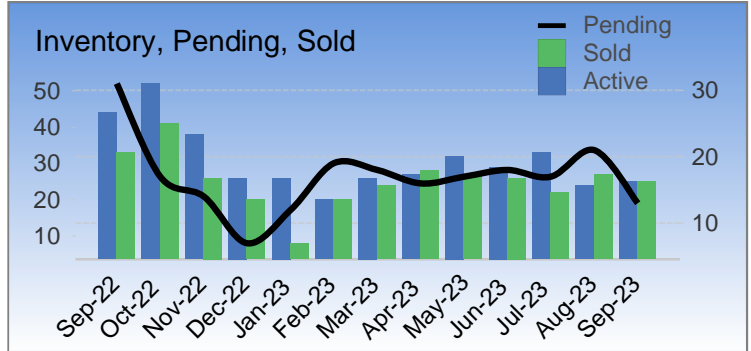


Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of September - approximately 1.0 months of inventory.
- Sales Activity: 25 units were sold during September
- Median Sales Price: \$1,312,500 during September
- Average price per sq.ft. in September was \$823
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 112% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	25	13	25	1.0	\$1,197,600	\$1,312,500	\$1,346,029	22	\$700	\$823	112%
Aug-23	24	21	27	1.0	\$1,269,580	\$1,355,000	\$1,357,687	17	\$696	\$845	115%
Jul-23	33	17	22	1.4	\$1,251,666	\$1,387,500	\$1,460,763	12	\$712	\$821	117%
Jun-23	29	18	26	1.1	\$1,353,100	\$1,505,500	\$1,500,211	16	\$702	\$833	116%
May-23	32	17	27	1.2	\$1,519,104	\$1,300,000	\$1,388,037	22	\$779	\$826	113%
Apr-23	27	16	28	1.1	\$1,343,432	\$1,350,000	\$1,312,535	18	\$756	\$804	110%
Mar-23	26	18	24	1.5	\$1,259,305	\$1,300,000	\$1,332,112	14	\$711	\$850	116%
Feb-23	20	19	20	1.3	\$1,175,520	\$1,163,500	\$1,177,650	25	\$684	\$845	112%
Jan-23	26	12	8	1.4	\$999,344	\$1,237,500	\$1,242,384	34	\$756	\$679	104%
Dec-22	26	7	20	0.9	\$1,109,716	\$1,337,500	\$1,434,699	29	\$720	\$764	104%
Nov-22	38	14	26	1.1	\$1,173,754	\$1,350,000	\$1,360,277	22	\$744	\$759	107%
Oct-22	52	17	41	1.5	\$1,408,710	\$1,362,000	\$1,420,336	19	\$741	\$817	112%
Sep-22	44	31	33	1.3	\$1,326,174	\$1,375,000	\$1,386,340	35	\$741	\$800	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	25	-24.2%	\$1,197,600	-9.7%	\$1,312,500	-4.55%	\$1,346,029	-2.91%	22	-37.1%	112%
Sep-22	33	-15.4%	\$1,326,174	2.82%	\$1,375,000	0.733%	\$1,386,340	3.63%	35	119%	109%
Sep-21	39	-15.2%	\$1,289,831	9.26%	\$1,365,000	9.64%	\$1,337,839	-1.24%	16	-33.3%	115%

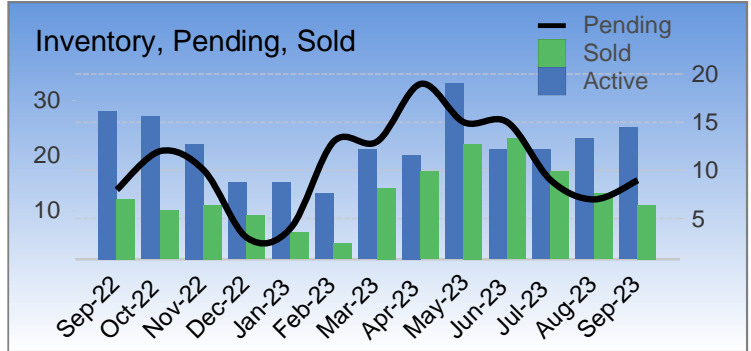
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	1	0	3
\$500-599K	0	1	0	1	2
\$600-699K	1	6	3	7	6
\$700-799K	6	5	7	5	15
\$800-899K	6	7	8	14	24
\$900-999K	21	8	11	21	33
\$1-1.299M	57	57	90	94	102
\$1.3-1.699M	65	109	154	54	64
\$1.7-1.999M	22	33	39	12	10
\$2-2.999M	12	40	26	9	4
>3M	0	3	1	2	0
Total	191	270	340	219	263

Presented by:

Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of September - approximately 1.8 months of inventory.
- Sales Activity: 11 units were sold during September
- Median Sales Price: \$2,170,000 during September
- Average price per sq.ft. in September was \$839
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 101% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	25	9	11	1.8	\$2,552,790	\$2,170,000	\$2,225,727	13	\$944	\$839	101%
Aug-23	23	7	13	1.3	\$2,662,285	\$2,610,000	\$2,484,615	20	\$897	\$849	101%
Jul-23	21	9	17	1.0	\$2,709,824	\$2,575,000	\$2,739,000	21	\$960	\$856	103%
Jun-23	21	15	23	1.0	\$2,940,678	\$3,025,000	\$3,100,347	15	\$926	\$860	101%
May-23	33	15	22	1.9	\$3,417,197	\$2,464,000	\$2,895,775	28	\$917	\$823	104%
Apr-23	20	19	17	1.8	\$2,921,460	\$3,069,000	\$3,052,699	29	\$989	\$789	99%
Mar-23	21	13	14	2.6	\$3,243,339	\$2,329,400	\$2,612,878	11	\$886	\$803	99%
Feb-23	13	13	4	2.1	\$3,207,453	\$2,470,500	\$2,597,750	18	\$831	\$867	102%
Jan-23	15	4	6	1.7	\$3,738,879	\$2,850,000	\$2,786,166	27	\$845	\$679	97%
Dec-22	15	3	9	1.5	\$3,799,500	\$2,090,000	\$2,711,666	29	\$880	\$722	96%
Nov-22	22	10	11	2.0	\$3,689,892	\$2,235,000	\$2,546,818	31	\$889	\$807	97%
Oct-22	27	12	10	2.2	\$3,143,044	\$2,412,000	\$2,391,900	45	\$892	\$714	97%
Sep-22	28	8	12	2.2	\$3,433,416	\$2,890,000	\$3,597,816	40	\$904	\$764	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	11	-8.33%	\$2,552,790	-25.6%	\$2,170,000	-24.9%	\$2,225,727	-38.1%	13	-67.5%	101%
Sep-22	12	-50%	\$3,433,416	24.5%	\$2,890,000	15.6%	\$3,597,816	29.5%	40	135%	98%
Sep-21	24	0%	\$2,757,750	10.7%	\$2,500,000	17.7%	\$2,778,125	24.6%	17	-50%	109%

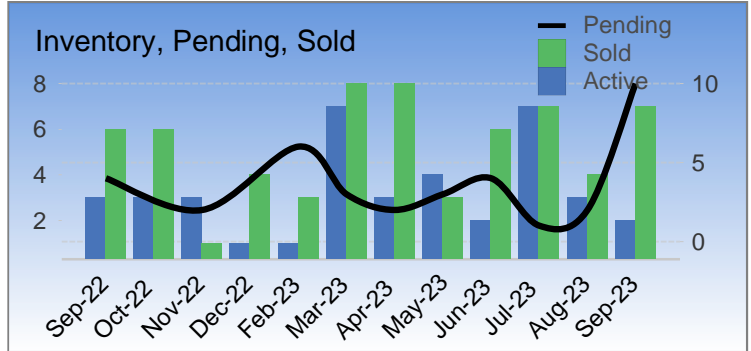
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	1	0	0	0
\$900-999K	0	0	0	1	1
\$1-1.299M	1	0	1	7	14
\$1.3-1.699M	12	5	16	45	43
\$1.7-1.999M	14	9	27	32	37
\$2-2.999M	47	52	124	55	48
>3M	45	61	70	15	10
Total	119	128	238	155	153

Presented by:

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of September - approximately 0.3 months of inventory.
- Sales Activity: 7 units were sold during September
- Median Sales Price: \$1,450,000 during September
- Average price per sq.ft. in September was \$1,076
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 121% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	2	10	7	0.3	\$1,245,285	\$1,450,000	\$1,476,142	10	\$710	\$1,076	121%
Aug-23	3	2	4	0.7	\$1,331,500	\$1,676,500	\$1,700,750	12	\$805	\$1,126	129%
Jul-23	7	1	7	1.3	\$1,161,777	\$1,200,000	\$1,285,714	10	\$872	\$1,082	126%
Jun-23	2	4	6	0.4	\$1,034,400	\$1,300,500	\$1,483,500	10	\$870	\$1,179	130%
May-23	4	3	3	0.6	\$1,132,666	\$1,110,000	\$1,080,000	13	\$904	\$1,061	138%
Apr-23	3	2	8	0.5	\$792,666	\$1,325,000	\$1,478,875	21	\$857	\$1,047	123%
Mar-23	7	3	8	1.9	\$1,089,177	\$1,450,000	\$1,451,250	9	\$733	\$1,040	138%
Feb-23	1	6	3	0.4	\$1,015,500	\$1,270,000	\$1,460,000	7	\$881	\$842	102%
Dec-22	1	0	4	0.3	\$1,399,000	\$1,300,000	\$1,292,900	18	\$1,387	\$1,024	126%
Nov-22	3	2	1	0.7	\$1,034,500	\$950,000	\$950,000	12	\$870	\$791	106%
Oct-22	3	0	6	0.5	\$1,296,500	\$1,112,500	\$1,171,000	9	\$841	\$1,074	123%
Sep-22	3	4	6	0.4	\$947,500	\$1,109,500	\$1,134,833	32	\$898	\$953	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	7	16.7%	\$1,245,285	31.4%	\$1,450,000	30.7%	\$1,476,142	30.1%	10	-68.8%	121%
Sep-22	6	-25%	\$947,500	-22.8%	\$1,109,500	-4.85%	\$1,134,833	1.04%	32	68.4%	105%
Sep-21	8	14.3%	\$1,227,307	-0.226%	\$1,166,000	-3.24%	\$1,123,125	-14.5%	19	35.7%	118%

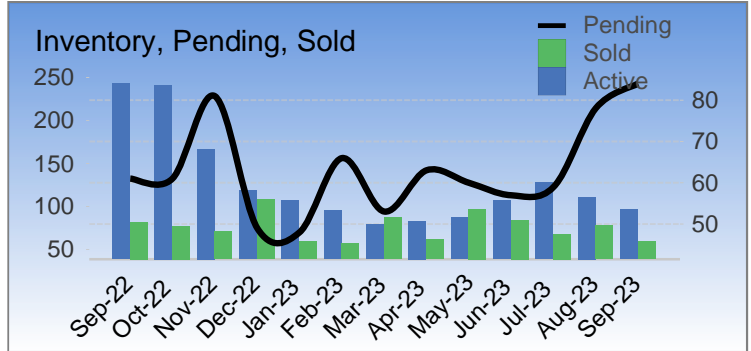
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	1	0	2
\$700-799K	0	1	0	1	3
\$800-899K	3	2	3	5	6
\$900-999K	3	3	6	4	11
\$1-1.299M	12	15	22	17	26
\$1.3-1.699M	12	27	27	16	20
\$1.7-1.999M	2	9	12	4	1
\$2-2.999M	9	7	10	1	2
>3M	0	0	0	0	0
Total	41	64	81	48	71

Presented by:

Market Activity Summary:

- Inventory: 101 units were listed for sale as of the last day of September - approximately 1.5 months of inventory.
- Sales Activity: 59 units were sold during September
- Median Sales Price: \$578,000 during September
- Average price per sq.ft. in September was \$358
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 102% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	96	84	59	1.5	\$635,890	\$578,000	\$581,025	20	\$332	\$358	102%
Aug-23	111	78	78	1.5	\$609,657	\$650,000	\$648,461	27	\$336	\$330	102%
Jul-23	128	59	68	1.6	\$634,326	\$633,500	\$646,394	16	\$331	\$340	103%
Jun-23	107	57	84	1.4	\$646,789	\$650,000	\$639,961	21	\$321	\$336	103%
May-23	87	60	97	1.1	\$649,396	\$645,000	\$632,737	27	\$323	\$348	102%
Apr-23	83	63	61	1.3	\$652,469	\$660,000	\$624,851	33	\$315	\$323	102%
Mar-23	79	53	87	1.2	\$612,796	\$605,000	\$603,717	41	\$322	\$340	101%
Feb-23	95	66	57	1.3	\$622,689	\$610,000	\$622,804	51	\$321	\$311	99%
Jan-23	107	48	59	1.4	\$680,973	\$605,000	\$599,693	43	\$321	\$321	100%
Dec-22	118	49	108	1.4	\$618,730	\$597,000	\$619,614	44	\$324	\$320	99%
Nov-22	167	81	71	2.3	\$620,857	\$600,000	\$613,619	32	\$327	\$343	100%
Oct-22	241	61	77	2.9	\$659,033	\$625,000	\$640,815	41	\$326	\$353	99%
Sep-22	243	61	82	2.6	\$658,580	\$627,500	\$649,818	35	\$329	\$343	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	59	-28%	\$635,890	-3.45%	\$578,000	-7.89%	\$581,025	-10.6%	20	-42.9%	102%
Sep-22	82	-24.1%	\$658,580	2.52%	\$627,500	4.37%	\$649,818	6.37%	35	169%	100%
Sep-21	108	-7.69%	\$642,363	19.3%	\$601,250	12%	\$610,896	12.2%	13	-7.14%	105%

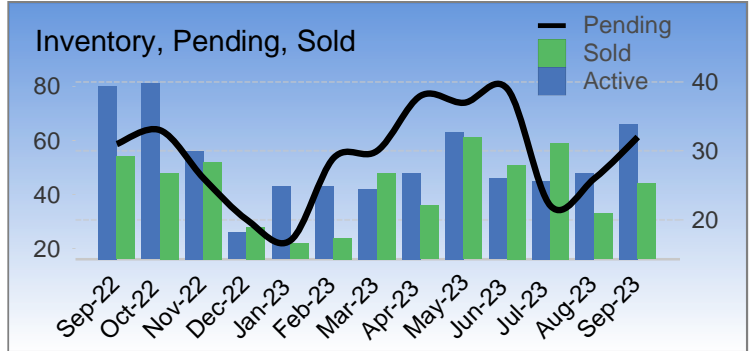
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	107	76	184	435	551
\$500-599K	140	166	275	280	265
\$600-699K	208	254	224	67	59
\$700-799K	107	192	129	20	10
\$800-899K	35	128	63	4	1
\$900-999K	10	39	15	0	0
\$1-1.299M	4	16	1	1	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	611	872	891	807	886

Presented by:

Market Activity Summary:

- Inventory: 67 units were listed for sale as of the last day of September - approximately 1.5 months of inventory.
- Sales Activity: 44 units were sold during September
- Median Sales Price: \$1,555,000 during September
- Average price per sq.ft. in September was \$954
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 122% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	66	32	44	1.5	\$1,400,023	\$1,555,000	\$1,682,148	19	\$830	\$954	122%
Aug-23	48	26	33	1.0	\$1,401,036	\$1,430,000	\$1,584,963	21	\$802	\$960	117%
Jul-23	45	22	59	0.8	\$1,572,679	\$1,490,000	\$1,496,126	29	\$830	\$884	115%
Jun-23	46	39	51	0.9	\$1,510,326	\$1,600,000	\$1,698,301	17	\$824	\$963	123%
May-23	63	37	61	1.3	\$1,480,564	\$1,640,000	\$1,688,973	17	\$817	\$951	120%
Apr-23	48	38	36	1.4	\$1,540,048	\$1,605,500	\$1,739,194	17	\$824	\$948	118%
Mar-23	42	30	48	1.3	\$1,530,480	\$1,505,000	\$1,610,697	25	\$822	\$933	116%
Feb-23	43	29	24	1.8	\$1,479,509	\$1,545,000	\$1,729,625	29	\$841	\$895	115%
Jan-23	43	17	22	1.3	\$1,575,264	\$1,357,500	\$1,562,886	38	\$867	\$784	107%
Dec-22	26	20	28	0.6	\$1,602,357	\$1,387,000	\$1,524,910	33	\$865	\$892	109%
Nov-22	56	26	52	1.1	\$1,310,451	\$1,472,500	\$1,589,730	19	\$809	\$887	113%
Oct-22	81	33	48	1.6	\$1,392,955	\$1,480,000	\$1,506,135	24	\$824	\$922	112%
Sep-22	80	31	54	1.5	\$1,461,573	\$1,650,000	\$1,676,720	20	\$818	\$965	118%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	44	-18.5%	\$1,400,023	-4.21%	\$1,555,000	-5.76%	\$1,682,148	0.324%	19	-5%	122%
Sep-22	54	-34.1%	\$1,461,573	-3.69%	\$1,650,000	0.395%	\$1,676,720	-1.81%	20	11.1%	118%
Sep-21	82	36.7%	\$1,517,574	10.3%	\$1,643,500	9.57%	\$1,707,627	2.85%	18	5.88%	122%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	5	0	0	6	5
\$600-699K	9	0	0	0	15
\$700-799K	30	6	9	14	35
\$800-899K	33	17	43	50	82
\$900-999K	40	27	72	73	126
\$1-1.299M	205	191	280	282	307
\$1.3-1.699M	295	452	559	304	489
\$1.7-1.999M	169	252	280	97	93
\$2-2.999M	193	359	297	130	128
>3M	38	132	93	24	17
Total	1017	1436	1633	980	1297

Presented by:

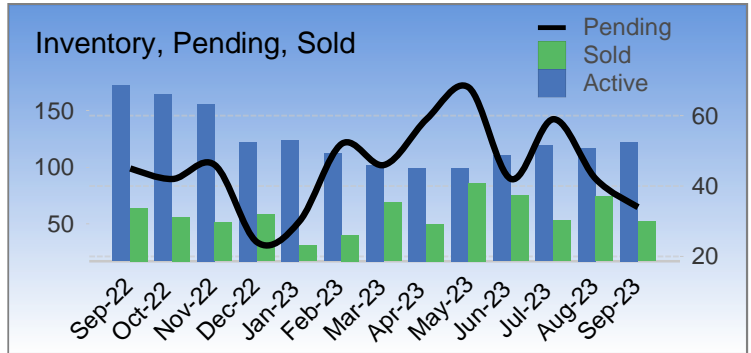
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 124 units were listed for sale as of the last day of September - approximately 2.1 months of inventory.
- Sales Activity: 52 units were sold during September
- Median Sales Price: \$776,050 during September
- Average price per sq.ft. in September was \$369
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 101% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	122	34	52	2.1	\$906,484	\$776,050	\$847,517	21	\$441	\$369	101%
Aug-23	117	42	74	1.8	\$833,334	\$772,500	\$807,499	25	\$442	\$393	100%
Jul-23	119	59	53	1.7	\$870,824	\$870,000	\$894,392	28	\$451	\$363	100%
Jun-23	110	42	75	1.6	\$914,456	\$805,000	\$841,514	34	\$445	\$378	101%
May-23	99	68	86	1.5	\$888,543	\$818,500	\$872,799	33	\$445	\$383	99%
Apr-23	99	59	50	1.9	\$885,611	\$890,000	\$951,771	48	\$449	\$369	98%
Mar-23	102	46	69	2.2	\$909,523	\$746,000	\$804,598	34	\$475	\$362	99%
Feb-23	112	52	40	2.7	\$826,712	\$760,000	\$817,825	43	\$489	\$356	100%
Jan-23	124	30	31	2.7	\$979,342	\$758,000	\$788,572	58	\$472	\$354	96%
Dec-22	122	24	58	2.2	\$1,130,643	\$775,500	\$835,735	51	\$450	\$352	98%
Nov-22	156	46	51	2.8	\$848,096	\$760,000	\$781,969	45	\$418	\$372	98%
Oct-22	164	42	56	2.5	\$901,397	\$836,250	\$929,239	43	\$428	\$389	98%
Sep-22	172	45	64	2.3	\$903,303	\$786,500	\$790,523	38	\$421	\$383	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	52	-18.8%	\$906,484	0.352%	\$776,050	-1.33%	\$847,517	7.21%	21	-44.7%	101%
Sep-22	64	-39.6%	\$903,303	8.16%	\$786,500	-3.05%	\$790,523	-9%	38	171%	99%
Sep-21	106	-10.9%	\$835,123	11.2%	\$811,250	22.9%	\$868,691	24.4%	14	-36.4%	102%

Sales Activity and Price Trends

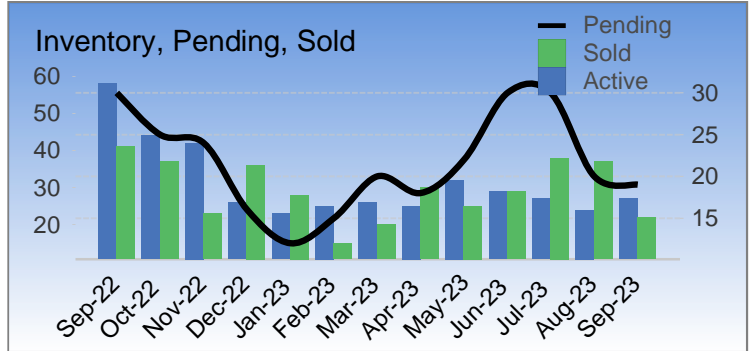
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	47	45	130	485	659
\$500-599K	159	184	447	853	916
\$600-699K	422	355	674	744	746
\$700-799K	414	550	712	473	391
\$800-899K	315	495	604	237	193
\$900-999K	180	356	418	106	54
\$1-1.299M	237	497	394	95	61
\$1.3-1.699M	82	168	101	25	10
\$1.7-1.999M	16	19	10	1	1
\$2-2.999M	7	13	19	2	2
>3M	2	0	4	1	0
Total	1881	2682	3513	3022	3033

Presented by:

Includes Brentwood, Bethel Island, Byron, and Knightsen
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Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of September - approximately 0.8 months of inventory.
- Sales Activity: 22 units were sold during September
- Median Sales Price: \$1,180,000 during September
- Average price per sq.ft. in September was \$719
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 106% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	27	19	22	0.8	\$1,128,510	\$1,180,000	\$1,191,409	16	\$746	\$719	106%
Aug-23	24	20	37	0.7	\$1,295,472	\$1,230,000	\$1,254,339	32	\$767	\$691	105%
Jul-23	27	30	38	0.9	\$1,277,646	\$1,227,000	\$1,266,623	11	\$740	\$679	107%
Jun-23	29	30	29	1.0	\$1,232,275	\$1,290,000	\$1,331,741	28	\$742	\$691	105%
May-23	32	22	25	1.3	\$1,353,771	\$1,220,000	\$1,303,720	24	\$696	\$632	104%
Apr-23	25	18	30	1.2	\$1,418,821	\$1,295,000	\$1,294,653	24	\$744	\$655	105%
Mar-23	26	20	20	1.3	\$1,315,526	\$1,191,000	\$1,276,900	20	\$687	\$623	105%
Feb-23	25	15	15	1.0	\$1,208,343	\$1,075,000	\$1,121,366	36	\$746	\$690	101%
Jan-23	23	12	28	0.8	\$1,429,541	\$1,050,000	\$1,165,696	32	\$698	\$650	98%
Dec-22	26	16	36	0.9	\$1,126,050	\$1,018,000	\$1,110,749	32	\$769	\$679	102%
Nov-22	42	24	23	1.3	\$1,070,497	\$1,100,000	\$1,150,864	28	\$747	\$643	99%
Oct-22	44	25	37	1.0	\$1,066,981	\$1,200,000	\$1,190,524	27	\$759	\$667	102%
Sep-22	58	30	41	1.3	\$1,263,802	\$1,020,000	\$1,184,730	28	\$721	\$663	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	22	-46.3%	\$1,128,510	-10.7%	\$1,180,000	15.7%	\$1,191,409	0.564%	16	-42.9%	106%
Sep-22	41	-6.82%	\$1,263,802	11.7%	\$1,020,000	-17.4%	\$1,184,730	-8.35%	28	115%	99%
Sep-21	44	-25.4%	\$1,131,701	12.8%	\$1,234,500	21.3%	\$1,292,628	28.4%	13	-13.3%	108%

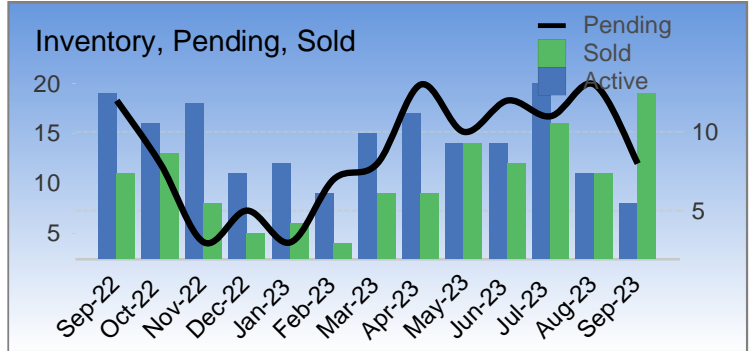
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	0	0	1
\$500-599K	0	0	0	4	7
\$600-699K	3	3	3	23	47
\$700-799K	8	10	22	54	54
\$800-899K	20	27	40	60	67
\$900-999K	37	34	46	53	42
\$1-1.299M	64	89	124	116	80
\$1.3-1.699M	70	115	124	29	21
\$1.7-1.999M	15	31	21	3	2
\$2-2.999M	5	18	9	0	2
>3M	2	0	2	0	0
Total	225	327	391	342	323

Presented by:

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of September - approximately 0.6 months of inventory.
- Sales Activity: 19 units were sold during September
- Median Sales Price: \$1,040,000 during September
- Average price per sq.ft. in September was \$502
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 101% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	8	8	19	0.6	\$1,073,741	\$1,040,000	\$1,094,704	17	\$534	\$502	101%
Aug-23	11	13	11	0.8	\$1,040,627	\$1,120,000	\$1,139,363	17	\$451	\$533	104%
Jul-23	20	11	16	1.4	\$1,134,077	\$1,337,793	\$1,332,955	37	\$505	\$513	99%
Jun-23	14	12	12	1.2	\$1,195,678	\$1,270,000	\$1,300,241	20	\$515	\$548	102%
May-23	14	10	14	1.7	\$1,308,928	\$1,062,500	\$1,101,135	20	\$518	\$580	106%
Apr-23	17	13	9	2.3	\$1,234,847	\$1,215,000	\$1,177,021	16	\$540	\$569	111%
Mar-23	15	8	9	2.4	\$1,146,857	\$1,221,000	\$1,175,444	19	\$513	\$528	103%
Feb-23	9	7	4	1.8	\$1,203,414	\$1,200,050	\$1,147,525	79	\$528	\$573	106%
Jan-23	12	3	6	1.9	\$1,319,557	\$1,055,000	\$1,121,666	32	\$546	\$496	99%
Dec-22	11	5	5	1.4	\$1,087,933	\$1,090,000	\$1,140,200	38	\$562	\$491	102%
Nov-22	18	3	8	1.7	\$1,212,362	\$1,015,000	\$1,010,875	34	\$544	\$493	99%
Oct-22	16	8	13	1.4	\$1,129,099	\$1,030,000	\$1,026,153	29	\$542	\$481	98%
Sep-22	19	12	11	1.7	\$1,261,318	\$1,075,000	\$1,085,272	18	\$538	\$522	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	19	72.7%	\$1,073,741	-14.9%	\$1,040,000	-3.26%	\$1,094,704	0.869%	17	-5.56%	101%
Sep-22	11	-35.3%	\$1,261,318	16.7%	\$1,075,000	-10.4%	\$1,085,272	-8.2%	18	5.88%	99%
Sep-21	17	21.4%	\$1,080,924	11.6%	\$1,200,000	30.8%	\$1,182,261	23.2%	17	70%	111%

Sales Activity and Price Trends

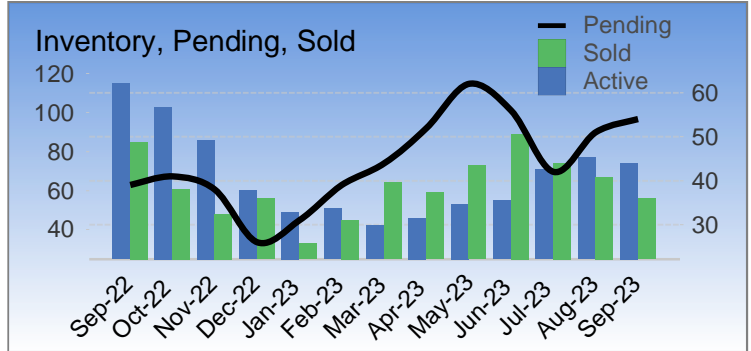
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	7
\$600-699K	0	0	3	7	14
\$700-799K	3	5	8	19	18
\$800-899K	8	9	11	26	32
\$900-999K	12	13	23	26	24
\$1-1.299M	39	35	58	17	22
\$1.3-1.699M	29	45	24	3	2
\$1.7-1.999M	1	6	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	92	114	127	99	119

Presented by:



Market Activity Summary:

- Inventory: 76 units were listed for sale as of the last day of September - approximately 1.2 months of inventory.
- Sales Activity: 56 units were sold during September
- Median Sales Price: \$815,000 during September
- Average price per sq.ft. in September was \$560
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	74	54	56	1.2	\$840,465	\$815,000	\$891,642	14	\$533	\$560	102%
Aug-23	77	51	67	1.0	\$855,140	\$818,000	\$841,520	15	\$538	\$534	103%
Jul-23	71	42	74	0.9	\$840,998	\$835,000	\$845,217	15	\$519	\$532	102%
Jun-23	55	56	89	0.8	\$829,109	\$840,000	\$865,809	14	\$501	\$541	104%
May-23	53	62	73	0.8	\$871,583	\$840,000	\$873,339	13	\$517	\$527	104%
Apr-23	46	52	59	0.9	\$857,056	\$775,000	\$840,317	14	\$504	\$551	104%
Mar-23	42	44	64	1.0	\$848,600	\$792,500	\$822,976	22	\$508	\$554	102%
Feb-23	51	39	45	1.2	\$815,075	\$810,000	\$820,856	42	\$548	\$515	100%
Jan-23	49	31	33	1.2	\$841,819	\$800,000	\$816,060	47	\$510	\$494	99%
Dec-22	60	26	56	1.1	\$830,296	\$797,000	\$794,634	33	\$511	\$492	99%
Nov-22	86	38	48	1.3	\$798,021	\$762,500	\$807,687	32	\$528	\$508	99%
Oct-22	103	41	61	1.3	\$872,089	\$742,000	\$775,561	26	\$541	\$505	99%
Sep-22	115	39	85	1.3	\$793,553	\$805,000	\$848,585	29	\$532	\$521	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	56	-34.1%	\$840,465	5.91%	\$815,000	1.24%	\$891,642	5.07%	14	-51.7%	102%
Sep-22	85	-33.6%	\$793,553	-4.27%	\$805,000	0.312%	\$848,585	-0.0721%	29	93.3%	99%
Sep-21	128	0.787%	\$828,961	12.5%	\$802,500	10.7%	\$849,197	12.9%	15	25%	104%

Sales Activity and Price Trends

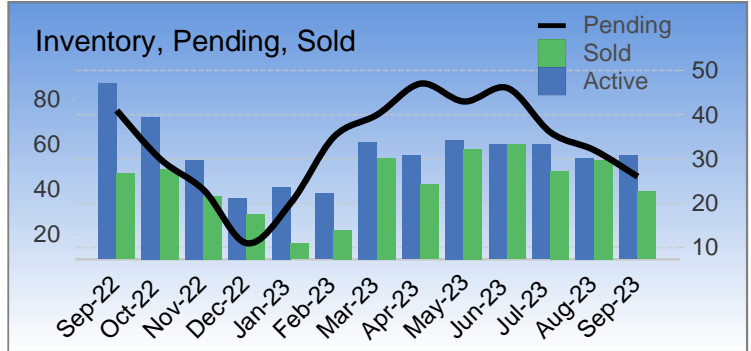
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	20	16	18	74	176
\$500-599K	68	54	90	289	475
\$600-699K	130	198	353	429	522
\$700-799K	247	279	432	361	300
\$800-899K	246	341	441	196	138
\$900-999K	158	223	273	108	60
\$1-1.299M	179	313	320	93	72
\$1.3-1.699M	73	189	102	11	10
\$1.7-1.999M	1	28	0	0	0
\$2-2.999M	4	1	0	0	0
>3M	0	0	2	0	0
Total	1126	1642	2031	1561	1753

Presented by:



Market Activity Summary:

- Inventory: 55 units were listed for sale as of the last day of September - approximately 1.2 months of inventory.
- Sales Activity: 39 units were sold during September
- Median Sales Price: \$2,100,000 during September
- Average price per sq.ft. in September was \$807
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 102% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	55	26	39	1.2	\$2,293,748	\$2,100,000	\$2,143,538	15	\$831	\$807	102%
Aug-23	54	32	53	1.0	\$2,868,976	\$1,995,000	\$2,189,937	19	\$810	\$788	100%
Jul-23	60	36	48	1.1	\$2,445,371	\$2,120,000	\$2,155,854	12	\$818	\$789	102%
Jun-23	60	46	60	1.1	\$2,449,169	\$2,080,000	\$2,348,896	16	\$798	\$796	100%
May-23	62	43	58	1.2	\$2,361,385	\$2,003,750	\$2,141,256	17	\$784	\$768	101%
Apr-23	55	47	42	1.4	\$2,252,354	\$1,900,000	\$2,045,366	16	\$800	\$768	101%
Mar-23	61	40	54	2.0	\$2,240,569	\$2,015,000	\$2,093,356	30	\$797	\$754	99%
Feb-23	38	35	22	1.7	\$2,454,783	\$1,894,000	\$1,876,547	30	\$819	\$738	99%
Jan-23	41	20	16	1.5	\$2,125,006	\$1,692,500	\$2,357,000	27	\$777	\$726	97%
Dec-22	36	11	29	0.9	\$2,217,082	\$1,710,000	\$1,905,409	35	\$791	\$685	96%
Nov-22	53	23	37	1.2	\$2,291,140	\$2,100,000	\$2,113,418	30	\$791	\$719	95%
Oct-22	72	30	49	1.7	\$2,255,039	\$1,830,000	\$2,045,451	32	\$793	\$752	98%
Sep-22	87	41	47	2.0	\$2,217,777	\$2,070,000	\$2,097,510	27	\$786	\$764	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	39	-17%	\$2,293,748	3.43%	\$2,100,000	1.45%	\$2,143,538	2.19%	15	-44.4%	102%
Sep-22	47	-39%	\$2,217,777	13.1%	\$2,070,000	0.976%	\$2,097,510	-4.69%	27	92.9%	98%
Sep-21	77	-32.5%	\$1,961,621	11.5%	\$2,050,000	38.7%	\$2,200,811	40.5%	14	-22.2%	105%

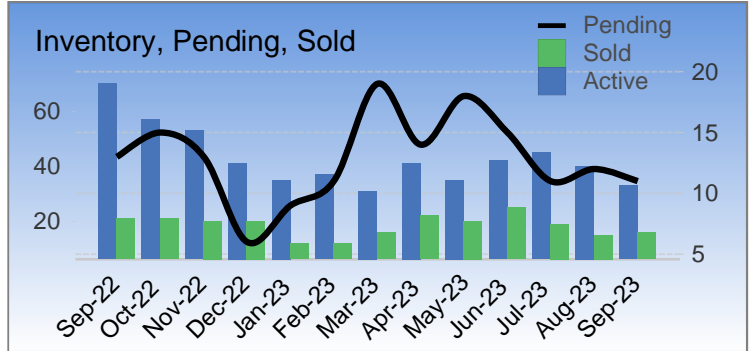
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	3
\$700-799K	0	0	0	15	6
\$800-899K	0	1	9	30	45
\$900-999K	3	3	18	67	88
\$1-1.299M	58	45	172	481	521
\$1.3-1.699M	211	179	661	868	588
\$1.7-1.999M	320	226	568	277	229
\$2-2.999M	519	745	930	297	208
>3M	155	342	279	62	45
Total	1266	1541	2637	2097	1733

Presented by:

Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of September - approximately 2.0 months of inventory.
- Sales Activity: 16 units were sold during September
- Median Sales Price: \$813,500 during September
- Average price per sq.ft. in September was \$364
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 98% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	33	11	16	2.0	\$874,232	\$813,500	\$947,968	35	\$382	\$364	98%
Aug-23	40	12	15	2.1	\$991,838	\$815,000	\$909,466	24	\$394	\$377	100%
Jul-23	45	11	19	2.2	\$1,002,347	\$900,000	\$1,064,578	25	\$403	\$376	100%
Jun-23	42	15	25	1.9	\$988,767	\$785,000	\$869,220	21	\$416	\$366	100%
May-23	35	18	20	1.9	\$1,016,858	\$876,750	\$979,463	26	\$432	\$380	99%
Apr-23	41	14	22	2.5	\$979,289	\$844,000	\$892,242	39	\$433	\$364	99%
Mar-23	31	19	16	2.4	\$1,074,619	\$800,000	\$962,625	54	\$460	\$341	96%
Feb-23	37	11	12	2.6	\$1,106,056	\$730,000	\$949,916	68	\$446	\$286	98%
Jan-23	35	9	12	2.1	\$1,146,606	\$750,000	\$974,000	51	\$415	\$330	98%
Dec-22	41	6	20	2.1	\$1,281,589	\$725,000	\$850,300	46	\$394	\$355	98%
Nov-22	53	13	20	2.6	\$858,009	\$892,500	\$987,665	53	\$373	\$350	98%
Oct-22	57	15	21	2.7	\$1,115,132	\$785,000	\$824,654	49	\$382	\$331	97%
Sep-22	70	13	21	3.4	\$1,021,793	\$910,000	\$894,904	37	\$376	\$404	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	16	-23.8%	\$874,232	-14.4%	\$813,500	-10.6%	\$947,968	5.93%	35	-5.41%	98%
Sep-22	21	-43.2%	\$1,021,793	12.7%	\$910,000	17.1%	\$894,904	8.04%	37	147%	97%
Sep-21	37	-28.8%	\$906,731	1.64%	\$777,000	11.9%	\$828,305	4.49%	15	-53.1%	100%

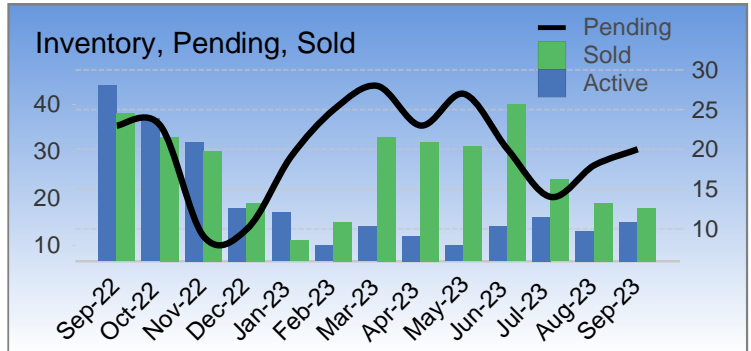
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	5	22	34
\$500-599K	1	5	24	87	114
\$600-699K	23	22	58	105	70
\$700-799K	41	62	82	31	34
\$800-899K	31	46	63	33	15
\$900-999K	11	19	27	11	7
\$1-1.299M	20	26	40	20	7
\$1.3-1.699M	6	20	21	10	4
\$1.7-1.999M	4	3	3	1	1
\$2-2.999M	4	4	2	0	1
>3M	2	0	1	1	0
Total	143	208	326	321	287

Presented by:

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of September - approximately 0.7 months of inventory.
- Sales Activity: 18 units were sold during September
- Median Sales Price: \$1,752,500 during September
- Average price per sq.ft. in September was \$777
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 103% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	15	20	18	0.7	\$1,752,868	\$1,752,500	\$1,866,416	13	\$701	\$777	103%
Aug-23	13	18	19	0.5	\$1,932,225	\$2,100,000	\$2,093,888	10	\$693	\$802	104%
Jul-23	16	14	24	0.5	\$2,048,621	\$1,517,500	\$1,728,666	10	\$737	\$822	108%
Jun-23	14	20	40	0.4	\$1,687,972	\$1,690,003	\$1,756,750	8	\$727	\$756	107%
May-23	10	27	31	0.3	\$1,687,744	\$1,540,000	\$1,677,828	8	\$756	\$764	105%
Apr-23	12	23	32	0.5	\$1,708,473	\$1,535,000	\$1,636,809	14	\$740	\$741	103%
Mar-23	14	28	33	0.8	\$1,650,356	\$1,457,000	\$1,653,130	29	\$728	\$720	102%
Feb-23	10	25	15	0.7	\$1,558,304	\$1,420,000	\$1,552,042	18	\$703	\$727	104%
Jan-23	17	19	11	0.9	\$1,792,059	\$1,350,000	\$1,491,808	69	\$699	\$734	96%
Dec-22	18	10	19	0.7	\$1,960,910	\$1,360,000	\$1,412,105	36	\$675	\$655	97%
Nov-22	32	9	30	1.0	\$1,815,342	\$1,192,500	\$1,354,330	37	\$710	\$713	97%
Oct-22	37	23	33	1.1	\$1,655,508	\$1,390,000	\$1,600,294	36	\$717	\$676	97%
Sep-22	44	23	38	1.3	\$1,581,877	\$1,525,000	\$1,577,552	26	\$727	\$711	99%

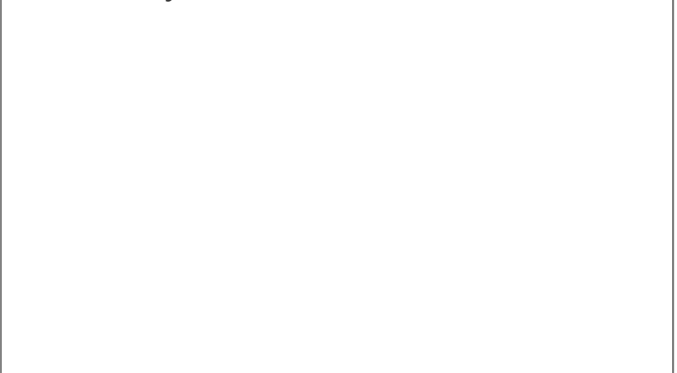
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	18	-52.6%	\$1,752,868	10.8%	\$1,752,500	14.9%	\$1,866,416	18.3%	13	-50%	103%
Sep-22	38	-33.3%	\$1,581,877	14.6%	\$1,525,000	-6.15%	\$1,577,552	-5.46%	26	160%	99%
Sep-21	57	21.3%	\$1,380,145	19.1%	\$1,625,000	43.5%	\$1,668,696	38.1%	10	-44.4%	110%

Sales Activity and Price Trends

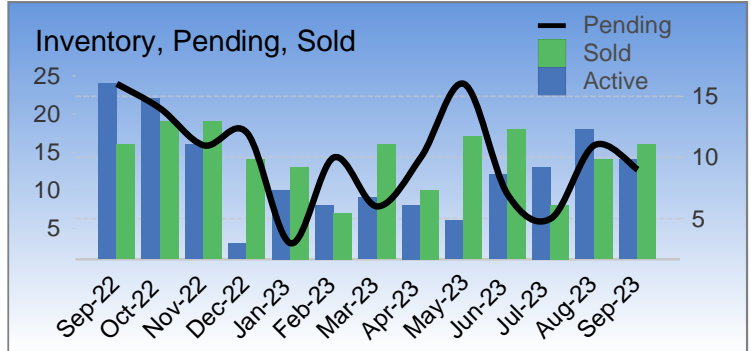
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	3
\$700-799K	0	1	0	11	31
\$800-899K	0	1	7	40	67
\$900-999K	3	6	16	49	56
\$1-1.299M	39	40	118	142	155
\$1.3-1.699M	80	113	164	71	74
\$1.7-1.999M	32	67	76	9	9
\$2-2.999M	58	71	69	3	3
>3M	3	9	3	0	0
Total	215	308	453	325	398

Presented by:



Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of September - approximately 1.2 months of inventory.
- Sales Activity: 16 units were sold during September
- Median Sales Price: \$1,035,000 during September
- Average price per sq.ft. in September was \$825
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 121% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	14	9	16	1.2	\$1,052,692	\$1,035,000	\$1,130,656	22	\$608	\$825	121%
Aug-23	18	11	14	1.4	\$953,186	\$910,000	\$1,101,829	26	\$663	\$818	109%
Jul-23	13	5	8	0.9	\$955,800	\$1,392,500	\$1,324,250	11	\$731	\$782	125%
Jun-23	12	7	18	0.8	\$1,027,438	\$1,237,500	\$1,243,555	13	\$767	\$815	118%
May-23	6	16	17	0.5	\$1,158,815	\$1,210,000	\$1,269,382	19	\$566	\$786	117%
Apr-23	8	10	10	0.7	\$1,023,666	\$1,100,000	\$1,113,500	22	\$599	\$843	113%
Mar-23	9	6	16	0.9	\$1,013,569	\$1,155,000	\$1,198,750	29	\$596	\$739	110%
Feb-23	8	10	7	0.8	\$1,151,431	\$1,400,000	\$1,387,857	11	\$643	\$762	112%
Jan-23	10	3	13	0.7	\$1,075,307	\$920,000	\$1,090,769	40	\$680	\$707	106%
Dec-22	3	12	14	0.2	\$1,298,269	\$1,079,000	\$1,116,642	28	\$604	\$717	108%
Nov-22	16	11	19	0.9	\$1,023,000	\$1,236,000	\$1,213,684	18	\$691	\$701	109%
Oct-22	22	14	19	1.2	\$1,181,952	\$1,200,000	\$1,334,473	20	\$656	\$713	112%
Sep-22	24	16	16	1.4	\$1,311,184	\$1,287,500	\$1,412,500	17	\$665	\$872	120%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	16	0%	\$1,052,692	-19.7%	\$1,035,000	-19.6%	\$1,130,656	-20%	22	29.4%	121%
Sep-22	16	23.1%	\$1,311,184	21.6%	\$1,287,500	-4.63%	\$1,412,500	7.05%	17	13.3%	120%
Sep-21	13	-48%	\$1,078,615	14.6%	\$1,350,000	33%	\$1,319,538	12.4%	15	7.14%	127%

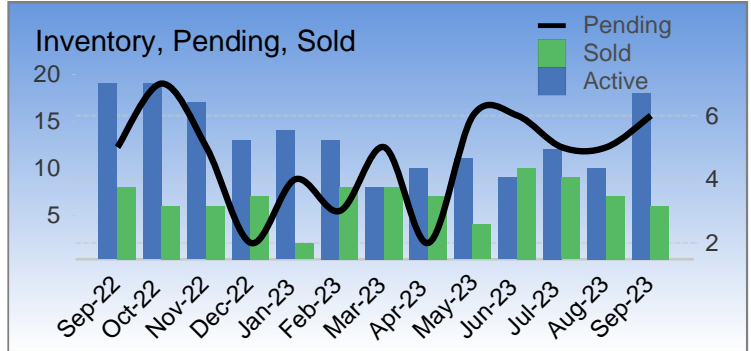
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	1	2	1
\$500-599K	1	0	1	1	1
\$600-699K	2	1	2	4	9
\$700-799K	10	3	5	14	20
\$800-899K	15	9	12	22	24
\$900-999K	13	11	9	32	18
\$1-1.299M	28	37	56	31	36
\$1.3-1.699M	38	49	60	15	16
\$1.7-1.999M	5	21	15	4	1
\$2-2.999M	1	6	3	1	1
>3M	1	1	0	1	0
Total	114	138	164	127	127

Presented by:

Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of September - approximately 2.6 months of inventory.
- Sales Activity: 6 units were sold during September
- Median Sales Price: \$735,000 during September
- Average price per sq.ft. in September was \$555
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 103% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	18	6	6	2.6	\$875,722	\$735,000	\$745,083	36	\$529	\$555	103%
Aug-23	10	5	7	1.2	\$910,610	\$740,000	\$775,714	24	\$519	\$578	103%
Jul-23	12	5	9	1.6	\$850,911	\$750,000	\$718,111	43	\$549	\$478	100%
Jun-23	9	6	10	1.3	\$771,493	\$894,000	\$883,488	27	\$468	\$470	105%
May-23	11	6	4	2.1	\$765,480	\$840,000	\$765,750	18	\$465	\$429	103%
Apr-23	10	2	7	1.3	\$903,833	\$610,000	\$682,285	37	\$439	\$462	106%
Mar-23	8	5	8	1.5	\$674,625	\$837,500	\$811,875	45	\$422	\$416	99%
Feb-23	13	3	8	2.8	\$662,690	\$707,109	\$729,422	40	\$439	\$499	100%
Jan-23	14	4	2	3.0	\$781,111	\$730,000	\$730,000	15	\$412	\$545	98%
Dec-22	13	2	7	2.1	\$862,222	\$740,000	\$717,000	51	\$466	\$436	97%
Nov-22	17	5	6	2.6	\$799,139	\$867,000	\$844,833	30	\$459	\$417	100%
Oct-22	19	7	6	2.4	\$1,041,999	\$743,500	\$703,166	29	\$468	\$498	97%
Sep-22	19	5	8	2.4	\$859,495	\$866,000	\$818,875	26	\$453	\$516	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	6	-25%	\$875,722	1.89%	\$735,000	-15.1%	\$745,083	-9.01%	36	38.5%	103%
Sep-22	8	-46.7%	\$859,495	7.34%	\$866,000	11.7%	\$818,875	-0.132%	26	117%	101%
Sep-21	15	7.14%	\$800,702	12.2%	\$775,400	9.6%	\$819,960	25%	12	0%	111%

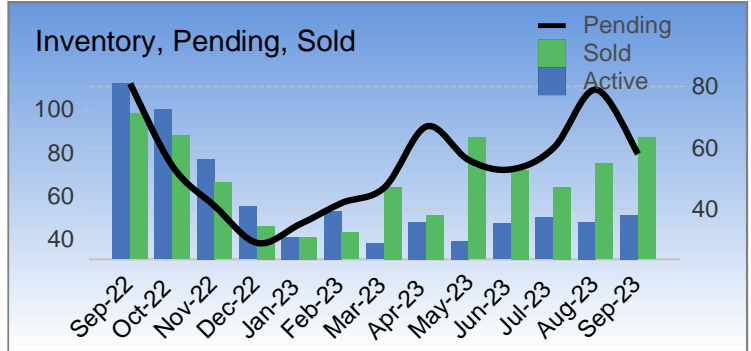
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	4	4	22	22
\$500-599K	7	1	5	16	35
\$600-699K	11	19	24	26	28
\$700-799K	13	15	23	18	18
\$800-899K	11	21	17	3	6
\$900-999K	9	15	9	1	3
\$1-1.299M	5	5	10	0	0
\$1.3-1.699M	0	0	0	0	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	59	82	92	86	114

Presented by:

Market Activity Summary:

- Inventory: 56 units were listed for sale as of the last day of September - approximately 0.7 months of inventory.
- Sales Activity: 87 units were sold during September
- Median Sales Price: \$1,700,000 during September
- Average price per sq.ft. in September was \$979
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 107% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	51	58	87	0.7	\$1,808,153	\$1,700,000	\$1,867,563	12	\$1,031	\$979	107%
Aug-23	48	79	75	0.7	\$1,765,651	\$1,611,700	\$1,713,447	15	\$997	\$992	108%
Jul-23	50	60	64	0.7	\$1,626,150	\$1,623,000	\$1,755,139	12	\$974	\$997	106%
Jun-23	47	53	72	0.7	\$1,690,614	\$1,640,500	\$1,901,673	13	\$1,049	\$998	107%
May-23	39	56	87	0.6	\$1,866,211	\$1,601,000	\$1,735,716	13	\$1,083	\$996	108%
Apr-23	48	67	51	0.9	\$1,736,923	\$1,480,000	\$1,571,180	13	\$963	\$950	106%
Mar-23	38	47	64	0.8	\$1,637,178	\$1,510,000	\$1,661,382	19	\$906	\$944	104%
Feb-23	53	42	43	1.2	\$1,607,679	\$1,460,000	\$1,488,967	31	\$907	\$903	101%
Jan-23	41	35	41	0.8	\$1,767,250	\$1,300,000	\$1,521,088	27	\$881	\$909	99%
Dec-22	55	29	46	0.9	\$1,509,346	\$1,380,000	\$1,538,569	23	\$894	\$894	97%
Nov-22	77	41	66	0.9	\$1,544,882	\$1,437,500	\$1,539,913	26	\$885	\$902	98%
Oct-22	100	54	88	1.1	\$1,847,354	\$1,437,500	\$1,593,993	27	\$898	\$915	99%
Sep-22	112	81	98	1.2	\$1,678,807	\$1,510,001	\$1,633,373	24	\$919	\$930	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	87	-11.2%	\$1,808,153	7.7%	\$1,700,000	12.6%	\$1,867,563	14.3%	12	-50%	107%
Sep-22	98	-35.5%	\$1,678,807	10%	\$1,510,001	3.21%	\$1,633,373	3.58%	24	140%	100%
Sep-21	152	7.8%	\$1,525,964	13%	\$1,463,000	17%	\$1,576,852	15.2%	10	-47.4%	109%

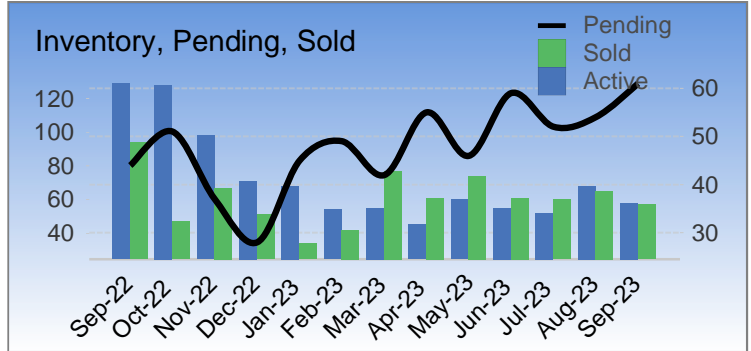
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	1	0	2	2	6
\$700-799K	1	0	3	19	42
\$800-899K	8	5	10	44	90
\$900-999K	18	8	40	82	139
\$1-1.299M	94	93	304	331	364
\$1.3-1.699M	230	343	494	197	181
\$1.7-1.999M	89	181	125	54	49
\$2-2.999M	98	164	152	69	63
>3M	27	51	40	5	6
Total	566	845	1170	803	941

Presented by:

Market Activity Summary:

- Inventory: 62 units were listed for sale as of the last day of September - approximately 1.0 months of inventory.
- Sales Activity: 57 units were sold during September
- Median Sales Price: \$970,000 during September
- Average price per sq.ft. in September was \$642
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 107% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	58	61	57	1.0	\$972,241	\$970,000	\$1,069,673	13	\$641	\$642	107%
Aug-23	68	54	65	1.1	\$1,020,979	\$920,000	\$1,035,546	17	\$632	\$658	105%
Jul-23	52	52	60	0.8	\$1,003,182	\$910,000	\$1,041,481	20	\$652	\$640	106%
Jun-23	55	59	61	0.9	\$1,026,260	\$920,000	\$1,014,491	16	\$636	\$656	107%
May-23	60	46	74	0.9	\$1,037,576	\$905,000	\$1,046,190	18	\$636	\$628	105%
Apr-23	45	55	61	0.8	\$994,985	\$835,000	\$948,325	22	\$626	\$649	104%
Mar-23	55	42	77	1.2	\$1,009,967	\$875,000	\$998,734	30	\$674	\$605	103%
Feb-23	54	49	42	1.4	\$962,419	\$872,500	\$955,893	27	\$667	\$611	101%
Jan-23	68	45	34	1.4	\$970,349	\$852,500	\$856,334	40	\$678	\$575	98%
Dec-22	71	28	51	1.4	\$962,633	\$830,000	\$911,635	34	\$646	\$578	99%
Nov-22	98	37	67	1.5	\$1,121,105	\$849,000	\$904,480	35	\$632	\$597	99%
Oct-22	128	51	47	1.9	\$920,752	\$900,000	\$986,893	29	\$621	\$643	101%
Sep-22	129	44	94	1.7	\$1,064,055	\$870,000	\$951,398	27	\$630	\$614	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	57	-39.4%	\$972,241	-8.63%	\$970,000	11.5%	\$1,069,673	12.4%	13	-51.9%	107%
Sep-22	94	-9.62%	\$1,064,055	16.3%	\$870,000	-5.28%	\$951,398	-6.21%	27	92.9%	100%
Sep-21	104	23.8%	\$915,062	8.84%	\$918,500	13.4%	\$1,014,351	20.7%	14	-22.2%	107%

Sales Activity and Price Trends

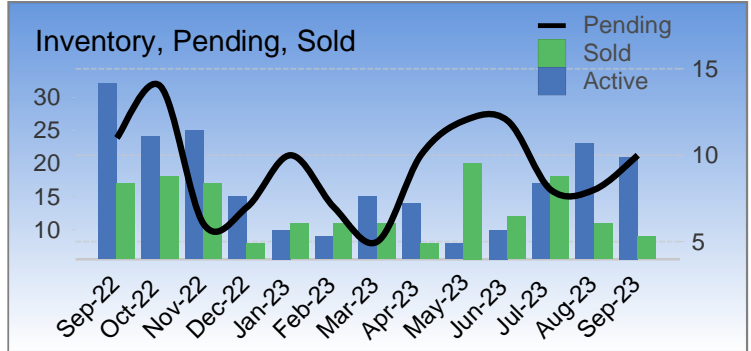
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	3	2	16	21
\$500-599K	10	4	7	39	104
\$600-699K	22	29	52	164	256
\$700-799K	79	71	133	144	180
\$800-899K	130	115	155	81	92
\$900-999K	74	87	127	39	21
\$1-1.299M	97	165	132	58	56
\$1.3-1.699M	43	101	65	18	17
\$1.7-1.999M	15	18	17	4	4
\$2-2.999M	13	19	11	0	0
>3M	0	0	0	0	0
Total	484	612	701	563	751

Presented by:



Market Activity Summary:

- Inventory: 24 units were listed for sale as of the last day of September - approximately 1.9 months of inventory.
- Sales Activity: 9 units were sold during September
- Median Sales Price: \$753,000 during September
- Average price per sq.ft. in September was \$467
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 102% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	21	10	9	1.9	\$800,741	\$753,000	\$768,977	23	\$424	\$467	102%
Aug-23	23	8	11	1.7	\$804,884	\$875,000	\$953,545	28	\$443	\$456	103%
Jul-23	17	8	18	1.1	\$812,419	\$813,000	\$787,444	15	\$455	\$462	106%
Jun-23	10	12	12	1.1	\$813,777	\$801,000	\$805,141	16	\$429	\$462	102%
May-23	8	12	20	0.8	\$729,933	\$910,000	\$838,100	25	\$418	\$425	102%
Apr-23	14	10	8	1.8	\$884,204	\$950,000	\$937,492	44	\$430	\$416	102%
Mar-23	15	5	11	1.4	\$859,585	\$830,000	\$853,409	25	\$439	\$463	102%
Feb-23	9	7	11	1.0	\$800,983	\$755,000	\$751,454	46	\$447	\$412	101%
Jan-23	10	10	11	0.8	\$756,735	\$745,000	\$723,500	28	\$474	\$431	100%
Dec-22	15	7	8	1.1	\$697,158	\$710,500	\$748,625	29	\$464	\$475	100%
Nov-22	25	6	17	1.4	\$835,723	\$745,000	\$752,411	22	\$455	\$456	102%
Oct-22	24	14	18	1.7	\$761,075	\$867,500	\$899,444	25	\$448	\$456	101%
Sep-22	32	11	17	2.1	\$837,953	\$830,000	\$814,644	20	\$447	\$429	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	9	-47.1%	\$800,741	-4.44%	\$753,000	-9.28%	\$768,977	-5.61%	23	15%	102%
Sep-22	17	-26.1%	\$837,953	8.81%	\$830,000	-1.19%	\$814,644	0.00172%	20	17.6%	102%
Sep-21	23	64.3%	\$770,106	17.6%	\$840,000	17.5%	\$814,630	11.6%	17	30.8%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	20	15	25	60	89
\$500-599K	26	13	39	96	192
\$600-699K	47	49	84	153	188
\$700-799K	105	110	170	168	133
\$800-899K	78	130	166	61	31
\$900-999K	82	130	104	4	30
\$1-1.299M	37	115	100	11	3
\$1.3-1.699M	3	13	12	3	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	398	577	700	556	668

Presented by:



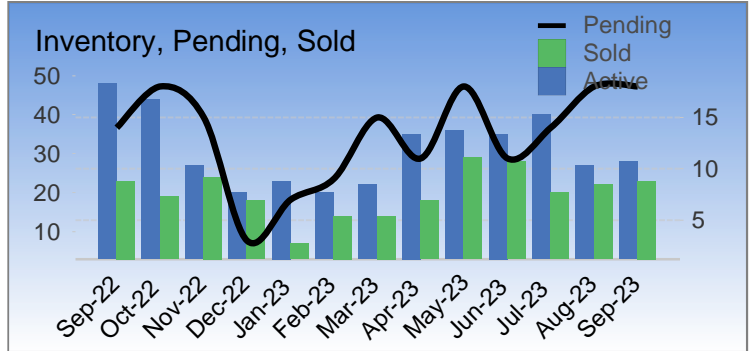
Includes Hercules and Rodeo

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Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of September - approximately 1.3 months of inventory.
- Sales Activity: 23 units were sold during September
- Median Sales Price: \$1,785,000 during September
- Average price per sq.ft. in September was \$785
- Average Days-on-Market (DOM) is approximately 33 days
- Sold over Asking: On average, buyers paid 103% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	28	18	23	1.3	\$2,273,639	\$1,785,000	\$1,952,304	33	\$875	\$785	103%
Aug-23	27	18	22	1.2	\$2,519,000	\$1,735,500	\$2,569,845	22	\$813	\$874	103%
Jul-23	40	14	20	1.6	\$2,295,400	\$1,739,600	\$2,074,278	24	\$815	\$850	103%
Jun-23	35	11	28	1.4	\$2,803,139	\$1,967,500	\$2,547,107	26	\$844	\$834	100%
May-23	36	18	29	1.8	\$2,414,948	\$2,300,000	\$2,314,317	21	\$864	\$881	100%
Apr-23	35	11	18	2.3	\$2,845,967	\$2,475,000	\$2,653,500	7	\$839	\$907	106%
Mar-23	22	15	14	1.9	\$2,598,433	\$1,780,758	\$1,983,512	22	\$799	\$869	102%
Feb-23	20	9	14	1.5	\$2,699,875	\$1,880,000	\$2,335,000	16	\$821	\$818	100%
Jan-23	23	7	7	1.4	\$1,872,493	\$1,500,000	\$1,660,571	62	\$826	\$688	97%
Dec-22	20	3	18	1.0	\$1,692,857	\$1,700,000	\$2,032,777	53	\$827	\$766	98%
Nov-22	27	15	24	1.2	\$1,884,714	\$1,700,000	\$2,120,914	18	\$850	\$807	100%
Oct-22	44	18	19	1.7	\$2,580,281	\$1,350,000	\$1,847,578	26	\$833	\$800	102%
Sep-22	48	14	23	1.7	\$2,119,922	\$1,879,000	\$2,344,165	17	\$831	\$849	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	23	0%	\$2,273,639	7.25%	\$1,785,000	-5%	\$1,952,304	-16.7%	33	94.1%	103%
Sep-22	23	-41%	\$2,119,922	10.7%	\$1,879,000	5.86%	\$2,344,165	28%	17	21.4%	103%
Sep-21	39	-7.14%	\$1,915,725	-21%	\$1,775,000	5.97%	\$1,831,392	-0.524%	14	-44%	107%

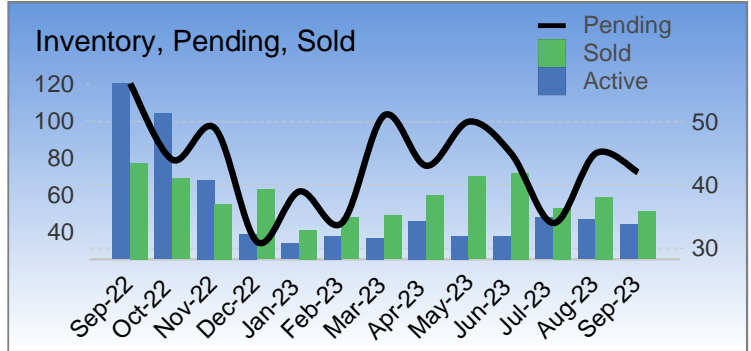
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	1	0	0	0
\$700-799K	0	0	0	2	2
\$800-899K	1	0	1	4	1
\$900-999K	2	3	4	5	9
\$1-1.299M	17	10	26	38	41
\$1.3-1.699M	39	43	80	69	64
\$1.7-1.999M	32	52	74	48	34
\$2-2.999M	51	82	102	51	57
>3M	27	71	41	24	11
Total	169	262	328	241	220

Presented by:

Market Activity Summary:

- Inventory: 44 units were listed for sale as of the last day of September - approximately 0.8 months of inventory.
- Sales Activity: 51 units were sold during September
- Median Sales Price: \$1,250,000 during September
- Average price per sq.ft. in September was \$709
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 104% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	44	42	51	0.8	\$1,222,310	\$1,250,000	\$1,345,216	14	\$740	\$709	104%
Aug-23	47	45	59	0.8	\$1,247,523	\$1,335,000	\$1,460,703	13	\$736	\$712	106%
Jul-23	48	34	53	0.7	\$1,464,710	\$1,126,000	\$1,272,937	11	\$745	\$735	106%
Jun-23	38	45	72	0.6	\$1,323,973	\$1,200,000	\$1,345,568	10	\$844	\$716	105%
May-23	38	50	70	0.6	\$1,632,502	\$1,152,500	\$1,313,971	14	\$813	\$689	105%
Apr-23	46	43	60	0.9	\$1,295,303	\$1,229,500	\$1,269,671	16	\$672	\$647	104%
Mar-23	37	51	49	0.8	\$1,372,504	\$1,110,101	\$1,227,920	17	\$650	\$697	103%
Feb-23	38	34	48	0.8	\$1,270,957	\$1,037,500	\$1,166,360	21	\$701	\$657	101%
Jan-23	34	39	41	0.7	\$1,173,010	\$1,075,000	\$1,140,704	38	\$720	\$642	99%
Dec-22	39	31	63	0.7	\$1,414,933	\$989,000	\$1,127,803	31	\$736	\$645	98%
Nov-22	68	49	55	1.0	\$1,196,956	\$1,125,000	\$1,237,795	26	\$692	\$631	99%
Oct-22	104	44	69	1.4	\$1,293,693	\$1,125,000	\$1,217,852	37	\$711	\$647	98%
Sep-22	120	56	77	1.6	\$1,354,630	\$1,188,000	\$1,340,623	37	\$709	\$662	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	51	-33.8%	\$1,222,310	-9.77%	\$1,250,000	5.22%	\$1,345,216	0.343%	14	-62.2%	104%
Sep-22	77	-29.4%	\$1,354,630	14.4%	\$1,188,000	6.55%	\$1,340,623	11.7%	37	185%	97%
Sep-21	109	-8.4%	\$1,183,672	21.2%	\$1,115,000	23.9%	\$1,199,802	21.6%	13	0%	106%

Sales Activity and Price Trends

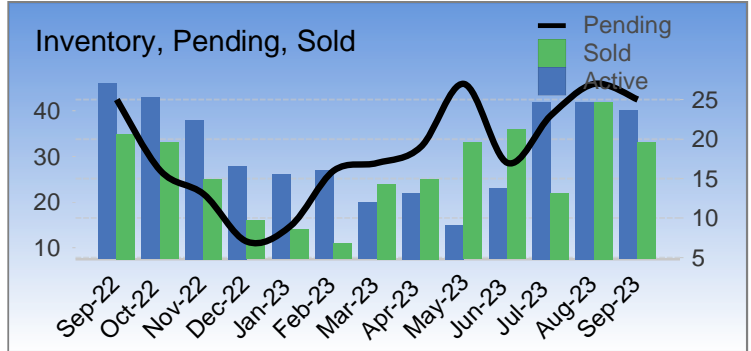
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	0	0	4
\$500-599K	0	0	2	9	19
\$600-699K	2	1	18	73	113
\$700-799K	15	20	41	159	218
\$800-899K	30	35	109	166	121
\$900-999K	66	74	169	100	63
\$1-1.299M	173	253	302	118	109
\$1.3-1.699M	111	198	202	70	69
\$1.7-1.999M	34	59	55	13	7
\$2-2.999M	36	70	46	4	3
>3M	3	7	1	0	3
Total	471	718	945	712	729

Presented by:



Market Activity Summary:

- Inventory: units were listed for sale as of the last day of September - approximately 1.3 months of inventory.
- Sales Activity: units were sold during September
- Median Sales Price: during September
- Average price per sq.ft. in September was
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid % of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	40	25	33	1.3	\$947,293	\$790,000	\$804,847	13	\$477	\$524	104%
Aug-23	42	27	42	1.3	\$838,378	\$872,500	\$845,756	13	\$489	\$523	101%
Jul-23	42	23	22	1.4	\$845,999	\$782,000	\$915,314	24	\$491	\$498	101%
Jun-23	23	17	36	0.8	\$806,046	\$815,500	\$899,907	19	\$493	\$547	104%
May-23	15	27	33	0.6	\$879,767	\$850,000	\$852,800	21	\$473	\$527	104%
Apr-23	22	19	25	1.2	\$889,266	\$765,250	\$848,357	21	\$544	\$510	100%
Mar-23	20	17	24	1.2	\$909,338	\$760,000	\$751,537	17	\$521	\$508	104%
Feb-23	27	16	11	1.9	\$705,061	\$807,000	\$839,058	27	\$539	\$437	103%
Jan-23	26	9	14	1.4	\$872,727	\$715,000	\$758,563	38	\$508	\$480	99%
Dec-22	28	7	16	1.2	\$722,894	\$749,900	\$809,073	32	\$476	\$506	98%
Nov-22	38	13	25	1.2	\$815,383	\$833,950	\$849,015	34	\$487	\$488	98%
Oct-22	43	16	33	1.3	\$906,411	\$719,000	\$744,589	31	\$481	\$495	99%
Sep-22	46	25	35	1.2	\$897,571	\$733,750	\$819,812	35	\$516	\$471	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	33	-5.71%	\$947,293	5.54%	\$790,000	7.67%	\$804,847	-1.83%	13	-62.9%	104%
Sep-22	35	-32.7%	\$897,571	12.2%	\$733,750	-6.83%	\$819,812	-4.39%	35	106%	100%
Sep-21	52	-7.14%	\$799,837	2.56%	\$787,574	6.43%	\$857,410	10.8%	17	0%	104%

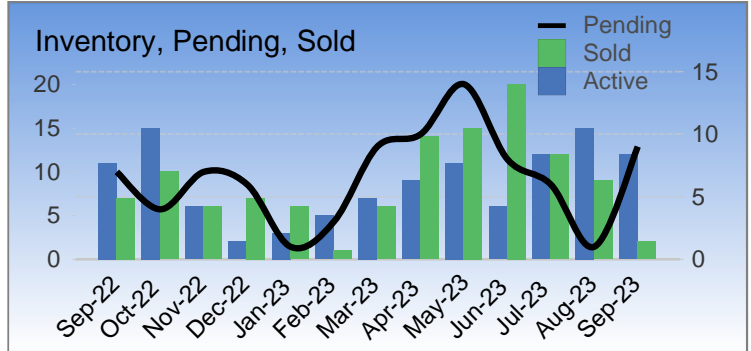
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	54	17	31	68	200
\$500-599K	53	60	90	146	218
\$600-699K	100	131	159	227	238
\$700-799K	135	179	232	149	187
\$800-899K	134	189	213	150	89
\$900-999K	87	150	155	54	48
\$1-1.299M	84	167	178	33	21
\$1.3-1.699M	27	84	63	6	12
\$1.7-1.999M	6	14	6	9	0
\$2-2.999M	9	12	18	0	3
>3M	0	0	0	0	0
Total	689	1003	1145	842	1016

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of September - approximately 1.6 months of inventory.
- Sales Activity: 2 units were sold during September
- Median Sales Price: \$2,925,000 during September
- Average price per sq.ft. in September was \$848
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 101% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	12	9	2	1.6	\$2,000,200	\$2,925,000	\$2,925,000	20	\$818	\$848	101%
Aug-23	15	1	9	1.1	\$1,913,788	\$2,105,000	\$2,096,111	21	\$774	\$843	101%
Jul-23	12	6	12	0.8	\$1,995,933	\$1,760,000	\$1,878,083	12	\$825	\$780	103%
Jun-23	6	8	20	0.4	\$1,951,407	\$2,103,000	\$2,149,336	10	\$775	\$868	106%
May-23	11	14	15	0.9	\$1,978,466	\$1,735,000	\$1,854,366	17	\$763	\$879	104%
Apr-23	9	10	14	1.3	\$2,026,731	\$1,952,500	\$2,153,761	9	\$792	\$854	105%
Mar-23	7	9	6	1.8	\$1,908,599	\$2,062,500	\$2,165,000	25	\$788	\$897	107%
Feb-23	5	3	1	1.1	\$2,419,000	\$2,625,000	\$2,625,000	4	\$808	\$845	104%
Jan-23	3	1	6	0.5	\$2,215,000	\$1,715,000	\$1,654,166	49	\$792	\$781	100%
Dec-22	2	6	7	0.3	\$1,564,300	\$1,700,000	\$1,885,514	21	\$888	\$698	97%
Nov-22	6	7	6	0.8	\$1,562,250	\$1,782,500	\$1,975,333	24	\$830	\$824	102%
Oct-22	15	4	10	1.7	\$2,008,700	\$2,215,000	\$2,249,500	18	\$821	\$808	102%
Sep-22	11	7	7	1.3	\$1,942,727	\$1,788,800	\$1,909,685	29	\$829	\$810	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	2	-71.4%	\$2,000,200	2.96%	\$2,925,000	63.5%	\$2,925,000	53.2%	20	-31%	101%
Sep-22	7	-53.3%	\$1,942,727	5.62%	\$1,788,800	-10.6%	\$1,909,685	-8.82%	29	164%	104%
Sep-21	15	0%	\$1,839,422	20.8%	\$2,000,000	39.4%	\$2,094,333	48.7%	11	37.5%	111%

Sales Activity and Price Trends

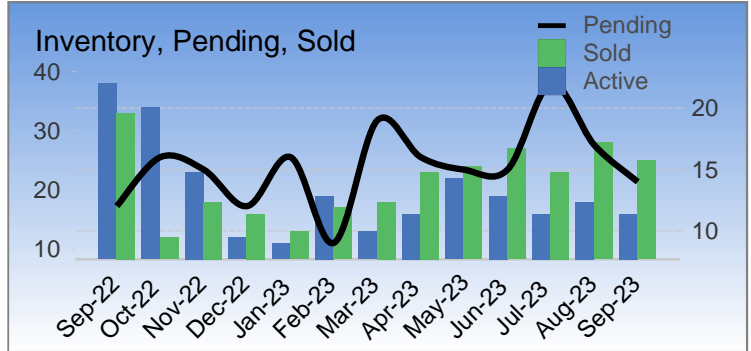
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	1	0	0	1
\$700-799K	0	0	0	4	3
\$800-899K	2	2	1	7	7
\$900-999K	5	3	5	20	20
\$1-1.299M	31	16	71	134	170
\$1.3-1.699M	124	138	263	297	269
\$1.7-1.999M	116	133	275	150	128
\$2-2.999M	210	283	340	157	109
>3M	51	139	93	37	16
Total	539	715	1048	806	725

Presented by:



Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of September - approximately 0.7 months of inventory.
- Sales Activity: 25 units were sold during September
- Median Sales Price: \$1,310,004 during September
- Average price per sq.ft. in September was \$843
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 105% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	16	14	25	0.7	\$1,311,285	\$1,310,004	\$1,343,084	16	\$797	\$843	105%
Aug-23	18	17	28	0.7	\$1,279,863	\$1,337,500	\$1,327,321	11	\$760	\$823	107%
Jul-23	16	22	23	0.6	\$1,345,790	\$1,200,000	\$1,275,304	13	\$778	\$810	106%
Jun-23	19	15	27	0.8	\$1,312,599	\$1,360,000	\$1,347,370	19	\$786	\$849	108%
May-23	22	15	24	1.1	\$1,258,079	\$1,300,500	\$1,342,070	11	\$772	\$826	107%
Apr-23	16	16	23	0.9	\$1,278,521	\$1,205,000	\$1,227,821	12	\$791	\$785	105%
Mar-23	13	19	18	0.9	\$1,224,017	\$1,142,500	\$1,207,277	19	\$814	\$780	100%
Feb-23	19	9	17	1.2	\$1,218,601	\$1,155,000	\$1,186,058	19	\$795	\$789	102%
Jan-23	11	16	13	0.7	\$1,259,097	\$1,098,000	\$1,071,589	37	\$837	\$726	96%
Dec-22	12	12	16	0.9	\$1,113,590	\$1,132,500	\$1,189,937	22	\$792	\$701	100%
Nov-22	23	15	18	1.1	\$1,105,342	\$1,125,000	\$1,165,000	33	\$793	\$768	97%
Oct-22	34	16	12	1.4	\$1,206,089	\$1,085,000	\$1,194,583	28	\$808	\$801	98%
Sep-22	38	12	33	1.4	\$1,248,060	\$1,258,000	\$1,300,999	32	\$807	\$804	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	25	-24.2%	\$1,311,285	5.07%	\$1,310,004	4.13%	\$1,343,084	3.23%	16	-50%	105%
Sep-22	33	-21.4%	\$1,248,060	1.64%	\$1,258,000	5.49%	\$1,300,999	6.26%	32	146%	98%
Sep-21	42	50%	\$1,227,906	19.5%	\$1,192,500	12.4%	\$1,224,354	10.4%	13	-18.8%	107%

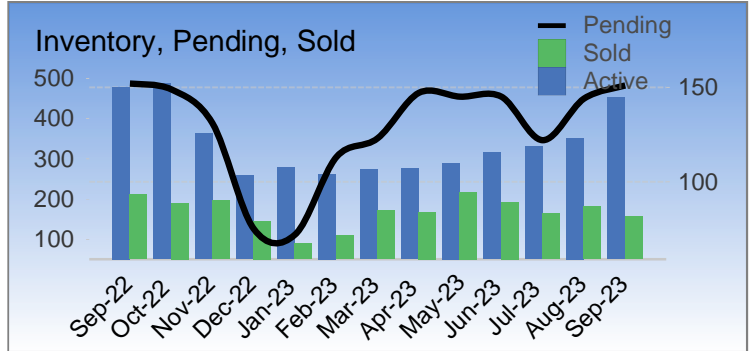
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	0	0
\$600-699K	0	0	0	2	10
\$700-799K	4	1	1	17	28
\$800-899K	8	3	15	28	72
\$900-999K	19	11	39	40	52
\$1-1.299M	75	76	155	70	67
\$1.3-1.699M	70	101	97	27	17
\$1.7-1.999M	7	12	16	0	0
\$2-2.999M	6	29	0	0	0
>3M	0	0	0	0	0
Total	189	233	324	184	246

Presented by:

Market Activity Summary:

- Inventory: 460 units were listed for sale as of the last day of September - approximately 2.8 months of inventory.
- Sales Activity: 156 units were sold during September
- Median Sales Price: \$1,132,500 during September
- Average price per sq.ft. in September was \$713
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 113% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	453	151	156	2.8	\$1,142,292	\$1,132,500	\$1,254,019	27	\$596	\$713	113%
Aug-23	352	144	181	2.0	\$1,051,920	\$975,000	\$1,145,285	26	\$586	\$659	110%
Jul-23	331	122	164	1.8	\$968,794	\$1,035,000	\$1,196,684	22	\$582	\$683	112%
Jun-23	315	145	193	1.7	\$1,134,730	\$1,075,000	\$1,294,574	21	\$607	\$706	113%
May-23	290	145	217	1.6	\$1,124,919	\$1,050,000	\$1,240,767	29	\$611	\$704	112%
Apr-23	276	147	168	1.9	\$1,209,837	\$960,000	\$1,185,562	29	\$602	\$659	112%
Mar-23	274	123	172	2.3	\$1,151,050	\$1,050,000	\$1,235,865	31	\$603	\$692	111%
Feb-23	263	113	110	2.3	\$1,128,853	\$845,000	\$1,095,526	38	\$586	\$680	108%
Jan-23	278	72	90	2.0	\$1,099,790	\$750,000	\$966,897	38	\$577	\$596	104%
Dec-22	258	75	145	1.5	\$865,475	\$850,000	\$1,030,024	37	\$541	\$630	105%
Nov-22	363	131	196	1.8	\$1,110,465	\$1,055,000	\$1,196,716	28	\$591	\$669	110%
Oct-22	487	149	190	2.3	\$1,158,366	\$1,100,500	\$1,337,913	26	\$593	\$703	111%
Sep-22	478	152	212	2.2	\$1,588,873	\$1,010,250	\$1,217,733	26	\$578	\$682	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	156	-26.4%	\$1,142,292	-28.1%	\$1,132,500	12.1%	\$1,254,019	2.98%	27	3.85%	113%
Sep-22	212	-25.6%	\$1,588,873	52%	\$1,010,250	-8.99%	\$1,217,733	-3.03%	26	36.8%	110%
Sep-21	285	2.15%	\$1,045,380	1.17%	\$1,110,000	13.3%	\$1,255,766	9.21%	19	0%	119%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	378	264	498	564	970
\$500-599K	406	456	582	480	642
\$600-699K	372	505	567	413	477
\$700-799K	313	357	526	358	546
\$800-899K	249	375	558	522	496
\$900-999K	270	411	537	330	316
\$1-1.299M	622	942	1125	816	854
\$1.3-1.699M	645	1005	1362	734	636
\$1.7-1.999M	315	537	524	179	230
\$2-2.999M	269	530	602	236	250
>3M	102	204	206	77	49
Total	3941	5586	7087	4709	5466

Presented by:

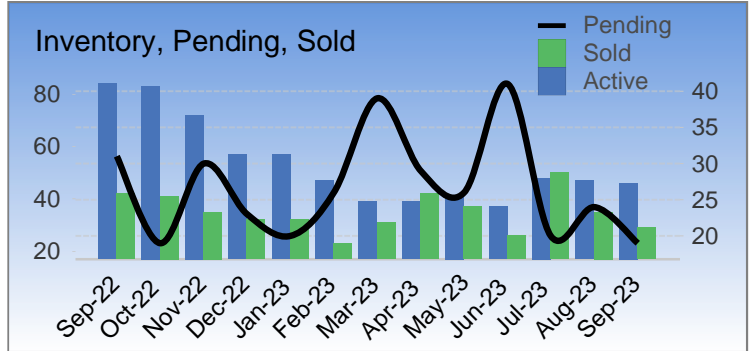


Custom geography for Oakland RES includes Oakland, Emeryville, Piedmont

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Market Activity Summary:

- Inventory: 47 units were listed for sale as of the last day of September - approximately 1.2 months of inventory.
- Sales Activity: 29 units were sold during September
- Median Sales Price: \$675,000 during September
- Average price per sq.ft. in September was \$342
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 101% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	46	19	29	1.2	\$711,396	\$675,000	\$687,825	20	\$359	\$342	101%
Aug-23	47	24	35	1.3	\$701,450	\$695,000	\$717,985	20	\$366	\$340	101%
Jul-23	48	20	50	1.3	\$719,698	\$683,000	\$716,132	23	\$369	\$337	101%
Jun-23	37	41	26	1.1	\$717,047	\$722,500	\$766,534	15	\$384	\$377	103%
May-23	41	26	37	1.1	\$755,702	\$700,000	\$706,553	23	\$337	\$344	103%
Apr-23	39	29	42	1.3	\$744,515	\$686,147	\$680,563	36	\$329	\$331	101%
Mar-23	39	39	31	1.4	\$711,768	\$674,990	\$663,161	40	\$370	\$328	99%
Feb-23	47	26	23	1.7	\$706,104	\$640,000	\$646,194	30	\$312	\$341	99%
Jan-23	57	20	32	1.8	\$710,577	\$632,537	\$636,471	36	\$320	\$353	101%
Dec-22	57	23	32	1.6	\$667,687	\$605,000	\$647,530	55	\$334	\$360	98%
Nov-22	72	30	35	1.9	\$702,517	\$631,460	\$666,496	37	\$337	\$343	99%
Oct-22	83	19	41	2.0	\$661,869	\$660,000	\$672,935	35	\$351	\$343	99%
Sep-22	84	31	42	2.0	\$681,205	\$650,000	\$678,156	29	\$345	\$363	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	29	-31%	\$711,396	4.43%	\$675,000	3.85%	\$687,825	1.43%	20	-31%	101%
Sep-22	42	-27.6%	\$681,205	-8.75%	\$650,000	-5.8%	\$678,156	-2.03%	29	52.6%	101%
Sep-21	58	-15.9%	\$746,488	27.2%	\$690,000	23.2%	\$692,206	20.7%	19	46.2%	103%

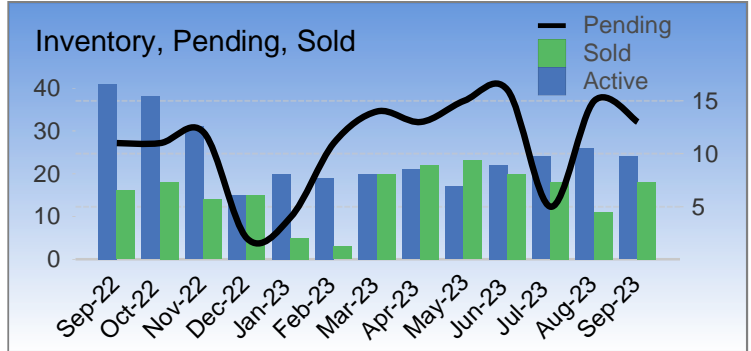
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	10	14	30	145	210
\$500-599K	49	42	125	164	125
\$600-699K	105	115	130	62	59
\$700-799K	79	98	91	18	20
\$800-899K	31	55	49	9	2
\$900-999K	8	34	9	2	0
\$1-1.299M	3	17	14	1	0
\$1.3-1.699M	1	3	1	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	1
>3M	0	0	0	0	0
Total	286	379	449	401	417

Presented by:

Market Activity Summary:

- Inventory: 24 units were listed for sale as of the last day of September - approximately 1.5 months of inventory.
- Sales Activity: 18 units were sold during September
- Median Sales Price: \$2,117,500 during September
- Average price per sq.ft. in September was \$818
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 103% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	24	13	18	1.5	\$2,151,225	\$2,117,500	\$2,214,166	15	\$815	\$818	103%
Aug-23	26	15	11	1.6	\$2,198,600	\$2,200,000	\$2,201,363	19	\$804	\$790	103%
Jul-23	24	5	18	1.2	\$2,383,944	\$2,550,000	\$2,442,333	24	\$739	\$849	103%
Jun-23	22	16	20	1.0	\$2,435,703	\$1,925,000	\$2,046,150	14	\$793	\$880	107%
May-23	17	15	23	0.8	\$2,267,833	\$2,030,000	\$2,265,510	20	\$794	\$836	104%
Apr-23	21	13	22	1.4	\$2,172,846	\$1,990,000	\$2,052,954	24	\$755	\$803	103%
Mar-23	20	14	20	2.1	\$2,266,222	\$1,887,500	\$2,076,525	39	\$809	\$812	99%
Feb-23	19	11	3	2.5	\$2,432,076	\$1,210,000	\$1,300,000	30	\$796	\$657	107%
Jan-23	20	4	5	1.8	\$2,242,846	\$1,650,000	\$1,661,448	53	\$754	\$682	95%
Dec-22	15	2	15	1.0	\$2,800,000	\$2,130,000	\$2,297,266	37	\$755	\$742	98%
Nov-22	31	12	14	1.9	\$2,308,750	\$1,642,500	\$1,825,571	30	\$764	\$719	95%
Oct-22	38	11	18	2.0	\$2,343,899	\$1,892,500	\$1,962,777	39	\$791	\$823	99%
Sep-22	41	11	16	2.2	\$2,417,962	\$2,075,000	\$2,155,500	21	\$778	\$807	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	18	12.5%	\$2,151,225	-11%	\$2,117,500	2.05%	\$2,214,166	2.72%	15	-28.6%	103%
Sep-22	16	-51.5%	\$2,417,962	15.6%	\$2,075,000	10.6%	\$2,155,500	-5.56%	21	23.5%	100%
Sep-21	33	3.13%	\$2,092,357	-11.6%	\$1,876,000	8.6%	\$2,282,333	26.1%	17	13.3%	108%

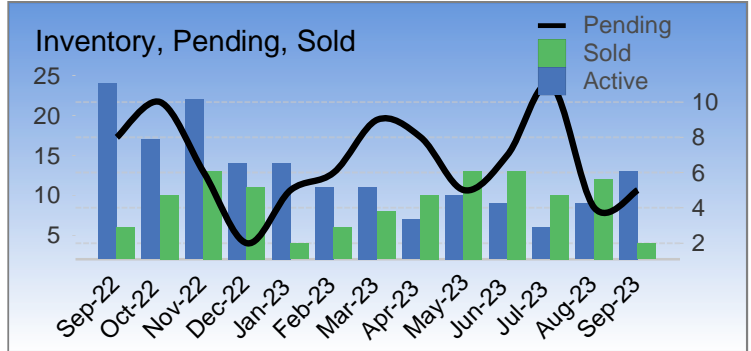
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	0	1
\$700-799K	0	0	0	2	1
\$800-899K	1	2	0	3	6
\$900-999K	0	0	1	6	5
\$1-1.299M	11	6	15	24	30
\$1.3-1.699M	31	32	56	60	76
\$1.7-1.999M	21	36	81	42	31
\$2-2.999M	48	69	97	52	37
>3M	15	38	40	10	5
Total	127	183	290	199	193

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of September - approximately 1.6 months of inventory.
- Sales Activity: 4 units were sold during September
- Median Sales Price: \$770,500 during September
- Average price per sq.ft. in September was \$565
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	13	5	4	1.6	\$765,298	\$770,500	\$810,750	13	\$493	\$565	100%
Aug-23	9	4	12	0.8	\$843,728	\$765,500	\$747,729	17	\$476	\$504	103%
Jul-23	6	11	10	0.5	\$761,072	\$730,000	\$735,630	21	\$493	\$483	106%
Jun-23	9	7	13	0.8	\$748,134	\$760,000	\$791,615	33	\$477	\$477	99%
May-23	10	5	13	1.1	\$753,522	\$795,000	\$808,307	31	\$480	\$476	105%
Apr-23	7	8	10	1.1	\$697,390	\$745,000	\$751,340	36	\$531	\$526	101%
Mar-23	11	9	8	1.8	\$754,658	\$743,000	\$763,500	21	\$465	\$451	102%
Feb-23	11	6	6	1.7	\$728,648	\$678,943	\$682,147	28	\$467	\$498	99%
Jan-23	14	5	4	1.5	\$724,737	\$615,000	\$618,750	69	\$483	\$507	98%
Dec-22	14	2	11	1.2	\$724,333	\$710,000	\$712,454	25	\$518	\$498	100%
Nov-22	22	6	13	2.3	\$741,976	\$775,000	\$801,923	47	\$483	\$445	99%
Oct-22	17	10	10	2.6	\$717,612	\$722,500	\$728,700	27	\$505	\$511	102%
Sep-22	24	8	6	3.0	\$737,155	\$837,500	\$859,833	28	\$486	\$414	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	4	-33.3%	\$765,298	3.82%	\$770,500	-8%	\$810,750	-5.71%	13	-53.6%	100%
Sep-22	6	-45.5%	\$737,155	-9.25%	\$837,500	15%	\$859,833	15.5%	28	40%	102%
Sep-21	11	-31.3%	\$812,272	27.7%	\$728,000	6.28%	\$744,454	8.43%	20	25%	106%

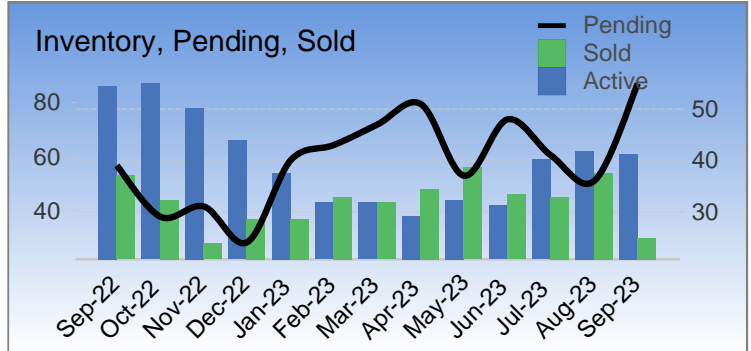
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	3	5	12
\$500-599K	3	2	7	36	62
\$600-699K	17	5	21	27	39
\$700-799K	31	37	48	14	8
\$800-899K	17	34	24	4	4
\$900-999K	5	16	11	0	0
\$1-1.299M	2	6	7	2	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	76	102	121	88	125

Presented by:

Market Activity Summary:

- Inventory: 63 units were listed for sale as of the last day of September - approximately 1.5 months of inventory.
- Sales Activity: 30 units were sold during September
- Median Sales Price: \$590,000 during September
- Average price per sq.ft. in September was \$382
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 102% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	61	55	30	1.5	\$631,974	\$590,000	\$593,433	19	\$363	\$382	102%
Aug-23	62	36	54	1.3	\$640,534	\$620,000	\$613,950	18	\$359	\$380	102%
Jul-23	59	41	45	1.3	\$611,943	\$625,000	\$642,811	17	\$371	\$380	103%
Jun-23	42	48	46	0.9	\$611,680	\$613,500	\$620,449	11	\$356	\$373	103%
May-23	44	37	56	1.0	\$637,500	\$615,000	\$607,219	18	\$358	\$385	103%
Apr-23	38	51	48	0.9	\$611,350	\$612,500	\$624,324	30	\$368	\$383	102%
Mar-23	43	47	43	1.1	\$637,743	\$580,000	\$614,907	41	\$369	\$372	101%
Feb-23	43	43	45	1.1	\$606,582	\$540,000	\$596,978	42	\$367	\$353	100%
Jan-23	54	40	37	1.7	\$645,060	\$535,000	\$562,968	31	\$367	\$369	99%
Dec-22	66	24	37	1.8	\$545,554	\$599,950	\$614,219	49	\$376	\$363	99%
Nov-22	78	31	28	1.9	\$607,358	\$619,975	\$628,711	53	\$375	\$342	98%
Oct-22	87	29	44	1.6	\$652,354	\$560,000	\$600,078	35	\$366	\$377	99%
Sep-22	86	39	53	1.4	\$634,334	\$615,000	\$613,296	28	\$357	\$386	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	30	-43.4%	\$631,974	-0.372%	\$590,000	-4.07%	\$593,433	-3.24%	19	-32.1%	102%
Sep-22	53	-17.2%	\$634,334	3.08%	\$615,000	-1.6%	\$613,296	-4.68%	28	100%	100%
Sep-21	64	-13.5%	\$615,360	16.7%	\$625,000	24.1%	\$643,439	26.5%	14	0%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	252	207	296	736	1066
\$500-599K	293	356	370	320	271
\$600-699K	294	478	367	137	149
\$700-799K	102	222	143	45	43
\$800-899K	49	140	126	5	6
\$900-999K	40	57	41	0	0
\$1-1.299M	31	52	7	0	0
\$1.3-1.699M	0	3	0	0	0
\$1.7-1.999M	0	0	0	0	3
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1061	1515	1350	1243	1538

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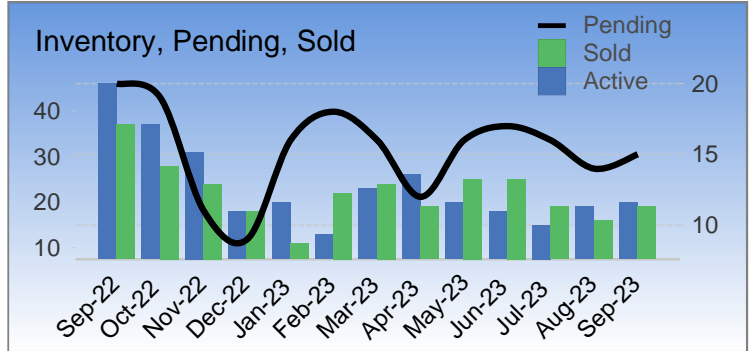
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Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of September - approximately 1.2 months of inventory.
- Sales Activity: 19 units were sold during September
- Median Sales Price: \$1,200,000 during September
- Average price per sq.ft. in September was \$651
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	20	15	19	1.2	\$1,174,886	\$1,200,000	\$1,224,983	14	\$569	\$651	102%
Aug-23	19	14	16	1.0	\$1,286,917	\$1,327,500	\$1,278,187	15	\$573	\$604	103%
Jul-23	15	16	19	0.7	\$1,218,694	\$1,200,000	\$1,177,599	15	\$611	\$665	103%
Jun-23	18	17	25	0.9	\$1,223,699	\$1,105,000	\$1,154,860	10	\$581	\$695	105%
May-23	20	16	25	0.9	\$1,067,235	\$1,084,000	\$1,082,024	18	\$584	\$702	106%
Apr-23	26	12	19	1.2	\$1,064,695	\$1,220,200	\$1,236,905	13	\$627	\$693	105%
Mar-23	23	16	24	1.2	\$1,162,621	\$935,000	\$993,566	13	\$623	\$626	101%
Feb-23	13	18	22	0.8	\$1,029,704	\$1,057,000	\$1,028,631	34	\$622	\$615	100%
Jan-23	20	16	11	1.2	\$1,071,245	\$989,000	\$1,067,272	42	\$587	\$606	101%
Dec-22	18	9	18	0.8	\$1,192,190	\$1,075,000	\$1,118,694	35	\$570	\$616	100%
Nov-22	31	11	24	1.1	\$1,112,390	\$927,500	\$1,000,583	22	\$571	\$621	100%
Oct-22	37	19	28	1.2	\$1,103,029	\$930,000	\$987,455	24	\$599	\$640	100%
Sep-22	46	20	37	1.4	\$1,005,134	\$1,065,000	\$1,085,054	28	\$605	\$681	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	19	-48.6%	\$1,174,886	16.9%	\$1,200,000	12.7%	\$1,224,983	12.9%	14	-50%	102%
Sep-22	37	-11.9%	\$1,005,134	-0.52%	\$1,065,000	10.6%	\$1,085,054	2.4%	28	100%	100%
Sep-21	42	20%	\$1,010,385	6.81%	\$962,500	6.94%	\$1,059,619	13.6%	14	16.7%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	5	3	0
\$500-599K	2	0	2	21	39
\$600-699K	20	22	36	80	109
\$700-799K	42	41	97	136	173
\$800-899K	46	86	105	114	156
\$900-999K	60	74	174	126	120
\$1-1.299M	171	246	354	138	132
\$1.3-1.699M	123	189	135	39	9
\$1.7-1.999M	15	45	18	6	3
\$2-2.999M	6	3	0	0	0
>3M	0	0	0	0	0
Total	485	706	926	663	741

Presented by:



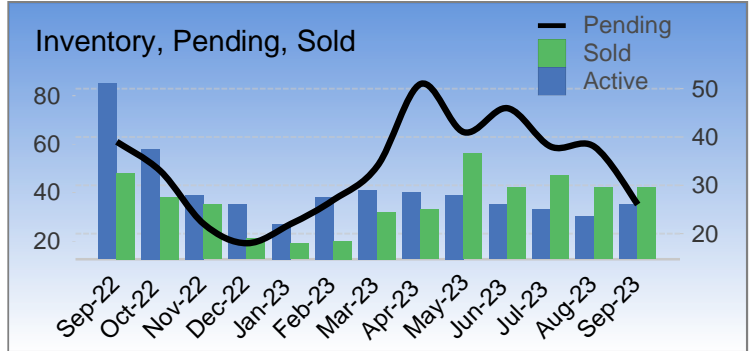
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 37 units were listed for sale as of the last day of September - approximately 0.8 months of inventory.
- Sales Activity: 42 units were sold during September
- Median Sales Price: \$1,718,500 during September
- Average price per sq.ft. in September was \$846
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 102% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	35	26	42	0.8	\$1,893,442	\$1,718,500	\$1,952,006	11	\$857	\$846	102%
Aug-23	30	38	42	0.7	\$2,184,451	\$1,855,000	\$2,085,044	16	\$865	\$856	100%
Jul-23	33	38	47	0.7	\$2,034,354	\$1,825,000	\$2,020,170	12	\$834	\$877	105%
Jun-23	35	46	42	0.8	\$2,162,684	\$1,690,000	\$1,930,478	13	\$871	\$858	105%
May-23	39	41	56	1.0	\$2,303,658	\$1,797,500	\$1,870,794	13	\$886	\$859	104%
Apr-23	40	51	33	1.4	\$2,057,756	\$1,750,000	\$1,897,272	9	\$869	\$853	104%
Mar-23	41	34	32	1.7	\$2,174,464	\$1,848,500	\$2,048,625	18	\$868	\$793	100%
Feb-23	38	27	20	2.0	\$2,468,715	\$1,491,000	\$1,701,425	36	\$850	\$768	99%
Jan-23	27	22	19	1.1	\$2,144,483	\$1,480,000	\$1,652,612	43	\$851	\$754	98%
Dec-22	35	18	21	1.1	\$2,241,429	\$1,537,000	\$1,555,333	36	\$811	\$745	96%
Nov-22	39	22	35	1.0	\$1,831,286	\$1,630,000	\$1,779,436	42	\$792	\$747	95%
Oct-22	58	33	38	1.2	\$2,121,968	\$1,599,000	\$1,884,507	28	\$824	\$770	98%
Sep-22	85	39	48	1.5	\$2,050,414	\$1,600,000	\$1,830,473	31	\$822	\$795	96%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	42	-12.5%	\$1,893,442	-7.66%	\$1,718,500	7.41%	\$1,952,006	6.64%	11	-64.5%	102%
Sep-22	48	-42.2%	\$2,050,414	17.7%	\$1,600,000	2.56%	\$1,830,473	3.64%	31	182%	96%
Sep-21	83	0%	\$1,741,455	20.1%	\$1,560,000	23.3%	\$1,766,111	19.3%	11	-63.3%	108%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	2	0	4
\$500-599K	0	0	0	6	0
\$600-699K	3	0	6	2	6
\$700-799K	0	0	10	11	11
\$800-899K	6	8	3	60	57
\$900-999K	2	6	50	173	218
\$1-1.299M	108	81	392	568	623
\$1.3-1.699M	338	453	773	330	310
\$1.7-1.999M	233	277	318	89	93
\$2-2.999M	171	339	390	189	143
>3M	102	187	167	39	39
Total	963	1351	2111	1467	1504

Presented by:



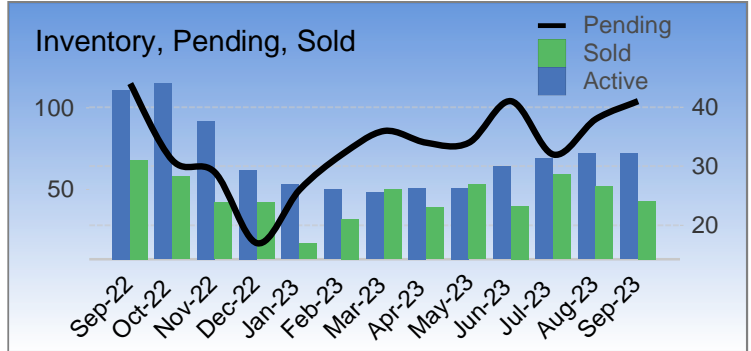
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Market Activity Summary:

- Inventory: 76 units were listed for sale as of the last day of September - approximately 1.5 months of inventory.
- Sales Activity: 43 units were sold during September
- Median Sales Price: \$710,000 during September
- Average price per sq.ft. in September was \$565
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 106% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	72	41	43	1.5	\$731,948	\$710,000	\$817,727	20	\$539	\$565	106%
Aug-23	72	38	52	1.5	\$770,145	\$712,500	\$776,307	22	\$504	\$567	106%
Jul-23	69	32	59	1.5	\$699,895	\$705,000	\$718,408	21	\$499	\$552	107%
Jun-23	64	41	40	1.5	\$731,888	\$735,000	\$778,004	22	\$498	\$526	108%
May-23	51	34	53	1.1	\$747,321	\$618,888	\$668,878	32	\$511	\$532	107%
Apr-23	51	34	39	1.3	\$757,718	\$680,000	\$758,868	31	\$485	\$491	105%
Mar-23	48	36	50	1.6	\$714,303	\$637,500	\$674,370	35	\$490	\$479	102%
Feb-23	50	32	32	1.8	\$721,572	\$660,000	\$699,968	45	\$463	\$482	101%
Jan-23	53	26	17	1.6	\$648,599	\$633,000	\$700,294	50	\$464	\$469	99%
Dec-22	62	17	42	1.3	\$885,888	\$647,500	\$720,595	43	\$484	\$527	100%
Nov-22	92	29	42	1.8	\$669,543	\$665,500	\$724,393	25	\$494	\$514	102%
Oct-22	115	31	58	2.0	\$730,236	\$675,000	\$729,401	29	\$509	\$547	103%
Sep-22	111	44	68	1.9	\$700,088	\$691,250	\$706,996	30	\$501	\$499	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	43	-36.8%	\$731,948	4.55%	\$710,000	2.71%	\$817,727	15.7%	20	-33.3%	106%
Sep-22	68	-4.23%	\$700,088	5.39%	\$691,250	-1.25%	\$706,996	-1.74%	30	36.4%	102%
Sep-21	71	-12.3%	\$664,311	8.68%	\$700,000	10.2%	\$719,538	9.69%	22	-8.33%	107%

Sales Activity and Price Trends

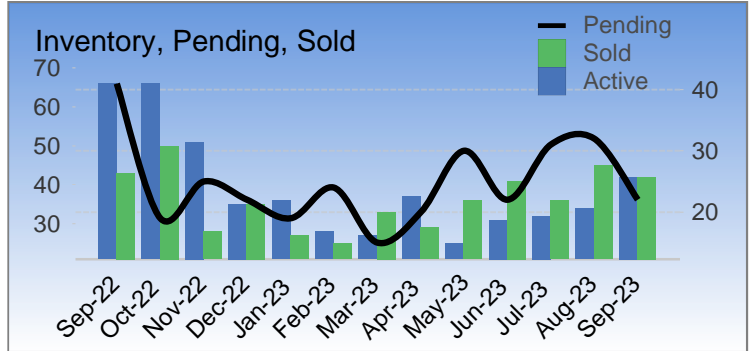
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	184	178	231	468	592
\$500-599K	216	213	378	392	479
\$600-699K	231	286	327	247	269
\$700-799K	215	279	262	173	232
\$800-899K	100	181	266	197	138
\$900-999K	77	171	170	98	51
\$1-1.299M	157	258	168	65	59
\$1.3-1.699M	71	85	84	27	22
\$1.7-1.999M	11	33	24	8	1
\$2-2.999M	4	11	5	4	1
>3M	1	1	0	1	0
Total	1267	1696	1915	1680	1844

Presented by:

Includes Richmond, North Richmond and Point Richmond
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Market Activity Summary:

- Inventory: 44 units were listed for sale as of the last day of September - approximately 1.1 months of inventory.
- Sales Activity: 42 units were sold during September
- Median Sales Price: \$840,000 during September
- Average price per sq.ft. in September was \$683
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 108% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	42	22	42	1.1	\$926,648	\$840,000	\$857,533	12	\$656	\$683	108%
Aug-23	34	32	45	0.9	\$899,398	\$900,000	\$952,151	15	\$651	\$610	107%
Jul-23	32	31	36	0.8	\$876,381	\$837,500	\$936,131	18	\$659	\$627	108%
Jun-23	31	22	41	0.9	\$898,898	\$865,000	\$919,914	10	\$647	\$666	108%
May-23	25	30	36	0.8	\$846,444	\$937,500	\$999,475	22	\$675	\$582	107%
Apr-23	37	20	29	1.3	\$925,282	\$838,000	\$887,340	18	\$640	\$613	105%
Mar-23	27	15	33	1.2	\$834,753	\$840,000	\$861,272	19	\$648	\$638	104%
Feb-23	28	24	25	1.0	\$846,638	\$778,000	\$812,120	38	\$645	\$641	103%
Jan-23	36	19	27	1.2	\$846,392	\$790,000	\$799,685	26	\$619	\$563	101%
Dec-22	35	22	35	1.0	\$842,907	\$847,000	\$872,753	36	\$636	\$575	99%
Nov-22	51	25	28	1.3	\$850,630	\$849,000	\$905,571	21	\$617	\$602	103%
Oct-22	66	19	50	1.5	\$849,261	\$870,875	\$901,671	38	\$608	\$582	100%
Sep-22	66	41	43	1.6	\$890,999	\$810,000	\$867,534	31	\$596	\$635	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	42	-2.33%	\$926,648	4%	\$840,000	3.7%	\$857,533	-1.15%	12	-61.3%	108%
Sep-22	43	-33.8%	\$890,999	6.55%	\$810,000	-10%	\$867,534	-7.5%	31	72.2%	104%
Sep-21	65	3.17%	\$836,211	9.12%	\$900,000	19.7%	\$937,881	18.1%	18	20%	110%

Sales Activity and Price Trends

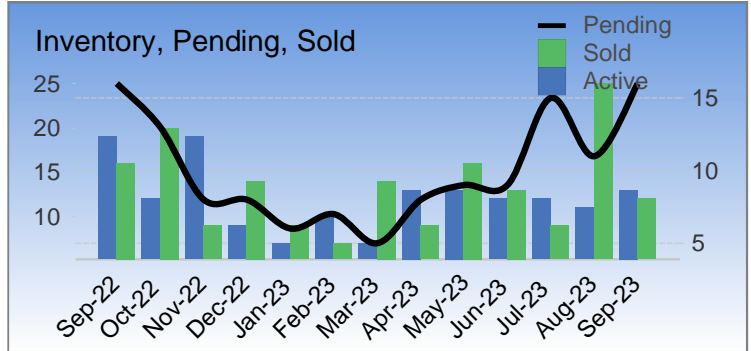
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	2	2	5	34
\$500-599K	13	8	12	33	115
\$600-699K	47	50	78	221	356
\$700-799K	170	133	174	265	240
\$800-899K	212	202	312	116	120
\$900-999K	90	167	207	55	46
\$1-1.299M	122	212	184	54	39
\$1.3-1.699M	30	97	40	4	4
\$1.7-1.999M	2	8	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	692	879	1009	753	954

Presented by:



Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of September - approximately 0.8 months of inventory.
- Sales Activity: 12 units were sold during September
- Median Sales Price: \$844,250 during September
- Average price per sq.ft. in September was \$712
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 105% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	13	16	12	0.8	\$794,293	\$844,250	\$827,541	12	\$592	\$712	105%
Aug-23	11	11	25	0.7	\$850,492	\$870,000	\$877,868	17	\$599	\$642	105%
Jul-23	12	15	9	1.0	\$827,285	\$818,000	\$791,444	17	\$644	\$764	103%
Jun-23	12	9	13	1.0	\$801,161	\$850,000	\$829,138	10	\$629	\$646	106%
May-23	13	9	16	1.0	\$790,983	\$829,400	\$837,425	14	\$624	\$574	104%
Apr-23	13	8	9	1.3	\$822,284	\$840,000	\$884,444	13	\$644	\$578	106%
Mar-23	7	5	14	0.7	\$839,765	\$820,000	\$817,642	17	\$539	\$635	103%
Feb-23	10	7	7	1.2	\$788,149	\$770,000	\$804,285	13	\$616	\$611	104%
Jan-23	7	6	9	0.8	\$773,759	\$745,000	\$749,305	50	\$559	\$628	96%
Dec-22	9	8	14	0.6	\$879,983	\$770,000	\$767,642	17	\$591	\$635	100%
Nov-22	19	8	9	1.3	\$780,282	\$838,000	\$829,444	21	\$649	\$641	102%
Oct-22	12	13	20	0.6	\$731,186	\$802,500	\$819,550	26	\$595	\$623	101%
Sep-22	19	16	16	1.0	\$803,944	\$757,500	\$774,437	22	\$606	\$637	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	12	-25%	\$794,293	-1.2%	\$844,250	11.5%	\$827,541	6.86%	12	-45.5%	105%
Sep-22	16	-23.8%	\$803,944	-1.01%	\$757,500	-11.4%	\$774,437	-10.3%	22	120%	100%
Sep-21	21	-30%	\$812,123	15.6%	\$855,000	23%	\$863,476	21.9%	10	-50%	105%

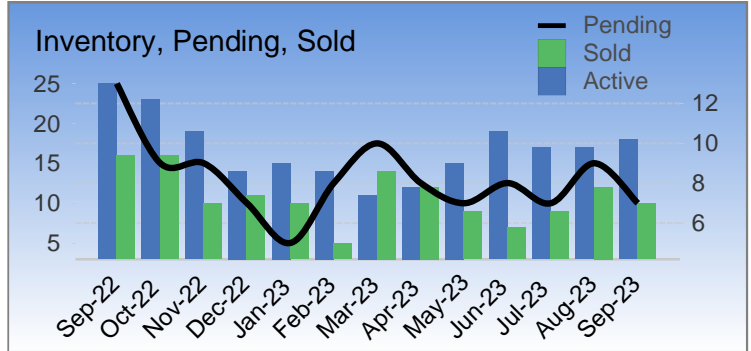
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	2	0	1	6
\$500-599K	1	2	0	3	29
\$600-699K	5	4	10	43	94
\$700-799K	28	29	32	71	48
\$800-899K	44	50	58	8	4
\$900-999K	20	29	37	1	0
\$1-1.299M	6	30	4	0	1
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	104	147	141	127	182

Presented by:

Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of September - approximately 1.8 months of inventory.
- Sales Activity: 10 units were sold during September
- Median Sales Price: \$611,000 during September
- Average price per sq.ft. in September was \$530
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 102% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	18	7	10	1.8	\$602,530	\$611,000	\$594,900	18	\$486	\$530	102%
Aug-23	17	9	12	1.9	\$685,499	\$590,000	\$605,083	31	\$521	\$506	101%
Jul-23	17	7	9	2.0	\$619,631	\$685,000	\$682,829	32	\$530	\$554	104%
Jun-23	19	8	7	2.0	\$647,782	\$640,000	\$604,285	16	\$531	\$519	105%
May-23	15	7	9	1.3	\$562,000	\$700,000	\$665,666	34	\$554	\$584	107%
Apr-23	12	8	12	1.2	\$634,495	\$697,500	\$660,500	20	\$509	\$512	106%
Mar-23	11	10	14	1.1	\$588,579	\$564,950	\$588,850	39	\$507	\$518	100%
Feb-23	14	8	5	1.8	\$645,435	\$525,000	\$513,275	39	\$531	\$412	102%
Jan-23	15	5	10	1.5	\$550,352	\$550,000	\$562,850	37	\$514	\$458	97%
Dec-22	14	7	11	1.3	\$518,622	\$565,000	\$571,727	35	\$520	\$484	103%
Nov-22	19	9	10	1.5	\$598,789	\$522,500	\$552,190	32	\$504	\$464	99%
Oct-22	23	9	16	1.3	\$650,317	\$610,000	\$624,125	39	\$499	\$505	98%
Sep-22	25	13	16	1.7	\$648,821	\$660,000	\$621,025	24	\$494	\$516	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	10	-37.5%	\$602,530	-7.13%	\$611,000	-7.42%	\$594,900	-4.21%	18	-25%	102%
Sep-22	16	-23.8%	\$648,821	0.601%	\$660,000	2.33%	\$621,025	-2.72%	24	60%	101%
Sep-21	21	16.7%	\$644,945	21.2%	\$645,000	16.2%	\$638,380	18.2%	15	-31.8%	108%

Sales Activity and Price Trends

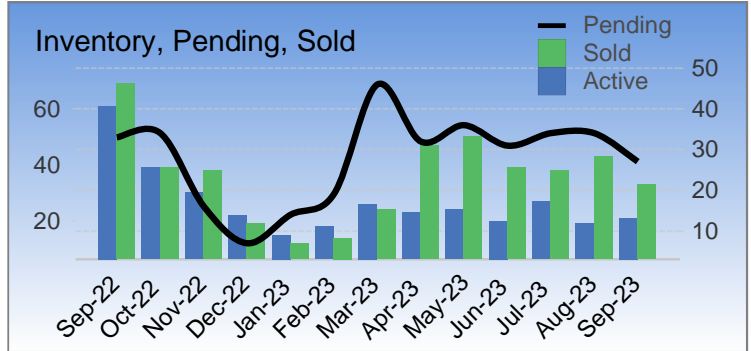
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	15	16	20	40	84
\$500-599K	26	21	52	52	49
\$600-699K	15	48	40	21	8
\$700-799K	22	30	24	2	3
\$800-899K	4	10	8	0	1
\$900-999K	1	1	2	0	0
\$1-1.299M	0	1	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	83	127	147	115	145

Presented by:



Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of September - approximately 0.6 months of inventory.
- Sales Activity: 33 units were sold during September
- Median Sales Price: \$1,770,000 during September
- Average price per sq.ft. in September was \$754
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	21	27	33	0.6	\$2,006,408	\$1,770,000	\$1,833,322	14	\$745	\$754	102%
Aug-23	19	34	43	0.5	\$1,915,703	\$1,680,000	\$1,791,255	12	\$691	\$819	104%
Jul-23	27	34	38	0.6	\$1,737,075	\$1,862,500	\$1,962,009	14	\$730	\$764	103%
Jun-23	20	31	39	0.4	\$1,924,031	\$1,850,000	\$1,898,074	11	\$704	\$783	104%
May-23	24	36	50	0.6	\$2,014,907	\$1,760,000	\$1,848,258	10	\$704	\$774	104%
Apr-23	23	32	47	0.8	\$2,039,996	\$1,715,000	\$1,832,489	22	\$724	\$774	105%
Mar-23	26	46	24	1.6	\$1,785,818	\$1,793,500	\$1,866,970	15	\$750	\$771	103%
Feb-23	18	19	14	1.2	\$1,799,062	\$1,607,500	\$1,613,196	51	\$727	\$728	98%
Jan-23	15	14	12	0.7	\$1,745,040	\$1,516,500	\$1,730,000	19	\$742	\$714	97%
Dec-22	22	7	19	0.7	\$1,926,544	\$1,500,000	\$1,611,052	43	\$751	\$697	95%
Nov-22	30	16	38	0.6	\$1,533,342	\$1,587,500	\$1,640,282	26	\$755	\$715	97%
Oct-22	39	34	39	0.7	\$1,801,823	\$1,720,000	\$1,816,307	28	\$744	\$718	98%
Sep-22	61	33	69	1.1	\$1,956,751	\$1,760,000	\$1,820,376	31	\$745	\$756	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	33	-52.2%	\$2,006,408	2.54%	\$1,770,000	0.568%	\$1,833,322	0.711%	14	-54.8%	102%
Sep-22	69	-4.17%	\$1,956,751	25%	\$1,760,000	6.67%	\$1,820,376	2.35%	31	210%	98%
Sep-21	72	-4%	\$1,565,632	20.9%	\$1,650,000	25.5%	\$1,778,572	31%	10	-9.09%	108%

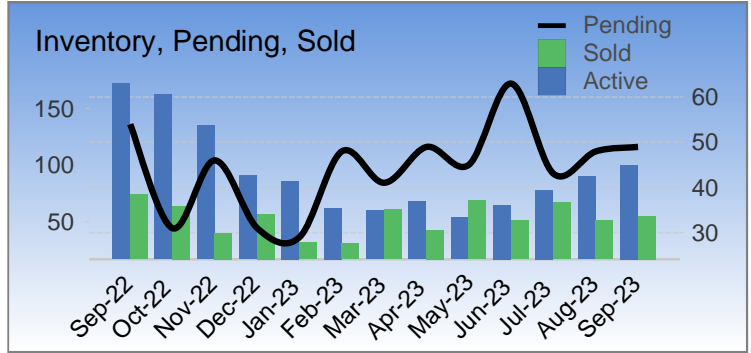
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	0	1	3	10
\$700-799K	0	0	2	12	4
\$800-899K	1	1	2	14	30
\$900-999K	0	1	4	65	79
\$1-1.299M	21	27	85	201	247
\$1.3-1.699M	106	95	283	140	126
\$1.7-1.999M	68	130	135	37	16
\$2-2.999M	86	191	124	23	21
>3M	8	36	12	0	0
Total	290	481	648	495	535

Presented by:

Market Activity Summary:

- Inventory: 102 units were listed for sale as of the last day of September - approximately 1.8 months of inventory.
- Sales Activity: 55 units were sold during September
- Median Sales Price: \$749,000 during September
- Average price per sq.ft. in September was \$364
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	100	49	55	1.8	\$767,292	\$749,000	\$798,298	22	\$446	\$364	100%
Aug-23	90	48	51	1.6	\$782,717	\$714,020	\$749,759	24	\$449	\$363	100%
Jul-23	78	43	67	1.3	\$786,064	\$710,000	\$756,777	15	\$420	\$376	102%
Jun-23	65	63	51	1.3	\$795,787	\$699,950	\$718,491	21	\$428	\$366	101%
May-23	54	45	69	1.0	\$781,449	\$700,000	\$704,398	22	\$430	\$349	100%
Apr-23	68	49	43	1.7	\$732,164	\$725,000	\$716,058	32	\$404	\$361	99%
Mar-23	60	41	61	1.5	\$764,698	\$705,000	\$720,445	44	\$406	\$346	100%
Feb-23	62	48	31	1.6	\$811,866	\$650,000	\$700,101	49	\$403	\$339	98%
Jan-23	86	29	32	2.0	\$752,022	\$685,000	\$678,489	67	\$385	\$336	97%
Dec-22	91	31	57	1.7	\$688,782	\$699,000	\$730,200	48	\$389	\$336	98%
Nov-22	135	46	40	2.3	\$797,149	\$672,500	\$695,380	41	\$377	\$341	98%
Oct-22	162	31	64	2.3	\$775,582	\$670,000	\$675,384	41	\$371	\$356	99%
Sep-22	172	54	74	2.4	\$763,766	\$695,000	\$722,522	31	\$368	\$355	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	55	-25.7%	\$767,292	0.462%	\$749,000	7.77%	\$798,298	10.5%	22	-29%	100%
Sep-22	74	-34.5%	\$763,766	3.39%	\$695,000	1.46%	\$722,522	4%	31	107%	98%
Sep-21	113	18.9%	\$738,690	32.1%	\$685,000	22.3%	\$694,734	17.7%	15	-21.1%	103%

Sales Activity and Price Trends

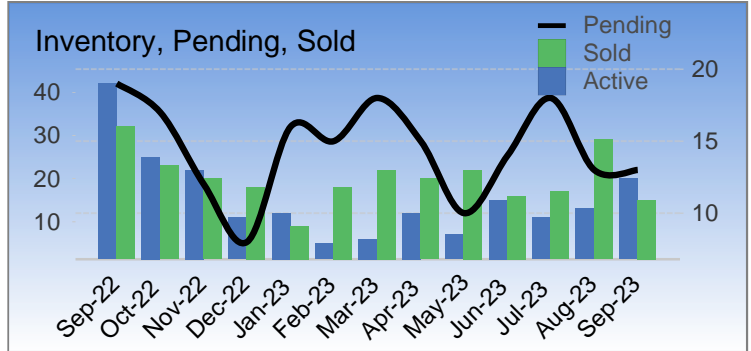
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	37	37	89	295	378
\$500-599K	75	62	152	261	242
\$600-699K	101	122	186	105	75
\$700-799K	98	136	145	38	17
\$800-899K	64	109	97	14	8
\$900-999K	29	61	40	10	7
\$1-1.299M	30	79	35	10	6
\$1.3-1.699M	3	21	12	1	2
\$1.7-1.999M	3	2	3	0	0
\$2-2.999M	1	3	2	0	0
>3M	0	0	0	0	0
Total	441	632	761	734	735

Presented by:



Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of September - approximately 1.0 months of inventory.
- Sales Activity: 15 units were sold during September
- Median Sales Price: \$1,450,000 during September
- Average price per sq.ft. in September was \$844
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 106% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	20	13	15	1.0	\$1,205,959	\$1,450,000	\$1,460,555	14	\$787	\$844	106%
Aug-23	13	13	29	0.6	\$1,401,625	\$1,325,000	\$1,390,344	15	\$797	\$790	104%
Jul-23	11	18	17	0.6	\$1,388,616	\$1,425,000	\$1,433,058	9	\$758	\$825	108%
Jun-23	15	14	16	0.8	\$1,280,315	\$1,352,500	\$1,291,437	9	\$770	\$795	105%
May-23	7	10	22	0.4	\$1,317,896	\$1,375,000	\$1,415,156	8	\$748	\$790	106%
Apr-23	12	15	20	0.7	\$1,349,479	\$1,288,000	\$1,298,949	8	\$755	\$792	105%
Mar-23	6	18	22	0.4	\$1,284,119	\$1,290,000	\$1,293,818	24	\$663	\$785	106%
Feb-23	5	15	18	0.3	\$1,260,563	\$1,340,000	\$1,328,272	14	\$657	\$758	101%
Jan-23	12	16	9	0.8	\$1,335,636	\$1,306,500	\$1,203,055	49	\$753	\$718	97%
Dec-22	11	8	18	0.6	\$1,088,667	\$1,225,000	\$1,271,277	27	\$740	\$750	101%
Nov-22	22	12	20	0.9	\$1,297,718	\$1,242,500	\$1,323,945	31	\$785	\$689	96%
Oct-22	25	17	23	1.0	\$1,297,752	\$1,410,000	\$1,355,056	26	\$780	\$719	99%
Sep-22	42	19	32	1.8	\$1,337,723	\$1,299,500	\$1,302,503	31	\$764	\$729	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	15	-53.1%	\$1,205,959	-9.85%	\$1,450,000	11.6%	\$1,460,555	12.1%	14	-54.8%	106%
Sep-22	32	3.23%	\$1,337,723	9.26%	\$1,299,500	-5.56%	\$1,302,503	-8%	31	244%	98%
Sep-21	31	55%	\$1,224,378	21.8%	\$1,376,000	29.8%	\$1,415,839	30.3%	9	-10%	112%

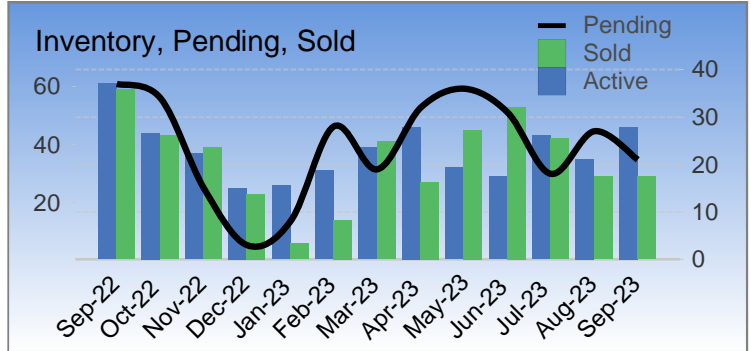
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	3	3
\$600-699K	0	1	3	9	13
\$700-799K	1	3	8	15	48
\$800-899K	8	9	17	33	65
\$900-999K	13	7	20	36	54
\$1-1.299M	41	42	92	62	58
\$1.3-1.699M	83	83	106	11	16
\$1.7-1.999M	12	31	22	1	0
\$2-2.999M	5	18	10	0	0
>3M	0	1	0	0	0
Total	163	195	279	170	257

Presented by:

Market Activity Summary:

- Inventory: 47 units were listed for sale as of the last day of September - approximately 1.4 months of inventory.
- Sales Activity: 29 units were sold during September
- Median Sales Price: \$1,500,000 during September
- Average price per sq.ft. in September was \$769
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 104% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-23	46	21	29	1.4	\$1,604,473	\$1,500,000	\$1,660,224	21	\$761	\$769	104%
Aug-23	35	27	29	0.8	\$1,614,513	\$1,400,000	\$1,484,896	18	\$776	\$760	103%
Jul-23	43	18	42	0.9	\$1,750,152	\$1,505,000	\$1,729,309	16	\$792	\$753	105%
Jun-23	29	31	53	0.7	\$1,716,129	\$1,527,000	\$1,649,294	18	\$769	\$746	104%
May-23	32	36	45	0.9	\$1,795,876	\$1,615,000	\$1,793,666	19	\$744	\$731	106%
Apr-23	46	32	27	1.7	\$1,843,247	\$1,425,000	\$1,532,888	18	\$723	\$793	101%
Mar-23	39	19	41	1.9	\$1,724,710	\$1,515,000	\$1,576,325	20	\$757	\$729	102%
Feb-23	31	28	14	2.2	\$1,819,711	\$1,480,000	\$1,644,744	23	\$735	\$687	104%
Jan-23	26	8	6	1.2	\$1,859,978	\$1,430,000	\$1,741,660	42	\$714	\$678	101%
Dec-22	25	3	23	0.7	\$2,073,646	\$1,450,000	\$1,462,978	24	\$712	\$707	100%
Nov-22	37	15	39	0.8	\$1,693,766	\$1,425,000	\$1,451,718	20	\$722	\$723	99%
Oct-22	44	34	43	1.0	\$1,525,222	\$1,500,000	\$1,565,754	22	\$725	\$731	101%
Sep-22	61	37	59	1.2	\$1,607,306	\$1,480,000	\$1,602,584	22	\$716	\$762	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-23	29	-50.8%	\$1,604,473	-0.176%	\$1,500,000	1.35%	\$1,660,224	3.6%	21	-4.55%	104%
Sep-22	59	-9.23%	\$1,607,306	11.1%	\$1,480,000	2.78%	\$1,602,584	5.84%	22	83.3%	99%
Sep-21	65	-18.8%	\$1,446,189	8.23%	\$1,440,000	19.1%	\$1,514,151	14%	12	-33.3%	109%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	2
\$500-599K	0	2	0	0	4
\$600-699K	2	0	4	2	10
\$700-799K	0	0	8	24	22
\$800-899K	4	10	20	58	78
\$900-999K	8	10	54	96	110
\$1-1.299M	108	112	294	320	368
\$1.3-1.699M	228	334	482	264	208
\$1.7-1.999M	104	150	200	66	46
\$2-2.999M	66	174	106	20	14
>3M	24	34	14	2	4
Total	544	826	1182	852	866

Presented by:

