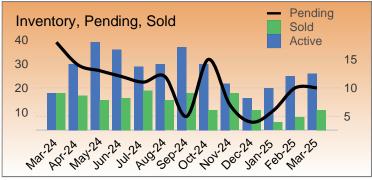
- Inventory: 26 units were listed for sale as of the last day of March - approximately 3.4 months of inventory.
- Sales Activity: 11 units were sold during March,
- Median Sales Price: \$775,000 during March
- Average price per sq.ft. in March was \$563
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 99% of list price in March







Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	26	10	11	3.4	\$761,900	\$775,000	\$760,854	38	\$630	\$563	99%
Feb-25	25	10	8	3.0	\$892,111	\$877,500	\$940,500	8	\$618	\$632	104%
Jan-25	20	6	6	1.7	\$713,000	\$777,500	\$702,333	72	\$595	\$592	99%
Dec-24	16	4	11	1.2	\$925,996	\$840,000	\$925,266	46	\$591	\$592	100%
Nov-24	22	7	18	1.4	\$862,889	\$849,482	\$882,768	33	\$589	\$620	102%
Oct-24	30	15	11	2.0	\$820,818	\$906,000	\$841,545	37	\$593	\$656	103%
Sep-24	37	5	18	2.3	\$777,388	\$855,000	\$812,583	23	\$613	\$681	104%
Aug-24	30	12	15	1.9	\$845,053	\$850,000	\$879,225	38	\$616	\$627	104%
Jul-24	29	11	19	1.7	\$802,942	\$788,338	\$827,863	33	\$616	\$640	103%
Jun-24	36	12	16	2.3	\$818,937	\$882,500	\$855,156	24	\$621	\$667	104%
May-24	39	13	15	2.3	\$848,662	\$885,000	\$905,453	29	\$637	\$631	107%
Apr-24	30	14	17	1.9	\$862,282	\$929,416	\$898,041	45	\$644	\$669	104%
Mar-24	18	18	18	1.4	\$836,708	\$856,000	\$855,276	31	\$605	\$672	103%

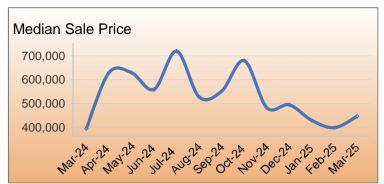
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	11	-38.9%	\$870,869	-3.54%	\$775,000	-9.46%	\$760,854	-11%	38	22.6%	99%
Mar-24	18	28.6%	\$902,784	6.45%	\$856,000	3.57%	\$855,276	11.3%	31	-6.06%	103%
Mar-23	14	-22.2%	\$848,098	10.2%	\$826,500	-10.6%	\$768,108	-21.7%	33	106%	102%

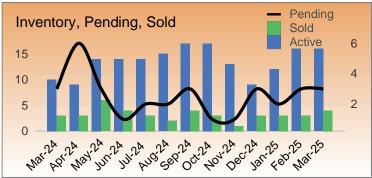
Sales Activity and Price Trends									
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	5	6	4	3	10				
\$500-599K	1	2	1	3	6				
\$600-699K	0	1	2	6	3				
\$700-799K	6	7	4	2	7				
\$800-899K	6	7	4	3	6				
\$900-999K	2	5	9	6	3				
\$1-1.299M	4	9	2	8	5				
\$1.3-1.699M	1	3	0	6	0				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	25	40	26	37	40				

Presented by:		

- Inventory: 16 units were listed for sale as of the last day of March - approximately 4.8 months of inventory.
- Sales Activity: 4 units were sold during March,
- Median Sales Price: \$446,500 during March
- Average price per sq.ft. in March was \$459
- Average Days-on-Market (DOM) is approximately 58 days
- Sold over Asking: On average, buyers paid 101% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	16	3	4	4.8	\$463,000	\$446,500	\$469,875	58	\$530	\$459	101%
Feb-25	16	3	3	5.3	\$465,600	\$399,000	\$453,000	60	\$551	\$456	97%
Jan-25	12	2	3	5.1	\$454,000	\$429,000	\$430,708	76	\$518	\$469	95%
Dec-24	9	3	3	3.9	\$559,592	\$495,000	\$521,333	74	\$522	\$458	93%
Nov-24	13	1	1	4.9	\$499,000	\$483,000	\$483,000	65	\$518	\$464	97%
Oct-24	17	1	3	5.7	\$638,000	\$680,000	\$623,333	48	\$519	\$569	98%
Sep-24	17	3	4	5.7	\$559,250	\$552,000	\$557,750	14	\$518	\$476	100%
Aug-24	15	2	2	5.0	\$539,000	\$527,625	\$527,625	52	\$500	\$519	98%
Jul-24	14	2	3	3.2	\$704,333	\$720,000	\$713,000	25	\$525	\$613	102%
Jun-24	14	1	4	3.5	\$637,000	\$559,000	\$729,750	18	\$519	\$615	109%
May-24	14	3	6	3.5	\$590,333	\$630,000	\$584,166	48	\$522	\$565	99%
Apr-24	9	6	3	3.0	\$636,000	\$629,000	\$623,933	32	\$523	\$563	98%
Mar-24	10	3	3	3.3	\$417,333	\$395,000	\$431,666	9	\$516	\$496	103%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	4	33.3%	\$489,200	-10.2%	\$446,500	13%	\$469,875	8.85%	58	544%	101%
Mar-24	3	-57.1%	\$544,600	-41.4%	\$395,000	-50.9%	\$431,666	-51.1%	9	-10%	103%
Mar-23	7	0%	\$928,599	18.3%	\$805,000	53.3%	\$882,714	56%	10	-28.6%	106%

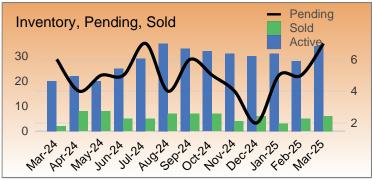
Sales Activity and Price Trends									
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	8	5	1	4	5				
\$500-599K	0	4	5	2	1				
\$600-699K	2	0	1	4	1				
\$700-799K	0	0	1	1	0				
\$800-899K	0	0	1	0	1				
\$900-999K	0	0	0	0	1				
\$1-1.299M	0	0	2	0	0				
\$1.3-1.699M	0	0	1	0	0				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	10	9	12	11	9				

Presented by:		

- Inventory: 34 units were listed for sale as of the last day of March approximately 7.5 months of inventory.
- Sales Activity: 6 units were sold during March,
- Median Sales Price: \$288,000 during March
- Average price per sq.ft. in March was \$260
- Average Days-on-Market (DOM) is approximately 64 days
- Sold over Asking: On average, buyers paid 98% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	34	7	6	7.5	\$275,233	\$288,000	\$268,483	64	\$305	\$260	98%
Feb-25	28	5	5	6.0	\$328,400	\$333,000	\$327,000	49	\$293	\$320	100%
Jan-25	31	5	3	7.2	\$276,333	\$170,000	\$274,833	73	\$279	\$257	97%
Dec-24	30	2	6	5.3	\$326,332	\$340,000	\$330,999	71	\$279	\$306	102%
Nov-24	31	4	4	5.3	\$321,950	\$333,500	\$311,750	42	\$285	\$284	95%
Oct-24	32	5	7	4.6	\$334,270	\$360,000	\$334,857	59	\$280	\$311	100%
Sep-24	33	6	7	5.2	\$338,557	\$315,000	\$328,357	61	\$289	\$308	96%
Aug-24	35	4	7	6.2	\$355,985	\$370,000	\$355,285	48	\$288	\$331	100%
Jul-24	29	7	5	4.8	\$258,759	\$245,000	\$254,080	39	\$284	\$284	98%
Jun-24	25	5	5	3.6	\$220,990	\$200,000	\$220,761	34	\$298	\$267	100%
May-24	20	5	8	3.3	\$313,806	\$330,000	\$314,000	58	\$303	\$324	100%
Apr-24	22	4	8	4.1	\$260,487	\$228,500	\$259,875	58	\$307	\$280	100%
Mar-24	20	6	2	4.5	\$332,500	\$337,500	\$337,500	27	\$297	\$413	102%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	6	200%	\$347,694	25.7%	\$288,000	-14.7%	\$268,483	-20.4%	64	137%	98%
Mar-24	2	-71.4%	\$276,626	-11.1%	\$337,500	18.4%	\$337,500	15.4%	27	-18.2%	102%
Mar-23	7	-61.1%	\$311,222	-2.65%	\$285,000	-18%	\$292,571	-15.2%	33	200%	98%

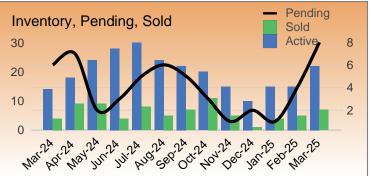
Sales Activity and Price Trends									
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold				
<500K	14	13	25	25	18				
\$500-599K	0	1	2	2	0				
\$600-699K	0	0	0	0	0				
\$700-799K	0	0	0	0	0				
\$800-899K	0	0	0	0	0				
\$900-999K	0	0	0	0	0				
\$1-1.299M	0	0	0	0	0				
\$1.3-1.699M	0	0	0	0	0				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	14	14	27	27	18				

Presented by:		

- Inventory: 22 units were listed for sale as of the last day of March - approximately 4.5 months of inventory.
- Sales Activity: 7 units were sold during March,
- Median Sales Price: \$776,000 during March
- Average price per sq.ft. in March was \$879
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 106% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	22	8	7	4.5	\$761,769	\$776,000	\$816,214	21	\$855	\$879	106%
Feb-25	15	4	5	4.5	\$909,600	\$958,000	\$950,600	66	\$777	\$862	105%
Jan-25	15	1	4	4.5	\$734,500	\$749,500	\$718,750	59	\$758	\$761	98%
Dec-24	10	2	1	1.8	\$699,000	\$710,000	\$710,000	17	\$770	\$816	102%
Nov-24	15	1	5	2.0	\$763,400	\$846,000	\$850,400	15	\$809	\$846	110%
Oct-24	20	3	11	2.6	\$804,081	\$795,000	\$872,636	34	\$804	\$793	109%
Sep-24	22	5	7	3.3	\$709,982	\$750,000	\$734,332	39	\$747	\$920	104%
Aug-24	24	6	5	4.2	\$741,600	\$835,000	\$796,000	30	\$770	\$687	111%
Jul-24	30	5	8	4.4	\$890,125	\$972,500	\$924,625	34	\$835	\$620	104%
Jun-24	28	3	4	3.8	\$668,750	\$627,500	\$653,250	78	\$758	\$752	98%
May-24	24	2	9	3.3	\$724,765	\$730,000	\$765,765	35	\$824	\$799	104%
Apr-24	18	7	9	3.0	\$674,666	\$678,000	\$721,288	15	\$836	\$824	107%
Mar-24	14	6	4	3.5	\$663,000	\$720,250	\$719,019	19	\$746	\$917	108%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	7	75%	\$701,703	-5.27%	\$776,000	7.74%	\$816,214	13.5%	21	10.5%	106%
Mar-24	4	-50%	\$740,769	-7.33%	\$720,250	-13%	\$719,019	-12.3%	19	58.3%	108%
Mar-23	8	-42.9%	\$799,384	1.07%	\$827,500	-9.81%	\$820,000	-9.34%	12	-58.6%	107%

Sales Activity and Price Trends								
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold			
<500K	0	0	1	5	0			
\$500-599K	1	3	1	0	4			
\$600-699K	3	3	4	2	6			
\$700-799K	6	2	2	1	3			
\$800-899K	1	3	3	6	8			
\$900-999K	1	0	4	1	1			
\$1-1.299M	3	0	1	7	0			
\$1.3-1.699M	1	1	0	4	0			
\$1.7-1.999M	0	0	0	0	0			
\$2-2.999M	0	0	0	0	0			
>3M	0	0	0	0	0			
Total	16	12	16	26	22			

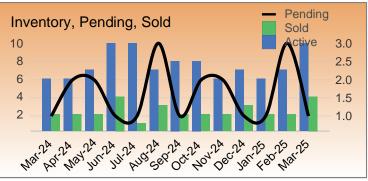
esented by:	

Includes Berkeley and Kensington

- Inventory: 10 units were listed for sale as of the last day of March - approximately 3.8 months of inventory.
- Sales Activity: 4 units were sold during March,
- Median Sales Price: \$514,500 during March
- Average price per sq.ft. in March was \$387
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 100% of list price in March







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Mar-25	10	1	4	3.8	\$500,725	\$514,500	\$500,000	27	\$371	\$387	100%	
Feb-25	7	3	2	3.0	\$512,000	\$507,000	\$507,000	73	\$373	\$427	99%	
Jan-25	6	1	2	2.6	\$459,999	\$465,000	\$464,999	7	\$378	\$318	101%	
Dec-24	7	1	3	3.0	\$694,421	\$723,959	\$651,071	102	\$396	\$396	95%	
Nov-24	6	2	2	3.0	\$520,450	\$522,950	\$522,950	5	\$409	\$435	100%	
Oct-24	8	2	2	3.4	\$549,900	\$552,000	\$552,000	45	\$406	\$388	100%	
Sep-24	8	1	2	4.0	\$564,500	\$570,000	\$570,000	4	\$435	\$389	101%	
Aug-24	7	3	3	2.6	\$607,962	\$530,000	\$583,333	71	\$423	\$343	96%	
Jul-24	10	1	1	4.3	\$465,300	\$465,500	\$465,500	15	\$405	\$313	100%	
Jun-24	10	1	4	3.8	\$425,500	\$434,500	\$426,750	19	\$402	\$372	100%	
May-24	7	2	2	3.5	\$432,475	\$437,475	\$437,475	30	\$381	\$356	101%	
Apr-24	6	2	2	2.6	\$563,648	\$550,649	\$550,648	26	\$383	\$359	97%	
Mar-24	6	1	2	2.3	\$459,444	\$445,000	\$445,000	25	\$407	\$360	97%	

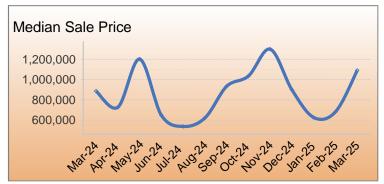
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	4	100%	\$522,619	23.6%	\$514,500	15.6%	\$500,000	12.4%	27	8%	100%
Mar-24	2	-50%	\$422,987	-24.3%	\$445,000	-12.7%	\$445,000	-12.8%	25	-46.8%	97%
Mar-23	4	100%	\$558,555	13.2%	\$509,750	-1.02%	\$510,500	-0.874%	47	422%	100%

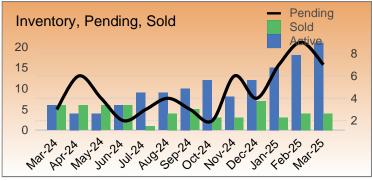
Sales Activity and Price Trends								
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold			
<500K	3	3	4	3	11			
\$500-599K	5	2	4	5	1			
\$600-699K	0	0	0	0	0			
\$700-799K	0	2	1	0	0			
\$800-899K	0	1	0	0	0			
\$900-999K	0	0	0	0	0			
\$1-1.299M	0	0	0	0	0			
\$1.3-1.699M	0	0	0	0	0			
\$1.7-1.999M	0	0	0	0	0			
\$2-2.999M	0	0	0	0	0			
>3M	0	0	0	0	0			
Total	8	8	9	8	12			

Presented by:	

- Inventory: 21 units were listed for sale as of the last day of March - approximately 5.7 months of inventory.
- Sales Activity: 4 units were sold during March,
- Median Sales Price: \$1,091,250 during March
- Average price per sq.ft. in March was \$648
- Average Days-on-Market (DOM) is approximately 48 days
- Sold over Asking: On average, buyers paid 98% of list price in March







Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	21	7	4	5.7	\$1,031,500	\$1,091,250	\$1,013,125	48	\$616	\$648	98%
Feb-25	18	9	4	3.9	\$839,750	\$682,500	\$853,750	54	\$594	\$518	101%
Jan-25	15	7	3	3.5	\$684,666	\$626,000	\$668,333	36	\$625	\$536	98%
Dec-24	12	4	7	2.8	\$883,521	\$900,000	\$876,428	29	\$606	\$629	99%
Nov-24	8	6	3	2.5	\$1,137,999	\$1,300,000	\$1,171,000	28	\$591	\$645	103%
Oct-24	12	2	3	3.0	\$1,064,983	\$1,035,000	\$1,053,333	9	\$559	\$583	98%
Sep-24	10	3	5	3.0	\$836,200	\$935,000	\$824,800	72	\$575	\$553	99%
Aug-24	9	4	4	2.7	\$619,237	\$622,500	\$621,250	19	\$579	\$501	101%
Jul-24	9	3	1	2.1	\$548,000	\$538,000	\$538,000	52	\$568	\$428	98%
Jun-24	6	2	6	1.0	\$745,150	\$649,450	\$778,983	20	\$540	\$610	103%
May-24	4	4	6	0.7	\$1,136,981	\$1,202,500	\$1,230,466	6	\$542	\$663	108%
Apr-24	4	6	6	0.9	\$697,500	\$727,500	\$731,666	17	\$493	\$566	105%
Mar-24	6	3	6	1.8	\$856,658	\$887,500	\$920,000	10	\$511	\$630	108%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	4	-33.3%	\$896,146	23.6%	\$1,091,250	23%	\$1,013,125	10.1%	48	380%	98%
Mar-24	6	50%	\$724,857	7.79%	\$887,500	13.6%	\$920,000	19.2%	10	-28.6%	108%
Mar-23	4	-42.9%	\$672,499	-12.3%	\$781,500	0.192%	\$772,000	-1.6%	14	-12.5%	102%

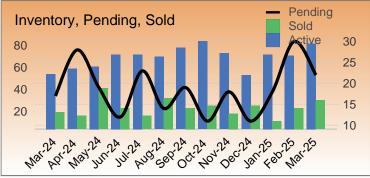
Sales Activity and Price Trends								
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold			
<500K	0	0	0	1	1			
\$500-599K	4	1	2	2	1			
\$600-699K	1	2	1	5	2			
\$700-799K	0	1	3	2	2			
\$800-899K	3	2	2	2	7			
\$900-999K	0	2	0	2	0			
\$1-1.299M	2	1	0	4	0			
\$1.3-1.699M	1	1	0	1	0			
\$1.7-1.999M	0	0	0	0	0			
\$2-2.999M	0	0	0	0	0			
>3M	0	0	0	0	0			
Total	11	10	8	19	13			

Presented by:		

- Inventory: 82 units were listed for sale as of the last day of March - approximately 4.0 months of inventory.
- Sales Activity: 30 units were sold during March,
- Median Sales Price: \$365,750 during March
- Average price per sq.ft. in March was \$419
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 100% of list price in March







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	82	22	30	4.0	\$413,109	\$365,750	\$413,088	28	\$423	\$419	100%
Feb-25	71	30	23	3.7	\$420,575	\$385,000	\$420,363	32	\$409	\$408	100%
Jan-25	72	18	11	4.1	\$444,945	\$415,000	\$436,454	38	\$409	\$371	98%
Dec-24	53	11	25	2.3	\$380,713	\$370,000	\$374,516	41	\$408	\$394	98%
Nov-24	73	18	18	3.3	\$494,585	\$409,000	\$481,963	53	\$410	\$401	97%
Oct-24	84	11	25	3.2	\$393,933	\$315,000	\$388,875	41	\$413	\$395	99%
Sep-24	78	19	23	3.3	\$510,196	\$465,000	\$506,659	31	\$412	\$416	99%
Aug-24	70	14	32	3.0	\$446,578	\$439,000	\$445,359	44	\$411	\$398	100%
Jul-24	72	23	16	2.7	\$476,737	\$437,500	\$479,406	35	\$417	\$434	100%
Jun-24	72	12	23	2.7	\$509,932	\$440,000	\$514,201	35	\$413	\$450	101%
May-24	61	19	41	2.5	\$479,675	\$450,000	\$478,974	26	\$424	\$430	99%
Apr-24	59	28	16	3.1	\$469,874	\$426,000	\$475,175	29	\$431	\$438	101%
Mar-24	54	17	19	3.2	\$418,462	\$415,000	\$420,842	30	\$432	\$435	101%

	Market Trends											
Month	Month Sold % Change Avg List Price % Change Price %											
Mar-25	30	57.9%	\$414,047	-12.5%	\$365,750	-11.9%	\$413,088	-1.84%	28	-6.67%	100%	
Mar-24	19	-29.6%	\$472,936	-9%	\$415,000	-7.78%	\$420,842	-8.4%	30	-3.23%	101%	
Mar-23	27	-25%	\$519,688	10.4%	\$450,000	1.58%	\$459,444	-1.72%	31	288%	100%	

	Sales A	ctivity an	d Price T	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	49	39	49	84	82
\$500-599K	5	7	5	9	5
\$600-699K	3	1	5	8	5
\$700-799K	6	2	3	5	4
\$800-899K	1	2	0	2	1
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	64	51	62	108	97

Presented by:		

Includes Concord and Clayton

- Inventory: 29 units were listed for sale as of the last day of March - approximately 2.6 months of inventory.
- Sales Activity: 21 units were sold during March,
- Median Sales Price: \$1,100,000 during March
- Average price per sq.ft. in March was \$710
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 99% of list price in March







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Mar-25	29	9	21	2.6	\$1,065,078	\$1,100,000	\$1,061,791	18	\$928	\$710	99%	
Feb-25	20	16	6	2.3	\$1,147,500	\$1,252,000	\$1,162,333	15	\$705	\$782	101%	
Jan-25	15	8	7	1.4	\$974,671	\$890,000	\$983,571	44	\$754	\$636	100%	
Dec-24	6	8	13	0.5	\$1,039,899	\$1,050,000	\$1,028,846	28	\$778	\$673	99%	
Nov-24	13	8	13	1.0	\$1,080,513	\$1,170,000	\$1,066,765	25	\$707	\$698	99%	
Oct-24	19	11	14	1.4	\$1,020,483	\$1,075,000	\$1,015,515	43	\$731	\$666	100%	
Sep-24	23	11	14	1.8	\$1,013,104	\$929,500	\$1,004,064	30	\$708	\$677	99%	
Aug-24	24	13	14	1.9	\$1,072,142	\$1,090,000	\$1,062,699	24	\$714	\$747	99%	
Jul-24	29	9	11	2.4	\$1,155,227	\$1,174,000	\$1,147,181	29	\$692	\$664	99%	
Jun-24	21	10	13	1.9	\$1,243,688	\$1,230,000	\$1,244,961	24	\$677	\$776	100%	
May-24	25	10	13	2.2	\$1,151,453	\$1,250,000	\$1,170,807	13	\$688	\$768	102%	
Apr-24	20	13	7	2.1	\$1,001,714	\$978,000	\$1,036,857	9	\$721	\$774	104%	
Mar-24	12	7	14	1.3	\$1,049,846	\$1,178,975	\$1,068,210	12	\$766	\$763	102%	

	Market Trends											
Month	Month Sold % Change Avg List Price % Change Price %											
Mar-25	21	50%	\$1,461,465	39.3%	\$1,100,000	-6.7%	\$1,061,791	-0.601%	18	50%	99%	
Mar-24	14	0%	\$1,048,990	-0.0478%	\$1,178,975	10.8%	\$1,068,210	4.39%	12	-60%	102%	
Mar-23	14	-6.67%	\$1,049,492	7.78%	\$1,064,500	-14.8%	\$1,023,285	-12.3%	30	400%	101%	

	Sales A	ctivity an	d Price 7	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	0	0	0	0	0
\$500-599K	1	1	1	2	4
\$600-699K	2	3	1	1	5
\$700-799K	4	5	3	0	5
\$800-899K	2	0	0	2	11
\$900-999K	4	0	9	1	11
\$1-1.299M	17	10	7	15	7
\$1.3-1.699M	4	8	4	8	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	34	28	25	29	43

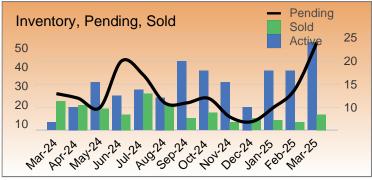
Presented by:		

Includes Danville, Diablo, and Alamo

- Inventory: 53 units were listed for sale as of the last day of March - approximately 4.3 months of inventory.
- Sales Activity: 15 units were sold during March,
- Median Sales Price: \$1,030,000 during March
- Average price per sq.ft. in March was \$605
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 99% of list price in March







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Mar-25	53	24	15	4.3	\$1,022,424	\$1,030,000	\$1,019,082	30	\$590	\$605	99%	
Feb-25	38	14	11	3.3	\$876,147	\$785,000	\$881,525	40	\$604	\$626	100%	
Jan-25	38	10	12	3.2	\$797,006	\$804,500	\$806,241	42	\$604	\$557	101%	
Dec-24	19	7	13	1.6	\$948,088	\$935,000	\$942,529	20	\$631	\$617	100%	
Nov-24	32	8	11	2.5	\$1,059,617	\$1,050,000	\$1,065,262	35	\$600	\$582	101%	
Oct-24	38	12	16	2.4	\$987,598	\$966,000	\$979,302	23	\$604	\$604	99%	
Sep-24	43	11	13	2.2	\$982,121	\$920,000	\$985,092	23	\$603	\$623	100%	
Aug-24	24	11	20	1.2	\$944,706	\$1,014,000	\$940,420	25	\$607	\$643	100%	
Jul-24	28	17	26	1.4	\$915,531	\$902,500	\$920,807	20	\$620	\$649	100%	
Jun-24	25	20	15	1.5	\$872,871	\$860,000	\$901,266	13	\$636	\$646	103%	
May-24	32	10	18	1.7	\$1,000,604	\$1,060,000	\$1,042,666	9	\$642	\$640	104%	
Apr-24	19	12	20	1.0	\$955,609	\$1,049,000	\$993,639	12	\$665	\$641	104%	
Mar-24	11	13	22	0.6	\$937,606	\$958,500	\$978,590	9	\$648	\$656	104%	

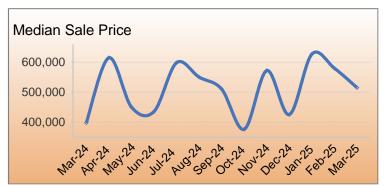
	Market Trends											
Month	Month Sold % Change Avg List Price % Change Price %											
Mar-25	15	-31.8%	\$955,656	-0.785%	\$1,030,000	7.46%	\$1,019,082	4.14%	30	233%	99%	
Mar-24	22	-8.33%	\$963,213	8.17%	\$958,500	6.21%	\$978,590	5.15%	9	-52.6%	104%	
Mar-23	24	-31.4%	\$890,445	-12.1%	\$902,495	-10.6%	\$930,661	-12%	19	171%	101%	

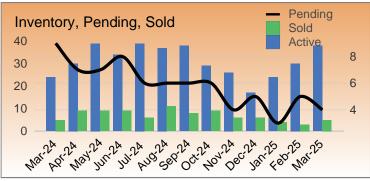
	Sales A	ctivity an	d Price T	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	5	4	1	1	1
\$500-599K	1	2	1	3	4
\$600-699K	4	3	5	5	8
\$700-799K	4	6	9	9	17
\$800-899K	5	9	9	10	12
\$900-999K	1	8	5	10	12
\$1-1.299M	13	15	19	24	7
\$1.3-1.699M	5	5	2	9	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	38	52	51	71	61

Presented by:		

- Inventory: 38 units were listed for sale as of the last day of March - approximately 10.5 months of inventory.
- Sales Activity: 5 units were sold during March,
- Median Sales Price: \$515,000 during March
- Average price per sq.ft. in March was \$602
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 99% of list price in March







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Mar-25	38	4	5	10.5	\$538,000	\$515,000	\$531,000	36	\$613	\$602	99%	
Feb-25	30	5	3	7.2	\$835,666	\$580,000	\$771,666	77	\$597	\$484	95%	
Jan-25	24	3	4	4.5	\$623,000	\$627,500	\$619,750	62	\$604	\$553	99%	
Dec-24	17	5	6	2.4	\$426,650	\$424,500	\$430,483	46	\$598	\$535	101%	
Nov-24	26	4	6	3.4	\$550,666	\$572,500	\$554,666	64	\$606	\$570	101%	
Oct-24	29	6	9	3.1	\$409,183	\$375,000	\$403,188	40	\$588	\$605	98%	
Sep-24	38	6	8	4.7	\$524,625	\$510,000	\$525,625	57	\$588	\$592	100%	
Aug-24	37	6	11	4.4	\$527,718	\$550,000	\$530,900	32	\$600	\$574	100%	
Jul-24	39	6	6	4.9	\$550,499	\$598,500	\$551,583	31	\$592	\$633	100%	
Jun-24	34	8	9	3.8	\$505,888	\$435,000	\$506,222	45	\$600	\$540	100%	
May-24	39	7	9	5.1	\$496,666	\$450,000	\$490,666	62	\$584	\$672	99%	
Apr-24	30	7	9	4.1	\$608,555	\$615,000	\$624,111	40	\$596	\$614	102%	
Mar-24	24	9	5	4.8	\$448,180	\$397,000	\$441,280	39	\$637	\$482	99%	

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Mar-25	5	0%	\$494,431	-17.7%	\$515,000	29.7%	\$531,000	20.3%	36	-7.69%	99%	
Mar-24	5	-58.3%	\$600,876	0.203%	\$397,000	-28.1%	\$441,280	-26.4%	39	50%	99%	
Mar-23	12	-25%	\$599,660	-6.75%	\$552,500	16.9%	\$599,741	12.1%	26	-31.6%	100%	

	Sales Activity and Price Trends											
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold							
<500K	4	6	18	20	15							
\$500-599K	4	2	5	6	10							
\$600-699K	0	2	6	4	8							
\$700-799K	2	3	7	4	6							
\$800-899K	1	1	0	6	4							
\$900-999K	0	1	1	1	0							
\$1-1.299M	0	0	1	1	0							
\$1.3-1.699M	1	0	0	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	12	15	38	42	43							

Presented by:		

- Inventory: 94 units were listed for sale as of the last day of March - approximately 3.1 months of inventory.
- Sales Activity: 40 units were sold during March,
- Median Sales Price: \$900,000 during March
- Average price per sq.ft. in March was \$735
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in March







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Mar-25	94	21	40	3.1	\$977,577	\$900,000	\$997,721	21	\$718	\$735	102%	
Feb-25	65	26	29	2.4	\$940,962	\$965,000	\$964,659	23	\$696	\$731	102%	
Jan-25	59	22	31	2.1	\$907,941	\$820,000	\$912,145	30	\$694	\$708	100%	
Dec-24	36	16	27	1.4	\$914,462	\$889,000	\$909,770	45	\$685	\$715	99%	
Nov-24	53	23	29	1.7	\$870,401	\$920,000	\$874,588	26	\$707	\$698	100%	
Oct-24	72	24	29	1.9	\$798,010	\$715,000	\$822,587	20	\$700	\$698	103%	
Sep-24	78	23	43	1.8	\$971,185	\$910,000	\$993,552	22	\$706	\$726	102%	
Aug-24	78	27	45	1.7	\$979,153	\$918,000	\$980,749	20	\$710	\$713	100%	
Jul-24	78	27	47	1.5	\$946,688	\$885,000	\$956,849	20	\$702	\$730	101%	
Jun-24	71	35	51	1.4	\$1,026,168	\$1,055,000	\$1,054,800	20	\$721	\$712	102%	
May-24	69	34	62	1.4	\$969,195	\$1,025,000	\$1,004,386	17	\$717	\$772	103%	
Apr-24	53	44	47	1.4	\$931,091	\$920,000	\$973,249	15	\$683	\$745	104%	
Mar-24	49	29	49	1.5	\$964,257	\$1,050,000	\$1,001,333	13	\$691	\$745	104%	

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Mar-25	40	-18.4%	\$998,124	10.7%	\$900,000	-14.3%	\$997,721	-0.361%	21	61.5%	102%	
Mar-24	49	4.26%	\$901,377	-2.11%	\$1,050,000	21.4%	\$1,001,333	10.3%	13	-60.6%	104%	
Mar-23	47	-28.8%	\$920,763	-3.66%	\$865,000	-5.72%	\$907,927	-4.18%	33	200%	101%	

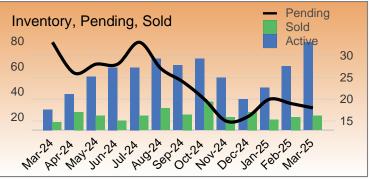
Sales Activity and Price Trends											
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold						
<500K	9	12	5	16	20						
\$500-599K	8	5	10	4	19						
\$600-699K	13	16	13	22	21						
\$700-799K	12	11	8	21	21						
\$800-899K	7	8	13	12	17						
\$900-999K	7	5	5	7	17						
\$1-1.299M	23	20	23	36	24						
\$1.3-1.699M	20	22	9	25	6						
\$1.7-1.999M	1	0	2	4	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	100	99	88	147	145						

Proported by:	
Presented by:	
	- 1

- Inventory: 79 units were listed for sale as of the last day of March - approximately 4.3 months of inventory.
- Sales Activity: 21 units were sold during March,
- Median Sales Price: \$810,000 during March
- Average price per sq.ft. in March was \$529
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 102% of list price in March







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Mar-25	79	18	21	4.3	\$766,734	\$810,000	\$785,695	12	\$521	\$529	102%		
Feb-25	60	19	20	3.0	\$688,481	\$705,000	\$703,025	49	\$530	\$509	103%		
Jan-25	43	20	18	2.2	\$685,549	\$700,000	\$682,133	64	\$527	\$529	99%		
Dec-24	34	16	24	1.4	\$737,850	\$741,500	\$741,294	46	\$512	\$516	100%		
Nov-24	51	15	20	2.4	\$707,636	\$707,500	\$723,316	26	\$522	\$530	102%		
Oct-24	66	20	32	2.7	\$758,347	\$814,628	\$762,340	37	\$533	\$507	100%		
Sep-24	61	24	22	2.9	\$713,116	\$724,000	\$717,634	34	\$534	\$522	101%		
Aug-24	66	27	27	3.2	\$692,936	\$700,000	\$700,222	31	\$530	\$530	101%		
Jul-24	59	33	21	3.2	\$687,564	\$680,000	\$700,485	28	\$531	\$540	102%		
Jun-24	59	28	17	2.9	\$718,589	\$790,000	\$739,581	20	\$539	\$528	103%		
May-24	52	28	21	2.8	\$728,263	\$800,001	\$748,333	23	\$523	\$552	102%		
Apr-24	38	26	24	2.2	\$692,132	\$738,000	\$720,251	21	\$544	\$564	104%		
Mar-24	26	33	16	1.8	\$693,354	\$687,000	\$724,362	19	\$551	\$548	104%		

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Mar-25	21	31.3%	\$679,548	-0.236%	\$810,000	17.9%	\$785,695	8.47%	12	-36.8%	102%	
Mar-24	16	6.67%	\$681,156	-10.9%	\$687,000	7.01%	\$724,362	9.67%	19	-45.7%	104%	
Mar-23	15	-64.3%	\$764,880	18%	\$642,000	-16.4%	\$660,493	-11.6%	35	84.2%	99%	

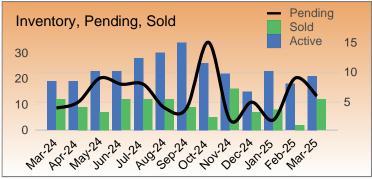
Sales Activity and Price Trends											
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold						
<500K	8	8	10	10	26						
\$500-599K	8	9	11	20	22						
\$600-699K	8	7	9	23	23						
\$700-799K	10	7	8	17	17						
\$800-899K	14	11	4	18	4						
\$900-999K	7	3	2	6	2						
\$1-1.299M	4	5	0	3	0						
\$1.3-1.699M	0	0	0	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	59	50	44	97	94						

Presented by:		

- Inventory: 21 units were listed for sale as of the last day of March - approximately 3.0 months of inventory.
- Sales Activity: 12 units were sold during March,
- Median Sales Price: \$457,500 during March
- Average price per sq.ft. in March was \$443
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 100% of list price in March







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Mar-25	21	6	12	3.0	\$448,245	\$457,500	\$450,375	35	\$449	\$443	100%		
Feb-25	18	9	2	3.4	\$449,950	\$467,450	\$467,450	9	\$441	\$418	104%		
Jan-25	23	2	8	2.3	\$511,499	\$486,000	\$525,375	51	\$434	\$426	102%		
Dec-24	15	5	7	1.6	\$514,700	\$495,000	\$521,214	32	\$457	\$412	101%		
Nov-24	22	2	16	2.2	\$524,226	\$530,000	\$534,500	40	\$436	\$434	102%		
Oct-24	26	15	5	3.1	\$488,400	\$475,000	\$479,000	34	\$424	\$395	97%		
Sep-24	34	4	9	3.1	\$470,766	\$450,000	\$464,111	33	\$423	\$453	98%		
Aug-24	30	4	12	2.6	\$504,075	\$511,000	\$507,166	24	\$422	\$423	101%		
Jul-24	28	8	12	3.0	\$499,395	\$515,500	\$528,500	27	\$439	\$437	106%		
Jun-24	23	8	12	2.7	\$479,898	\$445,000	\$481,733	32	\$445	\$440	100%		
May-24	23	9	7	2.6	\$551,428	\$620,000	\$558,500	20	\$434	\$442	101%		
Apr-24	19	5	9	2.1	\$514,611	\$520,000	\$532,888	38	\$446	\$464	103%		
Mar-24	19	4	12	2.1	\$536,724	\$540,000	\$540,083	43	\$441	\$440	101%		

					Marke	t Trends							
Month	Month Sold % Change Avg List Price % Change Price Price												
Mar-25	12	0%	\$468,663	-5.86%	\$457,500	-15.3%	\$450,375	-16.6%	35	-18.6%	100%		
Mar-24	12	300%	\$497,857	3.37%	\$540,000	-6.9%	\$540,083	-2.31%	43	169%	101%		
Mar-23	3	-78.6%	\$481,640	-3.51%	\$580,000	12.9%	\$552,833	10.7%	16	-20%	107%		

	Sales A	ctivity an	d Price T	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	13	16	7	23	31
\$500-599K	7	8	2	12	4
\$600-699K	1	3	2	4	4
\$700-799K	1	1	0	4	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	22	28	11	43	39

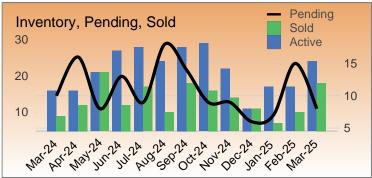
Presented by:		

Includes Hercules, El Sobrante, Pinole, and Rodeo

- Inventory: 24 units were listed for sale as of the last day of March - approximately 2.1 months of inventory.
- Sales Activity: 18 units were sold during March,
- Median Sales Price: \$750,000 during March
- Average price per sq.ft. in March was \$591
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 100% of list price in March







					Monthly	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	24	8	18	2.1	\$730,365	\$750,000	\$733,388	11	\$551	\$591	100%
Feb-25	17	15	10	1.8	\$724,790	\$728,500	\$720,000	38	\$540	\$560	99%
Jan-25	17	7	7	1.8	\$768,421	\$869,000	\$747,714	81	\$551	\$530	96%
Dec-24	11	6	11	1.0	\$793,904	\$840,000	\$788,081	34	\$490	\$599	100%
Nov-24	22	9	14	1.4	\$812,988	\$880,000	\$802,285	30	\$541	\$533	98%
Oct-24	29	9	16	2.1	\$751,618	\$745,000	\$749,465	25	\$542	\$575	100%
Sep-24	28	14	18	1.9	\$731,023	\$749,550	\$734,538	27	\$560	\$583	100%
Aug-24	24	18	10	1.8	\$745,885	\$774,500	\$748,133	22	\$524	\$590	100%
Jul-24	28	9	17	1.7	\$753,814	\$818,000	\$754,529	25	\$528	\$593	100%
Jun-24	27	13	12	1.8	\$842,249	\$912,500	\$864,041	16	\$527	\$586	102%
May-24	21	8	21	1.6	\$720,305	\$693,225	\$731,817	17	\$538	\$580	101%
Apr-24	16	16	12	1.4	\$811,406	\$853,500	\$845,583	15	\$524	\$601	104%
Mar-24	16	10	9	1.6	\$927,650	\$1,015,000	\$948,611	8	\$529	\$598	102%

	Market Trends												
Month	Month Sold % Change Avg List Price % Change Price %												
Mar-25	18	100%	\$678,966	-11%	\$750,000	-26.1%	\$733,388	-22.7%	11	37.5%	100%		
Mar-24	9	-25%	\$762,576	8.39%	\$1,015,000	20.5%	\$948,611	20.9%	8	14.3%	102%		
Mar-23	12	-55.6%	\$703,574	-14.1%	\$842,500	-9.6%	\$784,666	-11.7%	7	16.7%	104%		

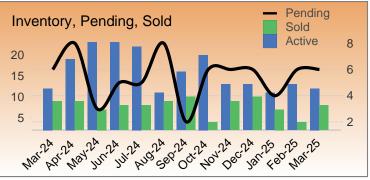
	Sales A	ctivity an	d Price T	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	7	4	2	5	11
\$500-599K	1	1	3	2	5
\$600-699K	7	4	3	5	10
\$700-799K	5	6	6	4	16
\$800-899K	8	6	10	9	16
\$900-999K	3	4	3	14	7
\$1-1.299M	4	5	3	8	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	35	30	30	47	65

Presented by:		

- Inventory: 12 units were listed for sale as of the last day of March - approximately 1.9 months of inventory.
- Sales Activity: 8 units were sold during March,
- Median Sales Price: \$580,000 during March
- Average price per sq.ft. in March was \$483
- Average Days-on-Market (DOM) is approximately 41 days
- Sold over Asking: On average, buyers paid 102% of list price in March







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	12	6	8	1.9	\$587,237	\$580,000	\$598,321	41	\$477	\$483	102%
Feb-25	13	6	4	1.9	\$471,250	\$456,250	\$475,875	12	\$489	\$485	101%
Jan-25	11	4	7	1.3	\$587,692	\$635,000	\$582,928	49	\$498	\$458	99%
Dec-24	13	6	10	1.7	\$492,968	\$470,000	\$482,600	27	\$499	\$432	98%
Nov-24	13	6	9	1.7	\$624,333	\$575,000	\$604,666	42	\$451	\$483	97%
Oct-24	20	6	4	2.6	\$524,500	\$560,000	\$524,500	41	\$478	\$438	100%
Sep-24	16	2	10	1.8	\$574,288	\$599,500	\$577,000	35	\$477	\$462	100%
Aug-24	11	8	9	1.3	\$503,488	\$469,900	\$506,211	44	\$457	\$437	100%
Jul-24	22	5	8	2.9	\$535,862	\$476,900	\$537,725	36	\$479	\$446	100%
Jun-24	23	5	8	2.9	\$539,000	\$541,000	\$548,687	22	\$487	\$466	102%
May-24	23	3	7	2.8	\$604,698	\$650,000	\$614,285	63	\$469	\$499	101%
Apr-24	19	8	9	2.2	\$703,322	\$700,000	\$708,888	83	\$491	\$502	101%
Mar-24	12	6	9	1.6	\$642,055	\$620,000	\$650,222	57	\$547	\$502	102%

	Market Trends												
Month	Month Sold % Change Avg List Price % Change Price Price												
Mar-25	8	-11.1%	\$614,168	-5.76%	\$580,000	-6.45%	\$598,321	-7.98%	41	-28.1%	102%		
Mar-24	9	-10%	\$651,716	1.29%	\$620,000	22.2%	\$650,222	18.5%	57	42.5%	102%		
Mar-23	10	-41.2%	\$643,417	3.9%	\$507,500	-24.3%	\$548,900	-17.5%	40	300%	102%		

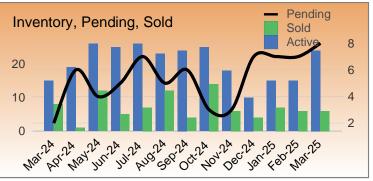
	Sales A	ctivity an	d Price T	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	7	8	10	5	23
\$500-599K	5	3	4	8	2
\$600-699K	5	10	7	7	13
\$700-799K	2	0	4	7	0
\$800-899K	0	3	0	3	0
\$900-999K	0	0	0	1	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	19	24	25	31	38

Presented by:			

- Inventory: 24 units were listed for sale as of the last day of March - approximately 3.9 months of inventory.
- Sales Activity: 6 units were sold during March,
- Median Sales Price: \$1,721,500 during March
- Average price per sq.ft. in March was \$858
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 101% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	24	8	6	3.9	\$1,616,056	\$1,721,500	\$1,628,500	50	\$925	\$858	101%
Feb-25	15	7	6	2.6	\$1,122,000	\$1,137,500	\$1,121,666	36	\$612	\$637	100%
Jan-25	15	7	7	2.6	\$690,269	\$715,000	\$689,857	32	\$670	\$552	99%
Dec-24	10	7	4	1.3	\$962,500	\$877,500	\$962,500	33	\$617	\$672	100%
Nov-24	18	3	6	2.3	\$1,497,333	\$1,454,000	\$1,507,741	25	\$669	\$770	101%
Oct-24	25	3	14	2.5	\$1,228,071	\$940,000	\$1,226,285	33	\$631	\$668	100%
Sep-24	24	6	4	3.1	\$899,000	\$750,000	\$883,250	119	\$654	\$662	98%
Aug-24	23	5	12	2.9	\$1,021,014	\$1,042,500	\$1,005,692	42	\$685	\$597	99%
Jul-24	26	7	7	3.3	\$1,306,142	\$1,338,000	\$1,329,714	19	\$672	\$708	102%
Jun-24	25	5	5	4.2	\$1,010,300	\$965,000	\$1,095,200	47	\$647	\$676	108%
May-24	26	4	12	3.7	\$1,138,079	\$1,229,000	\$1,191,500	24	\$673	\$686	105%
Apr-24	19	6	1	4.4	\$965,000	\$950,000	\$950,000	32	\$678	\$490	98%
Mar-24	15	2	8	3.2	\$894,875	\$817,500	\$900,305	84	\$744	\$643	101%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	6	-25%	\$1,528,411	43.9%	\$1,721,500	111%	\$1,628,500	80.9%	50	-40.5%	101%
Mar-24	8	33.3%	\$1,062,500	-8%	\$817,500	-9.17%	\$900,305	-16.3%	84	500%	101%
Mar-23	6	-45.5%	\$1,154,875	11.2%	\$900,000	0%	\$1,075,208	-2.36%	14	27.3%	102%

Sales Activity and Price Trends								
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold			
<500K	3	2	1	4	2			
\$500-599K	2	0	3	3	3			
\$600-699K	0	4	1	2	2			
\$700-799K	2	1	3	1	5			
\$800-899K	3	0	0	1	2			
\$900-999K	1	2	1	1	3			
\$1-1.299M	1	1	2	5	3			
\$1.3-1.699M	3	5	2	1	1			
\$1.7-1.999M	2	0	0	2	0			
\$2-2.999M	2	0	2	1	0			
>3M	0	0	0	0	0			
Total	19	15	15	21	21			

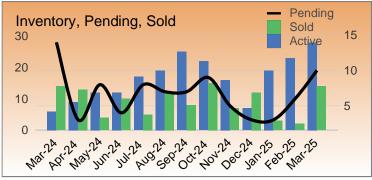
	•	•	•	
5				
Presented by:				
•				

Includes Moraga, Lafayette, Orinda

- Inventory: 28 units were listed for sale as of the last day of March - approximately 4.4 months of inventory.
- Sales Activity: 14 units were sold during March,
- Median Sales Price: \$777,500 during March
- Average price per sq.ft. in March was \$629
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 101% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	28	10	14	4.4	\$822,560	\$777,500	\$834,785	20	\$603	\$629	101%
Feb-25	23	6	2	4.8	\$1,099,499	\$1,130,000	\$1,130,000	8	\$603	\$727	103%
Jan-25	19	3	3	2.7	\$565,966	\$440,000	\$551,666	50	\$598	\$569	97%
Dec-24	7	3	12	0.6	\$1,007,574	\$1,112,500	\$1,023,166	25	\$595	\$657	102%
Nov-24	16	5	7	1.6	\$924,812	\$1,025,000	\$971,428	12	\$619	\$645	105%
Oct-24	22	9	15	1.9	\$883,703	\$850,000	\$897,933	23	\$631	\$625	101%
Sep-24	25	7	8	3.1	\$972,749	\$1,052,500	\$990,625	25	\$621	\$648	101%
Aug-24	19	7	12	2.2	\$890,311	\$1,014,000	\$914,407	19	\$635	\$684	103%
Jul-24	17	8	5	2.8	\$1,061,577	\$1,185,000	\$1,086,460	20	\$657	\$686	102%
Jun-24	12	4	10	1.3	\$1,012,092	\$1,082,000	\$1,029,612	17	\$656	\$659	101%
May-24	12	8	4	1.4	\$1,038,000	\$1,142,500	\$1,119,500	6	\$630	\$667	107%
Apr-24	9	3	13	0.8	\$1,002,060	\$1,202,000	\$1,088,538	19	\$617	\$678	108%
Mar-24	6	14	14	0.8	\$946,342	\$1,092,500	\$1,009,714	12	\$632	\$675	106%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	14	0%	\$815,226	-16.3%	\$777,500	-28.8%	\$834,785	-17.3%	20	66.7%	101%
Mar-24	14	75%	\$973,775	25.6%	\$1,092,500	48%	\$1,009,714	17.7%	12	-60%	106%
Mar-23	8	-46.7%	\$775,112	-8.03%	\$738,000	-16.1%	\$857,886	-4.67%	30	173%	100%

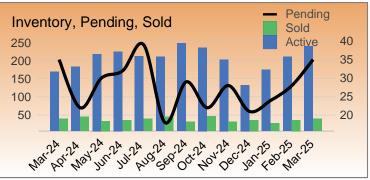
Sales Activity and Price Trends								
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold			
<500K	2	1	1	0	2			
\$500-599K	3	0	2	4	8			
\$600-699K	3	5	6	8	9			
\$700-799K	3	2	4	6	5			
\$800-899K	1	2	2	6	6			
\$900-999K	1	0	0	2	5			
\$1-1.299M	6	11	6	7	5			
\$1.3-1.699M	0	1	1	3	0			
\$1.7-1.999M	0	0	0	0	0			
\$2-2.999M	0	0	0	0	0			
>3M	0	0	0	0	0			
Total	19	22	22	36	40			

esented by:	

- Inventory: 241 units were listed for sale as of the last day of March approximately 7.3 months of inventory.
- Sales Activity: 39 units were sold during March,
- Median Sales Price: \$625,000 during March
- Average price per sq.ft. in March was \$532
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 102% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	241	35	39	7.3	\$619,520	\$625,000	\$631,956	50	\$536	\$532	102%
Feb-25	211	28	36	6.5	\$524,885	\$506,500	\$530,660	67	\$526	\$488	101%
Jan-25	175	24	27	5.6	\$615,403	\$535,000	\$602,014	63	\$512	\$530	97%
Dec-24	133	21	36	3.6	\$717,649	\$676,500	\$715,837	67	\$517	\$552	99%
Nov-24	204	28	31	5.8	\$604,538	\$609,000	\$606,322	62	\$537	\$531	100%
Oct-24	237	22	46	6.0	\$594,954	\$554,500	\$603,769	47	\$537	\$582	101%
Sep-24	249	29	31	6.6	\$514,470	\$520,000	\$515,664	46	\$530	\$560	101%
Aug-24	211	18	45	5.3	\$531,162	\$525,000	\$530,470	52	\$526	\$517	100%
Jul-24	213	39	39	6.0	\$614,087	\$544,000	\$622,502	36	\$538	\$542	101%
Jun-24	226	32	35	6.1	\$616,335	\$525,000	\$621,316	37	\$550	\$533	101%
May-24	219	30	33	5.7	\$633,693	\$652,500	\$646,663	47	\$552	\$535	102%
Apr-24	184	22	45	4.4	\$640,371	\$600,000	\$665,237	34	\$545	\$572	103%
Mar-24	170	35	39	5.1	\$661,638	\$669,000	\$690,425	31	\$565	\$548	104%

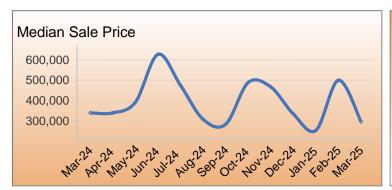
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	39	0%	\$645,938	7.52%	\$625,000	-6.58%	\$631,956	-8.47%	50	61.3%	102%
Mar-24	39	-13.3%	\$600,753	-5.61%	\$669,000	0%	\$690,425	-4.89%	31	0%	104%
Mar-23	45	-55%	\$636,453	-6.92%	\$669,000	-0.149%	\$725,922	0.908%	31	3.33%	101%

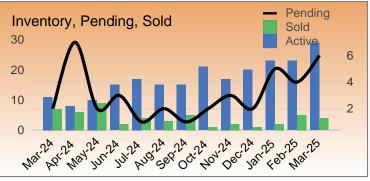
Sales Activity and Price Trends								
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold			
<500K	44	28	24	41	49			
\$500-599K	15	14	23	39	42			
\$600-699K	14	16	16	48	41			
\$700-799K	14	18	13	34	44			
\$800-899K	4	5	14	18	7			
\$900-999K	3	6	3	13	9			
\$1-1.299M	6	6	6	15	10			
\$1.3-1.699M	2	7	2	5	3			
\$1.7-1.999M	0	1	1	2	0			
\$2-2.999M	0	0	0	0	0			
>3M	0	0	0	0	0			
Total	102	101	102	215	205			

Presented by:		

- Inventory: 29 units were listed for sale as of the last day of March - approximately 7.9 months of inventory.
- Sales Activity: 4 units were sold during March,
- Median Sales Price: \$297,500 during March
- Average price per sq.ft. in March was \$271
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 95% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	29	6	4	7.9	\$308,500	\$297,500	\$300,000	29	\$371	\$271	95%
Feb-25	23	4	5	8.6	\$424,780	\$500,000	\$428,000	70	\$367	\$331	99%
Jan-25	23	5	2	14.4	\$264,975	\$255,000	\$255,000	90	\$355	\$255	97%
Dec-24	20	2	1	15.0	\$335,000	\$335,000	\$335,000	24	\$352	\$378	100%
Nov-24	17	3	2	6.4	\$462,499	\$467,500	\$467,500	41	\$362	\$412	102%
Oct-24	21	2	1	7.3	\$535,000	\$489,000	\$489,000	52	\$375	\$268	91%
Sep-24	15	1	5	3.8	\$340,980	\$285,000	\$330,000	17	\$383	\$371	95%
Aug-24	15	2	3	5.0	\$370,962	\$309,000	\$364,666	70	\$370	\$366	98%
Jul-24	17	1	4	3.4	\$439,737	\$475,000	\$444,987	35	\$383	\$334	101%
Jun-24	15	3	2	2.6	\$641,500	\$627,500	\$627,500	77	\$366	\$403	98%
May-24	10	2	9	1.4	\$436,655	\$393,000	\$436,777	23	\$355	\$345	100%
Apr-24	8	7	6	1.3	\$354,649	\$340,000	\$364,983	28	\$349	\$357	103%
Mar-24	11	2	7	2.0	\$393,842	\$340,000	\$401,557	37	\$357	\$402	102%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	4	-42.9%	\$378,929	-11%	\$297,500	-12.5%	\$300,000	-25.3%	29	-21.6%	95%
Mar-24	7	250%	\$425,666	-0.962%	\$340,000	16.6%	\$401,557	37.8%	37	19.4%	102%
Mar-23	2	-71.4%	\$429,799	-13.3%	\$291,500	-35.2%	\$291,500	-30.9%	31	93.8%	97%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	8	12	4	16	9
\$500-599K	2	6	1	3	2
\$600-699K	1	0	0	3	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	11	18	5	22	11

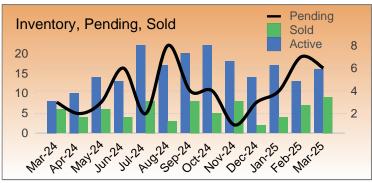
Presented by:		

Includes Pittsburg and Bay Point

- Inventory: 16 units were listed for sale as of the last day of March - approximately 2.4 months of inventory.
- Sales Activity: 9 units were sold during March,
- Median Sales Price: \$675,000 during March
- Average price per sq.ft. in March was \$478
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 101% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	16	6	9	2.4	\$643,333	\$675,000	\$646,472	36	\$512	\$478	101%
Feb-25	13	7	7	3.2	\$567,335	\$545,000	\$566,635	87	\$504	\$468	100%
Jan-25	17	4	4	3.6	\$561,000	\$568,750	\$557,875	29	\$479	\$395	100%
Dec-24	14	3	2	2.8	\$724,000	\$699,500	\$699,500	40	\$482	\$464	97%
Nov-24	18	1	8	2.6	\$714,668	\$662,000	\$710,750	37	\$484	\$496	100%
Oct-24	22	4	5	4.3	\$646,799	\$630,000	\$638,800	31	\$494	\$475	99%
Sep-24	20	4	8	3.3	\$637,100	\$652,500	\$619,375	36	\$491	\$451	97%
Aug-24	17	8	3	3.6	\$689,326	\$635,000	\$681,333	31	\$501	\$431	99%
Jul-24	22	2	8	3.7	\$524,475	\$476,500	\$516,550	37	\$494	\$500	98%
Jun-24	13	6	4	2.8	\$644,250	\$633,500	\$639,875	15	\$494	\$495	99%
May-24	14	3	6	2.8	\$672,796	\$610,000	\$655,000	24	\$482	\$499	98%
Apr-24	10	2	4	1.9	\$682,000	\$722,000	\$694,250	14	\$482	\$504	101%
Mar-24	8	3	6	1.4	\$687,166	\$812,500	\$714,833	47	\$535	\$495	104%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	9	50%	\$550,668	6.44%	\$675,000	-16.9%	\$646,472	-9.56%	36	-23.4%	101%
Mar-24	6	-14.3%	\$517,354	-28.8%	\$812,500	31%	\$714,833	24.5%	47	38.2%	104%
Mar-23	7	-61.1%	\$726,437	5.56%	\$620,000	-9.16%	\$574,142	-19.8%	34	467%	102%

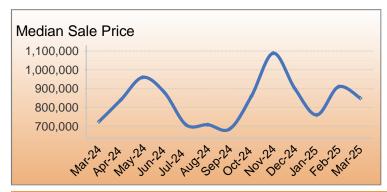
	Sales Activity and Price Trends							
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold			
<500K	6	4	5	1	9			
\$500-599K	4	2	1	7	7			
\$600-699K	5	2	4	7	5			
\$700-799K	3	2	3	4	2			
\$800-899K	2	6	2	10	3			
\$900-999K	0	1	0	0	1			
\$1-1.299M	0	0	0	1	0			
\$1.3-1.699M	0	0	0	0	0			
\$1.7-1.999M	0	0	0	0	0			
\$2-2.999M	0	0	0	0	0			
>3M	0	0	0	0	0			
Total	20	17	15	30	27			

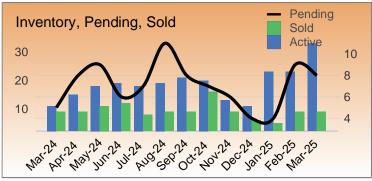
Presented by:	Presented by:							

Includes Pleasant Hill and Pacheco

- Inventory: 33 units were listed for sale as of the last day of March - approximately 4.3 months of inventory.
- Sales Activity: 9 units were sold during March,
- Median Sales Price: \$850,000 during March
- Average price per sq.ft. in March was \$686
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 103% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	33	8	9	4.3	\$780,320	\$850,000	\$809,888	34	\$663	\$686	103%
Feb-25	23	9	9	3.5	\$819,220	\$910,000	\$828,888	28	\$636	\$652	101%
Jan-25	23	4	5	3.5	\$793,740	\$760,000	\$796,400	27	\$634	\$624	100%
Dec-24	11	4	6	1.1	\$905,991	\$900,000	\$918,166	50	\$620	\$674	101%
Nov-24	13	6	9	1.1	\$936,211	\$1,089,000	\$958,444	16	\$625	\$707	102%
Oct-24	20	7	16	1.9	\$818,409	\$860,000	\$815,906	28	\$637	\$687	100%
Sep-24	21	8	9	2.5	\$697,216	\$685,000	\$696,333	17	\$649	\$630	100%
Aug-24	19	11	9	2.1	\$759,544	\$708,000	\$780,888	25	\$662	\$666	102%
Jul-24	18	7	8	1.7	\$815,125	\$707,500	\$833,875	12	\$662	\$623	101%
Jun-24	19	6	12	1.8	\$892,662	\$880,000	\$894,250	19	\$646	\$633	100%
May-24	18	9	11	1.9	\$909,521	\$960,000	\$947,090	16	\$654	\$709	104%
Apr-24	15	8	9	1.6	\$913,765	\$840,000	\$938,977	9	\$657	\$650	103%
Mar-24	11	5	9	1.6	\$780,211	\$725,000	\$808,888	10	\$677	\$687	103%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	9	0%	\$881,102	-3.05%	\$850,000	17.2%	\$809,888	0.124%	34	240%	103%
Mar-24	9	-47.1%	\$908,793	26.7%	\$725,000	-25.6%	\$808,888	-11%	10	-33.3%	103%
Mar-23	17	-5.56%	\$717,231	-19.2%	\$975,000	5.69%	\$909,235	-6.5%	15	114%	101%

	Sales Activity and Price Trends							
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold			
<500K	1	3	2	0	5			
\$500-599K	4	3	3	3	7			
\$600-699K	4	2	2	3	7			
\$700-799K	2	5	9	8	5			
\$800-899K	2	0	5	8	5			
\$900-999K	6	3	6	3	2			
\$1-1.299M	4	5	6	5	3			
\$1.3-1.699M	0	0	0	6	0			
\$1.7-1.999M	0	0	0	0	0			
\$2-2.999M	0	0	0	0	0			
>3M	0	0	0	0	0			
Total	23	21	33	36	34			

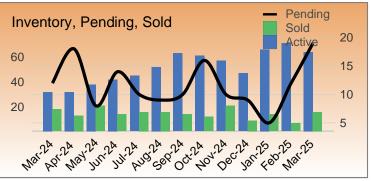
Presented by:	

Includes Pleasanton and Sunol

- Inventory: 64 units were listed for sale as of the last day of March - approximately 5.2 months of inventory.
- Sales Activity: 16 units were sold during March,
- Median Sales Price: \$506,500 during March
- Average price per sq.ft. in March was \$468
- Average Days-on-Market (DOM) is approximately 45 days
- Sold over Asking: On average, buyers paid 101% of list price in March







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Mar-25	64	19	16	5.2	\$539,593	\$506,500	\$543,236	45	\$416	\$468	101%	
Feb-25	71	12	7	7.4	\$540,500	\$438,000	\$570,714	84	\$422	\$450	101%	
Jan-25	66	5	14	4.6	\$574,356	\$472,000	\$594,571	60	\$435	\$433	101%	
Dec-24	47	9	9	3.4	\$562,988	\$540,000	\$556,888	37	\$420	\$450	98%	
Nov-24	57	10	21	3.7	\$565,280	\$531,000	\$556,833	51	\$436	\$441	98%	
Oct-24	61	16	12	4.5	\$568,405	\$553,961	\$567,160	32	\$438	\$463	100%	
Sep-24	63	10	14	4.2	\$618,314	\$576,750	\$621,502	27	\$439	\$534	101%	
Aug-24	52	9	16	3.6	\$549,249	\$507,888	\$551,110	50	\$433	\$496	100%	
Jul-24	45	10	16	2.8	\$649,549	\$563,000	\$653,031	33	\$422	\$544	101%	
Jun-24	42	14	14	2.7	\$585,921	\$575,000	\$583,357	28	\$456	\$473	100%	
May-24	38	8	21	2.3	\$696,330	\$675,000	\$702,214	33	\$475	\$498	101%	
Apr-24	32	18	13	2.3	\$545,115	\$550,000	\$551,111	28	\$459	\$524	101%	
Mar-24	32	12	18	2.0	\$558,718	\$480,000	\$561,499	36	\$454	\$447	101%	

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Mar-25	16	-11.1%	\$524,513	-15.5%	\$506,500	5.52%	\$543,236	-3.25%	45	25%	101%	
Mar-24	18	0%	\$620,375	18.1%	\$480,000	-7.11%	\$561,499	7.24%	36	44%	101%	
Mar-23	18	-47.1%	\$525,267	-17.4%	\$516,750	-11.3%	\$523,577	-10.4%	25	4.17%	99%	

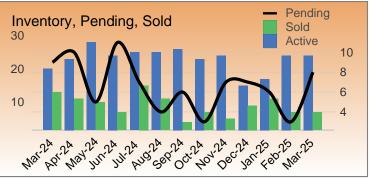
	Sales A	ctivity an	d Price 7	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	22	23	17	19	27
\$500-599K	5	6	10	18	15
\$600-699K	3	8	6	16	12
\$700-799K	3	6	6	8	8
\$800-899K	0	3	0	9	3
\$900-999K	1	0	0	2	1
\$1-1.299M	1	2	0	0	3
\$1.3-1.699M	2	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	37	48	39	72	69

Presented by:		

- Inventory: 24 units were listed for sale as of the last day of March approximately 2.9 months of inventory.
- Sales Activity: 7 units were sold during March,
- Median Sales Price: \$715,000 during March
- Average price per sq.ft. in March was \$468
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 102% of list price in March







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Mar-25	24	8	7	2.9	\$650,999	\$715,000	\$662,857	31	\$460	\$468	102%	
Feb-25	24	3	7	2.7	\$575,428	\$510,000	\$584,682	37	\$456	\$503	102%	
Jan-25	17	6	11	2.0	\$557,844	\$515,000	\$552,545	74	\$456	\$509	99%	
Dec-24	15	7	9	2.3	\$580,550	\$550,000	\$582,833	30	\$458	\$463	101%	
Nov-24	24	7	5	4.5	\$469,177	\$475,000	\$455,400	50	\$481	\$485	97%	
Oct-24	23	3	7	3.3	\$563,255	\$535,000	\$564,642	53	\$499	\$477	100%	
Sep-24	26	6	4	2.7	\$609,987	\$645,000	\$638,775	10	\$476	\$505	105%	
Aug-24	25	4	11	2.4	\$600,763	\$585,000	\$600,272	32	\$475	\$502	100%	
Jul-24	25	7	15	2.3	\$565,514	\$575,000	\$562,660	34	\$488	\$456	100%	
Jun-24	24	11	7	2.7	\$548,010	\$465,000	\$553,285	32	\$479	\$511	101%	
May-24	28	5	10	2.6	\$598,488	\$580,000	\$609,400	38	\$462	\$482	102%	
Apr-24	23	10	11	2.4	\$537,348	\$550,000	\$533,890	53	\$485	\$447	99%	
Mar-24	20	9	13	2.5	\$600,384	\$610,000	\$606,307	24	\$448	\$492	101%	

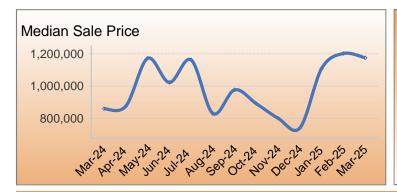
	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Mar-25	7	-46.2%	\$556,938	1.26%	\$715,000	17.2%	\$662,857	9.33%	31	29.2%	102%	
Mar-24	13	62.5%	\$550,018	-16.4%	\$610,000	13.2%	\$606,307	11.9%	24	60%	101%	
Mar-23	8	-60%	\$658,296	15.6%	\$539,004	-3.75%	\$541,976	-14.2%	15	50%	101%	

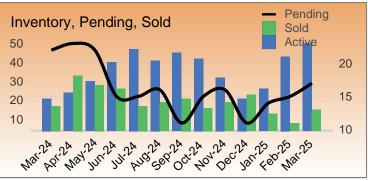
	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	10	9	4	9	18
\$500-599K	4	6	9	17	10
\$600-699K	3	7	3	4	2
\$700-799K	4	4	3	2	2
\$800-899K	2	0	1	5	2
\$900-999K	1	0	0	4	0
\$1-1.299M	1	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	25	26	20	41	34

Presented by:		

- Inventory: 50 units were listed for sale as of the last day of March - approximately 4.3 months of inventory.
- Sales Activity: 15 units were sold during March,
- Median Sales Price: \$1,175,000 during March
- Average price per sq.ft. in March was \$653
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 100% of list price in March







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Mar-25	50	17	15	4.3	\$1,044,461	\$1,175,000	\$1,041,360	19	\$656	\$653	100%	
Feb-25	43	15	8	3.0	\$1,070,624	\$1,202,500	\$1,080,375	22	\$661	\$588	101%	
Jan-25	26	14	13	1.5	\$1,011,760	\$1,110,000	\$993,236	27	\$659	\$672	98%	
Dec-24	21	11	23	1.1	\$850,997	\$740,000	\$836,546	32	\$695	\$647	98%	
Nov-24	32	16	19	1.8	\$892,894	\$800,000	\$896,000	36	\$677	\$648	100%	
Oct-24	42	15	16	2.4	\$978,310	\$890,000	\$974,227	27	\$665	\$645	100%	
Sep-24	45	11	21	2.4	\$1,015,489	\$976,656	\$995,939	27	\$666	\$653	98%	
Aug-24	41	16	19	2.0	\$918,795	\$830,000	\$913,123	23	\$663	\$670	100%	
Jul-24	47	15	17	2.0	\$1,077,863	\$1,163,000	\$1,086,264	23	\$662	\$661	101%	
Jun-24	40	15	26	1.5	\$966,517	\$1,022,500	\$978,749	16	\$668	\$658	101%	
May-24	30	22	28	1.2	\$1,045,866	\$1,172,500	\$1,057,770	17	\$665	\$671	101%	
Apr-24	24	23	33	1.2	\$942,803	\$875,000	\$960,136	24	\$673	\$690	102%	
Mar-24	21	22	17	1.5	\$1,020,147	\$860,000	\$1,042,329	19	\$665	\$691	102%	

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Mar-25	15	-11.8%	\$955,208	2.54%	\$1,175,000	36.6%	\$1,041,360	-0.093%	19	0%	100%	
Mar-24	17	0%	\$931,522	-2.55%	\$860,000	-7.53%	\$1,042,329	28.4%	19	-20.8%	102%	
Mar-23	17	-22.7%	\$955,849	5.06%	\$930,000	-7.78%	\$811,594	-22.9%	24	300%	100%	

	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	2	0	4	5	17
\$500-599K	1	4	6	5	14
\$600-699K	4	9	3	6	15
\$700-799K	3	9	3	7	4
\$800-899K	2	3	2	7	3
\$900-999K	1	4	2	1	10
\$1-1.299M	16	9	9	6	17
\$1.3-1.699M	7	9	1	17	1
\$1.7-1.999M	0	2	0	1	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	36	49	30	55	81

Presented by:			

- Inventory: 2 units were listed for sale as of the last day of March approximately 2.0 months of inventory.
- Sales Activity: 2 units were sold during March,
- Median Sales Price: \$355,000 during March
- Average price per sq.ft. in March was \$371
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 100% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	2	1	2	2.0	\$355,000	\$355,000	\$355,000	19	\$314	\$371	100%
Feb-25	3	1	1	2.3	\$498,000	\$540,000	\$540,000	64	\$358	\$371	108%
Dec-24	1	0	3	0.6	\$379,000	\$389,000	\$375,333	119	\$342	\$319	99%
Oct-24	5	1	2	3.0	\$449,925	\$446,425	\$446,425	20	\$350	\$398	99%
Sep-24	6	1	1	6.0	\$425,000	\$425,000	\$425,000	16	\$358	\$393	100%
Aug-24	7	1	2	10.5	\$472,499	\$462,500	\$462,500	13	\$345	\$348	98%
May-24	3	0	1	1.8	\$629,000	\$620,240	\$620,240	28	\$358	\$313	99%
Apr-24	0	1	3	0.0	\$469,666	\$400,000	\$473,333	27	-	\$360	101%
Mar-24	1	3	1	3.0	\$455,000	\$452,000	\$452,000	83	\$318	\$355	99%

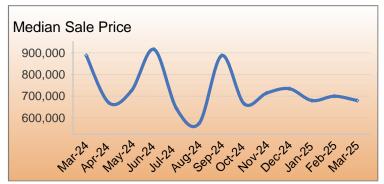
					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	2	100%	\$499,900	-10.6%	\$355,000	-21.5%	\$355,000	-21.5%	19	-77.1%	100%
Mar-24	1	-80%	\$559,333	46.2%	\$452,000	10.2%	\$452,000	10.8%	83	84.4%	99%
Mar-23	5	-	\$382,475	-	\$410,000	-	\$408,000	-	45	-	100%

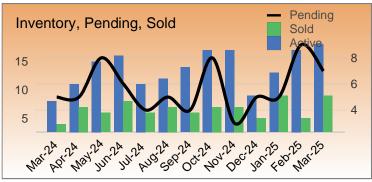
	Sales A	ctivity an	d Price 1	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	2	1	6	6	5
\$500-599K	1	0	1	1	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	3	1	7	7	5

Presented by:		

- Inventory: 18 units were listed for sale as of the last day of March - approximately 2.5 months of inventory.
- Sales Activity: 9 units were sold during March,
- Median Sales Price: \$680,000 during March
- Average price per sq.ft. in March was \$678
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 104% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	18	7	9	2.5	\$706,877	\$680,000	\$738,211	30	\$623	\$678	104%
Feb-25	17	9	5	2.7	\$774,200	\$700,000	\$794,800	13	\$613	\$666	103%
Jan-25	13	5	9	2.1	\$728,397	\$680,000	\$726,166	34	\$649	\$658	100%
Dec-24	9	5	5	1.7	\$714,177	\$735,000	\$717,200	37	\$638	\$622	100%
Nov-24	17	3	7	2.6	\$701,828	\$715,000	\$704,525	44	\$651	\$640	100%
Oct-24	17	8	7	2.7	\$669,541	\$665,000	\$653,714	15	\$645	\$643	98%
Sep-24	14	4	6	2.4	\$860,148	\$887,500	\$863,148	23	\$637	\$651	100%
Aug-24	12	5	7	1.7	\$640,964	\$575,000	\$643,414	54	\$638	\$613	100%
Jul-24	11	4	6	2.0	\$629,331	\$642,500	\$644,833	23	\$660	\$680	103%
Jun-24	16	6	8	2.4	\$874,348	\$916,500	\$898,250	16	\$641	\$643	104%
May-24	15	8	6	2.6	\$727,131	\$725,023	\$764,507	11	\$650	\$632	105%
Apr-24	11	5	7	2.3	\$662,525	\$670,000	\$697,269	13	\$665	\$704	104%
Mar-24	8	5	4	2.4	\$766,250	\$887,500	\$783,750	14	\$648	\$648	102%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	9	125%	\$725,038	3.91%	\$680,000	-23.4%	\$738,211	-5.81%	30	114%	104%
Mar-24	4	0%	\$697,769	-13.7%	\$887,500	18.5%	\$783,750	-8.55%	14	-75.4%	102%
Mar-23	4	-82.6%	\$808,142	3.44%	\$749,000	20.4%	\$857,000	28.1%	57	280%	102%

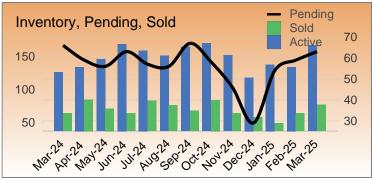
	Sales A	ctivity an	d Price T	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	4	1	3	3	8
\$500-599K	4	4	3	10	4
\$600-699K	4	0	3	14	7
\$700-799K	2	0	3	5	3
\$800-899K	4	3	0	5	7
\$900-999K	0	2	0	5	4
\$1-1.299M	5	0	1	1	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	23	10	13	43	34

Presented by:		

- Inventory: 167 units were listed for sale as of the last day of March - approximately 2.7 months of inventory.
- Sales Activity: 77 units were sold during March,
- Median Sales Price: \$674,900 during March
- Average price per sq.ft. in March was \$553
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 100% of list price in March







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-25	167	63	77	2.7	\$712,357	\$674,900	\$720,197	34	\$517	\$553	100%
Feb-25	134	59	64	2.4	\$649,071	\$607,500	\$649,863	35	\$513	\$511	100%
Jan-25	138	54	49	2.5	\$854,405	\$735,000	\$874,636	34	\$509	\$580	101%
Dec-24	118	29	58	1.7	\$661,881	\$612,500	\$654,861	40	\$513	\$508	98%
Nov-24	152	46	64	2.1	\$710,753	\$645,000	\$709,083	36	\$530	\$539	100%
Oct-24	170	58	84	2.3	\$683,485	\$564,000	\$689,331	30	\$531	\$542	100%
Sep-24	165	67	68	2.2	\$691,242	\$650,000	\$694,394	34	\$523	\$550	100%
Aug-24	151	56	76	2.0	\$661,442	\$618,000	\$666,396	39	\$507	\$549	100%
Jul-24	159	57	83	2.2	\$665,718	\$588,000	\$666,509	36	\$517	\$533	99%
Jun-24	169	63	64	2.3	\$686,462	\$602,000	\$689,531	34	\$524	\$554	100%
May-24	146	56	71	2.0	\$742,992	\$665,000	\$761,247	27	\$507	\$574	101%
Apr-24	134	59	85	2.1	\$691,938	\$595,000	\$703,836	27	\$518	\$548	101%
Mar-24	126	66	64	2.7	\$759,964	\$746,900	\$772,006	24	\$526	\$548	100%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-25	77	20.3%	\$656,313	-6.76%	\$674,900	-9.64%	\$720,197	-6.71%	34	41.7%	100%
Mar-24	64	-19%	\$703,863	10.9%	\$746,900	23%	\$772,006	17.9%	24	20%	100%
Mar-23	79	-28.8%	\$634,861	-14.1%	\$607,000	-5.01%	\$654,607	-5.09%	20	122%	102%

	Sales A	ctivity an	d Price 7	rends	
Price Range	2025 YTD units sold	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold
<500K	64	46	57	89	121
\$500-599K	18	18	23	44	42
\$600-699K	18	14	23	37	31
\$700-799K	27	17	18	23	24
\$800-899K	15	15	16	25	19
\$900-999K	13	11	9	13	8
\$1-1.299M	22	11	11	28	6
\$1.3-1.699M	5	8	5	12	4
\$1.7-1.999M	4	5	2	1	0
\$2-2.999M	4	0	0	0	1
>3M	0	0	0	0	0
Total	190	145	164	272	256

Presented by:	

Includes Walnut Creek and Rossmoor