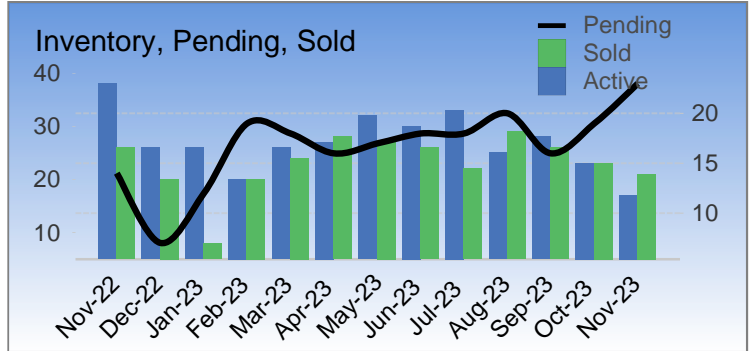


## Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of November - approximately 0.7 months of inventory.
- Sales Activity: 21 units were sold during November
- Median Sales Price: \$1,300,000 during November
- Average price per sq.ft. in November was \$857
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 114% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	17	23	21	0.7	\$1,439,927	\$1,300,000	\$1,377,434	15	\$660	\$857	114%
Oct-23	23	19	23	0.9	\$1,265,666	\$1,400,000	\$1,397,130	20	\$626	\$815	115%
Sep-23	28	16	26	1.1	\$1,212,247	\$1,281,750	\$1,331,758	21	\$692	\$822	112%
Aug-23	25	20	29	1.0	\$1,257,249	\$1,355,000	\$1,340,260	18	\$679	\$842	114%
Jul-23	33	18	22	1.4	\$1,251,666	\$1,387,500	\$1,460,763	12	\$711	\$821	117%
Jun-23	30	18	26	1.1	\$1,331,387	\$1,505,500	\$1,500,211	16	\$708	\$833	116%
May-23	32	17	27	1.2	\$1,519,104	\$1,300,000	\$1,388,037	22	\$777	\$826	113%
Apr-23	27	16	28	1.1	\$1,343,432	\$1,350,000	\$1,312,535	18	\$754	\$804	110%
Mar-23	26	18	24	1.5	\$1,259,305	\$1,300,000	\$1,332,112	14	\$709	\$850	116%
Feb-23	20	19	20	1.3	\$1,175,520	\$1,163,500	\$1,177,650	25	\$682	\$845	112%
Jan-23	26	12	8	1.4	\$999,344	\$1,237,500	\$1,242,384	34	\$754	\$679	104%
Dec-22	26	7	20	0.9	\$1,109,716	\$1,337,500	\$1,434,699	29	\$718	\$764	104%
Nov-22	38	14	26	1.1	\$1,171,373	\$1,350,000	\$1,360,277	22	\$742	\$759	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	21	-19.2%	\$1,439,927	22.9%	\$1,300,000	-3.7%	\$1,377,434	1.26%	15	-31.8%	114%
Nov-22	26	-46.9%	\$1,171,373	10.4%	\$1,350,000	0%	\$1,360,277	-5.67%	22	46.7%	107%
Nov-21	49	4.26%	\$1,061,282	-11%	\$1,350,000	11.6%	\$1,441,970	13.7%	15	36.4%	121%

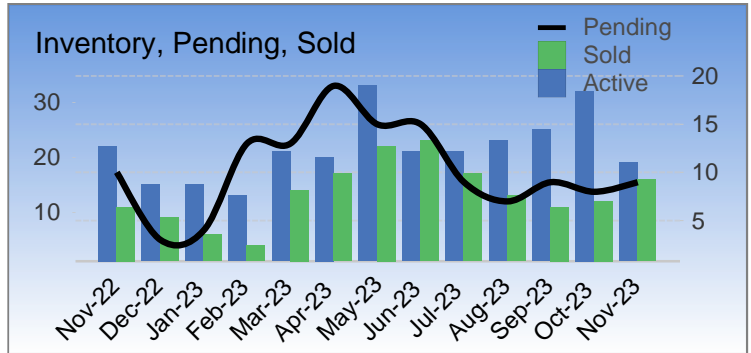
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	1	0	3
\$500-599K	0	1	2	1	4
\$600-699K	2	6	4	9	9
\$700-799K	8	7	8	7	21
\$800-899K	9	12	13	20	34
\$900-999K	25	11	22	27	39
\$1-1.299M	75	79	121	124	131
\$1.3-1.699M	92	139	194	79	80
\$1.7-1.999M	27	48	56	22	14
\$2-2.999M	15	53	36	13	9
>3M	0	3	3	2	1
Total	254	360	460	304	345

## Presented by:

## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of November - approximately 1.5 months of inventory.
- Sales Activity: 16 units were sold during November
- Median Sales Price: \$2,025,000 during November
- Average price per sq.ft. in November was \$745
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 100% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	19	9	16	1.5	\$5,491,100	\$2,025,000	\$2,623,750	28	\$909	\$745	100%
Oct-23	32	8	12	2.7	\$2,570,591	\$2,325,000	\$2,456,611	13	\$879	\$810	107%
Sep-23	25	9	11	1.8	\$2,515,147	\$2,170,000	\$2,225,727	13	\$899	\$839	101%
Aug-23	23	7	13	1.3	\$2,603,814	\$2,610,000	\$2,484,615	20	\$853	\$849	101%
Jul-23	21	9	17	1.0	\$2,667,074	\$2,575,000	\$2,739,000	21	\$919	\$856	103%
Jun-23	21	15	23	1.0	\$2,940,678	\$3,025,000	\$3,100,347	15	\$926	\$860	101%
May-23	33	15	22	1.9	\$3,417,197	\$2,464,000	\$2,895,775	28	\$917	\$823	104%
Apr-23	20	19	17	1.8	\$2,921,460	\$3,069,000	\$3,052,699	29	\$989	\$789	99%
Mar-23	21	13	14	2.6	\$3,243,339	\$2,329,400	\$2,612,878	11	\$886	\$803	99%
Feb-23	13	13	4	2.1	\$3,207,453	\$2,470,500	\$2,597,750	18	\$831	\$867	102%
Jan-23	15	4	6	1.7	\$3,738,879	\$2,850,000	\$2,786,166	27	\$845	\$679	97%
Dec-22	15	3	9	1.5	\$3,799,500	\$2,090,000	\$2,711,666	29	\$880	\$722	96%
Nov-22	22	10	11	2.0	\$3,689,892	\$2,235,000	\$2,546,818	31	\$889	\$807	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	16	45.5%	\$5,491,100	48.8%	\$2,025,000	-9.4%	\$2,623,750	3.02%	28	-9.68%	100%
Nov-22	11	-38.9%	\$3,689,892	35.4%	\$2,235,000	-11.9%	\$2,546,818	-0.00495%	31	6.9%	97%
Nov-21	18	-28%	\$2,724,428	13.9%	\$2,537,500	37.2%	\$2,546,944	28.8%	29	70.6%	103%

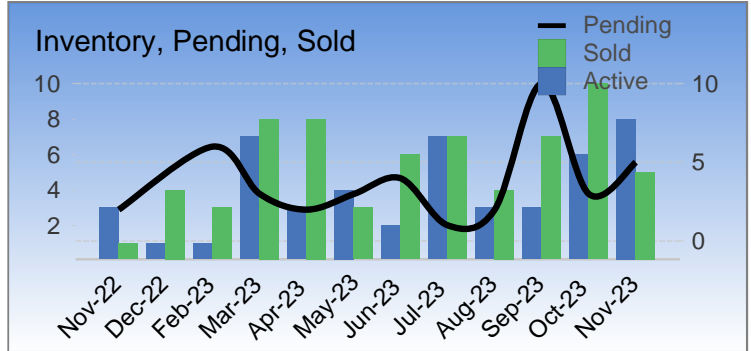
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	1	0	0	0
\$900-999K	0	0	0	1	1
\$1-1.299M	2	0	2	8	14
\$1.3-1.699M	18	6	16	54	59
\$1.7-1.999M	21	12	33	52	44
\$2-2.999M	60	66	154	62	58
>3M	54	68	80	21	14
Total	155	153	285	198	190

Presented by:

## Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of November - approximately 1.1 months of inventory.
- Sales Activity: 5 units were sold during November
- Median Sales Price: \$1,490,000 during November
- Average price per sq.ft. in November was \$1,091
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 121% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	8	5	5	1.1	\$1,029,209	\$1,490,000	\$1,525,800	12	\$854	\$1,091	121%
Oct-23	6	3	10	0.9	\$1,287,285	\$1,435,000	\$1,665,500	11	\$811	\$1,075	129%
Sep-23	3	10	7	0.5	\$1,245,285	\$1,450,000	\$1,476,142	10	\$756	\$1,076	121%
Aug-23	3	2	4	0.7	\$1,331,500	\$1,676,500	\$1,700,750	12	\$739	\$1,126	129%
Jul-23	7	1	7	1.3	\$1,138,777	\$1,200,000	\$1,285,714	10	\$844	\$1,082	126%
Jun-23	2	4	6	0.4	\$1,034,400	\$1,300,500	\$1,483,500	10	\$870	\$1,179	130%
May-23	4	3	3	0.6	\$1,132,666	\$1,110,000	\$1,080,000	13	\$904	\$1,061	138%
Apr-23	3	2	8	0.5	\$792,666	\$1,325,000	\$1,478,875	21	\$857	\$1,047	123%
Mar-23	7	3	8	1.9	\$1,089,177	\$1,450,000	\$1,451,250	9	\$733	\$1,040	138%
Feb-23	1	6	3	0.4	\$1,015,500	\$1,270,000	\$1,460,000	7	\$881	\$842	102%
Dec-22	1	0	4	0.3	\$1,399,000	\$1,300,000	\$1,292,900	18	\$1,387	\$1,024	126%
Nov-22	3	2	1	0.7	\$1,034,500	\$950,000	\$950,000	12	\$870	\$791	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	5	400%	\$1,029,209	-0.511%	\$1,490,000	56.8%	\$1,525,800	60.6%	12	0%	121%
Nov-22	1	-92.3%	\$1,034,500	-16.8%	\$950,000	-44.6%	\$950,000	-43.6%	12	-14.3%	106%
Nov-21	13	117%	\$1,243,314	22.2%	\$1,715,000	63.3%	\$1,683,538	50.8%	14	16.7%	129%

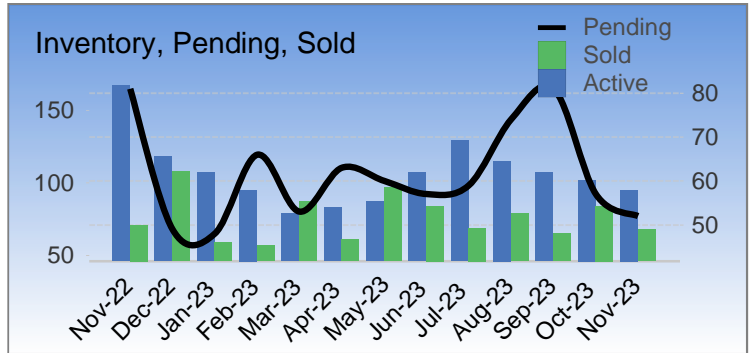
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	1	2	2
\$700-799K	0	1	0	2	3
\$800-899K	3	2	4	8	6
\$900-999K	4	5	9	7	13
\$1-1.299M	17	20	25	21	31
\$1.3-1.699M	21	32	35	19	21
\$1.7-1.999M	4	11	21	8	1
\$2-2.999M	11	7	13	1	3
>3M	1	0	0	0	0
Total	61	78	108	68	80

## Presented by:

## Market Activity Summary:

- Inventory: 97 units were listed for sale as of the last day of November - approximately 1.3 months of inventory.
- Sales Activity: 68 units were sold during November
- Median Sales Price: \$641,000 during November
- Average price per sq.ft. in November was \$334
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 102% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	95	52	68	1.3	\$618,811	\$641,000	\$644,726	31	\$334	\$334	102%
Oct-23	102	57	84	1.4	\$634,924	\$635,000	\$630,111	27	\$332	\$351	102%
Sep-23	107	81	65	1.5	\$632,295	\$578,000	\$582,023	20	\$331	\$359	103%
Aug-23	115	74	79	1.5	\$608,334	\$650,000	\$645,316	27	\$333	\$330	102%
Jul-23	129	59	69	1.6	\$633,918	\$637,000	\$647,547	16	\$330	\$338	103%
Jun-23	107	57	84	1.4	\$645,195	\$650,000	\$639,961	21	\$320	\$336	103%
May-23	87	60	97	1.1	\$648,123	\$645,000	\$632,737	27	\$322	\$348	102%
Apr-23	83	63	61	1.3	\$652,469	\$660,000	\$624,851	33	\$315	\$323	102%
Mar-23	79	53	87	1.2	\$612,796	\$605,000	\$603,717	41	\$322	\$340	101%
Feb-23	95	66	57	1.3	\$622,689	\$610,000	\$622,804	51	\$321	\$311	99%
Jan-23	107	48	59	1.4	\$680,973	\$605,000	\$599,693	43	\$321	\$321	100%
Dec-22	118	49	108	1.4	\$618,730	\$597,000	\$619,614	44	\$324	\$320	99%
Nov-22	167	81	71	2.3	\$620,857	\$600,000	\$613,619	32	\$327	\$343	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	68	-4.23%	\$618,811	-0.33%	\$641,000	6.83%	\$644,726	5.07%	31	-3.13%	102%
Nov-22	71	-45%	\$620,857	-6.69%	\$600,000	-4%	\$613,619	-3.6%	32	68.4%	100%
Nov-21	129	20.6%	\$665,347	19.5%	\$625,000	17.9%	\$636,511	16.8%	19	72.7%	103%

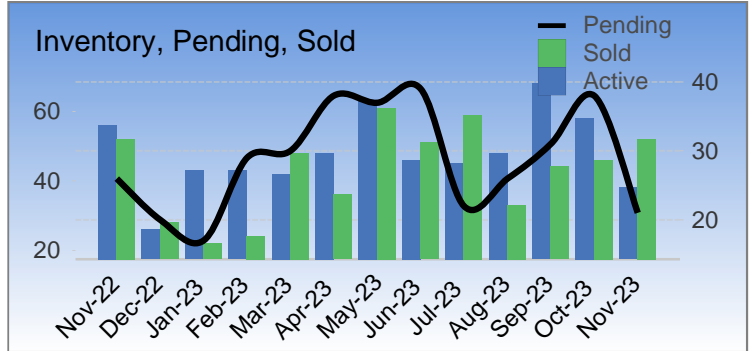
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	125	98	214	511	673
\$500-599K	186	213	363	361	342
\$600-699K	286	326	322	122	80
\$700-799K	146	234	190	33	15
\$800-899K	50	155	92	12	2
\$900-999K	12	49	22	0	0
\$1-1.299M	5	20	6	1	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	810	1096	1209	1040	1112

Presented by:

## Market Activity Summary:

- Inventory: 38 units were listed for sale as of the last day of November - approximately 0.8 months of inventory.
- Sales Activity: 52 units were sold during November
- Median Sales Price: \$1,472,500 during November
- Average price per sq.ft. in November was \$906
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 118% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	38	21	52	0.8	\$1,309,366	\$1,472,500	\$1,620,055	19	\$786	\$906	118%
Oct-23	58	38	46	1.4	\$1,424,855	\$1,448,500	\$1,517,391	20	\$792	\$917	120%
Sep-23	68	31	44	1.5	\$1,435,603	\$1,555,000	\$1,682,148	19	\$826	\$954	122%
Aug-23	48	26	33	1.0	\$1,386,240	\$1,430,000	\$1,584,963	21	\$791	\$960	117%
Jul-23	45	22	59	0.8	\$1,569,978	\$1,490,000	\$1,496,126	29	\$825	\$884	115%
Jun-23	46	39	51	0.9	\$1,510,326	\$1,600,000	\$1,698,301	17	\$823	\$963	123%
May-23	63	37	61	1.3	\$1,480,564	\$1,640,000	\$1,688,973	17	\$817	\$951	120%
Apr-23	48	38	36	1.4	\$1,540,048	\$1,605,500	\$1,739,194	17	\$824	\$948	118%
Mar-23	42	30	48	1.3	\$1,530,480	\$1,505,000	\$1,610,697	25	\$822	\$933	116%
Feb-23	43	29	24	1.8	\$1,479,509	\$1,545,000	\$1,729,625	29	\$841	\$895	115%
Jan-23	43	17	22	1.3	\$1,575,264	\$1,357,500	\$1,562,886	38	\$867	\$784	107%
Dec-22	26	20	28	0.6	\$1,602,357	\$1,387,000	\$1,524,910	33	\$865	\$892	109%
Nov-22	56	26	52	1.1	\$1,310,451	\$1,472,500	\$1,589,730	19	\$809	\$887	113%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	52	0%	\$1,309,366	-0.0828%	\$1,472,500	0%	\$1,620,055	1.91%	19	0%	118%
Nov-22	52	-42.9%	\$1,310,451	-7.84%	\$1,472,500	-8.54%	\$1,589,730	-9.53%	19	11.8%	113%
Nov-21	91	26.4%	\$1,421,890	-6.54%	\$1,610,000	19.3%	\$1,757,250	21.2%	17	6.25%	125%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	1	0	0
\$500-599K	2	0	1	2	5
\$600-699K	4	0	0	0	6
\$700-799K	10	4	4	7	17
\$800-899K	19	12	19	23	38
\$900-999K	29	18	30	34	60
\$1-1.299M	97	85	132	135	147
\$1.3-1.699M	134	200	253	174	199
\$1.7-1.999M	79	115	146	50	49
\$2-2.999M	83	149	139	62	55
>3M	19	52	47	12	12
Total	476	635	772	499	588

Presented by:

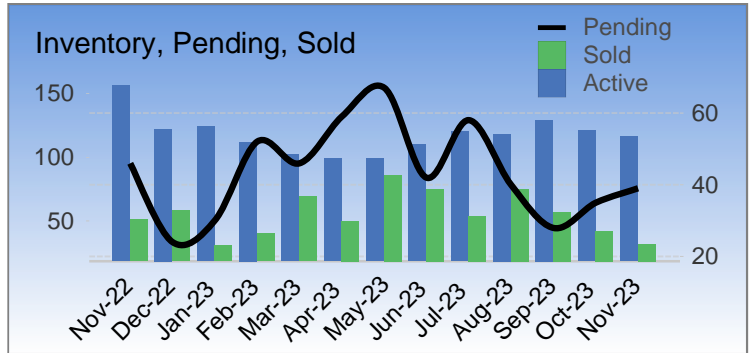
Includes Berkeley and Kensington

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## Market Activity Summary:

- Inventory: 118 units were listed for sale as of the last day of November - approximately 2.7 months of inventory.
- Sales Activity: 32 units were sold during November
- Median Sales Price: \$812,500 during November
- Average price per sq.ft. in November was \$399
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 101% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	116	39	32	2.7	\$860,454	\$812,500	\$836,104	35	\$459	\$399	101%
Oct-23	121	35	42	2.1	\$1,036,953	\$752,500	\$832,342	32	\$452	\$400	100%
Sep-23	129	28	57	2.1	\$913,225	\$767,000	\$834,317	23	\$438	\$375	101%
Aug-23	118	40	75	1.8	\$830,652	\$770,000	\$804,066	25	\$440	\$395	100%
Jul-23	120	58	54	1.7	\$869,893	\$874,950	\$896,607	28	\$450	\$367	100%
Jun-23	110	42	75	1.6	\$915,464	\$805,000	\$841,514	34	\$445	\$378	101%
May-23	99	67	86	1.5	\$889,002	\$818,500	\$872,799	33	\$445	\$383	99%
Apr-23	99	59	50	1.9	\$885,550	\$890,000	\$951,771	48	\$449	\$369	98%
Mar-23	102	46	69	2.2	\$909,523	\$746,000	\$804,598	34	\$475	\$362	99%
Feb-23	112	52	40	2.7	\$826,512	\$760,000	\$817,825	43	\$489	\$356	100%
Jan-23	124	30	31	2.7	\$979,342	\$758,000	\$788,572	58	\$472	\$354	96%
Dec-22	122	24	58	2.2	\$1,130,643	\$775,500	\$835,735	51	\$450	\$352	98%
Nov-22	156	46	51	2.8	\$847,973	\$760,000	\$781,969	45	\$418	\$372	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	32	-37.3%	\$860,454	1.47%	\$812,500	6.91%	\$836,104	6.92%	35	-22.2%	101%
Nov-22	51	-49.5%	\$847,973	0.558%	\$760,000	-8.43%	\$781,969	-8.72%	45	165%	98%
Nov-21	101	-13.7%	\$843,265	3.54%	\$830,000	21.2%	\$856,639	21.3%	17	-19%	103%

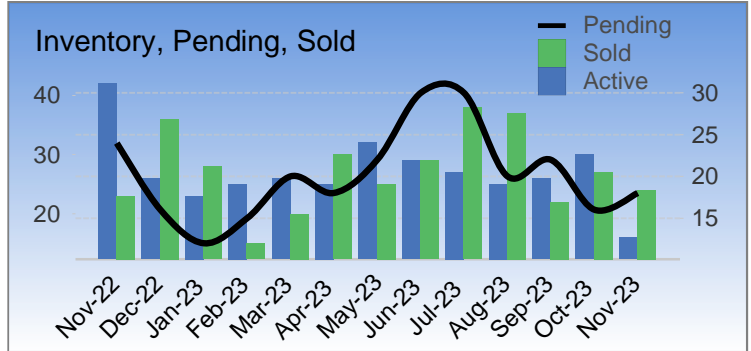
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	18	15	42	128	175
\$500-599K	46	63	120	263	282
\$600-699K	114	92	198	253	253
\$700-799K	126	171	241	182	146
\$800-899K	110	152	222	109	71
\$900-999K	69	130	179	39	22
\$1-1.299M	88	176	159	37	20
\$1.3-1.699M	35	61	40	9	3
\$1.7-1.999M	4	8	6	0	0
\$2-2.999M	1	4	6	1	0
>3M	0	2	1	0	0
Total	611	874	1214	1021	972

## Presented by:

## Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of November - approximately 0.7 months of inventory.
- Sales Activity: 24 units were sold during November
- Median Sales Price: \$1,100,000 during November
- Average price per sq.ft. in November was \$710
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 102% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	16	18	24	0.7	\$1,167,619	\$1,100,000	\$1,147,282	13	\$664	\$710	102%
Oct-23	30	16	27	1.1	\$1,224,816	\$1,230,000	\$1,304,844	21	\$775	\$682	106%
Sep-23	26	22	22	0.8	\$1,140,672	\$1,180,000	\$1,191,409	16	\$738	\$719	106%
Aug-23	25	20	37	0.7	\$1,292,246	\$1,230,000	\$1,254,339	32	\$758	\$691	105%
Jul-23	27	30	38	0.9	\$1,277,646	\$1,227,000	\$1,266,623	11	\$739	\$679	107%
Jun-23	29	30	29	1.0	\$1,232,275	\$1,290,000	\$1,331,741	28	\$742	\$691	105%
May-23	32	22	25	1.3	\$1,353,771	\$1,220,000	\$1,303,720	24	\$696	\$632	104%
Apr-23	25	18	30	1.2	\$1,414,357	\$1,295,000	\$1,294,653	24	\$743	\$655	105%
Mar-23	26	20	20	1.3	\$1,315,526	\$1,191,000	\$1,276,900	20	\$687	\$623	105%
Feb-23	25	15	15	1.0	\$1,208,343	\$1,075,000	\$1,121,366	36	\$746	\$690	101%
Jan-23	23	12	28	0.8	\$1,429,541	\$1,050,000	\$1,165,696	32	\$698	\$650	98%
Dec-22	26	16	36	0.9	\$1,126,050	\$1,018,000	\$1,110,749	32	\$769	\$679	102%
Nov-22	42	24	23	1.3	\$1,070,497	\$1,100,000	\$1,150,864	28	\$747	\$643	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	24	4.35%	\$1,167,619	9.07%	\$1,100,000	0%	\$1,147,282	-0.311%	13	-53.6%	102%
Nov-22	23	-51.1%	\$1,070,497	-5.94%	\$1,100,000	-15.8%	\$1,150,864	-11%	28	115%	99%
Nov-21	47	-11.3%	\$1,138,083	4.25%	\$1,306,000	26.8%	\$1,293,781	21%	13	8.33%	112%

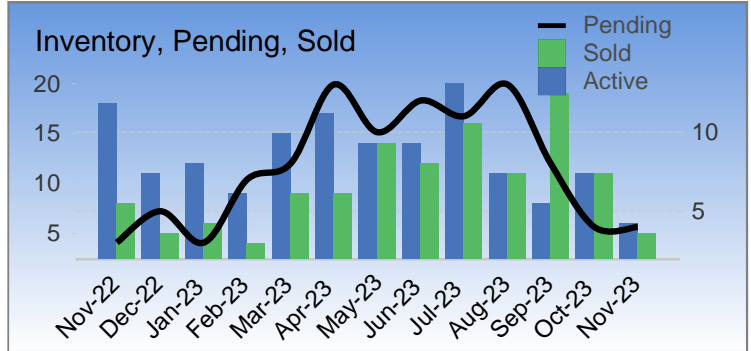
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	0	0	1
\$500-599K	0	0	0	5	9
\$600-699K	4	6	4	30	62
\$700-799K	8	15	25	69	73
\$800-899K	29	33	50	84	95
\$900-999K	48	42	54	77	54
\$1-1.299M	83	116	157	144	107
\$1.3-1.699M	91	142	164	40	23
\$1.7-1.999M	22	34	33	6	2
\$2-2.999M	7	21	17	1	2
>3M	2	0	2	0	0
Total	295	409	506	456	428

Presented by:

## Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of November - approximately 0.6 months of inventory.
- Sales Activity: 5 units were sold during November
- Median Sales Price: \$934,000 during November
- Average price per sq.ft. in November was \$511
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 103% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	6	4	5	0.6	\$1,247,285	\$934,000	\$1,071,800	13	\$508	\$511	103%
Oct-23	11	4	11	0.8	\$1,311,041	\$1,050,000	\$1,118,090	30	\$494	\$462	98%
Sep-23	8	8	19	0.6	\$1,066,575	\$1,040,000	\$1,094,704	17	\$528	\$502	101%
Aug-23	11	13	11	0.8	\$1,040,627	\$1,120,000	\$1,139,363	17	\$451	\$533	104%
Jul-23	20	11	16	1.4	\$1,134,077	\$1,337,793	\$1,332,955	37	\$505	\$513	99%
Jun-23	14	12	12	1.2	\$1,195,678	\$1,270,000	\$1,300,241	20	\$515	\$548	102%
May-23	14	10	14	1.7	\$1,308,928	\$1,062,500	\$1,101,135	20	\$518	\$580	106%
Apr-23	17	13	9	2.3	\$1,234,847	\$1,215,000	\$1,177,021	16	\$540	\$569	111%
Mar-23	15	8	9	2.4	\$1,146,857	\$1,221,000	\$1,175,444	19	\$513	\$528	103%
Feb-23	9	7	4	1.8	\$1,203,414	\$1,200,050	\$1,147,525	79	\$528	\$573	106%
Jan-23	12	3	6	1.9	\$1,319,557	\$1,055,000	\$1,121,666	32	\$546	\$496	99%
Dec-22	11	5	5	1.4	\$1,087,933	\$1,090,000	\$1,140,200	38	\$562	\$491	102%
Nov-22	18	3	8	1.7	\$1,212,362	\$1,015,000	\$1,010,875	34	\$544	\$493	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	5	-37.5%	\$1,247,285	2.88%	\$934,000	-7.98%	\$1,071,800	6.03%	13	-61.8%	103%
Nov-22	8	-42.9%	\$1,212,362	21.2%	\$1,015,000	-13.1%	\$1,010,875	-21.3%	34	162%	99%
Nov-21	14	-22.2%	\$1,000,000	-14.4%	\$1,167,500	29%	\$1,285,214	41.6%	13	30%	105%

## Sales Activity and Price Trends

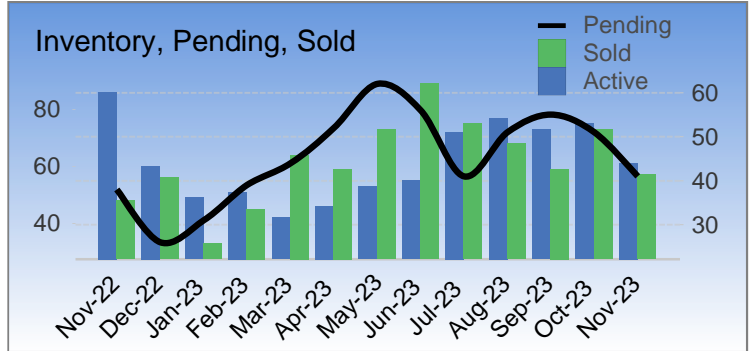
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	10
\$600-699K	0	0	3	7	15
\$700-799K	5	6	8	27	23
\$800-899K	9	14	16	29	37
\$900-999K	18	19	29	41	24
\$1-1.299M	45	47	66	22	26
\$1.3-1.699M	37	50	38	9	5
\$1.7-1.999M	2	6	0	0	0
\$2-2.999M	0	1	1	0	0
>3M	0	0	0	0	0
Total	116	143	161	136	140

Presented by:



## Market Activity Summary:

- Inventory: 61 units were listed for sale as of the last day of November - approximately 1.0 months of inventory.
- Sales Activity: 57 units were sold during November
- Median Sales Price: \$780,000 during November
- Average price per sq.ft. in November was \$532
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 103% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	61	41	57	1.0	\$811,074	\$780,000	\$820,487	17	\$516	\$532	103%
Oct-23	75	51	73	1.1	\$841,261	\$801,000	\$869,857	23	\$510	\$516	103%
Sep-23	73	55	59	1.1	\$830,308	\$815,000	\$891,059	14	\$519	\$562	102%
Aug-23	77	51	68	1.0	\$853,273	\$814,500	\$839,660	15	\$531	\$534	103%
Jul-23	72	41	75	0.9	\$840,472	\$835,000	\$845,147	15	\$518	\$532	102%
Jun-23	55	56	89	0.8	\$829,109	\$840,000	\$865,809	14	\$500	\$541	104%
May-23	53	62	73	0.8	\$870,855	\$840,000	\$873,339	13	\$517	\$527	104%
Apr-23	46	52	59	0.9	\$857,556	\$775,000	\$840,317	14	\$504	\$551	104%
Mar-23	42	44	64	1.0	\$848,600	\$792,500	\$822,976	22	\$508	\$554	102%
Feb-23	51	39	45	1.2	\$815,075	\$810,000	\$820,856	42	\$548	\$515	100%
Jan-23	49	31	33	1.2	\$841,819	\$800,000	\$816,060	47	\$510	\$494	99%
Dec-22	60	26	56	1.1	\$830,296	\$797,000	\$794,634	33	\$511	\$492	99%
Nov-22	86	38	48	1.3	\$798,021	\$762,500	\$807,687	32	\$528	\$508	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	57	18.8%	\$811,074	1.64%	\$780,000	2.3%	\$820,487	1.58%	17	-46.9%	103%
Nov-22	48	-58.3%	\$798,021	-4.55%	\$762,500	-5.86%	\$807,687	-2.62%	32	113%	99%
Nov-21	115	-6.5%	\$836,025	16%	\$810,000	14.4%	\$829,430	11.8%	15	15.4%	104%

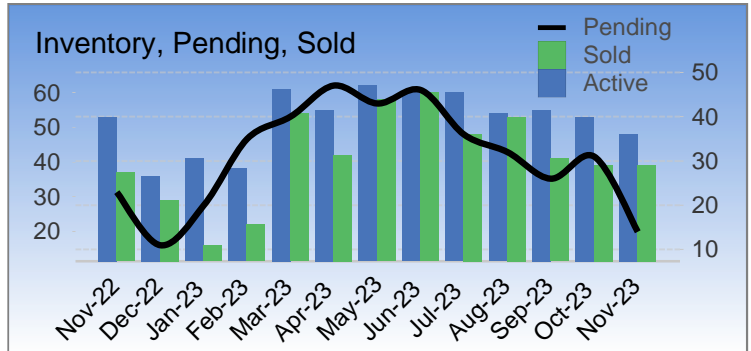
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	13	10	11	43	118
\$500-599K	43	42	53	183	277
\$600-699K	96	123	218	286	322
\$700-799K	169	178	278	240	179
\$800-899K	149	205	283	136	71
\$900-999K	97	139	169	58	23
\$1-1.299M	93	160	164	51	31
\$1.3-1.699M	32	81	60	6	6
\$1.7-1.999M	1	12	0	0	0
\$2-2.999M	2	0	0	0	0
>3M	0	1	1	0	0
Total	695	951	1237	1003	1027

## Presented by:

## Market Activity Summary:

- Inventory: 49 units were listed for sale as of the last day of November - approximately 1.2 months of inventory.
- Sales Activity: 39 units were sold during November
- Median Sales Price: \$2,000,000 during November
- Average price per sq.ft. in November was \$782
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 100% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	48	14	39	1.2	\$2,241,750	\$2,000,000	\$2,000,515	22	\$837	\$782	100%
Oct-23	53	31	39	1.2	\$2,689,622	\$2,025,000	\$2,270,760	24	\$819	\$796	100%
Sep-23	55	26	41	1.2	\$2,316,523	\$2,075,000	\$2,128,000	15	\$826	\$804	102%
Aug-23	54	32	53	1.0	\$2,867,758	\$1,995,000	\$2,189,937	19	\$809	\$788	100%
Jul-23	60	36	48	1.1	\$2,445,371	\$2,120,000	\$2,155,854	12	\$817	\$789	102%
Jun-23	60	46	60	1.1	\$2,447,373	\$2,080,000	\$2,348,896	16	\$797	\$796	100%
May-23	62	43	58	1.2	\$2,361,385	\$2,003,750	\$2,141,256	17	\$784	\$768	101%
Apr-23	55	47	42	1.4	\$2,252,354	\$1,900,000	\$2,045,366	16	\$800	\$768	101%
Mar-23	61	40	54	2.0	\$2,240,569	\$2,015,000	\$2,093,356	30	\$797	\$754	99%
Feb-23	38	35	22	1.7	\$2,454,783	\$1,894,000	\$1,876,547	30	\$819	\$738	99%
Jan-23	41	20	16	1.5	\$2,125,006	\$1,692,500	\$2,357,000	27	\$777	\$726	97%
Dec-22	36	11	29	0.9	\$2,217,082	\$1,710,000	\$1,905,409	35	\$791	\$685	96%
Nov-22	53	23	37	1.2	\$2,291,140	\$2,100,000	\$2,113,418	30	\$791	\$719	95%

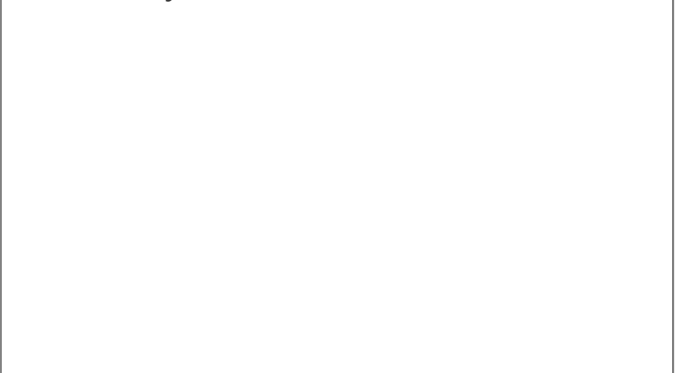
## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	39	5.41%	\$2,241,750	-2.16%	\$2,000,000	-4.76%	\$2,000,515	-5.34%	22	-26.7%	100%
Nov-22	37	-49.3%	\$2,291,140	19.2%	\$2,100,000	10.1%	\$2,113,418	3.8%	30	173%	95%
Nov-21	73	-33%	\$1,922,795	12.2%	\$1,908,000	18.1%	\$2,036,089	16.8%	11	-15.4%	109%

## Sales Activity and Price Trends

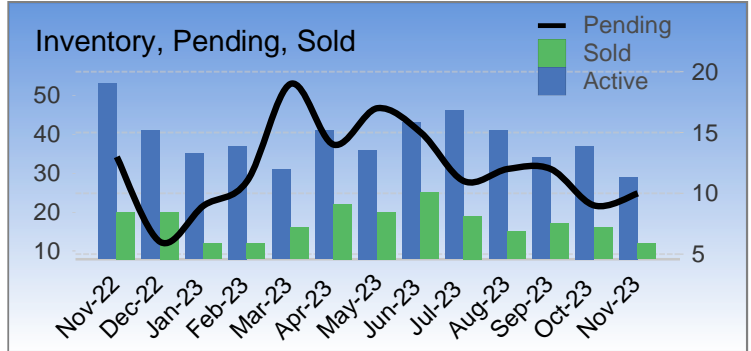
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	1
\$700-799K	0	0	0	6	4
\$800-899K	0	1	3	11	23
\$900-999K	2	2	7	30	34
\$1-1.299M	20	15	69	179	201
\$1.3-1.699M	85	89	248	337	228
\$1.7-1.999M	123	89	232	107	73
\$2-2.999M	198	280	337	108	57
>3M	44	100	85	25	15
Total	472	576	981	803	636

## Presented by:



## Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of November - approximately 1.9 months of inventory.
- Sales Activity: 12 units were sold during November
- Median Sales Price: \$781,250 during November
- Average price per sq.ft. in November was \$360
- Average Days-on-Market (DOM) is approximately 49 days
- Sold over Asking: On average, buyers paid 99% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	29	10	12	1.9	\$955,714	\$781,250	\$828,958	49	\$391	\$360	99%
Oct-23	37	9	16	2.3	\$902,936	\$867,500	\$980,170	71	\$374	\$363	97%
Sep-23	34	12	17	2.1	\$909,280	\$827,000	\$961,323	41	\$379	\$372	98%
Aug-23	41	12	15	2.2	\$982,975	\$815,000	\$909,466	24	\$391	\$377	100%
Jul-23	46	11	19	2.3	\$1,000,173	\$900,000	\$1,064,578	25	\$401	\$376	100%
Jun-23	43	15	25	1.9	\$988,767	\$785,000	\$869,220	21	\$414	\$366	100%
May-23	36	17	20	1.9	\$1,016,314	\$876,750	\$979,463	26	\$430	\$380	99%
Apr-23	41	14	22	2.5	\$979,289	\$844,000	\$892,242	39	\$433	\$364	99%
Mar-23	31	19	16	2.4	\$1,074,619	\$800,000	\$962,625	54	\$460	\$341	96%
Feb-23	37	11	12	2.6	\$1,106,056	\$730,000	\$949,916	68	\$446	\$286	98%
Jan-23	35	9	12	2.1	\$1,146,606	\$750,000	\$974,000	51	\$415	\$330	98%
Dec-22	41	6	20	2.1	\$1,281,589	\$725,000	\$850,300	46	\$394	\$355	98%
Nov-22	53	13	20	2.6	\$858,009	\$892,500	\$987,665	53	\$373	\$350	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	12	-40%	\$955,714	11.4%	\$781,250	-12.5%	\$828,958	-16.1%	49	-7.55%	99%
Nov-22	20	-39.4%	\$858,009	-2.78%	\$892,500	7.53%	\$987,665	12.7%	53	130%	98%
Nov-21	33	-15.4%	\$882,561	19.4%	\$830,000	21.2%	\$876,237	16.6%	23	15%	100%

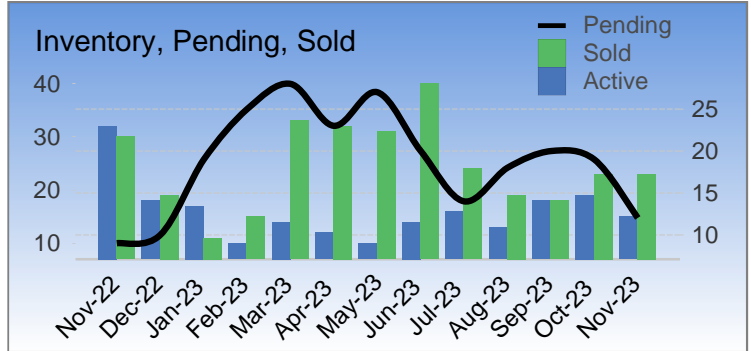
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	5	25	41
\$500-599K	2	5	27	100	122
\$600-699K	32	30	68	127	95
\$700-799K	48	79	101	47	35
\$800-899K	39	57	83	37	15
\$900-999K	17	31	36	15	7
\$1-1.299M	29	35	55	21	5
\$1.3-1.699M	8	24	27	10	4
\$1.7-1.999M	5	5	4	1	2
\$2-2.999M	4	3	3	3	1
>3M	2	1	1	1	0
Total	186	271	410	387	327

Presented by:

## Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of November - approximately 0.7 months of inventory.
- Sales Activity: 23 units were sold during November
- Median Sales Price: \$1,730,000 during November
- Average price per sq.ft. in November was \$698
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 101% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	15	12	23	0.7	\$1,711,551	\$1,730,000	\$1,808,918	19	\$743	\$698	101%
Oct-23	19	19	23	1.0	\$1,752,231	\$1,600,000	\$1,756,573	14	\$752	\$757	102%
Sep-23	18	20	18	0.9	\$1,741,730	\$1,752,500	\$1,867,583	13	\$708	\$778	103%
Aug-23	13	18	19	0.5	\$1,932,225	\$2,100,000	\$2,093,888	10	\$693	\$802	104%
Jul-23	16	14	24	0.5	\$2,048,621	\$1,517,500	\$1,728,666	10	\$737	\$822	108%
Jun-23	14	20	40	0.4	\$1,687,972	\$1,690,003	\$1,756,750	8	\$727	\$756	107%
May-23	10	27	31	0.3	\$1,687,744	\$1,540,000	\$1,677,828	8	\$756	\$764	105%
Apr-23	12	23	32	0.5	\$1,708,473	\$1,535,000	\$1,636,809	14	\$740	\$741	103%
Mar-23	14	28	33	0.8	\$1,650,356	\$1,457,000	\$1,653,130	29	\$728	\$720	102%
Feb-23	10	25	15	0.7	\$1,558,304	\$1,420,000	\$1,552,042	18	\$703	\$727	104%
Jan-23	17	19	11	0.9	\$1,792,059	\$1,350,000	\$1,491,808	69	\$699	\$734	96%
Dec-22	18	10	19	0.7	\$1,960,910	\$1,360,000	\$1,412,105	36	\$675	\$655	97%
Nov-22	32	9	30	1.0	\$1,815,342	\$1,192,500	\$1,354,330	37	\$710	\$713	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	23	-23.3%	\$1,711,551	-5.72%	\$1,730,000	45.1%	\$1,808,918	33.6%	19	-48.6%	101%
Nov-22	30	11.1%	\$1,815,342	23.8%	\$1,192,500	-14.8%	\$1,354,330	-12.9%	37	363%	97%
Nov-21	27	-57.8%	\$1,466,523	15.3%	\$1,400,000	19.9%	\$1,555,670	23.9%	8	0%	111%

## Sales Activity and Price Trends

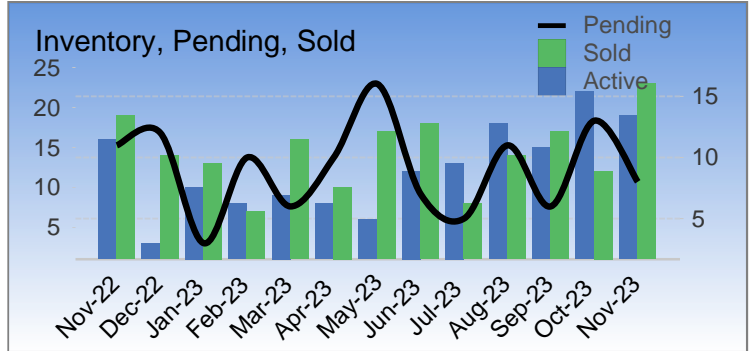
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	1	2
\$700-799K	0	1	0	11	36
\$800-899K	0	5	7	53	79
\$900-999K	4	14	19	69	58
\$1-1.299M	48	58	137	181	173
\$1.3-1.699M	96	139	202	94	79
\$1.7-1.999M	44	73	92	15	9
\$2-2.999M	72	87	81	8	3
>3M	5	11	3	0	0
Total	269	388	541	432	439

## Presented by:



## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of November - approximately 1.1 months of inventory.
- Sales Activity: 23 units were sold during November
- Median Sales Price: \$1,105,000 during November
- Average price per sq.ft. in November was \$773
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 115% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	19	8	23	1.1	\$927,180	\$1,105,000	\$1,207,977	17	\$643	\$773	115%
Oct-23	22	13	12	1.5	\$1,133,174	\$1,087,500	\$1,131,666	22	\$633	\$880	119%
Sep-23	15	6	17	1.2	\$1,068,076	\$941,500	\$1,119,529	21	\$604	\$835	121%
Aug-23	18	11	14	1.4	\$955,878	\$910,000	\$1,101,829	26	\$665	\$818	109%
Jul-23	13	5	8	0.9	\$955,800	\$1,392,500	\$1,324,250	11	\$731	\$782	125%
Jun-23	12	7	18	0.8	\$1,027,438	\$1,237,500	\$1,243,555	13	\$767	\$815	118%
May-23	6	16	17	0.5	\$1,158,815	\$1,210,000	\$1,269,382	19	\$566	\$786	117%
Apr-23	8	10	10	0.7	\$1,023,666	\$1,100,000	\$1,113,500	22	\$599	\$843	113%
Mar-23	9	6	16	0.9	\$1,013,569	\$1,155,000	\$1,198,750	29	\$596	\$739	110%
Feb-23	8	10	7	0.8	\$1,151,431	\$1,400,000	\$1,387,857	11	\$643	\$762	112%
Jan-23	10	3	13	0.7	\$1,075,307	\$920,000	\$1,090,769	40	\$680	\$707	106%
Dec-22	3	12	14	0.2	\$1,298,269	\$1,079,000	\$1,116,642	28	\$604	\$717	108%
Nov-22	16	11	19	0.9	\$1,023,000	\$1,236,000	\$1,213,684	18	\$691	\$701	109%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	23	21.1%	\$927,180	-9.37%	\$1,105,000	-10.6%	\$1,207,977	-0.47%	17	-5.56%	115%
Nov-22	19	-38.7%	\$1,023,000	-7.68%	\$1,236,000	5.64%	\$1,213,684	-5.18%	18	20%	109%
Nov-21	31	107%	\$1,108,133	13%	\$1,170,000	3.54%	\$1,280,038	10.8%	15	25%	118%

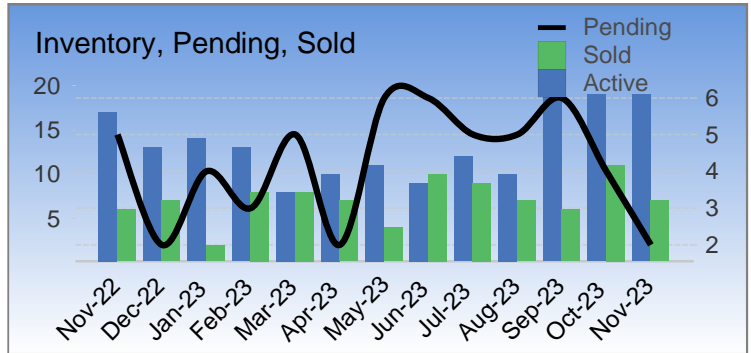
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	1	2	1
\$500-599K	1	0	1	2	1
\$600-699K	2	2	2	4	17
\$700-799K	11	3	7	15	27
\$800-899K	19	13	16	27	39
\$900-999K	21	15	14	37	24
\$1-1.299M	46	58	77	48	53
\$1.3-1.699M	46	59	81	28	23
\$1.7-1.999M	6	29	21	5	2
\$2-2.999M	2	10	6	1	1
>3M	1	2	0	1	0
Total	155	192	226	170	188

Presented by:

## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of November - approximately 2.4 months of inventory.
- Sales Activity: 7 units were sold during November
- Median Sales Price: \$716,000 during November
- Average price per sq.ft. in November was \$504
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 108% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	19	2	7	2.4	\$689,199	\$716,000	\$806,428	28	\$564	\$504	108%
Oct-23	19	4	11	2.5	\$772,202	\$749,000	\$800,454	24	\$544	\$521	105%
Sep-23	20	6	6	2.9	\$871,736	\$735,000	\$745,083	36	\$510	\$555	103%
Aug-23	10	5	7	1.2	\$888,387	\$740,000	\$775,714	24	\$505	\$578	103%
Jul-23	12	5	9	1.6	\$839,680	\$750,000	\$718,111	43	\$544	\$478	100%
Jun-23	9	6	10	1.3	\$771,493	\$894,000	\$883,488	27	\$468	\$470	105%
May-23	11	6	4	2.1	\$765,480	\$840,000	\$765,750	18	\$465	\$429	103%
Apr-23	10	2	7	1.3	\$903,833	\$610,000	\$682,285	37	\$439	\$462	106%
Mar-23	8	5	8	1.5	\$674,625	\$837,500	\$811,875	45	\$422	\$416	99%
Feb-23	13	3	8	2.8	\$662,690	\$707,109	\$729,422	40	\$439	\$499	100%
Jan-23	14	4	2	3.0	\$781,111	\$730,000	\$730,000	15	\$412	\$545	98%
Dec-22	13	2	7	2.1	\$862,222	\$740,000	\$717,000	51	\$466	\$436	97%
Nov-22	17	5	6	2.6	\$799,139	\$867,000	\$844,833	30	\$459	\$417	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	7	16.7%	\$689,199	-13.8%	\$716,000	-17.4%	\$806,428	-4.55%	28	-6.67%	108%
Nov-22	6	-53.8%	\$799,139	8.43%	\$867,000	15.6%	\$844,833	7.78%	30	131%	100%
Nov-21	13	-13.3%	\$736,993	12.8%	\$750,000	10.3%	\$783,876	19.3%	13	-27.8%	110%

## Sales Activity and Price Trends

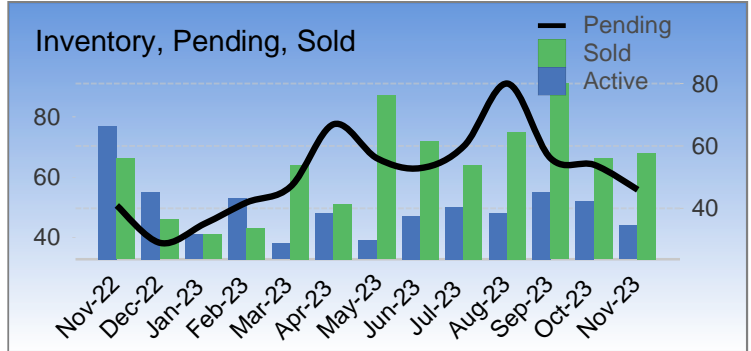
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	5	4	25	24
\$500-599K	10	1	7	22	46
\$600-699K	15	23	33	37	32
\$700-799K	18	19	34	27	18
\$800-899K	13	29	29	4	6
\$900-999K	12	17	16	3	4
\$1-1.299M	8	5	14	0	2
\$1.3-1.699M	0	1	0	0	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	79	102	137	118	134

## Presented by:



## Market Activity Summary:

- Inventory: 44 units were listed for sale as of the last day of November - approximately 0.6 months of inventory.
- Sales Activity: 68 units were sold during November
- Median Sales Price: \$1,520,000 during November
- Average price per sq.ft. in November was \$998
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 104% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	44	46	68	0.6	\$1,534,480	\$1,520,000	\$1,701,220	15	\$928	\$998	104%
Oct-23	52	54	66	0.7	\$1,666,883	\$1,710,000	\$1,868,206	14	\$941	\$1,002	106%
Sep-23	55	56	91	0.8	\$1,785,302	\$1,675,000	\$1,856,417	12	\$1,007	\$976	107%
Aug-23	48	80	75	0.7	\$1,758,706	\$1,611,700	\$1,713,447	15	\$996	\$992	108%
Jul-23	50	60	64	0.7	\$1,624,973	\$1,623,000	\$1,755,139	12	\$979	\$997	106%
Jun-23	47	53	72	0.7	\$1,690,614	\$1,640,500	\$1,901,673	13	\$1,055	\$998	107%
May-23	39	56	87	0.6	\$1,866,211	\$1,601,000	\$1,735,716	13	\$1,091	\$996	108%
Apr-23	48	67	51	0.9	\$1,736,923	\$1,480,000	\$1,571,180	13	\$969	\$950	106%
Mar-23	38	47	64	0.8	\$1,633,672	\$1,510,000	\$1,661,382	19	\$914	\$944	104%
Feb-23	53	42	43	1.2	\$1,607,679	\$1,460,000	\$1,488,967	31	\$914	\$903	101%
Jan-23	41	35	41	0.8	\$1,767,250	\$1,300,000	\$1,521,088	27	\$891	\$909	99%
Dec-22	55	29	46	0.9	\$1,509,346	\$1,380,000	\$1,538,569	23	\$902	\$894	97%
Nov-22	77	41	66	0.9	\$1,544,882	\$1,437,500	\$1,539,913	26	\$891	\$902	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	68	3.03%	\$1,534,480	-0.673%	\$1,520,000	5.74%	\$1,701,220	10.5%	15	-42.3%	104%
Nov-22	66	-45%	\$1,544,882	0.857%	\$1,437,500	-3.6%	\$1,539,913	-7.96%	26	160%	98%
Nov-21	120	18.8%	\$1,531,751	5.69%	\$1,491,250	19.3%	\$1,673,126	29.1%	10	-47.4%	111%

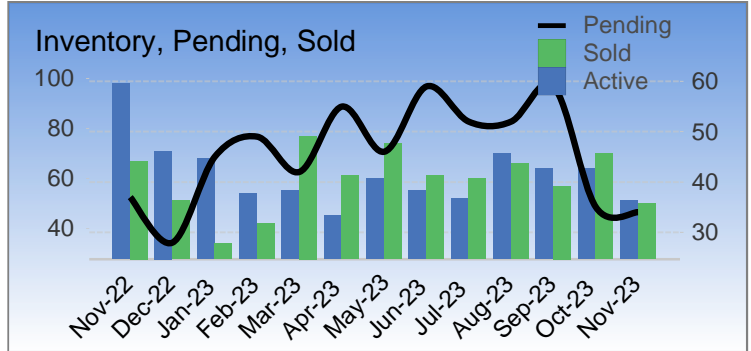
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	1	0	3	2	8
\$700-799K	2	1	4	24	52
\$800-899K	9	6	11	56	115
\$900-999K	21	19	46	106	185
\$1-1.299M	109	137	360	398	434
\$1.3-1.699M	296	401	620	260	222
\$1.7-1.999M	121	216	182	67	59
\$2-2.999M	127	199	192	82	62
>3M	36	57	52	6	7
Total	722	1036	1470	1001	1146

Presented by:

## Market Activity Summary:

- Inventory: 54 units were listed for sale as of the last day of November - approximately 0.9 months of inventory.
- Sales Activity: 50 units were sold during November
- Median Sales Price: \$897,500 during November
- Average price per sq.ft. in November was \$623
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 103% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	51	34	50	0.9	\$1,073,831	\$897,500	\$1,035,537	18	\$667	\$623	103%
Oct-23	64	35	70	1.1	\$1,079,506	\$922,500	\$996,181	19	\$648	\$636	103%
Sep-23	64	59	57	1.1	\$980,536	\$970,000	\$1,069,673	13	\$631	\$642	107%
Aug-23	70	52	66	1.2	\$1,013,572	\$917,500	\$1,030,689	16	\$633	\$654	105%
Jul-23	52	52	60	0.8	\$1,001,666	\$910,000	\$1,041,481	20	\$652	\$640	106%
Jun-23	55	59	61	0.9	\$1,026,260	\$920,000	\$1,014,491	16	\$636	\$656	107%
May-23	60	46	74	0.9	\$1,037,576	\$905,000	\$1,046,190	18	\$636	\$628	105%
Apr-23	45	55	61	0.8	\$994,985	\$835,000	\$948,325	22	\$626	\$649	104%
Mar-23	55	42	77	1.2	\$1,009,967	\$875,000	\$998,734	30	\$674	\$605	103%
Feb-23	54	49	42	1.4	\$962,419	\$872,500	\$955,893	27	\$667	\$611	101%
Jan-23	68	45	34	1.4	\$970,349	\$852,500	\$856,334	40	\$678	\$575	98%
Dec-22	71	28	51	1.4	\$962,633	\$830,000	\$911,635	34	\$646	\$578	99%
Nov-22	98	37	67	1.5	\$1,121,105	\$849,000	\$904,480	35	\$632	\$597	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	50	-25.4%	\$1,073,831	-4.22%	\$897,500	5.71%	\$1,035,537	14.5%	18	-48.6%	103%
Nov-22	67	-23.9%	\$1,121,105	22.5%	\$849,000	-5.93%	\$904,480	-8.27%	35	106%	99%
Nov-21	88	8.64%	\$915,000	2.41%	\$902,500	10.7%	\$985,987	11.9%	17	41.7%	107%

## Sales Activity and Price Trends

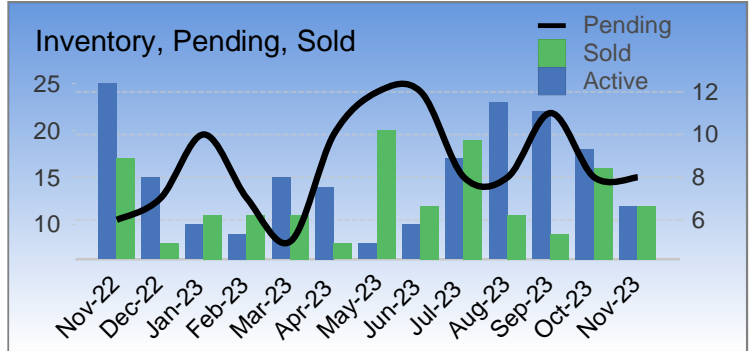
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	3	3	18	22
\$500-599K	15	6	8	48	125
\$600-699K	33	41	61	201	321
\$700-799K	105	106	179	202	221
\$800-899K	168	152	221	122	123
\$900-999K	103	116	170	56	30
\$1-1.299M	134	206	192	75	75
\$1.3-1.699M	58	113	94	26	18
\$1.7-1.999M	17	27	24	8	3
\$2-2.999M	18	20	13	1	0
>3M	0	0	0	0	0
Total	652	790	965	757	938

## Presented by:



## Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of November - approximately 1.0 months of inventory.
- Sales Activity: 12 units were sold during November
- Median Sales Price: \$869,033 during November
- Average price per sq.ft. in November was \$438
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 100% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	12	8	12	1.0	\$765,580	\$869,033	\$844,838	37	\$451	\$438	100%
Oct-23	18	8	16	1.7	\$844,708	\$787,500	\$764,312	33	\$462	\$437	105%
Sep-23	22	11	9	1.9	\$774,963	\$753,000	\$768,977	23	\$420	\$467	102%
Aug-23	23	8	11	1.6	\$795,503	\$875,000	\$953,545	28	\$437	\$456	103%
Jul-23	17	8	19	1.1	\$811,510	\$825,000	\$793,894	15	\$454	\$460	106%
Jun-23	10	12	12	1.1	\$813,777	\$801,000	\$805,141	16	\$429	\$462	102%
May-23	8	12	20	0.8	\$729,933	\$910,000	\$838,100	25	\$418	\$425	102%
Apr-23	14	10	8	1.8	\$884,204	\$950,000	\$937,492	44	\$430	\$416	102%
Mar-23	15	5	11	1.4	\$859,585	\$830,000	\$853,409	25	\$439	\$463	102%
Feb-23	9	7	11	1.0	\$800,983	\$755,000	\$751,454	46	\$447	\$412	101%
Jan-23	10	10	11	0.8	\$756,735	\$745,000	\$723,500	28	\$474	\$431	100%
Dec-22	15	7	8	1.1	\$697,158	\$710,500	\$748,625	29	\$464	\$475	100%
Nov-22	25	6	17	1.4	\$835,723	\$745,000	\$752,411	22	\$455	\$456	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	12	-29.4%	\$765,580	-8.39%	\$869,033	16.6%	\$844,838	12.3%	37	68.2%	100%
Nov-22	17	-39.3%	\$835,723	4.25%	\$745,000	-13.4%	\$752,411	-10.4%	22	10%	102%
Nov-21	28	3.7%	\$801,656	21.6%	\$860,000	27.4%	\$840,092	21%	20	42.9%	103%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	11	5	11	22	29
\$500-599K	13	10	20	29	52
\$600-699K	11	18	24	58	60
\$700-799K	29	31	50	58	45
\$800-899K	22	38	53	31	13
\$900-999K	33	42	44	2	12
\$1-1.299M	20	41	40	6	2
\$1.3-1.699M	1	7	4	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	140	192	246	207	213

Presented by:

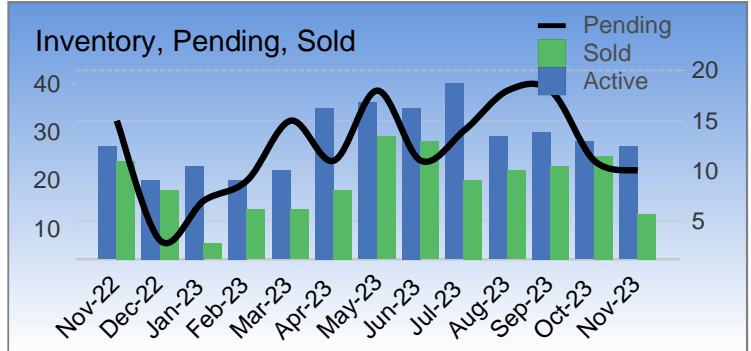
Includes Hercules and Rodeo

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## Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of November - approximately 1.4 months of inventory.
- Sales Activity: 13 units were sold during November
- Median Sales Price: \$1,820,000 during November
- Average price per sq.ft. in November was \$787
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 100% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	27	10	13	1.4	\$2,531,882	\$1,820,000	\$2,037,538	28	\$865	\$787	100%
Oct-23	28	11	25	1.2	\$2,716,125	\$1,750,000	\$2,006,900	27	\$847	\$809	101%
Sep-23	30	18	23	1.4	\$2,243,392	\$1,785,000	\$1,952,304	33	\$850	\$785	103%
Aug-23	29	18	22	1.2	\$2,578,526	\$1,735,500	\$2,569,845	22	\$804	\$874	103%
Jul-23	40	14	20	1.6	\$2,270,550	\$1,739,600	\$2,074,278	24	\$809	\$850	103%
Jun-23	35	11	28	1.4	\$2,803,139	\$1,967,500	\$2,547,107	26	\$843	\$834	100%
May-23	36	18	29	1.8	\$2,408,410	\$2,300,000	\$2,314,317	21	\$863	\$881	100%
Apr-23	35	11	18	2.3	\$2,845,967	\$2,475,000	\$2,653,500	7	\$839	\$907	106%
Mar-23	22	15	14	1.9	\$2,598,433	\$1,780,758	\$1,983,512	22	\$799	\$869	102%
Feb-23	20	9	14	1.5	\$2,699,875	\$1,880,000	\$2,335,000	16	\$821	\$818	100%
Jan-23	23	7	7	1.4	\$1,872,493	\$1,500,000	\$1,660,571	62	\$826	\$688	97%
Dec-22	20	3	18	1.0	\$1,692,857	\$1,700,000	\$2,032,777	53	\$827	\$766	98%
Nov-22	27	15	24	1.2	\$1,884,714	\$1,700,000	\$2,120,914	18	\$850	\$807	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	13	-45.8%	\$2,531,882	34.3%	\$1,820,000	7.06%	\$2,037,538	-3.93%	28	55.6%	100%
Nov-22	24	-20%	\$1,884,714	-11.6%	\$1,700,000	-7.98%	\$2,120,914	-5.91%	18	20%	100%
Nov-21	30	-18.9%	\$2,132,230	7.97%	\$1,847,500	-3.02%	\$2,254,166	17.1%	15	-16.7%	108%

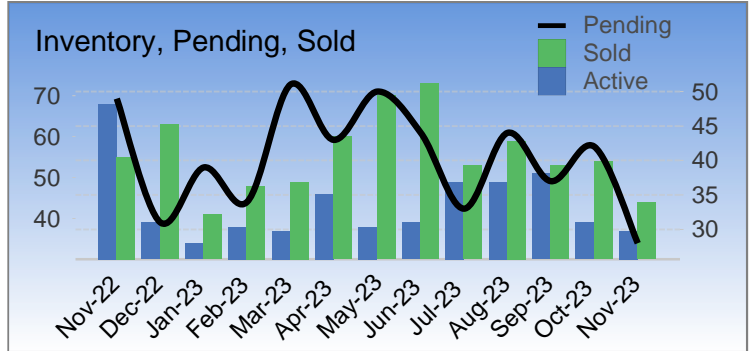
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	1	0	0	0
\$700-799K	0	0	0	2	2
\$800-899K	2	1	1	4	1
\$900-999K	2	4	6	7	13
\$1-1.299M	21	18	36	52	49
\$1.3-1.699M	51	58	98	83	79
\$1.7-1.999M	41	60	80	62	36
\$2-2.999M	63	93	122	74	65
>3M	33	77	53	28	16
Total	213	312	396	312	262

Presented by:

## Market Activity Summary:

- Inventory: 37 units were listed for sale as of the last day of November - approximately 0.7 months of inventory.
- Sales Activity: 44 units were sold during November
- Median Sales Price: \$1,125,000 during November
- Average price per sq.ft. in November was \$670
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 101% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	37	28	44	0.7	\$1,403,928	\$1,125,000	\$1,269,235	21	\$731	\$670	101%
Oct-23	39	42	54	0.7	\$1,476,462	\$1,200,000	\$1,278,194	13	\$749	\$704	106%
Sep-23	51	37	53	0.9	\$1,220,327	\$1,241,000	\$1,330,868	13	\$747	\$708	104%
Aug-23	49	44	59	0.8	\$1,247,567	\$1,335,000	\$1,460,703	13	\$728	\$712	106%
Jul-23	49	33	53	0.8	\$1,463,180	\$1,126,000	\$1,272,937	11	\$741	\$735	106%
Jun-23	39	44	73	0.6	\$1,327,499	\$1,200,000	\$1,346,999	10	\$837	\$715	105%
May-23	38	50	70	0.6	\$1,631,853	\$1,152,500	\$1,313,971	14	\$813	\$689	105%
Apr-23	46	43	60	0.9	\$1,295,303	\$1,229,500	\$1,269,671	16	\$672	\$647	104%
Mar-23	37	51	49	0.8	\$1,372,504	\$1,110,101	\$1,227,920	17	\$650	\$697	103%
Feb-23	38	34	48	0.8	\$1,270,957	\$1,037,500	\$1,166,360	21	\$701	\$657	101%
Jan-23	34	39	41	0.7	\$1,173,010	\$1,075,000	\$1,140,704	38	\$720	\$642	99%
Dec-22	39	31	63	0.7	\$1,414,933	\$989,000	\$1,127,803	31	\$736	\$645	98%
Nov-22	68	49	55	1.0	\$1,196,956	\$1,125,000	\$1,237,795	26	\$692	\$631	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	44	-20%	\$1,403,928	17.3%	\$1,125,000	0%	\$1,269,235	2.54%	21	-19.2%	101%
Nov-22	55	-49.1%	\$1,196,956	0.218%	\$1,125,000	-3.64%	\$1,237,795	-1.66%	26	136%	99%
Nov-21	108	-10%	\$1,194,352	7.78%	\$1,167,500	25%	\$1,258,681	20.4%	11	10%	106%

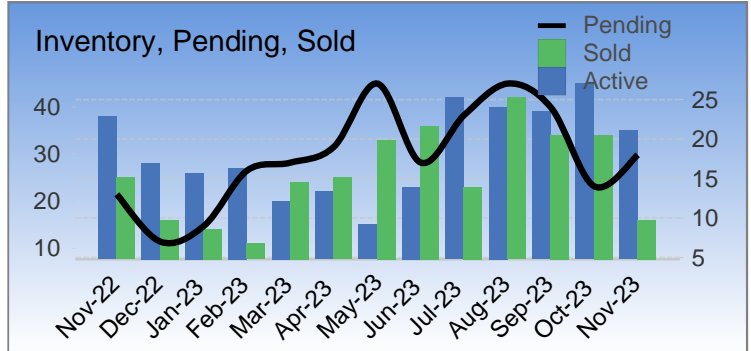
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	0	0	6
\$500-599K	0	1	3	13	21
\$600-699K	5	4	19	83	143
\$700-799K	21	26	52	182	271
\$800-899K	38	50	148	238	159
\$900-999K	86	102	229	137	76
\$1-1.299M	222	312	373	144	135
\$1.3-1.699M	143	231	265	95	80
\$1.7-1.999M	38	72	77	18	9
\$2-2.999M	47	81	61	12	4
>3M	3	8	1	1	4
Total	604	888	1228	923	908

## Presented by:

## Market Activity Summary:

- Inventory: units were listed for sale as of the last day of November - approximately 1.3 months of inventory.
- Sales Activity: units were sold during November
- Median Sales Price: during November
- Average price per sq.ft. in November was
- Average Days-on-Market (DOM) is approximately days
- Sold over Asking: On average, buyers paid 101% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	35	18	16	1.3	\$766,513	\$821,500	\$857,937	23	\$466	\$498	101%
Oct-23	45	14	34	1.2	\$1,024,226	\$805,000	\$907,283	28	\$474	\$532	100%
Sep-23	39	24	34	1.2	\$936,064	\$790,000	\$812,824	14	\$464	\$525	104%
Aug-23	40	27	42	1.2	\$837,128	\$872,500	\$845,756	13	\$485	\$523	101%
Jul-23	42	23	23	1.4	\$845,179	\$779,000	\$906,840	33	\$489	\$496	101%
Jun-23	23	17	36	0.8	\$804,730	\$815,500	\$899,907	19	\$492	\$547	104%
May-23	15	27	33	0.6	\$879,767	\$850,000	\$852,800	21	\$473	\$527	104%
Apr-23	22	19	25	1.2	\$889,266	\$765,250	\$848,357	21	\$544	\$510	100%
Mar-23	20	17	24	1.2	\$909,338	\$760,000	\$751,537	17	\$521	\$508	104%
Feb-23	27	16	11	1.9	\$705,061	\$807,000	\$839,058	27	\$539	\$437	103%
Jan-23	26	9	14	1.4	\$872,727	\$715,000	\$758,563	38	\$508	\$480	99%
Dec-22	28	7	16	1.2	\$722,894	\$749,900	\$809,073	32	\$476	\$506	98%
Nov-22	38	13	25	1.2	\$815,383	\$833,950	\$849,015	34	\$487	\$488	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	16	-36%	\$766,513	-5.99%	\$821,500	-1.49%	\$857,937	1.05%	23	-32.4%	101%
Nov-22	25	-41.9%	\$815,383	3.49%	\$833,950	4.9%	\$849,015	3.4%	34	143%	98%
Nov-21	43	-8.51%	\$787,858	13.5%	\$795,000	13.2%	\$821,100	11.3%	14	0%	104%

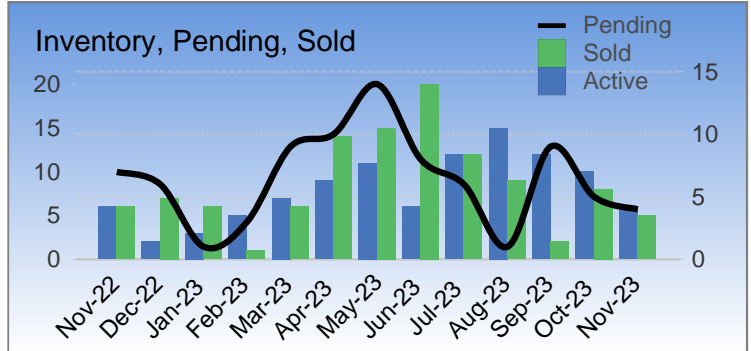
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	22	8	14	31	88
\$500-599K	23	26	43	72	85
\$600-699K	49	64	70	106	106
\$700-799K	59	72	109	84	86
\$800-899K	61	85	101	62	41
\$900-999K	46	56	70	29	19
\$1-1.299M	40	72	78	17	9
\$1.3-1.699M	14	35	25	6	4
\$1.7-1.999M	2	7	2	3	1
\$2-2.999M	4	4	6	0	1
>3M	1	0	0	0	0
Total	321	429	518	410	440

## Presented by:

## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of November - approximately 1.2 months of inventory.
- Sales Activity: 5 units were sold during November
- Median Sales Price: \$1,546,000 during November
- Average price per sq.ft. in November was \$873
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 105% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	6	4	5	1.2	\$2,008,450	\$1,546,000	\$1,657,200	24	\$763	\$873	105%
Oct-23	10	5	8	1.6	\$2,003,648	\$1,685,000	\$1,863,125	20	\$796	\$764	100%
Sep-23	12	9	2	1.6	\$1,980,200	\$2,925,000	\$2,925,000	20	\$803	\$848	101%
Aug-23	15	1	9	1.1	\$1,893,788	\$2,105,000	\$2,096,111	21	\$771	\$843	101%
Jul-23	12	6	12	0.8	\$1,995,933	\$1,760,000	\$1,878,083	12	\$825	\$780	103%
Jun-23	6	8	20	0.4	\$1,951,407	\$2,103,000	\$2,149,336	10	\$775	\$868	106%
May-23	11	14	15	0.9	\$1,978,466	\$1,735,000	\$1,854,366	17	\$763	\$879	104%
Apr-23	9	10	14	1.3	\$2,026,731	\$1,952,500	\$2,153,761	9	\$792	\$854	105%
Mar-23	7	9	6	1.8	\$1,908,599	\$2,062,500	\$2,165,000	25	\$788	\$897	107%
Feb-23	5	3	1	1.1	\$2,419,000	\$2,625,000	\$2,625,000	4	\$808	\$845	104%
Jan-23	3	1	6	0.5	\$2,215,000	\$1,715,000	\$1,654,166	49	\$792	\$781	100%
Dec-22	2	6	7	0.3	\$1,564,300	\$1,700,000	\$1,885,514	21	\$888	\$698	97%
Nov-22	6	7	6	0.8	\$1,562,250	\$1,782,500	\$1,975,333	24	\$830	\$824	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	5	-16.7%	\$2,008,450	28.6%	\$1,546,000	-13.3%	\$1,657,200	-16.1%	24	0%	105%
Nov-22	6	-57.1%	\$1,562,250	-8.2%	\$1,782,500	-12.8%	\$1,975,333	2.28%	24	33.3%	102%
Nov-21	14	-33.3%	\$1,701,750	1.04%	\$2,043,500	46%	\$1,931,250	22.1%	18	63.6%	111%

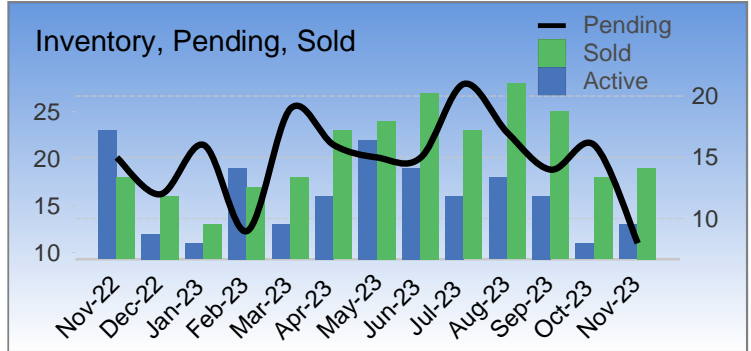
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	1	0
\$900-999K	1	0	0	4	2
\$1-1.299M	1	1	11	29	36
\$1.3-1.699M	27	24	51	72	52
\$1.7-1.999M	25	19	46	29	25
\$2-2.999M	40	55	62	22	7
>3M	4	12	5	1	0
Total	98	111	176	158	122

Presented by:

## Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of November - approximately 0.7 months of inventory.
- Sales Activity: 19 units were sold during November
- Median Sales Price: \$1,288,000 during November
- Average price per sq.ft. in November was \$848
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 101% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	13	8	19	0.7	\$1,278,435	\$1,288,000	\$1,244,116	19	\$747	\$848	101%
Oct-23	11	16	18	0.6	\$1,252,032	\$1,412,775	\$1,411,308	8	\$824	\$775	102%
Sep-23	16	14	25	0.7	\$1,295,694	\$1,310,004	\$1,343,084	16	\$785	\$843	105%
Aug-23	18	17	28	0.7	\$1,276,931	\$1,337,500	\$1,327,321	11	\$757	\$823	107%
Jul-23	16	21	23	0.6	\$1,345,790	\$1,200,000	\$1,275,304	13	\$778	\$810	106%
Jun-23	19	15	27	0.8	\$1,312,599	\$1,360,000	\$1,347,370	19	\$786	\$849	108%
May-23	22	15	24	1.1	\$1,258,079	\$1,300,500	\$1,342,070	11	\$772	\$826	107%
Apr-23	16	16	23	0.9	\$1,278,521	\$1,205,000	\$1,227,821	12	\$791	\$785	105%
Mar-23	13	19	18	0.9	\$1,224,017	\$1,142,500	\$1,207,277	19	\$814	\$780	100%
Feb-23	19	9	17	1.2	\$1,218,601	\$1,155,000	\$1,186,058	19	\$795	\$789	102%
Jan-23	11	16	13	0.7	\$1,259,097	\$1,098,000	\$1,071,589	37	\$837	\$726	96%
Dec-22	12	12	16	0.9	\$1,113,590	\$1,132,500	\$1,189,937	22	\$792	\$701	100%
Nov-22	23	15	18	1.1	\$1,105,342	\$1,125,000	\$1,165,000	33	\$793	\$768	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	19	5.56%	\$1,278,435	15.7%	\$1,288,000	14.5%	\$1,244,116	6.79%	19	-42.4%	101%
Nov-22	18	-28%	\$1,105,342	-6.17%	\$1,125,000	-13.5%	\$1,165,000	-11.6%	33	94.1%	97%
Nov-21	25	-10.7%	\$1,178,030	5.34%	\$1,300,000	13%	\$1,317,276	12.2%	17	21.4%	109%

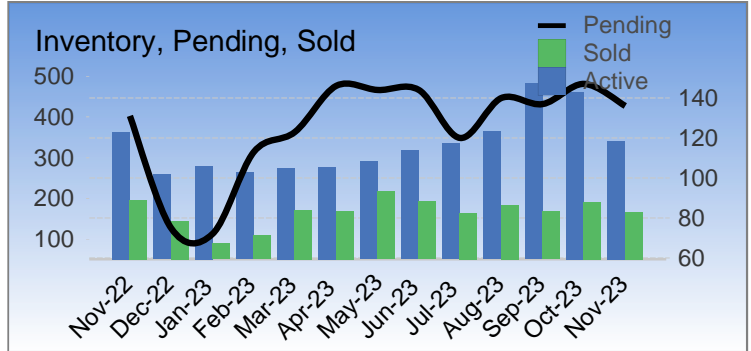
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	0	2
\$600-699K	0	0	0	2	12
\$700-799K	6	1	1	20	38
\$800-899K	9	4	17	43	88
\$900-999K	25	17	46	63	67
\$1-1.299M	88	93	177	84	76
\$1.3-1.699M	87	120	131	43	19
\$1.7-1.999M	13	13	22	1	0
\$2-2.999M	7	33	2	0	0
>3M	0	1	0	1	0
Total	235	282	397	257	302

## Presented by:

## Market Activity Summary:

- Inventory: 348 units were listed for sale as of the last day of November - approximately 2.0 months of inventory.
- Sales Activity: 166 units were sold during November
- Median Sales Price: \$1,050,000 during November
- Average price per sq.ft. in November was \$4,414
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 110% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	341	136	166	2.0	\$978,513	\$1,050,000	\$1,172,029	28	\$564	\$4,414	110%
Oct-23	461	147	191	2.6	\$1,082,208	\$1,133,000	\$1,223,539	23	\$1,949	\$715	112%
Sep-23	482	137	168	2.8	\$1,129,365	\$1,125,000	\$1,241,529	30	\$584	\$707	112%
Aug-23	364	140	184	2.1	\$1,042,343	\$975,000	\$1,134,051	28	\$576	\$656	110%
Jul-23	335	120	165	1.8	\$964,101	\$1,020,000	\$1,193,431	22	\$577	\$682	112%
Jun-23	317	144	193	1.7	\$1,133,131	\$1,075,000	\$1,294,574	21	\$606	\$706	113%
May-23	291	144	217	1.6	\$1,123,841	\$1,050,000	\$1,240,767	29	\$611	\$704	112%
Apr-23	277	146	169	1.9	\$1,212,025	\$950,000	\$1,181,505	29	\$603	\$658	112%
Mar-23	275	123	172	2.3	\$1,150,572	\$1,050,000	\$1,235,865	31	\$603	\$692	111%
Feb-23	264	113	110	2.4	\$1,128,853	\$845,000	\$1,095,526	38	\$587	\$680	108%
Jan-23	279	72	90	2.0	\$1,099,790	\$750,000	\$966,897	38	\$577	\$596	104%
Dec-22	258	75	145	1.5	\$865,475	\$850,000	\$1,030,024	37	\$541	\$630	105%
Nov-22	363	131	196	1.8	\$1,110,955	\$1,055,000	\$1,196,716	28	\$591	\$669	110%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	166	-15.3%	\$978,513	-11.9%	\$1,050,000	-0.474%	\$1,172,029	-2.06%	28	0%	110%
Nov-22	196	-31.9%	\$1,110,955	3.83%	\$1,055,000	-4.09%	\$1,196,716	-6.17%	28	27.3%	110%
Nov-21	288	-3.03%	\$1,070,024	11.3%	\$1,100,000	12.8%	\$1,275,382	14.1%	22	29.4%	119%

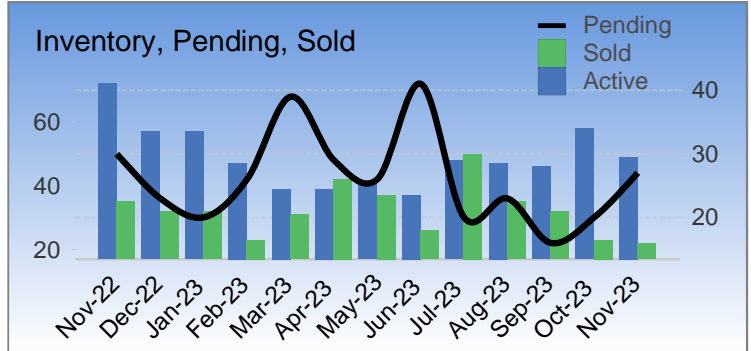
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	154	114	201	229	393
\$500-599K	172	197	254	238	289
\$600-699K	177	230	261	197	238
\$700-799K	142	171	238	176	231
\$800-899K	122	164	243	255	221
\$900-999K	119	178	240	179	149
\$1-1.299M	285	393	485	367	353
\$1.3-1.699M	323	438	614	352	293
\$1.7-1.999M	145	230	241	108	106
\$2-2.999M	127	236	284	124	114
>3M	59	97	105	44	29
Total	1825	2448	3166	2269	2416

Presented by:

## Market Activity Summary:

- Inventory: 50 units were listed for sale as of the last day of November - approximately 1.9 months of inventory.
- Sales Activity: 22 units were sold during November
- Median Sales Price: \$640,500 during November
- Average price per sq.ft. in November was \$373
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 100% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	49	27	22	1.9	\$712,044	\$640,500	\$664,010	25	\$354	\$373	100%
Oct-23	58	20	23	2.0	\$688,227	\$696,000	\$711,084	27	\$357	\$322	100%
Sep-23	46	16	32	1.2	\$705,096	\$672,500	\$685,310	24	\$352	\$349	101%
Aug-23	47	23	35	1.3	\$697,041	\$695,000	\$717,985	20	\$362	\$340	101%
Jul-23	48	20	50	1.3	\$720,915	\$683,000	\$716,132	23	\$366	\$337	101%
Jun-23	37	41	26	1.1	\$715,659	\$722,500	\$766,534	15	\$380	\$377	103%
May-23	41	26	37	1.1	\$753,547	\$700,000	\$706,553	23	\$334	\$344	103%
Apr-23	39	29	42	1.3	\$741,566	\$686,147	\$680,563	36	\$327	\$331	101%
Mar-23	39	39	31	1.4	\$711,768	\$674,990	\$663,161	40	\$369	\$328	99%
Feb-23	47	26	23	1.7	\$702,798	\$640,000	\$646,194	30	\$311	\$341	99%
Jan-23	57	20	32	1.8	\$710,577	\$632,537	\$636,471	36	\$320	\$353	101%
Dec-22	57	23	32	1.6	\$667,687	\$605,000	\$647,530	55	\$334	\$360	98%
Nov-22	72	30	35	1.9	\$702,517	\$631,460	\$666,496	37	\$337	\$343	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	22	-37.1%	\$712,044	1.36%	\$640,500	1.43%	\$664,010	-0.373%	25	-32.4%	100%
Nov-22	35	-55.1%	\$702,517	-5.93%	\$631,460	-10.1%	\$666,496	-6.23%	37	68.2%	99%
Nov-21	78	77.3%	\$746,791	27.6%	\$702,500	20.1%	\$710,800	19.6%	22	120%	102%

## Sales Activity and Price Trends

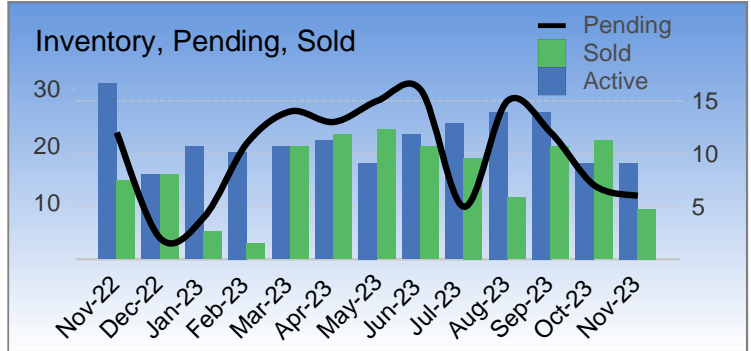
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	15	15	34	168	250
\$500-599K	57	64	150	200	167
\$600-699K	132	149	179	101	75
\$700-799K	90	116	130	34	25
\$800-899K	38	72	72	11	3
\$900-999K	15	40	26	4	2
\$1-1.299M	4	18	20	2	0
\$1.3-1.699M	1	3	2	0	0
\$1.7-1.999M	1	1	0	0	0
\$2-2.999M	0	0	0	0	3
>3M	0	0	0	0	0
Total	353	478	613	520	525

## Presented by:



## Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of November - approximately 1.0 months of inventory.
- Sales Activity: 9 units were sold during November
- Median Sales Price: \$2,011,000 during November
- Average price per sq.ft. in November was \$742
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 105% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	17	6	9	1.0	\$2,411,000	\$2,011,000	\$1,787,250	24	\$827	\$742	105%
Oct-23	17	7	21	1.0	\$1,884,363	\$2,000,000	\$2,092,904	26	\$799	\$773	101%
Sep-23	26	12	20	1.6	\$2,181,593	\$2,002,500	\$2,142,000	19	\$817	\$812	103%
Aug-23	26	15	11	1.6	\$2,194,000	\$2,200,000	\$2,201,363	19	\$802	\$790	103%
Jul-23	24	5	18	1.2	\$2,383,944	\$2,550,000	\$2,442,333	24	\$739	\$849	103%
Jun-23	22	16	20	1.0	\$2,435,703	\$1,925,000	\$2,046,150	14	\$793	\$880	107%
May-23	17	15	23	0.8	\$2,267,833	\$2,030,000	\$2,265,510	20	\$794	\$836	104%
Apr-23	21	13	22	1.4	\$2,172,846	\$1,990,000	\$2,052,954	24	\$755	\$803	103%
Mar-23	20	14	20	2.1	\$2,266,222	\$1,887,500	\$2,076,525	39	\$809	\$812	99%
Feb-23	19	11	3	2.5	\$2,432,076	\$1,210,000	\$1,300,000	30	\$796	\$657	107%
Jan-23	20	4	5	1.8	\$2,242,846	\$1,650,000	\$1,661,448	53	\$754	\$682	95%
Dec-22	15	2	15	1.0	\$2,800,000	\$2,130,000	\$2,297,266	37	\$755	\$742	98%
Nov-22	31	12	14	1.9	\$2,308,750	\$1,642,500	\$1,825,571	30	\$764	\$719	95%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	9	-35.7%	\$2,411,000	4.43%	\$2,011,000	22.4%	\$1,787,250	-2.1%	24	-20%	105%
Nov-22	14	-50%	\$2,308,750	28.3%	\$1,642,500	-11.2%	\$1,825,571	-13.4%	30	131%	95%
Nov-21	28	-31.7%	\$1,798,800	-3.51%	\$1,850,000	5.71%	\$2,108,703	8.98%	13	-18.8%	109%

## Sales Activity and Price Trends

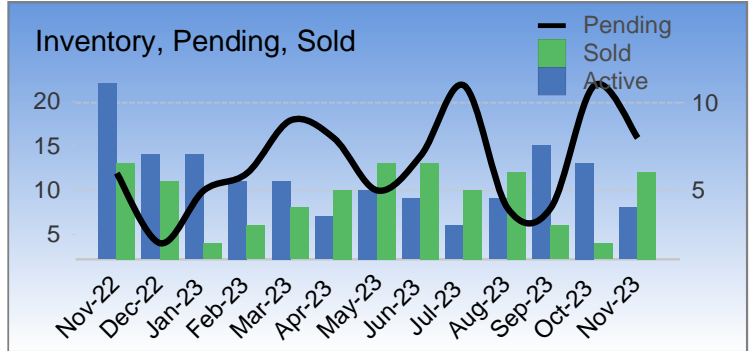
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	0	1
\$700-799K	0	0	0	2	2
\$800-899K	1	2	0	5	8
\$900-999K	0	0	1	6	7
\$1-1.299M	17	12	20	34	36
\$1.3-1.699M	39	40	76	73	98
\$1.7-1.999M	27	44	97	56	39
\$2-2.999M	65	81	117	66	40
>3M	23	41	50	21	5
Total	172	220	361	263	237

Presented by:



## Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of November - approximately 1.1 months of inventory.
- Sales Activity: 12 units were sold during November
- Median Sales Price: \$797,500 during November
- Average price per sq.ft. in November was \$537
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 104% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	8	8	12	1.1	\$768,989	\$797,500	\$783,190	21	\$436	\$537	104%
Oct-23	13	11	4	1.8	\$764,278	\$790,000	\$843,972	16	\$459	\$501	105%
Sep-23	15	4	6	1.6	\$753,142	\$873,000	\$935,500	15	\$497	\$512	104%
Aug-23	9	4	12	0.8	\$843,328	\$765,500	\$747,729	17	\$476	\$504	103%
Jul-23	6	11	10	0.5	\$761,072	\$730,000	\$735,630	21	\$493	\$483	106%
Jun-23	9	7	13	0.8	\$748,134	\$760,000	\$791,615	33	\$477	\$477	99%
May-23	10	5	13	1.1	\$753,522	\$795,000	\$808,307	31	\$480	\$476	105%
Apr-23	7	8	10	1.1	\$697,390	\$745,000	\$751,340	36	\$531	\$526	101%
Mar-23	11	9	8	1.8	\$754,658	\$743,000	\$763,500	21	\$465	\$451	102%
Feb-23	11	6	6	1.7	\$728,648	\$678,943	\$682,147	28	\$467	\$498	99%
Jan-23	14	5	4	1.5	\$724,737	\$615,000	\$618,750	69	\$483	\$507	98%
Dec-22	14	2	11	1.2	\$724,333	\$710,000	\$712,454	25	\$518	\$498	100%
Nov-22	22	6	13	2.3	\$741,976	\$775,000	\$801,923	47	\$483	\$445	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	12	-7.69%	\$768,989	3.64%	\$797,500	2.9%	\$783,190	-2.34%	21	-55.3%	104%
Nov-22	13	-7.14%	\$741,976	0.628%	\$775,000	-0.513%	\$801,923	-1.39%	47	213%	99%
Nov-21	14	-17.6%	\$737,344	7.6%	\$779,000	8.95%	\$813,214	19.4%	15	-58.3%	108%

## Sales Activity and Price Trends

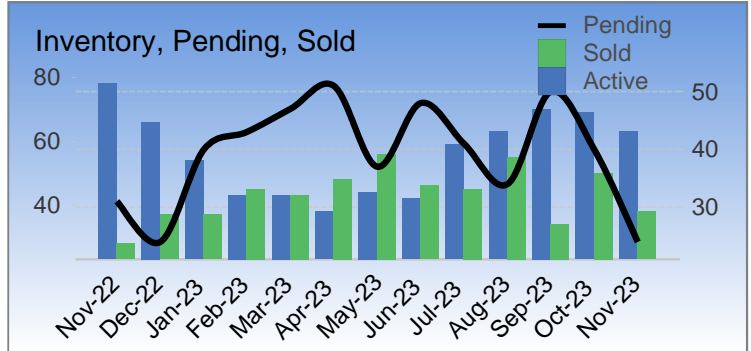
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	3	6	16
\$500-599K	4	2	9	43	74
\$600-699K	18	12	29	35	51
\$700-799K	39	46	63	30	12
\$800-899K	25	38	33	6	5
\$900-999K	6	24	15	1	1
\$1-1.299M	4	7	11	1	0
\$1.3-1.699M	1	1	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	98	131	164	122	159

Presented by:



## Market Activity Summary:

- Inventory: 64 units were listed for sale as of the last day of November - approximately 1.6 months of inventory.
- Sales Activity: 38 units were sold during November
- Median Sales Price: \$704,495 during November
- Average price per sq.ft. in November was \$356
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 101% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	63	24	38	1.6	\$582,259	\$704,495	\$663,201	30	\$357	\$356	101%
Oct-23	69	40	50	1.5	\$629,341	\$604,000	\$587,012	20	\$355	\$389	102%
Sep-23	70	50	34	1.6	\$629,173	\$592,500	\$609,088	19	\$358	\$378	101%
Aug-23	63	34	55	1.3	\$637,535	\$629,000	\$623,207	19	\$354	\$380	102%
Jul-23	59	41	45	1.3	\$607,891	\$625,000	\$642,811	17	\$368	\$380	103%
Jun-23	42	48	46	0.9	\$606,139	\$613,500	\$620,449	11	\$354	\$373	103%
May-23	44	37	56	1.0	\$637,500	\$615,000	\$607,219	18	\$358	\$385	103%
Apr-23	38	51	48	0.9	\$611,350	\$612,500	\$624,324	30	\$368	\$383	102%
Mar-23	43	47	43	1.1	\$637,743	\$580,000	\$614,907	41	\$369	\$372	101%
Feb-23	43	43	45	1.1	\$606,582	\$540,000	\$596,978	42	\$367	\$353	100%
Jan-23	54	40	37	1.7	\$645,060	\$535,000	\$562,968	31	\$367	\$369	99%
Dec-22	66	24	37	1.8	\$545,554	\$599,950	\$614,219	49	\$376	\$363	99%
Nov-22	78	31	28	1.9	\$607,358	\$619,975	\$628,711	53	\$375	\$342	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	38	35.7%	\$582,259	-4.13%	\$704,495	13.6%	\$663,201	5.49%	30	-43.4%	101%
Nov-22	28	-60%	\$607,358	-7.09%	\$619,975	-1.59%	\$628,711	-0.386%	53	152%	98%
Nov-21	70	27.3%	\$653,725	19.1%	\$630,000	23.3%	\$631,148	18.9%	21	61.5%	103%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	112	93	131	318	459
\$500-599K	126	159	170	150	129
\$600-699K	137	191	189	71	71
\$700-799K	64	99	73	30	22
\$800-899K	25	54	54	4	2
\$900-999K	20	23	21	0	0
\$1-1.299M	13	22	5	0	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	1
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	497	642	643	573	684

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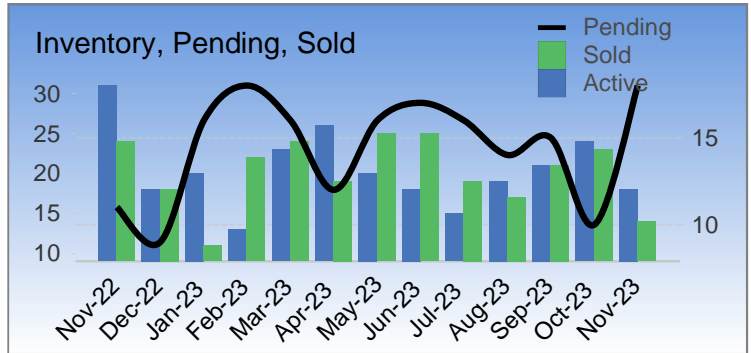
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## Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of November - approximately 0.9 months of inventory.
- Sales Activity: 14 units were sold during November
- Median Sales Price: \$957,500 during November
- Average price per sq.ft. in November was \$598
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 103% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	18	18	14	0.9	\$974,943	\$957,500	\$993,642	19	\$590	\$598	103%
Oct-23	24	10	23	1.2	\$1,168,644	\$1,145,000	\$1,172,426	22	\$621	\$622	101%
Sep-23	21	15	21	1.2	\$1,164,359	\$1,125,000	\$1,197,366	14	\$563	\$644	102%
Aug-23	19	14	17	1.0	\$1,282,750	\$1,325,000	\$1,272,411	17	\$570	\$597	103%
Jul-23	15	16	19	0.7	\$1,218,694	\$1,200,000	\$1,177,599	15	\$611	\$665	103%
Jun-23	18	17	25	0.9	\$1,223,699	\$1,105,000	\$1,154,860	10	\$581	\$695	105%
May-23	20	16	25	0.9	\$1,067,235	\$1,084,000	\$1,082,024	18	\$584	\$702	106%
Apr-23	26	12	19	1.2	\$1,064,695	\$1,220,200	\$1,236,905	13	\$627	\$693	105%
Mar-23	23	16	24	1.2	\$1,162,621	\$935,000	\$993,566	13	\$623	\$626	101%
Feb-23	13	18	22	0.8	\$1,029,704	\$1,057,000	\$1,028,631	34	\$622	\$615	100%
Jan-23	20	16	11	1.2	\$1,071,245	\$989,000	\$1,067,272	42	\$587	\$606	101%
Dec-22	18	9	18	0.8	\$1,192,190	\$1,075,000	\$1,118,694	35	\$570	\$616	100%
Nov-22	31	11	24	1.1	\$1,112,390	\$927,500	\$1,000,583	22	\$571	\$621	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	14	-41.7%	\$974,943	-12.4%	\$957,500	3.23%	\$993,642	-0.694%	19	-13.6%	103%
Nov-22	24	-40%	\$1,112,390	4.41%	\$927,500	-12.7%	\$1,000,583	-8.56%	22	29.4%	100%
Nov-21	40	-11.1%	\$1,065,390	10%	\$1,062,500	7.87%	\$1,094,247	10.9%	17	21.4%	106%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	3	1	0
\$500-599K	2	0	3	8	17
\$600-699K	10	12	15	37	50
\$700-799K	22	26	43	56	79
\$800-899K	24	42	55	56	65
\$900-999K	26	36	78	52	49
\$1-1.299M	74	103	149	79	51
\$1.3-1.699M	51	77	70	15	5
\$1.7-1.999M	8	16	8	2	1
\$2-2.999M	3	1	1	0	0
>3M	0	0	0	0	0
Total	220	313	425	306	317

## Presented by:



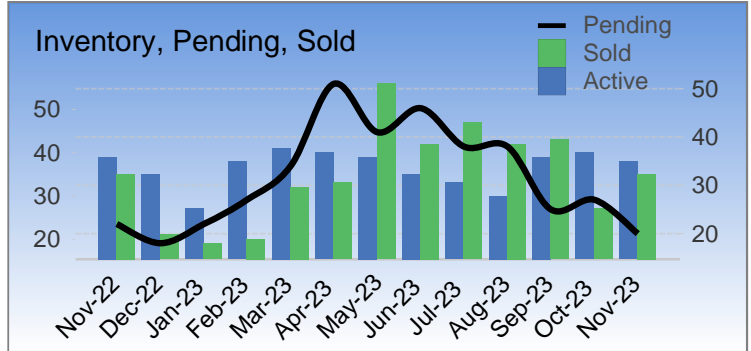
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Deemed reliable but not guaranteed

## Market Activity Summary:

- Inventory: 39 units were listed for sale as of the last day of November - approximately 1.1 months of inventory.
- Sales Activity: 35 units were sold during November
- Median Sales Price: \$1,700,000 during November
- Average price per sq.ft. in November was \$807
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 102% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	38	20	35	1.1	\$2,089,943	\$1,700,000	\$1,814,221	13	\$845	\$807	102%
Oct-23	40	27	27	1.2	\$1,937,970	\$1,735,000	\$2,064,753	14	\$851	\$816	102%
Sep-23	39	25	43	0.9	\$1,873,382	\$1,725,000	\$1,993,600	11	\$836	\$848	102%
Aug-23	30	38	42	0.7	\$2,137,499	\$1,855,000	\$2,085,044	16	\$844	\$856	100%
Jul-23	33	38	47	0.7	\$2,034,354	\$1,825,000	\$2,020,170	12	\$827	\$877	105%
Jun-23	35	46	42	0.8	\$2,148,975	\$1,690,000	\$1,930,478	13	\$864	\$858	105%
May-23	39	41	56	1.0	\$2,303,658	\$1,797,500	\$1,870,794	13	\$886	\$859	104%
Apr-23	40	51	33	1.4	\$2,057,756	\$1,750,000	\$1,897,272	9	\$869	\$853	104%
Mar-23	41	34	32	1.7	\$2,174,464	\$1,848,500	\$2,048,625	18	\$868	\$793	100%
Feb-23	38	27	20	2.0	\$2,468,715	\$1,491,000	\$1,701,425	36	\$850	\$768	99%
Jan-23	27	22	19	1.1	\$2,144,483	\$1,480,000	\$1,652,612	43	\$851	\$754	98%
Dec-22	35	18	21	1.1	\$2,241,429	\$1,537,000	\$1,555,333	36	\$811	\$745	96%
Nov-22	39	22	35	1.0	\$1,831,286	\$1,630,000	\$1,779,436	42	\$792	\$747	95%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	35	0%	\$2,089,943	14.1%	\$1,700,000	4.29%	\$1,814,221	1.95%	13	-69%	102%
Nov-22	35	-51.4%	\$1,831,286	2.43%	\$1,630,000	-5.51%	\$1,779,436	-8.64%	42	320%	95%
Nov-21	72	-8.86%	\$1,787,845	21.1%	\$1,725,000	27.8%	\$1,947,765	33.5%	10	-28.6%	109%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	1	0	2
\$500-599K	0	0	0	3	0
\$600-699K	1	1	3	1	3
\$700-799K	0	0	5	6	11
\$800-899K	3	5	0	28	34
\$900-999K	3	3	18	65	94
\$1-1.299M	44	37	155	230	251
\$1.3-1.699M	133	187	307	162	121
\$1.7-1.999M	99	106	149	40	37
\$2-2.999M	69	134	163	83	63
>3M	44	70	71	14	19
Total	396	543	872	632	635

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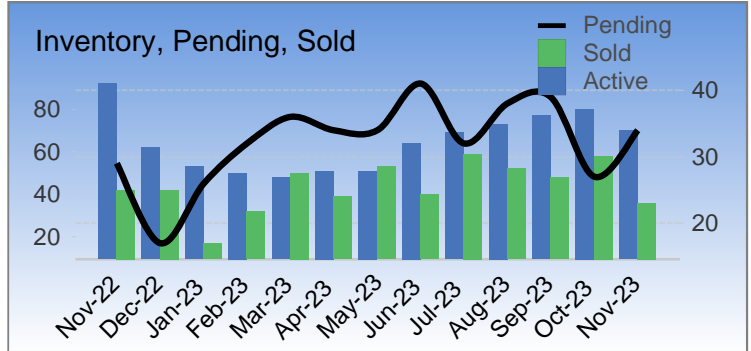
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Deemed reliable but not guaranteed

## Market Activity Summary:

- Inventory: 72 units were listed for sale as of the last day of November - approximately 1.5 months of inventory.
- Sales Activity: 36 units were sold during November
- Median Sales Price: \$680,000 during November
- Average price per sq.ft. in November was \$483
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 106% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	70	34	36	1.5	\$602,331	\$680,000	\$730,775	18	\$542	\$483	106%
Oct-23	80	27	58	1.5	\$688,419	\$625,000	\$659,452	19	\$517	\$503	104%
Sep-23	77	39	48	1.5	\$720,417	\$692,800	\$789,714	19	\$517	\$557	106%
Aug-23	73	38	52	1.5	\$761,368	\$712,500	\$776,307	22	\$499	\$567	106%
Jul-23	69	32	59	1.5	\$699,008	\$705,000	\$718,408	21	\$497	\$552	107%
Jun-23	64	41	40	1.5	\$730,424	\$735,000	\$778,004	22	\$496	\$526	108%
May-23	51	34	53	1.1	\$742,669	\$618,888	\$668,878	32	\$509	\$532	107%
Apr-23	51	34	39	1.3	\$757,718	\$680,000	\$758,868	31	\$485	\$491	105%
Mar-23	48	36	50	1.6	\$714,303	\$637,500	\$674,370	35	\$490	\$479	102%
Feb-23	50	32	32	1.8	\$721,572	\$660,000	\$699,968	45	\$463	\$482	101%
Jan-23	53	26	17	1.6	\$648,599	\$633,000	\$700,294	50	\$464	\$469	99%
Dec-22	62	17	42	1.3	\$885,888	\$647,500	\$720,595	43	\$484	\$527	100%
Nov-22	92	29	42	1.8	\$669,543	\$665,500	\$724,393	25	\$494	\$514	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	36	-14.3%	\$602,331	-10%	\$680,000	2.18%	\$730,775	0.881%	18	-28%	106%
Nov-22	42	-46.8%	\$669,543	0.592%	\$665,500	-4.93%	\$724,393	-2.73%	25	47.1%	102%
Nov-21	79	27.4%	\$665,600	6.37%	\$700,000	21.2%	\$744,726	20.4%	17	-19%	111%

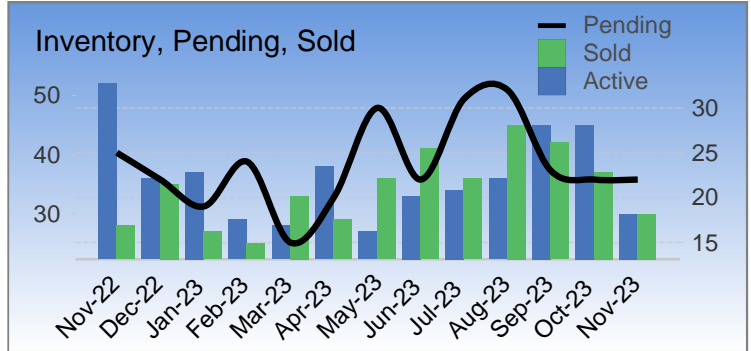
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	72	64	88	175	213
\$500-599K	85	90	150	152	182
\$600-699K	107	113	136	96	105
\$700-799K	82	98	99	78	88
\$800-899K	40	70	120	80	46
\$900-999K	29	68	66	30	16
\$1-1.299M	55	90	53	20	12
\$1.3-1.699M	11	17	13	4	3
\$1.7-1.999M	2	4	4	2	1
\$2-2.999M	1	2	1	1	0
>3M	0	0	0	0	0
Total	484	616	730	638	666

## Presented by:

## Market Activity Summary:

- Inventory: 31 units were listed for sale as of the last day of November - approximately 0.9 months of inventory.
- Sales Activity: 30 units were sold during November
- Median Sales Price: \$844,000 during November
- Average price per sq.ft. in November was \$604
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 103% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	30	22	30	0.9	\$893,662	\$844,000	\$871,216	16	\$679	\$604	103%
Oct-23	45	22	37	1.1	\$856,520	\$850,000	\$938,351	18	\$650	\$642	105%
Sep-23	45	23	42	1.1	\$923,941	\$840,000	\$857,533	12	\$671	\$683	108%
Aug-23	36	32	45	0.9	\$894,416	\$900,000	\$952,151	15	\$652	\$610	107%
Jul-23	34	31	36	0.9	\$876,381	\$837,500	\$936,131	18	\$665	\$627	108%
Jun-23	33	22	41	1.0	\$898,809	\$865,000	\$919,914	10	\$653	\$666	108%
May-23	27	30	36	0.8	\$846,444	\$937,500	\$999,475	22	\$682	\$582	107%
Apr-23	38	20	29	1.3	\$925,282	\$838,000	\$887,340	18	\$639	\$613	105%
Mar-23	28	15	33	1.2	\$834,753	\$840,000	\$861,272	19	\$647	\$638	104%
Feb-23	29	24	25	1.1	\$846,638	\$778,000	\$812,120	38	\$643	\$641	103%
Jan-23	37	19	27	1.3	\$846,392	\$790,000	\$799,685	26	\$618	\$563	101%
Dec-22	36	22	35	1.0	\$842,907	\$847,000	\$872,753	36	\$635	\$575	99%
Nov-22	52	25	28	1.3	\$850,630	\$849,000	\$905,571	21	\$617	\$602	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	30	7.14%	\$893,662	5.06%	\$844,000	-0.589%	\$871,216	-3.79%	16	-23.8%	103%
Nov-22	28	-51.7%	\$850,630	1.03%	\$849,000	0.592%	\$905,571	-2.34%	21	40%	103%
Nov-21	58	-15.9%	\$841,948	3.6%	\$844,000	6.57%	\$927,269	13.3%	15	50%	109%

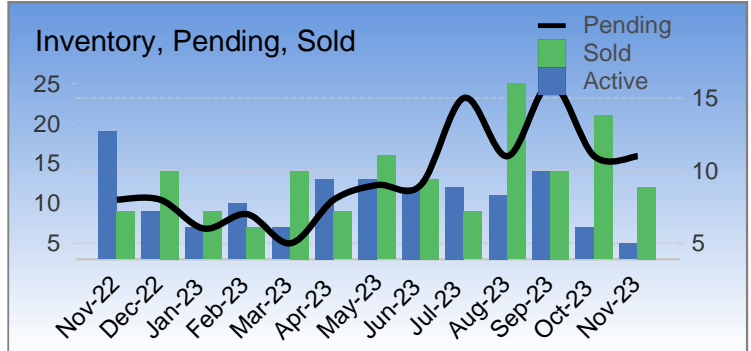
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	4	2	1	3	16
\$500-599K	7	5	12	20	50
\$600-699K	29	31	46	108	180
\$700-799K	90	76	103	152	124
\$800-899K	110	94	181	82	66
\$900-999K	46	85	115	49	36
\$1-1.299M	70	119	113	39	24
\$1.3-1.699M	24	58	30	3	3
\$1.7-1.999M	1	6	3	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	381	476	604	456	499

Presented by:

## Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of November - approximately 0.3 months of inventory.
- Sales Activity: 12 units were sold during November
- Median Sales Price: \$795,000 during November
- Average price per sq.ft. in November was \$638
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 104% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	5	11	12	0.3	\$770,666	\$795,000	\$800,437	17	\$608	\$638	104%
Oct-23	7	11	21	0.4	\$798,989	\$810,000	\$822,852	12	\$651	\$652	107%
Sep-23	14	16	14	0.9	\$793,726	\$844,250	\$818,964	13	\$607	\$692	104%
Aug-23	11	11	25	0.7	\$850,492	\$870,000	\$877,868	17	\$599	\$642	105%
Jul-23	12	15	9	1.0	\$827,285	\$818,000	\$791,444	17	\$644	\$764	103%
Jun-23	12	9	13	1.0	\$801,161	\$850,000	\$829,138	10	\$629	\$646	106%
May-23	13	9	16	1.0	\$790,983	\$829,400	\$837,425	14	\$624	\$574	104%
Apr-23	13	8	9	1.3	\$822,284	\$840,000	\$884,444	13	\$644	\$578	106%
Mar-23	7	5	14	0.7	\$839,765	\$820,000	\$817,642	17	\$539	\$635	103%
Feb-23	10	7	7	1.2	\$788,149	\$770,000	\$804,285	13	\$616	\$611	104%
Jan-23	7	6	9	0.8	\$773,759	\$745,000	\$749,305	50	\$559	\$628	96%
Dec-22	9	8	14	0.6	\$879,983	\$770,000	\$767,642	17	\$591	\$635	100%
Nov-22	19	8	9	1.3	\$780,282	\$838,000	\$829,444	21	\$649	\$641	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	12	33.3%	\$770,666	-1.23%	\$795,000	-5.13%	\$800,437	-3.5%	17	-19%	104%
Nov-22	9	-65.4%	\$780,282	-7.41%	\$838,000	0.964%	\$829,444	-2.07%	21	16.7%	102%
Nov-21	26	4%	\$842,684	18.1%	\$830,000	15.3%	\$846,957	16.2%	18	63.6%	104%

## Sales Activity and Price Trends

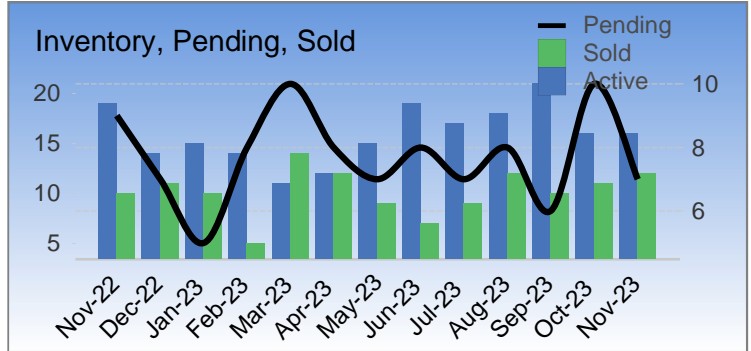
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	2	0	1	6
\$500-599K	4	2	0	6	32
\$600-699K	7	7	10	57	112
\$700-799K	42	39	54	97	72
\$800-899K	61	62	83	20	5
\$900-999K	27	44	54	3	1
\$1-1.299M	8	34	7	0	1
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	149	191	208	184	229

Presented by:



## Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of November - approximately 1.5 months of inventory.
- Sales Activity: 12 units were sold during November
- Median Sales Price: \$575,000 during November
- Average price per sq.ft. in November was \$475
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 105% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	16	7	12	1.5	\$471,107	\$575,000	\$559,500	18	\$467	\$475	105%
Oct-23	16	10	11	1.5	\$624,870	\$650,000	\$642,000	30	\$503	\$508	104%
Sep-23	21	6	10	2.1	\$579,489	\$611,000	\$594,900	18	\$486	\$530	102%
Aug-23	18	8	12	2.0	\$682,666	\$590,000	\$605,083	31	\$514	\$506	101%
Jul-23	17	7	9	2.0	\$617,409	\$685,000	\$682,829	32	\$527	\$554	104%
Jun-23	19	8	7	2.0	\$645,135	\$640,000	\$604,285	16	\$529	\$519	105%
May-23	15	7	9	1.3	\$562,000	\$700,000	\$665,666	34	\$554	\$584	107%
Apr-23	12	8	12	1.2	\$634,495	\$697,500	\$660,500	20	\$509	\$512	106%
Mar-23	11	10	14	1.1	\$588,579	\$564,950	\$588,850	39	\$507	\$518	100%
Feb-23	14	8	5	1.8	\$645,435	\$525,000	\$513,275	39	\$531	\$412	102%
Jan-23	15	5	10	1.5	\$550,352	\$550,000	\$562,850	37	\$514	\$458	97%
Dec-22	14	7	11	1.3	\$518,622	\$565,000	\$571,727	35	\$520	\$484	103%
Nov-22	19	9	10	1.5	\$598,789	\$522,500	\$552,190	32	\$504	\$464	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	12	20%	\$471,107	-21.3%	\$575,000	10%	\$559,500	1.32%	18	-43.8%	105%
Nov-22	10	-44.4%	\$598,789	4.07%	\$522,500	-24.8%	\$552,190	-15%	32	52.4%	99%
Nov-21	18	-14.3%	\$575,355	2.74%	\$695,000	44.8%	\$649,566	27.8%	21	-8.7%	104%

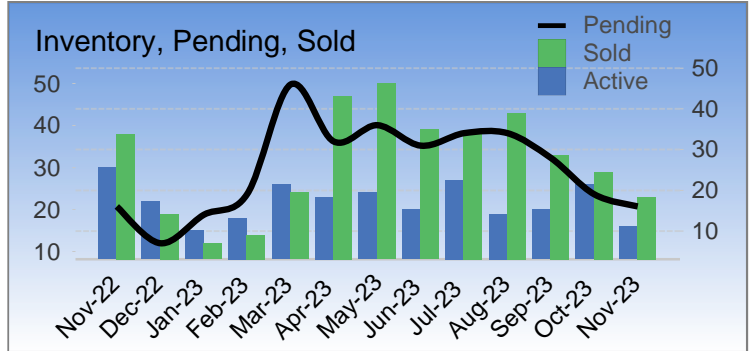
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	21	22	23	58	104
\$500-599K	32	31	68	61	60
\$600-699K	24	57	61	28	11
\$700-799K	26	39	39	6	6
\$800-899K	7	12	13	0	2
\$900-999K	1	2	3	0	0
\$1-1.299M	0	2	3	1	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	111	165	211	154	183

## Presented by:

## Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of November - approximately 0.6 months of inventory.
- Sales Activity: 23 units were sold during November
- Median Sales Price: \$1,788,000 during November
- Average price per sq.ft. in November was \$744
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 101% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	16	16	23	0.6	\$1,698,326	\$1,788,000	\$1,912,282	19	\$780	\$744	101%
Oct-23	26	19	29	0.7	\$1,816,957	\$1,839,001	\$1,929,739	13	\$771	\$758	101%
Sep-23	20	28	33	0.5	\$1,988,464	\$1,770,000	\$1,833,322	14	\$737	\$754	102%
Aug-23	19	34	43	0.5	\$1,915,703	\$1,680,000	\$1,791,255	12	\$689	\$819	104%
Jul-23	27	34	38	0.6	\$1,736,184	\$1,862,500	\$1,962,009	14	\$729	\$764	103%
Jun-23	20	31	39	0.4	\$1,924,031	\$1,850,000	\$1,898,074	11	\$704	\$783	104%
May-23	24	36	50	0.6	\$2,014,907	\$1,760,000	\$1,848,258	10	\$704	\$774	104%
Apr-23	23	32	47	0.8	\$2,039,996	\$1,715,000	\$1,832,489	22	\$724	\$774	105%
Mar-23	26	46	24	1.6	\$1,785,818	\$1,793,500	\$1,866,970	15	\$750	\$771	103%
Feb-23	18	19	14	1.2	\$1,799,062	\$1,607,500	\$1,613,196	51	\$727	\$728	98%
Jan-23	15	14	12	0.7	\$1,745,040	\$1,516,500	\$1,730,000	19	\$742	\$714	97%
Dec-22	22	7	19	0.7	\$1,926,544	\$1,500,000	\$1,611,052	43	\$751	\$697	95%
Nov-22	30	16	38	0.6	\$1,533,342	\$1,587,500	\$1,640,282	26	\$755	\$715	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	23	-39.5%	\$1,698,326	10.8%	\$1,788,000	12.6%	\$1,912,282	16.6%	19	-26.9%	101%
Nov-22	38	-34.5%	\$1,533,342	-8.93%	\$1,587,500	-3.64%	\$1,640,282	-2.07%	26	189%	97%
Nov-21	58	-21.6%	\$1,683,660	39.3%	\$1,647,500	31.5%	\$1,674,905	24.9%	9	12.5%	108%

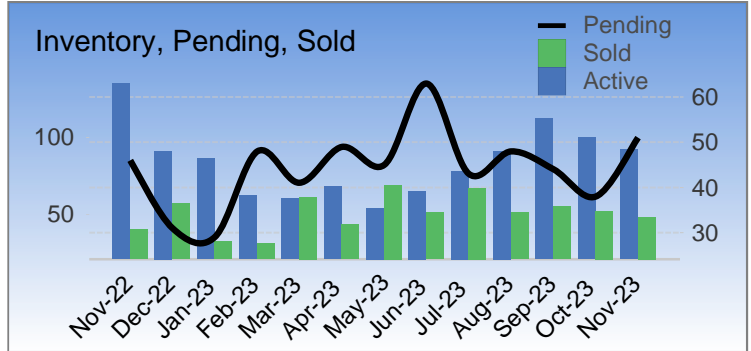
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	0	1	3	13
\$700-799K	0	0	2	13	4
\$800-899K	2	2	5	14	38
\$900-999K	0	2	5	76	102
\$1-1.299M	25	38	104	245	271
\$1.3-1.699M	126	129	340	183	137
\$1.7-1.999M	84	148	173	47	15
\$2-2.999M	103	219	154	28	24
>3M	12	36	16	0	0
Total	352	574	800	609	606

Presented by:

## Market Activity Summary:

- Inventory: 93 units were listed for sale as of the last day of November - approximately 1.8 months of inventory.
- Sales Activity: 48 units were sold during November
- Median Sales Price: \$700,000 during November
- Average price per sq.ft. in November was \$384
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 100% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	92	51	48	1.8	\$941,522	\$700,000	\$752,138	26	\$461	\$384	100%
Oct-23	100	38	52	2.1	\$741,449	\$680,000	\$730,461	20	\$408	\$383	100%
Sep-23	112	44	55	2.0	\$764,220	\$749,000	\$798,298	22	\$438	\$364	100%
Aug-23	91	48	51	1.7	\$782,310	\$714,020	\$749,759	24	\$447	\$363	100%
Jul-23	78	43	67	1.3	\$782,529	\$710,000	\$756,777	15	\$418	\$376	102%
Jun-23	65	63	51	1.3	\$795,787	\$699,950	\$718,491	21	\$427	\$366	101%
May-23	54	45	69	1.0	\$780,695	\$700,000	\$704,398	22	\$429	\$349	100%
Apr-23	68	49	43	1.7	\$732,164	\$725,000	\$716,058	32	\$404	\$361	99%
Mar-23	60	41	61	1.5	\$764,698	\$705,000	\$720,445	44	\$406	\$346	100%
Feb-23	62	48	31	1.6	\$811,866	\$650,000	\$700,101	49	\$403	\$339	98%
Jan-23	86	29	32	2.0	\$752,022	\$685,000	\$678,489	67	\$385	\$336	97%
Dec-22	91	31	57	1.7	\$688,782	\$699,000	\$730,200	48	\$389	\$336	98%
Nov-22	135	46	40	2.3	\$797,149	\$672,500	\$695,380	41	\$377	\$341	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	48	20%	\$941,522	18.1%	\$700,000	4.09%	\$752,138	8.16%	26	-36.6%	100%
Nov-22	40	-57%	\$797,149	9.94%	\$672,500	-1.82%	\$695,380	-7.18%	41	70.8%	98%
Nov-21	93	-8.82%	\$725,083	26.9%	\$685,000	22.3%	\$749,134	26.3%	24	100%	102%

## Sales Activity and Price Trends

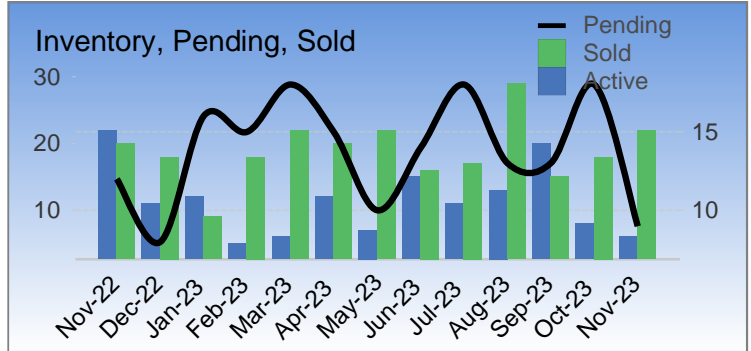
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	41	48	110	346	469
\$500-599K	92	85	199	355	301
\$600-699K	135	160	254	143	91
\$700-799K	124	171	200	62	23
\$800-899K	79	130	141	22	13
\$900-999K	40	74	54	8	7
\$1-1.299M	40	86	52	14	7
\$1.3-1.699M	5	24	17	3	3
\$1.7-1.999M	3	2	4	0	0
\$2-2.999M	1	3	5	0	0
>3M	0	0	0	0	0
Total	560	783	1036	953	914

## Presented by:



## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of November - approximately 0.3 months of inventory.
- Sales Activity: 22 units were sold during November
- Median Sales Price: \$1,290,000 during November
- Average price per sq.ft. in November was \$767
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 102% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	6	9	22	0.3	\$1,197,055	\$1,290,000	\$1,335,631	20	\$763	\$767	102%
Oct-23	8	18	18	0.4	\$1,337,058	\$1,229,000	\$1,333,916	15	\$757	\$813	106%
Sep-23	20	13	15	1.0	\$1,204,305	\$1,450,000	\$1,460,555	14	\$786	\$844	106%
Aug-23	13	13	29	0.6	\$1,401,625	\$1,325,000	\$1,390,344	15	\$797	\$790	104%
Jul-23	11	18	17	0.6	\$1,388,616	\$1,425,000	\$1,433,058	9	\$758	\$825	108%
Jun-23	15	14	16	0.8	\$1,280,315	\$1,352,500	\$1,291,437	9	\$770	\$795	105%
May-23	7	10	22	0.4	\$1,317,896	\$1,375,000	\$1,415,156	8	\$748	\$790	106%
Apr-23	12	15	20	0.7	\$1,349,479	\$1,288,000	\$1,298,949	8	\$755	\$792	105%
Mar-23	6	18	22	0.4	\$1,284,119	\$1,290,000	\$1,293,818	24	\$663	\$785	106%
Feb-23	5	15	18	0.3	\$1,260,563	\$1,340,000	\$1,328,272	14	\$657	\$758	101%
Jan-23	12	16	9	0.8	\$1,335,636	\$1,306,500	\$1,203,055	49	\$753	\$718	97%
Dec-22	11	8	18	0.6	\$1,088,667	\$1,225,000	\$1,271,277	27	\$740	\$750	101%
Nov-22	22	12	20	0.9	\$1,297,718	\$1,242,500	\$1,323,945	31	\$785	\$689	96%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	22	10%	\$1,197,055	-7.76%	\$1,290,000	3.82%	\$1,335,631	0.883%	20	-35.5%	102%
Nov-22	20	-37.5%	\$1,297,718	-2.56%	\$1,242,500	-9.83%	\$1,323,945	-8.03%	31	158%	96%
Nov-21	32	14.3%	\$1,331,820	31%	\$1,378,000	33.1%	\$1,439,562	28.9%	12	50%	112%

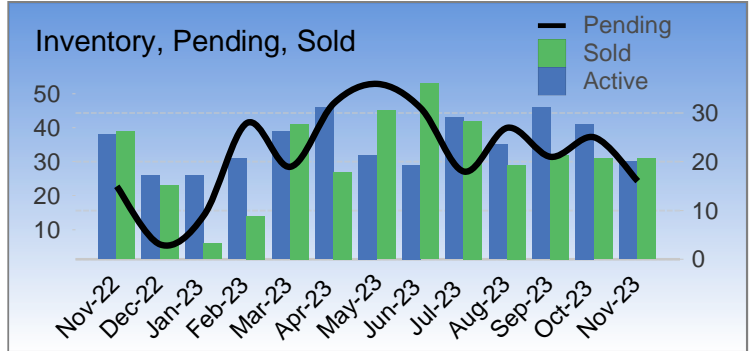
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	1
\$500-599K	0	0	1	2	5
\$600-699K	0	1	4	11	16
\$700-799K	3	4	9	19	59
\$800-899K	9	15	21	44	87
\$900-999K	16	13	27	49	69
\$1-1.299M	57	57	109	88	76
\$1.3-1.699M	100	105	146	19	22
\$1.7-1.999M	15	36	26	3	0
\$2-2.999M	8	20	15	0	0
>3M	0	1	0	0	0
Total	208	252	358	235	335

## Presented by:

## Market Activity Summary:

- Inventory: 31 units were listed for sale as of the last day of November - approximately 1.0 months of inventory.
- Sales Activity: 31 units were sold during November
- Median Sales Price: \$1,420,000 during November
- Average price per sq.ft. in November was \$718
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 101% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	30	16	31	1.0	\$1,531,388	\$1,420,000	\$1,600,580	17	\$738	\$718	101%
Oct-23	41	25	31	1.4	\$1,810,401	\$1,511,250	\$1,526,294	17	\$781	\$756	102%
Sep-23	46	21	32	1.4	\$1,659,831	\$1,465,000	\$1,689,765	22	\$755	\$768	104%
Aug-23	35	27	29	0.8	\$1,612,861	\$1,400,000	\$1,484,896	18	\$775	\$760	103%
Jul-23	43	18	42	0.9	\$1,750,152	\$1,505,000	\$1,729,309	16	\$792	\$753	105%
Jun-23	29	31	53	0.7	\$1,716,129	\$1,527,000	\$1,649,294	24	\$769	\$746	104%
May-23	32	36	45	0.9	\$1,795,876	\$1,615,000	\$1,793,666	19	\$744	\$731	106%
Apr-23	46	32	27	1.7	\$1,843,247	\$1,425,000	\$1,532,888	18	\$723	\$793	101%
Mar-23	39	19	41	1.9	\$1,724,710	\$1,515,000	\$1,576,325	20	\$757	\$729	102%
Feb-23	31	28	14	2.2	\$1,819,711	\$1,480,000	\$1,644,744	23	\$735	\$687	104%
Jan-23	26	9	6	1.2	\$1,859,978	\$1,430,000	\$1,741,660	42	\$714	\$678	101%
Dec-22	26	3	23	0.8	\$2,073,646	\$1,450,000	\$1,462,978	24	\$703	\$707	100%
Nov-22	38	15	39	0.8	\$1,693,766	\$1,425,000	\$1,451,718	20	\$716	\$723	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	31	-20.5%	\$1,531,388	-9.59%	\$1,420,000	-0.351%	\$1,600,580	10.3%	17	-15%	101%
Nov-22	39	-36.1%	\$1,693,766	17%	\$1,425,000	-1.72%	\$1,451,718	-5.21%	20	17.6%	99%
Nov-21	61	-7.58%	\$1,447,209	7.98%	\$1,450,000	14.7%	\$1,531,483	11.2%	17	6.25%	109%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	1
\$500-599K	0	1	1	1	2
\$600-699K	1	0	3	1	5
\$700-799K	0	2	4	15	17
\$800-899K	3	7	11	34	48
\$900-999K	7	7	35	63	73
\$1-1.299M	71	78	187	199	217
\$1.3-1.699M	148	211	300	175	124
\$1.7-1.999M	67	98	122	44	26
\$2-2.999M	38	99	70	21	10
>3M	16	19	10	3	2
Total	351	522	743	556	525

Presented by:

