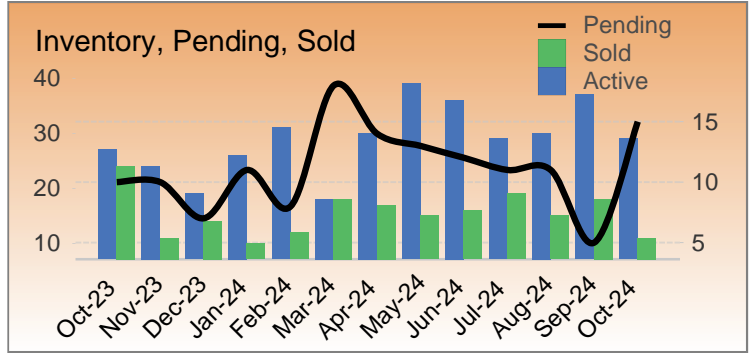
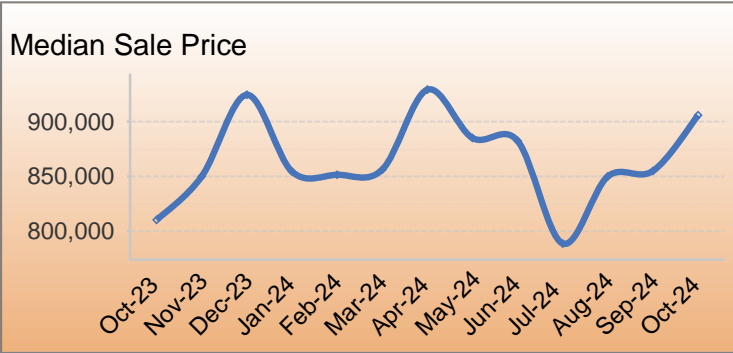


Market Activity Summary:



- Inventory: 29 units were listed for sale as of the last day of October - approximately 2.0 months of inventory.
- Sales Activity: 11 units were sold during October,
- Median Sales Price: \$906,000 during October
- Average price per sq.ft. in October was \$656
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 103% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	29	15	11	2.0	\$820,818	\$906,000	\$841,545	37	\$604	\$656	103%
Sep-24	37	5	18	2.3	\$777,388	\$855,000	\$812,583	23	\$618	\$681	104%
Aug-24	30	11	15	1.9	\$845,053	\$850,000	\$879,225	38	\$620	\$627	104%
Jul-24	29	11	19	1.7	\$802,942	\$788,338	\$827,863	33	\$617	\$640	103%
Jun-24	36	12	16	2.3	\$818,937	\$882,500	\$855,156	24	\$621	\$667	104%
May-24	39	13	15	2.3	\$848,662	\$885,000	\$905,453	29	\$637	\$631	107%
Apr-24	30	14	17	1.9	\$862,282	\$929,416	\$898,041	45	\$644	\$669	104%
Mar-24	18	18	18	1.4	\$836,708	\$856,000	\$855,276	31	\$605	\$672	103%
Feb-24	31	8	12	2.6	\$835,647	\$851,326	\$846,584	43	\$626	\$640	106%
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$667	\$615	99%
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$668	\$602	105%
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$698	\$620	103%
Oct-23	27	10	24	1.4	\$743,541	\$810,000	\$796,375	16	\$643	\$620	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	11	-54.2%	\$802,109	-14%	\$906,000	11.9%	\$841,545	5.67%	37	131%	103%
Oct-23	24	60%	\$932,694	4.2%	\$810,000	-10%	\$796,375	-10.7%	16	-23.8%	107%
Oct-22	15	25%	\$895,062	12.5%	\$900,000	0.699%	\$891,733	3.21%	21	75%	105%

Sales Activity and Price Trends

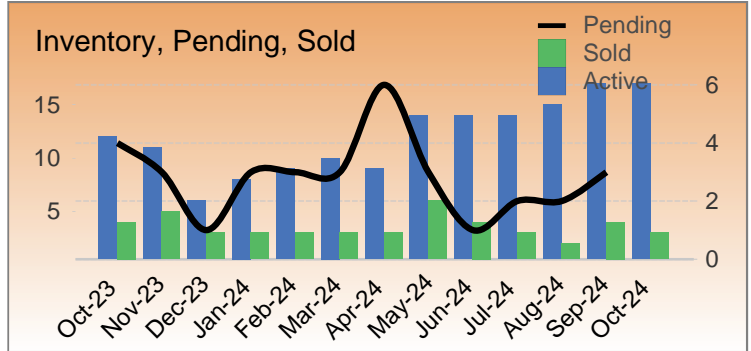
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	17	14	11	18	22
\$500-599K	10	10	15	9	13
\$600-699K	11	16	24	21	13
\$700-799K	19	22	7	9	38
\$800-899K	22	20	16	30	34
\$900-999K	29	25	27	21	5
\$1-1.299M	35	25	46	29	19
\$1.3-1.699M	8	3	14	4	2
\$1.7-1.999M	0	0	0	1	2
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	151	135	161	142	148

Presented by:



Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of October - approximately 5.7 months of inventory.
- Sales Activity: 3 units were sold during October,
- Median Sales Price: \$680,000 during October
- Average price per sq.ft. in October was \$569
- Average Days-on-Market (DOM) is approximately 48 days
- Sold over Asking: On average, buyers paid 98% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	17	0	3	5.7	\$638,000	\$680,000	\$623,333	48	\$528	\$569	98%
Sep-24	17	3	4	5.7	\$559,250	\$552,000	\$557,750	14	\$526	\$476	100%
Aug-24	15	2	2	5.0	\$539,000	\$527,625	\$527,625	52	\$501	\$519	98%
Jul-24	14	2	3	3.2	\$704,333	\$720,000	\$713,000	25	\$525	\$613	102%
Jun-24	14	1	4	3.5	\$637,000	\$559,000	\$729,750	18	\$519	\$615	109%
May-24	14	3	6	3.5	\$590,333	\$630,000	\$584,166	48	\$522	\$565	99%
Apr-24	9	6	3	3.0	\$636,000	\$629,000	\$623,933	32	\$523	\$563	98%
Mar-24	10	3	3	3.3	\$417,333	\$395,000	\$431,666	9	\$516	\$496	103%
Feb-24	9	3	3	3.0	\$469,000	\$405,000	\$462,333	69	\$529	\$523	98%
Jan-24	8	3	3	2.2	\$456,000	\$500,000	\$474,833	118	\$530	\$521	104%
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$501	\$635	99%
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$517	\$505	99%
Oct-23	12	4	4	3.0	\$663,222	\$729,750	\$707,375	13	\$547	\$640	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	3	-25%	\$724,666	7.46%	\$680,000	-6.82%	\$623,333	-11.9%	48	269%	98%
Oct-23	4	33.3%	\$674,382	7.56%	\$729,750	24.7%	\$707,375	37.4%	13	-68.3%	106%
Oct-22	3	-25%	\$626,981	-3.64%	\$585,000	5.41%	\$515,000	-6.79%	41	-21.2%	97%

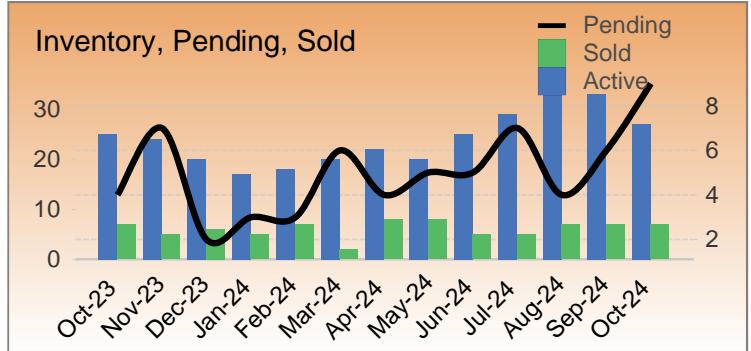
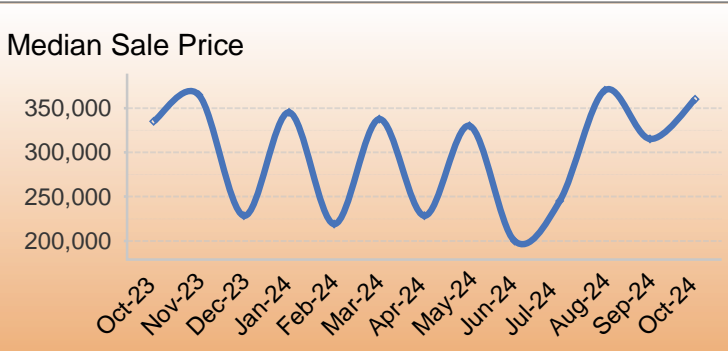
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	10	3	12	16	6
\$500-599K	12	14	12	7	12
\$600-699K	9	9	10	12	9
\$700-799K	1	2	1	2	1
\$800-899K	0	4	0	3	1
\$900-999K	1	0	0	3	1
\$1-1.299M	0	2	1	1	1
\$1.3-1.699M	1	1	5	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	34	35	41	44	31

Presented by:

Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of October - approximately 3.9 months of inventory.
- Sales Activity: 7 units were sold during October,
- Median Sales Price: \$360,000 during October
- Average price per sq.ft. in October was \$311
- Average Days-on-Market (DOM) is approximately 59 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	27	9	7	3.9	\$334,270	\$360,000	\$334,857	59	\$285	\$311	100%
Sep-24	33	6	7	5.2	\$338,557	\$315,000	\$328,357	61	\$296	\$308	96%
Aug-24	35	4	7	6.2	\$355,985	\$370,000	\$355,285	48	\$293	\$331	100%
Jul-24	29	7	5	4.8	\$258,759	\$245,000	\$254,080	39	\$290	\$284	98%
Jun-24	25	5	5	3.6	\$220,990	\$200,000	\$220,761	34	\$301	\$267	100%
May-24	20	5	8	3.3	\$313,806	\$330,000	\$314,000	58	\$306	\$324	100%
Apr-24	22	4	8	4.1	\$260,487	\$228,500	\$259,875	58	\$308	\$280	100%
Mar-24	20	6	2	4.5	\$332,500	\$337,500	\$337,500	27	\$297	\$413	102%
Feb-24	18	3	7	3.0	\$256,842	\$219,000	\$256,999	62	\$307	\$279	99%
Jan-24	17	3	5	3.4	\$356,080	\$345,000	\$359,000	47	\$303	\$376	100%
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$294	\$286	97%
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$306	\$304	100%
Oct-23	25	4	7	4.2	\$357,992	\$335,000	\$360,000	19	\$288	\$358	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	7	0%	\$282,289	-6.78%	\$360,000	7.46%	\$334,857	-6.98%	59	211%	100%
Oct-23	7	75%	\$302,808	-11.9%	\$335,000	-2.76%	\$360,000	-8.22%	19	-42.4%	101%
Oct-22	4	-60%	\$343,903	5.45%	\$344,500	7.66%	\$392,250	24.9%	33	83.3%	101%

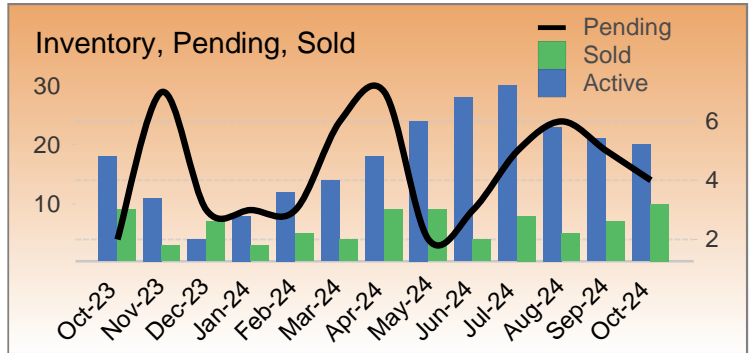
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	57	68	64	70	80
\$500-599K	4	4	7	2	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	61	72	71	72	80

Presented by:

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of October - approximately 2.7 months of inventory.
- Sales Activity: 10 units were sold during October,
- Median Sales Price: \$811,000 during October
- Average price per sq.ft. in October was \$802
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 110% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	20	4	10	2.7	\$828,500	\$811,000	\$904,900	26	\$810	\$802	110%
Sep-24	21	5	7	3.2	\$709,982	\$750,000	\$734,332	39	\$747	\$920	104%
Aug-24	23	6	5	4.1	\$741,600	\$835,000	\$796,000	30	\$770	\$687	111%
Jul-24	30	5	8	4.4	\$890,125	\$972,500	\$924,625	34	\$836	\$620	104%
Jun-24	28	3	4	3.8	\$668,750	\$627,500	\$653,250	78	\$758	\$752	98%
May-24	24	2	9	3.3	\$724,765	\$730,000	\$765,765	35	\$825	\$799	104%
Apr-24	18	7	9	3.0	\$674,666	\$678,000	\$721,288	15	\$836	\$824	107%
Mar-24	14	6	4	3.5	\$663,000	\$720,250	\$719,019	19	\$746	\$917	108%
Feb-24	12	3	5	2.4	\$720,500	\$670,000	\$715,600	25	\$731	\$845	99%
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$773	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%
Oct-23	18	2	9	2.0	\$714,222	\$748,000	\$757,000	43	\$772	\$899	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	10	11.1%	\$873,354	0.194%	\$811,000	8.42%	\$904,900	19.5%	26	-39.5%	110%
Oct-23	9	12.5%	\$871,666	4.58%	\$748,000	-14.7%	\$757,000	-16.8%	43	126%	105%
Oct-22	8	-38.5%	\$833,500	-5.43%	\$876,500	8.48%	\$909,546	13.5%	19	11.8%	102%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	5	9	9	3	9
\$500-599K	8	6	6	12	3
\$600-699K	13	9	8	18	17
\$700-799K	11	19	9	18	10
\$800-899K	10	7	17	23	8
\$900-999K	6	15	14	8	8
\$1-1.299M	7	11	14	17	6
\$1.3-1.699M	4	4	16	4	4
\$1.7-1.999M	0	1	1	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	64	82	94	103	65

Presented by:



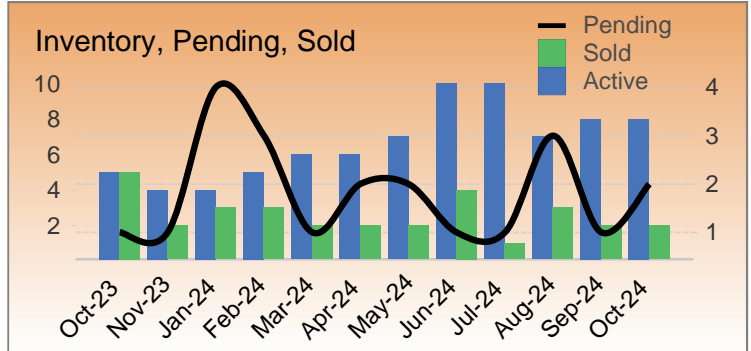
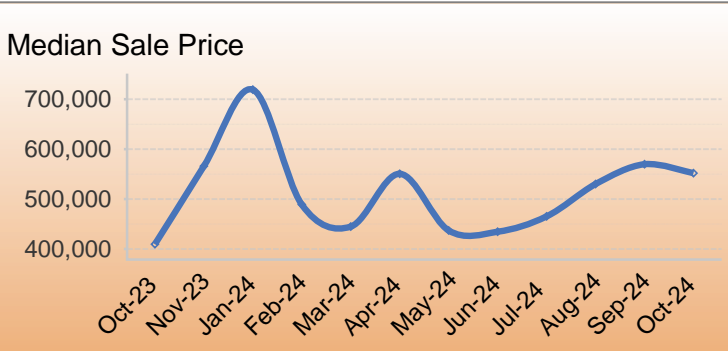
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of October - approximately 3.4 months of inventory.
- Sales Activity: 2 units were sold during October,
- Median Sales Price: \$552,000 during October
- Average price per sq.ft. in October was \$388
- Average Days-on-Market (DOM) is approximately 45 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	8	2	2	3.4	\$549,900	\$552,000	\$552,000	45	\$409	\$388	100%
Sep-24	8	1	2	4.0	\$564,500	\$570,000	\$570,000	4	\$438	\$389	101%
Aug-24	7	3	3	2.6	\$607,962	\$530,000	\$583,333	71	\$427	\$343	96%
Jul-24	10	1	1	4.3	\$465,300	\$465,500	\$465,500	15	\$408	\$313	100%
Jun-24	10	1	4	3.8	\$425,500	\$434,500	\$426,750	19	\$405	\$372	100%
May-24	7	2	2	3.5	\$432,475	\$437,475	\$437,475	30	\$385	\$356	101%
Apr-24	6	2	2	2.6	\$563,648	\$550,649	\$550,648	26	\$387	\$359	97%
Mar-24	6	1	2	2.3	\$459,444	\$445,000	\$445,000	25	\$412	\$360	97%
Feb-24	5	3	3	2.5	\$582,349	\$489,000	\$572,666	108	\$398	\$421	98%
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$381	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$381	\$360	100%
Oct-23	5	1	5	1.3	\$433,400	\$410,000	\$435,437	16	\$394	\$352	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	2	-60%	\$453,725	6.15%	\$552,000	34.6%	\$552,000	26.8%	45	181%	100%
Oct-23	5	400%	\$427,419	-14.7%	\$410,000	-21.2%	\$435,437	-16.3%	16	129%	100%
Oct-22	1	-75%	\$501,250	-4.63%	\$520,000	20.2%	\$520,000	17.8%	7	-56.3%	104%

Sales Activity and Price Trends

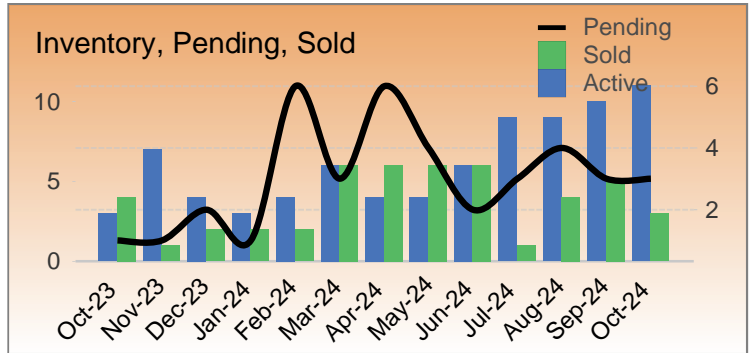
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	12	18	10	29	36
\$500-599K	6	11	14	8	0
\$600-699K	1	0	1	0	0
\$700-799K	4	2	0	0	0
\$800-899K	1	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	24	31	25	37	36

Presented by:

Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley
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Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of October - approximately 2.8 months of inventory.
- Sales Activity: 3 units were sold during October,
- Median Sales Price: \$1,035,000 during October
- Average price per sq.ft. in October was \$583
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 98% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	11	3	3	2.8	\$1,064,983	\$1,035,000	\$1,053,333	9	\$563	\$583	98%
Sep-24	10	3	5	3.0	\$836,200	\$935,000	\$824,800	72	\$576	\$553	99%
Aug-24	9	4	4	2.7	\$619,237	\$622,500	\$621,250	19	\$581	\$501	101%
Jul-24	9	3	1	2.1	\$548,000	\$538,000	\$538,000	52	\$570	\$428	98%
Jun-24	6	2	6	1.0	\$745,150	\$649,450	\$778,983	20	\$542	\$610	103%
May-24	4	4	6	0.7	\$1,136,981	\$1,202,500	\$1,230,466	6	\$542	\$663	108%
Apr-24	4	6	6	0.9	\$697,500	\$727,500	\$731,666	17	\$493	\$566	105%
Mar-24	6	3	6	1.8	\$856,658	\$887,500	\$920,000	10	\$511	\$630	108%
Feb-24	4	6	2	2.0	\$847,499	\$857,500	\$857,500	13	\$590	\$680	101%
Jan-24	3	1	2	1.8	\$743,750	\$752,475	\$752,475	22	\$531	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%
Oct-23	3	1	4	1.8	\$1,052,000	\$1,020,250	\$1,058,875	24	\$583	\$615	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	3	-25%	\$876,421	40.8%	\$1,035,000	1.45%	\$1,053,333	-0.523%	9	-62.5%	98%
Oct-23	4	0%	\$622,333	-27.2%	\$1,020,250	67.3%	\$1,058,875	62.9%	24	-25%	100%
Oct-22	4	-33.3%	\$855,112	53.4%	\$610,000	-18.7%	\$650,000	-14.3%	32	167%	98%

Sales Activity and Price Trends

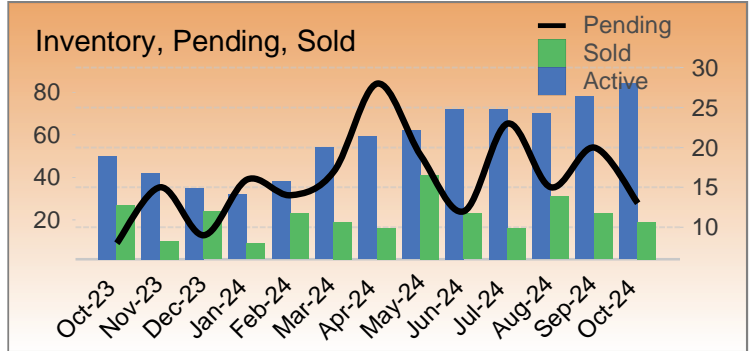
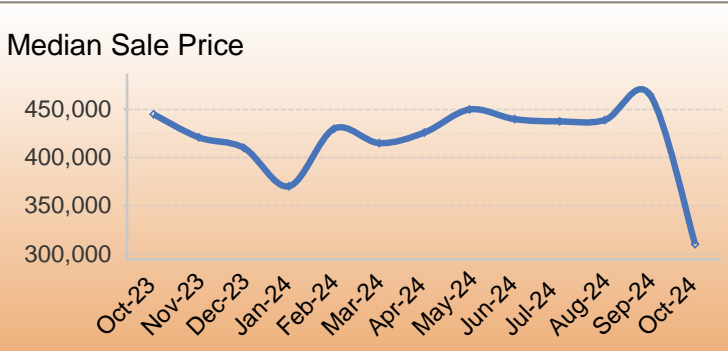
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	1	1	3	9
\$500-599K	6	5	9	9	14
\$600-699K	6	6	11	12	19
\$700-799K	8	4	9	10	10
\$800-899K	3	5	11	12	13
\$900-999K	6	2	8	7	4
\$1-1.299M	6	7	12	5	3
\$1.3-1.699M	5	4	7	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	41	34	68	58	72

Presented by:



Market Activity Summary:

- Inventory: 84 units were listed for sale as of the last day of October - approximately 3.5 months of inventory.
- Sales Activity: 19 units were sold during October,
- Median Sales Price: \$310,000 during October
- Average price per sq.ft. in October was \$385
- Average Days-on-Market (DOM) is approximately 48 days
- Sold over Asking: On average, buyers paid 99% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	84	13	19	3.5	\$387,335	\$310,000	\$384,730	48	\$421	\$385	99%
Sep-24	78	20	23	3.3	\$510,196	\$465,000	\$506,659	31	\$416	\$416	99%
Aug-24	70	15	31	3.1	\$449,697	\$439,000	\$448,596	46	\$414	\$397	100%
Jul-24	72	23	16	2.7	\$476,737	\$437,500	\$479,406	35	\$418	\$434	100%
Jun-24	72	12	23	2.7	\$509,932	\$440,000	\$514,201	35	\$415	\$450	101%
May-24	62	19	41	2.5	\$479,675	\$450,000	\$478,974	26	\$424	\$430	99%
Apr-24	59	28	16	3.1	\$469,874	\$426,000	\$475,175	29	\$431	\$438	101%
Mar-24	54	17	19	3.2	\$418,462	\$415,000	\$420,842	30	\$432	\$435	101%
Feb-24	38	14	23	2.1	\$463,406	\$430,000	\$464,052	23	\$431	\$445	100%
Jan-24	32	16	9	2.3	\$414,533	\$370,000	\$409,655	24	\$424	\$426	99%
Dec-23	35	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$423	\$456	100%
Nov-23	42	15	10	2.4	\$485,787	\$421,000	\$500,253	22	\$421	\$452	102%
Oct-23	50	8	27	2.2	\$461,738	\$445,000	\$460,444	24	\$435	\$428	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	19	-29.6%	\$417,752	-8.2%	\$310,000	-30.3%	\$384,730	-16.4%	48	100%	99%
Oct-23	27	108%	\$455,063	6.29%	\$445,000	17.1%	\$460,444	11.5%	24	-22.6%	100%
Oct-22	13	-66.7%	\$428,114	6.2%	\$380,000	-13.2%	\$412,938	-15.5%	31	93.8%	100%

Sales Activity and Price Trends

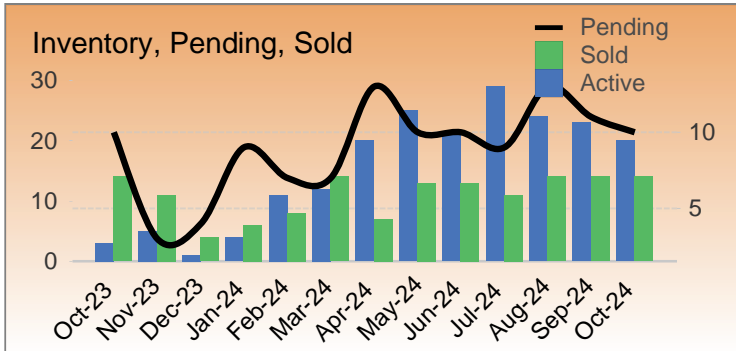
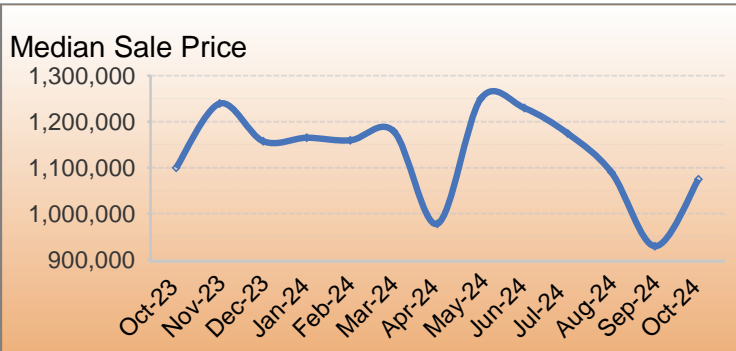
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	155	164	250	300	230
\$500-599K	24	28	38	40	20
\$600-699K	12	19	20	39	10
\$700-799K	17	12	21	24	2
\$800-899K	12	6	10	5	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	220	229	340	408	262

Presented by:

Includes Concord and Clayton
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Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of October - approximately 1.4 months of inventory.
- Sales Activity: 14 units were sold during October,
- Median Sales Price: \$1,075,000 during October
- Average price per sq.ft. in October was \$666
- Average Days-on-Market (DOM) is approximately 43 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	20	10	14	1.4	\$1,020,483	\$1,075,000	\$1,015,515	43	\$737	\$666	100%
Sep-24	23	11	14	1.8	\$1,013,104	\$929,500	\$1,004,064	30	\$710	\$677	99%
Aug-24	24	13	14	1.9	\$1,072,142	\$1,090,000	\$1,062,699	24	\$714	\$747	99%
Jul-24	29	9	11	2.4	\$1,155,227	\$1,174,000	\$1,147,181	29	\$692	\$664	99%
Jun-24	21	10	13	1.9	\$1,243,688	\$1,230,000	\$1,244,961	24	\$677	\$776	100%
May-24	25	10	13	2.2	\$1,151,453	\$1,250,000	\$1,170,807	13	\$688	\$768	102%
Apr-24	20	13	7	2.1	\$1,001,714	\$978,000	\$1,036,857	9	\$721	\$774	104%
Mar-24	12	7	14	1.3	\$1,049,846	\$1,178,975	\$1,068,210	12	\$766	\$763	102%
Feb-24	11	7	8	2.0	\$1,058,975	\$1,160,000	\$1,095,250	5	\$750	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$660	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	14	0%	\$1,062,705	-7.48%	\$1,075,000	-2.23%	\$1,015,515	-2.35%	43	4.88%	100%
Oct-23	14	75%	\$1,148,580	-2.68%	\$1,099,500	10.8%	\$1,039,928	5.26%	41	105%	100%
Oct-22	8	-46.7%	\$1,180,263	19.9%	\$992,000	-9.41%	\$988,000	-5.72%	20	33.3%	104%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	1
\$500-599K	2	2	3	8	19
\$600-699K	8	4	9	17	26
\$700-799K	10	12	9	19	30
\$800-899K	8	8	13	33	43
\$900-999K	13	20	10	28	28
\$1-1.299M	40	49	52	64	8
\$1.3-1.699M	32	17	28	6	2
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	114	113	124	175	157

Presented by:

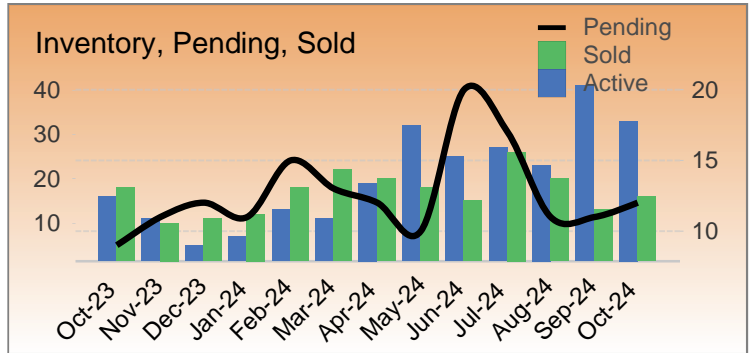
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Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of October - approximately 2.2 months of inventory.
- Sales Activity: 16 units were sold during October,
- Median Sales Price: \$966,000 during October
- Average price per sq.ft. in October was \$604
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 99% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	33	12	16	2.2	\$987,598	\$966,000	\$979,302	23	\$617	\$604	99%
Sep-24	41	11	13	2.2	\$982,121	\$920,000	\$985,092	23	\$605	\$623	100%
Aug-24	23	11	20	1.2	\$944,706	\$1,014,000	\$940,420	25	\$608	\$643	100%
Jul-24	27	17	26	1.4	\$915,531	\$902,500	\$920,807	20	\$621	\$649	100%
Jun-24	25	20	15	1.5	\$872,871	\$860,000	\$901,266	13	\$636	\$646	103%
May-24	32	10	18	1.7	\$1,000,604	\$1,060,000	\$1,042,666	9	\$642	\$640	104%
Apr-24	19	12	20	1.0	\$955,609	\$1,049,000	\$993,639	12	\$665	\$641	104%
Mar-24	11	13	22	0.6	\$937,606	\$958,500	\$978,590	9	\$648	\$656	104%
Feb-24	13	15	18	1.0	\$903,602	\$896,500	\$924,206	9	\$663	\$622	102%
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$610	\$569	101%
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$644	\$591	100%
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$581	\$619	101%
Oct-23	16	9	18	0.8	\$1,001,482	\$980,000	\$1,019,413	12	\$574	\$612	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	16	-11.1%	\$948,705	-2.67%	\$966,000	-1.43%	\$979,302	-3.93%	23	91.7%	99%
Oct-23	18	0%	\$974,686	9.36%	\$980,000	16.3%	\$1,019,413	17.4%	12	-55.6%	102%
Oct-22	18	-47.1%	\$891,270	-4.64%	\$842,500	-3.99%	\$868,333	-1.58%	27	108%	98%

Sales Activity and Price Trends

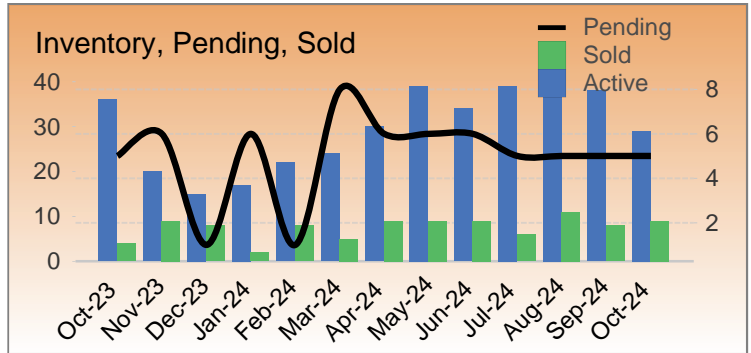
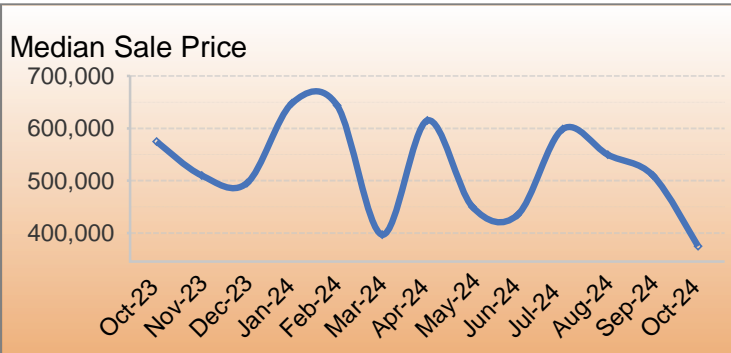
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	2	2	17	17
\$500-599K	7	7	7	18	39
\$600-699K	12	9	20	42	76
\$700-799K	22	32	33	84	35
\$800-899K	27	34	48	65	61
\$900-999K	27	29	38	54	25
\$1-1.299M	62	66	90	81	3
\$1.3-1.699M	16	9	38	13	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	180	188	276	374	256

Presented by:



Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of October - approximately 3.1 months of inventory.
- Sales Activity: 9 units were sold during October,
- Median Sales Price: \$375,000 during October
- Average price per sq.ft. in October was \$605
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 98% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	29	5	9	3.1	\$409,183	\$375,000	\$403,188	40	\$621	\$605	98%
Sep-24	38	5	8	4.7	\$524,625	\$510,000	\$525,625	57	\$595	\$592	100%
Aug-24	37	5	11	4.4	\$527,718	\$550,000	\$530,900	32	\$602	\$574	100%
Jul-24	39	5	6	4.9	\$550,499	\$598,500	\$551,583	31	\$593	\$633	100%
Jun-24	34	6	9	3.9	\$505,888	\$435,000	\$506,222	45	\$601	\$540	100%
May-24	39	6	9	5.1	\$496,666	\$450,000	\$490,666	62	\$584	\$672	99%
Apr-24	30	6	9	4.1	\$608,555	\$615,000	\$624,111	40	\$597	\$614	102%
Mar-24	24	8	5	4.8	\$448,180	\$397,000	\$441,280	39	\$639	\$482	99%
Feb-24	22	1	8	3.7	\$656,375	\$644,000	\$665,000	20	\$634	\$591	101%
Jan-24	17	6	2	2.7	\$659,475	\$648,200	\$648,200	145	\$631	\$579	98%
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$592	\$555	96%
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%
Oct-23	36	5	4	4.0	\$576,722	\$575,000	\$578,500	33	\$612	\$646	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	9	125%	\$513,520	-23.2%	\$375,000	-34.8%	\$403,188	-30.3%	40	21.2%	98%
Oct-23	4	-63.6%	\$668,846	26.8%	\$575,000	0.877%	\$578,500	-7.24%	33	-40%	100%
Oct-22	11	-47.6%	\$527,450	-17.3%	\$570,000	-5%	\$623,636	2.91%	55	162%	100%

Sales Activity and Price Trends

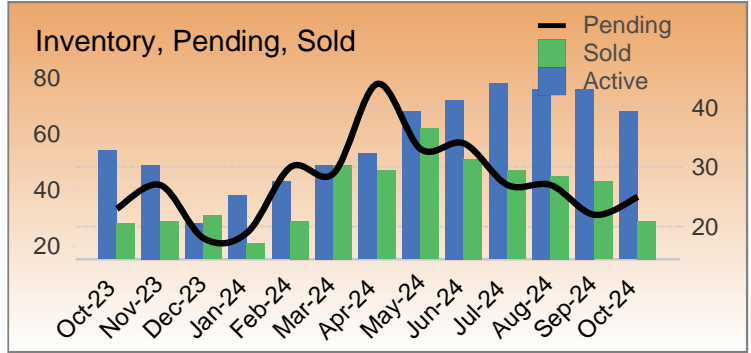
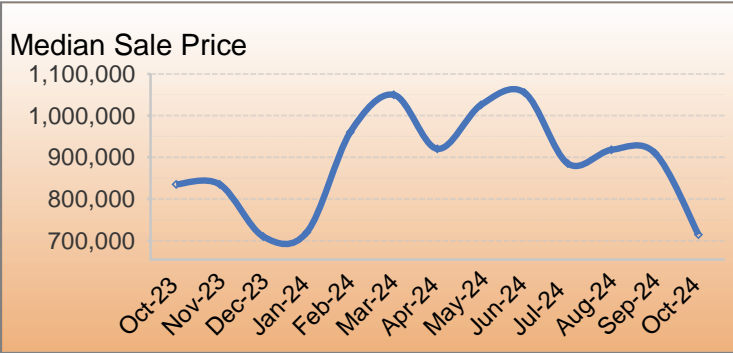
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	38	46	56	53	38
\$500-599K	12	14	16	37	14
\$600-699K	11	17	17	29	14
\$700-799K	7	15	11	16	6
\$800-899K	3	3	13	14	13
\$900-999K	4	4	5	4	2
\$1-1.299M	1	4	7	3	2
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	76	103	125	156	89

Presented by:

Market Activity Summary:



- Inventory: 68 units were listed for sale as of the last day of October - approximately 1.8 months of inventory.
- Sales Activity: 29 units were sold during October,
- Median Sales Price: \$715,000 during October
- Average price per sq.ft. in October was \$698
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 103% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	68	25	29	1.8	\$798,010	\$715,000	\$822,587	20	\$712	\$698	103%
Sep-24	76	22	43	1.7	\$971,185	\$910,000	\$993,552	22	\$709	\$726	102%
Aug-24	76	27	45	1.7	\$979,153	\$918,000	\$980,749	20	\$710	\$713	100%
Jul-24	78	27	47	1.5	\$946,688	\$885,000	\$956,849	20	\$704	\$730	101%
Jun-24	72	34	51	1.4	\$1,026,168	\$1,055,000	\$1,054,800	20	\$723	\$712	102%
May-24	68	33	62	1.4	\$969,195	\$1,025,000	\$1,004,386	17	\$717	\$772	103%
Apr-24	53	44	47	1.4	\$931,091	\$920,000	\$973,249	15	\$683	\$745	104%
Mar-24	49	29	49	1.5	\$964,257	\$1,050,000	\$1,001,333	13	\$691	\$745	104%
Feb-24	43	30	29	1.7	\$924,284	\$960,000	\$948,582	18	\$740	\$716	103%
Jan-24	38	19	21	1.4	\$775,452	\$720,000	\$777,359	45	\$683	\$652	100%
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%
Nov-23	49	27	29	1.6	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%
Oct-23	54	23	28	1.6	\$842,346	\$835,500	\$857,298	19	\$692	\$724	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	29	3.57%	\$820,269	-10.2%	\$715,000	-14.4%	\$822,587	-4.05%	20	5.26%	103%
Oct-23	28	-45.1%	\$913,284	-14.4%	\$835,500	0.663%	\$857,298	-6.71%	19	-13.6%	102%
Oct-22	51	-23.9%	\$1,067,277	28.9%	\$830,000	-11.7%	\$918,952	-5.15%	22	4.76%	99%

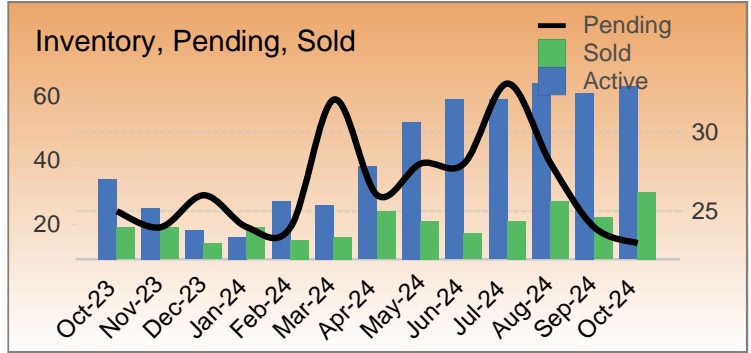
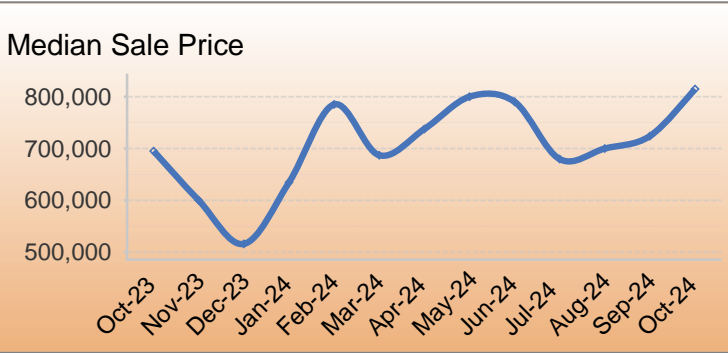
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	39	34	46	83	38
\$500-599K	33	32	47	66	47
\$600-699K	48	57	63	111	48
\$700-799K	52	38	90	103	42
\$800-899K	35	46	46	67	67
\$900-999K	24	25	47	63	45
\$1-1.299M	89	76	123	132	60
\$1.3-1.699M	93	56	77	46	5
\$1.7-1.999M	10	4	5	0	0
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	423	368	545	671	352

Presented by:

Market Activity Summary:

- Inventory: 63 units were listed for sale as of the last day of October - approximately 2.5 months of inventory.
- Sales Activity: 30 units were sold during October,
- Median Sales Price: \$814,628 during October
- Average price per sq.ft. in October was \$507
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	63	23	30	2.5	\$754,937	\$814,628	\$756,896	38	\$546	\$507	100%
Sep-24	61	24	22	2.8	\$713,116	\$724,000	\$717,634	34	\$540	\$522	101%
Aug-24	64	28	27	3.0	\$692,936	\$700,000	\$700,222	31	\$534	\$530	101%
Jul-24	59	33	21	3.1	\$687,564	\$680,000	\$700,485	28	\$533	\$540	102%
Jun-24	59	28	17	2.9	\$718,589	\$790,000	\$739,581	20	\$539	\$528	103%
May-24	52	28	21	2.7	\$728,263	\$800,001	\$748,333	23	\$523	\$552	102%
Apr-24	38	26	24	2.2	\$692,132	\$738,000	\$720,251	21	\$544	\$564	104%
Mar-24	26	32	16	1.9	\$693,354	\$687,000	\$724,362	19	\$552	\$548	104%
Feb-24	27	24	15	1.7	\$732,911	\$785,000	\$768,233	19	\$574	\$540	105%
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$605	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$578	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$551	\$508	102%
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$541	\$516	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	30	57.9%	\$657,492	4.04%	\$814,628	17.2%	\$756,896	11.1%	38	35.7%	100%
Oct-23	19	-29.6%	\$631,968	-5.16%	\$695,000	20.9%	\$681,526	12.6%	28	-30%	102%
Oct-22	27	-46%	\$666,325	2.4%	\$575,000	-5.74%	\$605,162	-3.98%	40	150%	99%

Sales Activity and Price Trends

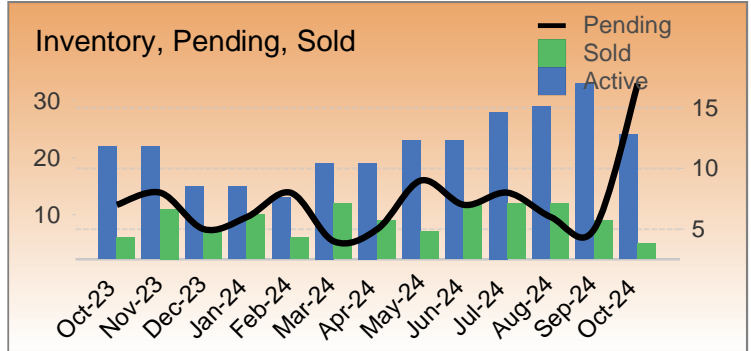
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	31	30	50	79	83
\$500-599K	30	45	67	80	75
\$600-699K	33	48	68	60	61
\$700-799K	26	47	50	61	63
\$800-899K	58	29	56	36	6
\$900-999K	20	11	28	21	0
\$1-1.299M	14	2	10	1	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	212	212	329	338	288

Presented by:

Market Activity Summary:



- Inventory: 24 units were listed for sale as of the last day of October - approximately 2.8 months of inventory.
- Sales Activity: 5 units were sold during October,
- Median Sales Price: \$475,000 during October
- Average price per sq.ft. in October was \$395
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 97% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	24	17	5	2.8	\$488,400	\$475,000	\$479,000	34	\$431	\$395	97%
Sep-24	33	5	9	3.0	\$470,766	\$450,000	\$464,111	33	\$428	\$453	98%
Aug-24	29	6	12	2.5	\$504,075	\$511,000	\$507,166	24	\$427	\$423	101%
Jul-24	28	8	12	3.0	\$499,395	\$515,500	\$528,500	27	\$442	\$437	106%
Jun-24	23	7	12	2.8	\$479,898	\$445,000	\$481,733	32	\$447	\$440	100%
May-24	23	9	7	2.6	\$551,428	\$620,000	\$558,500	20	\$434	\$442	101%
Apr-24	19	5	9	2.1	\$514,611	\$520,000	\$532,888	38	\$446	\$464	103%
Mar-24	19	4	12	2.1	\$536,724	\$540,000	\$540,083	43	\$441	\$440	101%
Feb-24	13	8	6	2.1	\$406,666	\$412,500	\$412,166	44	\$445	\$462	102%
Jan-24	15	6	10	1.6	\$446,875	\$422,500	\$449,300	60	\$453	\$432	101%
Dec-23	15	5	7	1.9	\$464,978	\$459,000	\$462,707	35	\$456	\$458	100%
Nov-23	22	8	11	3.0	\$457,272	\$465,000	\$461,818	45	\$449	\$451	101%
Oct-23	22	7	6	3.1	\$411,329	\$407,000	\$416,333	20	\$447	\$439	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	5	-16.7%	\$488,126	6.54%	\$475,000	16.7%	\$479,000	15.1%	34	70%	97%
Oct-23	6	-33.3%	\$458,144	-7.88%	\$407,000	-13.3%	\$416,333	-13.4%	20	-28.6%	101%
Oct-22	9	-50%	\$497,316	3.58%	\$469,400	4.31%	\$480,711	3.32%	28	86.7%	102%

Sales Activity and Price Trends

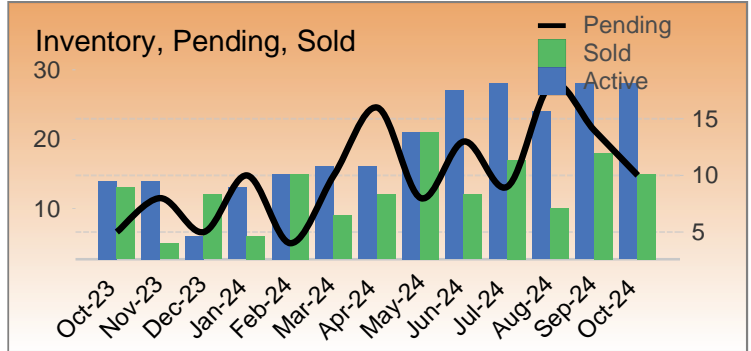
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	49	35	56	105	135
\$500-599K	22	14	27	34	13
\$600-699K	18	13	21	24	1
\$700-799K	5	0	6	3	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	94	62	110	166	149

Presented by:

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Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of October - approximately 2.1 months of inventory.
- Sales Activity: 15 units were sold during October,
- Median Sales Price: \$725,000 during October
- Average price per sq.ft. in October was \$571
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	28	10	15	2.1	\$751,726	\$725,000	\$748,430	26	\$546	\$571	100%
Sep-24	28	14	18	1.9	\$731,023	\$749,550	\$734,538	27	\$564	\$583	100%
Aug-24	24	18	10	1.8	\$745,885	\$774,500	\$748,133	22	\$526	\$590	100%
Jul-24	28	9	17	1.7	\$753,814	\$818,000	\$754,529	25	\$529	\$593	100%
Jun-24	27	13	12	1.8	\$842,249	\$912,500	\$864,041	16	\$527	\$586	102%
May-24	21	8	21	1.6	\$720,305	\$693,225	\$731,817	17	\$538	\$580	101%
Apr-24	16	16	12	1.4	\$811,406	\$853,500	\$845,583	15	\$524	\$601	104%
Mar-24	16	10	9	1.6	\$927,650	\$1,015,000	\$948,611	8	\$529	\$598	102%
Feb-24	15	4	15	1.4	\$695,777	\$755,000	\$710,333	25	\$556	\$602	102%
Jan-24	13	10	6	1.7	\$729,658	\$743,000	\$744,333	14	\$579	\$625	102%
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%
Oct-23	14	5	13	1.1	\$788,992	\$825,000	\$820,923	12	\$574	\$607	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	15	15.4%	\$881,547	1.72%	\$725,000	-12.1%	\$748,430	-8.83%	26	117%	100%
Oct-23	13	62.5%	\$866,608	8.45%	\$825,000	-0.0606%	\$820,923	8.91%	12	-67.6%	104%
Oct-22	8	-76.5%	\$799,081	5.79%	\$825,500	-1.14%	\$753,750	-6.37%	37	85%	99%

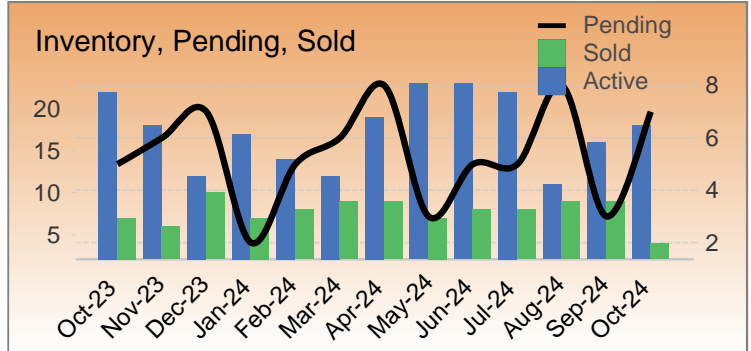
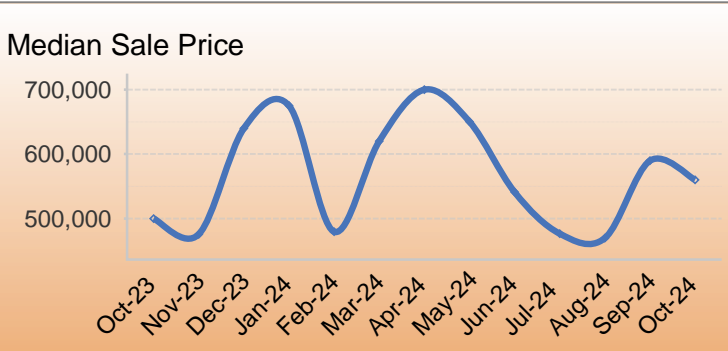
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	19	13	20	31	34
\$500-599K	6	7	13	11	49
\$600-699K	23	19	22	40	69
\$700-799K	22	23	25	55	67
\$800-899K	24	30	34	53	12
\$900-999K	22	16	45	37	0
\$1-1.299M	19	20	32	6	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	135	128	192	233	231

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of October - approximately 2.5 months of inventory.
- Sales Activity: 4 units were sold during October,
- Median Sales Price: \$560,000 during October
- Average price per sq.ft. in October was \$438
- Average Days-on-Market (DOM) is approximately 41 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	18	7	4	2.5	\$524,500	\$560,000	\$524,500	41	\$482	\$438	100%
Sep-24	16	3	9	1.8	\$550,543	\$590,000	\$553,555	38	\$481	\$450	100%
Aug-24	11	8	9	1.3	\$503,488	\$469,900	\$506,211	44	\$457	\$437	100%
Jul-24	22	5	8	2.9	\$535,862	\$476,900	\$537,725	36	\$479	\$446	100%
Jun-24	23	5	8	2.9	\$539,000	\$541,000	\$548,687	22	\$487	\$466	102%
May-24	23	3	7	2.8	\$604,698	\$650,000	\$614,285	63	\$469	\$499	101%
Apr-24	19	8	9	2.2	\$703,322	\$700,000	\$708,888	83	\$491	\$502	101%
Mar-24	12	6	9	1.6	\$642,055	\$620,000	\$650,222	57	\$547	\$502	102%
Feb-24	14	5	8	1.8	\$571,361	\$480,000	\$564,111	67	\$550	\$460	99%
Jan-24	17	2	7	2.5	\$625,928	\$675,000	\$604,952	27	\$517	\$452	96%
Dec-23	12	7	10	1.6	\$599,990	\$640,000	\$610,150	21	\$507	\$457	102%
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%
Oct-23	22	5	7	2.9	\$462,807	\$500,000	\$468,214	12	\$482	\$491	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	4	-42.9%	\$487,434	-7%	\$560,000	12%	\$524,500	12%	41	242%	100%
Oct-23	7	-46.2%	\$524,107	-14%	\$500,000	-1.96%	\$468,214	-8.67%	12	-58.6%	101%
Oct-22	13	85.7%	\$609,416	12.6%	\$510,000	-25.5%	\$512,646	-17.9%	29	142%	98%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	27	19	23	55	84
\$500-599K	14	25	32	22	31
\$600-699K	23	14	23	32	6
\$700-799K	9	10	17	19	1
\$800-899K	5	4	8	3	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	78	72	104	131	122

Presented by:



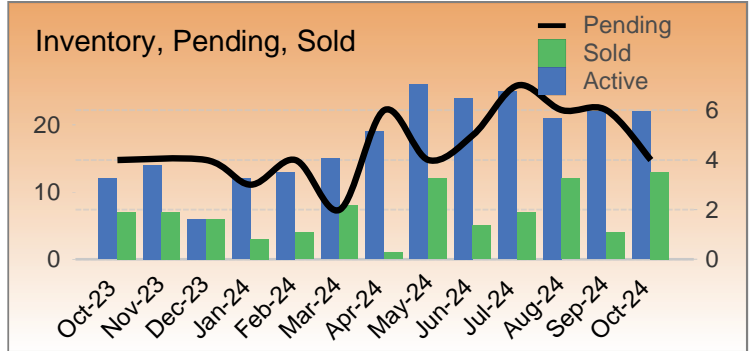
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of October - approximately 2.3 months of inventory.
- Sales Activity: 13 units were sold during October,
- Median Sales Price: \$930,000 during October
- Average price per sq.ft. in October was \$672
- Average Days-on-Market (DOM) is approximately 33 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	22	4	13	2.3	\$1,226,384	\$930,000	\$1,227,923	33	\$626	\$672	100%
Sep-24	22	6	4	2.9	\$899,000	\$750,000	\$883,250	119	\$643	\$662	98%
Aug-24	21	6	12	2.6	\$1,021,014	\$1,042,500	\$1,005,692	42	\$676	\$597	99%
Jul-24	25	7	7	3.1	\$1,306,142	\$1,338,000	\$1,329,714	19	\$666	\$708	102%
Jun-24	24	5	5	4.0	\$1,010,300	\$965,000	\$1,095,200	47	\$640	\$676	108%
May-24	26	4	12	3.7	\$1,138,079	\$1,229,000	\$1,191,500	24	\$673	\$686	105%
Apr-24	19	6	1	4.4	\$965,000	\$950,000	\$950,000	32	\$678	\$490	98%
Mar-24	15	2	8	3.2	\$894,875	\$817,500	\$900,305	84	\$744	\$643	101%
Feb-24	13	4	4	3.0	\$1,208,250	\$1,375,000	\$1,166,250	14	\$714	\$673	98%
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$707	\$601	105%
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$807	\$661	100%
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$685	\$628	97%
Oct-23	12	4	7	1.3	\$1,297,914	\$1,035,000	\$1,307,928	37	\$682	\$812	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	13	85.7%	\$1,084,396	19.4%	\$930,000	-10.1%	\$1,227,923	-6.12%	33	-10.8%	100%
Oct-23	7	-36.4%	\$908,486	-6.03%	\$1,035,000	25.5%	\$1,307,928	35.8%	37	94.7%	101%
Oct-22	11	-26.7%	\$966,769	34%	\$825,000	10%	\$963,181	14.9%	19	-29.6%	102%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	3	7	14	10
\$500-599K	4	6	10	21	9
\$600-699K	7	8	11	12	9
\$700-799K	5	7	5	16	9
\$800-899K	6	9	15	14	11
\$900-999K	7	8	10	11	9
\$1-1.299M	11	14	26	32	11
\$1.3-1.699M	21	12	14	21	11
\$1.7-1.999M	2	3	5	3	2
\$2-2.999M	2	5	6	0	3
>3M	0	0	0	0	0
Total	69	75	109	144	84

Presented by:



Includes Moraga, Lafayette, Orinda

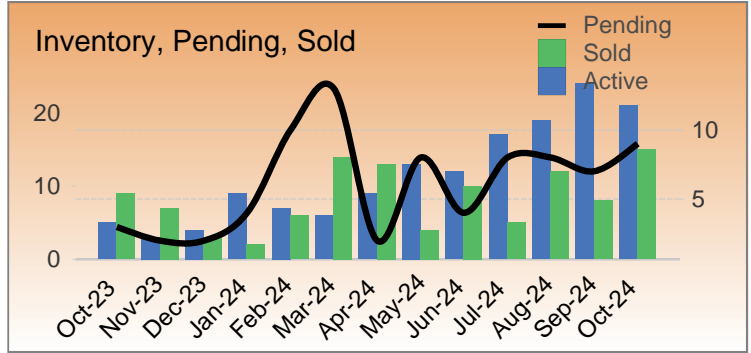
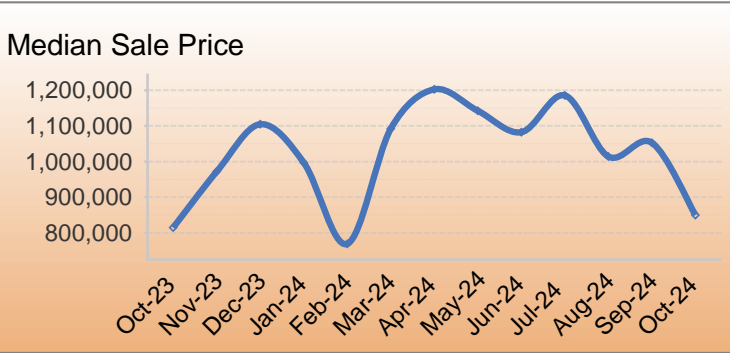
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Market Activity Summary:



- Inventory: 21 units were listed for sale as of the last day of October - approximately 1.8 months of inventory.
- Sales Activity: 15 units were sold during October,
- Median Sales Price: \$850,000 during October
- Average price per sq.ft. in October was \$625
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 101% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	21	9	15	1.8	\$883,703	\$850,000	\$897,933	23	\$633	\$625	101%
Sep-24	24	7	8	3.0	\$972,749	\$1,052,500	\$990,625	25	\$621	\$648	101%
Aug-24	19	8	12	2.1	\$890,311	\$1,014,000	\$914,407	19	\$636	\$684	103%
Jul-24	17	8	5	2.8	\$1,061,577	\$1,185,000	\$1,086,460	20	\$659	\$686	102%
Jun-24	12	4	10	1.3	\$1,012,092	\$1,082,000	\$1,029,612	17	\$656	\$659	101%
May-24	13	8	4	1.4	\$1,038,000	\$1,142,500	\$1,119,500	6	\$638	\$667	107%
Apr-24	9	2	13	0.8	\$1,002,060	\$1,202,000	\$1,088,538	19	\$617	\$678	108%
Mar-24	6	13	14	0.8	\$946,342	\$1,092,500	\$1,009,714	12	\$632	\$675	106%
Feb-24	7	10	6	1.9	\$777,316	\$770,000	\$838,480	12	\$644	\$670	107%
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	15	66.7%	\$950,867	12.8%	\$850,000	4.29%	\$897,933	1.3%	23	109%	101%
Oct-23	9	12.5%	\$842,781	12.9%	\$815,000	3.82%	\$886,388	7.73%	11	-68.6%	104%
Oct-22	8	-52.9%	\$746,568	-3.14%	\$785,000	1.95%	\$822,750	2.61%	35	218%	97%

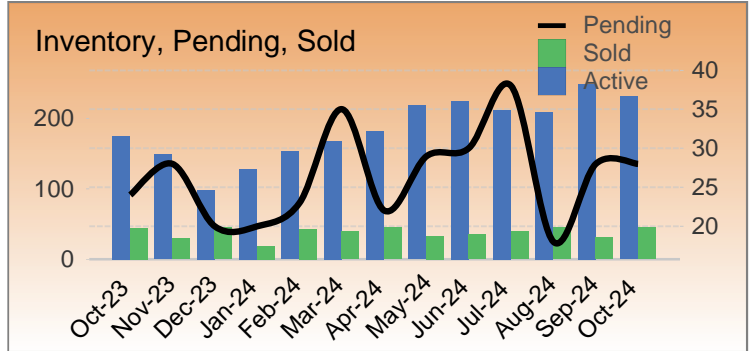
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	3	6	9	5
\$500-599K	3	10	16	27	26
\$600-699K	14	22	31	32	20
\$700-799K	6	8	14	19	7
\$800-899K	8	9	12	16	20
\$900-999K	3	6	8	31	17
\$1-1.299M	41	19	44	24	2
\$1.3-1.699M	10	1	12	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	89	78	143	158	97

Presented by:

Market Activity Summary:

- Inventory: 231 units were listed for sale as of the last day of October - approximately 5.9 months of inventory.
- Sales Activity: 45 units were sold during October,
- Median Sales Price: \$559,000 during October
- Average price per sq.ft. in October was \$581
- Average Days-on-Market (DOM) is approximately 47 days
- Sold over Asking: On average, buyers paid 101% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	231	28	45	5.9	\$597,842	\$559,000	\$607,097	47	\$550	\$581	101%
Sep-24	249	28	31	6.6	\$514,470	\$520,000	\$515,664	46	\$537	\$560	101%
Aug-24	209	18	45	5.3	\$531,162	\$525,000	\$530,470	52	\$531	\$517	100%
Jul-24	212	38	39	6.0	\$614,087	\$544,000	\$622,502	36	\$541	\$542	101%
Jun-24	225	30	35	6.1	\$616,335	\$525,000	\$621,316	37	\$551	\$533	101%
May-24	218	29	33	5.7	\$633,693	\$652,500	\$646,663	47	\$552	\$535	102%
Apr-24	182	22	45	4.4	\$640,371	\$600,000	\$665,237	34	\$543	\$572	103%
Mar-24	168	35	39	5.0	\$661,638	\$669,000	\$690,425	31	\$564	\$548	104%
Feb-24	153	23	43	4.3	\$703,716	\$640,000	\$705,215	40	\$557	\$573	100%
Jan-24	128	20	19	4.2	\$747,916	\$650,000	\$732,324	77	\$564	\$543	98%
Dec-23	98	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$567	\$557	100%
Nov-23	149	28	29	4.4	\$603,844	\$520,000	\$603,862	50	\$577	\$596	100%
Oct-23	175	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$568	\$569	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	45	2.27%	\$628,263	1.35%	\$559,000	11.1%	\$607,097	3.62%	47	38.2%	101%
Oct-23	44	12.8%	\$619,900	-6.12%	\$503,000	-8.55%	\$585,909	-5.92%	34	-27.7%	102%
Oct-22	39	-56.7%	\$660,340	0.193%	\$550,000	-21.3%	\$622,805	-14.9%	47	88%	99%

Sales Activity and Price Trends

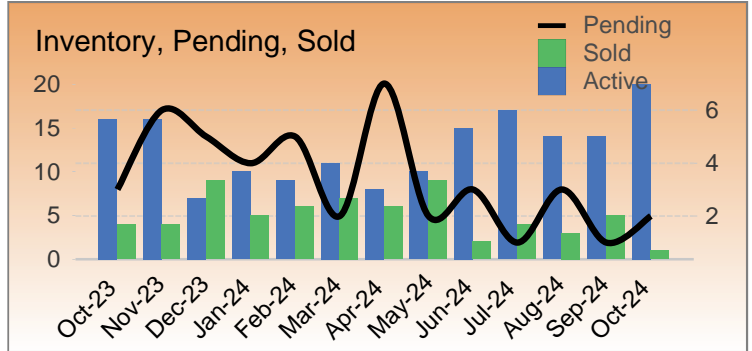
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	134	125	145	162	104
\$500-599K	61	80	127	141	97
\$600-699K	63	75	123	156	103
\$700-799K	53	47	118	141	117
\$800-899K	13	32	64	70	62
\$900-999K	17	18	46	45	39
\$1-1.299M	19	16	47	51	44
\$1.3-1.699M	13	9	22	24	15
\$1.7-1.999M	1	3	9	1	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	374	406	701	791	581

Presented by:

Custom geography for Oakland CND/TWN includes Oakland & Piedmont
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Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of October - approximately 7.0 months of inventory.
- Sales Activity: 1 units were sold during October,
- Median Sales Price: \$489,000 during October
- Average price per sq.ft. in October was \$268
- Average Days-on-Market (DOM) is approximately 52 days
- Sold over Asking: On average, buyers paid 91% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	20	2	1	7.0	\$535,000	\$489,000	\$489,000	52	\$388	\$268	91%
Sep-24	14	1	5	3.5	\$340,980	\$285,000	\$330,000	17	\$394	\$371	95%
Aug-24	14	3	3	4.7	\$370,962	\$309,000	\$364,666	70	\$376	\$366	98%
Jul-24	17	1	4	3.4	\$439,737	\$475,000	\$444,987	35	\$388	\$334	101%
Jun-24	15	3	2	2.6	\$641,500	\$627,500	\$627,500	77	\$374	\$403	98%
May-24	10	2	9	1.4	\$436,655	\$393,000	\$436,777	23	\$355	\$345	100%
Apr-24	8	7	6	1.3	\$354,649	\$340,000	\$364,983	28	\$349	\$357	103%
Mar-24	11	2	7	2.0	\$393,842	\$340,000	\$401,557	37	\$357	\$402	102%
Feb-24	9	5	6	1.4	\$404,749	\$392,500	\$404,166	41	\$345	\$365	100%
Jan-24	10	4	5	1.8	\$407,375	\$419,000	\$401,600	30	\$334	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%
Oct-23	16	3	4	4.0	\$425,986	\$410,000	\$422,500	66	\$331	\$398	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	1	-75%	\$387,690	-9.2%	\$489,000	19.3%	\$489,000	15.7%	52	-21.2%	91%
Oct-23	4	300%	\$426,992	8.87%	\$410,000	-28.1%	\$422,500	-25.9%	66	-7.04%	100%
Oct-22	1	-91.7%	\$392,187	-18.8%	\$570,000	30.1%	\$570,000	30.2%	71	407%	98%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	35	23	33	42	51
\$500-599K	10	9	15	16	5
\$600-699K	3	4	8	4	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	48	36	56	62	56

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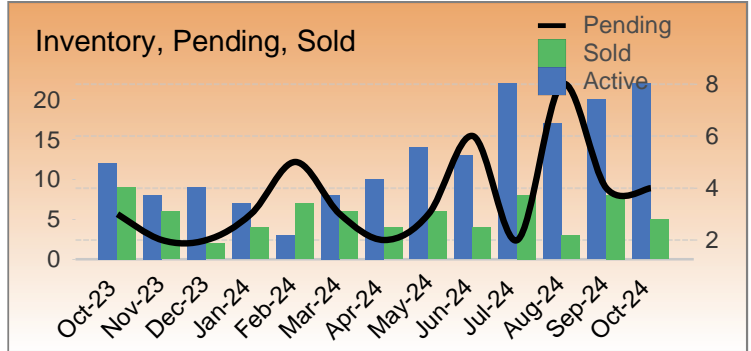
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Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of October - approximately 4.3 months of inventory.
- Sales Activity: 5 units were sold during October,
- Median Sales Price: \$630,000 during October
- Average price per sq.ft. in October was \$475
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 99% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	22	4	5	4.3	\$646,799	\$630,000	\$638,800	31	\$500	\$475	99%
Sep-24	20	4	8	3.3	\$637,100	\$652,500	\$619,375	36	\$494	\$451	97%
Aug-24	17	8	3	3.6	\$689,326	\$635,000	\$681,333	31	\$503	\$431	99%
Jul-24	22	2	8	3.7	\$524,475	\$476,500	\$516,550	37	\$495	\$500	98%
Jun-24	13	6	4	2.8	\$644,250	\$633,500	\$639,875	15	\$494	\$495	99%
May-24	14	3	6	2.8	\$672,796	\$610,000	\$655,000	24	\$482	\$499	98%
Apr-24	10	2	4	1.9	\$682,000	\$722,000	\$694,250	14	\$482	\$504	101%
Mar-24	8	3	6	1.4	\$687,166	\$812,500	\$714,833	47	\$536	\$495	104%
Feb-24	3	5	7	0.7	\$690,269	\$645,000	\$680,126	36	\$550	\$522	99%
Jan-24	7	3	4	2.0	\$594,000	\$605,500	\$622,750	28	\$521	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%
Oct-23	12	3	9	1.6	\$606,222	\$650,000	\$625,222	25	\$513	\$498	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	5	-44.4%	\$724,889	30.7%	\$630,000	-3.08%	\$638,800	2.17%	31	24%	99%
Oct-23	9	28.6%	\$554,555	-17.2%	\$650,000	-2.26%	\$625,222	2.14%	25	31.6%	103%
Oct-22	7	-56.3%	\$670,000	-3.6%	\$665,000	-4.32%	\$612,142	-13.1%	19	0%	102%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	14	19	20	28	31
\$500-599K	4	8	24	26	26
\$600-699K	13	20	25	31	15
\$700-799K	15	10	16	16	13
\$800-899K	7	15	18	19	1
\$900-999K	1	1	4	4	0
\$1-1.299M	1	0	5	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	55	73	112	124	86

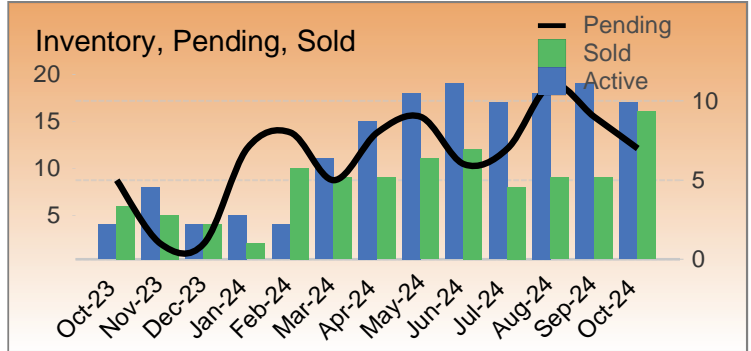
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Market Activity Summary:



- Inventory: 17 units were listed for sale as of the last day of October - approximately 1.6 months of inventory.
- Sales Activity: 16 units were sold during October,
- Median Sales Price: \$860,000 during October
- Average price per sq.ft. in October was \$687
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	17	7	16	1.6	\$818,409	\$860,000	\$815,906	28	\$649	\$687	100%
Sep-24	19	9	9	2.2	\$697,216	\$685,000	\$696,333	17	\$658	\$630	100%
Aug-24	18	11	9	2.0	\$759,544	\$708,000	\$780,888	25	\$668	\$666	102%
Jul-24	17	7	8	1.6	\$815,125	\$707,500	\$833,875	12	\$669	\$623	101%
Jun-24	19	6	12	1.8	\$892,662	\$880,000	\$894,250	19	\$652	\$633	100%
May-24	18	9	11	1.9	\$909,521	\$960,000	\$947,090	16	\$654	\$709	104%
Apr-24	15	8	9	1.6	\$913,765	\$840,000	\$938,977	9	\$657	\$650	103%
Mar-24	11	5	9	1.6	\$780,211	\$725,000	\$808,888	10	\$677	\$687	103%
Feb-24	4	8	10	0.8	\$785,800	\$746,500	\$803,500	10	\$693	\$672	102%
Jan-24	5	7	2	1.4	\$586,975	\$577,475	\$577,475	23	\$731	\$624	98%
Dec-23	4	1	4	0.8	\$877,000	\$947,500	\$891,250	25	\$723	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	16	167%	\$875,949	-3.32%	\$860,000	13.3%	\$815,906	15.2%	28	64.7%	100%
Oct-23	6	-50%	\$905,991	8.26%	\$759,000	-10.4%	\$708,000	-15.8%	17	-37%	98%
Oct-22	12	-36.8%	\$836,830	5.55%	\$847,500	7.28%	\$840,583	6.19%	27	42.1%	100%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	6	2	11	24
\$500-599K	11	15	11	30	20
\$600-699K	15	10	16	24	21
\$700-799K	18	23	25	19	19
\$800-899K	11	17	24	15	31
\$900-999K	11	17	14	21	9
\$1-1.299M	24	19	17	29	0
\$1.3-1.699M	1	0	11	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	95	107	120	150	124

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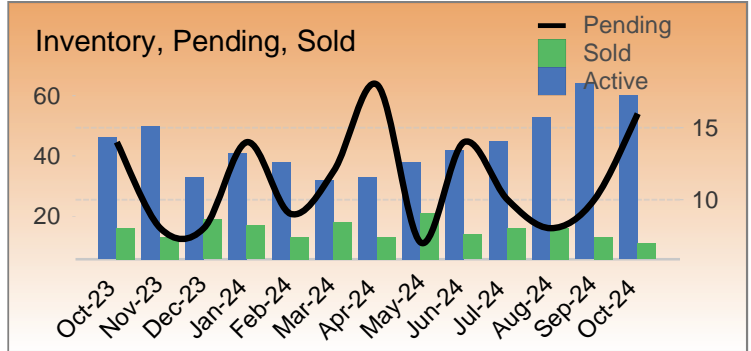
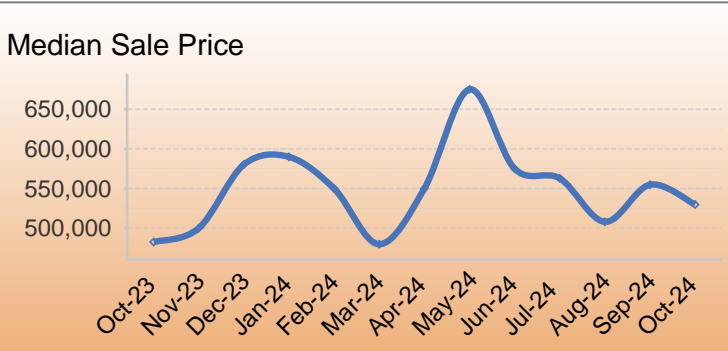
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Market Activity Summary:

- Inventory: 60 units were listed for sale as of the last day of October - approximately 4.7 months of inventory.
- Sales Activity: 11 units were sold during October,
- Median Sales Price: \$530,000 during October
- Average price per sq.ft. in October was \$467
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	60	16	11	4.7	\$565,988	\$530,000	\$565,992	30	\$450	\$467	100%
Sep-24	64	10	13	4.3	\$565,953	\$555,000	\$569,387	21	\$445	\$527	101%
Aug-24	53	8	16	3.6	\$549,249	\$507,888	\$551,110	50	\$435	\$496	100%
Jul-24	45	10	16	2.8	\$649,549	\$563,000	\$653,031	33	\$424	\$544	101%
Jun-24	42	14	14	2.7	\$585,921	\$575,000	\$583,357	28	\$458	\$473	100%
May-24	38	7	21	2.4	\$696,330	\$675,000	\$702,214	33	\$475	\$498	101%
Apr-24	33	18	13	2.3	\$545,115	\$550,000	\$551,111	28	\$458	\$524	101%
Mar-24	32	12	18	2.0	\$558,718	\$480,000	\$561,499	36	\$454	\$447	101%
Feb-24	38	9	13	2.4	\$516,223	\$550,000	\$527,215	42	\$484	\$495	102%
Jan-24	41	14	17	2.5	\$582,410	\$590,000	\$585,061	40	\$472	\$463	101%
Dec-23	33	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$469	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$463	\$478	99%
Oct-23	46	14	16	3.4	\$538,305	\$482,800	\$545,912	69	\$467	\$469	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	11	-31.3%	\$527,067	0.702%	\$530,000	9.78%	\$565,992	3.68%	30	-56.5%	100%
Oct-23	16	-20%	\$523,391	-17.2%	\$482,800	-1.46%	\$545,912	2.5%	69	109%	101%
Oct-22	20	-33.3%	\$631,959	14%	\$489,950	-13.7%	\$532,595	-7.21%	33	57.1%	100%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	61	56	76	107	115
\$500-599K	25	39	63	59	28
\$600-699K	31	24	44	44	25
\$700-799K	17	22	21	37	13
\$800-899K	8	3	23	15	3
\$900-999K	3	0	5	13	1
\$1-1.299M	5	4	3	4	1
\$1.3-1.699M	0	2	1	1	0
\$1.7-1.999M	2	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	152	150	236	280	186

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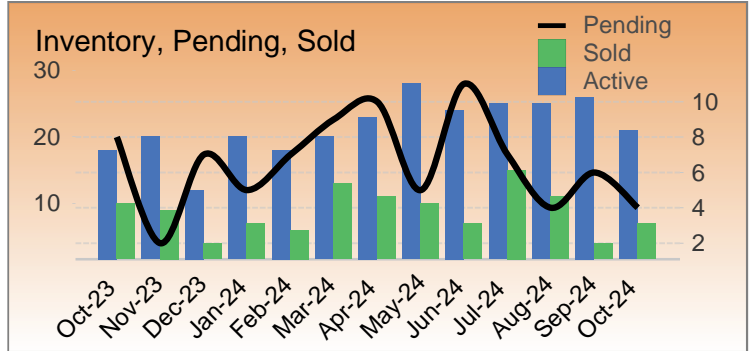
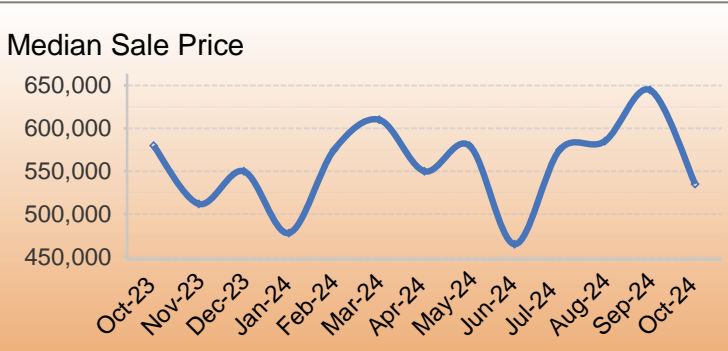
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Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of October - approximately 3.0 months of inventory.
- Sales Activity: 7 units were sold during October,
- Median Sales Price: \$535,000 during October
- Average price per sq.ft. in October was \$477
- Average Days-on-Market (DOM) is approximately 53 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	21	4	7	3.0	\$563,255	\$535,000	\$564,642	53	\$508	\$477	100%
Sep-24	26	6	4	2.7	\$609,987	\$645,000	\$638,775	10	\$480	\$505	105%
Aug-24	25	4	11	2.4	\$600,763	\$585,000	\$600,272	32	\$478	\$502	100%
Jul-24	25	7	15	2.3	\$565,514	\$575,000	\$562,660	34	\$489	\$456	100%
Jun-24	24	11	7	2.7	\$548,010	\$465,000	\$553,285	32	\$479	\$511	101%
May-24	28	5	10	2.6	\$598,488	\$580,000	\$609,400	38	\$462	\$482	102%
Apr-24	23	10	11	2.4	\$537,348	\$550,000	\$533,890	53	\$485	\$447	99%
Mar-24	20	9	13	2.5	\$600,384	\$610,000	\$606,307	24	\$448	\$492	101%
Feb-24	18	7	6	3.5	\$523,666	\$575,000	\$544,166	6	\$460	\$506	104%
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$457	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$466	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%
Oct-23	18	8	10	1.6	\$571,583	\$580,000	\$583,588	23	\$475	\$501	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	7	-30%	\$583,320	2.75%	\$535,000	-7.76%	\$564,642	-3.25%	53	130%	100%
Oct-23	10	-23.1%	\$567,719	6.35%	\$580,000	0%	\$583,588	1.39%	23	-8%	102%
Oct-22	13	-7.14%	\$533,816	-9.13%	\$580,000	6.42%	\$575,615	-2.09%	25	31.6%	102%

Sales Activity and Price Trends

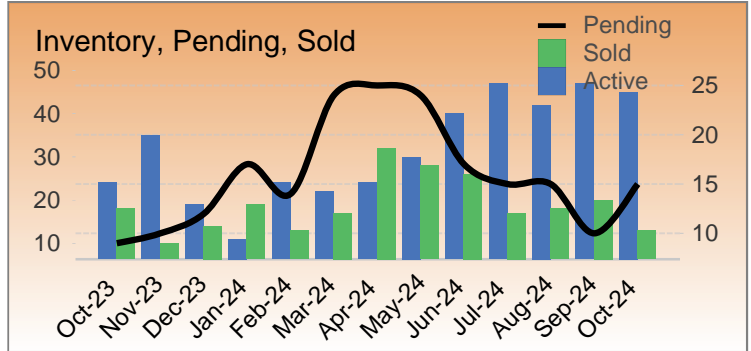
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	27	23	29	50	50
\$500-599K	30	31	47	36	23
\$600-699K	19	20	25	19	13
\$700-799K	10	12	14	15	26
\$800-899K	2	3	9	6	1
\$900-999K	3	4	5	3	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	91	93	130	129	113

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Market Activity Summary:

- Inventory: 45 units were listed for sale as of the last day of October - approximately 2.6 months of inventory.
- Sales Activity: 13 units were sold during October,
- Median Sales Price: \$802,000 during October
- Average price per sq.ft. in October was \$643
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	45	15	13	2.6	\$928,105	\$802,000	\$927,154	27	\$663	\$643	100%
Sep-24	47	10	20	2.6	\$1,013,677	\$1,058,328	\$997,974	24	\$663	\$650	99%
Aug-24	42	15	18	2.1	\$899,029	\$827,500	\$898,598	23	\$662	\$669	100%
Jul-24	47	15	17	2.0	\$1,077,863	\$1,163,000	\$1,086,264	23	\$666	\$661	101%
Jun-24	40	17	26	1.4	\$966,517	\$1,022,500	\$978,749	16	\$669	\$658	101%
May-24	30	24	28	1.2	\$1,045,866	\$1,172,500	\$1,057,770	17	\$665	\$671	101%
Apr-24	24	25	32	1.2	\$935,048	\$862,500	\$952,942	23	\$673	\$691	102%
Mar-24	22	24	17	1.3	\$1,020,147	\$860,000	\$1,042,329	19	\$663	\$691	102%
Feb-24	24	14	13	1.6	\$1,036,406	\$1,135,000	\$1,067,029	11	\$683	\$682	103%
Jan-24	11	17	19	0.8	\$821,893	\$750,000	\$822,657	36	\$645	\$623	100%
Dec-23	19	12	14	1.4	\$905,452	\$772,500	\$890,183	21	\$651	\$632	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$631	\$679	100%
Oct-23	24	9	18	1.4	\$928,527	\$960,000	\$953,972	14	\$639	\$697	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	13	-27.8%	\$954,122	-6.49%	\$802,000	-16.5%	\$927,154	-2.81%	27	92.9%	100%
Oct-23	18	-18.2%	\$1,020,324	1.5%	\$960,000	3.34%	\$953,972	8.13%	14	-54.8%	103%
Oct-22	22	-33.3%	\$1,005,215	35.2%	\$928,950	6.17%	\$882,245	5.74%	31	107%	98%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	10	7	20	49	45
\$500-599K	15	25	26	49	37
\$600-699K	23	18	28	56	42
\$700-799K	24	21	22	27	17
\$800-899K	21	10	22	23	72
\$900-999K	10	10	15	28	28
\$1-1.299M	61	37	51	94	5
\$1.3-1.699M	36	12	40	11	0
\$1.7-1.999M	2	3	1	0	0
\$2-2.999M	1	1	0	0	0
>3M	0	0	0	0	0
Total	203	144	225	337	246

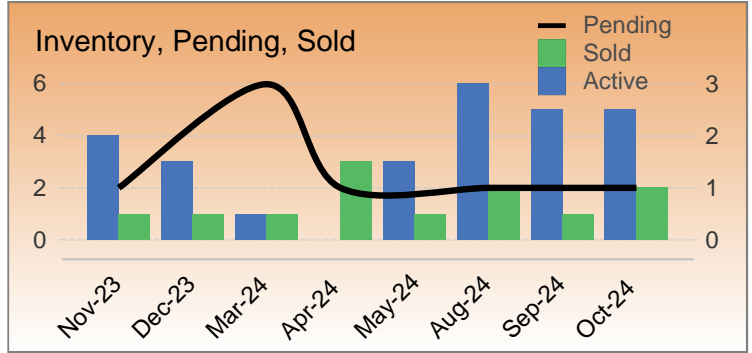
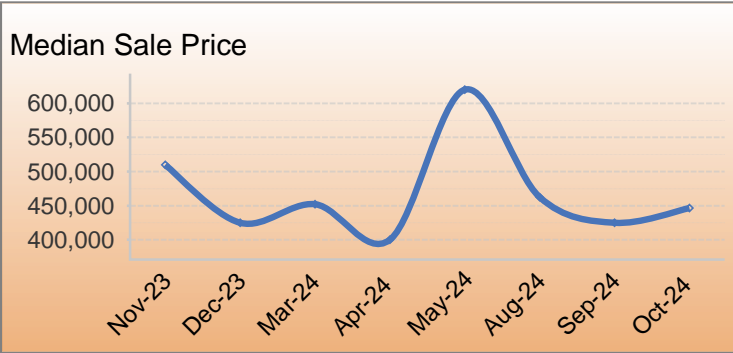
Presented by:



Market Activity Summary:



- Inventory: 5 units were listed for sale as of the last day of October - approximately 3.0 months of inventory.
- Sales Activity: 2 units were sold during October,
- Median Sales Price: \$446,425 during October
- Average price per sq.ft. in October was \$398
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 99% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	5	1	2	3.0	\$449,925	\$446,425	\$446,425	20	\$369	\$398	99%
Sep-24	5	1	1	5.0	\$425,000	\$425,000	\$425,000	16	\$366	\$393	100%
Aug-24	6	1	2	9.0	\$472,499	\$462,500	\$462,500	13	\$349	\$348	98%
May-24	3	0	1	1.8	\$629,000	\$620,240	\$620,240	28	\$358	\$313	99%
Apr-24	0	1	3	0.0	\$469,666	\$400,000	\$473,333	27	-	\$360	101%
Mar-24	1	3	1	3.0	\$455,000	\$452,000	\$452,000	83	\$318	\$355	99%
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	2	100%	\$443,300	-1.27%	\$446,425	2.63%	\$446,425	2.63%	20	300%	99%
Oct-22	1	-66.7%	\$449,000	7.93%	\$435,000	11.5%	\$435,000	9.66%	5	-16.7%	94%

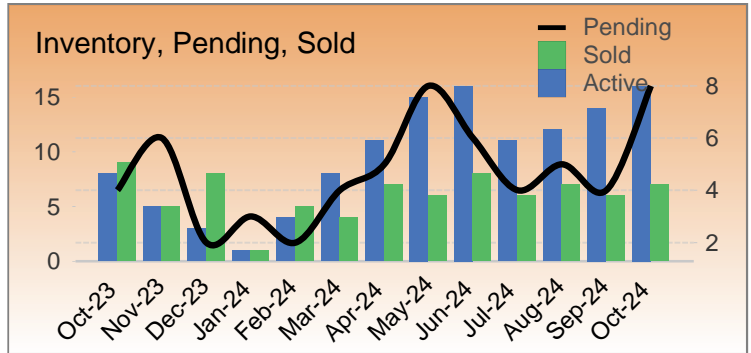
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	12	11	21	22
\$500-599K	1	1	2	0	1
\$600-699K	2	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	10	13	13	21	23

Presented by:

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of October - approximately 2.6 months of inventory.
- Sales Activity: 7 units were sold during October,
- Median Sales Price: \$665,000 during October
- Average price per sq.ft. in October was \$643
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 98% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	16	8	7	2.6	\$669,541	\$665,000	\$653,714	15	\$634	\$643	98%
Sep-24	14	4	6	2.4	\$860,148	\$887,500	\$863,148	23	\$627	\$651	100%
Aug-24	12	5	7	1.7	\$640,964	\$575,000	\$643,414	54	\$627	\$613	100%
Jul-24	11	4	6	2.0	\$629,331	\$642,500	\$644,833	23	\$660	\$680	103%
Jun-24	16	6	8	2.4	\$874,348	\$916,500	\$898,250	16	\$641	\$643	104%
May-24	15	8	6	2.6	\$727,131	\$725,023	\$764,507	11	\$650	\$632	105%
Apr-24	11	5	7	2.3	\$662,525	\$670,000	\$697,269	13	\$665	\$704	104%
Mar-24	8	4	4	2.4	\$766,250	\$887,500	\$783,750	14	\$648	\$648	102%
Feb-24	4	2	5	1.3	\$654,999	\$598,000	\$679,000	39	\$626	\$658	103%
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	7	-22.2%	\$693,316	6.45%	\$665,000	-18.4%	\$653,714	-17%	15	-28.6%	98%
Oct-23	9	80%	\$651,316	0.391%	\$815,000	56.7%	\$787,444	26.2%	21	5%	103%
Oct-22	5	-54.5%	\$648,778	-3.23%	\$520,000	-32.9%	\$624,000	-15.6%	20	0%	100%

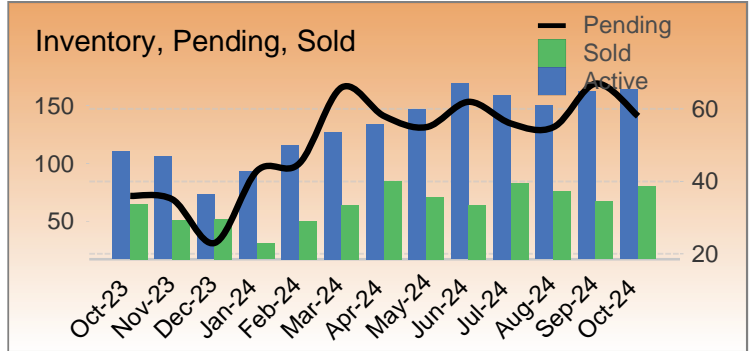
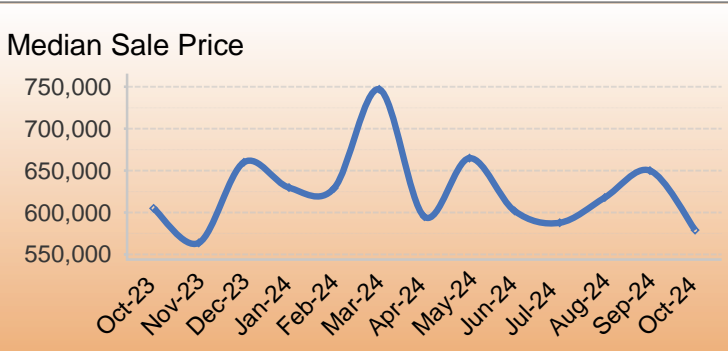
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	8	12	22	17
\$500-599K	14	15	21	26	27
\$600-699K	7	16	29	19	19
\$700-799K	8	13	11	19	6
\$800-899K	8	11	12	34	8
\$900-999K	9	5	11	11	5
\$1-1.299M	4	4	8	4	0
\$1.3-1.699M	1	1	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	57	73	108	135	82

Presented by:

Market Activity Summary:

- Inventory: 164 units were listed for sale as of the last day of October - approximately 2.2 months of inventory.
- Sales Activity: 80 units were sold during October,
- Median Sales Price: \$579,000 during October
- Average price per sq.ft. in October was \$549
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 100% of list price in October



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Oct-24	164	58	80	2.2	\$695,434	\$579,000	\$702,460	29	\$539	\$549	100%
Sep-24	162	67	67	2.2	\$691,439	\$650,000	\$694,534	35	\$530	\$549	100%
Aug-24	150	55	76	2.0	\$661,442	\$618,000	\$666,396	39	\$508	\$549	100%
Jul-24	159	56	83	2.2	\$665,718	\$588,000	\$666,509	36	\$517	\$533	99%
Jun-24	169	62	64	2.3	\$686,462	\$602,000	\$689,531	34	\$524	\$554	100%
May-24	147	55	71	2.0	\$742,992	\$665,000	\$761,247	27	\$508	\$574	101%
Apr-24	134	58	85	2.1	\$691,938	\$595,000	\$703,836	27	\$518	\$548	101%
Mar-24	127	66	64	2.7	\$759,964	\$746,900	\$772,006	24	\$525	\$548	100%
Feb-24	116	45	50	2.6	\$676,095	\$629,000	\$679,647	35	\$517	\$545	100%
Jan-24	93	43	31	2.1	\$717,028	\$630,000	\$727,393	43	\$497	\$558	101%
Dec-23	73	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$519	\$538	100%
Nov-23	106	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$525	\$562	100%
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$529	\$576	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Oct-24	80	23.1%	\$611,850	-14.1%	\$579,000	-4.3%	\$702,460	-6.15%	29	61.1%	100%
Oct-23	65	-14.5%	\$711,983	2.8%	\$605,000	-13.6%	\$748,506	-1.91%	18	-25%	103%
Oct-22	76	-26.9%	\$692,588	10.7%	\$700,500	7.77%	\$763,078	12.7%	24	-17.2%	102%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	233	213	275	407	253
\$500-599K	86	105	125	140	108
\$600-699K	68	91	110	151	105
\$700-799K	67	92	79	103	73
\$800-899K	68	51	77	87	63
\$900-999K	44	49	55	62	28
\$1-1.299M	58	63	100	66	23
\$1.3-1.699M	28	28	44	19	6
\$1.7-1.999M	13	7	7	8	4
\$2-2.999M	6	4	7	4	2
>3M	0	0	0	0	0
Total	671	703	879	1047	665

Presented by:

Includes Walnut Creek and Rossmoor
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