.6%	36	500%	97%
Dec-21	28	-58.8%	\$1,592,725	20.4%	\$1,580,500	21.8%	\$1,597,668	19.7%	6	-68.4%	113%

Sales Activity and Price Trends

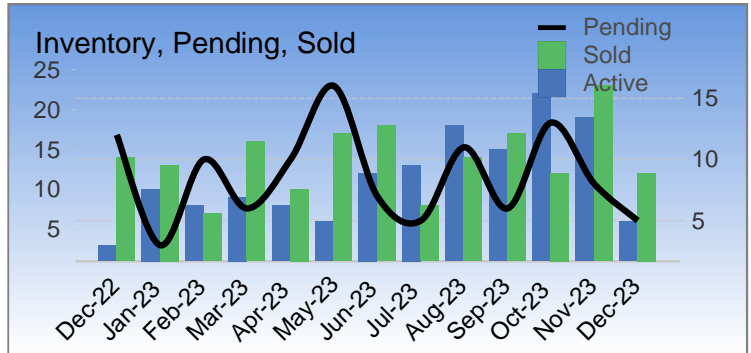
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	1	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	1
\$700-799K	0	0	1	0	11
\$800-899K	0	0	6	7	57
\$900-999K	0	4	15	20	73
\$1-1.299M	1	53	64	145	205
\$1.3-1.699M	0	101	145	210	115
\$1.7-1.999M	0	45	76	96	22
\$2-2.999M	0	77	89	87	10
>3M	0	5	11	3	0
Total	1	285	407	569	494

Presented by:



Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of December - approximately 0.4 months of inventory.
- Sales Activity: 12 units were sold during December,
- Median Sales Price: \$1,292,000 during December
- Average price per sq.ft. in December was \$749
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 113% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	6	5	12	0.4	\$1,912,500	\$1,292,000	\$1,240,083	26	\$718	\$749	113%
Nov-23	19	8	23	1.1	\$927,180	\$1,105,000	\$1,207,977	17	\$643	\$773	115%
Oct-23	22	13	12	1.5	\$1,133,174	\$1,087,500	\$1,131,666	22	\$633	\$880	119%
Sep-23	15	6	17	1.2	\$1,068,076	\$941,500	\$1,119,529	21	\$604	\$835	121%
Aug-23	18	11	14	1.4	\$955,878	\$910,000	\$1,101,829	26	\$665	\$818	109%
Jul-23	13	5	8	0.9	\$955,800	\$1,392,500	\$1,237,500	11	\$731	\$782	125%
Jun-23	12	7	18	0.8	\$1,027,438	\$1,237,500	\$1,243,555	13	\$767	\$815	118%
May-23	6	16	17	0.5	\$1,158,815	\$1,210,000	\$1,269,382	19	\$566	\$786	117%
Apr-23	8	10	10	0.7	\$1,023,666	\$1,100,000	\$1,113,500	22	\$599	\$843	113%
Mar-23	9	6	16	0.9	\$1,013,569	\$1,155,000	\$1,198,750	29	\$596	\$739	110%
Feb-23	8	10	7	0.8	\$1,151,431	\$1,400,000	\$1,387,857	11	\$643	\$762	112%
Jan-23	10	3	13	0.7	\$1,075,307	\$920,000	\$1,090,769	40	\$680	\$707	106%
Dec-22	3	12	14	0.2	\$1,298,269	\$1,079,000	\$1,116,642	28	\$604	\$717	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	12	-14.3%	\$1,912,500	47.3%	\$1,292,000	19.7%	\$1,240,083	11.1%	26	-7.14%	113%
Dec-22	14	-53.3%	\$1,298,269	50.9%	\$1,079,000	-14.2%	\$1,116,642	-16.7%	28	40%	108%
Dec-21	30	87.5%	\$860,400	-18.6%	\$1,257,500	-0.789%	\$1,341,266	10.5%	20	100%	122%

Sales Activity and Price Trends

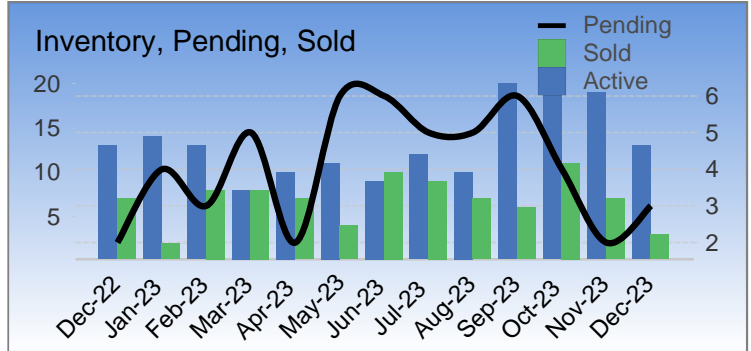
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	1	1	2
\$500-599K	0	1	0	1	3
\$600-699K	0	2	2	2	5
\$700-799K	0	11	3	7	15
\$800-899K	0	20	13	19	27
\$900-999K	0	22	21	18	39
\$1-1.299M	1	50	63	86	52
\$1.3-1.699M	0	52	62	90	34
\$1.7-1.999M	0	6	29	23	6
\$2-2.999M	0	2	10	9	1
>3M	0	1	2	0	1
Total	1	167	206	256	185

Presented by:



Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of December - approximately 2.3 months of inventory.
- Sales Activity: 3 units were sold during December,
- Median Sales Price: \$715,000 during December
- Average price per sq.ft. in December was \$518
- Average Days-on-Market (DOM) is approximately 68 days
- Sold over Asking: On average, buyers paid 101% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	13	3	3	2.3	\$734,949	\$715,000	\$923,333	68	\$556	\$518	101%
Nov-23	19	2	7	2.4	\$689,199	\$716,000	\$806,428	28	\$558	\$504	108%
Oct-23	19	4	11	2.5	\$769,202	\$749,000	\$800,454	24	\$538	\$521	105%
Sep-23	20	6	6	2.9	\$871,736	\$735,000	\$745,083	36	\$510	\$555	103%
Aug-23	10	5	7	1.2	\$888,387	\$740,000	\$775,714	24	\$505	\$578	103%
Jul-23	12	5	9	1.6	\$839,680	\$750,000	\$718,111	43	\$544	\$478	100%
Jun-23	9	6	10	1.3	\$771,493	\$894,000	\$883,488	27	\$468	\$470	105%
May-23	11	6	4	2.1	\$765,480	\$840,000	\$765,750	18	\$465	\$429	103%
Apr-23	10	2	7	1.3	\$903,833	\$610,000	\$682,285	37	\$439	\$462	106%
Mar-23	8	5	8	1.5	\$674,625	\$837,500	\$811,875	45	\$422	\$416	99%
Feb-23	13	3	8	2.8	\$662,690	\$707,109	\$729,422	40	\$439	\$499	100%
Jan-23	14	4	2	3.0	\$781,111	\$730,000	\$730,000	15	\$412	\$545	98%
Dec-22	13	2	7	2.1	\$862,222	\$740,000	\$717,000	51	\$466	\$436	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	3	-57.1%	\$734,949	-14.8%	\$715,000	-3.38%	\$923,333	28.8%	68	33.3%	101%
Dec-22	7	-30%	\$862,222	30.2%	\$740,000	-10%	\$717,000	-10.4%	51	132%	97%
Dec-21	10	-37.5%	\$661,995	-4.42%	\$822,500	31.1%	\$799,900	25.8%	22	29.4%	111%

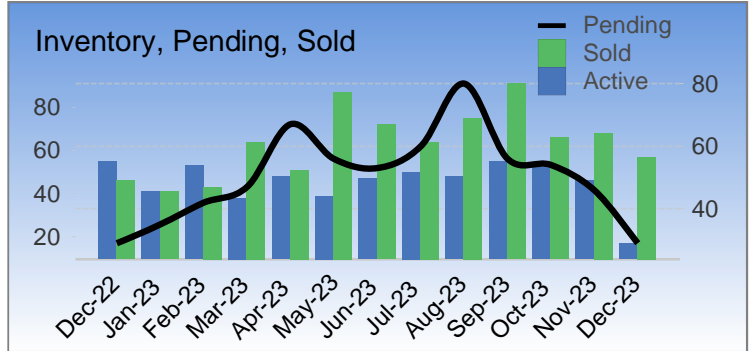
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	3	6	4	28
\$500-599K	0	10	1	7	27
\$600-699K	0	16	23	36	38
\$700-799K	0	19	24	35	31
\$800-899K	0	13	30	33	6
\$900-999K	0	12	17	18	4
\$1-1.299M	0	8	5	14	0
\$1.3-1.699M	0	1	1	0	0
\$1.7-1.999M	0	0	2	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	82	109	147	134

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of December - approximately 0.3 months of inventory.
- Sales Activity: 57 units were sold during December,
- Median Sales Price: \$1,511,562 during December
- Average price per sq.ft. in December was \$999
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 105% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	17	29	57	0.3	\$1,929,589	\$1,511,562	\$1,608,546	15	\$948	\$999	105%
Nov-23	46	46	68	0.6	\$1,592,323	\$1,520,000	\$1,701,220	15	\$948	\$998	104%
Oct-23	52	54	66	0.7	\$1,666,883	\$1,710,000	\$1,868,206	14	\$941	\$1,002	106%
Sep-23	55	56	91	0.8	\$1,785,302	\$1,675,000	\$1,856,582	12	\$1,007	\$977	107%
Aug-23	48	80	75	0.7	\$1,758,706	\$1,611,700	\$1,713,447	15	\$996	\$992	108%
Jul-23	50	60	64	0.7	\$1,624,973	\$1,623,000	\$1,755,139	12	\$979	\$997	106%
Jun-23	47	53	72	0.7	\$1,690,614	\$1,640,500	\$1,901,673	13	\$1,055	\$998	107%
May-23	39	56	87	0.6	\$1,866,211	\$1,601,000	\$1,735,716	13	\$1,091	\$996	108%
Apr-23	48	67	51	0.9	\$1,736,923	\$1,480,000	\$1,571,180	13	\$969	\$950	106%
Mar-23	38	47	64	0.8	\$1,633,672	\$1,510,000	\$1,661,382	19	\$914	\$944	104%
Feb-23	53	42	43	1.2	\$1,607,679	\$1,460,000	\$1,488,967	31	\$914	\$903	101%
Jan-23	41	35	41	0.8	\$1,767,250	\$1,300,000	\$1,521,088	27	\$891	\$909	99%
Dec-22	55	29	46	0.9	\$1,509,346	\$1,380,000	\$1,538,569	23	\$902	\$894	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Dec-23	57	23.9%	\$1,929,589	27.8%	\$1,511,562	9.53%	\$1,608,546	4.55%	15	-34.8%	105%
Dec-22	46	-51.6%	\$1,509,346	-6.5%	\$1,380,000	-11%	\$1,538,569	-11.6%	23	43.8%	97%
Dec-21	95	-20.8%	\$1,614,304	19%	\$1,550,000	21.8%	\$1,739,871	24.8%	16	23.1%	112%

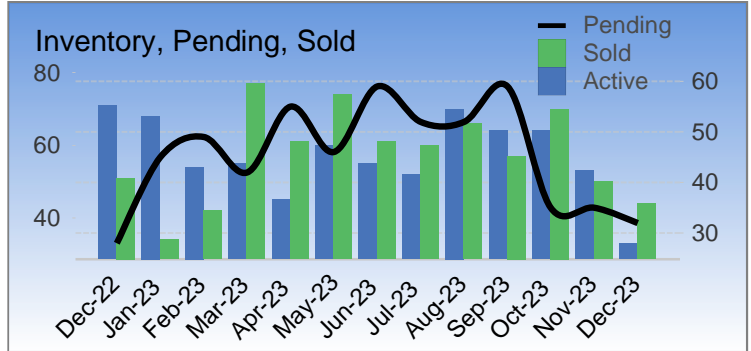
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	1	0	3	2
\$700-799K	0	2	1	5	25
\$800-899K	0	9	6	12	64
\$900-999K	0	22	19	47	120
\$1-1.299M	0	123	155	374	440
\$1.3-1.699M	0	324	416	667	289
\$1.7-1.999M	2	126	224	198	77
\$2-2.999M	0	135	202	201	93
>3M	0	37	59	58	7
Total	2	779	1082	1565	1117

Presented by:

Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 44 units were sold during December,
- Median Sales Price: \$945,000 during December
- Average price per sq.ft. in December was \$624
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 101% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	33	32	44	0.6	\$964,996	\$945,000	\$1,057,438	17	\$681	\$624	101%
Nov-23	53	35	50	0.9	\$1,065,164	\$897,500	\$1,035,537	18	\$670	\$623	103%
Oct-23	64	35	70	1.1	\$1,079,506	\$922,500	\$996,181	19	\$648	\$636	103%
Sep-23	64	59	57	1.1	\$980,536	\$970,000	\$1,069,673	13	\$631	\$642	107%
Aug-23	70	52	66	1.2	\$1,013,572	\$917,500	\$1,030,689	16	\$633	\$654	105%
Jul-23	52	52	60	0.8	\$1,001,666	\$910,000	\$1,041,481	20	\$652	\$640	106%
Jun-23	55	59	61	0.9	\$1,026,260	\$920,000	\$1,014,491	16	\$636	\$656	107%
May-23	60	46	74	0.9	\$1,037,576	\$905,000	\$1,046,190	18	\$636	\$628	105%
Apr-23	45	55	61	0.8	\$994,985	\$835,000	\$948,325	22	\$626	\$649	104%
Mar-23	55	42	77	1.2	\$1,009,967	\$875,000	\$998,734	30	\$674	\$605	103%
Feb-23	54	49	42	1.4	\$962,419	\$872,500	\$955,893	27	\$667	\$611	101%
Jan-23	68	45	34	1.4	\$970,349	\$852,500	\$856,334	40	\$678	\$575	98%
Dec-22	71	28	51	1.4	\$962,633	\$830,000	\$911,635	34	\$646	\$578	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	44	-13.7%	\$964,996	0.245%	\$945,000	13.9%	\$1,057,438	16%	17	-50%	101%
Dec-22	51	-43.3%	\$962,633	3.63%	\$830,000	-11.2%	\$911,635	-12.7%	34	100%	99%
Dec-21	90	-16.7%	\$928,876	-1.37%	\$935,000	14%	\$1,044,700	18.3%	17	0%	110%

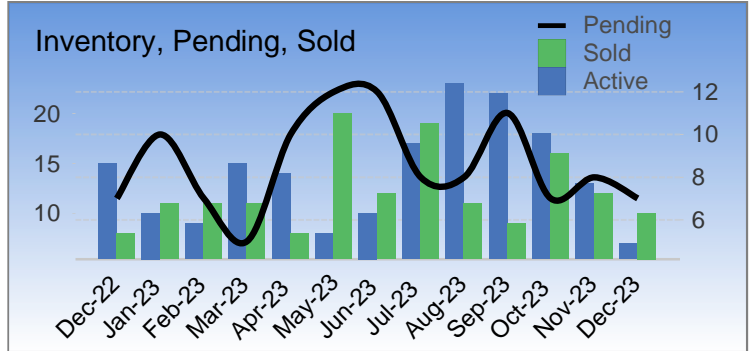
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	3	3	18
\$500-599K	0	15	7	10	51
\$600-699K	0	35	48	64	211
\$700-799K	0	111	116	198	238
\$800-899K	0	176	166	235	146
\$900-999K	0	113	123	188	66
\$1-1.299M	0	143	214	215	94
\$1.3-1.699M	0	65	116	97	29
\$1.7-1.999M	0	18	27	28	8
\$2-2.999M	0	19	21	17	1
>3M	0	0	0	0	0
Total	0	696	841	1055	862

Presented by:

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 10 units were sold during December,
- Median Sales Price: \$780,000 during December
- Average price per sq.ft. in December was \$435
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 106% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	7	7	10	0.6	\$892,790	\$780,000	\$853,505	21	\$478	\$435	106%
Nov-23	13	8	12	1.1	\$765,580	\$869,033	\$844,838	37	\$453	\$438	100%
Oct-23	18	7	16	1.7	\$844,708	\$787,500	\$764,312	33	\$462	\$437	105%
Sep-23	22	11	9	1.9	\$774,963	\$753,000	\$768,977	23	\$420	\$467	102%
Aug-23	23	8	11	1.6	\$795,503	\$875,000	\$953,545	28	\$437	\$456	103%
Jul-23	17	8	19	1.1	\$811,510	\$825,000	\$793,894	15	\$454	\$460	106%
Jun-23	10	12	12	1.1	\$813,777	\$801,000	\$805,141	16	\$429	\$462	102%
May-23	8	12	20	0.8	\$729,933	\$910,000	\$838,100	25	\$418	\$425	102%
Apr-23	14	10	8	1.8	\$884,204	\$950,000	\$937,492	44	\$430	\$416	102%
Mar-23	15	5	11	1.4	\$859,585	\$830,000	\$853,409	25	\$439	\$463	102%
Feb-23	9	7	11	1.0	\$800,983	\$755,000	\$751,454	46	\$447	\$412	101%
Jan-23	10	10	11	0.8	\$756,735	\$745,000	\$723,500	28	\$474	\$431	100%
Dec-22	15	7	8	1.1	\$697,158	\$710,500	\$748,625	29	\$464	\$475	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	10	25%	\$892,790	28.1%	\$780,000	9.78%	\$853,505	14%	21	-27.6%	106%
Dec-22	8	-52.9%	\$697,158	-7.64%	\$710,500	-20.3%	\$748,625	-16.9%	29	11.5%	100%
Dec-21	17	-41.4%	\$754,809	5.03%	\$891,000	32.8%	\$900,823	34.1%	26	62.5%	104%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	11	5	11	26
\$500-599K	0	13	11	20	35
\$600-699K	0	11	21	26	63
\$700-799K	0	34	33	53	64
\$800-899K	0	25	38	57	37
\$900-999K	0	34	44	48	2
\$1-1.299M	0	20	41	43	7
\$1.3-1.699M	0	2	7	5	1
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	150	200	263	235

Presented by:



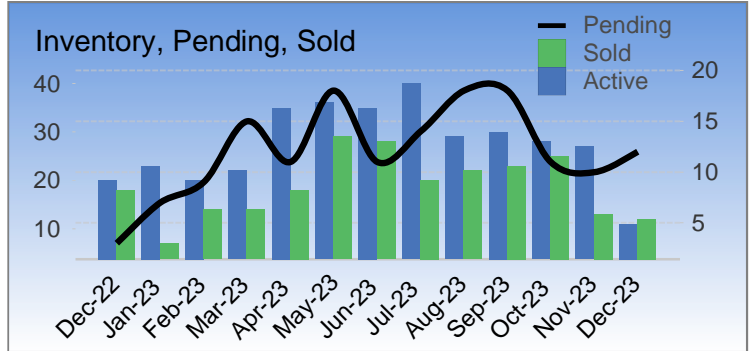
Includes Hercules and Rodeo

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Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 12 units were sold during December,
- Median Sales Price: \$1,607,500 during December
- Average price per sq.ft. in December was \$725
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	11	12	12	0.7	\$1,947,000	\$1,607,500	\$2,004,285	32	\$899	\$725	102%
Nov-23	27	10	13	1.4	\$2,531,882	\$1,820,000	\$2,037,538	28	\$865	\$787	100%
Oct-23	28	11	25	1.2	\$2,715,647	\$1,750,000	\$2,006,900	27	\$847	\$809	101%
Sep-23	30	18	23	1.4	\$2,243,392	\$1,785,000	\$1,952,304	33	\$850	\$785	103%
Aug-23	29	18	22	1.2	\$2,578,526	\$1,735,500	\$2,569,845	22	\$804	\$874	103%
Jul-23	40	14	20	1.6	\$2,270,550	\$1,739,600	\$2,074,278	24	\$809	\$850	103%
Jun-23	35	11	28	1.4	\$2,803,139	\$1,967,500	\$2,547,107	26	\$843	\$834	100%
May-23	36	18	29	1.8	\$2,408,410	\$2,300,000	\$2,314,317	21	\$863	\$881	100%
Apr-23	35	11	18	2.3	\$2,845,967	\$2,475,000	\$2,653,500	7	\$839	\$907	106%
Mar-23	22	15	14	1.9	\$2,598,433	\$1,780,758	\$1,983,512	22	\$799	\$869	102%
Feb-23	20	9	14	1.5	\$2,699,875	\$1,880,000	\$2,335,000	16	\$821	\$818	100%
Jan-23	23	7	7	1.4	\$1,872,493	\$1,500,000	\$1,660,571	62	\$826	\$688	97%
Dec-22	20	3	18	1.0	\$1,692,857	\$1,700,000	\$2,032,777	53	\$827	\$766	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	12	-33.3%	\$1,947,000	15%	\$1,607,500	-5.44%	\$2,004,285	-1.4%	32	-39.6%	102%
Dec-22	18	-21.7%	\$1,692,857	-22.8%	\$1,700,000	-17.1%	\$2,032,777	-6.45%	53	104%	98%
Dec-21	23	-37.8%	\$2,193,090	-5.25%	\$2,050,000	14.5%	\$2,172,826	7.74%	26	8.33%	113%

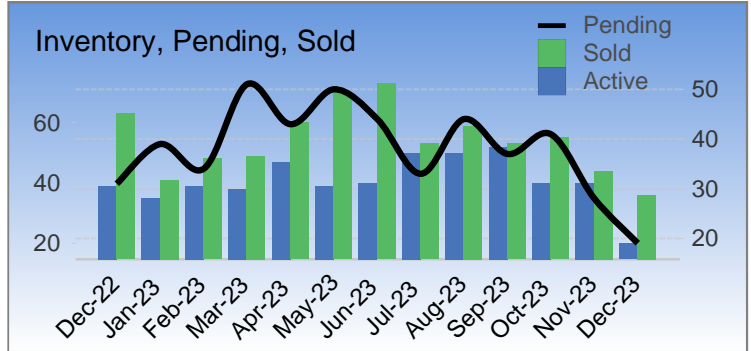
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	1	0	0
\$700-799K	0	0	0	0	2
\$800-899K	0	2	2	1	4
\$900-999K	0	2	4	6	7
\$1-1.299M	0	22	21	38	57
\$1.3-1.699M	0	57	62	101	92
\$1.7-1.999M	0	41	65	84	68
\$2-2.999M	0	67	96	133	85
>3M	0	34	79	56	32
Total	0	225	330	419	347

Presented by:

Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of December - approximately 0.5 months of inventory.
- Sales Activity: 36 units were sold during December,
- Median Sales Price: \$1,148,750 during December
- Average price per sq.ft. in December was \$697
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 103% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	20	19	36	0.5	\$1,231,935	\$1,148,750	\$1,190,937	15	\$808	\$697	103%
Nov-23	40	28	44	0.8	\$1,512,141	\$1,125,000	\$1,269,235	21	\$733	\$670	101%
Oct-23	40	41	55	0.7	\$1,476,462	\$1,200,000	\$1,273,772	13	\$749	\$701	105%
Sep-23	52	37	53	0.9	\$1,221,073	\$1,241,000	\$1,330,868	13	\$747	\$708	104%
Aug-23	50	44	59	0.8	\$1,247,567	\$1,335,000	\$1,460,703	13	\$728	\$712	106%
Jul-23	50	33	53	0.8	\$1,463,180	\$1,126,000	\$1,272,937	11	\$741	\$735	106%
Jun-23	40	44	73	0.6	\$1,327,499	\$1,200,000	\$1,346,999	10	\$835	\$715	105%
May-23	39	50	70	0.7	\$1,631,853	\$1,152,500	\$1,313,971	14	\$811	\$689	105%
Apr-23	47	43	60	0.9	\$1,295,303	\$1,229,500	\$1,269,671	16	\$673	\$647	104%
Mar-23	38	51	49	0.8	\$1,372,504	\$1,110,101	\$1,227,920	17	\$653	\$697	103%
Feb-23	39	34	48	0.8	\$1,270,957	\$1,037,500	\$1,166,360	21	\$702	\$657	101%
Jan-23	35	39	41	0.7	\$1,173,010	\$1,075,000	\$1,140,704	38	\$721	\$642	99%
Dec-22	39	31	63	0.7	\$1,414,933	\$989,000	\$1,127,803	31	\$736	\$645	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	36	-42.9%	\$1,231,935	-12.9%	\$1,148,750	16.2%	\$1,190,937	5.6%	15	-51.6%	103%
Dec-22	63	-12.5%	\$1,414,933	22.8%	\$989,000	-2.08%	\$1,127,803	-6.65%	31	107%	98%
Dec-21	72	-33.9%	\$1,152,188	18.5%	\$1,010,000	4.12%	\$1,208,141	14.4%	15	66.7%	106%

Sales Activity and Price Trends

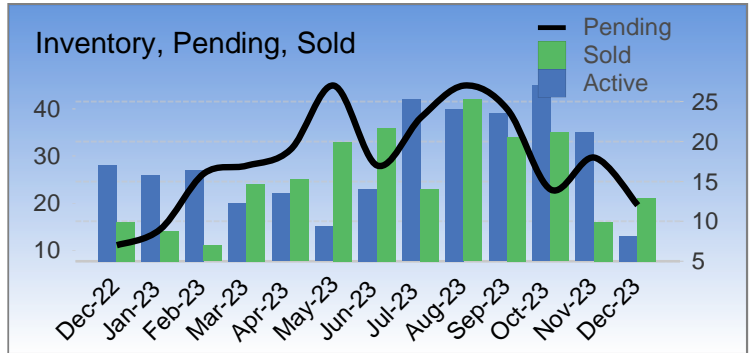
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	1	0	0
\$500-599K	0	0	1	3	13
\$600-699K	0	5	5	20	88
\$700-799K	0	24	31	57	199
\$800-899K	0	38	62	158	257
\$900-999K	0	94	116	248	155
\$1-1.299M	2	241	333	394	174
\$1.3-1.699M	1	146	235	274	105
\$1.7-1.999M	1	39	74	78	22
\$2-2.999M	0	50	85	66	14
>3M	0	3	8	2	1
Total	4	641	951	1300	1028

Presented by:



Market Activity Summary:

- Inventory: units were listed for sale as of the last day of December.
- Sales Activity: there were no units sold during this period.



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	13	12	21	0.7	\$830,250	\$810,000	\$825,387	25	\$498	\$511	101%
Nov-23	35	18	16	1.2	\$764,513	\$821,500	\$857,937	23	\$465	\$498	101%
Oct-23	45	14	35	1.2	\$1,024,226	\$802,500	\$903,144	28	\$474	\$529	100%
Sep-23	39	24	34	1.2	\$936,064	\$790,000	\$812,824	14	\$464	\$525	104%
Aug-23	40	27	42	1.2	\$837,128	\$872,500	\$845,756	13	\$485	\$523	101%
Jul-23	42	23	23	1.4	\$845,179	\$779,000	\$906,840	33	\$489	\$496	101%
Jun-23	23	17	36	0.8	\$804,730	\$815,500	\$899,907	19	\$492	\$547	104%
May-23	15	27	33	0.6	\$879,767	\$850,000	\$852,800	21	\$473	\$527	104%
Apr-23	22	19	25	1.2	\$889,266	\$765,250	\$848,357	21	\$544	\$510	100%
Mar-23	20	17	24	1.2	\$909,338	\$760,000	\$751,537	17	\$521	\$508	104%
Feb-23	27	16	11	1.9	\$705,061	\$807,000	\$839,058	27	\$539	\$437	103%
Jan-23	26	9	14	1.4	\$872,727	\$715,000	\$758,563	38	\$508	\$480	99%
Dec-22	28	7	16	1.2	\$722,894	\$749,900	\$809,073	32	\$476	\$506	98%

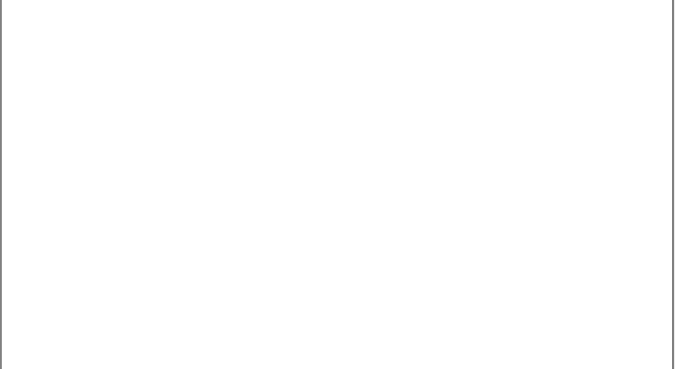
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	21	31.3%	\$830,250	14.9%	\$810,000	8.01%	\$825,387	2.02%	25	-21.9%	101%
Dec-22	16	-55.6%	\$722,894	-12.1%	\$749,900	-6.26%	\$809,073	-7.7%	32	52.4%	98%
Dec-21	36	-36.8%	\$822,429	-1.77%	\$800,000	14.3%	\$876,560	11.5%	21	23.5%	103%

Sales Activity and Price Trends

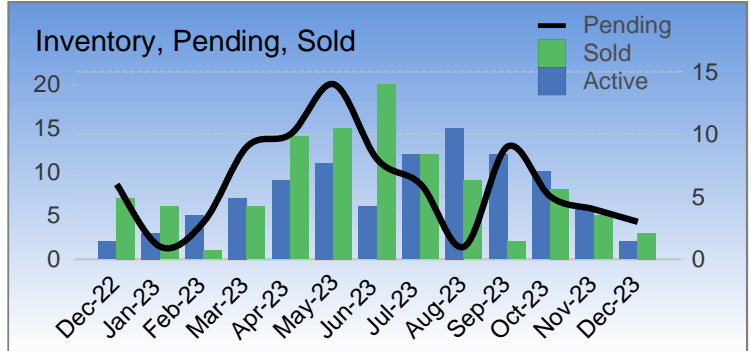
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	22	8	14	38
\$500-599K	0	25	29	45	80
\$600-699K	0	51	68	76	121
\$700-799K	2	67	79	120	99
\$800-899K	0	67	86	109	71
\$900-999K	0	51	56	75	30
\$1-1.299M	0	42	74	82	20
\$1.3-1.699M	0	14	37	26	8
\$1.7-1.999M	0	2	7	3	3
\$2-2.999M	0	4	4	7	1
>3M	0	1	0	0	1
Total	2	346	448	557	472

Presented by:



Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of December - approximately 0.4 months of inventory.
- Sales Activity: 3 units were sold during December,
- Median Sales Price: \$1,900,000 during December
- Average price per sq.ft. in December was \$739
- Average Days-on-Market (DOM) is approximately 45 days
- Sold over Asking: On average, buyers paid 95% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	2	3	3	0.4	\$1,712,000	\$1,900,000	\$1,903,333	45	\$706	\$739	95%
Nov-23	6	4	5	1.2	\$2,008,450	\$1,546,000	\$1,657,200	24	\$763	\$873	105%
Oct-23	10	5	8	1.6	\$2,003,648	\$1,685,000	\$1,863,125	20	\$796	\$764	100%
Sep-23	12	9	2	1.6	\$1,980,200	\$2,925,000	\$2,925,000	20	\$803	\$848	101%
Aug-23	15	1	9	1.1	\$1,893,788	\$2,105,000	\$2,096,111	21	\$771	\$843	101%
Jul-23	12	6	12	0.8	\$1,995,933	\$1,760,000	\$1,878,083	12	\$825	\$780	103%
Jun-23	6	8	20	0.4	\$1,951,407	\$2,103,000	\$2,149,336	10	\$775	\$868	106%
May-23	11	14	15	0.9	\$1,978,466	\$1,735,000	\$1,854,366	17	\$763	\$879	104%
Apr-23	9	10	14	1.3	\$2,026,731	\$1,952,500	\$2,153,761	9	\$792	\$854	105%
Mar-23	7	9	6	1.8	\$1,908,599	\$2,062,500	\$2,165,000	25	\$788	\$897	107%
Feb-23	5	3	1	1.1	\$2,419,000	\$2,625,000	\$2,625,000	4	\$808	\$845	104%
Jan-23	3	1	6	0.5	\$2,215,000	\$1,715,000	\$1,654,166	49	\$792	\$781	100%
Dec-22	2	6	7	0.3	\$1,564,300	\$1,700,000	\$1,885,514	21	\$888	\$698	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	3	-57.1%	\$1,712,000	9.44%	\$1,900,000	11.8%	\$1,903,333	0.945%	45	114%	95%
Dec-22	7	-36.4%	\$1,564,300	-5.81%	\$1,700,000	-9.81%	\$1,885,514	-5.87%	21	-30%	97%
Dec-21	11	-35.3%	\$1,660,800	8.87%	\$1,885,000	20.8%	\$2,003,090	28.1%	30	173%	115%

Sales Activity and Price Trends

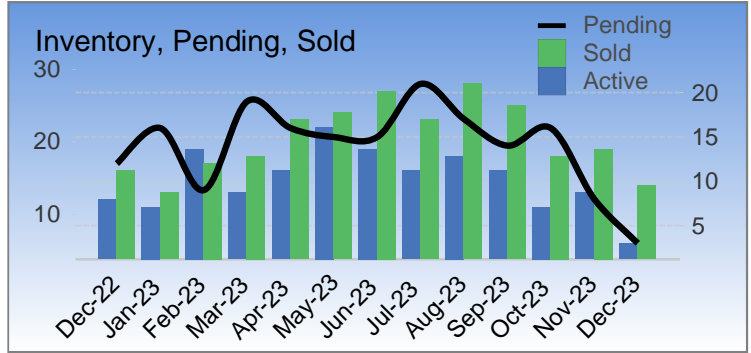
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	1
\$900-999K	0	1	0	0	4
\$1-1.299M	0	1	1	11	34
\$1.3-1.699M	0	27	27	54	78
\$1.7-1.999M	0	28	22	49	33
\$2-2.999M	0	40	56	67	23
>3M	0	4	12	5	1
Total	0	101	118	187	174

Presented by:



Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 0.4 months of inventory.
- Sales Activity: 14 units were sold during December,
- Median Sales Price: \$1,307,500 during December
- Average price per sq.ft. in December was \$808
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	6	3	14	0.4	\$1,182,298	\$1,307,500	\$1,291,563	14	\$835	\$808	102%
Nov-23	13	8	19	0.7	\$1,278,435	\$1,288,000	\$1,244,116	19	\$747	\$848	101%
Oct-23	11	16	18	0.6	\$1,252,032	\$1,412,775	\$1,411,308	8	\$824	\$775	102%
Sep-23	16	14	25	0.7	\$1,295,694	\$1,310,004	\$1,343,084	16	\$785	\$843	105%
Aug-23	18	17	28	0.7	\$1,276,931	\$1,337,500	\$1,327,321	11	\$757	\$823	107%
Jul-23	16	21	23	0.6	\$1,345,790	\$1,200,000	\$1,275,304	13	\$778	\$810	106%
Jun-23	19	15	27	0.8	\$1,312,599	\$1,360,000	\$1,347,370	19	\$786	\$849	108%
May-23	22	15	24	1.1	\$1,258,079	\$1,300,500	\$1,342,070	11	\$772	\$826	107%
Apr-23	16	16	23	0.9	\$1,278,521	\$1,205,000	\$1,227,821	12	\$791	\$785	105%
Mar-23	13	19	18	0.9	\$1,224,017	\$1,142,500	\$1,207,277	19	\$814	\$780	100%
Feb-23	19	9	17	1.2	\$1,218,601	\$1,155,000	\$1,186,058	19	\$795	\$789	102%
Jan-23	11	16	13	0.7	\$1,259,097	\$1,098,000	\$1,071,589	37	\$837	\$726	96%
Dec-22	12	12	16	0.9	\$1,113,590	\$1,132,500	\$1,189,937	22	\$792	\$701	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	14	-12.5%	\$1,182,298	6.17%	\$1,307,500	15.5%	\$1,291,563	8.54%	14	-36.4%	102%
Dec-22	16	-40.7%	\$1,113,590	-1.79%	\$1,132,500	-10.3%	\$1,189,937	-7.07%	22	10%	100%
Dec-21	27	-18.2%	\$1,133,848	4.17%	\$1,262,800	23.2%	\$1,280,461	16.4%	20	66.7%	111%

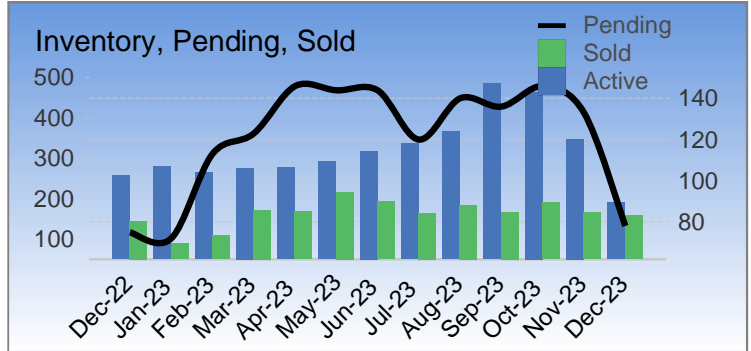
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	0
\$600-699K	0	1	0	0	2
\$700-799K	0	6	1	1	21
\$800-899K	0	9	6	18	46
\$900-999K	0	26	20	48	72
\$1-1.299M	0	93	100	188	98
\$1.3-1.699M	0	93	123	144	45
\$1.7-1.999M	0	14	13	22	3
\$2-2.999M	0	7	34	2	0
>3M	0	0	1	0	1
Total	0	249	298	424	288

Presented by:

Market Activity Summary:

- Inventory: 196 units were listed for sale as of the last day of December - approximately 1.1 months of inventory.
- Sales Activity: 158 units were sold during December,
- Median Sales Price: \$975,000 during December
- Average price per sq.ft. in December was \$635
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 106% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	191	78	158	1.1	\$1,085,043	\$975,000	\$1,154,531	31	\$573	\$635	106%
Nov-23	347	133	166	2.0	\$978,052	\$1,050,000	\$1,172,029	28	\$561	\$4,414	110%
Oct-23	464	146	191	2.6	\$1,082,139	\$1,133,000	\$1,223,539	23	\$1,939	\$715	112%
Sep-23	485	136	168	2.9	\$1,129,365	\$1,125,000	\$1,241,529	30	\$583	\$707	112%
Aug-23	366	140	184	2.1	\$1,041,318	\$975,000	\$1,134,051	28	\$575	\$656	110%
Jul-23	336	120	165	1.8	\$964,101	\$1,020,000	\$1,193,431	22	\$577	\$682	112%
Jun-23	318	144	193	1.7	\$1,133,131	\$1,075,000	\$1,294,574	21	\$605	\$706	113%
May-23	292	144	217	1.6	\$1,123,841	\$1,050,000	\$1,240,767	29	\$610	\$704	112%
Apr-23	278	146	169	1.9	\$1,212,025	\$950,000	\$1,181,505	29	\$602	\$658	112%
Mar-23	276	123	172	2.3	\$1,150,572	\$1,050,000	\$1,235,865	31	\$602	\$692	111%
Feb-23	265	113	110	2.4	\$1,128,853	\$845,000	\$1,095,526	38	\$586	\$680	108%
Jan-23	279	72	90	2.0	\$1,099,790	\$750,000	\$966,897	38	\$577	\$596	104%
Dec-22	258	75	145	1.5	\$865,475	\$850,000	\$1,030,024	37	\$541	\$630	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	158	8.97%	\$1,085,043	25.4%	\$975,000	14.7%	\$1,154,531	12.1%	31	-16.2%	106%
Dec-22	145	-43.6%	\$865,475	-16.4%	\$850,000	-12.4%	\$1,030,024	-11.4%	37	42.3%	105%
Dec-21	257	-16.6%	\$1,035,658	18.4%	\$970,000	10%	\$1,162,551	9.88%	26	0%	115%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	168	128	215	259
\$500-599K	0	188	222	279	273
\$600-699K	0	191	243	289	227
\$700-799K	1	154	188	263	207
\$800-899K	0	137	174	267	282
\$900-999K	0	129	188	261	203
\$1-1.299M	4	319	409	531	405
\$1.3-1.699M	0	351	462	650	399
\$1.7-1.999M	0	146	234	258	122
\$2-2.999M	1	137	245	300	139
>3M	0	63	100	110	49
Total	7	1983	2593	3423	2565

Presented by:

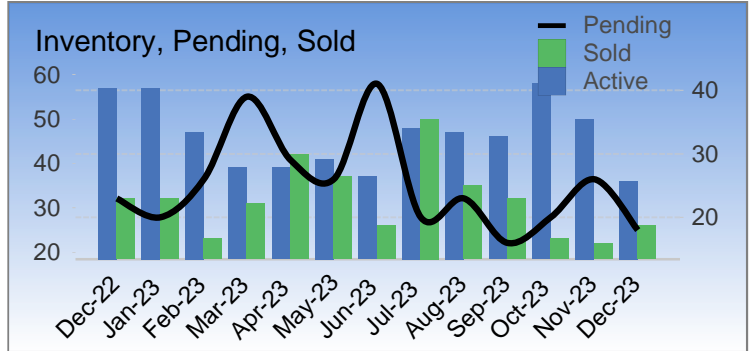
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Market Activity Summary:

- Inventory: 40 units were listed for sale as of the last day of December - approximately 1.7 months of inventory.
- Sales Activity: 26 units were sold during December,
- Median Sales Price: \$672,500 during December
- Average price per sq.ft. in December was \$361
- Average Days-on-Market (DOM) is approximately 57 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	36	18	26	1.7	\$868,223	\$672,500	\$672,982	57	\$388	\$361	100%
Nov-23	50	26	22	2.0	\$712,044	\$640,500	\$664,010	25	\$358	\$373	100%
Oct-23	58	20	23	2.0	\$689,593	\$696,000	\$711,084	27	\$358	\$322	100%
Sep-23	46	16	32	1.2	\$705,096	\$672,500	\$685,310	24	\$352	\$349	101%
Aug-23	47	23	35	1.3	\$697,041	\$695,000	\$717,985	20	\$362	\$340	101%
Jul-23	48	20	50	1.3	\$720,372	\$683,000	\$716,132	23	\$366	\$337	101%
Jun-23	37	41	26	1.1	\$715,659	\$722,500	\$766,534	15	\$380	\$377	103%
May-23	41	26	37	1.1	\$753,547	\$700,000	\$706,553	23	\$334	\$344	103%
Apr-23	39	29	42	1.3	\$741,566	\$686,147	\$680,563	36	\$327	\$331	101%
Mar-23	39	39	31	1.4	\$711,768	\$674,990	\$663,161	40	\$369	\$328	99%
Feb-23	47	26	23	1.7	\$702,798	\$640,000	\$646,194	30	\$311	\$341	99%
Jan-23	57	20	32	1.8	\$710,577	\$632,537	\$636,471	36	\$320	\$353	101%
Dec-22	57	23	32	1.6	\$667,687	\$605,000	\$647,530	55	\$334	\$360	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	26	-18.8%	\$868,223	30%	\$672,500	11.2%	\$672,982	3.93%	57	3.64%	100%
Dec-22	32	-17.9%	\$667,687	-7.75%	\$605,000	-14.2%	\$647,530	-9.87%	55	162%	98%
Dec-21	39	-23.5%	\$723,747	22.7%	\$705,000	17.5%	\$718,435	20%	21	110%	102%

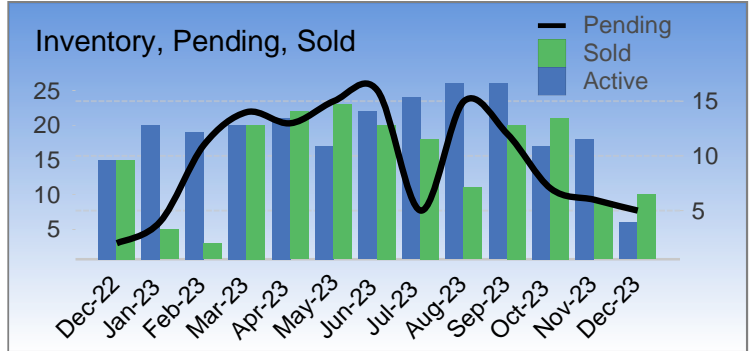
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	17	18	34	180
\$500-599K	0	63	73	154	212
\$600-699K	0	138	160	194	113
\$700-799K	0	98	120	145	43
\$800-899K	0	41	74	75	13
\$900-999K	0	16	42	27	4
\$1-1.299M	0	4	19	20	2
\$1.3-1.699M	0	1	3	3	0
\$1.7-1.999M	0	1	1	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	379	510	652	567

Presented by:

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of December - approximately 0.5 months of inventory.
- Sales Activity: 10 units were sold during December,
- Median Sales Price: \$1,550,000 during December
- Average price per sq.ft. in December was \$797
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	6	5	10	0.5	\$1,521,000	\$1,550,000	\$1,790,000	19	\$867	\$797	98%
Nov-23	18	6	9	1.1	\$2,345,909	\$2,011,000	\$1,787,250	24	\$825	\$742	105%
Oct-23	17	7	21	1.0	\$1,884,363	\$2,000,000	\$2,092,904	26	\$799	\$773	101%
Sep-23	26	12	20	1.6	\$2,181,593	\$2,002,500	\$2,142,000	19	\$817	\$812	103%
Aug-23	26	15	11	1.6	\$2,194,000	\$2,200,000	\$2,201,363	19	\$802	\$790	103%
Jul-23	24	5	18	1.2	\$2,383,944	\$2,550,000	\$2,442,333	24	\$739	\$849	103%
Jun-23	22	16	20	1.0	\$2,435,703	\$1,925,000	\$2,046,150	14	\$793	\$880	107%
May-23	17	15	23	0.8	\$2,267,833	\$2,030,000	\$2,265,510	20	\$794	\$836	104%
Apr-23	21	13	22	1.4	\$2,172,846	\$1,990,000	\$2,052,954	24	\$755	\$803	103%
Mar-23	20	14	20	2.1	\$2,266,222	\$1,887,500	\$2,076,525	39	\$809	\$812	99%
Feb-23	19	11	3	2.5	\$2,432,076	\$1,210,000	\$1,300,000	30	\$796	\$657	107%
Jan-23	20	4	5	1.8	\$2,242,846	\$1,650,000	\$1,661,448	53	\$754	\$682	95%
Dec-22	15	2	15	1.0	\$2,800,000	\$2,130,000	\$2,297,266	37	\$755	\$742	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	10	-33.3%	\$1,521,000	-45.7%	\$1,550,000	-27.2%	\$1,790,000	-22.1%	19	-48.6%	98%
Dec-22	15	25%	\$2,800,000	32.4%	\$2,130,000	-7.39%	\$2,297,266	-1.54%	37	54.2%	98%
Dec-21	12	-52%	\$2,114,714	7.92%	\$2,300,000	41.5%	\$2,333,166	30.3%	24	-20%	111%

Sales Activity and Price Trends

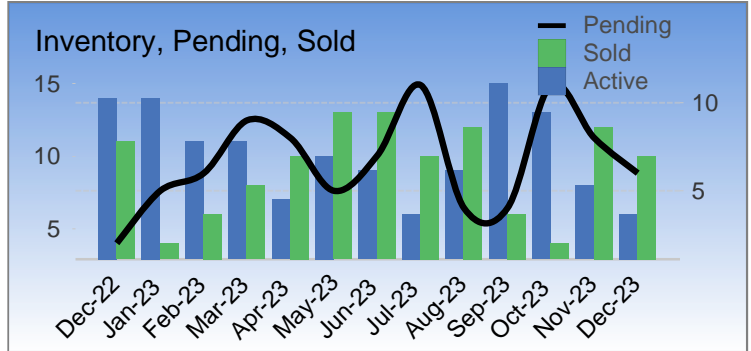
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	1	0	0	2
\$800-899K	0	1	2	0	5
\$900-999K	0	0	0	1	7
\$1-1.299M	0	19	13	20	37
\$1.3-1.699M	0	42	42	79	82
\$1.7-1.999M	0	28	48	97	58
\$2-2.999M	1	67	86	124	75
>3M	0	24	44	52	21
Total	1	182	235	373	287

Presented by:



Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 10 units were sold during December,
- Median Sales Price: \$763,500 during December
- Average price per sq.ft. in December was \$424
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 101% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	6	6	10	0.7	\$756,142	\$763,500	\$763,100	36	\$452	\$424	101%
Nov-23	8	8	12	1.1	\$768,989	\$797,500	\$783,190	21	\$436	\$537	104%
Oct-23	13	11	4	1.8	\$764,278	\$790,000	\$843,972	16	\$459	\$501	105%
Sep-23	15	4	6	1.6	\$753,142	\$873,000	\$935,500	15	\$497	\$512	104%
Aug-23	9	4	12	0.8	\$843,328	\$765,500	\$747,729	17	\$476	\$504	103%
Jul-23	6	11	10	0.5	\$761,072	\$730,000	\$735,630	21	\$493	\$483	106%
Jun-23	9	7	13	0.8	\$748,134	\$760,000	\$791,615	33	\$477	\$477	99%
May-23	10	5	13	1.1	\$753,522	\$795,000	\$808,307	31	\$480	\$476	105%
Apr-23	7	8	10	1.1	\$697,390	\$745,000	\$751,340	36	\$531	\$526	101%
Mar-23	11	9	8	1.8	\$754,658	\$743,000	\$763,500	21	\$465	\$451	102%
Feb-23	11	6	6	1.7	\$728,648	\$678,943	\$682,147	28	\$467	\$498	99%
Jan-23	14	5	4	1.5	\$724,737	\$615,000	\$618,750	69	\$483	\$507	98%
Dec-22	14	2	11	1.2	\$724,333	\$710,000	\$712,454	25	\$518	\$498	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	10	-9.09%	\$756,142	4.39%	\$763,500	7.54%	\$763,100	7.11%	36	44%	101%
Dec-22	11	-26.7%	\$724,333	-1.84%	\$710,000	-6.58%	\$712,454	-7.7%	25	-3.85%	100%
Dec-21	15	7.14%	\$737,917	13.7%	\$760,000	4.72%	\$771,900	4.64%	26	100%	106%

Sales Activity and Price Trends

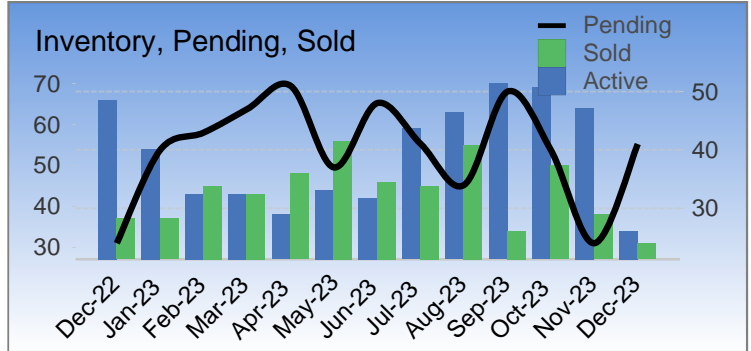
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	1	3	6
\$500-599K	0	5	3	9	44
\$600-699K	0	19	16	32	40
\$700-799K	0	45	50	70	35
\$800-899K	1	25	40	36	7
\$900-999K	0	8	24	17	3
\$1-1.299M	0	4	7	11	1
\$1.3-1.699M	0	1	1	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1	108	142	179	136

Presented by:



Market Activity Summary:

- Inventory: 39 units were listed for sale as of the last day of December - approximately 1.0 months of inventory.
- Sales Activity: 31 units were sold during December,
- Median Sales Price: \$570,000 during December
- Average price per sq.ft. in December was \$379
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 103% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	34	41	31	1.0	\$675,624	\$570,000	\$577,167	16	\$371	\$379	103%
Nov-23	64	24	38	1.6	\$587,022	\$704,495	\$663,201	30	\$357	\$356	101%
Oct-23	69	40	50	1.5	\$628,956	\$604,000	\$587,012	20	\$355	\$389	102%
Sep-23	70	50	34	1.6	\$629,173	\$592,500	\$609,088	19	\$358	\$378	101%
Aug-23	63	34	55	1.3	\$637,535	\$629,000	\$623,207	19	\$354	\$380	102%
Jul-23	59	41	45	1.3	\$607,543	\$625,000	\$642,811	17	\$368	\$380	103%
Jun-23	42	48	46	0.9	\$606,139	\$613,500	\$620,449	11	\$354	\$373	103%
May-23	44	37	56	1.0	\$637,500	\$615,000	\$607,219	18	\$358	\$385	103%
Apr-23	38	51	48	0.9	\$611,350	\$612,500	\$624,324	30	\$368	\$383	102%
Mar-23	43	47	43	1.1	\$637,743	\$580,000	\$614,907	41	\$369	\$372	101%
Feb-23	43	43	45	1.1	\$606,582	\$540,000	\$596,978	42	\$367	\$353	100%
Jan-23	54	40	37	1.7	\$645,060	\$535,000	\$562,968	31	\$367	\$369	99%
Dec-22	66	24	37	1.8	\$545,554	\$599,950	\$614,219	49	\$376	\$363	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	31	-16.2%	\$675,624	23.8%	\$570,000	-4.99%	\$577,167	-6.03%	16	-67.3%	103%
Dec-22	37	-45.6%	\$545,554	-13.6%	\$599,950	-4.01%	\$614,219	-6.71%	49	158%	99%
Dec-21	68	-11.7%	\$631,684	18.1%	\$625,000	23.8%	\$658,387	22.4%	19	11.8%	103%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	119	100	137	353
\$500-599K	0	139	170	189	170
\$600-699K	1	144	200	213	79
\$700-799K	0	66	107	78	39
\$800-899K	0	25	55	63	7
\$900-999K	0	22	24	25	0
\$1-1.299M	0	13	22	6	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	528	679	711	648

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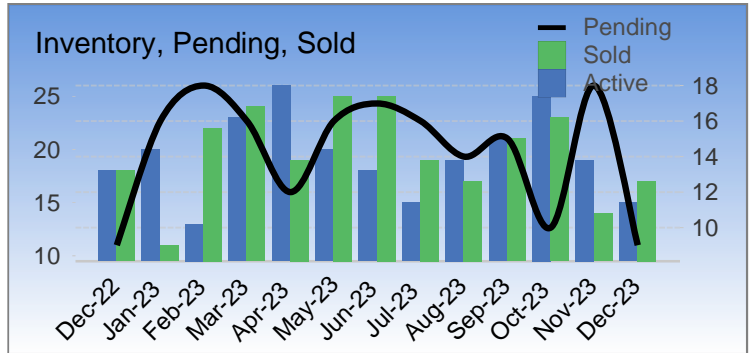
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 17 units were sold during December,
- Median Sales Price: \$950,000 during December
- Average price per sq.ft. in December was \$635
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	15	9	17	0.8	\$1,370,499	\$950,000	\$1,090,235	25	\$583	\$635	100%
Nov-23	19	18	14	1.0	\$973,364	\$957,500	\$993,642	19	\$580	\$598	103%
Oct-23	25	10	23	1.2	\$1,152,720	\$1,145,000	\$1,172,426	22	\$613	\$622	101%
Sep-23	21	15	21	1.2	\$1,162,466	\$1,125,000	\$1,197,366	14	\$562	\$644	102%
Aug-23	19	14	17	1.0	\$1,282,750	\$1,325,000	\$1,272,411	17	\$570	\$597	103%
Jul-23	15	16	19	0.7	\$1,218,694	\$1,200,000	\$1,177,599	15	\$611	\$665	103%
Jun-23	18	17	25	0.9	\$1,223,699	\$1,105,000	\$1,154,860	10	\$581	\$695	105%
May-23	20	16	25	0.9	\$1,067,235	\$1,084,000	\$1,082,024	18	\$584	\$702	106%
Apr-23	26	12	19	1.2	\$1,064,695	\$1,220,200	\$1,236,905	13	\$627	\$693	105%
Mar-23	23	16	24	1.2	\$1,162,621	\$935,000	\$993,566	13	\$623	\$626	101%
Feb-23	13	18	22	0.8	\$1,029,704	\$1,057,000	\$1,028,631	34	\$622	\$615	100%
Jan-23	20	16	11	1.2	\$1,071,245	\$989,000	\$1,067,272	42	\$587	\$606	101%
Dec-22	18	9	18	0.8	\$1,192,190	\$1,075,000	\$1,118,694	35	\$570	\$616	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Dec-23	17	-5.56%	\$1,370,499	15%	\$950,000	-11.6%	\$1,090,235	-2.54%	25	-28.6%	100%
Dec-22	18	-33.3%	\$1,192,190	8.03%	\$1,075,000	-6.52%	\$1,118,694	-4.07%	35	150%	100%
Dec-21	27	-15.6%	\$1,103,590	14.5%	\$1,150,000	16.5%	\$1,166,203	15.5%	14	-17.6%	110%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	3	1
\$500-599K	0	2	0	3	8
\$600-699K	0	10	12	15	39
\$700-799K	0	24	30	45	60
\$800-899K	0	29	44	56	60
\$900-999K	0	29	38	83	58
\$1-1.299M	1	76	110	158	92
\$1.3-1.699M	0	55	78	80	17
\$1.7-1.999M	0	8	17	8	3
\$2-2.999M	0	4	2	1	0
>3M	0	0	0	0	0
Total	1	237	331	452	338

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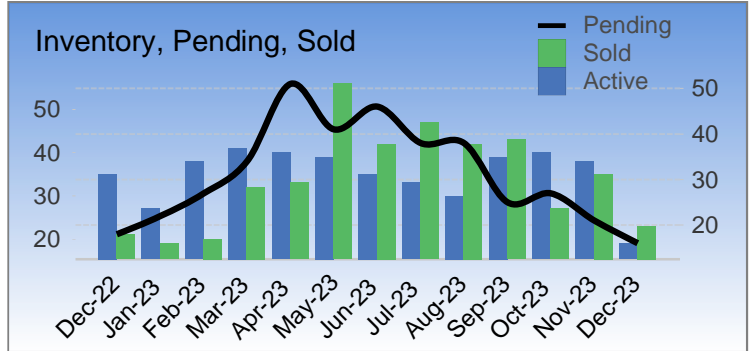
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 23 units were sold during December,
- Median Sales Price: \$1,501,000 during December
- Average price per sq.ft. in December was \$847
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 104% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	19	16	23	0.7	\$2,595,502	\$1,501,000	\$1,739,647	14	\$862	\$847	104%
Nov-23	38	21	35	1.1	\$2,049,033	\$1,700,000	\$1,814,221	13	\$842	\$807	102%
Oct-23	40	27	27	1.2	\$1,937,970	\$1,735,000	\$2,064,753	14	\$851	\$816	102%
Sep-23	39	25	43	0.9	\$1,873,382	\$1,725,000	\$1,993,600	11	\$836	\$848	102%
Aug-23	30	38	42	0.7	\$2,137,499	\$1,855,000	\$2,085,044	16	\$844	\$856	100%
Jul-23	33	38	47	0.7	\$2,034,354	\$1,825,000	\$2,020,170	12	\$827	\$877	105%
Jun-23	35	46	42	0.8	\$2,148,975	\$1,690,000	\$1,930,478	13	\$864	\$858	105%
May-23	39	41	56	1.0	\$2,303,658	\$1,797,500	\$1,870,794	13	\$886	\$859	104%
Apr-23	40	51	33	1.4	\$2,057,756	\$1,750,000	\$1,897,272	9	\$869	\$853	104%
Mar-23	41	34	32	1.7	\$2,174,464	\$1,848,500	\$2,048,625	18	\$868	\$793	100%
Feb-23	38	27	20	2.0	\$2,468,715	\$1,491,000	\$1,701,425	36	\$850	\$768	99%
Jan-23	27	22	19	1.1	\$2,144,483	\$1,480,000	\$1,652,612	43	\$851	\$754	98%
Dec-22	35	18	21	1.1	\$2,241,429	\$1,537,000	\$1,555,333	36	\$811	\$745	96%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	23	9.52%	\$2,595,502	15.8%	\$1,501,000	-2.34%	\$1,739,647	11.9%	14	-61.1%	104%
Dec-22	21	-57.1%	\$2,241,429	14.7%	\$1,537,000	-7.13%	\$1,555,333	-15.9%	36	350%	96%
Dec-21	49	-33.8%	\$1,954,237	21.5%	\$1,655,000	19.3%	\$1,849,795	9.07%	8	-42.9%	110%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	1	0
\$500-599K	0	0	0	1	3
\$600-699K	0	1	2	3	1
\$700-799K	0	0	0	5	6
\$800-899K	0	3	6	0	31
\$900-999K	0	3	3	18	68
\$1-1.299M	0	51	41	162	252
\$1.3-1.699M	0	143	196	324	182
\$1.7-1.999M	0	102	110	162	48
\$2-2.999M	0	70	136	168	93
>3M	0	46	70	77	18
Total	0	419	564	921	702

Presented by:



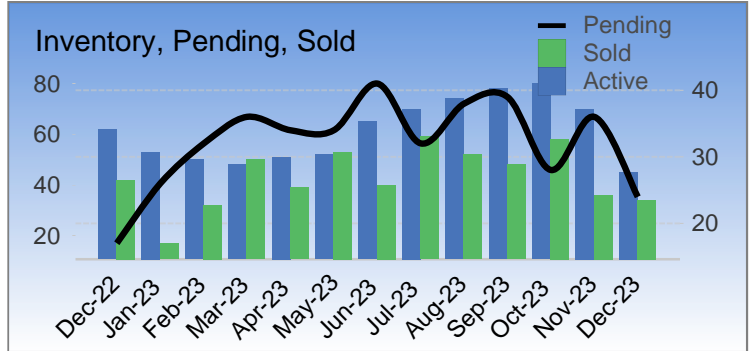
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 50 units were listed for sale as of the last day of December - approximately 1.2 months of inventory.
- Sales Activity: 34 units were sold during December,
- Median Sales Price: \$558,000 during December
- Average price per sq.ft. in December was \$490
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	45	24	34	1.2	\$647,465	\$558,000	\$636,014	27	\$535	\$490	102%
Nov-23	70	36	36	1.5	\$601,743	\$680,000	\$730,775	18	\$544	\$483	106%
Oct-23	80	28	58	1.5	\$687,502	\$625,000	\$659,452	19	\$521	\$503	104%
Sep-23	78	39	48	1.5	\$720,865	\$692,800	\$789,714	19	\$518	\$557	106%
Aug-23	74	38	52	1.5	\$761,368	\$712,500	\$776,307	22	\$500	\$567	106%
Jul-23	70	32	59	1.5	\$698,362	\$705,000	\$718,408	21	\$498	\$552	107%
Jun-23	65	41	40	1.6	\$730,424	\$735,000	\$778,004	22	\$498	\$526	108%
May-23	52	34	53	1.1	\$742,669	\$618,888	\$668,878	32	\$512	\$532	107%
Apr-23	51	34	39	1.3	\$757,718	\$680,000	\$758,868	31	\$485	\$491	105%
Mar-23	48	36	50	1.6	\$714,303	\$637,500	\$674,370	35	\$490	\$479	102%
Feb-23	50	32	32	1.8	\$721,572	\$660,000	\$699,968	45	\$463	\$482	101%
Jan-23	53	26	17	1.6	\$648,599	\$633,000	\$700,294	50	\$464	\$469	99%
Dec-22	62	17	42	1.3	\$885,888	\$647,500	\$720,595	43	\$484	\$527	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	34	-19%	\$647,465	-26.9%	\$558,000	-13.8%	\$636,014	-11.7%	27	-37.2%	102%
Dec-22	42	-40%	\$885,888	36.5%	\$647,500	-6.83%	\$720,595	-5.26%	43	126%	100%
Dec-21	70	-15.7%	\$648,914	-1.92%	\$695,000	15.8%	\$760,609	14.3%	19	-29.6%	110%

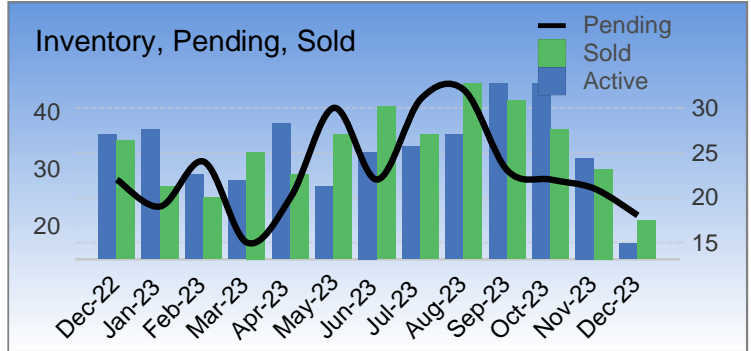
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	82	70	94	198
\$500-599K	1	96	101	165	169
\$600-699K	1	110	119	150	110
\$700-799K	0	87	103	113	85
\$800-899K	1	42	73	128	91
\$900-999K	0	30	72	68	34
\$1-1.299M	0	56	94	60	22
\$1.3-1.699M	0	11	19	15	7
\$1.7-1.999M	0	2	4	5	2
\$2-2.999M	0	2	2	2	1
>3M	0	0	0	0	0
Total	3	518	657	800	719

Presented by:

Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 21 units were sold during December,
- Median Sales Price: \$910,000 during December
- Average price per sq.ft. in December was \$641
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	17	18	21	0.6	\$851,891	\$910,000	\$884,339	25	\$643	\$641	102%
Nov-23	32	21	30	0.9	\$922,957	\$844,000	\$871,216	16	\$679	\$604	103%
Oct-23	45	22	37	1.1	\$856,520	\$850,000	\$938,351	18	\$650	\$642	105%
Sep-23	45	23	42	1.1	\$923,941	\$840,000	\$857,533	12	\$671	\$683	108%
Aug-23	36	32	45	0.9	\$894,416	\$900,000	\$952,151	15	\$652	\$610	107%
Jul-23	34	31	36	0.9	\$876,381	\$837,500	\$936,131	18	\$665	\$627	108%
Jun-23	33	22	41	1.0	\$898,809	\$865,000	\$919,914	10	\$653	\$666	108%
May-23	27	30	36	0.8	\$846,444	\$937,500	\$999,475	22	\$682	\$582	107%
Apr-23	38	20	29	1.3	\$925,282	\$838,000	\$887,340	18	\$639	\$613	105%
Mar-23	28	15	33	1.2	\$834,753	\$840,000	\$861,272	19	\$647	\$638	104%
Feb-23	29	24	25	1.1	\$846,638	\$778,000	\$812,120	38	\$643	\$641	103%
Jan-23	37	19	27	1.3	\$846,392	\$790,000	\$799,685	26	\$618	\$563	101%
Dec-22	36	22	35	1.0	\$842,907	\$847,000	\$872,753	36	\$635	\$575	99%

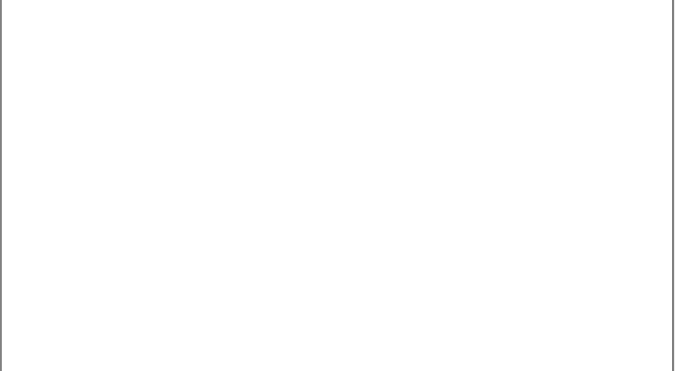
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	21	-40%	\$851,891	1.07%	\$910,000	7.44%	\$884,339	1.33%	25	-30.6%	102%
Dec-22	35	-23.9%	\$842,907	-5.56%	\$847,000	-3.2%	\$872,753	-3.15%	36	89.5%	99%
Dec-21	46	-38.7%	\$892,558	16.4%	\$875,000	11.5%	\$901,125	13.3%	19	5.56%	108%

Sales Activity and Price Trends

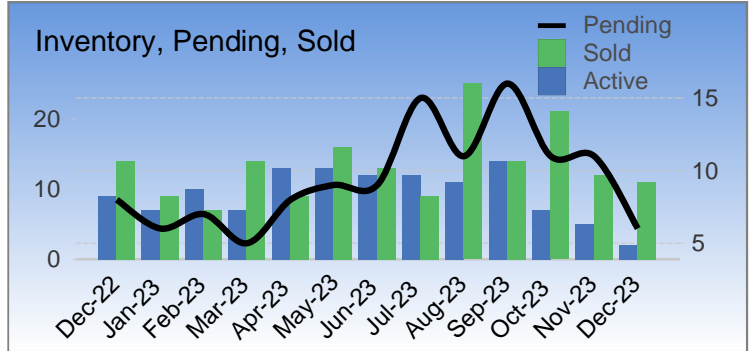
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	4	2	1	4
\$500-599K	0	7	6	12	22
\$600-699K	1	30	32	52	123
\$700-799K	0	97	87	110	176
\$800-899K	0	112	106	194	103
\$900-999K	0	54	89	119	53
\$1-1.299M	0	72	124	129	47
\$1.3-1.699M	1	25	59	30	3
\$1.7-1.999M	0	1	6	3	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	402	511	650	531

Presented by:



Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of December - approximately 0.2 months of inventory.
- Sales Activity: 11 units were sold during December,
- Median Sales Price: \$856,000 during December
- Average price per sq.ft. in December was \$686
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 107% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	2	6	11	0.2	\$794,189	\$856,000	\$864,090	14	\$548	\$686	107%
Nov-23	5	11	12	0.3	\$770,666	\$795,000	\$800,437	17	\$608	\$638	104%
Oct-23	7	11	21	0.4	\$798,989	\$810,000	\$822,852	12	\$651	\$652	107%
Sep-23	14	16	14	0.9	\$793,726	\$844,250	\$818,964	13	\$607	\$692	104%
Aug-23	11	11	25	0.7	\$850,492	\$870,000	\$877,868	17	\$599	\$642	105%
Jul-23	12	15	9	1.0	\$827,285	\$818,000	\$791,444	17	\$644	\$764	103%
Jun-23	12	9	13	1.0	\$801,161	\$850,000	\$829,138	10	\$629	\$646	106%
May-23	13	9	16	1.0	\$790,983	\$829,400	\$837,425	14	\$624	\$574	104%
Apr-23	13	8	9	1.3	\$822,284	\$840,000	\$884,444	13	\$644	\$578	106%
Mar-23	7	5	14	0.7	\$839,765	\$820,000	\$817,642	17	\$539	\$635	103%
Feb-23	10	7	7	1.2	\$788,149	\$770,000	\$804,285	13	\$616	\$611	104%
Jan-23	7	6	9	0.8	\$773,759	\$745,000	\$749,305	50	\$559	\$628	96%
Dec-22	9	8	14	0.6	\$879,983	\$770,000	\$767,642	17	\$591	\$635	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	11	-21.4%	\$794,189	-9.75%	\$856,000	11.2%	\$864,090	12.6%	14	-17.6%	107%
Dec-22	14	-41.7%	\$879,983	8.56%	\$770,000	-15.6%	\$767,642	-14.1%	17	6.25%	100%
Dec-21	24	14.3%	\$810,588	12.7%	\$912,000	24.1%	\$893,729	20.2%	16	-11.1%	106%

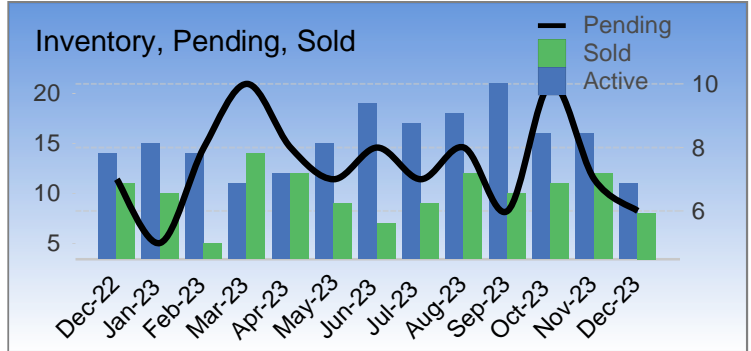
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	2	0	1
\$500-599K	0	4	2	0	6
\$600-699K	0	8	9	10	61
\$700-799K	2	43	47	57	110
\$800-899K	0	67	65	91	24
\$900-999K	0	29	45	63	3
\$1-1.299M	0	9	34	11	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	160	205	232	205

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of December - approximately 1.1 months of inventory.
- Sales Activity: 8 units were sold during December,
- Median Sales Price: \$540,000 during December
- Average price per sq.ft. in December was \$524
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	11	6	8	1.1	\$553,135	\$540,000	\$555,085	21	\$501	\$524	102%
Nov-23	16	7	12	1.5	\$471,107	\$575,000	\$559,500	18	\$467	\$475	105%
Oct-23	16	10	11	1.5	\$624,870	\$650,000	\$642,000	30	\$503	\$508	104%
Sep-23	21	6	10	2.1	\$579,489	\$611,000	\$594,900	18	\$486	\$530	102%
Aug-23	18	8	12	2.0	\$682,666	\$590,000	\$605,083	31	\$514	\$506	101%
Jul-23	17	7	9	2.0	\$617,409	\$685,000	\$682,829	32	\$527	\$554	104%
Jun-23	19	8	7	2.0	\$645,135	\$640,000	\$604,285	16	\$529	\$519	105%
May-23	15	7	9	1.3	\$562,000	\$700,000	\$665,666	34	\$554	\$584	107%
Apr-23	12	8	12	1.2	\$634,495	\$697,500	\$660,500	20	\$509	\$512	106%
Mar-23	11	10	14	1.1	\$588,579	\$564,950	\$588,850	39	\$507	\$518	100%
Feb-23	14	8	5	1.8	\$645,435	\$525,000	\$513,275	39	\$531	\$412	102%
Jan-23	15	5	10	1.5	\$550,352	\$550,000	\$562,850	37	\$514	\$458	97%
Dec-22	14	7	11	1.3	\$518,622	\$565,000	\$571,727	35	\$520	\$484	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	8	-27.3%	\$553,135	6.65%	\$540,000	-4.42%	\$555,085	-2.91%	21	-40%	102%
Dec-22	11	-60.7%	\$518,622	-16.2%	\$565,000	-7.76%	\$571,727	-8.55%	35	75%	103%
Dec-21	28	47.4%	\$618,619	20.9%	\$612,500	2.08%	\$625,162	9.72%	20	25%	108%

Sales Activity and Price Trends

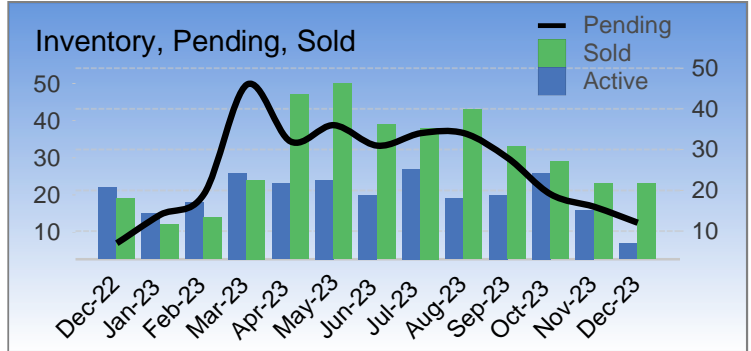
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	24	24	27	63
\$500-599K	0	35	36	75	65
\$600-699K	0	25	61	69	37
\$700-799K	1	27	39	47	7
\$800-899K	0	7	12	13	0
\$900-999K	0	1	2	3	0
\$1-1.299M	0	0	2	4	1
\$1.3-1.699M	0	0	0	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1	119	176	239	173

Presented by:



Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 0.3 months of inventory.
- Sales Activity: 23 units were sold during December,
- Median Sales Price: \$1,550,000 during December
- Average price per sq.ft. in December was \$816
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	7	12	23	0.3	\$1,616,047	\$1,550,000	\$1,650,519	17	\$778	\$816	100%
Nov-23	16	16	23	0.6	\$1,698,326	\$1,788,000	\$1,912,282	19	\$780	\$744	101%
Oct-23	26	19	29	0.7	\$1,816,957	\$1,839,001	\$1,929,739	13	\$771	\$758	101%
Sep-23	20	28	33	0.5	\$1,988,464	\$1,770,000	\$1,833,322	14	\$737	\$754	102%
Aug-23	19	34	43	0.5	\$1,915,703	\$1,680,000	\$1,791,255	12	\$689	\$819	104%
Jul-23	27	34	38	0.6	\$1,736,184	\$1,862,500	\$1,962,009	14	\$729	\$764	103%
Jun-23	20	31	39	0.4	\$1,924,031	\$1,850,000	\$1,898,074	11	\$704	\$783	104%
May-23	24	36	50	0.6	\$2,014,907	\$1,760,000	\$1,848,258	10	\$704	\$774	104%
Apr-23	23	32	47	0.8	\$2,039,996	\$1,715,000	\$1,832,489	22	\$724	\$774	105%
Mar-23	26	46	24	1.6	\$1,785,818	\$1,793,500	\$1,866,970	15	\$750	\$771	103%
Feb-23	18	19	14	1.2	\$1,799,062	\$1,607,500	\$1,613,196	51	\$727	\$728	98%
Jan-23	15	14	12	0.7	\$1,745,040	\$1,516,500	\$1,730,000	19	\$742	\$714	97%
Dec-22	22	7	19	0.7	\$1,926,544	\$1,500,000	\$1,611,052	43	\$751	\$697	95%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	23	21.1%	\$1,616,047	-16.1%	\$1,550,000	3.33%	\$1,650,519	2.45%	17	-60.5%	100%
Dec-22	19	-47.2%	\$1,926,544	4.42%	\$1,500,000	-12.7%	\$1,611,052	-14.4%	43	514%	95%
Dec-21	36	-46.3%	\$1,845,024	39.7%	\$1,717,500	32.1%	\$1,882,472	42.7%	7	-12.5%	112%

Sales Activity and Price Trends

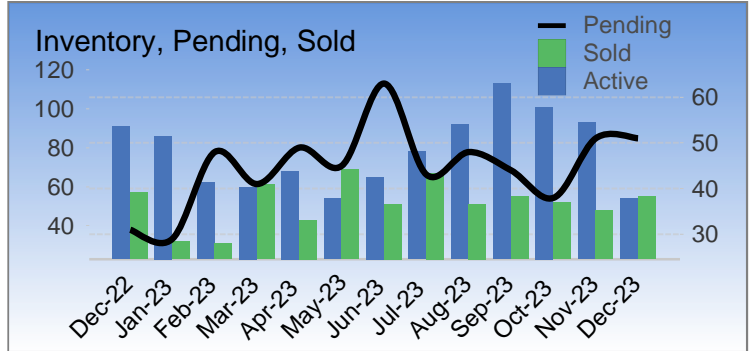
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	1	4
\$700-799K	0	0	0	2	13
\$800-899K	0	2	2	5	16
\$900-999K	0	0	3	5	79
\$1-1.299M	0	29	42	110	272
\$1.3-1.699M	0	136	138	349	207
\$1.7-1.999M	0	90	150	178	52
\$2-2.999M	0	106	221	168	29
>3M	0	12	37	18	0
Total	0	375	593	836	672

Presented by:



Market Activity Summary:

- Inventory: 55 units were listed for sale as of the last day of December - approximately 1.1 months of inventory.
- Sales Activity: 55 units were sold during December,
- Median Sales Price: \$695,000 during December
- Average price per sq.ft. in December was \$367
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	54	51	55	1.1	\$881,199	\$695,000	\$718,766	24	\$539	\$367	99%
Nov-23	93	51	48	1.8	\$941,392	\$700,000	\$752,138	26	\$459	\$384	100%
Oct-23	101	38	52	2.1	\$741,449	\$680,000	\$730,461	20	\$407	\$383	100%
Sep-23	113	44	55	2.0	\$764,220	\$749,000	\$798,298	22	\$436	\$364	100%
Aug-23	92	48	51	1.7	\$782,310	\$714,020	\$749,759	24	\$445	\$363	100%
Jul-23	78	43	67	1.3	\$782,259	\$710,000	\$756,777	15	\$418	\$376	102%
Jun-23	65	63	51	1.3	\$795,787	\$699,950	\$718,491	21	\$427	\$366	101%
May-23	54	45	69	1.0	\$780,695	\$700,000	\$704,398	22	\$429	\$349	100%
Apr-23	68	49	43	1.7	\$732,164	\$725,000	\$716,058	32	\$404	\$361	99%
Mar-23	60	41	61	1.5	\$764,698	\$705,000	\$720,445	44	\$406	\$346	100%
Feb-23	62	48	31	1.6	\$811,866	\$650,000	\$700,101	49	\$403	\$339	98%
Jan-23	86	29	32	2.0	\$752,022	\$685,000	\$678,489	67	\$385	\$336	97%
Dec-22	91	31	57	1.7	\$688,782	\$699,000	\$730,200	48	\$389	\$336	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	55	-3.51%	\$881,199	27.9%	\$695,000	-0.572%	\$718,766	-1.57%	24	-50%	99%
Dec-22	57	-48.2%	\$688,782	-13.6%	\$699,000	-4.57%	\$730,200	-4.92%	48	182%	98%
Dec-21	110	19.6%	\$797,326	26.4%	\$732,500	24.7%	\$767,969	29.2%	17	13.3%	103%

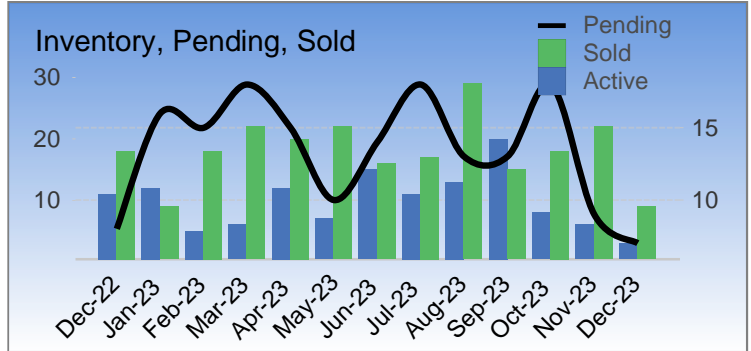
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	48	55	117	368
\$500-599K	0	102	93	217	384
\$600-699K	1	148	174	271	162
\$700-799K	0	136	181	230	74
\$800-899K	0	84	136	158	27
\$900-999K	0	41	78	63	10
\$1-1.299M	0	46	94	62	16
\$1.3-1.699M	0	6	24	18	3
\$1.7-1.999M	0	3	2	4	0
\$2-2.999M	0	1	3	6	0
>3M	0	0	0	0	0
Total	1	615	840	1146	1044

Presented by:

Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of December - approximately 0.2 months of inventory.
- Sales Activity: 9 units were sold during December,
- Median Sales Price: \$1,115,000 during December
- Average price per sq.ft. in December was \$754
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 107% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	3	7	9	0.2	\$1,399,722	\$1,115,000	\$1,198,777	9	\$726	\$754	107%
Nov-23	6	9	22	0.3	\$1,197,055	\$1,290,000	\$1,335,631	20	\$763	\$767	102%
Oct-23	8	18	18	0.4	\$1,337,058	\$1,229,000	\$1,333,916	15	\$757	\$813	106%
Sep-23	20	13	15	1.0	\$1,204,305	\$1,450,000	\$1,460,555	14	\$786	\$844	106%
Aug-23	13	13	29	0.6	\$1,401,625	\$1,325,000	\$1,390,344	15	\$797	\$790	104%
Jul-23	11	18	17	0.6	\$1,388,616	\$1,425,000	\$1,433,058	9	\$758	\$825	108%
Jun-23	15	14	16	0.8	\$1,280,315	\$1,352,500	\$1,291,437	9	\$770	\$795	105%
May-23	7	10	22	0.4	\$1,317,896	\$1,375,000	\$1,415,156	8	\$748	\$790	106%
Apr-23	12	15	20	0.7	\$1,349,479	\$1,288,000	\$1,298,949	8	\$755	\$792	105%
Mar-23	6	18	22	0.4	\$1,284,119	\$1,290,000	\$1,293,818	24	\$663	\$785	106%
Feb-23	5	15	18	0.3	\$1,260,563	\$1,340,000	\$1,328,272	14	\$657	\$758	101%
Jan-23	12	16	9	0.8	\$1,335,636	\$1,306,500	\$1,203,055	49	\$753	\$718	97%
Dec-22	11	8	18	0.6	\$1,088,667	\$1,225,000	\$1,271,277	27	\$740	\$750	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	9	-50%	\$1,399,722	28.6%	\$1,115,000	-8.98%	\$1,198,777	-5.7%	9	-66.7%	107%
Dec-22	18	-21.7%	\$1,088,667	-12.1%	\$1,225,000	-14.3%	\$1,271,277	-12%	27	108%	101%
Dec-21	23	0%	\$1,238,615	28.3%	\$1,430,000	26%	\$1,444,565	27.7%	13	30%	112%

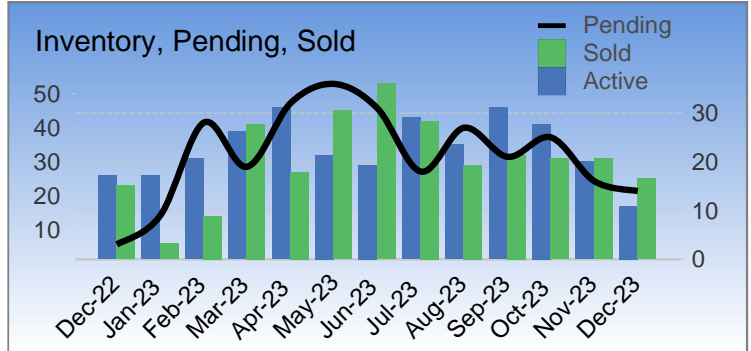
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	2
\$600-699K	0	0	1	4	11
\$700-799K	0	4	4	9	20
\$800-899K	0	9	15	21	46
\$900-999K	0	17	16	29	54
\$1-1.299M	0	61	65	114	97
\$1.3-1.699M	1	102	111	158	24
\$1.7-1.999M	0	16	36	28	3
\$2-2.999M	0	8	21	16	0
>3M	0	0	1	0	0
Total	1	217	270	380	257

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 25 units were sold during December,
- Median Sales Price: \$1,400,000 during December
- Average price per sq.ft. in December was \$715
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	17	14	25	0.6	\$1,812,236	\$1,400,000	\$1,424,908	21	\$840	\$715	102%
Nov-23	30	16	31	1.0	\$1,531,388	\$1,420,000	\$1,600,580	17	\$738	\$718	101%
Oct-23	41	25	31	1.4	\$1,810,401	\$1,511,250	\$1,526,294	17	\$781	\$756	102%
Sep-23	46	21	32	1.4	\$1,659,831	\$1,465,000	\$1,689,765	22	\$755	\$768	104%
Aug-23	35	27	29	0.8	\$1,612,861	\$1,400,000	\$1,484,896	18	\$775	\$760	103%
Jul-23	43	18	42	0.9	\$1,750,152	\$1,505,000	\$1,729,309	16	\$792	\$753	105%
Jun-23	29	31	53	0.7	\$1,716,129	\$1,527,000	\$1,649,294	24	\$769	\$746	104%
May-23	32	36	45	0.9	\$1,795,876	\$1,615,000	\$1,793,666	19	\$744	\$731	106%
Apr-23	46	32	27	1.7	\$1,843,247	\$1,425,000	\$1,532,888	18	\$723	\$793	101%
Mar-23	39	19	41	1.9	\$1,724,710	\$1,515,000	\$1,576,325	20	\$757	\$729	102%
Feb-23	31	28	14	2.2	\$1,819,711	\$1,480,000	\$1,644,744	23	\$735	\$687	104%
Jan-23	26	9	6	1.2	\$1,859,978	\$1,430,000	\$1,741,660	42	\$714	\$678	101%
Dec-22	26	3	23	0.8	\$2,073,646	\$1,450,000	\$1,462,978	24	\$703	\$707	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	25	8.7%	\$1,812,236	-12.6%	\$1,400,000	-3.45%	\$1,424,908	-2.6%	21	-12.5%	102%
Dec-22	23	-54.9%	\$2,073,646	37.8%	\$1,450,000	0%	\$1,462,978	-4.22%	24	71.4%	100%
Dec-21	51	-22.7%	\$1,504,481	11%	\$1,450,000	14.9%	\$1,527,380	18%	14	-12.5%	108%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	1	1
\$600-699K	0	1	0	3	2
\$700-799K	0	0	2	4	15
\$800-899K	0	4	8	13	36
\$900-999K	0	7	9	40	66
\$1-1.299M	0	78	84	202	228
\$1.3-1.699M	0	160	218	311	199
\$1.7-1.999M	0	70	104	132	46
\$2-2.999M	0	40	100	76	23
>3M	0	16	19	12	3
Total	0	376	545	794	619

Presented by:

