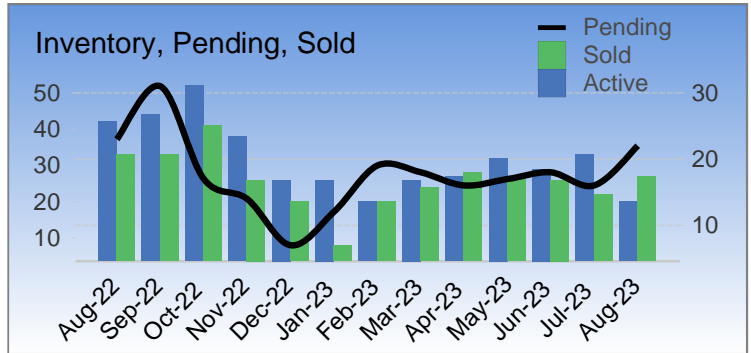


Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of August - approximately 0.8 months of inventory.
- Sales Activity: 27 units were sold during August
- Median Sales Price: \$1,355,000 during August
- Average price per sq.ft. in August was \$845
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 115% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	20	22	27	0.8	\$1,293,413	\$1,355,000	\$1,357,687	17	\$693	\$845	115%
Jul-23	33	16	22	1.4	\$1,232,999	\$1,387,500	\$1,460,763	12	\$710	\$821	117%
Jun-23	29	18	26	1.1	\$1,353,100	\$1,505,500	\$1,500,211	16	\$702	\$833	116%
May-23	32	17	27	1.2	\$1,519,104	\$1,300,000	\$1,388,037	22	\$779	\$826	113%
Apr-23	27	16	28	1.1	\$1,343,432	\$1,350,000	\$1,312,535	18	\$756	\$804	110%
Mar-23	26	18	24	1.5	\$1,259,305	\$1,300,000	\$1,332,112	14	\$711	\$850	116%
Feb-23	20	19	20	1.3	\$1,175,520	\$1,163,500	\$1,177,650	25	\$684	\$845	112%
Jan-23	26	12	8	1.4	\$999,344	\$1,237,500	\$1,242,384	34	\$756	\$679	104%
Dec-22	26	7	20	0.9	\$1,109,716	\$1,337,500	\$1,434,699	29	\$720	\$764	104%
Nov-22	38	14	26	1.1	\$1,173,754	\$1,350,000	\$1,360,277	22	\$744	\$759	107%
Oct-22	52	17	41	1.5	\$1,408,710	\$1,362,000	\$1,420,336	19	\$741	\$817	112%
Sep-22	44	31	33	1.3	\$1,326,174	\$1,375,000	\$1,386,340	35	\$741	\$800	109%
Aug-22	42	23	33	1.2	\$1,304,866	\$1,625,000	\$1,514,075	15	\$751	\$770	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	27	-18.2%	\$1,293,413	-0.878%	\$1,355,000	-16.6%	\$1,357,687	-10.3%	17	13.3%	115%
Aug-22	33	-26.7%	\$1,304,866	6.46%	\$1,625,000	18.2%	\$1,514,075	5.69%	15	7.14%	113%
Aug-21	45	25%	\$1,225,741	2.54%	\$1,375,000	14.6%	\$1,432,617	10%	14	-12.5%	121%

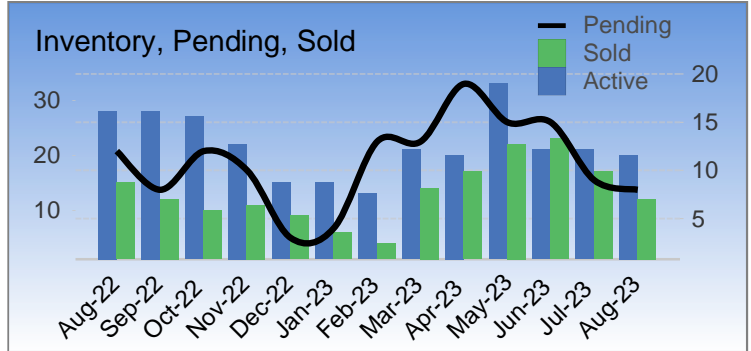
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	1	0	2
\$500-599K	0	1	0	1	2
\$600-699K	0	4	3	6	6
\$700-799K	6	2	7	5	14
\$800-899K	6	6	6	12	22
\$900-999K	18	7	10	14	31
\$1-1.299M	50	51	79	79	94
\$1.3-1.699M	57	97	134	42	60
\$1.7-1.999M	19	32	38	10	8
\$2-2.999M	10	36	24	7	4
>3M	0	3	1	1	0
Total	166	240	303	177	243

Presented by:

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of August - approximately 1.2 months of inventory.
- Sales Activity: 12 units were sold during August
- Median Sales Price: \$2,450,000 during August
- Average price per sq.ft. in August was \$830
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	20	8	12	1.2	\$2,856,571	\$2,450,000	\$2,474,166	21	\$968	\$830	101%
Jul-23	21	9	17	1.0	\$2,738,574	\$2,575,000	\$2,739,000	21	\$982	\$856	103%
Jun-23	21	15	23	1.0	\$2,940,678	\$3,025,000	\$3,100,347	15	\$926	\$860	101%
May-23	33	15	22	1.9	\$3,417,197	\$2,464,000	\$2,895,775	28	\$917	\$823	104%
Apr-23	20	19	17	1.8	\$2,921,460	\$3,069,000	\$3,052,699	29	\$989	\$789	99%
Mar-23	21	13	14	2.6	\$3,243,339	\$2,329,400	\$2,612,878	11	\$886	\$803	99%
Feb-23	13	13	4	2.1	\$3,207,453	\$2,470,500	\$2,597,750	18	\$831	\$867	102%
Jan-23	15	4	6	1.7	\$3,738,879	\$2,850,000	\$2,786,166	27	\$845	\$679	97%
Dec-22	15	3	9	1.5	\$3,799,500	\$2,090,000	\$2,711,666	29	\$880	\$722	96%
Nov-22	22	10	11	2.0	\$3,689,892	\$2,235,000	\$2,546,818	31	\$889	\$807	97%
Oct-22	27	12	10	2.2	\$3,143,044	\$2,412,000	\$2,391,900	45	\$892	\$714	97%
Sep-22	28	8	12	2.2	\$3,433,416	\$2,890,000	\$3,597,816	40	\$904	\$764	98%
Aug-22	28	12	15	2.4	\$2,999,038	\$2,220,000	\$2,815,033	25	\$841	\$773	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	12	-20%	\$2,856,571	-4.75%	\$2,450,000	10.4%	\$2,474,166	-12.1%	21	-16%	101%
Aug-22	15	-21.1%	\$2,999,038	21.7%	\$2,220,000	-7.88%	\$2,815,033	5.17%	25	56.3%	98%
Aug-21	19	-32.1%	\$2,464,678	-10.3%	\$2,410,000	28.5%	\$2,676,578	1.12%	16	-48.4%	107%

Sales Activity and Price Trends

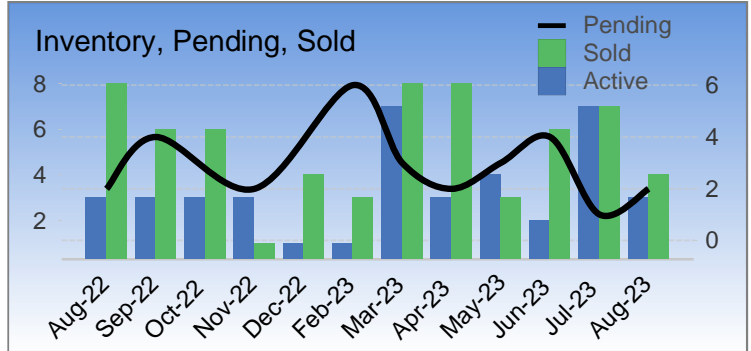
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	1	0	0	0
\$900-999K	0	0	0	1	1
\$1-1.299M	1	0	1	7	12
\$1.3-1.699M	8	5	14	41	40
\$1.7-1.999M	14	8	24	26	35
\$2-2.999M	42	47	114	45	44
>3M	42	55	61	12	9
Total	107	116	214	132	141

Presented by:



Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of August - approximately 0.7 months of inventory.
- Sales Activity: 4 units were sold during August
- Median Sales Price: \$1,676,500 during August
- Average price per sq.ft. in August was \$1,126
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 129% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	3	2	4	0.7	\$1,331,500	\$1,676,500	\$1,700,750	12	\$807	\$1,126	129%
Jul-23	7	1	7	1.3	\$1,162,333	\$1,200,000	\$1,285,714	10	\$873	\$1,082	126%
Jun-23	2	4	6	0.4	\$1,034,400	\$1,300,500	\$1,483,500	10	\$870	\$1,179	130%
May-23	4	3	3	0.6	\$1,132,666	\$1,110,000	\$1,080,000	13	\$904	\$1,061	138%
Apr-23	3	2	8	0.5	\$792,666	\$1,325,000	\$1,478,875	21	\$857	\$1,047	123%
Mar-23	7	3	8	1.9	\$1,089,177	\$1,450,000	\$1,451,250	9	\$733	\$1,040	138%
Feb-23	1	6	3	0.4	\$1,015,500	\$1,270,000	\$1,460,000	7	\$881	\$842	102%
Dec-22	1	0	4	0.3	\$1,399,000	\$1,300,000	\$1,292,900	18	\$1,387	\$1,024	126%
Nov-22	3	2	1	0.7	\$1,034,500	\$950,000	\$950,000	12	\$870	\$791	106%
Oct-22	3	0	6	0.5	\$1,296,500	\$1,112,500	\$1,171,000	9	\$841	\$1,074	123%
Sep-22	3	4	6	0.4	\$947,500	\$1,109,500	\$1,134,833	32	\$898	\$953	105%
Aug-22	3	2	8	0.4	\$1,114,333	\$1,525,000	\$1,593,750	18	\$827	\$937	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	4	-50%	\$1,331,500	19.5%	\$1,676,500	9.93%	\$1,700,750	6.71%	12	-33.3%	129%
Aug-22	8	-11.1%	\$1,114,333	-0.801%	\$1,525,000	-4.98%	\$1,593,750	-11.5%	18	28.6%	111%
Aug-21	9	28.6%	\$1,123,333	-4.44%	\$1,605,000	35.4%	\$1,801,444	55.1%	14	0%	121%

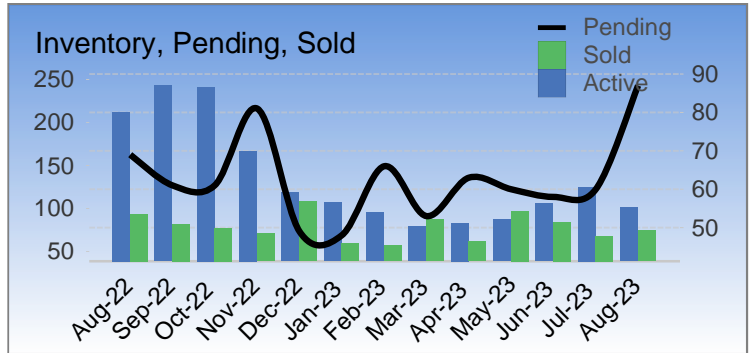
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	1	0	2
\$700-799K	0	1	0	1	3
\$800-899K	2	2	3	5	6
\$900-999K	3	1	4	4	8
\$1-1.299M	12	12	19	13	23
\$1.3-1.699M	9	26	25	14	18
\$1.7-1.999M	0	9	12	3	1
\$2-2.999M	9	7	10	1	1
>3M	0	0	0	0	0
Total	35	58	74	41	62

Presented by:

Market Activity Summary:

- Inventory: 105 units were listed for sale as of the last day of August - approximately 1.4 months of inventory.
- Sales Activity: 74 units were sold during August
- Median Sales Price: \$650,000 during August
- Average price per sq.ft. in August was \$328
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 102% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	101	87	74	1.4	\$611,306	\$650,000	\$645,540	26	\$339	\$328	102%
Jul-23	125	60	68	1.6	\$634,151	\$633,500	\$646,394	16	\$333	\$340	103%
Jun-23	106	58	84	1.4	\$646,742	\$650,000	\$639,961	21	\$322	\$336	103%
May-23	87	60	97	1.1	\$649,443	\$645,000	\$632,737	27	\$323	\$348	102%
Apr-23	83	63	61	1.3	\$652,469	\$660,000	\$624,851	33	\$316	\$323	102%
Mar-23	79	53	87	1.2	\$612,796	\$605,000	\$603,717	41	\$322	\$340	101%
Feb-23	95	66	57	1.3	\$622,689	\$610,000	\$622,804	51	\$322	\$311	99%
Jan-23	107	48	59	1.4	\$680,973	\$605,000	\$599,693	43	\$321	\$321	100%
Dec-22	118	49	108	1.4	\$618,730	\$597,000	\$619,614	44	\$324	\$320	99%
Nov-22	167	81	71	2.3	\$620,857	\$600,000	\$613,619	32	\$327	\$343	100%
Oct-22	241	61	77	2.9	\$659,033	\$625,000	\$640,815	41	\$326	\$353	99%
Sep-22	243	61	82	2.6	\$658,792	\$627,500	\$649,818	35	\$329	\$343	100%
Aug-22	212	69	93	2.1	\$636,793	\$639,000	\$650,325	23	\$337	\$363	99%

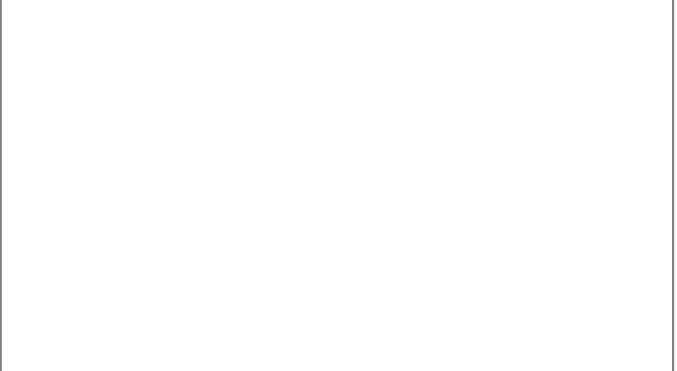
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	74	-20.4%	\$611,306	-4%	\$650,000	1.72%	\$645,540	-0.736%	26	13%	102%
Aug-22	93	-34.5%	\$636,793	-0.141%	\$639,000	2.24%	\$650,325	2.62%	23	76.9%	99%
Aug-21	142	25.7%	\$637,691	22.6%	\$625,000	26.3%	\$633,752	25.5%	13	-27.8%	107%

Sales Activity and Price Trends

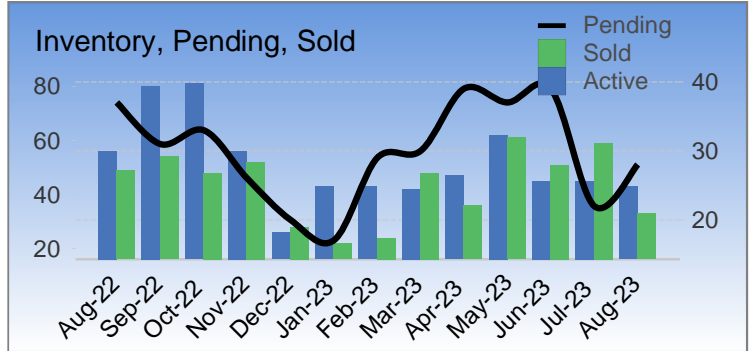
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	95	71	166	401	485
\$500-599K	123	141	245	227	237
\$600-699K	188	235	196	52	53
\$700-799K	101	174	110	11	8
\$800-899K	34	123	61	2	0
\$900-999K	9	38	14	0	0
\$1-1.299M	3	14	1	1	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	553	797	793	694	783

Presented by:



Market Activity Summary:

- Inventory: 43 units were listed for sale as of the last day of August - approximately 0.9 months of inventory.
- Sales Activity: 33 units were sold during August
- Median Sales Price: \$1,430,000 during August
- Average price per sq.ft. in August was \$960
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 117% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	43	28	33	0.9	\$1,370,127	\$1,430,000	\$1,584,963	21	\$822	\$960	117%
Jul-23	45	22	59	0.8	\$1,541,855	\$1,490,000	\$1,496,126	29	\$840	\$880	115%
Jun-23	45	39	51	0.9	\$1,515,903	\$1,600,000	\$1,698,301	17	\$826	\$963	123%
May-23	62	37	61	1.3	\$1,480,564	\$1,640,000	\$1,688,973	17	\$816	\$951	120%
Apr-23	47	39	36	1.3	\$1,540,048	\$1,605,500	\$1,739,194	17	\$823	\$948	118%
Mar-23	42	30	48	1.3	\$1,530,480	\$1,505,000	\$1,610,697	25	\$823	\$933	116%
Feb-23	43	29	24	1.8	\$1,479,509	\$1,545,000	\$1,729,625	29	\$843	\$895	115%
Jan-23	43	17	22	1.3	\$1,576,753	\$1,357,500	\$1,562,886	38	\$869	\$784	107%
Dec-22	26	20	28	0.6	\$1,602,357	\$1,387,000	\$1,524,910	33	\$865	\$892	109%
Nov-22	56	26	52	1.1	\$1,310,451	\$1,472,500	\$1,589,730	19	\$809	\$887	113%
Oct-22	81	33	48	1.6	\$1,392,955	\$1,480,000	\$1,506,135	24	\$824	\$922	112%
Sep-22	80	31	54	1.5	\$1,461,573	\$1,650,000	\$1,676,720	20	\$818	\$965	118%
Aug-22	56	37	49	0.9	\$1,451,331	\$1,520,000	\$1,701,714	20	\$852	\$932	121%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	33	-32.7%	\$1,370,127	-5.6%	\$1,430,000	-5.92%	\$1,584,963	-6.86%	21	5%	117%
Aug-22	49	-38.7%	\$1,451,331	-0.699%	\$1,520,000	-5%	\$1,701,714	0.464%	20	17.6%	121%
Aug-21	80	33.3%	\$1,461,548	1.38%	\$1,600,000	20.3%	\$1,693,856	13.6%	17	-37%	124%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	5	0	0	6	5
\$600-699K	9	0	0	0	15
\$700-799K	30	6	9	14	29
\$800-899K	24	14	35	47	70
\$900-999K	31	19	66	61	111
\$1-1.299M	185	170	236	247	288
\$1.3-1.699M	266	400	485	254	444
\$1.7-1.999M	144	224	236	89	78
\$2-2.999M	169	329	252	101	119
>3M	32	129	84	12	17
Total	895	1291	1403	831	1176

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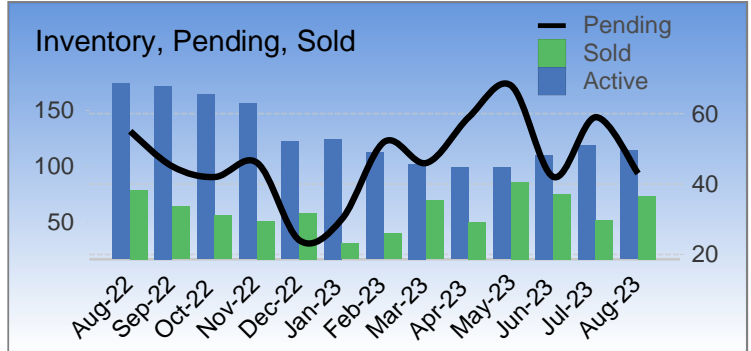
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 117 units were listed for sale as of the last day of August - approximately 1.8 months of inventory.
- Sales Activity: 73 units were sold during August
- Median Sales Price: \$770,000 during August
- Average price per sq.ft. in August was \$390
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	114	43	73	1.8	\$838,853	\$770,000	\$802,881	25	\$440	\$390	100%
Jul-23	119	59	52	1.7	\$874,834	\$867,500	\$886,669	26	\$448	\$359	100%
Jun-23	110	42	75	1.6	\$918,631	\$805,000	\$841,514	34	\$440	\$378	101%
May-23	99	68	86	1.5	\$888,543	\$818,500	\$872,799	33	\$439	\$383	99%
Apr-23	99	59	50	1.9	\$885,794	\$890,000	\$951,771	48	\$443	\$369	98%
Mar-23	102	46	69	2.2	\$908,052	\$746,000	\$804,598	34	\$469	\$362	99%
Feb-23	112	52	40	2.7	\$826,712	\$760,000	\$817,825	43	\$484	\$356	100%
Jan-23	124	30	31	2.7	\$964,636	\$758,000	\$788,572	58	\$467	\$354	96%
Dec-22	122	24	58	2.2	\$1,130,643	\$775,500	\$835,735	51	\$450	\$352	98%
Nov-22	156	46	51	2.8	\$848,096	\$760,000	\$781,969	45	\$418	\$372	98%
Oct-22	164	42	56	2.5	\$901,397	\$836,250	\$929,239	43	\$428	\$389	98%
Sep-22	172	45	64	2.3	\$903,303	\$786,500	\$790,523	38	\$421	\$383	99%
Aug-22	174	55	79	2.1	\$973,280	\$825,000	\$857,164	31	\$416	\$392	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	73	-7.59%	\$838,853	-13.8%	\$770,000	-6.67%	\$802,881	-6.33%	25	-19.4%	100%
Aug-22	79	-28.2%	\$973,280	6.7%	\$825,000	6.45%	\$857,164	4.68%	31	121%	99%
Aug-21	110	-7.56%	\$912,151	28.9%	\$775,000	11.2%	\$818,824	14.9%	14	-51.7%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	45	38	122	445	582
\$500-599K	149	159	419	737	829
\$600-699K	372	308	610	622	643
\$700-799K	362	499	619	393	351
\$800-899K	279	448	511	191	167
\$900-999K	164	330	394	92	45
\$1-1.299M	212	470	350	70	57
\$1.3-1.699M	79	167	81	16	8
\$1.7-1.999M	13	19	8	1	1
\$2-2.999M	6	13	16	2	2
>3M	2	0	4	1	0
Total	1683	2451	3134	2570	2685

Presented by:



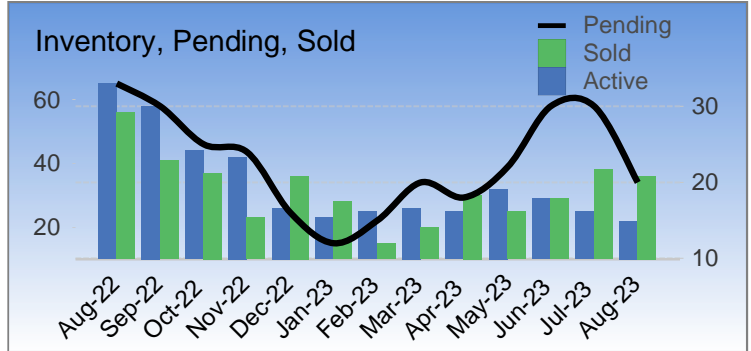
Includes Brentwood, Bethel Island, Byron, and Knightsen

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of August - approximately 0.6 months of inventory.
- Sales Activity: 36 units were sold during August
- Median Sales Price: \$1,215,000 during August
- Average price per sq.ft. in August was \$687
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	22	20	36	0.6	\$1,300,021	\$1,215,000	\$1,250,848	32	\$777	\$687	104%
Jul-23	25	30	38	0.8	\$1,266,229	\$1,227,000	\$1,266,623	11	\$742	\$679	107%
Jun-23	29	30	29	1.0	\$1,232,275	\$1,290,000	\$1,331,741	28	\$743	\$691	105%
May-23	32	22	25	1.3	\$1,354,747	\$1,220,000	\$1,303,720	24	\$697	\$632	104%
Apr-23	25	18	30	1.2	\$1,418,821	\$1,295,000	\$1,294,653	24	\$744	\$655	105%
Mar-23	26	20	20	1.3	\$1,315,526	\$1,191,000	\$1,276,900	20	\$687	\$623	105%
Feb-23	25	15	15	1.0	\$1,208,343	\$1,075,000	\$1,121,366	36	\$746	\$690	101%
Jan-23	23	12	28	0.8	\$1,429,541	\$1,050,000	\$1,165,696	32	\$698	\$650	98%
Dec-22	26	16	36	0.9	\$1,126,050	\$1,018,000	\$1,110,749	32	\$769	\$679	102%
Nov-22	42	24	23	1.3	\$1,070,497	\$1,100,000	\$1,150,864	28	\$747	\$643	99%
Oct-22	44	25	37	1.0	\$1,066,981	\$1,200,000	\$1,190,524	27	\$759	\$667	102%
Sep-22	58	30	41	1.3	\$1,263,802	\$1,020,000	\$1,184,730	28	\$721	\$663	99%
Aug-22	65	33	56	1.4	\$1,316,799	\$1,140,000	\$1,196,892	26	\$707	\$669	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	36	-35.7%	\$1,300,021	-1.27%	\$1,215,000	6.58%	\$1,250,848	4.51%	32	23.1%	104%
Aug-22	56	1.82%	\$1,316,799	11.6%	\$1,140,000	-8.8%	\$1,196,892	-4.52%	26	136%	99%
Aug-21	55	-9.84%	\$1,179,629	31.6%	\$1,250,000	31.6%	\$1,253,497	24.3%	11	-26.7%	112%

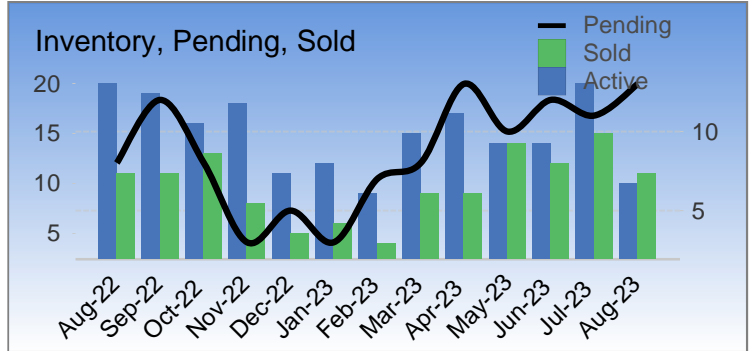
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	0	0	1
\$500-599K	0	0	0	3	7
\$600-699K	3	2	3	20	40
\$700-799K	6	8	22	49	47
\$800-899K	18	19	36	51	61
\$900-999K	33	27	42	45	37
\$1-1.299M	58	81	105	90	75
\$1.3-1.699M	65	105	113	24	21
\$1.7-1.999M	14	29	19	3	2
\$2-2.999M	5	17	6	0	2
>3M	2	0	2	0	0
Total	205	288	348	285	293

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of August - approximately 0.8 months of inventory.
- Sales Activity: 11 units were sold during August
- Median Sales Price: \$1,120,000 during August
- Average price per sq.ft. in August was \$533
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	10	13	11	0.8	\$1,032,052	\$1,120,000	\$1,139,363	17	\$460	\$533	104%
Jul-23	20	11	15	1.5	\$1,136,202	\$1,325,000	\$1,322,819	31	\$506	\$521	99%
Jun-23	14	12	12	1.2	\$1,195,678	\$1,270,000	\$1,300,241	20	\$515	\$548	102%
May-23	14	10	14	1.7	\$1,308,928	\$1,062,500	\$1,101,135	20	\$518	\$580	106%
Apr-23	17	13	9	2.3	\$1,234,847	\$1,215,000	\$1,177,021	16	\$540	\$569	111%
Mar-23	15	8	9	2.4	\$1,146,857	\$1,221,000	\$1,175,444	19	\$513	\$528	103%
Feb-23	9	7	4	1.8	\$1,203,414	\$1,200,050	\$1,147,525	79	\$528	\$573	106%
Jan-23	12	3	6	1.9	\$1,319,557	\$1,055,000	\$1,121,666	32	\$546	\$496	99%
Dec-22	11	5	5	1.4	\$1,087,933	\$1,090,000	\$1,140,200	38	\$562	\$491	102%
Nov-22	18	3	8	1.7	\$1,212,362	\$1,015,000	\$1,010,875	34	\$544	\$493	99%
Oct-22	16	8	13	1.4	\$1,129,099	\$1,030,000	\$1,026,153	29	\$542	\$481	98%
Sep-22	19	12	11	1.7	\$1,261,318	\$1,075,000	\$1,085,272	18	\$538	\$522	99%
Aug-22	20	8	11	1.6	\$1,163,579	\$1,024,950	\$1,122,268	48	\$536	\$491	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	11	0%	\$1,032,052	-11.3%	\$1,120,000	9.27%	\$1,139,363	1.52%	17	-64.6%	104%
Aug-22	11	-26.7%	\$1,163,579	-12.9%	\$1,024,950	3.53%	\$1,122,268	9.12%	48	200%	101%
Aug-21	15	15.4%	\$1,335,322	5.37%	\$990,000	1.02%	\$1,028,466	11%	16	6.67%	104%

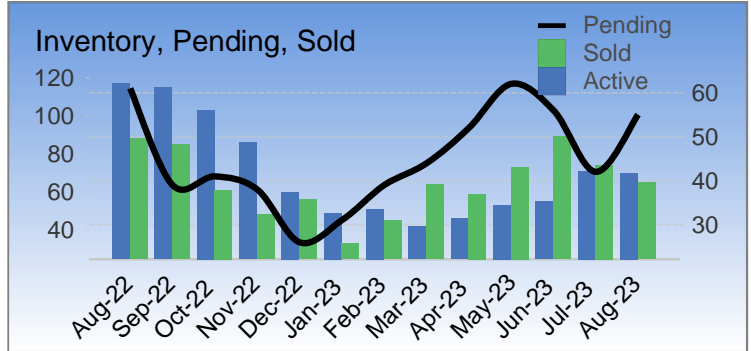
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	6
\$600-699K	0	0	3	7	13
\$700-799K	2	4	8	17	14
\$800-899K	5	9	11	23	32
\$900-999K	9	10	21	22	21
\$1-1.299M	33	30	49	14	19
\$1.3-1.699M	25	44	21	3	2
\$1.7-1.999M	1	6	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	75	104	113	87	107

Presented by:

Market Activity Summary:

- Inventory: 73 units were listed for sale as of the last day of August - approximately 1.0 months of inventory.
- Sales Activity: 65 units were sold during August
- Median Sales Price: \$818,000 during August
- Average price per sq.ft. in August was \$527
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	70	55	65	1.0	\$845,900	\$818,000	\$846,260	15	\$541	\$527	103%
Jul-23	71	42	74	0.9	\$842,451	\$835,000	\$845,217	15	\$521	\$532	102%
Jun-23	55	56	89	0.8	\$829,432	\$840,000	\$865,809	14	\$502	\$541	104%
May-23	53	62	73	0.8	\$872,554	\$840,000	\$873,339	13	\$518	\$527	104%
Apr-23	46	52	59	0.9	\$857,056	\$775,000	\$840,317	14	\$504	\$551	104%
Mar-23	42	44	64	1.0	\$848,600	\$792,500	\$822,976	22	\$508	\$554	102%
Feb-23	51	39	45	1.2	\$815,075	\$810,000	\$820,856	42	\$548	\$515	100%
Jan-23	49	31	33	1.2	\$841,819	\$800,000	\$816,060	47	\$510	\$494	99%
Dec-22	60	26	56	1.1	\$830,296	\$797,000	\$794,634	33	\$511	\$492	99%
Nov-22	86	38	48	1.3	\$798,021	\$762,500	\$807,687	32	\$528	\$508	99%
Oct-22	103	41	61	1.3	\$872,089	\$742,000	\$775,561	26	\$541	\$505	99%
Sep-22	115	39	85	1.3	\$793,553	\$805,000	\$848,585	29	\$532	\$521	99%
Aug-22	117	61	88	1.3	\$851,709	\$792,500	\$824,801	22	\$535	\$529	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	65	-26.1%	\$845,900	-0.682%	\$818,000	3.22%	\$846,260	2.6%	15	-31.8%	103%
Aug-22	88	-17%	\$851,709	-0.103%	\$792,500	-1.01%	\$824,801	-1.61%	22	83.3%	101%
Aug-21	106	-20.3%	\$852,589	16.1%	\$800,600	11.2%	\$838,329	14%	12	-7.69%	106%

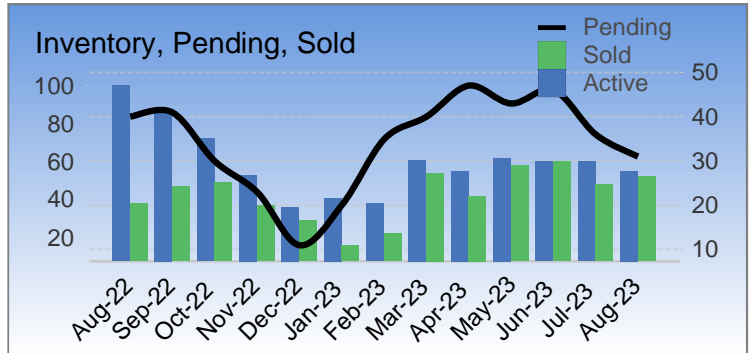
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	18	14	16	68	152
\$500-599K	66	40	72	259	430
\$600-699K	118	178	313	367	459
\$700-799K	216	240	374	293	252
\$800-899K	213	301	395	157	122
\$900-999K	147	210	245	86	57
\$1-1.299M	161	288	275	68	63
\$1.3-1.699M	65	176	87	11	10
\$1.7-1.999M	1	28	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	2	0	0
Total	1005	1476	1779	1309	1545

Presented by:

Market Activity Summary:

- Inventory: 55 units were listed for sale as of the last day of August - approximately 1.0 months of inventory.
- Sales Activity: 52 units were sold during August
- Median Sales Price: \$2,010,000 during August
- Average price per sq.ft. in August was \$789
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	55	31	52	1.0	\$2,891,383	\$2,010,000	\$2,194,744	20	\$821	\$789	100%
Jul-23	60	36	48	1.1	\$2,448,388	\$2,120,000	\$2,155,854	12	\$821	\$789	102%
Jun-23	60	46	60	1.1	\$2,459,795	\$2,080,000	\$2,348,896	16	\$800	\$796	100%
May-23	62	43	58	1.2	\$2,363,321	\$2,003,750	\$2,141,256	17	\$785	\$768	101%
Apr-23	55	47	42	1.4	\$2,252,354	\$1,900,000	\$2,045,366	16	\$800	\$768	101%
Mar-23	61	40	54	2.0	\$2,240,569	\$2,015,000	\$2,093,356	30	\$797	\$754	99%
Feb-23	38	35	22	1.7	\$2,454,783	\$1,894,000	\$1,876,547	30	\$819	\$738	99%
Jan-23	41	20	16	1.5	\$2,125,006	\$1,692,500	\$2,357,000	27	\$777	\$726	97%
Dec-22	36	11	29	0.9	\$2,217,082	\$1,710,000	\$1,905,409	35	\$791	\$685	96%
Nov-22	53	23	37	1.2	\$2,291,140	\$2,100,000	\$2,113,418	30	\$791	\$719	95%
Oct-22	72	30	49	1.7	\$2,255,039	\$1,830,000	\$2,045,451	32	\$793	\$752	98%
Sep-22	87	41	47	2.0	\$2,217,777	\$2,070,000	\$2,097,510	27	\$786	\$764	98%
Aug-22	100	40	38	2.0	\$2,337,026	\$2,000,000	\$2,181,740	22	\$794	\$778	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	52	36.8%	\$2,891,383	23.7%	\$2,010,000	0.5%	\$2,194,744	0.596%	20	-9.09%	100%
Aug-22	38	-54.2%	\$2,337,026	5.67%	\$2,000,000	6.67%	\$2,181,740	2.58%	22	69.2%	98%
Aug-21	83	-33.1%	\$2,211,574	21.8%	\$1,875,000	25.6%	\$2,126,771	31.7%	13	-35%	109%

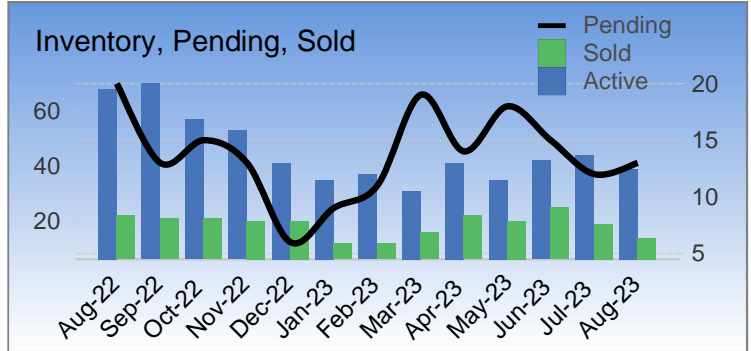
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	3
\$700-799K	0	0	0	15	0
\$800-899K	0	1	9	24	45
\$900-999K	3	0	18	58	88
\$1-1.299M	52	30	166	433	456
\$1.3-1.699M	186	161	611	701	531
\$1.7-1.999M	293	195	511	220	206
\$2-2.999M	460	671	827	241	195
>3M	140	330	246	55	40
Total	1134	1388	2388	1747	1564

Presented by:

Market Activity Summary:

- Inventory: 40 units were listed for sale as of the last day of August - approximately 2.1 months of inventory.
- Sales Activity: 14 units were sold during August
- Median Sales Price: \$833,001 during August
- Average price per sq.ft. in August was \$386
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	39	13	14	2.1	\$1,008,126	\$833,001	\$920,214	23	\$389	\$386	100%
Jul-23	44	12	19	2.2	\$1,007,386	\$900,000	\$1,064,578	25	\$402	\$376	100%
Jun-23	42	15	25	1.9	\$989,412	\$785,000	\$869,220	21	\$417	\$366	100%
May-23	35	18	20	1.9	\$1,018,269	\$876,750	\$979,463	26	\$433	\$380	99%
Apr-23	41	14	22	2.5	\$981,396	\$844,000	\$892,242	39	\$434	\$364	99%
Mar-23	31	19	16	2.4	\$1,074,619	\$800,000	\$962,625	54	\$461	\$341	96%
Feb-23	37	11	12	2.6	\$1,106,056	\$730,000	\$949,916	68	\$446	\$286	98%
Jan-23	35	9	12	2.1	\$1,146,606	\$750,000	\$974,000	51	\$415	\$330	98%
Dec-22	41	6	20	2.1	\$1,281,589	\$725,000	\$850,300	46	\$394	\$355	98%
Nov-22	53	13	20	2.6	\$858,009	\$892,500	\$987,665	53	\$373	\$350	98%
Oct-22	57	15	21	2.7	\$1,115,132	\$785,000	\$824,654	49	\$382	\$331	97%
Sep-22	70	13	21	3.4	\$1,022,349	\$910,000	\$894,904	37	\$377	\$404	97%
Aug-22	68	20	22	2.8	\$1,006,762	\$837,500	\$948,363	26	\$392	\$394	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	14	-36.4%	\$1,008,126	0.135%	\$833,001	-0.537%	\$920,214	-2.97%	23	-11.5%	100%
Aug-22	22	-18.5%	\$1,006,762	4.41%	\$837,500	0.661%	\$948,363	3.07%	26	62.5%	98%
Aug-21	27	-41.3%	\$964,214	9.71%	\$832,000	27.5%	\$920,122	24.7%	16	-36%	102%

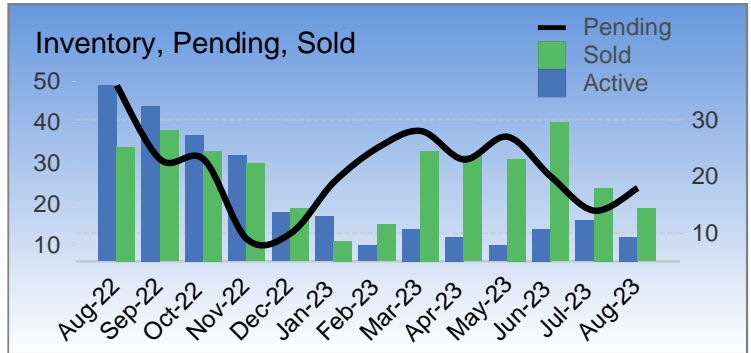
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	5	21	31
\$500-599K	1	4	24	81	95
\$600-699K	22	18	50	87	56
\$700-799K	34	59	72	28	28
\$800-899K	29	45	54	23	11
\$900-999K	8	13	24	10	6
\$1-1.299M	18	23	39	13	6
\$1.3-1.699M	6	19	19	7	2
\$1.7-1.999M	4	3	3	1	1
\$2-2.999M	3	4	2	0	1
>3M	2	0	1	1	0
Total	127	189	293	272	237

Presented by:

Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of August - approximately 0.5 months of inventory.
- Sales Activity: 19 units were sold during August
- Median Sales Price: \$2,100,000 during August
- Average price per sq.ft. in August was \$802
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	12	18	19	0.5	\$1,937,047	\$2,100,000	\$2,093,888	10	\$714	\$802	104%
Jul-23	16	14	24	0.5	\$2,048,621	\$1,517,500	\$1,728,666	10	\$737	\$822	108%
Jun-23	14	20	40	0.4	\$1,687,972	\$1,690,003	\$1,756,750	8	\$727	\$756	107%
May-23	10	27	31	0.3	\$1,687,744	\$1,540,000	\$1,677,828	8	\$756	\$764	105%
Apr-23	12	23	32	0.5	\$1,708,473	\$1,535,000	\$1,636,809	14	\$740	\$741	103%
Mar-23	14	28	33	0.8	\$1,650,356	\$1,457,000	\$1,653,130	29	\$728	\$720	102%
Feb-23	10	25	15	0.7	\$1,558,304	\$1,420,000	\$1,552,042	18	\$703	\$727	104%
Jan-23	17	19	11	0.9	\$1,792,059	\$1,350,000	\$1,491,808	69	\$699	\$734	96%
Dec-22	18	10	19	0.7	\$1,960,910	\$1,360,000	\$1,412,105	36	\$675	\$655	97%
Nov-22	32	9	30	1.0	\$1,815,342	\$1,192,500	\$1,354,330	37	\$710	\$713	97%
Oct-22	37	23	33	1.1	\$1,655,508	\$1,390,000	\$1,600,294	36	\$717	\$676	97%
Sep-22	44	23	38	1.3	\$1,581,877	\$1,525,000	\$1,577,552	26	\$727	\$711	99%
Aug-22	49	36	34	1.5	\$1,562,448	\$1,552,500	\$1,580,464	13	\$718	\$695	99%

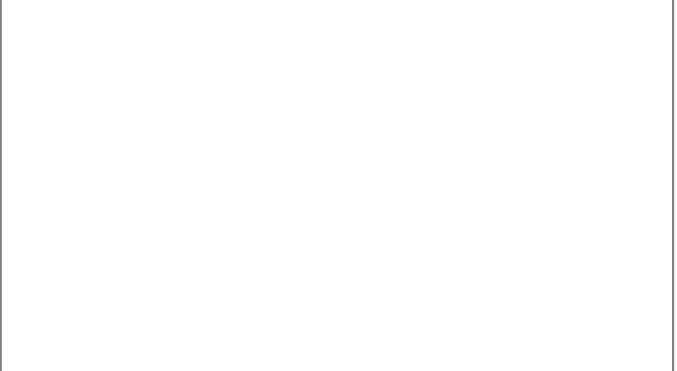
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	19	-44.1%	\$1,937,047	24%	\$2,100,000	35.3%	\$2,093,888	32.5%	10	-23.1%	104%
Aug-22	34	-43.3%	\$1,562,448	1.99%	\$1,552,500	-3.72%	\$1,580,464	-8.91%	13	44.4%	99%
Aug-21	60	-3.23%	\$1,531,932	25.5%	\$1,612,500	42.4%	\$1,735,125	45.6%	9	-52.6%	111%

Sales Activity and Price Trends

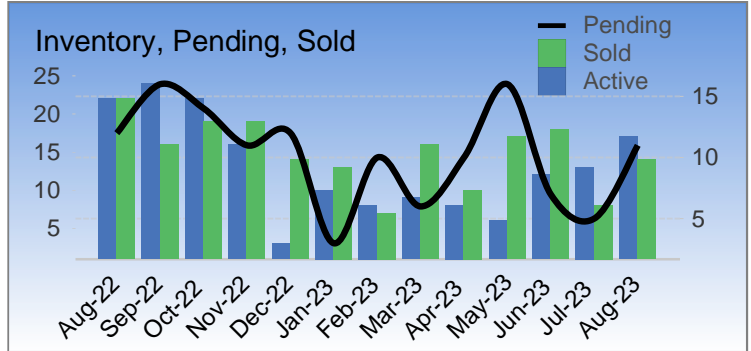
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	2
\$700-799K	0	0	0	10	26
\$800-899K	0	1	7	37	62
\$900-999K	3	3	14	42	51
\$1-1.299M	37	32	105	123	141
\$1.3-1.699M	75	102	150	58	66
\$1.7-1.999M	29	61	62	7	9
\$2-2.999M	50	64	56	2	3
>3M	3	9	3	0	0
Total	197	272	397	279	360

Presented by:



Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of August - approximately 1.3 months of inventory.
- Sales Activity: 14 units were sold during August
- Median Sales Price: \$910,000 during August
- Average price per sq.ft. in August was \$818
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 109% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	17	11	14	1.3	\$947,274	\$910,000	\$1,101,829	26	\$658	\$818	109%
Jul-23	13	5	8	0.9	\$960,345	\$1,392,500	\$1,324,250	11	\$726	\$782	125%
Jun-23	12	7	18	0.8	\$1,031,555	\$1,237,500	\$1,243,555	13	\$760	\$815	118%
May-23	6	16	17	0.5	\$1,158,815	\$1,210,000	\$1,269,382	19	\$566	\$786	117%
Apr-23	8	10	10	0.7	\$1,023,666	\$1,100,000	\$1,113,500	22	\$599	\$843	113%
Mar-23	9	6	16	0.9	\$1,013,569	\$1,155,000	\$1,198,750	29	\$596	\$739	110%
Feb-23	8	10	7	0.8	\$1,151,431	\$1,400,000	\$1,387,857	11	\$643	\$762	112%
Jan-23	10	3	13	0.7	\$1,075,307	\$920,000	\$1,090,769	40	\$680	\$707	106%
Dec-22	3	12	14	0.2	\$1,298,269	\$1,079,000	\$1,116,642	28	\$604	\$717	108%
Nov-22	16	11	19	0.9	\$1,023,000	\$1,236,000	\$1,213,684	18	\$691	\$701	109%
Oct-22	22	14	19	1.2	\$1,181,952	\$1,200,000	\$1,334,473	20	\$656	\$713	112%
Sep-22	24	16	16	1.4	\$1,311,184	\$1,287,500	\$1,412,500	17	\$665	\$872	120%
Aug-22	22	12	22	1.4	\$1,081,738	\$1,275,000	\$1,349,674	20	\$663	\$826	117%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	14	-36.4%	\$947,274	-12.4%	\$910,000	-28.6%	\$1,101,829	-18.4%	26	30%	109%
Aug-22	22	-33.3%	\$1,081,738	-4.08%	\$1,275,000	8.05%	\$1,349,674	12.6%	20	25%	117%
Aug-21	33	73.7%	\$1,127,796	8%	\$1,180,000	12.4%	\$1,198,416	11.5%	16	-15.8%	126%

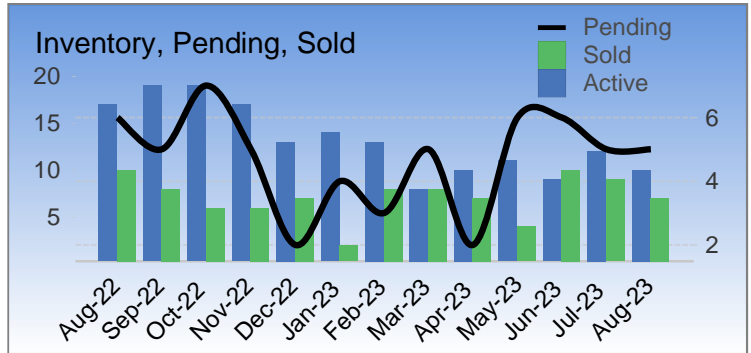
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	1	1	1
\$500-599K	0	0	1	1	1
\$600-699K	2	1	1	3	8
\$700-799K	7	3	5	13	19
\$800-899K	12	8	12	20	20
\$900-999K	13	10	8	27	17
\$1-1.299M	27	31	55	27	34
\$1.3-1.699M	33	46	52	9	16
\$1.7-1.999M	4	19	14	4	1
\$2-2.999M	1	5	3	1	1
>3M	1	1	0	0	0
Total	100	124	152	106	118

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of August - approximately 1.2 months of inventory.
- Sales Activity: 7 units were sold during August
- Median Sales Price: \$740,000 during August
- Average price per sq.ft. in August was \$578
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	10	5	7	1.2	\$937,376	\$740,000	\$775,714	24	\$532	\$578	103%
Jul-23	12	5	9	1.6	\$856,373	\$750,000	\$718,111	43	\$552	\$478	100%
Jun-23	9	6	10	1.3	\$771,493	\$894,000	\$883,488	27	\$468	\$470	105%
May-23	11	6	4	2.1	\$765,480	\$840,000	\$765,750	18	\$465	\$429	103%
Apr-23	10	2	7	1.3	\$903,833	\$610,000	\$682,285	37	\$439	\$462	106%
Mar-23	8	5	8	1.5	\$674,625	\$837,500	\$811,875	45	\$422	\$416	99%
Feb-23	13	3	8	2.8	\$662,690	\$707,109	\$729,422	40	\$439	\$499	100%
Jan-23	14	4	2	3.0	\$781,111	\$730,000	\$730,000	15	\$412	\$545	98%
Dec-22	13	2	7	2.1	\$862,222	\$740,000	\$717,000	51	\$466	\$436	97%
Nov-22	17	5	6	2.6	\$799,139	\$867,000	\$844,833	30	\$459	\$417	100%
Oct-22	19	7	6	2.4	\$1,041,999	\$743,500	\$703,166	29	\$468	\$498	97%
Sep-22	19	5	8	2.4	\$859,495	\$866,000	\$818,875	26	\$453	\$516	101%
Aug-22	17	6	10	2.0	\$764,350	\$677,500	\$678,488	14	\$508	\$542	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	7	-30%	\$937,376	22.6%	\$740,000	9.23%	\$775,714	14.3%	24	71.4%	103%
Aug-22	10	-44.4%	\$764,350	4.66%	\$677,500	-8.14%	\$678,488	-11.1%	14	-6.67%	104%
Aug-21	18	28.6%	\$730,319	10.3%	\$737,500	10.5%	\$762,777	16.9%	15	-44.4%	109%

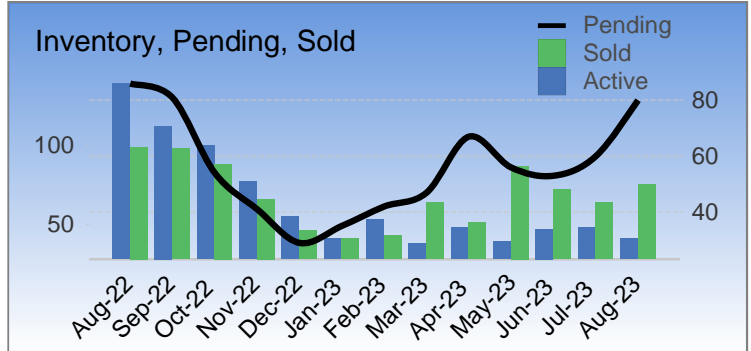
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	4	3	20	20
\$500-599K	7	1	3	13	31
\$600-699K	10	17	22	25	24
\$700-799K	11	14	20	13	15
\$800-899K	10	19	15	1	5
\$900-999K	8	13	7	1	2
\$1-1.299M	5	5	7	0	0
\$1.3-1.699M	0	0	0	0	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	54	75	77	73	99

Presented by:

Market Activity Summary:

- Inventory: 43 units were listed for sale as of the last day of August - approximately 0.6 months of inventory.
- Sales Activity: 75 units were sold during August
- Median Sales Price: \$1,611,700 during August
- Average price per sq.ft. in August was \$992
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 108% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	41	80	75	0.6	\$1,759,474	\$1,611,700	\$1,713,447	15	\$1,050	\$992	108%
Jul-23	48	60	64	0.7	\$1,627,746	\$1,623,000	\$1,755,139	12	\$994	\$997	106%
Jun-23	47	53	72	0.7	\$1,691,774	\$1,640,500	\$1,901,673	13	\$1,050	\$998	107%
May-23	39	56	87	0.6	\$1,866,211	\$1,601,000	\$1,735,716	13	\$1,083	\$996	108%
Apr-23	48	67	51	0.9	\$1,736,923	\$1,480,000	\$1,571,180	13	\$963	\$950	106%
Mar-23	38	47	64	0.8	\$1,637,178	\$1,510,000	\$1,661,382	19	\$906	\$944	104%
Feb-23	53	42	43	1.2	\$1,607,679	\$1,460,000	\$1,488,967	31	\$907	\$903	101%
Jan-23	41	35	41	0.8	\$1,767,250	\$1,300,000	\$1,521,088	27	\$881	\$909	99%
Dec-22	55	29	46	0.9	\$1,509,346	\$1,380,000	\$1,538,569	23	\$894	\$894	97%
Nov-22	77	41	66	0.9	\$1,544,882	\$1,437,500	\$1,539,913	26	\$885	\$902	98%
Oct-22	100	54	88	1.1	\$1,847,354	\$1,437,500	\$1,593,993	27	\$898	\$915	99%
Sep-22	112	81	98	1.2	\$1,678,807	\$1,510,001	\$1,633,373	24	\$919	\$930	100%
Aug-22	139	86	99	1.5	\$1,698,197	\$1,488,000	\$1,599,486	23	\$919	\$932	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	75	-24.2%	\$1,759,474	3.61%	\$1,611,700	8.31%	\$1,713,447	7.12%	15	-34.8%	108%
Aug-22	99	-48.7%	\$1,698,197	10.6%	\$1,488,000	1.22%	\$1,599,486	-3.14%	23	91.7%	98%
Aug-21	193	18.4%	\$1,536,031	10.1%	\$1,470,000	16.2%	\$1,651,394	22.8%	12	-36.8%	109%

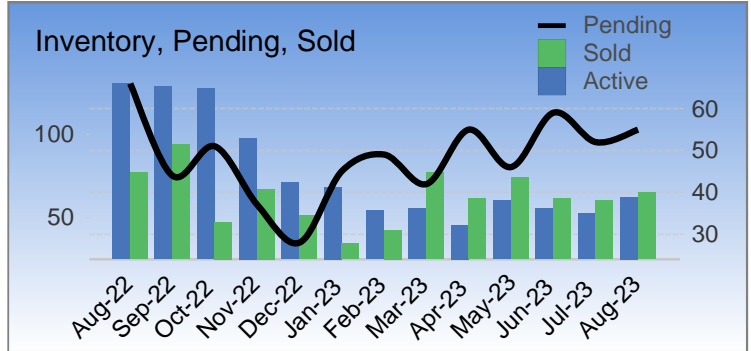
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	1	0	1	2	5
\$700-799K	1	0	3	17	31
\$800-899K	8	4	10	40	77
\$900-999K	17	6	33	65	124
\$1-1.299M	82	73	272	278	328
\$1.3-1.699M	200	302	420	166	165
\$1.7-1.999M	75	167	114	45	45
\$2-2.999M	73	155	132	55	52
>3M	24	47	38	5	6
Total	481	754	1023	673	834

Presented by:

Market Activity Summary:

- Inventory: 64 units were listed for sale as of the last day of August - approximately 1.0 months of inventory.
- Sales Activity: 65 units were sold during August
- Median Sales Price: \$920,000 during August
- Average price per sq.ft. in August was \$658
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 105% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	62	55	65	1.0	\$1,008,570	\$920,000	\$1,035,546	17	\$649	\$658	105%
Jul-23	52	52	60	0.8	\$1,006,394	\$910,000	\$1,041,481	20	\$656	\$640	106%
Jun-23	55	59	61	0.9	\$1,026,260	\$920,000	\$1,014,491	16	\$636	\$656	107%
May-23	60	46	74	0.9	\$1,037,691	\$905,000	\$1,046,190	18	\$636	\$628	105%
Apr-23	45	55	61	0.8	\$994,985	\$835,000	\$948,325	22	\$626	\$649	104%
Mar-23	55	42	77	1.2	\$1,009,967	\$875,000	\$998,734	30	\$674	\$605	103%
Feb-23	54	49	42	1.4	\$962,419	\$872,500	\$955,893	27	\$667	\$611	101%
Jan-23	68	45	34	1.4	\$970,349	\$852,500	\$856,334	40	\$678	\$575	98%
Dec-22	71	28	51	1.4	\$962,633	\$830,000	\$911,635	34	\$646	\$578	99%
Nov-22	98	37	67	1.5	\$1,121,105	\$849,000	\$904,480	35	\$632	\$597	99%
Oct-22	128	51	47	1.9	\$920,752	\$900,000	\$986,893	29	\$621	\$643	101%
Sep-22	129	44	94	1.7	\$1,064,055	\$870,000	\$951,398	27	\$630	\$614	100%
Aug-22	131	66	77	1.9	\$1,025,570	\$900,000	\$973,711	24	\$638	\$645	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	65	-15.6%	\$1,008,570	-1.66%	\$920,000	2.22%	\$1,035,546	6.35%	17	-29.2%	105%
Aug-22	77	-31.9%	\$1,025,570	8.13%	\$900,000	-2.7%	\$973,711	-6.3%	24	118%	102%
Aug-21	113	52.7%	\$948,471	14.4%	\$925,000	21.6%	\$1,039,204	24.7%	11	-26.7%	110%

Sales Activity and Price Trends

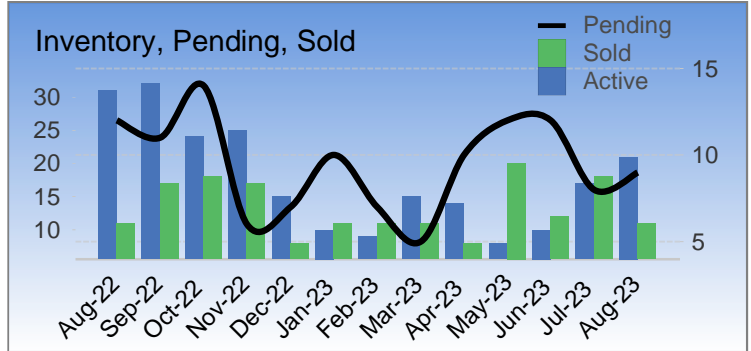
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	3	2	15	20
\$500-599K	8	3	5	36	87
\$600-699K	22	22	48	142	224
\$700-799K	76	50	117	133	167
\$800-899K	118	99	131	61	80
\$900-999K	59	73	111	31	16
\$1-1.299M	87	150	111	48	49
\$1.3-1.699M	35	96	56	13	16
\$1.7-1.999M	13	14	14	4	4
\$2-2.999M	12	19	9	0	0
>3M	0	0	0	0	0
Total	431	529	604	483	663

Presented by:



Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of August - approximately 1.5 months of inventory.
- Sales Activity: 11 units were sold during August
- Median Sales Price: \$875,000 during August
- Average price per sq.ft. in August was \$456
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	21	9	11	1.5	\$841,328	\$875,000	\$953,545	28	\$449	\$456	103%
Jul-23	17	8	18	1.1	\$813,328	\$813,000	\$787,444	15	\$456	\$462	106%
Jun-23	10	12	12	1.1	\$813,777	\$801,000	\$805,141	16	\$429	\$462	102%
May-23	8	12	20	0.8	\$729,933	\$910,000	\$838,100	25	\$418	\$425	102%
Apr-23	14	10	8	1.8	\$884,204	\$950,000	\$937,492	44	\$430	\$416	102%
Mar-23	15	5	11	1.4	\$859,585	\$830,000	\$853,409	25	\$439	\$463	102%
Feb-23	9	7	11	1.0	\$800,983	\$755,000	\$751,454	46	\$447	\$412	101%
Jan-23	10	10	11	0.8	\$756,735	\$745,000	\$723,500	28	\$474	\$431	100%
Dec-22	15	7	8	1.1	\$697,158	\$710,500	\$748,625	29	\$464	\$475	100%
Nov-22	25	6	17	1.4	\$835,723	\$745,000	\$752,411	22	\$455	\$456	102%
Oct-22	24	14	18	1.7	\$761,075	\$867,500	\$899,444	25	\$448	\$456	101%
Sep-22	32	11	17	2.1	\$837,953	\$830,000	\$814,644	20	\$447	\$429	102%
Aug-22	31	12	11	1.8	\$772,081	\$852,000	\$847,000	24	\$456	\$436	103%

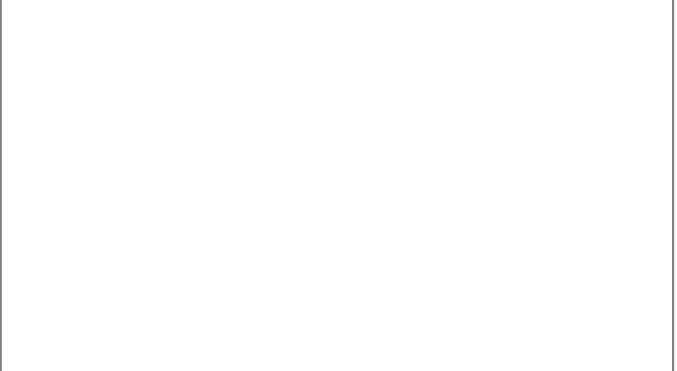
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	11	0%	\$841,328	8.97%	\$875,000	2.7%	\$953,545	12.6%	28	16.7%	103%
Aug-22	11	-57.7%	\$772,081	-5.32%	\$852,000	5.64%	\$847,000	2.82%	24	50%	103%
Aug-21	26	13%	\$815,458	16.2%	\$806,500	3.4%	\$823,769	4.04%	16	-36%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	18	13	22	58	75
\$500-599K	26	11	37	82	170
\$600-699K	46	45	77	139	166
\$700-799K	89	98	151	145	120
\$800-899K	74	112	133	48	30
\$900-999K	77	114	87	4	23
\$1-1.299M	37	112	97	8	0
\$1.3-1.699M	3	13	12	3	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	370	520	616	487	586

Presented by:



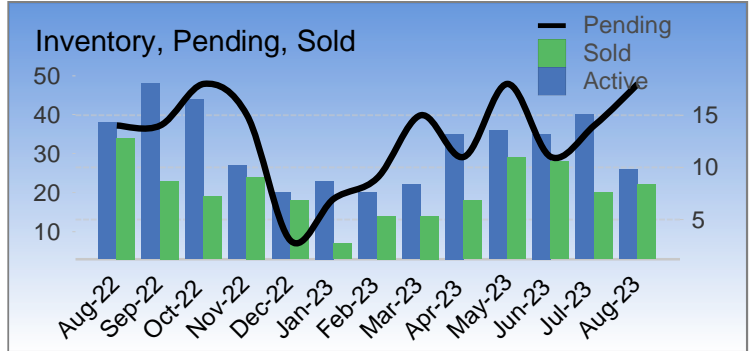
Includes Hercules and Rodeo

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Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of August - approximately 1.2 months of inventory.
- Sales Activity: 22 units were sold during August
- Median Sales Price: \$1,735,500 during August
- Average price per sq.ft. in August was \$874
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	26	18	22	1.2	\$2,561,941	\$1,735,500	\$2,569,845	22	\$819	\$874	103%
Jul-23	40	14	20	1.6	\$2,321,900	\$1,739,600	\$2,074,278	24	\$820	\$850	103%
Jun-23	35	11	28	1.4	\$2,805,996	\$1,967,500	\$2,547,107	26	\$846	\$834	100%
May-23	36	18	29	1.8	\$2,414,948	\$2,300,000	\$2,314,317	21	\$864	\$881	100%
Apr-23	35	11	18	2.3	\$2,845,967	\$2,475,000	\$2,653,500	7	\$839	\$907	106%
Mar-23	22	15	14	1.9	\$2,598,433	\$1,780,758	\$1,983,512	22	\$799	\$869	102%
Feb-23	20	9	14	1.5	\$2,699,875	\$1,880,000	\$2,335,000	16	\$821	\$818	100%
Jan-23	23	7	7	1.4	\$1,872,493	\$1,500,000	\$1,660,571	62	\$826	\$688	97%
Dec-22	20	3	18	1.0	\$1,692,857	\$1,700,000	\$2,032,777	53	\$827	\$766	98%
Nov-22	27	15	24	1.2	\$1,884,714	\$1,700,000	\$2,120,914	18	\$850	\$807	100%
Oct-22	44	18	19	1.7	\$2,580,281	\$1,350,000	\$1,847,578	26	\$833	\$800	102%
Sep-22	48	14	23	1.7	\$2,119,922	\$1,879,000	\$2,344,165	17	\$831	\$849	103%
Aug-22	38	14	34	1.2	\$2,184,913	\$1,862,500	\$2,107,766	20	\$845	\$919	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	22	-35.3%	\$2,561,941	17.3%	\$1,735,500	-6.82%	\$2,569,845	21.9%	22	10%	103%
Aug-22	34	-5.56%	\$2,184,913	2.61%	\$1,862,500	1.66%	\$2,107,766	0.0153%	20	100%	99%
Aug-21	36	-35.7%	\$2,129,393	-5.57%	\$1,832,000	4.99%	\$2,107,444	2.88%	10	-44.4%	110%

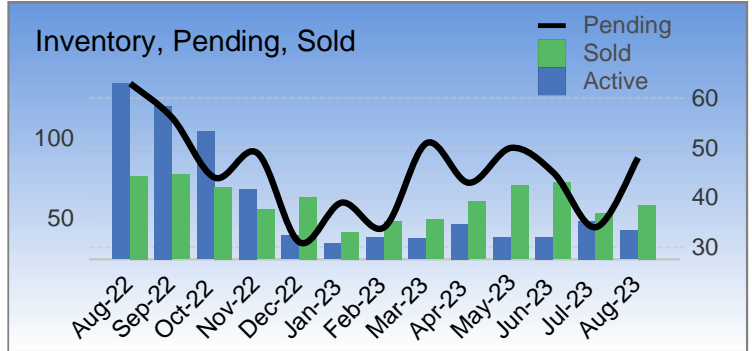
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	1	0	0	0
\$700-799K	0	0	0	0	2
\$800-899K	1	0	1	1	1
\$900-999K	2	2	3	5	7
\$1-1.299M	13	10	21	34	36
\$1.3-1.699M	35	39	70	56	60
\$1.7-1.999M	26	45	66	42	32
\$2-2.999M	44	77	90	43	53
>3M	26	66	41	20	10
Total	147	240	292	201	202

Presented by:

Market Activity Summary:

- Inventory: 43 units were listed for sale as of the last day of August - approximately 0.7 months of inventory.
- Sales Activity: 58 units were sold during August
- Median Sales Price: \$1,351,000 during August
- Average price per sq.ft. in August was \$710
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 106% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	42	48	58	0.7	\$1,250,841	\$1,351,000	\$1,467,784	13	\$751	\$710	106%
Jul-23	48	34	53	0.7	\$1,464,710	\$1,126,000	\$1,272,937	11	\$728	\$735	106%
Jun-23	38	45	72	0.6	\$1,324,206	\$1,200,000	\$1,345,568	10	\$821	\$716	105%
May-23	38	50	70	0.6	\$1,633,152	\$1,152,500	\$1,313,971	14	\$813	\$689	105%
Apr-23	46	43	60	0.9	\$1,295,303	\$1,229,500	\$1,269,671	16	\$672	\$647	104%
Mar-23	37	51	49	0.8	\$1,372,504	\$1,110,101	\$1,227,920	17	\$650	\$697	103%
Feb-23	38	34	48	0.8	\$1,270,957	\$1,037,500	\$1,166,360	21	\$701	\$657	101%
Jan-23	34	39	41	0.7	\$1,173,010	\$1,075,000	\$1,140,704	38	\$720	\$642	99%
Dec-22	39	31	63	0.7	\$1,414,933	\$989,000	\$1,127,803	31	\$736	\$645	98%
Nov-22	68	49	55	1.0	\$1,196,956	\$1,125,000	\$1,237,795	26	\$692	\$631	99%
Oct-22	104	44	69	1.4	\$1,293,693	\$1,125,000	\$1,217,852	37	\$711	\$647	98%
Sep-22	120	56	77	1.6	\$1,354,630	\$1,188,000	\$1,340,623	37	\$709	\$662	97%
Aug-22	134	63	76	1.7	\$1,430,552	\$1,122,500	\$1,242,448	26	\$704	\$651	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	58	-23.7%	\$1,250,841	-12.6%	\$1,351,000	20.4%	\$1,467,784	18.1%	13	-50%	106%
Aug-22	76	-33.3%	\$1,430,552	18%	\$1,122,500	-2.05%	\$1,242,448	2%	26	189%	98%
Aug-21	114	1.79%	\$1,212,756	23.2%	\$1,146,000	25.5%	\$1,218,080	20.3%	9	-59.1%	107%

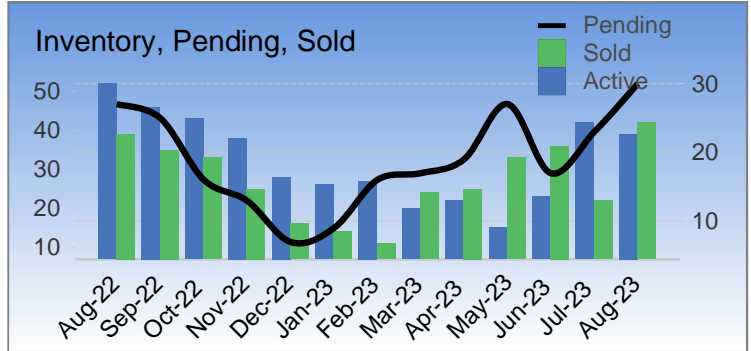
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	0	0	4
\$500-599K	0	0	2	9	16
\$600-699K	2	1	15	64	104
\$700-799K	14	17	31	149	191
\$800-899K	30	28	97	126	109
\$900-999K	60	66	150	85	55
\$1-1.299M	151	230	279	97	93
\$1.3-1.699M	102	183	177	61	65
\$1.7-1.999M	29	52	49	11	7
\$2-2.999M	32	61	41	4	3
>3M	3	7	1	0	3
Total	424	646	842	606	650

Presented by:

Market Activity Summary:

- Inventory: units were listed for sale as of the last day of August - approximately 1.2 months of inventory.
- Sales Activity: units were sold during August
- Median Sales Price: \$872,500 during August
- Average price per sq.ft. in August was
- Average Days-on-Market (DOM) is approximately days
- Sold over Asking: On average, buyers paid % of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	39	30	42	1.2	\$846,090	\$872,500	\$845,756	13	\$503	\$523	101%
Jul-23	42	23	22	1.4	\$846,350	\$782,000	\$915,314	24	\$493	\$498	101%
Jun-23	23	17	36	0.8	\$808,019	\$815,500	\$899,907	19	\$497	\$547	104%
May-23	15	27	33	0.6	\$879,767	\$850,000	\$852,800	21	\$477	\$527	104%
Apr-23	22	19	25	1.2	\$889,266	\$765,250	\$848,357	21	\$547	\$510	100%
Mar-23	20	17	24	1.2	\$909,338	\$760,000	\$751,537	17	\$524	\$508	104%
Feb-23	27	16	11	1.9	\$705,061	\$807,000	\$839,058	27	\$542	\$437	103%
Jan-23	26	9	14	1.4	\$872,727	\$715,000	\$758,563	38	\$511	\$480	99%
Dec-22	28	7	16	1.2	\$722,894	\$749,900	\$809,073	32	\$477	\$506	98%
Nov-22	38	13	25	1.2	\$815,383	\$833,950	\$849,015	34	\$489	\$488	98%
Oct-22	43	16	33	1.3	\$906,411	\$719,000	\$744,589	31	\$483	\$495	99%
Sep-22	46	25	35	1.2	\$897,571	\$733,750	\$819,812	35	\$517	\$471	100%
Aug-22	52	27	39	1.3	\$877,894	\$767,500	\$842,575	30	\$549	\$493	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	42	7.69%	\$846,090	-3.62%	\$872,500	13.7%	\$845,756	0.378%	13	-56.7%	101%
Aug-22	39	-4.88%	\$877,894	5.43%	\$767,500	-5.25%	\$842,575	0.976%	30	114%	99%
Aug-21	41	-8.89%	\$832,644	19%	\$810,000	8.36%	\$834,428	6.66%	14	-17.6%	107%

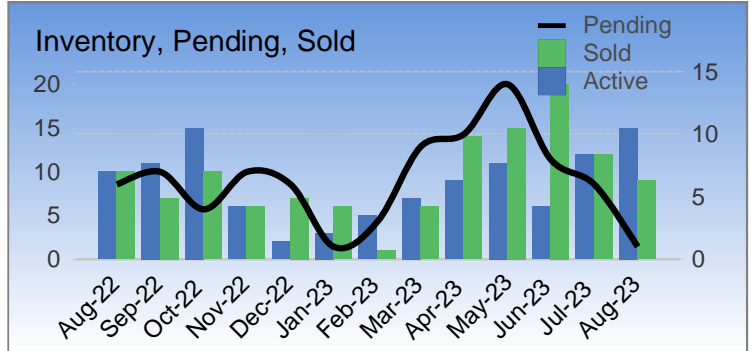
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	51	17	26	45	186
\$500-599K	47	45	78	131	191
\$600-699K	84	96	147	192	218
\$700-799K	114	164	188	128	163
\$800-899K	116	174	195	117	75
\$900-999K	84	144	140	33	48
\$1-1.299M	69	158	154	21	21
\$1.3-1.699M	27	78	54	3	9
\$1.7-1.999M	6	11	6	6	0
\$2-2.999M	9	12	15	0	3
>3M	0	0	0	0	0
Total	607	899	1003	676	914

Presented by:

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of August - approximately 1.1 months of inventory.
- Sales Activity: 9 units were sold during August
- Median Sales Price: \$2,105,000 during August
- Average price per sq.ft. in August was \$843
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	15	1	9	1.1	\$1,941,688	\$2,105,000	\$2,096,111	21	\$780	\$843	101%
Jul-23	12	6	12	0.8	\$1,995,933	\$1,760,000	\$1,878,083	12	\$825	\$780	103%
Jun-23	6	8	20	0.4	\$1,951,407	\$2,103,000	\$2,149,336	10	\$775	\$868	106%
May-23	11	14	15	0.9	\$1,978,466	\$1,735,000	\$1,854,366	17	\$763	\$879	104%
Apr-23	9	10	14	1.3	\$2,026,731	\$1,952,500	\$2,153,761	9	\$792	\$854	105%
Mar-23	7	9	6	1.8	\$1,908,599	\$2,062,500	\$2,165,000	25	\$788	\$897	107%
Feb-23	5	3	1	1.1	\$2,419,000	\$2,625,000	\$2,625,000	4	\$808	\$845	104%
Jan-23	3	1	6	0.5	\$2,215,000	\$1,715,000	\$1,654,166	49	\$792	\$781	100%
Dec-22	2	6	7	0.3	\$1,564,300	\$1,700,000	\$1,885,514	21	\$888	\$698	97%
Nov-22	6	7	6	0.8	\$1,562,250	\$1,782,500	\$1,975,333	24	\$830	\$824	102%
Oct-22	15	4	10	1.7	\$2,008,700	\$2,215,000	\$2,249,500	18	\$821	\$808	102%
Sep-22	11	7	7	1.3	\$1,942,727	\$1,788,800	\$1,909,685	29	\$829	\$810	104%
Aug-22	10	6	10	1.0	\$2,337,000	\$2,062,500	\$2,147,400	13	\$781	\$830	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	9	-10%	\$1,941,688	-16.9%	\$2,105,000	2.06%	\$2,096,111	-2.39%	21	61.5%	101%
Aug-22	10	-33.3%	\$2,337,000	39.5%	\$2,062,500	24.4%	\$2,147,400	22%	13	18.2%	99%
Aug-21	15	-25%	\$1,675,666	1.51%	\$1,657,500	2.47%	\$1,760,187	3.51%	11	-50%	104%

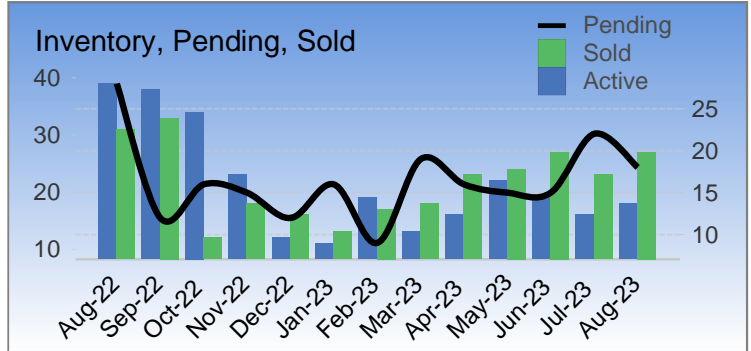
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	1	0	0	1
\$700-799K	0	0	0	2	2
\$800-899K	2	2	1	4	7
\$900-999K	5	2	4	17	18
\$1-1.299M	27	15	62	111	153
\$1.3-1.699M	115	121	233	253	233
\$1.7-1.999M	108	119	251	132	124
\$2-2.999M	192	263	304	138	101
>3M	45	134	82	33	13
Total	494	657	937	690	654

Presented by:

Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of August - approximately 0.7 months of inventory.
- Sales Activity: 27 units were sold during August
- Median Sales Price: \$1,325,000 during August
- Average price per sq.ft. in August was \$837
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 107% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	18	18	27	0.7	\$1,277,089	\$1,325,000	\$1,326,481	10	\$760	\$837	107%
Jul-23	16	22	23	0.6	\$1,345,790	\$1,200,000	\$1,275,304	13	\$778	\$810	106%
Jun-23	19	15	27	0.8	\$1,312,599	\$1,360,000	\$1,347,370	19	\$786	\$849	108%
May-23	22	15	24	1.1	\$1,258,079	\$1,300,500	\$1,342,070	11	\$772	\$826	107%
Apr-23	16	16	23	0.9	\$1,278,521	\$1,205,000	\$1,227,821	12	\$791	\$785	105%
Mar-23	13	19	18	0.9	\$1,224,017	\$1,142,500	\$1,207,277	19	\$814	\$780	100%
Feb-23	19	9	17	1.2	\$1,218,601	\$1,155,000	\$1,186,058	19	\$795	\$789	102%
Jan-23	11	16	13	0.7	\$1,259,097	\$1,098,000	\$1,071,589	37	\$837	\$726	96%
Dec-22	12	12	16	0.9	\$1,113,590	\$1,132,500	\$1,189,937	22	\$792	\$701	100%
Nov-22	23	15	18	1.1	\$1,105,342	\$1,125,000	\$1,165,000	33	\$793	\$768	97%
Oct-22	34	16	12	1.4	\$1,206,089	\$1,085,000	\$1,194,583	28	\$808	\$801	98%
Sep-22	38	12	33	1.4	\$1,248,060	\$1,258,000	\$1,300,999	32	\$807	\$804	98%
Aug-22	39	28	31	1.5	\$1,314,158	\$1,191,000	\$1,280,870	25	\$780	\$781	99%

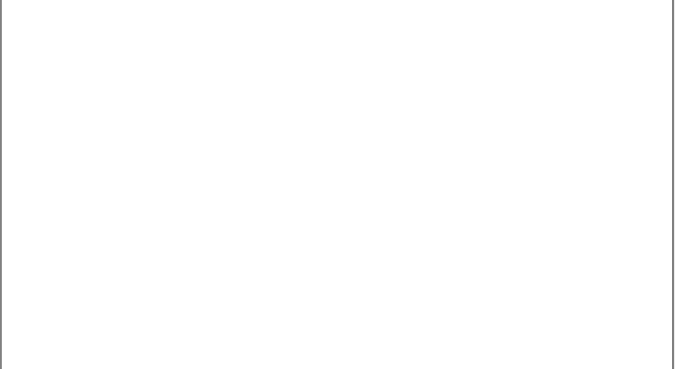
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	27	-12.9%	\$1,277,089	-2.82%	\$1,325,000	11.3%	\$1,326,481	3.56%	10	-60%	107%
Aug-22	31	3.33%	\$1,314,158	11.2%	\$1,191,000	-8.51%	\$1,280,870	-1.48%	25	150%	99%
Aug-21	30	-3.23%	\$1,182,265	16.5%	\$1,301,750	34.9%	\$1,300,145	26.2%	10	-44.4%	109%

Sales Activity and Price Trends

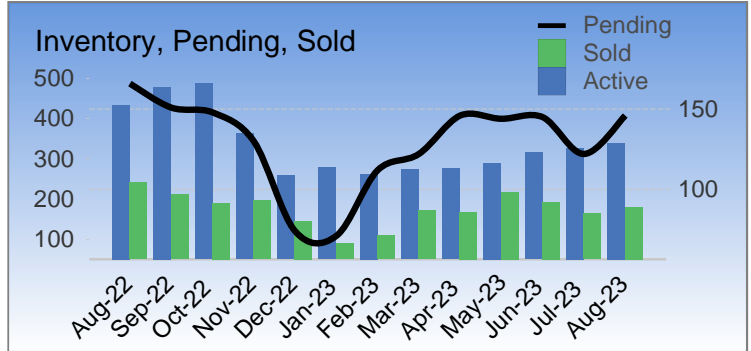
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	0	0
\$600-699K	0	0	0	2	9
\$700-799K	3	1	1	15	28
\$800-899K	8	2	14	27	66
\$900-999K	17	9	32	37	44
\$1-1.299M	68	60	138	52	60
\$1.3-1.699M	59	91	84	24	13
\$1.7-1.999M	5	12	14	0	0
\$2-2.999M	5	27	0	0	0
>3M	0	0	0	0	0
Total	165	202	284	157	220

Presented by:



Market Activity Summary:

- Inventory: 349 units were listed for sale as of the last day of August - approximately 1.9 months of inventory.
- Sales Activity: 180 units were sold during August
- Median Sales Price: \$975,000 during August
- Average price per sq.ft. in August was \$658
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 110% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	339	146	180	1.9	\$1,053,374	\$975,000	\$1,144,070	26	\$592	\$658	110%
Jul-23	327	122	164	1.8	\$965,519	\$1,035,000	\$1,196,684	22	\$583	\$683	112%
Jun-23	315	145	193	1.7	\$1,135,101	\$1,075,000	\$1,294,574	21	\$609	\$706	113%
May-23	290	144	217	1.6	\$1,126,482	\$1,050,000	\$1,240,767	29	\$614	\$704	112%
Apr-23	276	146	168	1.9	\$1,216,462	\$960,000	\$1,185,562	29	\$604	\$659	112%
Mar-23	274	122	172	2.3	\$1,151,707	\$1,050,000	\$1,235,865	31	\$604	\$692	111%
Feb-23	263	112	110	2.3	\$1,128,853	\$845,000	\$1,095,526	38	\$586	\$680	108%
Jan-23	278	71	90	2.0	\$1,099,790	\$750,000	\$966,897	38	\$577	\$596	104%
Dec-22	258	74	145	1.5	\$865,475	\$850,000	\$1,030,024	37	\$541	\$630	105%
Nov-22	363	130	196	1.8	\$1,110,700	\$1,055,000	\$1,196,716	28	\$591	\$669	110%
Oct-22	487	148	190	2.3	\$1,158,366	\$1,100,500	\$1,337,913	26	\$593	\$703	111%
Sep-22	478	151	212	2.2	\$1,588,873	\$1,010,250	\$1,217,733	26	\$578	\$682	110%
Aug-22	434	166	240	1.8	\$1,128,610	\$1,100,000	\$1,261,880	22	\$587	\$703	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	180	-25%	\$1,053,374	-6.67%	\$975,000	-11.4%	\$1,144,070	-9.34%	26	18.2%	110%
Aug-22	240	-17.8%	\$1,128,610	11.9%	\$1,100,000	8.48%	\$1,261,880	3.99%	22	22.2%	111%
Aug-21	292	3.18%	\$1,008,610	7.4%	\$1,014,000	12.7%	\$1,213,505	15.9%	18	-5.26%	120%

Sales Activity and Price Trends

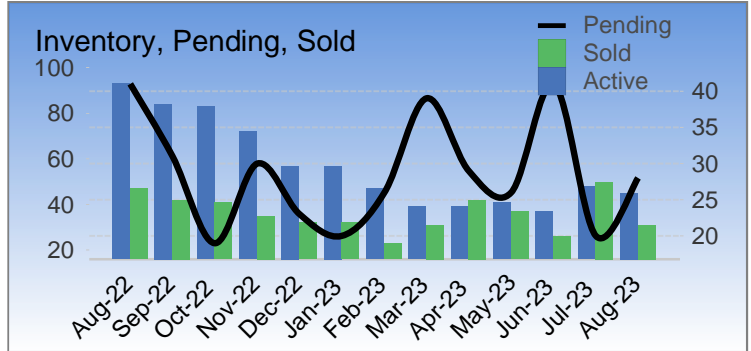
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	342	219	453	480	918
\$500-599K	373	417	510	426	576
\$600-699K	333	445	504	350	435
\$700-799K	280	324	478	322	483
\$800-899K	234	336	482	414	463
\$900-999K	258	372	492	282	301
\$1-1.299M	538	835	1029	666	762
\$1.3-1.699M	571	923	1185	624	569
\$1.7-1.999M	280	499	467	135	207
\$2-2.999M	230	469	541	186	224
>3M	93	190	171	67	49
Total	3532	5029	6312	3952	4987

Presented by:

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Market Activity Summary:

- Inventory: 45 units were listed for sale as of the last day of August - approximately 1.3 months of inventory.
- Sales Activity: 31 units were sold during August
- Median Sales Price: \$695,000 during August
- Average price per sq.ft. in August was \$345
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	45	28	31	1.3	\$702,721	\$695,000	\$723,209	21	\$369	\$345	101%
Jul-23	48	20	50	1.3	\$721,022	\$683,000	\$716,132	23	\$369	\$337	101%
Jun-23	37	41	26	1.1	\$717,149	\$722,500	\$766,534	15	\$384	\$377	103%
May-23	41	26	37	1.1	\$755,702	\$700,000	\$706,553	23	\$337	\$344	103%
Apr-23	39	29	42	1.3	\$744,980	\$686,147	\$680,563	36	\$329	\$331	101%
Mar-23	39	39	31	1.4	\$711,768	\$674,990	\$663,161	40	\$370	\$328	99%
Feb-23	47	26	23	1.7	\$706,104	\$640,000	\$646,194	30	\$312	\$341	99%
Jan-23	57	20	32	1.8	\$710,577	\$632,537	\$636,471	36	\$320	\$353	101%
Dec-22	57	23	32	1.6	\$667,687	\$605,000	\$647,530	55	\$334	\$360	98%
Nov-22	72	30	35	1.9	\$702,517	\$631,460	\$666,496	37	\$337	\$343	99%
Oct-22	83	19	41	2.0	\$661,869	\$660,000	\$672,935	35	\$351	\$343	99%
Sep-22	84	31	42	2.0	\$681,205	\$650,000	\$678,156	29	\$345	\$363	101%
Aug-22	93	41	47	2.1	\$716,702	\$660,000	\$707,646	31	\$352	\$361	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	31	-34%	\$702,721	-1.95%	\$695,000	5.3%	\$723,209	2.2%	21	-32.3%	101%
Aug-22	47	-24.2%	\$716,702	4.81%	\$660,000	-2.29%	\$707,646	3.13%	31	182%	99%
Aug-21	62	40.9%	\$683,806	19.6%	\$675,500	26%	\$686,185	21.8%	11	-38.9%	103%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	8	13	28	130	187
\$500-599K	45	33	114	131	111
\$600-699K	92	102	115	51	48
\$700-799K	70	88	76	13	16
\$800-899K	27	51	43	6	1
\$900-999K	7	34	9	1	0
\$1-1.299M	3	16	13	1	0
\$1.3-1.699M	1	3	1	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	1
>3M	0	0	0	0	0
Total	253	341	399	333	364

Presented by:



Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of August - approximately 1.5 months of inventory.
- Sales Activity: 11 units were sold during August
- Median Sales Price: \$2,200,000 during August
- Average price per sq.ft. in August was \$790
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	25	15	11	1.5	\$2,235,875	\$2,200,000	\$2,201,363	19	\$807	\$790	103%
Jul-23	24	5	18	1.2	\$2,395,055	\$2,550,000	\$2,442,333	24	\$743	\$849	103%
Jun-23	22	16	20	1.0	\$2,440,407	\$1,925,000	\$2,046,150	14	\$796	\$880	107%
May-23	17	15	23	0.8	\$2,267,833	\$2,030,000	\$2,265,510	20	\$794	\$836	104%
Apr-23	21	13	22	1.4	\$2,172,846	\$1,990,000	\$2,052,954	24	\$755	\$803	103%
Mar-23	20	14	20	2.1	\$2,266,222	\$1,887,500	\$2,076,525	39	\$809	\$812	99%
Feb-23	19	11	3	2.5	\$2,432,076	\$1,210,000	\$1,300,000	30	\$796	\$657	107%
Jan-23	20	4	5	1.8	\$2,242,846	\$1,650,000	\$1,661,448	53	\$754	\$682	95%
Dec-22	15	2	15	1.0	\$2,800,000	\$2,130,000	\$2,297,266	37	\$755	\$742	98%
Nov-22	31	12	14	1.9	\$2,308,750	\$1,642,500	\$1,825,571	30	\$764	\$719	95%
Oct-22	38	11	18	2.0	\$2,343,899	\$1,892,500	\$1,962,777	39	\$791	\$823	99%
Sep-22	41	11	16	2.2	\$2,417,962	\$2,075,000	\$2,155,500	21	\$778	\$807	100%
Aug-22	38	12	23	1.5	\$2,212,565	\$2,226,000	\$2,390,434	21	\$774	\$858	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	11	-52.2%	\$2,235,875	1.05%	\$2,200,000	-1.17%	\$2,201,363	-7.91%	19	-9.52%	103%
Aug-22	23	-52.1%	\$2,212,565	14.1%	\$2,226,000	20.1%	\$2,390,434	19.6%	21	75%	103%
Aug-21	48	50%	\$1,938,329	4.24%	\$1,853,000	5.28%	\$1,998,162	6.17%	12	-36.8%	110%

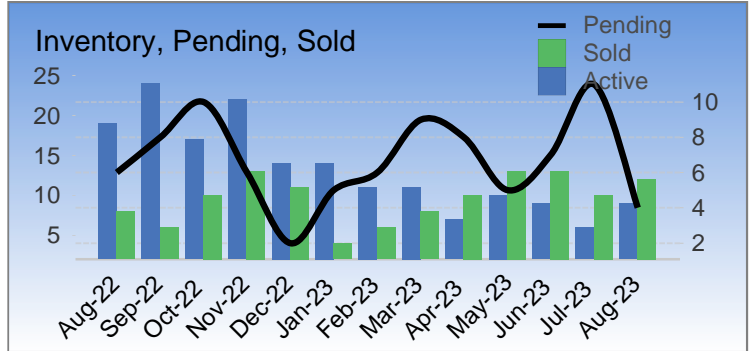
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	0	1
\$700-799K	0	0	0	2	0
\$800-899K	1	2	0	3	6
\$900-999K	0	0	1	6	5
\$1-1.299M	11	5	14	20	27
\$1.3-1.699M	26	28	48	50	68
\$1.7-1.999M	19	35	71	36	29
\$2-2.999M	40	60	91	41	33
>3M	13	38	32	10	3
Total	110	168	257	168	173

Presented by:

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of August - approximately 0.8 months of inventory.
- Sales Activity: 12 units were sold during August
- Median Sales Price: \$765,500 during August
- Average price per sq.ft. in August was \$504
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	9	4	12	0.8	\$850,128	\$765,500	\$747,729	17	\$482	\$504	103%
Jul-23	6	11	10	0.5	\$762,890	\$730,000	\$735,630	21	\$495	\$483	106%
Jun-23	9	7	13	0.8	\$748,134	\$760,000	\$791,615	33	\$477	\$477	99%
May-23	10	5	13	1.1	\$753,522	\$795,000	\$808,307	31	\$480	\$476	105%
Apr-23	7	8	10	1.1	\$697,390	\$745,000	\$751,340	36	\$531	\$526	101%
Mar-23	11	9	8	1.8	\$754,658	\$743,000	\$763,500	21	\$465	\$451	102%
Feb-23	11	6	6	1.7	\$728,648	\$678,943	\$682,147	28	\$467	\$498	99%
Jan-23	14	5	4	1.5	\$724,737	\$615,000	\$618,750	69	\$483	\$507	98%
Dec-22	14	2	11	1.2	\$724,333	\$710,000	\$712,454	25	\$518	\$498	100%
Nov-22	22	6	13	2.3	\$741,976	\$775,000	\$801,923	47	\$483	\$445	99%
Oct-22	17	10	10	2.6	\$717,612	\$722,500	\$728,700	27	\$505	\$511	102%
Sep-22	24	8	6	3.0	\$737,155	\$837,500	\$859,833	28	\$486	\$414	102%
Aug-22	19	6	8	1.7	\$770,989	\$737,500	\$734,375	15	\$492	\$482	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	12	50%	\$850,128	10.3%	\$765,500	3.8%	\$747,729	1.82%	17	13.3%	103%
Aug-22	8	-27.3%	\$770,989	13.4%	\$737,500	-1.67%	\$734,375	-6.34%	15	36.4%	103%
Aug-21	11	-35.3%	\$680,103	2.29%	\$750,000	23%	\$784,090	25.7%	11	-26.7%	108%

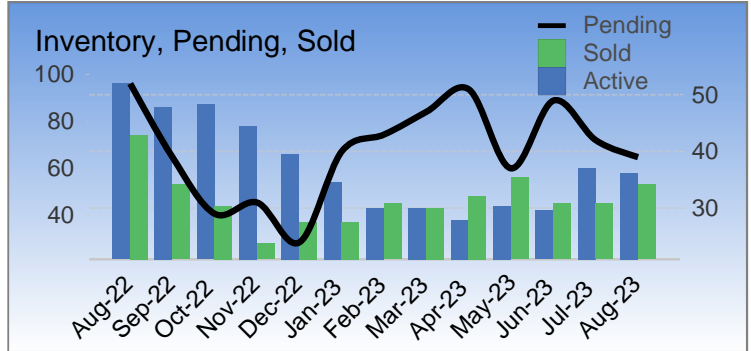
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	3	5	10
\$500-599K	3	2	7	33	54
\$600-699K	17	5	18	23	31
\$700-799K	28	35	45	8	7
\$800-899K	17	32	20	2	4
\$900-999K	4	14	11	0	0
\$1-1.299M	2	6	7	2	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	72	96	111	73	106

Presented by:

Market Activity Summary:

- Inventory: 59 units were listed for sale as of the last day of August - approximately 1.2 months of inventory.
- Sales Activity: 53 units were sold during August
- Median Sales Price: \$611,000 during August
- Average price per sq.ft. in August was \$382
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 102% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	58	39	53	1.2	\$643,673	\$611,000	\$607,610	18	\$359	\$382	102%
Jul-23	60	42	45	1.3	\$610,745	\$625,000	\$642,811	17	\$374	\$380	103%
Jun-23	42	49	45	0.9	\$612,847	\$610,000	\$618,585	11	\$358	\$374	103%
May-23	44	37	56	1.0	\$637,500	\$615,000	\$607,219	18	\$358	\$385	103%
Apr-23	38	51	48	0.9	\$611,350	\$612,500	\$624,324	30	\$368	\$383	102%
Mar-23	43	47	43	1.1	\$637,743	\$580,000	\$614,907	41	\$369	\$372	101%
Feb-23	43	43	45	1.1	\$606,582	\$540,000	\$596,978	42	\$367	\$353	100%
Jan-23	54	40	37	1.7	\$645,060	\$535,000	\$562,968	31	\$367	\$369	99%
Dec-22	66	24	37	1.8	\$545,554	\$599,950	\$614,219	49	\$376	\$363	99%
Nov-22	78	31	28	1.9	\$607,358	\$619,975	\$628,711	53	\$375	\$342	98%
Oct-22	87	29	44	1.6	\$652,354	\$560,000	\$600,078	35	\$366	\$377	99%
Sep-22	86	39	53	1.4	\$634,334	\$615,000	\$613,296	28	\$357	\$386	100%
Aug-22	96	52	74	1.5	\$606,926	\$602,500	\$618,732	26	\$366	\$387	100%

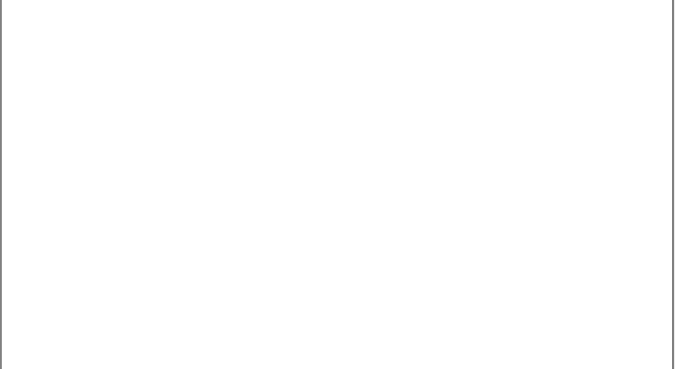
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	53	-28.4%	\$643,673	6.05%	\$611,000	1.41%	\$607,610	-1.8%	18	-30.8%	102%
Aug-22	74	12.1%	\$606,926	-5.25%	\$602,500	-3.98%	\$618,732	0.794%	26	85.7%	100%
Aug-21	66	11.9%	\$640,573	25.9%	\$627,500	28.1%	\$613,855	24.1%	14	7.69%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	228	190	277	644	988
\$500-599K	270	319	325	252	254
\$600-699K	277	415	310	102	116
\$700-799K	87	197	126	42	33
\$800-899K	46	138	118	3	6
\$900-999K	38	57	36	0	0
\$1-1.299M	28	52	2	0	0
\$1.3-1.699M	0	3	0	0	0
\$1.7-1.999M	0	0	0	0	3
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	974	1371	1194	1043	1400

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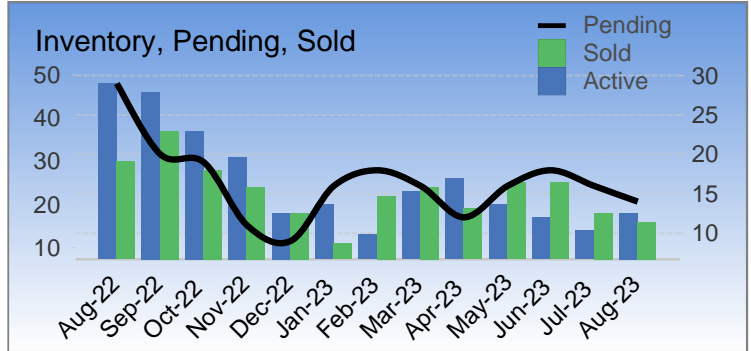
Includes Pittsburg and Bay Point

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Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of August - approximately 1.0 months of inventory.
- Sales Activity: 16 units were sold during August
- Median Sales Price: \$1,340,000 during August
- Average price per sq.ft. in August was \$614
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	18	14	16	1.0	\$1,296,084	\$1,340,000	\$1,316,000	13	\$588	\$614	104%
Jul-23	14	16	18	0.7	\$1,220,444	\$1,195,000	\$1,164,966	15	\$624	\$661	103%
Jun-23	17	18	25	0.8	\$1,225,044	\$1,105,000	\$1,154,860	10	\$588	\$695	105%
May-23	20	16	25	0.9	\$1,067,235	\$1,084,000	\$1,082,024	18	\$584	\$702	106%
Apr-23	26	12	19	1.2	\$1,064,695	\$1,220,200	\$1,236,905	13	\$627	\$693	105%
Mar-23	23	16	24	1.2	\$1,162,621	\$935,000	\$993,566	13	\$623	\$626	101%
Feb-23	13	18	22	0.8	\$1,029,704	\$1,057,000	\$1,028,631	34	\$622	\$615	100%
Jan-23	20	16	11	1.2	\$1,071,245	\$989,000	\$1,067,272	42	\$587	\$606	101%
Dec-22	18	9	18	0.8	\$1,192,190	\$1,075,000	\$1,118,694	35	\$570	\$616	100%
Nov-22	31	11	24	1.1	\$1,112,390	\$927,500	\$1,000,583	22	\$571	\$621	100%
Oct-22	37	19	28	1.2	\$1,103,029	\$930,000	\$987,455	24	\$599	\$640	100%
Sep-22	46	20	37	1.4	\$1,005,134	\$1,065,000	\$1,085,054	28	\$605	\$681	100%
Aug-22	48	29	30	1.5	\$1,044,522	\$1,127,500	\$1,147,148	27	\$632	\$612	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	16	-46.7%	\$1,296,084	24.1%	\$1,340,000	18.8%	\$1,316,000	14.7%	13	-51.9%	104%
Aug-22	30	-28.6%	\$1,044,522	3.54%	\$1,127,500	9.2%	\$1,147,148	6.19%	27	108%	100%
Aug-21	42	-12.5%	\$1,008,851	7.78%	\$1,032,500	14.3%	\$1,080,237	18.1%	13	-23.5%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	5	3	0
\$500-599K	2	0	2	21	37
\$600-699K	20	13	33	72	98
\$700-799K	39	35	85	119	150
\$800-899K	43	71	88	96	132
\$900-999K	48	59	138	120	105
\$1-1.299M	159	207	327	99	117
\$1.3-1.699M	105	168	114	36	6
\$1.7-1.999M	15	45	15	6	3
\$2-2.999M	3	3	0	0	0
>3M	0	0	0	0	0
Total	434	601	807	572	648

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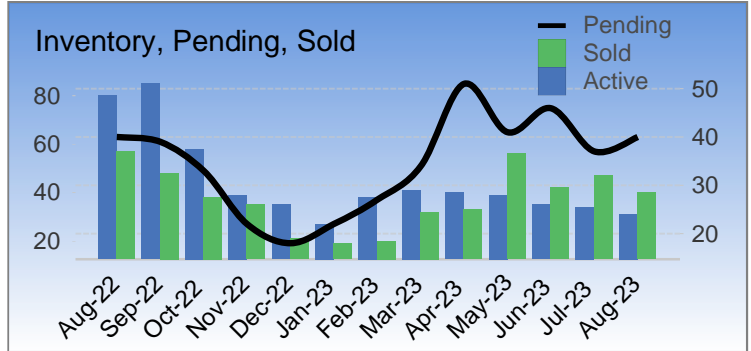
Includes Pleasant Hill and Pacheco

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of August - approximately 0.8 months of inventory.
- Sales Activity: 40 units were sold during August
- Median Sales Price: \$1,830,000 during August
- Average price per sq.ft. in August was \$856
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	31	40	40	0.8	\$2,188,710	\$1,830,000	\$2,004,547	14	\$871	\$856	101%
Jul-23	34	37	47	0.8	\$2,035,256	\$1,825,000	\$2,020,170	12	\$838	\$877	105%
Jun-23	35	46	42	0.8	\$2,162,684	\$1,690,000	\$1,930,478	13	\$870	\$858	105%
May-23	39	41	56	1.0	\$2,302,777	\$1,797,500	\$1,870,794	13	\$886	\$859	104%
Apr-23	40	51	33	1.4	\$2,057,756	\$1,750,000	\$1,897,272	9	\$869	\$853	104%
Mar-23	41	34	32	1.7	\$2,174,464	\$1,848,500	\$2,048,625	18	\$868	\$793	100%
Feb-23	38	27	20	2.0	\$2,468,715	\$1,491,000	\$1,701,425	36	\$850	\$768	99%
Jan-23	27	22	19	1.1	\$2,144,483	\$1,480,000	\$1,652,612	43	\$851	\$754	98%
Dec-22	35	18	21	1.1	\$2,241,429	\$1,537,000	\$1,555,333	36	\$811	\$745	96%
Nov-22	39	22	35	1.0	\$1,831,286	\$1,630,000	\$1,779,436	42	\$792	\$747	95%
Oct-22	58	33	38	1.2	\$2,121,968	\$1,599,000	\$1,884,507	28	\$824	\$770	98%
Sep-22	85	39	48	1.5	\$2,050,414	\$1,600,000	\$1,830,473	31	\$822	\$795	96%
Aug-22	80	40	57	1.3	\$1,975,623	\$1,580,000	\$1,705,921	25	\$825	\$797	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	40	-29.8%	\$2,188,710	10.8%	\$1,830,000	15.8%	\$2,004,547	17.5%	14	-44%	101%
Aug-22	57	-38.7%	\$1,975,623	5.48%	\$1,580,000	-7.6%	\$1,705,921	-15.8%	25	150%	98%
Aug-21	93	20.8%	\$1,872,925	18.8%	\$1,710,000	34.6%	\$2,024,948	43.5%	10	-47.4%	108%

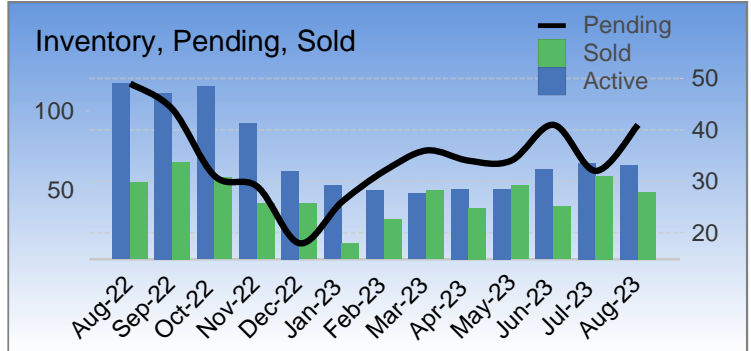
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	2	0	4
\$500-599K	0	0	0	6	0
\$600-699K	3	0	4	2	6
\$700-799K	0	0	10	11	11
\$800-899K	6	8	3	54	60
\$900-999K	2	6	44	150	185
\$1-1.299M	102	60	353	479	572
\$1.3-1.699M	287	393	683	279	281
\$1.7-1.999M	203	262	270	84	84
\$2-2.999M	150	321	360	153	125
>3M	81	170	143	27	36
Total	834	1220	1872	1245	1364

Presented by:

Market Activity Summary:

- Inventory: 69 units were listed for sale as of the last day of August - approximately 1.4 months of inventory.
- Sales Activity: 49 units were sold during August
- Median Sales Price: \$720,000 during August
- Average price per sq.ft. in August was \$573
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 106% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	66	41	49	1.4	\$782,584	\$720,000	\$781,489	19	\$519	\$573	106%
Jul-23	67	32	59	1.4	\$701,185	\$705,000	\$718,408	21	\$502	\$552	107%
Jun-23	63	41	40	1.5	\$730,930	\$735,000	\$778,004	22	\$500	\$526	108%
May-23	51	34	53	1.1	\$747,321	\$618,888	\$668,878	32	\$511	\$532	107%
Apr-23	51	34	39	1.3	\$757,718	\$680,000	\$758,868	31	\$485	\$491	105%
Mar-23	48	36	50	1.6	\$714,303	\$637,500	\$674,370	35	\$490	\$479	102%
Feb-23	50	32	32	1.8	\$721,572	\$660,000	\$699,968	45	\$463	\$482	101%
Jan-23	53	26	17	1.6	\$648,599	\$633,000	\$700,294	50	\$464	\$469	99%
Dec-22	62	18	42	1.3	\$885,888	\$647,500	\$720,595	43	\$484	\$527	100%
Nov-22	92	29	42	1.8	\$669,543	\$665,500	\$724,393	25	\$494	\$514	102%
Oct-22	115	31	58	2.0	\$730,236	\$675,000	\$729,401	29	\$509	\$547	103%
Sep-22	111	44	68	1.9	\$700,088	\$691,250	\$706,996	30	\$501	\$499	102%
Aug-22	117	49	55	2.1	\$720,842	\$730,000	\$813,078	21	\$503	\$534	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	49	-10.9%	\$782,584	8.57%	\$720,000	-1.37%	\$781,489	-3.89%	19	-9.52%	106%
Aug-22	55	-16.7%	\$720,842	8.04%	\$730,000	-5.81%	\$813,078	4.54%	21	40%	105%
Aug-21	66	1.54%	\$667,218	3.31%	\$775,000	26%	\$777,795	17.2%	15	-42.3%	112%

Sales Activity and Price Trends

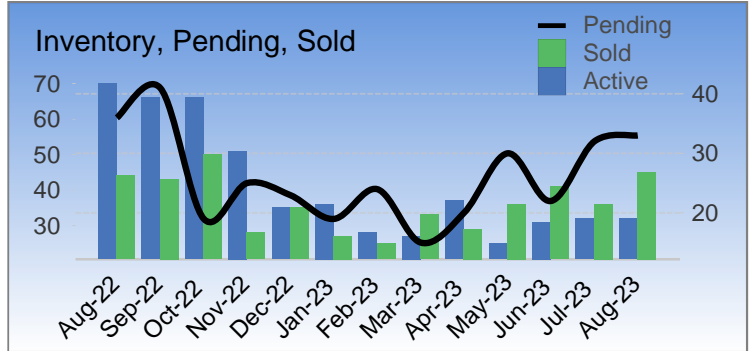
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	170	147	216	406	523
\$500-599K	194	178	342	338	427
\$600-699K	203	240	278	206	237
\$700-799K	194	235	226	136	213
\$800-899K	88	168	227	160	125
\$900-999K	59	149	154	81	41
\$1-1.299M	138	243	152	47	48
\$1.3-1.699M	60	79	76	21	22
\$1.7-1.999M	7	31	23	8	1
\$2-2.999M	4	10	5	4	1
>3M	1	1	0	0	0
Total	1118	1481	1699	1407	1638

Presented by:

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Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of August - approximately 0.8 months of inventory.
- Sales Activity: 45 units were sold during August
- Median Sales Price: \$900,000 during August
- Average price per sq.ft. in August was \$610
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 107% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	32	33	45	0.8	\$905,626	\$900,000	\$952,151	15	\$666	\$610	107%
Jul-23	32	32	36	0.8	\$878,342	\$837,500	\$936,131	18	\$661	\$627	108%
Jun-23	31	22	41	0.9	\$898,898	\$865,000	\$919,914	10	\$647	\$666	108%
May-23	25	30	36	0.8	\$846,444	\$937,500	\$999,475	22	\$675	\$582	107%
Apr-23	37	20	29	1.3	\$925,282	\$838,000	\$887,340	18	\$640	\$613	105%
Mar-23	27	15	33	1.2	\$834,753	\$840,000	\$861,272	19	\$648	\$638	104%
Feb-23	28	24	25	1.0	\$846,638	\$778,000	\$812,120	38	\$645	\$641	103%
Jan-23	36	19	27	1.2	\$846,392	\$790,000	\$799,685	26	\$619	\$563	101%
Dec-22	35	23	35	1.0	\$842,907	\$847,000	\$872,753	36	\$636	\$575	99%
Nov-22	51	25	28	1.3	\$850,630	\$849,000	\$905,571	21	\$617	\$602	103%
Oct-22	66	19	50	1.5	\$849,261	\$870,875	\$901,671	38	\$608	\$582	100%
Sep-22	66	41	43	1.6	\$890,999	\$810,000	\$867,534	31	\$596	\$635	104%
Aug-22	70	36	44	1.7	\$859,194	\$825,000	\$869,477	23	\$621	\$612	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	45	2.27%	\$905,626	5.4%	\$900,000	9.09%	\$952,151	9.51%	15	-34.8%	107%
Aug-22	44	-27.9%	\$859,194	-3.1%	\$825,000	-8.33%	\$869,477	-11.6%	23	43.8%	102%
Aug-21	61	32.6%	\$886,701	22.5%	\$900,000	20.8%	\$983,921	26.7%	16	-20%	110%

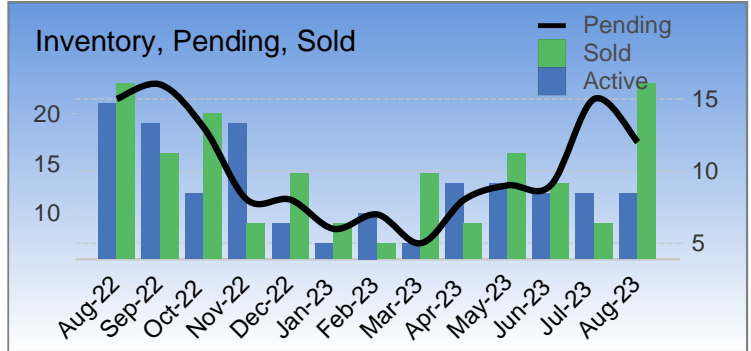
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	1	2	5	32
\$500-599K	11	8	12	33	101
\$600-699K	38	37	73	176	305
\$700-799K	147	102	154	218	208
\$800-899K	183	183	266	92	104
\$900-999K	75	154	178	41	42
\$1-1.299M	108	204	157	44	37
\$1.3-1.699M	30	93	30	2	4
\$1.7-1.999M	2	8	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	600	790	872	611	833

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of August - approximately 0.8 months of inventory.
- Sales Activity: 23 units were sold during August
- Median Sales Price: \$890,000 during August
- Average price per sq.ft. in August was \$624
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 105% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	12	12	23	0.8	\$846,992	\$890,000	\$887,030	17	\$592	\$624	105%
Jul-23	12	15	9	1.0	\$827,288	\$818,000	\$791,444	17	\$644	\$764	103%
Jun-23	12	9	13	1.0	\$801,161	\$850,000	\$829,138	10	\$629	\$646	106%
May-23	13	9	16	1.0	\$790,983	\$829,400	\$837,425	14	\$624	\$574	104%
Apr-23	13	8	9	1.3	\$822,284	\$840,000	\$884,444	13	\$644	\$578	106%
Mar-23	7	5	14	0.7	\$839,765	\$820,000	\$817,642	17	\$539	\$635	103%
Feb-23	10	7	7	1.2	\$788,149	\$770,000	\$804,285	13	\$616	\$611	104%
Jan-23	7	6	9	0.8	\$773,759	\$745,000	\$749,305	50	\$559	\$628	96%
Dec-22	9	8	14	0.6	\$879,983	\$770,000	\$767,642	17	\$591	\$635	100%
Nov-22	19	8	9	1.3	\$780,282	\$838,000	\$829,444	21	\$649	\$641	102%
Oct-22	12	13	20	0.6	\$731,186	\$802,500	\$819,550	26	\$595	\$623	101%
Sep-22	19	16	16	1.0	\$803,944	\$757,500	\$774,437	22	\$606	\$637	100%
Aug-22	21	15	23	1.0	\$772,416	\$830,000	\$825,478	25	\$607	\$630	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	23	0%	\$846,992	9.65%	\$890,000	7.23%	\$887,030	7.46%	17	-32%	105%
Aug-22	23	76.9%	\$772,416	-1.6%	\$830,000	-10.3%	\$825,478	-8.64%	25	150%	101%
Aug-21	13	-27.8%	\$784,965	16.4%	\$925,000	27.9%	\$903,538	23.6%	10	-23.1%	110%

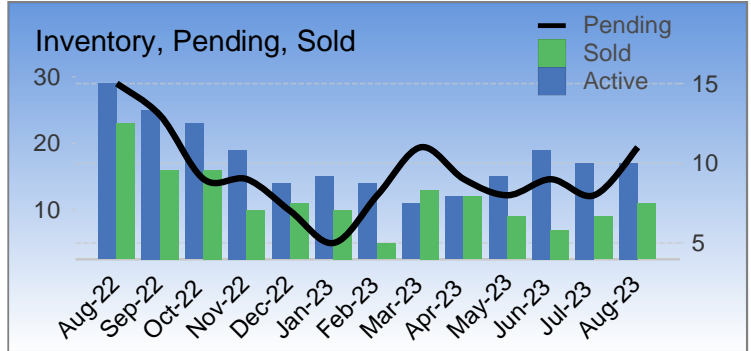
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	0	1	6
\$500-599K	1	2	0	3	25
\$600-699K	4	1	9	30	83
\$700-799K	23	24	28	62	44
\$800-899K	39	47	50	4	4
\$900-999K	17	28	30	1	0
\$1-1.299M	6	30	3	0	1
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	90	134	120	101	163

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of August - approximately 2.0 months of inventory.
- Sales Activity: 11 units were sold during August
- Median Sales Price: \$580,000 during August
- Average price per sq.ft. in August was \$520
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	17	11	11	2.0	\$692,388	\$580,000	\$590,090	29	\$528	\$520	101%
Jul-23	17	8	9	2.0	\$619,631	\$685,000	\$682,829	32	\$531	\$554	104%
Jun-23	19	9	7	2.0	\$648,664	\$640,000	\$604,285	16	\$532	\$519	105%
May-23	15	8	9	1.3	\$562,000	\$700,000	\$665,666	34	\$554	\$584	107%
Apr-23	12	9	12	1.2	\$634,495	\$697,500	\$660,500	20	\$509	\$512	106%
Mar-23	11	11	13	1.2	\$588,579	\$574,900	\$592,992	41	\$507	\$509	100%
Feb-23	14	8	5	1.8	\$645,435	\$525,000	\$513,275	39	\$531	\$412	102%
Jan-23	15	5	10	1.5	\$550,352	\$550,000	\$562,850	37	\$514	\$458	97%
Dec-22	14	7	11	1.3	\$518,622	\$565,000	\$571,727	35	\$520	\$484	103%
Nov-22	19	9	10	1.5	\$598,789	\$522,500	\$552,190	32	\$504	\$464	99%
Oct-22	23	9	16	1.3	\$650,317	\$610,000	\$624,125	39	\$499	\$505	98%
Sep-22	25	13	16	1.7	\$648,821	\$660,000	\$621,025	24	\$494	\$516	101%
Aug-22	29	15	23	2.1	\$603,304	\$615,000	\$614,021	25	\$515	\$529	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	11	-52.2%	\$692,388	14.8%	\$580,000	-5.69%	\$590,090	-3.9%	29	16%	101%
Aug-22	23	-30.3%	\$603,304	-6.58%	\$615,000	0%	\$614,021	-5.41%	25	56.3%	101%
Aug-21	33	22.2%	\$645,799	33.7%	\$615,000	21.8%	\$649,128	27.6%	16	-27.3%	108%

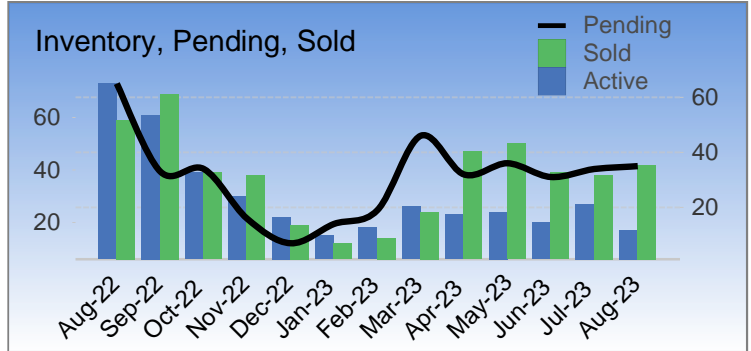
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	13	12	20	36	81
\$500-599K	23	19	44	43	42
\$600-699K	12	41	34	17	7
\$700-799K	19	28	21	1	3
\$800-899K	4	10	8	0	1
\$900-999K	1	1	2	0	0
\$1-1.299M	0	1	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	72	112	130	97	134

Presented by:

Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of August - approximately 0.4 months of inventory.
- Sales Activity: 42 units were sold during August
- Median Sales Price: \$1,665,000 during August
- Average price per sq.ft. in August was \$824
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	17	35	42	0.4	\$1,920,670	\$1,665,000	\$1,792,595	11	\$698	\$824	104%
Jul-23	27	34	38	0.6	\$1,737,945	\$1,862,500	\$1,962,009	14	\$731	\$764	103%
Jun-23	20	31	39	0.4	\$1,924,031	\$1,850,000	\$1,898,074	11	\$704	\$783	104%
May-23	24	36	50	0.6	\$2,014,907	\$1,760,000	\$1,848,258	10	\$704	\$774	104%
Apr-23	23	32	47	0.8	\$2,039,996	\$1,715,000	\$1,832,489	22	\$724	\$774	105%
Mar-23	26	46	24	1.6	\$1,785,818	\$1,793,500	\$1,866,970	15	\$750	\$771	103%
Feb-23	18	19	14	1.2	\$1,799,062	\$1,607,500	\$1,613,196	51	\$727	\$728	98%
Jan-23	15	14	12	0.7	\$1,745,040	\$1,516,500	\$1,730,000	19	\$742	\$714	97%
Dec-22	22	7	19	0.7	\$1,926,544	\$1,500,000	\$1,611,052	43	\$751	\$697	95%
Nov-22	30	16	38	0.6	\$1,533,342	\$1,587,500	\$1,640,282	26	\$755	\$715	97%
Oct-22	39	34	39	0.7	\$1,801,823	\$1,720,000	\$1,816,307	28	\$744	\$718	98%
Sep-22	61	33	69	1.1	\$1,956,751	\$1,760,000	\$1,820,376	31	\$745	\$756	98%
Aug-22	73	65	59	1.6	\$1,846,182	\$1,800,000	\$1,844,918	28	\$754	\$711	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	42	-28.8%	\$1,920,670	4.03%	\$1,665,000	-7.5%	\$1,792,595	-2.84%	11	-60.7%	104%
Aug-22	59	-24.4%	\$1,846,182	17.2%	\$1,800,000	-0.69%	\$1,844,918	-0.576%	28	300%	97%
Aug-21	78	-1.27%	\$1,574,858	22%	\$1,812,500	43.3%	\$1,855,615	34.2%	7	-50%	111%

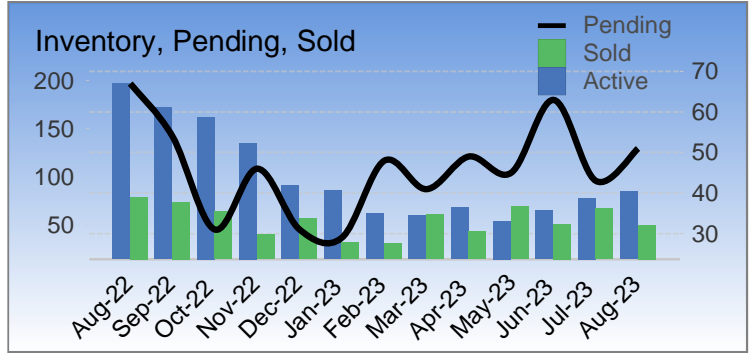
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	0	1	3	9
\$700-799K	0	0	2	10	4
\$800-899K	1	1	2	14	25
\$900-999K	0	0	3	56	66
\$1-1.299M	18	17	76	179	225
\$1.3-1.699M	95	78	254	114	119
\$1.7-1.999M	58	112	122	29	15
\$2-2.999M	79	177	108	19	19
>3M	6	31	10	0	0
Total	257	416	578	424	484

Presented by:

Market Activity Summary:

- Inventory: 87 units were listed for sale as of the last day of August - approximately 1.6 months of inventory.
- Sales Activity: 50 units were sold during August
- Median Sales Price: \$717,010 during August
- Average price per sq.ft. in August was \$366
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	85	51	50	1.6	\$785,722	\$717,010	\$761,354	20	\$457	\$366	100%
Jul-23	78	43	67	1.3	\$787,928	\$710,000	\$756,777	15	\$421	\$376	102%
Jun-23	65	63	51	1.3	\$795,787	\$699,950	\$718,491	21	\$428	\$366	101%
May-23	54	45	69	1.0	\$781,910	\$700,000	\$704,398	22	\$430	\$349	100%
Apr-23	68	49	43	1.7	\$732,164	\$725,000	\$716,058	32	\$404	\$361	99%
Mar-23	60	41	61	1.5	\$764,698	\$705,000	\$720,445	44	\$406	\$346	100%
Feb-23	62	48	31	1.6	\$811,866	\$650,000	\$700,101	49	\$403	\$339	98%
Jan-23	86	29	32	2.0	\$752,022	\$685,000	\$678,489	67	\$385	\$336	97%
Dec-22	91	31	57	1.7	\$688,782	\$699,000	\$730,200	48	\$389	\$336	98%
Nov-22	135	46	40	2.3	\$797,149	\$672,500	\$695,380	41	\$377	\$341	98%
Oct-22	162	31	64	2.3	\$775,582	\$670,000	\$675,384	41	\$371	\$356	99%
Sep-22	172	54	74	2.4	\$763,766	\$695,000	\$722,522	31	\$368	\$355	98%
Aug-22	197	67	79	2.9	\$776,182	\$700,000	\$753,503	29	\$374	\$349	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	50	-36.7%	\$785,722	1.23%	\$717,010	2.43%	\$761,354	1.04%	20	-31%	100%
Aug-22	79	-18.6%	\$776,182	8.17%	\$700,000	3.7%	\$753,503	4.06%	29	164%	98%
Aug-21	97	-10.2%	\$717,577	21.8%	\$675,000	24.8%	\$724,100	28.7%	11	-45%	105%

Sales Activity and Price Trends

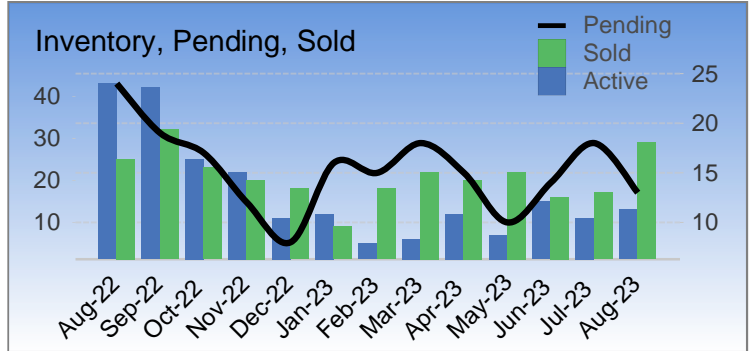
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	34	30	76	267	347
\$500-599K	70	54	135	237	220
\$600-699K	89	102	158	81	68
\$700-799K	83	124	122	34	15
\$800-899K	59	99	86	13	6
\$900-999K	24	57	33	8	7
\$1-1.299M	23	74	29	7	5
\$1.3-1.699M	2	21	12	1	2
\$1.7-1.999M	2	2	3	0	0
\$2-2.999M	1	3	2	0	0
>3M	0	0	0	0	0
Total	387	566	656	648	670

Presented by:



Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of August - approximately 0.6 months of inventory.
- Sales Activity: 29 units were sold during August
- Median Sales Price: \$1,325,000 during August
- Average price per sq.ft. in August was \$790
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	13	13	29	0.6	\$1,409,751	\$1,325,000	\$1,390,344	15	\$804	\$790	104%
Jul-23	11	18	17	0.6	\$1,388,616	\$1,425,000	\$1,433,058	9	\$758	\$825	108%
Jun-23	15	14	16	0.8	\$1,280,315	\$1,352,500	\$1,291,437	9	\$770	\$795	105%
May-23	7	10	22	0.4	\$1,317,896	\$1,375,000	\$1,415,156	8	\$748	\$790	106%
Apr-23	12	15	20	0.7	\$1,349,479	\$1,288,000	\$1,298,949	8	\$755	\$792	105%
Mar-23	6	18	22	0.4	\$1,284,119	\$1,290,000	\$1,293,818	24	\$663	\$785	106%
Feb-23	5	15	18	0.3	\$1,260,563	\$1,340,000	\$1,328,272	14	\$657	\$758	101%
Jan-23	12	16	9	0.8	\$1,335,636	\$1,306,500	\$1,203,055	49	\$753	\$718	97%
Dec-22	11	8	18	0.6	\$1,088,667	\$1,225,000	\$1,271,277	27	\$740	\$750	101%
Nov-22	22	12	20	0.9	\$1,297,718	\$1,242,500	\$1,323,945	31	\$785	\$689	96%
Oct-22	25	17	23	1.0	\$1,297,752	\$1,410,000	\$1,355,056	26	\$780	\$719	99%
Sep-22	42	19	32	1.8	\$1,337,723	\$1,299,500	\$1,302,503	31	\$764	\$729	98%
Aug-22	43	24	25	2.2	\$1,277,101	\$1,323,000	\$1,312,740	34	\$757	\$748	95%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	29	16%	\$1,409,751	10.4%	\$1,325,000	0.151%	\$1,390,344	5.91%	15	-55.9%	104%
Aug-22	25	-43.2%	\$1,277,101	0.448%	\$1,323,000	1.77%	\$1,312,740	-3.05%	34	278%	95%
Aug-21	44	69.2%	\$1,271,400	19.1%	\$1,300,000	14.8%	\$1,354,088	18.6%	9	-52.6%	113%

Sales Activity and Price Trends

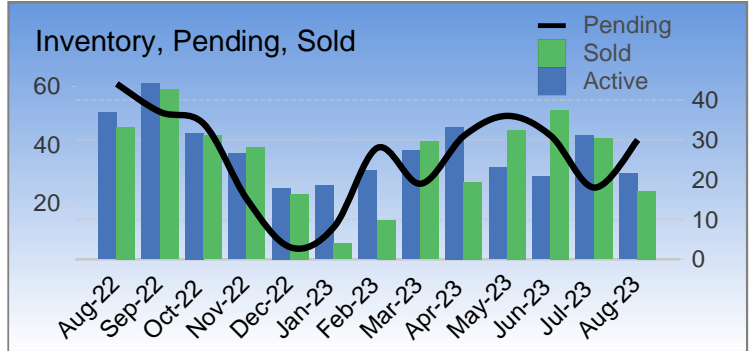
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	3	2
\$600-699K	0	1	3	8	12
\$700-799K	1	2	8	15	46
\$800-899K	8	7	16	30	58
\$900-999K	13	5	15	32	51
\$1-1.299M	40	33	86	53	53
\$1.3-1.699M	71	72	95	8	16
\$1.7-1.999M	11	28	17	1	0
\$2-2.999M	5	17	7	0	0
>3M	0	1	0	0	0
Total	149	166	248	150	238

Presented by:



Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of August - approximately 0.8 months of inventory.
- Sales Activity: 24 units were sold during August
- Median Sales Price: \$1,400,000 during August
- Average price per sq.ft. in August was \$744
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	30	30	24	0.8	\$1,518,625	\$1,400,000	\$1,491,958	20	\$784	\$744	104%
Jul-23	43	18	42	0.9	\$1,756,871	\$1,505,000	\$1,729,309	16	\$796	\$753	105%
Jun-23	29	31	52	0.7	\$1,719,972	\$1,523,500	\$1,616,589	17	\$771	\$745	104%
May-23	32	36	45	0.9	\$1,795,876	\$1,615,000	\$1,793,666	19	\$744	\$731	106%
Apr-23	46	31	27	1.7	\$1,843,247	\$1,425,000	\$1,532,888	18	\$723	\$793	101%
Mar-23	38	19	41	1.9	\$1,689,377	\$1,515,000	\$1,576,325	20	\$755	\$729	102%
Feb-23	31	28	14	2.2	\$1,819,711	\$1,480,000	\$1,644,744	23	\$735	\$687	104%
Jan-23	26	8	6	1.2	\$1,859,978	\$1,430,000	\$1,741,660	42	\$714	\$678	101%
Dec-22	25	3	23	0.7	\$2,073,646	\$1,450,000	\$1,462,978	24	\$712	\$707	100%
Nov-22	37	15	39	0.8	\$1,693,766	\$1,425,000	\$1,451,718	20	\$722	\$723	99%
Oct-22	44	34	43	1.0	\$1,525,222	\$1,500,000	\$1,565,754	22	\$725	\$731	101%
Sep-22	61	37	59	1.2	\$1,607,306	\$1,480,000	\$1,602,584	22	\$716	\$762	99%
Aug-22	51	44	46	1.0	\$1,560,427	\$1,402,500	\$1,486,396	20	\$733	\$765	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Aug-23	24	-47.8%	\$1,518,625	-2.68%	\$1,400,000	-0.178%	\$1,491,958	0.374%	20	0%	104%
Aug-22	46	-35.2%	\$1,560,427	17.5%	\$1,402,500	0.179%	\$1,486,396	0.362%	20	42.9%	101%
Aug-21	71	24.6%	\$1,328,543	1.28%	\$1,400,000	10.2%	\$1,481,035	12.2%	14	-22.2%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	2
\$500-599K	0	2	0	0	4
\$600-699K	2	0	4	2	8
\$700-799K	0	0	8	20	22
\$800-899K	4	8	20	48	74
\$900-999K	4	8	50	84	98
\$1-1.299M	96	82	266	258	328
\$1.3-1.699M	194	284	410	216	188
\$1.7-1.999M	94	136	192	54	40
\$2-2.999M	62	164	92	12	8
>3M	18	30	14	2	2
Total	474	714	1056	696	774

Presented by:

