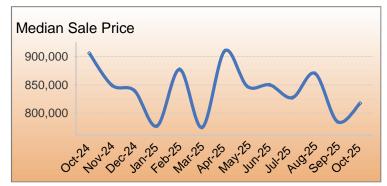
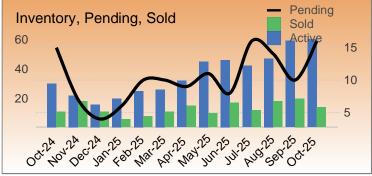
- Inventory: 60 units were listed for sale as of the last day of October approximately 3.6 months of inventory.
- Sales Activity: 14 units were sold during October,
- Median Sales Price: \$817,500 during October
- Average price per sq.ft. in October was \$596
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 101% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	60	16	14	3.6	\$853,527	\$817,500	\$861,080	32	\$590	\$596	101%	
Sep-25	59	10	20	3.7	\$707,168	\$785,000	\$710,700	21	\$568	\$568	101%	
Aug-25	47	14	18	3.1	\$824,933	\$870,500	\$840,654	36	\$583	\$586	102%	
Jul-25	42	16	12	3.2	\$862,583	\$827,500	\$887,833	21	\$584	\$631	104%	
Jun-25	46	8	17	3.3	\$794,647	\$850,000	\$807,604	24	\$592	\$636	102%	
May-25	45	11	10	3.8	\$726,800	\$847,500	\$763,280	18	\$597	\$579	104%	
Apr-25	32	9	15	2.8	\$894,663	\$910,000	\$955,512	16	\$614	\$675	105%	
Mar-25	26	10	11	3.4	\$761,900	\$775,000	\$760,854	38	\$613	\$563	99%	
Feb-25	25	10	8	3.0	\$892,111	\$877,500	\$940,500	8	\$605	\$632	104%	
Jan-25	20	6	6	1.7	\$713,000	\$777,500	\$702,333	72	\$585	\$592	99%	
Dec-24	16	4	11	1.2	\$925,996	\$840,000	\$925,266	46	\$584	\$592	100%	
Nov-24	22	7	18	1.4	\$862,889	\$849,482	\$882,768	33	\$584	\$620	102%	
Oct-24	30	15	11	2.0	\$820,818	\$906,000	\$841,545	37	\$592	\$656	103%	

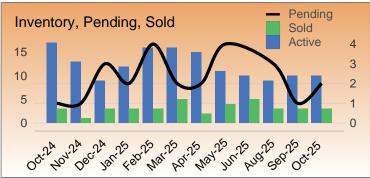
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	14	27.3%	\$824,298	7.02%	\$817,500	-9.77%	\$861,080	2.32%	32	-13.5%	101%
Oct-24	11	-54.2%	\$770,247	-17.4%	\$906,000	11.9%	\$841,545	5.67%	37	131%	103%
Oct-23	24	60%	\$932,694	4.2%	\$810,000	-10%	\$796,375	-10.7%	16	-23.8%	107%

Sales Activity and Price Trends											
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold						
<500K	21	17	14	11	18						
\$500-599K	8	10	10	15	9						
\$600-699K	8	11	16	24	21						
\$700-799K	18	19	22	7	9						
\$800-899K	36	22	20	16	30						
\$900-999K	14	29	25	27	21						
\$1-1.299M	22	35	25	46	29						
\$1.3-1.699M	2	8	3	14	4						
\$1.7-1.999M	1	0	0	0	1						
\$2-2.999M	1	0	0	1	0						
>3M	0	0	0	0	0						
Total	131	151	135	161	142						

- Inventory: 10 units were listed for sale as of the last day of October - approximately 3.3 months of inventory.
- Sales Activity: 3 units were sold during October,
- Median Sales Price: \$440,000 during October
- Average price per sq.ft. in October was \$444
- Average Days-on-Market (DOM) is approximately 69 days
- Sold over Asking: On average, buyers paid 97% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	10	2	3	3.3	\$434,333	\$440,000	\$423,333	69	\$601	\$444	97%	
Sep-25	10	1	3	5.0	\$676,333	\$592,000	\$731,666	48	\$606	\$605	107%	
Aug-25	9	3	3	3.4	\$596,629	\$512,000	\$610,666	51	\$544	\$536	101%	
Jun-25	10	0	5	2.7	\$542,633	\$480,000	\$600,193	25	\$533	\$539	106%	
May-25	11	4	4	3.0	\$628,222	\$507,000	\$604,375	89	\$524	\$519	97%	
Apr-25	15	2	2	4.5	\$552,000	\$535,000	\$535,000	49	\$509	\$633	98%	
Mar-25	16	2	5	4.4	\$502,400	\$475,000	\$506,900	48	\$516	\$479	101%	
Feb-25	16	4	3	5.3	\$465,600	\$399,000	\$453,000	60	\$543	\$456	97%	
Jan-25	12	2	3	5.1	\$454,000	\$429,000	\$430,708	76	\$517	\$469	95%	
Dec-24	9	3	3	3.9	\$559,592	\$495,000	\$521,333	74	\$522	\$458	93%	
Nov-24	13	1	1	4.9	\$499,000	\$483,000	\$483,000	65	\$518	\$464	97%	
Oct-24	17	1	3	5.7	\$638,000	\$680,000	\$623,333	48	\$519	\$569	98%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	3	0%	\$600,000	-15.6%	\$440,000	-35.3%	\$423,333	-32.1%	69	43.8%	97%
Oct-24	3	-25%	\$711,000	5.43%	\$680,000	-6.82%	\$623,333	-11.9%	48	269%	98%
Oct-23	4	33.3%	\$674,382	7.56%	\$729,750	24.7%	\$707,375	37.4%	13	-68.3%	106%

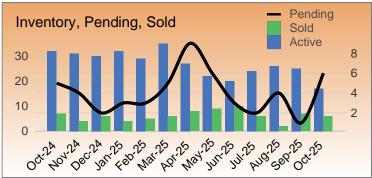
Sales Activity and Price Trends											
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold						
<500K	18	10	3	12	16						
\$500-599K	4	12	14	12	7						
\$600-699K	5	9	9	10	12						
\$700-799K	0	1	2	1	2						
\$800-899K	0	0	4	0	3						
\$900-999K	1	1	0	0	3						
\$1-1.299M	3	0	2	1	1						
\$1.3-1.699M	0	1	1	5	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	31	34	35	41	44						

Presented k	oy:		

- Inventory: 17 units were listed for sale as of the last day of October - approximately 3.6 months of inventory.
- Sales Activity: 6 units were sold during October,
- Median Sales Price: \$237,500 during October
- Average price per sq.ft. in October was \$256
- Average Days-on-Market (DOM) is approximately 62 days
- Sold over Asking: On average, buyers paid 94% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	17	6	6	3.6	\$224,497	\$237,500	\$212,250	62	\$275	\$256	94%	
Sep-25	25	1	7	5.2	\$257,100	\$265,000	\$254,928	50	\$268	\$270	98%	
Aug-25	26	4	2	4.7	\$217,500	\$212,500	\$212,500	25	\$278	\$225	96%	
Jul-25	24	2	6	2.9	\$336,833	\$365,000	\$334,500	27	\$274	\$334	99%	
Jun-25	20	3	10	2.2	\$292,279	\$334,000	\$285,950	67	\$261	\$286	97%	
May-25	22	6	9	3.0	\$353,805	\$335,000	\$357,444	28	\$274	\$329	101%	
Apr-25	27	9	8	4.3	\$330,610	\$342,500	\$332,187	57	\$296	\$288	100%	
Mar-25	35	5	6	7.2	\$275,233	\$288,000	\$268,483	64	\$301	\$260	98%	
Feb-25	29	3	5	5.8	\$328,400	\$333,000	\$327,000	49	\$290	\$320	100%	
Jan-25	32	3	4	6.9	\$256,000	\$177,500	\$252,375	69	\$278	\$244	97%	
Dec-24	30	2	6	5.3	\$326,332	\$340,000	\$330,999	71	\$278	\$306	102%	
Nov-24	31	4	4	5.3	\$321,950	\$333,500	\$311,750	42	\$284	\$284	95%	
Oct-24	32	5	7	4.6	\$334,270	\$360,000	\$334,857	59	\$280	\$311	100%	

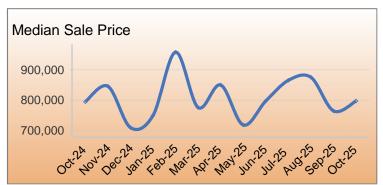
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	6	-14.3%	\$250,985	-10.8%	\$237,500	-34%	\$212,250	-36.6%	62	5.08%	94%
Oct-24	7	0%	\$281,289	-3.17%	\$360,000	7.46%	\$334,857	-6.98%	59	211%	100%
Oct-23	7	75%	\$290,509	-15.5%	\$335,000	-2.76%	\$360,000	-8.22%	19	-42.4%	101%

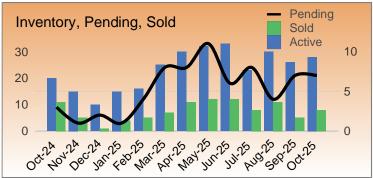
Sales Activity and Price Trends											
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold						
<500K	63	57	68	64	70						
\$500-599K	0	4	4	7	2						
\$600-699K	0	0	0	0	0						
\$700-799K	0	0	0	0	0						
\$800-899K	0	0	0	0	0						
\$900-999K	0	0	0	0	0						
\$1-1.299M	0	0	0	0	0						
\$1.3-1.699M	0	0	0	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	63	61	72	71	72						

Presented by:		

- Inventory: 28 units were listed for sale as of the last day of October - approximately 3.5 months of inventory.
- Sales Activity: 8 units were sold during October,
- Median Sales Price: \$797,500 during October
- Average price per sq.ft. in October was \$789
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 108% of list price in October







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	28	7	8	3.5	\$754,250	\$797,500	\$815,775	37	\$801	\$789	108%
Sep-25	26	7	5	3.3	\$813,400	\$765,000	\$876,600	29	\$793	\$787	106%
Aug-25	30	4	11	2.9	\$884,909	\$875,000	\$940,181	42	\$802	\$683	105%
Jul-25	23	8	8	2.2	\$802,750	\$865,000	\$881,750	26	\$804	\$920	108%
Jun-25	33	6	12	2.8	\$823,166	\$797,500	\$856,250	33	\$795	\$827	104%
May-25	32	11	12	3.2	\$781,990	\$718,444	\$832,407	29	\$806	\$859	106%
Apr-25	30	8	11	3.9	\$757,772	\$850,000	\$818,602	28	\$792	\$819	108%
Mar-25	25	8	7	4.9	\$761,769	\$776,000	\$816,214	21	\$826	\$879	106%
Feb-25	16	4	5	4.8	\$909,600	\$958,000	\$950,600	66	\$769	\$862	105%
Jan-25	15	1	4	4.5	\$734,500	\$749,500	\$718,750	59	\$753	\$761	98%
Dec-24	10	2	1	1.8	\$699,000	\$710,000	\$710,000	17	\$762	\$816	102%
Nov-24	15	1	5	2.0	\$763,400	\$846,000	\$850,400	15	\$804	\$846	110%
Oct-24	20	3	11	2.6	\$804,081	\$795,000	\$872,636	34	\$804	\$793	109%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	8	-27.3%	\$819,223	-6.54%	\$797,500	0.314%	\$815,775	-6.52%	37	8.82%	108%
Oct-24	11	22.2%	\$876,536	0.559%	\$795,000	6.28%	\$872,636	15.3%	34	-20.9%	109%
Oct-23	9	12.5%	\$871,666	4.58%	\$748,000	-14.7%	\$757,000	-16.8%	43	126%	105%

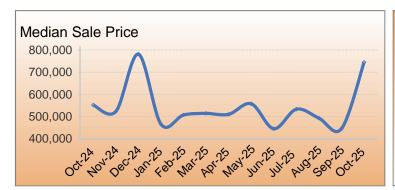
Sales Activity and Price Trends									
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	7	5	9	9	3				
\$500-599K	8	9	6	6	11				
\$600-699K	11	13	9	8	18				
\$700-799K	16	11	19	9	18				
\$800-899K	10	10	7	17	23				
\$900-999K	7	7	15	14	8				
\$1-1.299M	14	8	11	14	17				
\$1.3-1.699M	10	4	4	16	4				
\$1.7-1.999M	0	0	1	1	0				
\$2-2.999M	0	0	1	0	0				
>3M	0	0	0	0	0				
Total	83	67	82	94	102				

Presented by:		

Includes Berkeley and Kensington

- Inventory: 6 units were listed for sale as of the last day of October - approximately 4.5 months of inventory.
- Sales Activity: 2 units were sold during October,
- Median Sales Price: \$745,000 during October
- Average price per sq.ft. in October was \$493
- Average Days-on-Market (DOM) is approximately 98 days
- Sold over Asking: On average, buyers paid 100% of list price in October







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	6	2	2	4.5	\$745,000	\$745,000	\$745,000	98	\$377	\$493	100%
Sep-25	6	3	1	6.0	\$449,000	\$445,000	\$445,000	30	\$395	\$462	99%
Aug-25	9	1	1	6.8	\$492,500	\$492,500	\$492,500	40	\$423	\$382	100%
Jul-25	10	1	1	6.0	\$532,950	\$532,950	\$532,950	107	\$384	\$413	100%
Jun-25	7	1	2	4.2	\$449,975	\$445,000	\$445,000	61	\$381	\$379	99%
May-25	8	1	2	3.4	\$557,000	\$557,500	\$557,500	64	\$398	\$404	100%
Apr-25	10	0	1	4.3	\$529,000	\$510,000	\$510,000	43	\$376	\$395	96%
Mar-25	10	1	4	3.8	\$500,725	\$514,500	\$500,000	27	\$369	\$387	100%
Feb-25	7	3	2	2.6	\$512,000	\$507,000	\$507,000	73	\$373	\$427	99%
Jan-25	6	1	2	2.3	\$459,999	\$465,000	\$464,999	7	\$378	\$318	101%
Dec-24	7	1	4	2.6	\$743,065	\$781,607	\$710,553	77	\$396	\$443	96%
Nov-24	6	2	2	3.0	\$520,450	\$522,950	\$522,950	5	\$409	\$435	100%
Oct-24	8	2	2	3.4	\$549,900	\$552,000	\$552,000	45	\$406	\$388	100%

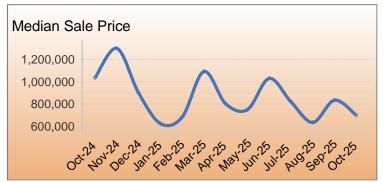
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	2	0%	\$531,975	17.4%	\$745,000	35%	\$745,000	35%	98	118%	100%
Oct-24	2	-60%	\$453,225	-20.3%	\$552,000	34.6%	\$552,000	26.8%	45	181%	100%
Oct-23	5	400%	\$568,893	13.5%	\$410,000	-21.2%	\$435,437	-16.3%	16	129%	100%

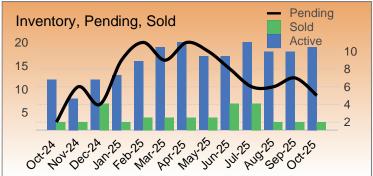
Sales Activity and Price Trends									
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	7	12	18	10	29				
\$500-599K	9	6	11	14	8				
\$600-699K	1	1	0	1	0				
\$700-799K	0	4	2	0	0				
\$800-899K	0	1	0	0	0				
\$900-999K	1	0	0	0	0				
\$1-1.299M	0	0	0	0	0				
\$1.3-1.699M	0	0	0	0	0				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	18	24	31	25	37				

Presented by:		

- Inventory: 19 units were listed for sale as of the last day of October - approximately 6.3 months of inventory.
- Sales Activity: 3 units were sold during October,
- Median Sales Price: \$700,000 during October
- Average price per sq.ft. in October was \$513
- Average Days-on-Market (DOM) is approximately 47 days
- Sold over Asking: On average, buyers paid 98% of list price in October







Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	19	5	3	6.3	\$813,004	\$700,000	\$799,333	47	\$574	\$513	98%
Sep-25	18	7	3	4.2	\$897,996	\$835,000	\$949,629	53	\$543	\$620	110%
Aug-25	18	6	3	3.2	\$641,666	\$635,000	\$616,666	29	\$563	\$550	96%
Jul-25	20	6	7	3.3	\$896,000	\$820,000	\$871,571	53	\$561	\$563	97%
Jun-25	17	8	7	3.6	\$994,262	\$1,030,098	\$991,761	67	\$578	\$656	99%
May-25	17	10	4	4.3	\$819,447	\$750,000	\$781,250	48	\$588	\$612	95%
Apr-25	20	11	4	5.0	\$769,725	\$802,500	\$791,250	13	\$601	\$514	103%
Mar-25	19	9	4	5.2	\$1,031,500	\$1,091,250	\$1,013,125	48	\$612	\$648	98%
Feb-25	16	11	4	3.4	\$839,750	\$682,500	\$853,750	54	\$600	\$518	101%
Jan-25	13	9	3	3.0	\$684,666	\$626,000	\$668,333	36	\$643	\$536	98%
Dec-24	12	4	7	2.8	\$883,521	\$900,000	\$876,428	29	\$605	\$629	99%
Nov-24	8	6	3	2.5	\$1,137,999	\$1,300,000	\$1,171,000	28	\$590	\$645	103%
Oct-24	12	2	3	3.0	\$1,064,983	\$1,035,000	\$1,053,333	9	\$559	\$583	98%

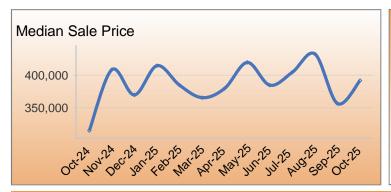
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	3	0%	\$1,023,390	17.4%	\$700,000	-32.4%	\$799,333	-24.1%	47	422%	98%
Oct-24	3	-25%	\$871,850	40.1%	\$1,035,000	1.45%	\$1,053,333	-0.523%	9	-62.5%	98%
Oct-23	4	0%	\$622,333	-27.2%	\$1,020,250	67.3%	\$1,058,875	62.9%	24	-25%	100%

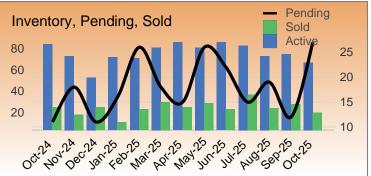
Sales Activity and Price Trends									
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	4	1	1	1	3				
\$500-599K	6	6	5	9	9				
\$600-699K	3	6	6	11	12				
\$700-799K	6	8	4	8	10				
\$800-899K	9	3	5	11	12				
\$900-999K	2	6	2	8	7				
\$1-1.299M	10	6	7	12	5				
\$1.3-1.699M	2	5	4	7	0				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	42	41	34	67	58				

Presented by:		

- Inventory: 67 units were listed for sale as of the last day of October approximately 2.8 months of inventory.
- Sales Activity: 20 units were sold during October,
- Median Sales Price: \$392,000 during October
- Average price per sq.ft. in October was \$405
- Average Days-on-Market (DOM) is approximately 49 days
- Sold over Asking: On average, buyers paid 101% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	67	27	20	2.8	\$401,714	\$392,000	\$406,150	49	\$432	\$405	101%	
Sep-25	75	12	28	2.6	\$386,567	\$356,500	\$378,314	56	\$415	\$385	98%	
Aug-25	73	19	24	2.6	\$475,999	\$433,000	\$473,393	40	\$405	\$401	99%	
Jul-25	83	15	37	2.8	\$444,969	\$405,000	\$440,079	36	\$410	\$392	99%	
Jun-25	86	22	23	3.4	\$403,749	\$385,000	\$401,212	34	\$399	\$418	99%	
May-25	81	26	29	2.9	\$475,481	\$420,000	\$472,035	30	\$397	\$403	99%	
Apr-25	86	15	25	3.3	\$435,891	\$380,000	\$436,336	35	\$407	\$395	101%	
Mar-25	81	18	30	4.0	\$413,109	\$365,750	\$413,088	28	\$414	\$419	100%	
Feb-25	71	26	23	3.7	\$420,575	\$385,000	\$420,363	32	\$406	\$408	100%	
Jan-25	72	16	11	4.1	\$444,945	\$415,000	\$436,454	38	\$407	\$371	98%	
Dec-24	53	11	25	2.3	\$380,713	\$370,000	\$374,516	41	\$406	\$394	98%	
Nov-24	73	18	18	3.3	\$494,585	\$409,000	\$481,963	53	\$409	\$401	97%	
Oct-24	84	11	25	3.2	\$393,933	\$315,000	\$388,875	41	\$413	\$395	99%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	20	-20%	\$491,756	21.3%	\$392,000	24.4%	\$406,150	4.44%	49	19.5%	101%
Oct-24	25	-7.41%	\$405,375	-8.5%	\$315,000	-29.2%	\$388,875	-15.5%	41	70.8%	99%
Oct-23	27	108%	\$443,034	3.49%	\$445,000	17.1%	\$460,444	11.5%	24	-22.6%	100%

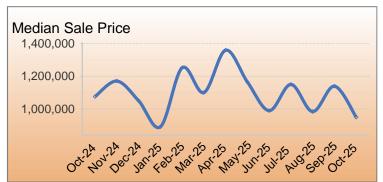
Sales Activity and Price Trends									
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	188	160	164	250	300				
\$500-599K	19	25	28	38	40				
\$600-699K	13	13	19	20	39				
\$700-799K	24	17	12	21	24				
\$800-899K	6	12	6	10	5				
\$900-999K	0	0	0	1	0				
\$1-1.299M	0	0	0	0	0				
\$1.3-1.699M	0	0	0	0	0				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	250	227	229	340	408				

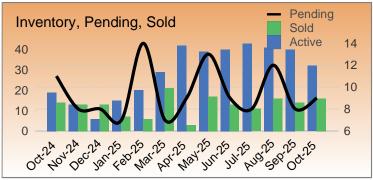
Presented by:		

Includes Concord and Clayton

- Inventory: 32 units were listed for sale as of the last day of October - approximately 2.2 months of inventory.
- Sales Activity: 16 units were sold during October,
- Median Sales Price: \$948,500 during October
- Average price per sq.ft. in October was \$729
- Average Days-on-Market (DOM) is approximately 53 days
- Sold over Asking: On average, buyers paid 100% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	32	9	16	2.2	\$1,011,692	\$948,500	\$1,015,349	53	\$862	\$729	100%	
Sep-25	40	8	14	2.9	\$1,110,071	\$1,139,500	\$1,114,058	45	\$837	\$706	100%	
Aug-25	41	12	16	3.1	\$1,046,674	\$982,500	\$1,041,625	19	\$846	\$769	99%	
Jul-25	43	8	11	3.2	\$1,139,171	\$1,150,000	\$1,119,000	29	\$847	\$707	98%	
Jun-25	40	9	13	3.6	\$1,120,538	\$989,000	\$1,124,307	16	\$877	\$808	100%	
May-25	39	13	17	2.9	\$1,260,922	\$1,165,000	\$1,270,994	21	\$879	\$898	101%	
Apr-25	42	9	3	4.2	\$1,207,666	\$1,360,000	\$1,221,666	6	\$883	\$709	101%	
Mar-25	29	7	21	2.6	\$1,065,078	\$1,100,000	\$1,061,791	18	\$918	\$710	99%	
Feb-25	20	14	6	2.3	\$1,147,500	\$1,252,000	\$1,162,333	15	\$695	\$782	101%	
Jan-25	15	7	7	1.4	\$974,671	\$890,000	\$983,571	44	\$750	\$636	100%	
Dec-24	6	8	13	0.5	\$1,039,899	\$1,050,000	\$1,028,846	28	\$778	\$673	99%	
Nov-24	13	8	13	1.0	\$1,080,513	\$1,170,000	\$1,066,765	25	\$707	\$698	99%	
Oct-24	19	11	14	1.4	\$1,020,483	\$1,075,000	\$1,015,515	43	\$731	\$666	100%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	16	14.3%	\$1,243,065	17.7%	\$948,500	-11.8%	\$1,015,349	-0.0163%	53	23.3%	100%
Oct-24	14	0%	\$1,055,705	-11.7%	\$1,075,000	-2.23%	\$1,015,515	-2.35%	43	4.88%	100%
Oct-23	14	75%	\$1,195,644	1.3%	\$1,099,500	10.8%	\$1,039,928	5.26%	41	105%	100%

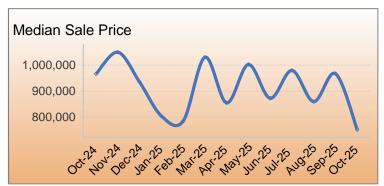
	Sales Activity and Price Trends								
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	0	0	1	0	0				
\$500-599K	4	2	2	3	8				
\$600-699K	13	8	4	9	17				
\$700-799K	6	10	12	9	19				
\$800-899K	12	8	8	13	33				
\$900-999K	15	13	20	10	28				
\$1-1.299M	44	40	49	52	64				
\$1.3-1.699M	24	32	17	28	6				
\$1.7-1.999M	4	1	0	0	0				
\$2-2.999M	2	0	0	0	0				
>3M	0	0	0	0	0				
Total	124	114	113	124	175				

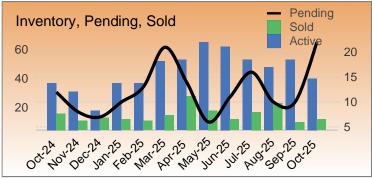
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Includes Danville, Diablo, and Alamo

- Inventory: 40 units were listed for sale as of the last day of October approximately 2.8 months of inventory.
- Sales Activity: 12 units were sold during October,
- Median Sales Price: \$752,500 during October
- Average price per sq.ft. in October was \$544
- Average Days-on-Market (DOM) is approximately 44 days
- Sold over Asking: On average, buyers paid 99% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	40	22	12	2.8	\$770,336	\$752,500	\$756,837	44	\$598	\$544	99%	
Sep-25	53	10	10	3.3	\$976,064	\$967,500	\$970,800	60	\$592	\$568	100%	
Aug-25	48	10	23	2.8	\$881,794	\$860,000	\$872,866	50	\$595	\$543	99%	
Jul-25	53	16	17	3.6	\$1,043,850	\$980,000	\$1,032,597	27	\$593	\$589	100%	
Jun-25	62	11	12	3.4	\$981,819	\$872,500	\$968,166	35	\$582	\$579	99%	
May-25	65	6	18	3.3	\$973,135	\$1,002,500	\$972,045	13	\$577	\$631	100%	
Apr-25	53	14	28	3.0	\$884,659	\$855,157	\$885,860	30	\$588	\$603	100%	
Mar-25	52	21	15	4.3	\$1,022,424	\$1,030,000	\$1,019,082	30	\$585	\$605	99%	
Feb-25	37	13	11	3.3	\$876,147	\$785,000	\$881,525	40	\$600	\$626	100%	
Jan-25	37	10	12	3.2	\$797,006	\$804,500	\$806,241	42	\$602	\$557	101%	
Dec-24	18	7	13	1.6	\$948,088	\$935,000	\$942,529	20	\$632	\$617	100%	
Nov-24	31	8	11	2.5	\$1,059,617	\$1,050,000	\$1,065,262	35	\$599	\$582	101%	
Oct-24	37	12	16	2.4	\$987,598	\$966,000	\$979,302	23	\$604	\$604	99%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	12	-25%	\$967,065	-0.81%	\$752,500	-22.1%	\$756,837	-22.7%	44	91.3%	99%
Oct-24	16	-11.1%	\$974,967	0.0288%	\$966,000	-1.43%	\$979,302	-3.93%	23	91.7%	99%
Oct-23	18	0%	\$974,686	9.36%	\$980,000	16.3%	\$1,019,413	17.4%	12	-55.6%	102%

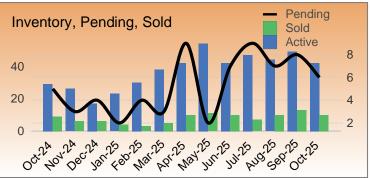
	Sales Activity and Price Trends								
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	12	7	2	2	17				
\$500-599K	6	7	7	7	18				
\$600-699K	17	12	9	20	42				
\$700-799K	20	22	32	33	84				
\$800-899K	28	27	34	48	65				
\$900-999K	10	27	29	38	54				
\$1-1.299M	48	62	66	90	81				
\$1.3-1.699M	17	16	9	38	13				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	158	180	188	276	374				

Presented by:		

- Inventory: 42 units were listed for sale as of the last day of October - approximately 4.0 months of inventory.
- Sales Activity: 10 units were sold during October,
- Median Sales Price: \$335,000 during October
- Average price per sq.ft. in October was \$529
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 99% of list price in October







					Monthly	/ Market /	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	42	6	10	4.0	\$366,188	\$335,000	\$364,625	39	\$565	\$529	99%
Sep-25	49	8	13	5.0	\$471,230	\$411,000	\$462,884	30	\$570	\$519	98%
Aug-25	44	7	10	5.0	\$419,498	\$387,000	\$409,163	45	\$572	\$515	98%
Jul-25	47	9	7	5.0	\$461,142	\$430,000	\$448,500	41	\$580	\$586	98%
Jun-25	42	7	10	4.1	\$485,099	\$418,000	\$472,000	55	\$580	\$556	97%
May-25	54	2	11	6.2	\$425,109	\$385,000	\$415,563	41	\$578	\$514	98%
Apr-25	42	9	10	7.2	\$536,876	\$529,500	\$529,565	38	\$580	\$590	98%
Mar-25	38	3	5	10.3	\$538,000	\$515,000	\$531,000	36	\$594	\$602	99%
Feb-25	30	4	3	6.9	\$835,666	\$580,000	\$771,666	77	\$580	\$484	95%
Jan-25	23	2	4	4.3	\$623,000	\$627,500	\$619,750	62	\$594	\$553	99%
Dec-24	17	4	6	2.4	\$426,650	\$424,500	\$430,483	46	\$588	\$535	101%
Nov-24	26	3	6	3.4	\$550,666	\$572,500	\$554,666	64	\$600	\$570	101%
Oct-24	29	5	9	3.1	\$409,183	\$375,000	\$403,188	40	\$584	\$605	98%

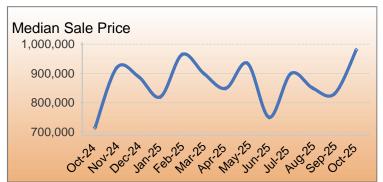
					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	10	11.1%	\$549,666	16.9%	\$335,000	-10.7%	\$364,625	-9.56%	39	-2.5%	99%
Oct-24	9	125%	\$470,348	-29.7%	\$375,000	-34.8%	\$403,188	-30.3%	40	21.2%	98%
Oct-23	4	-63.6%	\$668,846	26.8%	\$575,000	0.877%	\$578,500	-7.24%	33	-40%	100%

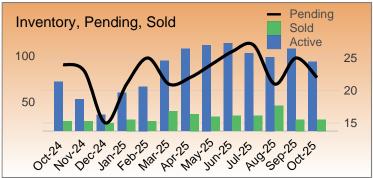
	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	52	38	46	56	53
\$500-599K	18	12	14	16	37
\$600-699K	5	11	17	17	27
\$700-799K	4	7	15	11	16
\$800-899K	2	3	3	13	14
\$900-999K	1	4	4	5	4
\$1-1.299M	0	1	4	7	3
\$1.3-1.699M	1	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	83	76	103	125	154

Presented by:	

- Inventory: 94 units were listed for sale as of the last day of October approximately 2.8 months of inventory.
- Sales Activity: 31 units were sold during October,
- Median Sales Price: \$980,000 during October
- Average price per sq.ft. in October was \$697
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 99% of list price in October







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	94	22	31	2.8	\$1,039,566	\$980,000	\$1,034,178	29	\$690	\$697	99%
Sep-25	108	25	31	3.0	\$875,266	\$830,000	\$873,859	42	\$683	\$693	100%
Aug-25	99	21	46	2.6	\$878,381	\$850,000	\$863,612	38	\$678	\$683	99%
Jul-25	103	27	35	3.2	\$932,327	\$900,000	\$920,215	34	\$698	\$677	99%
Jun-25	114	26	35	3.4	\$837,701	\$750,000	\$826,790	50	\$701	\$679	98%
May-25	112	24	34	3.1	\$946,962	\$935,000	\$939,661	27	\$698	\$714	99%
Apr-25	108	22	37	3.3	\$959,456	\$849,000	\$964,751	36	\$701	\$722	100%
Mar-25	95	21	40	3.1	\$977,577	\$900,000	\$997,721	21	\$708	\$735	102%
Feb-25	67	25	29	2.5	\$940,962	\$965,000	\$964,659	23	\$694	\$731	102%
Jan-25	60	21	31	2.2	\$907,941	\$820,000	\$912,145	30	\$691	\$708	100%
Dec-24	36	15	27	1.4	\$914,462	\$889,000	\$909,770	45	\$685	\$715	99%
Nov-24	53	23	29	1.7	\$870,401	\$920,000	\$874,588	26	\$707	\$698	100%
Oct-24	72	24	29	1.9	\$798,010	\$715,000	\$822,587	20	\$700	\$698	103%

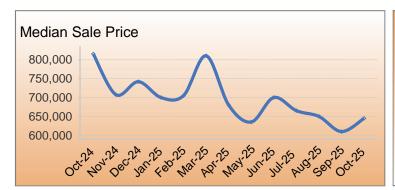
					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	31	6.9%	\$906,844	11.2%	\$980,000	37.1%	\$1,034,178	25.7%	29	45%	99%
Oct-24	29	3.57%	\$815,872	-10.5%	\$715,000	-14.4%	\$822,587	-4.05%	20	5.26%	103%
Oct-23	28	-45.1%	\$911,086	-14.6%	\$835,500	0.663%	\$857,298	-6.71%	19	-13.6%	102%

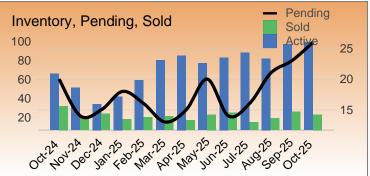
	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	28	39	34	46	83
\$500-599K	40	33	32	46	66
\$600-699K	45	48	56	62	109
\$700-799K	38	52	38	89	103
\$800-899K	25	35	46	46	67
\$900-999K	36	24	25	46	62
\$1-1.299M	77	89	76	123	132
\$1.3-1.699M	57	93	56	77	46
\$1.7-1.999M	3	10	4	5	0
\$2-2.999M	0	0	0	1	0
>3M	0	0	0	0	0
Total	349	423	367	541	668

Presented by:		

- Inventory: 99 units were listed for sale as of the last day of October approximately 4.7 months of inventory.
- Sales Activity: 23 units were sold during October,
- Median Sales Price: \$645,000 during October
- Average price per sq.ft. in October was \$506
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 100% of list price in October







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	99	26	23	4.7	\$651,134	\$645,000	\$653,842	40	\$492	\$506	100%
Sep-25	97	23	26	5.1	\$646,912	\$610,000	\$637,442	49	\$484	\$467	98%
Aug-25	82	21	19	4.5	\$652,619	\$650,000	\$644,839	45	\$487	\$506	98%
Jul-25	88	16	15	4.3	\$656,525	\$665,000	\$650,666	32	\$492	\$488	99%
Jun-25	83	14	25	3.9	\$682,295	\$700,000	\$676,552	38	\$488	\$509	99%
May-25	77	20	23	4.2	\$604,705	\$635,000	\$610,080	31	\$498	\$488	101%
Apr-25	85	15	17	4.7	\$690,052	\$680,000	\$709,117	29	\$509	\$529	103%
Mar-25	80	13	21	4.4	\$766,734	\$810,000	\$785,695	12	\$512	\$529	102%
Feb-25	59	16	20	3.0	\$688,481	\$705,000	\$703,025	49	\$529	\$509	103%
Jan-25	42	18	18	2.2	\$685,549	\$700,000	\$682,133	64	\$526	\$529	99%
Dec-24	34	15	24	1.4	\$737,850	\$741,500	\$741,294	46	\$509	\$516	100%
Nov-24	51	14	20	2.3	\$707,636	\$707,500	\$723,316	26	\$521	\$530	102%
Oct-24	66	20	32	2.7	\$758,347	\$814,628	\$762,340	37	\$532	\$507	100%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	23	-28.1%	\$622,578	-2.97%	\$645,000	-20.8%	\$653,842	-14.2%	40	8.11%	100%
Oct-24	32	68.4%	\$641,632	1.53%	\$814,628	17.2%	\$762,340	11.9%	37	32.1%	100%
Oct-23	19	-29.6%	\$631,968	-5.16%	\$695,000	20.9%	\$681,526	12.6%	28	-30%	102%

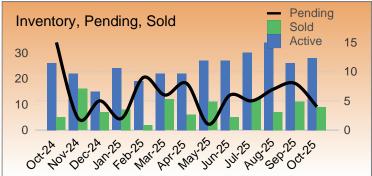
	Sales A	ctivity an	d Price 7	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	47	31	30	50	78
\$500-599K	30	30	45	67	79
\$600-699K	33	33	48	68	59
\$700-799K	31	27	47	50	61
\$800-899K	39	58	29	56	36
\$900-999K	19	21	11	28	21
\$1-1.299M	8	14	2	10	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	207	214	212	329	335

Presented by:	

- Inventory: 28 units were listed for sale as of the last day of October - approximately 3.4 months of inventory.
- Sales Activity: 9 units were sold during October,
- Median Sales Price: \$475,000 during October
- Average price per sq.ft. in October was \$400
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 100% of list price in October







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Oct-25	28	4	9	3.4	\$431,888	\$475,000	\$431,888	40	\$417	\$400	100%		
Sep-25	26	8	11	2.7	\$439,989	\$425,000	\$441,181	34	\$422	\$394	100%		
Aug-25	34	7	7	4.3	\$481,714	\$475,000	\$479,142	32	\$418	\$436	99%		
Jul-25	30	5	12	3.3	\$483,666	\$532,500	\$494,666	48	\$424	\$412	102%		
Jun-25	27	6	5	3.7	\$461,800	\$495,000	\$459,000	33	\$420	\$354	99%		
May-25	27	1	11	2.8	\$478,904	\$500,000	\$490,818	34	\$407	\$430	102%		
Apr-25	22	8	6	3.3	\$402,999	\$362,500	\$407,166	57	\$423	\$386	101%		
Mar-25	22	6	12	3.0	\$448,245	\$457,500	\$450,375	35	\$440	\$443	100%		
Feb-25	19	9	2	3.4	\$449,950	\$467,450	\$467,450	9	\$435	\$418	104%		
Jan-25	24	2	8	2.3	\$511,499	\$486,000	\$525,375	51	\$429	\$426	102%		
Dec-24	15	5	7	1.6	\$514,700	\$495,000	\$521,214	32	\$457	\$412	101%		
Nov-24	22	2	16	2.2	\$524,226	\$530,000	\$534,500	40	\$436	\$434	102%		
Oct-24	26	15	5	3.1	\$488,400	\$475,000	\$479,000	34	\$424	\$395	97%		

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	9	80%	\$460,706	-4.57%	\$475,000	0%	\$431,888	-9.84%	40	17.6%	100%
Oct-24	5	-16.7%	\$482,792	5.38%	\$475,000	16.7%	\$479,000	15.1%	34	70%	97%
Oct-23	6	-33.3%	\$458,144	-7.88%	\$407,000	-13.3%	\$416,333	-13.4%	20	-28.6%	101%

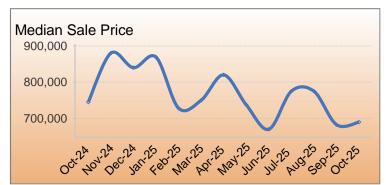
	Sales Activity and Price Trends											
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold							
<500K	51	49	35	56	105							
\$500-599K	21	22	14	25	34							
\$600-699K	8	18	13	21	24							
\$700-799K	3	5	0	6	3							
\$800-899K	0	0	0	0	0							
\$900-999K	0	0	0	0	0							
\$1-1.299M	0	0	0	0	0							
\$1.3-1.699M	0	0	0	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	83	94	62	108	166							

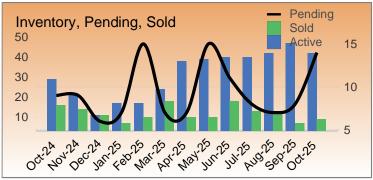
Presented by:	

Includes Hercules, El Sobrante, Pinole, and Rodeo

- Inventory: 42 units were listed for sale as of the last day of October approximately 4.3 months of inventory.
- Sales Activity: 9 units were sold during October,
- Median Sales Price: \$690,000 during October
- Average price per sq.ft. in October was \$536
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 98% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	42	14	9	4.3	\$715,644	\$690,000	\$700,444	25	\$550	\$536	98%	
Sep-25	47	8	7	4.4	\$755,197	\$683,000	\$743,285	82	\$549	\$548	98%	
Aug-25	42	7	13	2.9	\$752,958	\$775,000	\$738,453	44	\$547	\$545	98%	
Jul-25	40	8	13	2.9	\$805,125	\$775,000	\$787,992	35	\$559	\$524	98%	
Jun-25	40	11	18	3.2	\$664,919	\$670,000	\$647,022	37	\$562	\$522	98%	
May-25	39	15	10	3.2	\$757,454	\$737,500	\$763,200	17	\$545	\$574	100%	
Apr-25	38	7	10	3.2	\$717,149	\$820,000	\$717,510	22	\$544	\$565	100%	
Mar-25	24	7	18	2.1	\$730,365	\$750,000	\$733,388	11	\$544	\$591	100%	
Feb-25	17	15	10	1.8	\$724,790	\$728,500	\$720,000	38	\$536	\$560	99%	
Jan-25	17	7	7	1.8	\$768,421	\$869,000	\$747,714	81	\$546	\$530	96%	
Dec-24	11	6	11	1.0	\$793,904	\$840,000	\$788,081	34	\$490	\$599	100%	
Nov-24	22	9	14	1.4	\$812,988	\$880,000	\$802,285	30	\$541	\$533	98%	
Oct-24	29	9	16	2.1	\$751,618	\$745,000	\$749,465	25	\$542	\$575	100%	

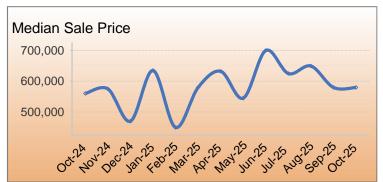
					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	9	-43.8%	\$764,874	-12.2%	\$690,000	-7.38%	\$700,444	-6.54%	25	0%	98%
Oct-24	16	23.1%	\$870,999	0.507%	\$745,000	-9.7%	\$749,465	-8.7%	25	108%	100%
Oct-23	13	62.5%	\$866,608	8.45%	\$825,000	-0.0606%	\$820,923	8.91%	12	-67.6%	104%

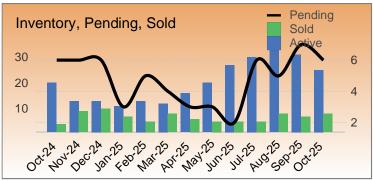
	Sales Activity and Price Trends											
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold							
<500K	24	19	13	20	31							
\$500-599K	7	6	7	13	11							
\$600-699K	15	23	19	22	40							
\$700-799K	22	23	23	25	55							
\$800-899K	22	24	30	34	52							
\$900-999K	12	22	16	45	37							
\$1-1.299M	13	19	20	32	6							
\$1.3-1.699M	0	0	0	1	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	115	136	128	192	232							

resented by:	

- Inventory: 25 units were listed for sale as of the last day of October approximately 3.4 months of inventory.
- Sales Activity: 8 units were sold during October,
- Median Sales Price: \$580,000 during October
- Average price per sq.ft. in October was \$410
- Average Days-on-Market (DOM) is approximately 46 days
- Sold over Asking: On average, buyers paid 98% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	25	6	8	3.4	\$578,493	\$580,000	\$567,812	46	\$427	\$410	98%	
Sep-25	31	7	7	4.8	\$604,571	\$580,000	\$592,857	38	\$427	\$468	98%	
Aug-25	35	5	8	5.8	\$615,500	\$649,500	\$620,736	37	\$439	\$437	101%	
Jul-25	30	6	5	6.0	\$572,399	\$625,000	\$569,800	45	\$448	\$494	99%	
Jun-25	27	2	5	5.1	\$644,177	\$700,000	\$634,000	31	\$445	\$445	99%	
May-25	20	3	5	3.2	\$543,800	\$545,000	\$549,320	65	\$448	\$446	101%	
Apr-25	16	3	6	2.5	\$606,980	\$632,500	\$636,000	9	\$440	\$467	106%	
Mar-25	12	4	8	1.8	\$587,237	\$580,000	\$598,321	41	\$461	\$483	102%	
Feb-25	13	5	5	1.8	\$466,999	\$450,000	\$468,200	27	\$480	\$469	100%	
Jan-25	11	3	7	1.3	\$587,692	\$635,000	\$582,928	49	\$493	\$458	99%	
Dec-24	13	6	10	1.7	\$492,968	\$470,000	\$482,600	27	\$496	\$432	98%	
Nov-24	13	6	9	1.7	\$624,333	\$575,000	\$604,666	42	\$448	\$483	97%	
Oct-24	20	6	4	2.6	\$524,500	\$560,000	\$524,500	41	\$477	\$438	100%	

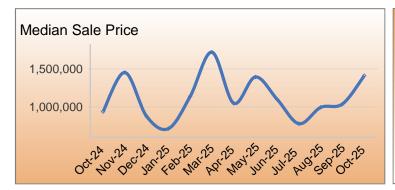
					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	8	100%	\$566,111	13.9%	\$580,000	3.57%	\$567,812	8.26%	46	12.2%	98%
Oct-24	4	-42.9%	\$496,843	-5.2%	\$560,000	12%	\$524,500	12%	41	242%	100%
Oct-23	7	-46.2%	\$524,107	-14%	\$500,000	-1.96%	\$468,214	-8.67%	12	-58.6%	101%

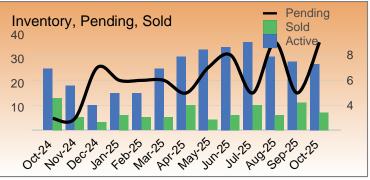
	Sales Activity and Price Trends											
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold							
<500K	16	27	19	23	55							
\$500-599K	17	14	25	32	22							
\$600-699K	18	23	14	23	32							
\$700-799K	13	10	10	17	19							
\$800-899K	0	5	4	8	3							
\$900-999K	0	0	0	1	0							
\$1-1.299M	0	0	0	0	0							
\$1.3-1.699M	0	0	0	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	64	79	72	104	131							

Presented	d by:		

- Inventory: 28 units were listed for sale as of the last day of October - approximately 3.2 months of inventory.
- Sales Activity: 8 units were sold during October,
- Median Sales Price: \$1,412,033 during October
- Average price per sq.ft. in October was \$722
- Average Days-on-Market (DOM) is approximately 41 days
- Sold over Asking: On average, buyers paid 99% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	28	9	8	3.2	\$1,571,543	\$1,412,033	\$1,567,335	41	\$718	\$722	99%	
Sep-25	29	5	12	3.0	\$1,134,416	\$1,040,000	\$1,105,666	43	\$740	\$631	98%	
Aug-25	31	9	7	3.7	\$1,156,142	\$995,000	\$1,169,285	45	\$754	\$708	102%	
Jul-25	37	5	11	4.8	\$804,718	\$780,000	\$798,636	33	\$748	\$611	99%	
Jun-25	35	8	7	4.6	\$1,067,142	\$1,100,000	\$1,060,000	19	\$771	\$683	99%	
May-25	34	7	5	4.6	\$1,248,800	\$1,395,000	\$1,237,000	22	\$779	\$655	100%	
Apr-25	31	5	11	4.0	\$1,083,136	\$1,050,000	\$1,071,250	43	\$831	\$698	99%	
Mar-25	26	6	6	4.3	\$1,616,056	\$1,721,500	\$1,628,500	50	\$879	\$858	101%	
Feb-25	16	6	6	2.8	\$1,122,000	\$1,137,500	\$1,121,666	36	\$607	\$637	100%	
Jan-25	16	6	7	2.8	\$690,269	\$715,000	\$689,857	32	\$662	\$552	99%	
Dec-24	11	7	4	1.4	\$962,500	\$877,500	\$962,500	33	\$616	\$672	100%	
Nov-24	19	3	6	2.4	\$1,497,333	\$1,454,000	\$1,507,741	25	\$666	\$770	101%	
Oct-24	26	3	14	2.6	\$1,228,071	\$940,000	\$1,226,285	33	\$630	\$668	100%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	8	-42.9%	\$1,008,473	-6.48%	\$1,412,033	50.2%	\$1,567,335	27.8%	41	24.2%	99%
Oct-24	14	100%	\$1,078,314	18.7%	\$940,000	-9.18%	\$1,226,285	-6.24%	33	-10.8%	100%
Oct-23	7	-36.4%	\$908,486	-6.03%	\$1,035,000	25.5%	\$1,307,928	35.8%	37	94.7%	101%

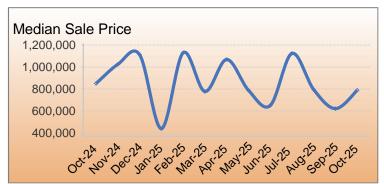
Sales Activity and Price Trends									
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	7	4	3	7	14				
\$500-599K	5	4	6	10	21				
\$600-699K	4	7	8	11	12				
\$700-799K	8	5	7	5	16				
\$800-899K	11	6	9	15	14				
\$900-999K	6	7	8	10	11				
\$1-1.299M	10	12	14	26	32				
\$1.3-1.699M	19	21	12	14	21				
\$1.7-1.999M	6	2	3	5	3				
\$2-2.999M	4	2	5	6	0				
>3M	0	0	0	0	0				
Total	80	70	75	109	144				

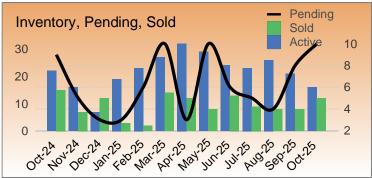
Presented by:		

Includes Moraga, Lafayette, Orinda

- Inventory: 16 units were listed for sale as of the last day of October - approximately 1.7 months of inventory.
- Sales Activity: 12 units were sold during October,
- Median Sales Price: \$790,000 during October
- Average price per sq.ft. in October was \$584
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 101% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	16	10	12	1.7	\$866,156	\$790,000	\$879,555	31	\$624	\$584	101%	
Sep-25	21	8	8	2.9	\$727,493	\$621,875	\$717,343	66	\$620	\$537	98%	
Aug-25	26	4									100%	
Jul-25	ıı̈-25 23 5 9 2.6 \$931,987 \$1,125,000 \$941,833 53 \$591 \$606 101%										101%	
Jun-25	24	6	13	2.4	\$761,305	\$650,000	\$770,580	43	\$608	\$581	101%	
May-25	29	10	8	2.7	\$850,987	\$790,000	\$880,362	32	\$603	\$619	103%	
Apr-25	32	3	12	3.9	\$947,745	\$1,070,000	\$991,083	22	\$598	\$629	104%	
Mar-25	27	10	14	4.4	\$822,560	\$777,500	\$834,785	20	\$591	\$629	101%	
Feb-25	23	6	2	4.8	\$1,099,499	\$1,130,000	\$1,130,000	8	\$593	\$727	103%	
Jan-25	19	3	3	2.7	\$565,966	\$440,000	\$551,666	50	\$591	\$569	97%	
Dec-24	7	3	12	0.6	\$1,007,574	\$1,112,500	\$1,023,166	25	\$595	\$657	102%	
Nov-24	16	5	7	1.6	\$924,812	\$1,025,000	\$971,428	12	\$619	\$645	105%	
Oct-24	22	9	15	1.9	\$883,703	\$850,000	\$897,933	23	\$631	\$625	101%	

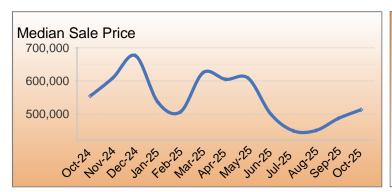
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	12	-20%	\$743,979	-21.6%	\$790,000	-7.06%	\$879,555	-2.05%	31	34.8%	101%
Oct-24	15	66.7%	\$948,367	9.24%	\$850,000	4.29%	\$897,933	1.3%	23	109%	101%
Oct-23	9	12.5%	\$868,141	16.3%	\$815,000	3.82%	\$886,388	7.73%	11	-68.6%	104%

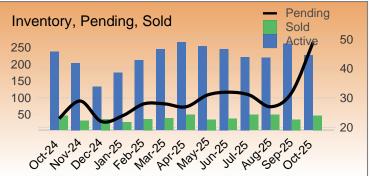
	Sales Activity and Price Trends										
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold						
<500K	5	4	3	6	9						
\$500-599K	16	3	10	16	27						
\$600-699K	18	14	22	31	30						
\$700-799K	7	6	8	13	19						
\$800-899K	7	8	9	12	16						
\$900-999K	3	3	6	8	31						
\$1-1.299M	27	41	19	44	24						
\$1.3-1.699M	6	10	1	12	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	89	89	78	142	156						

Presented by:		

- Inventory: 227 units were listed for sale as of the last day of October approximately 5.2 months of inventory.
- Sales Activity: 47 units were sold during October,
- Median Sales Price: \$513,000 during October
- Average price per sq.ft. in October was \$521
- Average Days-on-Market (DOM) is approximately 49 days
- Sold over Asking: On average, buyers paid 101% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	227	49	47	5.2	\$575,026	\$513,000	\$590,988	49	\$504	\$521	101%	
Sep-25	262	32	35	6.0	\$590,307	\$487,000	\$591,466	73	\$507	\$517	100%	
Aug-25	220	27	49	5.0	\$515,446	\$450,000	\$517,247	56	\$498	\$488	100%	
Jul-25	222	31	49	5.6	\$512,732	\$449,000	\$513,465	55	\$502	\$474	100%	
Jun-25	246	32	37	6.2	\$569,833	\$500,000	\$563,488	53	\$507	\$520	99%	
May-25	255	31	35	6.3	\$602,368	\$608,000	\$602,627	46	\$507	\$531	100%	
Apr-25	266	27	49	6.5	\$606,564	\$605,000	\$613,263	43	\$521	\$538	101%	
Mar-25	245	28	39	7.4	\$619,520	\$625,000	\$631,956	50	\$522	\$532	102%	
Feb-25	212	28	36	6.5	\$524,885	\$506,500	\$530,660	67	\$518	\$488	101%	
Jan-25	175	24	27	5.6	\$615,403	\$535,000	\$602,014	63	\$508	\$530	97%	
Dec-24	133	22	36	3.6	\$717,649	\$676,500	\$715,837	67	\$516	\$552	99%	
Nov-24	204	29	31	5.8	\$604,538	\$609,000	\$606,322	62	\$536	\$531	100%	
Oct-24	237	23	46	6.0	\$594,954	\$554,500	\$603,769	47	\$537	\$582	101%	

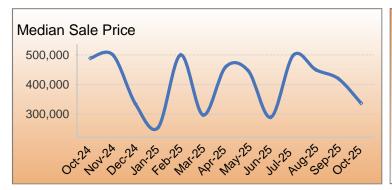
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	47	2.17%	\$497,491	-18.6%	\$513,000	-7.48%	\$590,988	-2.12%	49	4.26%	101%
Oct-24	46	4.55%	\$611,297	1.07%	\$554,500	10.2%	\$603,769	3.05%	47	38.2%	101%
Oct-23	44	12.8%	\$604,813	-8.41%	\$503,000	-8.55%	\$585,909	-5.92%	34	-27.7%	102%

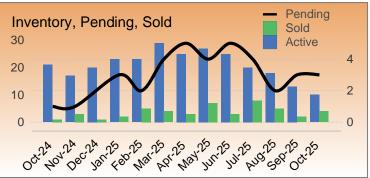
	Sales Activity and Price Trends									
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold					
<500K	194	135	125	139	162					
\$500-599K	54	61	80	126	141					
\$600-699K	53	63	75	123	155					
\$700-799K	43	53	47	117	141					
\$800-899K	16	13	32	64	70					
\$900-999K	14	17	18	46	45					
\$1-1.299M	18	19	16	47	50					
\$1.3-1.699M	11	13	9	22	24					
\$1.7-1.999M	0	1	3	9	1					
\$2-2.999M	0	0	1	0	0					
>3M	0	0	0	0	0					
Total	403	375	406	693	789					

Presented by:		

- Inventory: 10 units were listed for sale as of the last day of October - approximately 2.7 months of inventory.
- Sales Activity: 4 units were sold during October,
- Median Sales Price: \$337,500 during October
- Average price per sq.ft. in October was \$331
- Average Days-on-Market (DOM) is approximately 71 days
- Sold over Asking: On average, buyers paid 99% of list price in October







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	10	3	4	2.7	\$330,000	\$337,500	\$322,500	71	\$346	\$331	99%
Sep-25	13	3	2	2.8	\$400,000	\$420,000	\$420,000	22	\$358	\$277	108%
Aug-25	18	2	5	3.4	\$423,760	\$450,000	\$421,000	76	\$360	\$365	100%
Jul-25	20	4	8	3.3	\$420,812	\$499,000	\$415,250	59	\$354	\$364	98%
Jun-25	25	5	3	5.8	\$331,316	\$290,000	\$306,666	31	\$357	\$376	91%
May-25	27	4	7	5.8	\$459,842	\$447,000	\$456,285	46	\$355	\$360	100%
Apr-25	25	5	3	6.3	\$447,962	\$460,000	\$453,000	15	\$356	\$385	101%
Mar-25	29	4	4	7.9	\$308,500	\$297,500	\$300,000	29	\$362	\$271	95%
Feb-25	23	2	5	8.6	\$424,780	\$500,000	\$428,000	70	\$359	\$331	99%
Jan-25	23	3	2	12.0	\$264,975	\$255,000	\$255,000	90	\$347	\$255	97%
Dec-24	20	0	1	12.0	\$335,000	\$335,000	\$335,000	24	\$350	\$378	100%
Nov-24	17	1	3	5.7	\$474,666	\$500,000	\$478,333	40	\$360	\$391	101%
Oct-24	21	1	1	7.3	\$535,000	\$489,000	\$489,000	52	\$374	\$268	91%

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Oct-25	4	300%	\$444,000	18.4%	\$337,500	-31%	\$322,500	-34%	71	36.5%	99%	
Oct-24	1	-75%	\$375,090	-12.2%	\$489,000	19.3%	\$489,000	15.7%	52	-21.2%	91%	
Oct-23	4	300%	\$426,992	8.87%	\$410,000	-28.1%	\$422,500	-25.9%	66	-7.04%	100%	

	Sales A	ctivity an	d Price T	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	30	35	23	32	42
\$500-599K	10	10	9	15	16
\$600-699K	3	3	4	8	4
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	43	48	36	55	62

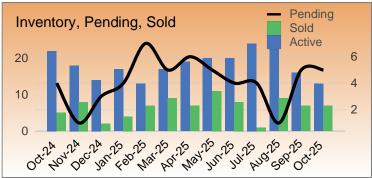
Presented by:	

Includes Pittsburg and Bay Point

- Inventory: 13 units were listed for sale as of the last day of October - approximately 2.0 months of inventory.
- Sales Activity: 7 units were sold during October,
- Median Sales Price: \$485,000 during October
- Average price per sq.ft. in October was \$499
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 100% of list price in October







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Oct-25	13	5	7	2.0	\$498,928	\$485,000	\$501,285	36	\$476	\$499	100%		
Sep-25	16	5	7	2.8	\$584,857	\$610,000	\$580,357	36	\$462	\$446	99%		
Aug-25	23	1	9	4.0	\$600,516	\$617,000	\$594,888	19	\$479	\$494	99%		
Jul-25	24	4	1	3.8	\$549,000	\$549,000	\$549,000	19	\$483	\$458	100%		
Jun-25	20	4	8	2.3	\$500,224	\$502,500	\$500,499	29	\$480	\$473	100%		
May-25	20	5	11	2.2	\$561,645	\$609,000	\$562,000	44	\$486	\$461	100%		
Apr-25	19	6	7	2.6	\$628,671	\$615,000	\$624,342	19	\$497	\$514	99%		
Mar-25	17	5	9	2.6	\$643,333	\$675,000	\$646,472	36	\$501	\$478	101%		
Feb-25	13	7	7	3.2	\$567,335	\$545,000	\$566,635	87	\$494	\$468	100%		
Jan-25	17	4	4	3.6	\$561,000	\$568,750	\$557,875	29	\$472	\$395	100%		
Dec-24	14	3	2	2.8	\$724,000	\$699,500	\$699,500	40	\$473	\$464	97%		
Nov-24	18	1	8	2.6	\$714,668	\$662,000	\$710,750	37	\$479	\$496	100%		
Oct-24	22	4	5	4.3	\$646,799	\$630,000	\$638,800	31	\$491	\$475	99%		

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Oct-25	7	40%	\$588,076	-17.4%	\$485,000	-23%	\$501,285	-21.5%	36	16.1%	100%	
Oct-24	5	-44.4%	\$711,689	28.3%	\$630,000	-3.08%	\$638,800	2.17%	31	24%	99%	
Oct-23	9	28.6%	\$554,555	-17.2%	\$650,000	-2.26%	\$625,222	2.14%	25	31.6%	103%	

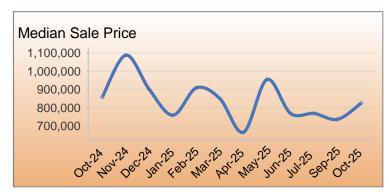
	Sales A	ctivity an	d Price T	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	26	14	19	20	28
\$500-599K	12	4	8	24	26
\$600-699K	15	13	20	25	31
\$700-799K	12	15	10	16	16
\$800-899K	5	7	15	18	19
\$900-999K	0	1	1	4	4
\$1-1.299M	0	1	0	5	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	70	55	73	112	124

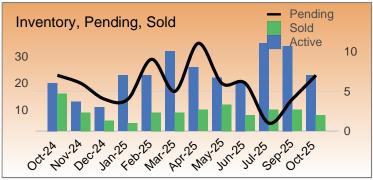
Presented by:		

Includes Pleasant Hill and Pacheco

- Inventory: 23 units were listed for sale as of the last day of October approximately 4.2 months of inventory.
- Sales Activity: 8 units were sold during October,
- Median Sales Price: \$826,000 during October
- Average price per sq.ft. in October was \$620
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 100% of list price in October







					Monthly	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	23	7	8	4.2	\$802,217	\$826,000	\$801,500	32	\$599	\$620	100%
Sep-25	34	4	10	5.3	\$741,695	\$737,500	\$730,000	57	\$595	\$597	99%
Jul-25	35	1	10	3.5	\$798,668	\$770,000	\$793,200	31	\$602	\$624	99%
Jun-25	20	6	8	2.1	\$841,618	\$770,000	\$839,812	26	\$623	\$623	99%
May-25	22	6	12	2.1	\$955,579	\$955,500	\$944,666	20	\$622	\$679	99%
Apr-25	26	11	10	2.8	\$703,068	\$666,250	\$677,400	32	\$650	\$572	96%
Mar-25	32	5	9	4.2	\$780,320	\$850,000	\$809,888	34	\$643	\$686	103%
Feb-25	23	9	9	3.5	\$819,220	\$910,000	\$828,888	28	\$632	\$652	101%
Jan-25	23	4	5	3.5	\$793,740	\$760,000	\$796,400	27	\$634	\$624	100%
Dec-24	11	4	6	1.1	\$905,991	\$900,000	\$918,166	50	\$620	\$674	101%
Nov-24	13	6	9	1.1	\$936,211	\$1,089,000	\$958,444	16	\$625	\$707	102%
Oct-24	20	7	16	1.9	\$818,409	\$860,000	\$815,906	28	\$637	\$687	100%

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Oct-25	8	-50%	\$674,990	-20.9%	\$826,000	-3.95%	\$801,500	-1.77%	32	14.3%	100%	
Oct-24	16	167%	\$852,819	-5.87%	\$860,000	13.3%	\$815,906	15.2%	28	64.7%	100%	
Oct-23	6	-50%	\$905,991	8.26%	\$759,000	-10.4%	\$708,000	-15.8%	17	-37%	98%	

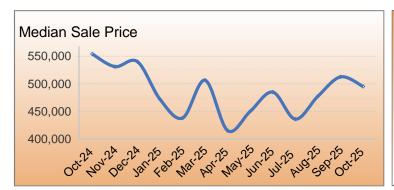
	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	4	4	6	2	11
\$500-599K	12	11	15	11	30
\$600-699K	15	15	10	16	24
\$700-799K	12	18	23	25	19
\$800-899K	7	11	17	24	15
\$900-999K	13	11	17	14	21
\$1-1.299M	18	24	19	17	29
\$1.3-1.699M	0	1	0	11	1
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	81	95	107	120	150

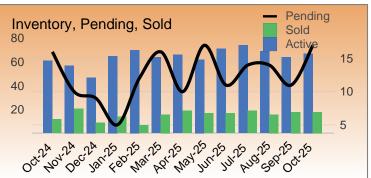
Presented by:		

Includes Pleasanton and Sunol

- Inventory: 67 units were listed for sale as of the last day of October - approximately 4.0 months of inventory.
- Sales Activity: 18 units were sold during October,
- Median Sales Price: \$495,000 during October
- Average price per sq.ft. in October was \$438
- Average Days-on-Market (DOM) is approximately 67 days
- Sold over Asking: On average, buyers paid 97% of list price in October







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	67	17	18	4.0	\$540,011	\$495,000	\$528,944	67	\$421	\$438	97%
Sep-25	64	11	18	3.7	\$497,993	\$512,500	\$491,555	40	\$419	\$434	99%
Aug-25	69	14	16	4.0	\$483,121	\$477,500	\$478,653	33	\$425	\$444	99%
Jul-25	74	14	19	4.3	\$458,842	\$436,000	\$458,873	43	\$432	\$386	100%
Jun-25	71	11	17	4.1	\$485,910	\$485,000	\$495,384	33	\$430	\$447	102%
May-25	62	17	17	3.8	\$590,193	\$450,000	\$599,670	73	\$428	\$463	101%
Apr-25	66	10	19	4.9	\$433,173	\$415,000	\$429,842	54	\$414	\$443	99%
Mar-25	64	16	16	5.3	\$539,593	\$506,500	\$543,236	45	\$409	\$468	101%
Feb-25	70	12	7	7.4	\$540,500	\$438,000	\$570,714	84	\$416	\$450	101%
Jan-25	65	5	14	4.6	\$574,356	\$472,000	\$594,571	60	\$430	\$433	101%
Dec-24	47	9	9	3.4	\$562,988	\$540,000	\$556,888	37	\$417	\$450	98%
Nov-24	57	10	21	3.7	\$565,280	\$531,000	\$556,833	51	\$435	\$441	98%
Oct-24	61	16	12	4.5	\$568,405	\$553,961	\$567,160	32	\$436	\$463	100%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	18	50%	\$549,706	9.8%	\$495,000	-10.6%	\$528,944	-6.74%	67	109%	97%
Oct-24	12	-25%	\$500,655	-4.34%	\$553,961	14.7%	\$567,160	3.89%	32	-53.6%	100%
Oct-23	16	-20%	\$523,391	-17.2%	\$482,800	-1.46%	\$545,912	2.5%	69	109%	101%

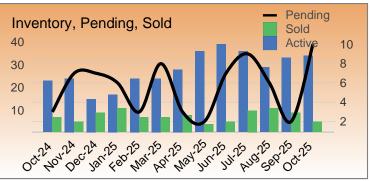
	Sales A	ctivity an	d Price T	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	92	61	56	75	107
\$500-599K	31	26	39	63	59
\$600-699K	17	31	24	44	44
\$700-799K	11	17	22	20	37
\$800-899K	3	8	3	23	15
\$900-999K	1	3	0	5	13
\$1-1.299M	3	6	4	3	4
\$1.3-1.699M	2	0	2	1	1
\$1.7-1.999M	1	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	161	154	150	234	280

Includes Richmond, El Cerrito, San Pablo

- Inventory: 34 units were listed for sale as of the last day of October - approximately 4.2 months of inventory.
- Sales Activity: 5 units were sold during October,
- Median Sales Price: \$600,000 during October
- Average price per sq.ft. in October was \$431
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 100% of list price in October







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	34	10	5	4.2	\$511,290	\$600,000	\$517,600	14	\$443	\$431	100%
Sep-25	33	2	9	3.3	\$599,987	\$574,888	\$597,987	39	\$440	\$465	100%
Aug-25	29	6	11	3.6	\$543,716	\$530,000	\$565,181	55	\$442	\$476	103%
Jul-25	36	9	10	5.8	\$607,700	\$652,500	\$615,900	42	\$461	\$480	102%
Jun-25	39	7	5	7.1	\$627,200	\$640,000	\$617,500	47	\$474	\$456	98%
May-25	36	2	4	5.7	\$642,000	\$633,000	\$649,000	40	\$456	\$478	102%
Apr-25	28	3	8	3.8	\$521,468	\$536,500	\$530,185	34	\$449	\$476	101%
Mar-25	24	8	7	2.9	\$650,999	\$715,000	\$662,857	31	\$449	\$468	102%
Feb-25	24	3	7	2.7	\$575,428	\$510,000	\$584,682	37	\$450	\$503	102%
Jan-25	17	6	11	2.0	\$557,844	\$515,000	\$552,545	74	\$455	\$509	99%
Dec-24	15	7	9	2.3	\$580,550	\$550,000	\$582,833	30	\$458	\$463	101%
Nov-24	24	7	5	4.5	\$469,177	\$475,000	\$455,400	50	\$481	\$485	97%
Oct-24	23	3	7	3.3	\$563,255	\$535,000	\$564,642	53	\$499	\$477	100%

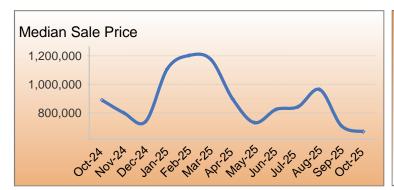
					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	5	-28.6%	\$497,195	-15.1%	\$600,000	12.1%	\$517,600	-8.33%	14	-73.6%	100%
Oct-24	7	-30%	\$585,377	-2.59%	\$535,000	-7.76%	\$564,642	-3.25%	53	130%	100%
Oct-23	10	-23.1%	\$600,938	12.6%	\$580,000	0%	\$583,588	1.39%	23	-8%	102%

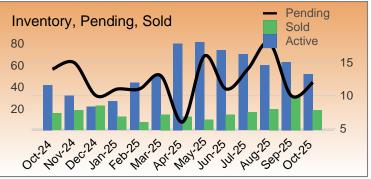
	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	28	27	23	29	49
\$500-599K	15	30	31	47	36
\$600-699K	10	19	20	24	19
\$700-799K	16	10	12	14	13
\$800-899K	3	2	3	9	6
\$900-999K	4	3	4	5	3
\$1-1.299M	1	0	0	1	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	77	91	93	129	126

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Presented by:	
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- Inventory: 52 units were listed for sale as of the last day of October approximately 2.5 months of inventory.
- Sales Activity: 19 units were sold during October,
- Median Sales Price: \$670,000 during October
- Average price per sq.ft. in October was \$594
- Average Days-on-Market (DOM) is approximately 51 days
- Sold over Asking: On average, buyers paid 98% of list price in October







					Monthly	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	52	12	19	2.5	\$796,028	\$670,000	\$781,302	51	\$628	\$594	98%
Sep-25	63	10	31	3.0	\$857,836	\$710,000	\$848,883	42	\$631	\$622	98%
Aug-25	60	18	20	3.7	\$962,897	\$964,000	\$940,984	45	\$632	\$612	98%
Jul-25	70	14	17	5.1	\$941,517	\$843,000	\$913,076	44	\$635	\$642	97%
Jun-25	74	11	15	5.8	\$929,786	\$825,000	\$921,853	28	\$630	\$635	100%
May-25	81	16	10	6.4	\$870,800	\$732,500	\$869,550	41	\$643	\$609	99%
Apr-25	80	6	13	6.8	\$914,756	\$898,000	\$920,961	22	\$648	\$648	101%
Mar-25	50	13	15	4.2	\$1,044,461	\$1,175,000	\$1,041,360	19	\$649	\$653	100%
Feb-25	44	11	8	3.0	\$1,070,624	\$1,202,500	\$1,080,375	22	\$658	\$588	101%
Jan-25	27	11	13	1.5	\$1,011,760	\$1,110,000	\$993,236	27	\$662	\$672	98%
Dec-24	22	10	23	1.1	\$850,997	\$740,000	\$836,546	32	\$698	\$647	98%
Nov-24	32	15	19	1.8	\$892,894	\$800,000	\$896,000	36	\$676	\$648	100%
Oct-24	42	14	16	2.4	\$978,310	\$890,000	\$974,227	27	\$664	\$645	100%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	19	18.8%	\$803,074	-13.8%	\$670,000	-24.7%	\$781,302	-19.8%	51	88.9%	98%
Oct-24	16	-11.1%	\$931,655	-12.2%	\$890,000	-7.29%	\$974,227	2.12%	27	92.9%	100%
Oct-23	18	-18.2%	\$1,061,009	5.55%	\$960,000	3.34%	\$953,972	8.13%	14	-54.8%	103%

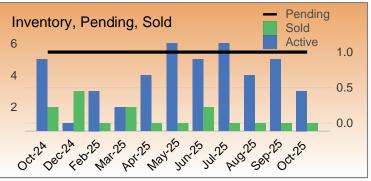
	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	17	10	7	20	49
\$500-599K	14	15	25	26	49
\$600-699K	26	23	18	28	56
\$700-799K	16	24	21	22	27
\$800-899K	10	22	10	22	22
\$900-999K	4	11	10	15	28
\$1-1.299M	52	64	37	51	93
\$1.3-1.699M	22	37	12	40	11
\$1.7-1.999M	0	2	3	1	0
\$2-2.999M	0	1	1	0	0
>3M	0	0	0	0	0
Total	161	209	144	225	335

Presented by	/:		

- Inventory: 3 units were listed for sale as of the last day of October approximately 3.0 months of inventory.
- Sales Activity: 1 units were sold during October,
- Median Sales Price: \$420,000 during October
- Average price per sq.ft. in October was \$307
- Average Days-on-Market (DOM) is approximately 5 days
- Sold over Asking: On average, buyers paid 100% of list price in October







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	3	1	1	3.0	\$420,000	\$420,000	\$420,000	5	\$294	\$307	100%
Sep-25	5	0	1	5.0	\$424,900	\$420,000	\$420,000	44	\$295	\$307	99%
Aug-25	4	1	1	3.0	\$429,900	\$420,000	\$420,000	6	\$294	\$307	98%
Jul-25	6	1	1	4.5	\$409,999	\$405,000	\$405,000	65	\$298	\$372	99%
Jun-25	5	0	2	3.8	\$397,000	\$404,500	\$404,500	59	\$313	\$328	102%
May-25	6	1	1	4.5	\$375,000	\$384,000	\$384,000	10	\$313	\$295	102%
Apr-25	4	0	1	3.0	\$415,000	\$418,000	\$418,000	60	\$296	\$322	101%
Mar-25	2	1	2	2.0	\$355,000	\$355,000	\$355,000	19	\$299	\$371	100%
Feb-25	3	1	1	2.3	\$498,000	\$540,000	\$540,000	64	\$353	\$371	108%
Dec-24	1	0	3	0.6	\$379,000	\$389,000	\$375,333	119	\$342	\$319	99%
Oct-24	5	1	2	3.0	\$449,925	\$446,425	\$446,425	20	\$350	\$398	99%

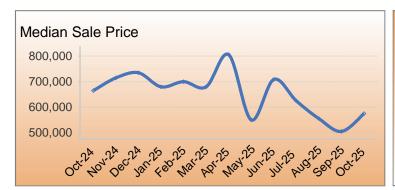
					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	1	-50%	\$420,000	5.01%	\$420,000	-5.92%	\$420,000	-5.92%	5	-75%	100%
Oct-24	2	100%	\$399,950	-10.9%	\$446,425	2.63%	\$446,425	2.63%	20	300%	99%

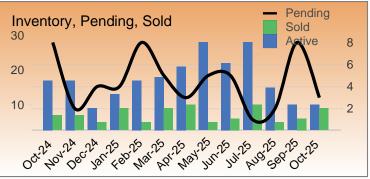
	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	10	7	12	11	21
\$500-599K	1	1	1	2	0
\$600-699K	0	2	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	11	10	13	13	21

Presented by	:		

- Inventory: 10 units were listed for sale as of the last day of October - approximately 1.5 months of inventory.
- Sales Activity: 9 units were sold during October,
- Median Sales Price: \$575,000 during October
- Average price per sq.ft. in October was \$595
- Average Days-on-Market (DOM) is approximately 59 days
- Sold over Asking: On average, buyers paid 99% of list price in October







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-25	10	3	9	1.5	\$653,999	\$575,000	\$647,000	59	\$621	\$595	99%
Sep-25	10	8	6	1.6	\$566,454	\$505,000	\$562,150	36	\$625	\$559	99%
Aug-25	15	2	5	2.6	\$623,000	\$555,000	\$608,400	28	\$614	\$561	98%
Jul-25	28	1	10	4.0	\$674,738	\$625,000	\$663,150	27	\$611	\$558	98%
Jun-25	22	5	6	3.4	\$686,379	\$708,500	\$722,833	33	\$620	\$613	105%
May-25	28	5	5	3.6	\$684,800	\$550,000	\$697,000	31	\$623	\$647	101%
Apr-25	21	3	10	2.6	\$748,788	\$805,500	\$762,800	26	\$613	\$645	101%
Mar-25	18	5	9	2.5	\$706,877	\$680,000	\$738,211	30	\$615	\$678	104%
Feb-25	17	8	5	2.7	\$774,200	\$700,000	\$794,800	13	\$609	\$666	103%
Jan-25	13	4	9	2.1	\$728,397	\$680,000	\$726,166	34	\$649	\$658	100%
Dec-24	9	4	5	1.7	\$714,177	\$735,000	\$717,200	37	\$638	\$622	100%
Nov-24	17	2	7	2.6	\$701,828	\$715,000	\$704,525	44	\$651	\$640	100%
Oct-24	17	8	7	2.7	\$669,541	\$665,000	\$653,714	15	\$645	\$643	98%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	9	28.6%	\$793,085	12.9%	\$575,000	-13.5%	\$647,000	-1.03%	59	293%	99%
Oct-24	7	-22.2%	\$702,624	7.88%	\$665,000	-18.4%	\$653,714	-17%	15	-28.6%	98%
Oct-23	9	80%	\$651,316	0.391%	\$815,000	56.7%	\$787,444	26.2%	21	5%	103%

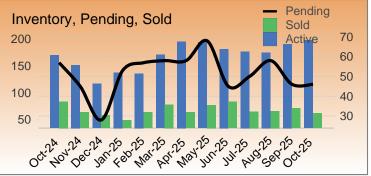
	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	15	6	8	12	22
\$500-599K	18	14	15	21	26
\$600-699K	8	7	16	29	19
\$700-799K	9	8	13	11	19
\$800-899K	14	8	11	12	34
\$900-999K	1	9	5	10	10
\$1-1.299M	9	4	4	8	4
\$1.3-1.699M	0	1	1	4	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	74	57	73	107	134

Presented by:	

- Inventory: 198 units were listed for sale as of the last day of October - approximately 3.1 months of inventory.
- Sales Activity: 62 units were sold during October,
- Median Sales Price: \$667,500 during October
- Average price per sq.ft. in October was \$540
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 99% of list price in October







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Oct-25	198	46	62	3.1	\$732,463	\$667,500	\$731,203	42	\$507	\$540	99%	
Sep-25	191	46	71	2.9	\$669,034	\$625,000	\$672,515	38	\$519	\$519	100%	
Aug-25	175	58	66	2.5	\$703,678	\$635,000	\$703,494	33	\$515	\$521	100%	
Jul-25	177	50	65	2.4	\$718,523	\$630,000	\$719,346	37	\$527	\$534	99%	
Jun-25	182	45	83	2.5	\$677,132	\$610,000	\$681,632	35	\$523	\$504	100%	
May-25	194	68	77	2.7	\$662,175	\$551,555	\$664,950	33	\$523	\$526	100%	
Apr-25	196	58	64	2.9	\$648,925	\$601,500	\$655,680	28	\$508	\$511	100%	
Mar-25	171	58	78	2.7	\$709,763	\$667,450	\$717,181	33	\$506	\$551	100%	
Feb-25	136	57	64	2.4	\$649,071	\$607,500	\$649,863	35	\$507	\$511	100%	
Jan-25	138	53	49	2.4	\$854,405	\$735,000	\$874,636	34	\$507	\$580	101%	
Dec-24	117	28	58	1.7	\$661,881	\$612,500	\$654,861	40	\$513	\$508	98%	
Nov-24	152	45	64	2.1	\$710,753	\$645,000	\$709,083	36	\$529	\$539	100%	
Oct-24	170	57	84	2.3	\$683,485	\$564,000	\$689,331	30	\$530	\$542	100%	

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-25	62	-26.2%	\$611,411	0.543%	\$667,500	18.4%	\$731,203	6.07%	42	40%	99%
Oct-24	84	29.2%	\$608,108	-14.6%	\$564,000	-6.78%	\$689,331	-7.91%	30	66.7%	100%
Oct-23	65	-14.5%	\$711,983	2.8%	\$605,000	-13.6%	\$748,506	-1.91%	18	-25%	103%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	241	236	213	274	406
\$500-599K	71	87	105	125	140
\$600-699K	83	69	91	110	150
\$700-799K	73	67	92	79	103
\$800-899K	58	68	51	77	86
\$900-999K	43	44	49	55	62
\$1-1.299M	70	58	63	100	66
\$1.3-1.699M	23	28	28	44	19
\$1.7-1.999M	6	13	7	7	8
\$2-2.999M	11	6	4	7	4
>3M	0	0	0	0	0
Total	679	676	703	878	1044

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resented by:	