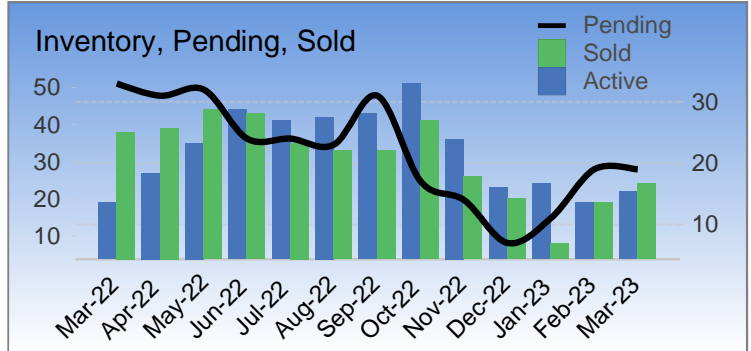


Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of March - approximately 1.3 months of inventory.
- Sales Activity: 24 units were sold during March
- Median Sales Price: \$1,300,000 during March
- Average price per sq.ft. in March was \$850
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 116% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	22	19	24	1.3	\$1,244,352	\$1,300,000	\$1,332,112	14	\$685	\$850	116%
Feb-23	19	19	19	1.2	\$1,176,120	\$1,127,000	\$1,173,842	22	\$682	\$829	113%
Jan-23	24	11	8	1.3	\$999,344	\$1,237,500	\$1,242,384	34	\$740	\$679	104%
Dec-22	23	7	20	0.8	\$985,827	\$1,337,500	\$1,434,699	29	\$703	\$764	104%
Nov-22	36	14	26	1.1	\$1,173,241	\$1,350,000	\$1,360,277	22	\$738	\$759	107%
Oct-22	51	17	41	1.4	\$1,410,080	\$1,362,000	\$1,420,336	19	\$744	\$817	112%
Sep-22	43	31	33	1.3	\$1,326,174	\$1,375,000	\$1,386,340	35	\$743	\$800	109%
Aug-22	42	23	33	1.2	\$1,304,866	\$1,625,000	\$1,514,075	15	\$751	\$770	113%
Jul-22	41	24	35	1.0	\$1,374,788	\$1,456,000	\$1,480,721	18	\$742	\$895	117%
Jun-22	44	24	43	1.0	\$1,323,845	\$1,500,000	\$1,500,127	14	\$729	\$909	123%
May-22	35	32	44	0.9	\$1,303,747	\$1,650,000	\$1,689,095	11	\$768	\$924	126%
Apr-22	27	31	39	0.9	\$1,309,098	\$1,436,000	\$1,545,771	11	\$727	\$1,012	135%
Mar-22	19	33	38	0.9	\$1,092,731	\$1,515,000	\$1,546,775	9	\$744	\$924	130%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	24	-36.8%	\$1,244,352	13.9%	\$1,300,000	-14.2%	\$1,332,112	-13.9%	14	55.6%	116%
Mar-22	38	5.56%	\$1,092,731	-10.9%	\$1,515,000	20.7%	\$1,546,775	22%	9	-64%	130%
Mar-21	36	63.6%	\$1,226,621	-0.115%	\$1,255,000	4.58%	\$1,267,440	2.68%	25	-3.85%	110%

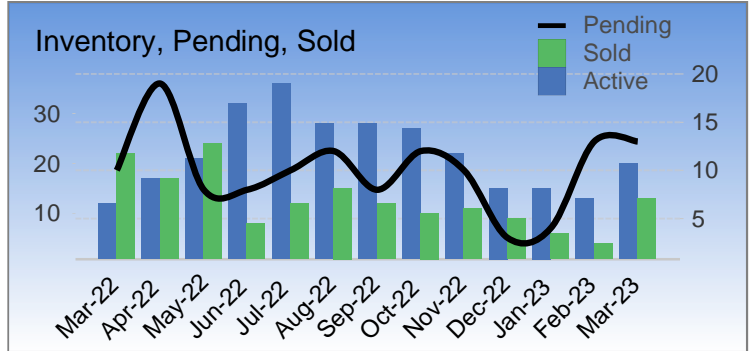
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	1
\$600-699K	0	0	2	2	0
\$700-799K	2	1	6	2	3
\$800-899K	2	1	3	6	7
\$900-999K	7	2	5	1	10
\$1-1.299M	17	9	28	21	21
\$1.3-1.699M	13	35	26	6	12
\$1.7-1.999M	4	3	5	1	2
\$2-2.999M	0	12	6	1	1
>3M	0	0	0	0	0
Total	45	63	81	41	57

Presented by:

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of March - approximately 2.6 months of inventory.
- Sales Activity: 13 units were sold during March
- Median Sales Price: \$2,400,000 during March
- Average price per sq.ft. in March was \$807
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 98% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	20	13	13	2.6	\$3,330,437	\$2,400,000	\$2,673,984	11	\$910	\$807	98%
Feb-23	13	13	4	2.1	\$3,217,520	\$2,470,500	\$2,597,750	18	\$838	\$867	102%
Jan-23	15	4	6	1.7	\$3,788,879	\$2,850,000	\$2,786,166	27	\$850	\$679	97%
Dec-22	15	3	9	1.5	\$3,799,500	\$2,090,000	\$2,711,666	29	\$880	\$722	96%
Nov-22	22	10	11	2.0	\$3,689,892	\$2,235,000	\$2,546,818	31	\$889	\$807	97%
Oct-22	27	12	10	2.2	\$3,143,044	\$2,412,000	\$2,391,900	45	\$892	\$714	97%
Sep-22	28	8	12	2.2	\$3,433,416	\$2,890,000	\$3,597,816	40	\$904	\$764	98%
Aug-22	28	12	15	2.4	\$2,999,038	\$2,220,000	\$2,815,033	25	\$841	\$773	98%
Jul-22	36	10	12	2.5	\$3,479,279	\$2,849,500	\$2,983,416	13	\$850	\$925	101%
Jun-22	32	8	8	2.0	\$3,194,199	\$2,900,000	\$3,103,112	11	\$838	\$851	104%
May-22	21	8	24	1.0	\$2,858,320	\$3,050,500	\$3,124,875	11	\$860	\$881	105%
Apr-22	17	19	17	1.0	\$3,526,815	\$3,250,000	\$3,058,870	8	\$815	\$872	109%
Mar-22	12	10	22	0.8	\$3,247,941	\$2,811,000	\$3,206,272	12	\$810	\$980	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	13	-40.9%	\$3,330,437	2.54%	\$2,400,000	-14.6%	\$2,673,984	-16.6%	11	-8.33%	98%
Mar-22	22	-18.5%	\$3,247,941	31.5%	\$2,811,000	19.6%	\$3,206,272	12.1%	12	-14.3%	106%
Mar-21	27	42.1%	\$2,470,197	17.4%	\$2,350,000	18.9%	\$2,860,505	42.9%	14	-67.4%	105%

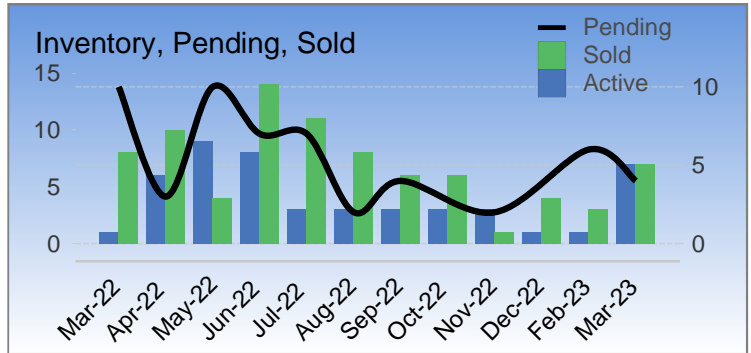
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	1	3	6
\$1.3-1.699M	1	0	3	8	9
\$1.7-1.999M	2	4	6	8	6
\$2-2.999M	11	18	26	12	10
>3M	6	20	14	3	2
Total	20	42	50	34	33

Presented by:

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of March - approximately 2.1 months of inventory.
- Sales Activity: 7 units were sold during March
- Median Sales Price: \$1,550,000 during March
- Average price per sq.ft. in March was \$1,034
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 140% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	7	4	7	2.1	\$1,089,177	\$1,550,000	\$1,487,142	9	\$733	\$1,034	140%
Feb-23	1	6	3	0.4	\$1,015,500	\$1,270,000	\$1,460,000	7	\$881	\$842	102%
Dec-22	1	0	4	0.3	\$1,399,000	\$1,300,000	\$1,292,900	18	\$1,387	\$1,024	126%
Nov-22	3	2	1	0.7	\$1,034,500	\$950,000	\$950,000	12	\$870	\$791	106%
Oct-22	3	0	6	0.5	\$1,296,500	\$1,112,500	\$1,171,000	9	\$841	\$1,074	123%
Sep-22	3	4	6	0.4	\$947,500	\$1,109,500	\$1,134,833	32	\$898	\$953	105%
Aug-22	3	2	8	0.4	\$1,114,333	\$1,525,000	\$1,593,750	18	\$827	\$937	111%
Jul-22	3	7	11	0.3	\$1,226,571	\$1,485,000	\$1,469,989	20	\$858	\$991	116%
Jun-22	8	7	14	0.9	\$1,247,100	\$1,640,000	\$1,553,928	10	\$889	\$1,163	121%
May-22	9	10	4	1.2	\$1,304,119	\$1,680,000	\$1,707,000	10	\$901	\$1,158	151%
Apr-22	6	3	10	0.8	\$1,239,625	\$1,350,000	\$1,396,000	13	\$873	\$1,123	133%
Mar-22	1	10	8	0.2	\$1,191,454	\$1,487,500	\$1,543,111	11	\$565	\$1,192	138%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	7	-12.5%	\$1,089,177	-8.58%	\$1,550,000	4.2%	\$1,487,142	-3.63%	9	-18.2%	140%
Mar-22	8	0%	\$1,191,454	-1.24%	\$1,487,500	-3.25%	\$1,543,111	3.17%	11	22.2%	138%
Mar-21	8	700%	\$1,206,452	-1.33%	\$1,537,500	-23.2%	\$1,495,625	-25.3%	9	28.6%	123%

Sales Activity and Price Trends

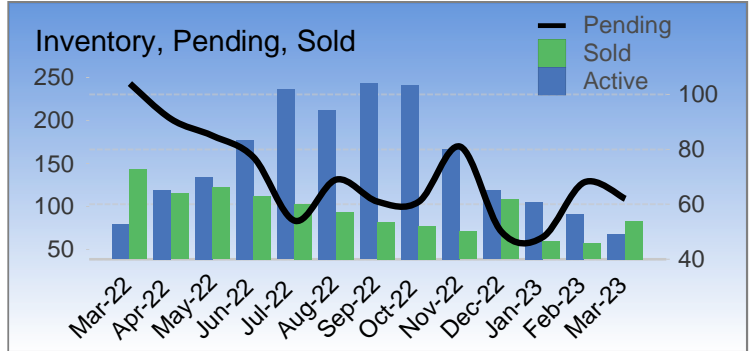
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	2	0	2
\$900-999K	0	0	2	1	2
\$1-1.299M	3	5	3	0	4
\$1.3-1.699M	4	8	7	4	3
\$1.7-1.999M	0	2	3	0	0
\$2-2.999M	2	2	1	1	0
>3M	0	0	0	0	0
Total	9	17	18	6	11

Presented by:



Market Activity Summary:

- Inventory: 71 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 83 units were sold during March
- Median Sales Price: \$605,000 during March
- Average price per sq.ft. in March was \$339
- Average Days-on-Market (DOM) is approximately 41 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	68	62	83	1.1	\$613,747	\$605,000	\$604,727	41	\$321	\$339	101%
Feb-23	91	68	57	1.3	\$622,596	\$610,000	\$622,804	51	\$322	\$311	99%
Jan-23	105	48	59	1.4	\$681,767	\$605,000	\$599,693	43	\$322	\$321	100%
Dec-22	118	50	108	1.4	\$618,634	\$597,000	\$619,614	44	\$324	\$320	99%
Nov-22	167	81	71	2.3	\$621,308	\$600,000	\$613,619	32	\$327	\$343	100%
Oct-22	241	61	77	2.9	\$659,017	\$625,000	\$640,815	41	\$326	\$353	99%
Sep-22	243	61	82	2.6	\$658,894	\$627,500	\$649,818	35	\$329	\$343	100%
Aug-22	212	69	93	2.1	\$636,793	\$639,000	\$650,325	23	\$337	\$363	99%
Jul-22	236	54	103	2.1	\$676,203	\$647,000	\$658,399	21	\$340	\$364	102%
Jun-22	177	77	112	1.6	\$643,970	\$657,500	\$677,766	18	\$353	\$379	102%
May-22	134	85	122	1.1	\$668,732	\$686,000	\$700,136	17	\$349	\$377	105%
Apr-22	119	91	115	1.1	\$670,081	\$695,000	\$709,967	12	\$359	\$374	107%
Mar-22	79	104	143	0.8	\$673,412	\$720,000	\$720,833	16	\$337	\$367	105%

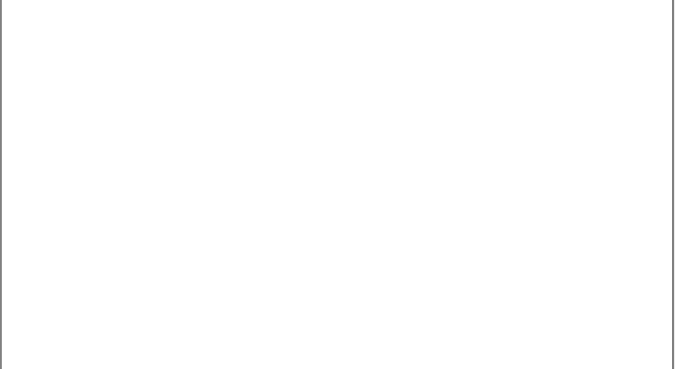
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	83	-42%	\$613,747	-8.86%	\$605,000	-16%	\$604,727	-16.1%	41	156%	101%
Mar-22	143	40.2%	\$673,412	23.2%	\$720,000	25.5%	\$720,833	25.3%	16	23.1%	105%
Mar-21	102	34.2%	\$546,662	12.2%	\$573,500	20.2%	\$575,073	18.4%	13	-31.6%	106%

Sales Activity and Price Trends

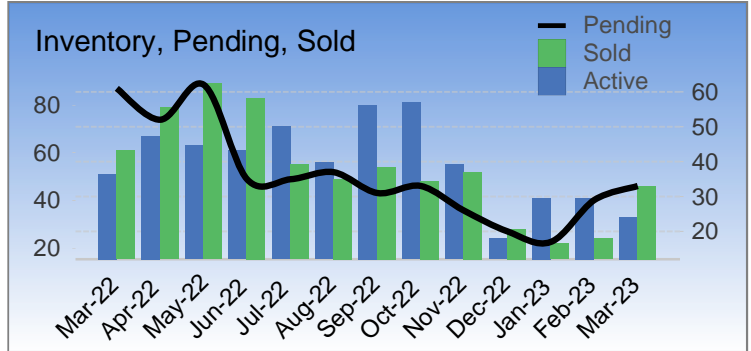
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	39	23	63	155	140
\$500-599K	46	39	77	62	48
\$600-699K	66	93	56	12	8
\$700-799K	29	76	26	4	3
\$800-899K	5	47	7	0	0
\$900-999K	4	14	1	0	0
\$1-1.299M	0	5	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	189	297	230	233	199

Presented by:



Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 46 units were sold during March
- Median Sales Price: \$1,512,500 during March
- Average price per sq.ft. in March was \$939
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 117% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	33	33	46	1.1	\$1,503,891	\$1,512,500	\$1,642,358	21	\$850	\$939	117%
Feb-23	41	29	24	1.7	\$1,492,881	\$1,545,000	\$1,729,625	29	\$849	\$895	115%
Jan-23	41	17	22	1.2	\$1,576,753	\$1,357,500	\$1,562,886	38	\$871	\$784	107%
Dec-22	24	20	28	0.6	\$1,602,357	\$1,387,000	\$1,524,910	33	\$868	\$892	109%
Nov-22	55	26	52	1.1	\$1,310,451	\$1,472,500	\$1,589,730	19	\$810	\$887	113%
Oct-22	81	33	48	1.6	\$1,394,955	\$1,480,000	\$1,506,135	24	\$826	\$922	112%
Sep-22	80	31	54	1.5	\$1,461,573	\$1,650,000	\$1,676,720	20	\$818	\$965	118%
Aug-22	56	37	49	0.9	\$1,451,331	\$1,520,000	\$1,701,714	20	\$852	\$932	121%
Jul-22	71	35	55	0.9	\$1,450,062	\$1,600,000	\$1,753,525	15	\$858	\$1,018	123%
Jun-22	61	35	83	0.8	\$1,550,537	\$1,700,000	\$1,887,243	13	\$810	\$1,074	135%
May-22	63	62	89	0.8	\$1,473,211	\$1,870,000	\$2,110,370	17	\$835	\$1,110	137%
Apr-22	67	52	79	1.1	\$1,567,443	\$1,910,000	\$2,071,840	14	\$847	\$1,064	140%
Mar-22	51	61	61	1.2	\$1,587,087	\$1,750,000	\$1,916,607	14	\$814	\$1,056	136%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	46	-24.6%	\$1,503,891	-5.24%	\$1,512,500	-13.6%	\$1,642,358	-14.3%	21	50%	117%
Mar-22	61	-19.7%	\$1,587,087	10.8%	\$1,750,000	17.6%	\$1,916,607	12.4%	14	-22.2%	136%
Mar-21	76	124%	\$1,432,292	-0.664%	\$1,487,500	5.68%	\$1,705,712	8.49%	18	-30.8%	122%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	3	0
\$500-599K	3	0	0	3	5
\$600-699K	0	0	0	0	6
\$700-799K	15	3	3	5	15
\$800-899K	9	6	17	23	18
\$900-999K	11	16	27	15	42
\$1-1.299M	37	51	79	69	69
\$1.3-1.699M	67	85	152	69	112
\$1.7-1.999M	50	55	74	20	23
\$2-2.999M	26	73	51	27	12
>3M	18	38	18	3	0
Total	236	327	421	237	302

Presented by:

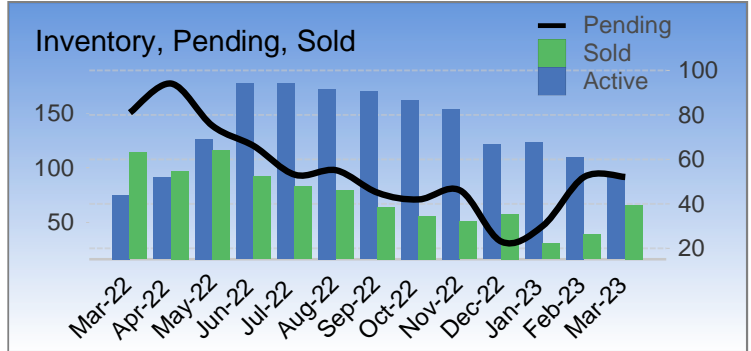
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 97 units were listed for sale as of the last day of March - approximately 2.1 months of inventory.
- Sales Activity: 66 units were sold during March
- Median Sales Price: \$748,500 during March
- Average price per sq.ft. in March was \$361
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 99% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	94	52	66	2.1	\$927,316	\$748,500	\$809,642	34	\$484	\$361	99%
Feb-23	110	52	39	2.6	\$830,424	\$755,000	\$806,231	43	\$488	\$359	100%
Jan-23	123	30	31	2.7	\$969,060	\$758,000	\$788,572	58	\$471	\$354	96%
Dec-22	121	23	58	2.2	\$1,133,683	\$775,500	\$835,735	51	\$453	\$352	98%
Nov-22	154	46	51	2.8	\$848,653	\$760,000	\$781,969	45	\$421	\$372	98%
Oct-22	162	42	56	2.5	\$904,504	\$836,250	\$929,239	43	\$431	\$389	98%
Sep-22	170	45	64	2.3	\$903,880	\$786,500	\$790,523	38	\$422	\$383	99%
Aug-22	172	55	79	2.1	\$975,708	\$825,000	\$857,164	31	\$418	\$392	99%
Jul-22	177	53	83	1.9	\$848,068	\$825,000	\$874,951	22	\$410	\$407	99%
Jun-22	177	66	92	1.8	\$888,067	\$887,500	\$913,656	16	\$425	\$403	101%
May-22	126	75	116	1.2	\$899,821	\$930,000	\$958,941	12	\$449	\$396	104%
Apr-22	91	94	97	1.0	\$943,969	\$880,000	\$923,242	10	\$479	\$412	104%
Mar-22	75	81	114	1.0	\$920,743	\$927,000	\$944,628	12	\$448	\$421	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	66	-42.1%	\$927,316	0.714%	\$748,500	-19.3%	\$809,642	-14.3%	34	183%	99%
Mar-22	114	3.64%	\$920,743	18.7%	\$927,000	14.8%	\$944,628	9.84%	12	9.09%	106%
Mar-21	110	39.2%	\$775,372	16.7%	\$807,500	41.7%	\$859,987	41.3%	11	-73.8%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	21	14	52	161	176
\$500-599K	51	59	158	259	207
\$600-699K	121	102	197	147	173
\$700-799K	133	175	183	113	95
\$800-899K	59	142	122	49	37
\$900-999K	39	126	92	11	12
\$1-1.299M	34	163	80	16	13
\$1.3-1.699M	23	61	30	1	3
\$1.7-1.999M	2	6	1	0	1
\$2-2.999M	0	5	3	2	0
>3M	1	0	3	0	0
Total	484	853	921	759	717

Presented by:



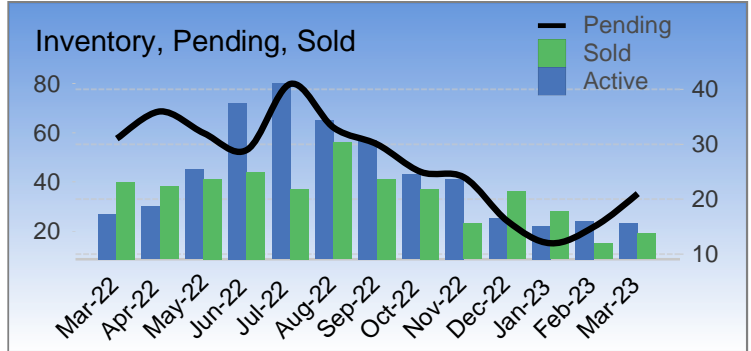
Includes Brentwood, Bethel Island, Byron, and Knightsen

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 24 units were listed for sale as of the last day of March - approximately 1.2 months of inventory.
- Sales Activity: 19 units were sold during March
- Median Sales Price: \$1,130,000 during March
- Average price per sq.ft. in March was \$617
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 104% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	23	21	19	1.2	\$1,354,028	\$1,130,000	\$1,249,368	21	\$710	\$617	104%
Feb-23	24	15	15	1.0	\$1,208,343	\$1,075,000	\$1,121,366	36	\$756	\$690	101%
Jan-23	22	12	28	0.8	\$1,429,541	\$1,050,000	\$1,165,696	32	\$707	\$650	98%
Dec-22	25	16	36	0.9	\$1,126,050	\$1,018,000	\$1,110,749	32	\$780	\$679	102%
Nov-22	41	24	23	1.2	\$1,070,497	\$1,100,000	\$1,150,864	28	\$753	\$643	99%
Oct-22	43	25	37	1.0	\$1,066,981	\$1,200,000	\$1,190,524	27	\$765	\$667	102%
Sep-22	57	30	41	1.3	\$1,263,802	\$1,020,000	\$1,184,730	28	\$725	\$663	99%
Aug-22	65	33	56	1.4	\$1,316,799	\$1,140,000	\$1,196,892	26	\$707	\$669	99%
Jul-22	80	41	37	2.0	\$1,410,743	\$1,155,000	\$1,169,618	18	\$712	\$710	102%
Jun-22	72	29	44	1.8	\$1,241,932	\$1,430,000	\$1,473,416	14	\$697	\$775	108%
May-22	45	32	41	1.2	\$1,273,131	\$1,400,000	\$1,398,216	9	\$723	\$814	111%
Apr-22	30	36	38	0.8	\$1,366,483	\$1,415,000	\$1,482,622	8	\$734	\$851	118%
Mar-22	27	31	40	0.9	\$1,351,719	\$1,432,500	\$1,445,525	8	\$716	\$831	121%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	19	-52.5%	\$1,354,028	0.171%	\$1,130,000	-21.1%	\$1,249,368	-13.6%	21	163%	104%
Mar-22	40	-6.98%	\$1,351,719	21.3%	\$1,432,500	36.4%	\$1,445,525	34.2%	8	-50%	121%
Mar-21	43	13.2%	\$1,114,775	16.7%	\$1,050,000	13.7%	\$1,076,834	13.8%	16	0%	115%

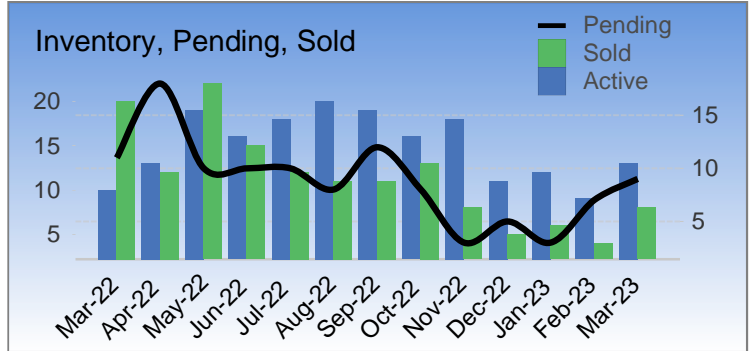
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	1
\$500-599K	0	0	0	1	5
\$600-699K	1	0	3	8	14
\$700-799K	3	2	10	14	15
\$800-899K	8	5	16	18	18
\$900-999K	13	4	13	14	9
\$1-1.299M	11	24	29	27	19
\$1.3-1.699M	13	40	20	4	3
\$1.7-1.999M	3	8	0	1	0
\$2-2.999M	0	3	1	0	0
>3M	1	0	1	0	0
Total	53	86	93	87	84

Presented by:

Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of March - approximately 2.2 months of inventory.
- Sales Activity: 8 units were sold during March
- Median Sales Price: \$1,160,500 during March
- Average price per sq.ft. in March was \$529
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 103% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	13	9	8	2.2	\$1,168,016	\$1,160,500	\$1,164,250	21	\$514	\$529	103%
Feb-23	9	7	4	1.8	\$1,219,557	\$1,200,050	\$1,147,525	79	\$531	\$573	106%
Jan-23	12	3	6	1.9	\$1,319,557	\$1,055,000	\$1,121,666	32	\$546	\$496	99%
Dec-22	11	5	5	1.4	\$1,087,933	\$1,090,000	\$1,140,200	38	\$562	\$491	102%
Nov-22	18	3	8	1.7	\$1,212,362	\$1,015,000	\$1,010,875	34	\$544	\$493	99%
Oct-22	16	8	13	1.4	\$1,129,099	\$1,030,000	\$1,026,153	29	\$542	\$481	98%
Sep-22	19	12	11	1.7	\$1,261,318	\$1,075,000	\$1,085,272	18	\$538	\$522	99%
Aug-22	20	8	11	1.6	\$1,163,579	\$1,024,950	\$1,122,268	48	\$536	\$491	101%
Jul-22	18	10	12	1.1	\$1,120,993	\$1,096,000	\$1,178,083	20	\$514	\$533	104%
Jun-22	16	10	15	1.0	\$1,065,500	\$1,250,000	\$1,179,266	10	\$494	\$554	106%
May-22	19	10	22	1.1	\$1,161,041	\$1,460,000	\$1,374,159	13	\$495	\$575	109%
Apr-22	13	18	12	0.9	\$1,277,409	\$1,499,500	\$1,461,666	9	\$515	\$661	113%
Mar-22	10	11	20	0.8	\$1,290,044	\$1,202,500	\$1,200,900	8	\$513	\$629	116%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	8	-60%	\$1,168,016	-9.46%	\$1,160,500	-3.49%	\$1,164,250	-3.05%	21	163%	103%
Mar-22	20	33.3%	\$1,290,044	25.9%	\$1,202,500	14.5%	\$1,200,900	16.2%	8	0%	116%
Mar-21	15	36.4%	\$1,024,406	8.12%	\$1,050,000	19%	\$1,033,703	14.2%	8	14.3%	106%

Sales Activity and Price Trends

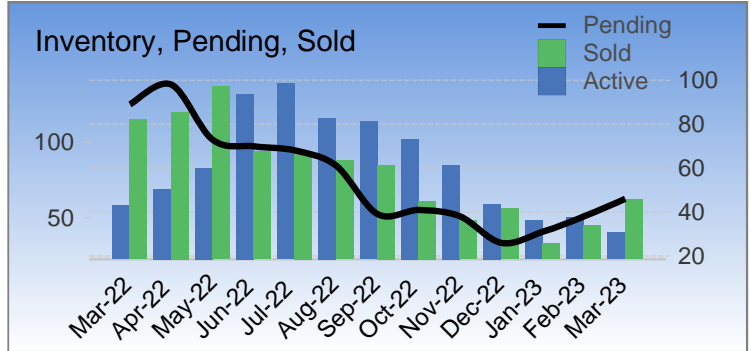
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	4
\$600-699K	0	0	1	2	4
\$700-799K	0	1	7	6	9
\$800-899K	3	2	5	6	6
\$900-999K	2	6	7	5	1
\$1-1.299M	7	12	13	4	5
\$1.3-1.699M	5	12	3	1	0
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	17	35	36	24	29

Presented by:



Market Activity Summary:

- Inventory: 43 units were listed for sale as of the last day of March - approximately 0.9 months of inventory.
- Sales Activity: 62 units were sold during March
- Median Sales Price: \$792,500 during March
- Average price per sq.ft. in March was \$554
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	40	46	62	0.9	\$850,648	\$792,500	\$823,879	23	\$512	\$554	102%
Feb-23	50	38	45	1.2	\$815,124	\$810,000	\$820,856	42	\$550	\$515	100%
Jan-23	48	31	33	1.1	\$842,319	\$800,000	\$816,060	47	\$511	\$494	99%
Dec-22	59	26	56	1.1	\$830,296	\$797,000	\$794,634	33	\$512	\$492	99%
Nov-22	85	38	48	1.3	\$798,021	\$762,500	\$807,687	32	\$529	\$508	99%
Oct-22	102	41	61	1.3	\$872,089	\$742,000	\$775,561	26	\$541	\$505	99%
Sep-22	114	39	85	1.3	\$793,553	\$805,000	\$848,585	29	\$532	\$521	99%
Aug-22	116	61	88	1.3	\$851,709	\$798,000	\$828,494	22	\$536	\$532	101%
Jul-22	139	68	93	1.3	\$869,155	\$850,000	\$887,036	18	\$534	\$547	101%
Jun-22	132	70	94	1.1	\$839,478	\$875,000	\$940,292	11	\$554	\$581	106%
May-22	83	73	137	0.7	\$921,134	\$885,000	\$943,880	10	\$550	\$621	110%
Apr-22	69	98	120	0.7	\$854,023	\$895,000	\$977,761	9	\$557	\$610	111%
Mar-22	58	89	115	0.8	\$868,179	\$935,000	\$1,029,787	10	\$561	\$591	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	62	-46.1%	\$850,648	-2.02%	\$792,500	-15.2%	\$823,879	-20%	23	130%	102%
Mar-22	115	0.877%	\$868,179	7.28%	\$935,000	16.9%	\$1,029,787	22.5%	10	11.1%	113%
Mar-21	114	40.7%	\$809,269	17.5%	\$800,000	15.9%	\$840,891	17.4%	9	-35.7%	110%

Sales Activity and Price Trends

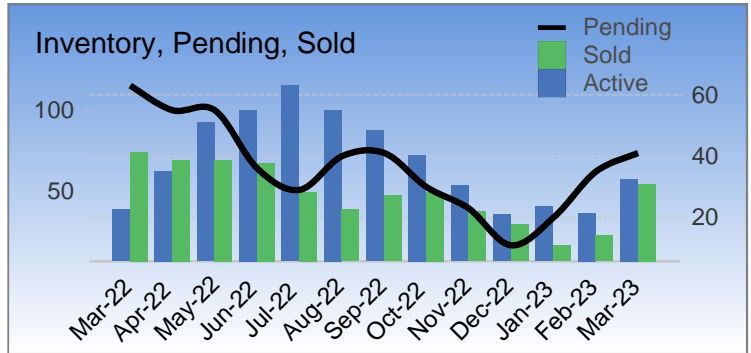
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	4	6	14	40	72
\$500-599K	20	4	40	102	128
\$600-699K	38	44	119	90	114
\$700-799K	66	75	127	84	53
\$800-899K	55	84	113	36	36
\$900-999K	40	70	61	17	1
\$1-1.299M	29	94	59	24	15
\$1.3-1.699M	13	58	9	3	2
\$1.7-1.999M	0	8	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	2	0	0
Total	265	443	544	396	421

Presented by:



Market Activity Summary:

- Inventory: 57 units were listed for sale as of the last day of March - approximately 1.9 months of inventory.
- Sales Activity: 54 units were sold during March
- Median Sales Price: \$2,015,000 during March
- Average price per sq.ft. in March was \$754
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 99% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	57	41	54	1.9	\$2,247,976	\$2,015,000	\$2,093,356	30	\$802	\$754	99%
Feb-23	36	35	22	1.7	\$2,460,894	\$1,894,000	\$1,876,547	30	\$813	\$738	99%
Jan-23	40	20	16	1.5	\$2,125,006	\$1,692,500	\$2,357,000	27	\$778	\$726	97%
Dec-22	35	11	29	0.9	\$2,053,452	\$1,710,000	\$1,905,409	35	\$791	\$685	96%
Nov-22	53	23	37	1.2	\$2,291,140	\$2,100,000	\$2,113,418	30	\$791	\$719	95%
Oct-22	72	30	49	1.7	\$2,255,039	\$1,830,000	\$2,045,451	32	\$793	\$752	98%
Sep-22	87	41	47	2.0	\$2,217,777	\$2,070,000	\$2,097,510	27	\$787	\$764	98%
Aug-22	100	40	38	2.0	\$2,333,533	\$2,000,000	\$2,181,740	22	\$795	\$778	98%
Jul-22	115	29	49	1.9	\$2,317,538	\$2,000,000	\$2,122,215	19	\$792	\$800	100%
Jun-22	100	36	67	1.5	\$2,242,346	\$2,330,000	\$2,525,751	19	\$826	\$864	106%
May-22	92	55	69	1.3	\$2,405,777	\$2,408,000	\$2,560,151	10	\$844	\$913	110%
Apr-22	62	55	69	1.0	\$2,340,136	\$2,500,000	\$2,584,487	7	\$846	\$910	116%
Mar-22	38	63	74	0.8	\$2,478,670	\$2,392,500	\$2,417,872	6	\$906	\$912	117%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	54	-27%	\$2,247,976	-9.31%	\$2,015,000	-15.8%	\$2,093,356	-13.4%	30	400%	99%
Mar-22	74	-35.1%	\$2,478,670	32.9%	\$2,392,500	37.1%	\$2,417,872	28.3%	6	-53.8%	117%
Mar-21	114	70.1%	\$1,865,275	6.27%	\$1,745,000	22.5%	\$1,885,154	24.8%	13	-50%	109%

Sales Activity and Price Trends

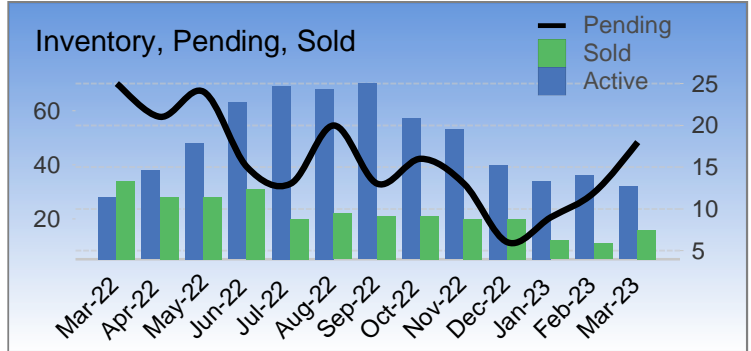
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	6	0
\$800-899K	0	0	9	12	24
\$900-999K	0	0	15	24	27
\$1-1.299M	27	12	73	114	102
\$1.3-1.699M	56	45	228	167	125
\$1.7-1.999M	68	76	141	44	51
\$2-2.999M	107	223	154	39	40
>3M	28	120	87	21	5
Total	286	476	707	427	374

Presented by:



Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of March - approximately 2.5 months of inventory.
- Sales Activity: 16 units were sold during March
- Median Sales Price: \$800,000 during March
- Average price per sq.ft. in March was \$341
- Average Days-on-Market (DOM) is approximately 54 days
- Sold over Asking: On average, buyers paid 96% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	32	18	16	2.5	\$1,082,440	\$800,000	\$962,625	54	\$459	\$341	96%
Feb-23	36	12	11	2.6	\$1,109,389	\$710,000	\$745,363	68	\$450	\$278	100%
Jan-23	34	9	12	2.0	\$1,157,931	\$750,000	\$974,000	51	\$417	\$330	98%
Dec-22	40	6	20	2.0	\$1,282,489	\$725,000	\$850,300	46	\$394	\$355	98%
Nov-22	53	13	20	2.6	\$858,009	\$892,500	\$987,665	53	\$377	\$350	98%
Oct-22	57	16	21	2.7	\$1,118,424	\$785,000	\$824,654	49	\$386	\$331	97%
Sep-22	70	13	21	3.4	\$1,028,571	\$910,000	\$894,904	37	\$378	\$404	97%
Aug-22	68	20	22	2.8	\$1,006,762	\$837,500	\$948,363	26	\$393	\$394	98%
Jul-22	69	13	20	2.7	\$986,121	\$839,450	\$922,970	30	\$415	\$371	100%
Jun-22	63	15	31	2.2	\$960,266	\$835,000	\$989,925	28	\$422	\$390	99%
May-22	48	24	28	1.7	\$1,164,555	\$832,505	\$976,500	22	\$447	\$368	100%
Apr-22	38	21	28	1.4	\$1,133,600	\$857,500	\$978,785	27	\$426	\$402	102%
Mar-22	28	25	34	1.1	\$989,734	\$837,500	\$956,349	18	\$409	\$402	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	16	-52.9%	\$1,082,440	9.37%	\$800,000	-4.48%	\$962,625	0.656%	54	200%	96%
Mar-22	34	6.25%	\$989,734	6.36%	\$837,500	13.6%	\$956,349	25.8%	18	-28%	103%
Mar-21	32	-8.57%	\$930,590	14.7%	\$737,500	19%	\$759,964	14.8%	25	-47.9%	103%

Sales Activity and Price Trends

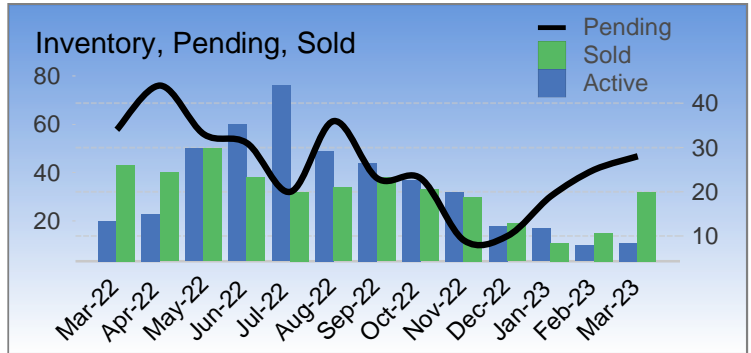
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	2	9	14
\$500-599K	0	1	15	26	23
\$600-699K	9	10	21	22	13
\$700-799K	14	25	23	8	7
\$800-899K	3	16	13	3	1
\$900-999K	0	6	8	1	3
\$1-1.299M	4	5	9	2	4
\$1.3-1.699M	1	5	3	1	0
\$1.7-1.999M	2	0	1	0	1
\$2-2.999M	0	2	0	0	0
>3M	1	0	0	0	0
Total	34	71	95	72	66

Presented by:



Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of March - approximately 0.6 months of inventory.
- Sales Activity: 32 units were sold during March
- Median Sales Price: \$1,439,000 during March
- Average price per sq.ft. in March was \$719
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	11	28	32	0.6	\$1,699,894	\$1,439,000	\$1,646,978	29	\$728	\$719	102%
Feb-23	10	25	15	0.7	\$1,558,304	\$1,420,000	\$1,552,042	18	\$703	\$727	104%
Jan-23	17	19	11	0.9	\$1,792,059	\$1,350,000	\$1,491,808	69	\$699	\$734	96%
Dec-22	18	10	19	0.7	\$1,960,910	\$1,360,000	\$1,412,105	36	\$675	\$655	97%
Nov-22	32	9	30	1.0	\$1,815,342	\$1,192,500	\$1,354,663	37	\$710	\$713	97%
Oct-22	37	23	33	1.1	\$1,655,508	\$1,390,000	\$1,600,294	36	\$717	\$676	97%
Sep-22	44	23	38	1.3	\$1,581,877	\$1,525,000	\$1,577,552	26	\$727	\$711	99%
Aug-22	49	36	34	1.5	\$1,562,448	\$1,552,500	\$1,580,464	13	\$718	\$695	99%
Jul-22	76	20	32	1.9	\$1,678,306	\$1,555,000	\$1,749,593	22	\$741	\$753	98%
Jun-22	60	31	38	1.4	\$1,798,202	\$1,537,500	\$1,693,026	12	\$742	\$822	103%
May-22	50	33	50	1.1	\$1,766,388	\$1,825,000	\$1,947,196	8	\$762	\$878	113%
Apr-22	23	44	40	0.6	\$1,744,499	\$1,776,000	\$1,917,195	9	\$757	\$861	116%
Mar-22	20	34	43	0.6	\$1,652,703	\$1,725,000	\$1,832,255	9	\$778	\$874	121%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	32	-25.6%	\$1,699,894	2.86%	\$1,439,000	-16.6%	\$1,646,978	-10.1%	29	222%	102%
Mar-22	43	34.4%	\$1,652,703	19.8%	\$1,725,000	24.8%	\$1,832,255	23%	9	80%	121%
Mar-21	32	-3.03%	\$1,379,380	14.2%	\$1,382,500	34.2%	\$1,489,659	37.1%	5	-64.3%	113%

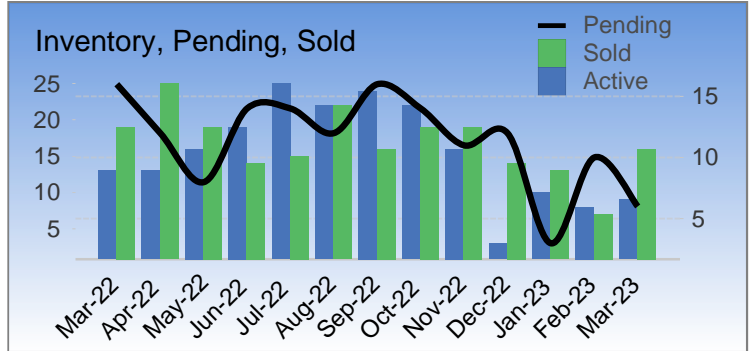
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	5	13
\$800-899K	0	0	3	9	16
\$900-999K	1	1	7	15	16
\$1-1.299M	14	6	33	20	34
\$1.3-1.699M	23	34	33	17	12
\$1.7-1.999M	5	27	14	1	1
\$2-2.999M	12	16	8	1	0
>3M	0	3	0	0	0
Total	55	87	98	68	92

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of March - approximately 0.9 months of inventory.
- Sales Activity: 16 units were sold during March
- Median Sales Price: \$1,155,000 during March
- Average price per sq.ft. in March was \$739
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 110% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	9	6	16	0.9	\$1,016,646	\$1,155,000	\$1,198,750	29	\$598	\$739	110%
Feb-23	8	10	7	0.8	\$1,151,431	\$1,400,000	\$1,387,857	11	\$643	\$762	112%
Jan-23	10	3	13	0.7	\$1,075,307	\$920,000	\$1,090,769	40	\$680	\$707	106%
Dec-22	3	12	14	0.2	\$1,298,269	\$1,079,000	\$1,116,642	28	\$604	\$717	108%
Nov-22	16	11	19	0.9	\$1,023,000	\$1,236,000	\$1,213,684	18	\$691	\$701	109%
Oct-22	22	14	19	1.2	\$1,181,952	\$1,200,000	\$1,334,473	20	\$656	\$713	112%
Sep-22	24	16	16	1.4	\$1,311,184	\$1,287,500	\$1,412,500	17	\$665	\$872	120%
Aug-22	22	12	22	1.4	\$1,081,738	\$1,275,000	\$1,349,674	20	\$663	\$826	117%
Jul-22	25	14	15	1.6	\$1,188,730	\$1,175,000	\$1,228,600	20	\$656	\$810	117%
Jun-22	19	14	14	1.0	\$1,175,555	\$1,375,000	\$1,441,728	12	\$822	\$926	135%
May-22	16	8	19	0.8	\$1,100,152	\$1,432,000	\$1,354,368	12	\$708	\$933	135%
Apr-22	13	12	25	0.7	\$1,117,303	\$1,500,000	\$1,620,040	12	\$674	\$949	136%
Mar-22	13	16	19	0.9	\$1,172,991	\$1,302,000	\$1,297,106	12	\$642	\$982	135%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Mar-23	16	-15.8%	\$1,016,646	-13.3%	\$1,155,000	-11.3%	\$1,198,750	-7.58%	29	142%	110%
Mar-22	19	-20.8%	\$1,172,991	6.45%	\$1,302,000	5.85%	\$1,297,106	1.18%	12	-14.3%	135%
Mar-21	24	26.3%	\$1,101,933	1.69%	\$1,230,000	35.2%	\$1,281,958	33.9%	14	-61.1%	130%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	1	0
\$500-599K	0	0	0	1	0
\$600-699K	2	1	0	1	3
\$700-799K	2	2	1	3	9
\$800-899K	6	1	3	10	4
\$900-999K	4	2	4	11	1
\$1-1.299M	7	12	14	6	10
\$1.3-1.699M	12	12	12	4	3
\$1.7-1.999M	3	6	1	0	0
\$2-2.999M	0	1	2	0	0
>3M	0	0	0	0	0
Total	36	37	37	37	30

Presented by:

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of March - approximately 1.3 months of inventory.
- Sales Activity: 7 units were sold during March
- Median Sales Price: \$820,000 during March
- Average price per sq.ft. in March was \$407
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 98% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	6	7	7	1.3	\$674,625	\$820,000	\$782,142	50	\$425	\$407	98%
Feb-23	13	4	7	3.0	\$664,118	\$720,000	\$734,451	28	\$444	\$512	100%
Jan-23	14	4	2	3.0	\$785,486	\$730,000	\$730,000	15	\$416	\$545	98%
Dec-22	13	2	7	2.1	\$888,472	\$740,000	\$717,000	51	\$469	\$436	97%
Nov-22	17	5	6	2.6	\$799,139	\$867,000	\$844,833	30	\$459	\$417	100%
Oct-22	19	7	6	2.4	\$1,041,999	\$743,500	\$703,166	29	\$468	\$498	97%
Sep-22	19	5	8	2.4	\$859,495	\$866,000	\$818,875	26	\$453	\$516	101%
Aug-22	17	6	10	2.0	\$764,350	\$677,500	\$678,488	14	\$508	\$542	104%
Jul-22	13	5	7	1.1	\$798,079	\$815,000	\$811,428	20	\$535	\$491	98%
Jun-22	11	9	9	0.8	\$773,930	\$815,000	\$903,932	23	\$553	\$588	106%
May-22	17	7	20	1.3	\$952,752	\$772,500	\$775,228	23	\$555	\$566	108%
Apr-22	15	12	11	2.2	\$754,211	\$815,000	\$825,645	14	\$523	\$512	109%
Mar-22	18	6	8	2.3	\$871,072	\$931,436	\$896,734	11	\$567	\$546	115%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	7	-12.5%	\$674,625	-22.6%	\$820,000	-12%	\$782,142	-12.8%	50	355%	98%
Mar-22	8	-33.3%	\$871,072	23.8%	\$931,436	7.37%	\$896,734	1.15%	11	-21.4%	115%
Mar-21	12	140%	\$703,495	24.4%	\$867,500	37.6%	\$886,500	36.3%	14	-48.1%	112%

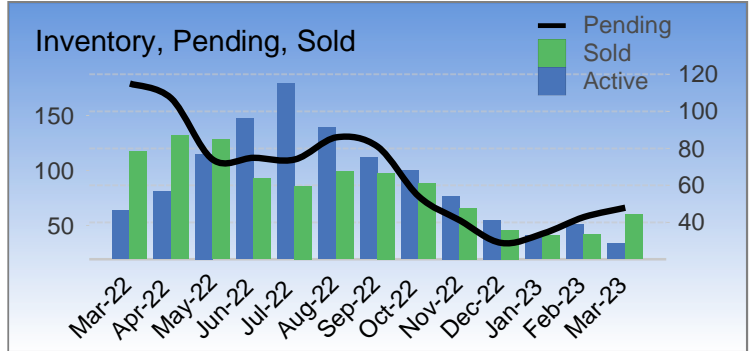
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	0	5	7
\$500-599K	3	0	2	5	7
\$600-699K	3	6	7	6	5
\$700-799K	2	3	5	3	8
\$800-899K	4	5	5	1	2
\$900-999K	1	5	2	0	0
\$1-1.299M	2	3	4	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	16	24	25	20	29

Presented by:

Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of March - approximately 0.7 months of inventory.
- Sales Activity: 60 units were sold during March
- Median Sales Price: \$1,490,000 during March
- Average price per sq.ft. in March was \$947
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 104% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	34	48	60	0.7	\$1,624,692	\$1,490,000	\$1,649,475	18	\$912	\$947	104%
Feb-23	51	43	42	1.2	\$1,609,218	\$1,445,000	\$1,489,180	31	\$906	\$906	101%
Jan-23	41	34	41	0.8	\$1,773,634	\$1,300,000	\$1,521,088	27	\$879	\$909	99%
Dec-22	55	29	46	0.9	\$1,509,346	\$1,380,000	\$1,538,569	23	\$893	\$894	97%
Nov-22	77	41	66	0.9	\$1,544,882	\$1,437,500	\$1,539,913	26	\$884	\$902	98%
Oct-22	100	54	88	1.1	\$1,847,354	\$1,437,500	\$1,593,993	27	\$898	\$915	99%
Sep-22	112	81	98	1.2	\$1,678,807	\$1,510,001	\$1,633,373	24	\$918	\$930	100%
Aug-22	139	86	99	1.5	\$1,698,197	\$1,488,000	\$1,599,486	23	\$919	\$932	98%
Jul-22	179	74	86	1.8	\$1,755,726	\$1,625,000	\$1,760,391	14	\$937	\$964	103%
Jun-22	147	75	93	1.3	\$1,721,041	\$1,700,000	\$1,783,232	13	\$930	\$1,004	107%
May-22	115	74	128	0.9	\$1,720,330	\$1,740,000	\$1,908,686	9	\$927	\$1,076	114%
Apr-22	81	107	132	0.8	\$1,703,066	\$1,778,500	\$2,025,371	8	\$936	\$1,106	116%
Mar-22	64	115	117	0.8	\$1,883,842	\$1,700,000	\$1,929,741	8	\$917	\$1,072	117%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	60	-48.7%	\$1,624,692	-13.8%	\$1,490,000	-12.4%	\$1,649,475	-14.5%	18	125%	104%
Mar-22	117	0%	\$1,883,842	28.5%	\$1,700,000	24.5%	\$1,929,741	30.2%	8	-27.3%	117%
Mar-21	117	36%	\$1,465,925	7.48%	\$1,365,000	8.98%	\$1,482,045	4.09%	11	-50%	111%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	2
\$700-799K	1	0	0	10	12
\$800-899K	6	2	5	11	21
\$900-999K	8	2	11	16	37
\$1-1.299M	32	16	109	80	79
\$1.3-1.699M	55	93	84	43	41
\$1.7-1.999M	12	57	20	13	9
\$2-2.999M	15	47	33	21	10
>3M	6	19	9	4	4
Total	135	236	271	198	215

Presented by:

Market Activity Summary:

- Inventory: 57 units were listed for sale as of the last day of March - approximately 1.2 months of inventory.
- Sales Activity: 71 units were sold during March
- Median Sales Price: \$880,000 during March
- Average price per sq.ft. in March was \$607
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 103% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	49	47	71	1.2	\$1,012,648	\$880,000	\$1,006,205	31	\$705	\$607	103%
Feb-23	52	51	40	1.4	\$960,602	\$877,500	\$961,688	26	\$680	\$609	101%
Jan-23	66	44	33	1.4	\$981,263	\$855,000	\$859,102	40	\$689	\$580	98%
Dec-22	69	28	51	1.3	\$961,960	\$830,000	\$911,635	34	\$648	\$578	99%
Nov-22	98	37	67	1.5	\$1,123,260	\$849,000	\$904,480	35	\$633	\$597	99%
Oct-22	128	51	47	1.9	\$921,036	\$900,000	\$986,893	29	\$621	\$643	101%
Sep-22	129	44	94	1.7	\$1,064,055	\$870,000	\$951,398	27	\$630	\$614	100%
Aug-22	131	66	77	1.9	\$1,025,570	\$900,000	\$973,711	24	\$638	\$645	102%
Jul-22	141	65	61	2.0	\$992,652	\$900,000	\$1,031,079	17	\$644	\$628	103%
Jun-22	145	51	83	1.9	\$1,043,909	\$950,000	\$1,065,255	16	\$673	\$711	107%
May-22	92	66	77	1.2	\$1,005,594	\$1,130,000	\$1,207,191	13	\$690	\$721	114%
Apr-22	76	75	77	1.0	\$1,090,557	\$1,070,000	\$1,176,445	9	\$649	\$724	117%
Mar-22	62	60	89	0.9	\$1,101,489	\$1,100,000	\$1,180,191	9	\$637	\$716	118%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	71	-20.2%	\$1,012,648	-8.07%	\$880,000	-20%	\$1,006,205	-14.7%	31	244%	103%
Mar-22	89	21.9%	\$1,101,489	21.2%	\$1,100,000	32.5%	\$1,180,191	28.9%	9	-18.2%	118%
Mar-21	73	19.7%	\$909,143	17.9%	\$830,000	13.4%	\$915,911	18.7%	11	-31.3%	109%

Sales Activity and Price Trends

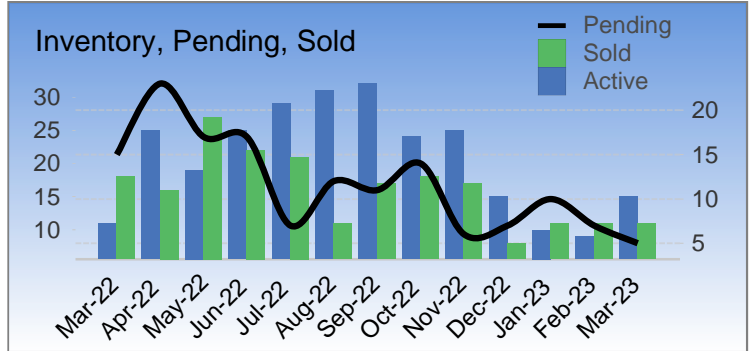
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	0	8	9
\$500-599K	1	1	0	13	27
\$600-699K	10	7	27	53	62
\$700-799K	27	14	39	33	44
\$800-899K	41	32	41	17	24
\$900-999K	14	29	27	14	5
\$1-1.299M	28	58	21	15	15
\$1.3-1.699M	10	42	11	3	7
\$1.7-1.999M	4	4	7	0	1
\$2-2.999M	1	4	0	0	0
>3M	0	0	0	0	0
Total	136	192	173	156	194

Presented by:



Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of March - approximately 1.4 months of inventory.
- Sales Activity: 11 units were sold during March
- Median Sales Price: \$830,000 during March
- Average price per sq.ft. in March was \$463
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	15	5	11	1.4	\$873,644	\$830,000	\$852,954	25	\$441	\$463	102%
Feb-23	9	7	11	1.0	\$800,983	\$755,000	\$751,454	46	\$449	\$412	101%
Jan-23	10	10	11	0.8	\$756,735	\$745,000	\$723,500	28	\$476	\$431	100%
Dec-22	15	7	8	1.1	\$697,158	\$710,500	\$748,625	29	\$466	\$475	100%
Nov-22	25	6	17	1.4	\$838,056	\$745,000	\$752,411	22	\$455	\$456	102%
Oct-22	24	14	18	1.7	\$761,075	\$867,500	\$899,444	25	\$448	\$456	101%
Sep-22	32	11	17	2.1	\$837,953	\$830,000	\$814,644	20	\$447	\$429	102%
Aug-22	31	12	11	1.8	\$772,081	\$852,000	\$847,000	24	\$456	\$436	103%
Jul-22	29	7	21	1.3	\$905,883	\$890,000	\$867,860	18	\$429	\$458	103%
Jun-22	25	17	22	1.3	\$851,992	\$897,500	\$898,414	20	\$425	\$484	105%
May-22	19	17	27	1.1	\$851,757	\$920,000	\$899,230	15	\$408	\$522	106%
Apr-22	25	23	16	1.8	\$859,881	\$950,000	\$955,312	13	\$452	\$453	111%
Mar-22	11	15	18	0.8	\$882,776	\$964,500	\$999,783	20	\$479	\$469	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	11	-38.9%	\$873,644	-1.03%	\$830,000	-13.9%	\$852,954	-14.7%	25	25%	102%
Mar-22	18	5.88%	\$882,776	18.3%	\$964,500	20.6%	\$999,783	22.4%	20	81.8%	107%
Mar-21	17	-10.5%	\$746,402	8.05%	\$800,000	16.3%	\$816,647	24.5%	11	-45%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	3	8	31	21
\$500-599K	10	3	15	34	39
\$600-699K	16	13	28	51	51
\$700-799K	38	32	47	37	32
\$800-899K	17	26	40	25	9
\$900-999K	12	35	16	0	0
\$1-1.299M	5	41	27	0	0
\$1.3-1.699M	0	6	0	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	104	160	181	178	152

Presented by:



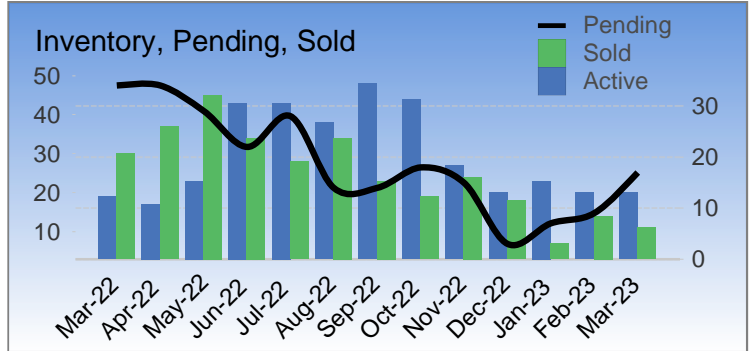
Includes Hercules and Rodeo

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Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of March - approximately 1.9 months of inventory.
- Sales Activity: 11 units were sold during March
- Median Sales Price: \$1,841,515 during March
- Average price per sq.ft. in March was \$864
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	20	17	11	1.9	\$2,570,268	\$1,841,515	\$2,054,016	25	\$804	\$864	102%
Feb-23	20	9	14	1.5	\$2,713,625	\$1,880,000	\$2,335,000	16	\$826	\$818	100%
Jan-23	23	7	7	1.4	\$1,868,180	\$1,500,000	\$1,660,571	62	\$829	\$688	97%
Dec-22	20	3	18	1.0	\$1,692,857	\$1,700,000	\$2,032,777	53	\$829	\$766	98%
Nov-22	27	15	24	1.2	\$1,898,714	\$1,700,000	\$2,120,914	18	\$852	\$807	100%
Oct-22	44	18	19	1.7	\$2,580,281	\$1,350,000	\$1,847,578	26	\$833	\$800	102%
Sep-22	48	14	23	1.7	\$2,119,922	\$1,879,000	\$2,344,165	17	\$831	\$849	103%
Aug-22	38	14	34	1.2	\$2,184,913	\$1,862,500	\$2,107,766	20	\$845	\$919	99%
Jul-22	43	28	28	1.2	\$2,555,763	\$1,995,000	\$2,529,285	15	\$889	\$908	103%
Jun-22	43	22	34	1.2	\$2,219,939	\$2,032,500	\$2,235,294	10	\$873	\$959	109%
May-22	23	29	45	0.6	\$2,269,340	\$2,700,000	\$2,666,301	9	\$882	\$1,057	115%
Apr-22	17	34	37	0.6	\$2,402,439	\$2,300,000	\$2,548,630	10	\$956	\$1,072	120%
Mar-22	19	34	30	0.8	\$2,254,616	\$2,650,000	\$3,104,039	17	\$957	\$1,036	116%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	11	-63.3%	\$2,570,268	14%	\$1,841,515	-30.5%	\$2,054,016	-33.8%	25	47.1%	102%
Mar-22	30	7.14%	\$2,254,616	-2.77%	\$2,650,000	39.3%	\$3,104,039	48.8%	17	54.5%	116%
Mar-21	28	86.7%	\$2,318,754	16.8%	\$1,902,513	22.7%	\$2,085,488	24.9%	11	-26.7%	107%

Sales Activity and Price Trends

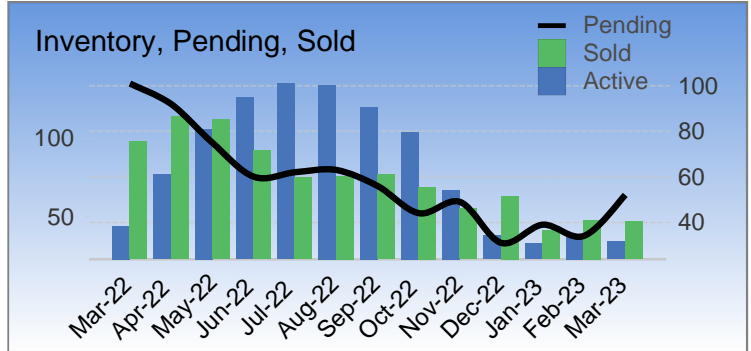
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	1	0
\$900-999K	1	1	1	2	1
\$1-1.299M	7	0	7	2	5
\$1.3-1.699M	6	13	21	15	9
\$1.7-1.999M	5	9	18	7	9
\$2-2.999M	7	23	16	9	12
>3M	5	22	11	2	5
Total	31	68	74	38	41

Presented by:



Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of March - approximately 0.8 months of inventory.
- Sales Activity: 47 units were sold during March
- Median Sales Price: \$1,230,000 during March
- Average price per sq.ft. in March was \$697
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 103% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	34	52	47	0.8	\$1,373,642	\$1,230,000	\$1,241,236	18	\$662	\$697	103%
Feb-23	37	34	48	0.7	\$1,278,186	\$1,037,500	\$1,166,360	21	\$706	\$657	101%
Jan-23	33	39	41	0.6	\$1,173,010	\$1,075,000	\$1,140,704	38	\$721	\$642	99%
Dec-22	38	31	63	0.6	\$1,414,933	\$989,000	\$1,127,803	31	\$737	\$645	98%
Nov-22	67	49	55	1.0	\$1,196,956	\$1,125,000	\$1,237,795	26	\$692	\$631	99%
Oct-22	104	44	69	1.4	\$1,293,693	\$1,125,000	\$1,217,852	37	\$711	\$647	98%
Sep-22	120	56	77	1.6	\$1,355,219	\$1,188,000	\$1,340,623	37	\$709	\$662	97%
Aug-22	134	63	76	1.7	\$1,430,552	\$1,122,500	\$1,242,448	26	\$704	\$651	98%
Jul-22	135	62	75	1.5	\$1,330,402	\$1,170,000	\$1,261,089	19	\$701	\$681	101%
Jun-22	126	60	92	1.2	\$1,350,181	\$1,200,000	\$1,369,522	10	\$719	\$749	106%
May-22	106	75	112	1.0	\$1,350,592	\$1,427,500	\$1,515,640	9	\$736	\$790	112%
Apr-22	77	92	114	0.8	\$1,352,901	\$1,345,000	\$1,491,940	9	\$775	\$786	115%
Mar-22	44	101	98	0.6	\$1,336,248	\$1,334,500	\$1,387,406	8	\$800	\$797	116%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Mar-23	47	-52%	\$1,373,642	2.8%	\$1,230,000	-7.83%	\$1,241,236	-10.5%	18	125%	103%
Mar-22	98	-22.8%	\$1,336,248	14.1%	\$1,334,500	30.2%	\$1,387,406	21.9%	8	33.3%	116%
Mar-21	127	84.1%	\$1,171,590	24.5%	\$1,025,000	25.8%	\$1,138,460	25.4%	6	-60%	111%

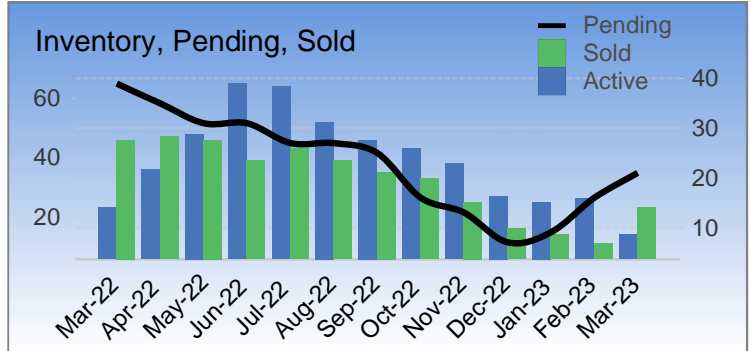
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	0	0	1
\$500-599K	0	0	1	4	6
\$600-699K	0	1	8	25	31
\$700-799K	9	6	10	41	58
\$800-899K	12	10	35	38	22
\$900-999K	26	19	50	26	15
\$1-1.299M	39	76	68	21	24
\$1.3-1.699M	26	60	40	10	18
\$1.7-1.999M	3	19	7	5	2
\$2-2.999M	7	13	8	2	1
>3M	1	1	0	0	0
Total	124	205	227	172	178

Presented by:

Market Activity Summary:

- Inventory: units were listed for sale as of the last day of March - approximately 0.9 months of inventory.
- Sales Activity: units were sold during March
- Median Sales Price: during March
- Average price per sq.ft. in March was
- Average Days-on-Market (DOM) is approximately days
- Sold over Asking: On average, buyers paid 104% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	14	21	23	0.9	\$934,723	\$756,500	\$749,309	18	\$595	\$506	104%
Feb-23	26	16	11	1.8	\$704,061	\$807,000	\$839,058	27	\$554	\$437	103%
Jan-23	25	9	14	1.4	\$873,977	\$715,000	\$758,563	38	\$522	\$480	99%
Dec-22	27	7	16	1.1	\$722,894	\$749,900	\$809,073	32	\$485	\$506	98%
Nov-22	38	13	25	1.2	\$815,383	\$833,950	\$849,015	34	\$491	\$488	98%
Oct-22	43	16	33	1.3	\$906,994	\$719,000	\$744,589	31	\$485	\$495	99%
Sep-22	46	25	35	1.2	\$897,571	\$733,750	\$819,812	35	\$518	\$471	100%
Aug-22	52	27	39	1.3	\$877,894	\$767,500	\$842,575	30	\$550	\$493	99%
Jul-22	64	27	43	1.5	\$887,153	\$859,000	\$863,776	21	\$535	\$519	101%
Jun-22	65	31	39	1.5	\$846,775	\$875,000	\$955,882	11	\$529	\$593	106%
May-22	48	31	46	1.1	\$908,698	\$867,500	\$952,685	13	\$546	\$560	107%
Apr-22	36	35	47	1.0	\$858,687	\$945,500	\$1,068,804	8	\$545	\$573	113%
Mar-22	23	39	46	0.8	\$919,188	\$935,000	\$970,489	9	\$552	\$558	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	23	-50%	\$934,723	1.69%	\$756,500	-19.1%	\$749,309	-22.8%	18	100%	104%
Mar-22	46	35.3%	\$919,188	17.4%	\$935,000	13.4%	\$970,489	15.2%	9	-67.9%	109%
Mar-21	34	25.9%	\$783,284	3.2%	\$824,362	20.5%	\$842,523	22.7%	28	27.3%	106%

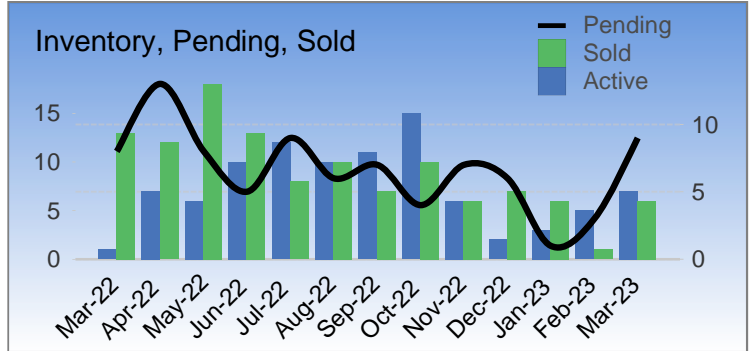
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	18	3	17	24	75
\$500-599K	13	18	32	49	66
\$600-699K	27	35	46	48	43
\$700-799K	24	45	52	35	33
\$800-899K	37	50	47	30	15
\$900-999K	12	59	45	15	9
\$1-1.299M	12	46	27	0	3
\$1.3-1.699M	6	24	3	3	0
\$1.7-1.999M	0	3	3	3	0
\$2-2.999M	3	3	6	0	0
>3M	0	0	0	0	0
Total	152	286	278	207	244

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of March - approximately 1.8 months of inventory.
- Sales Activity: 6 units were sold during March
- Median Sales Price: \$2,062,500 during March
- Average price per sq.ft. in March was \$897
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 107% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	7	9	6	1.8	\$1,917,933	\$2,062,500	\$2,165,000	25	\$801	\$897	107%
Feb-23	5	3	1	1.1	\$2,427,000	\$2,625,000	\$2,625,000	4	\$811	\$845	104%
Jan-23	3	1	6	0.5	\$2,215,000	\$1,715,000	\$1,654,166	49	\$792	\$781	100%
Dec-22	2	6	7	0.3	\$1,564,300	\$1,700,000	\$1,885,514	21	\$888	\$698	97%
Nov-22	6	7	6	0.8	\$1,562,250	\$1,782,500	\$1,975,333	24	\$830	\$824	102%
Oct-22	15	4	10	1.7	\$2,008,700	\$2,215,000	\$2,249,500	18	\$821	\$808	102%
Sep-22	11	7	7	1.3	\$1,942,727	\$1,788,800	\$1,909,685	29	\$829	\$810	104%
Aug-22	10	6	10	1.0	\$2,337,000	\$2,062,500	\$2,147,400	13	\$781	\$830	99%
Jul-22	12	9	8	0.9	\$1,980,468	\$1,565,500	\$1,551,875	16	\$787	\$808	100%
Jun-22	10	5	13	0.7	\$2,161,666	\$2,330,000	\$2,269,230	9	\$826	\$995	112%
May-22	6	8	18	0.4	\$2,064,725	\$2,397,500	\$2,383,031	8	\$824	\$894	116%
Apr-22	7	13	12	0.6	\$2,157,375	\$2,388,178	\$2,484,112	8	\$865	\$933	119%
Mar-22	1	8	13	0.1	\$2,078,287	\$2,250,000	\$2,552,692	9	\$548	\$939	122%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Mar-23	6	-53.8%	\$1,917,933	-7.72%	\$2,062,500	-8.33%	\$2,165,000	-15.2%	25	178%	107%
Mar-22	13	8.33%	\$2,078,287	12.5%	\$2,250,000	16.7%	\$2,552,692	25%	9	-35.7%	122%
Mar-21	12	33.3%	\$1,847,421	17.1%	\$1,928,500	25.5%	\$2,042,416	20%	14	-74.1%	106%

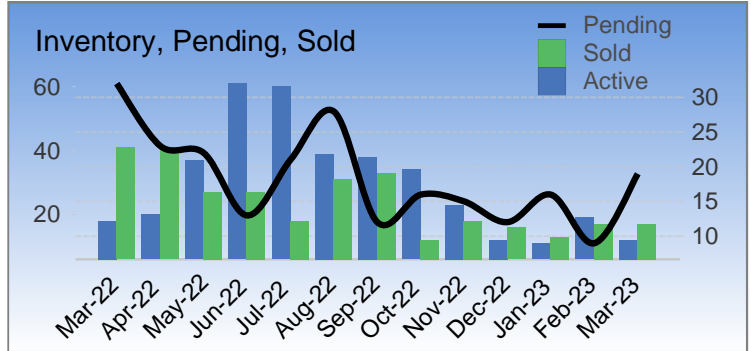
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	1	3
\$900-999K	1	1	1	4	5
\$1-1.299M	12	0	22	26	29
\$1.3-1.699M	22	35	73	64	40
\$1.7-1.999M	26	30	60	30	29
\$2-2.999M	23	70	64	32	25
>3M	8	42	16	5	5
Total	92	178	236	162	137

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of March - approximately 0.9 months of inventory.
- Sales Activity: 17 units were sold during March
- Median Sales Price: \$1,145,000 during March
- Average price per sq.ft. in March was \$769
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	12	19	17	0.9	\$1,232,982	\$1,145,000	\$1,234,176	12	\$804	\$769	100%
Feb-23	19	9	17	1.2	\$1,218,601	\$1,155,000	\$1,186,058	19	\$784	\$789	102%
Jan-23	11	16	13	0.7	\$1,261,369	\$1,098,000	\$1,071,589	37	\$817	\$726	96%
Dec-22	12	12	16	0.9	\$1,113,590	\$1,132,500	\$1,189,937	22	\$800	\$701	100%
Nov-22	23	15	18	1.1	\$1,105,342	\$1,125,000	\$1,165,000	33	\$797	\$768	97%
Oct-22	34	16	12	1.4	\$1,206,089	\$1,085,000	\$1,194,583	28	\$811	\$801	98%
Sep-22	38	12	33	1.4	\$1,248,060	\$1,258,000	\$1,300,999	32	\$810	\$804	98%
Aug-22	39	28	31	1.5	\$1,318,297	\$1,191,000	\$1,280,870	25	\$783	\$781	99%
Jul-22	60	21	18	2.5	\$1,313,928	\$1,455,000	\$1,474,777	14	\$796	\$811	102%
Jun-22	61	13	27	1.9	\$1,331,074	\$1,300,000	\$1,379,156	11	\$798	\$885	109%
May-22	37	22	27	1.0	\$1,320,176	\$1,550,000	\$1,665,462	8	\$817	\$918	115%
Apr-22	20	23	41	0.6	\$1,505,070	\$1,470,000	\$1,567,696	9	\$797	\$955	116%
Mar-22	18	32	41	0.8	\$1,404,251	\$1,525,439	\$1,591,693	6	\$824	\$911	116%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	17	-58.5%	\$1,232,982	-12.2%	\$1,145,000	-24.9%	\$1,234,176	-22.5%	12	100%	100%
Mar-22	41	24.2%	\$1,404,251	24.2%	\$1,525,439	30.4%	\$1,591,693	33.5%	6	-25%	116%
Mar-21	33	22.2%	\$1,130,270	-5.48%	\$1,170,000	14.1%	\$1,192,118	13.5%	8	-46.7%	109%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	1	4
\$700-799K	1	0	1	7	9
\$800-899K	6	0	6	12	17
\$900-999K	8	1	10	9	12
\$1-1.299M	17	18	41	20	10
\$1.3-1.699M	9	37	17	6	4
\$1.7-1.999M	0	4	3	0	0
\$2-2.999M	2	7	0	0	0
>3M	0	0	0	0	0
Total	43	67	78	55	56

Presented by:



Market Activity Summary:

- Inventory: 270 units were listed for sale as of the last day of March - approximately 2.2 months of inventory.
- Sales Activity: 165 units were sold during March
- Median Sales Price: \$1,070,000 during March
- Average price per sq.ft. in March was \$696
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 111% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	257	132	165	2.2	\$1,176,379	\$1,070,000	\$1,252,985	31	\$622	\$696	111%
Feb-23	257	114	110	2.3	\$1,132,074	\$845,000	\$1,095,526	38	\$592	\$680	108%
Jan-23	275	72	90	2.0	\$1,102,520	\$750,000	\$966,897	38	\$581	\$596	104%
Dec-22	255	76	145	1.5	\$870,162	\$850,000	\$1,030,024	37	\$544	\$630	105%
Nov-22	362	131	195	1.8	\$1,111,563	\$1,060,000	\$1,198,674	28	\$592	\$670	110%
Oct-22	487	148	190	2.3	\$1,158,366	\$1,100,500	\$1,337,913	26	\$594	\$703	111%
Sep-22	478	151	212	2.2	\$1,589,308	\$1,010,250	\$1,217,733	26	\$578	\$682	110%
Aug-22	434	166	240	1.8	\$1,128,610	\$1,100,000	\$1,261,880	22	\$587	\$703	111%
Jul-22	434	176	220	1.7	\$1,062,520	\$1,160,000	\$1,285,359	20	\$581	\$744	118%
Jun-22	429	176	288	1.6	\$1,092,277	\$1,300,000	\$1,405,365	18	\$599	\$782	123%
May-22	317	225	283	1.2	\$1,145,573	\$1,210,000	\$1,441,604	17	\$612	\$802	125%
Apr-22	300	218	250	1.4	\$1,080,527	\$1,218,000	\$1,370,133	17	\$605	\$803	127%
Mar-22	255	207	276	1.4	\$1,122,268	\$1,102,500	\$1,291,443	18	\$622	\$768	125%

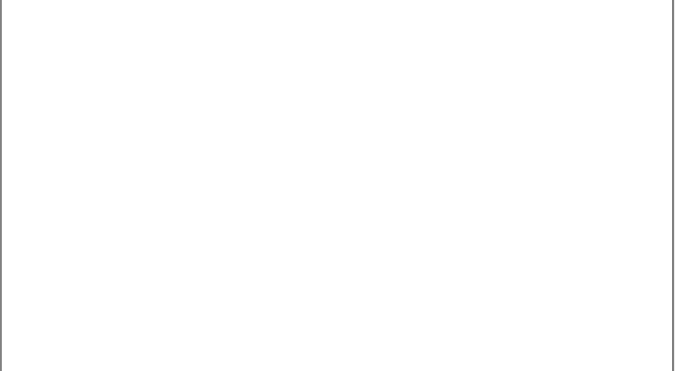
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	165	-40.2%	\$1,176,379	4.82%	\$1,070,000	-2.95%	\$1,252,985	-2.98%	31	72.2%	111%
Mar-22	276	0.73%	\$1,122,268	3.15%	\$1,102,500	12.8%	\$1,291,443	12.1%	18	-14.3%	125%
Mar-21	274	67.1%	\$1,088,011	9.37%	\$977,500	14.3%	\$1,151,752	-1.74%	21	5%	117%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	108	84	195	177	336
\$500-599K	120	153	192	156	198
\$600-699K	108	148	162	127	126
\$700-799K	88	120	186	90	120
\$800-899K	69	108	180	117	141
\$900-999K	63	120	156	60	87
\$1-1.299M	151	241	322	147	184
\$1.3-1.699M	145	252	257	117	112
\$1.7-1.999M	76	141	91	35	37
\$2-2.999M	57	125	124	55	58
>3M	16	59	31	20	15
Total	1001	1551	1896	1101	1414

Presented by:



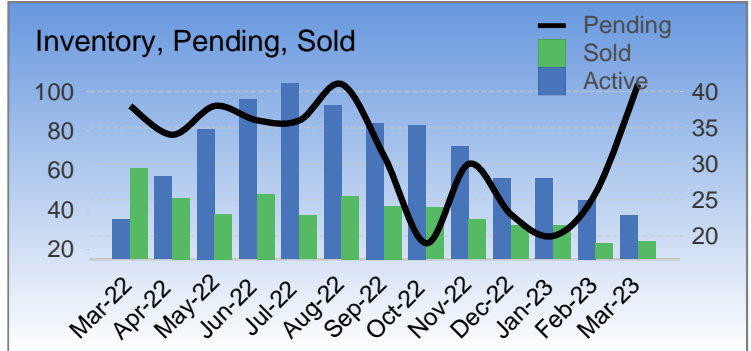
Custom geography for Oakland RES includes Oakland, Emeryville, Piedmont

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Market Activity Summary:

- Inventory: 37 units were listed for sale as of the last day of March - approximately 1.4 months of inventory.
- Sales Activity: 24 units were sold during March
- Median Sales Price: \$664,258 during March
- Average price per sq.ft. in March was \$330
- Average Days-on-Market (DOM) is approximately 46 days
- Sold over Asking: On average, buyers paid 99% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	37	41	24	1.4	\$702,879	\$664,258	\$656,271	46	\$349	\$330	99%
Feb-23	45	26	23	1.6	\$712,663	\$640,000	\$646,194	30	\$312	\$341	99%
Jan-23	56	20	32	1.7	\$710,577	\$632,537	\$636,471	36	\$321	\$353	101%
Dec-22	56	23	32	1.6	\$667,687	\$605,000	\$647,530	55	\$335	\$360	98%
Nov-22	72	30	35	1.9	\$702,517	\$631,460	\$666,496	37	\$337	\$343	99%
Oct-22	83	19	41	2.0	\$661,869	\$660,000	\$672,935	35	\$351	\$343	99%
Sep-22	84	31	42	2.0	\$681,205	\$650,000	\$678,156	29	\$345	\$363	101%
Aug-22	93	41	47	2.1	\$716,702	\$660,000	\$707,646	31	\$352	\$361	99%
Jul-22	104	36	37	2.5	\$717,268	\$697,600	\$741,030	29	\$351	\$399	100%
Jun-22	96	36	48	2.2	\$726,063	\$721,500	\$754,591	19	\$364	\$377	102%
May-22	81	38	38	1.7	\$728,224	\$700,000	\$722,816	10	\$371	\$398	103%
Apr-22	57	34	46	1.3	\$770,805	\$755,000	\$780,228	16	\$388	\$379	104%
Mar-22	35	38	61	0.7	\$733,385	\$749,990	\$777,677	14	\$370	\$375	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	24	-60.7%	\$702,879	-4.16%	\$664,258	-11.4%	\$656,271	-15.6%	46	229%	99%
Mar-22	61	15.1%	\$733,385	17.7%	\$749,990	16.6%	\$777,677	18.5%	14	-61.1%	104%
Mar-21	53	29.3%	\$622,888	11%	\$643,000	28.9%	\$656,410	29.2%	36	20%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	4	11	45	48
\$500-599K	21	16	47	41	25
\$600-699K	25	34	40	14	14
\$700-799K	20	37	23	3	2
\$800-899K	3	22	7	1	0
\$900-999K	0	12	3	1	0
\$1-1.299M	0	6	2	0	0
\$1.3-1.699M	0	3	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	75	134	134	105	89

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of March - approximately 1.9 months of inventory.
- Sales Activity: 20 units were sold during March
- Median Sales Price: \$1,887,500 during March
- Average price per sq.ft. in March was \$812
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 99% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	18	14	20	1.9	\$2,211,269	\$1,887,500	\$2,076,525	39	\$816	\$812	99%
Feb-23	18	11	3	2.3	\$2,432,076	\$1,210,000	\$1,300,000	30	\$792	\$657	107%
Jan-23	19	4	5	1.7	\$2,104,750	\$1,650,000	\$1,661,448	53	\$747	\$682	95%
Dec-22	15	2	15	1.0	\$2,800,000	\$2,130,000	\$2,297,266	37	\$755	\$742	98%
Nov-22	31	12	14	1.9	\$2,308,750	\$1,642,500	\$1,825,571	30	\$764	\$719	95%
Oct-22	38	11	18	2.0	\$2,343,899	\$1,892,500	\$1,962,777	39	\$791	\$823	99%
Sep-22	41	11	16	2.2	\$2,417,962	\$2,075,000	\$2,155,500	21	\$778	\$807	100%
Aug-22	38	12	23	1.5	\$2,212,565	\$2,226,000	\$2,390,434	21	\$774	\$858	103%
Jul-22	43	16	18	1.6	\$2,333,649	\$1,883,000	\$2,101,222	17	\$802	\$913	105%
Jun-22	31	14	33	0.9	\$2,449,128	\$2,395,000	\$2,522,926	23	\$828	\$902	109%
May-22	23	26	32	0.8	\$2,034,768	\$2,395,500	\$2,545,781	26	\$808	\$918	114%
Apr-22	22	24	33	1.1	\$2,297,102	\$2,300,000	\$2,306,296	9	\$783	\$915	116%
Mar-22	17	27	19	1.5	\$2,466,965	\$2,190,000	\$2,310,578	20	\$798	\$865	115%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	20	5.26%	\$2,211,269	-10.4%	\$1,887,500	-13.8%	\$2,076,525	-10.1%	39	95%	99%
Mar-22	19	-36.7%	\$2,466,965	16.5%	\$2,190,000	15.6%	\$2,310,578	12.9%	20	-20%	115%
Mar-21	30	50%	\$2,117,105	8.8%	\$1,895,261	0.946%	\$2,047,059	9.44%	25	-16.7%	107%

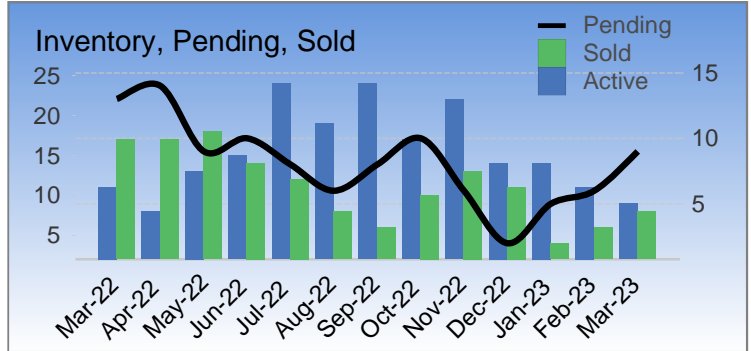
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	3
\$900-999K	0	0	0	2	1
\$1-1.299M	5	0	0	9	3
\$1.3-1.699M	10	10	13	13	25
\$1.7-1.999M	3	6	15	11	8
\$2-2.999M	4	11	18	8	10
>3M	3	5	2	3	0
Total	25	32	48	46	51

Presented by:

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of March - approximately 1.5 months of inventory.
- Sales Activity: 8 units were sold during March
- Median Sales Price: \$743,000 during March
- Average price per sq.ft. in March was \$451
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	9	9	8	1.5	\$752,090	\$743,000	\$763,500	21	\$457	\$451	102%
Feb-23	11	6	6	1.7	\$728,648	\$678,943	\$682,147	28	\$474	\$498	99%
Jan-23	14	5	4	1.5	\$724,737	\$615,000	\$618,750	69	\$488	\$507	98%
Dec-22	14	2	11	1.2	\$724,333	\$710,000	\$712,454	25	\$523	\$498	100%
Nov-22	22	6	13	2.3	\$752,400	\$775,000	\$801,923	47	\$487	\$445	99%
Oct-22	17	10	10	2.6	\$717,612	\$722,500	\$728,700	27	\$505	\$511	102%
Sep-22	24	8	6	3.0	\$737,155	\$837,500	\$859,833	28	\$486	\$414	102%
Aug-22	19	6	8	1.7	\$770,989	\$737,500	\$734,375	15	\$492	\$482	103%
Jul-22	24	8	12	1.6	\$806,592	\$783,500	\$750,041	21	\$470	\$521	103%
Jun-22	15	10	14	0.9	\$756,461	\$822,500	\$837,785	18	\$494	\$550	107%
May-22	13	9	18	0.8	\$811,288	\$846,000	\$884,905	17	\$506	\$581	110%
Apr-22	8	14	17	0.6	\$824,003	\$888,000	\$859,000	15	\$562	\$570	109%
Mar-22	11	13	17	1.0	\$777,142	\$800,000	\$835,517	11	\$473	\$541	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	8	-52.9%	\$752,090	-3.22%	\$743,000	-7.13%	\$763,500	-8.62%	21	90.9%	102%
Mar-22	17	30.8%	\$777,142	6.05%	\$800,000	4.58%	\$835,517	6.47%	11	22.2%	109%
Mar-21	13	8.33%	\$732,779	12.5%	\$765,000	22.2%	\$784,730	27.6%	9	-55%	112%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	2	3	3
\$500-599K	1	1	5	12	10
\$600-699K	4	3	5	11	8
\$700-799K	8	14	14	1	0
\$800-899K	1	7	4	0	1
\$900-999K	2	3	2	0	0
\$1-1.299M	0	3	2	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	17	31	34	27	22

Presented by:

Market Activity Summary:

- Inventory: 48 units were listed for sale as of the last day of March - approximately 1.2 months of inventory.
- Sales Activity: 40 units were sold during March
- Median Sales Price: \$585,000 during March
- Average price per sq.ft. in March was \$373
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	45	44	40	1.2	\$638,835	\$585,000	\$619,400	40	\$371	\$373	101%
Feb-23	43	43	45	1.1	\$607,324	\$540,000	\$596,978	42	\$368	\$353	100%
Jan-23	54	40	36	1.7	\$646,550	\$540,000	\$565,411	31	\$367	\$366	99%
Dec-22	66	24	37	1.8	\$545,554	\$599,950	\$614,219	49	\$376	\$363	99%
Nov-22	78	31	28	1.9	\$607,358	\$619,975	\$628,711	53	\$375	\$342	98%
Oct-22	87	29	44	1.6	\$652,354	\$560,000	\$600,078	35	\$366	\$377	99%
Sep-22	86	39	53	1.4	\$634,334	\$615,000	\$613,296	28	\$357	\$386	100%
Aug-22	96	52	74	1.5	\$606,926	\$602,500	\$618,732	26	\$366	\$387	100%
Jul-22	108	53	64	1.7	\$610,591	\$630,000	\$680,955	21	\$376	\$409	102%
Jun-22	98	62	59	1.5	\$625,605	\$658,170	\$661,154	23	\$380	\$379	101%
May-22	94	57	72	1.4	\$681,207	\$647,000	\$667,609	15	\$360	\$401	103%
Apr-22	85	60	66	1.4	\$631,081	\$622,500	\$647,587	11	\$374	\$416	105%
Mar-22	60	65	72	1.0	\$686,896	\$651,000	\$668,786	15	\$376	\$425	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	40	-44.4%	\$638,835	-7%	\$585,000	-10.1%	\$619,400	-7.38%	40	167%	101%
Mar-22	72	16.1%	\$686,896	23.3%	\$651,000	7.28%	\$668,786	8%	15	36.4%	105%
Mar-21	62	10.7%	\$557,175	15.8%	\$606,800	31.9%	\$619,260	28.8%	11	-57.7%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	94	65	99	265	322
\$500-599K	102	110	133	64	62
\$600-699K	64	151	84	48	33
\$700-799K	20	82	33	7	5
\$800-899K	19	49	40	0	0
\$900-999K	24	29	3	0	0
\$1-1.299M	3	18	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	326	504	392	384	422

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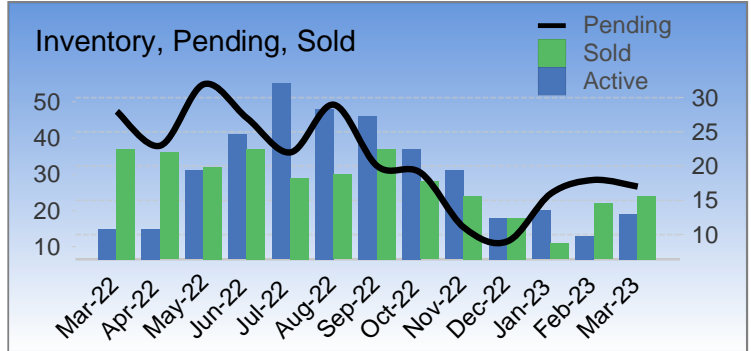
Includes Pittsburg and Bay Point

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of March - approximately 1.0 months of inventory.
- Sales Activity: 24 units were sold during March
- Median Sales Price: \$935,000 during March
- Average price per sq.ft. in March was \$622
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	19	17	24	1.0	\$1,175,056	\$935,000	\$993,566	13	\$646	\$622	101%
Feb-23	13	18	22	0.8	\$1,030,847	\$1,057,000	\$1,028,631	34	\$622	\$615	100%
Jan-23	20	16	11	1.2	\$1,071,245	\$989,000	\$1,067,272	42	\$588	\$606	101%
Dec-22	18	9	18	0.8	\$1,192,190	\$1,075,000	\$1,118,694	35	\$570	\$616	100%
Nov-22	31	11	24	1.1	\$1,112,390	\$927,500	\$1,000,583	22	\$571	\$621	100%
Oct-22	37	19	28	1.2	\$1,103,029	\$930,000	\$987,455	24	\$599	\$640	100%
Sep-22	46	20	37	1.4	\$1,005,365	\$1,065,000	\$1,085,054	28	\$605	\$681	100%
Aug-22	48	29	30	1.5	\$1,044,522	\$1,127,500	\$1,147,148	27	\$632	\$612	100%
Jul-22	55	22	29	1.7	\$1,143,478	\$1,100,000	\$1,136,541	18	\$659	\$628	101%
Jun-22	41	27	37	1.2	\$1,085,579	\$1,190,000	\$1,203,783	10	\$613	\$730	108%
May-22	31	32	32	0.9	\$1,108,915	\$1,287,500	\$1,226,196	9	\$631	\$786	115%
Apr-22	15	23	36	0.6	\$1,084,690	\$1,255,000	\$1,329,188	8	\$641	\$796	119%
Mar-22	15	28	37	0.8	\$1,107,945	\$1,135,000	\$1,164,567	9	\$683	\$753	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	24	-35.1%	\$1,175,056	6.06%	\$935,000	-17.6%	\$993,566	-14.7%	13	44.4%	101%
Mar-22	37	-7.5%	\$1,107,945	14.6%	\$1,135,000	13.5%	\$1,164,567	15.4%	9	-50%	114%
Mar-21	40	90.5%	\$966,899	11.4%	\$1,000,000	25%	\$1,009,060	13.8%	18	38.5%	109%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	3	3	0
\$500-599K	2	0	2	5	18
\$600-699K	17	3	14	33	24
\$700-799K	16	16	50	19	27
\$800-899K	19	23	32	15	30
\$900-999K	21	11	36	18	24
\$1-1.299M	57	60	90	9	21
\$1.3-1.699M	15	39	24	6	0
\$1.7-1.999M	3	6	0	3	0
\$2-2.999M	3	0	0	0	0
>3M	0	0	0	0	0
Total	153	158	251	111	144

Presented by:

Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of March - approximately 1.5 months of inventory.
- Sales Activity: 31 units were sold during March
- Median Sales Price: \$1,855,000 during March
- Average price per sq.ft. in March was \$796
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	36	35	31	1.5	\$2,280,737	\$1,855,000	\$2,064,387	17	\$906	\$796	100%
Feb-23	38	27	20	2.0	\$2,486,587	\$1,491,000	\$1,701,425	36	\$859	\$768	99%
Jan-23	27	22	19	1.1	\$2,144,483	\$1,480,000	\$1,652,612	43	\$854	\$754	98%
Dec-22	35	18	21	1.1	\$2,252,967	\$1,537,000	\$1,555,333	36	\$813	\$745	96%
Nov-22	39	22	35	1.0	\$1,831,286	\$1,630,000	\$1,779,436	42	\$793	\$747	95%
Oct-22	58	33	38	1.2	\$2,121,968	\$1,599,000	\$1,884,507	28	\$824	\$770	98%
Sep-22	85	39	48	1.5	\$2,050,414	\$1,600,000	\$1,830,473	31	\$822	\$795	96%
Aug-22	80	40	57	1.3	\$1,977,441	\$1,580,000	\$1,705,921	25	\$826	\$797	98%
Jul-22	88	52	61	1.3	\$1,834,337	\$1,705,000	\$1,889,860	18	\$841	\$840	98%
Jun-22	91	59	69	1.4	\$2,155,484	\$1,750,000	\$2,001,955	14	\$836	\$888	102%
May-22	73	54	74	1.2	\$1,985,243	\$2,012,500	\$2,372,822	8	\$866	\$948	110%
Apr-22	47	74	51	1.0	\$2,154,934	\$2,015,000	\$2,348,145	6	\$874	\$1,005	118%
Mar-22	27	55	53	0.7	\$2,098,774	\$2,050,000	\$2,312,239	7	\$875	\$993	119%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	31	-41.5%	\$2,280,737	8.67%	\$1,855,000	-9.51%	\$2,064,387	-10.7%	17	143%	100%
Mar-22	53	-32.1%	\$2,098,774	12.6%	\$2,050,000	36%	\$2,312,239	33.9%	7	-22.2%	119%
Mar-21	78	52.9%	\$1,863,423	32.9%	\$1,507,500	24.6%	\$1,726,618	27.4%	9	-50%	112%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	4
\$500-599K	0	0	0	4	0
\$600-699K	0	0	2	2	3
\$700-799K	0	0	6	3	5
\$800-899K	0	0	3	15	30
\$900-999K	0	0	18	42	63
\$1-1.299M	33	9	136	120	126
\$1.3-1.699M	90	87	189	51	66
\$1.7-1.999M	32	77	39	24	18
\$2-2.999M	30	99	85	30	36
>3M	18	48	21	6	3
Total	203	320	499	297	354

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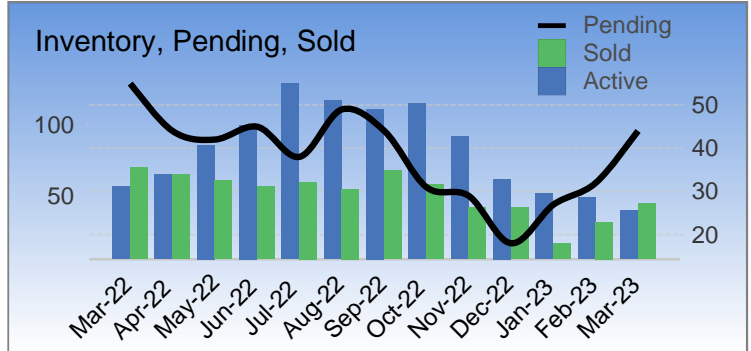
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Market Activity Summary:

- Inventory: 45 units were listed for sale as of the last day of March - approximately 1.4 months of inventory.
- Sales Activity: 45 units were sold during March
- Median Sales Price: \$650,000 during March
- Average price per sq.ft. in March was \$477
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	40	44	45	1.4	\$718,663	\$650,000	\$694,544	34	\$493	\$477	102%
Feb-23	49	32	32	1.8	\$722,417	\$660,000	\$699,968	45	\$466	\$482	101%
Jan-23	52	27	17	1.6	\$647,224	\$633,000	\$700,294	50	\$466	\$469	99%
Dec-22	62	18	42	1.3	\$885,888	\$647,500	\$720,595	43	\$484	\$527	100%
Nov-22	92	29	42	1.8	\$669,543	\$665,500	\$724,393	25	\$494	\$514	102%
Oct-22	115	31	58	2.0	\$730,236	\$675,000	\$729,401	29	\$509	\$547	103%
Sep-22	111	44	68	1.9	\$700,088	\$691,250	\$706,996	30	\$501	\$499	102%
Aug-22	117	49	55	2.1	\$720,842	\$730,000	\$813,078	21	\$503	\$534	105%
Jul-22	129	38	60	2.2	\$731,164	\$652,500	\$688,510	22	\$499	\$566	107%
Jun-22	100	45	57	1.7	\$725,074	\$818,888	\$860,995	16	\$512	\$590	110%
May-22	86	42	61	1.4	\$751,218	\$805,000	\$834,499	16	\$531	\$557	111%
Apr-22	65	44	65	1.2	\$729,594	\$840,000	\$844,657	19	\$487	\$590	113%
Mar-22	57	55	70	1.2	\$729,374	\$780,500	\$863,412	14	\$500	\$614	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	45	-35.7%	\$718,663	-1.47%	\$650,000	-16.7%	\$694,544	-19.6%	34	143%	102%
Mar-22	70	18.6%	\$729,374	15.7%	\$780,500	7.51%	\$863,412	13.2%	14	-17.6%	114%
Mar-21	59	1.72%	\$630,345	9.36%	\$726,000	30.2%	\$762,406	13.4%	17	-34.6%	109%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	46	40	98	174	205
\$500-599K	65	82	132	145	97
\$600-699K	65	79	90	56	73
\$700-799K	44	94	49	42	48
\$800-899K	31	59	57	49	34
\$900-999K	16	36	44	28	7
\$1-1.299M	37	82	25	16	10
\$1.3-1.699M	18	21	18	13	3
\$1.7-1.999M	3	12	4	2	0
\$2-2.999M	0	4	4	5	0
>3M	0	0	0	0	0
Total	325	509	521	530	477

Presented by:



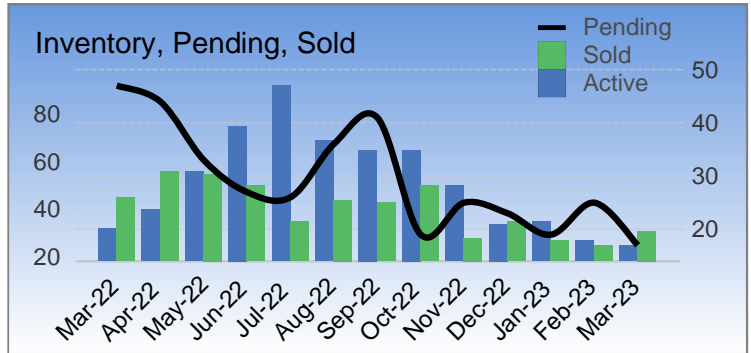
Includes Richmond, North Richmond and Point Richmond

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Market Activity Summary:

- Inventory: 31 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 31 units were sold during March
- Median Sales Price: \$835,000 during March
- Average price per sq.ft. in March was \$639
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 104% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	25	17	31	1.1	\$853,179	\$835,000	\$855,387	18	\$691	\$639	104%
Feb-23	27	25	25	1.0	\$853,438	\$778,000	\$812,120	38	\$665	\$641	103%
Jan-23	35	19	27	1.2	\$847,360	\$790,000	\$799,685	26	\$627	\$563	101%
Dec-22	34	23	35	1.0	\$842,907	\$847,000	\$872,753	36	\$644	\$575	99%
Nov-22	50	25	28	1.3	\$850,630	\$849,000	\$905,571	21	\$623	\$602	103%
Oct-22	65	19	50	1.5	\$849,261	\$870,875	\$901,671	38	\$612	\$582	100%
Sep-22	65	41	43	1.6	\$890,999	\$810,000	\$867,534	31	\$600	\$635	104%
Aug-22	69	36	44	1.6	\$859,194	\$825,000	\$869,477	23	\$625	\$612	102%
Jul-22	92	26	35	2.0	\$888,191	\$950,000	\$1,034,385	17	\$630	\$687	112%
Jun-22	75	27	50	1.4	\$872,195	\$891,000	\$1,013,789	14	\$631	\$683	113%
May-22	56	33	55	1.1	\$933,647	\$1,030,000	\$1,066,498	9	\$621	\$747	117%
Apr-22	40	44	56	0.9	\$922,466	\$1,040,000	\$1,104,992	10	\$635	\$765	119%
Mar-22	32	47	45	0.8	\$932,401	\$952,000	\$980,766	9	\$630	\$732	120%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	31	-31.1%	\$853,179	-8.5%	\$835,000	-12.3%	\$855,387	-12.8%	18	100%	104%
Mar-22	45	-6.25%	\$932,401	12.8%	\$952,000	14.4%	\$980,766	13.5%	9	0%	120%
Mar-21	48	23.1%	\$826,577	9.86%	\$832,000	11.7%	\$864,216	12.6%	9	-43.8%	111%

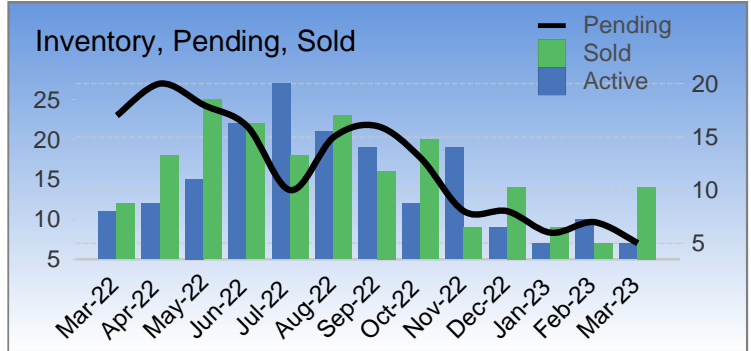
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	4	0	0	3	15
\$500-599K	11	3	6	14	68
\$600-699K	13	5	19	55	91
\$700-799K	64	31	79	64	38
\$800-899K	53	54	82	14	18
\$900-999K	13	66	34	12	12
\$1-1.299M	21	57	34	10	9
\$1.3-1.699M	4	22	4	2	0
\$1.7-1.999M	0	4	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	183	242	258	174	251

Presented by:

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of March - approximately 0.7 months of inventory.
- Sales Activity: 14 units were sold during March
- Median Sales Price: \$820,000 during March
- Average price per sq.ft. in March was \$635
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 103% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	7	5	14	0.7	\$841,876	\$820,000	\$817,642	17	\$558	\$635	103%
Feb-23	10	7	7	1.2	\$788,149	\$770,000	\$804,285	13	\$628	\$611	104%
Jan-23	7	6	9	0.8	\$773,759	\$745,000	\$749,305	50	\$576	\$628	96%
Dec-22	9	8	14	0.6	\$879,983	\$770,000	\$767,642	17	\$604	\$635	100%
Nov-22	19	8	9	1.3	\$789,631	\$838,000	\$829,444	21	\$656	\$641	102%
Oct-22	12	13	20	0.6	\$731,186	\$802,500	\$819,550	26	\$595	\$623	101%
Sep-22	19	16	16	1.0	\$803,944	\$757,500	\$774,437	22	\$606	\$637	100%
Aug-22	21	15	23	1.0	\$772,416	\$830,000	\$825,478	25	\$607	\$630	101%
Jul-22	27	10	18	1.3	\$830,625	\$849,500	\$831,888	23	\$617	\$663	103%
Jun-22	22	16	22	1.0	\$860,876	\$860,000	\$902,329	14	\$619	\$727	107%
May-22	15	18	25	0.9	\$862,971	\$975,000	\$957,111	8	\$616	\$740	110%
Apr-22	12	20	18	0.8	\$850,951	\$977,500	\$987,500	8	\$638	\$732	113%
Mar-22	11	17	12	0.8	\$864,075	\$890,000	\$933,041	9	\$601	\$718	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	14	16.7%	\$841,876	-2.57%	\$820,000	-7.87%	\$817,642	-12.4%	17	88.9%	103%
Mar-22	12	-25%	\$864,075	13.6%	\$890,000	9.34%	\$933,041	14.3%	9	12.5%	109%
Mar-21	16	77.8%	\$760,778	15.4%	\$814,000	11.5%	\$816,375	14.1%	8	-38.5%	108%

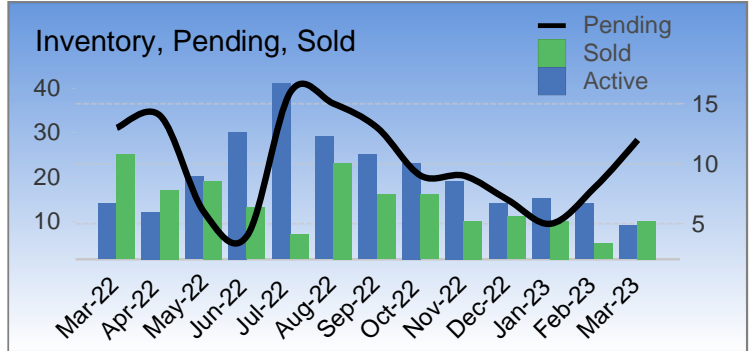
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	1	3
\$500-599K	1	1	0	0	16
\$600-699K	3	1	9	13	19
\$700-799K	12	3	19	16	2
\$800-899K	9	14	18	0	0
\$900-999K	3	10	2	0	0
\$1-1.299M	1	7	0	0	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	29	36	48	30	41

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of March - approximately 1.3 months of inventory.
- Sales Activity: 10 units were sold during March
- Median Sales Price: \$550,000 during March
- Average price per sq.ft. in March was \$509
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	9	12	10	1.3	\$591,912	\$550,000	\$570,890	32	\$516	\$509	100%
Feb-23	14	8	5	1.8	\$636,617	\$525,000	\$513,275	39	\$547	\$412	102%
Jan-23	15	5	10	1.5	\$552,822	\$550,000	\$562,850	37	\$534	\$458	97%
Dec-22	14	7	11	1.3	\$518,622	\$565,000	\$571,727	35	\$541	\$484	103%
Nov-22	19	9	10	1.5	\$604,389	\$522,500	\$552,190	32	\$519	\$464	99%
Oct-22	23	9	16	1.3	\$650,317	\$610,000	\$624,125	39	\$501	\$505	98%
Sep-22	25	13	16	1.7	\$648,821	\$660,000	\$621,025	24	\$495	\$516	101%
Aug-22	29	15	23	2.1	\$603,304	\$615,000	\$614,021	25	\$516	\$529	101%
Jul-22	41	16	7	3.3	\$631,712	\$610,000	\$635,707	22	\$529	\$509	104%
Jun-22	30	4	13	1.9	\$573,109	\$670,000	\$644,923	17	\$536	\$540	107%
May-22	20	6	19	1.0	\$655,759	\$690,000	\$682,035	18	\$505	\$582	110%
Apr-22	12	14	17	0.7	\$650,160	\$675,000	\$685,955	13	\$533	\$608	111%
Mar-22	14	13	25	1.0	\$606,401	\$690,000	\$690,100	9	\$541	\$559	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	10	-60%	\$591,912	-2.39%	\$550,000	-20.3%	\$570,890	-17.3%	32	256%	100%
Mar-22	25	8.7%	\$606,401	12.1%	\$690,000	16.9%	\$690,100	12.8%	9	-30.8%	110%
Mar-21	23	283%	\$540,946	19.6%	\$590,000	3.42%	\$611,760	10.9%	13	-63.9%	109%

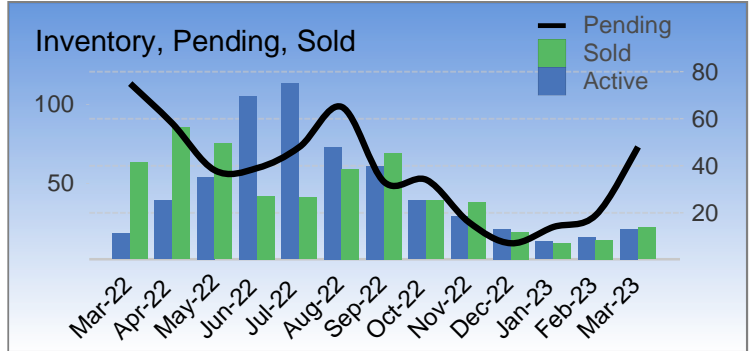
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	4	8	14	25
\$500-599K	11	7	21	15	7
\$600-699K	3	12	9	4	1
\$700-799K	3	11	4	0	0
\$800-899K	1	4	0	0	0
\$900-999K	0	1	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	24	39	43	33	33

Presented by:

Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of March - approximately 1.3 months of inventory.
- Sales Activity: 22 units were sold during March
- Median Sales Price: \$1,855,000 during March
- Average price per sq.ft. in March was \$765
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	21	48	22	1.3	\$1,787,661	\$1,855,000	\$1,896,468	16	\$750	\$765	102%
Feb-23	16	19	14	1.1	\$1,800,889	\$1,607,500	\$1,613,196	51	\$726	\$728	98%
Jan-23	13	14	12	0.6	\$1,804,167	\$1,516,500	\$1,730,000	19	\$751	\$714	97%
Dec-22	21	7	19	0.7	\$1,926,544	\$1,500,000	\$1,611,052	43	\$748	\$697	95%
Nov-22	29	16	38	0.6	\$1,533,342	\$1,587,500	\$1,640,282	26	\$753	\$715	97%
Oct-22	39	34	39	0.7	\$1,801,823	\$1,720,000	\$1,816,307	28	\$746	\$718	98%
Sep-22	61	33	69	1.1	\$1,960,446	\$1,760,000	\$1,820,376	31	\$747	\$756	98%
Aug-22	73	65	59	1.6	\$1,846,565	\$1,800,000	\$1,844,918	28	\$754	\$711	97%
Jul-22	113	48	41	2.1	\$1,848,309	\$1,750,000	\$1,929,128	20	\$759	\$754	99%
Jun-22	105	39	42	1.6	\$1,973,316	\$1,987,500	\$2,057,404	12	\$772	\$827	105%
May-22	54	38	75	0.7	\$2,027,958	\$2,150,000	\$2,233,191	7	\$777	\$874	113%
Apr-22	39	58	85	0.6	\$2,013,338	\$2,075,000	\$2,209,785	6	\$784	\$902	116%
Mar-22	18	75	63	0.4	\$1,906,857	\$2,125,000	\$2,174,073	7	\$764	\$896	117%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	22	-65.1%	\$1,787,661	-6.25%	\$1,855,000	-12.7%	\$1,896,468	-12.8%	16	129%	102%
Mar-22	63	-7.35%	\$1,906,857	29.7%	\$2,125,000	36%	\$2,174,073	31.9%	7	0%	117%
Mar-21	68	4.62%	\$1,469,793	17.7%	\$1,562,500	25%	\$1,648,369	23.4%	7	-61.1%	113%

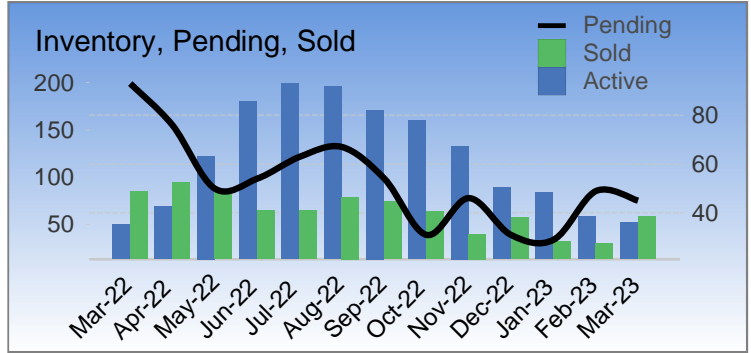
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	1	1	3
\$700-799K	0	0	1	3	2
\$800-899K	1	1	2	10	4
\$900-999K	0	0	0	12	15
\$1-1.299M	5	5	34	46	57
\$1.3-1.699M	18	18	63	35	31
\$1.7-1.999M	9	34	18	5	2
\$2-2.999M	10	56	15	7	2
>3M	3	9	1	0	0
Total	46	123	135	119	117

Presented by:

Market Activity Summary:

- Inventory: 56 units were listed for sale as of the last day of March - approximately 1.4 months of inventory.
- Sales Activity: 58 units were sold during March
- Median Sales Price: \$712,000 during March
- Average price per sq.ft. in March was \$342
- Average Days-on-Market (DOM) is approximately 46 days
- Sold over Asking: On average, buyers paid 99% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	52	45	58	1.4	\$765,205	\$712,000	\$722,658	46	\$425	\$342	99%
Feb-23	58	49	30	1.5	\$818,342	\$652,500	\$705,105	47	\$413	\$336	98%
Jan-23	84	29	32	2.0	\$752,467	\$685,000	\$678,489	67	\$387	\$336	97%
Dec-22	89	31	57	1.7	\$691,258	\$699,000	\$730,200	48	\$391	\$336	98%
Nov-22	133	46	40	2.3	\$797,149	\$672,500	\$695,380	41	\$378	\$341	98%
Oct-22	160	31	64	2.2	\$775,582	\$670,000	\$675,384	41	\$372	\$356	99%
Sep-22	171	54	74	2.4	\$763,766	\$695,000	\$722,522	31	\$369	\$355	98%
Aug-22	196	67	79	2.9	\$776,603	\$700,000	\$753,503	29	\$375	\$349	98%
Jul-22	199	63	65	2.8	\$777,110	\$749,950	\$773,696	21	\$375	\$382	99%
Jun-22	180	54	65	2.2	\$786,100	\$742,000	\$817,847	13	\$380	\$399	103%
May-22	122	50	84	1.4	\$821,666	\$855,000	\$887,648	10	\$389	\$407	105%
Apr-22	69	76	94	0.9	\$844,551	\$792,000	\$854,988	12	\$429	\$418	105%
Mar-22	50	93	85	0.7	\$862,362	\$815,000	\$866,576	10	\$449	\$421	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	58	-31.8%	\$765,205	-11.3%	\$712,000	-12.6%	\$722,658	-16.6%	46	360%	99%
Mar-22	85	1.19%	\$862,362	36%	\$815,000	28.9%	\$866,576	32%	10	25%	108%
Mar-21	84	10.5%	\$633,888	10.8%	\$632,500	19.8%	\$656,398	21.7%	8	-75%	109%

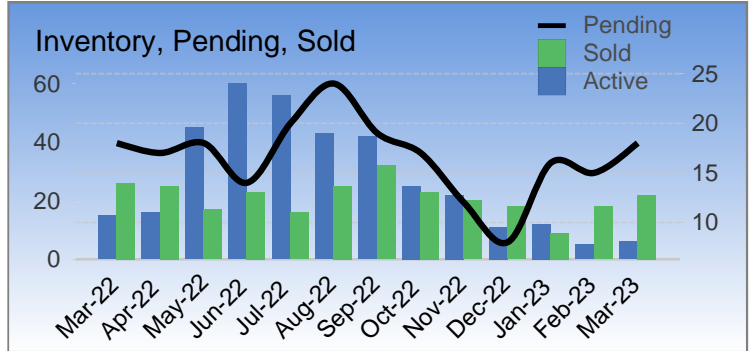
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	12	9	32	96	125
\$500-599K	21	20	50	90	66
\$600-699K	32	37	45	19	14
\$700-799K	19	48	25	10	2
\$800-899K	15	42	11	2	1
\$900-999K	10	20	6	3	1
\$1-1.299M	8	26	5	4	1
\$1.3-1.699M	0	2	3	1	0
\$1.7-1.999M	0	1	1	0	0
\$2-2.999M	0	2	0	0	0
>3M	0	0	0	0	0
Total	117	207	178	225	210

Presented by:

Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of March - approximately 0.4 months of inventory.
- Sales Activity: 22 units were sold during March
- Median Sales Price: \$1,290,000 during March
- Average price per sq.ft. in March was \$785
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 106% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	6	18	22	0.4	\$1,290,816	\$1,290,000	\$1,293,818	24	\$668	\$785	106%
Feb-23	5	15	18	0.3	\$1,260,563	\$1,340,000	\$1,328,272	14	\$657	\$758	101%
Jan-23	12	16	9	0.8	\$1,335,636	\$1,306,500	\$1,203,055	49	\$753	\$718	97%
Dec-22	11	8	18	0.6	\$1,088,667	\$1,225,000	\$1,271,277	27	\$740	\$750	101%
Nov-22	22	12	20	0.9	\$1,297,718	\$1,242,500	\$1,323,945	31	\$785	\$689	96%
Oct-22	25	17	23	1.0	\$1,297,752	\$1,410,000	\$1,355,056	26	\$780	\$719	99%
Sep-22	42	19	32	1.8	\$1,337,723	\$1,299,500	\$1,302,503	31	\$764	\$729	98%
Aug-22	43	24	25	2.2	\$1,277,101	\$1,323,000	\$1,312,740	34	\$757	\$748	95%
Jul-22	56	20	16	3.0	\$1,442,460	\$1,357,500	\$1,462,812	20	\$769	\$807	101%
Jun-22	60	14	23	2.9	\$1,291,986	\$1,370,000	\$1,382,173	14	\$803	\$832	107%
May-22	45	18	17	2.0	\$1,429,294	\$1,590,000	\$1,450,529	11	\$787	\$905	111%
Apr-22	16	17	25	0.7	\$1,300,814	\$1,520,000	\$1,679,780	10	\$787	\$931	116%
Mar-22	15	18	26	0.7	\$1,565,372	\$1,592,654	\$1,584,896	9	\$839	\$892	115%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	22	-15.4%	\$1,290,816	-17.5%	\$1,290,000	-19%	\$1,293,818	-18.4%	24	167%	106%
Mar-22	26	-25.7%	\$1,565,372	39.6%	\$1,592,654	48.8%	\$1,584,896	45.8%	9	-25%	115%
Mar-21	35	59.1%	\$1,121,624	6.01%	\$1,070,000	13.8%	\$1,087,312	15%	12	-58.6%	114%

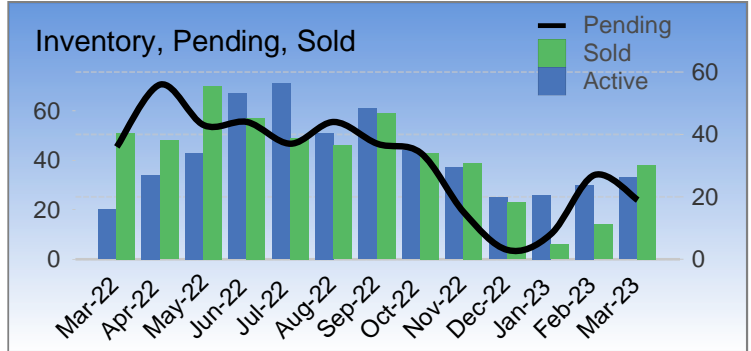
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	1
\$600-699K	0	0	1	4	6
\$700-799K	0	2	5	8	17
\$800-899K	4	2	9	11	21
\$900-999K	6	3	8	7	13
\$1-1.299M	13	6	26	14	19
\$1.3-1.699M	21	30	11	2	3
\$1.7-1.999M	2	13	1	0	0
\$2-2.999M	1	9	0	0	0
>3M	0	0	0	0	0
Total	47	65	61	47	80

Presented by:

Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of March - approximately 1.7 months of inventory.
- Sales Activity: 38 units were sold during March
- Median Sales Price: \$1,507,500 during March
- Average price per sq.ft. in March was \$729
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	33	19	38	1.7	\$1,601,723	\$1,507,500	\$1,565,272	21	\$771	\$729	101%
Feb-23	30	27	14	2.2	\$1,814,534	\$1,480,000	\$1,644,744	23	\$747	\$687	104%
Jan-23	26	8	6	1.2	\$1,859,978	\$1,430,000	\$1,741,660	42	\$718	\$678	101%
Dec-22	25	3	23	0.7	\$2,073,646	\$1,450,000	\$1,462,978	24	\$715	\$707	100%
Nov-22	37	15	39	0.8	\$1,700,909	\$1,425,000	\$1,451,718	20	\$725	\$723	99%
Oct-22	44	34	43	1.0	\$1,525,222	\$1,500,000	\$1,565,754	22	\$725	\$731	101%
Sep-22	61	37	59	1.2	\$1,607,306	\$1,480,000	\$1,602,584	22	\$716	\$762	99%
Aug-22	51	44	46	1.0	\$1,560,427	\$1,402,500	\$1,486,396	20	\$733	\$765	101%
Jul-22	71	37	49	1.2	\$1,634,094	\$1,649,000	\$1,770,431	13	\$746	\$821	104%
Jun-22	67	44	57	1.1	\$1,753,642	\$1,571,040	\$1,692,676	10	\$734	\$841	109%
May-22	43	43	70	0.8	\$1,748,718	\$1,718,000	\$1,905,735	9	\$795	\$811	113%
Apr-22	34	56	48	0.8	\$1,791,898	\$1,850,000	\$1,898,011	10	\$792	\$885	120%
Mar-22	20	36	51	0.5	\$1,698,579	\$1,700,000	\$1,850,184	7	\$773	\$844	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	38	-25.5%	\$1,601,723	-5.7%	\$1,507,500	-11.3%	\$1,565,272	-15.4%	21	200%	101%
Mar-22	51	-12.1%	\$1,698,579	20.8%	\$1,700,000	10.6%	\$1,850,184	16.4%	7	-41.7%	114%
Mar-21	58	70.6%	\$1,405,690	15%	\$1,537,500	26.8%	\$1,589,646	24.4%	12	9.09%	111%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	2	0	4	0	2
\$700-799K	0	0	6	6	8
\$800-899K	0	2	4	12	18
\$900-999K	2	6	20	38	26
\$1-1.299M	28	26	78	56	88
\$1.3-1.699M	38	72	82	54	30
\$1.7-1.999M	30	48	42	16	10
\$2-2.999M	6	38	24	2	2
>3M	4	14	4	0	2
Total	110	206	264	184	186

Presented by: