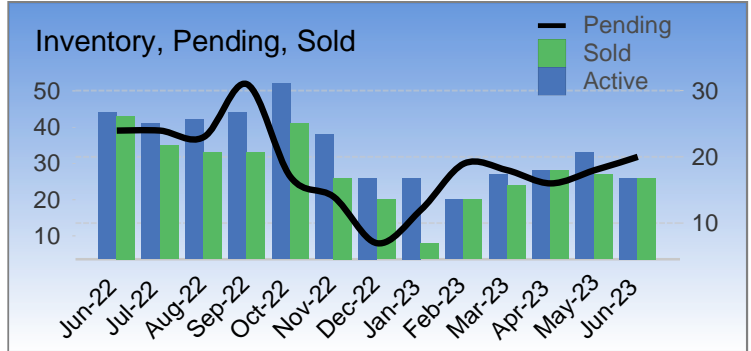


## Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of June - approximately 1.0 months of inventory.
- Sales Activity: 26 units were sold during June
- Median Sales Price: \$1,505,500 during June
- Average price per sq.ft. in June was \$833
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 116% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	26	20	26	1.0	\$1,336,827	\$1,505,500	\$1,500,211	16	\$739	\$833	116%
May-23	33	18	27	1.3	\$1,520,631	\$1,300,000	\$1,388,037	22	\$782	\$826	113%
Apr-23	28	16	28	1.2	\$1,346,108	\$1,350,000	\$1,312,535	18	\$757	\$804	110%
Mar-23	27	18	24	1.6	\$1,258,729	\$1,300,000	\$1,332,112	14	\$713	\$850	116%
Feb-23	20	19	20	1.3	\$1,176,120	\$1,163,500	\$1,177,650	25	\$689	\$845	112%
Jan-23	26	12	8	1.4	\$999,344	\$1,237,500	\$1,242,384	34	\$758	\$679	104%
Dec-22	26	7	20	0.9	\$1,109,716	\$1,337,500	\$1,434,699	29	\$723	\$764	104%
Nov-22	38	14	26	1.1	\$1,176,897	\$1,350,000	\$1,360,277	22	\$746	\$759	107%
Oct-22	52	17	41	1.5	\$1,408,710	\$1,362,000	\$1,420,336	19	\$741	\$817	112%
Sep-22	44	31	33	1.3	\$1,326,174	\$1,375,000	\$1,386,340	35	\$741	\$800	109%
Aug-22	42	23	33	1.2	\$1,304,866	\$1,625,000	\$1,514,075	15	\$751	\$770	113%
Jul-22	41	24	35	1.0	\$1,374,788	\$1,456,000	\$1,480,721	18	\$742	\$895	117%
Jun-22	44	24	43	1.0	\$1,323,845	\$1,500,000	\$1,500,127	14	\$729	\$909	123%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	26	-39.5%	\$1,336,827	0.981%	\$1,505,500	0.367%	\$1,500,211	0.0056%	16	14.3%	116%
Jun-22	43	-28.3%	\$1,323,845	7.09%	\$1,500,000	-4%	\$1,500,127	-9.94%	14	27.3%	123%
Jun-21	60	131%	\$1,236,209	3.42%	\$1,562,500	30.2%	\$1,665,775	38.8%	11	-35.3%	122%

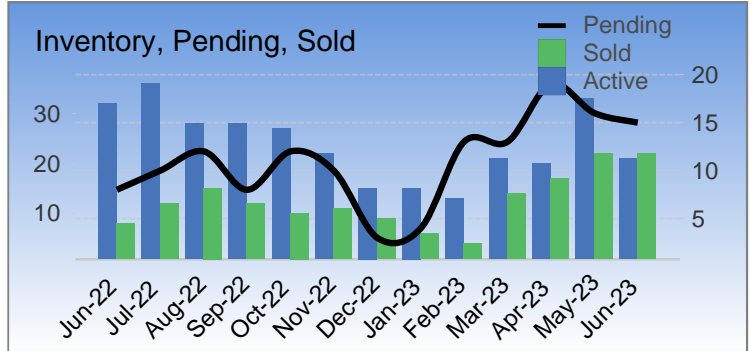
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	1	0	1
\$500-599K	0	1	0	1	1
\$600-699K	0	2	2	4	2
\$700-799K	6	1	7	5	7
\$800-899K	5	4	4	8	14
\$900-999K	13	6	9	5	21
\$1-1.299M	37	34	52	44	66
\$1.3-1.699M	42	79	98	20	37
\$1.7-1.999M	14	20	29	6	5
\$2-2.999M	5	31	20	3	2
>3M	0	3	1	0	0
Total	122	182	223	96	156

## Presented by:

## Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of June - approximately 1.0 months of inventory.
- Sales Activity: 22 units were sold during June
- Median Sales Price: \$3,025,000 during June
- Average price per sq.ft. in June was \$864
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 101% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	21	15	22	1.0	\$2,940,327	\$3,025,000	\$3,095,818	15	\$914	\$864	101%
May-23	33	16	22	1.9	\$3,377,284	\$2,464,000	\$2,884,411	28	\$917	\$811	103%
Apr-23	20	19	17	1.8	\$2,921,460	\$3,069,000	\$3,052,699	29	\$989	\$789	99%
Mar-23	21	13	14	2.6	\$3,243,339	\$2,329,400	\$2,612,878	11	\$886	\$803	99%
Feb-23	13	13	4	2.1	\$3,207,453	\$2,470,500	\$2,597,750	18	\$831	\$867	102%
Jan-23	15	4	6	1.7	\$3,738,879	\$2,850,000	\$2,786,166	27	\$845	\$679	97%
Dec-22	15	3	9	1.5	\$3,799,500	\$2,090,000	\$2,711,666	29	\$880	\$722	96%
Nov-22	22	10	11	2.0	\$3,689,892	\$2,235,000	\$2,546,818	31	\$889	\$807	97%
Oct-22	27	12	10	2.2	\$3,143,044	\$2,412,000	\$2,391,900	45	\$892	\$714	97%
Sep-22	28	8	12	2.2	\$3,433,416	\$2,890,000	\$3,597,816	40	\$904	\$764	98%
Aug-22	28	12	15	2.4	\$2,999,038	\$2,220,000	\$2,815,033	25	\$841	\$773	98%
Jul-22	36	10	12	2.5	\$3,479,279	\$2,849,500	\$2,983,416	13	\$850	\$925	101%
Jun-22	32	8	8	2.0	\$3,194,199	\$2,900,000	\$3,103,112	11	\$838	\$851	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	22	175%	\$2,940,327	-7.95%	\$3,025,000	4.31%	\$3,095,818	-0.235%	15	36.4%	101%
Jun-22	8	-80.5%	\$3,194,199	18.2%	\$2,900,000	8.21%	\$3,103,112	2.84%	11	-38.9%	104%
Jun-21	41	78.3%	\$2,702,444	13.4%	\$2,680,000	41.1%	\$3,017,558	35.1%	18	-40%	107%

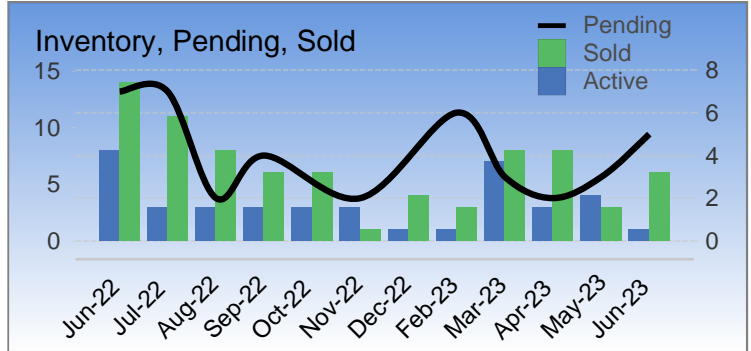
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	1	0
\$1-1.299M	0	0	1	4	11
\$1.3-1.699M	5	1	11	23	29
\$1.7-1.999M	11	6	17	12	28
\$2-2.999M	29	36	88	30	36
>3M	35	46	48	7	6
Total	80	89	165	77	110

## Presented by:

## Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of June - approximately 0.2 months of inventory.
- Sales Activity: 6 units were sold during June
- Median Sales Price: \$1,300,500 during June
- Average price per sq.ft. in June was \$1,179
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 130% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	1	5	6	0.2	\$995,000	\$1,300,500	\$1,483,500	10	\$1,017	\$1,179	130%
May-23	4	3	3	0.6	\$1,132,666	\$1,110,000	\$1,080,000	13	\$904	\$1,061	138%
Apr-23	3	2	8	0.5	\$792,666	\$1,325,000	\$1,478,875	21	\$857	\$1,047	123%
Mar-23	7	3	8	1.9	\$1,089,177	\$1,450,000	\$1,451,250	9	\$733	\$1,040	138%
Feb-23	1	6	3	0.4	\$1,015,500	\$1,270,000	\$1,460,000	7	\$881	\$842	102%
Dec-22	1	0	4	0.3	\$1,399,000	\$1,300,000	\$1,292,900	18	\$1,387	\$1,024	126%
Nov-22	3	2	1	0.7	\$1,034,500	\$950,000	\$950,000	12	\$870	\$791	106%
Oct-22	3	0	6	0.5	\$1,296,500	\$1,112,500	\$1,171,000	9	\$841	\$1,074	123%
Sep-22	3	4	6	0.4	\$947,500	\$1,109,500	\$1,134,833	32	\$898	\$953	105%
Aug-22	3	2	8	0.4	\$1,114,333	\$1,525,000	\$1,593,750	18	\$827	\$937	111%
Jul-22	3	7	11	0.3	\$1,226,571	\$1,485,000	\$1,469,989	20	\$858	\$991	116%
Jun-22	8	7	14	0.9	\$1,247,100	\$1,640,000	\$1,553,928	10	\$889	\$1,163	121%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	6	-57.1%	\$995,000	-20.2%	\$1,300,500	-20.7%	\$1,483,500	-4.53%	10	0%	130%
Jun-22	14	40%	\$1,247,100	6.37%	\$1,640,000	31.9%	\$1,553,928	14.5%	10	-23.1%	121%
Jun-21	10	-16.7%	\$1,172,399	11.4%	\$1,243,500	-1.31%	\$1,356,700	12.3%	13	0%	134%

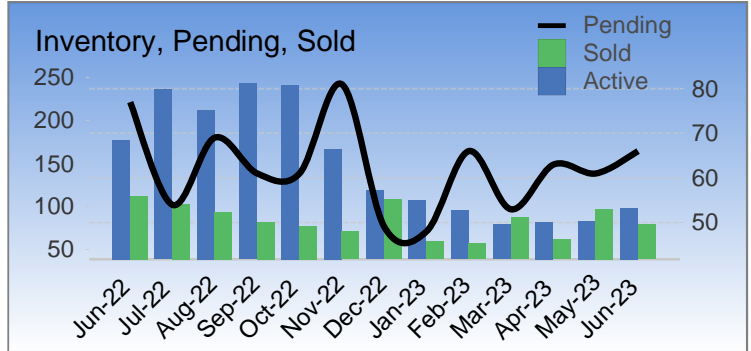
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	1	0	0
\$700-799K	0	1	0	1	2
\$800-899K	1	1	3	2	5
\$900-999K	2	0	3	3	5
\$1-1.299M	9	11	14	8	15
\$1.3-1.699M	7	18	16	10	8
\$1.7-1.999M	0	7	9	3	0
\$2-2.999M	6	5	6	1	1
>3M	0	0	0	0	0
Total	25	43	52	28	36

Presented by:

## Market Activity Summary:

- Inventory: 106 units were listed for sale as of the last day of June - approximately 1.3 months of inventory.
- Sales Activity: 79 units were sold during June
- Median Sales Price: \$650,000 during June
- Average price per sq.ft. in June was \$336
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	98	66	79	1.3	\$653,066	\$650,000	\$639,858	21	\$317	\$336	102%
May-23	83	61	97	1.1	\$649,366	\$645,000	\$632,737	27	\$320	\$348	102%
Apr-23	82	63	61	1.3	\$651,745	\$660,000	\$624,851	33	\$315	\$323	102%
Mar-23	79	53	87	1.2	\$613,063	\$605,000	\$603,717	41	\$323	\$340	101%
Feb-23	95	66	57	1.3	\$622,689	\$610,000	\$622,804	51	\$322	\$311	99%
Jan-23	107	48	59	1.4	\$680,973	\$605,000	\$599,693	43	\$321	\$321	100%
Dec-22	118	49	108	1.4	\$618,730	\$597,000	\$619,614	44	\$325	\$320	99%
Nov-22	167	81	71	2.3	\$620,857	\$600,000	\$613,619	32	\$327	\$343	100%
Oct-22	241	61	77	2.9	\$659,033	\$625,000	\$640,815	41	\$326	\$353	99%
Sep-22	243	61	82	2.6	\$659,033	\$627,500	\$649,818	35	\$329	\$343	100%
Aug-22	212	69	93	2.1	\$636,793	\$639,000	\$650,325	23	\$337	\$363	99%
Jul-22	236	54	103	2.1	\$676,203	\$647,000	\$658,399	21	\$340	\$364	102%
Jun-22	177	77	112	1.6	\$643,970	\$657,500	\$677,766	18	\$353	\$379	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	79	-29.5%	\$653,066	1.41%	\$650,000	-1.14%	\$639,858	-5.59%	21	16.7%	102%
Jun-22	112	-3.45%	\$643,970	7.04%	\$657,500	6.91%	\$677,766	7.03%	18	-5.26%	102%
Jun-21	116	28.9%	\$601,636	19.3%	\$615,000	24.9%	\$633,271	27.6%	19	-5%	110%

## Sales Activity and Price Trends

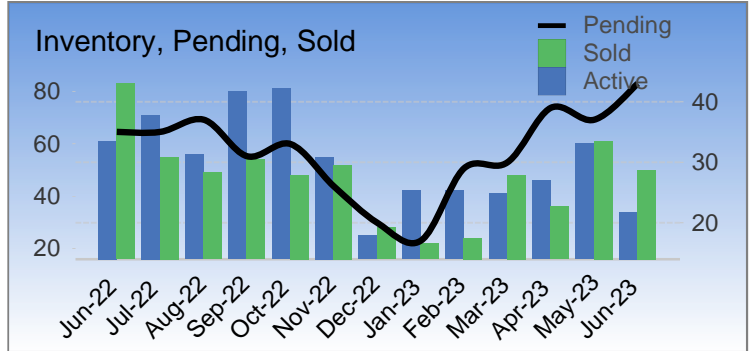
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	80	52	123	277	340
\$500-599K	92	97	169	149	159
\$600-699K	140	183	127	30	36
\$700-799K	77	135	68	5	4
\$800-899K	21	104	30	1	0
\$900-999K	5	29	8	0	0
\$1-1.299M	2	14	0	1	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	417	615	525	463	539

Presented by:



## Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of June - approximately 0.7 months of inventory.
- Sales Activity: 50 units were sold during June
- Median Sales Price: \$1,615,000 during June
- Average price per sq.ft. in June was \$961
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 123% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	34	43	50	0.7	\$1,457,468	\$1,615,000	\$1,704,267	18	\$854	\$961	123%
May-23	60	37	61	1.2	\$1,489,381	\$1,640,000	\$1,688,973	17	\$828	\$951	120%
Apr-23	46	39	36	1.3	\$1,554,547	\$1,605,500	\$1,739,194	17	\$831	\$948	118%
Mar-23	41	30	48	1.3	\$1,530,480	\$1,505,000	\$1,610,697	25	\$823	\$933	116%
Feb-23	42	29	24	1.7	\$1,484,067	\$1,545,000	\$1,729,625	29	\$843	\$895	115%
Jan-23	42	17	22	1.3	\$1,576,753	\$1,357,500	\$1,562,886	38	\$867	\$784	107%
Dec-22	25	20	28	0.6	\$1,602,357	\$1,387,000	\$1,524,910	33	\$862	\$892	109%
Nov-22	55	26	52	1.1	\$1,310,451	\$1,472,500	\$1,589,730	19	\$806	\$887	113%
Oct-22	81	33	48	1.6	\$1,392,955	\$1,480,000	\$1,506,135	24	\$824	\$922	112%
Sep-22	80	31	54	1.5	\$1,461,573	\$1,650,000	\$1,676,720	20	\$818	\$965	118%
Aug-22	56	37	49	0.9	\$1,451,331	\$1,520,000	\$1,701,714	20	\$852	\$932	121%
Jul-22	71	35	55	0.9	\$1,450,062	\$1,600,000	\$1,753,525	15	\$858	\$1,018	123%
Jun-22	61	35	83	0.8	\$1,550,537	\$1,700,000	\$1,887,243	13	\$810	\$1,074	135%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	50	-39.8%	\$1,457,468	-6%	\$1,615,000	-5%	\$1,704,267	-9.7%	18	38.5%	123%
Jun-22	83	12.2%	\$1,550,537	-0.378%	\$1,700,000	2.41%	\$1,887,243	-0.718%	13	18.2%	135%
Jun-21	74	124%	\$1,556,417	11.7%	\$1,660,000	30.2%	\$1,900,898	43.8%	11	-62.1%	131%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	3	0
\$500-599K	5	0	0	6	5
\$600-699K	3	0	0	0	12
\$700-799K	27	3	3	14	24
\$800-899K	15	9	23	29	52
\$900-999K	23	19	51	35	87
\$1-1.299M	119	110	148	151	211
\$1.3-1.699M	180	304	358	155	318
\$1.7-1.999M	120	191	150	54	66
\$2-2.999M	124	273	174	57	74
>3M	29	114	69	3	11
Total	645	1023	976	507	860

Presented by:

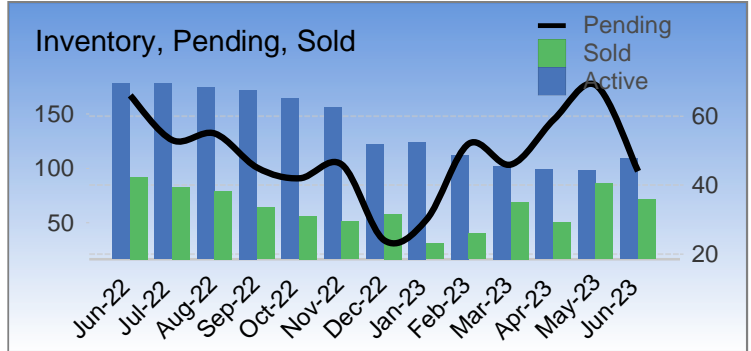
Includes Berkeley and Kensington

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## Market Activity Summary:

- Inventory: 111 units were listed for sale as of the last day of June - approximately 1.6 months of inventory.
- Sales Activity: 71 units were sold during June
- Median Sales Price: \$800,000 during June
- Average price per sq.ft. in June was \$380
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 101% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	109	44	71	1.6	\$930,423	\$800,000	\$840,191	34	\$444	\$380	101%
May-23	98	69	86	1.4	\$891,138	\$818,500	\$872,799	33	\$442	\$383	99%
Apr-23	99	59	50	1.9	\$886,722	\$890,000	\$951,771	48	\$443	\$369	98%
Mar-23	102	46	69	2.2	\$909,155	\$746,000	\$804,598	34	\$469	\$362	99%
Feb-23	112	52	40	2.7	\$825,265	\$760,000	\$817,825	43	\$485	\$356	100%
Jan-23	124	30	31	2.7	\$966,121	\$758,000	\$788,572	58	\$468	\$354	96%
Dec-22	122	24	58	2.2	\$1,130,643	\$775,500	\$835,735	51	\$450	\$352	98%
Nov-22	156	46	51	2.8	\$848,343	\$760,000	\$781,969	45	\$418	\$372	98%
Oct-22	164	42	56	2.5	\$901,397	\$836,250	\$929,239	43	\$428	\$389	98%
Sep-22	172	45	64	2.3	\$903,751	\$786,500	\$790,523	38	\$421	\$383	99%
Aug-22	174	55	79	2.1	\$973,280	\$825,000	\$857,164	31	\$416	\$392	99%
Jul-22	178	53	83	1.9	\$848,068	\$825,000	\$874,951	22	\$409	\$407	99%
Jun-22	178	66	92	1.8	\$891,131	\$887,500	\$913,656	16	\$424	\$403	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	71	-22.8%	\$930,423	4.41%	\$800,000	-9.86%	\$840,191	-8.04%	34	113%	101%
Jun-22	92	-36.6%	\$891,131	11.8%	\$887,500	4.41%	\$913,656	6.58%	16	33.3%	101%
Jun-21	145	33%	\$796,847	8.88%	\$850,000	34.9%	\$857,280	32.1%	12	-57.1%	107%

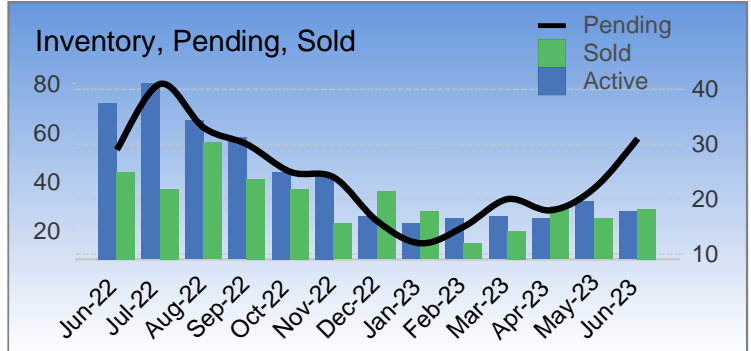
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	33	22	96	322	407
\$500-599K	108	112	347	524	581
\$600-699K	249	215	462	372	436
\$700-799K	291	386	431	252	251
\$800-899K	207	331	344	123	127
\$900-999K	110	290	303	32	24
\$1-1.299M	145	385	282	33	39
\$1.3-1.699M	64	139	58	6	7
\$1.7-1.999M	5	14	5	0	1
\$2-2.999M	4	10	11	2	1
>3M	1	0	4	0	0
Total	1217	1904	2343	1666	1874

## Presented by:

## Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of June - approximately 1.0 months of inventory.
- Sales Activity: 29 units were sold during June
- Median Sales Price: \$1,290,000 during June
- Average price per sq.ft. in June was \$691
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 105% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	28	31	29	1.0	\$1,242,257	\$1,290,000	\$1,331,741	28	\$748	\$691	105%
May-23	32	22	25	1.3	\$1,352,113	\$1,220,000	\$1,303,720	24	\$697	\$632	104%
Apr-23	25	18	30	1.2	\$1,427,749	\$1,295,000	\$1,294,653	24	\$746	\$655	105%
Mar-23	26	20	20	1.3	\$1,315,526	\$1,191,000	\$1,276,900	20	\$687	\$623	105%
Feb-23	25	15	15	1.0	\$1,208,343	\$1,075,000	\$1,121,366	36	\$746	\$690	101%
Jan-23	23	12	28	0.8	\$1,429,541	\$1,050,000	\$1,165,696	32	\$698	\$650	98%
Dec-22	26	16	36	0.9	\$1,126,050	\$1,018,000	\$1,110,749	32	\$769	\$679	102%
Nov-22	42	24	23	1.3	\$1,070,497	\$1,100,000	\$1,150,864	28	\$747	\$643	99%
Oct-22	44	25	37	1.0	\$1,066,981	\$1,200,000	\$1,190,524	27	\$759	\$667	102%
Sep-22	58	30	41	1.3	\$1,263,802	\$1,020,000	\$1,184,730	28	\$721	\$663	99%
Aug-22	65	33	56	1.4	\$1,316,799	\$1,140,000	\$1,196,892	26	\$707	\$669	99%
Jul-22	80	41	37	2.0	\$1,410,743	\$1,155,000	\$1,169,618	18	\$712	\$710	102%
Jun-22	72	29	44	1.8	\$1,241,932	\$1,430,000	\$1,473,416	14	\$697	\$775	108%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	29	-34.1%	\$1,242,257	0.0262%	\$1,290,000	-9.79%	\$1,331,741	-9.62%	28	100%	105%
Jun-22	44	-6.38%	\$1,241,932	2.12%	\$1,430,000	11.7%	\$1,473,416	11.5%	14	40%	108%
Jun-21	47	17.5%	\$1,216,134	30.3%	\$1,280,000	38%	\$1,321,253	37.2%	10	-50%	113%

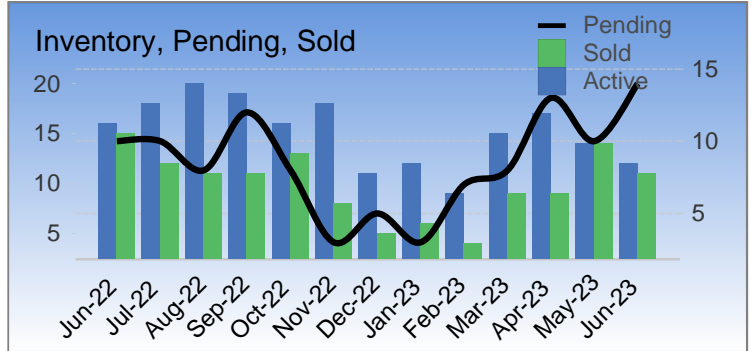
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	1
\$500-599K	0	0	0	3	7
\$600-699K	2	1	3	16	25
\$700-799K	6	5	15	28	37
\$800-899K	11	8	31	32	41
\$900-999K	23	9	23	31	23
\$1-1.299M	38	56	84	60	52
\$1.3-1.699M	41	82	76	12	14
\$1.7-1.999M	10	26	7	1	1
\$2-2.999M	3	15	4	0	0
>3M	1	0	2	0	0
Total	135	202	245	183	201

Presented by:

## Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of June - approximately 1.1 months of inventory.
- Sales Activity: 11 units were sold during June
- Median Sales Price: \$1,225,000 during June
- Average price per sq.ft. in June was \$540
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 102% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	12	14	11	1.1	\$1,232,000	\$1,225,000	\$1,296,636	20	\$526	\$540	102%
May-23	14	10	14	1.7	\$1,316,142	\$1,062,500	\$1,101,135	20	\$522	\$580	106%
Apr-23	17	13	9	2.3	\$1,234,847	\$1,215,000	\$1,177,021	16	\$540	\$569	111%
Mar-23	15	8	9	2.4	\$1,146,857	\$1,221,000	\$1,175,444	19	\$513	\$528	103%
Feb-23	9	7	4	1.8	\$1,203,414	\$1,200,050	\$1,147,525	79	\$528	\$573	106%
Jan-23	12	3	6	1.9	\$1,319,557	\$1,055,000	\$1,121,666	32	\$546	\$496	99%
Dec-22	11	5	5	1.4	\$1,087,933	\$1,090,000	\$1,140,200	38	\$562	\$491	102%
Nov-22	18	3	8	1.7	\$1,212,362	\$1,015,000	\$1,010,875	34	\$544	\$493	99%
Oct-22	16	8	13	1.4	\$1,129,099	\$1,030,000	\$1,026,153	29	\$542	\$481	98%
Sep-22	19	12	11	1.7	\$1,261,318	\$1,075,000	\$1,085,272	18	\$538	\$522	99%
Aug-22	20	8	11	1.6	\$1,163,579	\$1,024,950	\$1,122,268	48	\$536	\$491	101%
Jul-22	18	10	12	1.1	\$1,120,993	\$1,096,000	\$1,176,000	20	\$514	\$532	104%
Jun-22	16	10	15	1.0	\$1,065,500	\$1,250,000	\$1,179,266	10	\$494	\$554	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	11	-26.7%	\$1,232,000	15.6%	\$1,225,000	-2%	\$1,296,636	9.95%	20	100%	102%
Jun-22	15	-34.8%	\$1,065,500	-1.11%	\$1,250,000	4.17%	\$1,179,266	-2.58%	10	42.9%	106%
Jun-21	23	15%	\$1,077,499	22.7%	\$1,200,000	31.5%	\$1,210,543	24.6%	7	-66.7%	112%

## Sales Activity and Price Trends

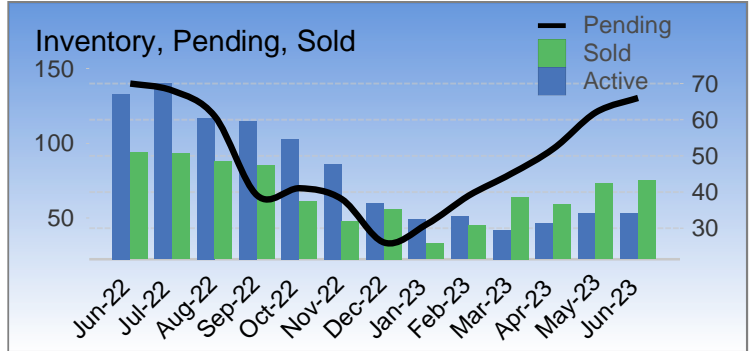
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	6
\$600-699K	0	0	3	6	9
\$700-799K	1	3	8	10	13
\$800-899K	5	5	8	14	26
\$900-999K	5	9	14	13	13
\$1-1.299M	25	23	39	11	14
\$1.3-1.699M	12	36	16	3	1
\$1.7-1.999M	1	5	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	49	82	88	58	82

## Presented by:



## Market Activity Summary:

- Inventory: 55 units were listed for sale as of the last day of June - approximately 0.8 months of inventory.
- Sales Activity: 75 units were sold during June
- Median Sales Price: \$821,000 during June
- Average price per sq.ft. in June was \$540
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 103% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	53	66	75	0.8	\$829,501	\$821,000	\$858,507	15	\$516	\$540	103%
May-23	53	62	73	0.8	\$872,253	\$840,000	\$873,339	13	\$520	\$527	104%
Apr-23	46	52	59	0.9	\$859,243	\$775,000	\$840,317	14	\$507	\$551	104%
Mar-23	42	45	64	1.0	\$848,600	\$792,500	\$822,976	22	\$508	\$554	102%
Feb-23	51	39	45	1.2	\$815,075	\$810,000	\$820,856	42	\$548	\$515	100%
Jan-23	49	31	33	1.2	\$841,819	\$800,000	\$816,060	47	\$510	\$494	99%
Dec-22	60	26	56	1.1	\$830,296	\$797,000	\$794,634	33	\$511	\$492	99%
Nov-22	86	38	48	1.3	\$798,021	\$762,500	\$807,687	32	\$528	\$508	99%
Oct-22	103	41	61	1.3	\$872,089	\$742,000	\$775,561	26	\$541	\$505	99%
Sep-22	115	39	85	1.3	\$793,553	\$805,000	\$848,585	29	\$532	\$521	99%
Aug-22	117	61	88	1.3	\$851,709	\$792,500	\$824,801	22	\$535	\$529	101%
Jul-22	140	68	93	1.3	\$869,155	\$850,000	\$887,036	18	\$533	\$547	101%
Jun-22	133	70	94	1.1	\$837,567	\$875,000	\$940,292	11	\$552	\$581	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	75	-20.2%	\$829,501	-0.963%	\$821,000	-6.17%	\$858,507	-8.7%	15	36.4%	103%
Jun-22	94	-25.4%	\$837,567	-1.29%	\$875,000	-0.625%	\$940,292	3.97%	11	22.2%	106%
Jun-21	126	43.2%	\$848,508	13.2%	\$880,500	30.2%	\$904,379	31.6%	9	-50%	111%

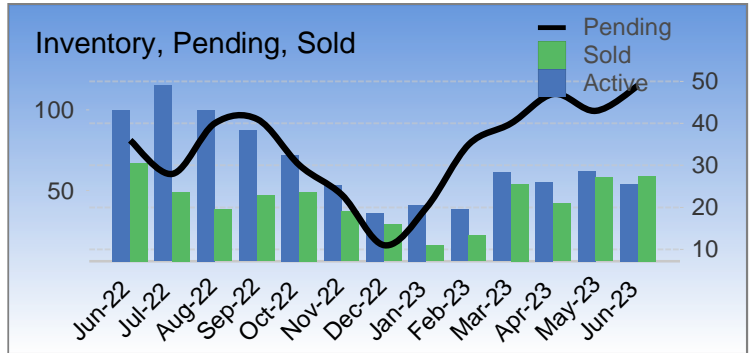
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	8	12	14	52	112
\$500-599K	48	22	56	191	292
\$600-699K	102	126	243	224	333
\$700-799K	151	173	262	162	151
\$800-899K	147	223	260	70	98
\$900-999K	91	161	174	47	23
\$1-1.299M	103	239	199	43	44
\$1.3-1.699M	46	148	60	5	7
\$1.7-1.999M	1	27	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	2	0	0
Total	697	1132	1270	794	1060

## Presented by:

## Market Activity Summary:

- Inventory: 54 units were listed for sale as of the last day of June - approximately 1.0 months of inventory.
- Sales Activity: 59 units were sold during June
- Median Sales Price: \$2,060,000 during June
- Average price per sq.ft. in June was \$796
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 101% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	54	49	59	1.0	\$2,494,521	\$2,060,000	\$2,349,724	15	\$824	\$796	101%
May-23	62	43	58	1.2	\$2,364,423	\$2,003,750	\$2,141,256	17	\$787	\$768	101%
Apr-23	55	47	42	1.4	\$2,255,304	\$1,900,000	\$2,045,366	16	\$802	\$768	101%
Mar-23	61	40	54	2.0	\$2,240,569	\$2,015,000	\$2,093,356	30	\$798	\$754	99%
Feb-23	38	35	22	1.7	\$2,454,783	\$1,894,000	\$1,876,547	30	\$820	\$738	99%
Jan-23	41	20	16	1.5	\$2,125,006	\$1,692,500	\$2,357,000	27	\$778	\$726	97%
Dec-22	36	11	29	0.9	\$2,217,082	\$1,710,000	\$1,905,409	35	\$792	\$685	96%
Nov-22	53	23	37	1.2	\$2,291,140	\$2,100,000	\$2,113,418	30	\$791	\$719	95%
Oct-22	72	30	49	1.7	\$2,255,039	\$1,830,000	\$2,045,451	32	\$793	\$752	98%
Sep-22	87	41	47	2.0	\$2,217,777	\$2,070,000	\$2,097,510	27	\$787	\$764	98%
Aug-22	100	40	38	2.0	\$2,337,026	\$2,000,000	\$2,181,740	22	\$795	\$778	98%
Jul-22	115	28	49	1.9	\$2,312,886	\$2,000,000	\$2,122,215	19	\$792	\$800	100%
Jun-22	100	36	67	1.5	\$2,242,346	\$2,330,000	\$2,525,751	19	\$826	\$864	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	59	-11.9%	\$2,494,521	11.2%	\$2,060,000	-11.6%	\$2,349,724	-6.97%	15	-21.1%	101%
Jun-22	67	-36.2%	\$2,242,346	5.34%	\$2,330,000	16.5%	\$2,525,751	20.4%	19	138%	106%
Jun-21	105	20.7%	\$2,128,735	23%	\$2,000,000	32.3%	\$2,098,150	31.9%	8	-63.6%	112%

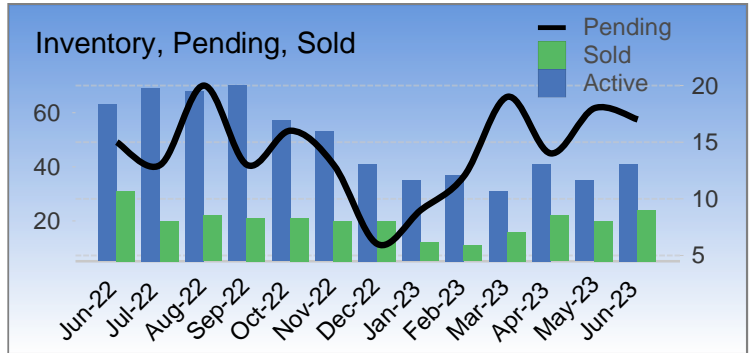
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	3
\$700-799K	0	0	0	12	0
\$800-899K	0	0	9	15	39
\$900-999K	3	0	18	37	63
\$1-1.299M	36	27	124	259	317
\$1.3-1.699M	141	82	488	389	361
\$1.7-1.999M	218	150	380	119	157
\$2-2.999M	313	557	567	122	154
>3M	108	298	196	28	33
Total	819	1114	1782	981	1127

Presented by:

## Market Activity Summary:

- Inventory: 41 units were listed for sale as of the last day of June - approximately 1.9 months of inventory.
- Sales Activity: 24 units were sold during June
- Median Sales Price: \$790,000 during June
- Average price per sq.ft. in June was \$369
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	41	17	24	1.9	\$1,006,247	\$790,000	\$875,645	21	\$428	\$369	100%
May-23	35	18	20	1.9	\$1,020,975	\$876,750	\$979,463	26	\$437	\$380	99%
Apr-23	41	14	22	2.6	\$981,741	\$844,000	\$892,242	39	\$435	\$364	99%
Mar-23	31	19	16	2.5	\$1,078,966	\$800,000	\$962,625	54	\$463	\$341	96%
Feb-23	37	12	11	2.7	\$1,106,056	\$710,000	\$745,363	68	\$447	\$278	100%
Jan-23	35	9	12	2.1	\$1,146,606	\$750,000	\$974,000	51	\$416	\$330	98%
Dec-22	41	6	20	2.1	\$1,281,589	\$725,000	\$850,300	46	\$395	\$355	98%
Nov-22	53	13	20	2.6	\$858,009	\$892,500	\$987,665	53	\$374	\$350	98%
Oct-22	57	16	21	2.7	\$1,116,174	\$785,000	\$824,654	49	\$383	\$331	97%
Sep-22	70	13	21	3.4	\$1,024,404	\$910,000	\$894,904	37	\$377	\$404	97%
Aug-22	68	20	22	2.8	\$1,006,762	\$837,500	\$948,363	26	\$392	\$394	98%
Jul-22	69	13	20	2.7	\$984,054	\$839,450	\$922,970	30	\$414	\$371	100%
Jun-22	63	15	31	2.2	\$960,266	\$835,000	\$989,925	28	\$422	\$390	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	24	-22.6%	\$1,006,247	4.79%	\$790,000	-5.39%	\$875,645	-11.5%	21	-25%	100%
Jun-22	31	-27.9%	\$960,266	10.6%	\$835,000	2.45%	\$989,925	10.1%	28	55.6%	99%
Jun-21	43	4.88%	\$868,608	19.5%	\$815,000	27.3%	\$898,864	32.3%	18	-48.6%	103%

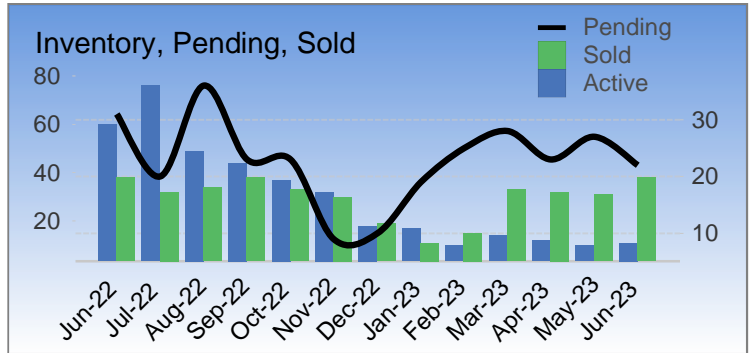
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	5	15	26
\$500-599K	1	3	22	56	70
\$600-699K	16	12	40	59	37
\$700-799K	28	50	63	15	18
\$800-899K	24	33	38	12	8
\$900-999K	4	11	20	4	6
\$1-1.299M	12	18	29	7	6
\$1.3-1.699M	6	15	14	3	1
\$1.7-1.999M	2	2	3	0	1
\$2-2.999M	1	4	0	0	1
>3M	1	0	1	0	0
Total	95	149	235	171	174

## Presented by:

## Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of June - approximately 0.3 months of inventory.
- Sales Activity: 38 units were sold during June
- Median Sales Price: \$1,690,003 during June
- Average price per sq.ft. in June was \$760
- Average Days-on-Market (DOM) is approximately 8 days
- Sold over Asking: On average, buyers paid 107% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	11	22	38	0.3	\$1,689,886	\$1,690,003	\$1,736,579	8	\$745	\$760	107%
May-23	10	27	31	0.3	\$1,687,744	\$1,540,000	\$1,677,828	8	\$756	\$764	105%
Apr-23	12	23	32	0.5	\$1,708,473	\$1,535,000	\$1,636,809	14	\$740	\$741	103%
Mar-23	14	28	33	0.8	\$1,650,356	\$1,457,000	\$1,653,130	29	\$728	\$720	102%
Feb-23	10	25	15	0.7	\$1,558,304	\$1,420,000	\$1,552,042	18	\$703	\$727	104%
Jan-23	17	19	11	0.9	\$1,792,059	\$1,350,000	\$1,491,808	69	\$699	\$734	96%
Dec-22	18	10	19	0.7	\$1,960,910	\$1,360,000	\$1,412,105	36	\$675	\$655	97%
Nov-22	32	9	30	1.0	\$1,815,342	\$1,192,500	\$1,354,330	37	\$710	\$713	97%
Oct-22	37	23	33	1.1	\$1,655,508	\$1,390,000	\$1,600,294	36	\$717	\$676	97%
Sep-22	44	23	38	1.3	\$1,581,877	\$1,525,000	\$1,577,552	26	\$727	\$711	99%
Aug-22	49	36	34	1.5	\$1,562,448	\$1,552,500	\$1,580,464	13	\$718	\$695	99%
Jul-22	76	20	32	1.9	\$1,678,306	\$1,555,000	\$1,749,593	22	\$741	\$753	98%
Jun-22	60	31	38	1.4	\$1,798,202	\$1,537,500	\$1,693,026	12	\$742	\$822	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	38	0%	\$1,689,886	-6.02%	\$1,690,003	9.92%	\$1,736,579	2.57%	8	-33.3%	107%
Jun-22	38	-44.1%	\$1,798,202	15%	\$1,537,500	7.89%	\$1,693,026	6.79%	12	50%	103%
Jun-21	68	94.3%	\$1,563,407	33%	\$1,425,000	41.5%	\$1,585,435	47.2%	8	-72.4%	113%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	1
\$700-799K	0	0	0	9	20
\$800-899K	0	0	6	22	41
\$900-999K	3	2	12	30	35
\$1-1.299M	33	17	84	69	108
\$1.3-1.699M	59	78	98	31	52
\$1.7-1.999M	23	50	45	3	4
\$2-2.999M	34	54	27	1	2
>3M	2	7	1	0	0
Total	154	208	273	165	263

## Presented by:

## Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of June - approximately 0.8 months of inventory.
- Sales Activity: 18 units were sold during June
- Median Sales Price: \$1,237,500 during June
- Average price per sq.ft. in June was \$815
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 118% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	12	7	18	0.8	\$1,012,019	\$1,237,500	\$1,243,555	13	\$746	\$815	118%
May-23	6	16	17	0.5	\$1,158,815	\$1,210,000	\$1,269,382	19	\$566	\$786	117%
Apr-23	8	10	10	0.7	\$1,023,666	\$1,100,000	\$1,113,500	22	\$599	\$843	113%
Mar-23	9	6	16	0.9	\$1,013,569	\$1,155,000	\$1,198,750	29	\$596	\$739	110%
Feb-23	8	10	7	0.8	\$1,151,431	\$1,400,000	\$1,387,857	11	\$643	\$762	112%
Jan-23	10	3	13	0.7	\$1,075,307	\$920,000	\$1,090,769	40	\$680	\$707	106%
Dec-22	3	12	14	0.2	\$1,298,269	\$1,079,000	\$1,116,642	28	\$604	\$717	108%
Nov-22	16	11	19	0.9	\$1,023,000	\$1,236,000	\$1,213,684	18	\$691	\$701	109%
Oct-22	22	14	19	1.2	\$1,181,952	\$1,200,000	\$1,334,473	20	\$656	\$713	112%
Sep-22	24	16	16	1.4	\$1,311,184	\$1,287,500	\$1,412,500	17	\$665	\$872	120%
Aug-22	22	12	22	1.4	\$1,081,738	\$1,275,000	\$1,349,674	20	\$663	\$826	117%
Jul-22	25	14	15	1.6	\$1,188,730	\$1,175,000	\$1,228,600	20	\$656	\$810	117%
Jun-22	19	14	14	1.0	\$1,175,555	\$1,375,000	\$1,441,728	12	\$822	\$926	135%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	18	28.6%	\$1,012,019	-13.9%	\$1,237,500	-10%	\$1,243,555	-13.7%	13	8.33%	118%
Jun-22	14	-30%	\$1,175,555	12%	\$1,375,000	1.85%	\$1,441,728	7.34%	12	-14.3%	135%
Jun-21	20	25%	\$1,049,944	2.98%	\$1,350,000	41.1%	\$1,343,111	29.8%	14	-54.8%	128%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	1	1
\$500-599K	0	0	1	1	0
\$600-699K	2	1	1	1	6
\$700-799K	5	2	5	10	16
\$800-899K	9	4	7	16	12
\$900-999K	9	4	6	21	10
\$1-1.299M	22	24	28	15	25
\$1.3-1.699M	28	36	37	6	11
\$1.7-1.999M	4	15	10	1	0
\$2-2.999M	1	4	3	0	1
>3M	0	1	0	0	0
Total	80	91	98	72	82

Presented by:



## Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of June - approximately 1.3 months of inventory.
- Sales Activity: 10 units were sold during June
- Median Sales Price: \$894,000 during June
- Average price per sq.ft. in June was \$470
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 105% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	8	5	10	1.3	\$777,992	\$894,000	\$883,488	27	\$473	\$470	105%
May-23	11	6	4	2.1	\$765,837	\$840,000	\$765,750	18	\$464	\$429	103%
Apr-23	10	2	7	1.3	\$903,833	\$610,000	\$682,285	37	\$439	\$462	106%
Mar-23	8	5	8	1.5	\$674,625	\$837,500	\$811,875	45	\$422	\$416	99%
Feb-23	13	3	8	2.8	\$662,690	\$707,109	\$729,422	40	\$439	\$499	100%
Jan-23	14	4	2	3.0	\$781,111	\$730,000	\$730,000	15	\$412	\$545	98%
Dec-22	13	2	7	2.1	\$862,222	\$740,000	\$717,000	51	\$466	\$436	97%
Nov-22	17	5	6	2.6	\$799,139	\$867,000	\$844,833	30	\$459	\$417	100%
Oct-22	19	7	6	2.4	\$1,041,999	\$743,500	\$703,166	29	\$468	\$498	97%
Sep-22	19	5	8	2.4	\$859,495	\$866,000	\$818,875	26	\$453	\$516	101%
Aug-22	17	6	10	2.0	\$764,350	\$677,500	\$678,488	14	\$508	\$542	104%
Jul-22	13	5	7	1.1	\$798,079	\$815,000	\$811,428	20	\$535	\$491	98%
Jun-22	11	9	9	0.8	\$773,930	\$815,000	\$903,932	23	\$553	\$588	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	10	11.1%	\$777,992	0.525%	\$894,000	9.69%	\$883,488	-2.26%	27	17.4%	105%
Jun-22	9	-52.6%	\$773,930	18.6%	\$815,000	7.24%	\$903,932	18.7%	23	91.7%	106%
Jun-21	19	58.3%	\$652,661	11.6%	\$760,000	43.4%	\$761,552	33.4%	12	-14.3%	112%

## Sales Activity and Price Trends

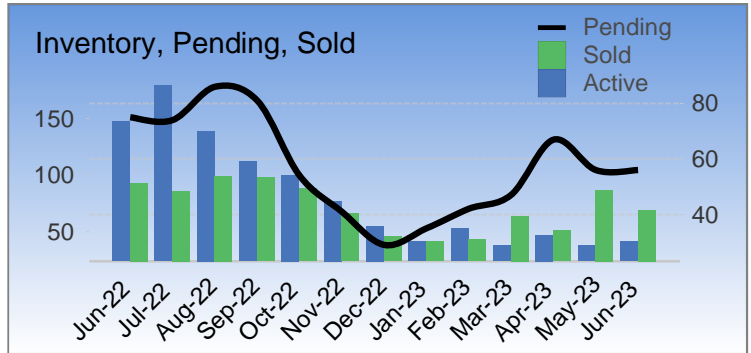
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	2	2	14	13
\$500-599K	6	1	3	9	23
\$600-699K	5	14	14	12	11
\$700-799K	5	12	12	8	13
\$800-899K	8	16	11	1	3
\$900-999K	7	11	6	0	1
\$1-1.299M	4	4	4	0	0
\$1.3-1.699M	0	0	0	0	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	38	62	52	44	66

## Presented by:



## Market Activity Summary:

- Inventory: 42 units were listed for sale as of the last day of June - approximately 0.6 months of inventory.
- Sales Activity: 69 units were sold during June
- Median Sales Price: \$1,651,000 during June
- Average price per sq.ft. in June was \$997
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 107% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	41	56	69	0.6	\$1,688,235	\$1,651,000	\$1,909,644	14	\$1,064	\$997	107%
May-23	38	56	87	0.6	\$1,857,462	\$1,601,000	\$1,735,716	13	\$1,081	\$996	108%
Apr-23	47	67	51	0.9	\$1,743,638	\$1,480,000	\$1,571,180	13	\$967	\$950	106%
Mar-23	38	47	64	0.8	\$1,639,150	\$1,510,000	\$1,661,382	19	\$908	\$944	104%
Feb-23	53	42	43	1.2	\$1,609,218	\$1,460,000	\$1,488,967	31	\$907	\$903	101%
Jan-23	41	35	41	0.8	\$1,767,250	\$1,300,000	\$1,521,088	27	\$879	\$909	99%
Dec-22	55	29	46	0.9	\$1,509,346	\$1,380,000	\$1,538,569	23	\$893	\$894	97%
Nov-22	77	41	66	0.9	\$1,544,882	\$1,437,500	\$1,539,913	26	\$884	\$902	98%
Oct-22	100	54	88	1.1	\$1,847,354	\$1,437,500	\$1,593,993	27	\$898	\$915	99%
Sep-22	112	81	98	1.2	\$1,678,807	\$1,510,001	\$1,633,373	24	\$918	\$930	100%
Aug-22	139	86	99	1.5	\$1,698,197	\$1,488,000	\$1,599,486	23	\$919	\$932	98%
Jul-22	179	74	86	1.8	\$1,755,726	\$1,625,000	\$1,760,391	14	\$937	\$964	103%
Jun-22	147	75	93	1.3	\$1,721,041	\$1,700,000	\$1,783,232	13	\$930	\$1,004	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	69	-25.8%	\$1,688,235	-1.91%	\$1,651,000	-2.88%	\$1,909,644	7.09%	14	7.69%	107%
Jun-22	93	-39.2%	\$1,721,041	18.5%	\$1,700,000	14.9%	\$1,783,232	8.79%	13	30%	107%
Jun-21	153	61.1%	\$1,452,181	3.6%	\$1,480,000	21.8%	\$1,639,146	28.2%	10	-52.4%	112%

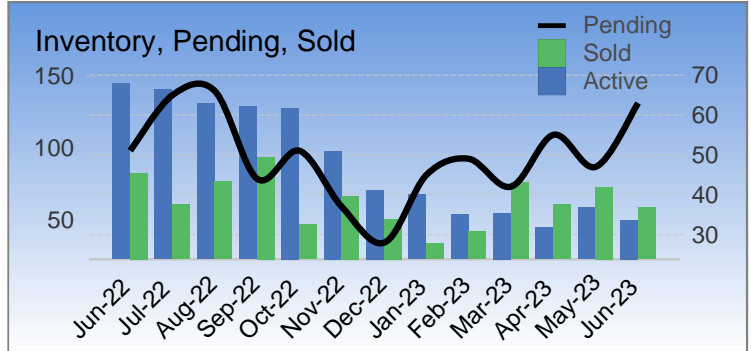
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	1	0	1	2	5
\$700-799K	1	0	3	12	24
\$800-899K	8	3	7	26	60
\$900-999K	13	3	25	37	91
\$1-1.299M	68	41	196	171	238
\$1.3-1.699M	138	213	271	94	120
\$1.7-1.999M	44	145	66	22	29
\$2-2.999M	49	131	95	34	41
>3M	20	39	20	5	6
Total	342	575	684	403	615

Presented by:

## Market Activity Summary:

- Inventory: 51 units were listed for sale as of the last day of June - approximately 0.8 months of inventory.
- Sales Activity: 59 units were sold during June
- Median Sales Price: \$925,000 during June
- Average price per sq.ft. in June was \$656
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 107% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	50	63	59	0.8	\$1,037,340	\$925,000	\$1,023,711	16	\$657	\$656	107%
May-23	59	47	73	0.9	\$1,038,141	\$900,000	\$1,044,494	18	\$645	\$629	105%
Apr-23	45	55	61	0.8	\$994,985	\$835,000	\$948,325	22	\$633	\$649	104%
Mar-23	55	42	76	1.2	\$1,009,967	\$877,500	\$1,001,810	30	\$679	\$604	103%
Feb-23	54	49	42	1.4	\$962,419	\$872,500	\$955,893	27	\$672	\$611	101%
Jan-23	68	45	34	1.4	\$974,826	\$852,500	\$856,334	40	\$682	\$575	98%
Dec-22	71	28	51	1.4	\$962,633	\$830,000	\$911,635	34	\$646	\$578	99%
Nov-22	98	37	67	1.5	\$1,121,105	\$849,000	\$904,480	35	\$632	\$597	99%
Oct-22	128	51	47	1.9	\$920,752	\$900,000	\$986,893	29	\$621	\$643	101%
Sep-22	129	44	94	1.7	\$1,064,055	\$870,000	\$951,398	27	\$630	\$614	100%
Aug-22	131	66	77	1.9	\$1,025,570	\$900,000	\$973,711	24	\$638	\$645	102%
Jul-22	141	65	61	2.0	\$992,652	\$900,000	\$1,031,079	17	\$644	\$628	103%
Jun-22	145	51	83	1.9	\$1,043,909	\$950,000	\$1,065,255	16	\$673	\$711	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	59	-28.9%	\$1,037,340	-0.629%	\$925,000	-2.63%	\$1,023,711	-3.9%	16	0%	107%
Jun-22	83	-18.6%	\$1,043,909	16.4%	\$950,000	1.33%	\$1,065,255	6.22%	16	23.1%	107%
Jun-21	102	34.2%	\$896,694	11.6%	\$937,500	25.3%	\$1,002,879	23%	13	-50%	112%

## Sales Activity and Price Trends

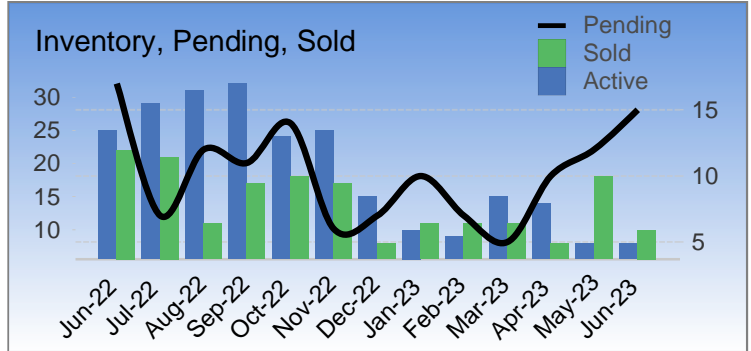
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	2	2	13	18
\$500-599K	6	2	4	25	68
\$600-699K	19	13	40	98	162
\$700-799K	58	29	87	86	116
\$800-899K	88	71	85	38	61
\$900-999K	36	50	74	22	12
\$1-1.299M	63	130	65	26	31
\$1.3-1.699M	26	81	41	9	13
\$1.7-1.999M	8	12	10	2	1
\$2-2.999M	8	16	6	0	0
>3M	0	0	0	0	0
Total	312	406	414	319	482

Presented by:



## Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of June - approximately 1.2 months of inventory.
- Sales Activity: 10 units were sold during June
- Median Sales Price: \$777,750 during June
- Average price per sq.ft. in June was \$479
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 103% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	8	15	10	1.2	\$798,117	\$777,750	\$768,669	16	\$436	\$479	103%
May-23	8	12	18	1.1	\$729,933	\$910,000	\$841,222	24	\$419	\$405	102%
Apr-23	14	10	8	1.8	\$884,549	\$950,000	\$937,492	44	\$430	\$416	102%
Mar-23	15	5	11	1.4	\$859,585	\$830,000	\$853,409	25	\$439	\$463	102%
Feb-23	9	7	11	1.0	\$800,983	\$755,000	\$751,454	46	\$447	\$412	101%
Jan-23	10	10	11	0.8	\$756,735	\$745,000	\$723,500	28	\$474	\$431	100%
Dec-22	15	7	8	1.1	\$697,158	\$710,500	\$748,625	29	\$464	\$475	100%
Nov-22	25	6	17	1.4	\$835,723	\$745,000	\$752,411	22	\$455	\$456	102%
Oct-22	24	14	18	1.7	\$761,075	\$867,500	\$899,444	25	\$448	\$456	101%
Sep-22	32	11	17	2.1	\$837,953	\$830,000	\$814,644	20	\$447	\$429	102%
Aug-22	31	12	11	1.8	\$772,081	\$852,000	\$847,000	24	\$456	\$436	103%
Jul-22	29	7	21	1.3	\$905,883	\$890,000	\$867,860	18	\$429	\$458	103%
Jun-22	25	17	22	1.3	\$851,992	\$897,500	\$898,414	20	\$425	\$484	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	10	-54.5%	\$798,117	-6.32%	\$777,750	-13.3%	\$768,669	-14.4%	16	-20%	103%
Jun-22	22	-15.4%	\$851,992	11.6%	\$897,500	2.28%	\$898,414	3.17%	20	66.7%	105%
Jun-21	26	73.3%	\$763,360	8.11%	\$877,500	25.4%	\$870,830	21%	12	-57.1%	111%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	14	6	15	44	61
\$500-599K	16	6	29	56	106
\$600-699K	28	35	51	82	108
\$700-799K	66	78	105	86	89
\$800-899K	51	83	102	36	18
\$900-999K	53	90	63	0	10
\$1-1.299M	19	93	57	0	0
\$1.3-1.699M	0	13	3	3	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	247	406	425	307	394

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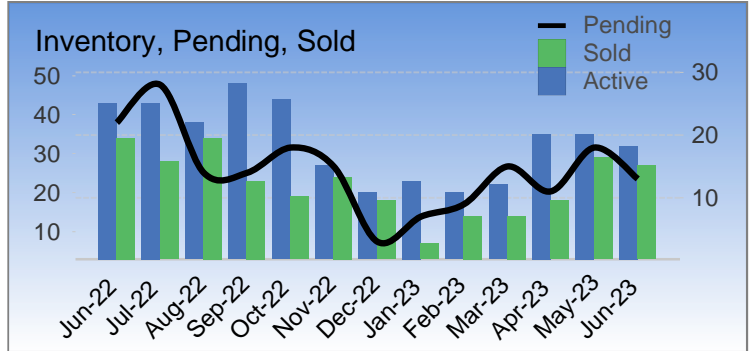
Includes Hercules and Rodeo

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## Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of June - approximately 1.3 months of inventory.
- Sales Activity: 27 units were sold during June
- Median Sales Price: \$1,950,000 during June
- Average price per sq.ft. in June was \$834
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	32	13	27	1.3	\$2,809,737	\$1,950,000	\$2,547,926	26	\$859	\$834	100%
May-23	35	18	29	1.7	\$2,390,893	\$2,300,000	\$2,314,317	21	\$866	\$881	100%
Apr-23	35	11	18	2.3	\$2,845,967	\$2,475,000	\$2,653,500	7	\$839	\$907	106%
Mar-23	22	15	14	1.9	\$2,598,433	\$1,780,758	\$1,983,512	22	\$799	\$869	102%
Feb-23	20	9	14	1.5	\$2,699,875	\$1,880,000	\$2,335,000	16	\$821	\$818	100%
Jan-23	23	7	7	1.4	\$1,872,493	\$1,500,000	\$1,660,571	62	\$826	\$688	97%
Dec-22	20	3	18	1.0	\$1,692,857	\$1,700,000	\$2,032,777	53	\$827	\$766	98%
Nov-22	27	15	24	1.2	\$1,884,714	\$1,700,000	\$2,120,914	18	\$850	\$807	100%
Oct-22	44	18	19	1.7	\$2,580,281	\$1,350,000	\$1,847,578	26	\$833	\$800	102%
Sep-22	48	14	23	1.7	\$2,119,922	\$1,879,000	\$2,344,165	17	\$831	\$849	103%
Aug-22	38	14	34	1.2	\$2,184,913	\$1,862,500	\$2,107,766	20	\$845	\$919	99%
Jul-22	43	28	28	1.2	\$2,555,763	\$1,995,000	\$2,529,285	15	\$889	\$908	103%
Jun-22	43	22	34	1.2	\$2,219,939	\$2,032,500	\$2,235,294	10	\$873	\$959	109%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	27	-20.6%	\$2,809,737	26.6%	\$1,950,000	-4.06%	\$2,547,926	14%	26	160%	100%
Jun-22	34	-26.1%	\$2,219,939	3.42%	\$2,032,500	8.4%	\$2,235,294	8.53%	10	11.1%	109%
Jun-21	46	53.3%	\$2,146,434	12.7%	\$1,875,000	12.4%	\$2,059,601	18%	9	-25%	112%

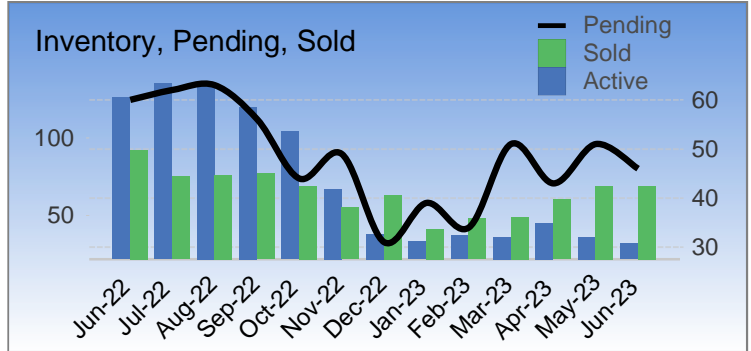
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	1	0
\$900-999K	2	1	1	4	6
\$1-1.299M	13	6	16	14	24
\$1.3-1.699M	18	30	51	30	41
\$1.7-1.999M	18	28	50	22	23
\$2-2.999M	33	60	62	24	44
>3M	20	54	31	6	7
Total	104	179	211	101	146

## Presented by:

## Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of June - approximately 0.5 months of inventory.
- Sales Activity: 69 units were sold during June
- Median Sales Price: \$1,200,000 during June
- Average price per sq.ft. in June was \$716
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 105% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	32	46	69	0.5	\$1,329,967	\$1,200,000	\$1,357,912	10	\$766	\$716	105%
May-23	36	51	69	0.6	\$1,632,259	\$1,155,000	\$1,316,347	13	\$808	\$686	105%
Apr-23	45	43	60	0.9	\$1,295,303	\$1,229,500	\$1,269,671	16	\$671	\$647	104%
Mar-23	36	51	49	0.8	\$1,372,504	\$1,110,101	\$1,227,920	17	\$649	\$697	103%
Feb-23	37	34	48	0.7	\$1,270,957	\$1,037,500	\$1,166,360	21	\$701	\$657	101%
Jan-23	33	39	41	0.6	\$1,173,010	\$1,075,000	\$1,140,704	38	\$721	\$642	99%
Dec-22	38	31	63	0.6	\$1,414,933	\$989,000	\$1,127,803	31	\$737	\$645	98%
Nov-22	67	49	55	1.0	\$1,196,956	\$1,125,000	\$1,237,795	26	\$692	\$631	99%
Oct-22	104	44	69	1.4	\$1,293,693	\$1,125,000	\$1,217,852	37	\$711	\$647	98%
Sep-22	120	56	77	1.6	\$1,355,219	\$1,188,000	\$1,340,623	37	\$709	\$662	97%
Aug-22	134	63	76	1.7	\$1,430,552	\$1,122,500	\$1,242,448	26	\$704	\$651	98%
Jul-22	135	62	75	1.5	\$1,330,402	\$1,170,000	\$1,261,089	19	\$701	\$681	101%
Jun-22	126	60	92	1.2	\$1,350,181	\$1,200,000	\$1,369,522	10	\$719	\$749	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	69	-25%	\$1,329,967	-1.5%	\$1,200,000	0%	\$1,357,912	-0.848%	10	0%	105%
Jun-22	92	-38.3%	\$1,350,181	14.1%	\$1,200,000	8.11%	\$1,369,522	10.3%	10	25%	106%
Jun-21	149	36.7%	\$1,182,856	25.2%	\$1,110,000	29.1%	\$1,241,988	30.1%	8	-60%	110%

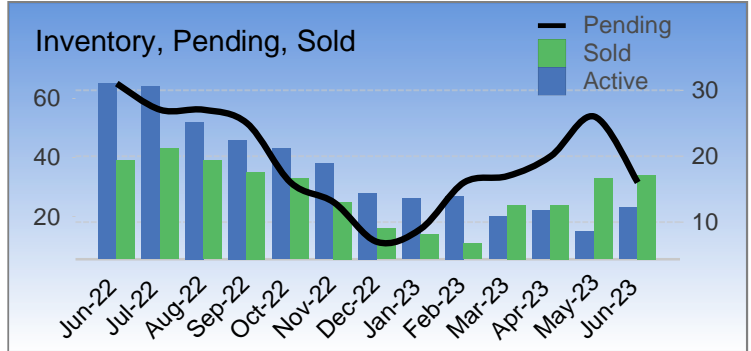
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	0	0	2
\$500-599K	0	0	2	8	14
\$600-699K	2	1	14	46	77
\$700-799K	14	12	22	95	139
\$800-899K	24	16	75	72	74
\$900-999K	47	44	116	51	36
\$1-1.299M	113	180	205	59	70
\$1.3-1.699M	71	150	117	27	46
\$1.7-1.999M	17	41	36	8	4
\$2-2.999M	22	54	32	3	2
>3M	2	7	1	0	2
Total	313	506	620	369	466

## Presented by:

## Market Activity Summary:

- Inventory: units were listed for sale as of the last day of June - approximately 0.9 months of inventory.
- Sales Activity: units were sold during June
- Median Sales Price: during June
- Average price per sq.ft. in June was
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 104% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	23	16	34	0.9	\$814,034	\$815,500	\$896,291	18	\$498	\$551	104%
May-23	15	26	33	0.6	\$879,372	\$850,000	\$852,800	21	\$477	\$527	104%
Apr-23	22	20	24	1.2	\$889,266	\$779,500	\$856,629	21	\$547	\$509	100%
Mar-23	20	17	24	1.2	\$909,338	\$760,000	\$751,537	17	\$524	\$508	104%
Feb-23	27	16	11	1.9	\$705,061	\$807,000	\$839,058	27	\$542	\$437	103%
Jan-23	26	9	14	1.4	\$872,727	\$715,000	\$758,563	38	\$511	\$480	99%
Dec-22	28	7	16	1.2	\$722,894	\$749,900	\$809,073	32	\$477	\$506	98%
Nov-22	38	13	25	1.2	\$815,383	\$833,950	\$849,015	34	\$489	\$488	98%
Oct-22	43	16	33	1.3	\$906,411	\$719,000	\$744,589	31	\$483	\$495	99%
Sep-22	46	25	35	1.2	\$897,571	\$733,750	\$819,812	35	\$517	\$471	100%
Aug-22	52	27	39	1.3	\$877,894	\$767,500	\$842,575	30	\$549	\$493	99%
Jul-22	64	27	43	1.5	\$878,131	\$859,000	\$863,776	21	\$533	\$519	101%
Jun-22	65	31	39	1.5	\$846,775	\$875,000	\$955,882	11	\$529	\$593	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	34	-12.8%	\$814,034	-3.87%	\$815,500	-6.8%	\$896,291	-6.23%	18	63.6%	104%
Jun-22	39	-35%	\$846,775	0.93%	\$875,000	-1.69%	\$955,882	3.05%	11	10%	106%
Jun-21	60	66.7%	\$838,974	8.86%	\$890,000	30%	\$927,606	35.3%	10	-33.3%	109%

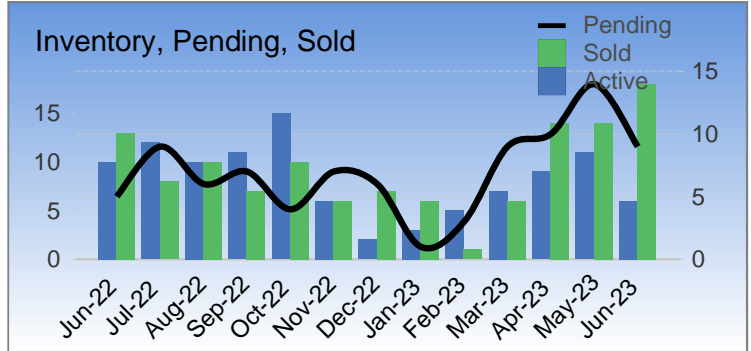
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	41	11	26	42	139
\$500-599K	32	33	58	93	140
\$600-699K	51	55	110	108	160
\$700-799K	77	110	145	69	113
\$800-899K	89	136	128	75	51
\$900-999K	45	114	110	24	42
\$1-1.299M	42	128	97	0	12
\$1.3-1.699M	21	66	36	3	3
\$1.7-1.999M	6	9	6	3	0
\$2-2.999M	3	12	12	0	0
>3M	0	0	0	0	0
Total	407	674	728	417	660

## Presented by:

## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of June - approximately 0.4 months of inventory.
- Sales Activity: 18 units were sold during June
- Median Sales Price: \$2,103,000 during June
- Average price per sq.ft. in June was \$865
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 105% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	6	9	18	0.4	\$1,951,407	\$2,103,000	\$2,174,262	11	\$792	\$865	105%
May-23	11	14	14	1.0	\$1,974,271	\$1,742,500	\$1,865,392	18	\$772	\$871	104%
Apr-23	9	10	14	1.3	\$2,026,731	\$1,952,500	\$2,153,761	9	\$792	\$854	105%
Mar-23	7	9	6	1.8	\$1,908,599	\$2,062,500	\$2,165,000	25	\$788	\$897	107%
Feb-23	5	3	1	1.1	\$2,419,000	\$2,625,000	\$2,625,000	4	\$808	\$845	104%
Jan-23	3	1	6	0.5	\$2,215,000	\$1,715,000	\$1,654,166	49	\$792	\$781	100%
Dec-22	2	6	7	0.3	\$1,564,300	\$1,700,000	\$1,885,514	21	\$888	\$698	97%
Nov-22	6	7	6	0.8	\$1,562,250	\$1,782,500	\$1,975,333	24	\$830	\$824	102%
Oct-22	15	4	10	1.7	\$2,008,700	\$2,215,000	\$2,249,500	18	\$821	\$808	102%
Sep-22	11	7	7	1.3	\$1,942,727	\$1,788,800	\$1,909,685	29	\$829	\$810	104%
Aug-22	10	6	10	1.0	\$2,337,000	\$2,062,500	\$2,147,400	13	\$781	\$830	99%
Jul-22	12	9	8	0.9	\$1,980,468	\$1,565,500	\$1,551,875	16	\$787	\$808	100%
Jun-22	10	5	13	0.7	\$2,161,666	\$2,330,000	\$2,269,230	9	\$826	\$995	112%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	18	38.5%	\$1,951,407	-9.73%	\$2,103,000	-9.74%	\$2,174,262	-4.19%	11	22.2%	105%
Jun-22	13	8.33%	\$2,161,666	20.9%	\$2,330,000	27%	\$2,269,230	21.2%	9	-40%	112%
Jun-21	12	-40%	\$1,787,520	18.4%	\$1,834,000	18.6%	\$1,872,750	18.6%	15	25%	115%

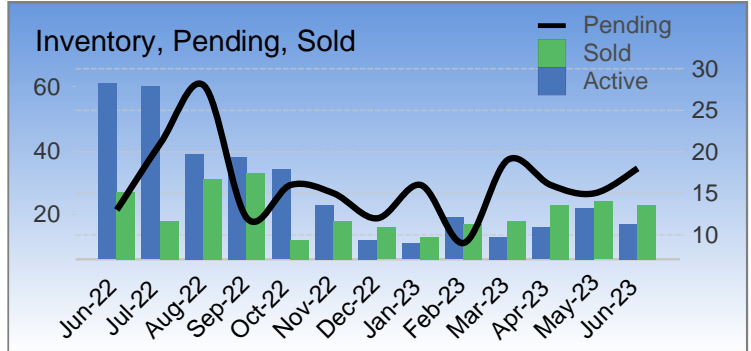
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	0	0	0	1
\$700-799K	0	0	0	1	0
\$800-899K	1	2	0	4	3
\$900-999K	5	1	1	8	14
\$1-1.299M	20	7	45	64	103
\$1.3-1.699M	80	73	167	157	166
\$1.7-1.999M	83	89	186	77	89
\$2-2.999M	139	221	211	76	82
>3M	35	111	61	13	9
Total	363	504	671	400	469

Presented by:

## Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of June - approximately 0.8 months of inventory.
- Sales Activity: 23 units were sold during June
- Median Sales Price: \$1,384,000 during June
- Average price per sq.ft. in June was \$842
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 107% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	17	18	23	0.8	\$1,308,830	\$1,384,000	\$1,368,217	21	\$787	\$842	107%
May-23	22	15	24	1.1	\$1,258,079	\$1,300,500	\$1,342,070	11	\$775	\$826	107%
Apr-23	16	16	23	0.9	\$1,281,969	\$1,205,000	\$1,227,821	12	\$794	\$785	105%
Mar-23	13	19	18	0.9	\$1,224,017	\$1,142,500	\$1,207,277	19	\$814	\$780	100%
Feb-23	19	9	17	1.2	\$1,218,601	\$1,155,000	\$1,186,058	19	\$795	\$789	102%
Jan-23	11	16	13	0.7	\$1,259,097	\$1,098,000	\$1,071,589	37	\$837	\$726	96%
Dec-22	12	12	16	0.9	\$1,113,590	\$1,132,500	\$1,189,937	22	\$792	\$701	100%
Nov-22	23	15	18	1.1	\$1,105,342	\$1,125,000	\$1,165,000	33	\$793	\$768	97%
Oct-22	34	16	12	1.4	\$1,206,089	\$1,085,000	\$1,194,583	28	\$808	\$801	98%
Sep-22	38	12	33	1.4	\$1,248,060	\$1,258,000	\$1,300,999	32	\$807	\$804	98%
Aug-22	39	28	31	1.5	\$1,314,158	\$1,191,000	\$1,280,870	25	\$780	\$781	99%
Jul-22	60	21	18	2.5	\$1,313,928	\$1,455,000	\$1,474,777	14	\$796	\$811	102%
Jun-22	61	13	27	1.9	\$1,331,074	\$1,300,000	\$1,379,156	11	\$798	\$885	109%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	23	-14.8%	\$1,308,830	-1.67%	\$1,384,000	6.46%	\$1,368,217	-0.793%	21	90.9%	107%
Jun-22	27	-32.5%	\$1,331,074	17.8%	\$1,300,000	8.33%	\$1,379,156	14.3%	11	57.1%	109%
Jun-21	40	111%	\$1,129,629	-1.13%	\$1,200,000	26.3%	\$1,206,350	17.6%	7	-56.3%	110%

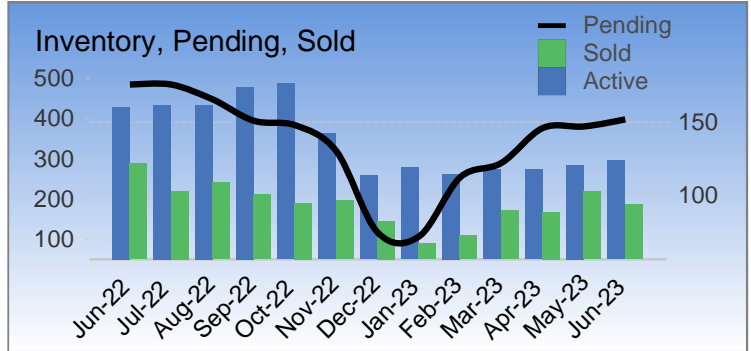
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	0	0
\$600-699K	0	0	0	1	7
\$700-799K	3	0	1	12	17
\$800-899K	7	0	13	21	51
\$900-999K	11	3	23	20	29
\$1-1.299M	47	42	104	35	40
\$1.3-1.699M	39	80	60	12	9
\$1.7-1.999M	3	10	8	0	0
\$2-2.999M	3	21	0	0	0
>3M	0	0	0	0	0
Total	113	156	210	101	153

## Presented by:

## Market Activity Summary:

- Inventory: 302 units were listed for sale as of the last day of June - approximately 1.6 months of inventory.
- Sales Activity: 186 units were sold during June
- Median Sales Price: \$1,095,000 during June
- Average price per sq.ft. in June was \$710
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 113% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	295	152	186	1.6	\$1,125,244	\$1,095,000	\$1,302,832	20	\$620	\$710	113%
May-23	285	147	218	1.6	\$1,119,278	\$1,055,000	\$1,242,874	29	\$621	\$705	112%
Apr-23	274	146	167	1.9	\$1,220,595	\$970,000	\$1,189,128	28	\$607	\$660	112%
Mar-23	273	122	172	2.3	\$1,151,564	\$1,050,000	\$1,235,865	31	\$604	\$692	111%
Feb-23	262	112	110	2.3	\$1,128,853	\$845,000	\$1,095,526	38	\$587	\$680	108%
Jan-23	278	71	90	2.0	\$1,100,066	\$750,000	\$966,897	38	\$578	\$596	104%
Dec-22	258	74	145	1.5	\$866,540	\$850,000	\$1,030,024	37	\$542	\$630	105%
Nov-22	363	130	196	1.8	\$1,110,700	\$1,055,000	\$1,196,716	28	\$591	\$669	110%
Oct-22	487	148	190	2.3	\$1,158,366	\$1,100,500	\$1,337,913	26	\$594	\$703	111%
Sep-22	478	151	212	2.2	\$1,588,873	\$1,010,250	\$1,217,733	26	\$578	\$682	110%
Aug-22	434	166	240	1.8	\$1,128,610	\$1,100,000	\$1,261,880	22	\$587	\$703	111%
Jul-22	434	176	220	1.7	\$1,062,520	\$1,160,000	\$1,285,359	20	\$581	\$744	118%
Jun-22	429	176	288	1.6	\$1,092,277	\$1,300,000	\$1,405,365	18	\$599	\$782	123%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	186	-35.4%	\$1,125,244	3.02%	\$1,095,000	-15.8%	\$1,302,832	-7.3%	20	11.1%	113%
Jun-22	288	-19.1%	\$1,092,277	6.1%	\$1,300,000	13%	\$1,405,365	5%	18	5.88%	123%
Jun-21	356	69.5%	\$1,029,506	4.12%	\$1,150,000	13.9%	\$1,338,409	14.6%	17	-5.56%	123%

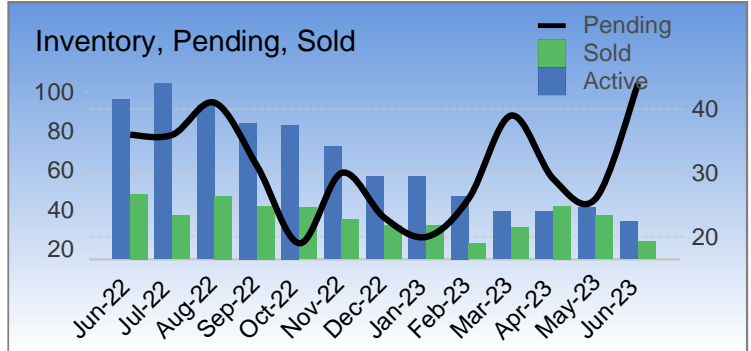
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	234	162	378	294	699
\$500-599K	291	312	414	288	408
\$600-699K	237	334	351	229	285
\$700-799K	217	252	328	201	336
\$800-899K	165	252	368	264	307
\$900-999K	180	282	336	159	213
\$1-1.299M	386	574	736	432	543
\$1.3-1.699M	434	694	850	331	359
\$1.7-1.999M	192	392	328	84	151
\$2-2.999M	174	387	403	123	181
>3M	72	151	135	53	43
Total	2582	3792	4627	2458	3525

## Presented by:

## Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of June - approximately 1.0 months of inventory.
- Sales Activity: 24 units were sold during June
- Median Sales Price: \$740,000 during June
- Average price per sq.ft. in June was \$370
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 103% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	34	44	24	1.0	\$715,873	\$740,000	\$780,829	16	\$386	\$370	103%
May-23	41	26	37	1.1	\$762,018	\$700,000	\$706,553	23	\$339	\$344	103%
Apr-23	39	29	42	1.3	\$741,966	\$686,147	\$680,563	36	\$328	\$331	101%
Mar-23	39	39	31	1.4	\$711,768	\$674,990	\$663,161	40	\$370	\$328	99%
Feb-23	47	26	23	1.7	\$706,104	\$640,000	\$646,194	30	\$312	\$341	99%
Jan-23	57	20	32	1.8	\$710,577	\$632,537	\$636,471	36	\$320	\$353	101%
Dec-22	57	23	32	1.6	\$667,687	\$605,000	\$647,530	55	\$334	\$360	98%
Nov-22	72	30	35	1.9	\$702,517	\$631,460	\$666,496	37	\$337	\$343	99%
Oct-22	83	19	41	2.0	\$661,869	\$660,000	\$672,935	35	\$351	\$343	99%
Sep-22	84	31	42	2.0	\$681,205	\$650,000	\$678,156	29	\$345	\$363	101%
Aug-22	93	41	47	2.1	\$716,702	\$660,000	\$707,646	31	\$352	\$361	99%
Jul-22	104	36	37	2.5	\$717,268	\$697,600	\$741,030	29	\$351	\$399	100%
Jun-22	96	36	48	2.2	\$726,063	\$721,500	\$754,591	19	\$364	\$377	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	24	-50%	\$715,873	-1.4%	\$740,000	2.56%	\$780,829	3.48%	16	-15.8%	103%
Jun-22	48	-21.3%	\$726,063	4.92%	\$721,500	10.7%	\$754,591	13.4%	19	35.7%	102%
Jun-21	61	-11.6%	\$692,037	35.3%	\$652,000	24.2%	\$665,386	24.9%	14	-48.1%	107%

## Sales Activity and Price Trends

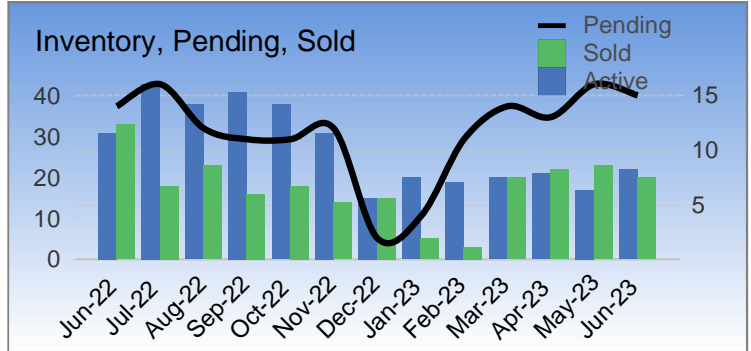
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	8	7	21	96	131
\$500-599K	36	23	90	87	76
\$600-699K	56	76	79	36	28
\$700-799K	50	70	51	10	12
\$800-899K	17	42	27	3	0
\$900-999K	4	26	6	1	0
\$1-1.299M	2	14	9	0	0
\$1.3-1.699M	1	3	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	174	261	284	233	247

Presented by:



## Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of June - approximately 1.0 months of inventory.
- Sales Activity: 20 units were sold during June
- Median Sales Price: \$1,925,000 during June
- Average price per sq.ft. in June was \$880
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 107% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	22	15	20	1.0	\$2,386,538	\$1,925,000	\$2,046,150	14	\$815	\$880	107%
May-23	17	16	23	0.8	\$2,294,958	\$2,030,000	\$2,265,510	20	\$804	\$836	104%
Apr-23	21	13	22	1.4	\$2,178,038	\$1,990,000	\$2,052,954	24	\$757	\$803	103%
Mar-23	20	14	20	2.1	\$2,266,222	\$1,887,500	\$2,076,525	39	\$809	\$812	99%
Feb-23	19	11	3	2.5	\$2,432,076	\$1,210,000	\$1,300,000	30	\$796	\$657	107%
Jan-23	20	4	5	1.8	\$2,242,846	\$1,650,000	\$1,661,448	53	\$754	\$682	95%
Dec-22	15	2	15	1.0	\$2,800,000	\$2,130,000	\$2,297,266	37	\$755	\$742	98%
Nov-22	31	12	14	1.9	\$2,308,750	\$1,642,500	\$1,825,571	30	\$764	\$719	95%
Oct-22	38	11	18	2.0	\$2,343,899	\$1,892,500	\$1,962,777	39	\$791	\$823	99%
Sep-22	41	11	16	2.2	\$2,417,962	\$2,075,000	\$2,155,500	21	\$778	\$807	100%
Aug-22	38	12	23	1.5	\$2,212,565	\$2,226,000	\$2,390,434	21	\$774	\$858	103%
Jul-22	43	16	18	1.6	\$2,333,649	\$1,883,000	\$2,101,222	17	\$802	\$913	105%
Jun-22	31	14	33	0.9	\$2,449,128	\$2,395,000	\$2,522,926	23	\$828	\$902	109%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	20	-39.4%	\$2,386,538	-2.56%	\$1,925,000	-19.6%	\$2,046,150	-18.9%	14	-39.1%	107%
Jun-22	33	-23.3%	\$2,449,128	13.9%	\$2,395,000	8.86%	\$2,522,926	4.01%	23	130%	109%
Jun-21	43	43.3%	\$2,150,909	2.39%	\$2,200,000	16.1%	\$2,425,585	24%	10	-73%	109%

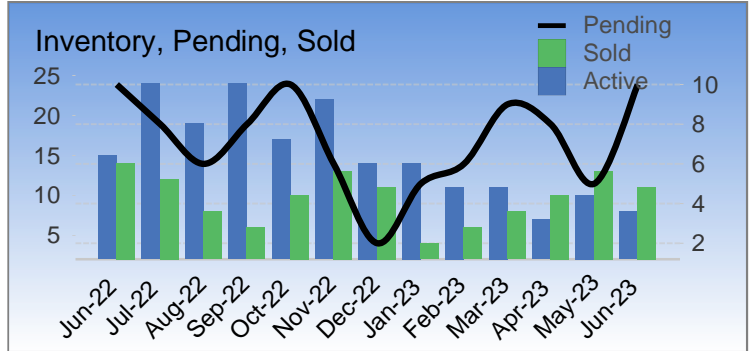
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	0	1
\$700-799K	0	0	0	1	0
\$800-899K	1	2	0	3	3
\$900-999K	0	0	0	4	2
\$1-1.299M	7	1	5	14	19
\$1.3-1.699M	23	22	32	31	50
\$1.7-1.999M	17	25	55	22	21
\$2-2.999M	28	47	65	22	26
>3M	9	30	24	7	2
Total	85	127	181	104	125

## Presented by:

## Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of June - approximately 0.7 months of inventory.
- Sales Activity: 11 units were sold during June
- Median Sales Price: \$760,000 during June
- Average price per sq.ft. in June was \$469
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 99% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	8	10	11	0.7	\$748,849	\$760,000	\$793,363	36	\$501	\$469	99%
May-23	10	5	13	1.1	\$753,522	\$795,000	\$808,307	31	\$480	\$476	105%
Apr-23	7	8	10	1.1	\$697,390	\$745,000	\$751,340	36	\$531	\$526	101%
Mar-23	11	9	8	1.8	\$754,658	\$743,000	\$763,500	21	\$465	\$451	102%
Feb-23	11	6	6	1.7	\$728,648	\$678,943	\$682,147	28	\$467	\$498	99%
Jan-23	14	5	4	1.5	\$724,737	\$615,000	\$618,750	69	\$483	\$507	98%
Dec-22	14	2	11	1.2	\$724,333	\$710,000	\$712,454	25	\$518	\$498	100%
Nov-22	22	6	13	2.3	\$741,976	\$775,000	\$801,923	47	\$483	\$445	99%
Oct-22	17	10	10	2.6	\$717,612	\$722,500	\$728,700	27	\$505	\$511	102%
Sep-22	24	8	6	3.0	\$737,155	\$837,500	\$859,833	28	\$486	\$414	102%
Aug-22	19	6	8	1.7	\$770,989	\$737,500	\$734,375	15	\$492	\$482	103%
Jul-22	24	8	12	1.6	\$806,592	\$783,500	\$750,041	21	\$470	\$521	103%
Jun-22	15	10	14	0.9	\$756,461	\$822,500	\$837,785	18	\$494	\$550	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	11	-21.4%	\$748,849	-1.01%	\$760,000	-7.6%	\$793,363	-5.3%	36	100%	99%
Jun-22	14	-33.3%	\$756,461	7.87%	\$822,500	5.45%	\$837,785	7.37%	18	20%	107%
Jun-21	21	75%	\$701,269	16.9%	\$780,000	30.5%	\$780,285	21.9%	15	-6.25%	115%

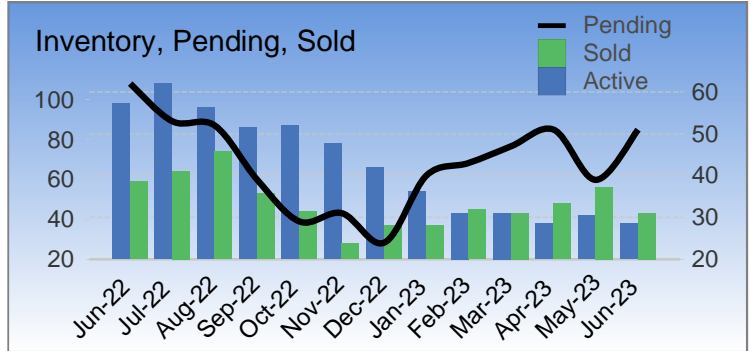
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	3	3	7
\$500-599K	2	1	7	22	33
\$600-699K	12	4	9	15	26
\$700-799K	19	26	34	4	2
\$800-899K	10	26	16	2	3
\$900-999K	4	13	6	0	0
\$1-1.299M	2	6	5	0	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	50	77	80	46	71

Presented by:

## Market Activity Summary:

- Inventory: 44 units were listed for sale as of the last day of June - approximately 0.9 months of inventory.
- Sales Activity: 43 units were sold during June
- Median Sales Price: \$610,000 during June
- Average price per sq.ft. in June was \$378
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 103% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	38	51	43	0.9	\$610,766	\$610,000	\$622,368	12	\$361	\$378	103%
May-23	42	39	56	0.9	\$637,423	\$615,000	\$607,219	18	\$359	\$385	103%
Apr-23	38	51	48	0.9	\$611,350	\$612,500	\$624,324	30	\$367	\$383	102%
Mar-23	43	47	43	1.1	\$636,823	\$580,000	\$614,907	41	\$369	\$372	101%
Feb-23	43	43	45	1.1	\$606,582	\$540,000	\$596,978	42	\$368	\$353	100%
Jan-23	54	40	37	1.7	\$645,860	\$535,000	\$562,968	31	\$367	\$369	99%
Dec-22	66	24	37	1.8	\$545,554	\$599,950	\$614,219	49	\$376	\$363	99%
Nov-22	78	31	28	1.9	\$607,358	\$619,975	\$628,711	53	\$375	\$342	98%
Oct-22	87	29	44	1.6	\$652,354	\$560,000	\$600,078	35	\$366	\$377	99%
Sep-22	86	39	53	1.4	\$634,334	\$615,000	\$613,296	28	\$357	\$386	100%
Aug-22	96	52	74	1.5	\$606,926	\$602,500	\$618,732	26	\$366	\$387	100%
Jul-22	108	53	64	1.7	\$610,591	\$630,000	\$680,955	21	\$376	\$409	102%
Jun-22	98	62	59	1.5	\$625,605	\$658,170	\$661,154	23	\$380	\$379	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	43	-27.1%	\$610,766	-2.37%	\$610,000	-7.32%	\$622,368	-5.87%	12	-47.8%	103%
Jun-22	59	-9.23%	\$625,605	11.2%	\$658,170	7.9%	\$661,154	9.61%	23	76.9%	101%
Jun-21	65	41.3%	\$562,778	14.4%	\$610,000	28.6%	\$603,214	27.5%	13	-38.1%	109%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	177	130	197	492	699
\$500-599K	199	224	271	150	170
\$600-699K	204	310	210	74	92
\$700-799K	53	162	99	25	22
\$800-899K	28	102	84	0	0
\$900-999K	36	48	24	0	0
\$1-1.299M	14	35	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	3
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	711	1011	885	741	986

## Presented by:



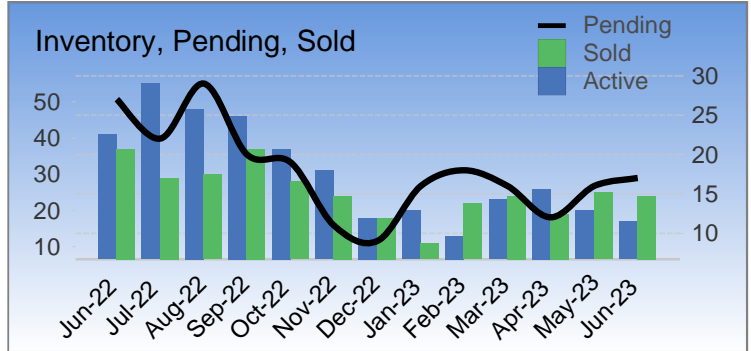
Includes Pittsburg and Bay Point

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## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of June - approximately 0.8 months of inventory.
- Sales Activity: 24 units were sold during June
- Median Sales Price: \$1,140,000 during June
- Average price per sq.ft. in June was \$698
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 105% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	17	17	24	0.8	\$1,234,046	\$1,140,000	\$1,158,188	11	\$589	\$698	105%
May-23	20	16	25	0.9	\$1,067,880	\$1,084,000	\$1,082,024	18	\$584	\$702	106%
Apr-23	26	12	19	1.2	\$1,064,695	\$1,220,200	\$1,236,905	13	\$627	\$693	105%
Mar-23	23	16	24	1.2	\$1,162,621	\$935,000	\$993,566	13	\$623	\$626	101%
Feb-23	13	18	22	0.8	\$1,029,704	\$1,057,000	\$1,028,631	34	\$622	\$615	100%
Jan-23	20	16	11	1.2	\$1,071,245	\$989,000	\$1,067,272	42	\$587	\$606	101%
Dec-22	18	9	18	0.8	\$1,192,190	\$1,075,000	\$1,118,694	35	\$570	\$616	100%
Nov-22	31	11	24	1.1	\$1,112,390	\$927,500	\$1,000,583	22	\$571	\$621	100%
Oct-22	37	19	28	1.2	\$1,103,029	\$930,000	\$987,455	24	\$599	\$640	100%
Sep-22	46	20	37	1.4	\$1,005,134	\$1,065,000	\$1,085,054	28	\$605	\$681	100%
Aug-22	48	29	30	1.5	\$1,044,522	\$1,127,500	\$1,147,148	27	\$632	\$612	100%
Jul-22	55	22	29	1.7	\$1,143,478	\$1,100,000	\$1,136,541	18	\$659	\$628	101%
Jun-22	41	27	37	1.2	\$1,085,579	\$1,190,000	\$1,203,783	10	\$613	\$730	108%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	24	-35.1%	\$1,234,046	13.7%	\$1,140,000	-4.2%	\$1,158,188	-3.79%	11	10%	105%
Jun-22	37	2.78%	\$1,085,579	6.99%	\$1,190,000	3.32%	\$1,203,783	8.84%	10	25%	108%
Jun-21	36	16.1%	\$1,014,664	14.2%	\$1,151,750	37.1%	\$1,105,964	21%	8	-52.9%	114%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	3	3	0
\$500-599K	2	0	2	12	23
\$600-699K	20	6	25	56	72
\$700-799K	32	28	70	70	90
\$800-899K	43	63	64	57	90
\$900-999K	36	35	90	63	87
\$1-1.299M	123	144	243	39	96
\$1.3-1.699M	69	126	87	18	0
\$1.7-1.999M	6	39	6	6	0
\$2-2.999M	3	3	0	0	0
>3M	0	0	0	0	0
Total	334	444	590	324	458

## Presented by:



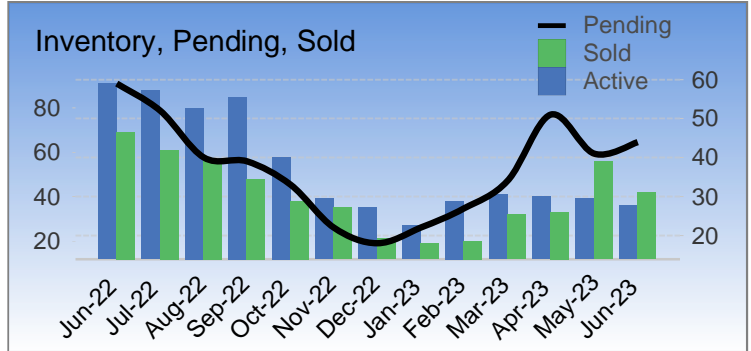
Includes Pleasant Hill and Pacheco

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## Market Activity Summary:

- Inventory: 37 units were listed for sale as of the last day of June - approximately 0.8 months of inventory.
- Sales Activity: 42 units were sold during June
- Median Sales Price: \$1,690,000 during June
- Average price per sq.ft. in June was \$858
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 105% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	36	44	42	0.8	\$2,149,297	\$1,690,000	\$1,930,478	13	\$879	\$858	105%
May-23	39	41	56	1.0	\$2,302,777	\$1,797,500	\$1,870,794	13	\$891	\$859	104%
Apr-23	40	51	33	1.4	\$2,059,574	\$1,750,000	\$1,897,272	9	\$874	\$853	104%
Mar-23	41	34	32	1.7	\$2,193,332	\$1,848,500	\$2,048,625	18	\$872	\$793	100%
Feb-23	38	27	20	2.0	\$2,468,715	\$1,491,000	\$1,701,425	36	\$850	\$768	99%
Jan-23	27	22	19	1.1	\$2,144,483	\$1,480,000	\$1,652,612	43	\$851	\$754	98%
Dec-22	35	18	21	1.1	\$2,241,429	\$1,537,000	\$1,555,333	36	\$811	\$745	96%
Nov-22	39	22	35	1.0	\$1,831,286	\$1,630,000	\$1,779,436	42	\$792	\$747	95%
Oct-22	58	33	38	1.2	\$2,121,968	\$1,599,000	\$1,884,507	28	\$824	\$770	98%
Sep-22	85	39	48	1.5	\$2,050,414	\$1,600,000	\$1,830,473	31	\$822	\$795	96%
Aug-22	80	40	57	1.3	\$1,975,623	\$1,580,000	\$1,705,921	25	\$825	\$797	98%
Jul-22	88	52	61	1.3	\$1,834,337	\$1,705,000	\$1,889,860	18	\$841	\$840	98%
Jun-22	91	59	69	1.4	\$2,192,302	\$1,750,000	\$2,001,955	14	\$836	\$888	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	42	-39.1%	\$2,149,297	-1.96%	\$1,690,000	-3.43%	\$1,930,478	-3.57%	13	-7.14%	105%
Jun-22	69	-27.4%	\$2,192,302	30.5%	\$1,750,000	9.03%	\$2,001,955	14.3%	14	16.7%	102%
Jun-21	95	33.8%	\$1,680,371	15.4%	\$1,605,000	29.5%	\$1,751,855	21.1%	12	-61.3%	112%

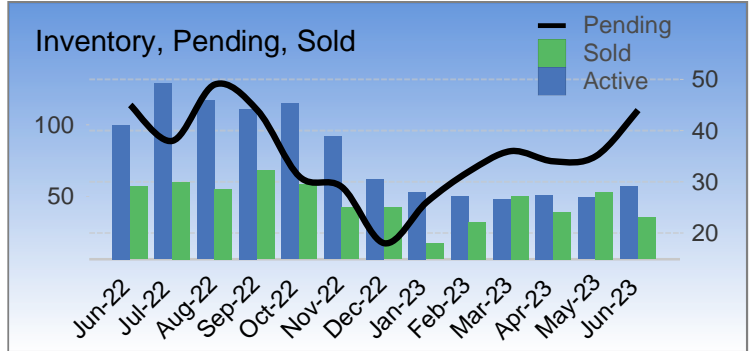
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	4
\$500-599K	0	0	0	4	0
\$600-699K	0	0	2	2	6
\$700-799K	0	0	10	8	9
\$800-899K	3	2	3	30	39
\$900-999K	0	3	35	111	156
\$1-1.299M	76	15	258	264	407
\$1.3-1.699M	215	240	509	141	200
\$1.7-1.999M	152	206	162	51	66
\$2-2.999M	84	270	253	90	89
>3M	51	143	86	12	30
Total	581	879	1318	713	1006

## Presented by:

## Market Activity Summary:

- Inventory: 62 units were listed for sale as of the last day of June - approximately 1.5 months of inventory.
- Sales Activity: 35 units were sold during June
- Median Sales Price: \$750,000 during June
- Average price per sq.ft. in June was \$533
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 110% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	57	44	35	1.5	\$742,269	\$750,000	\$805,691	25	\$518	\$533	110%
May-23	49	35	53	1.1	\$749,404	\$618,888	\$668,878	32	\$514	\$532	107%
Apr-23	51	34	39	1.3	\$760,671	\$680,000	\$758,868	31	\$488	\$491	105%
Mar-23	48	36	50	1.6	\$714,303	\$637,500	\$674,370	35	\$490	\$479	102%
Feb-23	50	32	32	1.8	\$721,572	\$660,000	\$699,968	45	\$463	\$482	101%
Jan-23	53	26	17	1.6	\$648,849	\$633,000	\$700,294	50	\$464	\$469	99%
Dec-22	62	18	42	1.3	\$885,888	\$647,500	\$720,595	43	\$484	\$527	100%
Nov-22	92	29	42	1.8	\$669,543	\$665,500	\$724,393	25	\$494	\$514	102%
Oct-22	115	31	58	2.0	\$730,236	\$675,000	\$729,401	29	\$509	\$547	103%
Sep-22	111	44	68	1.9	\$700,088	\$691,250	\$706,996	30	\$501	\$499	102%
Aug-22	117	49	55	2.1	\$720,842	\$730,000	\$813,078	21	\$503	\$534	105%
Jul-22	129	38	60	2.2	\$731,164	\$652,500	\$688,510	22	\$499	\$566	107%
Jun-22	100	45	57	1.7	\$725,074	\$818,888	\$860,995	16	\$512	\$590	110%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	35	-38.6%	\$742,269	2.37%	\$750,000	-8.41%	\$805,691	-6.42%	25	56.3%	110%
Jun-22	57	-30.5%	\$725,074	6.52%	\$818,888	16.7%	\$860,995	17.3%	16	-11.1%	110%
Jun-21	82	41.4%	\$680,661	9.87%	\$701,511	19.5%	\$733,711	21.3%	18	-10%	114%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	118	98	181	312	367
\$500-599K	135	127	262	241	294
\$600-699K	148	161	207	140	168
\$700-799K	111	189	128	82	137
\$800-899K	65	129	139	121	87
\$900-999K	33	110	109	59	28
\$1-1.299M	97	202	91	33	31
\$1.3-1.699M	46	63	46	15	14
\$1.7-1.999M	7	27	13	5	0
\$2-2.999M	1	7	5	5	1
>3M	0	1	0	0	0
Total	761	1114	1181	1013	1127

## Presented by:



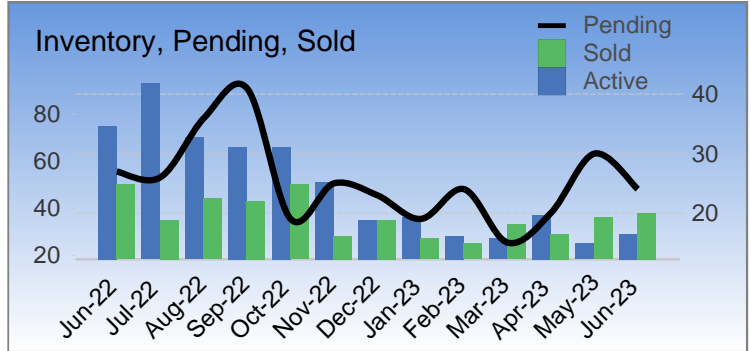
Includes Richmond, North Richmond and Point Richmond

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Deemed reliable but not guaranteed

## Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of June - approximately 0.9 months of inventory.
- Sales Activity: 38 units were sold during June
- Median Sales Price: \$870,000 during June
- Average price per sq.ft. in June was \$665
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 108% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	29	24	38	0.9	\$897,265	\$870,000	\$925,908	10	\$669	\$665	108%
May-23	25	30	36	0.8	\$848,194	\$937,500	\$999,475	22	\$682	\$582	107%
Apr-23	37	20	29	1.3	\$925,282	\$838,000	\$887,340	18	\$641	\$613	105%
Mar-23	27	15	33	1.2	\$834,753	\$840,000	\$861,272	19	\$650	\$638	104%
Feb-23	28	24	25	1.0	\$847,971	\$778,000	\$812,120	38	\$647	\$641	103%
Jan-23	36	19	27	1.2	\$846,392	\$790,000	\$799,685	26	\$619	\$563	101%
Dec-22	35	23	35	1.0	\$842,907	\$847,000	\$872,753	36	\$636	\$575	99%
Nov-22	51	25	28	1.3	\$850,630	\$849,000	\$905,571	21	\$617	\$602	103%
Oct-22	66	19	50	1.5	\$849,261	\$870,875	\$901,671	38	\$608	\$582	100%
Sep-22	66	41	43	1.6	\$890,999	\$810,000	\$867,534	31	\$596	\$635	104%
Aug-22	70	36	44	1.7	\$859,194	\$825,000	\$869,477	23	\$621	\$612	102%
Jul-22	93	26	35	2.0	\$883,477	\$950,000	\$1,034,385	17	\$627	\$687	112%
Jun-22	75	27	50	1.4	\$872,195	\$891,000	\$1,013,789	14	\$631	\$683	113%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	38	-24%	\$897,265	2.87%	\$870,000	-2.36%	\$925,908	-8.67%	10	-28.6%	108%
Jun-22	50	-25.4%	\$872,195	3.89%	\$891,000	1.25%	\$1,013,789	14.8%	14	27.3%	113%
Jun-21	67	42.6%	\$839,508	6.22%	\$880,000	18.9%	\$883,358	14.4%	11	-52.2%	113%

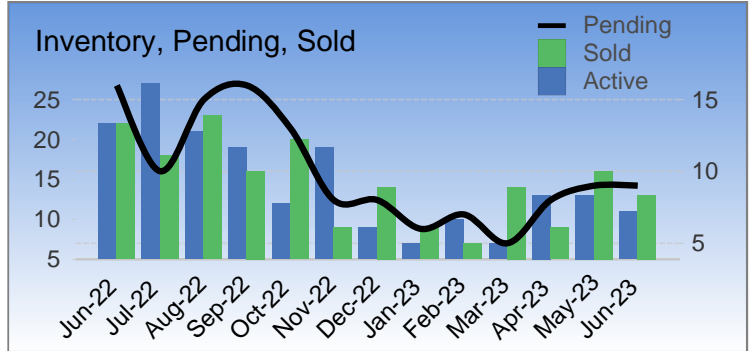
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	4	0	2	5	25
\$500-599K	11	7	12	26	92
\$600-699K	30	21	59	116	233
\$700-799K	108	65	122	150	137
\$800-899K	126	126	196	50	68
\$900-999K	56	127	131	26	34
\$1-1.299M	61	170	106	20	29
\$1.3-1.699M	20	81	12	2	2
\$1.7-1.999M	2	6	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	418	603	640	395	620

## Presented by:

## Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of June - approximately 0.9 months of inventory.
- Sales Activity: 13 units were sold during June
- Median Sales Price: \$850,000 during June
- Average price per sq.ft. in June was \$646
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 106% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	11	9	13	0.9	\$799,671	\$850,000	\$829,138	10	\$619	\$646	106%
May-23	13	9	16	1.0	\$790,983	\$829,400	\$837,425	14	\$624	\$574	104%
Apr-23	13	8	9	1.3	\$822,284	\$840,000	\$884,444	13	\$644	\$578	106%
Mar-23	7	5	14	0.7	\$839,765	\$820,000	\$817,642	17	\$539	\$635	103%
Feb-23	10	7	7	1.2	\$788,149	\$770,000	\$804,285	13	\$616	\$611	104%
Jan-23	7	6	9	0.8	\$773,759	\$745,000	\$749,305	50	\$559	\$628	96%
Dec-22	9	8	14	0.6	\$879,983	\$770,000	\$767,642	17	\$591	\$635	100%
Nov-22	19	8	9	1.3	\$780,282	\$838,000	\$829,444	21	\$649	\$641	102%
Oct-22	12	13	20	0.6	\$731,186	\$802,500	\$819,550	26	\$595	\$623	101%
Sep-22	19	16	16	1.0	\$803,944	\$757,500	\$774,437	22	\$606	\$637	100%
Aug-22	21	15	23	1.0	\$772,416	\$830,000	\$825,478	25	\$607	\$630	101%
Jul-22	27	10	18	1.3	\$830,625	\$849,500	\$831,888	23	\$617	\$663	103%
Jun-22	22	16	22	1.0	\$860,876	\$860,000	\$902,329	14	\$619	\$727	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	13	-40.9%	\$799,671	-7.11%	\$850,000	-1.16%	\$829,138	-8.11%	10	-28.6%	106%
Jun-22	22	46.7%	\$860,876	5.13%	\$860,000	-2.82%	\$902,329	0.977%	14	75%	107%
Jun-21	15	0%	\$818,866	17.7%	\$885,000	24.6%	\$893,600	25.7%	8	-42.9%	114%

## Sales Activity and Price Trends

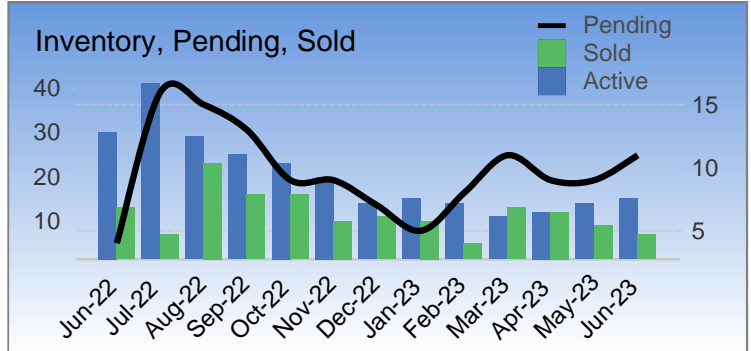
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	1	5
\$500-599K	1	1	0	2	22
\$600-699K	4	1	9	22	61
\$700-799K	20	11	24	38	27
\$800-899K	24	30	38	2	2
\$900-999K	8	23	19	0	0
\$1-1.299M	5	28	0	0	1
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	62	95	90	65	118

## Presented by:



## Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of June - approximately 1.6 months of inventory.
- Sales Activity: 7 units were sold during June
- Median Sales Price: \$640,000 during June
- Average price per sq.ft. in June was \$519
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 105% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	15	11	7	1.6	\$643,150	\$640,000	\$604,285	16	\$516	\$519	105%
May-23	14	9	9	1.2	\$562,307	\$700,000	\$665,666	34	\$561	\$584	107%
Apr-23	12	9	12	1.2	\$634,495	\$697,500	\$660,500	20	\$511	\$512	106%
Mar-23	11	11	13	1.2	\$588,579	\$574,900	\$592,992	41	\$509	\$509	100%
Feb-23	14	8	5	1.8	\$645,435	\$525,000	\$513,275	39	\$532	\$412	102%
Jan-23	15	5	10	1.5	\$550,352	\$550,000	\$562,850	37	\$516	\$458	97%
Dec-22	14	7	11	1.3	\$518,622	\$565,000	\$571,727	35	\$521	\$484	103%
Nov-22	19	9	10	1.5	\$598,789	\$522,500	\$552,190	32	\$505	\$464	99%
Oct-22	23	9	16	1.3	\$650,317	\$610,000	\$624,125	39	\$500	\$505	98%
Sep-22	25	13	16	1.7	\$648,821	\$660,000	\$621,025	24	\$494	\$516	101%
Aug-22	29	15	23	2.1	\$603,304	\$615,000	\$614,021	25	\$515	\$529	101%
Jul-22	41	16	7	3.3	\$631,372	\$610,000	\$635,707	22	\$529	\$509	104%
Jun-22	30	4	13	1.9	\$573,109	\$670,000	\$644,923	17	\$536	\$540	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	7	-46.2%	\$643,150	12.2%	\$640,000	-4.48%	\$604,285	-6.3%	16	-5.88%	105%
Jun-22	13	-13.3%	\$573,109	-5.2%	\$670,000	24.1%	\$644,923	11.8%	17	30.8%	107%
Jun-21	15	15.4%	\$604,552	11.7%	\$540,000	3.85%	\$577,000	12.1%	13	-35%	109%

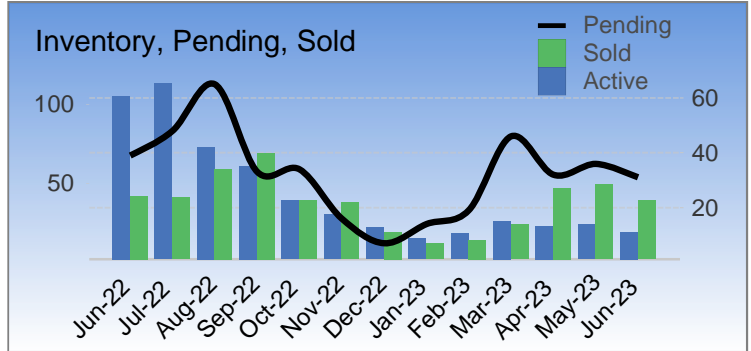
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	9	8	16	20	57
\$500-599K	18	13	36	27	24
\$600-699K	8	28	23	7	3
\$700-799K	16	28	10	1	2
\$800-899K	2	8	3	0	1
\$900-999K	0	1	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	53	86	89	55	87

## Presented by:

## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of June - approximately 0.4 months of inventory.
- Sales Activity: 39 units were sold during June
- Median Sales Price: \$1,850,000 during June
- Average price per sq.ft. in June was \$783
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 104% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	19	31	39	0.4	\$1,928,716	\$1,850,000	\$1,898,074	11	\$715	\$783	104%
May-23	24	36	49	0.6	\$2,030,836	\$1,770,000	\$1,852,253	10	\$706	\$770	105%
Apr-23	23	32	47	0.8	\$2,039,996	\$1,715,000	\$1,832,489	22	\$723	\$774	105%
Mar-23	26	46	24	1.6	\$1,785,818	\$1,793,500	\$1,866,970	15	\$748	\$771	103%
Feb-23	18	19	14	1.2	\$1,799,062	\$1,607,500	\$1,613,196	51	\$727	\$728	98%
Jan-23	15	14	12	0.7	\$1,745,040	\$1,516,500	\$1,730,000	19	\$742	\$714	97%
Dec-22	22	7	19	0.7	\$1,926,544	\$1,500,000	\$1,611,052	43	\$751	\$697	95%
Nov-22	30	16	38	0.6	\$1,533,342	\$1,587,500	\$1,640,282	26	\$755	\$715	97%
Oct-22	39	34	39	0.7	\$1,801,823	\$1,720,000	\$1,816,307	28	\$744	\$718	98%
Sep-22	61	33	69	1.1	\$1,956,751	\$1,760,000	\$1,820,376	31	\$745	\$756	98%
Aug-22	73	65	59	1.6	\$1,846,182	\$1,800,000	\$1,844,918	28	\$754	\$711	97%
Jul-22	113	48	41	2.1	\$1,848,309	\$1,750,000	\$1,929,128	20	\$759	\$754	99%
Jun-22	105	39	42	1.6	\$1,973,316	\$1,987,500	\$2,057,404	12	\$772	\$827	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	39	-7.14%	\$1,928,716	-2.26%	\$1,850,000	-6.92%	\$1,898,074	-7.74%	11	-8.33%	104%
Jun-22	42	-57.6%	\$1,973,316	19.9%	\$1,987,500	21.9%	\$2,057,404	16.8%	12	50%	105%
Jun-21	99	76.8%	\$1,646,098	29.6%	\$1,630,000	36.4%	\$1,761,729	42.3%	8	-55.6%	113%

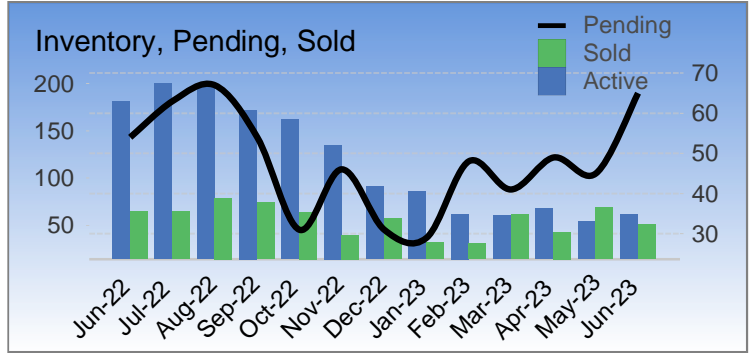
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	0	1	1	6
\$700-799K	0	0	1	8	3
\$800-899K	1	1	2	12	10
\$900-999K	0	0	2	36	42
\$1-1.299M	14	9	64	96	163
\$1.3-1.699M	63	48	200	61	89
\$1.7-1.999M	42	83	80	10	11
\$2-2.999M	52	154	65	10	12
>3M	5	26	6	0	0
Total	177	321	421	234	338

## Presented by:

## Market Activity Summary:

- Inventory: 64 units were listed for sale as of the last day of June - approximately 1.2 months of inventory.
- Sales Activity: 51 units were sold during June
- Median Sales Price: \$699,950 during June
- Average price per sq.ft. in June was \$366
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 101% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	61	65	51	1.2	\$800,429	\$699,950	\$718,491	21	\$436	\$366	101%
May-23	54	45	69	1.0	\$785,342	\$700,000	\$704,398	22	\$432	\$349	100%
Apr-23	68	49	43	1.7	\$732,539	\$725,000	\$714,169	32	\$404	\$360	99%
Mar-23	60	41	61	1.5	\$765,884	\$705,000	\$720,445	44	\$406	\$346	100%
Feb-23	62	48	31	1.6	\$812,088	\$650,000	\$700,101	49	\$403	\$339	98%
Jan-23	86	29	32	2.0	\$752,022	\$685,000	\$678,489	67	\$385	\$336	97%
Dec-22	91	31	57	1.7	\$688,782	\$699,000	\$730,200	48	\$389	\$336	98%
Nov-22	135	46	40	2.3	\$797,149	\$672,500	\$695,380	41	\$377	\$341	98%
Oct-22	162	31	64	2.3	\$775,582	\$670,000	\$675,384	41	\$371	\$356	99%
Sep-22	172	54	74	2.4	\$763,766	\$695,000	\$722,522	31	\$368	\$355	98%
Aug-22	197	67	79	2.9	\$776,182	\$700,000	\$753,503	29	\$374	\$349	98%
Jul-22	200	63	65	2.9	\$777,110	\$749,950	\$773,696	21	\$375	\$382	99%
Jun-22	181	54	65	2.3	\$786,100	\$742,000	\$817,847	13	\$379	\$399	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	51	-21.5%	\$800,429	1.82%	\$699,950	-5.67%	\$718,491	-12.1%	21	61.5%	101%
Jun-22	65	-48%	\$786,100	8.05%	\$742,000	5.25%	\$817,847	9.09%	13	44.4%	103%
Jun-21	125	25%	\$727,532	31.5%	\$705,000	38.1%	\$749,729	40.7%	9	-66.7%	109%

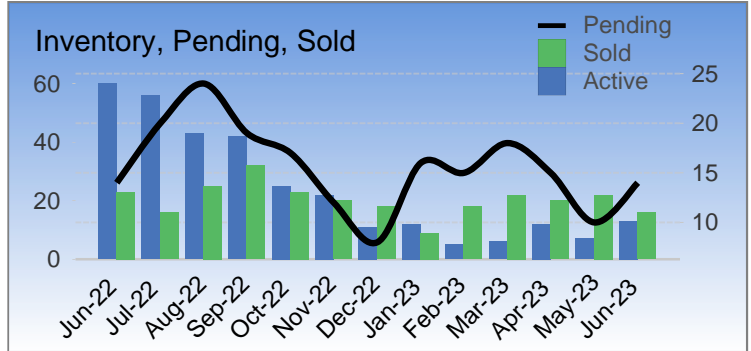
## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	26	19	60	198	261
\$500-599K	55	37	105	161	148
\$600-699K	61	73	107	47	48
\$700-799K	60	96	88	18	10
\$800-899K	39	77	56	5	4
\$900-999K	21	49	17	5	3
\$1-1.299M	15	57	19	6	2
\$1.3-1.699M	0	20	6	1	2
\$1.7-1.999M	1	2	3	0	0
\$2-2.999M	0	3	0	0	0
>3M	0	0	0	0	0
Total	278	433	461	441	478

## Presented by:

## Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of June - approximately 0.7 months of inventory.
- Sales Activity: 16 units were sold during June
- Median Sales Price: \$1,352,500 during June
- Average price per sq.ft. in June was \$795
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 105% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	13	14	16	0.7	\$1,296,330	\$1,352,500	\$1,291,437	9	\$765	\$795	105%
May-23	7	10	22	0.4	\$1,323,889	\$1,375,000	\$1,415,156	8	\$753	\$790	106%
Apr-23	12	15	20	0.7	\$1,349,479	\$1,288,000	\$1,298,949	8	\$755	\$792	105%
Mar-23	6	18	22	0.4	\$1,284,119	\$1,290,000	\$1,293,818	24	\$663	\$785	106%
Feb-23	5	15	18	0.3	\$1,260,563	\$1,340,000	\$1,328,272	14	\$657	\$758	101%
Jan-23	12	16	9	0.8	\$1,335,636	\$1,306,500	\$1,203,055	49	\$753	\$718	97%
Dec-22	11	8	18	0.6	\$1,088,667	\$1,225,000	\$1,271,277	27	\$740	\$750	101%
Nov-22	22	12	20	0.9	\$1,297,718	\$1,242,500	\$1,323,945	31	\$785	\$689	96%
Oct-22	25	17	23	1.0	\$1,297,752	\$1,410,000	\$1,355,056	26	\$780	\$719	99%
Sep-22	42	19	32	1.8	\$1,337,723	\$1,299,500	\$1,302,503	31	\$764	\$729	98%
Aug-22	43	24	25	2.2	\$1,277,101	\$1,323,000	\$1,312,740	34	\$757	\$748	95%
Jul-22	56	20	16	3.0	\$1,442,460	\$1,357,500	\$1,462,812	20	\$769	\$807	101%
Jun-22	60	14	23	2.9	\$1,291,986	\$1,370,000	\$1,382,173	14	\$803	\$832	107%

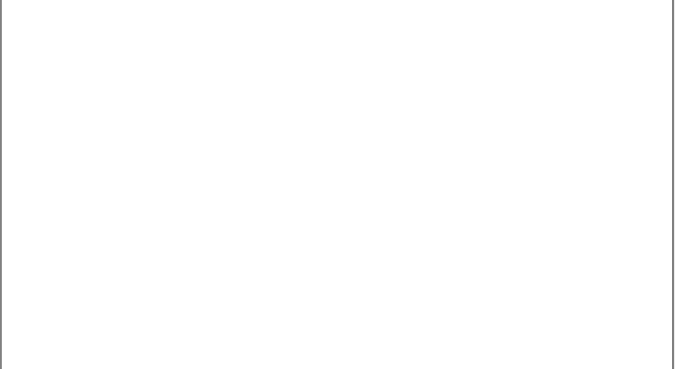
## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	16	-30.4%	\$1,296,330	0.336%	\$1,352,500	-1.28%	\$1,291,437	-6.56%	9	-35.7%	105%
Jun-22	23	-30.3%	\$1,291,986	3.95%	\$1,370,000	-2.97%	\$1,382,173	-0.839%	14	75%	107%
Jun-21	33	13.8%	\$1,242,870	15.6%	\$1,412,000	52.6%	\$1,393,870	46.4%	8	-55.6%	118%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	3	1
\$600-699K	0	0	3	6	10
\$700-799K	1	2	7	12	32
\$800-899K	7	5	13	23	39
\$900-999K	12	4	11	25	36
\$1-1.299M	25	22	61	31	41
\$1.3-1.699M	48	57	60	5	12
\$1.7-1.999M	7	22	9	0	0
\$2-2.999M	3	15	3	0	0
>3M	0	1	0	0	0
Total	103	128	168	105	171

Presented by:



## Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of June - approximately 0.7 months of inventory.
- Sales Activity: 48 units were sold during June
- Median Sales Price: \$1,509,528 during June
- Average price per sq.ft. in June was \$755
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 105% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	25	33	48	0.7	\$1,652,783	\$1,509,528	\$1,626,200	15	\$767	\$755	105%
May-23	31	36	45	0.9	\$1,805,618	\$1,615,000	\$1,793,666	19	\$749	\$731	106%
Apr-23	46	31	27	1.7	\$1,847,261	\$1,425,000	\$1,532,888	18	\$725	\$793	101%
Mar-23	38	19	41	1.9	\$1,689,377	\$1,515,000	\$1,576,325	20	\$756	\$729	102%
Feb-23	31	28	14	2.2	\$1,820,599	\$1,480,000	\$1,644,744	23	\$736	\$687	104%
Jan-23	26	8	6	1.2	\$1,859,978	\$1,430,000	\$1,741,660	42	\$714	\$678	101%
Dec-22	25	3	23	0.7	\$2,073,646	\$1,450,000	\$1,462,978	24	\$712	\$707	100%
Nov-22	37	15	39	0.8	\$1,693,766	\$1,425,000	\$1,451,718	20	\$722	\$723	99%
Oct-22	44	34	43	1.0	\$1,525,222	\$1,500,000	\$1,565,754	22	\$725	\$731	101%
Sep-22	61	37	59	1.2	\$1,607,306	\$1,480,000	\$1,602,584	22	\$716	\$762	99%
Aug-22	51	44	46	1.0	\$1,560,427	\$1,402,500	\$1,486,396	20	\$733	\$765	101%
Jul-22	71	37	49	1.2	\$1,634,094	\$1,649,000	\$1,770,431	13	\$746	\$821	104%
Jun-22	67	44	57	1.1	\$1,753,642	\$1,571,040	\$1,692,676	10	\$734	\$841	109%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	48	-15.8%	\$1,652,783	-5.75%	\$1,509,528	-3.92%	\$1,626,200	-3.93%	15	50%	105%
Jun-22	57	-39.4%	\$1,753,642	21.3%	\$1,571,040	6.42%	\$1,692,676	9.19%	10	0%	109%
Jun-21	94	30.6%	\$1,446,277	12.2%	\$1,476,250	17%	\$1,550,210	22.2%	10	-37.5%	110%

## Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	2	0	4	2	4
\$700-799K	0	0	8	18	16
\$800-899K	4	2	14	34	52
\$900-999K	4	6	38	68	78
\$1-1.299M	68	58	200	166	232
\$1.3-1.699M	138	208	302	136	122
\$1.7-1.999M	72	112	144	26	30
\$2-2.999M	46	134	72	6	4
>3M	12	26	10	2	2
Total	346	546	792	458	542

## Presented by: