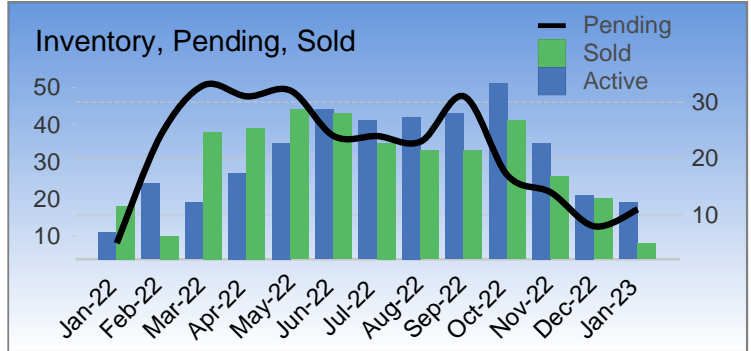


Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of January - approximately 1.1 months of inventory.
- Sales Activity: 8 units were sold during January
- Median Sales Price: \$1,237,500 during January
- Average price per sq.ft. in January was \$679
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 104% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	19	11	8	1.1	\$979,882	\$1,237,500	\$1,242,384	34	\$721	\$679	104%
Dec-22	21	8	20	0.7	\$985,827	\$1,337,500	\$1,434,699	29	\$705	\$764	104%
Nov-22	35	14	26	1.1	\$1,174,465	\$1,350,000	\$1,360,277	22	\$738	\$759	107%
Oct-22	51	17	41	1.4	\$1,411,688	\$1,362,000	\$1,420,336	19	\$745	\$817	112%
Sep-22	43	31	33	1.3	\$1,326,621	\$1,375,000	\$1,386,340	35	\$743	\$800	109%
Aug-22	42	23	33	1.2	\$1,304,866	\$1,625,000	\$1,514,075	15	\$751	\$770	113%
Jul-22	41	24	35	1.0	\$1,374,788	\$1,456,000	\$1,480,721	18	\$742	\$895	117%
Jun-22	44	24	43	1.0	\$1,323,845	\$1,500,000	\$1,500,127	14	\$729	\$909	123%
May-22	35	32	44	0.9	\$1,303,747	\$1,650,000	\$1,689,095	11	\$768	\$924	126%
Apr-22	27	31	39	0.9	\$1,309,098	\$1,436,000	\$1,545,771	11	\$727	\$1,012	135%
Mar-22	19	33	38	0.9	\$1,092,731	\$1,515,000	\$1,546,775	9	\$744	\$924	130%
Feb-22	24	24	10	1.1	\$1,275,409	\$1,475,000	\$1,652,000	9	\$698	\$936	122%
Jan-22	11	5	18	0.3	\$1,334,846	\$1,550,000	\$1,571,961	20	\$696	\$807	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	8	-55.6%	\$979,882	-26.6%	\$1,237,500	-20.2%	\$1,242,384	-21%	34	70%	104%
Jan-22	18	-25%	\$1,334,846	18%	\$1,550,000	26.8%	\$1,571,961	24%	20	33.3%	114%
Jan-21	24	200%	\$1,131,413	-0.801%	\$1,222,500	-1.21%	\$1,267,333	5.89%	15	-16.7%	109%

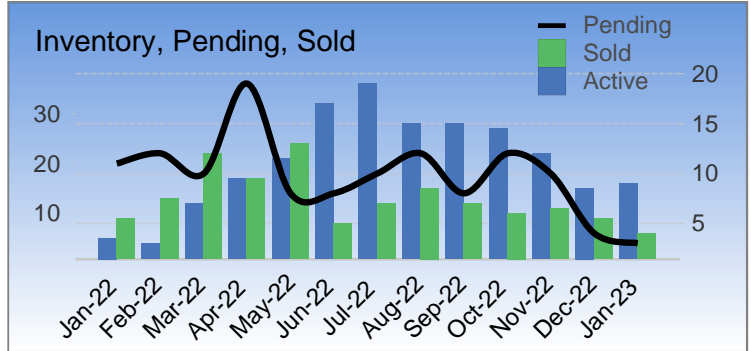
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	3	0	2
\$800-899K	0	1	1	1	1
\$900-999K	2	1	1	0	2
\$1-1.299M	3	2	8	5	4
\$1.3-1.699M	2	8	6	1	2
\$1.7-1.999M	0	1	1	0	0
\$2-2.999M	0	4	2	0	0
>3M	0	0	0	0	0
Total	7	17	22	7	11

Presented by:

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of January - approximately 1.8 months of inventory.
- Sales Activity: 6 units were sold during January
- Median Sales Price: \$2,850,000 during January
- Average price per sq.ft. in January was \$679
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 97% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	16	3	6	1.8	\$3,819,079	\$2,850,000	\$2,786,166	27	\$881	\$679	97%
Dec-22	15	4	9	1.5	\$3,799,500	\$2,090,000	\$2,711,666	29	\$886	\$722	96%
Nov-22	22	10	11	2.0	\$3,689,892	\$2,235,000	\$2,546,818	31	\$894	\$807	97%
Oct-22	27	12	10	2.2	\$3,180,644	\$2,412,000	\$2,391,900	45	\$896	\$714	97%
Sep-22	28	8	12	2.2	\$3,433,416	\$2,890,000	\$3,597,816	40	\$904	\$764	98%
Aug-22	28	12	15	2.4	\$2,999,038	\$2,220,000	\$2,815,033	25	\$841	\$773	98%
Jul-22	36	10	12	2.5	\$3,479,279	\$2,849,500	\$2,983,416	13	\$850	\$925	101%
Jun-22	32	8	8	2.0	\$3,194,199	\$2,900,000	\$3,103,112	11	\$838	\$851	104%
May-22	21	8	24	1.0	\$2,858,320	\$3,050,500	\$3,124,875	11	\$860	\$881	105%
Apr-22	17	19	17	1.0	\$3,526,815	\$3,250,000	\$3,058,870	8	\$815	\$872	109%
Mar-22	12	10	22	0.8	\$3,247,941	\$2,811,000	\$3,206,272	12	\$810	\$980	106%
Feb-22	4	12	13	0.3	\$3,006,562	\$3,000,000	\$2,979,218	26	\$774	\$911	109%
Jan-22	5	11	9	0.4	\$2,769,461	\$3,010,000	\$3,241,666	38	\$840	\$700	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	6	-33.3%	\$3,819,079	37.9%	\$2,850,000	-5.32%	\$2,786,166	-14.1%	27	-28.9%	97%
Jan-22	9	-18.2%	\$2,769,461	13.3%	\$3,010,000	41%	\$3,241,666	36.8%	38	-13.6%	105%
Jan-21	11	57.1%	\$2,443,922	19.3%	\$2,135,000	4.15%	\$2,369,636	-2.55%	44	-53.2%	98%

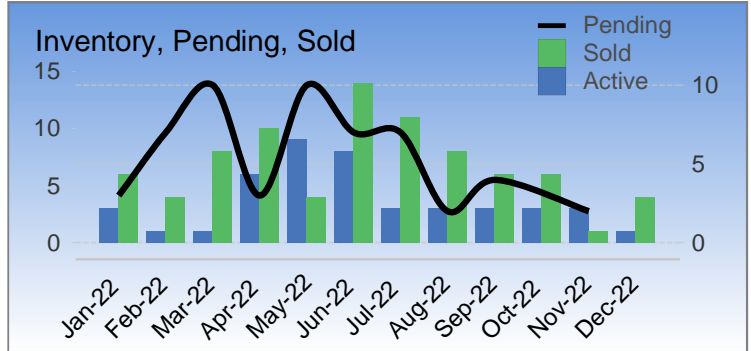
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	1	1	2
\$1.3-1.699M	1	0	1	1	3
\$1.7-1.999M	1	1	2	1	0
\$2-2.999M	1	3	4	2	4
>3M	3	5	3	2	0
Total	6	9	11	7	9

Presented by:

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: 0 units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Average Days-on-Market (DOM) is approximately days
- Sold over Asking: On average, buyers paid % of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	1	0	4	0.3	\$1,498,000	\$1,300,000	\$1,292,900	18	\$1,486	\$1,024	126%
Nov-22	3	2	1	0.7	\$1,034,500	\$950,000	\$950,000	12	\$870	\$791	106%
Oct-22	3	0	6	0.5	\$1,296,500	\$1,112,500	\$1,171,000	9	\$841	\$1,074	123%
Sep-22	3	4	6	0.4	\$947,500	\$1,109,500	\$1,134,833	32	\$898	\$953	105%
Aug-22	3	2	8	0.4	\$1,114,333	\$1,525,000	\$1,593,750	18	\$827	\$937	111%
Jul-22	3	7	11	0.3	\$1,226,571	\$1,485,000	\$1,469,989	20	\$858	\$991	116%
Jun-22	8	7	14	0.9	\$1,247,100	\$1,640,000	\$1,553,928	10	\$889	\$1,163	121%
May-22	9	10	4	1.2	\$1,304,119	\$1,680,000	\$1,707,000	10	\$901	\$1,158	151%
Apr-22	6	3	10	0.8	\$1,239,625	\$1,350,000	\$1,396,000	13	\$873	\$1,123	133%
Mar-22	1	10	8	0.2	\$1,191,454	\$1,487,500	\$1,543,111	11	\$565	\$1,192	138%
Feb-22	1	7	4	0.2	\$1,091,148	\$1,400,000	\$1,608,750	11	\$864	\$1,322	133%
Jan-22	3	3	6	0.4	\$1,115,857	\$1,422,500	\$1,440,833	13	\$871	\$1,056	129%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-22	6	20%	\$1,115,857	-14%	\$1,422,500	43%	\$1,440,833	21.1%	13	44.4%	129%
Jan-21	5	150%	\$1,297,981	40.4%	\$995,000	-33.6%	\$1,189,400	-20.6%	9	-85%	116%

Sales Activity and Price Trends

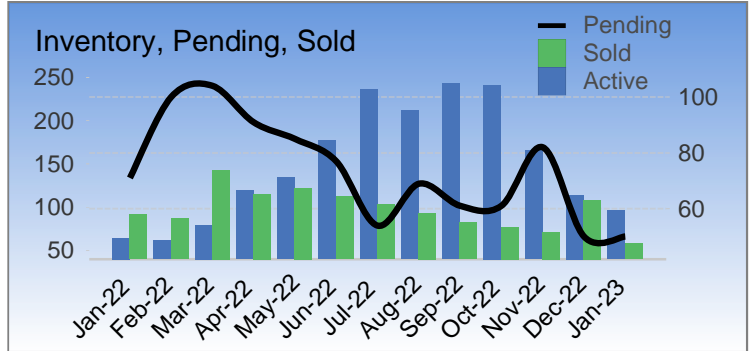
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	1	0	2
\$900-999K	0	0	2	0	2
\$1-1.299M	0	3	0	0	2
\$1.3-1.699M	0	2	2	2	1
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	6	5	2	7

Presented by:



Market Activity Summary:

- Inventory: 101 units were listed for sale as of the last day of January - approximately 1.3 months of inventory.
- Sales Activity: 58 units were sold during January
- Median Sales Price: \$605,000 during January
- Average price per sq.ft. in January was \$322
- Average Days-on-Market (DOM) is approximately 43 days
- Sold over Asking: On average, buyers paid 100% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	96	50	58	1.3	\$686,835	\$605,000	\$600,377	43	\$328	\$322	100%
Dec-22	114	50	108	1.4	\$625,541	\$597,000	\$619,614	44	\$328	\$320	99%
Nov-22	165	82	71	2.3	\$623,336	\$600,000	\$613,619	32	\$329	\$343	100%
Oct-22	241	61	77	2.9	\$660,756	\$625,000	\$640,815	41	\$327	\$353	99%
Sep-22	243	61	82	2.6	\$661,558	\$627,500	\$649,818	35	\$330	\$343	100%
Aug-22	212	69	93	2.1	\$636,793	\$639,000	\$650,325	23	\$337	\$363	99%
Jul-22	236	54	103	2.1	\$676,203	\$647,000	\$658,399	21	\$340	\$364	102%
Jun-22	177	77	112	1.6	\$643,970	\$657,500	\$677,766	18	\$353	\$379	102%
May-22	134	85	122	1.1	\$668,873	\$686,000	\$700,136	17	\$349	\$377	105%
Apr-22	119	91	115	1.1	\$670,081	\$695,000	\$709,967	12	\$359	\$374	107%
Mar-22	79	104	143	0.8	\$673,373	\$720,000	\$720,833	16	\$337	\$367	105%
Feb-22	61	100	87	0.7	\$685,900	\$715,000	\$710,878	18	\$353	\$360	105%
Jan-22	64	71	91	0.6	\$650,742	\$655,000	\$653,356	21	\$346	\$353	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	58	-36.3%	\$686,835	5.55%	\$605,000	-7.63%	\$600,377	-8.11%	43	105%	100%
Jan-22	91	26.4%	\$650,742	18.2%	\$655,000	15.2%	\$653,356	13.5%	21	61.5%	103%
Jan-21	72	-5.26%	\$550,592	13.3%	\$568,500	22.3%	\$575,478	22.6%	13	-61.8%	104%

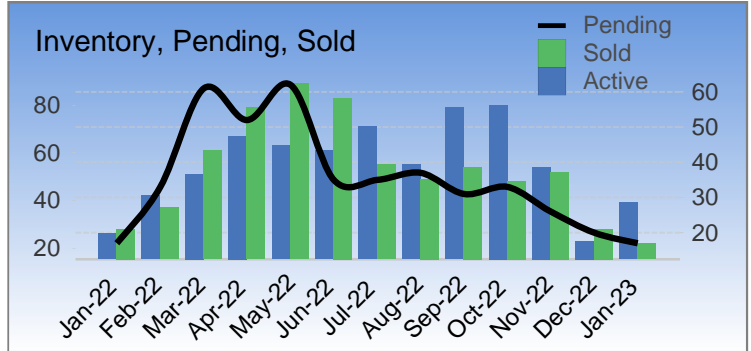
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	10	11	16	51	57
\$500-599K	16	13	26	19	14
\$600-699K	20	34	15	2	3
\$700-799K	9	19	9	2	1
\$800-899K	1	6	0	0	0
\$900-999K	0	2	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	56	85	66	74	75

Presented by:

Market Activity Summary:

- Inventory: 40 units were listed for sale as of the last day of January - approximately 1.2 months of inventory.
- Sales Activity: 22 units were sold during January
- Median Sales Price: \$1,357,500 during January
- Average price per sq.ft. in January was \$784
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 107% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	39	17	22	1.2	\$1,611,856	\$1,357,500	\$1,562,886	38	\$894	\$784	107%
Dec-22	23	20	28	0.6	\$1,602,357	\$1,387,000	\$1,524,910	33	\$874	\$892	109%
Nov-22	54	26	52	1.1	\$1,310,451	\$1,472,500	\$1,589,730	19	\$811	\$887	113%
Oct-22	80	33	48	1.6	\$1,394,955	\$1,480,000	\$1,506,135	24	\$827	\$922	112%
Sep-22	79	31	54	1.5	\$1,462,873	\$1,650,000	\$1,676,720	20	\$819	\$965	118%
Aug-22	55	37	49	0.9	\$1,402,299	\$1,520,000	\$1,701,714	20	\$851	\$932	121%
Jul-22	71	35	55	0.9	\$1,450,062	\$1,600,000	\$1,753,525	15	\$858	\$1,018	123%
Jun-22	61	35	83	0.8	\$1,550,537	\$1,700,000	\$1,887,243	13	\$810	\$1,074	135%
May-22	63	62	89	0.8	\$1,473,211	\$1,870,000	\$2,110,370	17	\$835	\$1,110	137%
Apr-22	67	52	79	1.1	\$1,567,443	\$1,910,000	\$2,071,840	14	\$847	\$1,064	140%
Mar-22	51	61	61	1.2	\$1,587,087	\$1,750,000	\$1,916,607	14	\$814	\$1,056	136%
Feb-22	42	33	37	1.0	\$1,582,901	\$1,700,000	\$2,128,139	28	\$779	\$1,058	130%
Jan-22	26	17	28	0.4	\$1,347,918	\$1,613,750	\$1,935,910	24	\$731	\$955	120%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	22	-21.4%	\$1,611,856	19.6%	\$1,357,500	-15.9%	\$1,562,886	-19.3%	38	58.3%	107%
Jan-22	28	-22.2%	\$1,347,918	-10.4%	\$1,613,750	15.3%	\$1,935,910	36.3%	24	-7.69%	120%
Jan-21	36	33.3%	\$1,503,847	5.99%	\$1,400,000	12%	\$1,420,847	10.5%	26	-33.3%	116%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	3	2
\$600-699K	0	0	0	0	3
\$700-799K	3	0	0	3	3
\$800-899K	6	0	11	12	3
\$900-999K	6	3	9	9	17
\$1-1.299M	3	15	11	21	24
\$1.3-1.699M	21	22	43	18	21
\$1.7-1.999M	3	12	18	6	6
\$2-2.999M	9	17	3	0	3
>3M	3	9	0	3	0
Total	54	78	95	75	82

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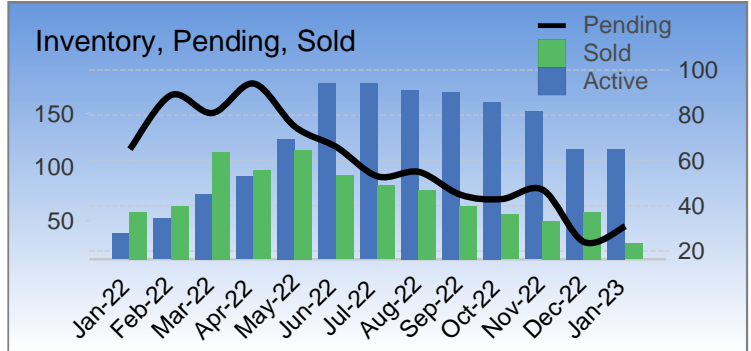
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 118 units were listed for sale as of the last day of January - approximately 2.6 months of inventory.
- Sales Activity: 29 units were sold during January
- Median Sales Price: \$758,000 during January
- Average price per sq.ft. in January was \$356
- Average Days-on-Market (DOM) is approximately 56 days
- Sold over Asking: On average, buyers paid 96% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	117	31	29	2.6	\$975,762	\$758,000	\$788,164	56	\$474	\$356	96%
Dec-22	117	24	58	2.2	\$1,098,961	\$775,500	\$835,735	51	\$456	\$352	98%
Nov-22	152	47	50	2.8	\$851,406	\$760,000	\$781,508	43	\$422	\$374	98%
Oct-22	161	43	56	2.5	\$907,158	\$836,250	\$929,239	43	\$430	\$389	98%
Sep-22	170	45	64	2.3	\$905,723	\$786,500	\$790,523	38	\$422	\$383	99%
Aug-22	172	55	79	2.1	\$978,840	\$825,000	\$857,164	31	\$417	\$392	99%
Jul-22	178	53	83	1.9	\$848,068	\$825,000	\$874,951	22	\$409	\$407	99%
Jun-22	178	66	92	1.8	\$891,277	\$887,500	\$913,656	16	\$424	\$403	101%
May-22	126	75	116	1.2	\$899,821	\$930,000	\$958,941	12	\$449	\$396	104%
Apr-22	91	94	97	1.0	\$943,969	\$880,000	\$923,242	10	\$479	\$412	104%
Mar-22	75	81	114	1.0	\$920,743	\$927,000	\$944,628	12	\$448	\$421	106%
Feb-22	52	89	64	0.7	\$910,831	\$902,400	\$1,023,329	14	\$467	\$410	104%
Jan-22	38	65	58	0.5	\$944,522	\$860,000	\$872,837	16	\$521	\$384	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	29	-50%	\$975,762	3.31%	\$758,000	-11.9%	\$788,164	-9.7%	56	250%	96%
Jan-22	58	-17.1%	\$944,522	19.1%	\$860,000	20.3%	\$872,837	13.4%	16	-42.9%	103%
Jan-21	70	22.8%	\$792,953	14.9%	\$715,000	16.6%	\$769,509	14.9%	28	-52.5%	102%

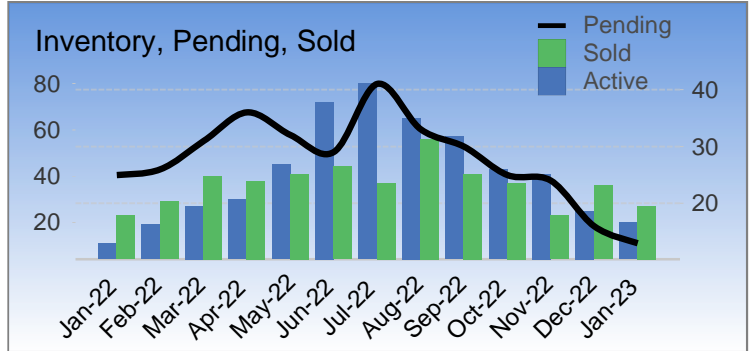
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	13	5	26	48	55
\$500-599K	11	26	59	73	39
\$600-699K	35	35	64	34	45
\$700-799K	30	50	48	38	24
\$800-899K	6	44	23	11	10
\$900-999K	6	36	25	5	3
\$1-1.299M	13	31	15	11	0
\$1.3-1.699M	3	4	12	0	0
\$1.7-1.999M	0	0	1	0	0
\$2-2.999M	0	4	0	2	0
>3M	1	0	0	0	0
Total	118	235	273	222	176

Presented by:

Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of January - approximately 0.7 months of inventory.
- Sales Activity: 27 units were sold during January
- Median Sales Price: \$1,000,000 during January
- Average price per sq.ft. in January was \$650
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	20	13	27	0.7	\$1,447,768	\$1,000,000	\$1,165,166	32	\$745	\$650	98%
Dec-22	25	16	36	0.9	\$1,134,800	\$1,018,000	\$1,110,749	32	\$796	\$679	102%
Nov-22	41	24	23	1.2	\$1,075,325	\$1,100,000	\$1,150,864	28	\$761	\$643	99%
Oct-22	43	25	37	1.0	\$1,066,981	\$1,200,000	\$1,190,524	27	\$771	\$667	102%
Sep-22	57	30	41	1.3	\$1,263,802	\$1,020,000	\$1,184,730	28	\$730	\$663	99%
Aug-22	65	33	56	1.4	\$1,314,473	\$1,140,000	\$1,196,892	26	\$711	\$669	99%
Jul-22	80	41	37	2.0	\$1,420,611	\$1,155,000	\$1,169,618	18	\$716	\$710	102%
Jun-22	72	29	44	1.8	\$1,241,932	\$1,430,000	\$1,473,416	14	\$697	\$775	108%
May-22	45	32	41	1.2	\$1,273,131	\$1,400,000	\$1,398,216	9	\$723	\$814	111%
Apr-22	30	36	38	0.8	\$1,366,483	\$1,415,000	\$1,482,622	8	\$734	\$851	118%
Mar-22	27	31	40	0.9	\$1,351,719	\$1,432,500	\$1,445,525	8	\$716	\$831	121%
Feb-22	19	26	29	0.6	\$1,452,728	\$1,390,000	\$1,350,585	8	\$694	\$825	118%
Jan-22	11	25	23	0.3	\$1,149,976	\$1,200,000	\$1,241,347	20	\$759	\$732	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	27	17.4%	\$1,447,768	25.9%	\$1,000,000	-16.7%	\$1,165,166	-6.14%	32	60%	98%
Jan-22	23	-41%	\$1,149,976	19.3%	\$1,200,000	14.3%	\$1,241,347	11.8%	20	81.8%	110%
Jan-21	39	34.5%	\$963,721	-11.3%	\$1,050,000	16.7%	\$1,110,384	18.6%	11	-65.6%	108%

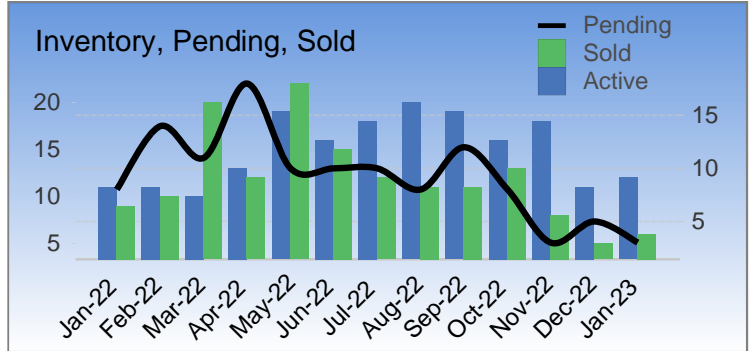
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	1
\$500-599K	0	0	0	0	2
\$600-699K	0	0	1	3	5
\$700-799K	1	1	5	2	2
\$800-899K	3	1	5	6	5
\$900-999K	8	2	4	5	3
\$1-1.299M	3	8	12	8	5
\$1.3-1.699M	7	8	8	1	0
\$1.7-1.999M	1	1	0	0	0
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	23	21	36	25	23

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 1.9 months of inventory.
- Sales Activity: 6 units were sold during January
- Median Sales Price: \$1,055,000 during January
- Average price per sq.ft. in January was \$496
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	12	3	6	1.9	\$1,319,779	\$1,055,000	\$1,121,666	32	\$551	\$496	99%
Dec-22	11	5	5	1.4	\$1,087,933	\$1,090,000	\$1,140,200	38	\$567	\$491	102%
Nov-22	18	3	8	1.7	\$1,224,862	\$1,015,000	\$1,010,875	34	\$547	\$493	99%
Oct-22	16	8	13	1.4	\$1,129,099	\$1,030,000	\$1,026,153	29	\$542	\$481	98%
Sep-22	19	12	11	1.7	\$1,261,318	\$1,075,000	\$1,085,272	18	\$538	\$522	99%
Aug-22	20	8	11	1.6	\$1,163,579	\$1,024,950	\$1,122,268	48	\$536	\$491	101%
Jul-22	18	10	12	1.1	\$1,120,993	\$1,096,000	\$1,178,083	20	\$514	\$533	104%
Jun-22	16	10	15	1.0	\$1,065,500	\$1,250,000	\$1,179,266	10	\$494	\$554	106%
May-22	19	10	22	1.1	\$1,161,041	\$1,460,000	\$1,374,159	13	\$495	\$575	109%
Apr-22	13	18	12	0.9	\$1,277,409	\$1,499,500	\$1,461,666	9	\$515	\$661	113%
Mar-22	10	11	20	0.8	\$1,290,044	\$1,202,500	\$1,200,900	8	\$513	\$629	116%
Feb-22	11	14	10	1.0	\$1,165,723	\$1,260,000	\$1,209,600	4	\$523	\$593	106%
Jan-22	11	8	9	0.9	\$1,175,000	\$1,060,000	\$1,205,000	16	\$539	\$542	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Jan-23	6	-33.3%	\$1,319,779	12.3%	\$1,055,000	-0.472%	\$1,121,666	-6.92%	32	100%	99%
Jan-22	9	-18.2%	\$1,175,000	17.4%	\$1,060,000	9.28%	\$1,205,000	27%	16	33.3%	107%
Jan-21	11	57.1%	\$1,001,207	6.05%	\$970,000	10.9%	\$948,518	-1.25%	12	-63.6%	103%

Sales Activity and Price Trends

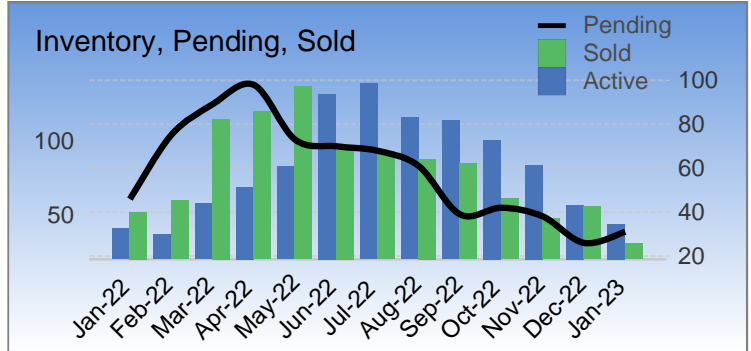
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	1	1	3
\$700-799K	0	1	2	2	1
\$800-899K	1	2	2	1	2
\$900-999K	0	0	1	0	0
\$1-1.299M	2	3	5	2	2
\$1.3-1.699M	2	1	0	1	0
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	5	9	11	7	9

Presented by:



Market Activity Summary:

- Inventory: 48 units were listed for sale as of the last day of January - approximately 1.1 months of inventory.
- Sales Activity: 31 units were sold during January
- Median Sales Price: \$800,000 during January
- Average price per sq.ft. in January was \$493
- Average Days-on-Market (DOM) is approximately 41 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	44	31	31	1.1	\$849,599	\$800,000	\$817,161	41	\$514	\$493	99%
Dec-22	57	26	56	1.1	\$828,806	\$797,000	\$794,634	33	\$515	\$492	99%
Nov-22	84	38	48	1.3	\$797,650	\$762,500	\$807,687	32	\$530	\$508	99%
Oct-22	101	42	61	1.3	\$874,206	\$742,000	\$775,561	26	\$543	\$505	99%
Sep-22	114	39	85	1.3	\$793,553	\$805,000	\$848,585	29	\$532	\$521	99%
Aug-22	116	61	88	1.3	\$851,709	\$798,000	\$828,494	22	\$536	\$532	101%
Jul-22	139	68	93	1.3	\$869,155	\$850,000	\$887,036	18	\$534	\$547	101%
Jun-22	132	70	94	1.1	\$839,478	\$875,000	\$940,292	11	\$554	\$581	106%
May-22	83	73	137	0.7	\$921,134	\$885,000	\$943,880	10	\$550	\$621	110%
Apr-22	69	98	120	0.7	\$854,023	\$895,000	\$977,761	9	\$557	\$610	111%
Mar-22	58	89	115	0.8	\$868,179	\$935,000	\$1,029,787	10	\$561	\$591	113%
Feb-22	37	75	60	0.5	\$892,057	\$832,500	\$898,822	12	\$520	\$599	110%
Jan-22	41	46	52	0.5	\$817,942	\$829,000	\$856,411	12	\$545	\$571	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	31	-40.4%	\$849,599	3.87%	\$800,000	-3.5%	\$817,161	-4.58%	41	242%	99%
Jan-22	52	-21.2%	\$817,942	10.4%	\$829,000	11.6%	\$856,411	13.6%	12	-7.69%	107%
Jan-21	66	8.2%	\$740,861	8.77%	\$742,500	18.8%	\$753,583	16.9%	13	-70.5%	105%

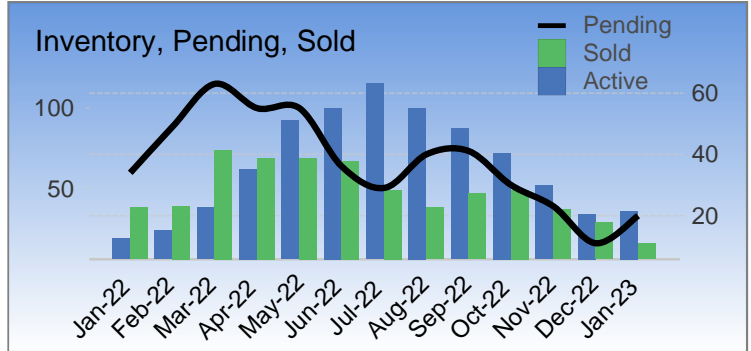
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	0	8	16	18
\$500-599K	4	2	2	28	33
\$600-699K	10	14	39	25	29
\$700-799K	12	23	42	24	15
\$800-899K	11	20	30	3	6
\$900-999K	12	22	3	2	0
\$1-1.299M	4	13	15	2	6
\$1.3-1.699M	4	5	2	3	0
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	59	101	141	103	107

Presented by:

Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of January - approximately 1.3 months of inventory.
- Sales Activity: 16 units were sold during January
- Median Sales Price: \$1,692,500 during January
- Average price per sq.ft. in January was \$726
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 97% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	36	20	16	1.3	\$2,130,855	\$1,692,500	\$2,357,000	27	\$787	\$726	97%
Dec-22	34	11	29	0.9	\$2,053,452	\$1,710,000	\$1,905,409	35	\$794	\$685	96%
Nov-22	52	23	37	1.2	\$2,291,140	\$2,100,000	\$2,113,418	30	\$793	\$719	95%
Oct-22	72	30	49	1.7	\$2,255,039	\$1,830,000	\$2,045,451	32	\$794	\$752	98%
Sep-22	87	41	47	2.0	\$2,219,920	\$2,070,000	\$2,097,510	27	\$787	\$764	98%
Aug-22	100	40	38	2.0	\$2,333,533	\$2,000,000	\$2,181,740	22	\$795	\$778	98%
Jul-22	115	29	49	1.9	\$2,317,538	\$2,000,000	\$2,127,317	19	\$792	\$801	100%
Jun-22	100	36	67	1.5	\$2,242,846	\$2,330,000	\$2,525,751	19	\$826	\$864	106%
May-22	92	55	69	1.3	\$2,405,777	\$2,408,000	\$2,560,151	10	\$844	\$913	110%
Apr-22	62	55	69	1.0	\$2,340,136	\$2,500,000	\$2,584,487	7	\$846	\$910	116%
Mar-22	38	63	74	0.8	\$2,478,670	\$2,392,500	\$2,417,872	6	\$906	\$912	117%
Feb-22	24	49	39	0.6	\$2,227,583	\$2,380,000	\$2,497,260	7	\$1,073	\$910	116%
Jan-22	19	34	38	0.4	\$2,238,120	\$2,086,500	\$2,392,940	15	\$1,133	\$788	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	16	-57.9%	\$2,130,855	-4.79%	\$1,692,500	-18.9%	\$2,357,000	-1.5%	27	80%	97%
Jan-22	38	-26.9%	\$2,238,120	15.9%	\$2,086,500	31.3%	\$2,392,940	23.7%	15	-44.4%	112%
Jan-21	52	62.5%	\$1,931,132	19.5%	\$1,589,500	21.1%	\$1,934,669	34.7%	27	-42.6%	102%

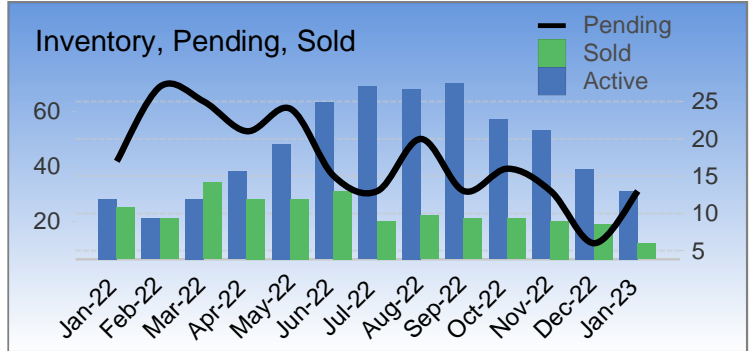
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	6	0
\$800-899K	0	0	6	3	6
\$900-999K	0	0	9	12	6
\$1-1.299M	3	6	10	25	29
\$1.3-1.699M	22	12	61	28	37
\$1.7-1.999M	7	25	29	7	6
\$2-2.999M	13	43	25	17	8
>3M	9	29	25	5	0
Total	54	115	165	103	92

Presented by:

Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of January - approximately 1.9 months of inventory.
- Sales Activity: 12 units were sold during January
- Median Sales Price: \$750,000 during January
- Average price per sq.ft. in January was \$330
- Average Days-on-Market (DOM) is approximately 51 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	31	13	12	1.9	\$1,161,106	\$750,000	\$974,000	51	\$425	\$330	98%
Dec-22	39	6	19	2.0	\$1,288,589	\$725,000	\$867,157	47	\$394	\$358	98%
Nov-22	53	13	20	2.6	\$859,809	\$892,500	\$987,665	53	\$379	\$350	98%
Oct-22	57	16	21	2.7	\$1,120,632	\$785,000	\$824,654	49	\$387	\$331	97%
Sep-22	70	13	21	3.4	\$1,031,377	\$910,000	\$894,904	37	\$379	\$404	97%
Aug-22	68	20	22	2.8	\$1,008,654	\$837,500	\$948,363	26	\$393	\$394	98%
Jul-22	69	13	20	2.7	\$986,121	\$839,450	\$922,970	30	\$415	\$371	100%
Jun-22	63	15	31	2.2	\$960,266	\$835,000	\$989,925	28	\$422	\$390	99%
May-22	48	24	28	1.7	\$1,164,555	\$832,505	\$976,500	22	\$447	\$368	100%
Apr-22	38	21	28	1.4	\$1,133,600	\$857,500	\$978,785	27	\$426	\$402	102%
Mar-22	28	25	34	1.1	\$989,734	\$837,500	\$956,349	18	\$409	\$402	103%
Feb-22	21	27	21	0.8	\$1,169,993	\$792,000	\$798,619	54	\$465	\$351	100%
Jan-22	28	17	25	1.0	\$924,847	\$798,000	\$915,980	41	\$442	\$370	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	12	-52%	\$1,161,106	25.5%	\$750,000	-6.02%	\$974,000	6.33%	51	24.4%	98%
Jan-22	25	-30.6%	\$924,847	22.5%	\$798,000	8.94%	\$915,980	20.4%	41	41.4%	100%
Jan-21	36	63.6%	\$755,073	15.4%	\$732,500	22.1%	\$760,569	10.7%	29	-64.2%	99%

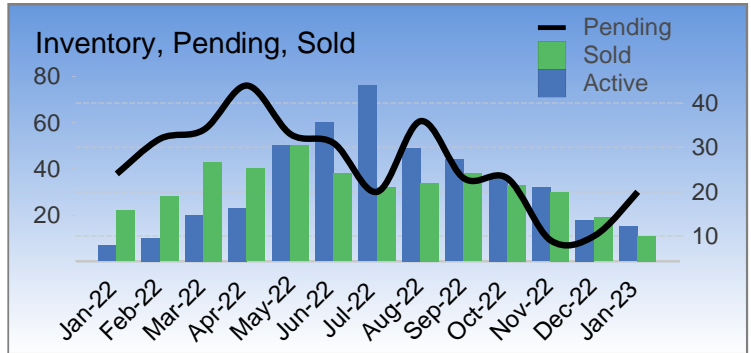
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	2	3	2
\$500-599K	0	1	6	7	2
\$600-699K	4	4	6	2	4
\$700-799K	4	8	10	3	0
\$800-899K	2	4	4	2	1
\$900-999K	0	3	4	1	0
\$1-1.299M	1	2	2	2	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	1	0	0
\$2-2.999M	0	1	0	0	0
>3M	1	0	0	0	0
Total	12	24	35	20	9

Presented by:

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of January - approximately 0.8 months of inventory.
- Sales Activity: 11 units were sold during January
- Median Sales Price: \$1,350,000 during January
- Average price per sq.ft. in January was \$734
- Average Days-on-Market (DOM) is approximately 69 days
- Sold over Asking: On average, buyers paid 96% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	15	20	11	0.8	\$1,817,172	\$1,350,000	\$1,491,808	69	\$707	\$734	96%
Dec-22	18	10	19	0.7	\$1,966,977	\$1,360,000	\$1,412,105	36	\$683	\$655	97%
Nov-22	32	9	30	1.0	\$1,815,342	\$1,192,500	\$1,354,663	37	\$713	\$713	97%
Oct-22	37	23	33	1.1	\$1,664,519	\$1,390,000	\$1,600,294	36	\$720	\$676	97%
Sep-22	44	23	38	1.3	\$1,581,877	\$1,525,000	\$1,577,552	26	\$727	\$711	99%
Aug-22	49	36	34	1.5	\$1,562,448	\$1,552,500	\$1,580,464	13	\$718	\$695	99%
Jul-22	76	20	32	1.9	\$1,678,306	\$1,555,000	\$1,749,593	22	\$741	\$753	98%
Jun-22	60	31	38	1.4	\$1,798,202	\$1,537,500	\$1,693,026	12	\$742	\$822	103%
May-22	50	33	50	1.1	\$1,766,388	\$1,825,000	\$1,947,196	8	\$762	\$878	113%
Apr-22	23	44	40	0.6	\$1,744,499	\$1,776,000	\$1,917,195	9	\$757	\$861	116%
Mar-22	20	34	43	0.6	\$1,652,703	\$1,725,000	\$1,832,255	9	\$778	\$874	121%
Feb-22	10	32	28	0.4	\$1,547,227	\$1,709,125	\$1,741,951	8	\$695	\$783	116%
Jan-22	7	24	22	0.3	\$1,505,648	\$1,700,000	\$1,825,772	6	\$708	\$739	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	11	-50%	\$1,817,172	20.7%	\$1,350,000	-20.6%	\$1,491,808	-18.3%	69	1.05e+03%	96%
Jan-22	22	-37.1%	\$1,505,648	11.9%	\$1,700,000	36%	\$1,825,772	40.1%	6	-45.5%	112%
Jan-21	35	150%	\$1,344,944	13.5%	\$1,250,000	26.8%	\$1,303,557	23.8%	11	-63.3%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	1	6
\$800-899K	0	0	2	1	6
\$900-999K	0	1	4	6	2
\$1-1.299M	3	4	15	3	7
\$1.3-1.699M	5	5	7	2	3
\$1.7-1.999M	0	5	5	0	0
\$2-2.999M	2	5	1	0	0
>3M	0	1	0	0	0
Total	10	21	34	13	24

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of January - approximately 0.5 months of inventory.
- Sales Activity: 12 units were sold during January
- Median Sales Price: \$930,000 during January
- Average price per sq.ft. in January was \$697
- Average Days-on-Market (DOM) is approximately 43 days
- Sold over Asking: On average, buyers paid 106% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	7	5	12	0.5	\$1,009,076	\$930,000	\$1,125,416	43	\$726	\$697	106%
Dec-22	2	12	14	0.1	\$1,298,269	\$1,079,000	\$1,116,642	28	\$706	\$717	108%
Nov-22	15	11	19	0.8	\$1,023,000	\$1,236,000	\$1,213,684	18	\$711	\$701	109%
Oct-22	22	14	19	1.2	\$1,181,952	\$1,200,000	\$1,334,473	20	\$659	\$713	112%
Sep-22	24	16	16	1.4	\$1,322,453	\$1,287,500	\$1,412,500	17	\$668	\$872	120%
Aug-22	22	12	22	1.4	\$1,081,738	\$1,275,000	\$1,349,674	20	\$663	\$826	117%
Jul-22	25	14	15	1.6	\$1,188,730	\$1,175,000	\$1,228,600	20	\$656	\$810	117%
Jun-22	19	14	14	1.0	\$1,175,555	\$1,375,000	\$1,441,728	12	\$822	\$926	135%
May-22	16	8	19	0.8	\$1,100,152	\$1,432,000	\$1,354,368	12	\$708	\$933	135%
Apr-22	13	12	25	0.7	\$1,117,303	\$1,500,000	\$1,620,040	12	\$674	\$949	136%
Mar-22	13	16	19	0.9	\$1,172,991	\$1,302,000	\$1,297,106	12	\$642	\$982	135%
Feb-22	12	8	15	0.7	\$1,077,000	\$1,250,000	\$1,338,192	17	\$634	\$820	127%
Jan-22	11	8	9	0.5	\$1,120,104	\$1,350,000	\$1,505,555	36	\$714	\$811	124%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	12	33.3%	\$1,009,076	-9.91%	\$930,000	-31.1%	\$1,125,416	-25.2%	43	19.4%	106%
Jan-22	9	0%	\$1,120,104	7.68%	\$1,350,000	31.1%	\$1,505,555	36.7%	36	260%	124%
Jan-21	9	-10%	\$1,040,222	23.2%	\$1,030,000	16.7%	\$1,101,666	22.4%	10	-70.6%	119%

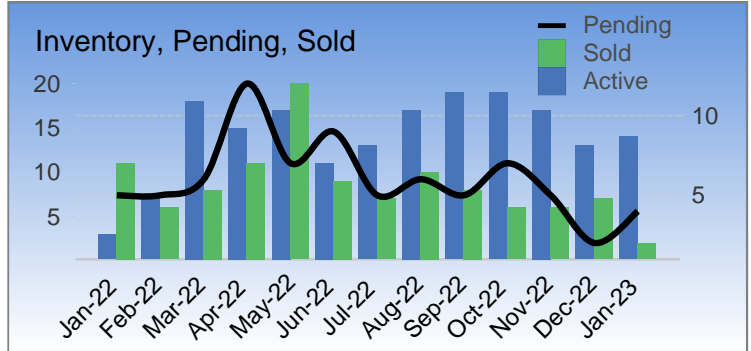
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	1	0	0	1	0
\$700-799K	1	1	1	3	0
\$800-899K	2	0	1	2	2
\$900-999K	3	0	0	2	0
\$1-1.299M	1	1	4	1	0
\$1.3-1.699M	3	2	2	1	1
\$1.7-1.999M	1	1	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	12	6	8	10	3

Presented by:

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of January - approximately 3.0 months of inventory.
- Sales Activity: 2 units were sold during January
- Median Sales Price: \$730,000 during January
- Average price per sq.ft. in January was \$545
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	14	4	2	3.0	\$799,229	\$730,000	\$730,000	15	\$426	\$545	98%
Dec-22	13	2	7	2.1	\$927,972	\$740,000	\$717,000	51	\$476	\$436	97%
Nov-22	17	5	6	2.6	\$805,139	\$867,000	\$844,833	30	\$461	\$417	100%
Oct-22	19	7	6	2.4	\$1,041,999	\$743,500	\$703,166	29	\$468	\$498	97%
Sep-22	19	5	8	2.4	\$859,495	\$866,000	\$818,875	26	\$453	\$516	101%
Aug-22	17	6	10	2.0	\$764,350	\$677,500	\$678,488	14	\$508	\$542	104%
Jul-22	13	5	7	1.1	\$798,079	\$815,000	\$811,428	20	\$535	\$491	98%
Jun-22	11	9	9	0.8	\$773,930	\$815,000	\$903,932	23	\$553	\$588	106%
May-22	17	7	20	1.3	\$952,752	\$772,500	\$775,228	23	\$555	\$566	108%
Apr-22	15	12	11	2.2	\$754,211	\$815,000	\$825,645	14	\$523	\$512	109%
Mar-22	18	6	8	2.3	\$871,072	\$931,436	\$896,734	11	\$567	\$546	115%
Feb-22	7	5	6	0.9	\$736,991	\$910,000	\$958,333	10	\$536	\$548	116%
Jan-22	3	5	11	0.3	\$849,985	\$680,000	\$825,454	16	\$444	\$598	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	2	-81.8%	\$799,229	-5.97%	\$730,000	7.35%	\$730,000	-11.6%	15	-6.25%	98%
Jan-22	11	37.5%	\$849,985	11.2%	\$680,000	-11.1%	\$825,454	8.04%	16	-11.1%	114%
Jan-21	8	-20%	\$764,618	-6.3%	\$765,000	20.9%	\$764,000	26.4%	18	-43.8%	105%

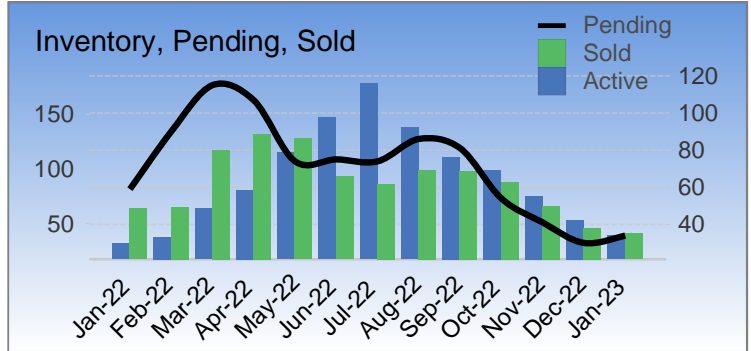
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	0	2	0
\$500-599K	1	0	0	2	2
\$600-699K	0	6	3	4	2
\$700-799K	0	0	3	2	2
\$800-899K	1	2	0	0	1
\$900-999K	0	0	2	0	0
\$1-1.299M	0	1	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	11	8	10	7

Presented by:

Market Activity Summary:

- Inventory: 40 units were listed for sale as of the last day of January - approximately 0.8 months of inventory.
- Sales Activity: 41 units were sold during January
- Median Sales Price: \$1,300,000 during January
- Average price per sq.ft. in January was \$909
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	39	34	41	0.8	\$1,781,078	\$1,300,000	\$1,521,088	27	\$888	\$909	99%
Dec-22	53	30	46	0.8	\$1,512,124	\$1,380,000	\$1,538,569	23	\$896	\$894	97%
Nov-22	75	41	66	0.9	\$1,547,308	\$1,437,500	\$1,539,913	26	\$886	\$902	98%
Oct-22	99	54	88	1.1	\$1,848,316	\$1,437,500	\$1,593,993	27	\$899	\$915	99%
Sep-22	111	81	98	1.2	\$1,678,807	\$1,510,001	\$1,633,373	24	\$919	\$930	100%
Aug-22	138	86	99	1.5	\$1,698,197	\$1,488,000	\$1,599,486	23	\$919	\$932	98%
Jul-22	178	74	86	1.8	\$1,755,726	\$1,625,000	\$1,760,391	14	\$938	\$964	103%
Jun-22	147	75	93	1.3	\$1,721,041	\$1,700,000	\$1,783,232	13	\$930	\$1,004	107%
May-22	115	74	128	0.9	\$1,720,330	\$1,740,000	\$1,908,686	9	\$927	\$1,076	114%
Apr-22	81	107	132	0.8	\$1,703,066	\$1,778,500	\$2,025,371	8	\$936	\$1,106	116%
Mar-22	64	115	117	0.8	\$1,883,842	\$1,700,000	\$1,929,741	8	\$917	\$1,072	117%
Feb-22	38	90	65	0.5	\$1,800,046	\$1,755,000	\$2,003,357	11	\$903	\$1,046	118%
Jan-22	32	59	64	0.4	\$1,723,790	\$1,640,000	\$1,828,882	12	\$917	\$1,013	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	41	-35.9%	\$1,781,078	3.32%	\$1,300,000	-20.7%	\$1,521,088	-16.8%	27	125%	99%
Jan-22	64	-31.2%	\$1,723,790	16.8%	\$1,640,000	26.6%	\$1,828,882	20.4%	12	-42.9%	114%
Jan-21	93	66.1%	\$1,476,044	5.27%	\$1,295,000	14.3%	\$1,519,635	20.2%	21	-40%	106%

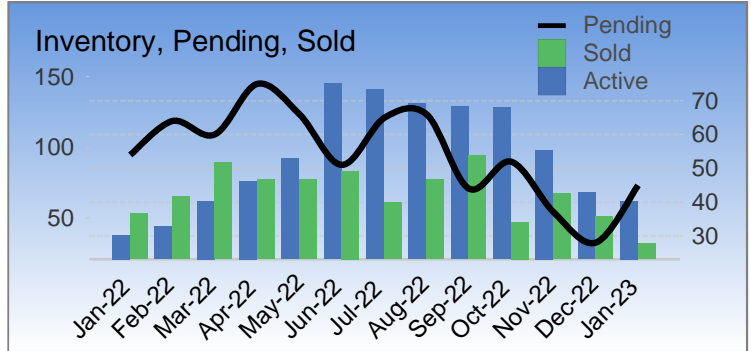
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	6	8
\$800-899K	2	1	4	4	5
\$900-999K	4	2	5	6	13
\$1-1.299M	13	6	37	23	25
\$1.3-1.699M	10	25	19	7	8
\$1.7-1.999M	2	15	8	4	0
\$2-2.999M	5	10	12	2	1
>3M	2	4	4	1	2
Total	38	63	89	53	62

Presented by:

Market Activity Summary:

- Inventory: 67 units were listed for sale as of the last day of January - approximately 1.3 months of inventory.
- Sales Activity: 32 units were sold during January
- Median Sales Price: \$852,500 during January
- Average price per sq.ft. in January was \$581
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	62	45	32	1.3	\$992,190	\$852,500	\$860,637	39	\$693	\$581	99%
Dec-22	68	28	51	1.3	\$959,648	\$830,000	\$911,635	34	\$641	\$578	99%
Nov-22	98	37	67	1.5	\$1,123,247	\$849,000	\$904,480	35	\$629	\$597	99%
Oct-22	128	52	47	1.9	\$922,217	\$900,000	\$986,893	29	\$618	\$643	101%
Sep-22	129	44	94	1.7	\$1,056,439	\$870,000	\$951,398	27	\$626	\$614	100%
Aug-22	131	66	77	1.9	\$1,025,570	\$900,000	\$973,711	24	\$638	\$645	102%
Jul-22	141	65	61	2.0	\$992,652	\$900,000	\$1,031,079	17	\$644	\$628	103%
Jun-22	145	51	83	1.9	\$1,043,909	\$950,000	\$1,065,255	16	\$673	\$711	107%
May-22	92	66	77	1.2	\$1,005,594	\$1,130,000	\$1,207,191	13	\$690	\$721	114%
Apr-22	76	75	77	1.0	\$1,090,557	\$1,070,000	\$1,176,445	9	\$649	\$724	117%
Mar-22	62	60	89	0.9	\$1,101,489	\$1,100,000	\$1,180,191	9	\$637	\$716	118%
Feb-22	44	64	65	0.7	\$993,024	\$1,020,000	\$1,095,455	16	\$621	\$719	115%
Jan-22	38	54	53	0.5	\$955,812	\$960,000	\$1,031,177	20	\$625	\$662	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	32	-39.6%	\$992,190	3.81%	\$852,500	-11.2%	\$860,637	-16.5%	39	95%	99%
Jan-22	53	-19.7%	\$955,812	10.9%	\$960,000	16.4%	\$1,031,177	8.98%	20	11.1%	108%
Jan-21	66	32%	\$861,545	1.88%	\$825,000	19.1%	\$946,174	26.3%	18	-52.6%	106%

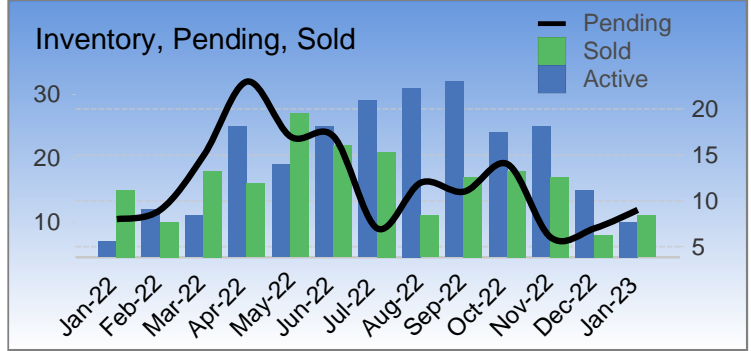
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	0	1	2
\$500-599K	0	0	0	5	6
\$600-699K	4	1	11	19	20
\$700-799K	5	6	14	8	12
\$800-899K	9	12	18	5	6
\$900-999K	5	9	3	6	2
\$1-1.299M	4	12	6	4	2
\$1.3-1.699M	0	6	3	0	1
\$1.7-1.999M	0	0	3	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	27	48	58	48	51

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of January - approximately 0.8 months of inventory.
- Sales Activity: 11 units were sold during January
- Median Sales Price: \$745,000 during January
- Average price per sq.ft. in January was \$431
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 100% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	10	9	11	0.8	\$756,735	\$745,000	\$723,500	28	\$475	\$431	100%
Dec-22	15	7	8	1.1	\$697,158	\$710,500	\$748,625	29	\$468	\$475	100%
Nov-22	25	6	17	1.4	\$841,656	\$745,000	\$751,529	22	\$456	\$456	102%
Oct-22	24	14	18	1.7	\$761,075	\$867,500	\$899,444	25	\$448	\$456	101%
Sep-22	32	11	17	2.1	\$837,953	\$830,000	\$814,644	20	\$448	\$429	102%
Aug-22	31	12	11	1.8	\$772,081	\$852,000	\$847,000	24	\$456	\$436	103%
Jul-22	29	7	21	1.3	\$905,978	\$890,000	\$867,860	18	\$429	\$458	103%
Jun-22	25	17	22	1.3	\$851,992	\$897,500	\$898,414	20	\$425	\$484	105%
May-22	19	17	27	1.1	\$851,757	\$920,000	\$899,230	15	\$408	\$522	106%
Apr-22	25	23	16	1.8	\$859,881	\$950,000	\$955,312	13	\$452	\$453	111%
Mar-22	11	15	18	0.8	\$882,776	\$964,500	\$999,783	20	\$479	\$469	107%
Feb-22	12	9	10	0.9	\$922,542	\$950,000	\$975,000	18	\$464	\$449	108%
Jan-22	7	8	15	0.5	\$827,325	\$830,000	\$804,894	13	\$477	\$520	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	11	-26.7%	\$756,735	-8.53%	\$745,000	-10.2%	\$723,500	-10.1%	28	115%	100%
Jan-22	15	-21.1%	\$827,325	6.27%	\$830,000	4.4%	\$804,894	4.83%	13	-13.3%	110%
Jan-21	19	58.3%	\$778,539	13.5%	\$795,000	38.3%	\$767,789	29.3%	15	-28.6%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	3	3	12	2
\$500-599K	3	2	2	8	19
\$600-699K	4	6	13	15	20
\$700-799K	15	12	21	5	8
\$800-899K	1	10	20	3	1
\$900-999K	3	12	5	0	0
\$1-1.299M	0	7	4	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	29	53	68	43	50

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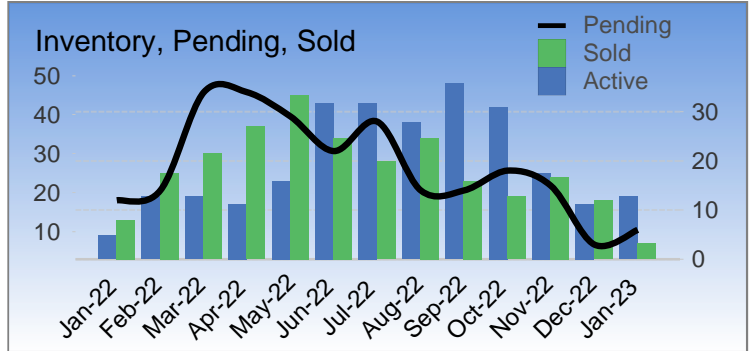
Includes Hercules and Rodeo

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Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of January - approximately 1.2 months of inventory.
- Sales Activity: 7 units were sold during January
- Median Sales Price: \$1,500,000 during January
- Average price per sq.ft. in January was \$688
- Average Days-on-Market (DOM) is approximately 62 days
- Sold over Asking: On average, buyers paid 97% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	19	6	7	1.2	\$1,907,618	\$1,500,000	\$1,660,571	62	\$856	\$688	97%
Dec-22	17	3	18	0.8	\$1,700,000	\$1,700,000	\$2,032,777	53	\$822	\$766	98%
Nov-22	25	15	24	1.1	\$1,947,285	\$1,700,000	\$2,120,914	18	\$848	\$807	100%
Oct-22	42	18	19	1.7	\$2,477,600	\$1,350,000	\$1,847,578	26	\$826	\$800	102%
Sep-22	48	14	23	1.7	\$2,119,922	\$1,879,000	\$2,344,165	17	\$831	\$849	103%
Aug-22	38	14	34	1.2	\$2,184,913	\$1,862,500	\$2,107,766	20	\$845	\$919	99%
Jul-22	43	28	28	1.2	\$2,555,763	\$1,995,000	\$2,529,285	15	\$889	\$908	103%
Jun-22	43	22	34	1.2	\$2,219,939	\$2,032,500	\$2,235,294	10	\$873	\$959	109%
May-22	23	29	45	0.6	\$2,269,340	\$2,700,000	\$2,666,301	9	\$882	\$1,057	115%
Apr-22	17	34	37	0.6	\$2,402,439	\$2,300,000	\$2,548,630	10	\$956	\$1,072	120%
Mar-22	19	34	30	0.8	\$2,254,616	\$2,650,000	\$3,104,039	17	\$957	\$1,036	116%
Feb-22	19	14	25	0.9	\$2,743,097	\$2,850,000	\$2,938,616	16	\$867	\$967	109%
Jan-22	9	12	13	0.4	\$2,660,285	\$1,860,000	\$2,683,846	37	\$1,066	\$928	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	7	-46.2%	\$1,907,618	-28.3%	\$1,500,000	-19.4%	\$1,660,571	-38.1%	62	67.6%	97%
Jan-22	13	-38.1%	\$2,660,285	25.7%	\$1,860,000	12.7%	\$2,683,846	25.8%	37	-5.13%	113%
Jan-21	21	90.9%	\$2,115,800	-7.45%	\$1,650,000	4.01%	\$2,134,190	17.9%	39	-35%	100%

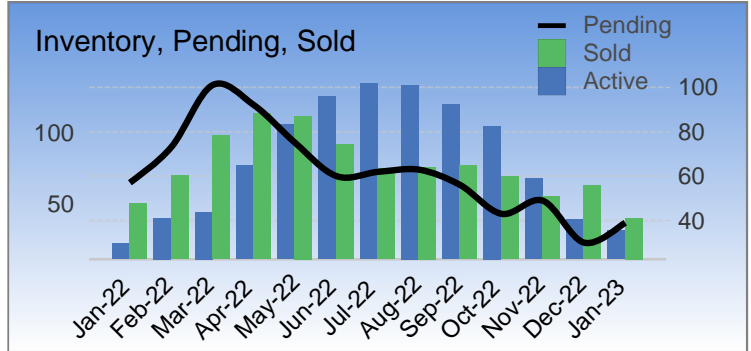
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	1	0	0	2	0
\$1-1.299M	2	0	4	0	1
\$1.3-1.699M	1	5	6	4	0
\$1.7-1.999M	1	4	1	2	3
\$2-2.999M	1	3	5	2	1
>3M	0	1	3	1	2
Total	6	13	19	11	7

Presented by:

Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of January - approximately 0.6 months of inventory.
- Sales Activity: 40 units were sold during January
- Median Sales Price: \$1,062,500 during January
- Average price per sq.ft. in January was \$642
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	31	39	40	0.6	\$1,150,632	\$1,062,500	\$1,140,396	37	\$749	\$642	99%
Dec-22	39	30	63	0.7	\$1,418,755	\$989,000	\$1,128,134	31	\$752	\$645	98%
Nov-22	68	49	55	1.0	\$1,196,956	\$1,125,000	\$1,237,795	26	\$698	\$631	99%
Oct-22	105	43	69	1.4	\$1,293,705	\$1,125,000	\$1,217,852	37	\$715	\$647	98%
Sep-22	120	56	77	1.6	\$1,356,424	\$1,188,000	\$1,340,623	37	\$710	\$662	97%
Aug-22	134	63	76	1.7	\$1,430,879	\$1,122,500	\$1,242,448	26	\$704	\$651	98%
Jul-22	135	62	75	1.5	\$1,330,402	\$1,170,000	\$1,261,089	19	\$701	\$681	101%
Jun-22	126	60	92	1.2	\$1,351,434	\$1,200,000	\$1,369,522	10	\$720	\$749	106%
May-22	106	75	112	1.0	\$1,350,592	\$1,427,500	\$1,515,640	9	\$736	\$790	112%
Apr-22	77	92	114	0.8	\$1,352,901	\$1,345,000	\$1,491,940	9	\$775	\$786	115%
Mar-22	44	101	98	0.6	\$1,336,248	\$1,334,500	\$1,387,406	8	\$800	\$797	116%
Feb-22	40	73	70	0.6	\$1,196,399	\$1,200,000	\$1,283,328	8	\$804	\$775	116%
Jan-22	22	57	50	0.3	\$1,152,045	\$1,215,000	\$1,324,482	15	\$852	\$724	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	40	-20%	\$1,150,632	-0.123%	\$1,062,500	-12.6%	\$1,140,396	-13.9%	37	147%	99%
Jan-22	50	-15.3%	\$1,152,045	12%	\$1,215,000	20.5%	\$1,324,482	22.8%	15	25%	109%
Jan-21	59	5.36%	\$1,028,798	13.9%	\$1,008,000	21.8%	\$1,078,166	18.7%	12	-64.7%	106%

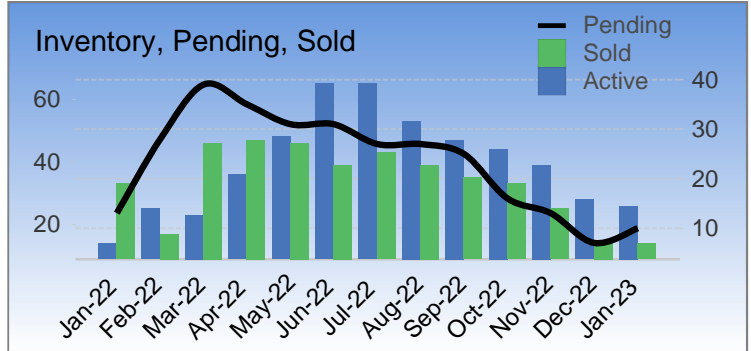
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	0	0	1
\$500-599K	0	0	1	1	3
\$600-699K	0	1	4	11	8
\$700-799K	2	3	1	12	18
\$800-899K	3	3	9	10	5
\$900-999K	8	4	11	7	3
\$1-1.299M	12	17	16	9	7
\$1.3-1.699M	6	11	9	1	5
\$1.7-1.999M	1	4	2	1	1
\$2-2.999M	2	3	1	1	1
>3M	0	1	0	0	0
Total	35	47	54	53	52

Presented by:

Market Activity Summary:

- Inventory: units were listed for sale as of the last day of January - approximately months of inventory.
- Sales Activity: units were sold during January
- Median Sales Price: during January
- Average price per sq.ft. in January was
- Average Days-on-Market (DOM) is approximately days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	26	10	14	1.4	\$879,432	\$750,000	\$779,563	37	\$527	\$465	99%
Dec-22	28	7	15	1.2	\$727,439	\$749,450	\$811,800	33	\$489	\$509	98%
Nov-22	39	13	25	1.3	\$818,565	\$833,950	\$849,015	34	\$493	\$488	98%
Oct-22	44	16	33	1.3	\$908,883	\$719,000	\$744,589	31	\$486	\$495	99%
Sep-22	47	25	35	1.2	\$902,222	\$742,500	\$825,235	35	\$519	\$475	100%
Aug-22	53	27	39	1.3	\$877,894	\$767,500	\$842,575	30	\$550	\$493	99%
Jul-22	65	27	43	1.5	\$885,216	\$859,000	\$863,776	21	\$535	\$519	101%
Jun-22	65	31	39	1.5	\$846,775	\$875,000	\$955,882	11	\$529	\$593	106%
May-22	48	31	46	1.1	\$908,698	\$867,500	\$952,685	13	\$546	\$560	107%
Apr-22	36	35	47	1.0	\$858,687	\$945,500	\$1,068,804	8	\$545	\$573	113%
Mar-22	23	39	46	0.8	\$919,188	\$935,000	\$970,489	9	\$552	\$558	109%
Feb-22	25	28	17	0.9	\$904,927	\$853,990	\$911,470	17	\$534	\$512	108%
Jan-22	14	13	33	0.4	\$973,427	\$850,500	\$848,537	17	\$523	\$516	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	14	-57.6%	\$879,432	-9.66%	\$750,000	-11.8%	\$779,563	-8.13%	37	118%	99%
Jan-22	33	3.13%	\$973,427	29.6%	\$850,500	18.1%	\$848,537	4.56%	17	13.3%	104%
Jan-21	32	100%	\$750,882	5.8%	\$720,000	1.55%	\$811,500	4.86%	15	-44.4%	102%

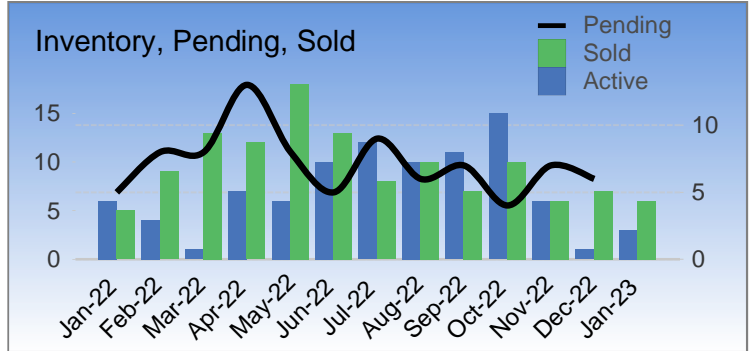
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	3	5	5	19
\$500-599K	2	13	11	8	27
\$600-699K	6	9	21	9	0
\$700-799K	12	15	23	15	15
\$800-899K	9	21	18	12	3
\$900-999K	0	20	6	0	0
\$1-1.299M	6	12	12	0	0
\$1.3-1.699M	3	3	0	3	0
\$1.7-1.999M	0	3	0	3	0
\$2-2.999M	0	0	3	0	0
>3M	0	0	0	0	0
Total	44	99	99	55	64

Presented by:

Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of January - approximately 0.5 months of inventory.
- Sales Activity: 6 units were sold during January
- Median Sales Price: \$1,715,000 during January
- Average price per sq.ft. in January was \$781
- Average Days-on-Market (DOM) is approximately 49 days
- Sold over Asking: On average, buyers paid 100% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	3	0	6	0.5	\$2,215,000	\$1,715,000	\$1,654,166	49	\$799	\$781	100%
Dec-22	1	6	7	0.1	\$1,578,300	\$1,700,000	\$1,885,514	21	\$750	\$698	97%
Nov-22	6	7	6	0.8	\$1,562,250	\$1,782,500	\$1,975,333	24	\$830	\$824	102%
Oct-22	15	4	10	1.7	\$2,008,700	\$2,215,000	\$2,249,500	18	\$821	\$808	102%
Sep-22	11	7	7	1.3	\$1,942,727	\$1,788,800	\$1,909,685	29	\$829	\$810	104%
Aug-22	10	6	10	1.0	\$2,337,000	\$2,062,500	\$2,147,400	13	\$781	\$830	99%
Jul-22	12	9	8	0.9	\$1,980,468	\$1,565,500	\$1,551,875	16	\$787	\$808	100%
Jun-22	10	5	13	0.7	\$2,161,666	\$2,330,000	\$2,269,230	9	\$826	\$995	112%
May-22	6	8	18	0.4	\$2,064,725	\$2,397,500	\$2,383,031	8	\$824	\$894	116%
Apr-22	7	13	12	0.6	\$2,157,375	\$2,388,178	\$2,484,112	8	\$865	\$933	119%
Mar-22	1	8	13	0.1	\$2,078,287	\$2,250,000	\$2,552,692	9	\$548	\$939	122%
Feb-22	4	8	9	0.5	\$1,917,245	\$2,125,000	\$2,029,111	5	\$723	\$863	113%
Jan-22	6	5	5	0.6	\$2,048,579	\$1,875,000	\$2,207,000	5	\$728	\$852	116%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	6	20%	\$2,215,000	8.12%	\$1,715,000	-8.53%	\$1,654,166	-25%	49	880%	100%
Jan-22	5	-64.3%	\$2,048,579	17.6%	\$1,875,000	14.1%	\$2,207,000	32%	5	-80%	116%
Jan-21	14	55.6%	\$1,741,894	27.4%	\$1,643,950	6.47%	\$1,671,635	3.84%	25	-37.5%	104%

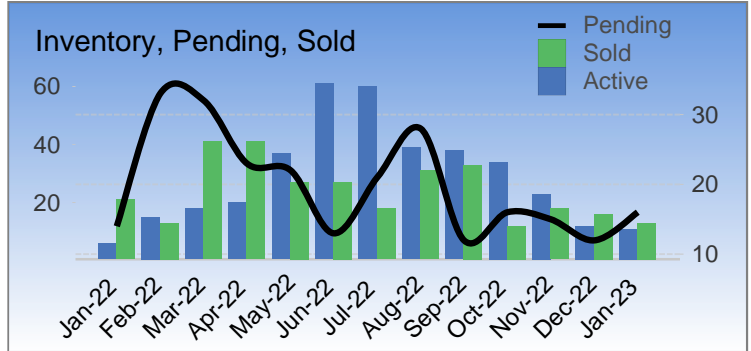
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	2
\$900-999K	1	0	0	3	4
\$1-1.299M	3	0	7	7	4
\$1.3-1.699M	7	10	25	22	6
\$1.7-1.999M	13	13	19	9	3
\$2-2.999M	2	7	15	9	3
>3M	0	5	3	2	2
Total	26	35	69	52	24

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of January - approximately 0.7 months of inventory.
- Sales Activity: 13 units were sold during January
- Median Sales Price: \$1,098,000 during January
- Average price per sq.ft. in January was \$726
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 96% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	11	16	13	0.7	\$1,286,176	\$1,098,000	\$1,071,589	37	\$840	\$726	96%
Dec-22	12	12	16	0.9	\$1,113,590	\$1,132,500	\$1,189,937	22	\$803	\$701	100%
Nov-22	23	15	18	1.1	\$1,105,342	\$1,125,000	\$1,165,000	33	\$799	\$768	97%
Oct-22	34	16	12	1.4	\$1,207,449	\$1,085,000	\$1,194,583	28	\$812	\$801	98%
Sep-22	38	12	33	1.4	\$1,248,060	\$1,258,000	\$1,300,999	32	\$810	\$804	98%
Aug-22	39	28	31	1.5	\$1,318,297	\$1,191,000	\$1,280,870	25	\$783	\$781	99%
Jul-22	60	21	18	2.5	\$1,313,928	\$1,455,000	\$1,474,777	14	\$796	\$811	102%
Jun-22	61	13	27	1.9	\$1,331,074	\$1,300,000	\$1,379,156	11	\$798	\$885	109%
May-22	37	22	27	1.0	\$1,320,176	\$1,550,000	\$1,665,462	8	\$817	\$918	115%
Apr-22	20	23	41	0.6	\$1,505,070	\$1,470,000	\$1,567,696	9	\$797	\$955	116%
Mar-22	18	32	41	0.8	\$1,404,251	\$1,525,439	\$1,591,693	6	\$824	\$911	116%
Feb-22	15	33	13	0.8	\$1,414,105	\$1,385,000	\$1,401,384	9	\$848	\$890	118%
Jan-22	6	14	21	0.3	\$1,244,465	\$1,325,000	\$1,377,551	9	\$792	\$927	117%

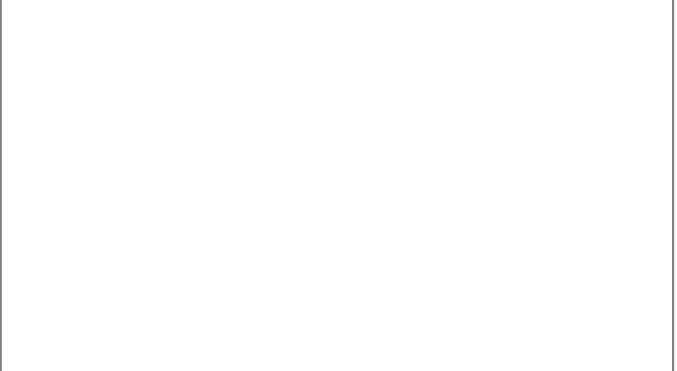
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	13	-38.1%	\$1,286,176	3.35%	\$1,098,000	-17.1%	\$1,071,589	-22.2%	37	311%	96%
Jan-22	21	-16%	\$1,244,465	9.79%	\$1,325,000	16.7%	\$1,377,551	16.1%	9	-10%	117%
Jan-21	25	92.3%	\$1,133,472	-2.85%	\$1,135,000	23.5%	\$1,186,799	11.2%	10	-77.8%	105%

Sales Activity and Price Trends

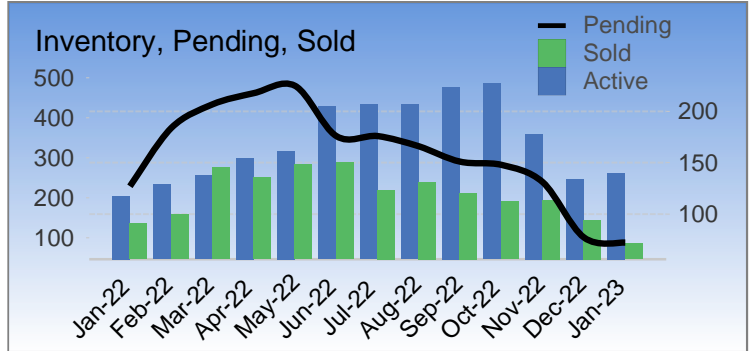
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	3	4
\$800-899K	3	0	4	2	7
\$900-999K	3	1	3	5	3
\$1-1.299M	5	5	8	2	1
\$1.3-1.699M	2	10	7	0	1
\$1.7-1.999M	0	0	1	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	13	17	23	12	16

Presented by:



Market Activity Summary:

- Inventory: 269 units were listed for sale as of the last day of January - approximately 1.9 months of inventory.
- Sales Activity: 86 units were sold during January
- Median Sales Price: \$777,500 during January
- Average price per sq.ft. in January was \$603
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 103% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	262	72	86	1.9	\$1,078,374	\$777,500	\$989,850	38	\$589	\$603	103%
Dec-22	247	77	144	1.5	\$864,770	\$850,000	\$1,033,184	37	\$551	\$632	105%
Nov-22	360	131	194	1.8	\$1,112,563	\$1,080,000	\$1,202,417	28	\$596	\$671	110%
Oct-22	486	148	190	2.3	\$1,159,662	\$1,100,500	\$1,337,913	26	\$596	\$703	111%
Sep-22	477	151	212	2.2	\$1,584,349	\$1,010,250	\$1,217,733	26	\$580	\$682	110%
Aug-22	434	166	240	1.8	\$1,128,492	\$1,100,000	\$1,261,880	22	\$588	\$703	111%
Jul-22	434	176	220	1.7	\$1,062,858	\$1,160,000	\$1,285,359	20	\$582	\$744	118%
Jun-22	429	176	288	1.6	\$1,092,277	\$1,300,000	\$1,405,365	18	\$599	\$782	123%
May-22	317	225	283	1.2	\$1,146,312	\$1,210,000	\$1,441,604	17	\$612	\$802	125%
Apr-22	300	218	250	1.4	\$1,080,527	\$1,218,000	\$1,370,133	17	\$605	\$803	127%
Mar-22	255	207	276	1.4	\$1,122,268	\$1,102,500	\$1,291,443	18	\$622	\$768	125%
Feb-22	233	184	157	1.3	\$1,037,563	\$1,005,000	\$1,241,501	22	\$589	\$759	121%
Jan-22	205	127	135	0.9	\$998,475	\$940,000	\$1,099,777	31	\$610	\$664	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	86	-36.3%	\$1,078,374	8%	\$777,500	-17.3%	\$989,850	-10%	38	22.6%	103%
Jan-22	135	-35.1%	\$998,475	0.831%	\$940,000	7.74%	\$1,099,777	4.87%	31	14.8%	111%
Jan-21	208	61.2%	\$990,244	4.25%	\$872,500	25.5%	\$1,048,683	28.2%	27	-30.8%	110%

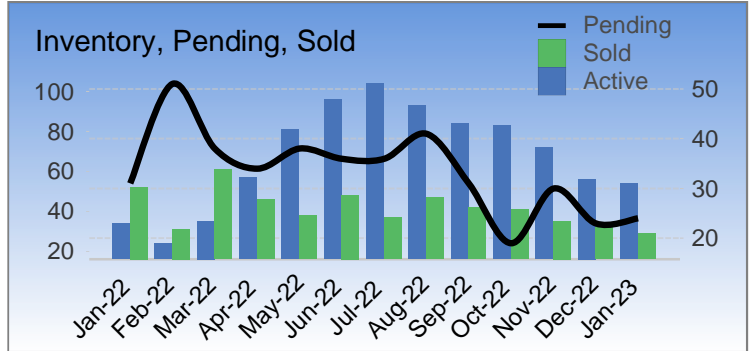
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	27	27	57	84	117
\$500-599K	45	54	63	57	54
\$600-699K	30	24	48	45	39
\$700-799K	22	42	54	30	33
\$800-899K	15	21	66	36	36
\$900-999K	3	39	54	21	24
\$1-1.299M	51	54	96	48	27
\$1.3-1.699M	17	50	78	30	27
\$1.7-1.999M	15	24	21	9	0
\$2-2.999M	9	33	22	3	7
>3M	3	5	13	2	2
Total	237	373	572	365	366

Presented by:

Market Activity Summary:

- Inventory: 54 units were listed for sale as of the last day of January - approximately 1.7 months of inventory.
- Sales Activity: 29 units were sold during January
- Median Sales Price: \$639,999 during January
- Average price per sq.ft. in January was \$357
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	54	24	29	1.7	\$718,477	\$639,999	\$636,450	37	\$327	\$357	101%
Dec-22	56	23	32	1.6	\$670,133	\$605,000	\$647,530	55	\$336	\$360	98%
Nov-22	72	30	35	1.9	\$705,439	\$631,460	\$666,496	37	\$338	\$343	99%
Oct-22	83	19	41	2.0	\$662,393	\$660,000	\$672,935	35	\$351	\$343	99%
Sep-22	84	31	42	2.0	\$683,184	\$650,000	\$678,156	29	\$345	\$363	101%
Aug-22	93	41	47	2.1	\$716,702	\$660,000	\$707,646	31	\$352	\$361	99%
Jul-22	104	36	37	2.5	\$717,268	\$697,600	\$741,030	29	\$351	\$399	100%
Jun-22	96	36	48	2.2	\$725,732	\$721,500	\$754,591	19	\$364	\$377	102%
May-22	81	38	38	1.7	\$728,224	\$700,000	\$722,816	10	\$371	\$398	103%
Apr-22	57	34	46	1.3	\$770,805	\$755,000	\$780,228	16	\$388	\$379	104%
Mar-22	35	38	61	0.7	\$733,385	\$749,990	\$777,677	14	\$370	\$375	104%
Feb-22	24	51	31	0.6	\$780,628	\$700,000	\$748,972	19	\$356	\$442	102%
Jan-22	34	31	52	0.6	\$770,144	\$732,450	\$735,572	25	\$383	\$358	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	29	-44.2%	\$718,477	-6.71%	\$639,999	-12.6%	\$636,450	-13.5%	37	48%	101%
Jan-22	52	-1.89%	\$770,144	26.7%	\$732,450	22.1%	\$735,572	22.2%	25	78.6%	103%
Jan-21	53	43.2%	\$607,955	9.62%	\$600,000	15.4%	\$601,833	8.7%	14	-58.8%	105%

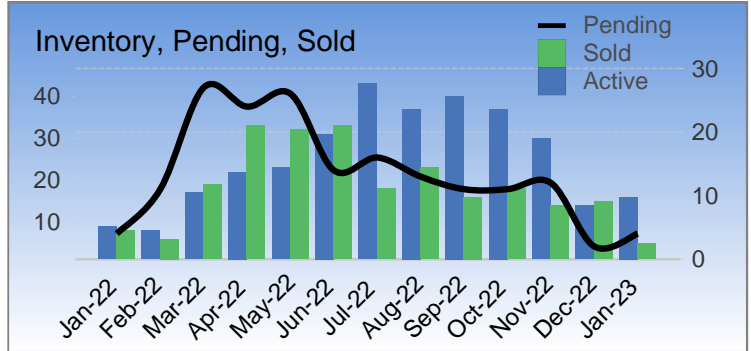
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	4	2	8	9	16
\$500-599K	8	7	17	21	7
\$600-699K	10	13	16	2	5
\$700-799K	5	15	5	2	0
\$800-899K	1	10	1	0	0
\$900-999K	0	1	0	1	0
\$1-1.299M	0	2	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	28	50	48	35	28

Presented by:

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of January - approximately 1.4 months of inventory.
- Sales Activity: 5 units were sold during January
- Median Sales Price: \$1,650,000 during January
- Average price per sq.ft. in January was \$682
- Average Days-on-Market (DOM) is approximately 53 days
- Sold over Asking: On average, buyers paid 95% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	16	4	5	1.4	\$2,214,727	\$1,650,000	\$1,661,448	53	\$777	\$682	95%
Dec-22	14	2	15	1.0	\$2,800,000	\$2,130,000	\$2,297,266	37	\$756	\$742	98%
Nov-22	30	12	14	1.9	\$2,317,500	\$1,642,500	\$1,825,571	30	\$764	\$719	95%
Oct-22	37	11	18	1.9	\$2,343,899	\$1,892,500	\$1,962,777	39	\$792	\$823	99%
Sep-22	40	11	16	2.1	\$2,417,962	\$2,075,000	\$2,155,500	21	\$778	\$807	100%
Aug-22	37	13	23	1.5	\$2,212,565	\$2,226,000	\$2,390,434	21	\$775	\$858	103%
Jul-22	43	16	18	1.6	\$2,333,649	\$1,883,000	\$2,101,222	17	\$802	\$913	105%
Jun-22	31	14	33	0.9	\$2,449,128	\$2,395,000	\$2,522,926	23	\$828	\$902	109%
May-22	23	26	32	0.8	\$2,034,768	\$2,395,500	\$2,545,781	26	\$808	\$918	114%
Apr-22	22	24	33	1.1	\$2,297,102	\$2,300,000	\$2,306,296	9	\$783	\$915	116%
Mar-22	17	27	19	1.5	\$2,466,965	\$2,190,000	\$2,310,578	20	\$798	\$865	115%
Feb-22	8	11	6	1.0	\$2,592,312	\$2,382,500	\$2,523,626	5	\$746	\$865	107%
Jan-22	9	4	8	0.6	\$1,597,000	\$1,737,500	\$2,009,375	17	\$693	\$811	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	5	-37.5%	\$2,214,727	38.7%	\$1,650,000	-5.04%	\$1,661,448	-17.3%	53	212%	95%
Jan-22	8	-38.5%	\$1,597,000	-23.3%	\$1,737,500	-6.99%	\$2,009,375	3.25%	17	-52.8%	103%
Jan-21	13	-7.14%	\$2,083,250	-24.6%	\$1,868,000	27.3%	\$1,946,086	10.4%	36	-12.2%	102%

Sales Activity and Price Trends

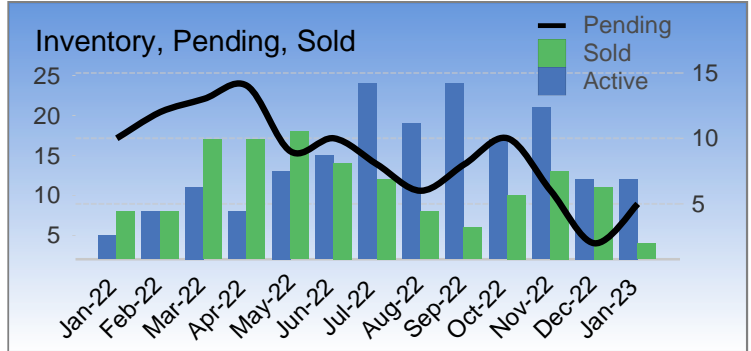
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	2
\$900-999K	0	0	0	1	1
\$1-1.299M	1	0	0	4	0
\$1.3-1.699M	3	2	4	3	6
\$1.7-1.999M	0	3	3	4	0
\$2-2.999M	1	1	4	1	2
>3M	0	1	0	1	0
Total	5	7	11	14	11

Presented by:



Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 1.3 months of inventory.
- Sales Activity: 4 units were sold during January
- Median Sales Price: \$615,000 during January
- Average price per sq.ft. in January was \$507
- Average Days-on-Market (DOM) is approximately 69 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	12	5	4	1.3	\$732,868	\$615,000	\$618,750	69	\$509	\$507	98%
Dec-22	12	2	11	1.1	\$724,333	\$710,000	\$712,454	25	\$548	\$498	100%
Nov-22	21	6	13	2.2	\$755,476	\$775,000	\$801,923	47	\$499	\$445	99%
Oct-22	17	10	10	2.6	\$717,612	\$722,500	\$728,700	27	\$507	\$511	102%
Sep-22	24	8	6	3.0	\$737,155	\$837,500	\$859,833	28	\$487	\$414	102%
Aug-22	19	6	8	1.7	\$770,989	\$737,500	\$734,375	15	\$493	\$482	103%
Jul-22	24	8	12	1.6	\$808,258	\$783,500	\$750,041	21	\$471	\$521	103%
Jun-22	15	10	14	0.9	\$756,461	\$822,500	\$837,785	18	\$494	\$550	107%
May-22	13	9	18	0.8	\$811,288	\$846,000	\$884,905	17	\$506	\$581	110%
Apr-22	8	14	17	0.6	\$824,003	\$888,000	\$859,000	15	\$562	\$570	109%
Mar-22	11	13	17	1.0	\$777,142	\$800,000	\$835,517	11	\$473	\$541	109%
Feb-22	8	12	8	0.8	\$748,658	\$801,000	\$811,000	33	\$484	\$528	108%
Jan-22	5	10	8	0.4	\$818,888	\$749,000	\$762,250	14	\$571	\$646	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	4	-50%	\$732,868	-10.5%	\$615,000	-17.9%	\$618,750	-18.8%	69	393%	98%
Jan-22	8	-46.7%	\$818,888	17.5%	\$749,000	7%	\$762,250	10.9%	14	-50%	112%
Jan-21	15	200%	\$697,108	17.9%	\$700,000	16.9%	\$687,533	24.6%	28	21.7%	108%

Sales Activity and Price Trends

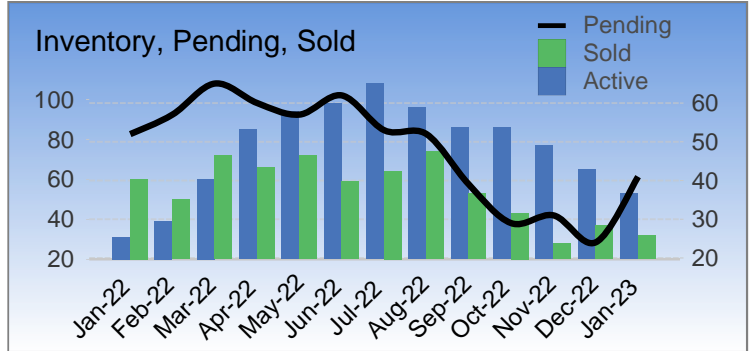
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	1	1	2
\$500-599K	0	0	0	2	4
\$600-699K	0	0	4	2	3
\$700-799K	2	6	6	0	0
\$800-899K	0	2	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	3	8	12	5	9

Presented by:



Market Activity Summary:

- Inventory: 55 units were listed for sale as of the last day of January - approximately 1.7 months of inventory.
- Sales Activity: 32 units were sold during January
- Median Sales Price: \$533,500 during January
- Average price per sq.ft. in January was \$372
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	53	41	32	1.7	\$647,030	\$533,500	\$536,885	28	\$365	\$372	99%
Dec-22	65	24	37	1.8	\$545,554	\$599,950	\$614,219	49	\$375	\$363	99%
Nov-22	77	31	28	1.9	\$608,472	\$619,975	\$628,711	53	\$375	\$342	98%
Oct-22	86	29	43	1.6	\$652,258	\$560,000	\$603,196	35	\$366	\$377	99%
Sep-22	86	39	53	1.4	\$634,465	\$615,000	\$613,296	28	\$358	\$386	100%
Aug-22	96	52	74	1.5	\$606,926	\$602,500	\$618,732	26	\$366	\$387	100%
Jul-22	108	53	64	1.7	\$610,591	\$630,000	\$680,955	21	\$376	\$409	102%
Jun-22	98	62	59	1.5	\$625,605	\$658,170	\$661,154	23	\$380	\$379	101%
May-22	94	57	72	1.4	\$681,207	\$647,000	\$667,609	15	\$360	\$401	103%
Apr-22	85	60	66	1.4	\$631,081	\$622,500	\$647,587	11	\$374	\$416	105%
Mar-22	60	65	72	1.0	\$686,896	\$651,000	\$668,786	15	\$376	\$425	105%
Feb-22	39	57	50	0.7	\$644,495	\$667,500	\$652,982	23	\$388	\$408	104%
Jan-22	31	52	60	0.5	\$671,183	\$650,000	\$674,191	30	\$405	\$398	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	32	-46.7%	\$647,030	-3.6%	\$533,500	-17.9%	\$536,885	-20.4%	28	-6.67%	99%
Jan-22	60	46.3%	\$671,183	17.6%	\$650,000	13%	\$674,191	20.6%	30	173%	104%
Jan-21	41	-14.6%	\$570,819	18.2%	\$575,000	23.7%	\$559,244	14%	11	-68.6%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	33	14	29	88	96
\$500-599K	25	39	43	22	22
\$600-699K	23	61	16	21	9
\$700-799K	3	18	13	2	2
\$800-899K	3	13	0	0	0
\$900-999K	0	15	0	0	0
\$1-1.299M	0	6	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	87	166	101	133	129

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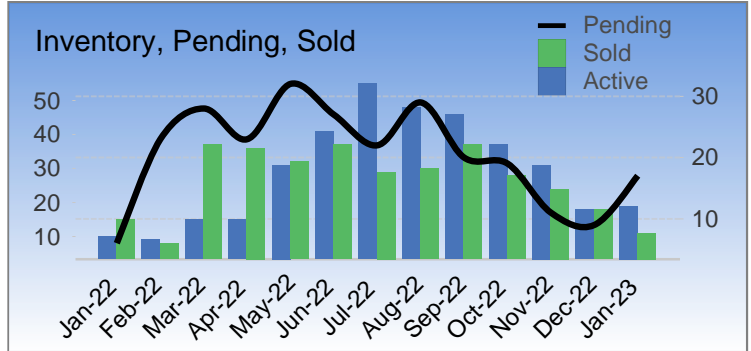
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of January - approximately 1.1 months of inventory.
- Sales Activity: 11 units were sold during January
- Median Sales Price: \$989,000 during January
- Average price per sq.ft. in January was \$606
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	19	17	11	1.1	\$1,067,212	\$989,000	\$1,067,272	42	\$589	\$606	101%
Dec-22	18	9	18	0.8	\$1,191,190	\$1,075,000	\$1,118,694	35	\$570	\$616	100%
Nov-22	31	11	24	1.1	\$1,112,390	\$927,500	\$1,000,583	22	\$572	\$621	100%
Oct-22	37	19	28	1.2	\$1,103,029	\$930,000	\$987,455	24	\$600	\$640	100%
Sep-22	46	20	37	1.4	\$1,005,852	\$1,065,000	\$1,085,054	28	\$605	\$681	100%
Aug-22	48	29	30	1.5	\$1,044,522	\$1,127,500	\$1,147,148	27	\$632	\$612	100%
Jul-22	55	22	29	1.7	\$1,143,478	\$1,100,000	\$1,136,541	18	\$659	\$628	101%
Jun-22	41	27	37	1.2	\$1,085,579	\$1,190,000	\$1,203,783	10	\$613	\$730	108%
May-22	31	32	32	0.9	\$1,108,915	\$1,287,500	\$1,226,196	9	\$631	\$786	115%
Apr-22	15	23	36	0.6	\$1,084,690	\$1,255,000	\$1,329,188	8	\$641	\$796	119%
Mar-22	15	28	37	0.8	\$1,107,945	\$1,135,000	\$1,164,567	9	\$683	\$753	114%
Feb-22	9	23	8	0.5	\$1,038,571	\$1,012,500	\$1,051,500	6	\$624	\$683	111%
Jan-22	10	6	15	0.4	\$1,052,254	\$1,150,000	\$1,122,066	15	\$745	\$652	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	11	-26.7%	\$1,067,212	1.42%	\$989,000	-14%	\$1,067,272	-4.88%	42	180%	101%
Jan-22	15	-54.5%	\$1,052,254	7.58%	\$1,150,000	21.1%	\$1,122,066	18.7%	15	-51.6%	108%
Jan-21	33	200%	\$978,096	27.2%	\$950,000	23.4%	\$945,647	25.8%	31	-45.6%	102%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	3	3	0
\$500-599K	0	0	2	5	11
\$600-699K	0	0	3	5	6
\$700-799K	6	6	18	3	3
\$800-899K	6	6	14	3	12
\$900-999K	6	3	12	6	3
\$1-1.299M	12	12	30	3	3
\$1.3-1.699M	0	6	9	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	3	0	0	0	0
>3M	0	0	0	0	0
Total	33	33	91	28	38

Presented by:



Includes Pleasant Hill and Pacheco

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Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of January - approximately 0.9 months of inventory.
- Sales Activity: 19 units were sold during January
- Median Sales Price: \$1,480,000 during January
- Average price per sq.ft. in January was \$754
- Average Days-on-Market (DOM) is approximately 43 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	23	22	19	0.9	\$2,106,884	\$1,480,000	\$1,652,612	43	\$868	\$754	98%
Dec-22	34	18	21	1.1	\$2,252,967	\$1,537,000	\$1,555,333	36	\$814	\$745	96%
Nov-22	38	22	35	1.0	\$1,831,286	\$1,630,000	\$1,779,436	42	\$792	\$747	95%
Oct-22	57	33	38	1.2	\$2,121,968	\$1,599,000	\$1,884,507	28	\$825	\$770	98%
Sep-22	84	39	48	1.5	\$2,050,414	\$1,600,000	\$1,830,473	31	\$823	\$795	96%
Aug-22	79	40	57	1.3	\$1,977,441	\$1,580,000	\$1,705,921	25	\$826	\$797	98%
Jul-22	87	52	61	1.3	\$1,819,407	\$1,705,000	\$1,889,860	18	\$841	\$840	98%
Jun-22	91	59	69	1.4	\$2,155,484	\$1,750,000	\$2,001,955	14	\$836	\$888	102%
May-22	73	54	74	1.2	\$1,985,243	\$2,012,500	\$2,372,822	8	\$866	\$948	110%
Apr-22	47	74	51	1.0	\$2,154,934	\$2,015,000	\$2,348,145	6	\$874	\$1,005	118%
Mar-22	27	55	53	0.7	\$2,098,774	\$2,050,000	\$2,312,239	7	\$875	\$993	119%
Feb-22	12	44	33	0.3	\$2,035,923	\$1,765,000	\$2,113,845	12	\$843	\$900	113%
Jan-22	12	29	24	0.3	\$1,991,834	\$1,825,000	\$1,917,625	7	\$815	\$840	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	19	-20.8%	\$2,106,884	5.78%	\$1,480,000	-18.9%	\$1,652,612	-13.8%	43	514%	98%
Jan-22	24	-52%	\$1,991,834	41%	\$1,825,000	29.2%	\$1,917,625	20.8%	7	-41.7%	111%
Jan-21	50	100%	\$1,412,456	1.44%	\$1,412,500	18.7%	\$1,587,531	9.36%	12	-63.6%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	2	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	3	18
\$900-999K	0	0	6	9	24
\$1-1.299M	18	3	46	36	36
\$1.3-1.699M	27	27	45	6	12
\$1.7-1.999M	6	21	6	12	3
\$2-2.999M	0	15	23	6	6
>3M	6	6	6	3	0
Total	57	72	134	75	99

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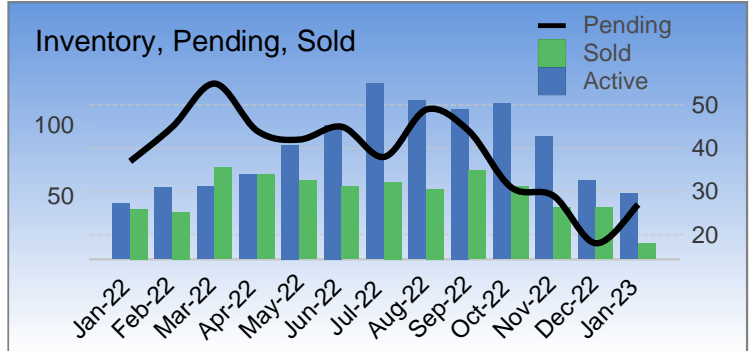
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Market Activity Summary:

- Inventory: 53 units were listed for sale as of the last day of January - approximately 1.6 months of inventory.
- Sales Activity: 17 units were sold during January
- Median Sales Price: \$633,000 during January
- Average price per sq.ft. in January was \$469
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	52	27	17	1.6	\$653,322	\$633,000	\$700,294	50	\$471	\$469	99%
Dec-22	61	18	42	1.3	\$910,877	\$647,500	\$720,595	43	\$487	\$527	100%
Nov-22	92	29	42	1.8	\$669,543	\$665,500	\$724,393	25	\$496	\$514	102%
Oct-22	115	31	57	2.0	\$731,974	\$660,000	\$720,642	29	\$511	\$549	102%
Sep-22	111	44	68	1.9	\$700,088	\$691,250	\$706,996	30	\$502	\$499	102%
Aug-22	117	49	55	2.1	\$722,022	\$730,000	\$813,078	21	\$504	\$534	105%
Jul-22	129	38	60	2.2	\$731,164	\$652,500	\$688,510	22	\$499	\$566	107%
Jun-22	100	45	57	1.7	\$725,074	\$818,888	\$860,995	16	\$512	\$590	110%
May-22	86	42	61	1.4	\$751,218	\$805,000	\$834,499	16	\$531	\$557	111%
Apr-22	65	44	65	1.2	\$729,594	\$840,000	\$844,657	19	\$487	\$590	113%
Mar-22	57	55	70	1.2	\$729,374	\$780,500	\$863,412	14	\$500	\$614	114%
Feb-22	56	45	39	1.2	\$733,728	\$765,000	\$758,894	22	\$537	\$543	112%
Jan-22	45	37	41	0.8	\$658,901	\$680,000	\$696,432	21	\$505	\$511	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	17	-58.5%	\$653,322	-0.847%	\$633,000	-6.91%	\$700,294	0.555%	50	138%	99%
Jan-22	41	-19.6%	\$658,901	10.7%	\$680,000	17.2%	\$696,432	8.1%	21	-8.7%	107%
Jan-21	51	6.25%	\$595,397	9.94%	\$580,000	6.42%	\$644,230	8.16%	23	-14.8%	107%

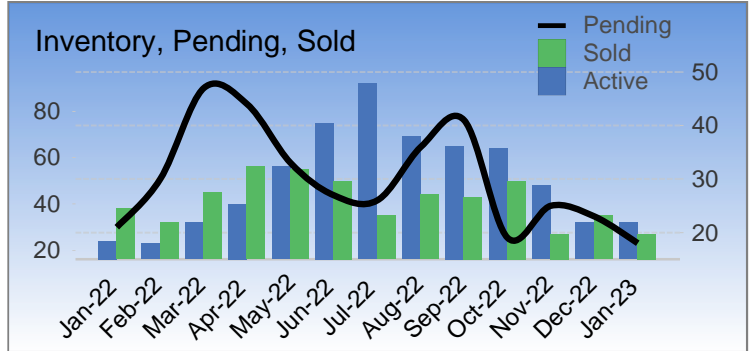
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	8	6	39	59	69
\$500-599K	19	35	57	50	20
\$600-699K	12	29	21	21	18
\$700-799K	9	29	13	12	3
\$800-899K	8	18	13	5	2
\$900-999K	3	6	15	8	0
\$1-1.299M	10	7	4	1	0
\$1.3-1.699M	3	2	2	4	1
\$1.7-1.999M	1	1	0	2	0
\$2-2.999M	0	1	2	0	0
>3M	0	0	0	0	0
Total	73	134	166	162	113

Presented by:

Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of January - approximately 1.1 months of inventory.
- Sales Activity: 27 units were sold during January
- Median Sales Price: \$790,000 during January
- Average price per sq.ft. in January was \$563
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	32	18	27	1.1	\$847,958	\$790,000	\$799,685	26	\$633	\$563	101%
Dec-22	32	23	35	0.9	\$845,045	\$847,000	\$872,753	36	\$654	\$575	99%
Nov-22	48	25	27	1.3	\$851,598	\$860,000	\$909,851	21	\$627	\$602	103%
Oct-22	64	19	50	1.4	\$852,733	\$870,875	\$901,671	38	\$614	\$582	100%
Sep-22	65	41	43	1.6	\$890,999	\$810,000	\$867,534	31	\$600	\$635	104%
Aug-22	69	36	44	1.6	\$859,194	\$825,000	\$869,477	23	\$625	\$612	102%
Jul-22	92	26	35	2.0	\$888,191	\$950,000	\$1,034,385	17	\$630	\$687	112%
Jun-22	75	27	50	1.4	\$872,195	\$891,000	\$1,013,789	14	\$631	\$683	113%
May-22	56	33	55	1.1	\$933,647	\$1,030,000	\$1,066,498	9	\$621	\$747	117%
Apr-22	40	44	56	0.9	\$922,466	\$1,040,000	\$1,104,992	10	\$635	\$765	119%
Mar-22	32	47	45	0.8	\$932,401	\$952,000	\$980,766	9	\$630	\$732	120%
Feb-22	23	30	32	0.6	\$880,167	\$999,000	\$1,085,906	9	\$613	\$731	120%
Jan-22	24	21	38	0.5	\$861,182	\$917,500	\$952,494	15	\$610	\$690	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	27	-28.9%	\$847,958	-1.54%	\$790,000	-13.9%	\$799,685	-16%	26	73.3%	101%
Jan-22	38	-5%	\$861,182	11.7%	\$917,500	16%	\$952,494	18%	15	36.4%	111%
Jan-21	40	53.8%	\$771,152	3.93%	\$791,252	14.9%	\$806,909	9.11%	11	-35.3%	108%

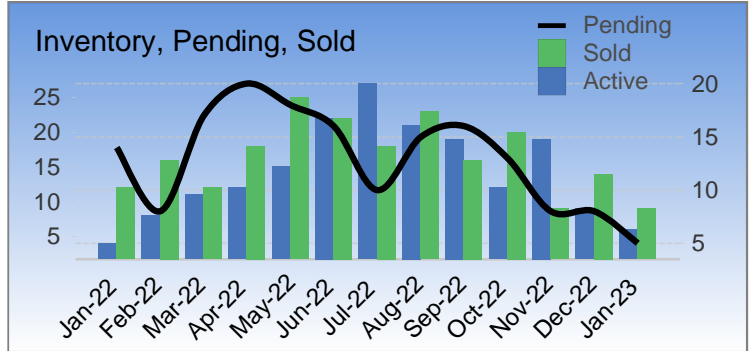
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	0	0	2	4
\$500-599K	3	1	0	6	28
\$600-699K	5	3	15	27	33
\$700-799K	25	17	32	15	6
\$800-899K	15	11	28	6	8
\$900-999K	7	27	12	6	6
\$1-1.299M	4	15	4	0	4
\$1.3-1.699M	0	0	0	2	0
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	61	76	91	64	89

Presented by:

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of January - approximately 0.7 months of inventory.
- Sales Activity: 9 units were sold during January
- Median Sales Price: \$745,000 during January
- Average price per sq.ft. in January was \$628
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 96% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	6	5	9	0.7	\$767,354	\$745,000	\$749,305	50	\$576	\$628	96%
Dec-22	9	8	14	0.6	\$879,983	\$770,000	\$767,642	17	\$597	\$635	100%
Nov-22	19	8	9	1.3	\$784,789	\$838,000	\$829,444	21	\$652	\$641	102%
Oct-22	12	13	20	0.6	\$731,186	\$802,500	\$819,550	26	\$595	\$623	101%
Sep-22	19	16	16	1.0	\$803,944	\$757,500	\$774,437	22	\$606	\$637	100%
Aug-22	21	15	23	1.0	\$772,416	\$830,000	\$825,478	25	\$607	\$630	101%
Jul-22	27	10	18	1.3	\$830,625	\$849,500	\$831,888	23	\$617	\$663	103%
Jun-22	22	16	22	1.0	\$860,876	\$860,000	\$902,329	14	\$619	\$727	107%
May-22	15	18	25	0.9	\$862,971	\$975,000	\$957,111	8	\$616	\$740	110%
Apr-22	12	20	18	0.8	\$850,951	\$977,500	\$987,500	8	\$638	\$732	113%
Mar-22	11	17	12	0.8	\$864,075	\$890,000	\$933,041	9	\$601	\$718	109%
Feb-22	8	8	16	0.5	\$840,200	\$900,000	\$918,187	10	\$651	\$683	109%
Jan-22	4	14	12	0.2	\$851,069	\$895,000	\$863,342	14	\$603	\$695	105%

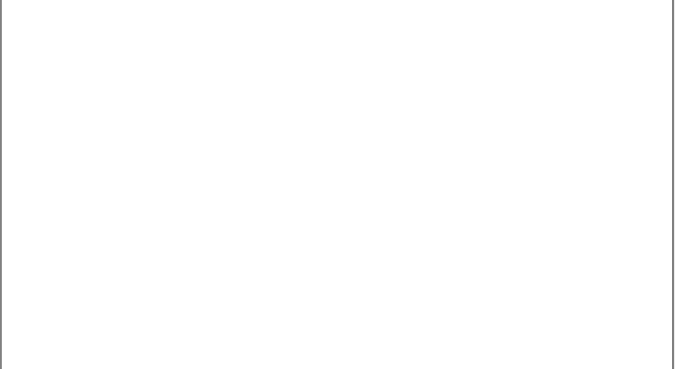
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	9	-25%	\$767,354	-9.84%	\$745,000	-16.8%	\$749,305	-13.2%	50	257%	96%
Jan-22	12	-47.8%	\$851,069	14.6%	\$895,000	17.3%	\$863,342	14%	14	-17.6%	105%
Jan-21	23	64.3%	\$742,619	10.3%	\$763,000	14.7%	\$756,995	11.9%	17	54.5%	107%

Sales Activity and Price Trends

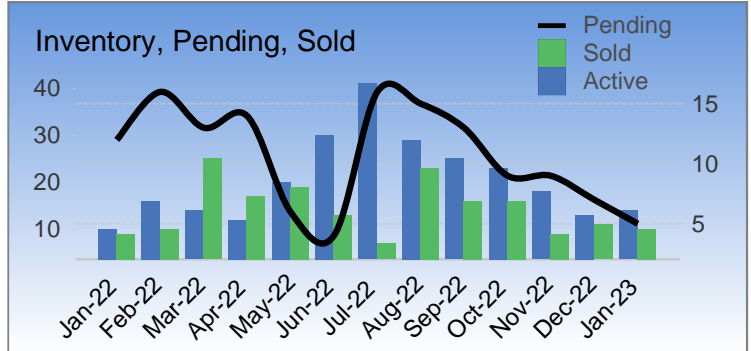
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	1	1	0	0	6
\$600-699K	1	1	5	7	9
\$700-799K	5	1	8	5	0
\$800-899K	1	3	6	0	0
\$900-999K	1	3	0	0	0
\$1-1.299M	0	1	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	9	10	19	12	15

Presented by:



Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of January - approximately 1.4 months of inventory.
- Sales Activity: 10 units were sold during January
- Median Sales Price: \$550,000 during January
- Average price per sq.ft. in January was \$458
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 97% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	14	5	10	1.4	\$564,377	\$550,000	\$562,850	37	\$531	\$458	97%
Dec-22	13	7	11	1.3	\$518,622	\$565,000	\$571,727	35	\$531	\$484	103%
Nov-22	18	9	9	1.5	\$606,056	\$550,000	\$559,655	30	\$511	\$458	99%
Oct-22	23	9	16	1.3	\$650,317	\$610,000	\$624,125	39	\$501	\$505	98%
Sep-22	25	13	16	1.7	\$648,821	\$660,000	\$621,025	24	\$495	\$516	101%
Aug-22	29	15	23	2.1	\$603,304	\$615,000	\$614,021	25	\$516	\$529	101%
Jul-22	41	16	7	3.3	\$631,712	\$610,000	\$635,707	22	\$529	\$509	104%
Jun-22	30	4	13	1.9	\$573,109	\$670,000	\$644,923	17	\$536	\$540	107%
May-22	20	6	19	1.0	\$655,759	\$690,000	\$682,035	18	\$505	\$582	110%
Apr-22	12	14	17	0.7	\$650,160	\$675,000	\$685,955	13	\$533	\$608	111%
Mar-22	14	13	25	1.0	\$606,401	\$690,000	\$690,100	9	\$541	\$559	110%
Feb-22	16	16	10	1.1	\$654,534	\$735,000	\$698,800	53	\$492	\$464	105%
Jan-22	10	12	9	0.6	\$629,640	\$570,000	\$608,000	20	\$463	\$543	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	10	11.1%	\$564,377	-10.4%	\$550,000	-3.51%	\$562,850	-7.43%	37	85%	97%
Jan-22	9	0%	\$629,640	10.1%	\$570,000	8.57%	\$608,000	16.5%	20	-16.7%	103%
Jan-21	9	-50%	\$572,018	23.3%	\$525,000	1.69%	\$521,888	3.73%	24	-33.3%	103%

Sales Activity and Price Trends

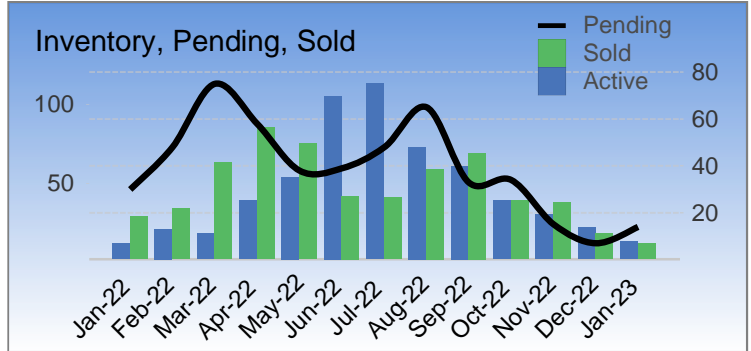
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	0	3	8	15
\$500-599K	4	5	6	8	2
\$600-699K	2	2	0	2	0
\$700-799K	2	1	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	10	8	9	18	17

Presented by:



Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of January - approximately 0.6 months of inventory.
- Sales Activity: 12 units were sold during January
- Median Sales Price: \$1,516,500 during January
- Average price per sq.ft. in January was \$714
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 97% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	13	14	12	0.6	\$1,818,924	\$1,516,500	\$1,730,000	19	\$765	\$714	97%
Dec-22	22	7	18	0.7	\$1,926,544	\$1,510,000	\$1,636,666	45	\$755	\$697	96%
Nov-22	30	15	38	0.6	\$1,533,342	\$1,587,500	\$1,640,282	26	\$758	\$715	97%
Oct-22	39	34	39	0.7	\$1,801,823	\$1,720,000	\$1,816,307	28	\$747	\$718	98%
Sep-22	61	33	69	1.1	\$1,960,451	\$1,760,000	\$1,820,376	31	\$747	\$756	98%
Aug-22	73	65	59	1.6	\$1,848,403	\$1,800,000	\$1,844,918	28	\$754	\$711	97%
Jul-22	113	48	41	2.1	\$1,848,309	\$1,750,000	\$1,929,128	20	\$759	\$754	99%
Jun-22	105	39	42	1.6	\$1,973,316	\$1,987,500	\$2,057,404	12	\$772	\$827	105%
May-22	54	38	75	0.7	\$2,027,958	\$2,150,000	\$2,233,191	7	\$777	\$874	113%
Apr-22	39	58	85	0.6	\$2,013,338	\$2,075,000	\$2,209,785	6	\$784	\$902	116%
Mar-22	18	75	63	0.4	\$1,906,857	\$2,125,000	\$2,174,073	7	\$764	\$896	117%
Feb-22	21	48	34	0.6	\$1,939,768	\$1,910,000	\$2,015,161	10	\$791	\$879	116%
Jan-22	12	30	29	0.3	\$1,730,046	\$2,115,000	\$2,146,258	7	\$769	\$801	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	12	-58.6%	\$1,818,924	5.14%	\$1,516,500	-28.3%	\$1,730,000	-19.4%	19	171%	97%
Jan-22	29	-19.4%	\$1,730,046	23.5%	\$2,115,000	56.4%	\$2,146,258	47.3%	7	-50%	112%
Jan-21	36	24.1%	\$1,401,263	11.9%	\$1,352,500	21.8%	\$1,456,890	16%	14	-50%	107%

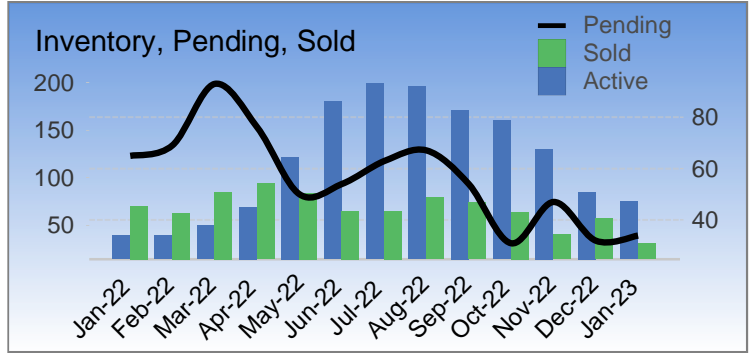
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	1	1	0
\$700-799K	0	0	1	3	1
\$800-899K	0	0	0	5	2
\$900-999K	0	0	0	2	2
\$1-1.299M	2	1	12	7	18
\$1.3-1.699M	6	3	14	7	8
\$1.7-1.999M	1	8	3	1	0
\$2-2.999M	2	14	4	3	1
>3M	1	2	0	0	0
Total	12	28	35	29	33

Presented by:

Market Activity Summary:

- Inventory: 76 units were listed for sale as of the last day of January - approximately 1.8 months of inventory.
- Sales Activity: 31 units were sold during January
- Median Sales Price: \$675,000 during January
- Average price per sq.ft. in January was \$336
- Average Days-on-Market (DOM) is approximately 63 days
- Sold over Asking: On average, buyers paid 97% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	75	34	31	1.8	\$753,011	\$675,000	\$676,989	63	\$391	\$336	97%
Dec-22	85	32	57	1.6	\$695,948	\$699,000	\$730,200	48	\$392	\$336	98%
Nov-22	130	47	40	2.2	\$797,338	\$672,500	\$695,380	41	\$379	\$341	98%
Oct-22	160	31	64	2.2	\$776,145	\$670,000	\$675,384	41	\$372	\$356	99%
Sep-22	171	54	74	2.4	\$764,659	\$695,000	\$722,522	31	\$369	\$355	98%
Aug-22	196	67	79	2.9	\$776,603	\$700,000	\$753,503	29	\$375	\$349	98%
Jul-22	199	63	65	2.8	\$777,110	\$749,950	\$773,696	21	\$375	\$382	99%
Jun-22	180	54	65	2.2	\$786,026	\$742,000	\$817,847	13	\$379	\$399	103%
May-22	122	50	84	1.4	\$821,666	\$855,000	\$887,648	10	\$389	\$407	105%
Apr-22	69	76	94	0.9	\$844,551	\$792,000	\$854,988	12	\$429	\$418	105%
Mar-22	50	93	85	0.7	\$862,362	\$815,000	\$866,576	10	\$449	\$421	108%
Feb-22	39	69	63	0.5	\$785,058	\$735,000	\$775,506	12	\$467	\$405	105%
Jan-22	39	65	70	0.5	\$803,842	\$752,500	\$770,571	19	\$477	\$359	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	31	-55.7%	\$753,011	-6.32%	\$675,000	-10.3%	\$676,989	-12.1%	63	232%	97%
Jan-22	70	29.6%	\$803,842	29.6%	\$752,500	28.6%	\$770,571	17.7%	19	-24%	103%
Jan-21	54	-29.9%	\$620,120	8.25%	\$585,000	19.6%	\$654,897	27.6%	25	-46.8%	103%

Sales Activity and Price Trends

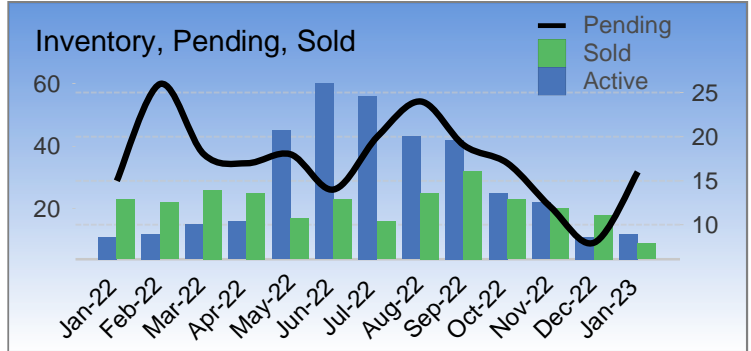
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	4	5	14	42	39
\$500-599K	7	7	16	27	20
\$600-699K	7	13	6	5	2
\$700-799K	5	14	8	0	0
\$800-899K	4	15	3	0	0
\$900-999K	1	4	3	0	0
\$1-1.299M	2	6	1	2	1
\$1.3-1.699M	0	0	2	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	30	65	53	76	62

Presented by:



Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 0.8 months of inventory.
- Sales Activity: 9 units were sold during January
- Median Sales Price: \$1,306,500 during January
- Average price per sq.ft. in January was \$718
- Average Days-on-Market (DOM) is approximately 49 days
- Sold over Asking: On average, buyers paid 97% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	12	16	9	0.8	\$1,345,160	\$1,306,500	\$1,203,055	49	\$758	\$718	97%
Dec-22	11	8	18	0.6	\$1,087,378	\$1,225,000	\$1,271,277	27	\$740	\$750	101%
Nov-22	22	12	20	0.9	\$1,297,718	\$1,242,500	\$1,323,945	31	\$785	\$689	96%
Oct-22	25	17	23	1.0	\$1,297,752	\$1,410,000	\$1,355,056	26	\$780	\$719	99%
Sep-22	42	19	32	1.8	\$1,337,723	\$1,299,500	\$1,302,503	31	\$764	\$729	98%
Aug-22	43	24	25	2.2	\$1,277,101	\$1,323,000	\$1,312,740	34	\$757	\$748	95%
Jul-22	56	20	16	3.0	\$1,442,460	\$1,357,500	\$1,462,812	20	\$769	\$807	101%
Jun-22	60	14	23	2.9	\$1,291,986	\$1,370,000	\$1,382,173	14	\$803	\$832	107%
May-22	45	18	17	2.0	\$1,429,294	\$1,590,000	\$1,450,529	11	\$787	\$905	111%
Apr-22	16	17	25	0.7	\$1,300,814	\$1,520,000	\$1,679,780	10	\$787	\$931	116%
Mar-22	15	18	26	0.7	\$1,565,372	\$1,592,654	\$1,584,896	9	\$839	\$892	115%
Feb-22	12	26	22	0.5	\$1,333,206	\$1,663,650	\$1,622,195	6	\$873	\$838	118%
Jan-22	11	15	23	0.4	\$1,352,207	\$1,560,000	\$1,484,734	13	\$844	\$843	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	9	-60.9%	\$1,345,160	-0.521%	\$1,306,500	-16.2%	\$1,203,055	-19%	49	277%	97%
Jan-22	23	9.52%	\$1,352,207	36.5%	\$1,560,000	47.2%	\$1,484,734	35.4%	13	62.5%	114%
Jan-21	21	90.9%	\$990,965	9.97%	\$1,060,000	19.1%	\$1,096,316	17.7%	8	-81.8%	111%

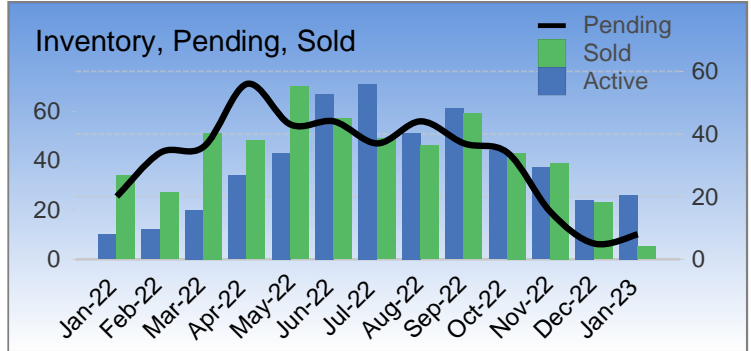
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	1	1	3
\$700-799K	0	0	1	1	7
\$800-899K	2	0	2	3	8
\$900-999K	0	2	4	0	4
\$1-1.299M	2	3	9	2	10
\$1.3-1.699M	5	10	3	1	2
\$1.7-1.999M	0	4	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	9	20	20	8	34

Presented by:

Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of January - approximately 1.2 months of inventory.
- Sales Activity: 5 units were sold during January
- Median Sales Price: \$1,400,000 during January
- Average price per sq.ft. in January was \$697
- Average Days-on-Market (DOM) is approximately 51 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-23	26	8	5	1.2	\$1,889,579	\$1,400,000	\$1,717,000	51	\$735	\$697	101%
Dec-22	24	5	23	0.7	\$2,107,166	\$1,450,000	\$1,462,978	24	\$728	\$707	100%
Nov-22	37	15	39	0.8	\$1,701,981	\$1,425,000	\$1,451,718	20	\$727	\$723	99%
Oct-22	44	34	43	1.0	\$1,527,999	\$1,500,000	\$1,565,754	22	\$727	\$731	101%
Sep-22	61	37	59	1.2	\$1,608,670	\$1,480,000	\$1,602,584	22	\$717	\$762	99%
Aug-22	51	44	46	1.0	\$1,560,427	\$1,402,500	\$1,486,396	20	\$733	\$765	101%
Jul-22	71	37	49	1.2	\$1,634,094	\$1,649,000	\$1,770,431	13	\$746	\$821	104%
Jun-22	67	44	57	1.1	\$1,753,642	\$1,571,040	\$1,692,676	10	\$734	\$841	109%
May-22	43	43	70	0.8	\$1,748,718	\$1,718,000	\$1,905,735	9	\$795	\$811	113%
Apr-22	34	56	48	0.8	\$1,791,898	\$1,850,000	\$1,898,011	10	\$792	\$885	120%
Mar-22	20	36	51	0.5	\$1,698,579	\$1,700,000	\$1,850,184	7	\$773	\$844	114%
Feb-22	12	34	27	0.3	\$1,574,255	\$1,690,000	\$1,806,574	8	\$697	\$849	116%
Jan-22	10	20	34	0.2	\$1,599,724	\$1,555,000	\$1,601,389	13	\$719	\$793	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	5	-85.3%	\$1,889,579	18.1%	\$1,400,000	-9.97%	\$1,717,000	7.22%	51	292%	101%
Jan-22	34	-19%	\$1,599,724	13%	\$1,555,000	24.6%	\$1,601,389	22.5%	13	-50%	110%
Jan-21	42	44.8%	\$1,415,435	11.8%	\$1,247,500	15.5%	\$1,307,641	7.92%	26	-18.8%	102%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	2	0	0
\$700-799K	0	0	4	0	6
\$800-899K	0	2	2	4	4
\$900-999K	0	2	8	14	6
\$1-1.299M	4	10	24	18	22
\$1.3-1.699M	4	24	24	10	6
\$1.7-1.999M	0	20	10	8	2
\$2-2.999M	0	4	2	0	0
>3M	2	2	0	0	2
Total	10	64	76	54	48

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