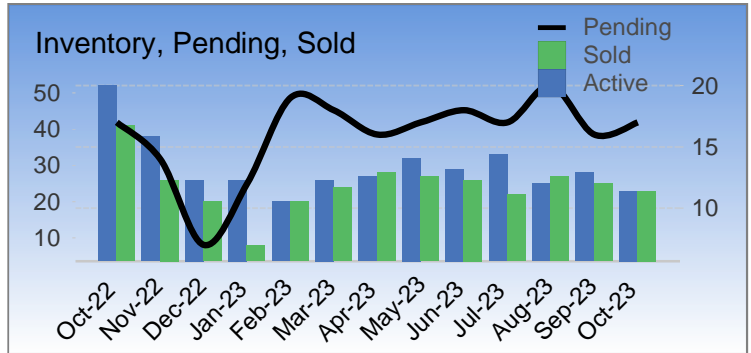


Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of October - approximately 0.9 months of inventory.
- Sales Activity: 23 units were sold during October
- Median Sales Price: \$1,400,000 during October
- Average price per sq.ft. in October was \$815
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 115% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	23	17	23	0.9	\$1,294,320	\$1,400,000	\$1,397,130	20	\$630	\$815	115%
Sep-23	28	16	25	1.1	\$1,212,618	\$1,312,500	\$1,346,029	22	\$694	\$823	112%
Aug-23	25	20	27	1.0	\$1,267,806	\$1,355,000	\$1,357,687	17	\$680	\$845	115%
Jul-23	33	17	22	1.4	\$1,251,666	\$1,387,500	\$1,460,763	12	\$711	\$821	117%
Jun-23	29	18	26	1.1	\$1,353,100	\$1,505,500	\$1,500,211	16	\$700	\$833	116%
May-23	32	17	27	1.2	\$1,519,104	\$1,300,000	\$1,388,037	22	\$777	\$826	113%
Apr-23	27	16	28	1.1	\$1,343,432	\$1,350,000	\$1,312,535	18	\$754	\$804	110%
Mar-23	26	18	24	1.5	\$1,259,305	\$1,300,000	\$1,332,112	14	\$709	\$850	116%
Feb-23	20	19	20	1.3	\$1,175,520	\$1,163,500	\$1,177,650	25	\$682	\$845	112%
Jan-23	26	12	8	1.4	\$999,344	\$1,237,500	\$1,242,384	34	\$754	\$679	104%
Dec-22	26	7	20	0.9	\$1,109,716	\$1,337,500	\$1,434,699	29	\$718	\$764	104%
Nov-22	38	14	26	1.1	\$1,171,373	\$1,350,000	\$1,360,277	22	\$742	\$759	107%
Oct-22	52	17	41	1.5	\$1,408,710	\$1,362,000	\$1,420,336	19	\$741	\$817	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	23	-43.9%	\$1,294,320	-8.12%	\$1,400,000	2.79%	\$1,397,130	-1.63%	20	5.26%	115%
Oct-22	41	-10.9%	\$1,408,710	22.9%	\$1,362,000	-3.5%	\$1,420,336	-5.69%	19	58.3%	112%
Oct-21	46	39.4%	\$1,146,270	-6.8%	\$1,411,458	12%	\$1,506,041	15.8%	12	-7.69%	119%

Sales Activity and Price Trends

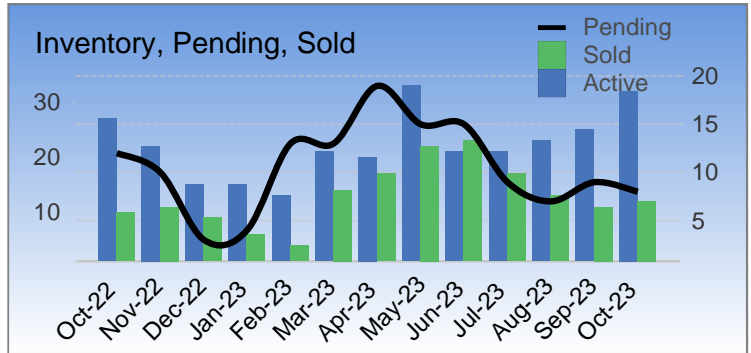
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	1	0	3
\$500-599K	0	1	0	1	3
\$600-699K	1	6	3	7	7
\$700-799K	6	5	8	6	18
\$800-899K	6	9	10	15	27
\$900-999K	22	11	15	21	37
\$1-1.299M	63	69	99	110	114
\$1.3-1.699M	74	124	168	63	73
\$1.7-1.999M	24	38	48	16	12
\$2-2.999M	13	43	29	10	6
>3M	0	3	2	2	0
Total	210	310	383	251	300

Presented by:



Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of October - approximately 2.7 months of inventory.
- Sales Activity: 12 units were sold during October
- Median Sales Price: \$2,325,000 during October
- Average price per sq.ft. in October was \$810
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 107% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	32	8	12	2.7	\$2,599,939	\$2,325,000	\$2,456,611	13	\$888	\$810	107%
Sep-23	25	9	11	1.8	\$2,526,623	\$2,170,000	\$2,225,727	13	\$904	\$839	101%
Aug-23	23	7	13	1.3	\$2,626,167	\$2,610,000	\$2,484,615	20	\$855	\$849	103%
Jul-23	21	9	17	1.0	\$2,667,074	\$2,575,000	\$2,739,000	21	\$919	\$856	103%
Jun-23	21	15	23	1.0	\$2,940,678	\$3,025,000	\$3,100,347	15	\$926	\$860	101%
May-23	33	15	22	1.9	\$3,417,197	\$2,464,000	\$2,895,775	28	\$917	\$823	104%
Apr-23	20	19	17	1.8	\$2,921,460	\$3,069,000	\$3,052,699	29	\$989	\$789	99%
Mar-23	21	13	14	2.6	\$3,243,339	\$2,329,400	\$2,612,878	11	\$886	\$803	99%
Feb-23	13	13	4	2.1	\$3,207,453	\$2,470,500	\$2,597,750	18	\$831	\$867	102%
Jan-23	15	4	6	1.7	\$3,738,879	\$2,850,000	\$2,786,166	27	\$845	\$679	97%
Dec-22	15	3	9	1.5	\$3,799,500	\$2,090,000	\$2,711,666	29	\$880	\$722	96%
Nov-22	22	10	11	2.0	\$3,689,892	\$2,235,000	\$2,546,818	31	\$889	\$807	97%
Oct-22	27	12	10	2.2	\$3,143,044	\$2,412,000	\$2,391,900	45	\$892	\$714	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	12	20%	\$2,599,939	-17.3%	\$2,325,000	-3.61%	\$2,456,611	2.71%	13	-71.1%	107%
Oct-22	10	-44.4%	\$3,143,044	11.2%	\$2,412,000	-4.95%	\$2,391,900	-7.84%	45	275%	97%
Oct-21	18	-21.7%	\$2,826,120	18.9%	\$2,537,500	7.98%	\$2,595,444	3.44%	12	-45.5%	106%

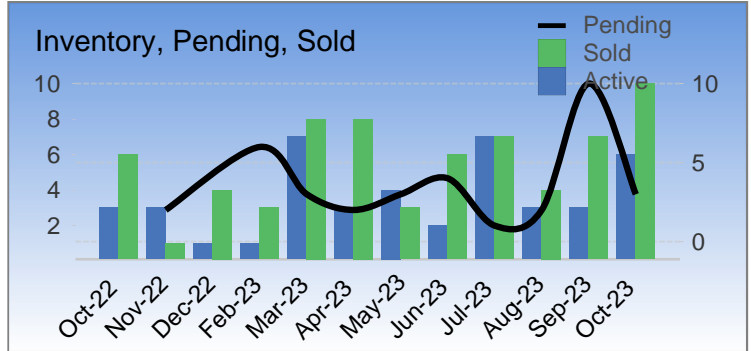
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	1	0	0	0
\$900-999K	0	0	0	1	1
\$1-1.299M	1	0	2	7	15
\$1.3-1.699M	13	5	16	50	52
\$1.7-1.999M	17	11	30	36	42
\$2-2.999M	52	59	133	65	53
>3M	48	62	75	19	13
Total	131	138	256	178	176

Presented by:

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of October - approximately 0.9 months of inventory.
- Sales Activity: 10 units were sold during October
- Median Sales Price: \$1,435,000 during October
- Average price per sq.ft. in October was \$1,075
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 129% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	6	3	10	0.9	\$1,287,285	\$1,435,000	\$1,665,500	11	\$811	\$1,075	129%
Sep-23	3	10	7	0.5	\$1,245,285	\$1,450,000	\$1,476,142	10	\$756	\$1,076	121%
Aug-23	3	2	4	0.7	\$1,331,500	\$1,676,500	\$1,700,750	12	\$739	\$1,126	129%
Jul-23	7	1	7	1.3	\$1,138,777	\$1,200,000	\$1,285,714	10	\$844	\$1,082	126%
Jun-23	2	4	6	0.4	\$1,034,400	\$1,300,500	\$1,483,500	10	\$870	\$1,179	130%
May-23	4	3	3	0.6	\$1,132,666	\$1,110,000	\$1,080,000	13	\$904	\$1,061	138%
Apr-23	3	2	8	0.5	\$792,666	\$1,325,000	\$1,478,875	21	\$857	\$1,047	123%
Mar-23	7	3	8	1.9	\$1,089,177	\$1,450,000	\$1,451,250	9	\$733	\$1,040	138%
Feb-23	1	6	3	0.4	\$1,015,500	\$1,270,000	\$1,460,000	7	\$881	\$842	102%
Dec-22	1	0	4	0.3	\$1,399,000	\$1,300,000	\$1,292,900	18	\$1,387	\$1,024	126%
Nov-22	3	2	1	0.7	\$1,034,500	\$950,000	\$950,000	12	\$870	\$791	106%
Oct-22	3	0	6	0.5	\$1,296,500	\$1,112,500	\$1,171,000	9	\$841	\$1,074	123%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	10	66.7%	\$1,287,285	-0.711%	\$1,435,000	29%	\$1,665,500	42.2%	11	22.2%	129%
Oct-22	6	-14.3%	\$1,296,500	5.37%	\$1,112,500	-20.5%	\$1,171,000	-15.2%	9	-35.7%	123%
Oct-21	7	-22.2%	\$1,230,428	-3.57%	\$1,400,000	-9.79%	\$1,381,428	2.34%	14	27.3%	132%

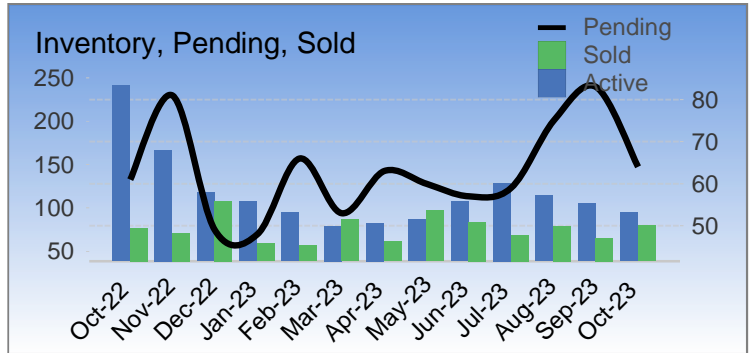
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	1	0	2
\$700-799K	0	1	0	2	3
\$800-899K	3	2	3	7	6
\$900-999K	3	4	7	5	13
\$1-1.299M	15	19	22	17	28
\$1.3-1.699M	16	28	31	17	21
\$1.7-1.999M	3	9	13	8	1
\$2-2.999M	10	7	10	1	2
>3M	1	0	0	0	0
Total	51	70	87	57	76

Presented by:

Market Activity Summary:

- Inventory: 97 units were listed for sale as of the last day of October - approximately 1.3 months of inventory.
- Sales Activity: 80 units were sold during October
- Median Sales Price: \$632,500 during October
- Average price per sq.ft. in October was \$351
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 102% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	95	64	80	1.3	\$638,512	\$632,500	\$626,066	25	\$334	\$351	102%
Sep-23	105	83	65	1.5	\$632,723	\$578,000	\$582,023	20	\$333	\$359	103%
Aug-23	114	75	79	1.5	\$609,707	\$650,000	\$645,316	27	\$334	\$330	102%
Jul-23	129	59	69	1.6	\$633,898	\$637,000	\$647,547	16	\$331	\$338	103%
Jun-23	107	57	84	1.4	\$646,748	\$650,000	\$639,961	21	\$321	\$336	103%
May-23	87	60	97	1.1	\$648,548	\$645,000	\$632,737	27	\$323	\$348	102%
Apr-23	83	63	61	1.3	\$652,469	\$660,000	\$624,851	33	\$315	\$323	102%
Mar-23	79	53	87	1.2	\$612,796	\$605,000	\$603,717	41	\$322	\$340	101%
Feb-23	95	66	57	1.3	\$622,689	\$610,000	\$622,804	51	\$321	\$311	99%
Jan-23	107	48	59	1.4	\$680,973	\$605,000	\$599,693	43	\$321	\$321	100%
Dec-22	118	49	108	1.4	\$618,730	\$597,000	\$619,614	44	\$324	\$320	99%
Nov-22	167	81	71	2.3	\$620,857	\$600,000	\$613,619	32	\$327	\$343	100%
Oct-22	241	61	77	2.9	\$659,033	\$625,000	\$640,815	41	\$326	\$353	99%

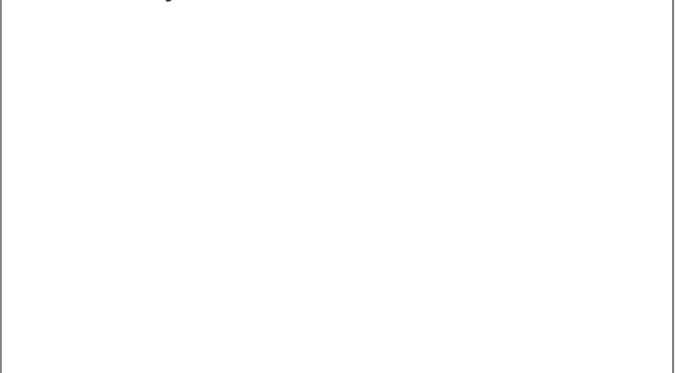
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	80	3.9%	\$638,512	-3.11%	\$632,500	1.2%	\$626,066	-2.3%	25	-39%	102%
Oct-22	77	-40.3%	\$659,033	3.73%	\$625,000	1.13%	\$640,815	1.91%	41	141%	99%
Oct-21	129	13.2%	\$635,312	20.2%	\$618,000	14.4%	\$628,832	17.1%	17	13.3%	103%

Sales Activity and Price Trends

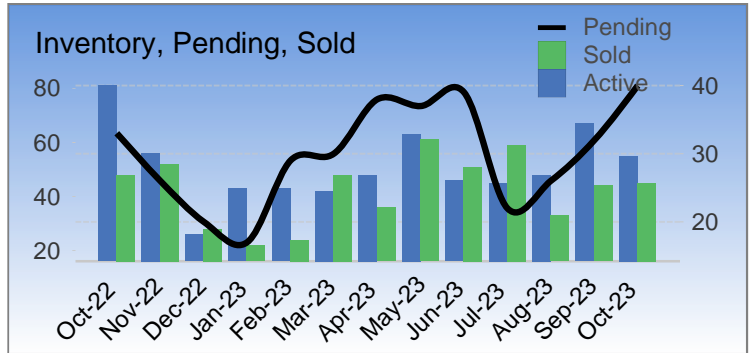
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	118	85	197	476	611
\$500-599K	159	181	316	317	293
\$600-699K	242	282	258	90	68
\$700-799K	121	202	151	23	12
\$800-899K	37	134	70	7	1
\$900-999K	10	41	16	0	0
\$1-1.299M	4	17	2	1	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	691	943	1010	914	985

Presented by:



Market Activity Summary:

- Inventory: 56 units were listed for sale as of the last day of October - approximately 1.4 months of inventory.
- Sales Activity: 45 units were sold during October
- Median Sales Price: \$1,472,000 during October
- Average price per sq.ft. in October was \$910
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 120% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	55	40	45	1.4	\$1,408,198	\$1,472,000	\$1,531,666	20	\$799	\$910	120%
Sep-23	67	32	44	1.5	\$1,408,294	\$1,555,000	\$1,682,148	19	\$828	\$954	122%
Aug-23	48	26	33	1.0	\$1,391,240	\$1,430,000	\$1,584,963	21	\$794	\$960	117%
Jul-23	45	22	59	0.8	\$1,570,855	\$1,490,000	\$1,496,126	29	\$826	\$884	115%
Jun-23	46	39	51	0.9	\$1,510,326	\$1,600,000	\$1,698,301	17	\$823	\$963	123%
May-23	63	37	61	1.3	\$1,480,564	\$1,640,000	\$1,688,973	17	\$817	\$951	120%
Apr-23	48	38	36	1.4	\$1,540,048	\$1,605,500	\$1,739,194	17	\$824	\$948	118%
Mar-23	42	30	48	1.3	\$1,530,480	\$1,505,000	\$1,610,697	25	\$822	\$933	116%
Feb-23	43	29	24	1.8	\$1,479,509	\$1,545,000	\$1,729,625	29	\$841	\$895	115%
Jan-23	43	17	22	1.3	\$1,575,264	\$1,357,500	\$1,562,886	38	\$867	\$784	107%
Dec-22	26	20	28	0.6	\$1,602,357	\$1,387,000	\$1,524,910	33	\$865	\$892	109%
Nov-22	56	26	52	1.1	\$1,310,451	\$1,472,500	\$1,589,730	19	\$809	\$887	113%
Oct-22	81	33	48	1.6	\$1,392,955	\$1,480,000	\$1,506,135	24	\$824	\$922	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	45	-6.25%	\$1,408,198	1.09%	\$1,472,000	-0.541%	\$1,531,666	1.7%	20	-16.7%	120%
Oct-22	48	-45.5%	\$1,392,955	-5.03%	\$1,480,000	-13.2%	\$1,506,135	-17.5%	24	41.2%	112%
Oct-21	88	8.64%	\$1,466,725	6.56%	\$1,705,000	13.7%	\$1,825,599	10.2%	17	-46.9%	125%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	3	0	0
\$500-599K	5	0	0	6	5
\$600-699K	9	0	0	0	15
\$700-799K	30	12	12	14	37
\$800-899K	41	26	49	56	90
\$900-999K	46	30	78	85	141
\$1-1.299M	241	202	324	320	344
\$1.3-1.699M	336	508	602	405	545
\$1.7-1.999M	181	269	342	111	117
\$2-2.999M	213	377	338	166	149
>3M	38	132	113	36	23
Total	1140	1556	1861	1199	1466

Presented by:

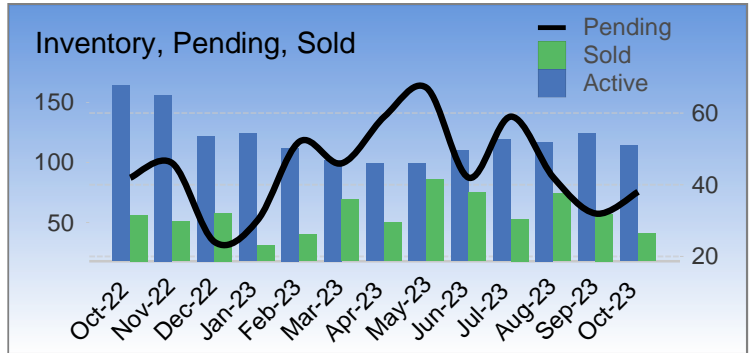
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 115 units were listed for sale as of the last day of October - approximately 2.0 months of inventory.
- Sales Activity: 41 units were sold during October
- Median Sales Price: \$750,000 during October
- Average price per sq.ft. in October was \$398
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	114	38	41	2.0	\$1,059,766	\$750,000	\$826,424	30	\$459	\$398	100%
Sep-23	124	32	57	2.1	\$914,689	\$767,000	\$834,317	23	\$439	\$375	101%
Aug-23	117	42	74	1.8	\$830,834	\$772,500	\$807,499	25	\$441	\$393	100%
Jul-23	119	59	53	1.7	\$869,883	\$870,000	\$894,392	28	\$451	\$363	100%
Jun-23	110	42	75	1.6	\$915,063	\$805,000	\$841,514	34	\$445	\$378	101%
May-23	99	67	86	1.5	\$888,594	\$818,500	\$872,799	33	\$445	\$383	99%
Apr-23	99	59	50	1.9	\$885,611	\$890,000	\$951,771	48	\$449	\$369	98%
Mar-23	102	46	69	2.2	\$909,523	\$746,000	\$804,598	34	\$475	\$362	99%
Feb-23	112	52	40	2.7	\$826,712	\$760,000	\$817,825	43	\$489	\$356	100%
Jan-23	124	30	31	2.7	\$979,342	\$758,000	\$788,572	58	\$472	\$354	96%
Dec-22	122	24	58	2.2	\$1,130,643	\$775,500	\$835,735	51	\$450	\$352	98%
Nov-22	156	46	51	2.8	\$847,973	\$760,000	\$781,969	45	\$418	\$372	98%
Oct-22	164	42	56	2.5	\$901,397	\$836,250	\$929,239	43	\$428	\$389	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	41	-26.8%	\$1,059,766	17.6%	\$750,000	-10.3%	\$826,424	-11.1%	30	-30.2%	100%
Oct-22	56	-48.6%	\$901,397	-0.92%	\$836,250	1.36%	\$929,239	7.61%	43	115%	98%
Oct-21	109	-14.2%	\$909,765	23.3%	\$825,000	21.3%	\$863,550	22.5%	20	0%	102%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	56	48	143	523	750
\$500-599K	178	217	472	981	1049
\$600-699K	451	393	732	837	841
\$700-799K	465	592	791	566	450
\$800-899K	339	521	672	290	211
\$900-999K	193	380	458	130	60
\$1-1.299M	250	528	460	120	68
\$1.3-1.699M	93	181	115	25	10
\$1.7-1.999M	17	22	12	1	1
\$2-2.999M	7	16	20	5	2
>3M	2	0	4	1	0
Total	2051	2898	3879	3479	3442

Presented by:



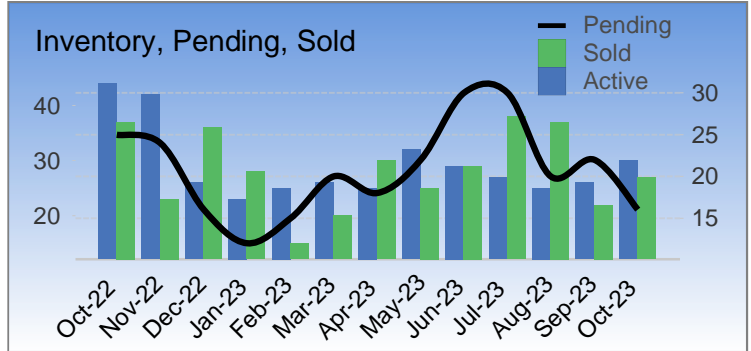
Includes Brentwood, Bethel Island, Byron, and Knightsen

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 31 units were listed for sale as of the last day of October - approximately 1.1 months of inventory.
- Sales Activity: 27 units were sold during October
- Median Sales Price: \$1,230,000 during October
- Average price per sq.ft. in October was \$682
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 106% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	30	16	27	1.1	\$1,229,161	\$1,230,000	\$1,304,844	21	\$776	\$682	106%
Sep-23	26	22	22	0.8	\$1,147,143	\$1,180,000	\$1,191,409	16	\$743	\$719	106%
Aug-23	25	20	37	0.7	\$1,292,246	\$1,230,000	\$1,254,339	32	\$758	\$691	105%
Jul-23	27	30	38	0.9	\$1,277,646	\$1,227,000	\$1,266,623	11	\$740	\$679	107%
Jun-23	29	30	29	1.0	\$1,232,275	\$1,290,000	\$1,331,741	28	\$742	\$691	105%
May-23	32	22	25	1.3	\$1,353,771	\$1,220,000	\$1,303,720	24	\$696	\$632	104%
Apr-23	25	18	30	1.2	\$1,418,821	\$1,295,000	\$1,294,653	24	\$744	\$655	105%
Mar-23	26	20	20	1.3	\$1,315,526	\$1,191,000	\$1,276,900	20	\$687	\$623	105%
Feb-23	25	15	15	1.0	\$1,208,343	\$1,075,000	\$1,121,366	36	\$746	\$690	101%
Jan-23	23	12	28	0.8	\$1,429,541	\$1,050,000	\$1,165,696	32	\$698	\$650	98%
Dec-22	26	16	36	0.9	\$1,126,050	\$1,018,000	\$1,110,749	32	\$769	\$679	102%
Nov-22	42	24	23	1.3	\$1,070,497	\$1,100,000	\$1,150,864	28	\$747	\$643	99%
Oct-22	44	25	37	1.0	\$1,066,981	\$1,200,000	\$1,190,524	27	\$759	\$667	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	27	-27%	\$1,229,161	15.2%	\$1,230,000	2.5%	\$1,304,844	9.6%	21	-22.2%	106%
Oct-22	37	-15.9%	\$1,066,981	-13.6%	\$1,200,000	-6.07%	\$1,190,524	-13.3%	27	92.9%	102%
Oct-21	44	-15.4%	\$1,234,985	25.5%	\$1,277,500	33.1%	\$1,372,611	35.7%	14	-12.5%	109%

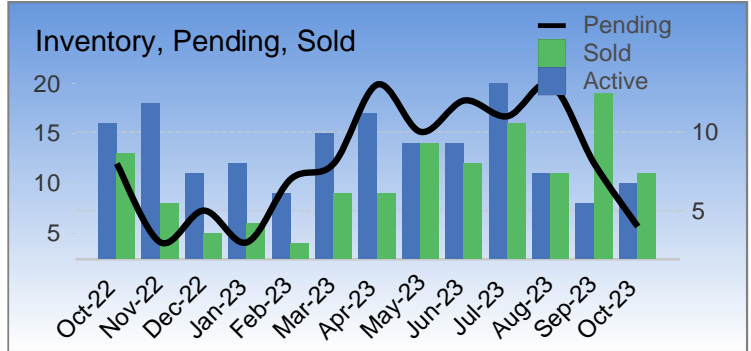
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	0	0	1
\$500-599K	0	0	0	4	9
\$600-699K	4	5	3	27	55
\$700-799K	8	12	23	61	62
\$800-899K	21	30	43	70	83
\$900-999K	39	36	50	61	50
\$1-1.299M	75	101	139	133	96
\$1.3-1.699M	78	130	135	33	21
\$1.7-1.999M	16	31	25	4	3
\$2-2.999M	6	18	13	1	2
>3M	2	0	2	0	0
Total	250	363	433	394	382

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of October - approximately 0.7 months of inventory.
- Sales Activity: 11 units were sold during October
- Median Sales Price: \$1,050,000 during October
- Average price per sq.ft. in October was \$462
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 98% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	10	4	11	0.7	\$1,350,772	\$1,050,000	\$1,118,090	30	\$497	\$462	98%
Sep-23	8	8	19	0.6	\$1,066,575	\$1,040,000	\$1,094,704	17	\$528	\$502	101%
Aug-23	11	13	11	0.8	\$1,040,627	\$1,120,000	\$1,139,363	17	\$451	\$533	104%
Jul-23	20	11	16	1.4	\$1,134,077	\$1,337,793	\$1,332,955	37	\$505	\$513	99%
Jun-23	14	12	12	1.2	\$1,195,678	\$1,270,000	\$1,300,241	20	\$515	\$548	102%
May-23	14	10	14	1.7	\$1,308,928	\$1,062,500	\$1,101,135	20	\$518	\$580	106%
Apr-23	17	13	9	2.3	\$1,234,847	\$1,215,000	\$1,177,021	16	\$540	\$569	111%
Mar-23	15	8	9	2.4	\$1,146,857	\$1,221,000	\$1,175,444	19	\$513	\$528	103%
Feb-23	9	7	4	1.8	\$1,203,414	\$1,200,050	\$1,147,525	79	\$528	\$573	106%
Jan-23	12	3	6	1.9	\$1,319,557	\$1,055,000	\$1,121,666	32	\$546	\$496	99%
Dec-22	11	5	5	1.4	\$1,087,933	\$1,090,000	\$1,140,200	38	\$562	\$491	102%
Nov-22	18	3	8	1.7	\$1,212,362	\$1,015,000	\$1,010,875	34	\$544	\$493	99%
Oct-22	16	8	13	1.4	\$1,129,099	\$1,030,000	\$1,026,153	29	\$542	\$481	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	11	-15.4%	\$1,350,772	19.6%	\$1,050,000	1.94%	\$1,118,090	8.96%	30	3.45%	98%
Oct-22	13	8.33%	\$1,129,099	-14.8%	\$1,030,000	-4.19%	\$1,026,153	-11.3%	29	20.8%	98%
Oct-21	12	-50%	\$1,325,052	48.1%	\$1,075,000	13.2%	\$1,157,250	18.1%	24	118%	103%

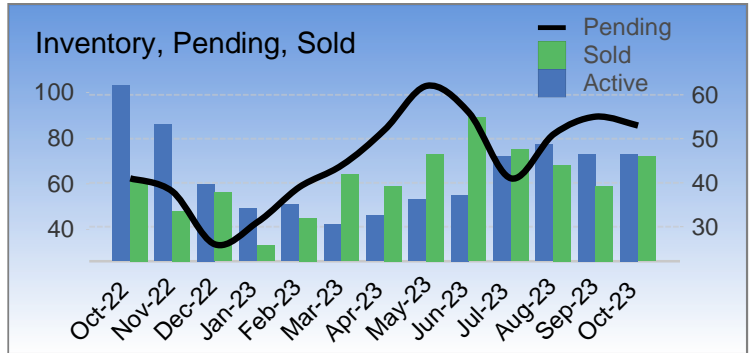
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	8
\$600-699K	0	0	3	7	14
\$700-799K	4	6	8	22	22
\$800-899K	8	11	12	30	34
\$900-999K	15	15	23	33	26
\$1-1.299M	44	41	66	21	24
\$1.3-1.699M	31	47	27	6	3
\$1.7-1.999M	1	6	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	103	127	139	120	131

Presented by:

Market Activity Summary:

- Inventory: 74 units were listed for sale as of the last day of October - approximately 1.1 months of inventory.
- Sales Activity: 72 units were sold during October
- Median Sales Price: \$802,000 during October
- Average price per sq.ft. in October was \$517
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 103% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	73	53	72	1.1	\$850,227	\$802,000	\$870,814	23	\$513	\$517	103%
Sep-23	73	55	59	1.1	\$830,308	\$815,000	\$891,059	14	\$521	\$562	102%
Aug-23	77	51	68	1.0	\$855,333	\$814,500	\$839,660	15	\$532	\$534	103%
Jul-23	72	41	75	0.9	\$840,472	\$835,000	\$845,147	15	\$518	\$532	102%
Jun-23	55	56	89	0.8	\$829,109	\$840,000	\$865,809	14	\$500	\$541	104%
May-23	53	62	73	0.8	\$870,855	\$840,000	\$873,339	13	\$517	\$527	104%
Apr-23	46	52	59	0.9	\$857,556	\$775,000	\$840,317	14	\$504	\$551	104%
Mar-23	42	44	64	1.0	\$848,600	\$792,500	\$822,976	22	\$508	\$554	102%
Feb-23	51	39	45	1.2	\$815,075	\$810,000	\$820,856	42	\$548	\$515	100%
Jan-23	49	31	33	1.2	\$841,819	\$800,000	\$816,060	47	\$510	\$494	99%
Dec-22	60	26	56	1.1	\$830,296	\$797,000	\$794,634	33	\$511	\$492	99%
Nov-22	86	38	48	1.3	\$798,021	\$762,500	\$807,687	32	\$528	\$508	99%
Oct-22	103	41	61	1.3	\$872,089	\$742,000	\$775,561	26	\$541	\$505	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	72	18%	\$850,227	-2.51%	\$802,000	8.09%	\$870,814	12.3%	23	-11.5%	103%
Oct-22	61	-44%	\$872,089	4.81%	\$742,000	-10.1%	\$775,561	-12.6%	26	52.9%	99%
Oct-21	109	-11.4%	\$832,094	18.2%	\$825,000	13.8%	\$887,502	17.4%	17	41.7%	105%

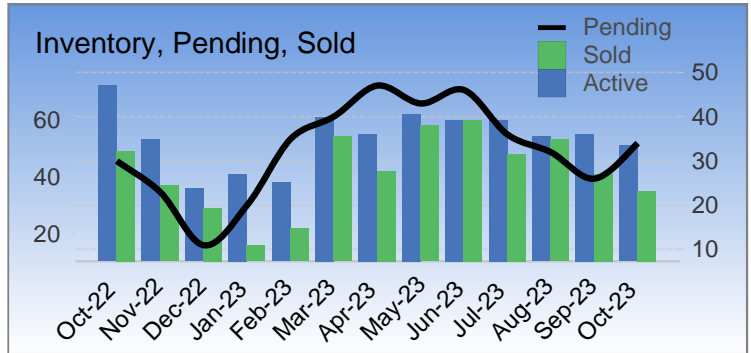
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	22	20	18	80	200
\$500-599K	76	60	94	325	514
\$600-699K	154	230	383	497	592
\$700-799K	284	294	486	410	336
\$800-899K	270	367	476	230	156
\$900-999K	181	241	305	133	68
\$1-1.299M	202	327	352	117	84
\$1.3-1.699M	85	193	127	18	11
\$1.7-1.999M	3	28	0	0	0
\$2-2.999M	4	1	0	0	0
>3M	0	0	2	0	0
Total	1281	1761	2243	1810	1961

Presented by:

Market Activity Summary:

- Inventory: 51 units were listed for sale as of the last day of October - approximately 1.2 months of inventory.
- Sales Activity: 35 units were sold during October
- Median Sales Price: \$2,000,000 during October
- Average price per sq.ft. in October was \$785
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 99% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	51	34	35	1.2	\$2,490,229	\$2,000,000	\$2,176,756	25	\$803	\$785	99%
Sep-23	55	26	41	1.2	\$2,312,595	\$2,075,000	\$2,128,000	15	\$825	\$804	102%
Aug-23	54	32	53	1.0	\$2,867,758	\$1,995,000	\$2,189,937	19	\$809	\$788	100%
Jul-23	60	36	48	1.1	\$2,445,371	\$2,120,000	\$2,155,854	12	\$817	\$789	102%
Jun-23	60	46	60	1.1	\$2,447,964	\$2,080,000	\$2,348,896	16	\$797	\$796	100%
May-23	62	43	58	1.2	\$2,361,385	\$2,003,750	\$2,141,256	17	\$784	\$768	101%
Apr-23	55	47	42	1.4	\$2,252,354	\$1,900,000	\$2,045,366	16	\$800	\$768	101%
Mar-23	61	40	54	2.0	\$2,240,569	\$2,015,000	\$2,093,356	30	\$797	\$754	99%
Feb-23	38	35	22	1.7	\$2,454,783	\$1,894,000	\$1,876,547	30	\$819	\$738	99%
Jan-23	41	20	16	1.5	\$2,125,006	\$1,692,500	\$2,357,000	27	\$777	\$726	97%
Dec-22	36	11	29	0.9	\$2,217,082	\$1,710,000	\$1,905,409	35	\$791	\$685	96%
Nov-22	53	23	37	1.2	\$2,291,140	\$2,100,000	\$2,113,418	30	\$791	\$719	95%
Oct-22	72	30	49	1.7	\$2,255,039	\$1,830,000	\$2,045,451	32	\$793	\$752	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	35	-28.6%	\$2,490,229	10.4%	\$2,000,000	9.29%	\$2,176,756	6.42%	25	-21.9%	99%
Oct-22	49	-40.2%	\$2,255,039	11.2%	\$1,830,000	-6.15%	\$2,045,451	-7.74%	32	191%	98%
Oct-21	82	-18%	\$2,027,044	15%	\$1,950,000	22.8%	\$2,216,940	26.9%	11	-35.3%	108%

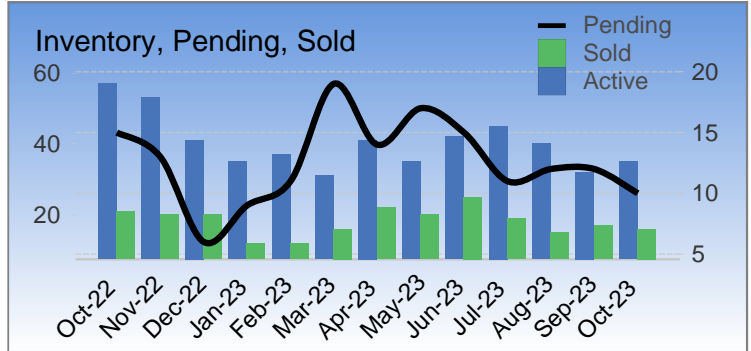
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	3
\$700-799K	0	0	0	18	9
\$800-899K	0	4	9	30	57
\$900-999K	3	3	18	70	94
\$1-1.299M	61	45	197	529	598
\$1.3-1.699M	230	230	688	1002	690
\$1.7-1.999M	359	255	640	323	252
\$2-2.999M	566	797	1031	349	226
>3M	168	352	314	88	57
Total	1387	1686	2897	2409	1986

Presented by:

Market Activity Summary:

- Inventory: 35 units were listed for sale as of the last day of October - approximately 2.2 months of inventory.
- Sales Activity: 16 units were sold during October
- Median Sales Price: \$867,500 during October
- Average price per sq.ft. in October was \$363
- Average Days-on-Market (DOM) is approximately 71 days
- Sold over Asking: On average, buyers paid 97% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	35	10	16	2.2	\$912,284	\$867,500	\$980,170	71	\$372	\$363	97%
Sep-23	32	12	17	1.9	\$869,906	\$827,000	\$961,323	40	\$375	\$372	98%
Aug-23	40	12	15	2.1	\$986,338	\$815,000	\$909,466	24	\$392	\$377	100%
Jul-23	45	11	19	2.2	\$1,000,173	\$900,000	\$1,064,578	25	\$403	\$376	100%
Jun-23	42	15	25	1.9	\$988,767	\$785,000	\$869,220	21	\$416	\$366	100%
May-23	35	17	20	1.9	\$1,016,858	\$876,750	\$979,463	26	\$432	\$380	99%
Apr-23	41	14	22	2.5	\$979,289	\$844,000	\$892,242	39	\$433	\$364	99%
Mar-23	31	19	16	2.4	\$1,074,619	\$800,000	\$962,625	54	\$460	\$341	96%
Feb-23	37	11	12	2.6	\$1,106,056	\$730,000	\$949,916	68	\$446	\$286	98%
Jan-23	35	9	12	2.1	\$1,146,606	\$750,000	\$974,000	51	\$415	\$330	98%
Dec-22	41	6	20	2.1	\$1,281,589	\$725,000	\$850,300	46	\$394	\$355	98%
Nov-22	53	13	20	2.6	\$858,009	\$892,500	\$987,665	53	\$373	\$350	98%
Oct-22	57	15	21	2.7	\$1,115,132	\$785,000	\$824,654	49	\$382	\$331	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	16	-23.8%	\$912,284	-18.2%	\$867,500	10.5%	\$980,170	18.9%	71	44.9%	97%
Oct-22	21	-32.3%	\$1,115,132	14.1%	\$785,000	-13.7%	\$824,654	-14.8%	49	88.5%	97%
Oct-21	31	-27.9%	\$977,637	1.47%	\$910,000	32.8%	\$968,433	17%	26	8.33%	100%

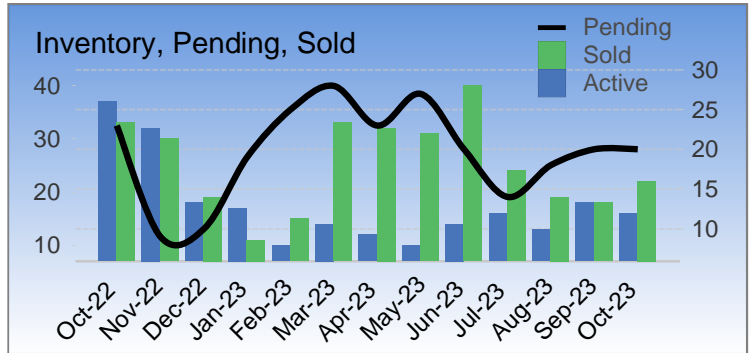
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	5	23	38
\$500-599K	2	5	24	100	125
\$600-699K	25	25	63	113	85
\$700-799K	43	69	86	39	39
\$800-899K	35	48	69	35	15
\$900-999K	11	22	31	13	7
\$1-1.299M	24	27	50	22	8
\$1.3-1.699M	8	21	22	10	4
\$1.7-1.999M	5	3	3	1	1
\$2-2.999M	4	4	3	3	1
>3M	2	0	1	1	0
Total	159	225	357	360	323

Presented by:

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of October - approximately 0.8 months of inventory.
- Sales Activity: 22 units were sold during October
- Median Sales Price: \$1,630,000 during October
- Average price per sq.ft. in October was \$757
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	16	20	22	0.8	\$1,700,140	\$1,630,000	\$1,793,235	14	\$777	\$757	102%
Sep-23	18	20	18	0.9	\$1,744,844	\$1,752,500	\$1,867,583	13	\$709	\$778	103%
Aug-23	13	18	19	0.5	\$1,932,225	\$2,100,000	\$2,093,888	10	\$693	\$802	104%
Jul-23	16	14	24	0.5	\$2,048,621	\$1,517,500	\$1,728,666	10	\$737	\$822	108%
Jun-23	14	20	40	0.4	\$1,687,972	\$1,690,003	\$1,756,750	8	\$727	\$756	107%
May-23	10	27	31	0.3	\$1,687,744	\$1,540,000	\$1,677,828	8	\$756	\$764	105%
Apr-23	12	23	32	0.5	\$1,708,473	\$1,535,000	\$1,636,809	14	\$740	\$741	103%
Mar-23	14	28	33	0.8	\$1,650,356	\$1,457,000	\$1,653,130	29	\$728	\$720	102%
Feb-23	10	25	15	0.7	\$1,558,304	\$1,420,000	\$1,552,042	18	\$703	\$727	104%
Jan-23	17	19	11	0.9	\$1,792,059	\$1,350,000	\$1,491,808	69	\$699	\$734	96%
Dec-22	18	10	19	0.7	\$1,960,910	\$1,360,000	\$1,412,105	36	\$675	\$655	97%
Nov-22	32	9	30	1.0	\$1,815,342	\$1,192,500	\$1,354,330	37	\$710	\$713	97%
Oct-22	37	23	33	1.1	\$1,655,508	\$1,390,000	\$1,600,294	36	\$717	\$676	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	22	-33.3%	\$1,700,140	2.7%	\$1,630,000	17.3%	\$1,793,235	12.1%	14	-61.1%	102%
Oct-22	33	-32.7%	\$1,655,508	16.9%	\$1,390,000	0.725%	\$1,600,294	6.39%	36	300%	97%
Oct-21	49	-14%	\$1,415,973	8.79%	\$1,380,000	24.3%	\$1,504,109	23.6%	9	-10%	109%

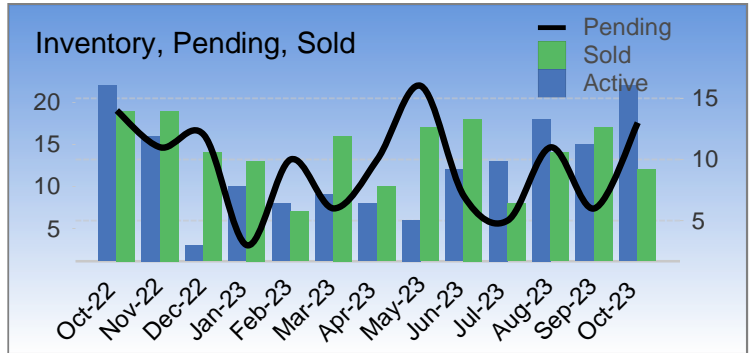
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	3
\$700-799K	0	1	0	11	35
\$800-899K	0	1	7	43	74
\$900-999K	3	8	19	60	58
\$1-1.299M	45	49	130	161	163
\$1.3-1.699M	86	125	183	86	81
\$1.7-1.999M	34	68	81	12	10
\$2-2.999M	66	78	76	4	3
>3M	3	10	3	0	0
Total	237	340	499	377	427

Presented by:

Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of October - approximately 1.5 months of inventory.
- Sales Activity: 12 units were sold during October
- Median Sales Price: \$1,087,500 during October
- Average price per sq.ft. in October was \$880
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 119% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	22	13	12	1.5	\$1,148,535	\$1,087,500	\$1,131,666	22	\$644	\$880	119%
Sep-23	15	6	17	1.2	\$1,071,153	\$941,500	\$1,119,529	21	\$606	\$835	121%
Aug-23	18	11	14	1.4	\$955,878	\$910,000	\$1,101,829	26	\$665	\$818	109%
Jul-23	13	5	8	0.9	\$955,800	\$1,392,500	\$1,324,250	11	\$731	\$782	125%
Jun-23	12	7	18	0.8	\$1,027,438	\$1,237,500	\$1,243,555	13	\$767	\$815	118%
May-23	6	16	17	0.5	\$1,158,815	\$1,210,000	\$1,269,382	19	\$566	\$786	117%
Apr-23	8	10	10	0.7	\$1,023,666	\$1,100,000	\$1,113,500	22	\$599	\$843	113%
Mar-23	9	6	16	0.9	\$1,013,569	\$1,155,000	\$1,198,750	29	\$596	\$739	110%
Feb-23	8	10	7	0.8	\$1,151,431	\$1,400,000	\$1,387,857	11	\$643	\$762	112%
Jan-23	10	3	13	0.7	\$1,075,307	\$920,000	\$1,090,769	40	\$680	\$707	106%
Dec-22	3	12	14	0.2	\$1,298,269	\$1,079,000	\$1,116,642	28	\$604	\$717	108%
Nov-22	16	11	19	0.9	\$1,023,000	\$1,236,000	\$1,213,684	18	\$691	\$701	109%
Oct-22	22	14	19	1.2	\$1,181,952	\$1,200,000	\$1,334,473	20	\$656	\$713	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	12	-36.8%	\$1,148,535	-2.83%	\$1,087,500	-9.38%	\$1,131,666	-15.2%	22	10%	119%
Oct-22	19	-5%	\$1,181,952	0.13%	\$1,200,000	-7.69%	\$1,334,473	3.44%	20	11.1%	112%
Oct-21	20	-23.1%	\$1,180,413	23.2%	\$1,300,000	13.7%	\$1,290,100	13.5%	18	28.6%	118%

Sales Activity and Price Trends

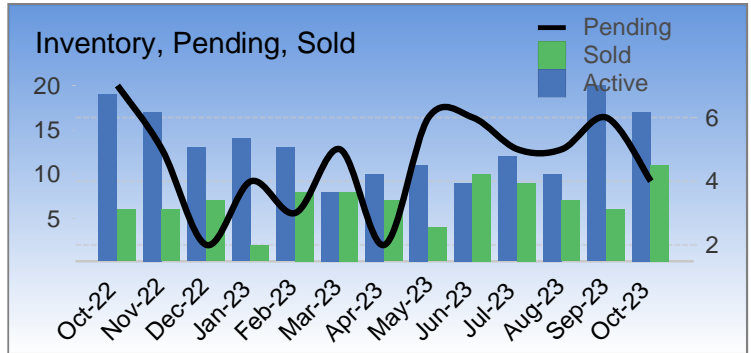
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	1	2	1
\$500-599K	1	0	1	1	1
\$600-699K	2	2	2	4	13
\$700-799K	11	3	5	16	22
\$800-899K	15	11	14	25	29
\$900-999K	14	13	11	36	18
\$1-1.299M	36	41	61	39	43
\$1.3-1.699M	39	53	66	21	21
\$1.7-1.999M	6	25	18	5	1
\$2-2.999M	1	6	3	1	1
>3M	1	1	0	1	0
Total	126	155	182	151	150

Presented by:



Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of October - approximately 2.3 months of inventory.
- Sales Activity: 11 units were sold during October
- Median Sales Price: \$749,000 during October
- Average price per sq.ft. in October was \$521
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 105% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	17	4	11	2.3	\$771,374	\$749,000	\$800,454	24	\$559	\$521	105%
Sep-23	20	6	6	2.9	\$872,736	\$735,000	\$745,083	36	\$514	\$555	103%
Aug-23	10	5	7	1.2	\$910,610	\$740,000	\$775,714	24	\$512	\$578	103%
Jul-23	12	5	9	1.6	\$839,680	\$750,000	\$718,111	43	\$544	\$478	100%
Jun-23	9	6	10	1.3	\$771,493	\$894,000	\$883,488	27	\$468	\$470	105%
May-23	11	6	4	2.1	\$765,480	\$840,000	\$765,750	18	\$465	\$429	103%
Apr-23	10	2	7	1.3	\$903,833	\$610,000	\$682,285	37	\$439	\$462	106%
Mar-23	8	5	8	1.5	\$674,625	\$837,500	\$811,875	45	\$422	\$416	99%
Feb-23	13	3	8	2.8	\$662,690	\$707,109	\$729,422	40	\$439	\$499	100%
Jan-23	14	4	2	3.0	\$781,111	\$730,000	\$730,000	15	\$412	\$545	98%
Dec-22	13	2	7	2.1	\$862,222	\$740,000	\$717,000	51	\$466	\$436	97%
Nov-22	17	5	6	2.6	\$799,139	\$867,000	\$844,833	30	\$459	\$417	100%
Oct-22	19	7	6	2.4	\$1,041,999	\$743,500	\$703,166	29	\$468	\$498	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	11	83.3%	\$771,374	-26%	\$749,000	0.74%	\$800,454	13.8%	24	-17.2%	105%
Oct-22	6	-70%	\$1,041,999	40.5%	\$743,500	-5.95%	\$703,166	-10.4%	29	45%	97%
Oct-21	20	42.9%	\$741,373	14.3%	\$790,500	19.3%	\$784,700	11.7%	20	17.6%	107%

Sales Activity and Price Trends

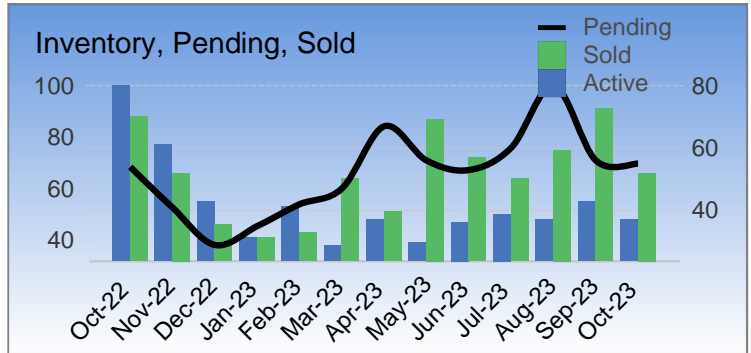
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	5	4	22	23
\$500-599K	8	1	6	21	39
\$600-699K	14	21	31	29	29
\$700-799K	16	16	25	22	18
\$800-899K	12	22	20	3	6
\$900-999K	10	15	13	2	3
\$1-1.299M	7	5	11	1	1
\$1.3-1.699M	0	0	0	0	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	70	87	110	100	121

Presented by:



Market Activity Summary:

- Inventory: 51 units were listed for sale as of the last day of October - approximately 0.7 months of inventory.
- Sales Activity: 66 units were sold during October
- Median Sales Price: \$1,710,000 during October
- Average price per sq.ft. in October was \$1,002
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 106% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	48	55	66	0.7	\$1,673,183	\$1,710,000	\$1,868,206	14	\$923	\$1,002	106%
Sep-23	55	56	91	0.8	\$1,794,673	\$1,675,000	\$1,856,417	12	\$1,012	\$976	107%
Aug-23	48	80	75	0.7	\$1,759,417	\$1,611,700	\$1,713,447	15	\$991	\$992	108%
Jul-23	50	60	64	0.7	\$1,624,973	\$1,623,000	\$1,755,139	12	\$973	\$997	106%
Jun-23	47	53	72	0.7	\$1,690,614	\$1,640,500	\$1,901,673	13	\$1,049	\$998	107%
May-23	39	56	87	0.6	\$1,866,211	\$1,601,000	\$1,735,716	13	\$1,083	\$996	108%
Apr-23	48	67	51	0.9	\$1,736,923	\$1,480,000	\$1,571,180	13	\$963	\$950	106%
Mar-23	38	47	64	0.8	\$1,637,178	\$1,510,000	\$1,661,382	19	\$906	\$944	104%
Feb-23	53	42	43	1.2	\$1,607,679	\$1,460,000	\$1,488,967	31	\$907	\$903	101%
Jan-23	41	35	41	0.8	\$1,767,250	\$1,300,000	\$1,521,088	27	\$881	\$909	99%
Dec-22	55	29	46	0.9	\$1,509,346	\$1,380,000	\$1,538,569	23	\$894	\$894	97%
Nov-22	77	41	66	0.9	\$1,544,882	\$1,437,500	\$1,539,913	26	\$885	\$902	98%
Oct-22	100	54	88	1.1	\$1,847,354	\$1,437,500	\$1,593,993	27	\$898	\$915	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	66	-25%	\$1,673,183	-9.43%	\$1,710,000	19%	\$1,868,206	17.2%	14	-48.1%	106%
Oct-22	88	-30.7%	\$1,847,354	19.5%	\$1,437,500	-4.8%	\$1,593,993	-4.05%	27	108%	99%
Oct-21	127	9.48%	\$1,545,989	22.7%	\$1,510,000	19.8%	\$1,661,220	20.2%	13	-18.8%	110%

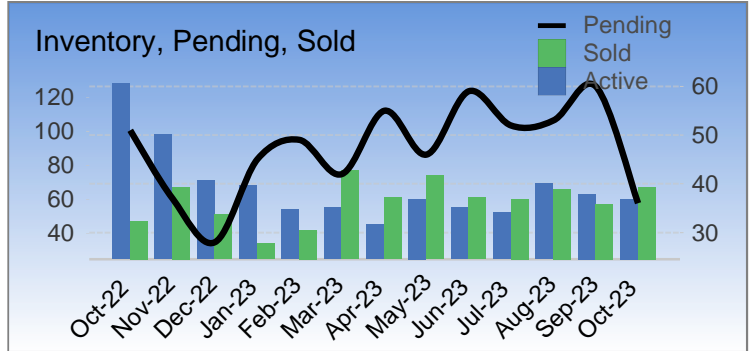
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	1	0	2	2	7
\$700-799K	1	0	3	20	46
\$800-899K	9	5	11	48	102
\$900-999K	19	11	41	94	157
\$1-1.299M	99	119	329	373	403
\$1.3-1.699M	258	367	546	230	208
\$1.7-1.999M	104	192	148	61	56
\$2-2.999M	112	179	166	80	66
>3M	32	54	46	5	6
Total	635	927	1292	913	1052

Presented by:

Market Activity Summary:

- Inventory: 64 units were listed for sale as of the last day of October - approximately 1.0 months of inventory.
- Sales Activity: 67 units were sold during October
- Median Sales Price: \$925,000 during October
- Average price per sq.ft. in October was \$632
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 103% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	60	36	67	1.0	\$1,089,200	\$925,000	\$1,007,443	18	\$650	\$632	103%
Sep-23	63	60	57	1.1	\$980,801	\$970,000	\$1,069,673	13	\$631	\$642	107%
Aug-23	69	53	66	1.1	\$1,017,194	\$917,500	\$1,030,689	16	\$632	\$654	105%
Jul-23	52	52	60	0.8	\$1,003,182	\$910,000	\$1,041,481	20	\$652	\$640	106%
Jun-23	55	59	61	0.9	\$1,026,260	\$920,000	\$1,014,491	16	\$636	\$656	107%
May-23	60	46	74	0.9	\$1,037,576	\$905,000	\$1,046,190	18	\$636	\$628	105%
Apr-23	45	55	61	0.8	\$994,985	\$835,000	\$948,325	22	\$626	\$649	104%
Mar-23	55	42	77	1.2	\$1,009,967	\$875,000	\$998,734	30	\$674	\$605	103%
Feb-23	54	49	42	1.4	\$962,419	\$872,500	\$955,893	27	\$667	\$611	101%
Jan-23	68	45	34	1.4	\$970,349	\$852,500	\$856,334	40	\$678	\$575	98%
Dec-22	71	28	51	1.4	\$962,633	\$830,000	\$911,635	34	\$646	\$578	99%
Nov-22	98	37	67	1.5	\$1,121,105	\$849,000	\$904,480	35	\$632	\$597	99%
Oct-22	128	51	47	1.9	\$920,752	\$900,000	\$986,893	29	\$621	\$643	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	67	42.6%	\$1,089,200	18.3%	\$925,000	2.78%	\$1,007,443	2.08%	18	-37.9%	103%
Oct-22	47	-56.1%	\$920,752	-3.02%	\$900,000	-2.17%	\$986,893	1.37%	29	93.3%	101%
Oct-21	107	16.3%	\$949,397	12%	\$920,000	22.7%	\$973,603	18.4%	15	-21.1%	108%

Sales Activity and Price Trends

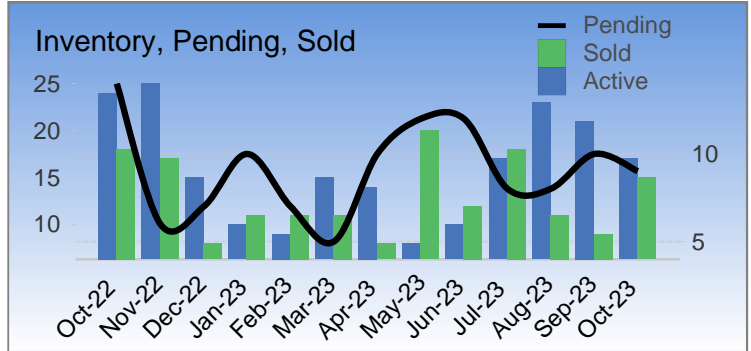
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	3	3	17	21
\$500-599K	10	4	7	43	116
\$600-699K	23	30	53	189	279
\$700-799K	92	81	149	167	197
\$800-899K	144	125	183	96	105
\$900-999K	86	95	148	47	25
\$1-1.299M	113	173	159	66	64
\$1.3-1.699M	48	104	72	20	17
\$1.7-1.999M	15	20	17	5	4
\$2-2.999M	15	19	12	1	0
>3M	0	0	0	0	0
Total	547	654	803	651	828

Presented by:



Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of October - approximately 1.5 months of inventory.
- Sales Activity: 15 units were sold during October
- Median Sales Price: \$800,000 during October
- Average price per sq.ft. in October was \$448
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 105% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	17	9	15	1.5	\$855,162	\$800,000	\$788,533	32	\$464	\$448	105%
Sep-23	21	10	9	1.9	\$799,924	\$753,000	\$768,977	23	\$419	\$467	102%
Aug-23	23	8	11	1.7	\$796,979	\$875,000	\$953,545	28	\$439	\$456	103%
Jul-23	17	8	18	1.1	\$811,510	\$813,000	\$787,444	15	\$454	\$462	106%
Jun-23	10	12	12	1.1	\$813,777	\$801,000	\$805,141	16	\$429	\$462	102%
May-23	8	12	20	0.8	\$729,933	\$910,000	\$838,100	25	\$418	\$425	102%
Apr-23	14	10	8	1.8	\$884,204	\$950,000	\$937,492	44	\$430	\$416	102%
Mar-23	15	5	11	1.4	\$859,585	\$830,000	\$853,409	25	\$439	\$463	102%
Feb-23	9	7	11	1.0	\$800,983	\$755,000	\$751,454	46	\$447	\$412	101%
Jan-23	10	10	11	0.8	\$756,735	\$745,000	\$723,500	28	\$474	\$431	100%
Dec-22	15	7	8	1.1	\$697,158	\$710,500	\$748,625	29	\$464	\$475	100%
Nov-22	25	6	17	1.4	\$835,723	\$745,000	\$752,411	22	\$455	\$456	102%
Oct-22	24	14	18	1.7	\$761,075	\$867,500	\$899,444	25	\$448	\$456	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	15	-16.7%	\$855,162	12.4%	\$800,000	-7.78%	\$788,533	-12.3%	32	28%	105%
Oct-22	18	-25%	\$761,075	-9.08%	\$867,500	13.4%	\$899,444	15.4%	25	-10.7%	101%
Oct-21	24	-31.4%	\$837,127	25.2%	\$765,000	12.5%	\$779,645	14.8%	28	-12.5%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	22	16	27	66	95
\$500-599K	33	17	54	120	209
\$600-699K	53	59	98	188	230
\$700-799K	116	120	177	194	143
\$800-899K	87	143	173	76	43
\$900-999K	83	140	121	8	33
\$1-1.299M	50	127	116	12	7
\$1.3-1.699M	4	16	12	3	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	448	640	778	667	762

Presented by:



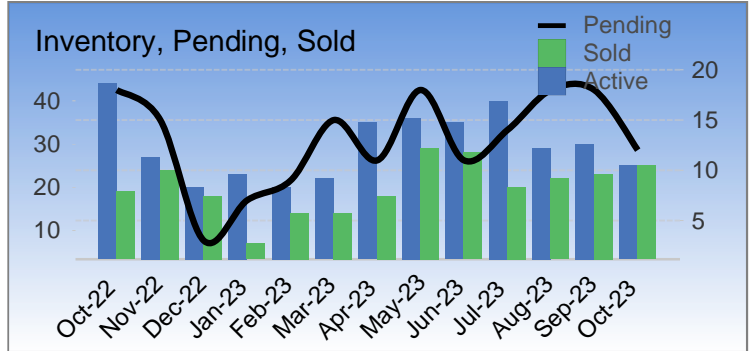
Includes Hercules and Rodeo

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Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of October - approximately 1.1 months of inventory.
- Sales Activity: 25 units were sold during October
- Median Sales Price: \$1,750,000 during October
- Average price per sq.ft. in October was \$809
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 101% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	25	12	25	1.1	\$2,897,394	\$1,750,000	\$2,006,900	27	\$877	\$809	101%
Sep-23	30	18	23	1.4	\$2,249,642	\$1,785,000	\$1,952,304	33	\$859	\$785	103%
Aug-23	29	18	22	1.2	\$2,578,526	\$1,735,500	\$2,569,845	22	\$811	\$874	103%
Jul-23	40	14	20	1.6	\$2,293,172	\$1,739,600	\$2,074,278	24	\$813	\$850	103%
Jun-23	35	11	28	1.4	\$2,803,139	\$1,967,500	\$2,547,107	26	\$843	\$834	100%
May-23	36	18	29	1.8	\$2,408,410	\$2,300,000	\$2,314,317	21	\$863	\$881	100%
Apr-23	35	11	18	2.3	\$2,845,967	\$2,475,000	\$2,653,500	7	\$839	\$907	106%
Mar-23	22	15	14	1.9	\$2,598,433	\$1,780,758	\$1,983,512	22	\$799	\$869	102%
Feb-23	20	9	14	1.5	\$2,699,875	\$1,880,000	\$2,335,000	16	\$821	\$818	100%
Jan-23	23	7	7	1.4	\$1,872,493	\$1,500,000	\$1,660,571	62	\$826	\$688	97%
Dec-22	20	3	18	1.0	\$1,692,857	\$1,700,000	\$2,032,777	53	\$827	\$766	98%
Nov-22	27	15	24	1.2	\$1,884,714	\$1,700,000	\$2,120,914	18	\$850	\$807	100%
Oct-22	44	18	19	1.7	\$2,580,281	\$1,350,000	\$1,847,578	26	\$833	\$800	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	25	31.6%	\$2,897,394	12.3%	\$1,750,000	29.6%	\$2,006,900	8.62%	27	3.85%	101%
Oct-22	19	-32.1%	\$2,580,281	21.7%	\$1,350,000	-29.7%	\$1,847,578	-6.73%	26	73.3%	102%
Oct-21	28	-15.2%	\$2,119,685	-1.01%	\$1,920,000	11.3%	\$1,980,809	10.2%	15	-6.25%	110%

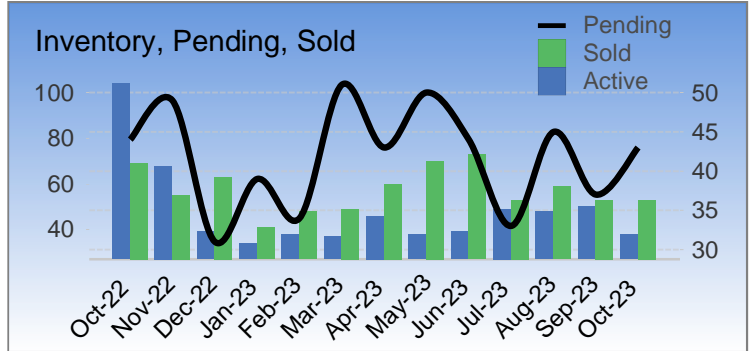
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	1	0	0	0
\$700-799K	0	0	0	2	2
\$800-899K	2	1	1	4	1
\$900-999K	2	4	5	7	13
\$1-1.299M	20	13	31	45	46
\$1.3-1.699M	46	49	86	74	71
\$1.7-1.999M	35	54	77	57	37
\$2-2.999M	58	85	110	58	62
>3M	30	73	45	26	12
Total	193	280	355	273	245

Presented by:

Market Activity Summary:

- Inventory: 38 units were listed for sale as of the last day of October - approximately 0.7 months of inventory.
- Sales Activity: 53 units were sold during October
- Median Sales Price: \$1,200,000 during October
- Average price per sq.ft. in October was \$707
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 106% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	38	43	53	0.7	\$1,678,803	\$1,200,000	\$1,277,783	12	\$778	\$707	106%
Sep-23	50	37	53	0.9	\$1,219,402	\$1,241,000	\$1,330,868	13	\$747	\$708	104%
Aug-23	48	45	59	0.8	\$1,246,886	\$1,335,000	\$1,460,703	13	\$728	\$712	106%
Jul-23	49	33	53	0.8	\$1,463,180	\$1,126,000	\$1,272,937	11	\$738	\$735	106%
Jun-23	39	44	73	0.6	\$1,325,676	\$1,200,000	\$1,346,999	10	\$832	\$715	105%
May-23	38	50	70	0.6	\$1,631,853	\$1,152,500	\$1,313,971	14	\$813	\$689	105%
Apr-23	46	43	60	0.9	\$1,295,303	\$1,229,500	\$1,269,671	16	\$672	\$647	104%
Mar-23	37	51	49	0.8	\$1,372,504	\$1,110,101	\$1,227,920	17	\$650	\$697	103%
Feb-23	38	34	48	0.8	\$1,270,957	\$1,037,500	\$1,166,360	21	\$701	\$657	101%
Jan-23	34	39	41	0.7	\$1,173,010	\$1,075,000	\$1,140,704	38	\$720	\$642	99%
Dec-22	39	31	63	0.7	\$1,414,933	\$989,000	\$1,127,803	31	\$736	\$645	98%
Nov-22	68	49	55	1.0	\$1,196,956	\$1,125,000	\$1,237,795	26	\$692	\$631	99%
Oct-22	104	44	69	1.4	\$1,293,693	\$1,125,000	\$1,217,852	37	\$711	\$647	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	53	-23.2%	\$1,678,803	29.8%	\$1,200,000	6.67%	\$1,277,783	4.92%	12	-67.6%	106%
Oct-22	69	-40%	\$1,293,693	4.82%	\$1,125,000	2.74%	\$1,217,852	1.83%	37	185%	98%
Oct-21	115	17.3%	\$1,234,254	28.1%	\$1,095,000	24.7%	\$1,195,934	16.7%	13	18.2%	106%

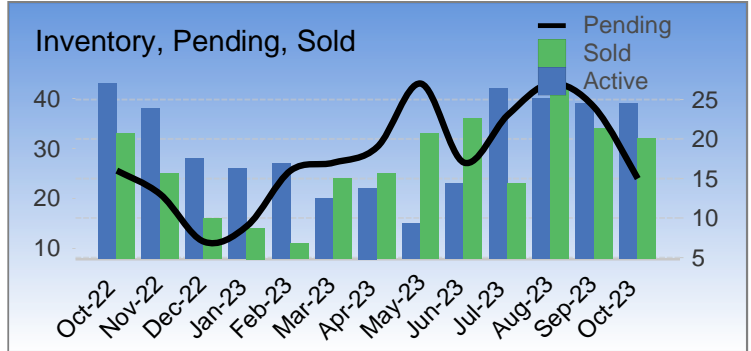
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	0	0	5
\$500-599K	0	1	2	11	20
\$600-699K	2	2	19	79	133
\$700-799K	16	23	45	167	244
\$800-899K	33	45	124	198	139
\$900-999K	74	83	186	115	69
\$1-1.299M	194	279	337	132	124
\$1.3-1.699M	125	208	227	81	78
\$1.7-1.999M	36	64	64	14	8
\$2-2.999M	39	72	48	6	3
>3M	3	8	1	1	4
Total	523	786	1053	804	827

Presented by:

Market Activity Summary:

- Inventory: units were listed for sale as of the last day of October - approximately months of inventory.
- Sales Activity: units were sold during October
- Median Sales Price: during October
- Average price per sq.ft. in October was
- Average Days-on-Market (DOM) is approximately days
- Sold over Asking: On average, buyers paid 101% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	39	15	32	1.1	\$1,065,928	\$810,000	\$934,842	27	\$470	\$537	101%
Sep-23	39	24	34	1.2	\$938,445	\$790,000	\$812,824	14	\$465	\$525	104%
Aug-23	40	27	42	1.2	\$837,128	\$872,500	\$845,756	13	\$485	\$523	101%
Jul-23	42	23	23	1.4	\$845,179	\$779,000	\$906,840	33	\$489	\$496	101%
Jun-23	23	17	36	0.8	\$804,730	\$815,500	\$899,907	19	\$492	\$547	104%
May-23	15	27	33	0.6	\$879,767	\$850,000	\$852,800	21	\$473	\$527	104%
Apr-23	22	19	25	1.2	\$889,266	\$765,250	\$848,357	21	\$544	\$510	100%
Mar-23	20	17	24	1.2	\$909,338	\$760,000	\$751,537	17	\$521	\$508	104%
Feb-23	27	16	11	1.9	\$705,061	\$807,000	\$839,058	27	\$539	\$437	103%
Jan-23	26	9	14	1.4	\$872,727	\$715,000	\$758,563	38	\$508	\$480	99%
Dec-22	28	7	16	1.2	\$722,894	\$749,900	\$809,073	32	\$476	\$506	98%
Nov-22	38	13	25	1.2	\$815,383	\$833,950	\$849,015	34	\$487	\$488	98%
Oct-22	43	16	33	1.3	\$906,411	\$719,000	\$744,589	31	\$481	\$495	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	32	-3.03%	\$1,065,928	17.6%	\$810,000	12.7%	\$934,842	25.6%	27	-12.9%	101%
Oct-22	33	-34%	\$906,411	-6.36%	\$719,000	-15.4%	\$744,589	-12.3%	31	72.2%	99%
Oct-21	50	2.04%	\$967,988	22%	\$850,000	21.4%	\$849,455	13.3%	18	28.6%	104%

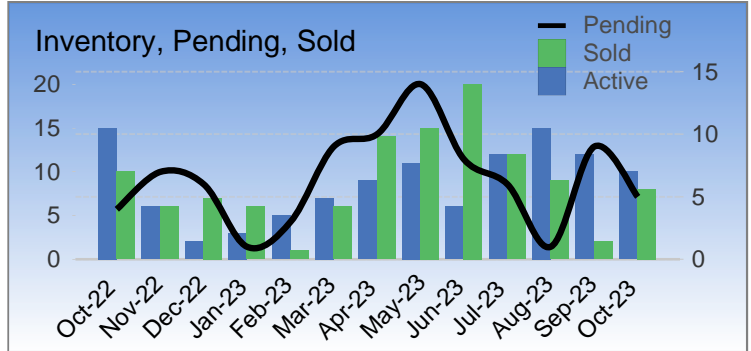
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	54	20	36	85	233
\$500-599K	53	66	103	164	230
\$600-699K	122	163	173	266	265
\$700-799K	156	203	262	189	217
\$800-899K	149	204	248	161	113
\$900-999K	99	156	182	57	48
\$1-1.299M	102	176	198	42	24
\$1.3-1.699M	36	84	72	15	12
\$1.7-1.999M	6	14	6	9	3
\$2-2.999M	9	12	18	0	3
>3M	3	0	0	0	0
Total	789	1098	1298	988	1148

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of October - approximately 1.6 months of inventory.
- Sales Activity: 8 units were sold during October
- Median Sales Price: \$1,685,000 during October
- Average price per sq.ft. in October was \$764
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	10	5	8	1.6	\$2,003,648	\$1,685,000	\$1,863,125	20	\$799	\$764	100%
Sep-23	12	9	2	1.6	\$1,986,866	\$2,925,000	\$2,925,000	20	\$806	\$848	101%
Aug-23	15	1	9	1.1	\$1,893,788	\$2,105,000	\$2,096,111	21	\$771	\$843	101%
Jul-23	12	6	12	0.8	\$1,995,933	\$1,760,000	\$1,878,083	12	\$825	\$780	103%
Jun-23	6	8	20	0.4	\$1,951,407	\$2,103,000	\$2,149,336	10	\$775	\$868	106%
May-23	11	14	15	0.9	\$1,978,466	\$1,735,000	\$1,854,366	17	\$763	\$879	104%
Apr-23	9	10	14	1.3	\$2,026,731	\$1,952,500	\$2,153,761	9	\$792	\$854	105%
Mar-23	7	9	6	1.8	\$1,908,599	\$2,062,500	\$2,165,000	25	\$788	\$897	107%
Feb-23	5	3	1	1.1	\$2,419,000	\$2,625,000	\$2,625,000	4	\$808	\$845	104%
Jan-23	3	1	6	0.5	\$2,215,000	\$1,715,000	\$1,654,166	49	\$792	\$781	100%
Dec-22	2	6	7	0.3	\$1,564,300	\$1,700,000	\$1,885,514	21	\$888	\$698	97%
Nov-22	6	7	6	0.8	\$1,562,250	\$1,782,500	\$1,975,333	24	\$830	\$824	102%
Oct-22	15	4	10	1.7	\$2,008,700	\$2,215,000	\$2,249,500	18	\$821	\$808	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	8	-20%	\$2,003,648	-0.252%	\$1,685,000	-23.9%	\$1,863,125	-17.2%	20	11.1%	100%
Oct-22	10	0%	\$2,008,700	8.33%	\$2,215,000	24.6%	\$2,249,500	28.1%	18	5.88%	102%
Oct-21	10	-28.6%	\$1,854,200	12.6%	\$1,777,500	4.25%	\$1,756,500	5.7%	17	21.4%	112%

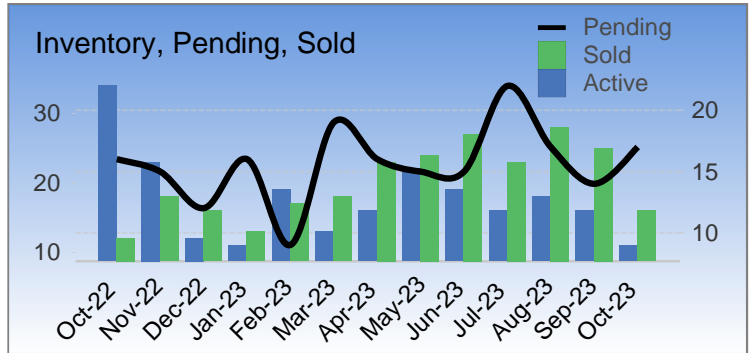
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	1	0	0	1
\$700-799K	0	0	0	4	3
\$800-899K	3	3	1	7	7
\$900-999K	5	4	6	22	26
\$1-1.299M	37	24	83	153	182
\$1.3-1.699M	151	148	286	314	299
\$1.7-1.999M	125	149	293	179	138
\$2-2.999M	230	307	363	179	116
>3M	57	145	101	42	17
Total	608	781	1133	900	791

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of October - approximately 0.6 months of inventory.
- Sales Activity: 16 units were sold during October
- Median Sales Price: \$1,454,275 during October
- Average price per sq.ft. in October was \$785
- Average Days-on-Market (DOM) is approximately 8 days
- Sold over Asking: On average, buyers paid 103% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	11	17	16	0.6	\$1,278,272	\$1,454,275	\$1,464,909	8	\$842	\$785	103%
Sep-23	16	14	25	0.7	\$1,295,694	\$1,310,004	\$1,343,084	16	\$785	\$843	105%
Aug-23	18	17	28	0.7	\$1,276,931	\$1,337,500	\$1,327,321	11	\$757	\$823	107%
Jul-23	16	22	23	0.6	\$1,345,790	\$1,200,000	\$1,275,304	13	\$778	\$810	106%
Jun-23	19	15	27	0.8	\$1,312,599	\$1,360,000	\$1,347,370	19	\$786	\$849	108%
May-23	22	15	24	1.1	\$1,258,079	\$1,300,500	\$1,342,070	11	\$772	\$826	107%
Apr-23	16	16	23	0.9	\$1,278,521	\$1,205,000	\$1,227,821	12	\$791	\$785	105%
Mar-23	13	19	18	0.9	\$1,224,017	\$1,142,500	\$1,207,277	19	\$814	\$780	100%
Feb-23	19	9	17	1.2	\$1,218,601	\$1,155,000	\$1,186,058	19	\$795	\$789	102%
Jan-23	11	16	13	0.7	\$1,259,097	\$1,098,000	\$1,071,589	37	\$837	\$726	96%
Dec-22	12	12	16	0.9	\$1,113,590	\$1,132,500	\$1,189,937	22	\$792	\$701	100%
Nov-22	23	15	18	1.1	\$1,105,342	\$1,125,000	\$1,165,000	33	\$793	\$768	97%
Oct-22	34	16	12	1.4	\$1,206,089	\$1,085,000	\$1,194,583	28	\$808	\$801	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	16	33.3%	\$1,278,272	5.98%	\$1,454,275	34%	\$1,464,909	22.6%	8	-71.4%	103%
Oct-22	12	-62.5%	\$1,206,089	2.82%	\$1,085,000	-21.8%	\$1,194,583	-11.7%	28	115%	98%
Oct-21	32	-17.9%	\$1,173,047	9.24%	\$1,387,500	44.5%	\$1,353,164	30.1%	13	-18.8%	111%

Sales Activity and Price Trends

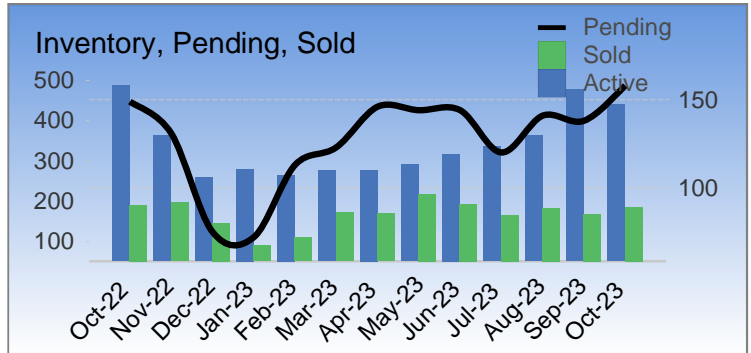
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	0	2
\$600-699K	0	0	0	2	11
\$700-799K	5	1	1	20	32
\$800-899K	8	3	15	38	81
\$900-999K	19	14	42	51	59
\$1-1.299M	79	81	165	76	72
\$1.3-1.699M	75	105	114	34	18
\$1.7-1.999M	11	12	16	0	0
\$2-2.999M	7	29	1	0	0
>3M	0	0	0	0	0
Total	204	245	355	221	275

Presented by:



Market Activity Summary:

- Inventory: 443 units were listed for sale as of the last day of October - approximately 2.5 months of inventory.
- Sales Activity: 185 units were sold during October
- Median Sales Price: \$1,150,000 during October
- Average price per sq.ft. in October was \$721
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 112% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	439	158	185	2.5	\$1,030,192	\$1,150,000	\$1,234,389	23	\$2,022	\$721	112%
Sep-23	477	138	167	2.8	\$1,126,626	\$1,125,000	\$1,244,173	29	\$587	\$709	112%
Aug-23	363	141	182	2.1	\$1,044,100	\$975,000	\$1,141,382	27	\$579	\$658	110%
Jul-23	335	120	165	1.8	\$966,144	\$1,020,000	\$1,193,431	22	\$579	\$682	112%
Jun-23	317	144	193	1.7	\$1,134,046	\$1,075,000	\$1,294,574	21	\$606	\$706	113%
May-23	291	144	217	1.6	\$1,124,034	\$1,050,000	\$1,240,767	29	\$611	\$704	112%
Apr-23	277	146	169	1.9	\$1,212,230	\$950,000	\$1,181,505	29	\$603	\$658	112%
Mar-23	275	123	172	2.3	\$1,150,572	\$1,050,000	\$1,235,865	31	\$603	\$692	111%
Feb-23	264	113	110	2.4	\$1,128,853	\$845,000	\$1,095,526	38	\$587	\$680	108%
Jan-23	279	72	90	2.0	\$1,099,790	\$750,000	\$966,897	38	\$577	\$596	104%
Dec-22	258	75	145	1.5	\$865,475	\$850,000	\$1,030,024	37	\$541	\$630	105%
Nov-22	363	131	196	1.8	\$1,110,955	\$1,055,000	\$1,196,716	28	\$591	\$669	110%
Oct-22	487	149	190	2.3	\$1,158,366	\$1,100,500	\$1,337,913	26	\$593	\$703	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	185	-2.63%	\$1,030,192	-11.1%	\$1,150,000	4.5%	\$1,234,389	-7.74%	23	-11.5%	112%
Oct-22	190	-33.6%	\$1,158,366	5.22%	\$1,100,500	-3.25%	\$1,337,913	-1.24%	26	36.8%	111%
Oct-21	286	-11.7%	\$1,100,925	7.17%	\$1,137,500	21.7%	\$1,354,644	20.8%	19	-9.52%	119%

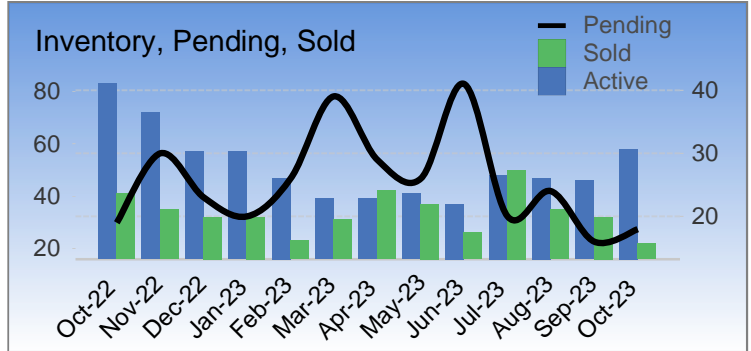
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	411	294	555	636	1096
\$500-599K	454	508	651	570	732
\$600-699K	405	541	633	477	546
\$700-799K	340	411	571	436	609
\$800-899K	294	393	591	629	568
\$900-999K	303	447	594	396	370
\$1-1.299M	742	1016	1245	963	946
\$1.3-1.699M	772	1101	1532	881	745
\$1.7-1.999M	335	570	598	228	260
\$2-2.999M	302	600	662	286	269
>3M	117	222	240	90	56
Total	4475	6103	7872	5592	6197

Presented by:

Market Activity Summary:

- Inventory: 60 units were listed for sale as of the last day of October - approximately 2.0 months of inventory.
- Sales Activity: 22 units were sold during October
- Median Sales Price: \$692,500 during October
- Average price per sq.ft. in October was \$326
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	58	18	22	2.0	\$695,101	\$692,500	\$707,542	27	\$358	\$326	100%
Sep-23	46	16	32	1.2	\$707,608	\$672,500	\$685,310	24	\$354	\$349	101%
Aug-23	47	24	35	1.3	\$697,693	\$695,000	\$717,985	20	\$363	\$340	101%
Jul-23	48	20	50	1.3	\$720,915	\$683,000	\$716,132	23	\$367	\$337	101%
Jun-23	37	41	26	1.1	\$715,659	\$722,500	\$766,534	15	\$381	\$377	103%
May-23	41	26	37	1.1	\$753,547	\$700,000	\$706,553	23	\$335	\$344	103%
Apr-23	39	29	42	1.3	\$743,787	\$686,147	\$680,563	36	\$328	\$331	101%
Mar-23	39	39	31	1.4	\$711,768	\$674,990	\$663,161	40	\$369	\$328	99%
Feb-23	47	26	23	1.7	\$702,798	\$640,000	\$646,194	30	\$311	\$341	99%
Jan-23	57	20	32	1.8	\$710,577	\$632,537	\$636,471	36	\$320	\$353	101%
Dec-22	57	23	32	1.6	\$667,687	\$605,000	\$647,530	55	\$334	\$360	98%
Nov-22	72	30	35	1.9	\$702,517	\$631,460	\$666,496	37	\$337	\$343	99%
Oct-22	83	19	41	2.0	\$661,869	\$660,000	\$672,935	35	\$351	\$343	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	22	-46.3%	\$695,101	5.02%	\$692,500	4.92%	\$707,542	5.14%	27	-22.9%	100%
Oct-22	41	-18%	\$661,869	-6.88%	\$660,000	-4.83%	\$672,935	-8.96%	35	106%	99%
Oct-21	50	-20.6%	\$710,752	21.8%	\$693,500	18.4%	\$739,194	23.8%	17	13.3%	103%

Sales Activity and Price Trends

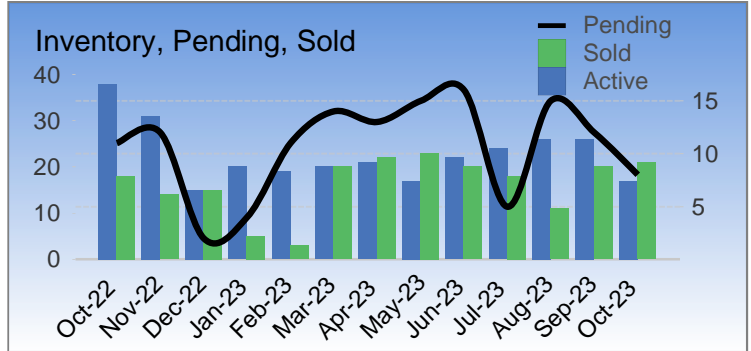
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	11	14	31	156	234
\$500-599K	52	54	135	185	152
\$600-699K	115	129	144	78	64
\$700-799K	83	106	100	28	23
\$800-899K	36	61	52	10	2
\$900-999K	9	34	15	3	0
\$1-1.299M	3	17	16	1	0
\$1.3-1.699M	1	3	2	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	1
>3M	0	0	0	0	0
Total	310	419	495	461	476

Presented by:



Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of October - approximately 1.0 months of inventory.
- Sales Activity: 21 units were sold during October
- Median Sales Price: \$2,000,000 during October
- Average price per sq.ft. in October was \$773
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 101% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	17	8	21	1.0	\$1,892,090	\$2,000,000	\$2,092,904	26	\$794	\$773	101%
Sep-23	26	12	20	1.6	\$2,175,187	\$2,002,500	\$2,142,000	19	\$812	\$812	103%
Aug-23	26	15	11	1.6	\$2,194,000	\$2,200,000	\$2,201,363	19	\$802	\$790	103%
Jul-23	24	5	18	1.2	\$2,383,944	\$2,550,000	\$2,442,333	24	\$739	\$849	103%
Jun-23	22	16	20	1.0	\$2,435,703	\$1,925,000	\$2,046,150	14	\$793	\$880	107%
May-23	17	15	23	0.8	\$2,267,833	\$2,030,000	\$2,265,510	20	\$794	\$836	104%
Apr-23	21	13	22	1.4	\$2,172,846	\$1,990,000	\$2,052,954	24	\$755	\$803	103%
Mar-23	20	14	20	2.1	\$2,266,222	\$1,887,500	\$2,076,525	39	\$809	\$812	99%
Feb-23	19	11	3	2.5	\$2,432,076	\$1,210,000	\$1,300,000	30	\$796	\$657	107%
Jan-23	20	4	5	1.8	\$2,242,846	\$1,650,000	\$1,661,448	53	\$754	\$682	95%
Dec-22	15	2	15	1.0	\$2,800,000	\$2,130,000	\$2,297,266	37	\$755	\$742	98%
Nov-22	31	12	14	1.9	\$2,308,750	\$1,642,500	\$1,825,571	30	\$764	\$719	95%
Oct-22	38	11	18	2.0	\$2,343,899	\$1,892,500	\$1,962,777	39	\$791	\$823	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	21	16.7%	\$1,892,090	-19.3%	\$2,000,000	5.68%	\$2,092,904	6.63%	26	-33.3%	101%
Oct-22	18	-41.9%	\$2,343,899	16.2%	\$1,892,500	-1.69%	\$1,962,777	-4.41%	39	117%	99%
Oct-21	31	10.7%	\$2,017,800	15.5%	\$1,925,000	1.65%	\$2,053,376	-7.08%	18	50%	112%

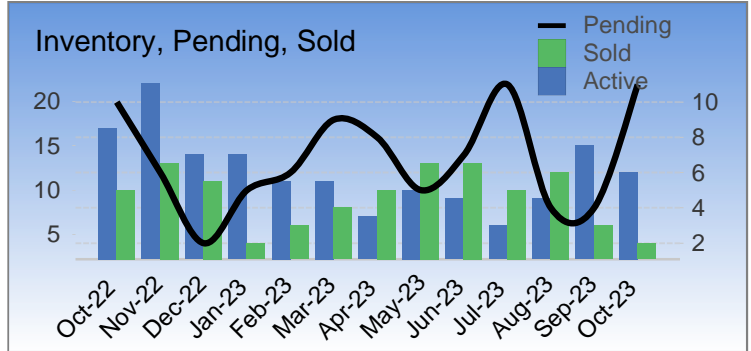
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	0	1
\$700-799K	0	0	0	2	1
\$800-899K	1	2	0	3	6
\$900-999K	0	0	1	6	7
\$1-1.299M	14	8	19	27	34
\$1.3-1.699M	36	36	61	66	87
\$1.7-1.999M	24	41	90	47	35
\$2-2.999M	55	75	106	61	39
>3M	18	39	44	13	5
Total	148	201	321	225	216

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of October - approximately 1.6 months of inventory.
- Sales Activity: 4 units were sold during October
- Median Sales Price: \$790,000 during October
- Average price per sq.ft. in October was \$501
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 105% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	12	11	4	1.6	\$769,500	\$790,000	\$843,972	16	\$477	\$501	105%
Sep-23	15	4	6	1.6	\$754,857	\$873,000	\$935,500	15	\$497	\$512	104%
Aug-23	9	4	12	0.8	\$843,328	\$765,500	\$747,729	17	\$476	\$504	103%
Jul-23	6	11	10	0.5	\$761,072	\$730,000	\$735,630	21	\$493	\$483	106%
Jun-23	9	7	13	0.8	\$748,134	\$760,000	\$791,615	33	\$477	\$477	99%
May-23	10	5	13	1.1	\$753,522	\$795,000	\$808,307	31	\$480	\$476	105%
Apr-23	7	8	10	1.1	\$697,390	\$745,000	\$751,340	36	\$531	\$526	101%
Mar-23	11	9	8	1.8	\$754,658	\$743,000	\$763,500	21	\$465	\$451	102%
Feb-23	11	6	6	1.7	\$728,648	\$678,943	\$682,147	28	\$467	\$498	99%
Jan-23	14	5	4	1.5	\$724,737	\$615,000	\$618,750	69	\$483	\$507	98%
Dec-22	14	2	11	1.2	\$724,333	\$710,000	\$712,454	25	\$518	\$498	100%
Nov-22	22	6	13	2.3	\$741,976	\$775,000	\$801,923	47	\$483	\$445	99%
Oct-22	17	10	10	2.6	\$717,612	\$722,500	\$728,700	27	\$505	\$511	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	4	-60%	\$769,500	7.23%	\$790,000	9.34%	\$843,972	15.8%	16	-40.7%	105%
Oct-22	10	-23.1%	\$717,612	-5.82%	\$722,500	-6.77%	\$728,700	-7.69%	27	108%	102%
Oct-21	13	8.33%	\$761,978	18.5%	\$775,000	10.7%	\$789,414	15.9%	13	44.4%	110%

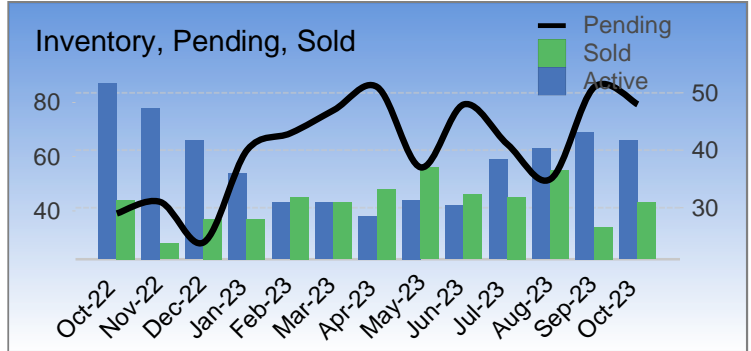
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	3	5	15
\$500-599K	3	2	8	40	67
\$600-699K	17	8	24	29	46
\$700-799K	34	41	53	19	10
\$800-899K	17	35	25	4	4
\$900-999K	5	17	12	0	0
\$1-1.299M	4	6	8	2	0
\$1.3-1.699M	1	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	82	111	133	99	142

Presented by:

Market Activity Summary:

- Inventory: 68 units were listed for sale as of the last day of October - approximately 1.5 months of inventory.
- Sales Activity: 43 units were sold during October
- Median Sales Price: \$603,000 during October
- Average price per sq.ft. in October was \$388
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	66	48	43	1.5	\$631,954	\$603,000	\$590,177	21	\$355	\$388	102%
Sep-23	69	51	34	1.6	\$629,335	\$592,500	\$609,088	19	\$360	\$378	101%
Aug-23	63	35	55	1.3	\$637,715	\$629,000	\$623,207	19	\$356	\$380	102%
Jul-23	59	41	45	1.3	\$610,261	\$625,000	\$642,811	17	\$369	\$380	103%
Jun-23	42	48	46	0.9	\$608,305	\$613,500	\$620,449	11	\$355	\$373	103%
May-23	44	37	56	1.0	\$637,500	\$615,000	\$607,219	18	\$358	\$385	103%
Apr-23	38	51	48	0.9	\$611,350	\$612,500	\$624,324	30	\$368	\$383	102%
Mar-23	43	47	43	1.1	\$637,743	\$580,000	\$614,907	41	\$369	\$372	101%
Feb-23	43	43	45	1.1	\$606,582	\$540,000	\$596,978	42	\$367	\$353	100%
Jan-23	54	40	37	1.7	\$645,060	\$535,000	\$562,968	31	\$367	\$369	99%
Dec-22	66	24	37	1.8	\$545,554	\$599,950	\$614,219	49	\$376	\$363	99%
Nov-22	78	31	28	1.9	\$607,358	\$619,975	\$628,711	53	\$375	\$342	98%
Oct-22	87	29	44	1.6	\$652,354	\$560,000	\$600,078	35	\$366	\$377	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	43	-2.27%	\$631,954	-3.13%	\$603,000	7.68%	\$590,177	-1.65%	21	-40%	102%
Oct-22	44	-29%	\$652,354	5.19%	\$560,000	-10.4%	\$600,078	-1.27%	35	94.4%	99%
Oct-21	62	-6.06%	\$620,140	22%	\$625,000	17.9%	\$607,806	13.3%	18	5.88%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	271	238	328	809	1196
\$500-599K	333	400	402	377	298
\$600-699K	336	489	427	167	172
\$700-799K	113	236	163	66	49
\$800-899K	52	140	134	5	6
\$900-999K	40	63	44	0	0
\$1-1.299M	37	57	7	0	0
\$1.3-1.699M	0	3	0	0	0
\$1.7-1.999M	0	0	0	0	3
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1182	1626	1505	1424	1724

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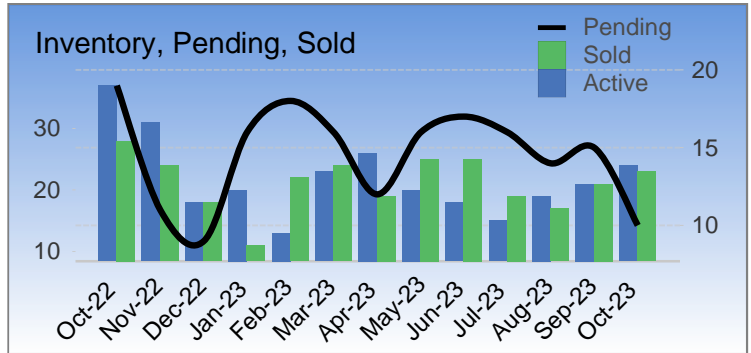
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 24 units were listed for sale as of the last day of October - approximately 1.2 months of inventory.
- Sales Activity: 23 units were sold during October
- Median Sales Price: \$1,145,000 during October
- Average price per sq.ft. in October was \$622
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 101% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	24	10	23	1.2	\$1,197,908	\$1,145,000	\$1,172,426	22	\$649	\$622	101%
Sep-23	21	15	21	1.2	\$1,167,248	\$1,125,000	\$1,197,366	14	\$566	\$644	102%
Aug-23	19	14	17	1.0	\$1,282,750	\$1,325,000	\$1,272,411	17	\$570	\$597	103%
Jul-23	15	16	19	0.7	\$1,218,694	\$1,200,000	\$1,177,599	15	\$611	\$665	103%
Jun-23	18	17	25	0.9	\$1,223,699	\$1,105,000	\$1,154,860	10	\$581	\$695	105%
May-23	20	16	25	0.9	\$1,067,235	\$1,084,000	\$1,082,024	18	\$584	\$702	106%
Apr-23	26	12	19	1.2	\$1,064,695	\$1,220,200	\$1,236,905	13	\$627	\$693	105%
Mar-23	23	16	24	1.2	\$1,162,621	\$935,000	\$993,566	13	\$623	\$626	101%
Feb-23	13	18	22	0.8	\$1,029,704	\$1,057,000	\$1,028,631	34	\$622	\$615	100%
Jan-23	20	16	11	1.2	\$1,071,245	\$989,000	\$1,067,272	42	\$587	\$606	101%
Dec-22	18	9	18	0.8	\$1,192,190	\$1,075,000	\$1,118,694	35	\$570	\$616	100%
Nov-22	31	11	24	1.1	\$1,112,390	\$927,500	\$1,000,583	22	\$571	\$621	100%
Oct-22	37	19	28	1.2	\$1,103,029	\$930,000	\$987,455	24	\$599	\$640	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	23	-17.9%	\$1,197,908	8.6%	\$1,145,000	23.1%	\$1,172,426	18.7%	22	-8.33%	101%
Oct-22	28	-36.4%	\$1,103,029	6.8%	\$930,000	-8.15%	\$987,455	-7.61%	24	60%	100%
Oct-21	44	37.5%	\$1,032,797	8.63%	\$1,012,500	1.76%	\$1,068,758	9.89%	15	25%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	7	3	0
\$500-599K	4	0	5	21	39
\$600-699K	20	24	38	90	121
\$700-799K	51	58	100	145	203
\$800-899K	49	101	128	126	168
\$900-999K	66	85	195	135	135
\$1-1.299M	207	273	396	180	147
\$1.3-1.699M	138	195	153	45	12
\$1.7-1.999M	15	45	21	6	3
\$2-2.999M	9	3	3	0	0
>3M	0	0	0	0	0
Total	559	784	1046	751	828

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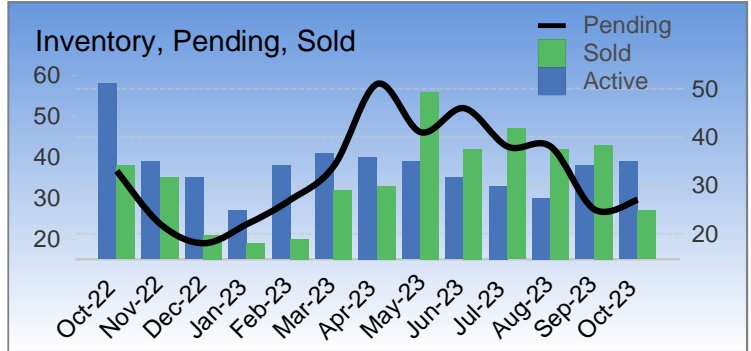
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 42 units were listed for sale as of the last day of October - approximately 1.1 months of inventory.
- Sales Activity: 27 units were sold during October
- Median Sales Price: \$1,735,000 during October
- Average price per sq.ft. in October was \$817
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	39	27	27	1.1	\$1,954,513	\$1,735,000	\$2,066,605	14	\$872	\$817	102%
Sep-23	38	25	43	0.9	\$1,873,382	\$1,725,000	\$1,993,600	11	\$850	\$848	102%
Aug-23	30	38	42	0.7	\$2,179,425	\$1,855,000	\$2,085,044	16	\$855	\$856	100%
Jul-23	33	38	47	0.7	\$2,034,354	\$1,825,000	\$2,020,170	12	\$827	\$877	105%
Jun-23	35	46	42	0.8	\$2,148,975	\$1,690,000	\$1,930,478	13	\$864	\$858	105%
May-23	39	41	56	1.0	\$2,303,658	\$1,797,500	\$1,870,794	13	\$886	\$859	104%
Apr-23	40	51	33	1.4	\$2,057,756	\$1,750,000	\$1,897,272	9	\$869	\$853	104%
Mar-23	41	34	32	1.7	\$2,174,464	\$1,848,500	\$2,048,625	18	\$868	\$793	100%
Feb-23	38	27	20	2.0	\$2,468,715	\$1,491,000	\$1,701,425	36	\$850	\$768	99%
Jan-23	27	22	19	1.1	\$2,144,483	\$1,480,000	\$1,652,612	43	\$851	\$754	98%
Dec-22	35	18	21	1.1	\$2,241,429	\$1,537,000	\$1,555,333	36	\$811	\$745	96%
Nov-22	39	22	35	1.0	\$1,831,286	\$1,630,000	\$1,779,436	42	\$792	\$747	95%
Oct-22	58	33	38	1.2	\$2,121,968	\$1,599,000	\$1,884,507	28	\$824	\$770	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	27	-28.9%	\$1,954,513	-7.89%	\$1,735,000	8.51%	\$2,066,605	9.66%	14	-50%	102%
Oct-22	38	-39.7%	\$2,121,968	27%	\$1,599,000	-8.1%	\$1,884,507	-0.74%	28	100%	98%
Oct-21	63	-10%	\$1,670,235	5.19%	\$1,740,000	30.5%	\$1,898,552	29%	14	-26.3%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	2	0	4
\$500-599K	0	0	0	6	0
\$600-699K	3	0	6	2	8
\$700-799K	0	0	10	13	17
\$800-899K	6	11	3	66	81
\$900-999K	5	9	50	182	245
\$1-1.299M	111	90	428	631	704
\$1.3-1.699M	359	507	809	384	342
\$1.7-1.999M	254	289	365	107	99
\$2-2.999M	186	351	429	225	158
>3M	116	199	185	39	57
Total	1040	1456	2287	1655	1715

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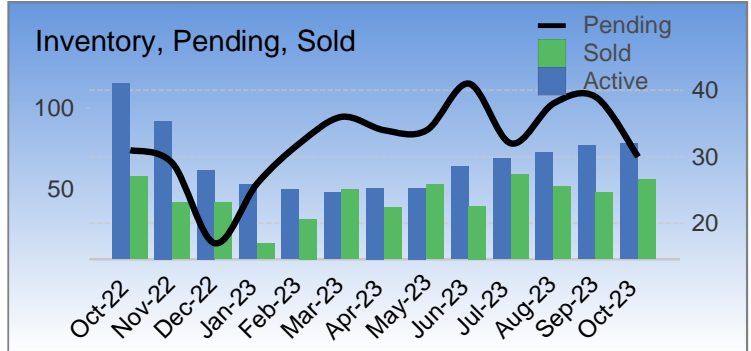
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Market Activity Summary:

- Inventory: 79 units were listed for sale as of the last day of October - approximately 1.5 months of inventory.
- Sales Activity: 56 units were sold during October
- Median Sales Price: \$632,500 during October
- Average price per sq.ft. in October was \$499
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 104% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	78	30	56	1.5	\$696,288	\$632,500	\$662,915	20	\$512	\$499	104%
Sep-23	77	39	48	1.5	\$724,115	\$692,800	\$789,714	19	\$520	\$557	106%
Aug-23	73	38	52	1.5	\$762,354	\$712,500	\$776,307	22	\$500	\$567	106%
Jul-23	69	32	59	1.5	\$699,411	\$705,000	\$718,408	21	\$497	\$552	107%
Jun-23	64	41	40	1.5	\$730,424	\$735,000	\$778,004	22	\$496	\$526	108%
May-23	51	34	53	1.1	\$742,836	\$618,888	\$668,878	32	\$510	\$532	107%
Apr-23	51	34	39	1.3	\$757,718	\$680,000	\$758,868	31	\$485	\$491	105%
Mar-23	48	36	50	1.6	\$714,303	\$637,500	\$674,370	35	\$490	\$479	102%
Feb-23	50	32	32	1.8	\$721,572	\$660,000	\$699,968	45	\$463	\$482	101%
Jan-23	53	26	17	1.6	\$648,599	\$633,000	\$700,294	50	\$464	\$469	99%
Dec-22	62	17	42	1.3	\$885,888	\$647,500	\$720,595	43	\$484	\$527	100%
Nov-22	92	29	42	1.8	\$669,543	\$665,500	\$724,393	25	\$494	\$514	102%
Oct-22	115	31	58	2.0	\$730,236	\$675,000	\$729,401	29	\$509	\$547	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	56	-3.45%	\$696,288	-4.65%	\$632,500	-6.3%	\$662,915	-9.12%	20	-31%	104%
Oct-22	58	-9.38%	\$730,236	3.78%	\$675,000	3.85%	\$729,401	2.74%	29	93.3%	103%
Oct-21	64	-26.4%	\$703,611	11.6%	\$650,000	1.56%	\$709,929	6.21%	15	-31.8%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	219	194	261	531	658
\$500-599K	260	255	427	455	548
\$600-699K	267	324	360	280	300
\$700-799K	244	306	276	217	267
\$800-899K	116	201	306	239	152
\$900-999K	81	185	187	114	54
\$1-1.299M	179	280	190	88	72
\$1.3-1.699M	72	92	97	33	27
\$1.7-1.999M	12	37	27	9	4
\$2-2.999M	4	11	5	4	1
>3M	1	1	0	1	0
Total	1455	1886	2136	1971	2083

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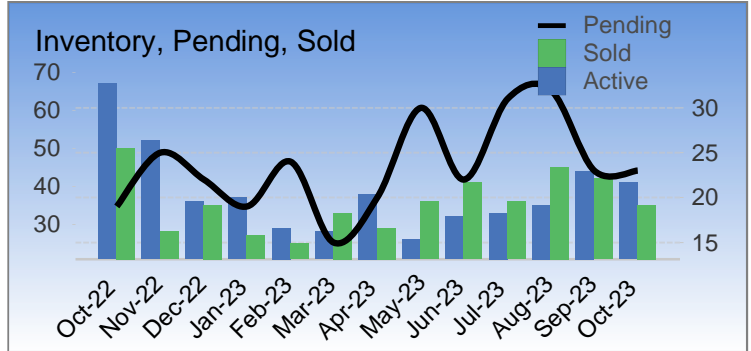
Includes Richmond, North Richmond and Point Richmond

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 43 units were listed for sale as of the last day of October - approximately 1.1 months of inventory.
- Sales Activity: 35 units were sold during October
- Median Sales Price: \$855,000 during October
- Average price per sq.ft. in October was \$641
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 106% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	41	23	35	1.1	\$859,316	\$855,000	\$946,828	17	\$645	\$641	106%
Sep-23	44	23	42	1.1	\$927,045	\$840,000	\$857,533	12	\$669	\$683	108%
Aug-23	35	32	45	0.9	\$897,023	\$900,000	\$952,151	15	\$647	\$610	107%
Jul-23	33	31	36	0.9	\$876,381	\$837,500	\$936,131	18	\$657	\$627	108%
Jun-23	32	22	41	0.9	\$898,898	\$865,000	\$919,914	10	\$645	\$666	108%
May-23	26	30	36	0.8	\$846,444	\$937,500	\$999,475	22	\$673	\$582	107%
Apr-23	38	20	29	1.3	\$925,282	\$838,000	\$887,340	18	\$639	\$613	105%
Mar-23	28	15	33	1.2	\$834,753	\$840,000	\$861,272	19	\$647	\$638	104%
Feb-23	29	24	25	1.1	\$846,638	\$778,000	\$812,120	38	\$643	\$641	103%
Jan-23	37	19	27	1.3	\$846,392	\$790,000	\$799,685	26	\$618	\$563	101%
Dec-22	36	22	35	1.0	\$842,907	\$847,000	\$872,753	36	\$635	\$575	99%
Nov-22	52	25	28	1.3	\$850,630	\$849,000	\$905,571	21	\$617	\$602	103%
Oct-22	67	19	50	1.5	\$849,261	\$870,875	\$901,671	38	\$608	\$582	100%

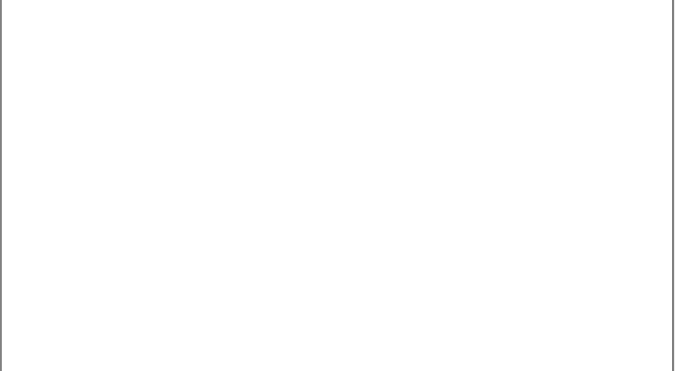
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	35	-30%	\$859,316	1.18%	\$855,000	-1.82%	\$946,828	5.01%	17	-55.3%	106%
Oct-22	50	-16.7%	\$849,261	-1.58%	\$870,875	2.16%	\$901,671	-0.805%	38	111%	100%
Oct-21	60	17.6%	\$862,930	12.9%	\$852,500	11%	\$908,988	13.8%	18	28.6%	108%

Sales Activity and Price Trends

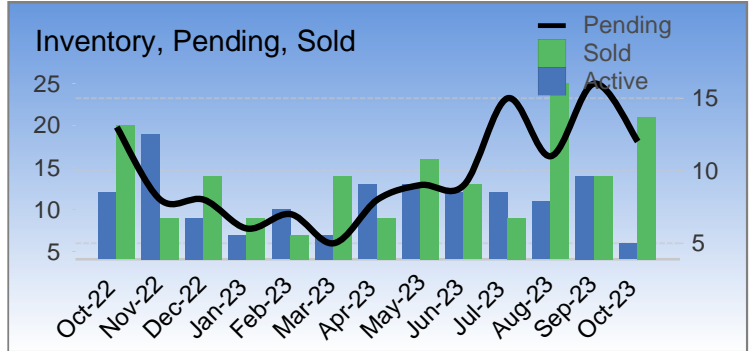
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	4	2	7	38
\$500-599K	13	8	14	39	126
\$600-699K	53	62	88	238	404
\$700-799K	191	159	210	314	269
\$800-899K	244	222	357	133	124
\$900-999K	97	183	232	68	57
\$1-1.299M	133	236	203	62	43
\$1.3-1.699M	38	101	48	6	6
\$1.7-1.999M	2	8	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	777	983	1154	867	1067

Presented by:



Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of October - approximately 0.3 months of inventory.
- Sales Activity: 21 units were sold during October
- Median Sales Price: \$810,000 during October
- Average price per sq.ft. in October was \$652
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 107% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	6	12	21	0.3	\$797,925	\$810,000	\$822,852	12	\$676	\$652	107%
Sep-23	14	16	14	0.9	\$793,726	\$844,250	\$818,964	13	\$607	\$692	104%
Aug-23	11	11	25	0.7	\$850,492	\$870,000	\$877,868	17	\$599	\$642	105%
Jul-23	12	15	9	1.0	\$827,285	\$818,000	\$791,444	17	\$644	\$764	103%
Jun-23	12	9	13	1.0	\$801,161	\$850,000	\$829,138	10	\$629	\$646	106%
May-23	13	9	16	1.0	\$790,983	\$829,400	\$837,425	14	\$624	\$574	104%
Apr-23	13	8	9	1.3	\$822,284	\$840,000	\$884,444	13	\$644	\$578	106%
Mar-23	7	5	14	0.7	\$839,765	\$820,000	\$817,642	17	\$539	\$635	103%
Feb-23	10	7	7	1.2	\$788,149	\$770,000	\$804,285	13	\$616	\$611	104%
Jan-23	7	6	9	0.8	\$773,759	\$745,000	\$749,305	50	\$559	\$628	96%
Dec-22	9	8	14	0.6	\$879,983	\$770,000	\$767,642	17	\$591	\$635	100%
Nov-22	19	8	9	1.3	\$780,282	\$838,000	\$829,444	21	\$649	\$641	102%
Oct-22	12	13	20	0.6	\$731,186	\$802,500	\$819,550	26	\$595	\$623	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	21	5%	\$797,925	9.13%	\$810,000	0.935%	\$822,852	0.403%	12	-53.8%	107%
Oct-22	20	-25.9%	\$731,186	-12.5%	\$802,500	-3.31%	\$819,550	-1.53%	26	52.9%	101%
Oct-21	27	28.6%	\$835,983	19.2%	\$830,000	15%	\$832,318	12.7%	17	70%	105%

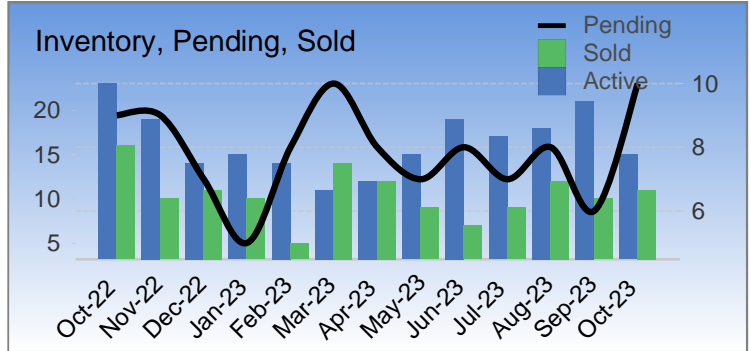
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	2	0	1	6
\$500-599K	1	2	0	5	30
\$600-699K	5	6	10	46	100
\$700-799K	37	35	44	78	59
\$800-899K	54	54	67	13	4
\$900-999K	21	35	42	2	1
\$1-1.299M	7	30	5	0	1
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	125	165	168	145	201

Presented by:

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of October - approximately 1.5 months of inventory.
- Sales Activity: 11 units were sold during October
- Median Sales Price: \$650,000 during October
- Average price per sq.ft. in October was \$508
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 104% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	15	10	11	1.5	\$627,270	\$650,000	\$642,000	30	\$514	\$508	104%
Sep-23	21	6	10	2.1	\$583,064	\$611,000	\$594,900	18	\$489	\$530	102%
Aug-23	18	8	12	2.0	\$683,555	\$590,000	\$605,083	31	\$517	\$506	101%
Jul-23	17	7	9	2.0	\$619,631	\$685,000	\$682,829	32	\$529	\$554	104%
Jun-23	19	8	7	2.0	\$646,900	\$640,000	\$604,285	16	\$530	\$519	105%
May-23	15	7	9	1.3	\$562,000	\$700,000	\$665,666	34	\$554	\$584	107%
Apr-23	12	8	12	1.2	\$634,495	\$697,500	\$660,500	20	\$509	\$512	106%
Mar-23	11	10	14	1.1	\$588,579	\$564,950	\$588,850	39	\$507	\$518	100%
Feb-23	14	8	5	1.8	\$645,435	\$525,000	\$513,275	39	\$531	\$412	102%
Jan-23	15	5	10	1.5	\$550,352	\$550,000	\$562,850	37	\$514	\$458	97%
Dec-22	14	7	11	1.3	\$518,622	\$565,000	\$571,727	35	\$520	\$484	103%
Nov-22	19	9	10	1.5	\$598,789	\$522,500	\$552,190	32	\$504	\$464	99%
Oct-22	23	9	16	1.3	\$650,317	\$610,000	\$624,125	39	\$499	\$505	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	11	-31.3%	\$627,270	-3.54%	\$650,000	6.56%	\$642,000	2.86%	30	-23.1%	104%
Oct-22	16	-38.5%	\$650,317	4.42%	\$610,000	-6.87%	\$624,125	-11.3%	39	179%	98%
Oct-21	26	62.5%	\$622,809	17.5%	\$655,000	23.4%	\$703,846	25.1%	14	16.7%	107%

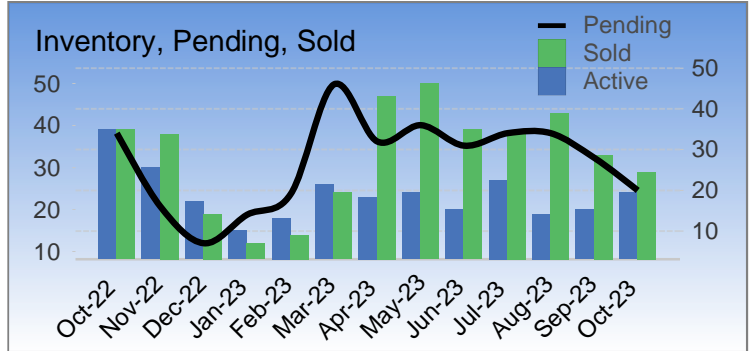
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	17	17	20	46	93
\$500-599K	28	27	59	55	52
\$600-699K	18	52	46	24	8
\$700-799K	23	33	29	5	3
\$800-899K	5	10	10	0	1
\$900-999K	1	1	2	0	0
\$1-1.299M	0	1	3	0	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	92	141	170	130	157

Presented by:

Market Activity Summary:

- Inventory: 24 units were listed for sale as of the last day of October - approximately 0.7 months of inventory.
- Sales Activity: 29 units were sold during October
- Median Sales Price: \$1,839,001 during October
- Average price per sq.ft. in October was \$758
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 101% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	24	20	29	0.7	\$1,795,190	\$1,839,001	\$1,929,739	13	\$777	\$758	101%
Sep-23	20	28	33	0.5	\$1,993,964	\$1,770,000	\$1,833,322	14	\$740	\$754	102%
Aug-23	19	34	43	0.5	\$1,915,703	\$1,680,000	\$1,791,255	12	\$689	\$819	104%
Jul-23	27	34	38	0.6	\$1,736,184	\$1,862,500	\$1,962,009	14	\$729	\$764	103%
Jun-23	20	31	39	0.4	\$1,924,031	\$1,850,000	\$1,898,074	11	\$704	\$783	104%
May-23	24	36	50	0.6	\$2,014,907	\$1,760,000	\$1,848,258	10	\$704	\$774	104%
Apr-23	23	32	47	0.8	\$2,039,996	\$1,715,000	\$1,832,489	22	\$724	\$774	105%
Mar-23	26	46	24	1.6	\$1,785,818	\$1,793,500	\$1,866,970	15	\$750	\$771	103%
Feb-23	18	19	14	1.2	\$1,799,062	\$1,607,500	\$1,613,196	51	\$727	\$728	98%
Jan-23	15	14	12	0.7	\$1,745,040	\$1,516,500	\$1,730,000	19	\$742	\$714	97%
Dec-22	22	7	19	0.7	\$1,926,544	\$1,500,000	\$1,611,052	43	\$751	\$697	95%
Nov-22	30	16	38	0.6	\$1,533,342	\$1,587,500	\$1,640,282	26	\$755	\$715	97%
Oct-22	39	34	39	0.7	\$1,801,823	\$1,720,000	\$1,816,307	28	\$744	\$718	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	29	-25.6%	\$1,795,190	-0.368%	\$1,839,001	6.92%	\$1,929,739	6.25%	13	-53.6%	101%
Oct-22	39	-41.8%	\$1,801,823	10.7%	\$1,720,000	2.99%	\$1,816,307	1.78%	28	250%	98%
Oct-21	67	4.69%	\$1,628,291	20.9%	\$1,670,000	26.4%	\$1,784,528	32.2%	8	-33.3%	111%

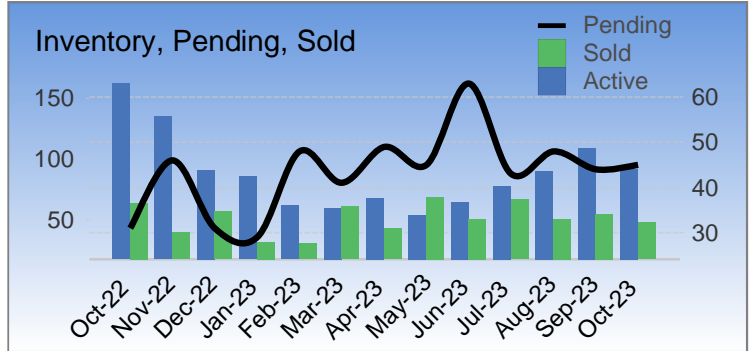
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	0	1	3	12
\$700-799K	0	0	2	13	4
\$800-899K	2	1	2	15	37
\$900-999K	0	1	5	69	87
\$1-1.299M	23	29	95	223	266
\$1.3-1.699M	112	110	307	169	139
\$1.7-1.999M	78	138	149	39	17
\$2-2.999M	93	203	139	26	22
>3M	11	36	14	0	0
Total	319	518	714	557	586

Presented by:

Market Activity Summary:

- Inventory: 100 units were listed for sale as of the last day of October - approximately 1.9 months of inventory.
- Sales Activity: 48 units were sold during October
- Median Sales Price: \$680,000 during October
- Average price per sq.ft. in October was \$372
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	92	45	48	1.9	\$742,024	\$680,000	\$717,604	20	\$417	\$372	100%
Sep-23	109	44	55	1.9	\$766,903	\$749,000	\$798,298	22	\$440	\$364	100%
Aug-23	90	48	51	1.6	\$782,712	\$714,020	\$749,759	24	\$448	\$363	100%
Jul-23	78	43	67	1.3	\$783,475	\$710,000	\$756,777	15	\$419	\$376	102%
Jun-23	65	63	51	1.3	\$795,787	\$699,950	\$718,491	21	\$427	\$366	101%
May-23	54	45	69	1.0	\$780,695	\$700,000	\$704,398	22	\$429	\$349	100%
Apr-23	68	49	43	1.7	\$732,164	\$725,000	\$716,058	32	\$404	\$361	99%
Mar-23	60	41	61	1.5	\$764,698	\$705,000	\$720,445	44	\$406	\$346	100%
Feb-23	62	48	31	1.6	\$811,866	\$650,000	\$700,101	49	\$403	\$339	98%
Jan-23	86	29	32	2.0	\$752,022	\$685,000	\$678,489	67	\$385	\$336	97%
Dec-22	91	31	57	1.7	\$688,782	\$699,000	\$730,200	48	\$389	\$336	98%
Nov-22	135	46	40	2.3	\$797,149	\$672,500	\$695,380	41	\$377	\$341	98%
Oct-22	162	31	64	2.3	\$775,582	\$670,000	\$675,384	41	\$371	\$356	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	48	-25%	\$742,024	-4.33%	\$680,000	1.49%	\$717,604	6.25%	20	-51.2%	100%
Oct-22	64	-45.3%	\$775,582	-1.14%	\$670,000	-3.6%	\$675,384	-7.68%	41	193%	99%
Oct-21	117	4.46%	\$784,497	33%	\$695,000	26.4%	\$731,553	26.7%	14	-22.2%	103%

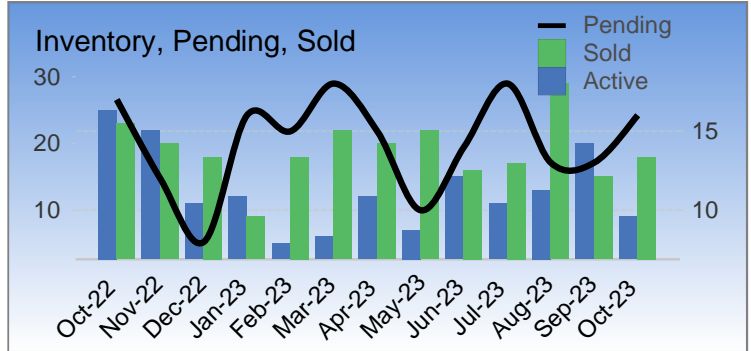
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	39	43	101	322	423
\$500-599K	86	77	170	309	276
\$600-699K	115	134	212	122	82
\$700-799K	105	152	162	47	21
\$800-899K	72	114	118	19	10
\$900-999K	30	63	47	11	7
\$1-1.299M	33	81	42	12	6
\$1.3-1.699M	4	21	13	1	2
\$1.7-1.999M	3	2	3	0	0
\$2-2.999M	1	3	3	0	0
>3M	0	0	0	0	0
Total	488	690	871	843	827

Presented by:

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of October - approximately 0.4 months of inventory.
- Sales Activity: 18 units were sold during October
- Median Sales Price: \$1,229,000 during October
- Average price per sq.ft. in October was \$813
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 106% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	9	16	18	0.4	\$1,385,979	\$1,229,000	\$1,333,916	15	\$754	\$813	106%
Sep-23	20	13	15	1.0	\$1,204,305	\$1,450,000	\$1,460,555	14	\$786	\$844	106%
Aug-23	13	13	29	0.6	\$1,401,625	\$1,325,000	\$1,390,344	15	\$797	\$790	104%
Jul-23	11	18	17	0.6	\$1,388,616	\$1,425,000	\$1,433,058	9	\$758	\$825	108%
Jun-23	15	14	16	0.8	\$1,280,315	\$1,352,500	\$1,291,437	9	\$770	\$795	105%
May-23	7	10	22	0.4	\$1,317,896	\$1,375,000	\$1,415,156	8	\$748	\$790	106%
Apr-23	12	15	20	0.7	\$1,349,479	\$1,288,000	\$1,298,949	8	\$755	\$792	105%
Mar-23	6	18	22	0.4	\$1,284,119	\$1,290,000	\$1,293,818	24	\$663	\$785	106%
Feb-23	5	15	18	0.3	\$1,260,563	\$1,340,000	\$1,328,272	14	\$657	\$758	101%
Jan-23	12	16	9	0.8	\$1,335,636	\$1,306,500	\$1,203,055	49	\$753	\$718	97%
Dec-22	11	8	18	0.6	\$1,088,667	\$1,225,000	\$1,271,277	27	\$740	\$750	101%
Nov-22	22	12	20	0.9	\$1,297,718	\$1,242,500	\$1,323,945	31	\$785	\$689	96%
Oct-22	25	17	23	1.0	\$1,297,752	\$1,410,000	\$1,355,056	26	\$780	\$719	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	18	-21.7%	\$1,385,979	6.8%	\$1,229,000	-12.8%	\$1,333,916	-1.56%	15	-42.3%	106%
Oct-22	23	-23.3%	\$1,297,752	0.11%	\$1,410,000	5.22%	\$1,355,056	5.57%	26	100%	99%
Oct-21	30	-16.7%	\$1,296,321	17.8%	\$1,340,000	17%	\$1,283,596	15%	13	8.33%	110%

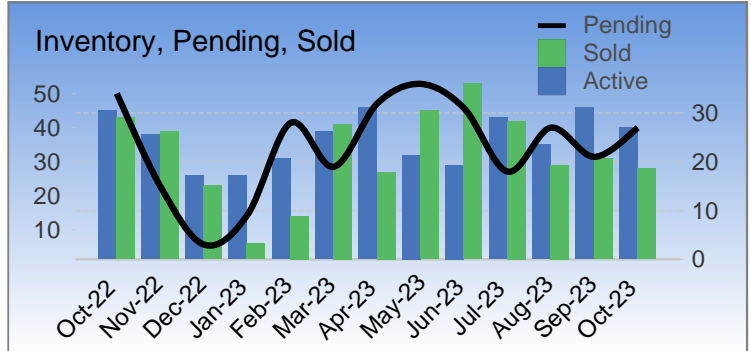
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	3	4
\$600-699K	0	1	4	10	13
\$700-799K	1	3	9	16	53
\$800-899K	8	12	20	39	77
\$900-999K	14	8	22	40	61
\$1-1.299M	51	46	98	79	68
\$1.3-1.699M	87	93	120	17	18
\$1.7-1.999M	14	33	24	2	0
\$2-2.999M	6	19	11	0	0
>3M	0	1	0	0	0
Total	181	216	309	206	294

Presented by:

Market Activity Summary:

- Inventory: 42 units were listed for sale as of the last day of October - approximately 1.4 months of inventory.
- Sales Activity: 28 units were sold during October
- Median Sales Price: \$1,505,625 during October
- Average price per sq.ft. in October was \$746
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 102% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-23	40	27	28	1.4	\$1,740,814	\$1,505,625	\$1,520,575	17	\$787	\$746	102%
Sep-23	46	21	31	1.4	\$1,661,566	\$1,500,000	\$1,711,209	22	\$756	\$771	104%
Aug-23	35	27	29	0.8	\$1,612,861	\$1,400,000	\$1,484,896	18	\$775	\$760	103%
Jul-23	43	18	42	0.9	\$1,750,152	\$1,505,000	\$1,729,309	16	\$792	\$753	105%
Jun-23	29	31	53	0.7	\$1,716,129	\$1,527,000	\$1,649,294	24	\$769	\$746	104%
May-23	32	36	45	0.9	\$1,795,876	\$1,615,000	\$1,793,666	19	\$744	\$731	106%
Apr-23	46	32	27	1.7	\$1,843,247	\$1,425,000	\$1,532,888	18	\$723	\$793	101%
Mar-23	39	19	41	1.9	\$1,724,710	\$1,515,000	\$1,576,325	20	\$757	\$729	102%
Feb-23	31	28	14	2.2	\$1,819,711	\$1,480,000	\$1,644,744	23	\$735	\$687	104%
Jan-23	26	9	6	1.2	\$1,859,978	\$1,430,000	\$1,741,660	42	\$714	\$678	101%
Dec-22	26	3	23	0.8	\$2,073,646	\$1,450,000	\$1,462,978	24	\$703	\$707	100%
Nov-22	38	15	39	0.8	\$1,693,766	\$1,425,000	\$1,451,718	20	\$716	\$723	99%
Oct-22	45	34	43	1.0	\$1,525,222	\$1,500,000	\$1,565,754	22	\$720	\$731	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-23	28	-34.9%	\$1,740,814	14.1%	\$1,505,625	0.375%	\$1,520,575	-2.89%	17	-22.7%	102%
Oct-22	43	-30.6%	\$1,525,222	3.85%	\$1,500,000	0.334%	\$1,565,754	2.52%	22	57.1%	101%
Oct-21	62	-22.5%	\$1,468,659	10.2%	\$1,495,000	10.3%	\$1,527,271	8.38%	14	-22.2%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	2
\$500-599K	0	2	2	2	4
\$600-699K	2	0	4	2	10
\$700-799K	0	0	8	28	30
\$800-899K	4	10	20	64	84
\$900-999K	8	10	54	110	126
\$1-1.299M	120	136	332	358	414
\$1.3-1.699M	256	370	526	326	234
\$1.7-1.999M	116	160	218	80	48
\$2-2.999M	70	182	118	34	18
>3M	26	36	14	2	4
Total	602	906	1296	1006	974

Presented by:

