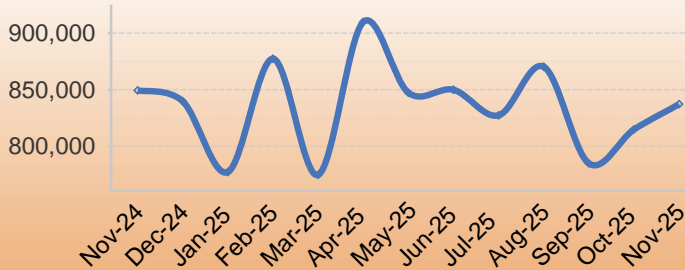


## Market Activity Summary:

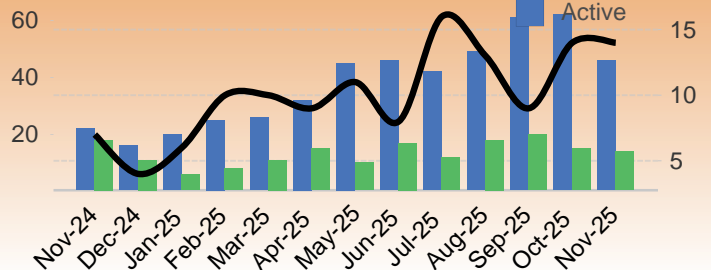
- Inventory: 46 units were listed for sale as of the last day of November - approximately 3.0 months of inventory.
- Sales Activity: 14 units were sold during November,
- Median Sales Price: \$837,500 during November
- Average price per sq.ft. in November was \$546
- Average Days-on-Market (DOM) is approximately 52 days
- Sold over Asking: On average, buyers paid 101% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	46	14	14	3.0	\$840,071	\$837,500	\$856,642	52	\$583	\$546	101%
Oct-25	62	14	15	3.6	\$849,892	\$815,000	\$858,008	30	\$569	\$604	101%
Sep-25	61	9	20	3.7	\$707,168	\$785,000	\$710,700	21	\$553	\$568	101%
Aug-25	49	13	18	3.2	\$824,933	\$870,500	\$840,654	36	\$578	\$586	102%
Jul-25	42	16	12	3.2	\$862,583	\$827,500	\$887,833	21	\$578	\$631	104%
Jun-25	46	8	17	3.3	\$794,647	\$850,000	\$807,604	24	\$590	\$636	102%
May-25	45	11	10	3.8	\$726,800	\$847,500	\$763,280	18	\$595	\$579	104%
Apr-25	32	9	15	2.8	\$894,663	\$910,000	\$955,512	16	\$611	\$675	105%
Mar-25	26	10	11	3.4	\$761,900	\$775,000	\$760,854	38	\$613	\$563	99%
Feb-25	25	10	8	3.0	\$892,111	\$877,500	\$940,500	8	\$605	\$632	104%
Jan-25	20	6	6	1.7	\$713,000	\$777,500	\$702,333	72	\$585	\$592	99%
Dec-24	16	4	11	1.2	\$925,996	\$840,000	\$925,266	46	\$584	\$592	100%
Nov-24	22	7	18	1.4	\$862,889	\$849,482	\$882,768	33	\$584	\$620	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	14	-22.2%	\$638,874	-40.2%	\$837,500	-1.41%	\$856,642	-2.96%	52	57.6%	101%
Nov-24	18	63.6%	\$1,067,679	6.74%	\$849,482	-0.0609%	\$882,768	14.2%	33	-2.94%	102%
Nov-23	11	-15.4%	\$1,000,270	14.9%	\$850,000	4.92%	\$773,181	-6.31%	34	6.25%	103%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	22	18	15	12	19
\$500-599K	8	10	12	15	9
\$600-699K	10	13	16	26	26
\$700-799K	20	24	24	9	10
\$800-899K	43	24	22	19	35
\$900-999K	15	31	29	28	21
\$1-1.299M	23	40	25	49	33
\$1.3-1.699M	2	9	3	14	5
\$1.7-1.999M	2	0	0	0	1
\$2-2.999M	1	0	0	1	0
>3M	0	0	0	0	0
Total	146	169	146	173	159

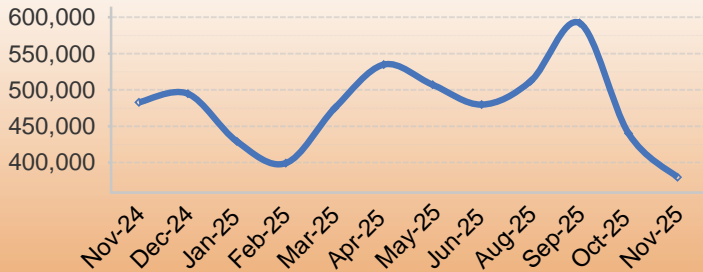
## Presented by:

## Market Activity Summary:

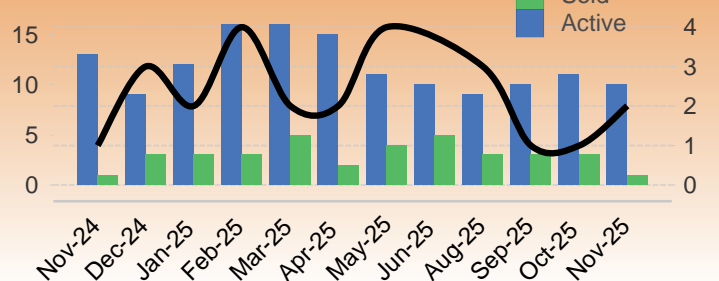
- Inventory: 10 units were listed for sale as of the last day of November - approximately 4.7 months of inventory.
- Sales Activity: 1 units were sold during November,
- Median Sales Price: \$380,000 during November
- Average price per sq.ft. in November was \$510
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 98% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	10	2	1	4.7	\$388,000	\$380,000	\$380,000	50	\$597	\$510	98%
Oct-25	11	1	3	3.7	\$434,333	\$440,000	\$423,333	69	\$582	\$444	97%
Sep-25	10	1	3	5.0	\$676,333	\$592,000	\$731,666	48	\$600	\$605	107%
Aug-25	9	3	3	3.4	\$596,629	\$512,000	\$610,666	51	\$544	\$536	101%
Jun-25	10	0	5	2.7	\$542,633	\$480,000	\$600,193	25	\$533	\$539	106%
May-25	11	4	4	3.0	\$628,222	\$507,000	\$604,375	89	\$524	\$519	97%
Apr-25	15	2	2	4.5	\$552,000	\$535,000	\$535,000	49	\$509	\$633	98%
Mar-25	16	2	5	4.4	\$502,400	\$475,000	\$506,900	48	\$516	\$479	101%
Feb-25	16	4	3	5.3	\$465,600	\$399,000	\$453,000	60	\$543	\$456	97%
Jan-25	12	2	3	5.1	\$454,000	\$429,000	\$430,708	76	\$517	\$469	95%
Dec-24	9	3	3	3.9	\$559,592	\$495,000	\$521,333	74	\$522	\$458	93%
Nov-24	13	1	1	4.9	\$499,000	\$483,000	\$483,000	65	\$518	\$464	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	1	0%	\$491,333	-14.7%	\$380,000	-21.3%	\$380,000	-21.3%	50	-23.1%	98%
Nov-24	1	-80%	\$576,000	-0.461%	\$483,000	-7.12%	\$483,000	-12.5%	65	195%	97%
Nov-23	5	150%	\$578,666	-13.4%	\$520,000	-4.59%	\$551,800	1.25%	22	-75.8%	99%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	19	11	4	12	16
\$500-599K	4	12	16	14	8
\$600-699K	5	9	10	10	14
\$700-799K	0	1	3	1	2
\$800-899K	0	0	4	0	3
\$900-999K	1	1	0	0	3
\$1-1.299M	3	0	2	1	1
\$1.3-1.699M	0	1	1	5	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	32	35	40	43	47

**Presented by:**

## Market Activity Summary:

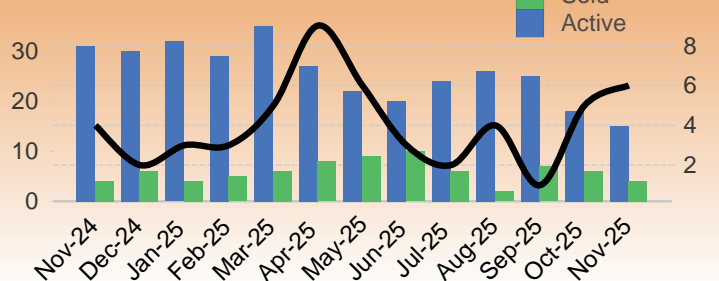
- Inventory: 15 units were listed for sale as of the last day of November - approximately 2.8 months of inventory.
- Sales Activity: 4 units were sold during November,
- Median Sales Price: \$171,500 during November
- Average price per sq.ft. in November was \$241
- Average Days-on-Market (DOM) is approximately 80 days
- Sold over Asking: On average, buyers paid 94% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



### Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	15	6	4	2.8	\$218,000	\$171,500	\$208,875	80	\$276	\$241	94%
Oct-25	18	5	6	3.8	\$224,497	\$237,500	\$212,250	62	\$277	\$256	94%
Sep-25	25	1	7	5.2	\$257,100	\$265,000	\$254,928	50	\$265	\$270	98%
Aug-25	26	4	2	4.7	\$217,500	\$212,500	\$212,500	25	\$277	\$225	96%
Jul-25	24	2	6	2.9	\$336,833	\$365,000	\$334,500	27	\$274	\$334	99%
Jun-25	20	3	10	2.2	\$292,279	\$334,000	\$285,950	67	\$261	\$286	97%
May-25	22	6	9	3.0	\$353,805	\$335,000	\$357,444	28	\$274	\$329	101%
Apr-25	27	9	8	4.3	\$330,610	\$342,500	\$332,187	57	\$296	\$288	100%
Mar-25	35	5	6	7.2	\$275,233	\$288,000	\$268,483	64	\$301	\$260	98%
Feb-25	29	3	5	5.8	\$328,400	\$333,000	\$327,000	49	\$290	\$320	100%
Jan-25	32	3	4	6.9	\$256,000	\$177,500	\$252,375	69	\$278	\$244	97%
Dec-24	30	2	6	5.3	\$326,332	\$340,000	\$330,999	71	\$278	\$306	102%
Nov-24	31	4	4	5.3	\$321,950	\$333,500	\$311,750	42	\$284	\$284	95%

### Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	4	0%	\$257,599	-21.5%	\$171,500	-48.6%	\$208,875	-33%	80	90.5%	94%
Nov-24	4	-20%	\$328,141	1.96%	\$333,500	-8.63%	\$311,750	-7.11%	42	100%	95%
Nov-23	5	0%	\$321,842	9.14%	\$365,000	23.7%	\$335,600	8.18%	21	-40%	100%

### Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	67	61	72	69	73
\$500-599K	0	4	5	7	3
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	67	65	77	76	76

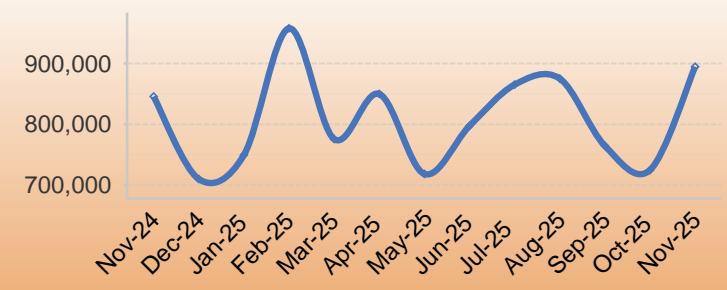
**Presented by:**

## Market Activity Summary:

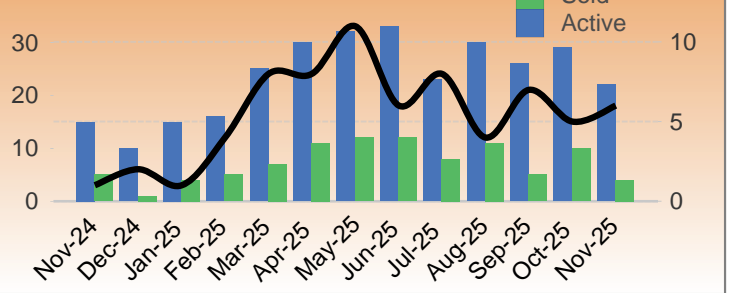
- Inventory: 22 units were listed for sale as of the last day of November - approximately 3.5 months of inventory.
- Sales Activity: 4 units were sold during November,
- Median Sales Price: \$894,444 during November
- Average price per sq.ft. in November was \$734
- Average Days-on-Market (DOM) is approximately 73 days
- Sold over Asking: On average, buyers paid 100% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	22	6	4	3.5	\$853,250	\$894,444	\$851,347	73	\$832	\$734	100%
Oct-25	29	5	10	3.3	\$708,300	\$725,000	\$757,520	38	\$797	\$789	106%
Sep-25	26	7	5	3.3	\$813,400	\$765,000	\$876,600	29	\$790	\$787	106%
Aug-25	30	4	11	2.9	\$884,909	\$875,000	\$940,181	42	\$800	\$683	105%
Jul-25	23	8	8	2.2	\$802,750	\$865,000	\$881,750	26	\$804	\$920	108%
Jun-25	33	6	12	2.8	\$823,166	\$797,500	\$856,250	33	\$795	\$827	104%
May-25	32	11	12	3.2	\$781,990	\$718,444	\$832,407	29	\$806	\$859	106%
Apr-25	30	8	11	3.9	\$757,772	\$850,000	\$818,602	28	\$792	\$819	108%
Mar-25	25	8	7	4.9	\$761,769	\$776,000	\$816,214	21	\$826	\$879	106%
Feb-25	16	4	5	4.8	\$909,600	\$958,000	\$950,600	66	\$769	\$862	105%
Jan-25	15	1	4	4.5	\$734,500	\$749,500	\$718,750	59	\$753	\$761	98%
Dec-24	10	2	1	1.8	\$699,000	\$710,000	\$710,000	17	\$762	\$816	102%
Nov-24	15	1	5	2.0	\$763,400	\$846,000	\$850,400	15	\$804	\$846	110%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	4	-20%	\$726,806	13.7%	\$894,444	5.73%	\$851,347	0.111%	73	387%	100%
Nov-24	5	66.7%	\$639,500	-31.9%	\$846,000	-34%	\$850,400	-22%	15	-6.25%	110%
Nov-23	3	-57.1%	\$939,000	6.29%	\$1,281,700	38.6%	\$1,090,566	23.2%	16	-51.5%	121%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	8	6	9	9	4
\$500-599K	9	9	6	8	11
\$600-699K	12	13	10	8	20
\$700-799K	16	12	19	9	22
\$800-899K	11	12	7	18	25
\$900-999K	9	7	15	15	9
\$1-1.299M	14	8	12	17	19
\$1.3-1.699M	10	5	5	16	4
\$1.7-1.999M	0	0	1	1	0
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	89	72	85	101	114

## Presented by:

Includes Berkeley and Kensington

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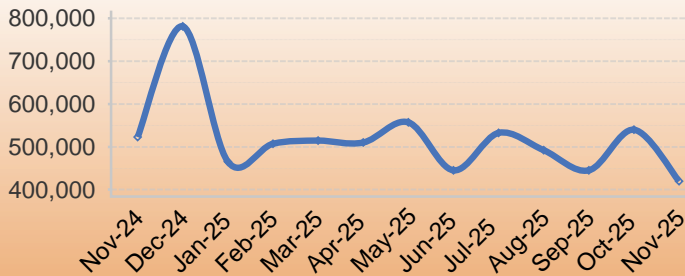
Deemed reliable but not guaranteed

## Market Activity Summary:

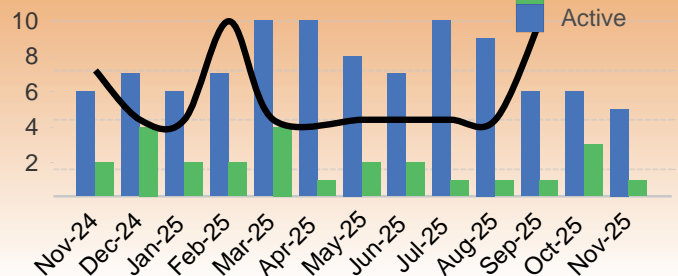
- Inventory: 5 units were listed for sale as of the last day of November - approximately 3.6 months of inventory.
- Sales Activity: 1 units were sold during November,
- Median Sales Price: \$420,000 during November
- Average price per sq.ft. in November was \$436
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 96% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	5	0	1	3.6	\$439,000	\$420,000	\$420,000	17	\$373	\$436	96%
Oct-25	6	0	3	3.6	\$641,666	\$540,000	\$641,666	78	\$376	\$479	100%
Sep-25	6	3	1	6.0	\$449,000	\$445,000	\$445,000	30	\$394	\$462	99%
Aug-25	9	1	1	6.8	\$492,500	\$492,500	\$492,500	40	\$423	\$382	100%
Jul-25	10	1	1	6.0	\$532,950	\$532,950	\$532,950	107	\$384	\$413	100%
Jun-25	7	1	2	4.2	\$449,975	\$445,000	\$445,000	61	\$381	\$379	99%
May-25	8	1	2	3.4	\$557,000	\$557,500	\$557,500	64	\$398	\$404	100%
Apr-25	10	0	1	4.3	\$529,000	\$510,000	\$510,000	43	\$376	\$395	96%
Mar-25	10	1	4	3.8	\$500,725	\$514,500	\$500,000	27	\$369	\$387	100%
Feb-25	7	3	2	2.6	\$512,000	\$507,000	\$507,000	73	\$373	\$427	99%
Jan-25	6	1	2	2.3	\$459,999	\$465,000	\$464,999	7	\$378	\$318	101%
Dec-24	7	1	4	2.6	\$743,065	\$781,607	\$710,553	77	\$396	\$443	96%
Nov-24	6	2	2	3.0	\$520,450	\$522,950	\$522,950	5	\$409	\$435	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	1	-50%	\$193,875	-62.1%	\$420,000	-19.7%	\$420,000	-19.7%	17	240%	96%
Nov-24	2	0%	\$512,000	-	\$522,950	-7.66%	\$522,950	-7.66%	5	-84.4%	100%
Nov-23	2	0%	-	-	\$566,350	36.5%	\$566,349	36.5%	32	28%	100%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	9	13	19	11	29
\$500-599K	9	7	11	15	13
\$600-699K	1	1	0	1	0
\$700-799K	0	4	3	0	0
\$800-899K	0	1	0	0	0
\$900-999K	1	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	20	26	33	27	42

## Presented by:

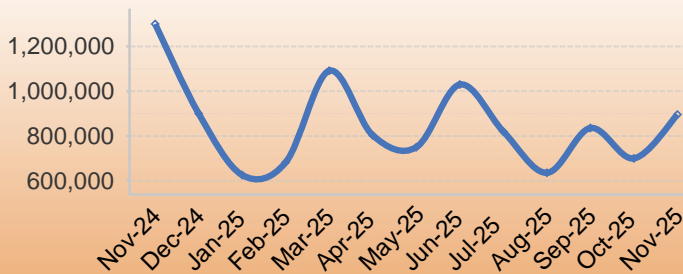


## Market Activity Summary:

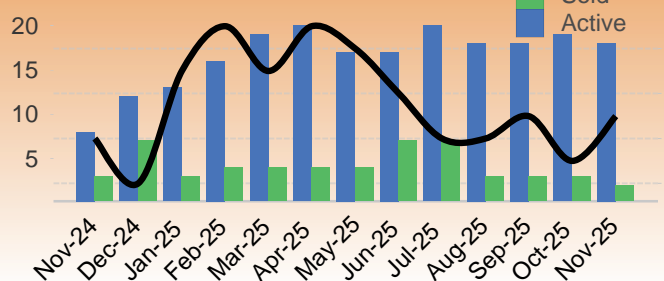
- Inventory: 18 units were listed for sale as of the last day of November - approximately 6.8 months of inventory.
- Sales Activity: 2 units were sold during November,
- Median Sales Price: \$895,000 during November
- Average price per sq.ft. in November was \$518
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 102% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	18	7	2	6.8	\$899,400	\$895,000	\$895,000	22	\$585	\$518	102%
Oct-25	19	5	3	6.3	\$813,004	\$700,000	\$799,333	47	\$572	\$513	98%
Sep-25	18	7	3	4.2	\$897,996	\$835,000	\$949,629	53	\$541	\$620	110%
Aug-25	18	6	3	3.2	\$641,666	\$635,000	\$616,666	29	\$561	\$550	96%
Jul-25	20	6	7	3.3	\$896,000	\$820,000	\$871,571	53	\$560	\$563	97%
Jun-25	17	8	7	3.6	\$994,262	\$1,030,098	\$991,761	67	\$578	\$656	99%
May-25	17	10	4	4.3	\$819,447	\$750,000	\$781,250	48	\$588	\$612	95%
Apr-25	20	11	4	5.0	\$769,725	\$802,500	\$791,250	13	\$601	\$514	103%
Mar-25	19	9	4	5.2	\$1,031,500	\$1,091,250	\$1,013,125	48	\$612	\$648	98%
Feb-25	16	11	4	3.4	\$839,750	\$682,500	\$853,750	54	\$600	\$518	101%
Jan-25	13	9	3	3.0	\$684,666	\$626,000	\$668,333	36	\$643	\$536	98%
Dec-24	12	4	7	2.8	\$883,521	\$900,000	\$876,428	29	\$605	\$629	99%
Nov-24	8	6	3	2.5	\$1,137,999	\$1,300,000	\$1,171,000	28	\$590	\$645	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	2	-33.3%	\$847,596	-2.24%	\$895,000	-31.2%	\$895,000	-23.6%	22	-21.4%	102%
Nov-24	3	200%	\$866,981	12.1%	\$1,300,000	0%	\$1,171,000	-9.92%	28	250%	103%
Nov-23	1	-66.7%	\$773,416	46.2%	\$1,300,000	63.3%	\$1,300,000	74.8%	8	-57.9%	101%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	4	1	1	2	4
\$500-599K	7	6	5	9	10
\$600-699K	3	6	6	11	12
\$700-799K	6	9	4	9	11
\$800-899K	9	3	5	11	12
\$900-999K	2	6	2	9	8
\$1-1.299M	11	6	7	12	6
\$1.3-1.699M	2	7	5	7	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	44	44	35	70	63

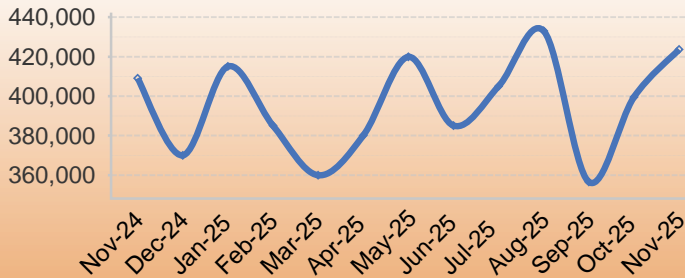
## Presented by:

## Market Activity Summary:

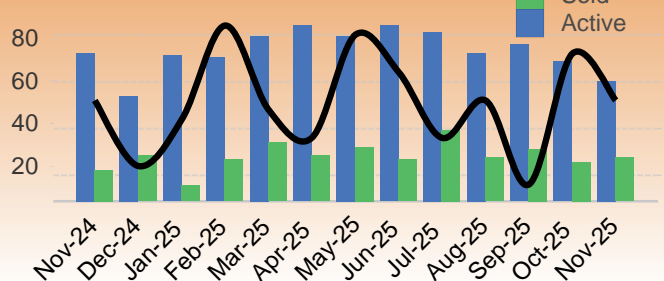
- Inventory: 60 units were listed for sale as of the last day of November - approximately 2.5 months of inventory.
- Sales Activity: 24 units were sold during November,
- Median Sales Price: \$423,725 during November
- Average price per sq.ft. in November was \$407
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 98% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	60	18	24	2.5	\$444,905	\$423,725	\$439,060	34	\$422	\$407	98%
Oct-25	69	23	22	2.8	\$406,967	\$399,500	\$409,681	51	\$426	\$403	100%
Sep-25	77	9	28	2.7	\$386,567	\$356,500	\$378,314	56	\$413	\$385	98%
Aug-25	73	18	24	2.6	\$475,999	\$433,000	\$473,393	40	\$404	\$401	99%
Jul-25	83	14	37	2.8	\$444,969	\$405,000	\$440,079	36	\$409	\$392	99%
Jun-25	86	21	23	3.4	\$403,749	\$385,000	\$401,212	34	\$399	\$418	99%
May-25	81	25	29	2.9	\$475,481	\$420,000	\$472,035	30	\$397	\$403	99%
Apr-25	86	14	25	3.3	\$435,891	\$380,000	\$436,336	35	\$407	\$395	101%
Mar-25	81	17	31	3.9	\$412,654	\$360,000	\$411,375	28	\$414	\$413	99%
Feb-25	71	26	23	3.7	\$420,575	\$385,000	\$420,363	32	\$406	\$408	100%
Jan-25	72	16	11	4.1	\$444,945	\$415,000	\$436,454	38	\$407	\$371	98%
Dec-24	53	11	25	2.3	\$380,713	\$370,000	\$374,516	41	\$406	\$394	98%
Nov-24	73	18	18	3.3	\$494,585	\$409,000	\$481,963	53	\$409	\$401	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	24	33.3%	\$388,369	-13.7%	\$423,725	3.6%	\$439,060	-8.9%	34	-35.8%	98%
Nov-24	18	80%	\$450,174	0.475%	\$409,000	-2.85%	\$481,963	-3.66%	53	141%	97%
Nov-23	10	-33.3%	\$448,045	-4.3%	\$421,000	5.25%	\$500,253	29.3%	22	-31.3%	102%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	207	173	170	264	326
\$500-599K	21	25	29	39	43
\$600-699K	19	14	20	20	42
\$700-799K	24	19	12	21	27
\$800-899K	6	13	7	10	5
\$900-999K	0	1	1	1	1
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	277	245	239	355	444

## Presented by:

Includes Concord and Clayton

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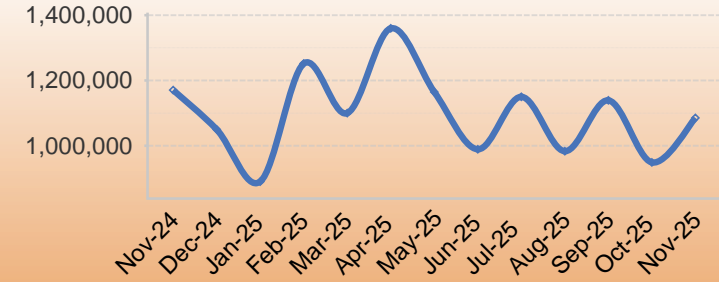
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## Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of November - approximately 2.7 months of inventory.
- Sales Activity: 6 units were sold during November,
- Median Sales Price: \$1,085,000 during November
- Average price per sq.ft. in November was \$727
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 100% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	32	6	6	2.7	\$1,094,166	\$1,085,000	\$1,092,500	23	\$873	\$727	100%
Oct-25	33	8	16	2.2	\$1,011,692	\$948,500	\$1,015,349	53	\$850	\$729	100%
Sep-25	40	8	14	2.9	\$1,110,071	\$1,139,500	\$1,114,058	45	\$837	\$706	100%
Aug-25	41	12	16	3.1	\$1,046,674	\$982,500	\$1,041,625	19	\$846	\$769	99%
Jul-25	43	8	11	3.2	\$1,139,171	\$1,150,000	\$1,119,000	29	\$847	\$707	98%
Jun-25	40	9	13	3.6	\$1,120,538	\$989,000	\$1,124,307	16	\$877	\$808	100%
May-25	39	13	17	2.9	\$1,260,922	\$1,165,000	\$1,270,994	21	\$879	\$898	101%
Apr-25	42	9	3	4.2	\$1,207,666	\$1,360,000	\$1,221,666	6	\$883	\$709	101%
Mar-25	29	7	21	2.6	\$1,065,078	\$1,100,000	\$1,061,791	18	\$918	\$710	99%
Feb-25	20	14	6	2.3	\$1,147,500	\$1,252,000	\$1,162,333	15	\$695	\$782	101%
Jan-25	15	7	7	1.4	\$974,671	\$890,000	\$983,571	44	\$750	\$636	100%
Dec-24	6	8	13	0.5	\$1,039,899	\$1,050,000	\$1,028,846	28	\$778	\$673	99%
Nov-24	13	8	13	1.0	\$1,080,513	\$1,170,000	\$1,066,765	25	\$707	\$698	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	6	-53.8%	\$997,374	-4.07%	\$1,085,000	-7.26%	\$1,092,500	2.41%	23	-8%	100%
Nov-24	13	18.2%	\$1,039,668	-11.2%	\$1,170,000	-5.65%	\$1,066,765	-16.3%	25	78.6%	99%
Nov-23	11	83.3%	\$1,170,971	15.5%	\$1,240,000	12.1%	\$1,274,800	15.4%	14	-72%	100%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	0	0	1	0	0
\$500-599K	4	2	2	3	9
\$600-699K	13	8	4	9	21
\$700-799K	6	11	12	9	20
\$800-899K	12	11	8	15	39
\$900-999K	17	14	21	11	28
\$1-1.299M	47	48	56	54	70
\$1.3-1.699M	25	32	18	29	8
\$1.7-1.999M	4	1	2	0	0
\$2-2.999M	2	0	0	0	0
>3M	0	0	0	0	0
Total	130	127	124	130	195

## Presented by:

Includes Danville, Diablo, and Alamo

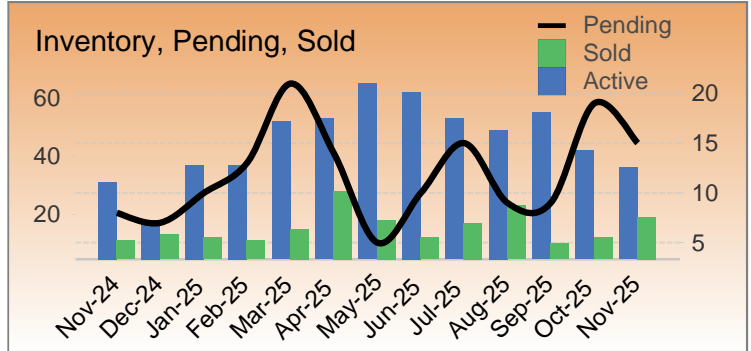
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## Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of November - approximately 2.8 months of inventory.
- Sales Activity: 19 units were sold during November,
- Median Sales Price: \$854,000 during November
- Average price per sq.ft. in November was \$571
- Average Days-on-Market (DOM) is approximately 44 days
- Sold over Asking: On average, buyers paid 98% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	36	15	19	2.8	\$850,440	\$854,000	\$835,071	44	\$571	\$571	98%
Oct-25	42	19	12	2.9	\$770,336	\$752,500	\$756,837	44	\$592	\$544	99%
Sep-25	55	9	10	3.4	\$976,064	\$967,500	\$970,800	60	\$592	\$568	100%
Aug-25	49	9	23	2.8	\$881,794	\$860,000	\$872,866	50	\$593	\$543	99%
Jul-25	53	15	17	3.6	\$1,043,850	\$980,000	\$1,032,597	27	\$592	\$589	100%
Jun-25	62	10	12	3.4	\$981,819	\$872,500	\$968,166	35	\$581	\$579	99%
May-25	65	5	18	3.3	\$973,135	\$1,002,500	\$972,045	13	\$576	\$631	100%
Apr-25	53	14	28	3.0	\$884,659	\$855,157	\$885,860	30	\$587	\$603	100%
Mar-25	52	21	15	4.3	\$1,022,424	\$1,030,000	\$1,019,082	30	\$585	\$605	99%
Feb-25	37	13	11	3.3	\$876,147	\$785,000	\$881,525	40	\$600	\$626	100%
Jan-25	37	10	12	3.2	\$797,006	\$804,500	\$806,241	42	\$602	\$557	101%
Dec-24	18	7	13	1.6	\$948,088	\$935,000	\$942,529	20	\$632	\$617	100%
Nov-24	31	8	11	2.5	\$1,059,617	\$1,050,000	\$1,065,262	35	\$599	\$582	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	19	72.7%	\$1,081,960	5.14%	\$854,000	-18.7%	\$835,071	-21.6%	44	25.7%	98%
Nov-24	11	10%	\$1,029,075	2.77%	\$1,050,000	20.7%	\$1,065,262	23.8%	35	250%	101%
Nov-23	10	-28.6%	\$1,001,371	14.9%	\$870,000	23.1%	\$860,634	13.8%	10	-65.5%	101%

## Sales Activity and Price Trends

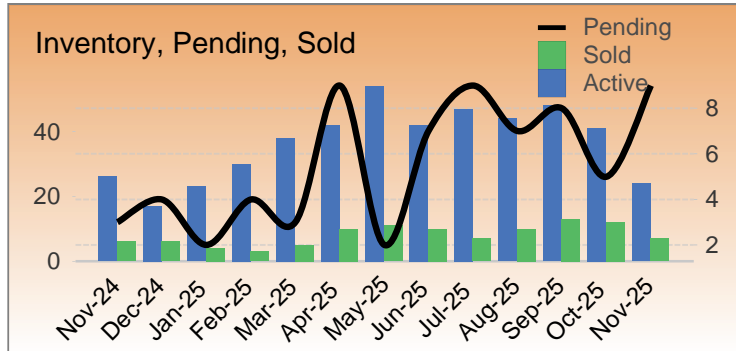
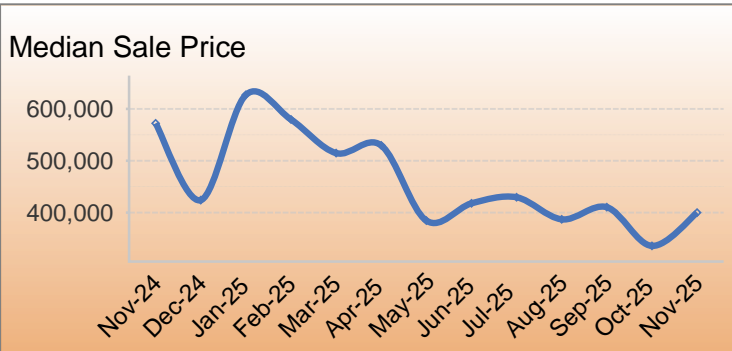
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	14	7	3	4	17
\$500-599K	6	7	7	9	20
\$600-699K	22	12	9	22	45
\$700-799K	22	23	34	35	90
\$800-899K	31	30	37	49	70
\$900-999K	12	28	32	41	56
\$1-1.299M	52	65	66	92	94
\$1.3-1.699M	18	19	10	38	16
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	177	191	198	290	408

## Presented by:

## Market Activity Summary:



- Inventory: 24 units were listed for sale as of the last day of November - approximately 2.5 months of inventory.
- Sales Activity: 7 units were sold during November,
- Median Sales Price: \$400,000 during November
- Average price per sq.ft. in November was \$484
- Average Days-on-Market (DOM) is approximately 47 days
- Sold over Asking: On average, buyers paid 100% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	24	9	7	2.5	\$490,000	\$400,000	\$489,142	47	\$520	\$484	100%
Oct-25	41	5	12	3.7	\$359,157	\$335,750	\$359,812	43	\$561	\$521	100%
Sep-25	48	8	13	5.0	\$471,230	\$411,000	\$462,884	30	\$568	\$519	98%
Aug-25	44	7	10	5.0	\$419,498	\$387,000	\$409,163	45	\$569	\$515	98%
Jul-25	47	9	7	5.0	\$461,142	\$430,000	\$448,500	41	\$578	\$586	98%
Jun-25	42	7	10	4.1	\$485,099	\$418,000	\$472,000	55	\$578	\$556	97%
May-25	54	2	11	6.2	\$425,109	\$385,000	\$415,563	41	\$578	\$514	98%
Apr-25	42	9	10	7.2	\$536,876	\$529,500	\$529,565	38	\$580	\$590	98%
Mar-25	38	3	5	10.3	\$538,000	\$515,000	\$531,000	36	\$594	\$602	99%
Feb-25	30	4	3	6.9	\$835,666	\$580,000	\$771,666	77	\$580	\$484	95%
Jan-25	23	2	4	4.3	\$623,000	\$627,500	\$619,750	62	\$594	\$553	99%
Dec-24	17	4	6	2.4	\$426,650	\$424,500	\$430,483	46	\$588	\$535	101%
Nov-24	26	3	6	3.4	\$550,666	\$572,500	\$554,666	64	\$600	\$570	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	7	16.7%	\$456,714	-8.78%	\$400,000	-30.1%	\$489,142	-11.8%	47	-26.6%	100%
Nov-24	6	-33.3%	\$500,698	-34.9%	\$572,500	12.3%	\$554,666	8.52%	64	42.2%	101%
Nov-23	9	50%	\$769,666	8.33%	\$510,000	-0.293%	\$511,100	-4.26%	45	95.7%	98%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	58	40	50	59	59
\$500-599K	18	14	16	17	39
\$600-699K	7	13	19	18	28
\$700-799K	4	7	15	12	17
\$800-899K	3	3	4	13	17
\$900-999K	1	4	4	5	4
\$1-1.299M	0	1	4	7	3
\$1.3-1.699M	1	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	92	82	112	131	167

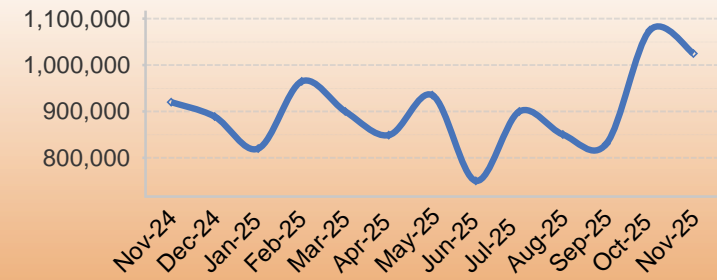
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## Market Activity Summary:

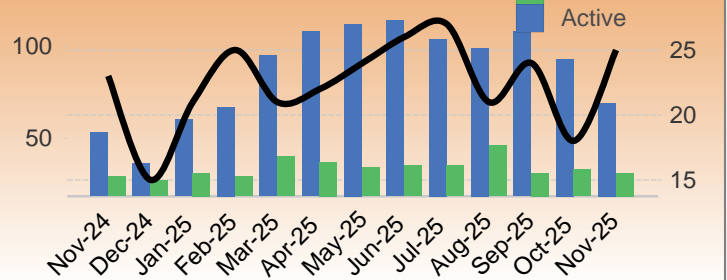
- Inventory: 69 units were listed for sale as of the last day of November - approximately 2.4 months of inventory.
- Sales Activity: 31 units were sold during November,
- Median Sales Price: \$1,025,000 during November
- Average price per sq.ft. in November was \$696
- Average Days-on-Market (DOM) is approximately 49 days
- Sold over Asking: On average, buyers paid 99% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	69	25	31	2.4	\$1,000,378	\$1,025,000	\$988,706	49	\$711	\$696	99%
Oct-25	93	18	33	2.7	\$1,064,744	\$1,075,000	\$1,057,558	30	\$691	\$695	99%
Sep-25	108	24	31	3.0	\$875,266	\$830,000	\$873,859	42	\$684	\$693	100%
Aug-25	99	21	46	2.6	\$878,381	\$850,000	\$863,612	38	\$679	\$683	99%
Jul-25	104	27	35	3.2	\$932,327	\$900,000	\$920,215	34	\$698	\$677	99%
Jun-25	114	26	35	3.4	\$837,701	\$750,000	\$826,790	50	\$701	\$679	98%
May-25	112	24	34	3.1	\$946,962	\$935,000	\$939,661	27	\$698	\$714	99%
Apr-25	108	22	37	3.3	\$959,456	\$849,000	\$964,751	36	\$701	\$722	100%
Mar-25	95	21	40	3.1	\$977,577	\$900,000	\$997,721	21	\$708	\$735	102%
Feb-25	67	25	29	2.5	\$940,962	\$965,000	\$964,659	23	\$694	\$731	102%
Jan-25	60	21	31	2.2	\$907,941	\$820,000	\$912,145	30	\$691	\$708	100%
Dec-24	36	15	27	1.4	\$914,462	\$889,000	\$909,770	45	\$685	\$715	99%
Nov-24	53	23	29	1.7	\$870,401	\$920,000	\$874,588	26	\$707	\$698	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	31	6.9%	\$989,814	9.39%	\$1,025,000	11.4%	\$988,706	13%	49	88.5%	99%
Nov-24	29	0%	\$904,844	-1.16%	\$920,000	10.2%	\$874,588	0.0476%	26	36.8%	100%
Nov-23	29	26.1%	\$915,461	-11.1%	\$835,000	19.5%	\$874,172	9.39%	19	-50%	101%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	30	42	36	49	87
\$500-599K	42	36	36	50	72
\$600-699K	47	54	59	67	117
\$700-799K	42	53	41	89	112
\$800-899K	28	36	52	48	74
\$900-999K	38	27	26	50	71
\$1-1.299M	89	98	83	127	147
\$1.3-1.699M	63	96	59	78	48
\$1.7-1.999M	3	10	4	5	0
\$2-2.999M	0	0	0	1	0
>3M	0	0	0	0	0
Total	382	452	396	564	728

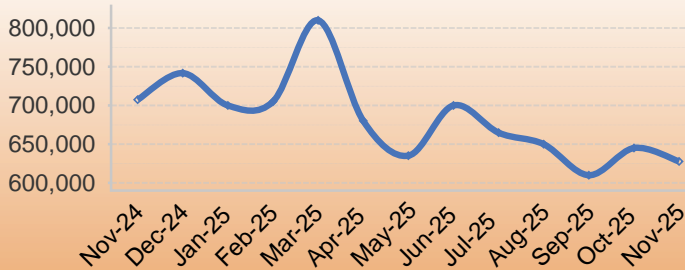
## Presented by:

## Market Activity Summary:

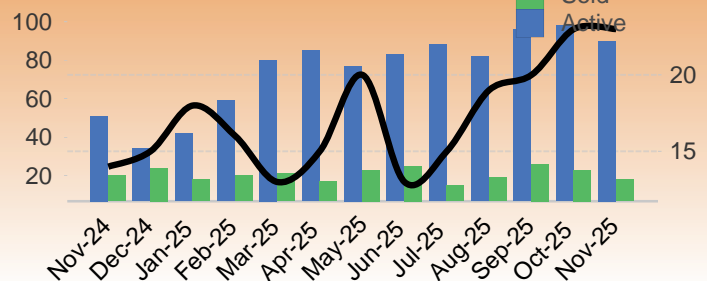
- Inventory: 90 units were listed for sale as of the last day of November - approximately 4.3 months of inventory.
- Sales Activity: 18 units were sold during November,
- Median Sales Price: \$627,500 during November
- Average price per sq.ft. in November was \$504
- Average Days-on-Market (DOM) is approximately 46 days
- Sold over Asking: On average, buyers paid 100% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	90	23	18	4.3	\$662,404	\$627,500	\$660,944	46	\$494	\$504	100%
Oct-25	98	23	23	4.6	\$651,134	\$645,000	\$653,842	40	\$490	\$506	100%
Sep-25	96	20	26	5.0	\$646,912	\$610,000	\$637,442	49	\$481	\$467	98%
Aug-25	82	19	19	4.5	\$652,619	\$650,000	\$644,839	45	\$486	\$506	98%
Jul-25	88	15	15	4.3	\$656,525	\$665,000	\$650,666	32	\$491	\$488	99%
Jun-25	83	13	25	3.9	\$682,295	\$700,000	\$676,552	38	\$487	\$509	99%
May-25	77	20	23	4.2	\$604,705	\$635,000	\$610,080	31	\$498	\$488	101%
Apr-25	85	15	17	4.7	\$690,052	\$680,000	\$709,117	29	\$509	\$529	103%
Mar-25	80	13	21	4.4	\$766,734	\$810,000	\$785,695	12	\$512	\$529	102%
Feb-25	59	16	20	3.0	\$688,481	\$705,000	\$703,025	49	\$529	\$509	103%
Jan-25	42	18	18	2.2	\$685,549	\$700,000	\$682,133	64	\$526	\$529	99%
Dec-24	34	15	24	1.4	\$737,850	\$741,500	\$741,294	46	\$509	\$516	100%
Nov-24	51	14	20	2.3	\$707,636	\$707,500	\$723,316	26	\$521	\$530	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	18	-10%	\$626,571	-16%	\$627,500	-11.3%	\$660,944	-8.62%	46	76.9%	100%
Nov-24	20	5.26%	\$745,917	13.3%	\$707,500	17.9%	\$723,316	16.9%	26	0%	102%
Nov-23	19	-32.1%	\$658,475	0.104%	\$600,000	-12.4%	\$618,828	-5.91%	26	-25.7%	102%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	51	33	34	56	85
\$500-599K	33	33	50	73	91
\$600-699K	36	37	52	71	63
\$700-799K	34	31	50	55	67
\$800-899K	41	61	31	61	40
\$900-999K	21	24	12	29	21
\$1-1.299M	9	15	2	11	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	225	234	231	356	368

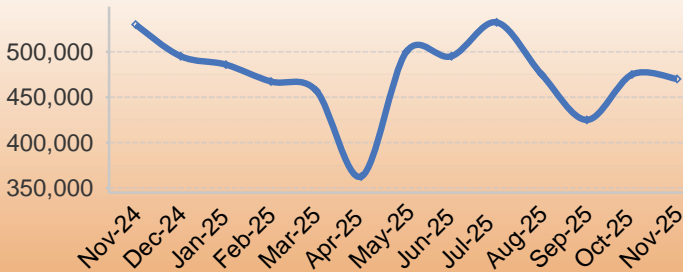
## Presented by:

## Market Activity Summary:

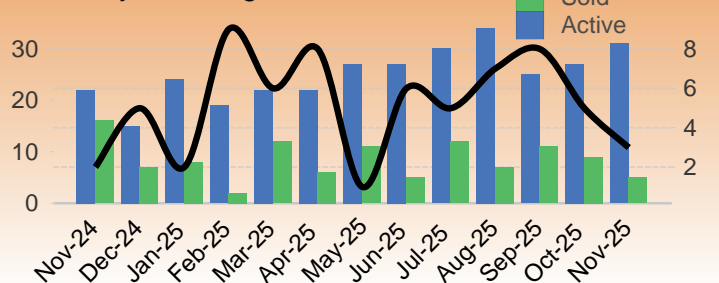
- Inventory: 31 units were listed for sale as of the last day of November - approximately 4.3 months of inventory.
- Sales Activity: 5 units were sold during November,
- Median Sales Price: \$470,000 during November
- Average price per sq.ft. in November was \$435
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 102% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	31	3	5	4.3	\$463,488	\$470,000	\$470,910	37	\$423	\$435	102%
Oct-25	27	5	9	3.3	\$431,888	\$475,000	\$431,888	40	\$414	\$400	100%
Sep-25	25	8	11	2.7	\$439,989	\$425,000	\$441,181	34	\$421	\$394	100%
Aug-25	34	7	7	4.3	\$481,714	\$475,000	\$479,142	32	\$417	\$436	99%
Jul-25	30	5	12	3.3	\$483,666	\$532,500	\$494,666	48	\$423	\$412	102%
Jun-25	27	6	5	3.7	\$461,800	\$495,000	\$459,000	33	\$419	\$354	99%
May-25	27	1	11	2.8	\$478,904	\$500,000	\$490,818	34	\$406	\$430	102%
Apr-25	22	8	6	3.3	\$402,999	\$362,500	\$407,166	57	\$422	\$386	101%
Mar-25	22	6	12	3.0	\$448,245	\$457,500	\$450,375	35	\$440	\$443	100%
Feb-25	19	9	2	3.4	\$449,950	\$467,450	\$467,450	9	\$435	\$418	104%
Jan-25	24	2	8	2.3	\$511,499	\$486,000	\$525,375	51	\$429	\$426	102%
Dec-24	15	5	7	1.6	\$514,700	\$495,000	\$521,214	32	\$457	\$412	101%
Nov-24	22	2	16	2.2	\$524,226	\$530,000	\$534,500	40	\$436	\$434	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	5	-68.8%	\$480,349	-2.93%	\$470,000	-11.3%	\$470,910	-11.9%	37	-7.5%	102%
Nov-24	16	45.5%	\$494,857	-0.966%	\$530,000	14%	\$534,500	15.7%	40	-11.1%	102%
Nov-23	11	83.3%	\$499,683	7.7%	\$465,000	3.33%	\$461,818	-3.79%	45	-22.4%	101%

## Sales Activity and Price Trends

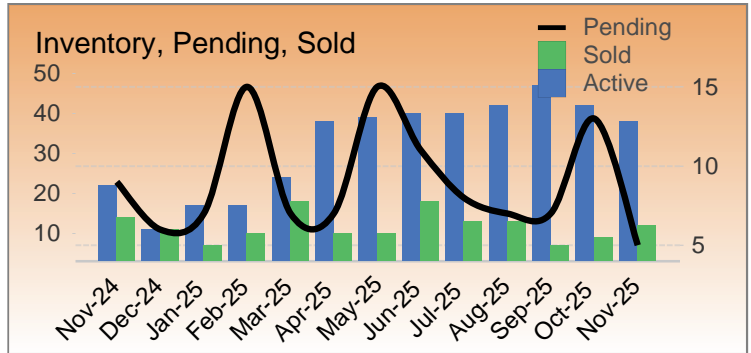
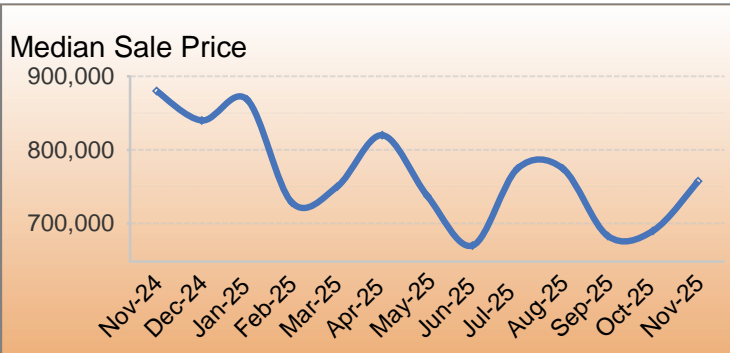
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	55	54	42	60	110
\$500-599K	22	28	15	26	40
\$600-699K	8	23	16	22	26
\$700-799K	3	5	0	6	4
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	88	110	73	114	180

## Presented by:



## Market Activity Summary:

- Inventory: 38 units were listed for sale as of the last day of November - approximately 4.1 months of inventory.
- Sales Activity: 12 units were sold during November,
- Median Sales Price: \$757,500 during November
- Average price per sq.ft. in November was \$527
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 100% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	38	5	12	4.1	\$759,824	\$757,500	\$755,771	30	\$554	\$527	100%
Oct-25	42	13	9	4.3	\$715,644	\$690,000	\$700,444	25	\$548	\$536	98%
Sep-25	47	7	7	4.4	\$755,197	\$683,000	\$743,285	82	\$548	\$548	98%
Aug-25	42	7	13	2.9	\$752,958	\$775,000	\$738,453	44	\$547	\$545	98%
Jul-25	40	8	13	2.9	\$805,125	\$775,000	\$787,992	35	\$559	\$524	98%
Jun-25	40	11	18	3.2	\$664,919	\$670,000	\$647,022	37	\$562	\$522	98%
May-25	39	15	10	3.2	\$757,454	\$737,500	\$763,200	17	\$545	\$574	100%
Apr-25	38	7	10	3.2	\$717,149	\$820,000	\$717,510	22	\$544	\$565	100%
Mar-25	24	7	18	2.1	\$730,365	\$750,000	\$733,388	11	\$544	\$591	100%
Feb-25	17	15	10	1.8	\$724,790	\$728,500	\$720,000	38	\$536	\$560	99%
Jan-25	17	7	7	1.8	\$768,421	\$869,000	\$747,714	81	\$546	\$530	96%
Dec-24	11	6	11	1.0	\$793,904	\$840,000	\$788,081	34	\$490	\$599	100%
Nov-24	22	9	14	1.4	\$812,988	\$880,000	\$802,285	30	\$541	\$533	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	12	-14.3%	\$683,290	-19.1%	\$757,500	-13.9%	\$755,771	-5.8%	30	0%	100%
Nov-24	14	180%	\$844,294	12.2%	\$880,000	3.41%	\$802,285	-16.8%	30	173%	98%
Nov-23	5	-28.6%	\$752,263	-4.94%	\$851,000	21.6%	\$964,700	30.1%	11	-75.6%	100%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	25	21	13	20	35
\$500-599K	8	6	7	14	11
\$600-699K	18	26	19	24	41
\$700-799K	25	24	24	26	59
\$800-899K	24	25	32	37	58
\$900-999K	12	26	16	45	41
\$1-1.299M	15	22	22	32	7
\$1.3-1.699M	0	0	0	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	127	150	133	199	252

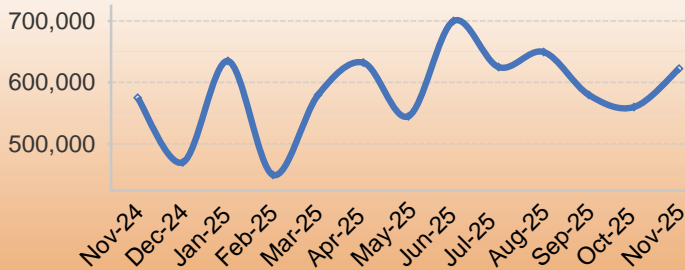
## Presented by:

## Market Activity Summary:

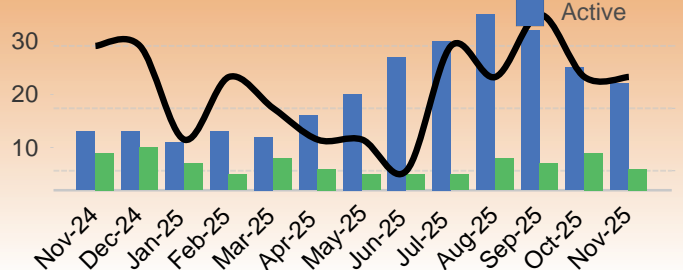
- Inventory: 22 units were listed for sale as of the last day of November - approximately 3.3 months of inventory.
- Sales Activity: 6 units were sold during November,
- Median Sales Price: \$622,500 during November
- Average price per sq.ft. in November was \$401
- Average Days-on-Market (DOM) is approximately 83 days
- Sold over Asking: On average, buyers paid 97% of list price in November



Median Sale Price



Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	22	5	6	3.3	\$628,633	\$622,500	\$612,466	83	\$425	\$401	97%
Oct-25	25	5	9	3.1	\$548,660	\$560,000	\$539,166	43	\$421	\$415	98%
Sep-25	32	7	7	4.8	\$604,571	\$580,000	\$592,857	38	\$422	\$468	98%
Aug-25	35	5	8	5.8	\$615,500	\$649,500	\$620,736	37	\$436	\$437	101%
Jul-25	30	6	5	6.0	\$572,399	\$625,000	\$569,800	45	\$445	\$494	99%
Jun-25	27	2	5	5.1	\$644,177	\$700,000	\$634,000	31	\$443	\$445	99%
May-25	20	3	5	3.2	\$543,800	\$545,000	\$549,320	65	\$448	\$446	101%
Apr-25	16	3	6	2.5	\$606,980	\$632,500	\$636,000	9	\$440	\$467	106%
Mar-25	12	4	8	1.8	\$587,237	\$580,000	\$598,321	41	\$461	\$483	102%
Feb-25	13	5	5	1.8	\$466,999	\$450,000	\$468,200	27	\$480	\$469	100%
Jan-25	11	3	7	1.3	\$587,692	\$635,000	\$582,928	49	\$493	\$458	99%
Dec-24	13	6	10	1.7	\$492,968	\$470,000	\$482,600	27	\$496	\$432	98%
Nov-24	13	6	9	1.7	\$624,333	\$575,000	\$604,666	42	\$448	\$483	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	6	-33.3%	\$545,098	-2.77%	\$622,500	8.26%	\$612,466	1.29%	83	97.6%	97%
Nov-24	9	50%	\$560,606	-14%	\$575,000	20.8%	\$604,666	31.5%	42	100%	97%
Nov-23	6	0%	\$651,549	36.9%	\$476,000	0.741%	\$459,666	-3.02%	21	0%	100%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	18	30	23	26	62
\$500-599K	19	16	26	34	31
\$600-699K	19	24	15	24	35
\$700-799K	15	12	10	17	20
\$800-899K	0	6	4	8	3
\$900-999K	0	0	0	1	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	71	88	78	110	151

## Presented by:

Includes Martinez, Crockett, Port Costa

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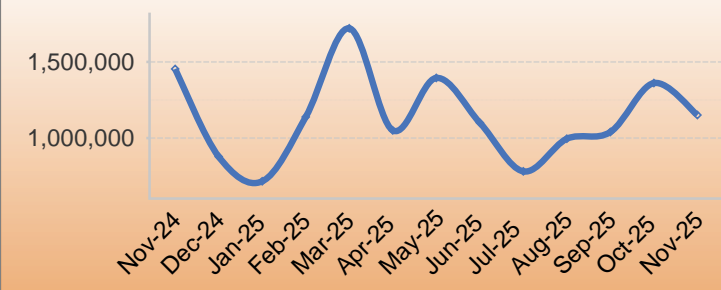
Deemed reliable but not guaranteed

## Market Activity Summary:

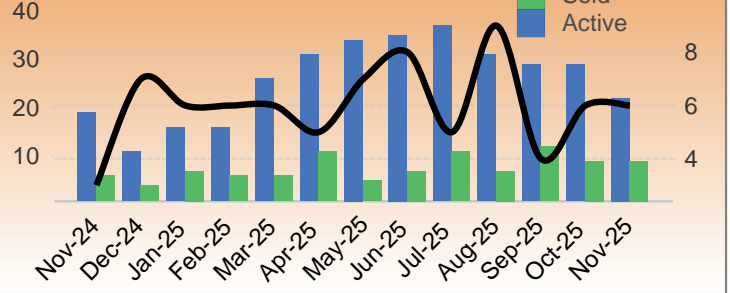
- Inventory: 22 units were listed for sale as of the last day of November - approximately 2.3 months of inventory.
- Sales Activity: 9 units were sold during November,
- Median Sales Price: \$1,150,000 during November
- Average price per sq.ft. in November was \$643
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 99% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	22	6	9	2.3	\$1,166,555	\$1,150,000	\$1,155,111	25	\$718	\$643	99%
Oct-25	29	6	9	3.2	\$1,507,816	\$1,360,000	\$1,497,631	39	\$708	\$717	99%
Sep-25	29	4	12	3.0	\$1,134,416	\$1,040,000	\$1,105,666	43	\$739	\$631	98%
Aug-25	31	9	7	3.7	\$1,156,142	\$995,000	\$1,169,285	45	\$754	\$708	102%
Jul-25	37	5	11	4.8	\$804,718	\$780,000	\$798,636	33	\$747	\$611	99%
Jun-25	35	8	7	4.6	\$1,067,142	\$1,100,000	\$1,060,000	19	\$771	\$683	99%
May-25	34	7	5	4.6	\$1,248,800	\$1,395,000	\$1,237,000	22	\$779	\$655	100%
Apr-25	31	5	11	4.0	\$1,083,136	\$1,050,000	\$1,071,250	43	\$831	\$698	99%
Mar-25	26	6	6	4.3	\$1,616,056	\$1,721,500	\$1,628,500	50	\$879	\$858	101%
Feb-25	16	6	6	2.8	\$1,122,000	\$1,137,500	\$1,121,666	36	\$607	\$637	100%
Jan-25	16	6	7	2.8	\$690,269	\$715,000	\$689,857	32	\$662	\$552	99%
Dec-24	11	7	4	1.4	\$962,500	\$877,500	\$962,500	33	\$616	\$672	100%
Nov-24	19	3	6	2.4	\$1,497,333	\$1,454,000	\$1,507,741	25	\$666	\$770	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	9	50%	\$1,604,135	22.4%	\$1,150,000	-20.9%	\$1,155,111	-23.4%	25	0%	99%
Nov-24	6	-14.3%	\$1,310,800	47.4%	\$1,454,000	54%	\$1,507,741	48.7%	25	-28.6%	101%
Nov-23	7	-46.2%	\$889,535	-14.9%	\$944,000	-47.5%	\$1,014,000	-36.7%	35	84.2%	97%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	7	4	3	8	16
\$500-599K	5	4	6	10	23
\$600-699K	5	7	8	11	14
\$700-799K	8	5	7	5	17
\$800-899K	12	6	11	16	14
\$900-999K	8	7	10	11	12
\$1-1.299M	14	14	16	28	34
\$1.3-1.699M	20	24	13	15	23
\$1.7-1.999M	7	2	3	7	3
\$2-2.999M	4	3	5	11	0
>3M	0	0	0	0	0
Total	90	76	82	122	156

## Presented by:

Includes Moraga, Lafayette, Orinda

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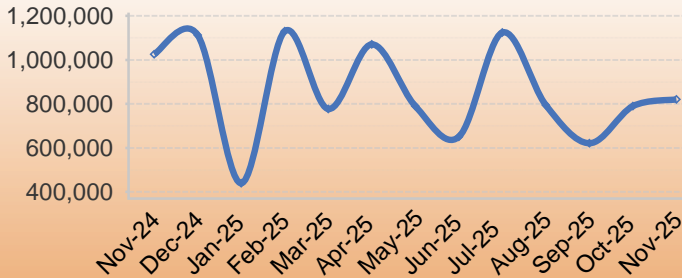
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## Market Activity Summary:

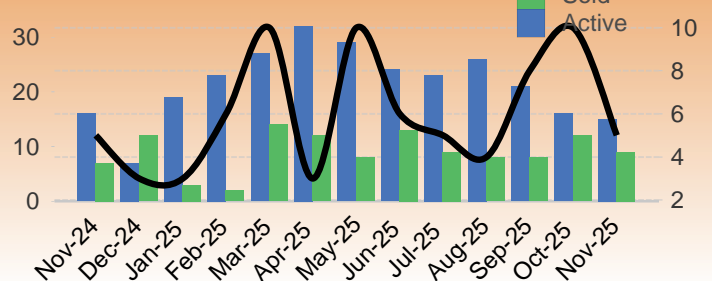
- Inventory: 15 units were listed for sale as of the last day of November - approximately 1.6 months of inventory.
- Sales Activity: 9 units were sold during November,
- Median Sales Price: \$820,000 during November
- Average price per sq.ft. in November was \$571
- Average Days-on-Market (DOM) is approximately 41 days
- Sold over Asking: On average, buyers paid 100% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	15	5	9	1.6	\$786,432	\$820,000	\$787,555	41	\$624	\$571	100%
Oct-25	16	10	12	1.7	\$866,156	\$790,000	\$879,555	31	\$621	\$584	101%
Sep-25	21	8	8	2.9	\$727,493	\$621,875	\$717,343	66	\$618	\$537	98%
Aug-25	26	4	8	2.8	\$820,493	\$795,000	\$822,625	35	\$596	\$562	100%
Jul-25	23	5	9	2.6	\$931,987	\$1,125,000	\$941,833	53	\$591	\$606	101%
Jun-25	24	6	13	2.4	\$761,305	\$650,000	\$770,580	43	\$607	\$581	101%
May-25	29	10	8	2.7	\$850,987	\$790,000	\$880,362	32	\$603	\$619	103%
Apr-25	32	3	12	3.9	\$947,745	\$1,070,000	\$991,083	22	\$598	\$629	104%
Mar-25	27	10	14	4.4	\$822,560	\$777,500	\$834,785	20	\$591	\$629	101%
Feb-25	23	6	2	4.8	\$1,099,499	\$1,130,000	\$1,130,000	8	\$593	\$727	103%
Jan-25	19	3	3	2.7	\$565,966	\$440,000	\$551,666	50	\$591	\$569	97%
Dec-24	7	3	12	0.6	\$1,007,574	\$1,112,500	\$1,023,166	25	\$595	\$657	102%
Nov-24	16	5	7	1.6	\$924,812	\$1,025,000	\$971,428	12	\$619	\$645	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	9	28.6%	\$958,833	23.6%	\$820,000	-20%	\$787,555	-18.9%	41	242%	100%
Nov-24	7	0%	\$775,833	-29.8%	\$1,025,000	5.45%	\$971,428	1.27%	12	-20%	105%
Nov-23	7	16.7%	\$1,104,800	-9.81%	\$972,000	37.9%	\$959,285	36.4%	15	-37.5%	101%

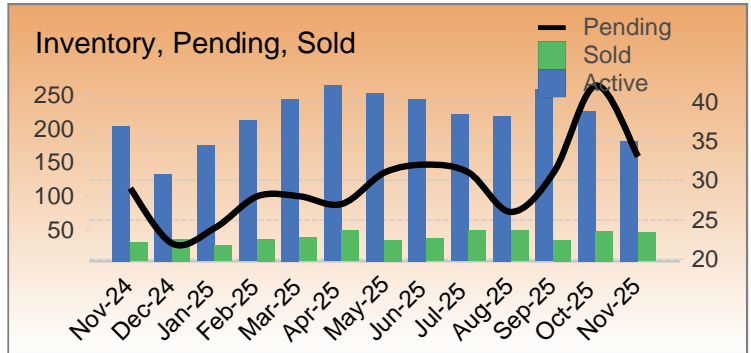
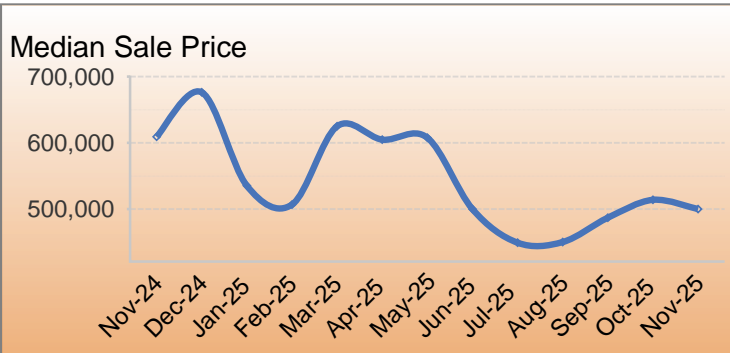
## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	6	4	3	7	9
\$500-599K	16	3	11	17	30
\$600-699K	21	16	23	31	32
\$700-799K	7	7	8	16	21
\$800-899K	10	8	9	12	17
\$900-999K	4	3	8	8	33
\$1-1.299M	28	45	22	45	30
\$1.3-1.699M	6	10	1	12	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	98	96	85	148	172

## Presented by:

## Market Activity Summary:

- Inventory: 182 units were listed for sale as of the last day of November - approximately 4.4 months of inventory.
- Sales Activity: 46 units were sold during November,
- Median Sales Price: \$500,000 during November
- Average price per sq.ft. in November was \$511
- Average Days-on-Market (DOM) is approximately 55 days
- Sold over Asking: On average, buyers paid 100% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	182	33	46	4.4	\$564,976	\$500,000	\$571,666	55	\$503	\$511	100%
Oct-25	226	42	48	5.3	\$574,245	\$514,000	\$589,873	50	\$499	\$522	101%
Sep-25	258	31	35	6.0	\$590,307	\$487,000	\$591,466	73	\$505	\$517	100%
Aug-25	219	26	49	5.0	\$515,446	\$450,000	\$517,247	56	\$497	\$488	100%
Jul-25	221	31	49	5.6	\$512,732	\$449,000	\$513,465	55	\$501	\$474	100%
Jun-25	244	32	37	6.2	\$569,833	\$500,000	\$563,488	53	\$508	\$520	99%
May-25	253	31	35	6.3	\$602,368	\$608,000	\$602,627	46	\$507	\$531	100%
Apr-25	264	27	49	6.5	\$606,564	\$605,000	\$613,263	43	\$521	\$538	101%
Mar-25	244	28	39	7.4	\$619,520	\$625,000	\$631,956	50	\$522	\$532	102%
Feb-25	212	28	36	6.5	\$524,885	\$506,500	\$530,660	67	\$518	\$488	101%
Jan-25	175	24	27	5.6	\$615,403	\$535,000	\$602,014	63	\$508	\$530	97%
Dec-24	133	22	36	3.6	\$717,649	\$676,500	\$715,837	67	\$516	\$552	99%
Nov-24	204	29	31	5.8	\$604,538	\$609,000	\$606,322	62	\$536	\$531	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	46	48.4%	\$534,247	-8.32%	\$500,000	-17.9%	\$571,666	-5.72%	55	-11.3%	100%
Nov-24	31	6.9%	\$582,757	-17.3%	\$609,000	17.1%	\$606,322	0.407%	62	24%	100%
Nov-23	29	-40.8%	\$704,553	8.44%	\$520,000	-8.77%	\$603,862	-4.83%	50	38.9%	100%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	216	146	138	156	180
\$500-599K	62	63	87	134	157
\$600-699K	61	70	78	131	171
\$700-799K	46	57	48	125	156
\$800-899K	18	17	34	69	80
\$900-999K	15	18	19	46	55
\$1-1.299M	20	20	16	48	56
\$1.3-1.699M	11	14	11	24	26
\$1.7-1.999M	1	1	3	9	1
\$2-2.999M	0	0	1	0	1
>3M	0	0	0	0	0
Total	450	406	435	742	883

## Presented by:

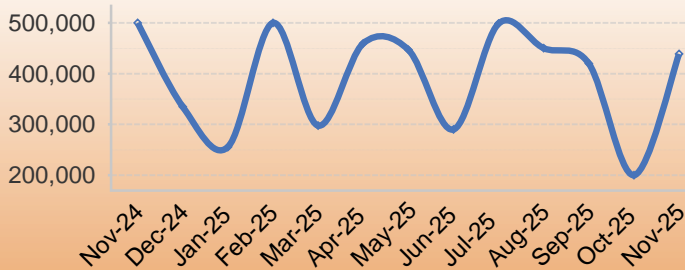


## Market Activity Summary:

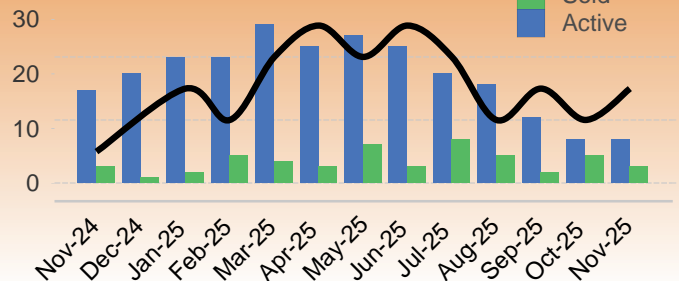
- Inventory: 8 units were listed for sale as of the last day of November - approximately 2.7 months of inventory.
- Sales Activity: 3 units were sold during November,
- Median Sales Price: \$439,000 during November
- Average price per sq.ft. in November was \$360
- Average Days-on-Market (DOM) is approximately 112 days
- Sold over Asking: On average, buyers paid 99% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	8	3	3	2.7	\$422,666	\$439,000	\$421,333	112	\$331	\$360	99%
Oct-25	8	2	5	2.5	\$301,800	\$200,000	\$295,800	90	\$354	\$336	99%
Sep-25	12	3	2	2.8	\$400,000	\$420,000	\$420,000	22	\$360	\$277	108%
Aug-25	18	2	5	3.4	\$423,760	\$450,000	\$421,000	76	\$360	\$365	100%
Jul-25	20	4	8	3.3	\$420,812	\$499,000	\$415,250	59	\$354	\$364	98%
Jun-25	25	5	3	5.8	\$331,316	\$290,000	\$306,666	31	\$357	\$376	91%
May-25	27	4	7	5.8	\$459,842	\$447,000	\$456,285	46	\$355	\$360	100%
Apr-25	25	5	3	6.3	\$447,962	\$460,000	\$453,000	15	\$356	\$385	101%
Mar-25	29	4	4	7.9	\$308,500	\$297,500	\$300,000	29	\$362	\$271	95%
Feb-25	23	2	5	8.6	\$424,780	\$500,000	\$428,000	70	\$359	\$331	99%
Jan-25	23	3	2	12.0	\$264,975	\$255,000	\$255,000	90	\$347	\$255	97%
Dec-24	20	0	1	12.0	\$335,000	\$335,000	\$335,000	24	\$350	\$378	100%
Nov-24	17	1	3	5.7	\$474,666	\$500,000	\$478,333	40	\$360	\$391	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	3	0%	\$364,500	17.7%	\$439,000	-12.2%	\$421,333	-11.9%	112	180%	99%
Nov-24	3	-25%	\$309,650	-29.5%	\$500,000	39.9%	\$478,333	25.9%	40	73.9%	101%
Nov-23	4	-50%	\$439,199	-2%	\$357,500	-17.8%	\$380,000	-17%	23	-20.7%	100%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	33	36	27	38	46
\$500-599K	11	11	9	16	19
\$600-699K	3	4	4	9	4
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	47	51	40	63	69

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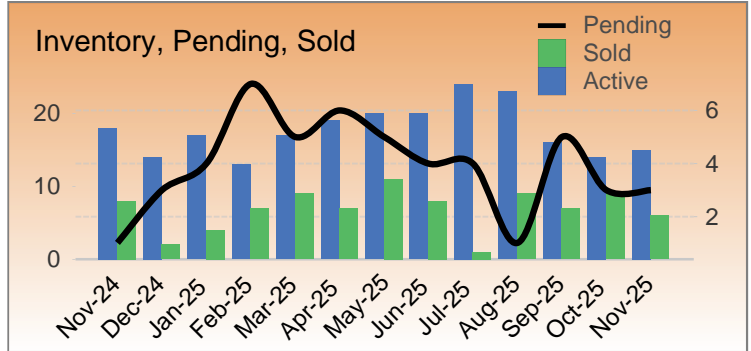
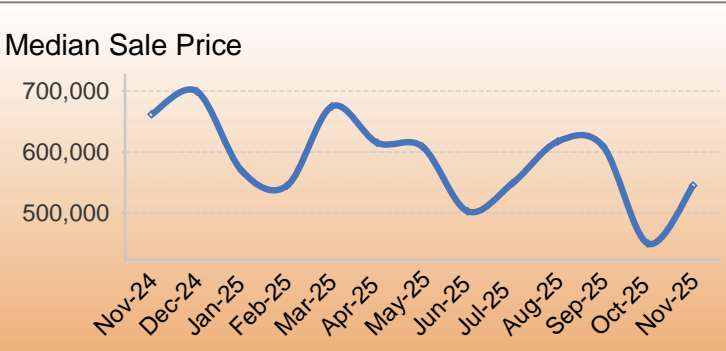
Includes Pittsburg and Bay Point

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## Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of November - approximately 2.2 months of inventory.
- Sales Activity: 6 units were sold during November,
- Median Sales Price: \$545,000 during November
- Average price per sq.ft. in November was \$450
- Average Days-on-Market (DOM) is approximately 54 days
- Sold over Asking: On average, buyers paid 99% of list price in November



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	15	3	6	2.2	\$519,166	\$545,000	\$514,500	54	\$485	\$450	99%
Oct-25	14	3	9	1.8	\$483,277	\$450,000	\$486,555	36	\$472	\$493	100%
Sep-25	16	5	7	2.8	\$584,857	\$610,000	\$580,357	36	\$462	\$446	99%
Aug-25	23	1	9	4.0	\$600,516	\$617,000	\$594,888	19	\$479	\$494	99%
Jul-25	24	4	1	3.8	\$549,000	\$549,000	\$549,000	19	\$483	\$458	100%
Jun-25	20	4	8	2.3	\$500,224	\$502,500	\$500,499	29	\$480	\$473	100%
May-25	20	5	11	2.2	\$561,645	\$609,000	\$562,000	44	\$486	\$461	100%
Apr-25	19	6	7	2.6	\$628,671	\$615,000	\$624,342	19	\$497	\$514	99%
Mar-25	17	5	9	2.6	\$643,333	\$675,000	\$646,472	36	\$501	\$478	101%
Feb-25	13	7	7	3.2	\$567,335	\$545,000	\$566,635	87	\$494	\$468	100%
Jan-25	17	4	4	3.6	\$561,000	\$568,750	\$557,875	29	\$472	\$395	100%
Dec-24	14	3	2	2.8	\$724,000	\$699,500	\$699,500	40	\$473	\$464	97%
Nov-24	18	1	8	2.6	\$714,668	\$662,000	\$710,750	37	\$479	\$496	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	6	-25%	\$557,665	-20.2%	\$545,000	-17.7%	\$514,500	-27.6%	54	45.9%	99%
Nov-24	8	33.3%	\$698,768	-1.07%	\$662,000	7.47%	\$710,750	17.4%	37	94.7%	100%
Nov-23	6	50%	\$706,333	18.7%	\$616,000	-4.12%	\$605,166	0.442%	19	138%	98%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	30	14	21	21	31
\$500-599K	15	6	9	24	27
\$600-699K	15	16	21	27	33
\$700-799K	13	15	11	17	17
\$800-899K	5	9	16	18	20
\$900-999K	0	2	1	4	4
\$1-1.299M	0	1	0	5	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	78	63	79	116	132

## Presented by:

Includes Pleasant Hill and Pacheco

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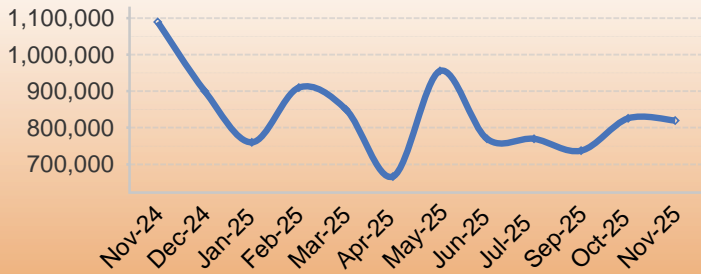
Deemed reliable but not guaranteed

## Market Activity Summary:

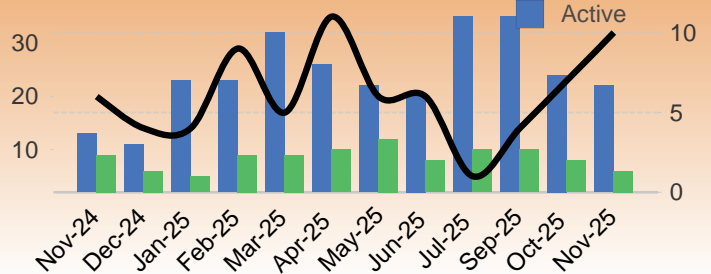
- Inventory: 22 units were listed for sale as of the last day of November - approximately 2.8 months of inventory.
- Sales Activity: 6 units were sold during November,
- Median Sales Price: \$820,000 during November
- Average price per sq.ft. in November was \$550
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 98% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	22	10	6	2.8	\$791,624	\$820,000	\$776,166	39	\$608	\$550	98%
Oct-25	24	7	8	4.2	\$802,217	\$826,000	\$801,500	32	\$595	\$620	100%
Sep-25	35	4	10	5.3	\$741,695	\$737,500	\$730,000	57	\$592	\$597	99%
Jul-25	35	1	10	3.5	\$798,668	\$770,000	\$793,200	31	\$602	\$624	99%
Jun-25	20	6	8	2.1	\$841,618	\$770,000	\$839,812	26	\$623	\$623	99%
May-25	22	6	12	2.1	\$955,579	\$955,500	\$944,666	20	\$622	\$679	99%
Apr-25	26	11	10	2.8	\$703,068	\$666,250	\$677,400	32	\$650	\$572	96%
Mar-25	32	5	9	4.2	\$780,320	\$850,000	\$809,888	34	\$643	\$686	103%
Feb-25	23	9	9	3.5	\$819,220	\$910,000	\$828,888	28	\$632	\$652	101%
Jan-25	23	4	5	3.5	\$793,740	\$760,000	\$796,400	27	\$634	\$624	100%
Dec-24	11	4	6	1.1	\$905,991	\$900,000	\$918,166	50	\$620	\$674	101%
Nov-24	13	6	9	1.1	\$936,211	\$1,089,000	\$958,444	16	\$625	\$707	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	6	-33.3%	\$754,063	1.41%	\$820,000	-24.7%	\$776,166	-19%	39	144%	98%
Nov-24	9	80%	\$743,600	-11.6%	\$1,089,000	35.3%	\$958,444	11.3%	16	0%	102%
Nov-23	5	-54.5%	\$840,950	7.74%	\$805,000	-1.23%	\$861,000	11.2%	16	-56.8%	100%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	5	4	6	2	12
\$500-599K	12	11	16	13	31
\$600-699K	16	16	10	18	25
\$700-799K	12	20	24	26	20
\$800-899K	10	12	18	26	18
\$900-999K	13	11	18	16	23
\$1-1.299M	19	29	20	18	33
\$1.3-1.699M	0	1	0	11	1
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	87	104	112	130	163

**Presented by:**

Includes Pleasanton and Sunol

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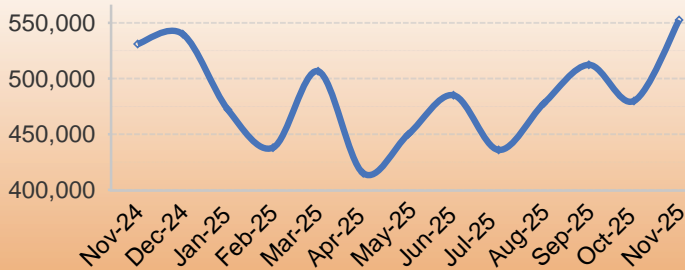
Deemed reliable but not guaranteed

## Market Activity Summary:

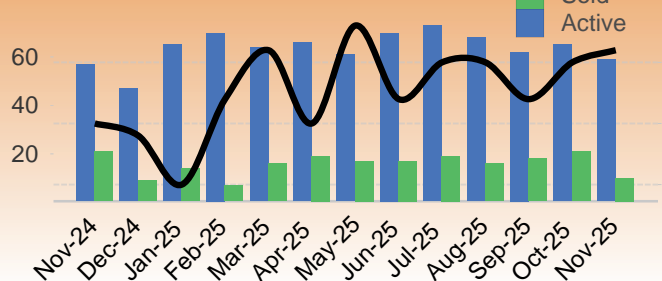
- Inventory: 59 units were listed for sale as of the last day of November - approximately 3.9 months of inventory.
- Sales Activity: 10 units were sold during November,
- Median Sales Price: \$552,500 during November
- Average price per sq.ft. in November was \$481
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	59	16	10	3.9	\$558,850	\$552,500	\$569,100	21	\$427	\$481	102%
Oct-25	65	15	21	3.7	\$528,814	\$480,000	\$517,714	69	\$417	\$431	97%
Sep-25	62	12	18	3.7	\$497,993	\$512,500	\$491,555	40	\$416	\$434	99%
Aug-25	68	15	16	3.9	\$483,121	\$477,500	\$478,653	33	\$424	\$444	99%
Jul-25	73	15	19	4.2	\$458,842	\$436,000	\$458,873	43	\$432	\$386	100%
Jun-25	70	12	17	4.0	\$485,910	\$485,000	\$495,384	33	\$431	\$447	102%
May-25	61	18	17	3.8	\$590,193	\$450,000	\$599,670	73	\$428	\$463	101%
Apr-25	66	10	19	4.9	\$433,173	\$415,000	\$429,842	54	\$414	\$443	99%
Mar-25	64	16	16	5.3	\$539,593	\$506,500	\$543,236	45	\$409	\$468	101%
Feb-25	70	12	7	7.4	\$540,500	\$438,000	\$570,714	84	\$416	\$450	101%
Jan-25	65	5	14	4.6	\$574,356	\$472,000	\$594,571	60	\$430	\$433	101%
Dec-24	47	9	9	3.4	\$562,988	\$540,000	\$556,888	37	\$417	\$450	98%
Nov-24	57	10	21	3.7	\$565,280	\$531,000	\$556,833	51	\$435	\$441	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	10	-52.4%	\$527,143	-3.31%	\$552,500	4.05%	\$569,100	2.2%	21	-58.8%	102%
Nov-24	21	61.5%	\$545,199	-10.1%	\$531,000	6.2%	\$556,833	18.3%	51	70%	98%
Nov-23	13	-13.3%	\$606,516	-2.64%	\$500,000	-3.85%	\$470,730	-10.5%	30	25%	99%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	97	70	62	81	117
\$500-599K	35	29	44	66	66
\$600-699K	19	37	25	47	46
\$700-799K	11	19	23	22	38
\$800-899K	4	8	3	24	15
\$900-999K	2	3	0	5	13
\$1-1.299M	3	6	4	3	4
\$1.3-1.699M	2	1	2	1	1
\$1.7-1.999M	1	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	174	175	163	249	300

## Presented by:

Includes Richmond, El Cerrito, San Pablo

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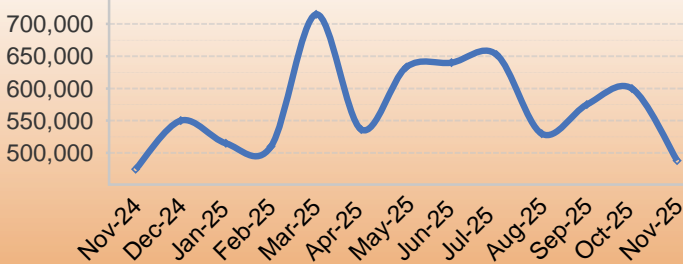
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## Market Activity Summary:

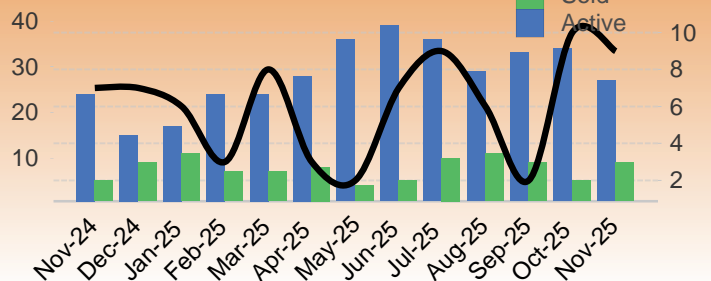
- Inventory: 27 units were listed for sale as of the last day of November - approximately 3.5 months of inventory.
- Sales Activity: 9 units were sold during November,
- Median Sales Price: \$488,000 during November
- Average price per sq.ft. in November was \$452
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 100% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	27	9	9	3.5	\$503,555	\$488,000	\$507,777	25	\$433	\$452	100%
Oct-25	34	10	5	4.1	\$511,290	\$600,000	\$517,600	14	\$433	\$431	100%
Sep-25	33	2	9	3.3	\$599,987	\$574,888	\$597,987	39	\$435	\$465	100%
Aug-25	29	6	11	3.6	\$543,716	\$530,000	\$565,181	55	\$438	\$476	103%
Jul-25	36	9	10	5.8	\$607,700	\$652,500	\$615,900	42	\$458	\$480	102%
Jun-25	39	7	5	7.1	\$627,200	\$640,000	\$617,500	47	\$474	\$456	98%
May-25	36	2	4	5.7	\$642,000	\$633,000	\$649,000	40	\$456	\$478	102%
Apr-25	28	3	8	3.8	\$521,468	\$536,500	\$530,185	34	\$449	\$476	101%
Mar-25	24	8	7	2.9	\$650,999	\$715,000	\$662,857	31	\$449	\$468	102%
Feb-25	24	3	7	2.7	\$575,428	\$510,000	\$584,682	37	\$450	\$503	102%
Jan-25	17	6	11	2.0	\$557,844	\$515,000	\$552,545	74	\$455	\$509	99%
Dec-24	15	7	9	2.3	\$580,550	\$550,000	\$582,833	30	\$458	\$463	101%
Nov-24	24	7	5	4.5	\$469,177	\$475,000	\$455,400	50	\$481	\$485	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	9	80%	\$555,666	-4.04%	\$488,000	2.74%	\$507,777	11.5%	25	-50%	100%
Nov-24	5	-44.4%	\$579,059	11.4%	\$475,000	-7.23%	\$455,400	-11.9%	50	213%	97%
Nov-23	9	0%	\$519,788	-18.6%	\$512,000	1.39%	\$517,000	6.21%	16	-60%	103%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	33	31	27	33	53
\$500-599K	18	31	34	52	40
\$600-699K	10	19	21	24	20
\$700-799K	16	10	13	14	14
\$800-899K	4	2	3	9	6
\$900-999K	4	3	4	5	3
\$1-1.299M	1	0	0	1	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	86	96	102	138	136

## Presented by:

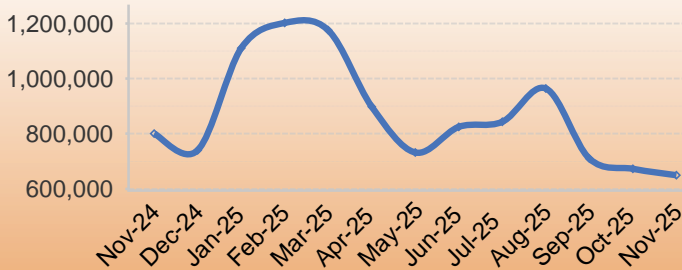


## Market Activity Summary:

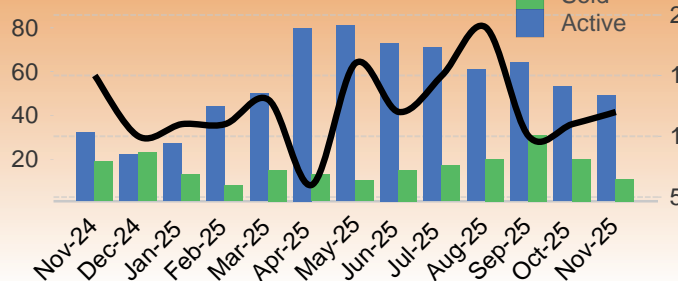
- Inventory: 49 units were listed for sale as of the last day of November - approximately 2.5 months of inventory.
- Sales Activity: 11 units were sold during November,
- Median Sales Price: \$650,000 during November
- Average price per sq.ft. in November was \$596
- Average Days-on-Market (DOM) is approximately 64 days
- Sold over Asking: On average, buyers paid 99% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	49	12	11	2.5	\$767,890	\$650,000	\$763,000	64	\$624	\$596	99%
Oct-25	53	11	20	2.5	\$791,176	\$672,500	\$775,987	58	\$626	\$600	98%
Sep-25	64	10	31	3.0	\$857,836	\$710,000	\$848,883	42	\$628	\$622	98%
Aug-25	61	19	20	3.6	\$962,897	\$964,000	\$940,984	45	\$630	\$612	98%
Jul-25	71	15	17	5.1	\$941,517	\$843,000	\$913,076	44	\$634	\$642	97%
Jun-25	73	12	15	5.8	\$929,786	\$825,000	\$921,853	28	\$629	\$635	100%
May-25	81	16	10	6.4	\$870,800	\$732,500	\$869,550	41	\$643	\$609	99%
Apr-25	80	6	13	6.8	\$914,756	\$898,000	\$920,961	22	\$648	\$648	101%
Mar-25	50	13	15	4.2	\$1,044,461	\$1,175,000	\$1,041,360	19	\$649	\$653	100%
Feb-25	44	11	8	3.0	\$1,070,624	\$1,202,500	\$1,080,375	22	\$658	\$588	101%
Jan-25	27	11	13	1.5	\$1,011,760	\$1,110,000	\$993,236	27	\$662	\$672	98%
Dec-24	22	10	23	1.1	\$850,997	\$740,000	\$836,546	32	\$698	\$647	98%
Nov-24	32	15	19	1.8	\$892,894	\$800,000	\$896,000	36	\$676	\$648	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	11	-42.1%	\$765,121	-21.5%	\$650,000	-18.8%	\$763,000	-14.8%	64	77.8%	99%
Nov-24	19	90%	\$974,953	-5.78%	\$800,000	5.96%	\$896,000	7.52%	36	177%	100%
Nov-23	10	-28.6%	\$1,034,796	-18.7%	\$755,000	-5.63%	\$833,300	-6.86%	13	-53.6%	100%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	18	10	7	20	53
\$500-599K	17	19	26	28	50
\$600-699K	30	24	20	31	63
\$700-799K	17	27	24	24	35
\$800-899K	10	25	11	23	24
\$900-999K	5	11	10	16	31
\$1-1.299M	53	71	40	54	98
\$1.3-1.699M	23	38	12	42	12
\$1.7-1.999M	0	2	3	1	0
\$2-2.999M	0	1	1	0	0
>3M	0	0	0	0	0
Total	173	228	154	239	366

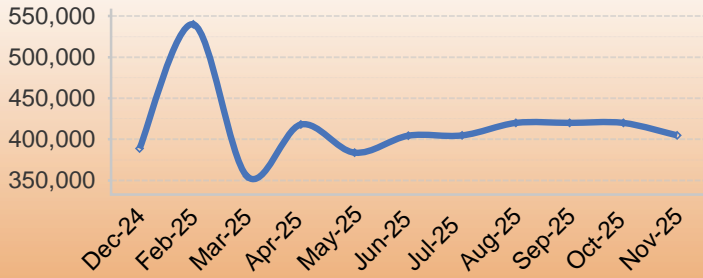
## Presented by:

## Market Activity Summary:

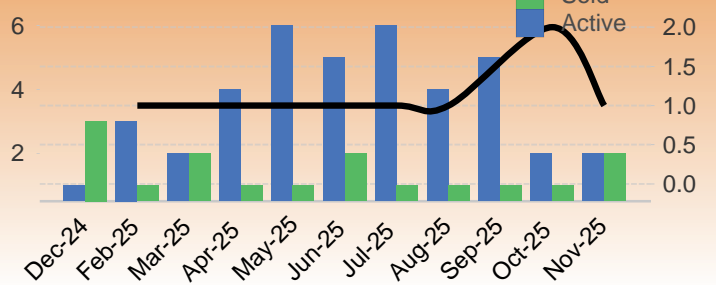
- Inventory: 2 units were listed for sale as of the last day of November - approximately 1.5 months of inventory.
- Sales Activity: 2 units were sold during November,
- Median Sales Price: \$405,000 during November
- Average price per sq.ft. in November was \$288
- Average Days-on-Market (DOM) is approximately 53 days
- Sold over Asking: On average, buyers paid 98% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	2	1	2	1.5	\$414,499	\$405,000	\$405,000	53	\$327	\$288	98%
Oct-25	2	2	1	2.0	\$420,000	\$420,000	\$420,000	5	\$298	\$307	100%
Sep-25	5	0	1	5.0	\$424,900	\$420,000	\$420,000	44	\$295	\$307	99%
Aug-25	4	1	1	3.0	\$429,900	\$420,000	\$420,000	6	\$294	\$307	98%
Jul-25	6	1	1	4.5	\$409,999	\$405,000	\$405,000	65	\$298	\$372	99%
Jun-25	5	0	2	3.8	\$397,000	\$404,500	\$404,500	59	\$313	\$328	102%
May-25	6	1	1	4.5	\$375,000	\$384,000	\$384,000	10	\$313	\$295	102%
Apr-25	4	0	1	3.0	\$415,000	\$418,000	\$418,000	60	\$296	\$322	101%
Mar-25	2	1	2	2.0	\$355,000	\$355,000	\$355,000	19	\$299	\$371	100%
Feb-25	3	1	1	2.3	\$498,000	\$540,000	\$540,000	64	\$353	\$371	108%
Dec-24	1	0	3	0.6	\$379,000	\$389,000	\$375,333	119	\$342	\$319	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	2	100%	\$579,999	43.3%	\$405,000	-20.6%	\$405,000	-20.6%	53	563%	98%
Nov-23	1	-50%	\$404,666	4.75%	\$510,000	4.09%	\$510,000	4.09%	8	-84.3%	102%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	12	7	12	12	21
\$500-599K	1	1	2	3	0
\$600-699K	0	2	0	0	1
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	13	10	14	15	22

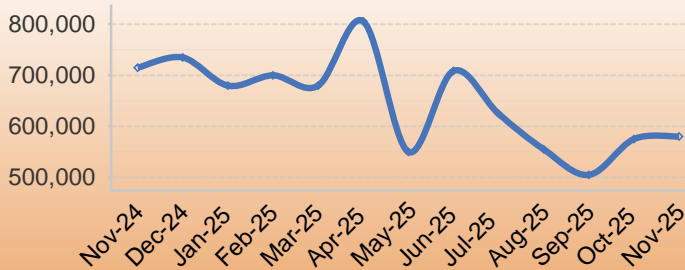
## Presented by:

## Market Activity Summary:

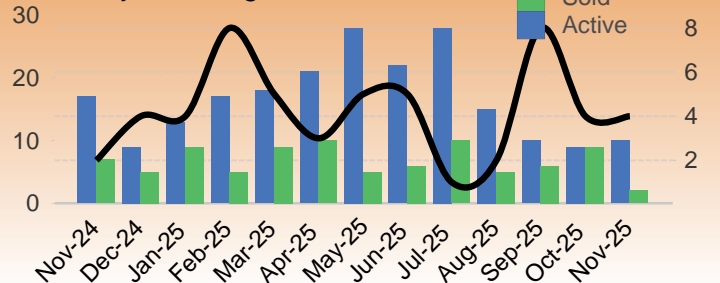
- Inventory: 10 units were listed for sale as of the last day of November - approximately 1.8 months of inventory.
- Sales Activity: 2 units were sold during November,
- Median Sales Price: \$579,975 during November
- Average price per sq.ft. in November was \$557
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 97% of list price in November



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	10	4	2	1.8	\$594,974	\$579,975	\$579,975	36	\$629	\$557	97%
Oct-25	9	4	9	1.4	\$653,999	\$575,000	\$647,000	59	\$617	\$595	99%
Sep-25	10	8	6	1.6	\$566,454	\$505,000	\$562,150	36	\$624	\$559	99%
Aug-25	15	2	5	2.6	\$623,000	\$555,000	\$608,400	28	\$614	\$561	98%
Jul-25	28	1	10	4.0	\$674,738	\$625,000	\$663,150	27	\$611	\$558	98%
Jun-25	22	5	6	3.4	\$686,379	\$708,500	\$722,833	33	\$620	\$613	105%
May-25	28	5	5	3.6	\$684,800	\$550,000	\$697,000	31	\$623	\$647	101%
Apr-25	21	3	10	2.6	\$748,788	\$805,500	\$762,800	26	\$613	\$645	101%
Mar-25	18	5	9	2.5	\$706,877	\$680,000	\$738,211	30	\$615	\$678	104%
Feb-25	17	8	5	2.7	\$774,200	\$700,000	\$794,800	13	\$609	\$666	103%
Jan-25	13	4	9	2.1	\$728,397	\$680,000	\$726,166	34	\$649	\$658	100%
Dec-24	9	4	5	1.7	\$714,177	\$735,000	\$717,200	37	\$638	\$622	100%
Nov-24	17	2	7	2.6	\$701,828	\$715,000	\$704,525	44	\$651	\$640	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	2	-71.4%	\$666,800	-3.84%	\$579,975	-18.9%	\$579,975	-17.7%	36	-18.2%	97%
Nov-24	7	40%	\$693,428	23.4%	\$715,000	-3.38%	\$704,525	-4.27%	44	37.5%	100%
Nov-23	5	0%	\$561,967	-7.96%	\$740,000	29.8%	\$735,960	24.5%	32	23.1%	104%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	16	7	8	12	23
\$500-599K	18	14	16	24	31
\$600-699K	8	9	16	30	20
\$700-799K	10	10	16	12	22
\$800-899K	14	10	11	12	36
\$900-999K	1	9	6	10	12
\$1-1.299M	9	4	4	8	5
\$1.3-1.699M	0	1	1	4	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	76	64	78	112	149

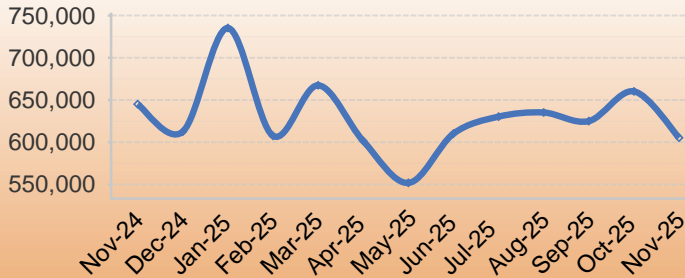
## Presented by:

## Market Activity Summary:

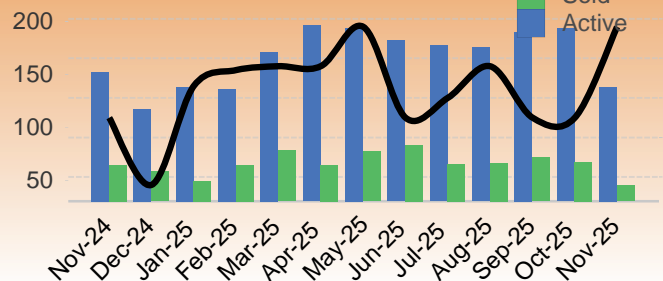
- Inventory: 138 units were listed for sale as of the last day of November - approximately 2.4 months of inventory.
- Sales Activity: 45 units were sold during November,
- Median Sales Price: \$605,000 during November
- Average price per sq.ft. in November was \$510
- Average Days-on-Market (DOM) is approximately 41 days
- Sold over Asking: On average, buyers paid 98% of list price in November



Median Sale Price



Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-25	138	68	45	2.4	\$684,526	\$605,000	\$677,000	41	\$509	\$510	98%
Oct-25	193	45	67	2.9	\$730,279	\$660,000	\$727,516	45	\$506	\$539	99%
Sep-25	190	45	71	2.9	\$669,034	\$625,000	\$672,515	38	\$518	\$519	100%
Aug-25	175	58	66	2.5	\$703,678	\$635,000	\$703,494	33	\$515	\$521	100%
Jul-25	177	50	65	2.4	\$718,523	\$630,000	\$719,346	37	\$527	\$534	99%
Jun-25	182	45	83	2.5	\$677,132	\$610,000	\$681,632	35	\$522	\$504	100%
May-25	194	68	77	2.7	\$662,175	\$551,555	\$664,950	33	\$523	\$526	100%
Apr-25	196	58	64	2.9	\$648,925	\$601,500	\$655,680	28	\$507	\$511	100%
Mar-25	171	58	78	2.7	\$709,763	\$667,450	\$717,181	33	\$506	\$551	100%
Feb-25	136	57	64	2.4	\$649,071	\$607,500	\$649,863	35	\$507	\$511	100%
Jan-25	138	53	49	2.4	\$854,405	\$735,000	\$874,636	34	\$507	\$580	101%
Dec-24	117	28	58	1.7	\$661,881	\$612,500	\$654,861	40	\$513	\$508	98%
Nov-24	152	45	64	2.1	\$710,753	\$645,000	\$709,083	36	\$529	\$539	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-25	45	-29.7%	\$699,952	-3.25%	\$605,000	-6.2%	\$677,000	-4.52%	41	13.9%	98%
Nov-24	64	25.5%	\$723,468	4.81%	\$645,000	14.4%	\$709,083	4.57%	36	71.4%	100%
Nov-23	51	-22.7%	\$690,289	-1.63%	\$564,000	4.93%	\$678,086	10.7%	21	-34.4%	100%

## Sales Activity and Price Trends

Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	260	259	230	303	448
\$500-599K	77	94	114	134	156
\$600-699K	88	74	96	117	160
\$700-799K	76	76	98	87	114
\$800-899K	64	74	57	83	91
\$900-999K	46	48	52	55	68
\$1-1.299M	77	65	66	104	71
\$1.3-1.699M	23	30	29	46	23
\$1.7-1.999M	6	13	7	8	8
\$2-2.999M	12	7	5	7	4
>3M	0	0	0	0	0
Total	729	740	754	944	1143

## Presented by:

Includes Walnut Creek and Rossmore

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