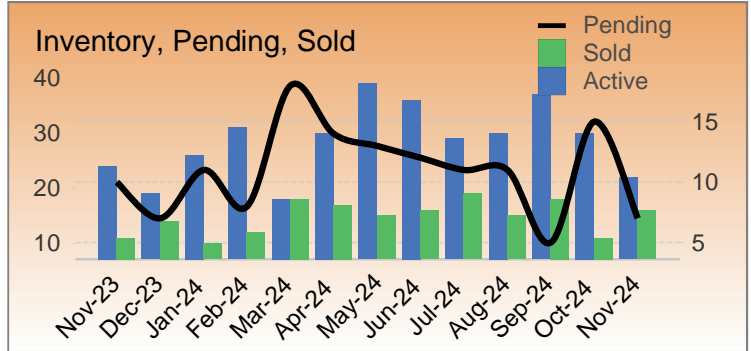


Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of November - approximately 1.5 months of inventory.
- Sales Activity: 16 units were sold during November,
- Median Sales Price: \$901,982 during November
- Average price per sq.ft. in November was \$615
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 102% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	22	7	16	1.5	\$902,312	\$901,982	\$919,677	35	\$605	\$615	102%
Oct-24	30	15	11	2.0	\$820,818	\$906,000	\$841,545	37	\$596	\$656	103%
Sep-24	37	5	18	2.3	\$777,388	\$855,000	\$812,583	23	\$616	\$681	104%
Aug-24	30	11	15	1.9	\$845,053	\$850,000	\$879,225	38	\$620	\$627	104%
Jul-24	29	11	19	1.7	\$802,942	\$788,338	\$827,863	33	\$617	\$640	103%
Jun-24	36	12	16	2.3	\$818,937	\$882,500	\$855,156	24	\$621	\$667	104%
May-24	39	13	15	2.3	\$848,662	\$885,000	\$905,453	29	\$637	\$631	107%
Apr-24	30	14	17	1.9	\$862,282	\$929,416	\$898,041	45	\$644	\$669	104%
Mar-24	18	18	18	1.4	\$836,708	\$856,000	\$855,276	31	\$605	\$672	103%
Feb-24	31	8	12	2.6	\$835,647	\$851,326	\$846,584	43	\$626	\$640	106%
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$667	\$615	99%
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$668	\$602	105%
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$698	\$620	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	16	45.5%	\$1,072,773	7.25%	\$901,982	6.12%	\$919,677	18.9%	35	2.94%	102%
Nov-23	11	-15.4%	\$1,000,270	14.9%	\$850,000	4.92%	\$773,181	-6.31%	34	6.25%	103%
Nov-22	13	-45.8%	\$870,257	4.37%	\$810,119	-6.3%	\$825,212	-4.86%	32	60%	102%

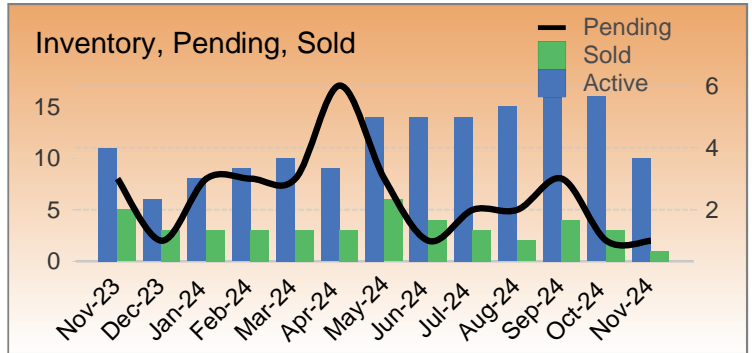
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	17	15	12	19	27
\$500-599K	10	12	16	9	15
\$600-699K	13	16	26	26	20
\$700-799K	23	24	9	10	40
\$800-899K	24	22	19	35	41
\$900-999K	31	29	28	21	6
\$1-1.299M	40	25	49	33	25
\$1.3-1.699M	9	3	14	5	2
\$1.7-1.999M	0	0	0	1	2
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	167	146	174	159	178

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of November - approximately 3.8 months of inventory.
- Sales Activity: 1 units were sold during November,
- Median Sales Price: \$483,000 during November
- Average price per sq.ft. in November was \$464
- Average Days-on-Market (DOM) is approximately 65 days
- Sold over Asking: On average, buyers paid 97% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	10	1	1	3.8	\$499,000	\$483,000	\$483,000	65	\$520	\$464	97%
Oct-24	16	1	3	5.3	\$638,000	\$680,000	\$623,333	48	\$526	\$569	98%
Sep-24	17	3	4	5.7	\$559,250	\$552,000	\$557,750	14	\$526	\$476	100%
Aug-24	15	2	2	5.0	\$539,000	\$527,625	\$527,625	52	\$501	\$519	98%
Jul-24	14	2	3	3.2	\$704,333	\$720,000	\$713,000	25	\$525	\$613	102%
Jun-24	14	1	4	3.5	\$637,000	\$559,000	\$729,750	18	\$519	\$615	109%
May-24	14	3	6	3.5	\$590,333	\$630,000	\$584,166	48	\$522	\$565	99%
Apr-24	9	6	3	3.0	\$636,000	\$629,000	\$623,933	32	\$523	\$563	98%
Mar-24	10	3	3	3.3	\$417,333	\$395,000	\$431,666	9	\$516	\$496	103%
Feb-24	9	3	3	3.0	\$469,000	\$405,000	\$462,333	69	\$529	\$523	98%
Jan-24	8	3	3	2.2	\$456,000	\$500,000	\$474,833	118	\$530	\$521	104%
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$501	\$635	99%
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$517	\$505	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	1	-80%	\$534,000	-7.72%	\$483,000	-7.12%	\$483,000	-12.5%	65	195%	97%
Nov-23	5	150%	\$578,666	-13.4%	\$520,000	-4.59%	\$551,800	1.25%	22	-75.8%	99%
Nov-22	2	-50%	\$668,000	-1.79%	\$545,000	-14%	\$545,000	-11.7%	91	469%	98%

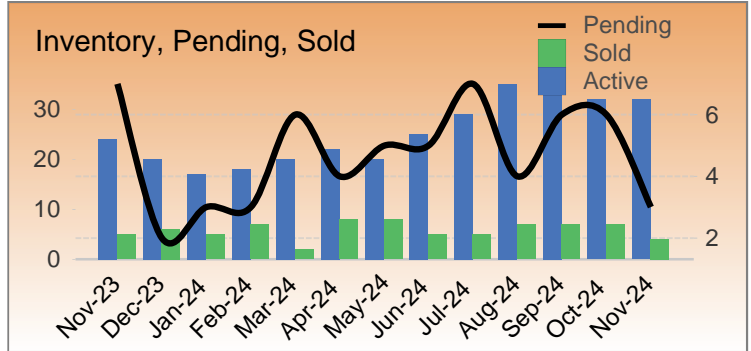
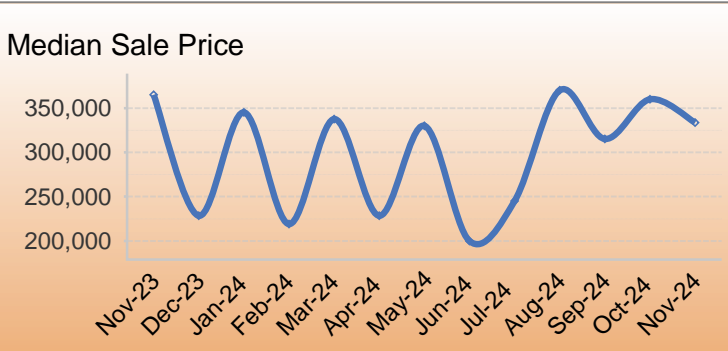
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	11	4	12	16	6
\$500-599K	12	16	14	8	15
\$600-699K	9	10	10	14	9
\$700-799K	1	3	1	2	2
\$800-899K	0	4	0	3	1
\$900-999K	1	0	0	3	1
\$1-1.299M	0	2	1	1	1
\$1.3-1.699M	1	1	5	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	35	40	43	47	35

Presented by:

Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of November - approximately 5.5 months of inventory.
- Sales Activity: 4 units were sold during November,
- Median Sales Price: \$333,500 during November
- Average price per sq.ft. in November was \$284
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 95% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	32	3	4	5.5	\$321,950	\$333,500	\$311,750	42	\$292	\$284	95%
Oct-24	32	6	7	4.6	\$334,270	\$360,000	\$334,857	59	\$287	\$311	100%
Sep-24	33	6	7	5.2	\$338,557	\$315,000	\$328,357	61	\$295	\$308	96%
Aug-24	35	4	7	6.2	\$355,985	\$370,000	\$355,285	48	\$293	\$331	100%
Jul-24	29	7	5	4.8	\$258,759	\$245,000	\$254,080	39	\$290	\$284	98%
Jun-24	25	5	5	3.6	\$220,990	\$200,000	\$220,761	34	\$301	\$267	100%
May-24	20	5	8	3.3	\$313,806	\$330,000	\$314,000	58	\$306	\$324	100%
Apr-24	22	4	8	4.1	\$260,487	\$228,500	\$259,875	58	\$308	\$280	100%
Mar-24	20	6	2	4.5	\$332,500	\$337,500	\$337,500	27	\$297	\$413	102%
Feb-24	18	3	7	3.0	\$256,842	\$219,000	\$256,999	62	\$307	\$279	99%
Jan-24	17	3	5	3.4	\$356,080	\$345,000	\$359,000	47	\$303	\$376	100%
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$294	\$286	97%
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$306	\$304	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	4	-20%	\$342,714	6.49%	\$333,500	-8.63%	\$311,750	-7.11%	42	100%	95%
Nov-23	5	0%	\$321,842	9.14%	\$365,000	23.7%	\$335,600	8.18%	21	-40%	100%
Nov-22	5	25%	\$294,877	-8.74%	\$295,000	-16.3%	\$310,225	-14.4%	35	169%	97%

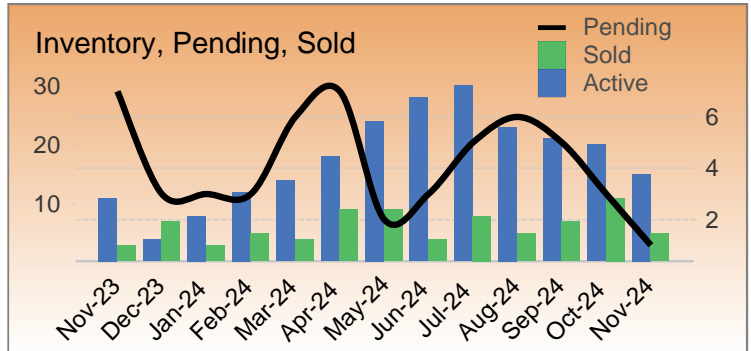
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	61	72	69	73	90
\$500-599K	4	5	7	3	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	65	77	76	76	90

Presented by:

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of November - approximately 2.0 months of inventory.
- Sales Activity: 5 units were sold during November,
- Median Sales Price: \$846,000 during November
- Average price per sq.ft. in November was \$846
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 110% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	15	1	5	2.0	\$763,400	\$846,000	\$850,400	15	\$826	\$846	110%
Oct-24	20	3	11	2.6	\$804,081	\$795,000	\$872,636	34	\$813	\$793	109%
Sep-24	21	5	7	3.2	\$709,982	\$750,000	\$734,332	39	\$745	\$920	104%
Aug-24	23	6	5	4.1	\$741,600	\$835,000	\$796,000	30	\$769	\$687	111%
Jul-24	30	5	8	4.4	\$890,125	\$972,500	\$924,625	34	\$836	\$620	104%
Jun-24	28	3	4	3.8	\$668,750	\$627,500	\$653,250	78	\$758	\$752	98%
May-24	24	2	9	3.3	\$724,765	\$730,000	\$765,765	35	\$824	\$799	104%
Apr-24	18	7	9	3.0	\$674,666	\$678,000	\$721,288	15	\$836	\$824	107%
Mar-24	14	6	4	3.5	\$663,000	\$720,250	\$719,019	19	\$746	\$917	108%
Feb-24	12	3	5	2.4	\$720,500	\$670,000	\$715,600	25	\$731	\$845	99%
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$773	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	5	66.7%	\$673,000	-28.3%	\$846,000	-34%	\$850,400	-22%	15	-6.25%	110%
Nov-23	3	-57.1%	\$939,000	6.29%	\$1,281,700	38.6%	\$1,090,566	23.2%	16	-51.5%	121%
Nov-22	7	-58.8%	\$883,400	37.4%	\$925,000	16.4%	\$885,469	9.69%	33	-2.94%	102%

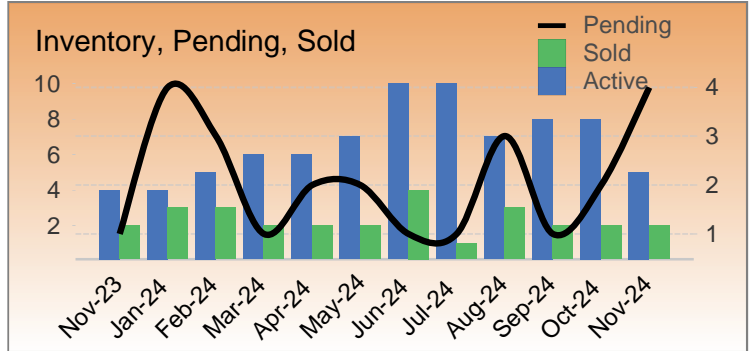
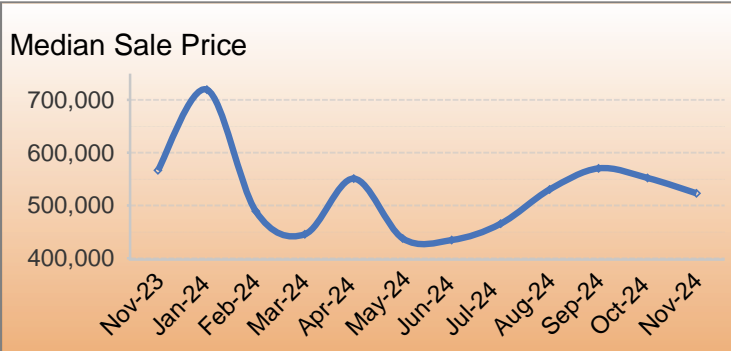
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	9	9	4	10
\$500-599K	9	6	8	13	4
\$600-699K	13	10	8	20	17
\$700-799K	12	19	9	22	10
\$800-899K	12	7	18	25	11
\$900-999K	6	15	15	9	10
\$1-1.299M	7	12	17	19	7
\$1.3-1.699M	5	5	16	4	4
\$1.7-1.999M	0	1	1	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	70	85	101	116	73

Presented by:

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of November - approximately 2.5 months of inventory.
- Sales Activity: 2 units were sold during November,
- Median Sales Price: \$522,950 during November
- Average price per sq.ft. in November was \$435
- Average Days-on-Market (DOM) is approximately 5 days
- Sold over Asking: On average, buyers paid 100% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	5	4	2	2.5	\$520,450	\$522,950	\$522,950	5	\$406	\$435	100%
Oct-24	8	2	2	3.4	\$549,900	\$552,000	\$552,000	45	\$408	\$388	100%
Sep-24	8	1	2	4.0	\$564,500	\$570,000	\$570,000	4	\$438	\$389	101%
Aug-24	7	3	3	2.6	\$607,962	\$530,000	\$583,333	71	\$427	\$343	96%
Jul-24	10	1	1	4.3	\$465,300	\$465,500	\$465,500	15	\$408	\$313	100%
Jun-24	10	1	4	3.8	\$425,500	\$434,500	\$426,750	19	\$405	\$372	100%
May-24	7	2	2	3.5	\$432,475	\$437,475	\$437,475	30	\$385	\$356	101%
Apr-24	6	2	2	2.6	\$563,648	\$550,649	\$550,648	26	\$387	\$359	97%
Mar-24	6	1	2	2.3	\$459,444	\$445,000	\$445,000	25	\$412	\$360	97%
Feb-24	5	3	3	2.5	\$582,349	\$489,000	\$572,666	108	\$398	\$421	98%
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$381	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$381	\$360	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	2	0%	\$522,000	-	\$522,950	-7.66%	\$522,950	-7.66%	5	-84.4%	100%
Nov-23	2	0%	-	-	\$566,350	36.5%	\$566,349	36.5%	32	28%	100%
Nov-22	2	-60%	\$549,000	14.9%	\$415,000	-26.5%	\$415,000	-23.9%	25	31.6%	97%

Sales Activity and Price Trends

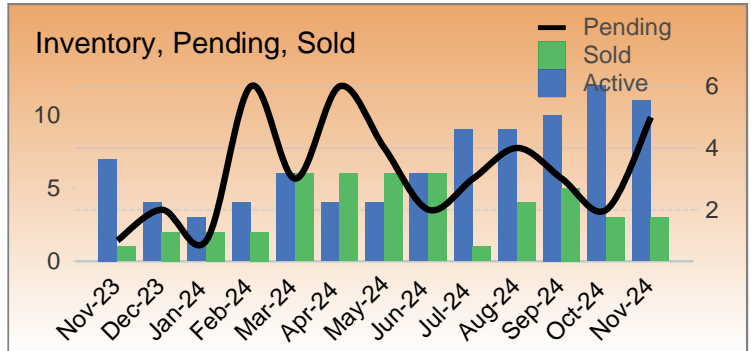
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	13	19	11	29	39
\$500-599K	7	11	15	13	0
\$600-699K	1	0	1	0	0
\$700-799K	4	3	0	0	0
\$800-899K	1	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	26	33	27	42	39

Presented by:

Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley
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Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of November - approximately 3.3 months of inventory.
- Sales Activity: 3 units were sold during November,
- Median Sales Price: \$1,300,000 during November
- Average price per sq.ft. in November was \$645
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 103% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	11	5	3	3.3	\$1,137,999	\$1,300,000	\$1,171,000	28	\$581	\$645	103%
Oct-24	12	2	3	3.0	\$1,064,983	\$1,035,000	\$1,053,333	9	\$559	\$583	98%
Sep-24	10	3	5	3.0	\$836,200	\$935,000	\$824,800	72	\$575	\$553	99%
Aug-24	9	4	4	2.7	\$619,237	\$622,500	\$621,250	19	\$579	\$501	101%
Jul-24	9	3	1	2.1	\$548,000	\$538,000	\$538,000	52	\$568	\$428	98%
Jun-24	6	2	6	1.0	\$745,150	\$649,450	\$778,983	20	\$540	\$610	103%
May-24	4	4	6	0.7	\$1,136,981	\$1,202,500	\$1,230,466	6	\$542	\$663	108%
Apr-24	4	6	6	0.9	\$697,500	\$727,500	\$731,666	17	\$493	\$566	105%
Mar-24	6	3	6	1.8	\$856,658	\$887,500	\$920,000	10	\$511	\$630	108%
Feb-24	4	6	2	2.0	\$847,499	\$857,500	\$857,500	13	\$590	\$680	101%
Jan-24	3	1	2	1.8	\$743,750	\$752,475	\$752,475	22	\$531	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	3	200%	\$826,529	6.87%	\$1,300,000	0%	\$1,171,000	-9.92%	28	250%	103%
Nov-23	1	-66.7%	\$773,416	46.2%	\$1,300,000	63.3%	\$1,300,000	74.8%	8	-57.9%	101%
Nov-22	3	-50%	\$529,000	-36.4%	\$796,000	-6.79%	\$743,666	-8.99%	19	-44.1%	93%

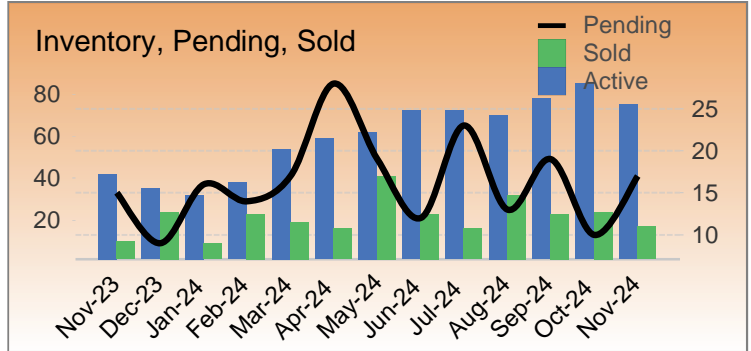
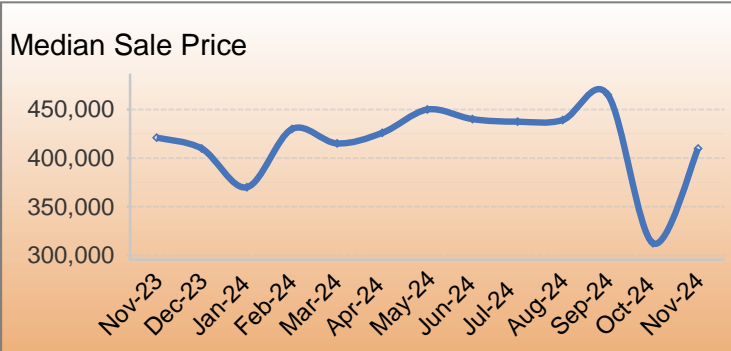
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	1	2	4	9
\$500-599K	6	5	9	10	15
\$600-699K	6	6	11	12	21
\$700-799K	9	4	10	11	12
\$800-899K	3	5	11	12	13
\$900-999K	6	2	9	8	4
\$1-1.299M	6	7	12	6	3
\$1.3-1.699M	7	5	7	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	44	35	71	63	77

Presented by:

Market Activity Summary:

- Inventory: 75 units were listed for sale as of the last day of November - approximately 3.5 months of inventory.
- Sales Activity: 17 units were sold during November,
- Median Sales Price: \$410,000 during November
- Average price per sq.ft. in November was \$406
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 97% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	75	17	17	3.5	\$502,802	\$410,000	\$490,314	31	\$417	\$406	97%
Oct-24	85	10	24	3.3	\$393,055	\$312,500	\$387,953	43	\$416	\$395	99%
Sep-24	78	19	23	3.3	\$510,196	\$465,000	\$506,659	31	\$413	\$416	99%
Aug-24	70	13	32	3.0	\$446,578	\$439,000	\$445,359	44	\$412	\$398	100%
Jul-24	72	23	16	2.7	\$476,737	\$437,500	\$479,406	35	\$417	\$434	100%
Jun-24	72	12	23	2.7	\$509,932	\$440,000	\$514,201	35	\$414	\$450	101%
May-24	62	19	41	2.5	\$479,675	\$450,000	\$478,974	26	\$424	\$430	99%
Apr-24	59	28	16	3.1	\$469,874	\$426,000	\$475,175	29	\$431	\$438	101%
Mar-24	54	17	19	3.2	\$418,462	\$415,000	\$420,842	30	\$432	\$435	101%
Feb-24	38	14	23	2.1	\$463,406	\$430,000	\$464,052	23	\$431	\$445	100%
Jan-24	32	16	9	2.3	\$414,533	\$370,000	\$409,655	24	\$424	\$426	99%
Dec-23	35	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$423	\$456	100%
Nov-23	42	15	10	2.4	\$485,787	\$421,000	\$500,253	22	\$421	\$452	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	17	70%	\$457,295	2.06%	\$410,000	-2.61%	\$490,314	-1.99%	31	40.9%	97%
Nov-23	10	-33.3%	\$448,045	-4.3%	\$421,000	5.25%	\$500,253	29.3%	22	-31.3%	102%
Nov-22	15	-59.5%	\$468,200	18.5%	\$400,000	-1.96%	\$386,820	-12.1%	32	191%	98%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	171	170	264	326	271
\$500-599K	25	29	39	43	20
\$600-699K	14	20	20	42	12
\$700-799K	19	12	21	27	2
\$800-899K	13	7	10	5	0
\$900-999K	1	1	1	1	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	243	239	355	444	305

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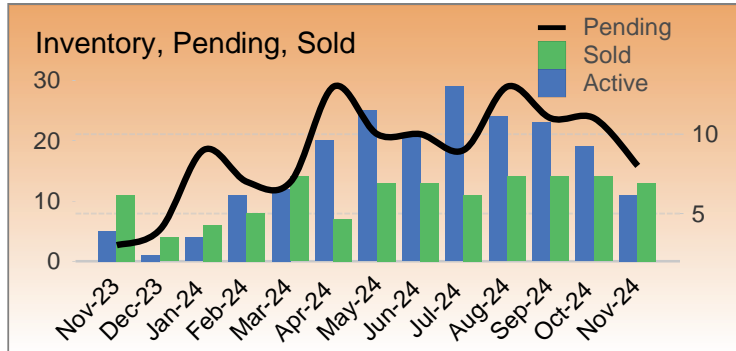
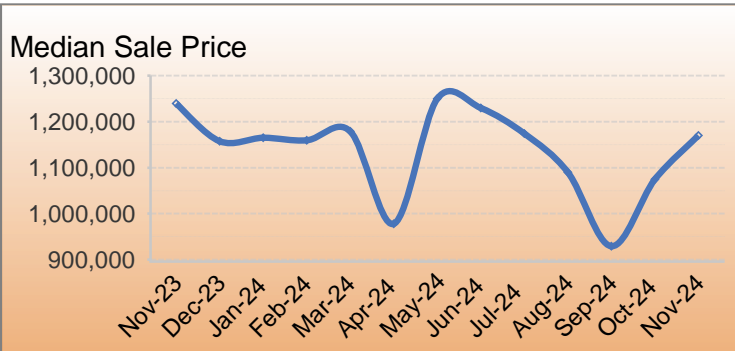
Includes Concord and Clayton

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Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of November - approximately 0.8 months of inventory.
- Sales Activity: 13 units were sold during November,
- Median Sales Price: \$1,170,000 during November
- Average price per sq.ft. in November was \$698
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 99% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	11	8	13	0.8	\$1,080,513	\$1,170,000	\$1,066,765	25	\$684	\$698	99%
Oct-24	19	11	14	1.4	\$1,020,483	\$1,075,000	\$1,015,515	43	\$732	\$666	100%
Sep-24	23	11	14	1.8	\$1,013,104	\$929,500	\$1,004,064	30	\$708	\$677	99%
Aug-24	24	13	14	1.9	\$1,072,142	\$1,090,000	\$1,062,699	24	\$714	\$747	99%
Jul-24	29	9	11	2.4	\$1,155,227	\$1,174,000	\$1,147,181	29	\$692	\$664	99%
Jun-24	21	10	13	1.9	\$1,243,688	\$1,230,000	\$1,244,961	24	\$677	\$776	100%
May-24	25	10	13	2.2	\$1,151,453	\$1,250,000	\$1,170,807	13	\$688	\$768	102%
Apr-24	20	13	7	2.1	\$1,001,714	\$978,000	\$1,036,857	9	\$721	\$774	104%
Mar-24	12	7	14	1.3	\$1,049,846	\$1,178,975	\$1,068,210	12	\$766	\$763	102%
Feb-24	11	7	8	2.0	\$1,058,975	\$1,160,000	\$1,095,250	5	\$750	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$660	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	13	18.2%	\$1,010,763	-13.7%	\$1,170,000	-5.65%	\$1,066,765	-16.3%	25	78.6%	99%
Nov-23	11	83.3%	\$1,170,971	15.5%	\$1,240,000	12.1%	\$1,274,800	15.4%	14	-72%	100%
Nov-22	6	-71.4%	\$1,013,879	10.7%	\$1,106,500	32.9%	\$1,104,316	20%	50	456%	99%

Sales Activity and Price Trends

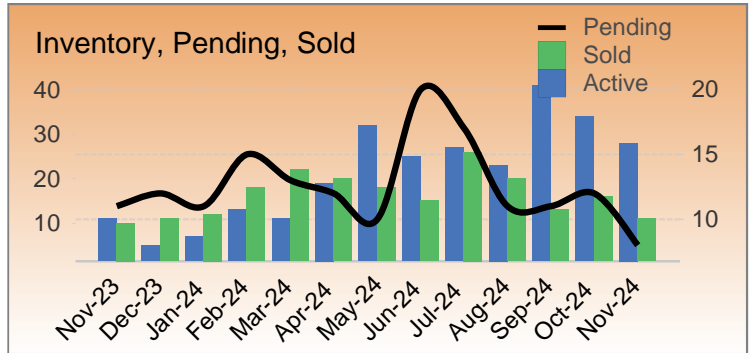
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	1
\$500-599K	2	2	3	9	23
\$600-699K	8	4	9	21	26
\$700-799K	11	12	9	20	32
\$800-899K	11	8	15	39	49
\$900-999K	14	21	11	28	33
\$1-1.299M	48	56	54	70	9
\$1.3-1.699M	32	18	29	8	2
\$1.7-1.999M	1	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	127	124	130	195	175

Presented by:

Includes Danville, Diablo, and Alamo
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Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of November - approximately 2.3 months of inventory.
- Sales Activity: 11 units were sold during November,
- Median Sales Price: \$1,050,000 during November
- Average price per sq.ft. in November was \$582
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 101% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	28	8	11	2.3	\$1,059,617	\$1,050,000	\$1,065,262	35	\$610	\$582	101%
Oct-24	34	12	16	2.3	\$987,598	\$966,000	\$979,302	23	\$610	\$604	99%
Sep-24	41	11	13	2.2	\$982,121	\$920,000	\$985,092	23	\$603	\$623	100%
Aug-24	23	11	20	1.2	\$944,706	\$1,014,000	\$940,420	25	\$607	\$643	100%
Jul-24	27	17	26	1.4	\$915,531	\$902,500	\$920,807	20	\$620	\$649	100%
Jun-24	25	20	15	1.5	\$872,871	\$860,000	\$901,266	13	\$636	\$646	103%
May-24	32	10	18	1.7	\$1,000,604	\$1,060,000	\$1,042,666	9	\$642	\$640	104%
Apr-24	19	12	20	1.0	\$955,609	\$1,049,000	\$993,639	12	\$665	\$641	104%
Mar-24	11	13	22	0.6	\$937,606	\$958,500	\$978,590	9	\$648	\$656	104%
Feb-24	13	15	18	1.0	\$903,602	\$896,500	\$924,206	9	\$663	\$622	102%
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$610	\$569	101%
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$644	\$591	100%
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$581	\$619	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	11	10%	\$1,039,705	3.83%	\$1,050,000	20.7%	\$1,065,262	23.8%	35	250%	101%
Nov-23	10	-28.6%	\$1,001,371	14.9%	\$870,000	23.1%	\$860,634	13.8%	10	-65.5%	101%
Nov-22	14	-58.8%	\$871,884	5.36%	\$707,000	-22.3%	\$756,251	-20.9%	29	142%	98%

Sales Activity and Price Trends

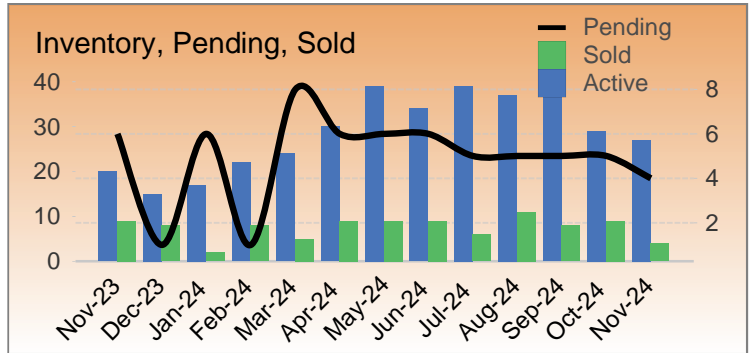
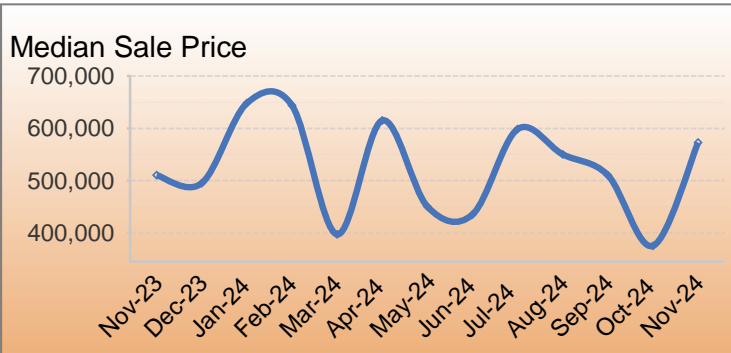
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	3	4	17	18
\$500-599K	7	7	9	20	41
\$600-699K	12	9	22	45	88
\$700-799K	23	34	35	90	40
\$800-899K	30	37	49	70	68
\$900-999K	28	32	41	56	27
\$1-1.299M	65	66	92	94	4
\$1.3-1.699M	19	10	38	16	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	191	198	290	408	286

Presented by:



Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of November - approximately 4.0 months of inventory.
- Sales Activity: 4 units were sold during November,
- Median Sales Price: \$572,500 during November
- Average price per sq.ft. in November was \$558
- Average Days-on-Market (DOM) is approximately 68 days
- Sold over Asking: On average, buyers paid 99% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	27	4	4	4.0	\$570,000	\$572,500	\$566,250	68	\$608	\$558	99%
Oct-24	29	5	9	3.1	\$409,183	\$375,000	\$403,188	40	\$594	\$605	98%
Sep-24	38	5	8	4.7	\$524,625	\$510,000	\$525,625	57	\$591	\$592	100%
Aug-24	37	5	11	4.4	\$527,718	\$550,000	\$530,900	32	\$600	\$574	100%
Jul-24	39	5	6	4.9	\$550,499	\$598,500	\$551,583	31	\$592	\$633	100%
Jun-24	34	6	9	3.9	\$505,888	\$435,000	\$506,222	45	\$600	\$540	100%
May-24	39	6	9	5.1	\$496,666	\$450,000	\$490,666	62	\$584	\$672	99%
Apr-24	30	6	9	4.1	\$608,555	\$615,000	\$624,111	40	\$597	\$614	102%
Mar-24	24	8	5	4.8	\$448,180	\$397,000	\$441,280	39	\$638	\$482	99%
Feb-24	22	1	8	3.7	\$656,375	\$644,000	\$665,000	20	\$633	\$591	101%
Jan-24	17	6	2	2.7	\$659,475	\$648,200	\$648,200	145	\$631	\$579	98%
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$592	\$555	96%
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	4	-55.6%	\$501,405	-34.9%	\$572,500	12.3%	\$566,250	10.8%	68	51.1%	99%
Nov-23	9	50%	\$769,666	8.33%	\$510,000	-0.293%	\$511,100	-4.26%	45	95.7%	98%
Nov-22	6	-64.7%	\$710,483	23.5%	\$511,500	-8.5%	\$533,833	-15.5%	23	-32.4%	100%

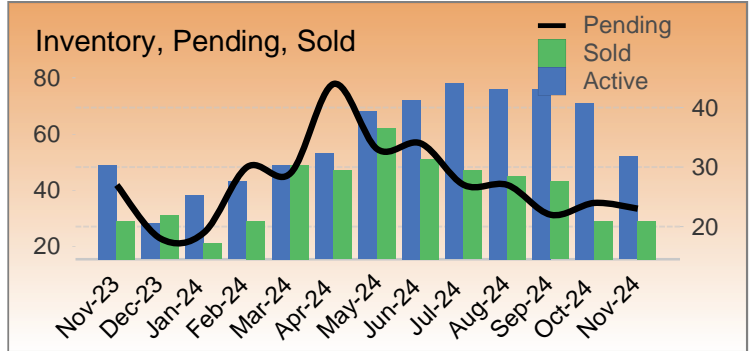
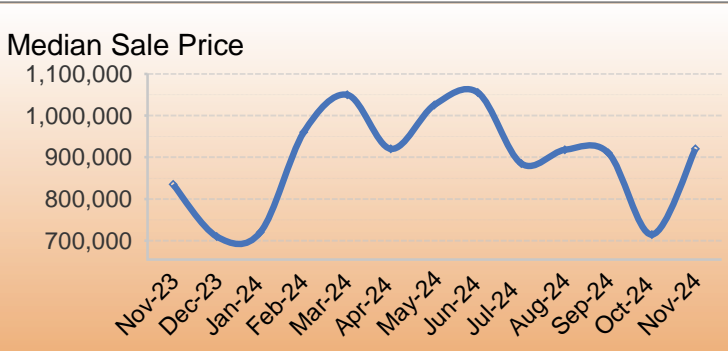
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	39	50	59	59	44
\$500-599K	14	16	17	39	14
\$600-699K	12	19	18	30	15
\$700-799K	7	15	12	17	9
\$800-899K	3	4	13	17	14
\$900-999K	4	4	5	4	2
\$1-1.299M	1	4	7	3	2
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	80	112	131	169	100

Presented by:

Market Activity Summary:

- Inventory: 52 units were listed for sale as of the last day of November - approximately 1.7 months of inventory.
- Sales Activity: 29 units were sold during November,
- Median Sales Price: \$920,000 during November
- Average price per sq.ft. in November was \$698
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 100% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	52	23	29	1.7	\$870,401	\$920,000	\$874,588	26	\$714	\$698	100%
Oct-24	71	24	29	1.9	\$798,010	\$715,000	\$822,587	20	\$704	\$698	103%
Sep-24	76	22	43	1.7	\$971,185	\$910,000	\$993,552	22	\$708	\$726	102%
Aug-24	76	27	45	1.7	\$979,153	\$918,000	\$980,749	20	\$710	\$713	100%
Jul-24	78	27	47	1.5	\$946,688	\$885,000	\$956,849	20	\$704	\$730	101%
Jun-24	72	34	51	1.4	\$1,026,168	\$1,055,000	\$1,054,800	20	\$723	\$712	102%
May-24	68	33	62	1.4	\$969,195	\$1,025,000	\$1,004,386	17	\$717	\$772	103%
Apr-24	53	44	47	1.4	\$931,091	\$920,000	\$973,249	15	\$683	\$745	104%
Mar-24	49	29	49	1.5	\$964,257	\$1,050,000	\$1,001,333	13	\$691	\$745	104%
Feb-24	43	30	29	1.7	\$924,284	\$960,000	\$948,582	18	\$740	\$716	103%
Jan-24	38	19	21	1.4	\$775,452	\$720,000	\$777,359	45	\$683	\$652	100%
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%
Nov-23	49	27	29	1.6	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	29	0%	\$909,709	-0.628%	\$920,000	10.2%	\$874,588	0.0476%	26	36.8%	100%
Nov-23	29	26.1%	\$915,461	-11.1%	\$835,000	19.5%	\$874,172	9.39%	19	-50%	101%
Nov-22	23	-64.1%	\$1,029,816	6.15%	\$699,000	-13.4%	\$799,129	-5.95%	38	65.2%	99%

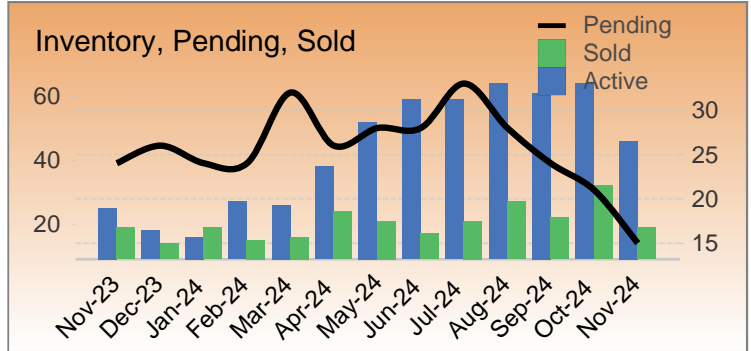
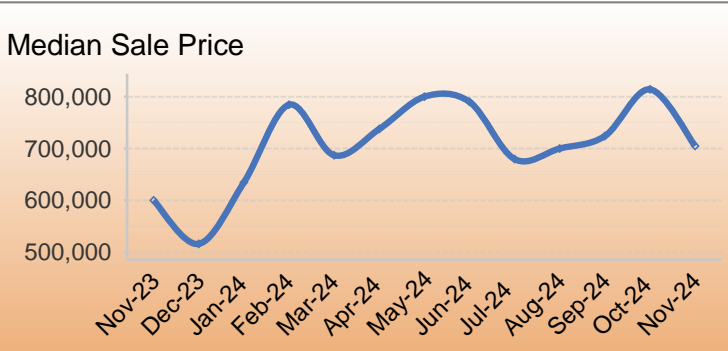
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	42	36	49	87	44
\$500-599K	36	36	51	73	51
\$600-699K	54	60	68	119	53
\$700-799K	53	41	90	112	44
\$800-899K	36	52	48	74	75
\$900-999K	27	26	51	72	51
\$1-1.299M	98	83	127	147	65
\$1.3-1.699M	96	59	78	48	6
\$1.7-1.999M	10	4	5	0	0
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	452	397	568	732	389

Presented by:

Market Activity Summary:

- Inventory: 46 units were listed for sale as of the last day of November - approximately 2.1 months of inventory.
- Sales Activity: 19 units were sold during November,
- Median Sales Price: \$705,000 during November
- Average price per sq.ft. in November was \$533
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 103% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	46	15	19	2.1	\$705,939	\$705,000	\$723,490	27	\$525	\$533	103%
Oct-24	64	21	32	2.5	\$758,347	\$814,628	\$762,340	37	\$543	\$507	100%
Sep-24	61	24	22	2.8	\$713,116	\$724,000	\$717,634	34	\$539	\$522	101%
Aug-24	64	28	27	3.0	\$692,936	\$700,000	\$700,222	31	\$533	\$530	101%
Jul-24	59	33	21	3.1	\$687,564	\$680,000	\$700,485	28	\$533	\$540	102%
Jun-24	59	28	17	2.9	\$718,589	\$790,000	\$739,581	20	\$539	\$528	103%
May-24	52	28	21	2.7	\$728,263	\$800,001	\$748,333	23	\$523	\$552	102%
Apr-24	38	26	24	2.2	\$692,132	\$738,000	\$720,251	21	\$544	\$564	104%
Mar-24	26	32	16	1.9	\$693,354	\$687,000	\$724,362	19	\$552	\$548	104%
Feb-24	27	24	15	1.7	\$732,911	\$785,000	\$768,233	19	\$574	\$540	105%
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$605	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$578	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$551	\$508	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	19	0%	\$760,149	15.4%	\$705,000	17.5%	\$723,490	16.9%	27	3.85%	103%
Nov-23	19	-32.1%	\$658,475	0.104%	\$600,000	-12.4%	\$618,828	-5.91%	26	-25.7%	102%
Nov-22	28	-22.2%	\$657,793	3.79%	\$685,000	19.3%	\$657,710	7.86%	35	66.7%	99%

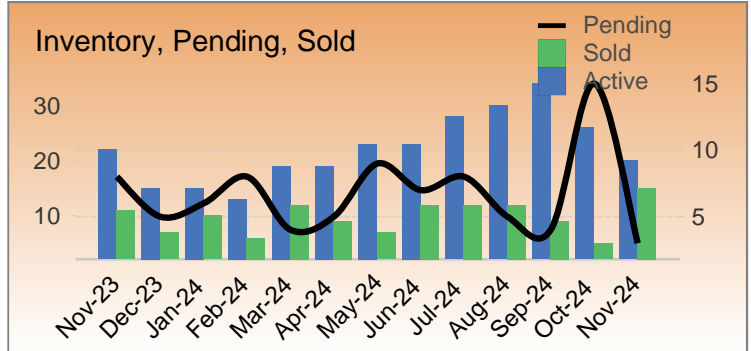
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	33	34	56	86	98
\$500-599K	33	50	73	92	89
\$600-699K	37	52	71	64	67
\$700-799K	30	50	56	67	65
\$800-899K	61	31	61	40	8
\$900-999K	24	12	29	21	0
\$1-1.299M	15	2	11	1	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	233	231	357	371	327

Presented by:

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of November - approximately 2.1 months of inventory.
- Sales Activity: 15 units were sold during November,
- Median Sales Price: \$525,000 during November
- Average price per sq.ft. in November was \$435
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 102% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	20	3	15	2.1	\$517,508	\$525,000	\$529,466	38	\$443	\$435	102%
Oct-24	26	15	5	3.1	\$488,400	\$475,000	\$479,000	34	\$429	\$395	97%
Sep-24	34	4	9	3.1	\$470,766	\$450,000	\$464,111	33	\$425	\$453	98%
Aug-24	30	5	12	2.6	\$504,075	\$511,000	\$507,166	24	\$424	\$423	101%
Jul-24	28	8	12	3.0	\$499,395	\$515,500	\$528,500	27	\$441	\$437	106%
Jun-24	23	7	12	2.8	\$479,898	\$445,000	\$481,733	32	\$447	\$440	100%
May-24	23	9	7	2.6	\$551,428	\$620,000	\$558,500	20	\$434	\$442	101%
Apr-24	19	5	9	2.1	\$514,611	\$520,000	\$532,888	38	\$446	\$464	103%
Mar-24	19	4	12	2.1	\$536,724	\$540,000	\$540,083	43	\$441	\$440	101%
Feb-24	13	8	6	2.1	\$406,666	\$412,500	\$412,166	44	\$445	\$462	102%
Jan-24	15	6	10	1.6	\$446,875	\$422,500	\$449,300	60	\$453	\$432	101%
Dec-23	15	5	7	1.9	\$464,978	\$459,000	\$462,707	35	\$456	\$458	100%
Nov-23	22	8	11	3.0	\$457,272	\$465,000	\$461,818	45	\$449	\$451	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	15	36.4%	\$508,000	1.66%	\$525,000	12.9%	\$529,466	14.6%	38	-15.6%	102%
Nov-23	11	83.3%	\$499,683	7.7%	\$465,000	3.33%	\$461,818	-3.79%	45	-22.4%	101%
Nov-22	6	-57.1%	\$463,971	-1.73%	\$450,000	-13%	\$480,000	-4.27%	58	164%	100%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	54	42	60	110	148
\$500-599K	28	15	28	40	16
\$600-699K	22	16	22	26	3
\$700-799K	5	0	6	4	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	109	73	116	180	167

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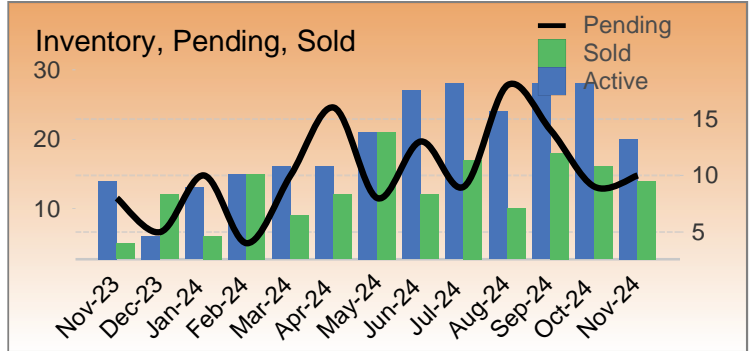
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Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of November - approximately 1.3 months of inventory.
- Sales Activity: 14 units were sold during November,
- Median Sales Price: \$880,000 during November
- Average price per sq.ft. in November was \$533
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 98% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	20	10	14	1.3	\$812,988	\$880,000	\$802,285	30	\$542	\$533	98%
Oct-24	28	9	16	2.0	\$751,618	\$745,000	\$749,465	25	\$541	\$575	100%
Sep-24	28	14	18	1.9	\$731,023	\$749,550	\$734,538	27	\$561	\$583	100%
Aug-24	24	18	10	1.8	\$745,885	\$774,500	\$748,133	22	\$525	\$590	100%
Jul-24	28	9	17	1.7	\$753,814	\$818,000	\$754,529	25	\$529	\$593	100%
Jun-24	27	13	12	1.8	\$842,249	\$912,500	\$864,041	16	\$527	\$586	102%
May-24	21	8	21	1.6	\$720,305	\$693,225	\$731,817	17	\$538	\$580	101%
Apr-24	16	16	12	1.4	\$811,406	\$853,500	\$845,583	15	\$524	\$601	104%
Mar-24	16	10	9	1.6	\$927,650	\$1,015,000	\$948,611	8	\$529	\$598	102%
Feb-24	15	4	15	1.4	\$695,777	\$755,000	\$710,333	25	\$556	\$602	102%
Jan-24	13	10	6	1.7	\$729,658	\$743,000	\$744,333	14	\$579	\$625	102%
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	14	180%	\$804,672	6.97%	\$880,000	3.41%	\$802,285	-16.8%	30	173%	98%
Nov-23	5	-28.6%	\$752,263	-4.94%	\$851,000	21.6%	\$964,700	30.1%	11	-75.6%	100%
Nov-22	7	-69.6%	\$791,333	1.8%	\$700,000	-15.7%	\$741,285	-3.16%	45	137%	99%

Sales Activity and Price Trends

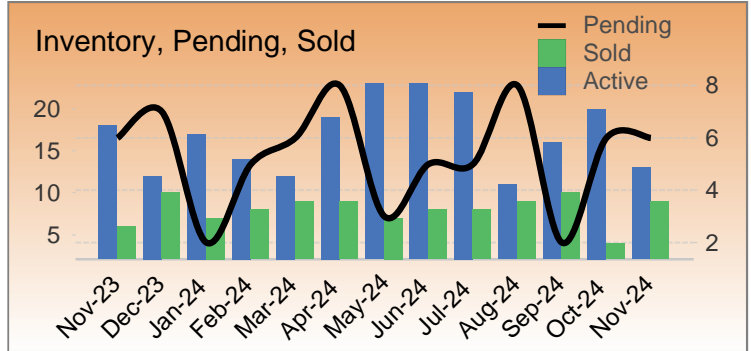
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	21	13	20	35	37
\$500-599K	6	7	14	11	55
\$600-699K	26	19	24	41	73
\$700-799K	24	24	26	59	70
\$800-899K	25	32	37	59	18
\$900-999K	26	16	45	41	0
\$1-1.299M	22	22	32	7	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	150	133	199	253	253

Presented by:



Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of November - approximately 1.7 months of inventory.
- Sales Activity: 9 units were sold during November,
- Median Sales Price: \$575,000 during November
- Average price per sq.ft. in November was \$483
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 97% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	13	6	9	1.7	\$624,333	\$575,000	\$604,666	42	\$456	\$483	97%
Oct-24	20	6	4	2.6	\$524,500	\$560,000	\$524,500	41	\$481	\$438	100%
Sep-24	16	2	10	1.8	\$574,288	\$599,500	\$577,000	35	\$479	\$462	100%
Aug-24	11	8	9	1.3	\$503,488	\$469,900	\$506,211	44	\$457	\$437	100%
Jul-24	22	5	8	2.9	\$535,862	\$476,900	\$537,725	36	\$479	\$446	100%
Jun-24	23	5	8	2.9	\$539,000	\$541,000	\$548,687	22	\$487	\$466	102%
May-24	23	3	7	2.8	\$604,698	\$650,000	\$614,285	63	\$469	\$499	101%
Apr-24	19	8	9	2.2	\$703,322	\$700,000	\$708,888	83	\$491	\$502	101%
Mar-24	12	6	9	1.6	\$642,055	\$620,000	\$650,222	57	\$547	\$502	102%
Feb-24	14	5	8	1.8	\$571,361	\$480,000	\$564,111	67	\$550	\$460	99%
Jan-24	17	2	7	2.5	\$625,928	\$675,000	\$604,952	27	\$517	\$452	96%
Dec-23	12	7	10	1.6	\$599,990	\$640,000	\$610,150	21	\$507	\$457	102%
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	9	50%	\$560,606	-14%	\$575,000	20.8%	\$604,666	31.5%	42	100%	97%
Nov-23	6	0%	\$651,549	36.9%	\$476,000	0.741%	\$459,666	-3.02%	21	0%	100%
Nov-22	6	-70%	\$475,779	-13.8%	\$472,500	-11.3%	\$474,000	-11.3%	21	75%	96%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	30	23	26	62	89
\$500-599K	16	26	34	31	34
\$600-699K	24	15	24	35	7
\$700-799K	12	10	17	20	1
\$800-899K	6	4	8	3	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	88	78	110	151	131

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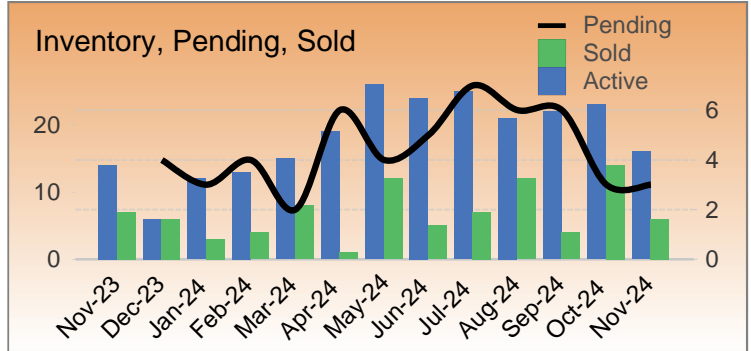
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Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of November - approximately 2.0 months of inventory.
- Sales Activity: 6 units were sold during November,
- Median Sales Price: \$1,454,000 during November
- Average price per sq.ft. in November was \$770
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 101% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	16	3	6	2.0	\$1,497,333	\$1,454,000	\$1,507,741	25	\$661	\$770	101%
Oct-24	23	3	14	2.3	\$1,228,071	\$940,000	\$1,226,285	33	\$622	\$668	100%
Sep-24	22	6	4	2.9	\$899,000	\$750,000	\$883,250	119	\$642	\$662	98%
Aug-24	21	6	12	2.6	\$1,021,014	\$1,042,500	\$1,005,692	42	\$676	\$597	99%
Jul-24	25	7	7	3.1	\$1,306,142	\$1,338,000	\$1,329,714	19	\$666	\$708	102%
Jun-24	24	5	5	4.0	\$1,010,300	\$965,000	\$1,095,200	47	\$640	\$676	108%
May-24	26	4	12	3.7	\$1,138,079	\$1,229,000	\$1,191,500	24	\$673	\$686	105%
Apr-24	19	6	1	4.4	\$965,000	\$950,000	\$950,000	32	\$678	\$490	98%
Mar-24	15	2	8	3.2	\$894,875	\$817,500	\$900,305	84	\$744	\$643	101%
Feb-24	13	4	4	3.0	\$1,208,250	\$1,375,000	\$1,166,250	14	\$714	\$673	98%
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$707	\$601	105%
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$807	\$661	100%
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$685	\$628	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	6	-14.3%	\$1,296,500	46.8%	\$1,454,000	54%	\$1,507,741	48.7%	25	-28.6%	101%
Nov-23	7	-46.2%	\$882,946	-15.6%	\$944,000	-47.5%	\$1,014,000	-36.7%	35	84.2%	97%
Nov-22	13	8.33%	\$1,045,600	-18.7%	\$1,798,043	169%	\$1,602,216	94.7%	19	11.8%	99%

Sales Activity and Price Trends

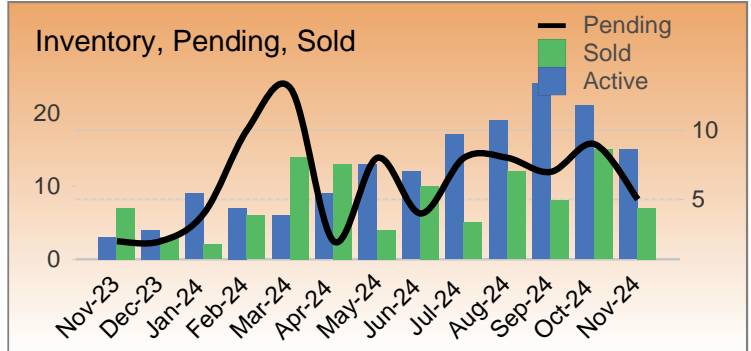
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	3	8	16	11
\$500-599K	4	6	10	23	11
\$600-699K	7	8	11	14	10
\$700-799K	5	7	5	17	10
\$800-899K	6	11	16	14	14
\$900-999K	7	10	11	12	10
\$1-1.299M	14	16	28	34	12
\$1.3-1.699M	24	13	15	23	11
\$1.7-1.999M	2	3	7	3	2
\$2-2.999M	3	5	11	0	3
>3M	0	0	0	0	0
Total	76	82	122	156	94

Presented by:

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Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of November - approximately 1.5 months of inventory.
- Sales Activity: 7 units were sold during November,
- Median Sales Price: \$1,025,000 during November
- Average price per sq.ft. in November was \$645
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 105% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	15	5	7	1.5	\$924,812	\$1,025,000	\$971,428	12	\$625	\$645	105%
Oct-24	21	9	15	1.8	\$883,703	\$850,000	\$897,933	23	\$634	\$625	101%
Sep-24	24	7	8	3.0	\$972,749	\$1,052,500	\$990,625	25	\$622	\$648	101%
Aug-24	19	8	12	2.1	\$890,311	\$1,014,000	\$914,407	19	\$636	\$684	103%
Jul-24	17	8	5	2.8	\$1,061,577	\$1,185,000	\$1,086,460	20	\$659	\$686	102%
Jun-24	12	4	10	1.3	\$1,012,092	\$1,082,000	\$1,029,612	17	\$656	\$659	101%
May-24	13	8	4	1.4	\$1,038,000	\$1,142,500	\$1,119,500	6	\$638	\$667	107%
Apr-24	9	2	13	0.8	\$1,002,060	\$1,202,000	\$1,088,538	19	\$617	\$678	108%
Mar-24	6	13	14	0.8	\$946,342	\$1,092,500	\$1,009,714	12	\$632	\$675	106%
Feb-24	7	10	6	1.9	\$777,316	\$770,000	\$838,480	12	\$644	\$670	107%
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	7	0%	\$780,816	-29.3%	\$1,025,000	5.45%	\$971,428	1.27%	12	-20%	105%
Nov-23	7	16.7%	\$1,104,800	-9.81%	\$972,000	37.9%	\$959,285	36.4%	15	-37.5%	101%
Nov-22	6	-62.5%	\$1,225,000	94.4%	\$705,000	-19.7%	\$703,333	-19.6%	24	118%	100%

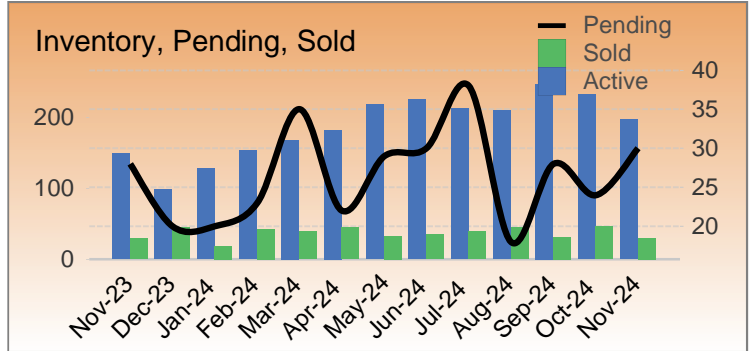
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	3	7	9	6
\$500-599K	3	11	17	30	30
\$600-699K	16	23	31	34	22
\$700-799K	7	8	17	21	8
\$800-899K	8	9	12	17	23
\$900-999K	3	8	8	33	19
\$1-1.299M	45	22	45	30	3
\$1.3-1.699M	10	1	12	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	96	85	149	174	111

Presented by:

Market Activity Summary:

- Inventory: 197 units were listed for sale as of the last day of November - approximately 5.6 months of inventory.
- Sales Activity: 30 units were sold during November,
- Median Sales Price: \$604,500 during November
- Average price per sq.ft. in November was \$534
- Average Days-on-Market (DOM) is approximately 64 days
- Sold over Asking: On average, buyers paid 100% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	197	30	30	5.6	\$600,390	\$604,500	\$602,233	64	\$545	\$534	100%
Oct-24	232	24	46	5.9	\$594,954	\$554,500	\$603,769	47	\$543	\$582	101%
Sep-24	247	28	31	6.6	\$514,470	\$520,000	\$515,664	46	\$533	\$560	101%
Aug-24	209	18	45	5.3	\$531,162	\$525,000	\$530,470	52	\$529	\$517	100%
Jul-24	212	38	39	6.0	\$614,087	\$544,000	\$622,502	36	\$540	\$542	101%
Jun-24	225	30	35	6.1	\$616,335	\$525,000	\$621,316	37	\$551	\$533	101%
May-24	218	29	33	5.7	\$633,693	\$652,500	\$646,663	47	\$552	\$535	102%
Apr-24	182	22	45	4.4	\$640,371	\$600,000	\$665,237	34	\$543	\$572	103%
Mar-24	168	35	39	5.0	\$661,638	\$669,000	\$690,425	31	\$564	\$548	104%
Feb-24	153	23	43	4.3	\$703,716	\$640,000	\$705,215	40	\$557	\$573	100%
Jan-24	128	20	19	4.2	\$747,916	\$650,000	\$732,324	77	\$564	\$543	98%
Dec-23	98	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$567	\$557	100%
Nov-23	149	28	29	4.4	\$603,844	\$520,000	\$603,862	50	\$577	\$596	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	30	3.45%	\$600,404	-14.1%	\$604,500	16.3%	\$602,233	-0.27%	64	28%	100%
Nov-23	29	-40.8%	\$698,769	7.55%	\$520,000	-8.77%	\$603,862	-4.83%	50	38.9%	100%
Nov-22	49	-55.9%	\$649,688	-3.34%	\$570,000	-12.3%	\$634,520	-10.4%	36	0%	100%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	146	138	162	180	123
\$500-599K	63	87	135	157	111
\$600-699K	70	78	131	172	119
\$700-799K	56	48	126	156	129
\$800-899K	17	34	69	80	71
\$900-999K	18	19	46	55	44
\$1-1.299M	20	16	48	57	50
\$1.3-1.699M	14	11	24	26	17
\$1.7-1.999M	1	3	9	1	0
\$2-2.999M	0	1	0	1	0
>3M	0	0	0	0	0
Total	405	435	750	885	664

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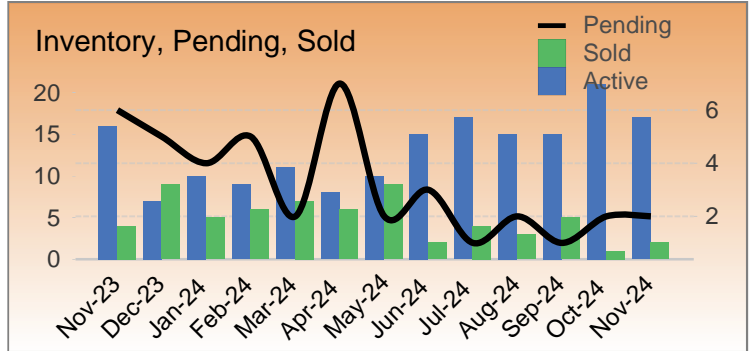
Custom geography for Oakland CND/TWN includes Oakland & Piedmont

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Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of November - approximately 6.4 months of inventory.
- Sales Activity: 2 units were sold during November,
- Median Sales Price: \$467,500 during November
- Average price per sq.ft. in November was \$412
- Average Days-on-Market (DOM) is approximately 41 days
- Sold over Asking: On average, buyers paid 102% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	17	2	2	6.4	\$462,499	\$467,500	\$467,500	41	\$375	\$412	102%
Oct-24	21	2	1	7.3	\$535,000	\$489,000	\$489,000	52	\$385	\$268	91%
Sep-24	15	1	5	3.8	\$340,980	\$285,000	\$330,000	17	\$391	\$371	95%
Aug-24	15	2	3	5.0	\$370,962	\$309,000	\$364,666	70	\$375	\$366	98%
Jul-24	17	1	4	3.4	\$439,737	\$475,000	\$444,987	35	\$387	\$334	101%
Jun-24	15	3	2	2.6	\$641,500	\$627,500	\$627,500	77	\$371	\$403	98%
May-24	10	2	9	1.4	\$436,655	\$393,000	\$436,777	23	\$355	\$345	100%
Apr-24	8	7	6	1.3	\$354,649	\$340,000	\$364,983	28	\$349	\$357	103%
Mar-24	11	2	7	2.0	\$393,842	\$340,000	\$401,557	37	\$357	\$402	102%
Feb-24	9	5	6	1.4	\$404,749	\$392,500	\$404,166	41	\$345	\$365	100%
Jan-24	10	4	5	1.8	\$407,375	\$419,000	\$401,600	30	\$334	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	2	-50%	\$309,666	-29.5%	\$467,500	30.8%	\$467,500	23%	41	78.3%	102%
Nov-23	4	-50%	\$439,199	-2%	\$357,500	-17.8%	\$380,000	-17%	23	-20.7%	100%
Nov-22	8	14.3%	\$448,148	7.27%	\$435,000	-7.45%	\$457,845	6.19%	29	123%	99%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	36	27	39	46	60
\$500-599K	10	9	16	19	5
\$600-699K	4	4	9	4	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	50	40	64	69	65

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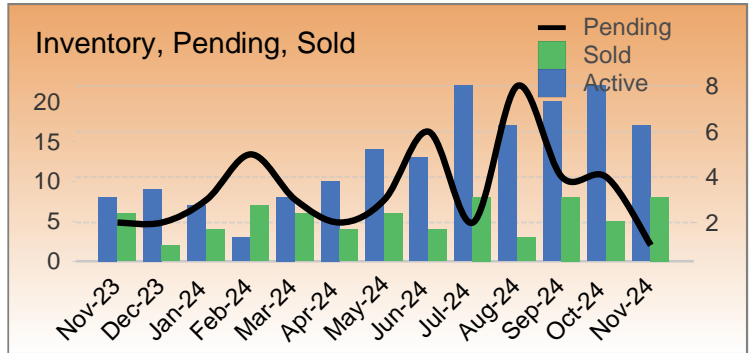
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Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of November - approximately 2.4 months of inventory.
- Sales Activity: 8 units were sold during November,
- Median Sales Price: \$662,000 during November
- Average price per sq.ft. in November was \$496
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 100% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	17	1	8	2.4	\$714,668	\$662,000	\$710,750	37	\$492	\$496	100%
Oct-24	22	4	5	4.3	\$646,799	\$630,000	\$638,800	31	\$498	\$475	99%
Sep-24	20	4	8	3.3	\$637,100	\$652,500	\$619,375	36	\$492	\$451	97%
Aug-24	17	8	3	3.6	\$689,326	\$635,000	\$681,333	31	\$502	\$431	99%
Jul-24	22	2	8	3.7	\$524,475	\$476,500	\$516,550	37	\$494	\$500	98%
Jun-24	13	6	4	2.8	\$644,250	\$633,500	\$639,875	15	\$494	\$495	99%
May-24	14	3	6	2.8	\$672,796	\$610,000	\$655,000	24	\$482	\$499	98%
Apr-24	10	2	4	1.9	\$682,000	\$722,000	\$694,250	14	\$482	\$504	101%
Mar-24	8	3	6	1.4	\$687,166	\$812,500	\$714,833	47	\$535	\$495	104%
Feb-24	3	5	7	0.7	\$690,269	\$645,000	\$680,126	36	\$550	\$522	99%
Jan-24	7	3	4	2.0	\$594,000	\$605,500	\$622,750	28	\$521	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	8	33.3%	\$663,497	-6.06%	\$662,000	7.47%	\$710,750	17.4%	37	94.7%	100%
Nov-23	6	50%	\$706,333	18.7%	\$616,000	-4.12%	\$605,166	0.442%	19	138%	98%
Nov-22	4	-50%	\$595,200	-1.73%	\$642,500	14.7%	\$602,500	4.74%	8	-61.9%	100%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	14	21	21	31	41
\$500-599K	6	9	24	27	27
\$600-699K	16	21	27	33	22
\$700-799K	15	11	17	17	14
\$800-899K	9	16	18	20	1
\$900-999K	2	1	4	4	0
\$1-1.299M	1	0	5	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	63	79	116	132	105

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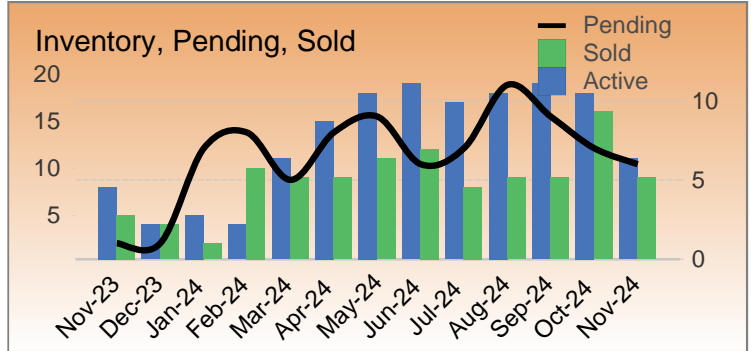
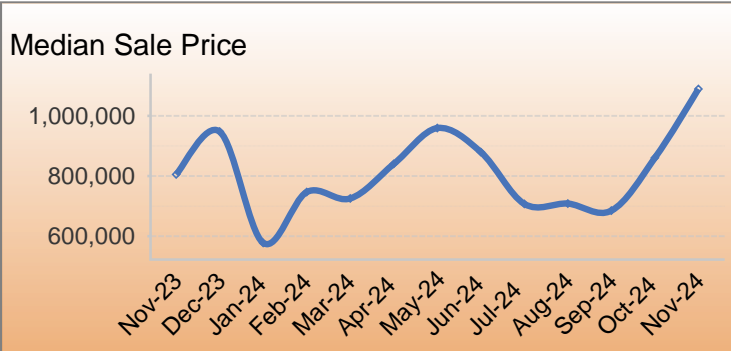
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Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of November - approximately 1.0 months of inventory.
- Sales Activity: 9 units were sold during November,
- Median Sales Price: \$1,089,000 during November
- Average price per sq.ft. in November was \$707
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 102% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	11	6	9	1.0	\$936,211	\$1,089,000	\$958,444	16	\$632	\$707	102%
Oct-24	18	7	16	1.7	\$818,409	\$860,000	\$815,906	28	\$643	\$687	100%
Sep-24	19	9	9	2.2	\$697,216	\$685,000	\$696,333	17	\$655	\$630	100%
Aug-24	18	11	9	2.0	\$759,544	\$708,000	\$780,888	25	\$668	\$666	102%
Jul-24	17	7	8	1.6	\$815,125	\$707,500	\$833,875	12	\$669	\$623	101%
Jun-24	19	6	12	1.8	\$892,662	\$880,000	\$894,250	19	\$652	\$633	100%
May-24	18	9	11	1.9	\$909,521	\$960,000	\$947,090	16	\$654	\$709	104%
Apr-24	15	8	9	1.6	\$913,765	\$840,000	\$938,977	9	\$657	\$650	103%
Mar-24	11	5	9	1.6	\$780,211	\$725,000	\$808,888	10	\$677	\$687	103%
Feb-24	4	8	10	0.8	\$785,800	\$746,500	\$803,500	10	\$693	\$672	102%
Jan-24	5	7	2	1.4	\$586,975	\$577,475	\$577,475	23	\$731	\$624	98%
Dec-23	4	1	4	0.8	\$877,000	\$947,500	\$891,250	25	\$723	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	9	80%	\$743,920	-11.5%	\$1,089,000	35.3%	\$958,444	11.3%	16	0%	102%
Nov-23	5	-54.5%	\$840,950	7.74%	\$805,000	-1.23%	\$861,000	11.2%	16	-56.8%	100%
Nov-22	11	-15.4%	\$780,533	-9.76%	\$815,000	-7.39%	\$774,545	-11.6%	37	236%	97%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	6	2	12	25
\$500-599K	11	16	13	31	26
\$600-699K	16	10	18	25	25
\$700-799K	20	24	26	20	25
\$800-899K	12	18	27	18	32
\$900-999K	11	18	16	23	14
\$1-1.299M	29	20	18	33	0
\$1.3-1.699M	1	0	11	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	104	112	131	163	147

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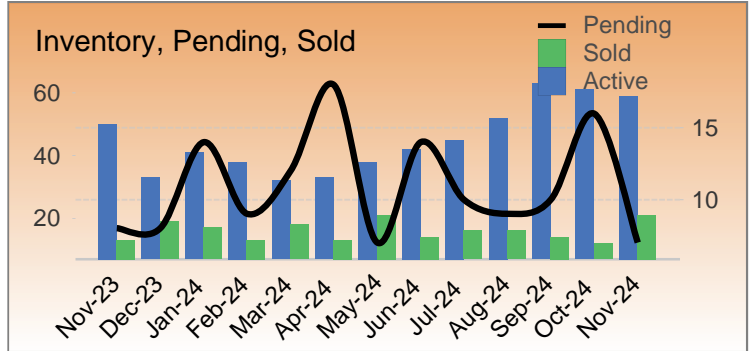
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Market Activity Summary:

- Inventory: 59 units were listed for sale as of the last day of November - approximately 3.8 months of inventory.
- Sales Activity: 21 units were sold during November,
- Median Sales Price: \$531,000 during November
- Average price per sq.ft. in November was \$441
- Average Days-on-Market (DOM) is approximately 51 days
- Sold over Asking: On average, buyers paid 98% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	59	7	21	3.8	\$565,280	\$531,000	\$556,833	51	\$441	\$441	98%
Oct-24	61	16	12	4.5	\$568,405	\$553,961	\$567,160	32	\$446	\$463	100%
Sep-24	63	10	14	4.2	\$618,314	\$576,750	\$621,502	27	\$445	\$534	101%
Aug-24	52	9	16	3.6	\$549,249	\$507,888	\$551,110	50	\$437	\$496	100%
Jul-24	45	10	16	2.8	\$649,549	\$563,000	\$653,031	33	\$424	\$544	101%
Jun-24	42	14	14	2.7	\$585,921	\$575,000	\$583,357	28	\$458	\$473	100%
May-24	38	7	21	2.4	\$696,330	\$675,000	\$702,214	33	\$475	\$498	101%
Apr-24	33	18	13	2.3	\$545,115	\$550,000	\$551,111	28	\$458	\$524	101%
Mar-24	32	12	18	2.0	\$558,718	\$480,000	\$561,499	36	\$454	\$447	101%
Feb-24	38	9	13	2.4	\$516,223	\$550,000	\$527,215	42	\$484	\$495	102%
Jan-24	41	14	17	2.5	\$582,410	\$590,000	\$585,061	40	\$472	\$463	101%
Dec-23	33	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$469	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$463	\$478	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	21	61.5%	\$532,056	-12.3%	\$531,000	6.2%	\$556,833	18.3%	51	70%	98%
Nov-23	13	-13.3%	\$606,516	-2.64%	\$500,000	-3.85%	\$470,730	-10.5%	30	25%	99%
Nov-22	15	-34.8%	\$622,937	11.9%	\$520,000	0.971%	\$525,666	3.87%	24	4.35%	100%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	70	62	82	117	131
\$500-599K	29	44	66	66	32
\$600-699K	37	25	47	46	26
\$700-799K	19	23	23	38	15
\$800-899K	8	3	24	15	9
\$900-999K	3	0	5	13	2
\$1-1.299M	6	4	3	4	2
\$1.3-1.699M	1	2	1	1	0
\$1.7-1.999M	2	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	175	163	251	300	217

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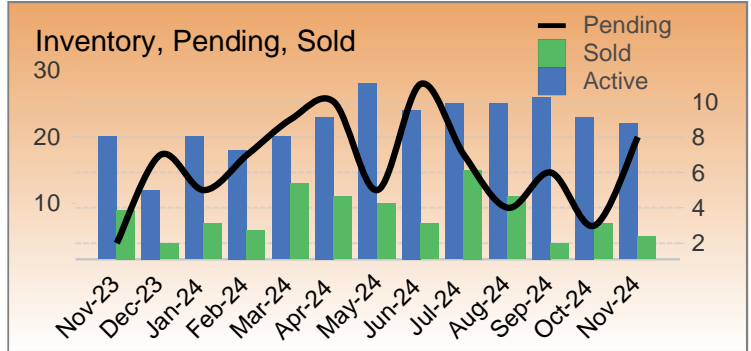
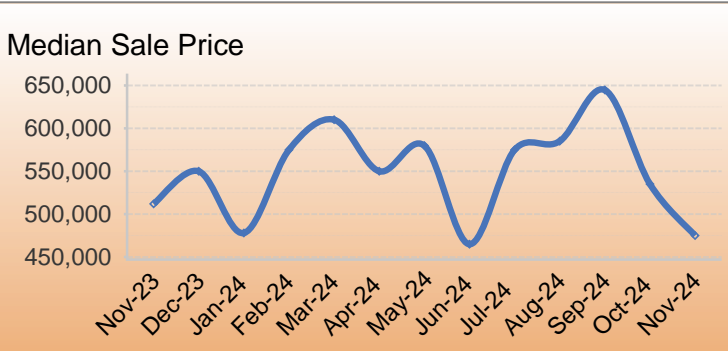
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Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of November - approximately 4.1 months of inventory.
- Sales Activity: 5 units were sold during November,
- Median Sales Price: \$475,000 during November
- Average price per sq.ft. in November was \$485
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 97% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	22	8	5	4.1	\$469,177	\$475,000	\$455,400	50	\$481	\$485	97%
Oct-24	23	3	7	3.3	\$563,255	\$535,000	\$564,642	53	\$501	\$477	100%
Sep-24	26	6	4	2.7	\$609,987	\$645,000	\$638,775	10	\$477	\$505	105%
Aug-24	25	4	11	2.4	\$600,763	\$585,000	\$600,272	32	\$476	\$502	100%
Jul-24	25	7	15	2.3	\$565,514	\$575,000	\$562,660	34	\$488	\$456	100%
Jun-24	24	11	7	2.7	\$548,010	\$465,000	\$553,285	32	\$479	\$511	101%
May-24	28	5	10	2.6	\$598,488	\$580,000	\$609,400	38	\$462	\$482	102%
Apr-24	23	10	11	2.4	\$537,348	\$550,000	\$533,890	53	\$485	\$447	99%
Mar-24	20	9	13	2.5	\$600,384	\$610,000	\$606,307	24	\$448	\$492	101%
Feb-24	18	7	6	3.5	\$523,666	\$575,000	\$544,166	6	\$460	\$506	104%
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$457	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$466	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	5	-44.4%	\$574,463	10.5%	\$475,000	-7.23%	\$455,400	-11.9%	50	213%	97%
Nov-23	9	0%	\$519,788	-18.6%	\$512,000	1.39%	\$517,000	6.21%	16	-60%	103%
Nov-22	9	-35.7%	\$638,877	11.9%	\$505,000	-6.48%	\$486,777	-13.8%	40	344%	100%

Sales Activity and Price Trends

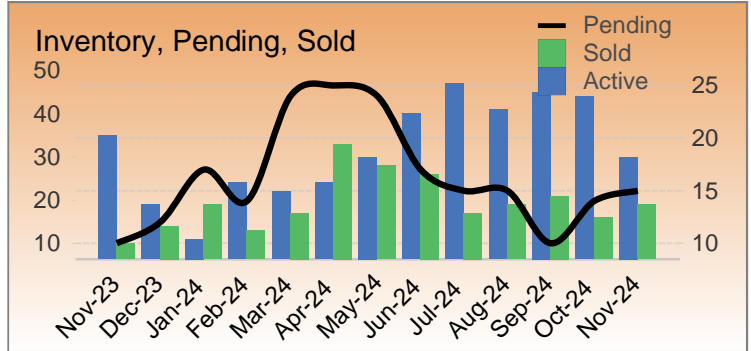
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	31	27	33	54	57
\$500-599K	31	34	52	40	25
\$600-699K	19	21	25	20	13
\$700-799K	10	13	14	16	28
\$800-899K	2	3	9	6	1
\$900-999K	3	4	5	3	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	96	102	139	139	124

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Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of November - approximately 1.7 months of inventory.
- Sales Activity: 19 units were sold during November,
- Median Sales Price: \$800,000 during November
- Average price per sq.ft. in November was \$648
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 100% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	30	15	19	1.7	\$892,894	\$800,000	\$896,000	36	\$686	\$648	100%
Oct-24	44	14	16	2.4	\$978,310	\$890,000	\$974,227	27	\$669	\$645	100%
Sep-24	45	10	21	2.4	\$1,015,489	\$976,656	\$995,939	27	\$668	\$653	98%
Aug-24	41	15	19	2.0	\$918,795	\$830,000	\$913,123	23	\$665	\$670	100%
Jul-24	47	15	17	2.0	\$1,077,863	\$1,163,000	\$1,086,264	23	\$664	\$661	101%
Jun-24	40	17	26	1.4	\$966,517	\$1,022,500	\$978,749	16	\$668	\$658	101%
May-24	30	24	28	1.2	\$1,045,866	\$1,172,500	\$1,057,770	17	\$665	\$671	101%
Apr-24	24	25	33	1.1	\$942,803	\$875,000	\$960,136	24	\$673	\$690	102%
Mar-24	22	24	17	1.3	\$1,020,147	\$860,000	\$1,042,329	19	\$663	\$691	102%
Feb-24	24	14	13	1.6	\$1,036,406	\$1,135,000	\$1,067,029	11	\$683	\$682	103%
Jan-24	11	17	19	0.8	\$821,893	\$750,000	\$822,657	36	\$645	\$623	100%
Dec-23	19	12	14	1.4	\$905,452	\$772,500	\$890,183	21	\$651	\$632	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$631	\$679	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	19	90%	\$962,665	-6.97%	\$800,000	5.96%	\$896,000	7.52%	36	177%	100%
Nov-23	10	-28.6%	\$1,034,796	-18.7%	\$755,000	-5.63%	\$833,300	-6.86%	13	-53.6%	100%
Nov-22	14	-57.6%	\$1,272,901	71.1%	\$800,000	10.3%	\$894,664	17%	28	55.6%	99%

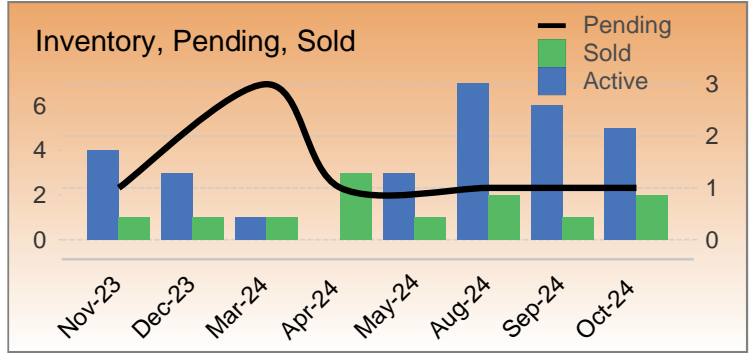
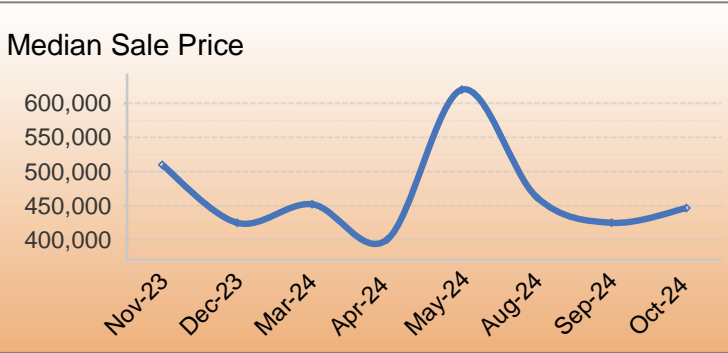
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	10	7	20	53	49
\$500-599K	19	26	28	50	41
\$600-699K	24	20	31	63	49
\$700-799K	27	24	24	35	19
\$800-899K	25	11	23	24	80
\$900-999K	11	10	16	31	32
\$1-1.299M	71	40	54	99	5
\$1.3-1.699M	38	12	42	12	0
\$1.7-1.999M	2	3	1	0	0
\$2-2.999M	1	1	0	0	0
>3M	0	0	0	0	0
Total	228	154	239	367	275

Presented by:

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of November.
- Sales Activity: there were no units sold during this period.



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	5	1	2	3.0	\$449,925	\$446,425	\$446,425	20	\$350	\$398	99%
Sep-24	6	1	1	6.0	\$425,000	\$425,000	\$425,000	16	\$358	\$393	100%
Aug-24	7	1	2	10.5	\$472,499	\$462,500	\$462,500	13	\$345	\$348	98%
May-24	3	0	1	1.8	\$629,000	\$620,240	\$620,240	28	\$358	\$313	99%
Apr-24	0	1	3	0.0	\$469,666	\$400,000	\$473,333	27	-	\$360	101%
Mar-24	1	3	1	3.0	\$455,000	\$452,000	\$452,000	83	\$318	\$355	99%
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-23	1	-50%	\$404,666	4.75%	\$510,000	4.09%	\$510,000	4.09%	8	-84.3%	102%
Nov-22	2	100%	\$386,333	4.06%	\$489,950	-28.5%	\$489,950	-28.5%	51	27.5%	100%

Sales Activity and Price Trends

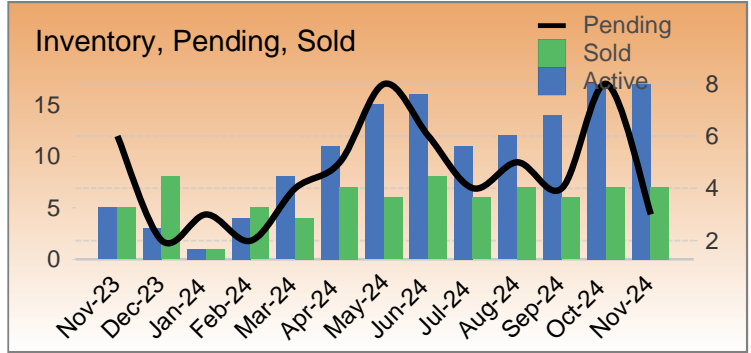
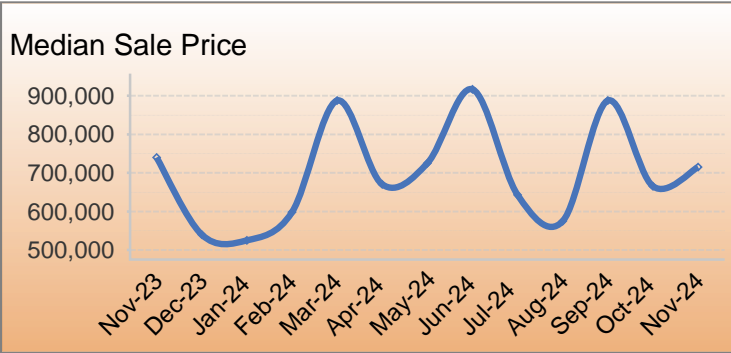
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	12	12	21	22
\$500-599K	1	2	3	0	1
\$600-699K	2	0	0	1	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	10	14	15	22	23

Presented by:



Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of November - approximately 2.6 months of inventory.
- Sales Activity: 7 units were sold during November,
- Median Sales Price: \$715,000 during November
- Average price per sq.ft. in November was \$640
- Average Days-on-Market (DOM) is approximately 44 days
- Sold over Asking: On average, buyers paid 100% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	17	3	7	2.6	\$701,828	\$715,000	\$704,525	44	\$650	\$640	100%
Oct-24	17	8	7	2.7	\$669,541	\$665,000	\$653,714	15	\$645	\$643	98%
Sep-24	14	4	6	2.4	\$860,148	\$887,500	\$863,148	23	\$637	\$651	100%
Aug-24	12	5	7	1.7	\$640,964	\$575,000	\$643,414	54	\$638	\$613	100%
Jul-24	11	4	6	2.0	\$629,331	\$642,500	\$644,833	23	\$660	\$680	103%
Jun-24	16	6	8	2.4	\$874,348	\$916,500	\$898,250	16	\$641	\$643	104%
May-24	15	8	6	2.6	\$727,131	\$725,023	\$764,507	11	\$650	\$632	105%
Apr-24	11	5	7	2.3	\$662,525	\$670,000	\$697,269	13	\$665	\$704	104%
Mar-24	8	4	4	2.4	\$766,250	\$887,500	\$783,750	14	\$648	\$648	102%
Feb-24	4	2	5	1.3	\$654,999	\$598,000	\$679,000	39	\$626	\$658	103%
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	7	40%	\$690,142	17.5%	\$715,000	-3.38%	\$704,525	-4.27%	44	37.5%	100%
Nov-23	5	0%	\$587,472	-3.79%	\$740,000	29.8%	\$735,960	24.5%	32	23.1%	104%
Nov-22	5	-68.8%	\$610,590	-7.55%	\$570,000	-19.7%	\$591,100	-18.9%	26	18.2%	101%

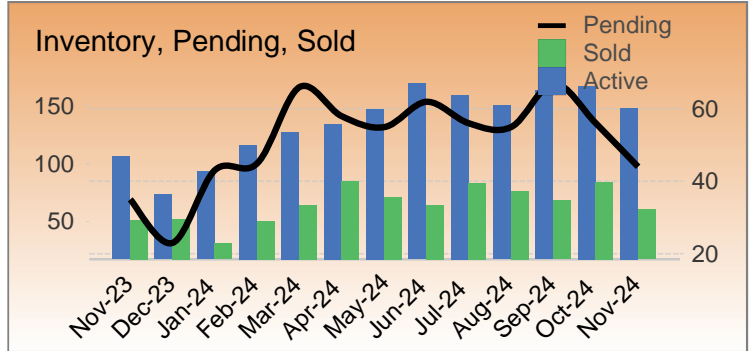
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	8	12	23	21
\$500-599K	14	16	24	31	32
\$600-699K	9	16	30	20	21
\$700-799K	10	16	12	22	7
\$800-899K	10	11	12	36	8
\$900-999K	9	6	11	13	6
\$1-1.299M	4	4	8	5	0
\$1.3-1.699M	1	1	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	64	78	113	150	95

Presented by:

Market Activity Summary:

- Inventory: 148 units were listed for sale as of the last day of November - approximately 2.1 months of inventory.
- Sales Activity: 60 units were sold during November,
- Median Sales Price: \$652,500 during November
- Average price per sq.ft. in November was \$541
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 100% of list price in November



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-24	148	44	60	2.1	\$719,737	\$652,500	\$719,980	37	\$540	\$541	100%
Oct-24	167	56	84	2.2	\$683,485	\$564,000	\$689,331	30	\$535	\$542	100%
Sep-24	163	67	68	2.2	\$691,242	\$650,000	\$694,394	34	\$528	\$550	100%
Aug-24	150	55	76	2.0	\$661,442	\$618,000	\$666,396	39	\$507	\$549	100%
Jul-24	159	56	83	2.2	\$665,718	\$588,000	\$666,509	36	\$516	\$533	99%
Jun-24	169	62	64	2.3	\$686,462	\$602,000	\$689,531	34	\$524	\$554	100%
May-24	147	55	71	2.0	\$742,992	\$665,000	\$761,247	27	\$508	\$574	101%
Apr-24	134	58	85	2.1	\$691,938	\$595,000	\$703,836	27	\$518	\$548	101%
Mar-24	127	66	64	2.7	\$759,964	\$746,900	\$772,006	24	\$525	\$548	100%
Feb-24	116	45	50	2.6	\$676,095	\$629,000	\$679,647	35	\$517	\$545	100%
Jan-24	93	43	31	2.1	\$717,028	\$630,000	\$727,393	43	\$497	\$558	101%
Dec-23	73	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$519	\$538	100%
Nov-23	106	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$525	\$562	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Nov-24	60	17.6%	\$756,715	8.91%	\$652,500	15.7%	\$719,980	6.18%	37	76.2%	100%
Nov-23	51	-22.7%	\$694,808	-0.985%	\$564,000	4.93%	\$678,086	10.7%	21	-34.4%	100%
Nov-22	66	-35.3%	\$701,720	5.76%	\$537,500	-3.93%	\$612,378	-1.51%	32	3.23%	99%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	257	230	304	449	277
\$500-599K	93	114	134	156	123
\$600-699K	74	96	117	161	114
\$700-799K	75	98	87	114	80
\$800-899K	74	57	83	92	75
\$900-999K	48	52	55	68	33
\$1-1.299M	65	66	104	71	28
\$1.3-1.699M	30	29	46	23	7
\$1.7-1.999M	13	7	8	8	5
\$2-2.999M	7	5	7	4	2
>3M	0	0	0	0	0
Total	736	754	945	1146	744

Presented by:



Includes Walnut Creek and Rossmoor

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