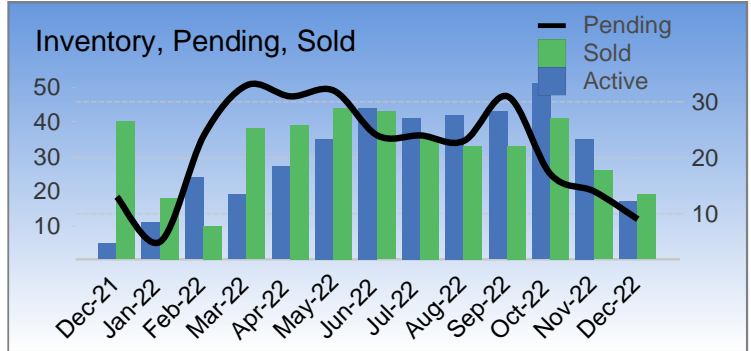


Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 19 units were sold during December
- Median Sales Price: \$1,325,000 during December
- Average price per sq.ft. in December was \$770
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 104% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	17	9	19	0.6	\$946,462	\$1,325,000	\$1,407,684	27	\$682	\$770	104%
Nov-22	35	14	26	1.1	\$1,168,678	\$1,350,000	\$1,360,277	22	\$739	\$759	107%
Oct-22	51	17	41	1.4	\$1,415,471	\$1,362,000	\$1,420,336	19	\$746	\$817	112%
Sep-22	43	31	33	1.3	\$1,326,621	\$1,375,000	\$1,386,340	35	\$743	\$800	109%
Aug-22	42	23	33	1.2	\$1,304,866	\$1,625,000	\$1,514,075	15	\$751	\$770	113%
Jul-22	41	24	35	1.0	\$1,374,788	\$1,456,000	\$1,480,721	18	\$742	\$895	117%
Jun-22	44	24	43	1.0	\$1,323,845	\$1,500,000	\$1,500,127	14	\$729	\$909	123%
May-22	35	32	44	0.9	\$1,303,747	\$1,650,000	\$1,689,095	11	\$768	\$924	126%
Apr-22	27	31	39	0.9	\$1,309,098	\$1,436,000	\$1,545,771	11	\$727	\$1,012	135%
Mar-22	19	33	38	0.9	\$1,092,731	\$1,515,000	\$1,546,775	9	\$744	\$924	130%
Feb-22	24	24	10	1.1	\$1,275,409	\$1,475,000	\$1,652,000	9	\$698	\$936	122%
Jan-22	11	5	18	0.3	\$1,334,846	\$1,550,000	\$1,571,961	20	\$696	\$807	114%
Dec-21	5	13	40	0.1	\$1,180,555	\$1,290,000	\$1,330,975	20	\$644	\$879	123%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	19	-52.5%	\$946,462	-19.8%	\$1,325,000	2.71%	\$1,407,684	5.76%	27	35%	104%
Dec-21	40	-23.1%	\$1,180,555	1.74%	\$1,290,000	2.06%	\$1,330,975	6.45%	20	42.9%	123%
Dec-20	52	148%	\$1,160,310	-5.75%	\$1,264,000	14.9%	\$1,250,367	4.11%	14	-46.2%	107%

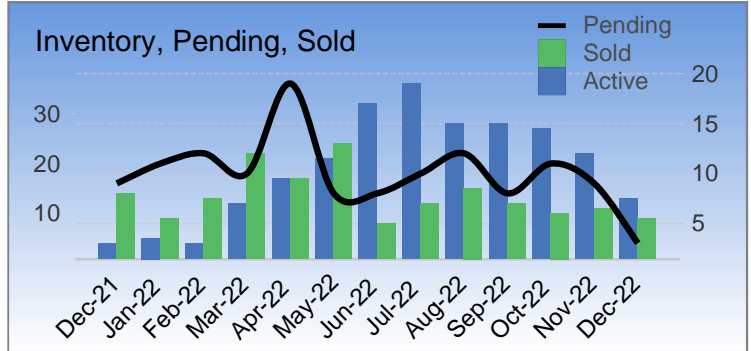
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	1	0	3
\$500-599K	0	1	1	1	3
\$600-699K	0	6	5	9	7
\$700-799K	0	7	9	10	21
\$800-899K	0	12	14	23	34
\$900-999K	0	12	19	28	40
\$1-1.299M	0	83	128	145	138
\$1.3-1.699M	0	141	196	88	84
\$1.7-1.999M	0	41	57	26	14
\$2-2.999M	0	45	34	12	7
>3M	0	4	3	2	0
Total	0	353	467	344	351

Presented by:

Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of December - approximately 1.3 months of inventory.
- Sales Activity: 9 units were sold during December
- Median Sales Price: \$2,090,000 during December
- Average price per sq.ft. in December was \$722
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 96% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	13	3	9	1.3	\$3,449,000	\$2,090,000	\$2,711,666	29	\$914	\$722	96%
Nov-22	22	9	11	2.0	\$3,701,430	\$2,235,000	\$2,546,818	31	\$901	\$807	97%
Oct-22	27	11	10	2.2	\$3,216,467	\$2,412,000	\$2,391,900	45	\$900	\$714	97%
Sep-22	28	8	12	2.2	\$3,433,416	\$2,890,000	\$3,597,816	40	\$904	\$764	98%
Aug-22	28	12	15	2.4	\$2,999,038	\$2,220,000	\$2,815,033	25	\$841	\$773	98%
Jul-22	36	10	12	2.5	\$3,479,279	\$2,849,500	\$2,983,416	13	\$850	\$925	101%
Jun-22	32	8	8	2.0	\$3,194,199	\$2,900,000	\$3,103,112	11	\$838	\$851	104%
May-22	21	8	24	1.0	\$2,858,320	\$3,050,500	\$3,124,875	11	\$860	\$881	105%
Apr-22	17	19	17	1.0	\$3,526,815	\$3,250,000	\$3,058,870	8	\$815	\$872	109%
Mar-22	12	10	22	0.8	\$3,247,941	\$2,811,000	\$3,206,272	12	\$810	\$980	106%
Feb-22	4	12	13	0.3	\$3,006,562	\$3,000,000	\$2,979,218	26	\$774	\$911	109%
Jan-22	5	11	9	0.4	\$2,769,461	\$3,010,000	\$3,241,666	38	\$840	\$700	105%
Dec-21	4	9	14	0.2	\$3,132,985	\$2,782,500	\$2,976,142	26	\$967	\$786	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	9	-35.7%	\$3,449,000	10.1%	\$2,090,000	-24.9%	\$2,711,666	-8.89%	29	11.5%	96%
Dec-21	14	-53.3%	\$3,132,985	21.7%	\$2,782,500	39.1%	\$2,976,142	41.2%	26	8.33%	103%
Dec-20	30	173%	\$2,573,800	19.1%	\$2,000,000	13.2%	\$2,107,637	-0.417%	24	-57.9%	102%

Sales Activity and Price Trends

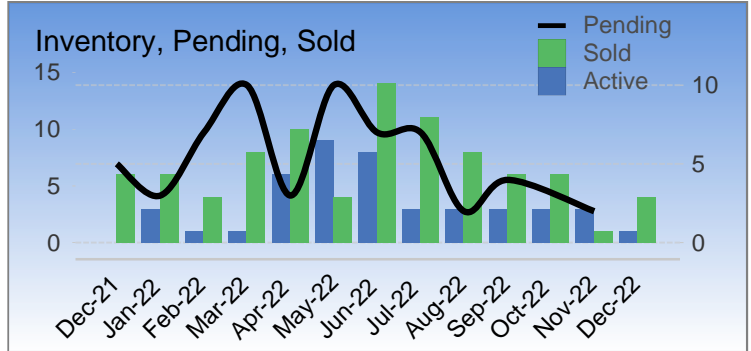
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	1	0	0	0
\$900-999K	0	0	0	1	1
\$1-1.299M	0	0	2	9	17
\$1.3-1.699M	0	8	16	57	59
\$1.7-1.999M	0	14	33	61	48
\$2-2.999M	0	69	153	83	61
>3M	0	66	83	23	16
Total	0	158	287	234	202

Presented by:



Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of December - approximately 0.3 months of inventory.
- Sales Activity: 4 units were sold during December
- Median Sales Price: \$1,300,000 during December
- Average price per sq.ft. in December was \$1,024
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 126% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	1	0	4	0.3	\$1,398,888	\$1,300,000	\$1,292,900	18	\$1,387	\$1,024	126%
Nov-22	3	2	1	0.7	\$1,034,500	\$950,000	\$950,000	12	\$870	\$791	106%
Oct-22	3	0	6	0.5	\$1,296,500	\$1,112,500	\$1,171,000	9	\$841	\$1,074	123%
Sep-22	3	4	6	0.4	\$947,500	\$1,109,500	\$1,134,833	32	\$898	\$953	105%
Aug-22	3	2	8	0.4	\$1,114,333	\$1,525,000	\$1,593,750	18	\$827	\$937	111%
Jul-22	3	7	11	0.3	\$1,226,571	\$1,485,000	\$1,469,989	20	\$858	\$991	116%
Jun-22	8	7	14	0.9	\$1,247,100	\$1,640,000	\$1,553,928	10	\$889	\$1,163	121%
May-22	9	10	4	1.2	\$1,304,119	\$1,680,000	\$1,707,000	10	\$901	\$1,158	151%
Apr-22	6	3	10	0.8	\$1,239,625	\$1,350,000	\$1,396,000	13	\$873	\$1,123	133%
Mar-22	1	10	8	0.2	\$1,191,454	\$1,487,500	\$1,543,111	11	\$565	\$1,192	138%
Feb-22	1	7	4	0.2	\$1,091,148	\$1,400,000	\$1,608,750	11	\$864	\$1,322	133%
Jan-22	3	3	6	0.4	\$1,115,857	\$1,422,500	\$1,440,833	13	\$871	\$1,056	129%
Dec-21	0	5	6	0.0	\$1,161,333	\$1,535,000	\$1,566,666	14	-	\$1,146	135%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	4	-33.3%	\$1,398,888	20.5%	\$1,300,000	-15.3%	\$1,292,900	-17.5%	18	28.6%	126%
Dec-21	6	100%	\$1,161,333	12.3%	\$1,535,000	11.6%	\$1,566,666	16.5%	14	250%	135%
Dec-20	3	0%	\$1,034,500	-17.2%	\$1,375,000	52.8%	\$1,345,000	24.2%	4	-82.6%	126%

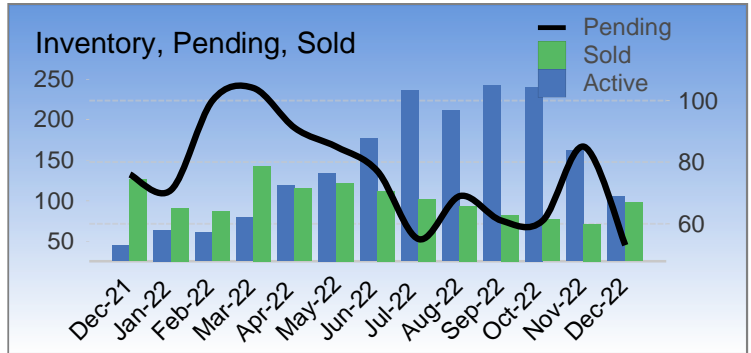
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	1	1	2
\$700-799K	0	1	0	2	3
\$800-899K	0	2	3	8	7
\$900-999K	0	5	7	5	14
\$1-1.299M	0	21	26	19	30
\$1.3-1.699M	0	30	36	21	22
\$1.7-1.999M	0	9	19	8	1
\$2-2.999M	0	7	12	1	2
>3M	0	0	0	0	0
Total	0	75	104	65	81

Presented by:

Market Activity Summary:

- Inventory: 110 units were listed for sale as of the last day of December - approximately 1.3 months of inventory.
- Sales Activity: 98 units were sold during December
- Median Sales Price: \$597,000 during December
- Average price per sq.ft. in December was \$320
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	105	53	98	1.3	\$627,564	\$597,000	\$621,829	42	\$326	\$320	99%
Nov-22	162	85	71	2.2	\$626,209	\$600,000	\$613,619	32	\$330	\$343	100%
Oct-22	240	61	77	2.9	\$661,886	\$625,000	\$640,815	41	\$328	\$353	99%
Sep-22	242	61	82	2.6	\$660,835	\$627,500	\$649,818	35	\$330	\$343	100%
Aug-22	211	69	93	2.1	\$637,550	\$639,000	\$650,325	23	\$338	\$363	99%
Jul-22	236	55	102	2.2	\$675,407	\$646,000	\$657,451	21	\$340	\$364	102%
Jun-22	177	77	112	1.6	\$643,970	\$657,500	\$677,766	18	\$353	\$379	102%
May-22	134	85	122	1.1	\$669,056	\$686,000	\$700,136	17	\$349	\$377	105%
Apr-22	119	91	115	1.1	\$670,081	\$695,000	\$709,967	12	\$359	\$374	107%
Mar-22	79	104	143	0.8	\$673,373	\$720,000	\$720,833	16	\$337	\$367	105%
Feb-22	61	100	87	0.7	\$685,900	\$715,000	\$710,878	18	\$353	\$360	105%
Jan-22	64	71	91	0.6	\$650,742	\$655,000	\$653,356	21	\$346	\$353	103%
Dec-21	45	76	126	0.4	\$658,486	\$687,000	\$677,516	19	\$341	\$351	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	98	-22.2%	\$627,564	-4.7%	\$597,000	-13.1%	\$621,829	-8.22%	42	121%	99%
Dec-21	126	-12.5%	\$658,486	22.9%	\$687,000	24.9%	\$677,516	20.4%	19	35.7%	103%
Dec-20	144	53.2%	\$535,630	13%	\$550,000	14.2%	\$562,617	18.4%	14	-50%	104%

Sales Activity and Price Trends

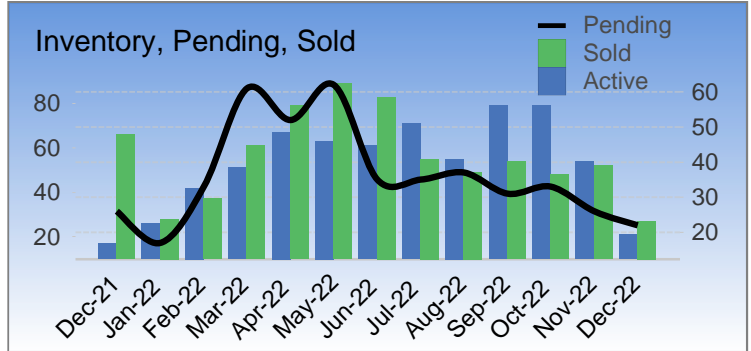
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	113	228	555	736
\$500-599K	0	234	368	395	355
\$600-699K	0	320	321	149	76
\$700-799K	0	225	204	39	15
\$800-899K	0	148	95	9	2
\$900-999K	0	41	23	2	0
\$1-1.299M	0	19	7	1	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	1101	1246	1150	1184

Presented by:



Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of December - approximately 0.5 months of inventory.
- Sales Activity: 27 units were sold during December
- Median Sales Price: \$1,379,000 during December
- Average price per sq.ft. in December was \$892
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 110% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	21	22	27	0.5	\$1,510,666	\$1,379,000	\$1,470,277	34	\$845	\$892	110%
Nov-22	54	26	52	1.1	\$1,316,908	\$1,472,500	\$1,589,730	19	\$806	\$887	113%
Oct-22	79	33	48	1.6	\$1,398,155	\$1,480,000	\$1,506,135	24	\$823	\$922	112%
Sep-22	79	31	54	1.5	\$1,462,873	\$1,650,000	\$1,676,720	20	\$819	\$965	118%
Aug-22	55	37	49	0.9	\$1,402,299	\$1,520,000	\$1,701,714	20	\$851	\$932	121%
Jul-22	71	35	55	0.9	\$1,450,062	\$1,600,000	\$1,753,525	15	\$858	\$1,018	123%
Jun-22	61	35	83	0.8	\$1,550,537	\$1,700,000	\$1,887,243	13	\$810	\$1,074	135%
May-22	63	62	89	0.8	\$1,473,211	\$1,870,000	\$2,110,370	17	\$835	\$1,110	137%
Apr-22	67	52	79	1.1	\$1,567,443	\$1,910,000	\$2,071,840	14	\$847	\$1,064	140%
Mar-22	51	61	61	1.2	\$1,587,087	\$1,750,000	\$1,916,607	14	\$814	\$1,056	136%
Feb-22	42	33	37	1.0	\$1,582,901	\$1,700,000	\$2,128,139	28	\$779	\$1,058	130%
Jan-22	26	17	28	0.4	\$1,347,918	\$1,613,750	\$1,935,910	24	\$731	\$955	120%
Dec-21	17	26	66	0.2	\$1,402,839	\$1,605,000	\$1,720,405	24	\$769	\$964	123%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	27	-59.1%	\$1,510,666	7.69%	\$1,379,000	-14.1%	\$1,470,277	-14.5%	34	41.7%	110%
Dec-21	66	-5.71%	\$1,402,839	10.6%	\$1,605,000	13.2%	\$1,720,405	8.16%	24	20%	123%
Dec-20	70	48.9%	\$1,268,273	9.61%	\$1,418,000	12.5%	\$1,590,657	13.5%	20	-39.4%	112%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	6	3	0
\$500-599K	0	0	9	6	19
\$600-699K	0	3	0	2	18
\$700-799K	0	12	12	26	49
\$800-899K	0	38	55	68	103
\$900-999K	0	48	81	106	168
\$1-1.299M	0	243	396	409	448
\$1.3-1.699M	0	578	750	543	617
\$1.7-1.999M	0	299	408	157	143
\$2-2.999M	0	412	434	219	176
>3M	0	135	137	48	32
Total	0	1768	2288	1587	1773

Presented by:

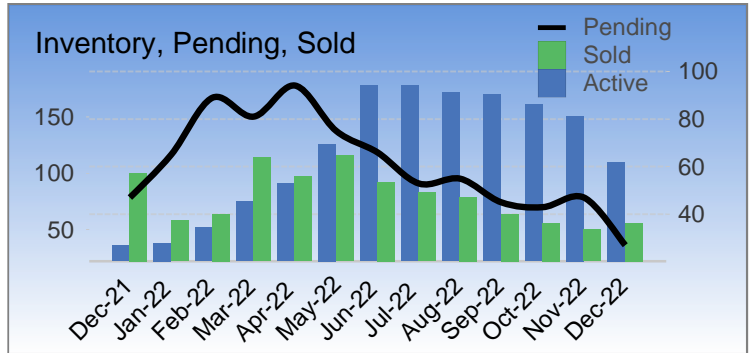
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 111 units were listed for sale as of the last day of December - approximately 2.1 months of inventory.
- Sales Activity: 56 units were sold during December
- Median Sales Price: \$774,500 during December
- Average price per sq.ft. in December was \$350
- Average Days-on-Market (DOM) is approximately 51 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	110	27	56	2.1	\$1,133,394	\$774,500	\$835,208	51	\$471	\$350	98%
Nov-22	151	47	50	2.7	\$851,293	\$760,000	\$781,508	43	\$428	\$374	98%
Oct-22	161	43	56	2.5	\$911,257	\$836,250	\$929,239	43	\$434	\$389	98%
Sep-22	170	45	64	2.3	\$905,723	\$786,500	\$790,523	38	\$424	\$383	99%
Aug-22	172	55	79	2.1	\$979,632	\$825,000	\$857,164	31	\$420	\$392	99%
Jul-22	178	53	83	1.9	\$848,068	\$825,000	\$874,951	22	\$412	\$407	99%
Jun-22	178	66	92	1.8	\$890,972	\$887,500	\$913,656	16	\$426	\$403	101%
May-22	126	75	116	1.2	\$899,821	\$930,000	\$958,941	12	\$452	\$396	104%
Apr-22	91	94	97	1.0	\$949,563	\$880,000	\$923,242	10	\$484	\$412	104%
Mar-22	75	81	114	1.0	\$920,743	\$927,000	\$944,628	12	\$448	\$421	106%
Feb-22	52	89	64	0.7	\$910,831	\$902,400	\$1,023,329	14	\$467	\$410	104%
Jan-22	38	65	58	0.5	\$944,522	\$860,000	\$872,837	16	\$521	\$384	103%
Dec-21	36	47	100	0.4	\$917,770	\$812,500	\$860,998	19	\$531	\$372	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	56	-44%	\$1,133,394	23.5%	\$774,500	-4.68%	\$835,208	-3%	51	168%	98%
Dec-21	100	-16%	\$917,770	23.9%	\$812,500	16.1%	\$860,998	10.9%	19	-5%	103%
Dec-20	119	52.6%	\$740,970	18.7%	\$700,000	11.5%	\$776,719	23.7%	20	-64.9%	102%

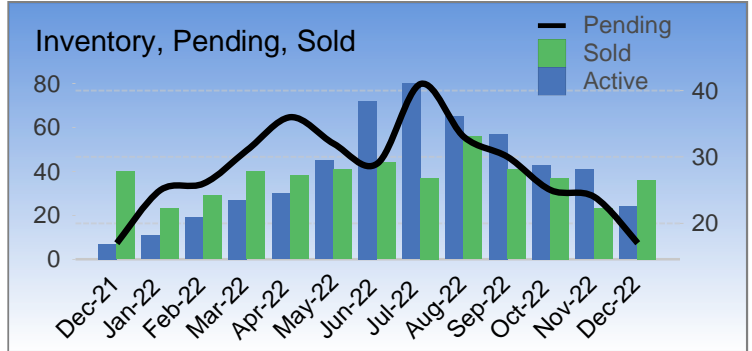
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	66	160	598	886
\$500-599K	0	272	538	1174	1181
\$600-699K	0	460	852	1033	988
\$700-799K	0	691	953	715	542
\$800-899K	0	574	792	409	238
\$900-999K	0	426	557	166	74
\$1-1.299M	0	567	558	167	70
\$1.3-1.699M	0	192	139	41	16
\$1.7-1.999M	0	23	18	4	1
\$2-2.999M	0	19	20	10	4
>3M	0	0	4	1	0
Total	0	3290	4591	4318	4000

Presented by:

Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 36 units were sold during December
- Median Sales Price: \$1,018,000 during December
- Average price per sq.ft. in December was \$679
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	24	17	36	0.8	\$1,155,750	\$1,018,000	\$1,110,749	32	\$818	\$679	102%
Nov-22	41	24	23	1.2	\$1,077,842	\$1,100,000	\$1,150,864	28	\$761	\$643	99%
Oct-22	43	25	37	1.0	\$1,067,017	\$1,200,000	\$1,190,524	27	\$771	\$667	102%
Sep-22	57	30	41	1.3	\$1,263,802	\$1,020,000	\$1,184,730	28	\$730	\$663	99%
Aug-22	65	33	56	1.4	\$1,314,473	\$1,140,000	\$1,196,892	26	\$711	\$669	99%
Jul-22	80	41	37	2.0	\$1,420,611	\$1,155,000	\$1,169,618	18	\$716	\$710	102%
Jun-22	72	29	44	1.8	\$1,241,932	\$1,430,000	\$1,473,416	14	\$697	\$775	108%
May-22	45	32	41	1.2	\$1,273,131	\$1,400,000	\$1,398,216	9	\$723	\$814	111%
Apr-22	30	36	38	0.8	\$1,366,483	\$1,415,000	\$1,482,622	8	\$734	\$851	118%
Mar-22	27	31	40	0.9	\$1,351,719	\$1,432,500	\$1,445,525	8	\$716	\$831	121%
Feb-22	19	26	29	0.6	\$1,452,728	\$1,390,000	\$1,350,585	8	\$694	\$825	118%
Jan-22	11	25	23	0.3	\$1,149,976	\$1,200,000	\$1,241,347	20	\$759	\$732	110%
Dec-21	7	17	40	0.2	\$1,139,922	\$1,195,000	\$1,236,694	15	\$739	\$731	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	36	-10%	\$1,155,750	1.39%	\$1,018,000	-14.8%	\$1,110,749	-10.2%	32	113%	102%
Dec-21	40	-14.9%	\$1,139,922	10.5%	\$1,195,000	9.63%	\$1,236,694	9.75%	15	15.4%	111%
Dec-20	47	62.1%	\$1,031,283	21.4%	\$1,090,000	23.2%	\$1,126,817	24.3%	13	-76.4%	107%

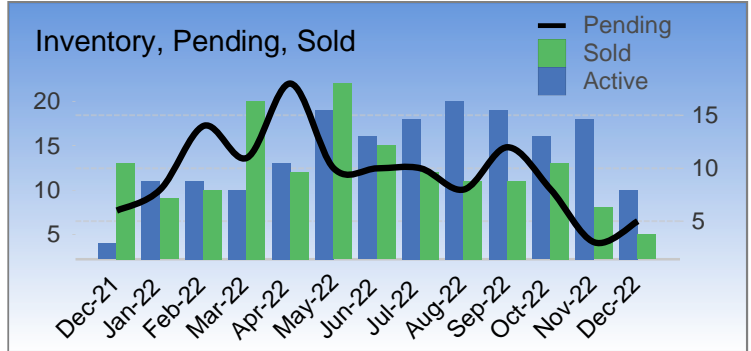
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	2
\$500-599K	0	0	0	4	9
\$600-699K	0	5	4	31	61
\$700-799K	0	20	28	71	75
\$800-899K	0	42	51	86	96
\$900-999K	0	42	55	71	58
\$1-1.299M	0	116	164	166	111
\$1.3-1.699M	0	143	163	52	24
\$1.7-1.999M	0	33	29	5	3
\$2-2.999M	0	20	17	3	2
>3M	0	0	2	0	0
Total	0	421	513	489	441

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of December - approximately 1.3 months of inventory.
- Sales Activity: 5 units were sold during December
- Median Sales Price: \$1,090,000 during December
- Average price per sq.ft. in December was \$491
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	10	5	5	1.3	\$1,089,720	\$1,090,000	\$1,140,200	38	\$596	\$491	102%
Nov-22	18	3	8	1.7	\$1,230,612	\$1,015,000	\$1,010,875	34	\$556	\$493	99%
Oct-22	16	8	13	1.4	\$1,133,999	\$1,030,000	\$1,026,153	29	\$551	\$481	98%
Sep-22	19	12	11	1.7	\$1,264,652	\$1,075,000	\$1,085,272	18	\$544	\$522	99%
Aug-22	20	8	11	1.6	\$1,163,579	\$1,024,950	\$1,122,268	48	\$540	\$491	101%
Jul-22	18	10	12	1.1	\$1,128,118	\$1,096,000	\$1,178,083	20	\$519	\$533	104%
Jun-22	16	10	15	1.0	\$1,065,500	\$1,250,000	\$1,179,266	10	\$494	\$554	106%
May-22	19	10	22	1.1	\$1,161,041	\$1,460,000	\$1,374,159	13	\$495	\$575	109%
Apr-22	13	18	12	0.9	\$1,277,409	\$1,499,500	\$1,461,666	9	\$515	\$661	113%
Mar-22	10	11	20	0.8	\$1,290,044	\$1,202,500	\$1,200,900	8	\$513	\$629	116%
Feb-22	11	14	10	1.0	\$1,165,723	\$1,260,000	\$1,209,600	4	\$523	\$593	106%
Jan-22	11	8	9	0.9	\$1,175,000	\$1,060,000	\$1,205,000	16	\$539	\$542	107%
Dec-21	4	6	13	0.3	\$1,325,500	\$1,050,000	\$1,041,000	13	\$521	\$532	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	5	-61.5%	\$1,089,720	-17.8%	\$1,090,000	3.81%	\$1,140,200	9.53%	38	192%	102%
Dec-21	13	-45.8%	\$1,325,500	45.2%	\$1,050,000	14.2%	\$1,041,000	10.8%	13	62.5%	109%
Dec-20	24	84.6%	\$912,905	-15.1%	\$919,250	-6.1%	\$939,229	-4.47%	8	-81%	103%

Sales Activity and Price Trends

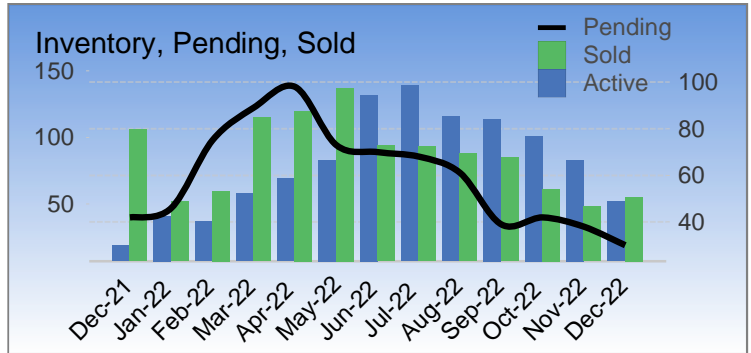
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	1	9
\$600-699K	0	0	3	8	16
\$700-799K	0	6	10	30	25
\$800-899K	0	14	15	38	39
\$900-999K	0	17	29	46	30
\$1-1.299M	0	48	74	29	28
\$1.3-1.699M	0	48	34	7	3
\$1.7-1.999M	0	6	0	0	1
\$2-2.999M	0	1	1	0	0
>3M	0	0	0	0	0
Total	0	140	166	159	151

Presented by:



Market Activity Summary:

- Inventory: 53 units were listed for sale as of the last day of December - approximately 1.0 months of inventory.
- Sales Activity: 55 units were sold during December
- Median Sales Price: \$795,000 during December
- Average price per sq.ft. in December was \$494
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	52	30	55	1.0	\$837,130	\$795,000	\$794,082	34	\$514	\$494	99%
Nov-22	83	38	48	1.3	\$799,798	\$762,500	\$807,687	32	\$531	\$508	99%
Oct-22	101	42	61	1.3	\$875,973	\$742,000	\$775,561	26	\$545	\$505	99%
Sep-22	114	39	85	1.3	\$795,452	\$805,000	\$848,585	29	\$533	\$521	99%
Aug-22	116	61	88	1.3	\$852,179	\$798,000	\$828,494	22	\$536	\$532	101%
Jul-22	139	68	93	1.3	\$869,155	\$850,000	\$887,036	18	\$534	\$547	101%
Jun-22	132	70	94	1.1	\$839,478	\$875,000	\$940,292	11	\$554	\$581	106%
May-22	83	73	137	0.7	\$921,134	\$885,000	\$943,880	10	\$550	\$621	110%
Apr-22	69	98	120	0.7	\$854,023	\$895,000	\$977,761	9	\$557	\$610	111%
Mar-22	58	89	115	0.8	\$868,179	\$935,000	\$1,029,787	10	\$561	\$591	113%
Feb-22	37	75	60	0.5	\$892,057	\$832,500	\$898,822	12	\$520	\$599	110%
Jan-22	41	46	52	0.5	\$817,942	\$829,000	\$856,411	12	\$545	\$571	107%
Dec-21	19	42	106	0.2	\$848,449	\$825,000	\$885,602	15	\$537	\$528	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	55	-48.1%	\$837,130	-1.33%	\$795,000	-3.64%	\$794,082	-10.3%	34	127%	99%
Dec-21	106	-4.5%	\$848,449	22%	\$825,000	14.6%	\$885,602	18.9%	15	15.4%	105%
Dec-20	111	29.1%	\$695,553	13.1%	\$720,000	10.3%	\$745,091	9.32%	13	-50%	104%

Sales Activity and Price Trends

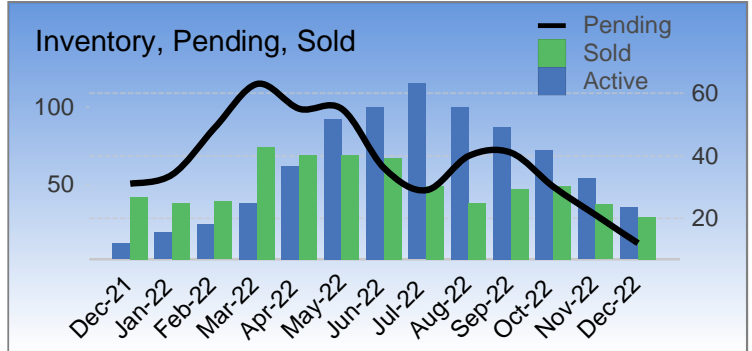
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	20	22	92	262
\$500-599K	0	82	108	381	591
\$600-699K	0	268	451	636	676
\$700-799K	0	338	584	532	407
\$800-899K	0	414	575	310	191
\$900-999K	0	267	357	174	88
\$1-1.299M	0	350	406	153	98
\$1.3-1.699M	0	196	166	21	11
\$1.7-1.999M	0	28	0	0	1
\$2-2.999M	0	1	1	0	0
>3M	0	0	2	0	0
Total	0	1964	2672	2299	2325

Presented by:



Market Activity Summary:

- Inventory: 35 units were listed for sale as of the last day of December - approximately 0.9 months of inventory.
- Sales Activity: 29 units were sold during December
- Median Sales Price: \$1,710,000 during December
- Average price per sq.ft. in December was \$685
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 96% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	35	12	29	0.9	\$2,062,511	\$1,710,000	\$1,905,409	35	\$809	\$685	96%
Nov-22	54	21	37	1.2	\$2,303,363	\$2,100,000	\$2,113,418	30	\$799	\$719	95%
Oct-22	72	30	49	1.7	\$2,259,215	\$1,830,000	\$2,045,451	32	\$799	\$752	98%
Sep-22	87	41	47	2.0	\$2,221,527	\$2,070,000	\$2,097,510	27	\$791	\$764	98%
Aug-22	100	40	38	2.0	\$2,340,792	\$2,000,000	\$2,181,740	22	\$797	\$778	98%
Jul-22	115	29	49	1.9	\$2,322,666	\$2,000,000	\$2,127,317	19	\$794	\$801	100%
Jun-22	100	36	67	1.5	\$2,242,846	\$2,300,000	\$2,525,751	19	\$823	\$864	106%
May-22	92	55	69	1.3	\$2,405,777	\$2,408,000	\$2,560,151	10	\$841	\$913	110%
Apr-22	62	55	69	1.0	\$2,340,136	\$2,500,000	\$2,584,487	7	\$841	\$910	116%
Mar-22	38	63	74	0.8	\$2,478,670	\$2,392,500	\$2,417,872	6	\$898	\$912	117%
Feb-22	24	49	39	0.6	\$2,227,583	\$2,380,000	\$2,497,260	7	\$1,061	\$910	116%
Jan-22	19	34	38	0.4	\$2,238,120	\$2,086,500	\$2,392,940	15	\$1,118	\$788	112%
Dec-21	12	31	42	0.2	\$2,024,288	\$2,045,000	\$2,088,857	9	\$1,196	\$803	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	29	-31%	\$2,062,511	1.89%	\$1,710,000	-16.4%	\$1,905,409	-8.78%	35	289%	96%
Dec-21	42	-50%	\$2,024,288	14.1%	\$2,045,000	34.9%	\$2,088,857	26.6%	9	-40%	113%
Dec-20	84	21.7%	\$1,773,977	2.08%	\$1,515,500	12.3%	\$1,650,357	14.3%	15	-61.5%	102%

Sales Activity and Price Trends

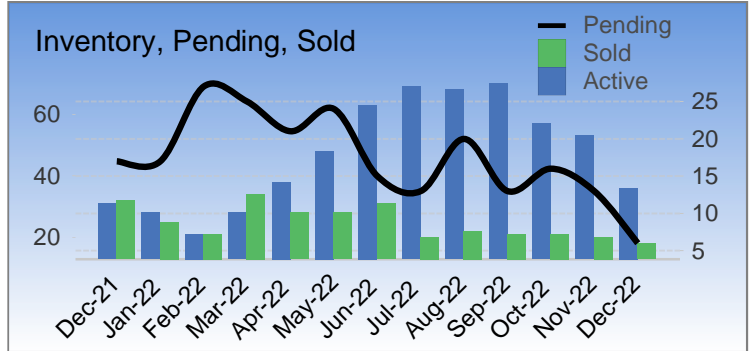
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	3
\$700-799K	0	0	0	18	15
\$800-899K	0	4	9	36	72
\$900-999K	0	3	18	91	100
\$1-1.299M	0	48	215	612	705
\$1.3-1.699M	0	296	760	1258	823
\$1.7-1.999M	0	294	721	429	291
\$2-2.999M	0	885	1201	472	267
>3M	0	368	343	114	66
Total	0	1898	3267	3030	2342

Presented by:



Market Activity Summary:

- Inventory: 37 units were listed for sale as of the last day of December - approximately 1.9 months of inventory.
- Sales Activity: 18 units were sold during December
- Median Sales Price: \$752,500 during December
- Average price per sq.ft. in December was \$359
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	36	6	18	1.9	\$1,354,098	\$752,500	\$879,888	50	\$395	\$359	98%
Nov-22	53	13	20	2.6	\$861,009	\$892,500	\$987,665	53	\$380	\$350	98%
Oct-22	57	16	21	2.7	\$1,121,590	\$785,000	\$824,654	49	\$388	\$331	97%
Sep-22	70	13	21	3.4	\$1,034,154	\$910,000	\$894,904	37	\$380	\$404	97%
Aug-22	68	20	22	2.8	\$1,008,654	\$837,500	\$948,363	26	\$393	\$394	98%
Jul-22	69	13	20	2.7	\$986,121	\$839,450	\$922,970	30	\$415	\$371	100%
Jun-22	63	15	31	2.2	\$960,266	\$835,000	\$989,925	28	\$422	\$390	99%
May-22	48	24	28	1.7	\$1,164,555	\$832,505	\$976,500	22	\$447	\$368	100%
Apr-22	38	21	28	1.4	\$1,133,600	\$857,500	\$978,785	27	\$426	\$402	102%
Mar-22	28	25	34	1.1	\$989,734	\$837,500	\$956,349	18	\$409	\$402	103%
Feb-22	21	27	21	0.8	\$1,169,993	\$792,000	\$798,619	54	\$465	\$351	100%
Jan-22	28	17	25	1.0	\$924,847	\$798,000	\$915,980	41	\$442	\$370	100%
Dec-21	31	17	32	1.0	\$839,259	\$797,500	\$850,654	26	\$425	\$350	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	18	-43.8%	\$1,354,098	61.3%	\$752,500	-5.64%	\$879,888	3.44%	50	92.3%	98%
Dec-21	32	-23.8%	\$839,259	10.5%	\$797,500	10.4%	\$850,654	11.2%	26	23.8%	99%
Dec-20	42	61.5%	\$759,339	3.39%	\$722,500	27.3%	\$764,645	27.3%	21	-55.3%	100%

Sales Activity and Price Trends

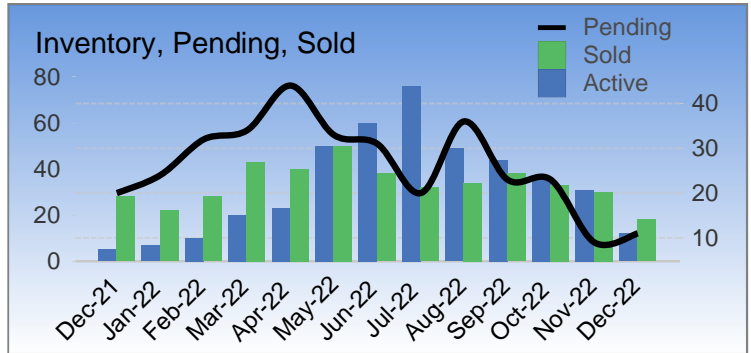
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	5	26	47
\$500-599K	0	6	27	109	141
\$600-699K	0	31	72	134	94
\$700-799K	0	78	103	52	43
\$800-899K	0	53	82	44	19
\$900-999K	0	26	37	19	9
\$1-1.299M	0	31	56	30	8
\$1.3-1.699M	0	26	27	12	4
\$1.7-1.999M	0	4	3	1	1
\$2-2.999M	0	4	3	3	1
>3M	0	0	1	1	0
Total	0	260	416	431	367

Presented by:



Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of December - approximately 0.4 months of inventory.
- Sales Activity: 18 units were sold during December
- Median Sales Price: \$1,380,000 during December
- Average price per sq.ft. in December was \$658
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 97% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	12	11	18	0.4	\$2,014,566	\$1,380,000	\$1,424,166	36	\$709	\$658	97%
Nov-22	31	9	30	1.0	\$1,845,715	\$1,192,500	\$1,354,663	37	\$716	\$713	97%
Oct-22	37	23	33	1.1	\$1,671,872	\$1,390,000	\$1,600,294	36	\$723	\$676	97%
Sep-22	44	23	38	1.3	\$1,583,193	\$1,525,000	\$1,577,552	26	\$728	\$711	99%
Aug-22	49	36	34	1.5	\$1,562,448	\$1,552,500	\$1,580,464	13	\$718	\$695	99%
Jul-22	76	20	32	1.9	\$1,678,712	\$1,555,000	\$1,749,593	22	\$742	\$753	98%
Jun-22	60	31	38	1.4	\$1,798,202	\$1,537,500	\$1,693,026	12	\$742	\$822	103%
May-22	50	33	50	1.1	\$1,766,388	\$1,825,000	\$1,947,196	8	\$762	\$878	113%
Apr-22	23	44	40	0.6	\$1,744,499	\$1,776,000	\$1,917,195	9	\$757	\$861	116%
Mar-22	20	34	43	0.6	\$1,652,703	\$1,725,000	\$1,832,255	9	\$778	\$874	121%
Feb-22	10	32	28	0.4	\$1,547,227	\$1,709,125	\$1,741,951	8	\$695	\$783	116%
Jan-22	7	24	22	0.3	\$1,505,648	\$1,700,000	\$1,825,772	6	\$708	\$739	112%
Dec-21	5	20	28	0.1	\$1,592,725	\$1,580,500	\$1,597,668	6	\$623	\$757	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	18	-35.7%	\$2,014,566	26.5%	\$1,380,000	-12.7%	\$1,424,166	-10.9%	36	500%	97%
Dec-21	28	-58.8%	\$1,592,725	20.4%	\$1,580,500	21.8%	\$1,597,668	19.7%	6	-68.4%	113%
Dec-20	68	94.3%	\$1,323,126	-3.3%	\$1,297,500	33.9%	\$1,334,533	29.8%	19	-47.2%	104%

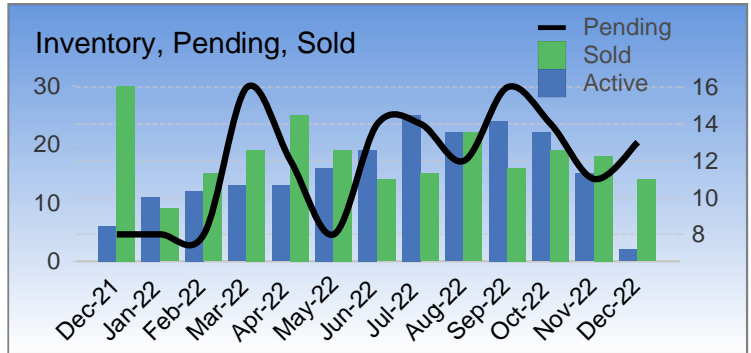
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	1	0	0
\$500-599K	0	0	0	0	0
\$600-699K	0	0	0	0	4
\$700-799K	0	1	0	11	43
\$800-899K	0	3	7	54	83
\$900-999K	0	13	20	68	67
\$1-1.299M	0	63	144	212	185
\$1.3-1.699M	0	137	202	128	92
\$1.7-1.999M	0	73	88	24	11
\$2-2.999M	0	83	86	8	3
>3M	0	10	3	0	0
Total	0	383	551	505	488

Presented by:

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of December - approximately 0.1 months of inventory.
- Sales Activity: 14 units were sold during December
- Median Sales Price: \$1,079,000 during December
- Average price per sq.ft. in December was \$714
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 108% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	2	13	14	0.1	\$1,267,473	\$1,079,000	\$1,098,071	25	\$629	\$714	108%
Nov-22	15	11	18	0.8	\$1,004,083	\$1,233,000	\$1,211,666	19	\$711	\$709	110%
Oct-22	22	14	19	1.2	\$1,181,952	\$1,200,000	\$1,334,473	20	\$659	\$713	112%
Sep-22	24	16	16	1.4	\$1,322,453	\$1,287,500	\$1,412,500	17	\$668	\$872	120%
Aug-22	22	12	22	1.4	\$1,081,738	\$1,275,000	\$1,349,674	20	\$663	\$826	117%
Jul-22	25	14	15	1.6	\$1,188,730	\$1,175,000	\$1,228,600	20	\$656	\$810	117%
Jun-22	19	14	14	1.0	\$1,175,555	\$1,375,000	\$1,441,728	12	\$822	\$926	135%
May-22	16	8	19	0.8	\$1,100,152	\$1,432,000	\$1,354,368	12	\$708	\$933	135%
Apr-22	13	12	25	0.7	\$1,117,303	\$1,500,000	\$1,620,040	12	\$674	\$949	136%
Mar-22	13	16	19	0.9	\$1,172,991	\$1,302,000	\$1,297,106	12	\$642	\$982	135%
Feb-22	12	8	15	0.7	\$1,077,000	\$1,250,000	\$1,338,192	17	\$634	\$820	127%
Jan-22	11	8	9	0.5	\$1,120,104	\$1,350,000	\$1,505,555	36	\$714	\$811	124%
Dec-21	6	8	30	0.2	\$860,400	\$1,257,500	\$1,341,266	20	\$584	\$754	122%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	14	-53.3%	\$1,267,473	47.3%	\$1,079,000	-14.2%	\$1,098,071	-18.1%	25	25%	108%
Dec-21	30	87.5%	\$860,400	-18.6%	\$1,257,500	-0.789%	\$1,341,266	10.5%	20	100%	122%
Dec-20	16	-11.1%	\$1,056,666	8.01%	\$1,267,500	31%	\$1,213,937	11.3%	10	-44.4%	124%

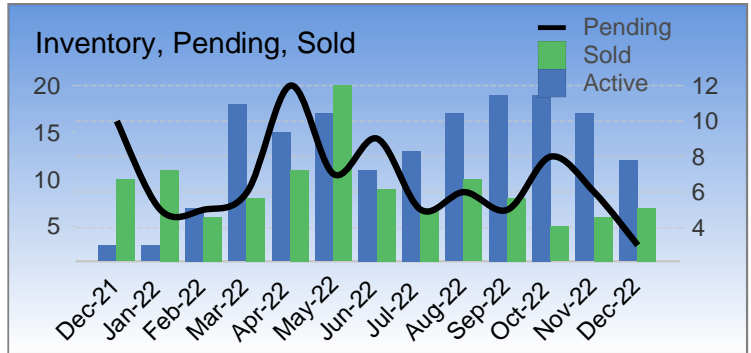
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	1	2	1
\$500-599K	0	0	1	2	1
\$600-699K	0	2	2	5	14
\$700-799K	0	3	7	16	24
\$800-899K	0	13	17	27	42
\$900-999K	0	20	15	39	21
\$1-1.299M	0	57	83	51	55
\$1.3-1.699M	0	56	83	30	23
\$1.7-1.999M	0	27	21	6	1
\$2-2.999M	0	6	8	1	2
>3M	0	1	0	1	0
Total	0	186	238	180	184

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of December - approximately 2.0 months of inventory.
- Sales Activity: 7 units were sold during December
- Median Sales Price: \$740,000 during December
- Average price per sq.ft. in December was \$436
- Average Days-on-Market (DOM) is approximately 51 days
- Sold over Asking: On average, buyers paid 97% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	12	3	7	2.0	\$940,472	\$740,000	\$717,000	51	\$501	\$436	97%
Nov-22	17	6	6	2.7	\$818,741	\$867,000	\$844,833	30	\$465	\$417	100%
Oct-22	19	8	5	2.5	\$1,041,999	\$697,000	\$670,800	29	\$468	\$498	98%
Sep-22	19	5	8	2.4	\$859,495	\$866,000	\$818,875	26	\$453	\$516	101%
Aug-22	17	6	10	2.0	\$764,350	\$677,500	\$678,488	14	\$508	\$542	104%
Jul-22	13	5	7	1.1	\$798,079	\$815,000	\$811,428	20	\$535	\$491	98%
Jun-22	11	9	9	0.8	\$773,930	\$815,000	\$903,932	23	\$553	\$588	106%
May-22	17	7	20	1.3	\$952,752	\$772,500	\$775,228	23	\$555	\$566	108%
Apr-22	15	12	11	2.2	\$754,211	\$815,000	\$825,645	14	\$523	\$512	109%
Mar-22	18	6	8	2.3	\$871,072	\$931,436	\$896,734	11	\$567	\$546	115%
Feb-22	7	5	6	0.9	\$736,991	\$910,000	\$958,333	10	\$536	\$548	116%
Jan-22	3	5	11	0.3	\$849,985	\$680,000	\$825,454	16	\$444	\$598	114%
Dec-21	3	10	10	0.3	\$661,995	\$822,500	\$799,900	22	\$561	\$588	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	7	-30%	\$940,472	42.1%	\$740,000	-10%	\$717,000	-10.4%	51	132%	97%
Dec-21	10	-37.5%	\$661,995	-4.42%	\$822,500	31.1%	\$799,900	25.8%	22	29.4%	111%
Dec-20	16	300%	\$692,631	13.6%	\$627,500	26.8%	\$635,875	29.8%	17	-59.5%	105%

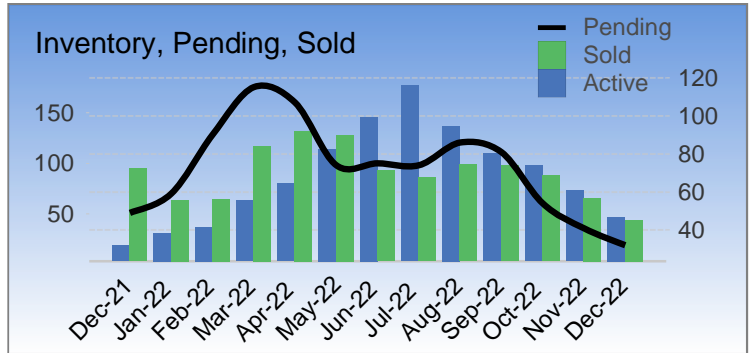
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	6	4	28	26
\$500-599K	0	1	7	26	45
\$600-699K	0	21	36	37	29
\$700-799K	0	21	32	29	19
\$800-899K	0	27	27	6	7
\$900-999K	0	15	15	3	3
\$1-1.299M	0	5	12	1	2
\$1.3-1.699M	0	0	0	0	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	98	133	130	133

Presented by:

Market Activity Summary:

- Inventory: 49 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 44 units were sold during December
- Median Sales Price: \$1,415,000 during December
- Average price per sq.ft. in December was \$895
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 97% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	47	32	44	0.7	\$1,527,325	\$1,415,000	\$1,558,595	22	\$909	\$895	97%
Nov-22	73	41	66	0.9	\$1,554,540	\$1,437,500	\$1,539,913	26	\$894	\$902	98%
Oct-22	98	54	88	1.1	\$1,850,482	\$1,437,500	\$1,593,993	27	\$904	\$915	99%
Sep-22	110	81	98	1.2	\$1,678,807	\$1,510,001	\$1,633,373	24	\$923	\$930	100%
Aug-22	137	86	99	1.5	\$1,698,197	\$1,488,000	\$1,599,486	23	\$923	\$932	98%
Jul-22	177	74	86	1.8	\$1,755,726	\$1,625,000	\$1,599,486	14	\$941	\$964	103%
Jun-22	146	75	93	1.2	\$1,721,041	\$1,700,000	\$1,783,232	13	\$933	\$1,004	107%
May-22	114	74	128	0.9	\$1,720,330	\$1,740,000	\$1,908,686	9	\$931	\$1,076	114%
Apr-22	80	107	132	0.8	\$1,703,066	\$1,778,500	\$2,025,371	8	\$942	\$1,106	116%
Mar-22	63	115	117	0.8	\$1,883,842	\$1,700,000	\$1,929,741	8	\$924	\$1,072	117%
Feb-22	37	90	65	0.5	\$1,800,046	\$1,755,000	\$2,003,357	11	\$913	\$1,046	118%
Jan-22	31	59	64	0.3	\$1,723,790	\$1,640,000	\$1,828,882	12	\$931	\$1,013	114%
Dec-21	19	49	95	0.2	\$1,614,304	\$1,550,000	\$1,739,871	16	\$832	\$996	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	44	-53.7%	\$1,527,325	-5.39%	\$1,415,000	-8.71%	\$1,558,595	-10.4%	22	37.5%	97%
Dec-21	95	-20.8%	\$1,614,304	19%	\$1,550,000	21.8%	\$1,739,871	24.8%	16	23.1%	112%
Dec-20	120	14.3%	\$1,356,330	18.1%	\$1,272,444	20.3%	\$1,393,859	23.3%	13	-62.9%	106%

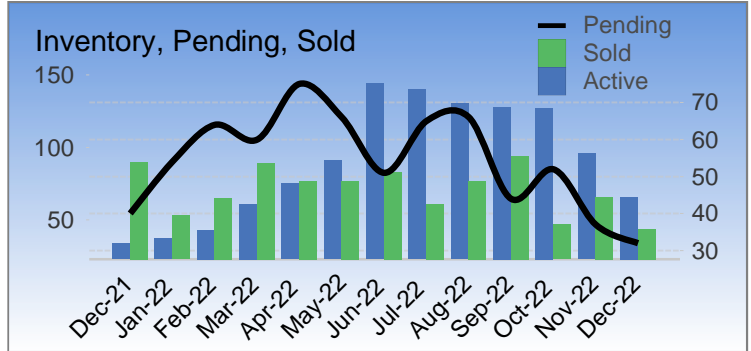
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	0	2	2	8
\$700-799K	0	1	5	25	58
\$800-899K	0	5	12	63	130
\$900-999K	0	14	44	117	193
\$1-1.299M	0	150	365	462	483
\$1.3-1.699M	0	406	638	284	233
\$1.7-1.999M	0	201	181	77	70
\$2-2.999M	0	193	192	99	68
>3M	0	56	57	6	6
Total	0	1026	1496	1135	1251

Presented by:

Market Activity Summary:

- Inventory: 72 units were listed for sale as of the last day of December - approximately 1.4 months of inventory.
- Sales Activity: 44 units were sold during December
- Median Sales Price: \$845,000 during December
- Average price per sq.ft. in December was \$568
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	66	32	44	1.4	\$964,350	\$845,000	\$936,022	35	\$648	\$568	99%
Nov-22	96	37	66	1.5	\$1,127,919	\$849,500	\$909,820	35	\$631	\$599	99%
Oct-22	127	52	47	1.8	\$922,217	\$900,000	\$986,893	29	\$619	\$643	101%
Sep-22	128	44	94	1.7	\$1,057,288	\$870,000	\$951,398	27	\$627	\$614	100%
Aug-22	130	66	77	1.9	\$1,025,845	\$900,000	\$973,711	24	\$638	\$645	102%
Jul-22	140	65	61	2.0	\$992,652	\$900,000	\$1,031,079	17	\$644	\$628	103%
Jun-22	144	51	83	1.9	\$1,043,909	\$950,000	\$1,065,255	16	\$674	\$711	107%
May-22	91	66	77	1.2	\$1,005,594	\$1,130,000	\$1,207,191	13	\$691	\$721	114%
Apr-22	75	75	77	1.0	\$1,090,557	\$1,070,000	\$1,176,445	9	\$650	\$724	117%
Mar-22	61	60	89	0.9	\$1,101,489	\$1,100,000	\$1,180,191	9	\$637	\$716	118%
Feb-22	43	64	65	0.6	\$993,024	\$1,020,000	\$1,095,455	16	\$621	\$719	115%
Jan-22	37	54	53	0.5	\$955,812	\$960,000	\$1,031,177	20	\$625	\$662	108%
Dec-21	34	40	90	0.4	\$928,876	\$935,000	\$1,044,700	17	\$649	\$663	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	44	-51.1%	\$964,350	3.82%	\$845,000	-9.63%	\$936,022	-10.4%	35	106%	99%
Dec-21	90	-16.7%	\$928,876	-1.37%	\$935,000	14%	\$1,044,700	18.3%	17	0%	110%
Dec-20	108	17.4%	\$941,802	23.2%	\$820,000	16.5%	\$883,298	9.96%	17	-51.4%	105%

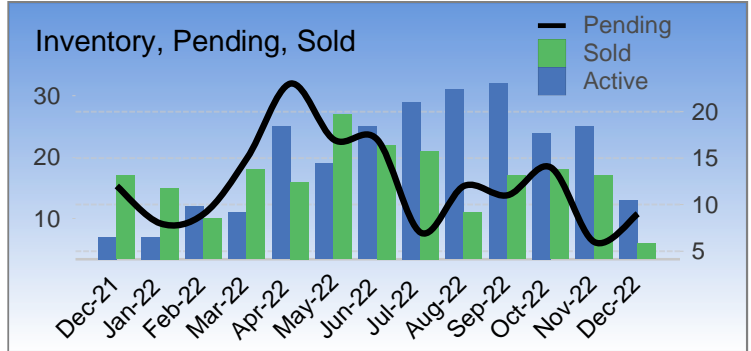
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	3	3	18	24
\$500-599K	0	5	9	50	132
\$600-699K	0	44	60	212	343
\$700-799K	0	107	183	224	228
\$800-899K	0	145	214	140	123
\$900-999K	0	106	181	60	30
\$1-1.299M	0	196	194	96	87
\$1.3-1.699M	0	106	82	29	22
\$1.7-1.999M	0	22	23	9	5
\$2-2.999M	0	20	16	1	0
>3M	0	0	0	0	0
Total	0	754	965	839	994

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of December - approximately 1.0 months of inventory.
- Sales Activity: 6 units were sold during December
- Median Sales Price: \$710,500 during December
- Average price per sq.ft. in December was \$479
- Average Days-on-Market (DOM) is approximately 33 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	13	9	6	1.0	\$694,991	\$710,500	\$744,333	33	\$465	\$479	99%
Nov-22	25	6	17	1.4	\$849,856	\$745,000	\$751,529	22	\$459	\$456	102%
Oct-22	24	14	18	1.7	\$761,075	\$867,500	\$899,444	25	\$448	\$456	101%
Sep-22	32	11	17	2.1	\$838,693	\$830,000	\$814,644	20	\$448	\$429	102%
Aug-22	31	12	11	1.8	\$772,081	\$852,000	\$847,000	24	\$456	\$436	103%
Jul-22	29	7	21	1.3	\$905,074	\$890,000	\$867,860	18	\$428	\$458	103%
Jun-22	25	17	22	1.3	\$851,992	\$897,500	\$898,414	20	\$425	\$484	105%
May-22	19	17	27	1.1	\$851,757	\$920,000	\$899,230	15	\$408	\$522	106%
Apr-22	25	23	16	1.8	\$859,881	\$950,000	\$955,312	13	\$452	\$453	111%
Mar-22	11	15	18	0.8	\$882,776	\$964,500	\$999,783	20	\$479	\$469	107%
Feb-22	12	9	10	0.9	\$922,542	\$950,000	\$975,000	18	\$464	\$449	108%
Jan-22	7	8	15	0.5	\$827,325	\$830,000	\$804,894	13	\$477	\$520	110%
Dec-21	7	12	17	0.3	\$754,809	\$891,000	\$900,823	26	\$468	\$437	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	6	-64.7%	\$694,991	-7.92%	\$710,500	-20.3%	\$744,333	-17.4%	33	26.9%	99%
Dec-21	17	-41.4%	\$754,809	5.03%	\$891,000	32.8%	\$900,823	34.1%	26	62.5%	104%
Dec-20	29	31.8%	\$718,627	17.7%	\$671,000	2.84%	\$671,605	2.54%	16	-68%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	17	29	89	111
\$500-599K	0	24	57	148	252
\$600-699K	0	77	126	229	265
\$700-799K	0	150	208	244	176
\$800-899K	0	163	209	108	54
\$900-999K	0	152	152	11	36
\$1-1.299M	0	127	138	21	8
\$1.3-1.699M	0	16	15	3	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	728	934	853	904

Presented by:



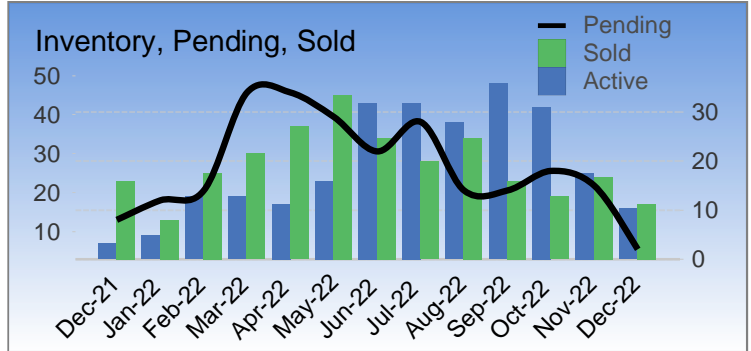
Includes Hercules and Rodeo

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Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 17 units were sold during December
- Median Sales Price: \$1,700,000 during December
- Average price per sq.ft. in December was \$772
- Average Days-on-Market (DOM) is approximately 54 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	16	2	17	0.8	\$1,701,000	\$1,700,000	\$2,078,823	54	\$862	\$772	98%
Nov-22	25	15	24	1.1	\$1,947,285	\$1,700,000	\$2,120,914	18	\$852	\$807	100%
Oct-22	42	18	19	1.7	\$2,484,416	\$1,350,000	\$1,847,578	26	\$828	\$800	102%
Sep-22	48	14	23	1.7	\$2,119,922	\$1,879,000	\$2,344,165	17	\$831	\$849	103%
Aug-22	38	14	34	1.2	\$2,184,913	\$1,862,500	\$2,107,766	20	\$845	\$919	99%
Jul-22	43	28	28	1.2	\$2,555,763	\$1,995,000	\$2,529,285	15	\$889	\$908	103%
Jun-22	43	22	34	1.2	\$2,219,939	\$2,032,500	\$2,235,294	10	\$873	\$959	109%
May-22	23	29	45	0.6	\$2,269,340	\$2,700,000	\$2,666,301	9	\$882	\$1,057	115%
Apr-22	17	34	37	0.6	\$2,402,439	\$2,300,000	\$2,548,630	10	\$956	\$1,072	120%
Mar-22	19	34	30	0.8	\$2,254,616	\$2,650,000	\$3,104,039	17	\$957	\$1,036	116%
Feb-22	19	14	25	0.9	\$2,743,097	\$2,850,000	\$2,938,616	16	\$867	\$967	109%
Jan-22	9	12	13	0.4	\$2,660,285	\$1,860,000	\$2,683,846	37	\$1,066	\$928	113%
Dec-21	7	8	23	0.3	\$2,193,090	\$2,050,000	\$2,172,826	26	\$982	\$922	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	17	-26.1%	\$1,701,000	-22.4%	\$1,700,000	-17.1%	\$2,078,823	-4.33%	54	108%	98%
Dec-21	23	-37.8%	\$2,193,090	-5.25%	\$2,050,000	14.5%	\$2,172,826	7.74%	26	8.33%	113%
Dec-20	37	76.2%	\$2,314,607	-5.08%	\$1,790,000	16.2%	\$2,016,733	20.7%	24	-40%	106%

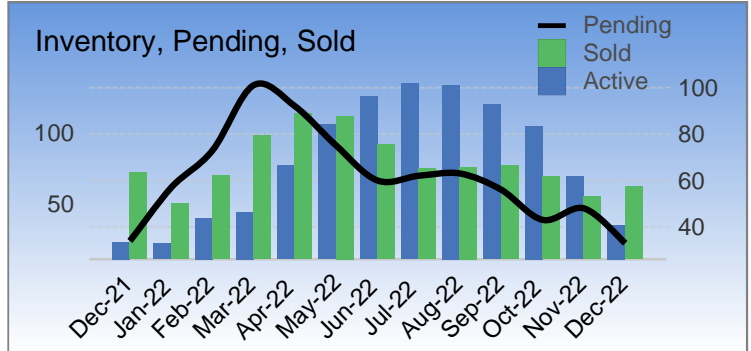
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	1	0	0	0
\$700-799K	0	0	0	2	2
\$800-899K	0	2	1	4	1
\$900-999K	0	4	5	7	15
\$1-1.299M	0	20	37	58	54
\$1.3-1.699M	0	59	99	92	81
\$1.7-1.999M	0	60	81	67	44
\$2-2.999M	0	93	127	84	66
>3M	0	77	54	32	16
Total	0	316	404	346	280

Presented by:

Market Activity Summary:

- Inventory: 37 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 62 units were sold during December
- Median Sales Price: \$992,500 during December
- Average price per sq.ft. in December was \$649
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	35	33	62	0.6	\$1,395,347	\$992,500	\$1,130,378	29	\$776	\$649	98%
Nov-22	69	48	55	1.1	\$1,205,236	\$1,125,000	\$1,237,795	26	\$703	\$631	99%
Oct-22	105	43	69	1.4	\$1,295,000	\$1,125,000	\$1,217,852	37	\$716	\$647	98%
Sep-22	120	56	77	1.6	\$1,356,809	\$1,188,000	\$1,340,623	37	\$711	\$662	97%
Aug-22	134	63	76	1.7	\$1,431,840	\$1,122,500	\$1,242,448	26	\$705	\$651	98%
Jul-22	135	62	75	1.5	\$1,330,402	\$1,170,000	\$1,261,089	19	\$701	\$681	101%
Jun-22	126	60	92	1.2	\$1,351,862	\$1,200,000	\$1,369,522	10	\$720	\$749	106%
May-22	106	75	112	1.0	\$1,350,592	\$1,427,500	\$1,515,640	9	\$736	\$790	112%
Apr-22	77	92	114	0.8	\$1,352,901	\$1,345,000	\$1,491,940	9	\$775	\$786	115%
Mar-22	44	101	98	0.6	\$1,336,248	\$1,334,500	\$1,387,406	8	\$800	\$797	116%
Feb-22	40	73	70	0.6	\$1,196,399	\$1,200,000	\$1,283,328	8	\$804	\$775	116%
Jan-22	22	57	50	0.3	\$1,152,045	\$1,215,000	\$1,324,482	15	\$852	\$724	109%
Dec-21	23	34	72	0.2	\$1,152,188	\$1,010,000	\$1,208,141	15	\$889	\$692	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	62	-13.9%	\$1,395,347	21.1%	\$992,500	-1.73%	\$1,130,378	-6.44%	29	93.3%	98%
Dec-21	72	-33.9%	\$1,152,188	18.5%	\$1,010,000	4.12%	\$1,208,141	14.4%	15	66.7%	106%
Dec-20	109	49.3%	\$972,575	17.8%	\$970,000	25%	\$1,056,358	22.3%	9	-71%	105%

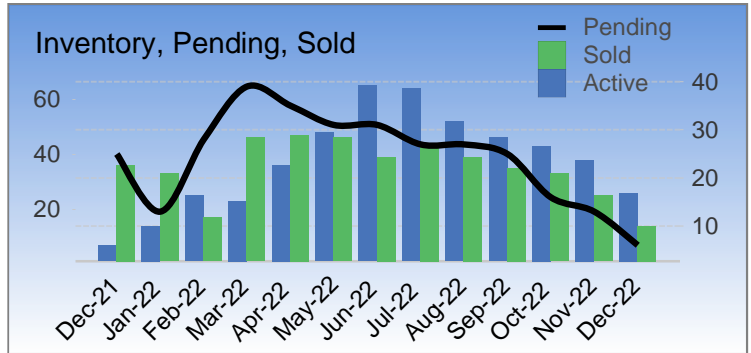
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	0	0	6
\$500-599K	0	1	3	13	22
\$600-699K	0	4	20	91	153
\$700-799K	0	30	55	198	297
\$800-899K	0	59	148	246	162
\$900-999K	0	103	224	148	79
\$1-1.299M	0	317	379	180	140
\$1.3-1.699M	0	222	258	111	86
\$1.7-1.999M	0	68	71	22	11
\$2-2.999M	0	80	64	10	3
>3M	0	8	2	1	4
Total	0	893	1224	1020	963

Presented by:

Market Activity Summary:

- Inventory: units were listed for sale as of the last day of December - approximately months of inventory.
- Sales Activity: units were sold during December
- Median Sales Price: during December
- Average price per sq.ft. in December was
- Average Days-on-Market (DOM) is approximately days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	26	6	14	1.1	\$735,530	\$749,450	\$829,212	28	\$488	\$513	99%
Nov-22	38	13	25	1.2	\$822,883	\$833,950	\$849,015	34	\$493	\$488	98%
Oct-22	43	16	33	1.3	\$903,133	\$719,000	\$744,589	31	\$485	\$495	99%
Sep-22	46	25	35	1.2	\$904,106	\$742,500	\$825,235	35	\$519	\$475	100%
Aug-22	52	27	39	1.3	\$877,894	\$767,500	\$842,575	30	\$550	\$493	99%
Jul-22	64	27	43	1.5	\$887,153	\$859,000	\$863,776	21	\$535	\$519	101%
Jun-22	65	31	39	1.5	\$846,775	\$875,000	\$955,882	11	\$529	\$593	106%
May-22	48	31	46	1.1	\$908,698	\$867,500	\$952,685	13	\$546	\$560	107%
Apr-22	36	35	47	1.0	\$858,687	\$945,500	\$1,068,804	8	\$545	\$573	113%
Mar-22	23	39	46	0.8	\$919,188	\$935,000	\$970,489	9	\$552	\$558	109%
Feb-22	25	28	17	0.9	\$904,927	\$853,990	\$911,470	17	\$534	\$512	108%
Jan-22	14	13	33	0.4	\$973,427	\$850,500	\$848,537	17	\$523	\$516	104%
Dec-21	7	25	36	0.2	\$822,429	\$800,000	\$876,560	21	\$729	\$510	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	14	-61.1%	\$735,530	-10.6%	\$749,450	-6.32%	\$829,212	-5.4%	28	33.3%	99%
Dec-21	36	-36.8%	\$822,429	-1.77%	\$800,000	14.3%	\$876,560	11.5%	21	23.5%	103%
Dec-20	57	148%	\$837,206	44.9%	\$700,000	18.1%	\$785,885	19.3%	17	-59.5%	103%

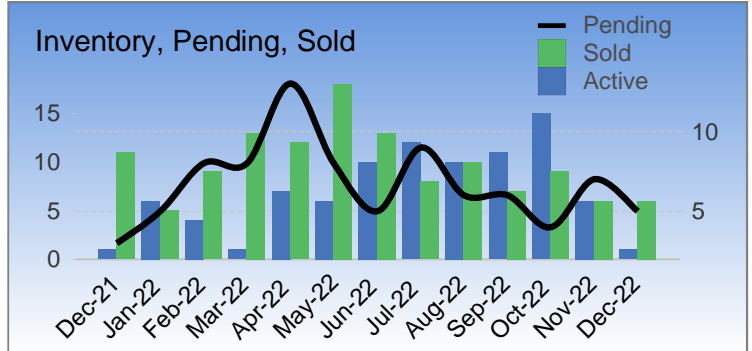
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	23	39	107	260
\$500-599K	0	81	117	220	269
\$600-699K	0	183	209	344	305
\$700-799K	0	224	326	253	235
\$800-899K	0	228	289	203	134
\$900-999K	0	165	209	81	57
\$1-1.299M	0	188	228	60	30
\$1.3-1.699M	0	96	75	21	12
\$1.7-1.999M	0	14	9	9	3
\$2-2.999M	0	12	18	3	3
>3M	0	0	0	0	0
Total	0	1214	1519	1301	1308

Presented by:

Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of December - approximately 0.1 months of inventory.
- Sales Activity: 6 units were sold during December
- Median Sales Price: \$1,793,750 during December
- Average price per sq.ft. in December was \$705
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 97% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	1	5	6	0.1	\$1,603,166	\$1,793,750	\$1,935,416	22	\$788	\$705	97%
Nov-22	6	7	6	0.8	\$1,562,250	\$1,782,500	\$1,975,333	24	\$830	\$824	102%
Oct-22	15	4	9	1.7	\$2,008,700	\$2,300,000	\$2,356,666	20	\$821	\$810	103%
Sep-22	11	6	7	1.3	\$2,008,500	\$1,788,800	\$1,909,685	29	\$829	\$810	104%
Aug-22	10	6	10	1.0	\$2,337,000	\$2,062,500	\$2,147,400	13	\$781	\$830	99%
Jul-22	12	9	8	0.9	\$1,980,468	\$1,565,500	\$1,551,875	16	\$787	\$808	100%
Jun-22	10	5	13	0.7	\$2,161,666	\$2,330,000	\$2,269,230	9	\$826	\$995	112%
May-22	6	8	18	0.4	\$2,064,725	\$2,397,500	\$2,383,031	8	\$824	\$894	116%
Apr-22	7	13	12	0.6	\$2,157,375	\$2,388,178	\$2,484,112	8	\$865	\$933	119%
Mar-22	1	8	13	0.1	\$2,078,287	\$2,250,000	\$2,552,692	9	\$548	\$939	122%
Feb-22	4	8	9	0.5	\$1,917,245	\$2,125,000	\$2,029,111	5	\$723	\$863	113%
Jan-22	6	5	5	0.6	\$2,048,579	\$1,875,000	\$2,207,000	5	\$728	\$852	116%
Dec-21	1	3	11	0.1	\$1,660,800	\$1,885,000	\$2,003,090	30	\$640	\$822	115%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	6	-45.5%	\$1,603,166	-3.47%	\$1,793,750	-4.84%	\$1,935,416	-3.38%	22	-26.7%	97%
Dec-21	11	-35.3%	\$1,660,800	8.87%	\$1,885,000	20.8%	\$2,003,090	28.1%	30	173%	115%
Dec-20	17	143%	\$1,525,500	-8.37%	\$1,560,000	17.7%	\$1,563,823	19.2%	11	0%	106%

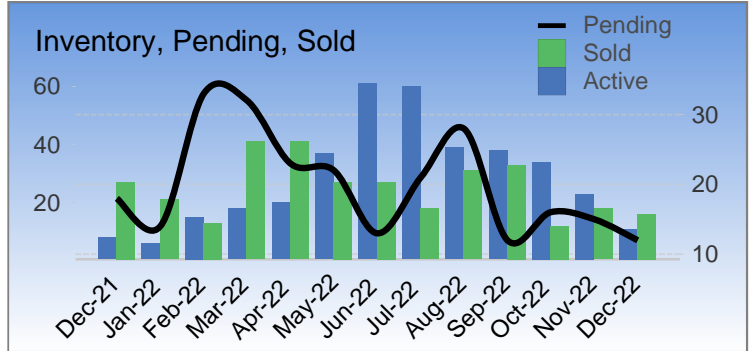
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	1	0	2
\$600-699K	0	1	0	0	2
\$700-799K	0	0	0	4	4
\$800-899K	0	4	1	11	7
\$900-999K	0	4	6	23	31
\$1-1.299M	0	31	90	196	209
\$1.3-1.699M	0	178	326	406	349
\$1.7-1.999M	0	169	321	221	152
\$2-2.999M	0	333	430	234	131
>3M	0	153	117	53	23
Total	0	873	1292	1148	910

Presented by:

Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 16 units were sold during December
- Median Sales Price: \$1,132,500 during December
- Average price per sq.ft. in December was \$701
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	11	12	16	0.8	\$1,154,487	\$1,132,500	\$1,189,937	22	\$822	\$701	100%
Nov-22	23	15	18	1.1	\$1,105,342	\$1,125,000	\$1,165,000	33	\$801	\$768	97%
Oct-22	34	16	12	1.4	\$1,208,609	\$1,085,000	\$1,194,583	28	\$813	\$801	98%
Sep-22	38	12	33	1.4	\$1,248,060	\$1,258,000	\$1,300,999	32	\$810	\$804	98%
Aug-22	39	28	31	1.5	\$1,318,297	\$1,191,000	\$1,280,870	25	\$783	\$781	99%
Jul-22	60	21	18	2.5	\$1,313,928	\$1,455,000	\$1,474,777	14	\$796	\$811	102%
Jun-22	61	13	27	1.9	\$1,331,074	\$1,300,000	\$1,379,156	11	\$798	\$885	109%
May-22	37	22	27	1.0	\$1,320,176	\$1,550,000	\$1,665,462	8	\$817	\$918	115%
Apr-22	20	23	41	0.6	\$1,505,070	\$1,470,000	\$1,567,696	9	\$797	\$955	116%
Mar-22	18	32	41	0.8	\$1,404,251	\$1,525,439	\$1,591,693	6	\$824	\$911	116%
Feb-22	15	33	13	0.8	\$1,414,105	\$1,385,000	\$1,401,384	9	\$848	\$890	118%
Jan-22	6	14	21	0.3	\$1,244,465	\$1,325,000	\$1,377,551	9	\$792	\$927	117%
Dec-21	8	18	27	0.3	\$1,133,848	\$1,262,800	\$1,280,461	20	\$737	\$851	111%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	16	-40.7%	\$1,154,487	1.82%	\$1,132,500	-10.3%	\$1,189,937	-7.07%	22	10%	100%
Dec-21	27	-18.2%	\$1,133,848	4.17%	\$1,262,800	23.2%	\$1,280,461	16.4%	20	66.7%	111%
Dec-20	33	43.5%	\$1,088,434	-5.04%	\$1,025,000	25%	\$1,100,303	30.9%	12	-68.4%	104%

Sales Activity and Price Trends

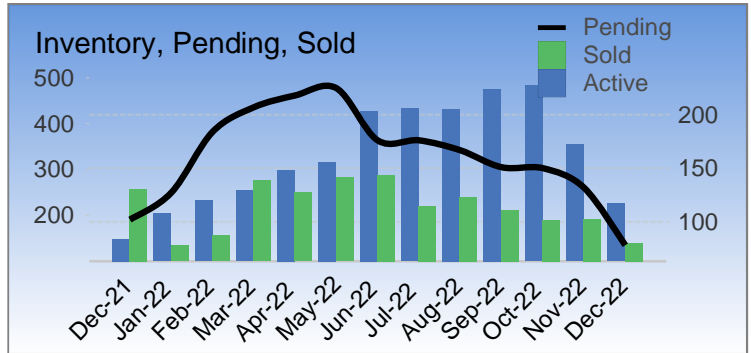
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	1
\$500-599K	0	0	1	0	2
\$600-699K	0	0	0	2	14
\$700-799K	0	1	1	21	40
\$800-899K	0	6	17	42	93
\$900-999K	0	17	46	64	64
\$1-1.299M	0	98	183	102	81
\$1.3-1.699M	0	113	132	41	21
\$1.7-1.999M	0	12	19	3	0
\$2-2.999M	0	29	1	0	0
>3M	0	0	0	0	0
Total	0	276	400	275	316

Presented by:



Market Activity Summary:

- Inventory: 236 units were listed for sale as of the last day of December - approximately 1.4 months of inventory.
- Sales Activity: 140 units were sold during December
- Median Sales Price: \$850,000 during December
- Average price per sq.ft. in December was \$633
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 105% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	226	78	140	1.4	\$828,069	\$850,000	\$1,035,632	37	\$549	\$633	105%
Nov-22	354	132	192	1.8	\$1,114,258	\$1,100,000	\$1,208,822	27	\$599	\$671	110%
Oct-22	483	150	190	2.3	\$1,161,601	\$1,100,500	\$1,337,913	26	\$597	\$703	111%
Sep-22	475	151	212	2.1	\$1,584,387	\$1,010,250	\$1,217,733	26	\$580	\$682	110%
Aug-22	432	167	240	1.8	\$1,128,935	\$1,100,000	\$1,261,880	22	\$588	\$703	111%
Jul-22	433	176	220	1.7	\$1,062,873	\$1,160,000	\$1,285,359	20	\$582	\$744	118%
Jun-22	428	176	288	1.6	\$1,092,277	\$1,300,000	\$1,405,365	18	\$599	\$782	123%
May-22	316	225	283	1.2	\$1,144,912	\$1,210,000	\$1,441,604	17	\$612	\$802	125%
Apr-22	299	218	250	1.3	\$1,080,527	\$1,218,000	\$1,370,133	17	\$605	\$803	127%
Mar-22	254	207	276	1.4	\$1,122,268	\$1,102,500	\$1,291,443	18	\$622	\$768	125%
Feb-22	232	184	157	1.3	\$1,037,678	\$1,005,000	\$1,241,501	22	\$588	\$759	121%
Jan-22	204	127	135	0.9	\$998,475	\$940,000	\$1,099,777	31	\$610	\$664	111%
Dec-21	149	102	257	0.6	\$1,035,658	\$970,000	\$1,162,551	26	\$579	\$683	115%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	140	-45.5%	\$828,069	-20%	\$850,000	-12.4%	\$1,035,632	-10.9%	37	42.3%	105%
Dec-21	257	-16.6%	\$1,035,658	18.4%	\$970,000	10%	\$1,162,551	9.88%	26	0%	115%
Dec-20	308	35.1%	\$874,877	17.5%	\$881,500	3.71%	\$1,058,013	9.67%	26	-3.7%	110%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	375	645	777	1289
\$500-599K	0	607	780	750	867
\$600-699K	0	613	762	624	696
\$700-799K	0	492	688	595	696
\$800-899K	0	459	714	791	661
\$900-999K	0	507	721	531	451
\$1-1.299M	0	1145	1500	1226	1150
\$1.3-1.699M	0	1274	1780	1186	884
\$1.7-1.999M	0	613	698	325	300
\$2-2.999M	0	659	799	363	300
>3M	0	241	264	106	72
Total	0	6985	9351	7274	7366

Presented by:

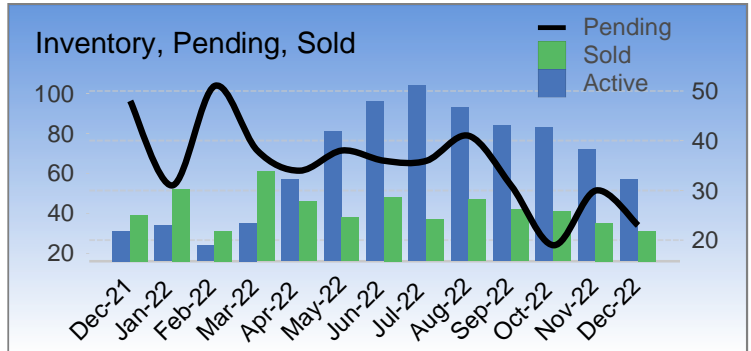


Custom geography for Oakland RES includes Oakland, Emeryville, Piedmont

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Market Activity Summary:

- Inventory: 58 units were listed for sale as of the last day of December - approximately 1.6 months of inventory.
- Sales Activity: 31 units were sold during December
- Median Sales Price: \$610,000 during December
- Average price per sq.ft. in December was \$359
- Average Days-on-Market (DOM) is approximately 56 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	57	23	31	1.6	\$670,689	\$610,000	\$649,709	56	\$338	\$359	98%
Nov-22	72	30	35	1.9	\$708,628	\$631,460	\$666,496	37	\$339	\$343	99%
Oct-22	83	19	41	2.0	\$663,917	\$660,000	\$672,935	35	\$352	\$343	99%
Sep-22	84	31	42	2.0	\$683,707	\$650,000	\$678,156	29	\$345	\$363	101%
Aug-22	93	41	47	2.1	\$716,702	\$660,000	\$707,646	31	\$352	\$361	99%
Jul-22	104	36	37	2.5	\$717,268	\$697,600	\$741,030	29	\$351	\$399	100%
Jun-22	96	36	48	2.2	\$725,942	\$721,500	\$754,591	19	\$364	\$377	102%
May-22	81	38	38	1.7	\$728,224	\$700,000	\$722,816	10	\$371	\$398	103%
Apr-22	57	34	46	1.3	\$770,805	\$755,000	\$780,228	16	\$388	\$379	104%
Mar-22	35	38	61	0.7	\$733,385	\$749,990	\$777,677	14	\$370	\$375	104%
Feb-22	24	51	31	0.6	\$780,628	\$700,000	\$748,972	19	\$356	\$442	102%
Jan-22	34	31	52	0.6	\$770,144	\$732,450	\$735,572	25	\$383	\$358	103%
Dec-21	31	48	39	0.6	\$723,747	\$705,000	\$718,435	21	\$415	\$368	102%

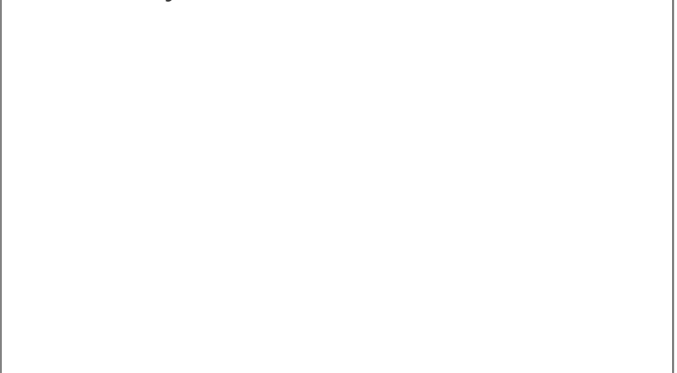
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	31	-20.5%	\$670,689	-7.33%	\$610,000	-13.5%	\$649,709	-9.57%	56	167%	98%
Dec-21	39	-23.5%	\$723,747	22.7%	\$705,000	17.5%	\$718,435	20%	21	110%	102%
Dec-20	51	18.6%	\$589,984	12.7%	\$600,000	21.2%	\$598,768	21.2%	10	-72.2%	104%

Sales Activity and Price Trends

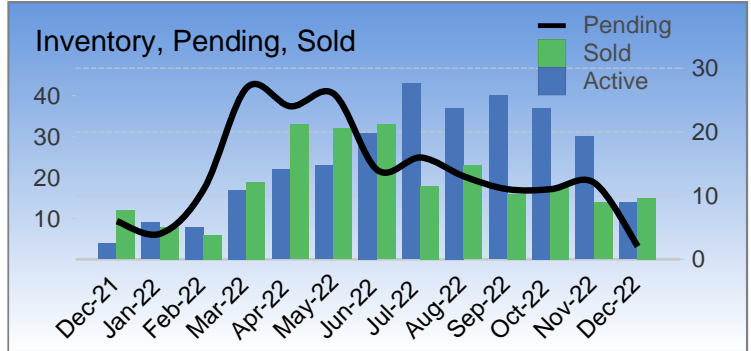
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	18	34	181	278
\$500-599K	0	69	147	205	178
\$600-699K	0	148	180	107	74
\$700-799K	0	115	137	42	24
\$800-899K	0	64	64	12	2
\$900-999K	0	37	18	3	0
\$1-1.299M	0	19	19	2	0
\$1.3-1.699M	0	3	3	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	3
>3M	0	0	0	0	0
Total	0	474	602	552	559

Presented by:



Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of December - approximately 1.0 months of inventory.
- Sales Activity: 15 units were sold during December
- Median Sales Price: \$2,130,000 during December
- Average price per sq.ft. in December was \$742
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	14	2	15	1.0	\$2,800,000	\$2,130,000	\$2,297,266	37	\$749	\$742	98%
Nov-22	30	12	14	1.9	\$2,300,833	\$1,642,500	\$1,825,571	30	\$764	\$719	95%
Oct-22	37	11	18	1.9	\$2,343,899	\$1,892,500	\$1,962,777	39	\$793	\$823	99%
Sep-22	40	11	16	2.1	\$2,417,962	\$2,075,000	\$2,155,500	21	\$779	\$807	100%
Aug-22	37	13	23	1.5	\$2,190,826	\$2,226,000	\$2,390,434	21	\$776	\$858	103%
Jul-22	43	16	18	1.6	\$2,339,808	\$1,883,000	\$2,101,222	17	\$804	\$913	105%
Jun-22	31	14	33	0.9	\$2,449,128	\$2,395,000	\$2,522,926	23	\$828	\$902	109%
May-22	23	26	32	0.8	\$2,034,768	\$2,395,500	\$2,545,781	26	\$808	\$918	114%
Apr-22	22	24	33	1.1	\$2,297,102	\$2,300,000	\$2,306,296	9	\$783	\$915	116%
Mar-22	17	27	19	1.5	\$2,466,965	\$2,190,000	\$2,310,578	20	\$798	\$865	115%
Feb-22	8	11	6	1.0	\$2,592,312	\$2,382,500	\$2,523,626	5	\$746	\$865	107%
Jan-22	9	4	8	0.6	\$1,597,000	\$1,737,500	\$2,009,375	17	\$693	\$811	103%
Dec-21	4	6	12	0.2	\$2,114,714	\$2,300,000	\$2,333,166	24	\$679	\$765	111%

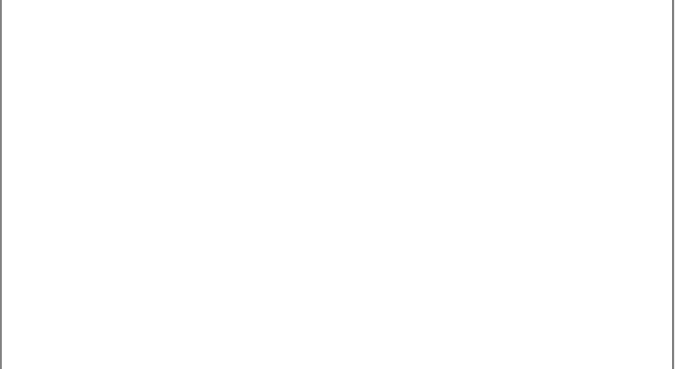
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	15	25%	\$2,800,000	32.4%	\$2,130,000	-7.39%	\$2,297,266	-1.54%	37	54.2%	98%
Dec-21	12	-52%	\$2,114,714	7.92%	\$2,300,000	41.5%	\$2,333,166	30.3%	24	-20%	111%
Dec-20	25	38.9%	\$1,959,461	34.7%	\$1,625,000	0.154%	\$1,791,060	8.05%	30	-64.7%	100%

Sales Activity and Price Trends

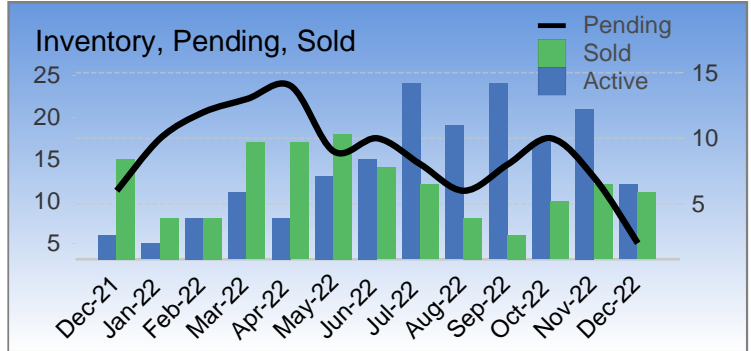
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	1
\$600-699K	0	0	0	0	2
\$700-799K	0	0	0	2	2
\$800-899K	0	2	0	4	6
\$900-999K	0	0	1	7	7
\$1-1.299M	0	11	20	36	41
\$1.3-1.699M	0	41	75	86	97
\$1.7-1.999M	0	46	96	58	42
\$2-2.999M	0	84	117	78	44
>3M	0	43	51	18	7
Total	0	227	360	289	249

Presented by:



Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of December - approximately 1.1 months of inventory.
- Sales Activity: 11 units were sold during December
- Median Sales Price: \$710,000 during December
- Average price per sq.ft. in December was \$498
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	12	2	11	1.1	\$724,333	\$710,000	\$712,454	25	\$551	\$498	100%
Nov-22	21	7	12	2.3	\$759,630	\$787,500	\$813,750	41	\$501	\$441	99%
Oct-22	17	10	10	2.6	\$717,612	\$722,500	\$728,700	27	\$507	\$511	102%
Sep-22	24	8	6	3.0	\$737,155	\$837,500	\$859,833	28	\$487	\$414	102%
Aug-22	19	6	8	1.7	\$770,989	\$737,500	\$734,375	15	\$493	\$482	103%
Jul-22	24	8	12	1.6	\$808,258	\$783,500	\$750,041	21	\$471	\$521	103%
Jun-22	15	10	14	0.9	\$756,461	\$822,500	\$837,785	18	\$494	\$550	107%
May-22	13	9	18	0.8	\$811,288	\$846,000	\$884,905	17	\$506	\$581	110%
Apr-22	8	14	17	0.6	\$824,003	\$888,000	\$859,000	15	\$562	\$570	109%
Mar-22	11	13	17	1.0	\$777,142	\$800,000	\$835,517	11	\$473	\$541	109%
Feb-22	8	12	8	0.8	\$748,658	\$801,000	\$811,000	33	\$484	\$528	108%
Jan-22	5	10	8	0.4	\$818,888	\$749,000	\$762,250	14	\$571	\$646	112%
Dec-21	6	6	15	0.5	\$737,917	\$760,000	\$771,900	26	\$508	\$529	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	11	-26.7%	\$724,333	-1.84%	\$710,000	-6.58%	\$712,454	-7.7%	25	-3.85%	100%
Dec-21	15	7.14%	\$737,917	13.7%	\$760,000	4.72%	\$771,900	4.64%	26	100%	106%
Dec-20	14	-33.3%	\$648,745	9.64%	\$725,750	25.1%	\$737,662	26.2%	13	-40.9%	106%

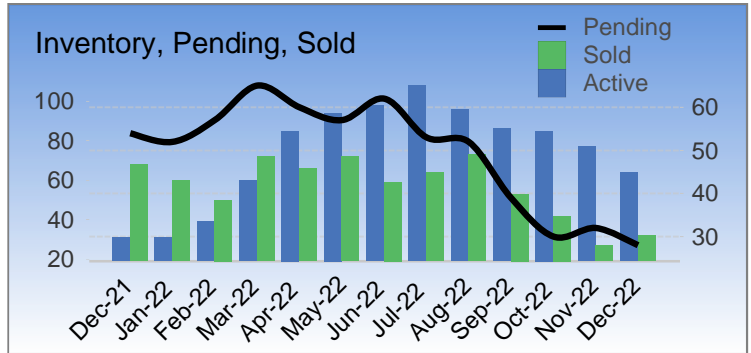
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	3	6	19
\$500-599K	0	3	8	44	82
\$600-699K	0	14	29	35	58
\$700-799K	0	49	66	33	12
\$800-899K	0	38	31	6	5
\$900-999K	0	20	14	2	0
\$1-1.299M	0	6	8	2	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	132	159	128	176

Presented by:

Market Activity Summary:

- Inventory: 65 units were listed for sale as of the last day of December - approximately 1.9 months of inventory.
- Sales Activity: 32 units were sold during December
- Median Sales Price: \$625,000 during December
- Average price per sq.ft. in December was \$358
- Average Days-on-Market (DOM) is approximately 53 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	64	28	32	1.9	\$548,598	\$625,000	\$631,785	53	\$377	\$358	99%
Nov-22	77	32	27	1.9	\$610,788	\$610,000	\$626,071	54	\$377	\$344	98%
Oct-22	85	30	42	1.6	\$653,141	\$562,500	\$607,677	34	\$367	\$377	99%
Sep-22	86	39	53	1.4	\$634,470	\$615,000	\$613,296	28	\$358	\$386	100%
Aug-22	96	52	73	1.5	\$606,877	\$600,000	\$618,646	26	\$366	\$386	100%
Jul-22	108	53	64	1.7	\$610,998	\$630,000	\$680,955	21	\$376	\$409	102%
Jun-22	98	62	59	1.5	\$625,605	\$658,170	\$661,154	23	\$380	\$379	101%
May-22	94	57	72	1.4	\$681,207	\$647,000	\$667,609	15	\$360	\$401	103%
Apr-22	85	60	66	1.4	\$631,081	\$622,500	\$647,587	11	\$374	\$416	105%
Mar-22	60	65	72	1.0	\$686,896	\$651,000	\$668,786	15	\$376	\$425	105%
Feb-22	39	57	50	0.7	\$644,495	\$667,500	\$652,982	23	\$388	\$408	104%
Jan-22	31	52	60	0.5	\$671,183	\$650,000	\$674,191	30	\$405	\$398	104%
Dec-21	31	54	68	0.5	\$631,684	\$625,000	\$658,387	19	\$383	\$382	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	32	-52.9%	\$548,598	-13.2%	\$625,000	0%	\$631,785	-4.04%	53	179%	99%
Dec-21	68	-11.7%	\$631,684	18.1%	\$625,000	23.8%	\$658,387	22.4%	19	11.8%	103%
Dec-20	77	30.5%	\$534,837	13.4%	\$505,000	12.2%	\$538,028	11.9%	17	-54.1%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	251	361	981	1381
\$500-599K	0	449	507	465	367
\$600-699K	0	523	567	212	205
\$700-799K	0	273	194	109	65
\$800-899K	0	146	172	17	6
\$900-999K	0	66	54	0	0
\$1-1.299M	0	57	11	0	0
\$1.3-1.699M	0	3	0	0	0
\$1.7-1.999M	0	0	0	0	3
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	1768	1866	1784	2027

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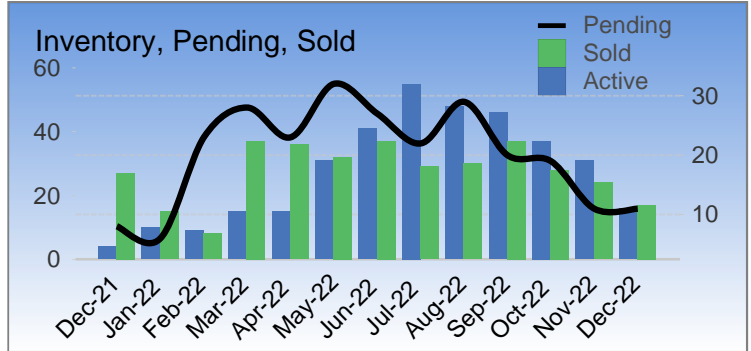
Includes Pittsburg and Bay Point

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Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 17 units were sold during December
- Median Sales Price: \$1,125,000 during December
- Average price per sq.ft. in December was \$618
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	16	11	17	0.7	\$1,208,190	\$1,125,000	\$1,131,117	35	\$586	\$618	99%
Nov-22	31	11	24	1.1	\$1,112,390	\$927,500	\$1,000,583	22	\$574	\$621	100%
Oct-22	37	19	28	1.2	\$1,106,514	\$930,000	\$987,455	24	\$602	\$640	100%
Sep-22	46	20	37	1.4	\$1,005,852	\$1,065,000	\$1,085,054	28	\$606	\$681	100%
Aug-22	48	29	30	1.5	\$1,044,522	\$1,127,500	\$1,147,148	27	\$632	\$612	100%
Jul-22	55	22	29	1.7	\$1,144,500	\$1,100,000	\$1,136,541	18	\$660	\$628	101%
Jun-22	41	27	37	1.2	\$1,085,579	\$1,190,000	\$1,203,783	10	\$613	\$730	108%
May-22	31	32	32	0.9	\$1,108,915	\$1,287,500	\$1,226,196	9	\$631	\$786	115%
Apr-22	15	23	36	0.6	\$1,084,690	\$1,255,000	\$1,329,188	8	\$641	\$796	119%
Mar-22	15	28	37	0.8	\$1,107,945	\$1,135,000	\$1,164,567	9	\$683	\$753	114%
Feb-22	9	23	8	0.5	\$1,038,571	\$1,012,500	\$1,051,500	6	\$624	\$683	111%
Jan-22	10	6	15	0.4	\$1,052,254	\$1,150,000	\$1,122,066	15	\$745	\$652	108%
Dec-21	4	8	27	0.1	\$1,103,590	\$1,150,000	\$1,166,203	14	\$588	\$660	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	17	-37%	\$1,208,190	9.48%	\$1,125,000	-2.17%	\$1,131,117	-3.01%	35	150%	99%
Dec-21	27	-15.6%	\$1,103,590	14.5%	\$1,150,000	16.5%	\$1,166,203	15.5%	14	-17.6%	110%
Dec-20	32	77.8%	\$963,599	32.8%	\$987,500	24.1%	\$1,009,429	21.4%	17	-15%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	5	3	0
\$500-599K	0	0	7	21	44
\$600-699K	0	29	41	101	145
\$700-799K	0	76	115	166	245
\$800-899K	0	125	142	170	198
\$900-999K	0	97	233	174	156
\$1-1.299M	0	309	457	273	159
\$1.3-1.699M	0	207	204	54	15
\$1.7-1.999M	0	48	24	9	3
\$2-2.999M	0	3	3	0	0
>3M	0	0	0	0	0
Total	0	894	1231	971	965

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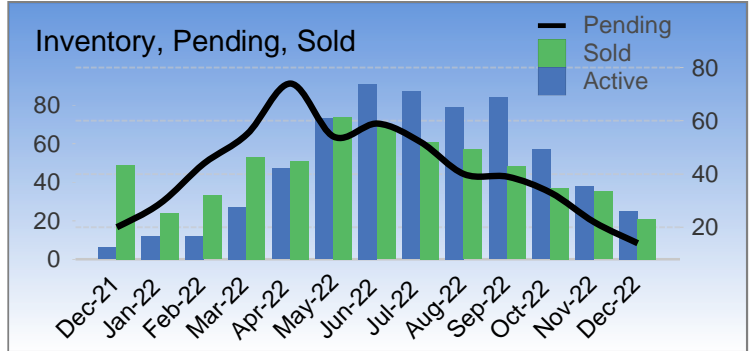


Includes Pleasant Hill and Pacheco

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Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 21 units were sold during December
- Median Sales Price: \$1,537,000 during December
- Average price per sq.ft. in December was \$745
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 96% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	25	14	21	0.8	\$2,346,510	\$1,537,000	\$1,555,333	36	\$828	\$745	96%
Nov-22	38	22	35	1.0	\$1,837,764	\$1,630,000	\$1,779,436	42	\$793	\$747	95%
Oct-22	57	33	37	1.2	\$2,121,968	\$1,600,000	\$1,896,250	29	\$825	\$771	98%
Sep-22	84	39	48	1.5	\$2,050,414	\$1,600,000	\$1,830,473	31	\$823	\$795	96%
Aug-22	79	40	57	1.3	\$1,977,714	\$1,580,000	\$1,705,921	25	\$826	\$797	98%
Jul-22	87	52	61	1.3	\$1,819,407	\$1,705,000	\$1,889,860	18	\$841	\$840	98%
Jun-22	91	59	69	1.4	\$2,155,484	\$1,750,000	\$2,001,955	14	\$836	\$888	102%
May-22	73	54	74	1.2	\$1,985,243	\$2,012,500	\$2,372,822	8	\$866	\$948	110%
Apr-22	47	74	51	1.0	\$2,154,934	\$2,015,000	\$2,348,145	6	\$874	\$1,005	118%
Mar-22	27	55	53	0.7	\$2,098,774	\$2,050,000	\$2,312,239	7	\$875	\$993	119%
Feb-22	12	44	33	0.3	\$2,035,923	\$1,765,000	\$2,113,845	12	\$843	\$900	113%
Jan-22	12	29	24	0.3	\$1,991,834	\$1,825,000	\$1,917,625	7	\$815	\$840	111%
Dec-21	6	20	49	0.1	\$1,954,237	\$1,655,000	\$1,849,795	8	\$815	\$854	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	21	-57.1%	\$2,346,510	20.1%	\$1,537,000	-7.13%	\$1,555,333	-15.9%	36	350%	96%
Dec-21	49	-33.8%	\$1,954,237	21.5%	\$1,655,000	19.3%	\$1,849,795	9.07%	8	-42.9%	110%
Dec-20	74	68.2%	\$1,609,001	11.1%	\$1,387,500	8.4%	\$1,696,046	15.5%	14	-50%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	2	0	4
\$500-599K	0	0	2	6	0
\$600-699K	0	4	6	2	8
\$700-799K	0	0	10	16	29
\$800-899K	0	16	3	79	105
\$900-999K	0	9	50	203	296
\$1-1.299M	0	114	475	771	797
\$1.3-1.699M	0	573	928	516	378
\$1.7-1.999M	0	316	452	161	111
\$2-2.999M	0	378	480	282	206
>3M	0	205	217	57	66
Total	0	1615	2625	2093	2000

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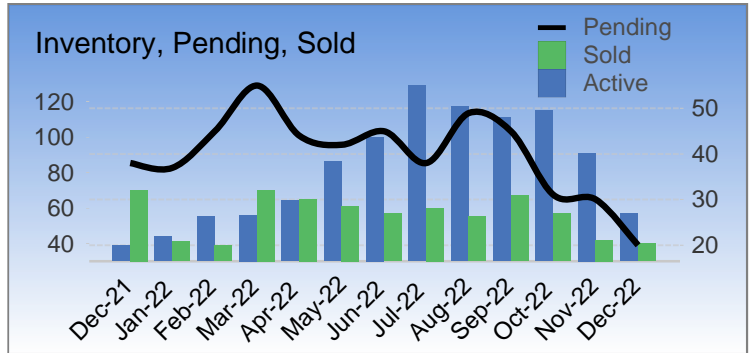
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 58 units were listed for sale as of the last day of December - approximately 1.3 months of inventory.
- Sales Activity: 40 units were sold during December
- Median Sales Price: \$650,000 during December
- Average price per sq.ft. in December was \$526
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	57	20	40	1.3	\$921,976	\$650,000	\$727,375	40	\$489	\$526	100%
Nov-22	91	30	42	1.8	\$671,169	\$665,500	\$724,393	25	\$500	\$514	102%
Oct-22	115	31	57	2.0	\$734,269	\$660,000	\$720,642	29	\$514	\$549	102%
Sep-22	111	45	67	1.9	\$701,338	\$692,500	\$708,146	29	\$504	\$501	103%
Aug-22	117	49	55	2.1	\$722,779	\$730,000	\$813,078	21	\$505	\$534	105%
Jul-22	129	38	60	2.2	\$731,164	\$652,500	\$688,510	22	\$499	\$566	107%
Jun-22	100	45	57	1.7	\$725,074	\$818,888	\$860,995	16	\$512	\$590	110%
May-22	86	42	61	1.4	\$751,218	\$805,000	\$834,499	16	\$531	\$557	111%
Apr-22	64	44	65	1.1	\$729,594	\$840,000	\$844,657	19	\$486	\$590	113%
Mar-22	56	55	70	1.2	\$729,374	\$780,500	\$863,412	14	\$499	\$614	114%
Feb-22	55	45	39	1.2	\$733,728	\$765,000	\$758,894	22	\$536	\$543	112%
Jan-22	44	37	41	0.7	\$658,901	\$680,000	\$696,432	21	\$504	\$511	107%
Dec-21	39	38	70	0.6	\$648,914	\$695,000	\$760,609	19	\$473	\$581	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	40	-42.9%	\$921,976	42.1%	\$650,000	-6.47%	\$727,375	-4.37%	40	111%	100%
Dec-21	70	-15.7%	\$648,914	-1.92%	\$695,000	15.8%	\$760,609	14.3%	19	-29.6%	110%
Dec-20	83	48.2%	\$661,627	12.5%	\$600,000	18.7%	\$665,187	16.4%	27	-12.9%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	234	310	665	839
\$500-599K	0	315	522	558	619
\$600-699K	0	368	448	349	346
\$700-799K	0	335	350	256	297
\$800-899K	0	215	380	292	185
\$900-999K	0	213	209	137	72
\$1-1.299M	0	320	252	126	93
\$1.3-1.699M	0	104	123	50	32
\$1.7-1.999M	0	39	36	14	4
\$2-2.999M	0	11	13	6	2
>3M	0	1	0	1	0
Total	0	2155	2643	2454	2489

Presented by:



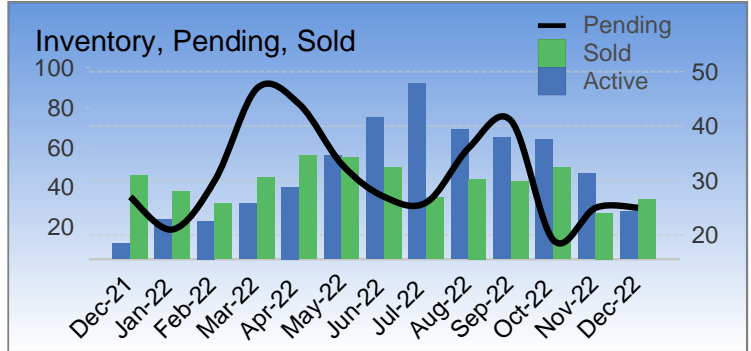
Includes Richmond, North Richmond and Point Richmond

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 34 units were sold during December
- Median Sales Price: \$843,500 during December
- Average price per sq.ft. in December was \$580
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	28	25	34	0.8	\$841,567	\$843,500	\$870,923	37	\$657	\$580	99%
Nov-22	47	25	27	1.2	\$850,051	\$860,000	\$909,851	21	\$629	\$602	103%
Oct-22	64	19	50	1.4	\$852,733	\$870,875	\$901,671	38	\$615	\$582	100%
Sep-22	65	41	43	1.6	\$891,780	\$810,000	\$867,534	31	\$600	\$635	104%
Aug-22	69	36	44	1.6	\$859,194	\$825,000	\$869,477	23	\$625	\$612	102%
Jul-22	92	26	35	2.0	\$888,191	\$950,000	\$1,034,385	17	\$630	\$687	112%
Jun-22	75	27	50	1.4	\$872,195	\$891,000	\$1,013,789	14	\$631	\$683	113%
May-22	56	33	55	1.1	\$933,647	\$1,030,000	\$1,066,498	9	\$621	\$747	117%
Apr-22	40	44	56	0.9	\$922,466	\$1,040,000	\$1,104,992	10	\$635	\$765	119%
Mar-22	32	47	45	0.8	\$932,401	\$952,000	\$980,766	9	\$630	\$732	120%
Feb-22	23	30	32	0.6	\$880,167	\$999,000	\$1,085,906	9	\$613	\$731	120%
Jan-22	24	21	38	0.5	\$861,182	\$917,500	\$952,494	15	\$610	\$690	111%
Dec-21	12	27	46	0.2	\$892,558	\$875,000	\$901,125	19	\$532	\$635	108%

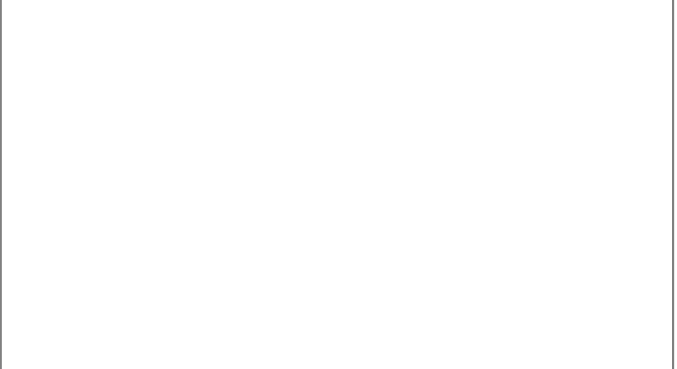
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	34	-26.1%	\$841,567	-5.71%	\$843,500	-3.6%	\$870,923	-3.35%	37	94.7%	99%
Dec-21	46	-38.7%	\$892,558	16.4%	\$875,000	11.5%	\$901,125	13.3%	19	5.56%	108%
Dec-20	75	127%	\$766,736	9.31%	\$785,000	11.3%	\$795,238	11.2%	18	-21.7%	105%

Sales Activity and Price Trends

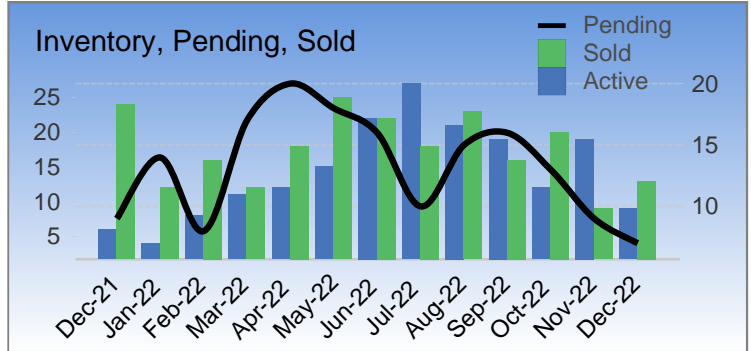
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	6	2	9	40
\$500-599K	0	14	20	50	137
\$600-699K	0	71	112	292	476
\$700-799K	0	193	251	423	324
\$800-899K	0	262	440	207	137
\$900-999K	0	197	264	93	69
\$1-1.299M	0	257	245	94	51
\$1.3-1.699M	0	103	56	6	6
\$1.7-1.999M	0	10	4	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	1113	1394	1174	1240

Presented by:



Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 13 units were sold during December
- Median Sales Price: \$770,000 during December
- Average price per sq.ft. in December was \$646
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	9	7	13	0.7	\$879,983	\$770,000	\$772,846	17	\$602	\$646	100%
Nov-22	19	9	9	1.3	\$785,526	\$838,000	\$829,444	21	\$655	\$641	102%
Oct-22	12	13	20	0.6	\$731,186	\$802,500	\$819,550	26	\$598	\$623	101%
Sep-22	19	16	16	1.0	\$803,944	\$757,500	\$774,437	22	\$608	\$637	100%
Aug-22	21	15	23	1.0	\$774,373	\$830,000	\$825,478	25	\$608	\$630	101%
Jul-22	27	10	18	1.3	\$830,625	\$849,500	\$831,888	23	\$617	\$663	103%
Jun-22	22	16	22	1.0	\$860,876	\$860,000	\$902,329	14	\$619	\$727	107%
May-22	15	18	25	0.9	\$862,971	\$975,000	\$957,111	8	\$616	\$740	110%
Apr-22	12	20	18	0.8	\$850,951	\$977,500	\$987,500	8	\$638	\$732	113%
Mar-22	11	17	12	0.8	\$864,075	\$890,000	\$933,041	9	\$601	\$718	109%
Feb-22	8	8	16	0.5	\$840,200	\$900,000	\$918,187	10	\$651	\$683	109%
Jan-22	4	14	12	0.2	\$851,069	\$895,000	\$863,342	14	\$603	\$695	105%
Dec-21	6	9	24	0.2	\$810,588	\$912,000	\$893,729	16	\$607	\$628	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	13	-45.8%	\$879,983	8.56%	\$770,000	-15.6%	\$772,846	-13.5%	17	6.25%	100%
Dec-21	24	14.3%	\$810,588	12.7%	\$912,000	24.1%	\$893,729	20.2%	16	-11.1%	106%
Dec-20	21	0%	\$719,030	14%	\$735,000	4.11%	\$743,482	4.81%	18	-18.2%	104%

Sales Activity and Price Trends

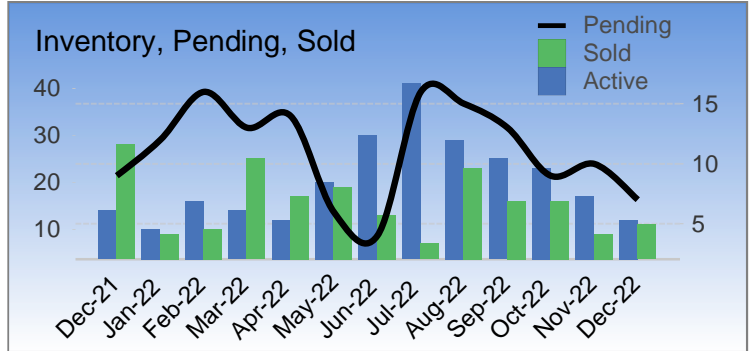
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	2	0	1	6
\$500-599K	0	2	0	6	31
\$600-699K	0	9	10	56	114
\$700-799K	0	43	55	103	72
\$800-899K	0	60	78	21	9
\$900-999K	0	37	60	3	1
\$1-1.299M	0	31	7	0	1
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	185	210	190	234

Presented by:



Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of December - approximately 1.2 months of inventory.
- Sales Activity: 11 units were sold during December
- Median Sales Price: \$565,000 during December
- Average price per sq.ft. in December was \$484
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 103% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	12	7	11	1.2	\$519,455	\$565,000	\$571,727	35	\$553	\$484	103%
Nov-22	17	10	9	1.4	\$606,456	\$550,000	\$559,655	30	\$525	\$458	99%
Oct-22	23	9	16	1.3	\$650,942	\$610,000	\$624,125	39	\$501	\$505	98%
Sep-22	25	13	16	1.7	\$648,821	\$660,000	\$621,025	24	\$495	\$516	101%
Aug-22	29	15	23	2.1	\$603,304	\$615,000	\$614,021	25	\$516	\$529	101%
Jul-22	41	16	7	3.3	\$631,712	\$610,000	\$635,707	22	\$529	\$509	104%
Jun-22	30	4	13	1.9	\$573,109	\$670,000	\$644,923	17	\$536	\$540	107%
May-22	20	6	19	1.0	\$655,759	\$690,000	\$682,035	18	\$505	\$582	110%
Apr-22	12	14	17	0.7	\$650,160	\$675,000	\$685,955	13	\$533	\$608	111%
Mar-22	14	13	25	1.0	\$606,401	\$690,000	\$690,100	9	\$541	\$559	110%
Feb-22	16	16	10	1.1	\$654,534	\$735,000	\$698,800	53	\$492	\$464	105%
Jan-22	10	12	9	0.6	\$629,640	\$570,000	\$608,000	20	\$463	\$543	103%
Dec-21	14	9	28	0.6	\$618,619	\$612,500	\$625,162	20	\$467	\$554	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	11	-60.7%	\$519,455	-16%	\$565,000	-7.76%	\$571,727	-8.55%	35	75%	103%
Dec-21	28	47.4%	\$618,619	20.9%	\$612,500	2.08%	\$625,162	9.72%	20	25%	108%
Dec-20	19	-20.8%	\$511,712	-1.03%	\$600,000	20.8%	\$569,763	16.6%	16	-36%	105%

Sales Activity and Price Trends

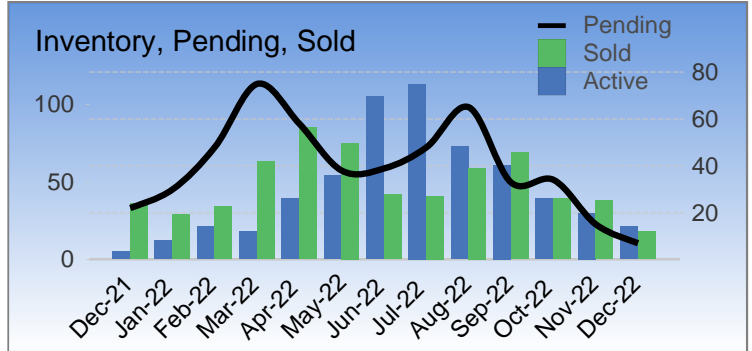
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	23	27	63	118
\$500-599K	0	33	67	64	66
\$600-699K	0	57	56	32	8
\$700-799K	0	35	42	5	4
\$800-899K	0	10	12	0	1
\$900-999K	0	1	2	0	0
\$1-1.299M	0	1	4	1	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	160	211	165	197

Presented by:



Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 18 units were sold during December
- Median Sales Price: \$1,510,000 during December
- Average price per sq.ft. in December was \$697
- Average Days-on-Market (DOM) is approximately 45 days
- Sold over Asking: On average, buyers paid 96% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	21	7	18	0.7	\$1,964,877	\$1,510,000	\$1,636,666	45	\$774	\$697	96%
Nov-22	30	15	38	0.6	\$1,538,104	\$1,587,500	\$1,640,282	26	\$763	\$715	97%
Oct-22	39	34	39	0.7	\$1,803,339	\$1,720,000	\$1,816,307	28	\$750	\$718	98%
Sep-22	61	33	69	1.1	\$1,960,451	\$1,760,000	\$1,820,376	31	\$749	\$756	98%
Aug-22	73	65	59	1.6	\$1,848,403	\$1,800,000	\$1,844,918	28	\$755	\$711	97%
Jul-22	113	48	41	2.1	\$1,848,309	\$1,750,000	\$1,929,128	20	\$759	\$754	99%
Jun-22	105	39	42	1.6	\$1,974,868	\$1,987,500	\$2,057,404	12	\$772	\$827	105%
May-22	54	38	75	0.7	\$2,027,958	\$2,150,000	\$2,233,191	7	\$777	\$874	113%
Apr-22	39	58	85	0.6	\$2,013,338	\$2,075,000	\$2,209,785	6	\$784	\$902	116%
Mar-22	18	75	63	0.4	\$1,906,857	\$2,125,000	\$2,174,073	7	\$764	\$896	117%
Feb-22	21	48	34	0.6	\$1,939,768	\$1,910,000	\$2,015,161	10	\$791	\$879	116%
Jan-22	12	30	29	0.3	\$1,730,046	\$2,115,000	\$2,146,258	7	\$769	\$801	112%
Dec-21	5	22	36	0.1	\$1,845,024	\$1,717,500	\$1,882,472	7	\$828	\$783	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	18	-50%	\$1,964,877	6.5%	\$1,510,000	-12.1%	\$1,636,666	-13.1%	45	543%	96%
Dec-21	36	-46.3%	\$1,845,024	39.7%	\$1,717,500	32.1%	\$1,882,472	42.7%	7	-12.5%	112%
Dec-20	67	45.7%	\$1,321,110	9.15%	\$1,300,000	11.3%	\$1,319,274	11.5%	8	-81.8%	106%

Sales Activity and Price Trends

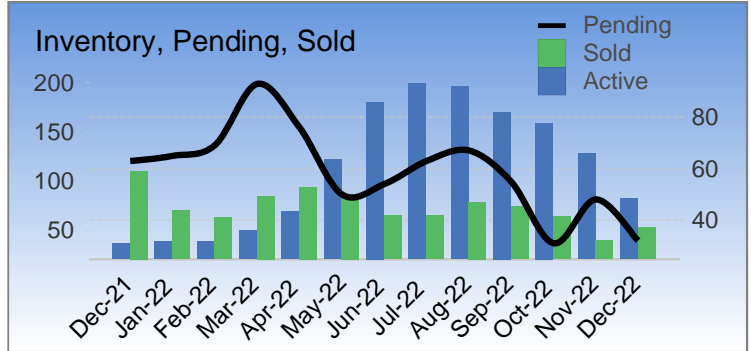
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	0	2
\$600-699K	0	0	1	4	13
\$700-799K	0	0	2	15	6
\$800-899K	0	1	5	17	39
\$900-999K	0	2	5	78	99
\$1-1.299M	0	40	108	280	315
\$1.3-1.699M	0	133	337	219	156
\$1.7-1.999M	0	147	165	51	18
\$2-2.999M	0	211	162	30	22
>3M	0	37	16	0	0
Total	0	571	801	694	670

Presented by:



Market Activity Summary:

- Inventory: 83 units were listed for sale as of the last day of December - approximately 1.6 months of inventory.
- Sales Activity: 53 units were sold during December
- Median Sales Price: \$699,950 during December
- Average price per sq.ft. in December was \$332
- Average Days-on-Market (DOM) is approximately 48 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	82	32	53	1.6	\$703,425	\$699,950	\$734,474	48	\$393	\$332	98%
Nov-22	128	48	40	2.2	\$799,258	\$672,500	\$695,380	41	\$380	\$341	98%
Oct-22	159	31	64	2.2	\$779,263	\$670,000	\$675,384	41	\$373	\$356	99%
Sep-22	170	55	74	2.3	\$765,509	\$695,000	\$722,522	31	\$369	\$355	98%
Aug-22	196	67	79	2.9	\$776,687	\$700,000	\$753,503	29	\$375	\$349	98%
Jul-22	199	63	65	2.8	\$777,327	\$749,950	\$773,696	21	\$375	\$382	99%
Jun-22	180	54	65	2.2	\$786,026	\$742,000	\$817,847	13	\$379	\$399	103%
May-22	122	50	84	1.4	\$821,666	\$855,000	\$887,648	10	\$389	\$407	105%
Apr-22	69	76	94	0.9	\$844,551	\$792,000	\$854,988	12	\$429	\$418	105%
Mar-22	50	93	85	0.7	\$862,362	\$815,000	\$866,576	10	\$449	\$421	108%
Feb-22	39	69	63	0.5	\$785,058	\$735,000	\$775,506	12	\$467	\$405	105%
Jan-22	39	65	70	0.5	\$803,842	\$752,500	\$770,571	19	\$477	\$359	103%
Dec-21	37	63	110	0.4	\$797,326	\$732,500	\$767,969	17	\$384	\$359	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	53	-51.8%	\$703,425	-11.8%	\$699,950	-4.44%	\$734,474	-4.36%	48	182%	98%
Dec-21	110	19.6%	\$797,326	26.4%	\$732,500	24.7%	\$767,969	29.2%	17	13.3%	103%
Dec-20	92	-12.4%	\$630,551	18.2%	\$587,500	18.7%	\$594,378	15.4%	15	-63.4%	103%

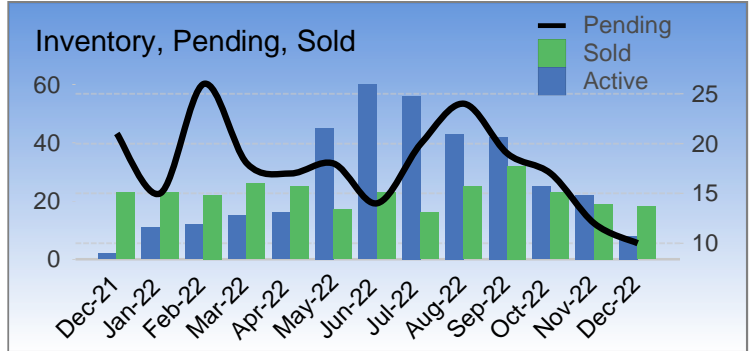
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	54	117	369	525
\$500-599K	0	92	205	375	319
\$600-699K	0	158	251	162	99
\$700-799K	0	168	203	70	23
\$800-899K	0	122	138	26	12
\$900-999K	0	71	58	13	7
\$1-1.299M	0	88	60	17	10
\$1.3-1.699M	0	21	15	2	2
\$1.7-1.999M	0	2	3	0	0
\$2-2.999M	0	3	5	0	0
>3M	0	0	0	0	0
Total	0	779	1055	1034	997

Presented by:

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of December - approximately 0.5 months of inventory.
- Sales Activity: 18 units were sold during December
- Median Sales Price: \$1,225,000 during December
- Average price per sq.ft. in December was \$750
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 101% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	8	10	18	0.5	\$1,107,297	\$1,225,000	\$1,271,277	27	\$794	\$750	101%
Nov-22	22	12	19	0.9	\$1,309,318	\$1,250,000	\$1,353,552	31	\$791	\$689	96%
Oct-22	25	17	23	1.0	\$1,297,752	\$1,410,000	\$1,355,056	26	\$780	\$719	99%
Sep-22	42	19	32	1.8	\$1,337,723	\$1,299,500	\$1,302,503	31	\$764	\$729	98%
Aug-22	43	24	25	2.2	\$1,277,101	\$1,323,000	\$1,312,740	34	\$757	\$748	95%
Jul-22	56	20	16	3.0	\$1,442,460	\$1,357,500	\$1,462,812	20	\$769	\$807	101%
Jun-22	60	14	23	2.9	\$1,291,986	\$1,370,000	\$1,382,173	14	\$803	\$832	107%
May-22	45	18	17	2.0	\$1,429,294	\$1,590,000	\$1,450,529	11	\$787	\$905	111%
Apr-22	16	17	25	0.7	\$1,300,814	\$1,520,000	\$1,679,780	10	\$787	\$931	116%
Mar-22	15	18	26	0.7	\$1,565,372	\$1,592,654	\$1,584,896	9	\$839	\$892	115%
Feb-22	12	26	22	0.5	\$1,333,206	\$1,663,650	\$1,622,195	6	\$873	\$838	118%
Jan-22	11	15	23	0.4	\$1,352,207	\$1,560,000	\$1,484,734	13	\$844	\$843	114%
Dec-21	2	21	23	0.1	\$1,238,615	\$1,430,000	\$1,444,565	13	\$494	\$774	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	18	-21.7%	\$1,107,297	-10.6%	\$1,225,000	-14.3%	\$1,271,277	-12%	27	108%	101%
Dec-21	23	0%	\$1,238,615	28.3%	\$1,430,000	26%	\$1,444,565	27.7%	13	30%	112%
Dec-20	23	-20.7%	\$965,449	13.9%	\$1,135,000	32.6%	\$1,131,522	24.1%	10	-74.4%	105%

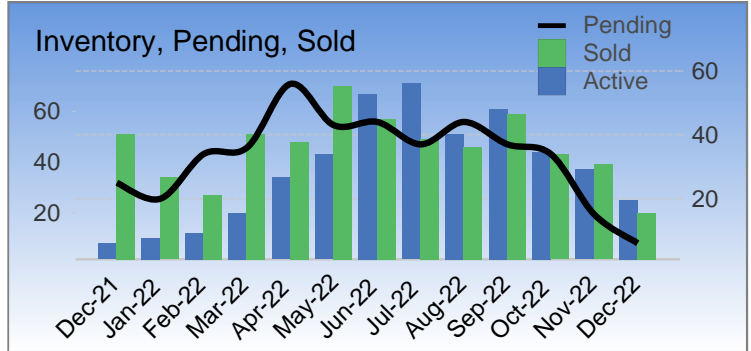
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	1
\$500-599K	0	0	1	3	6
\$600-699K	0	1	4	10	17
\$700-799K	0	3	9	20	62
\$800-899K	0	14	21	44	94
\$900-999K	0	12	27	48	68
\$1-1.299M	0	61	110	98	79
\$1.3-1.699M	0	106	147	28	22
\$1.7-1.999M	0	34	28	3	0
\$2-2.999M	0	21	16	0	0
>3M	0	1	0	0	0
Total	0	253	363	254	349

Presented by:

Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 20 units were sold during December
- Median Sales Price: \$1,415,000 during December
- Average price per sq.ft. in December was \$701
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 101% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	25	6	20	0.8	\$2,074,166	\$1,415,000	\$1,455,425	26	\$731	\$701	101%
Nov-22	37	15	39	0.8	\$1,709,516	\$1,425,000	\$1,451,718	20	\$735	\$723	99%
Oct-22	44	34	43	1.0	\$1,530,777	\$1,500,000	\$1,565,754	22	\$732	\$731	101%
Sep-22	61	37	59	1.2	\$1,608,670	\$1,480,000	\$1,602,584	22	\$719	\$762	99%
Aug-22	51	44	46	1.0	\$1,560,427	\$1,402,500	\$1,486,396	20	\$733	\$765	101%
Jul-22	71	37	49	1.2	\$1,634,094	\$1,649,000	\$1,770,431	13	\$746	\$821	104%
Jun-22	67	44	57	1.1	\$1,753,642	\$1,571,040	\$1,692,676	10	\$734	\$841	109%
May-22	43	43	70	0.8	\$1,748,718	\$1,718,000	\$1,905,735	9	\$795	\$811	113%
Apr-22	34	56	48	0.8	\$1,791,898	\$1,850,000	\$1,898,011	10	\$792	\$885	120%
Mar-22	20	36	51	0.5	\$1,698,579	\$1,700,000	\$1,850,184	7	\$773	\$844	114%
Feb-22	12	34	27	0.3	\$1,574,255	\$1,690,000	\$1,806,574	8	\$697	\$849	116%
Jan-22	10	20	34	0.2	\$1,599,724	\$1,555,000	\$1,601,389	13	\$719	\$793	110%
Dec-21	8	25	51	0.1	\$1,504,481	\$1,450,000	\$1,527,380	14	\$699	\$790	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	20	-60.8%	\$2,074,166	37.9%	\$1,415,000	-2.41%	\$1,455,425	-4.71%	26	85.7%	101%
Dec-21	51	-22.7%	\$1,504,481	11%	\$1,450,000	14.9%	\$1,527,380	18%	14	-12.5%	108%
Dec-20	66	65%	\$1,355,693	4.23%	\$1,262,500	13.4%	\$1,293,901	1.27%	16	-44.8%	103%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	2
\$500-599K	0	2	2	2	6
\$600-699K	0	0	4	4	12
\$700-799K	0	2	8	30	34
\$800-899K	0	16	24	70	100
\$900-999K	0	18	72	132	152
\$1-1.299M	0	162	396	458	470
\$1.3-1.699M	0	412	598	410	256
\$1.7-1.999M	0	184	244	92	48
\$2-2.999M	0	188	144	46	28
>3M	0	36	20	4	6
Total	0	1020	1512	1248	1114

Presented by: